

School Info

**Reporting Institution: Pennsylvania State University**

**Reporting Year (FY): 2016**

**PLEASE NOTE: Some of the data collected on this page will require input from the Financial Aid Office and/or the University Business Office.**

We agree to release the institution's data to the conference.

Institutional Contacts:

|                          |  |                        |   |
|--------------------------|--|------------------------|---|
| Primary Contact Person:* | <input type="text" value="Richard Kaluza"/>            | Title:                 | <input type="text" value="Senior Associate Athletic Director - Finance/Busin"/> |
| Phone:                   | <input type="text" value="(814)865-7780"/>             | Email:*                | <input type="text" value="rck11@psu.edu"/>                                      |
| CEO:*                    | <input type="text" value="Dr. Eric J. Barron"/>        | CEO Email:*            | <input type="text" value="president@psu.edu"/>                                  |
| University CFO:*         | <input type="text" value="Mr. David J. Gray"/>         | University CFO Email:* | <input type="text" value="djg36@psu.edu"/>                                      |
| Auditors:                | <input type="text" value="Deloitte &amp; Touche LLP"/> | AUP Report Date:       | <input type="text" value="01/16/2017"/>   |

Classification & Conference:

NCAA Primary Division: I-FBS  
 Athletic Conference: Big Ten Conference

Undergraduates by Gender:

Use fall semester 2015 enrollment figures for FY 2016.

|                        | Number                              | Percent                            |              |
|------------------------|-------------------------------------|------------------------------------|--------------|
| Male Undergraduates:   | <input type="text" value="20,986"/> | <input type="text" value="53.4%"/> | FY15: 20,898 |
| Female Undergraduates: | <input type="text" value="18,308"/> | <input type="text" value="46.6%"/> | FY15: 18,179 |
| Total Undergraduates:  | <input type="text" value="39,294"/> |                                    | FY15: 39,077 |

**Please verify the Men's, Women's and Mixed Teams your institution sponsors and/or mark any teams which you need to report revenues or expenses (e.g. Athletic Student Aid for a team that was dropped):**

| Sport               | Men's Teams Only                    | Women's Teams Only                  | Mixed Teams              |
|---------------------|-------------------------------------|-------------------------------------|--------------------------|
| Baseball            | <input checked="" type="checkbox"/> | <input type="checkbox"/>            | <input type="checkbox"/> |
| Basketball          | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| Beach Volleyball    | <input type="checkbox"/>            | <input type="checkbox"/>            | <input type="checkbox"/> |
| Bowling             | <input type="checkbox"/>            | <input type="checkbox"/>            | <input type="checkbox"/> |
| Cross Country       | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| Equestrian          | <input type="checkbox"/>            | <input type="checkbox"/>            | <input type="checkbox"/> |
| Fencing             | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| Field Hockey        | <input type="checkbox"/>            | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| Football            | <input checked="" type="checkbox"/> | <input type="checkbox"/>            | <input type="checkbox"/> |
| Golf                | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| Gymnastics          | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| Ice Hockey          | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| Lacrosse            | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| Rifle               | <input type="checkbox"/>            | <input type="checkbox"/>            | <input type="checkbox"/> |
| Rowing              | <input type="checkbox"/>            | <input type="checkbox"/>            | <input type="checkbox"/> |
| Rugby               | <input type="checkbox"/>            | <input type="checkbox"/>            | <input type="checkbox"/> |
| Skiing              | <input type="checkbox"/>            | <input type="checkbox"/>            | <input type="checkbox"/> |
| Soccer              | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| Softball            | <input type="checkbox"/>            | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| Swimming and Diving | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| Tennis              | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| Track, Indoor       | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| Track, Outdoor      | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| Triathlon           | <input type="checkbox"/>            | <input type="checkbox"/>            | <input type="checkbox"/> |
| Volleyball          | <input checked="" type="checkbox"/> | <input checked="" type="checkbox"/> | <input type="checkbox"/> |
| Water Polo          | <input type="checkbox"/>            | <input type="checkbox"/>            | <input type="checkbox"/> |
| Wrestling           | <input checked="" type="checkbox"/> | <input type="checkbox"/>            | <input type="checkbox"/> |
| Others              | <input type="checkbox"/>            | <input type="checkbox"/>            | <input type="checkbox"/> |
| <b>Totals</b>       | <b>16</b>                           | <b>15</b>                           | <b>0</b>                 |

## Revenue/Expense Summary

| ID              | Item   | Amount       | Definition  |
|-----------------|--|--------------|---|
| <i>Revenues</i> |  |              |   |
| 1               | Ticket Sales   | \$35,188,377 | <p>Input revenue received for sales of admissions to athletic events. This may include:</p> <ul style="list-style-type: none"> <li>Public and faculty sales.</li> <li>Student sales</li> <li>Shipping and Handling fees.</li> </ul> <p>Please report amounts paid in excess of ticket's face value to obtain preferential seating or priority in Category 8 (Contributions).</p>  |
| 2               | Direct State or Other Government Support   | \$0          | <p>Input state, municipal, federal and other appropriations made in support of athletics.</p> <p>This amount includes funding specifically earmarked for the athletics department by government agencies for which the institution cannot reallocate.</p> <p>Any state or other government support appropriated to the university, for which the university determines the dollar allocation to the athletics department shall be reported in Direct Institutional Support (Category 4).</p>  |
| 3               | Student Fees   | \$0          | Input student fees assessed and restricted for support of intercollegiate athletics.  |
| 4               | Direct Institutional Support   | \$0          | <p>Input direct funds provided by the institution to athletics for the operations of intercollegiate athletics including:</p> <ul style="list-style-type: none"> <li>Unrestricted funds allocated to the athletics department by the university (e.g. state funds, tuition, tuition waivers, transfers)</li> <li>Federal work study support for student workers employed by athletics.</li> <li>Endowment unrestricted income, spending policy distributions and other investment income distributed to athletics in the reporting year to support athletic operations. Athletics restricted endowment income for athletics should be reported in Category 17.</li> </ul> |
| 5               | Less - Transfers to Institution  | \$0          | If the institution allocated funds to athletics as represented in Categories 3-4 and the athletics department provided a transfer of funds back to the institution in the reporting year, report the transfer amount as a negative in this category. The transfer amount may not exceed the total of Categories 3-4. Transfers back to the institution in excess of Categories 3-4 should be reported in Category 50 - excess transfers to institution.   |
| 6               | Indirect Institutional Support   | \$0          | <p>Input value of costs covered and services provided by the institution to athletics but <u>not charged</u> to athletics including:</p> <ul style="list-style-type: none"> <li>Administrative services provided by the university to athletics but not charged such as HR, Accounting and IT.</li> <li>Facilities maintenance.</li> <li>Security.</li> <li>Risk Management.</li> <li>Utilities.</li> </ul> <p>Do not include depreciation.</p> <p>Note: This category should equal Category 36. If the institution is paying for debt service, leases, or rental fees for athletic facilities, but not charging to athletics, include those amounts in Category 6A.</p>  |
| 6A              | Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees | \$0          | <p>Input debt service payments (principal and interest, including internal loan programs), leases and rental fees for athletics facilities for the reporting year provided by the institution to athletics but <u>not charged</u> to athletics.</p> <p>Do not report depreciation.</p> <p>Note: If the institution is paying for all athletic facilities debt service, lease and rental fees and not charging to athletics, this category will equal Category 34. If athletics or other entities are also paying these expenses or the institution is charging directly to athletics, this category will not equal Category 34.</p>                                       |
| 7               | Guarantees   | \$269,801    | Input revenue received from participation in away games.  |

| ID | Item   | Amount       | Definition  |
|----|--|--------------|---|
| 8  | Contributions  | \$26,183,278 | <p>Input contributions provided <u>and</u> used by athletics in the reporting year including:</p> <ul style="list-style-type: none"> <li>• Amounts received from individuals, corporations, associations, foundations, clubs or other organizations designated for the operations of the athletics program.</li> <li>• Funds contributed by outside contributors for the payment of debt service, lease payments or rental fee expenses for athletic facilities in the reporting year.</li> <li>• Amounts received above face value for tickets.</li> </ul> <p>Contributions shall include cash and marketable securities.</p> <p>Do not report:</p> <ul style="list-style-type: none"> <li>• Pledges until funds are provided to athletics for use.</li> <li>• Contributions to be used in other reporting years.</li> </ul> |
| 9  | In-Kind  | \$0          | <p>Input market value of in-kind contributions in the reporting year including:</p> <ul style="list-style-type: none"> <li>• Dealer provided automobiles.</li> <li>• Equipment.</li> <li>• Services.</li> <li>• Nutritional product.</li> </ul> <p>All in-kind contributions that are made as a result of a licensing or sponsorship agreement should be reported in Category 15.</p> <p>Please offset in-kind values in the appropriate expense category.</p>  |
| 10 | Compensation and Benefits provided by a third party  | \$0          | <p>Input all benefits provided by a third party and contractually guaranteed by the institution, but not included on the institution's W-2. These may include:</p> <ul style="list-style-type: none"> <li>• Car stipend.</li> <li>• Country club membership.</li> <li>• Allowances for clothing, housing, entertainment.</li> <li>• Speaking fees.</li> <li>• Camps compensation.</li> <li>• Media income.</li> <li>• Shoe and apparel income.</li> </ul> <p>The total of this category should equal expense Categories 23 and 25 combined.</p>   |
| 11 | Media Rights   | \$22,339,614 | <p>Input <u>all</u> revenue received for radio, television, internet, digital and e-commerce rights, including the portion of conference distributions related to media rights - if applicable.</p> <p>Consult with your conference offices if you do not have the media rights distribution amount available.</p>  |
| 12 | NCAA Distributions                                   | \$4,618,571  | <p>Input revenues received from all NCAA distributions including NCAA championships reimbursements and payments received from the NCAA for hosting a championship.</p> <p>In some cases, NCAA distributions may be provided by the conference office. Consult with the conference office for the amount if you do not have it available and include in this category.</p>   |
| 13 | Conference Distributions (Non Media and Non Bowl)    | \$7,344,097  | <p>Input all revenues received by conference distribution, excluding portions of distribution relating to media rights (reported in Category 11) or NCAA distributions (reported in Category 12).</p> <p>Note: Conference distributions of revenue generated by a post-season bowl to conference members should be recorded in this category. Distributions for reimbursement of post-season bowl expenses should be included in Category 19.</p>   |
| 14 | Program, Novelty, Parking and Concession Sales       | \$6,082,850  | <p>Input revenues from:</p> <ul style="list-style-type: none"> <li>• Game Programs.</li> <li>• Novelties.</li> <li>• Food and Concessions.</li> <li>• Parking.</li> </ul> <p>Advertising should be included in Category 15.</p>   |
| 15 | Royalties, Licensing, Advertisement and Sponsorships | \$12,754,339 | <p>Input revenues from:</p> <ul style="list-style-type: none"> <li>• Sponsorships.</li> <li>• Licensing Agreements.</li> <li>• Advertisement.</li> <li>• Royalties.</li> <li>• In-kind products and services as part of sponsorship agreement.</li> </ul> <p>An allocation may be necessary to distinguish revenues generated by athletics versus the university if payments are combined.</p>  |

| ID              | Item  | Amount        | Definition   |
|-----------------|---|---------------|--|
| 16              | Sports Camp Revenues  | \$0           | Input amounts received by the athletics department for sports camps and clinics.   |
| 17              | Athletics Restricted Endowment and Investments Income                               | \$6,398,733   | <p>Please report <u>spending policy distributions</u> from athletics restricted endowments and <u>investment income used for athletics operations in the reporting year</u>.</p> <p>This category includes only restricted investment and endowment income <u>used</u> for the operations of intercollegiate athletics; institutional allocations of income from unrestricted endowments qualify as "Direct Institutional Support" and should be reported in Category 4.</p> <p>Note: Please make sure amounts reported are only up to the amount of expenses covered by the endowment for the reporting year.</p>   |
| 18              | Other Operating Revenue   | \$9,039,151   | <p>Input any operating revenues received by athletics in the report year which cannot be classified into one of the stated categories.</p> <p>If the figure is greater than 10% of total revenues, please report the top three activities included in this category in the comments section.</p>   |
| 19              | Bowl Revenues   | \$2,029,265   | <p>Input all amounts received related to participation in a post-season bowl game, including:</p> <ul style="list-style-type: none"> <li>Expense reimbursements.</li> <li>Ticket sales.</li> </ul>   |
|                 | Total Operating Revenues  | \$132,248,076 | Total of Categories 1-19.  |
| <b>Expenses</b> |   |               |  |
| 20              | Athletic Student Aid  | \$18,828,887  | <p>Input the total amount of athletic student-aid for the reporting year including:</p> <ul style="list-style-type: none"> <li>Summer school.</li> <li>Tuition discounts and waivers (unless it is a discount or waiver available to the general student body).</li> <li>Aid given to student-athletes who are inactive (medical reasons) or no longer eligible (exhausted eligibility).</li> </ul> <p>Using the institution's squad lists, enter the athletic aid equivalencies in column A and exhausted eligibility or medical eligibility equivalencies in column B. Please note that these equivalency calculations should <b>NOT include other expenses related to attendance</b>. Enter the actual number of student athletes receiving athletic aid by sport (whole numbers) in the fourth column and the total dollar amount of athletic student aid, including cost of attendance, in the last column.</p> <p>Athletics aid awarded to non-athletes (student-managers, graduate assistants, trainers) should be reported as Expenses Not Related to Specific Teams. It is permissible to report only dollars in the Expenses Not Related to Specific Teams row as long as you have reported non- zero entries for Equivalencies, Number of Students, and Dollars (all 3 required for at least one sport).</p> <p>This information can be managed within the NCAA's Compliance Assistance (CA) software. The information entered into compliance assistance will automatically populate to the athletic student aid section within the NCAA Financial Reporting System when the "Import from CA" button is clicked.</p> |
| 21              | Guarantees  | \$3,827,200   | Input amounts paid to visiting participating institutions, including per diems and/or travel and meal expenses.  |
| 22              | Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities | \$24,724,443  | <p>Input compensation, bonuses and benefits paid to all coaches reportable on the university or related entities W-2 and 1099 forms inclusive of:</p> <ul style="list-style-type: none"> <li>Gross wages and bonuses.</li> <li>Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation.</li> </ul> <p>Place any severance payments in Category 26.</p> <p>Note: Bonuses related to participation in a post-season bowl game should be included in Category 41.</p>   |

| ID | Item  | Amount       | Definition  |
|----|---|--------------|---|
| 23 | Coaching Salaries, Benefits and Bonuses paid by a Third Party   | \$0          | <p>Input compensation, bonuses and benefits paid to all coaches by a third party and contractually guaranteed by the institution, but not included on the institutions W-2 including:</p> <ul style="list-style-type: none"> <li>• Car stipend.</li> <li>• Country club membership.</li> <li>• Allowances for clothing, housing, entertainment.</li> <li>• Speaking fees.</li> <li>• Camps compensation.</li> <li>• Media income.</li> <li>• Shoe and apparel income.</li> </ul> <p>Expense Category 23 and 25 should equal Category 10.</p> <p>Note: Bonuses related to participation in a post-season bowl game should be included in Category 41.</p>  |
| 24 | Support Staff/Administrative Compensation, Benefits and Bonuses paid by the University and Related Entities | \$23,068,045 | <p>Input compensation, bonuses and benefits paid to all administrative and support staff reportable on the university or related entities (e.g. foundations or booster clubs) W-2 and 1099 forms inclusive of:</p> <ul style="list-style-type: none"> <li>• Gross wages and bonuses.</li> <li>• Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation.</li> </ul> <p>Staff members responsible for the gender-specific athletics department, but not a specific sport (i.e., director of men's athletics), will have their compensation figures reported as Expenses Not Related to Specific Teams fields. Athletics department staff members who assist both men's and women's teams (sports information director, academic advisor) will be reported as Not Allocated by Gender column.</p> |
| 25 | Support Staff/Administrative Compensation, Benefits and Bonuses paid by Third Party                         | \$0          | <p>Input compensation, bonuses and benefits paid to administrative and support staff by a third party and contractually guaranteed by the institution, but not included on the institutions W-2 including:</p> <ul style="list-style-type: none"> <li>• Car stipend.</li> <li>• Country club membership.</li> <li>• Allowances for clothing, housing, entertainment.</li> <li>• Speaking fees.</li> <li>• Camps compensation.</li> <li>• Media income.</li> <li>• Shoe and apparel income.</li> </ul> <p>Expense Category 23 and 25 should equal Category 10.</p>   |
| 26 | Severance Payments  | \$500,547    | Input severance payments and applicable benefits recognized for past coaching and administrative personnel.   |
| 27 | Recruiting  | \$2,161,721  | Input transportation, lodging and meals for prospective student-athletes and institutional personnel on official and unofficial visits, telephone call charges, postage and such. Include value of use of institution's own vehicles or airplanes as well as in-kind value of loaned or contributed transportation.   |
| 28 | Team Travel   | \$7,459,230  | <p>Input air and ground travel, lodging, meals and incidentals (including housing costs incurred during school break period) for competition related to preseason, regular season and non-bowl postseason. Amounts incurred for food and lodging for housing the team before a home game also should be included. Use of the institution's own vehicles or airplanes as well as in-kind value of donor-provided transportation.</p> <p>Note: Expenses related to post-season bowls should be included in Category 41.</p>   |
| 29 | Sports Equipment, Uniforms and Supplies   | \$3,142,439  | <p>Input items that are provided to the teams only. Equipment amounts are those expended from current or operating funds. Include value of in-kind equipment provided.</p> <p>Note: Expenses related to post-season bowls should be included in Category 41.</p>  |
| 30 | Game Expenses   | \$7,154,857  | <p>Input game-day expenses other than travel which are necessary for intercollegiate athletics competition, including officials, security, event staff, ambulance, etc. Input any payments back to the NCAA for hosting a tournament.</p> <p>Note: Expenses related to post-season bowls should be included in Category 41.</p>   |
| 31 | Fund Raising, Marketing and Promotion   | \$2,175,735  | Input costs associated with fund raising, marketing and promotion for media guides, brochures, recruiting publications and such.  |
| 32 | Sports Camp Expenses  | \$0          | Input all expenses paid by the athletics department, including non-athletics personnel salaries and benefits, from hosting sports camps and clinics. Athletics personnel salaries and benefits should be reported in Categories 22-25.  |
| 33 | Spirit Groups   | \$276,771    | <p>Include support for spirit groups including bands, cheerleaders, mascots, dancers, etc.</p> <p>Note: Expenses related to post-season bowls should be included in Category 41.</p>  |

| ID | Item  | Amount        | Definition  |
|----|---|---------------|---|
| 34 | Athletic Facilities Debt Service, Leases and Rental Fee | \$8,673,986   | <p>Input debt service payments (principal and interest, including internal loan programs), leases and rental fees for athletics facilities for the reporting year regardless of entity paying (athletics, institution or other).</p> <p>Do not report depreciation.</p> <p>Note: If the institution is paying for <u>all</u> debt service, leases, or rental fees for athletic facilities but not charging to athletics, this category should equal Category 6A. If athletics or other entities are paying these expenses or the institution is charging directly to athletics, this category will not equal Category 6A.</p> |
| 35 | Direct Overhead and Administrative Expenses             | \$10,304,091  | <p>Input overhead and administrative expenses <u>paid by or charged directly to athletics</u> including:</p> <ul style="list-style-type: none"> <li>• Administrative/Overhead fees charged by the institution to athletics.</li> <li>• Facilities maintenance.</li> <li>• Security.</li> <li>• Risk Management.</li> <li>• Utilities.</li> <li>• Equipment Repair.</li> <li>• Telephone.</li> <li>• Other Administrative Expenses.</li> </ul>   |
| 36 | Indirect Institutional Support                          | \$0           | <p>Input overhead and administrative expenses <b>NOT</b> <u>paid by or charged directly to athletics</u> including:</p> <ul style="list-style-type: none"> <li>• Administrative/Overhead fees <u>not charged</u> by the institution to athletics.</li> <li>• Facilities maintenance.</li> <li>• Security.</li> <li>• Risk Management.</li> <li>• Utilities.</li> <li>• Equipment Repair.</li> <li>• Telephone.</li> <li>• Other Administrative Expenses.</li> </ul> <p>Do not report depreciation.</p> <p>Note: This category should equal Category 6.</p>  |
| 37 | Medical Expenses and Insurance                          | \$2,580,157   | Input medical expenses and medical insurance premiums for student-athletes.   |
| 38 | Memberships and Dues                                    | \$72,140      | Input memberships, conference and association dues.   |
| 39 | Student-Athlete Meals (non-travel)                      | \$1,346,786   | <p>Include meal allowance and food/snacks provided to student-athletes.</p> <p>Note: Meals provided during team travel should be reported in Category 28.</p>   |
| 40 | Other Operating Expenses                                | \$11,589,204  | <p>Input any operating expenses paid by athletics in the report year which cannot be classified into one of the stated categories, including:</p> <ul style="list-style-type: none"> <li>• Non-team travel (conferences, etc.).</li> <li>• Team banquets and awards.</li> </ul> <p>If the figure is greater than 10% of total expenses, please report the top three activities included in this category in the comments section.</p>   |
| 41 | Bowl Expenses   | \$1,462,910   | <p>Input all expenditures related to participation in a post-season bowl game, including:</p> <ul style="list-style-type: none"> <li>• Team travel, lodging and meal expenses.</li> <li>• Bonuses related to bowl participation.</li> <li>• Spirit groups.</li> <li>• Uniforms.</li> </ul>  |
|    | Total Operating Expenses                                | \$129,349,149 | Total of Categories 20-41.  |

Revenues/Expenses Details

1 Ticket Sales

\$35,188,377

Input revenue received for sales of admissions to athletic events. This may include:

- Public and faculty sales.
- Student sales
- Shipping and Handling fees.

