

Certified Coach Practitioner Program **by Global Coach Trust** **Batch 5 Bali, 8 - 12 Sept 2012**



the 60-hours training program
Approved Coach Specific Training Hours of
International Coach Federation



Complete the mandatory 60 Hours ICF ACSTH
(International Coach Federation - Approved Coach Specific Training Hours)
Program Early Bird investment at IDR 19,500,000 per pax

(Register before 27 October 2012)

Program Normal Investment at IDR 23,500,000

Group size is limited to 25 participants - Register now !

- An intensive 'two module' program **The Competent Coach** and **The Coach Practitioner**, that equips participants to become **Certified Coach Practitioner** and as an **Internal Coach in an organization**.
- The program also prepare the participant to sit for the ICF ACC (Associate Certified Coach) credential exam .
- Training delivered by ICF mentor coaches who are recognized authorities in the field of coaching across cultures (APAC)
- Action learning format employing local-appropriate case studies

Who should attend ?

ICF ACC/PCC candidates, HR professionals, Managers, Consultants, Trainers, Coaches, Therapists, Counselors, Academicians – just about anybody who needs to coach others

Language of Delivery : English

Testimonies from Participants

"The program was beyond my expectation. Not only the materials being presented were great, but also the chemistry between participants was enlightening. Such was a result of highly passionate teaching from our facilitators, Dr Ajay and Lina. Thank you so much for everything. We look forward to continuing our education and certainly to building up coaching foundation for better Indonesia." **Al Falaq Arsendatama, Director, Coaching Indonesia, Batch 1**

"I found out that coaching is very useful in supporting my jobs. Not only in the office, the skill & knowledge can be applied at home. The training was so exciting! The coaches were so enthusiastic and lovely—" **Arief fadhilah, Vice Director Undergraduate Prasetya Mulya Business School, Batch 2**

"A very good training on the techniques and standard competency to be an effective coach. Dr.Ajay and Lina were very clear and also supportive in the learning. They motivate us that we all can become good coaches with this process, so I am excited to start using the coaching approaches at work. -" **Arida wahyuni, Monitoring and Reporting Team Leader of Social Programs BP Indonesia, Batch 2**

"After completing a 6-day Coach Training Workshop with Dr. Nangalia and Lina Nangalia, I have to say I've encountered very few teachers of their caliber. Dr. Nangalia presented all the basic concepts and theory behind ICF coaching in a clear, practical, and enjoyable manner. He also presented his own, very helpful ideas on adapting ICF coaching to Asian clients. The discussions were lively and informative. Lina Nangalia observed and gave feedback on our role plays with unrivaled precision, accuracy, and encouragement. I have observed many trainers give feedback in my professional life, but, I've never seen anyone as skillful as she in pinpointing exactly what was missing and what needed to be done. My heartfelt thanks to both of them." **Ed Smyth, Japan, Batch in Tokyo, Japan**

"This program had exceeded my expectation. The topics were exactly what I wanted and the materials presented were very clear, both at conceptual and tactical level, applicable in my roles as both corporate human resources and professional coach. I am honored to be in this program with great teacher and coach, who have lots of experience and also great colleagues. I would definitely recommend this program to others who are passionate to explore and learn further the beautiful world of coaching." **Evan Indrawijaya, Human Resources Director, PT. Kimberly - Clark Indonesia , Batch 1**

"This is a training that I've been looking for. Not only allow me to conduct coaching practice, I can use the skills and knowledge to improve my life better." **Fauzi Rachmanto, Director SDG Indonesia, Batch 2**

"It is fully recommended for those who want to get on right track on doing coaching ! You both doing awesome for me and participants" **Gendro Salim, CEO, NLP Business Coach (PT.Formula Bisnis Indonesia), Batch 1**

"This program is one of the best course I have attended. The materials are well thought so I find those very helpful in supporting me to become better coach and how to market my coaching busines. The facilitators are very committed, generous and passionate. I'm looking forward to continuing this education in the future." **Itje Suryono, President & Principal Consultant PT.Mitra Triatma, Batch 1**