Please report amounts paid in excess of ticket's face value to obtain preferential seating or priority in Category 8 (Contributions).

| Revenues by Source                    | Men's Teams Only | Women's Teams Only | Not Allocated by Gender |
|---------------------------------------|------------------|--------------------|-------------------------|
|                                       | Ticket Sales     | Ticket Sales       | Ticket Sales            |
| Baseball                              | 62,690           |                    |                         |
| Basketball                            | 822,179          | 240,484            |                         |
| Fencing                               |                  |                    |                         |
| Field Hockey                          |                  |                    |                         |
| Football                              | 31,399,691       |                    |                         |
| Golf                                  |                  |                    |                         |
| Gymnastics                            | 6,287            | 23,617             |                         |
| Ice Hockey                            | 1,683,594        | 20,177             |                         |
| Lacrosse                              |                  | 1,860              |                         |
| Soccer                                |                  | 2,848              |                         |
| Softball                              |                  | 24,421             |                         |
| Swimming and Diving                   |                  |                    |                         |
| Tennis                                |                  |                    |                         |
| Track and Field, X-Country            |                  |                    |                         |
| Volleyball                            | 41,967           | 221,645            |                         |
| Wrestling                             | 636,917          |                    |                         |
| Others                                |                  |                    |                         |
| Subtotal All Teams                    | 34,653,325       | 535,052            | 0                       |
| Revenue Not Related to Specific Teams |                  |                    |                         |
| Total Revenue                         | 34,653,325       | 535,052            | 0                       |



2 Direct State or Other Government Support

\$0

Input state, municipal, federal and other appropriations made in support of athletics.

This amount includes funding specifically earmarked for the athletics department by government agencies for which the institution cannot reallocate.

Any state or other government support appropriated to the university, for which the university determines the dollar allocation to the athletics department shall be reported in Direct Institutional Support (Category 4).

| Revenues by Source                    | Men's Teams Only                         | Women's Teams Only                       | Not Allocated by Gender                  |
|---------------------------------------|--|--|--|
|                                       | Direct State or Other Government Support | Direct State or Other Government Support | Direct State or Other Government Support |
| Baseball                              |  |  |  |
| Basketball                            |  |  |  |
| Fencing                               |  |  |  |
| Field Hockey                          |  |  |  |
| Football                              |  |  |  |
| Golf                                  |  |  |  |
| Gymnastics                            |  |  |  |
| Ice Hockey                            |  |  |  |
| Lacrosse                              |  |  |  |
| Soccer                                |  |  |  |
| Softball                              |  |  |  |
| Swimming and Diving                   |  |  |  |
| Tennis                                |  |  |  |
| Track and Field, X-Country            |  |  |  |
| Volleyball                            |  |  |  |
| Wrestling                             |  |  |  |
| Others                                |  |  |  |
| Subtotal All Teams                    | 0  | 0  | 0  |
| Revenue Not Related to Specific Teams |  |  |  |
| Total Revenue                         | 0  | 0  | 0  |

3 Student Fees

Input student fees assessed and restricted for support of intercollegiate athletics.

| Revenues by Source                    | Men's Teams Only               | Women's Teams Only             | Not Allocated by Gender        |
|---------------------------------------|--------------------------------|--------------------------------|--------------------------------|
|                                       | Student Fees                   | Student Fees                   | Student Fees                   |
| Baseball                              | <input type="text"/>           | <input type="text"/>           | <input type="text"/>           |
| Basketball                            | <input type="text"/>           | <input type="text"/>           | <input type="text"/>           |
| Fencing                               | <input type="text"/>           | <input type="text"/>           | <input type="text"/>           |
| Field Hockey                          | <input type="text"/>           | <input type="text"/>           | <input type="text"/>           |
| Football                              | <input type="text"/>           | <input type="text"/>           | <input type="text"/>           |
| Golf                                  | <input type="text"/>           | <input type="text"/>           | <input type="text"/>           |
| Gymnastics                            | <input type="text"/>           | <input type="text"/>           | <input type="text"/>           |
| Ice Hockey                            | <input type="text"/>           | <input type="text"/>           | <input type="text"/>           |
| Lacrosse                              | <input type="text"/>           | <input type="text"/>           | <input type="text"/>           |
| Soccer                                | <input type="text"/>           | <input type="text"/>           | <input type="text"/>           |
| Softball                              | <input type="text"/>           | <input type="text"/>           | <input type="text"/>           |
| Swimming and Diving                   | <input type="text"/>           | <input type="text"/>           | <input type="text"/>           |
| Tennis                                | <input type="text"/>           | <input type="text"/>           | <input type="text"/>           |
| Track and Field, X-Country            | <input type="text"/>           | <input type="text"/>           | <input type="text"/>           |
| Volleyball                            | <input type="text"/>           | <input type="text"/>           | <input type="text"/>           |
| Wrestling                             | <input type="text"/>           | <input type="text"/>           | <input type="text"/>           |
| Others                                | <input type="text"/>           | <input type="text"/>           | <input type="text"/>           |
| Subtotal All Teams                    | <input type="text" value="0"/> | <input type="text" value="0"/> | <input type="text" value="0"/> |
| Revenue Not Related to Specific Teams | <input type="text"/>           | <input type="text"/>           | <input type="text"/>           |
| Total Revenue                         | <input type="text" value="0"/> | <input type="text" value="0"/> | <input type="text" value="0"/> |

4 Direct Institutional Support

Input direct funds provided by the institution to athletics for the operations of intercollegiate athletics including:

- Unrestricted funds allocated to the athletics department by the university (e.g. state funds, tuition, tuition waivers, transfers)
- Federal work study support for student workers employed by athletics.
- Endowment unrestricted income, spending policy distributions and other investment income distributed to athletics in the reporting year to support athletic operations. Athletics restricted endowment income for athletics should be reported in Category 17.

| Revenues by Source                    | Men's Teams Only             | Women's Teams Only           | Not Allocated by Gender      |
|---------------------------------------|------------------------------|------------------------------|------------------------------|
|                                       | Direct Institutional Support | Direct Institutional Support | Direct Institutional Support |
| Baseball                              | <input type="text"/>         | <input type="text"/>         | <input type="text"/>         |
| Basketball                            | <input type="text"/>         | <input type="text"/>         | <input type="text"/>         |
| Fencing                               | <input type="text"/>         | <input type="text"/>         | <input type="text"/>         |
| Field Hockey                          | <input type="text"/>         | <input type="text"/>         | <input type="text"/>         |
| Football                              | <input type="text"/>         | <input type="text"/>         | <input type="text"/>         |
| Golf                                  | <input type="text"/>         | <input type="text"/>         | <input type="text"/>         |
| Gymnastics                            | <input type="text"/>         | <input type="text"/>         | <input type="text"/>         |
| Ice Hockey                            | <input type="text"/>         | <input type="text"/>         | <input type="text"/>         |
| Lacrosse                              | <input type="text"/>         | <input type="text"/>         | <input type="text"/>         |
| Soccer                                | <input type="text"/>         | <input type="text"/>         | <input type="text"/>         |
| Softball                              | <input type="text"/>         | <input type="text"/>         | <input type="text"/>         |
| Swimming and Diving                   | <input type="text"/>         | <input type="text"/>         | <input type="text"/>         |
| Tennis                                | <input type="text"/>         | <input type="text"/>         | <input type="text"/>         |
| Track and Field, X-Country            | <input type="text"/>         | <input type="text"/>         | <input type="text"/>         |
| Volleyball                            | <input type="text"/>         | <input type="text"/>         | <input type="text"/>         |
| Wrestling                             | <input type="text"/>         | <input type="text"/>         | <input type="text"/>         |
| Others                                | <input type="text"/>         | <input type="text"/>         | <input type="text"/>         |
| Subtotal All Teams                    | 0                            | 0                            | 0                            |
| Revenue Not Related to Specific Teams | <input type="text"/>         | <input type="text"/>         | <input type="text"/>         |
| Total Revenue                         | 0                            | 0                            | 0                            |

5 Less - Transfers to Institution  If the institution allocated funds to athletics as represented in Categories 3-4 and the athletics department provided a transfer of funds back to the institution in the reporting year, report the transfer amount as a negative in this category. The transfer amount may not exceed the total of Categories 3-4. Transfers back to the institution in excess of Categories 3-4 should be reported in Category 50 - excess transfers to institution.

|                                       | Men's Teams Only                | Women's Teams Only              | Not Allocated by Gender         |
|---------------------------------------|---------------------------------|---------------------------------|---------------------------------|
| Revenues by Source                    | Less - Transfers to Institution | Less - Transfers to Institution | Less - Transfers to Institution |
| Baseball                              | <input type="text"/>            | <input type="text"/>            | <input type="text"/>            |
| Basketball                            | <input type="text"/>            | <input type="text"/>            | <input type="text"/>            |
| Fencing                               | <input type="text"/>            | <input type="text"/>            | <input type="text"/>            |
| Field Hockey                          | <input type="text"/>            | <input type="text"/>            | <input type="text"/>            |
| Football                              | <input type="text"/>            | <input type="text"/>            | <input type="text"/>            |
| Golf                                  | <input type="text"/>            | <input type="text"/>            | <input type="text"/>            |
| Gymnastics                            | <input type="text"/>            | <input type="text"/>            | <input type="text"/>            |
| Ice Hockey                            | <input type="text"/>            | <input type="text"/>            | <input type="text"/>            |
| Lacrosse                              | <input type="text"/>            | <input type="text"/>            | <input type="text"/>            |
| Soccer                                | <input type="text"/>            | <input type="text"/>            | <input type="text"/>            |
| Softball                              | <input type="text"/>            | <input type="text"/>            | <input type="text"/>            |
| Swimming and Diving                   | <input type="text"/>            | <input type="text"/>            | <input type="text"/>            |
| Tennis                                | <input type="text"/>            | <input type="text"/>            | <input type="text"/>            |
| Track and Field, X-Country            | <input type="text"/>            | <input type="text"/>            | <input type="text"/>            |
| Volleyball                            | <input type="text"/>            | <input type="text"/>            | <input type="text"/>            |
| Wrestling                             | <input type="text"/>            | <input type="text"/>            | <input type="text"/>            |
| Others                                | <input type="text"/>            | <input type="text"/>            | <input type="text"/>            |
| Subtotal All Teams                    | 0                               | 0                               | 0                               |
| Revenue Not Related to Specific Teams | <input type="text"/>            | <input type="text"/>            | <input type="text"/>            |
| Total Revenue                         | 0                               | 0                               | 0                               |

6 Indirect Institutional Support

Input value of costs covered and services provided by the institution to athletics but not charged to athletics including:

- Administrative services provided by the university to athletics but not charged such as HR, Accounting and IT.
- Facilities maintenance.
- Security.
- Risk Management.
- Utilities.

Do not include depreciation.

Note: This category should equal Category 36. If the institution is paying for debt service, leases, or rental fees for athletic facilities, but not charging to athletics, include those amounts in Category 6A.

|                                       | Men's Teams Only               | Women's Teams Only             | Not Allocated by Gender        |
|---------------------------------------|--------------------------------|--------------------------------|--------------------------------|
| Revenues by Source                    | Indirect Institutional Support | Indirect Institutional Support | Indirect Institutional Support |
| Baseball                              | <input type="text"/>           | <input type="text"/>           | <input type="text"/>           |
| Basketball                            | <input type="text"/>           | <input type="text"/>           | <input type="text"/>           |
| Fencing                               | <input type="text"/>           | <input type="text"/>           | <input type="text"/>           |
| Field Hockey                          | <input type="text"/>           | <input type="text"/>           | <input type="text"/>           |
| Football                              | <input type="text"/>           | <input type="text"/>           | <input type="text"/>           |
| Golf                                  | <input type="text"/>           | <input type="text"/>           | <input type="text"/>           |
| Gymnastics                            | <input type="text"/>           | <input type="text"/>           | <input type="text"/>           |
| Ice Hockey                            | <input type="text"/>           | <input type="text"/>           | <input type="text"/>           |
| Lacrosse                              | <input type="text"/>           | <input type="text"/>           | <input type="text"/>           |
| Soccer                                | <input type="text"/>           | <input type="text"/>           | <input type="text"/>           |
| Softball                              | <input type="text"/>           | <input type="text"/>           | <input type="text"/>           |
| Swimming and Diving                   | <input type="text"/>           | <input type="text"/>           | <input type="text"/>           |
| Tennis                                | <input type="text"/>           | <input type="text"/>           | <input type="text"/>           |
| Track and Field, X-Country            | <input type="text"/>           | <input type="text"/>           | <input type="text"/>           |
| Volleyball                            | <input type="text"/>           | <input type="text"/>           | <input type="text"/>           |
| Wrestling                             | <input type="text"/>           | <input type="text"/>           | <input type="text"/>           |
| Others                                | <input type="text"/>           | <input type="text"/>           | <input type="text"/>           |
| Subtotal All Teams                    | 0                              | 0                              | 0                              |
| Revenue Not Related to Specific Teams | <input type="text"/>           | <input type="text"/>           | <input type="text"/>           |
| Total Revenue                         | 0                              | 0                              | 0                              |

6A Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees  Input debt service payments (principal and interest, including internal loan programs), leases and rental fees for athletics facilities for the reporting year provided by the institution to athletics but not charged to athletics.  
Do not report depreciation.

Note: If the institution is paying for all athletic facilities debt service, lease and rental fees and not charging to athletics, this category will equal Category 34. If athletics or other entities are also paying these expenses or the institution is charging directly to athletics, this category will not equal Category 34.

|                                       | Men's Teams Only   | Women's Teams Only   | Not Allocated by Gender  |
|---------------------------------------|--|--|--|
| Revenues by Source                    | Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees | Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees | Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees |
| Baseball                              | <input type="text"/>   | <input type="text"/>   | <input type="text"/>   |
| Basketball                            | <input type="text"/>   | <input type="text"/>   | <input type="text"/>   |
| Fencing                               | <input type="text"/>   | <input type="text"/>   | <input type="text"/>   |
| Field Hockey                          | <input type="text"/>   | <input type="text"/>   | <input type="text"/>   |
| Football                              | <input type="text"/>   | <input type="text"/>   | <input type="text"/>   |
| Golf                                  | <input type="text"/>   | <input type="text"/>   | <input type="text"/>   |
| Gymnastics                            | <input type="text"/>   | <input type="text"/>   | <input type="text"/>   |
| Ice Hockey                            | <input type="text"/>   | <input type="text"/>   | <input type="text"/>   |
| Lacrosse                              | <input type="text"/>   | <input type="text"/>   | <input type="text"/>   |
| Soccer                                | <input type="text"/>   | <input type="text"/>   | <input type="text"/>   |
| Softball                              | <input type="text"/>   | <input type="text"/>   | <input type="text"/>   |
| Swimming and Diving                   | <input type="text"/>   | <input type="text"/>   | <input type="text"/>   |
| Tennis                                | <input type="text"/>   | <input type="text"/>   | <input type="text"/>   |
| Track and Field, X-Country            | <input type="text"/>   | <input type="text"/>   | <input type="text"/>   |
| Volleyball                            | <input type="text"/>   | <input type="text"/>   | <input type="text"/>   |
| Wrestling                             | <input type="text"/>   | <input type="text"/>   | <input type="text"/>   |
| Others                                | <input type="text"/>   | <input type="text"/>   | <input type="text"/>   |
| Subtotal All Teams                    | <input type="text" value="0"/>   | <input type="text" value="0"/>   | <input type="text" value="0"/>   |
| Revenue Not Related to Specific Teams | <input type="text"/>   | <input type="text"/>   | <input type="text"/>   |
| Total Revenue                         | <input type="text" value="0"/>   | <input type="text" value="0"/>   | <input type="text" value="0"/>   |

7 Guarantees  Input revenue received from participation in away games.

| Revenues by Source                    | Men's Teams Only                     | Women's Teams Only             | Not Allocated by Gender        |
|---------------------------------------|--------------------------------------|--------------------------------|--------------------------------|
|                                       | Guarantees                           | Guarantees                     | Guarantees                     |
| Baseball                              | <input type="text"/>                 | <input type="text"/>           | <input type="text"/>           |
| Basketball                            | <input type="text"/>                 | <input type="text"/>           | <input type="text"/>           |
| Fencing                               | <input type="text"/>                 | <input type="text"/>           | <input type="text"/>           |
| Field Hockey                          | <input type="text"/>                 | <input type="text"/>           | <input type="text"/>           |
| Football                              | <input type="text" value="250,000"/> | <input type="text"/>           | <input type="text"/>           |
| Golf                                  | <input type="text"/>                 | <input type="text"/>           | <input type="text"/>           |
| Gymnastics                            | <input type="text"/>                 | <input type="text"/>           | <input type="text"/>           |
| Ice Hockey                            | <input type="text" value="19,801"/>  | <input type="text"/>           | <input type="text"/>           |
| Lacrosse                              | <input type="text"/>                 | <input type="text"/>           | <input type="text"/>           |
| Soccer                                | <input type="text"/>                 | <input type="text"/>           | <input type="text"/>           |
| Softball                              | <input type="text"/>                 | <input type="text"/>           | <input type="text"/>           |
| Swimming and Diving                   | <input type="text"/>                 | <input type="text"/>           | <input type="text"/>           |
| Tennis                                | <input type="text"/>                 | <input type="text"/>           | <input type="text"/>           |
| Track and Field, X-Country            | <input type="text"/>                 | <input type="text"/>           | <input type="text"/>           |
| Volleyball                            | <input type="text"/>                 | <input type="text"/>           | <input type="text"/>           |
| Wrestling                             | <input type="text"/>                 | <input type="text"/>           | <input type="text"/>           |
| Others                                | <input type="text"/>                 | <input type="text"/>           | <input type="text"/>           |
| Subtotal All Teams                    | <input type="text" value="269,801"/> | <input type="text" value="0"/> | <input type="text" value="0"/> |
| Revenue Not Related to Specific Teams | <input type="text"/>                 | <input type="text"/>           | <input type="text"/>           |
| Total Revenue                         | <input type="text" value="269,801"/> | <input type="text" value="0"/> | <input type="text" value="0"/> |

8 Contributions

\$26,183,278

Input contributions provided and used by athletics in the reporting year including:

- Amounts received from individuals, corporations, associations, foundations, clubs or other organizations designated for the operations of the athletics program.
- Funds contributed by outside contributors for the payment of debt service, lease payments or rental fee expenses for athletic facilities in the reporting year.
- Amounts received above face value for tickets.

Contributions shall include cash and marketable securities.

Do not report:

- Pledges until funds are provided to athletics for use.
- Contributions to be used in other reporting years.

| Revenues by Source                    | Men's Teams Only | Women's Teams Only | Not Allocated by Gender |
|---------------------------------------|------------------|--------------------|-------------------------|
|                                       | Contributions    | Contributions      | Contributions           |
| Baseball                              | 392,941          |                    |                         |
| Basketball                            | 388,730          | 337,446            |                         |
| Fencing                               | 165,578          | 197,134            |                         |
| Field Hockey                          |                  | 398,908            |                         |
| Football                              | 8,600,280        |                    |                         |
| Golf                                  | 115,519          | 173,465            |                         |
| Gymnastics                            | 307,312          | 487,315            |                         |
| Ice Hockey                            | 631,194          | 599,987            |                         |
| Lacrosse                              | 489,900          | 381,103            |                         |
| Soccer                                | 366,252          | 430,688            |                         |
| Softball                              |                  | 437,879            |                         |
| Swimming and Diving                   | 396,754          | 512,795            |                         |
| Tennis                                | 140,700          | 265,894            |                         |
| Track and Field, X-Country            | 396,002          | 523,173            |                         |
| Volleyball                            | 134,154          | 425,402            |                         |
| Wrestling                             | 370,384          |                    |                         |
| Others                                |                  |                    |                         |
| Subtotal All Teams                    | 12,895,700       | 5,171,189          | 0                       |
| Revenue Not Related to Specific Teams |                  |                    | 8,116,389               |
| Total Revenue                         | 12,895,700       | 5,171,189          | 8,116,389               |



9 In-Kind

Input market value of in-kind contributions in the reporting year including:

- Dealer provided automobiles.
- Equipment.
- Services.
- Nutritional product.

All in-kind contributions that are made as a result of a licensing or sponsorship agreement should be reported in Category 15.

Please offset in-kind values in the appropriate expense category.

| Revenues by Source                    | Men's Teams Only     | Women's Teams Only   | Not Allocated by Gender |
|---------------------------------------|----------------------|----------------------|-------------------------|
|                                       | In-Kind              | In-Kind              | In-Kind                 |
| Baseball                              | <input type="text"/> | <input type="text"/> | <input type="text"/>    |
| Basketball                            | <input type="text"/> | <input type="text"/> | <input type="text"/>    |
| Fencing                               | <input type="text"/> | <input type="text"/> | <input type="text"/>    |
| Field Hockey                          | <input type="text"/> | <input type="text"/> | <input type="text"/>    |
| Football                              | <input type="text"/> | <input type="text"/> | <input type="text"/>    |
| Golf                                  | <input type="text"/> | <input type="text"/> | <input type="text"/>    |
| Gymnastics                            | <input type="text"/> | <input type="text"/> | <input type="text"/>    |
| Ice Hockey                            | <input type="text"/> | <input type="text"/> | <input type="text"/>    |
| Lacrosse                              | <input type="text"/> | <input type="text"/> | <input type="text"/>    |
| Soccer                                | <input type="text"/> | <input type="text"/> | <input type="text"/>    |
| Softball                              | <input type="text"/> | <input type="text"/> | <input type="text"/>    |
| Swimming and Diving                   | <input type="text"/> | <input type="text"/> | <input type="text"/>    |
| Tennis                                | <input type="text"/> | <input type="text"/> | <input type="text"/>    |
| Track and Field, X-Country            | <input type="text"/> | <input type="text"/> | <input type="text"/>    |
| Volleyball                            | <input type="text"/> | <input type="text"/> | <input type="text"/>    |
| Wrestling                             | <input type="text"/> | <input type="text"/> | <input type="text"/>    |
| Others                                | <input type="text"/> | <input type="text"/> | <input type="text"/>    |
| Subtotal All Teams                    | 0                    | 0                    | 0                       |
| Revenue Not Related to Specific Teams | <input type="text"/> | <input type="text"/> | <input type="text"/>    |
| Total Revenue                         | 0                    | 0                    | 0                       |

10 Compensation and Benefits provided by a third party  Input all benefits provided by a third party and contractually guaranteed by the institution, but not included on the institution's W-2. These may include:

- Car stipend.
- Country club membership.
- Allowances for clothing, housing, entertainment.
- Speaking fees.
- Camps compensation.
- Media income.
- Shoe and apparel income.

The total of this category should equal expense Categories 23 and 25 combined.

|                                       | Men's Teams Only                                    | Women's Teams Only                                  | Not Allocated by Gender                             |
|---------------------------------------|---|---|---|
| Revenues by Source                    | Compensation and Benefits provided by a third party | Compensation and Benefits provided by a third party | Compensation and Benefits provided by a third party |
| Baseball                              | <input type="text"/>                                | <input type="text"/>                                | <input type="text"/>                                |
| Basketball                            | <input type="text"/>                                | <input type="text"/>                                | <input type="text"/>                                |
| Fencing                               | <input type="text"/>                                | <input type="text"/>                                | <input type="text"/>                                |
| Field Hockey                          | <input type="text"/>                                | <input type="text"/>                                | <input type="text"/>                                |
| Football                              | <input type="text"/>                                | <input type="text"/>                                | <input type="text"/>                                |
| Golf                                  | <input type="text"/>                                | <input type="text"/>                                | <input type="text"/>                                |
| Gymnastics                            | <input type="text"/>                                | <input type="text"/>                                | <input type="text"/>                                |
| Ice Hockey                            | <input type="text"/>                                | <input type="text"/>                                | <input type="text"/>                                |
| Lacrosse                              | <input type="text"/>                                | <input type="text"/>                                | <input type="text"/>                                |
| Soccer                                | <input type="text"/>                                | <input type="text"/>                                | <input type="text"/>                                |
| Softball                              | <input type="text"/>                                | <input type="text"/>                                | <input type="text"/>                                |
| Swimming and Diving                   | <input type="text"/>                                | <input type="text"/>                                | <input type="text"/>                                |
| Tennis                                | <input type="text"/>                                | <input type="text"/>                                | <input type="text"/>                                |
| Track and Field, X-Country            | <input type="text"/>                                | <input type="text"/>                                | <input type="text"/>                                |
| Volleyball                            | <input type="text"/>                                | <input type="text"/>                                | <input type="text"/>                                |
| Wrestling                             | <input type="text"/>                                | <input type="text"/>                                | <input type="text"/>                                |
| Others                                | <input type="text"/>                                | <input type="text"/>                                | <input type="text"/>                                |
| Subtotal All Teams                    | 0   | 0   | 0   |
| Revenue Not Related to Specific Teams | <input type="text"/>                                | <input type="text"/>                                | <input type="text"/>                                |
| Total Revenue                         | 0   | 0   | 0   |

11 Media Rights

\$22,339,614

Input all revenue received for radio, television, internet, digital and e-commerce rights, including the portion of conference distributions related to media rights - if applicable.

Consult with your conference offices if you do not have the media rights distribution amount available.

| Revenues by Source                    | Men's Teams Only | Women's Teams Only | Not Allocated by Gender |
|---------------------------------------|------------------|--------------------|-------------------------|
|                                       | Media Rights     | Media Rights       | Media Rights            |
| Baseball                              |                  |                    |                         |
| Basketball                            | 5,769,157        |                    |                         |
| Fencing                               |                  |                    |                         |
| Field Hockey                          |                  |                    |                         |
| Football                              | 16,570,457       |                    |                         |
| Golf                                  |                  |                    |                         |
| Gymnastics                            |                  |                    |                         |
| Ice Hockey                            |                  |                    |                         |
| Lacrosse                              |                  |                    |                         |
| Soccer                                |                  |                    |                         |
| Softball                              |                  |                    |                         |
| Swimming and Diving                   |                  |                    |                         |
| Tennis                                |                  |                    |                         |
| Track and Field, X-Country            |                  |                    |                         |
| Volleyball                            |                  |                    |                         |
| Wrestling                             |                  |                    |                         |
| Others                                |                  |                    |                         |
| Subtotal All Teams                    | 22,339,614       | 0                  | 0                       |
| Revenue Not Related to Specific Teams |                  |                    |                         |
| Total Revenue                         | 22,339,614       | 0                  | 0                       |

12 NCAA Distributions

\$4,618,571

Input revenues received from all NCAA distributions including NCAA championships reimbursements and payments received from the NCAA for hosting a championship.

In some cases, NCAA distributions may be provided by the conference office. Consult with the conference office for the amount if you do not have it available and include in this category.

|                                       | Men's Teams Only     | Women's Teams Only   | Not Allocated by Gender |
|---------------------------------------|----------------------|----------------------|-------------------------|
| Revenues by Source                    | NCAA Distributions   | NCAA Distributions   | NCAA Distributions      |
| Baseball                              | <input type="text"/> | <input type="text"/> | <input type="text"/>    |
| Basketball                            | 3,219,214            | <input type="text"/> | <input type="text"/>    |
| Fencing                               | <input type="text"/> | <input type="text"/> | <input type="text"/>    |
| Field Hockey                          | <input type="text"/> | <input type="text"/> | <input type="text"/>    |
| Football                              | 1,060,866            | <input type="text"/> | <input type="text"/>    |
| Golf                                  | <input type="text"/> | <input type="text"/> | <input type="text"/>    |
| Gymnastics                            | <input type="text"/> | <input type="text"/> | <input type="text"/>    |
| Ice Hockey                            | <input type="text"/> | <input type="text"/> | <input type="text"/>    |
| Lacrosse                              | <input type="text"/> | <input type="text"/> | <input type="text"/>    |
| Soccer                                | <input type="text"/> | <input type="text"/> | <input type="text"/>    |
| Softball                              | <input type="text"/> | <input type="text"/> | <input type="text"/>    |
| Swimming and Diving                   | <input type="text"/> | <input type="text"/> | <input type="text"/>    |
| Tennis                                | <input type="text"/> | <input type="text"/> | <input type="text"/>    |
| Track and Field, X-Country            | <input type="text"/> | <input type="text"/> | <input type="text"/>    |
| Volleyball                            | <input type="text"/> | <input type="text"/> | <input type="text"/>    |
| Wrestling                             | <input type="text"/> | <input type="text"/> | <input type="text"/>    |
| Others                                | <input type="text"/> | <input type="text"/> | <input type="text"/>    |
| Subtotal All Teams                    | 4,280,080            | 0                    | 0                       |
| Revenue Not Related to Specific Teams | <input type="text"/> | <input type="text"/> | 338,491                 |
| Total Revenue                         | 4,280,080            | 0                    | 338,491                 |

13 Conference Distributions (Non Media and Non Bowl)

\$7,344,097

Input all revenues received by conference distribution, excluding portions of distribution relating to media rights (reported in Category 11) or NCAA distributions (reported in Category 12).

Note: Conference distributions of revenue generated by a post-season bowl to conference members should be recorded in this category. Distributions for reimbursement of post-season bowl expenses should be included in Category 19.

| Revenues by Source                    | Men's Teams Only                                  | Women's Teams Only                                | Not Allocated by Gender                           |
|---------------------------------------|---|---|---|
|                                       | Conference Distributions (Non Media and Non Bowl) | Conference Distributions (Non Media and Non Bowl) | Conference Distributions (Non Media and Non Bowl) |
| Baseball                              |   |   |   |
| Basketball                            | 688,151   |   |   |
| Fencing                               |   |   |   |
| Field Hockey                          |   |   |   |
| Football                              | 6,627,808   |   |   |
| Golf                                  |   |   |   |
| Gymnastics                            |   |   |   |
| Ice Hockey                            |   |   |   |
| Lacrosse                              |   |   |   |
| Soccer                                |   |   |   |
| Softball                              |   |   |   |
| Swimming and Diving                   |   |   |   |
| Tennis                                |   |   |   |
| Track and Field, X-Country            |   |   |   |
| Volleyball                            |   |   |   |
| Wrestling                             |   |   |   |
| Others                                |   |   |   |
| Subtotal All Teams                    | 7,315,959   | 0   | 0   |
| Revenue Not Related to Specific Teams |   |   | 28,138  |
| Total Revenue                         | 7,315,959   | 0   | 28,138  |

14 Program, Novelty, Parking and Concession Sales

\$6,082,850

Input revenues from:

- Game Programs.
- Novelties.
- Food and Concessions.
- Parking.

Advertising should be included in Category 15.

| Revenues by Source                    | Men's Teams Only                               | Women's Teams Only                             | Not Allocated by Gender                        |
|---------------------------------------|--|--|--|
|                                       | Program, Novelty, Parking and Concession Sales | Program, Novelty, Parking and Concession Sales | Program, Novelty, Parking and Concession Sales |
| Baseball                              | 0  |  |  |
| Basketball                            | 9,545  | 7,063  |  |
| Fencing                               |  |  |  |
| Field Hockey                          |  | 3,618  |  |
| Football                              | 5,301,788                                      |  |  |
| Golf                                  | 592  |  |  |
| Gymnastics                            | 3,850  | 12,442   |  |
| Ice Hockey                            | 269,754  | 15,141   |  |
| Lacrosse                              | 4,154  | 1,930  |  |
| Soccer                                | 15,759   | 19,343   |  |
| Softball                              |  | 35,920   |  |
| Swimming and Diving                   | 9,512  | 9,512  |  |
| Tennis                                |  |  |  |
| Track and Field, X-Country            | 8,643  | 6,656  |  |
| Volleyball                            | 9,928  | 55,601   |  |
| Wrestling                             | 45,188   |  |  |
| Others                                |  |  |  |
| Subtotal All Teams                    | 5,678,713                                      | 167,226  | 0  |
| Revenue Not Related to Specific Teams |  |  | 236,911  |
| Total Revenue                         | 5,678,713                                      | 167,226  | 236,911  |

15 Royalties, Licensing, Advertisement and Sponsorships

\$12,754,339

Input revenues from:

- Sponsorships.
- Licensing Agreements.
- Advertisement.
- Royalties.
- In-kind products and services as part of sponsorship agreement.

An allocation may be necessary to distinguish revenues generated by athletics versus the university if payments are combined.

| Revenues by Source                    | Men's Teams Only                                     | Women's Teams Only                                   | Not Allocated by Gender                              |
|---------------------------------------|--|--|--|
|                                       | Royalties, Licensing, Advertisement and Sponsorships | Royalties, Licensing, Advertisement and Sponsorships | Royalties, Licensing, Advertisement and Sponsorships |
| Baseball                              | 93,000   |  |  |
| Basketball                            |  |  |  |
| Fencing                               |  |  |  |
| Field Hockey                          |  |  |  |
| Football                              |  |  |  |
| Golf                                  |  |  |  |
| Gymnastics                            |  |  |  |
| Ice Hockey                            |  |  |  |
| Lacrosse                              |  |  |  |
| Soccer                                |  |  |  |
| Softball                              |  |  |  |
| Swimming and Diving                   |  |  |  |
| Tennis                                |  |  |  |
| Track and Field, X-Country            |  |  |  |
| Volleyball                            |  |  |  |
| Wrestling                             |  |  |  |
| Others                                |  |  |  |
| Subtotal All Teams                    | 93,000   | 0  | 0  |
| Revenue Not Related to Specific Teams |  |  | 12,661,339   |
| Total Revenue                         | 93,000   | 0  | 12,661,339   |

16 Sports Camp Revenues

Input amounts received by the athletics department for sports camps and clinics.

| Revenues by Source                    | Men's Teams Only               | Women's Teams Only             | Not Allocated by Gender        |
|---------------------------------------|--------------------------------|--------------------------------|--------------------------------|
|                                       | Sports Camp Revenues           | Sports Camp Revenues           | Sports Camp Revenues           |
| Baseball                              | <input type="text"/>           | <input type="text"/>           | <input type="text"/>           |
| Basketball                            | <input type="text"/>           | <input type="text"/>           | <input type="text"/>           |
| Fencing                               | <input type="text"/>           | <input type="text"/>           | <input type="text"/>           |
| Field Hockey                          | <input type="text"/>           | <input type="text"/>           | <input type="text"/>           |
| Football                              | <input type="text"/>           | <input type="text"/>           | <input type="text"/>           |
| Golf                                  | <input type="text"/>           | <input type="text"/>           | <input type="text"/>           |
| Gymnastics                            | <input type="text"/>           | <input type="text"/>           | <input type="text"/>           |
| Ice Hockey                            | <input type="text"/>           | <input type="text"/>           | <input type="text"/>           |
| Lacrosse                              | <input type="text"/>           | <input type="text"/>           | <input type="text"/>           |
| Soccer                                | <input type="text"/>           | <input type="text"/>           | <input type="text"/>           |
| Softball                              | <input type="text"/>           | <input type="text"/>           | <input type="text"/>           |
| Swimming and Diving                   | <input type="text"/>           | <input type="text"/>           | <input type="text"/>           |
| Tennis                                | <input type="text"/>           | <input type="text"/>           | <input type="text"/>           |
| Track and Field, X-Country            | <input type="text"/>           | <input type="text"/>           | <input type="text"/>           |
| Volleyball                            | <input type="text"/>           | <input type="text"/>           | <input type="text"/>           |
| Wrestling                             | <input type="text"/>           | <input type="text"/>           | <input type="text"/>           |
| Others                                | <input type="text"/>           | <input type="text"/>           | <input type="text"/>           |
| Subtotal All Teams                    | <input type="text" value="0"/> | <input type="text" value="0"/> | <input type="text" value="0"/> |
| Revenue Not Related to Specific Teams | <input type="text"/>           | <input type="text"/>           | <input type="text"/>           |
| Total Revenue                         | <input type="text" value="0"/> | <input type="text" value="0"/> | <input type="text" value="0"/> |



17 Athletics Restricted Endowment and Investments Income

\$6,398,733

Please report spending policy distributions from athletics restricted endowments and investment income used for athletics operations in the reporting year.