"In their coach training program in Tokyo in May 2011, Ajay and Lina Nangalia created a warm, friendly and highly professional learning environment for the participants. They generously shared with us their coaching expertise and their wealth of experience in client relationship management. Lina and Ajay gave us a lot of time to practice coaching and provided us with sensitive and insightful feedback on our skills. Even after ten years of full-time coaching experience, I found this program to be a valuable learning experience. I can recommend Ajay and Lina unreservedly." **Linda Laddin, Batch in Tokyo**

"Well prepared! Live and real issue. It helps me getting clarity on coaching and gives me different dimension on coaching. Superb!" **Humphrey Rusli, Business Coach - Action Coach Surabaya, Batch 4**

"This is an excellent coaching training program that has to be attended by all leaders, not only who works as professional coach" **Joko Tri Wardhono—Organizational Capability Manager, Pertamina Hulu Energy ONJW, Batch 4**

"Really- really excellent program, open my eyes & my mind, because i am not from HR, this is the first time I attend coaching training that has very strong message, strong outcome and the best ever" **Anjar F. Asmoko, Sales Capability& Development Manager PT. Sari Husada, Batch 4**



Program Philosophy :

This program is designed to equip working professionals from industry with the competencies to become Coaches. We believe that trained and credentialed professionals can actively contribute to creating a coaching culture in organizations. A coaching culture can contribute to not only enhancing work place performance but also the organizational climate. It can stimulate a better work-life balance in organizations and alleviate stress to some degree. The program is completely aligned to the ICF competencies and code of ethics. The courses are designed to encourage participants to seek the ACC credential. Those planning to become life coaches can also join this program.

The Objective :

The objective of **The Competent Coach** and **The Coach Practitioner** is to advance the art, science, and practice of professional coaching in by offering a program that has been designed and delivered by competent coaching professionals, – a program that is adapted to the local context and culture yet adhering to the international standards of the International Coach Federation (ICF). Participants who graduate from these programs will be client-centered coaches who will have an understanding of how to use a variety of coaching processes and tools in a way that suits the client's needs, personality, and learning style. They will be equipped to appear for the Associate Certified Coach (ACC) credentialing exam and prepare themselves to become professional coach or internal coach in organization

Benefits of this Program :

- Modular design of 5-day courses to enable participants to fit it into their busy schedules and to enable rapid completion of coach specific training hours
- 60 hours of integrated coach specific training from one training partner enabling participants to apply for their ICF ACC credential in the shortest possible time
- Program designed and conducted by senior professionals from industry with global coaching experience and supported by experience Indonesian co facilitator to give participants benefit of expertise and experience
- Clear roadmap offered for ACC credentialing via portfolio route so that participants can set their own credentialing timeline
- ACC applicants can register for Mentor training which provides reference letters as per credentialing requirements

Training methodology :

Two modules of The Competent Coach and The Coach Practitioner will be received by participant one month before class training, and they will be encouraged to complete reading and self paced learning exercises of both modules, so they can learn at their own speed at their convenience and to accelerate the learning process during in class training program.

Training methodology will be interactive and will include facilitator presentation, group discussion, peer-coaching practice sessions, assessment quizzes, and self-paced reading. Since the focus of the course is to build coaching skills, participants will be encouraged to practice extensively and will receive peer and facilitator feedback. The primary delivery method is classroom interaction. Batch size is limited to ensure skills building opportunity for each person.

The 60 Hour ACSTH Program Process & Time frame:

1. Complete reading and self-paced learning exercises of the Competent Coach Module – **By 18 Nov, 2012**
2. Complete reading and self-paced learning exercises of the Coach Practitioner Module - **By 30 Nov, 2012**
3. Attend in class - pre training program & submit learning objectives - **on 1 Dec , 2012 in Jakarta**
4. In Class Training Program - 5 Days training - **5 - 9 December, 2012 in Bali**



Program Content :

The Competent Coach (30 hours) –

This course lays the foundation of the concepts and skills that coaches need as per ICF guidelines. It will establish what coaching is as compared to therapy or counseling, and managerial task direction. It uses the eleven ICF competencies to introduce the framework of the coaching process and the skills needed.