This category includes only restricted investment and endowment income used for the operations of intercollegiate athletics; institutional allocations of income from unrestricted endowments qualify as "Direct Institutional Support" and should be reported in Category 4.

Note: Please make sure amounts reported are only up to the amount of expenses covered by the endowment for the reporting year.

| Revenues by Source                    | Men's Teams Only                                      | Women's Teams Only                                    | Not Allocated by Gender                               |
|---------------------------------------|---|---|---|
|                                       | Athletics Restricted Endowment and Investments Income | Athletics Restricted Endowment and Investments Income | Athletics Restricted Endowment and Investments Income |
| Baseball                              | 93,736  |   |   |
| Basketball                            | 181,269   | 224,673   |   |
| Fencing                               |   | 9,294   |   |
| Field Hockey                          |   | 60,173  |   |
| Football                              | 1,195,887   |   |   |
| Golf                                  | 78,108  | 63,359  |   |
| Gymnastics                            | 28,952  | 39,631  |   |
| Ice Hockey                            | 1,509,447   | 139,963   |   |
| Lacrosse                              | 100,286   | 89,891  |   |
| Soccer                                | 61,510  | 92,740  |   |
| Softball                              |   | 56,304  |   |
| Swimming and Diving                   | 67,003  | 79,356  |   |
| Tennis                                | 60,940  | 75,701  |   |
| Track and Field, X-Country            | 109,836   | 92,527  |   |
| Volleyball                            | 46,131  | 216,786   |   |
| Wrestling                             | 596,267   |   |   |
| Others                                |   |   |   |
| Subtotal All Teams                    | 4,129,372   | 1,240,398   | 0   |
| Revenue Not Related to Specific Teams |   |   | 1,028,963   |
| Total Revenue                         | 4,129,372   | 1,240,398   | 1,028,963   |

18 Other Operating Revenue

\$9,039,151

Input any operating revenues received by athletics in the report year which cannot be classified into one of the stated categories.

If the figure is greater than 10% of total revenues, please report the top three activities included in this category in the comments section.

|                                       | Men's Teams Only        | Women's Teams Only      | Not Allocated by Gender |
|---------------------------------------|-------------------------|-------------------------|-------------------------|
| Revenues by Source                    | Other Operating Revenue | Other Operating Revenue | Other Operating Revenue |
| Baseball                              | 128,432                 |                         |                         |
| Basketball                            | 158,237                 | 145,727                 |                         |
| Fencing                               | 79,781                  | 94,736                  |                         |
| Field Hockey                          |                         | 157,557                 |                         |
| Football                              | 2,491,110               |                         |                         |
| Golf                                  | 42,406                  | 72,328                  |                         |
| Gymnastics                            | 97,445                  | 208,559                 |                         |
| Ice Hockey                            | 191,324                 | 260,811                 |                         |
| Lacrosse                              | 153,878                 | 147,505                 |                         |
| Soccer                                | 144,209                 | 187,036                 |                         |
| Softball                              |                         | 172,913                 |                         |
| Swimming and Diving                   | 130,356                 | 188,242                 |                         |
| Tennis                                | 60,850                  | 116,941                 |                         |
| Track and Field, X-Country            | 198,226                 | 261,748                 |                         |
| Volleyball                            | 52,354                  | 169,193                 |                         |
| Wrestling                             | 81,682                  |                         |                         |
| Others                                |                         |                         |                         |
| Subtotal All Teams                    | 4,010,290               | 2,183,296               | 0                       |
| Revenue Not Related to Specific Teams |                         |                         | 2,845,565               |
| Total Revenue                         | 4,010,290               | 2,183,296               | 2,845,565               |

19 Bowl Revenues

\$2,029,265

Input all amounts received related to participation in a post-season bowl game, including:

- Expense reimbursements.
- Ticket sales.

| Revenues by Source                    | Men's Teams Only | Women's Teams Only | Not Allocated by Gender |
|---------------------------------------|------------------|--------------------|-------------------------|
|                                       | Bowl Revenues    | Bowl Revenues      | Bowl Revenues           |
| Baseball                              |                  |                    |                         |
| Basketball                            |                  |                    |                         |
| Fencing                               |                  |                    |                         |
| Field Hockey                          |                  |                    |                         |
| Football                              | 2,029,265        |                    |                         |
| Golf                                  |                  |                    |                         |
| Gymnastics                            |                  |                    |                         |
| Ice Hockey                            |                  |                    |                         |
| Lacrosse                              |                  |                    |                         |
| Soccer                                |                  |                    |                         |
| Softball                              |                  |                    |                         |
| Swimming and Diving                   |                  |                    |                         |
| Tennis                                |                  |                    |                         |
| Track and Field, X-Country            |                  |                    |                         |
| Volleyball                            |                  |                    |                         |
| Wrestling                             |                  |                    |                         |
| Others                                |                  |                    |                         |
| Subtotal All Teams                    | 2,029,265        | 0                  | 0                       |
| Revenue Not Related to Specific Teams |                  |                    |                         |
| Total Revenue                         | 2,029,265        | 0                  | 0                       |

Total Operating Revenues

\$132,248,076

Total of Categories 1-19.

| Revenues by Source                    | Men's Teams Only         | Women's Teams Only       | Not Allocated by Gender  |
|---------------------------------------|--------------------------|--------------------------|--------------------------|
|                                       | Total Operating Revenues | Total Operating Revenues | Total Operating Revenues |
| Baseball                              | 770,799                  |                          |                          |
| Basketball                            | 11,236,482               | 955,393                  |                          |
| Fencing                               | 245,359                  | 301,164                  |                          |
| Field Hockey                          |                          | 620,256                  |                          |
| Football                              | 75,527,152               |                          |                          |
| Golf                                  | 236,625                  | 309,152                  |                          |
| Gymnastics                            | 443,846                  | 771,564                  |                          |
| Ice Hockey                            | 4,305,114                | 1,036,079                |                          |
| Lacrosse                              | 748,218                  | 622,289                  |                          |
| Soccer                                | 587,730                  | 732,655                  |                          |
| Softball                              |                          | 727,437                  |                          |
| Swimming and Diving                   | 603,625                  | 789,905                  |                          |
| Tennis                                | 262,490                  | 458,536                  |                          |
| Track and Field, X-Country            | 712,707                  | 884,104                  |                          |
| Volleyball                            | 284,534                  | 1,088,627                |                          |
| Wrestling                             | 1,730,438                |                          |                          |
| Others                                |                          |                          |                          |
| Subtotal All Teams                    | 97,695,119               | 9,297,161                | 0                        |
| Revenue Not Related to Specific Teams |                          |                          | 25,255,796               |
| Total Revenue                         | 97,695,119               | 9,297,161                | 25,255,796               |

20 Athletic Student Aid *Total Dollar Amount*

Input the total amount of athletic student-aid for the reporting year including:

- Summer school.
- Tuition discounts and waivers (unless it is a discount or waiver available to the general student body).
- Aid given to student-athletes who are inactive (medical reasons) or no longer eligible (exhausted eligibility).

Using the institution's squad lists, enter the athletic aid equivalencies in column A and exhausted eligibility or medical eligibility equivalencies in column B. Please note that these equivalency calculations should **NOT** include other expenses related to attendance. Enter the actual number of student athletes receiving athletic aid by sport (whole numbers) in the fourth column and the total dollar amount of athletic student aid, including cost of attendance, in the last column.

Athletics aid awarded to non-athletes (student-managers, graduate assistants, trainers) should be reported as Expenses Not Related to Specific Teams. It is permissible to report only dollars in the Expenses Not Related to Specific Teams row as long as you have reported non- zero entries for Equivalencies, Number of Students, and Dollars (all 3 required for at least one sport).

This information can be managed within the NCAA's Compliance Assistance (CA) software. The information entered into compliance assistance will automatically populate to the athletic student aid section within the NCAA Financial Reporting System when the "Import from CA" button is clicked.

*Total Equivalencies Awarded*

*Total Students Receiving Aid*

#### Male Athlete Scholarships

| Sport                                  | Athletic Aid Equivalency (A) | Exhausted Eligibility or Medical Equivalency (B) | Total Equivalencies Awarded in 2015-2016 (A+B) | Number of Students Receiving Athletic Aid | Total Dollar Amount |
|--|------------------------------|--|--|---|---------------------|
| Baseball                               | 11.6                         | 0.25   | 11.85  | 35  | 496,646             |
| Basketball                             | 11.97                        | 0  | 11.97  | 14  | 685,014             |
| Fencing                                | 4.38                         | 0.28   | 4.66   | 27  | 229,049             |
| Football                               | 80.67                        | 1.53   | 82.2   | 128                                       | 4,736,481           |
| Golf                                   | 4.45                         | 0  | 4.45   | 10  | 205,568             |
| Gymnastics                             | 6.02                         | 0  | 6.02   | 19  | 337,616             |
| Ice Hockey                             | 17.54                        | 1  | 18.54  | 26  | 1,090,833           |
| Lacrosse                               | 13.04                        | 0  | 13.04  | 43  | 579,937             |
| Soccer                                 | 10.28                        | 0.37   | 10.65  | 26  | 519,865             |
| Swimming and Diving                    | 9.1                          | 0.78   | 9.88   | 31  | 468,265             |
| Tennis                                 | 4.46                         | 0  | 4.46   | 13  | 254,483             |
| Track and Field, X-Country             | 12.96                        | 1.36   | 14.32  | 124                                       | 628,374             |
| Volleyball                             | 4.5                          | 0  | 4.5  | 17  | 203,190             |
| Wrestling                              | 9.66                         | 0  | 9.66   | 32  | 397,006             |
| Expenses Not Related to Specific Teams |                              |  | 0  |   |                     |
| Totals                                 | 200.63                       | 5.57   | 206.2  | 545                                       | 10,832,327          |

## Female Athlete Scholarships

| Sport                                     | Athletic Aid<br>Equivalency (A) | Exhausted Eligibility or Medical<br>Equivalency (B) | Total Equivalencies Awarded in<br>2015-2016 (A+B) | Number of Students<br>Receiving Athletic Aid | Total Dollar<br>Amount |
|---|---------------------------------|---|---|--|------------------------|
| Basketball                                | 11.51                           | 0   | 11.51   | 28   | 686,735                |
| Fencing                                   | 5                               | 0.37  | 5.37  | 41   | 285,899                |
| Field Hockey                              | 11.18                           | 0.78  | 11.96   | 26   | 557,319                |
| Golf                                      | 5.98                            | 0.51  | 6.49  | 11   | 284,366                |
| Gymnastics                                | 11                              | 1   | 12  | 15   | 703,050                |
| Ice Hockey                                | 17.21                           | 0   | 17.21   | 31   | 969,135                |
| Lacrosse                                  | 12.15                           | 0.51  | 12.66   | 32   | 558,967                |
| Soccer                                    | 13.73                           | 0.62  | 14.35   | 29   | 681,775                |
| Softball                                  | 11.13                           | 0   | 11.13   | 24   | 605,815                |
| Swimming and Diving                       | 12.58                           | 0.95  | 13.53   | 33   | 677,977                |
| Tennis                                    | 8                               | 0   | 8   | 13   | 445,781                |
| Track and Field, X-Country                | 18.6                            | 0   | 18.6  | 133  | 814,602                |
| Volleyball                                | 11.99                           | 0   | 11.99   | 20   | 725,139                |
| Expenses Not Related to<br>Specific Teams |                                 |   | 0   |  |                        |
| Totals                                    | 150.06                          | 4.74  | 154.8   | 436  | 7,996,560              |

## Not Allocated by Gender Scholarships

| Sport                                     | Athletic Aid<br>Equivalency (A) | Exhausted Eligibility or Medical<br>Equivalency (B) | Total Equivalencies Awarded in<br>2015-2016 (A+B) | Number of Students<br>Receiving Athletic Aid | Total Dollar<br>Amount |
|---|---------------------------------|---|---|--|------------------------|
| Expenses Not Related to<br>Specific Teams |                                 |   |   |  |                        |
| Totals                                    | 0                               | 0   | 0   | 0  | 0                      |

21 Guarantees

\$3,827,200

Input amounts paid to visiting participating institutions, including per diems and/or travel and meal expenses.

| Expenses by Object of Expenditure      | Men's Teams Only | Women's Teams Only | Not Allocated by Gender |
|--|------------------|--------------------|-------------------------|
|  | Guarantees       | Guarantees         | Guarantees              |
| Baseball                               | 8,500            |                    |                         |
| Basketball                             | 415,000          | 67,500             |                         |
| Fencing                                |                  |                    |                         |
| Field Hockey                           |                  |                    |                         |
| Football                               | 3,250,000        |                    |                         |
| Golf                                   |                  |                    |                         |
| Gymnastics                             |                  |                    |                         |
| Ice Hockey                             | 59,200           |                    |                         |
| Lacrosse                               |                  |                    |                         |
| Soccer                                 | 9,000            | 5,000              |                         |
| Softball                               |                  |                    |                         |
| Swimming and Diving                    |                  |                    |                         |
| Tennis                                 |                  |                    |                         |
| Track and Field, X-Country             | 8,000            |                    |                         |
| Volleyball                             |                  |                    |                         |
| Wrestling                              | 5,000            |                    |                         |
| Others                                 |                  |                    |                         |
| Subtotal All Teams                     | 3,754,700        | 72,500             | 0                       |
| Expenses Not Related to Specific Teams |                  |                    |                         |
| Total Expenses                         | 3,754,700        | 72,500             | 0                       |

22 Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities  Input compensation, bonuses and benefits paid to all coaches reportable on the university or related entities W-2 and 1099 forms inclusive of:

- Gross wages and bonuses.
- Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation.

Place any severance payments in Category 26.

Note: Bonuses related to participation in a post-season bowl game should be included in Category 41.

23 Coaching Salaries, Benefits and Bonuses paid by a Third Party  Input compensation, bonuses and benefits paid to all coaches by a third party and contractually guaranteed by the institution, but not included on the institutions W-2 including:

- Car stipend.
- Country club membership.
- Allowances for clothing, housing, entertainment.
- Speaking fees.
- Camps compensation.
- Media income.
- Shoe and apparel income.

Expense Category 23 and 25 should equal Category 10.

Note: Bonuses related to participation in a post-season bowl game should be included in Category 41.

Men's Teams Coaching Expenses

| Sport                      | Men's Teams Head Coaches |     | Men's Teams Assistant Coaches   |   |                     |     |   |   |
|----------------------------|--------------------------|-----|---|---|---------------------|-----|---|---|
|                            | Number of Positions      | FTE | Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities | Coaching Salaries, Benefits and Bonuses paid by a Third Party | Number of Positions | FTE | Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities | Coaching Salaries, Benefits and Bonuses paid by a Third Party |
| Baseball                   | 1                        | 1   |   |   | 2                   | 2   |   |   |
| Basketball                 | 1                        | 1   |   |   | 3                   | 3   |   |   |
| Fencing                    | 1                        | 0.5 |   |   | 3                   | 1.5 |   |   |
| Football                   | 1                        | 1   |   |   | 9                   | 9   |   |   |
| Golf                       | 1                        | 1   |   |   | 1                   | 1   |   |   |
| Gymnastics                 | 1                        | 1   |   |   | 2                   | 2   |   |   |
| Ice Hockey                 | 1                        | 1   |   |   | 2                   | 2   |   |   |
| Lacrosse                   | 1                        | 1   |   |   | 2                   | 2   |   |   |
| Soccer                     | 1                        | 1   |   |   | 2                   | 2   |   |   |
| Swimming and Diving        | 1                        | 0.5 |   |   | 5                   | 2.5 |   |   |
| Tennis                     | 1                        | 1   |   |   | 1                   | 1   |   |   |
| Track and Field, X-Country | 1                        | 0.5 |   |   | 5                   | 2.5 |   |   |
| Volleyball                 | 1                        | 1   |   |   | 2                   | 2   |   |   |
| Wrestling                  | 1                        | 1   |   |   | 2                   | 2   |   |   |



|  |    |      |           |   |    |      |           |   |
|--|----|------|-----------|---|----|------|-----------|---|
| Subtotal All Teams                     | 14 | 12.5 | 9,249,723 | 0 | 41 | 34.5 | 8,957,592 | 0 |
| Expenses Not Related to Specific Teams |    |      |           |   |    |      |           |   |
| Total Expenses                         |    |      | 9249723   | 0 |    |      | 8957592   | 0 |

Women's Teams Coaching Expenses

Women's Teams Head Coaches

Women's Teams Assistant Coaches

| Sport                                  | Number of |      | Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities |   | Number of |      | Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities |   | Coaching Salaries, Benefits and Bonuses paid by a Third Party |  |
|--|-----------|------|---|---|-----------|------|---|---|---|--|
|  | Positions | FTE  |   |   | Positions | FTE  |   |   |   |  |
| Basketball                             | 1         | 1    |   |   | 3         | 3    |   |   |   |  |
| Fencing                                | 1         | 0.5  |   |   | 3         | 1.5  |   |   |   |  |
| Field Hockey                           | 1         | 1    |   |   | 2         | 2    |   |   |   |  |
| Golf                                   | 1         | 1    |   |   | 1         | 1    |   |   |   |  |
| Gymnastics                             | 1         | 1    |   |   | 2         | 2    |   |   |   |  |
| Ice Hockey                             | 1         | 1    |   |   | 2         | 2    |   |   |   |  |
| Lacrosse                               | 1         | 1    |   |   | 2         | 2    |   |   |   |  |
| Soccer                                 | 1         | 1    |   |   | 2         | 2    |   |   |   |  |
| Softball                               | 1         | 1    |   |   | 2         | 2    |   |   |   |  |
| Swimming and Diving                    | 1         | 0.5  |   |   | 5         | 2.5  |   |   |   |  |
| Tennis                                 | 1         | 1    |   |   | 1         | 1    |   |   |   |  |
| Track and Field, X-Country             | 1         | 0.5  |   |   | 5         | 2.5  |   |   |   |  |
| Volleyball                             | 1         | 1    |   |   | 2         | 2    |   |   |   |  |
| Subtotal All Teams                     | 13        | 11.5 | 3,526,762   | 0 | 32        | 25.5 | 2,990,366   | 0 |   |  |
| Expenses Not Related to Specific Teams |           |      |   |   |           |      |   |   |   |  |
| Total Expenses                         |           |      | 3526762   | 0 |           |      | 2990366   | 0 |   |  |

24 Support Staff/Administrative Compensation, Benefits and Bonuses paid by the University and Related Entities  Input compensation, bonuses and benefits paid to all administrative and support staff reportable on the university or related entities (e.g. foundations or booster clubs) W-2 and 1099 forms inclusive of:

- Gross wages and bonuses.
- Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation.

Staff members responsible for the gender-specific athletics department, but not a specific sport (i.e., director of men's athletics), will have their compensation figures reported as Expenses Not Related to Specific Teams fields. Athletics department staff members who assist both men's and women's teams (sports information director, academic advisor) will be reported as Not Allocated by Gender column.

25 Support Staff/Administrative Compensation, Benefits and Bonuses paid by Third Party  Input compensation, bonuses and benefits paid to administrative and support staff by a third party and contractually guaranteed by the institution, but not included on the institutions W-2 including:

- Car stipend.
- Country club membership.
- Allowances for clothing, housing, entertainment.
- Speaking fees.
- Camps compensation.
- Media income.
- Shoe and apparel income.

Expense Category 23 and 25 should equal Category 10.

| Expenses by Object of Expenditure | Men's Teams Only  |   | Women's Teams Only  |   | Not Allocated by Gender   |   |
|-----------------------------------|---|---|---|---|---|---|
|                                   | Support Staff/Administrative Compensation, Benefits and Bonuses paid by the University and Related Entities | Support Staff/Administrative Compensation, Benefits and Bonuses paid by Third Party | Support Staff/Administrative Compensation, Benefits and Bonuses paid by the University and Related Entities | Support Staff/Administrative Compensation, Benefits and Bonuses paid by Third Party | Support Staff/Administrative Compensation, Benefits and Bonuses paid by the University and Related Entities | Support Staff/Administrative Compensation, Benefits and Bonuses paid by Third Party |
| Baseball                          |   |   |   |   |   |   |
| Basketball                        | 431,564   |   | 313,295   |   |   |   |
| Fencing                           |   |   |   |   |   |   |
| Field Hockey                      |   |   | 1,642   |   |   |   |
| Football                          | 3,663,890   |   |   |   |   |   |
| Golf                              |   |   |   |   |   |   |
| Gymnastics                        | 7   |   | 17  |   |   |   |
| Ice Hockey                        | 173,110   |   | 162,448   |   |   |   |
| Lacrosse                          | 73,488  |   | 22,013  |   |   |   |
| Soccer                            | 6,433   |   | 37,297  |   |   |   |
| Softball                          |   |   | 14  |   |   |   |
| Swimming and Diving               | 35,024  |   | 34,472  |   |   |   |
| Tennis                            | 6,229   |   | 1,560   |   |   |   |
| Track and Field, X-Country        | 76,829  |   | 77,542  |   |   |   |
| Volleyball                        | 26  |   | 56,479  |   |   |   |

|  |           |   |         |   |            |   |
|--|-----------|---|---------|---|------------|---|
| Wrestling                              | 104,347   |   |         |   |            |   |
| Others                                 |           |   |         |   |            |   |
| Subtotal All Teams                     | 4,570,947 | 0 | 706,779 | 0 | 0          | 0 |
| Expenses Not Related to Specific Teams |           |   |         |   | 17,790,319 |   |
| Total Expenses                         | 4,570,947 | 0 | 706,779 | 0 | 17,790,319 | 0 |

26 Severance Payments

\$500,547

Input severance payments and applicable benefits recognized for past coaching and administrative personnel.

| Expenses by Object of Expenditure      | Men's Teams Only   | Women's Teams Only | Not Allocated by Gender |
|--|--------------------|--------------------|-------------------------|
|  | Severance Payments | Severance Payments | Severance Payments      |
| Baseball                               |                    |                    |                         |
| Basketball                             |                    | 38,896             |                         |
| Fencing                                |                    |                    |                         |
| Field Hockey                           |                    |                    |                         |
| Football                               | 409,945            |                    |                         |
| Golf                                   |                    |                    |                         |
| Gymnastics                             |                    | 38,547             |                         |
| Ice Hockey                             |                    |                    |                         |
| Lacrosse                               |                    |                    |                         |
| Soccer                                 |                    |                    |                         |
| Softball                               |                    |                    |                         |
| Swimming and Diving                    |                    |                    |                         |
| Tennis                                 |                    |                    |                         |
| Track and Field, X-Country             |                    |                    |                         |
| Volleyball                             |                    |                    |                         |
| Wrestling                              |                    |                    |                         |
| Others                                 |                    |                    |                         |
| Subtotal All Teams                     | 409,945            | 77,443             | 0                       |
| Expenses Not Related to Specific Teams |                    |                    | 13,159                  |
| Total Expenses                         | 409,945            | 77,443             | 13,159                  |

27 Recruiting  Input transportation, lodging and meals for prospective student-athletes and institutional personnel on official and unofficial visits, telephone call charges, postage and such. Include value of use of institution's own vehicles or airplanes as well as in-kind value of loaned or contributed transportation.

| Expenses by Object of Expenditure      | Men's Teams Only                       | Women's Teams Only                   | Not Allocated by Gender        |
|--|--|--------------------------------------|--------------------------------|
|  | Recruiting                             | Recruiting                           | Recruiting                     |
| Baseball                               | <input type="text" value="38,895"/>    | <input type="text"/>                 | <input type="text"/>           |
| Basketball                             | <input type="text" value="343,886"/>   | <input type="text" value="239,743"/> | <input type="text"/>           |
| Fencing                                | <input type="text" value="7,524"/>     | <input type="text" value="4,485"/>   | <input type="text"/>           |
| Field Hockey                           | <input type="text"/>                   | <input type="text" value="13,455"/>  | <input type="text"/>           |
| Football                               | <input type="text" value="915,303"/>   | <input type="text"/>                 | <input type="text"/>           |
| Golf                                   | <input type="text" value="4,920"/>     | <input type="text" value="9,462"/>   | <input type="text"/>           |
| Gymnastics                             | <input type="text" value="23,287"/>    | <input type="text" value="16,831"/>  | <input type="text"/>           |
| Ice Hockey                             | <input type="text" value="84,821"/>    | <input type="text" value="30,045"/>  | <input type="text"/>           |
| Lacrosse                               | <input type="text" value="23,259"/>    | <input type="text" value="15,906"/>  | <input type="text"/>           |
| Soccer                                 | <input type="text" value="27,680"/>    | <input type="text" value="34,561"/>  | <input type="text"/>           |
| Softball                               | <input type="text"/>                   | <input type="text" value="29,926"/>  | <input type="text"/>           |
| Swimming and Diving                    | <input type="text" value="33,383"/>    | <input type="text" value="38,508"/>  | <input type="text"/>           |
| Tennis                                 | <input type="text" value="30,621"/>    | <input type="text" value="19,937"/>  | <input type="text"/>           |
| Track and Field, X-Country             | <input type="text" value="28,415"/>    | <input type="text" value="32,853"/>  | <input type="text"/>           |
| Volleyball                             | <input type="text" value="13,220"/>    | <input type="text" value="55,263"/>  | <input type="text"/>           |
| Wrestling                              | <input type="text" value="45,532"/>    | <input type="text"/>                 | <input type="text"/>           |
| Others                                 | <input type="text"/>                   | <input type="text"/>                 | <input type="text"/>           |
| Subtotal All Teams                     | <input type="text" value="1,620,746"/> | <input type="text" value="540,975"/> | <input type="text" value="0"/> |
| Expenses Not Related to Specific Teams | <input type="text"/>                   | <input type="text"/>                 | <input type="text"/>           |
| Total Expenses                         | <input type="text" value="1,620,746"/> | <input type="text" value="540,975"/> | <input type="text" value="0"/> |

28 Team Travel  Input air and ground travel, lodging, meals and incidentals (including housing costs incurred during school break period) for competition related to preseason, regular season and non-bowl postseason. Amounts incurred for food and lodging for housing the team before a home game also should be included. Use of the institution's own vehicles or airplanes as well as in-kind value of donor-provided transportation.

Note: Expenses related to post-season bowls should be included in Category 41.

| Expenses by Object of Expenditure      | Men's Teams Only                       | Women's Teams Only                     | Not Allocated by Gender        |
|--|--|--|--------------------------------|
|  | Team Travel                            | Team Travel                            | Team Travel                    |
| Baseball                               | <input type="text" value="322,513"/>   | <input type="text"/>                   | <input type="text"/>           |
| Basketball                             | <input type="text" value="1,060,585"/> | <input type="text" value="926,697"/>   | <input type="text"/>           |
| Fencing                                | <input type="text" value="44,045"/>    | <input type="text" value="38,586"/>    | <input type="text"/>           |
| Field Hockey                           | <input type="text"/>                   | <input type="text" value="189,806"/>   | <input type="text"/>           |
| Football                               | <input type="text" value="826,972"/>   | <input type="text"/>                   | <input type="text"/>           |
| Golf                                   | <input type="text" value="74,986"/>    | <input type="text" value="99,699"/>    | <input type="text"/>           |
| Gymnastics                             | <input type="text" value="101,461"/>   | <input type="text" value="89,599"/>    | <input type="text"/>           |
| Ice Hockey                             | <input type="text" value="675,888"/>   | <input type="text" value="140,340"/>   | <input type="text"/>           |
| Lacrosse                               | <input type="text" value="125,638"/>   | <input type="text" value="203,448"/>   | <input type="text"/>           |
| Soccer                                 | <input type="text" value="130,213"/>   | <input type="text" value="202,114"/>   | <input type="text"/>           |
| Softball                               | <input type="text"/>                   | <input type="text" value="179,124"/>   | <input type="text"/>           |
| Swimming and Diving                    | <input type="text" value="136,908"/>   | <input type="text" value="205,996"/>   | <input type="text"/>           |
| Tennis                                 | <input type="text" value="121,288"/>   | <input type="text" value="92,637"/>    | <input type="text"/>           |
| Track and Field, X-Country             | <input type="text" value="326,963"/>   | <input type="text" value="331,615"/>   | <input type="text"/>           |
| Volleyball                             | <input type="text" value="58,061"/>    | <input type="text" value="459,781"/>   | <input type="text"/>           |
| Wrestling                              | <input type="text" value="294,267"/>   | <input type="text"/>                   | <input type="text"/>           |
| Others                                 | <input type="text"/>                   | <input type="text"/>                   | <input type="text"/>           |
| Subtotal All Teams                     | <input type="text" value="4,299,788"/> | <input type="text" value="3,159,442"/> | <input type="text" value="0"/> |
| Expenses Not Related to Specific Teams | <input type="text"/>                   | <input type="text"/>                   | <input type="text"/>           |
| Total Expenses                         | <input type="text" value="4,299,788"/> | <input type="text" value="3,159,442"/> | <input type="text" value="0"/> |

29 Sports Equipment, Uniforms and Supplies

\$3,142,439

Input items that are provided to the teams only. Equipment amounts are those expended from current or operating funds. Include value of in-kind equipment provided.

Note: Expenses related to post-season bowls should be included in Category 41.

| Expenses by Object of Expenditure      | Men's Teams Only                        | Women's Teams Only                      | Not Allocated by Gender                 |
|--|---|---|---|
|  | Sports Equipment, Uniforms and Supplies | Sports Equipment, Uniforms and Supplies | Sports Equipment, Uniforms and Supplies |
| Baseball                               | 44,302                                  |   |   |
| Basketball                             | 104,619                                 | 59,673                                  |   |
| Fencing                                | 16,719                                  | 14,530                                  |   |
| Field Hockey                           |   | 21,849                                  |   |
| Football                               | 511,342                                 |   |   |
| Golf                                   | 3,143                                   | 8,194                                   |   |
| Gymnastics                             | 25,148                                  | 42,474                                  |   |
| Ice Hockey                             | 198,257                                 | 91,315                                  |   |
| Lacrosse                               | 41,884                                  | 20,124                                  |   |
| Soccer                                 | 30,556                                  | 15,265                                  |   |
| Softball                               |   | 41,081                                  |   |
| Swimming and Diving                    | 35,594                                  | 37,384                                  |   |
| Tennis                                 | 27,012                                  | 14,296                                  |   |
| Track and Field, X-Country             | 42,124                                  | 23,884                                  |   |
| Volleyball                             | 10,569                                  | 9,714                                   |   |
| Wrestling                              | 88,112                                  |   |   |
| Others                                 |   |   |   |
| Subtotal All Teams                     | 1,179,381                               | 399,783                                 | 0                                       |
| Expenses Not Related to Specific Teams |   |   | 1,563,275                               |
| Total Expenses                         | 1,179,381                               | 399,783                                 | 1,563,275                               |

30 Game Expenses  Input game-day expenses other than travel which are necessary for intercollegiate athletics competition, including officials, security, event staff, ambulance, etc. Input any payments back to the NCAA for hosting a tournament.

Note: Expenses related to post-season bowls should be included in Category 41.

| Expenses by Object of Expenditure      | Men's Teams Only                       | Women's Teams Only                   | Not Allocated by Gender                |
|--|--|--------------------------------------|--|
|  | Game Expenses                          | Game Expenses                        | Game Expenses                          |
| Baseball                               | <input type="text" value="95,245"/>    | <input type="text"/>                 | <input type="text"/>                   |
| Basketball                             | <input type="text" value="285,715"/>   | <input type="text" value="243,423"/> | <input type="text"/>                   |
| Fencing                                | <input type="text" value="8,178"/>     | <input type="text" value="9,609"/>   | <input type="text"/>                   |
| Field Hockey                           | <input type="text"/>                   | <input type="text" value="18,445"/>  | <input type="text"/>                   |
| Football                               | <input type="text" value="4,272,626"/> | <input type="text"/>                 | <input type="text"/>                   |
| Golf                                   | <input type="text" value="4,399"/>     | <input type="text" value="17,786"/>  | <input type="text"/>                   |
| Gymnastics                             | <input type="text" value="13,136"/>    | <input type="text" value="62,876"/>  | <input type="text"/>                   |
| Ice Hockey                             | <input type="text" value="250,401"/>   | <input type="text" value="88,892"/>  | <input type="text"/>                   |
| Lacrosse                               | <input type="text" value="50,864"/>    | <input type="text" value="37,420"/>  | <input type="text"/>                   |
| Soccer                                 | <input type="text" value="42,679"/>    | <input type="text" value="35,426"/>  | <input type="text"/>                   |
| Softball                               | <input type="text"/>                   | <input type="text" value="57,034"/>  | <input type="text"/>                   |
| Swimming and Diving                    | <input type="text" value="2,332"/>     | <input type="text" value="2,982"/>   | <input type="text"/>                   |
| Tennis                                 | <input type="text" value="18,781"/>    | <input type="text" value="12,999"/>  | <input type="text"/>                   |
| Track and Field, X-Country             | <input type="text" value="34,856"/>    | <input type="text" value="33,759"/>  | <input type="text"/>                   |
| Volleyball                             | <input type="text" value="115,676"/>   | <input type="text" value="90,285"/>  | <input type="text"/>                   |
| Wrestling                              | <input type="text" value="72,845"/>    | <input type="text"/>                 | <input type="text"/>                   |
| Others                                 | <input type="text"/>                   | <input type="text"/>                 | <input type="text"/>                   |
| Subtotal All Teams                     | <input type="text" value="5,267,733"/> | <input type="text" value="710,936"/> | <input type="text" value="0"/>         |
| Expenses Not Related to Specific Teams | <input type="text" value="45"/>        | <input type="text" value="1,712"/>   | <input type="text" value="1,174,431"/> |
| Total Expenses                         | <input type="text" value="5,267,778"/> | <input type="text" value="712,648"/> | <input type="text" value="1,174,431"/> |



31 Fund Raising, Marketing and Promotion

\$2,175,735

Input costs associated with fund raising, marketing and promotion for media guides, brochures, recruiting publications and such.

| Expenses by Object of Expenditure      | Men's Teams Only                      | Women's Teams Only                    | Not Allocated by Gender               |
|--|---------------------------------------|---------------------------------------|---------------------------------------|
|  | Fund Raising, Marketing and Promotion | Fund Raising, Marketing and Promotion | Fund Raising, Marketing and Promotion |
| Baseball                               | 505                                   |                                       |                                       |
| Basketball                             | 24,010                                | 24,764                                |                                       |
| Fencing                                | 53                                    | 53                                    |                                       |
| Field Hockey                           |                                       | 305                                   |                                       |
| Football                               | 100,396                               |                                       |                                       |
| Golf                                   | 0                                     | 98                                    |                                       |
| Gymnastics                             | 615                                   | 1,240                                 |                                       |
| Ice Hockey                             | 10,020                                | 550                                   |                                       |
| Lacrosse                               | 625                                   | 295                                   |                                       |
| Soccer                                 | 445                                   | 1,587                                 |                                       |
| Softball                               |                                       | 365                                   |                                       |
| Swimming and Diving                    | 20                                    | 20                                    |                                       |
| Tennis                                 | 0                                     | 0                                     |                                       |
| Track and Field, X-Country             | 341                                   | 341                                   |                                       |
| Volleyball                             | 600                                   | 8,647                                 |                                       |
| Wrestling                              | 22,180                                |                                       |                                       |
| Others                                 |                                       |                                       |                                       |
| Subtotal All Teams                     | 159,810                               | 38,265                                | 0                                     |
| Expenses Not Related to Specific Teams |                                       |                                       | 1,977,660                             |
| Total Expenses                         | 159,810                               | 38,265                                | 1,977,660                             |

32 Sports Camp Expenses

Input all expenses paid by the athletics department, including non-athletics personnel salaries and benefits, from hosting sports camps and clinics. Athletics personnel salaries and benefits should be reported in Categories 22-25.

|  | Men's Teams Only               | Women's Teams Only             | Not Allocated by Gender        |
|--|--------------------------------|--------------------------------|--------------------------------|
| Expenses by Object of Expenditure      | Sports Camp Expenses           | Sports Camp Expenses           | Sports Camp Expenses           |
| Baseball                               | <input type="text"/>           | <input type="text"/>           | <input type="text"/>           |
| Basketball                             | <input type="text"/>           | <input type="text"/>           | <input type="text"/>           |
| Fencing                                | <input type="text"/>           | <input type="text"/>           | <input type="text"/>           |
| Field Hockey                           | <input type="text"/>           | <input type="text"/>           | <input type="text"/>           |
| Football                               | <input type="text"/>           | <input type="text"/>           | <input type="text"/>           |
| Golf                                   | <input type="text"/>           | <input type="text"/>           | <input type="text"/>           |
| Gymnastics                             | <input type="text"/>           | <input type="text"/>           | <input type="text"/>           |
| Ice Hockey                             | <input type="text"/>           | <input type="text"/>           | <input type="text"/>           |
| Lacrosse                               | <input type="text"/>           | <input type="text"/>           | <input type="text"/>           |
| Soccer                                 | <input type="text"/>           | <input type="text"/>           | <input type="text"/>           |
| Softball                               | <input type="text"/>           | <input type="text"/>           | <input type="text"/>           |
| Swimming and Diving                    | <input type="text"/>           | <input type="text"/>           | <input type="text"/>           |
| Tennis                                 | <input type="text"/>           | <input type="text"/>           | <input type="text"/>           |
| Track and Field, X-Country             | <input type="text"/>           | <input type="text"/>           | <input type="text"/>           |
| Volleyball                             | <input type="text"/>           | <input type="text"/>           | <input type="text"/>           |
| Wrestling                              | <input type="text"/>           | <input type="text"/>           | <input type="text"/>           |
| Others                                 | <input type="text"/>           | <input type="text"/>           | <input type="text"/>           |
| Subtotal All Teams                     | <input type="text" value="0"/> | <input type="text" value="0"/> | <input type="text" value="0"/> |
| Expenses Not Related to Specific Teams | <input type="text"/>           | <input type="text"/>           | <input type="text"/>           |
| Total Expenses                         | <input type="text" value="0"/> | <input type="text" value="0"/> | <input type="text" value="0"/> |

33 Spirit Groups

\$276,771

Include support for spirit groups including bands, cheerleaders, mascots, dancers, etc.