The topics include :

- Understanding Coaching
- Establishing the coaching agreement
- Establishing trust and intimacy
- Building coaching presence
- Active Listening
- Powerful questioning
- Direct communication
- Creating awareness
- Designing actions
- Planning and goal setting
- Managing progress and accountability

At the end of this course, participants will learn the ICF competency framework that is the foundation for the ACC level credential. They will have practiced the skills and behaviors needed to put the framework in action in coaching conversations; and they will be able to start coaching their clients according to guidelines that will help them move towards the ACC credential.

The Coach Practitioner (30 hours) –

This course builds on the foundation course by creating a deeper understanding of the organizational aspects of coaching and creating a culture of coaching.

The topics include :

- Coaching model and tools
- Developing a coaching niche
- Workplace performance coaching
- Understanding human behaviour
- Positive psychology and coaching
- Setting up the coaching practice
- Managing culture and diversity
- The ICF credentialing process

At the end of this course, participants will gain a better understanding of the field of coaching. They will learn how to adapt and apply their skills in an organizational context; they will practice and refine their coaching skills for a variety of situations and increasing complexity. They will complete the ICF requirements for coach specific training hours, thereby enabling them to enter the ACC credentialing process.

Lead Faculty - Main Facilitators

Dr. Ajay Nangalia PCC - Main Facilitator



Ajay Nangalia is a founder and Managing Director of Global Coach Trust and currently he is the **ICF Global Board of Director**. He has 25 years of experience in sales & marketing, HR & OD consulting. He has a PhD in Organizational Leadership from North Central University (USA). His research theme is the impact of country and societal culture on management theory and practice. He has a MS from Capella University (USA) in HPI and Training. He is credentialed as an International Coach Federation (ICF) PCC level coach. He is an assessor for the ICF for the ACC oral exam; and is part of the ICF international workgroup on credentialing and process improvements. In addition to Executive Coaching, conducting workshops and facilitating senior level interventions, he has experience in conducting OD studies and designing interventions for a variety of IT and BPO clients. As an Executive Coach, he has worked with the leadership teams of companies like HP, ACER, Timken, Motorola, Accenture, and many others.

Lina Nangalia PCC - Main Facilitator



Lina Nangalia, a founder director of Global Coach Trust, brings over 22 years of experience in sales, systems, learning & development and HR at large organizations. She is an Economics graduate from St. Xavier's College, Bombay and has a Master's in Training & Development from Griffith University in Brisbane, Australia. She is currently pursuing her PhD in Organization Behavior from XLRI, Jamshedpur. She is credentialed by the International Coach Federation (ICF) as a PCC level coach. She coaches heads of business and functions in the areas of individual and team performance, managing relationships, work-life balance issues, and career development. Her areas of expertise and experience include leadership development, performance management, enhancing employee engagement, learning and development systems, and executive coaching. She is also an assessor for the ICF for the ACC oral exam.

Host & Co-facilitator :

Ina Rizqie Amalia, ACC
Certified Coach
Founder & Director Loop Indonesia



Host & Co-facilitator :

M.Kurnia Siregar, CCP
Certified Coach
Founder & Director Loop Indonesia



INVESTMENT	
EARLY BIRD - SAVE RP. 4 MILLION	REGULAR
Full Payment & Registration Before 27 October 2012	Full Payment & Registration After 27th October 2012
Rp. 19,500,000 / Person	Rp. 23,500,000
<p>The above Investment Includes :</p> <ul style="list-style-type: none"> - Pre Training Program : 1 x coffee Break & Lunch - ACSTH: The 60-hour mandatory ICF ACSTH training program in two modules - 5 days training (2x Coffee Break & 1 x Lunch for 5 days) - Graduation Dinner -Peer Coaching Facilitation 	



GET SPECIAL DISCOUNT for ICF Member @ Rp. 500,000 from the above investment!
by register with your valid ICF membership Number.