Note: Expenses related to post-season bowls should be included in Category 41.

| Expenses by Object of Expenditure      | Men's Teams Only | Women's Teams Only | Not Allocated by Gender |
|--|------------------|--------------------|-------------------------|
|  | Spirit Groups    | Spirit Groups      | Spirit Groups           |
| Baseball                               |                  |                    |                         |
| Basketball                             |                  |                    |                         |
| Fencing                                |                  |                    |                         |
| Field Hockey                           |                  |                    |                         |
| Football                               |                  |                    |                         |
| Golf                                   |                  |                    |                         |
| Gymnastics                             |                  |                    |                         |
| Ice Hockey                             |                  |                    |                         |
| Lacrosse                               |                  |                    |                         |
| Soccer                                 |                  |                    |                         |
| Softball                               |                  |                    |                         |
| Swimming and Diving                    |                  |                    |                         |
| Tennis                                 |                  |                    |                         |
| Track and Field, X-Country             |                  |                    |                         |
| Volleyball                             |                  |                    |                         |
| Wrestling                              |                  |                    |                         |
| Others                                 |                  |                    |                         |
| Subtotal All Teams                     | 0                | 0                  | 0                       |
| Expenses Not Related to Specific Teams |                  |                    | 276,771                 |
| Total Expenses                         | 0                | 0                  | 276,771                 |

34 Athletic Facilities Debt Service, Leases and Rental Fee  Input debt service payments (principal and interest, including internal loan programs), leases and rental fees for athletics facilities for the reporting year regardless of entity paying (athletics, institution or other).  
 Do not report depreciation.  
 Note: If the institution is paying for all debt service, leases, or rental fees for athletic facilities but not charging to athletics, this category should equal Category 6A. If athletics or other entities are paying these expenses or the institution is charging directly to athletics, this category will not equal Category 6A.

| Expenses by Object of Expenditure      | Men's Teams Only  | Women's Teams Only                                      | Not Allocated by Gender                                 |
|--|---|---|---|
|  | Athletic Facilities Debt Service, Leases and Rental Fee | Athletic Facilities Debt Service, Leases and Rental Fee | Athletic Facilities Debt Service, Leases and Rental Fee |
| Baseball                               | 4,448   |   |   |
| Basketball                             | 325,200   | 373,395   |   |
| Fencing                                | 0   | 0   |   |
| Field Hockey                           |   | 2,672   |   |
| Football                               | 33,008  |   |   |
| Golf                                   | 377   | 1,216   |   |
| Gymnastics                             | 0   |   |   |
| Ice Hockey                             | 0   |   |   |
| Lacrosse                               | 3,330   | 500   |   |
| Soccer                                 | 6,492   | 5,430   |   |
| Softball                               |   | 0   |   |
| Swimming and Diving                    | 5,500   | 5,500   |   |
| Tennis                                 | 25,100  | 25,000  |   |
| Track and Field, X-Country             | 2,154   | 2,154   |   |
| Volleyball                             | 0   | 2,330   |   |
| Wrestling                              | 311,282   |   |   |
| Others                                 |   |   |   |
| Subtotal All Teams                     | 716,891   | 418,197   | 0   |
| Expenses Not Related to Specific Teams |   |   | 7,538,898   |
| Total Expenses                         | 716,891   | 418,197   | 7,538,898   |

35 Direct Overhead and Administrative Expenses

\$10,304,091

Input overhead and administrative expenses paid by or charged directly to athletics including:

- Administrative/Overhead fees charged by the institution to athletics.
- Facilities maintenance.
- Security.
- Risk Management.
- Utilities.
- Equipment Repair.
- Telephone.
- Other Administrative Expenses.

| Expenses by Object of Expenditure      | Men's Teams Only                            | Women's Teams Only                          | Not Allocated by Gender                     |
|--|---|---|---|
|  | Direct Overhead and Administrative Expenses | Direct Overhead and Administrative Expenses | Direct Overhead and Administrative Expenses |
| Baseball                               | 387   |   |   |
| Basketball                             | 11,635                                      | 21,726                                      |   |
| Fencing                                | 0   | 0   |   |
| Field Hockey                           |   | 5,251                                       |   |
| Football                               | 1,908,512                                   |   |   |
| Golf                                   | 0   |   |   |
| Gymnastics                             | 143,569                                     | 14,662                                      |   |
| Ice Hockey                             | 86,753                                      | 7,021                                       |   |
| Lacrosse                               | 0   | 178   |   |
| Soccer                                 | 3,071                                       | 1,927                                       |   |
| Softball                               |   | 42,113                                      |   |
| Swimming and Diving                    | 20,730                                      | 14,740                                      |   |
| Tennis                                 | 7,886                                       | 7,098                                       |   |
| Track and Field, X-Country             | 0   | 0   |   |
| Volleyball                             | 14,041                                      | 13,699                                      |   |
| Wrestling                              | 5,164                                       |   |   |
| Others                                 |   |   |   |
| Subtotal All Teams                     | 2,201,748                                   | 128,415                                     | 0   |
| Expenses Not Related to Specific Teams |   |   | 7,973,928                                   |
| Total Expenses                         | 2,201,748                                   | 128,415                                     | 7,973,928                                   |

36 Indirect Institutional Support

Input overhead and administrative expenses **NOT** paid by or charged directly to athletics including:

- Administrative/Overhead fees not charged by the institution to athletics.
- Facilities maintenance.
- Security.
- Risk Management.
- Utilities.
- Equipment Repair.
- Telephone.
- Other Administrative Expenses.

Do not report depreciation.

Note: This category should equal Category 6.

| Expenses by Object of Expenditure      | Men's Teams Only               | Women's Teams Only             | Not Allocated by Gender        |
|--|--------------------------------|--------------------------------|--------------------------------|
|  | Indirect Institutional Support | Indirect Institutional Support | Indirect Institutional Support |
| Baseball                               | <input type="text"/>           | <input type="text"/>           | <input type="text"/>           |
| Basketball                             | <input type="text"/>           | <input type="text"/>           | <input type="text"/>           |
| Fencing                                | <input type="text"/>           | <input type="text"/>           | <input type="text"/>           |
| Field Hockey                           | <input type="text"/>           | <input type="text"/>           | <input type="text"/>           |
| Football                               | <input type="text"/>           | <input type="text"/>           | <input type="text"/>           |
| Golf                                   | <input type="text"/>           | <input type="text"/>           | <input type="text"/>           |
| Gymnastics                             | <input type="text"/>           | <input type="text"/>           | <input type="text"/>           |
| Ice Hockey                             | <input type="text"/>           | <input type="text"/>           | <input type="text"/>           |
| Lacrosse                               | <input type="text"/>           | <input type="text"/>           | <input type="text"/>           |
| Soccer                                 | <input type="text"/>           | <input type="text"/>           | <input type="text"/>           |
| Softball                               | <input type="text"/>           | <input type="text"/>           | <input type="text"/>           |
| Swimming and Diving                    | <input type="text"/>           | <input type="text"/>           | <input type="text"/>           |
| Tennis                                 | <input type="text"/>           | <input type="text"/>           | <input type="text"/>           |
| Track and Field, X-Country             | <input type="text"/>           | <input type="text"/>           | <input type="text"/>           |
| Volleyball                             | <input type="text"/>           | <input type="text"/>           | <input type="text"/>           |
| Wrestling                              | <input type="text"/>           | <input type="text"/>           | <input type="text"/>           |
| Others                                 | <input type="text"/>           | <input type="text"/>           | <input type="text"/>           |
| Subtotal All Teams                     | 0                              | 0                              | 0                              |
| Expenses Not Related to Specific Teams | <input type="text"/>           | <input type="text"/>           | <input type="text"/>           |
| Total Expenses                         | 0                              | 0                              | 0                              |

37 Medical Expenses and Insurance

Input medical expenses and medical insurance premiums for student-athletes.

| Expenses by Object of Expenditure      | Men's Teams Only               | Women's Teams Only             | Not Allocated by Gender        |
|--|--------------------------------|--------------------------------|--------------------------------|
|  | Medical Expenses and Insurance | Medical Expenses and Insurance | Medical Expenses and Insurance |
| Baseball                               | <input type="text"/>           | <input type="text"/>           | <input type="text"/>           |
| Basketball                             | <input type="text"/>           | <input type="text"/>           | <input type="text"/>           |
| Fencing                                | <input type="text"/>           | <input type="text"/>           | <input type="text"/>           |
| Field Hockey                           | <input type="text"/>           | <input type="text"/>           | <input type="text"/>           |
| Football                               | <input type="text"/>           | <input type="text"/>           | <input type="text"/>           |
| Golf                                   | <input type="text"/>           | <input type="text"/>           | <input type="text"/>           |
| Gymnastics                             | <input type="text"/>           | <input type="text"/>           | <input type="text"/>           |
| Ice Hockey                             | <input type="text"/>           | <input type="text"/>           | <input type="text"/>           |
| Lacrosse                               | <input type="text"/>           | <input type="text"/>           | <input type="text"/>           |
| Soccer                                 | <input type="text"/>           | <input type="text"/>           | <input type="text"/>           |
| Softball                               | <input type="text"/>           | <input type="text"/>           | <input type="text"/>           |
| Swimming and Diving                    | <input type="text"/>           | <input type="text"/>           | <input type="text"/>           |
| Tennis                                 | <input type="text"/>           | <input type="text"/>           | <input type="text"/>           |
| Track and Field, X-Country             | <input type="text"/>           | <input type="text"/>           | <input type="text"/>           |
| Volleyball                             | <input type="text"/>           | <input type="text"/>           | <input type="text"/>           |
| Wrestling                              | <input type="text"/>           | <input type="text"/>           | <input type="text"/>           |
| Others                                 | <input type="text"/>           | <input type="text"/>           | <input type="text"/>           |
| Subtotal All Teams                     | 0                              | 0                              | 0                              |
| Expenses Not Related to Specific Teams | <input type="text"/>           | <input type="text"/>           | 2,580,157                      |
| Total Expenses                         | 0                              | 0                              | 2,580,157                      |

38 Memberships and Dues

\$72,140

Input memberships, conference and association dues.

| Expenses by Object of Expenditure      | Men's Teams Only     | Women's Teams Only   | Not Allocated by Gender |
|--|----------------------|----------------------|-------------------------|
|  | Memberships and Dues | Memberships and Dues | Memberships and Dues    |
| Baseball                               |                      |                      |                         |
| Basketball                             | 870                  | 1,055                |                         |
| Fencing                                | 0                    |                      |                         |
| Field Hockey                           |                      | 538                  |                         |
| Football                               | 6,628                |                      |                         |
| Golf                                   | 1,426                | 1,146                |                         |
| Gymnastics                             | 1,903                | 520                  |                         |
| Ice Hockey                             | 470                  | 17,440               |                         |
| Lacrosse                               | 970                  | 0                    |                         |
| Soccer                                 | 720                  | 425                  |                         |
| Softball                               |                      | 360                  |                         |
| Swimming and Diving                    | 503                  | 452                  |                         |
| Tennis                                 | 1,361                | 845                  |                         |
| Track and Field, X-Country             | 610                  | 470                  |                         |
| Volleyball                             | 4,480                | 100                  |                         |
| Wrestling                              | 2,001                |                      |                         |
| Others                                 |                      |                      |                         |
| Subtotal All Teams                     | 21,942               | 23,351               | 0                       |
| Expenses Not Related to Specific Teams |                      |                      | 26,847                  |
| Total Expenses                         | 21,942               | 23,351               | 26,847                  |



39 Student-Athlete Meals (non-travel)

\$1,346,786

Include meal allowance and food/snacks provided to student-athletes.

Note: Meals provided during team travel should be reported in Category 28.

| Expenses by Object of Expenditure      | Men's Teams Only                   | Women's Teams Only                 | Not Allocated by Gender            |
|--|------------------------------------|------------------------------------|------------------------------------|
|  | Student-Athlete Meals (non-travel) | Student-Athlete Meals (non-travel) | Student-Athlete Meals (non-travel) |
| Baseball                               | 7,472                              |                                    |                                    |
| Basketball                             | 80,132                             | 46,344                             |                                    |
| Fencing                                | 1,802                              | 1,802                              |                                    |
| Field Hockey                           |                                    | 8,447                              |                                    |
| Football                               | 558,993                            |                                    |                                    |
| Golf                                   |                                    |                                    |                                    |
| Gymnastics                             | 14,806                             | 8,228                              |                                    |
| Ice Hockey                             | 85,499                             | 10,443                             |                                    |
| Lacrosse                               | 5,550                              | 3,060                              |                                    |
| Soccer                                 | 12,364                             | 21,985                             |                                    |
| Softball                               |                                    | 135                                |                                    |
| Swimming and Diving                    | 3,477                              | 6,114                              |                                    |
| Tennis                                 | 1,905                              | 1,022                              |                                    |
| Track and Field, X-Country             | 7,500                              | 8,017                              |                                    |
| Volleyball                             | 7,438                              | 51,607                             |                                    |
| Wrestling                              | 18,904                             |                                    |                                    |
| Others                                 |                                    |                                    |                                    |
| Subtotal All Teams                     | 805,842                            | 167,204                            | 0                                  |
| Expenses Not Related to Specific Teams |                                    |                                    | 373,740                            |
| Total Expenses                         | 805,842                            | 167,204                            | 373,740                            |

40 Other Operating Expenses

\$11,589,204

Input any operating expenses paid by athletics in the report year which cannot be classified into one of the stated categories, including:

- Non-team travel (conferences, etc.).
- Team banquets and awards.

If the figure is greater than 10% of total expenses, please report the top three activities included in this category in the comments section.

| Expenses by Object of Expenditure      | Men's Teams Only         | Women's Teams Only       | Not Allocated by Gender  |
|--|--------------------------|--------------------------|--------------------------|
|  | Other Operating Expenses | Other Operating Expenses | Other Operating Expenses |
| Baseball                               | 104,927                  |                          |                          |
| Basketball                             | 88,595                   | 63,940                   |                          |
| Fencing                                | 17,617                   | 17,857                   |                          |
| Field Hockey                           |                          | 26,130                   |                          |
| Football                               | 1,663,266                |                          |                          |
| Golf                                   | 10,571                   | 10,687                   |                          |
| Gymnastics                             | 20,894                   | -4,423                   |                          |
| Ice Hockey                             | 116,829                  | 73,382                   |                          |
| Lacrosse                               | 34,204                   | 42,085                   |                          |
| Soccer                                 | 23,261                   | 52,169                   |                          |
| Softball                               |                          | 78,964                   |                          |
| Swimming and Diving                    | 89,407                   | 96,114                   |                          |
| Tennis                                 | 9,855                    | 18,531                   |                          |
| Track and Field, X-Country             | 65,701                   | 62,528                   |                          |
| Volleyball                             | 17,894                   | 70,998                   |                          |
| Wrestling                              | 260,711                  |                          |                          |
| Others                                 |                          |                          |                          |
| Subtotal All Teams                     | 2,523,732                | 608,962                  | 0                        |
| Expenses Not Related to Specific Teams |                          |                          | 8,456,510                |
| Total Expenses                         | 2,523,732                | 608,962                  | 8,456,510                |

41 Bowl Expenses

\$1,462,910

Input all expenditures related to participation in a post-season bowl game, including:

- Team travel, lodging and meal expenses.
- Bonuses related to bowl participation.
- Spirit groups.
- Uniforms.

| Expenses by Object of Expenditure      | Men's Teams Only | Women's Teams Only | Not Allocated by Gender |
|--|------------------|--------------------|-------------------------|
|  | Bowl Expenses    | Bowl Expenses      | Bowl Expenses           |
| Baseball                               |                  |                    |                         |
| Basketball                             |                  |                    |                         |
| Fencing                                |                  |                    |                         |
| Field Hockey                           |                  |                    |                         |
| Football                               | 1,462,910        |                    |                         |
| Golf                                   |                  |                    |                         |
| Gymnastics                             |                  |                    |                         |
| Ice Hockey                             |                  |                    |                         |
| Lacrosse                               |                  |                    |                         |
| Soccer                                 |                  |                    |                         |
| Softball                               |                  |                    |                         |
| Swimming and Diving                    |                  |                    |                         |
| Tennis                                 |                  |                    |                         |
| Track and Field, X-Country             |                  |                    |                         |
| Volleyball                             |                  |                    |                         |
| Wrestling                              |                  |                    |                         |
| Others                                 |                  |                    |                         |
| Subtotal All Teams                     | 1,462,910        | 0                  | 0                       |
| Expenses Not Related to Specific Teams |                  |                    |                         |
| Total Expenses                         | 1,462,910        | 0                  | 0                       |

Total Operating Expenses

\$129,349,149

Total of Categories 20-41.

| Expenses by Object of Expenditure      | Men's Teams Only         | Women's Teams Only       | Not Allocated by Gender  |
|--|--------------------------|--------------------------|--------------------------|
|  | Total Operating Expenses | Total Operating Expenses | Total Operating Expenses |
| Baseball                               | 1,485,356                |                          |                          |
| Basketball                             | 5,813,915                | 4,778,854                |                          |
| Fencing                                | 518,013                  | 565,847                  |                          |
| Field Hockey                           |                          | 1,231,010                |                          |
| Football                               | 35,647,905               |                          |                          |
| Golf                                   | 506,288                  | 621,318                  |                          |
| Gymnastics                             | 994,433                  | 1,417,583                |                          |
| Ice Hockey                             | 3,540,765                | 1,964,107                |                          |
| Lacrosse                               | 1,598,359                | 1,327,541                |                          |
| Soccer                                 | 1,276,426                | 1,688,434                |                          |
| Softball                               |                          | 1,435,991                |                          |
| Swimming and Diving                    | 1,117,870                | 1,429,592                |                          |
| Tennis                                 | 765,553                  | 838,261                  |                          |
| Track and Field, X-Country             | 1,621,450                | 1,802,419                |                          |
| Volleyball                             | 716,857                  | 2,464,983                |                          |
| Wrestling                              | 2,432,567                |                          |                          |
| Others                                 |                          |                          |                          |
| Subtotal All Teams                     | 58,035,757               | 21,565,940               | 0                        |
| Expenses Not Related to Specific Teams | 45                       | 1,712                    | 49,745,695               |
| Total Expenses                         | 58,035,802               | 21,567,652               | 49,745,695               |



## Other Reporting Items

## AUP Data Categories:

**Excess Transfers to Institution:**

50 - Excess Transfers to Institution:

FY15:

**Conference Realignment Expenses:**

51 - Conference Realignment Expenses:

FY15:

**Total debt outstanding on athletic and university facilities:**

52 - Total Athletics Related Debt:

FY15: \$49,684,630

63,032,146

53 - Total Institutional Debt:

FY15: \$1,021,569,000

1,176,543,000

**Value of Athletics Dedicated and Institutional Endowments:**

54 - Athletics Dedicated Endowments:

FY15: \$138,957,747

55 - Institutional Endowments:

FY15: \$2,395,900,000

**Total Athletics Related Capital Expenditures:**

56 - Athletics Related Capital Expenditures:

FY15:

## Other Data Categories:

**Total Operating Expenses of the Entire Institution as Indicated on the Institution's Financial Statement:**

Institutional Expenses:

FY15: \$4,902,341,000

5,443,402,000

**Total annual debt service on athletic and university facilities:**

Athletically-Related Facilities Annual Debt Service:

FY15: \$2,967,487

2,917,693

Institution's Annual Debt Service:

FY15: \$100,215,000

107,754,000

**Institution's Education and General Expenses:**

E &amp; G:

FY15: \$3,027,334,000

3,183,606,000

**Average Cost of Full Grant-In-Aid:**

In-State:

FY15: \$29,494

34,694

Out-of-State:  
FY15: \$42,522

48,627

**Average Cost of Attendance:**

In-State:  
FY15: \$34,282

34,694

Out-of-State:  
FY15: \$47,310

48,627

## Revenue Distribution

## Sports Sponsored

## Men's Sports

## Women's Sports

## Mixed Sports

|   |   |  |
|---|---|--|
| <input checked="" type="checkbox"/> Baseball                  | <input checked="" type="checkbox"/> Field Hockey                |  |
| <input checked="" type="checkbox"/> Football                  | <input checked="" type="checkbox"/> Softball                    |  |
| <input checked="" type="checkbox"/> Men's Basketball          | <input checked="" type="checkbox"/> Women's Basketball          |  |
| <input checked="" type="checkbox"/> Men's Cross Country       | <input checked="" type="checkbox"/> Women's Cross Country       |  |
| <input checked="" type="checkbox"/> Men's Fencing             | <input checked="" type="checkbox"/> Women's Fencing             |  |
| <input checked="" type="checkbox"/> Men's Golf                | <input checked="" type="checkbox"/> Women's Golf                |  |
| <input checked="" type="checkbox"/> Men's Gymnastics          | <input checked="" type="checkbox"/> Women's Gymnastics          |  |
| <input checked="" type="checkbox"/> Men's Ice Hockey          | <input checked="" type="checkbox"/> Women's Ice Hockey          |  |
| <input checked="" type="checkbox"/> Men's Lacrosse            | <input checked="" type="checkbox"/> Women's Lacrosse            |  |
| <input checked="" type="checkbox"/> Men's Soccer              | <input checked="" type="checkbox"/> Women's Soccer              |  |
| <input checked="" type="checkbox"/> Men's Swimming and Diving | <input checked="" type="checkbox"/> Women's Swimming and Diving |  |
| <input checked="" type="checkbox"/> Men's Tennis              | <input checked="" type="checkbox"/> Women's Tennis              |  |
| <input checked="" type="checkbox"/> Men's Track, Indoor       | <input checked="" type="checkbox"/> Women's Track, Indoor       |  |
| <input checked="" type="checkbox"/> Men's Track, Outdoor      | <input checked="" type="checkbox"/> Women's Track, Outdoor      |  |
| <input checked="" type="checkbox"/> Men's Volleyball          | <input checked="" type="checkbox"/> Women's Volleyball          |  |
| <input checked="" type="checkbox"/> Men's Wrestling           |   |  |

**Total Men's Sports Sponsored: 16****Total Women's Sports Sponsored: 15****Total Mixed Sports Sponsored: 0****Current Year's Submission of Sports Sponsored: 31****Previous Year's Submission of Sports Sponsored: 31****Variance: 0**



## Grants-in-Aid

| <b>Men's Team Sport</b>   | <b>Athletic Aid<br/>Equivalency (A)</b> | <b>Exhausted Eligibility<br/>or Medical<br/>Equivalency (B)</b> | <b>Total Revenue<br/>Distribution Equivalencies<br/>Awarded (A+B)</b> |
|---------------------------|---|---|---|
| Baseball                  | 11.6                                    | 0.25  | 11.85   |
| Football                  | 80.67                                   | 1.53  | 82.2  |
| Men's Basketball          | 11.97                                   | 0   | 11.97   |
| Men's Track/X-Country     | 12.96                                   | 1.36  | 14.32   |
| Men's Fencing             | 4.38                                    | 0.28  | 4.66  |
| Men's Golf                | 4.45                                    | 0   | 4.45  |
| Men's Gymnastics          | 6.02                                    | 0   | 6.02  |
| Men's Ice Hockey          | 17.54                                   | 1   | 18.54   |
| Men's Lacrosse            | 13.04                                   | 0   | 13.04   |
| Men's Soccer              | 10.28                                   | 0.37  | 10.65   |
| Men's Swimming and Diving | 9.1                                     | 0.78  | 9.88  |
| Men's Tennis              | 4.46                                    | 0   | 4.46  |
| Men's Volleyball          | 4.5                                     | 0   | 4.5   |
| Men's Wrestling           | 9.66                                    | 0   | 9.66  |
| <b>Total Men's</b>        | <b>200.63</b>                           | <b>5.57</b>   | <b>206.20</b>   |

| <b>Women's Team Sport</b>   | <b>Athletic Aid<br/>Equivalency (A)</b> | <b>Exhausted Eligibility<br/>or Medical<br/>Equivalency (B)</b> | <b>Total Revenue<br/>Distribution Equivalencies<br/>Awarded (A+B)</b> |
|-----------------------------|---|---|---|
| Field Hockey                | 11.18                                   | 0.78  | 11.96   |
| Softball                    | 11.13                                   | 0   | 11.13   |
| Women's Basketball          | 11.51                                   | 0   | 11.51   |
| Women's Track/X-Country     | 18.6                                    | 0   | 18.6  |
| Women's Fencing             | 5                                       | 0.37  | 5.37  |
| Women's Golf                | 5.98                                    | 0.51  | 6.49  |
| Women's Gymnastics          | 11                                      | 1   | 12  |
| Women's Ice Hockey          | 17.21                                   | 0   | 17.21   |
| Women's Lacrosse            | 12.15                                   | 0.51  | 12.66   |
| Women's Soccer              | 13.73                                   | 0.62  | 14.35   |
| Women's Swimming and Diving | 12.58                                   | 0.95  | 13.53   |
| Women's Tennis              | 8                                       | 0   | 8   |
| Women's Volleyball          | 11.99                                   | 0   | 11.99   |
| <b>Total Women's</b>        | <b>150.06</b>                           | <b>4.74</b>   | <b>154.80</b>   |

| Mixed Team Sport | Athletic Aid<br>Equivalency (A) | Exhausted Eligibility<br>or Medical<br>Equivalency (B) | Total Revenue<br>Distribution Equivalencies<br>Awarded (A+B) |
|------------------|---------------------------------|--|--|
| Total Mixed      | 0                               | 0  | 0  |

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|  |
|--|
| <b>Prior Year Total Rev Dist Equivalencies</b>   |
| <b>Current Year Total Rev Dist Equivalencies</b> |
| <b>Variance Between Prior and Current Year</b>   |
| 345.98   |
| 361.00   |
| 15.02(4.00%)                                     |

## Athletics Participation

Table 1  Table 1 - - - Athletics Participation. A participant is a student-athlete who, as of the day of a varsity team's first scheduled contest in the traditional season: (a) is listed as a team member; (b) practices with the varsity team and receives coaching from one or more varsity coaches; or (c) receives athletically-related student aid.

Any student who satisfies one or more of the criteria above is a participant, including a student on a team the institution designates or defines as junior varsity, freshman, or novice, or a student who does not play in a scheduled contest, whether for medical reasons or to preserve eligibility (i.e., a redshirt).

Student-athletes who participate in more than one sport should be counted in each sport. The Coed Teams column is marked based on the content of the sports sponsored table (Mixed Sports) in the School Info page. **Male practice players are NOT to be included as participants in this table.**

| Sport                         | Coed Teams | Number of Participants |               | Number of Participants Participating on a Second Team |               | Number of Participants Participating on a Third Team |               |
|-------------------------------|------------|------------------------|---------------|---|---------------|--|---------------|
|                               |            | Men's Teams            | Women's Teams | Men's Teams   | Women's Teams | Men's Teams  | Women's Teams |
| Baseball                      |            | 35                     |               |   |               |  |               |
| Basketball                    |            | 14                     | 13            |   |               |  |               |
| Cross Country                 |            | 18                     | 22            | 12  | 22            | 10   | 21            |
| Fencing                       |            | 27                     | 30            |   |               |  |               |
| Field Hockey                  |            |                        | 26            |   |               |  |               |
| Football                      |            | 128                    |               | 1   |               |  |               |
| Golf                          |            | 10                     | 11            |   |               |  |               |
| Gymnastics                    |            | 19                     | 15            |   |               |  |               |
| Ice Hockey                    |            | 26                     | 27            |   |               |  |               |
| Lacrosse                      |            | 43                     | 32            |   |               |  |               |
| Soccer                        |            | 26                     | 28            |   | 1             |  |               |
| Softball                      |            |                        | 24            |   |               |  |               |
| Swimming and Diving           |            | 31                     | 33            |   |               |  |               |
| Tennis                        |            | 13                     | 13            |   |               |  |               |
| Track, Indoor                 |            | 45                     | 56            | 35  | 55            | 10   | 21            |
| Track, Outdoor                |            | 46                     | 55            | 28  | 55            | 10   | 21            |
| Volleyball                    |            | 17                     | 18            |   |               |  |               |
| Wrestling                     |            | 32                     |               | 1   |               |  |               |
| Others                        |            |                        |               |   |               |  |               |
| <b>Total Participants</b>     |            | <b>530</b>             | <b>403</b>    | <b>77</b>   | <b>133</b>    | <b>30</b>  | <b>63</b>     |
| <b>Participant Proportion</b> |            | <b>56.8%</b>           | <b>43.2%</b>  |   |               |  |               |

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Unduplicated Count of  
Participants

486

326

Head Coach Assignments - Men's

Table 2A 14 Table 2A - - - Head Coaches Assignments Men's Teams

Head Coaches of Men's Teams

| Sport                      | Male Coaches - Head Count |                           |                               |  | Female Coaches - Head Count |                           |                               |  |
|----------------------------|---------------------------|---------------------------|-------------------------------|--|-----------------------------|---------------------------|-------------------------------|--|
|                            | Full Time Coaching Duties | Part Time Coaching Duties | Full Time University Employee | Part Time University Employee or Volunteer | Full Time Coaching Duties   | Part Time Coaching Duties | Full Time University Employee | Part Time University Employee or Volunteer |
| Baseball                   | 1                         |                           | 1                             |  |                             |                           |                               |  |
| Basketball                 | 1                         |                           | 1                             |  |                             |                           |                               |  |
| Fencing                    |                           | 1                         | 1                             |  |                             |                           |                               |  |
| Football                   | 1                         |                           | 1                             |  |                             |                           |                               |  |
| Golf                       | 1                         |                           | 1                             |  |                             |                           |                               |  |
| Gymnastics                 | 1                         |                           | 1                             |  |                             |                           |                               |  |
| Ice Hockey                 | 1                         |                           | 1                             |  |                             |                           |                               |  |
| Lacrosse                   | 1                         |                           | 1                             |  |                             |                           |                               |  |
| Soccer                     | 1                         |                           | 1                             |  |                             |                           |                               |  |
| Swimming and Diving        |                           | 1                         | 1                             |  |                             |                           |                               |  |
| Tennis                     | 1                         |                           | 1                             |  |                             |                           |                               |  |
| Track and Field, X-Country |                           | 1                         | 1                             |  |                             |                           |                               |  |
| Volleyball                 | 1                         |                           | 1                             |  |                             |                           |                               |  |
| Wrestling                  | 1                         |                           | 1                             |  |                             |                           |                               |  |
| Others                     |                           |                           |                               |  |                             |                           |                               |  |
| Coaching Position Totals   | 11                        | 3                         | 14                            | 0  | 0                           | 0                         | 0                             | 0  |

Head Coach Assignments - Women's

Table 2B  Table 2B - - - Head Coaches Assignments Women's Teams

Head Coaches of Women's Teams

| Sport                      | Male Coaches - Head Count |                           |                               |  | Female Coaches - Head Count |                           |                               |  |
|----------------------------|---------------------------|---------------------------|-------------------------------|--|-----------------------------|---------------------------|-------------------------------|--|
|                            | Full Time Coaching Duties | Part Time Coaching Duties | Full Time University Employee | Part Time University Employee or Volunteer | Full Time Coaching Duties   | Part Time Coaching Duties | Full Time University Employee | Part Time University Employee or Volunteer |
| Basketball                 |                           |                           |                               |  | 1                           |                           | 1                             |  |
| Fencing                    |                           | 1                         | 1                             |  |                             |                           |                               |  |
| Field Hockey               |                           |                           |                               |  | 1                           |                           | 1                             |  |
| Golf                       |                           |                           |                               |  | 1                           |                           | 1                             |  |
| Gymnastics                 | 1                         |                           | 1                             |  |                             |                           |                               |  |
| Ice Hockey                 | 1                         |                           | 1                             |  |                             |                           |                               |  |
| Lacrosse                   |                           |                           |                               |  | 1                           |                           | 1                             |  |
| Soccer                     |                           |                           |                               |  | 1                           |                           | 1                             |  |
| Softball                   |                           |                           |                               |  | 1                           |                           | 1                             |  |
| Swimming and Diving        |                           | 1                         | 1                             |  |                             |                           |                               |  |
| Tennis                     | 1                         |                           | 1                             |  |                             |                           |                               |  |
| Track and Field, X-Country |                           | 1                         | 1                             |  |                             |                           |                               |  |
| Volleyball                 | 1                         |                           | 1                             |  |                             |                           |                               |  |
| Others                     |                           |                           |                               |  |                             |                           |                               |  |
| Coaching Position Totals   | 4                         | 3                         | 7                             | 0  | 6                           | 0                         | 6                             | 0  |



## Assistant Coach Assignments - Men's

Table 3A  Table 3A - - Assistant Coaches Assignments Men's Teams

## Assistant Coaches of Men's Teams

| Sport                      | Male Coaches - Head Count |                           |                               |  | Female Coaches - Head Count |                           |                               |  |
|----------------------------|---------------------------|---------------------------|-------------------------------|--|-----------------------------|---------------------------|-------------------------------|--|
|                            | Full Time Coaching Duties | Part Time Coaching Duties | Full Time University Employee | Part Time University Employee or Volunteer | Full Time Coaching Duties   | Part Time Coaching Duties | Full Time University Employee | Part Time University Employee or Volunteer |
| Baseball                   | 2                         | 1                         | 2                             | 1  |                             |                           |                               |  |
| Basketball                 | 3                         |                           | 3                             |  |                             |                           |                               |  |
| Fencing                    |                           | 3                         | 2                             | 1  |                             | 1                         | 1                             |  |
| Football                   | 9                         |                           | 9                             |  |                             |                           |                               |  |
| Golf                       | 1                         |                           | 1                             |  |                             |                           |                               |  |
| Gymnastics                 | 2                         | 1                         | 2                             | 1  |                             |                           |                               |  |
| Ice Hockey                 | 2                         | 1                         | 2                             | 1  |                             |                           |                               |  |
| Lacrosse                   | 2                         |                           | 2                             |  |                             |                           |                               |  |
| Soccer                     | 2                         |                           | 2                             |  |                             |                           |                               |  |
| Swimming and Diving        |                           | 4                         | 4                             |  |                             | 3                         | 1                             | 2  |
| Tennis                     | 1                         |                           | 1                             |  |                             |                           |                               |  |
| Track and Field, X-Country |                           | 7                         | 4                             | 3  |                             | 1                         | 1                             |  |
| Volleyball                 | 2                         |                           | 2                             |  |                             |                           |                               |  |
| Wrestling                  | 2                         | 1                         | 2                             | 1  |                             |                           |                               |  |
| Others                     |                           |                           |                               |  |                             |                           |                               |  |
| Coaching Position Totals   | 28                        | 18                        | 38                            | 8  | 0                           | 5                         | 3                             | 2  |

## Assistant Coach Assignments - Women's

Table 3B  Table 3B - - - Assistant Coaches Assignments Women's Teams

## Assistant Coaches of Women's Teams

| Sport                      | Male Coaches - Head Count |                           |                               |  | Female Coaches - Head Count |                           |                               |  |
|----------------------------|---------------------------|---------------------------|-------------------------------|--|-----------------------------|---------------------------|-------------------------------|--|
|                            | Full Time Coaching Duties | Part Time Coaching Duties | Full Time University Employee | Part Time University Employee or Volunteer | Full Time Coaching Duties   | Part Time Coaching Duties | Full Time University Employee | Part Time University Employee or Volunteer |
| Basketball                 |                           |                           |                               |  | 3                           |                           | 3                             |  |
| Fencing                    |                           | 3                         | 2                             | 1  |                             | 1                         | 1                             |  |
| Field Hockey               | 1                         |                           | 1                             |  | 1                           | 1                         | 1                             | 1  |
| Golf                       | 1                         |                           | 1                             |  |                             | 1                         |                               | 1  |
| Gymnastics                 |                           |                           |                               |  | 2                           |                           | 2                             |  |
| Ice Hockey                 | 1                         |                           | 1                             |  | 1                           |                           | 1                             |  |
| Lacrosse                   |                           |                           |                               |  | 2                           |                           | 2                             |  |
| Soccer                     | 1                         | 1                         | 1                             | 1  | 1                           |                           | 1                             |  |
| Softball                   | 1                         |                           | 1                             |  | 1                           | 1                         | 1                             | 1  |
| Swimming and Diving        |                           | 4                         | 4                             |  |                             | 3                         | 1                             | 2  |
| Tennis                     | 1                         |                           | 1                             |  |                             |                           |                               |  |
| Track and Field, X-Country |                           | 7                         | 4                             | 3  |                             | 1                         | 1                             |  |
| Volleyball                 | 1                         | 1                         | 1                             | 1  | 1                           |                           | 1                             |  |
| Others                     |                           |                           |                               |  |                             |                           |                               |  |
| Coaching Position Totals   | 7                         | 16                        | 17                            | 6  | 12                          | 8                         | 15                            | 5  |

## Operating Expenses

Table 4 - Operating Expenses  All expenses an institution incurs attributable to home, away, and neutral-site intercollegiate athletic contests (commonly known as "game-day expenses"), for (A) Lodging, meals, transportation, uniforms, and equipment for coaches, team members, support staff (including, but not limited to team managers and trainers), and others; and (B) Officials. This is calculated from data entered earlier in the system.

| Sport                      | Operating Expenses |               | Per Capita Expenses |               |
|----------------------------|--------------------|---------------|---------------------|---------------|
|                            | Men's Teams        | Women's Teams | Men's Teams         | Women's Teams |
| Baseball                   | 462,060            |               | 13,202              |               |
| Basketball                 | 1,450,919          | 1,229,793     | 103,637             | 94,599        |
| Fencing                    | 68,942             | 62,725        | 2,553               | 2,091         |
| Field Hockey               |                    | 230,100       |                     | 8,850         |
| Football                   | 5,610,940          |               | 43,835              |               |
| Golf                       | 82,528             | 125,679       | 8,253               | 11,425        |
| Gymnastics                 | 139,745            | 194,949       | 7,355               | 12,997        |
| Ice Hockey                 | 1,124,546          | 320,547       | 43,252              | 11,872        |
| Lacrosse                   | 218,386            | 260,992       | 5,079               | 8,156         |
| Soccer                     | 203,448            | 252,805       | 7,825               | 9,029         |
| Softball                   |                    | 277,239       |                     | 11,552        |
| Swimming and Diving        | 174,834            | 246,362       | 5,640               | 7,466         |
| Tennis                     | 167,081            | 119,932       | 12,852              | 9,226         |
| Track and Field, X-Country | 403,943            | 389,258       | 3,706               | 2,927         |
| Volleyball                 | 184,306            | 559,780       | 10,842              | 31,099        |
| Others                     |                    |               |                     |               |
| Wrestling                  | 455,224            |               | 14,226              |               |
| Total Operating Expense    | 10,746,902         | 4,270,161     | 20,277              | 10,596        |
| Percent of Total           | 71.6%              | 28.4%         |                     |               |

Comments

Comments

Please include any comments.