Upon completion the 60-hour ACSTH program, participant will receive three certificates :

- The Competent Coach Certificate —30 Hours ICF ACSTH from Global Coach Trust
- The Coach Practioner Certificate —30 Hours ICF ACSTH from Global Coach Trust
- The Professional Coaching program Certificate from Loop Indonesia

To Register :

1. Complete the registration form and email it to registration@loop-indonesia.com.
2. Transfer the Booking fee Rp. 3,000,000 to secure your place and send your transfer receipt to registration@loop-indonesia.com
3. Due to the limited seat all registration accepted will be based FIRST COME, FIRST SERVED. The seat reservation will be blocked upon receiving the booking fee. Seat is subject to availability.
4. We will send your participation confirmation and inform you for the remainder payment due date.
5. Pay the rest of your payment based on the due date of each category (please see the due date in the table above) and we will send you formal confirmation letter with all detail information and agenda.
6. After full payment has been transferred, Training modules will be delivered to you for self paced learning.
7. If only 17 (Seventeen) or fewer participants enroll, we reserve the right to cancel the event. Should this occur, all tuition collected to date will be refunded.

Payment Term :

1. The booking fee is not refundable (please see cancellation conditions in registration form)
2. Full payment of the program should be received before or on the due date. Failing to transfer the payment before the due date , payment will be charged based on the period of payment (early bird or regular)

Cancellation Policy :

We rely on an accurate attendance count to make important arrangements for our workshops. If a participant needs to withdraw from a workshop, they must inform us via email no later than 30 days prior to the first day of the scheduled workshop. We will confirm the receipt of the cancellation within three business days .Should there be any cancellation, the following conditions will be applied:

- Cancellation less than 14 days prior to the intended training date, 30 % of the total event cost will be charged
- Cancellation less than 3 days prior to the intended training date, 50 % of the total event cost will be charged
- Replacement of participant is allowed with 15 days notice prior to the intended training program and a non refundable administrative fee of Rp. 750,000 will be charged. Fail to do so, the cancellation policy will be applied.

Training Venue :

Meeting Room at Kind Villa Bintang Resort. Jl.Pratama, Tanjung Benoa, Nusa Dua, Bali-Indonesia.

Accommodation :

1. Accommodation available upon request with group rate at Kind Villa Bintang Resort. Jl.Pratama, Tanjung Benoa, Nusa Dua, Bali-Indonesia. Website : www.kindvillabintang.com
2. For the room rate enquiries and reservation, please contact reservation@kindvillabintang.com . Accommodation reservation will subject to availability. We recommend you to reserve 3 weeks before the training date.

Questions regarding registration, program fees, logistics, hotel stay, venue, etc.

please contact : Loop Indonesia

M Kurnia Siregar

Email : kurnia.siregar@loop-indonesia.com

Ph. : +62 855 1000 209
+62 21 369 30300

Ina Amalia

Email : ina.amalia@loop-indonesia.com

Ph. : +62 816 96 55 68
+62 812 984 50997

Questions regarding ICF certification guidelines, processes, and ICF fees

Please contact : Dr. Ajay Nangalia

Email : ajayglobalcoach@gmail.com

PH : + 91 9845012972

Useful Links

The ICF Certification

All about earning an ICF credential

<http://www.coachfederation.org/research-education/icf-credentials/>

The 219-page ICF Credentialing Policy Manual Version 7-30-09

<http://www.coachfederation.org/includes/media/docs/Credentialing-Policy-Manual--For-Web-Site.pdf>

All about ACC

<http://www.coachfederation.org/research-education/icf-credentials/acc/>

ICF Credential application form

https://nnf.coachfederation.org/applications/credential/credential_Form.aspx

Guide for online application

<http://www.coachfederation.org/includes/media/docs/ACC-PA.pdf>

Minimum skill requirements competency for ACC credentialing

<http://www.coachfederation.org/includes/media/docs/icfaccexampassagestandardswithchanges1.pdf>

Credential requirements

<http://www.coachfederation.org/includes/media/docs/Credentialing-Requirements-Chart-%289-2008%29.pdf>

Road to ICF Credentialing

<http://www.coachfederation.org/includes/media/docs/The-Road-to-Credentialing-Presentation1.pdf>

About Loop Indonesia

<http://www.loop-indonesia.com>

About Global Coach Trust

<http://globalcoachtrust.webs.com>