## Revenues By Sport

Table 7 --  
Revenues.

\$132,248,076

You must also include revenues attributable to intercollegiate athletic activities. This means revenues from appearance guarantees and options, an athletic conference, tournament or bowl games, concessions, contributions from alumni and others, institutional support, program advertising and sales, radio and television, royalties, signage and other sponsorships, sports camps, State or other government support, student activity fees, ticket and luxury box sales, and any other revenues attributable to intercollegiate athletic activities. This is calculated from data entered earlier in the system.

|   | Men's Teams Only     | Women's Teams Only   | Not Allocated by Gender | Total                |
|---|----------------------|----------------------|-------------------------|----------------------|
| Revenues Attributable to Specific Teams         | Table 7 -- Revenues. | Table 7 -- Revenues. | Table 7 -- Revenues.    | Table 7 -- Revenues. |
| Baseball  | 770,799              |                      |                         | 770,799              |
| Basketball                                      | 11,236,482           | 955,393              |                         | 12,191,875           |
| Fencing   | 245,359              | 301,164              |                         | 546,523              |
| Field Hockey                                    |                      | 620,256              |                         | 620,256              |
| Football  | 75,527,152           |                      |                         | 75,527,152           |
| Golf  | 236,625              | 309,152              |                         | 545,777              |
| Gymnastics                                      | 443,846              | 771,564              |                         | 1,215,410            |
| Ice Hockey                                      | 4,305,114            | 1,036,079            |                         | 5,341,193            |
| Lacrosse  | 748,218              | 622,289              |                         | 1,370,507            |
| Soccer  | 587,730              | 732,655              |                         | 1,320,385            |
| Softball  |                      | 727,437              |                         | 727,437              |
| Swimming and Diving                             | 603,625              | 789,905              |                         | 1,393,530            |
| Tennis  | 262,490              | 458,536              |                         | 721,026              |
| Track and Field, X-Country                      | 712,707              | 884,104              |                         | 1,596,811            |
| Volleyball                                      | 284,534              | 1,088,627            |                         | 1,373,161            |
| Wrestling                                       | 1,730,438            |                      |                         | 1,730,438            |
| Others  |                      |                      |                         | 0                    |
| Total Revenue excluding football and basketball | 10,931,485           | 8,341,768            | 0                       | 19,273,253           |
| Total Revenue                                   | 97,695,119           | 9,297,161            | 0                       | 106,992,280          |
| Revenue Not Related to Specific Teams           |                      |                      | 25,255,796              | 25,255,796           |
| Grand Total Revenue                             | 97,695,119           | 9,297,161            | 25,255,796              | 132,248,076          |

## Expenses By Sport

Table 8 -- Expenses.  Expenses attributable to intercollegiate athletic activities. These include appearance guarantees and options, athletically related student aid, contract services, equipment, fundraising activities, operating expenses i.e.(game-day expenses), promotional activities, recruiting expenses, salaries and benefits, supplies, travel, and any other expenses attributable to intercollegiate athletic activities. This is calculated from data entered earlier in the system.

|  | Men's Teams Only                        | Women's Teams Only                      | Not Allocated by Gender                 | Total                                    |
|--|---|---|---|--|
| Expenses Attributable to Specific Teams          | Table 8 -- Expenses.                    | Table 8 -- Expenses.                    | Table 8 -- Expenses.                    | Table 8 -- Expenses.                     |
| Baseball   | <input type="text" value="1,480,908"/>  | <input type="text"/>                    | <input type="text"/>                    | <input type="text" value="1,480,908"/>   |
| Basketball                                       | <input type="text" value="5,488,715"/>  | <input type="text" value="4,405,459"/>  | <input type="text"/>                    | <input type="text" value="9,894,174"/>   |
| Fencing  | <input type="text" value="518,013"/>    | <input type="text" value="565,847"/>    | <input type="text"/>                    | <input type="text" value="1,083,860"/>   |
| Field Hockey                                     | <input type="text"/>                    | <input type="text" value="1,228,338"/>  | <input type="text"/>                    | <input type="text" value="1,228,338"/>   |
| Football   | <input type="text" value="35,614,897"/> | <input type="text"/>                    | <input type="text"/>                    | <input type="text" value="35,614,897"/>  |
| Golf   | <input type="text" value="505,911"/>    | <input type="text" value="620,102"/>    | <input type="text"/>                    | <input type="text" value="1,126,013"/>   |
| Gymnastics                                       | <input type="text" value="994,433"/>    | <input type="text" value="1,417,583"/>  | <input type="text"/>                    | <input type="text" value="2,412,016"/>   |
| Ice Hockey                                       | <input type="text" value="3,540,765"/>  | <input type="text" value="1,964,107"/>  | <input type="text"/>                    | <input type="text" value="5,504,872"/>   |
| Lacrosse   | <input type="text" value="1,595,029"/>  | <input type="text" value="1,327,041"/>  | <input type="text"/>                    | <input type="text" value="2,922,070"/>   |
| Soccer   | <input type="text" value="1,269,934"/>  | <input type="text" value="1,683,004"/>  | <input type="text"/>                    | <input type="text" value="2,952,938"/>   |
| Softball   | <input type="text"/>                    | <input type="text" value="1,435,991"/>  | <input type="text"/>                    | <input type="text" value="1,435,991"/>   |
| Swimming and Diving                              | <input type="text" value="1,112,370"/>  | <input type="text" value="1,424,092"/>  | <input type="text"/>                    | <input type="text" value="2,536,462"/>   |
| Tennis   | <input type="text" value="740,453"/>    | <input type="text" value="813,261"/>    | <input type="text"/>                    | <input type="text" value="1,553,714"/>   |
| Track and Field, X-Country                       | <input type="text" value="1,619,296"/>  | <input type="text" value="1,800,265"/>  | <input type="text"/>                    | <input type="text" value="3,419,561"/>   |
| Volleyball                                       | <input type="text" value="716,857"/>    | <input type="text" value="2,462,653"/>  | <input type="text"/>                    | <input type="text" value="3,179,510"/>   |
| Wrestling  | <input type="text" value="2,121,285"/>  | <input type="text"/>                    | <input type="text"/>                    | <input type="text" value="2,121,285"/>   |
| Others   | <input type="text"/>                    | <input type="text"/>                    | <input type="text"/>                    | <input type="text" value="0"/>           |
| Total Expenses excluding football and basketball | <input type="text" value="16,215,254"/> | <input type="text" value="16,742,284"/> | <input type="text" value="0"/>          | <input type="text" value="32,957,538"/>  |
| Total Expenses                                   | <input type="text" value="57,318,866"/> | <input type="text" value="21,147,743"/> | <input type="text" value="0"/>          | <input type="text" value="78,466,609"/>  |
| Expenses Not Related to Specific Teams           | <input type="text" value="45"/>         | <input type="text" value="1,712"/>      | <input type="text" value="42,206,797"/> | <input type="text" value="42,208,554"/>  |
| Grand Total Expenses                             | <input type="text" value="57,318,911"/> | <input type="text" value="21,149,455"/> | <input type="text" value="42,206,797"/> | <input type="text" value="120,675,163"/> |

Miscellaneous Information

**Athletically Related Student Aid** Input the total amount of athletic student-aid for the reporting year including:

- Summer school.
- Tuition discounts and waivers (unless it is a discount or waiver available to the general student body).
- Aid given to student-athletes who are inactive (medical reasons) or no longer eligible (exhausted eligibility).

Using the institution's squad lists, enter the athletic aid equivalencies in column A and exhausted eligibility or medical eligibility equivalencies in column B. Please note that these equivalency calculations should **NOT include other expenses related to attendance**. Enter the actual number of student athletes receiving athletic aid by sport (whole numbers) in the fourth column and the total dollar amount of athletic student aid, including cost of attendance, in the last column.

Athletics aid awarded to non-athletes (student-managers, graduate assistants, trainers) should be reported as Expenses Not Related to Specific Teams. It is permissible to report only dollars in the Expenses Not Related to Specific Teams row as long as you have reported non- zero entries for Equivalencies, Number of Students, and Dollars (all 3 required for at least one sport).

This information can be managed within the NCAA's Compliance Assistance (CA) software. The information entered into compliance assistance will automatically populate to the athletic student aid section within the NCAA Financial Reporting System when the "Import from CA" button is clicked.

|               |                      |              |
|---------------|----------------------|--------------|
| Men's Teams   | <input type="text"/> | \$10,832,327 |
| Women's Teams | <input type="text"/> | \$7,996,560  |
| Total Amount  | <input type="text"/> | \$18,828,887 |

**Recruiting Expenditures** Input transportation, lodging and meals for prospective student-athletes and institutional personnel on official and unofficial visits, telephone call charges, postage and such. Include value of use of institution's own vehicles or airplanes as well as in-kind value of loaned or contributed transportation.

|               |                      |             |
|---------------|----------------------|-------------|
| Men's Teams   | <input type="text"/> | \$1,620,746 |
| Women's Teams | <input type="text"/> | \$540,975   |
| Total Amount  | <input type="text"/> | \$2,161,721 |

**Head Coaches Salaries** Input compensation, bonuses and benefits paid to all coaches reportable on the university or related entities W-2 and 1099 forms inclusive of:

- Gross wages and bonuses.
- Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation.

Place any severance payments in Category 26.

Note: Bonuses related to participation in a post-season bowl game should be included in Category 41.

| Average Salaries of Head Coaches | Dollars per FTE                        | FTE's                             | Dollars per Position                   | Number of Positions             |
|----------------------------------|--|-----------------------------------|--|---------------------------------|
| Men's Teams                      | <input type="text" value="\$739,978"/> | <input type="text" value="12.5"/> | <input type="text" value="\$660,695"/> | <input type="text" value="14"/> |
| Women's Teams                    | <input type="text" value="\$306,675"/> | <input type="text" value="11.5"/> | <input type="text" value="\$271,289"/> | <input type="text" value="13"/> |

**Assistant Coaches Salaries** Input compensation, bonuses and benefits paid to all coaches reportable on the university or related entities W-2 and 1099 forms inclusive of:

- Gross wages and bonuses.
- Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation.

Place any severance payments in Category 26.

Note: Bonuses related to participation in a post-season bowl game should be included in Category 41.

| Average Salaries of Assistant Coaches | Dollars per FTE | FTE's | Dollars per Position | Number of Positions |
|---------------------------------------|-----------------|-------|----------------------|---------------------|
|---------------------------------------|-----------------|-------|----------------------|---------------------|

|               |           |      |           |    |
|---------------|-----------|------|-----------|----|
| Men's Teams   | \$259,640 | 34.5 | \$218,478 | 41 |
| Women's Teams | \$117,269 | 25.5 | \$93,449  | 32 |



## Statement of Revenues and Expenses

Reporting Institution: Pennsylvania State University

Reporting Year (FY): 2016

Statement of Revenues and Expenses  
For the year ended June 30, 2016 (UNAUDITED)

| ID              | Item  | Football     | Men's Basketball | Women's Basketball | Other Sports | Non-Program Specific | Total         |
|-----------------|---|--------------|------------------|--------------------|--------------|----------------------|---------------|
| <i>Revenues</i> |   |              |                  |                    |              |                      |               |
| 1               | Ticket Sales  | \$31,399,691 | \$822,179        | \$240,484          | \$2,726,023  | \$0                  | \$35,188,377  |
| 2               | Direct State or Other Government Support  | \$0          | \$0              | \$0                | \$0          | \$0                  | \$0           |
| 3               | Student Fees  | \$0          | \$0              | \$0                | \$0          | \$0                  | \$0           |
| 4               | Direct Institutional Support  | \$0          | \$0              | \$0                | \$0          | \$0                  | \$0           |
| 5               | Less - Transfers to Institution   | \$0          | \$0              | \$0                | \$0          | \$0                  | \$0           |
| 6               | Indirect Institutional Support  | \$0          | \$0              | \$0                | \$0          | \$0                  | \$0           |
| 6A              | Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees                    | \$0          | \$0              | \$0                | \$0          | \$0                  | \$0           |
| 7               | Guarantees  | \$250,000    | \$0              | \$0                | \$19,801     | \$0                  | \$269,801     |
| 8               | Contributions   | \$8,600,280  | \$388,730        | \$337,446          | \$8,740,433  | \$8,116,389          | \$26,183,278  |
| 9               | In-Kind   | \$0          | \$0              | \$0                | \$0          | \$0                  | \$0           |
| 10              | Compensation and Benefits provided by a third party   | \$0          | \$0              | \$0                | \$0          | \$0                  | \$0           |
| 11              | Media Rights  | \$16,570,457 | \$5,769,157      | \$0                | \$0          | \$0                  | \$22,339,614  |
| 12              | NCAA Distributions  | \$1,060,866  | \$3,219,214      | \$0                | \$0          | \$338,491            | \$4,618,571   |
| 13              | Conference Distributions (Non Media and Non Bowl)   | \$6,627,808  | \$688,151        | \$0                | \$0          | \$28,138             | \$7,344,097   |
| 14              | Program, Novelty, Parking and Concession Sales  | \$5,301,788  | \$9,545          | \$7,063            | \$527,543    | \$236,911            | \$6,082,850   |
| 15              | Royalties, Licensing, Advertisement and Sponsorships  | \$0          | \$0              | \$0                | \$93,000     | \$12,661,339         | \$12,754,339  |
| 16              | Sports Camp Revenues  | \$0          | \$0              | \$0                | \$0          | \$0                  | \$0           |
| 17              | Athletics Restricted Endowment and Investments Income   | \$1,195,887  | \$181,269        | \$224,673          | \$3,767,941  | \$1,028,963          | \$6,398,733   |
| 18              | Other Operating Revenue   | \$2,491,110  | \$158,237        | \$145,727          | \$3,398,512  | \$2,845,565          | \$9,039,151   |
| 19              | Bowl Revenues   | \$2,029,265  | \$0              | \$0                | \$0          | \$0                  | \$2,029,265   |
|                 | Total Operating Revenues  | \$75,527,152 | \$11,236,482     | \$955,393          | \$19,273,253 | \$25,255,796         | \$132,248,076 |
| <i>Expenses</i> |   |              |                  |                    |              |                      |               |
| 20              | Athletic Student Aid  | \$4,736,481  | \$685,014        | \$686,735          | \$12,720,657 | \$0                  | \$18,828,887  |
| 21              | Guarantees  | \$3,250,000  | \$415,000        | \$67,500           | \$94,700     | \$0                  | \$3,827,200   |
| 22              | Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities                         | \$11,327,633 | \$1,957,090      | \$1,671,668        | \$9,768,052  | \$0                  | \$24,724,443  |
| 23              | Coaching Salaries, Benefits and Bonuses paid by a Third Party   | \$0          | \$0              | \$0                | \$0          | \$0                  | \$0           |
| 24              | Support Staff/Administrative Compensation, Benefits and Bonuses paid by the University and Related Entities | \$3,663,890  | \$431,564        | \$313,295          | \$868,977    | \$17,790,319         | \$23,068,045  |
| 25              | Support Staff/Administrative Compensation, Benefits and Bonuses paid by Third Party                         | \$0          | \$0              | \$0                | \$0          | \$0                  | \$0           |
| 26              | Severance Payments  | \$409,945    | \$0              | \$38,896           | \$38,547     | \$13,159             | \$500,547     |
| 27              | Recruiting  | \$915,303    | \$343,886        | \$239,743          | \$662,789    | \$0                  | \$2,161,721   |
| 28              | Team Travel   | \$826,972    | \$1,060,585      | \$926,697          | \$4,644,976  | \$0                  | \$7,459,230   |

| ID |  |                     |                    |                    |                     |                     |                    |
|----|--|---------------------|--------------------|--------------------|---------------------|---------------------|--------------------|
| 29 | Sports Equipment, Uniforms and Supplies                        | \$511,342           | \$104,619          | \$59,673           | \$903,530           | \$1,563,275         | \$3,142,439        |
| 30 | Game Expenses  | \$4,272,626         | \$285,715          | \$243,423          | \$1,176,905         | \$1,176,188         | \$7,154,857        |
| 31 | Fund Raising, Marketing and Promotion                          | \$100,396           | \$24,010           | \$24,764           | \$48,905            | \$1,977,660         | \$2,175,735        |
| 32 | Sports Camp Expenses   | \$0                 | \$0                | \$0                | \$0                 | \$0                 | \$0                |
| 33 | Spirit Groups  | \$0                 | \$0                | \$0                | \$0                 | \$276,771           | \$276,771          |
| 34 | Athletic Facilities Debt Service, Leases and Rental Fee        | \$33,008            | \$325,200          | \$373,395          | \$403,485           | \$7,538,898         | \$8,673,986        |
| 35 | Direct Overhead and Administrative Expenses                    | \$1,908,512         | \$11,635           | \$21,726           | \$388,290           | \$7,973,928         | \$10,304,091       |
| 36 | Indirect Institutional Support                                 | \$0                 | \$0                | \$0                | \$0                 | \$0                 | \$0                |
| 37 | Medical Expenses and Insurance                                 | \$0                 | \$0                | \$0                | \$0                 | \$2,580,157         | \$2,580,157        |
| 38 | Memberships and Dues   | \$6,628             | \$870              | \$1,055            | \$36,740            | \$26,847            | \$72,140           |
| 39 | Student-Athlete Meals (non-travel)                             | \$558,993           | \$80,132           | \$46,344           | \$287,577           | \$373,740           | \$1,346,786        |
| 40 | Other Operating Expenses                                       | \$1,663,266         | \$88,595           | \$63,940           | \$1,316,893         | \$8,456,510         | \$11,589,204       |
| 41 | Bowl Expenses  | \$1,462,910         | \$0                | \$0                | \$0                 | \$0                 | \$1,462,910        |
|    | Total Operating Expenses                                       | \$35,647,905        | \$5,813,915        | \$4,778,854        | \$33,361,023        | \$49,747,452        | \$129,349,149      |
|    | <b>Excess (Deficiencies) of Revenues Over (Under) Expenses</b> | <b>\$39,879,247</b> | <b>\$5,422,567</b> | <b>-</b>           | <b>-</b>            | <b>-</b>            | <b>\$2,898,927</b> |
|    |  |                     |                    | <b>\$3,823,461</b> | <b>\$14,087,770</b> | <b>\$24,491,656</b> |                    |



