School Info

We agree to release the institution's data to the conference: Yes

Institutional Contacts:

Primary Contact Richard Kaluza Title: Senior Associate Athletic Director - Finance/

Person: Business Operations

CEO: Dr. Eric J. Barron **CEO** Email: president@psu.edu

University CFO: David Gray University CFO djg36@psu.edu

Email:

Auditors: Deloitte & Touche **AUP Report Date:** 01/15/2018

LLP

Classification & Conference:

NCAA Primary Division: I-FBS

Athletic Conference: Big Ten Conference

Undergraduates by Gender:

	Number	Percent
Male Undergraduates:	21,204	53.2%
Female Undergraduates:	18,679	46.8%
Total Undergraduates:	39,883	

Sports Sponsorship:

Sport	Men's Teams Only	Women's Teams Only	Mixed Teams
Baseball	X		
Basketball	X	X	
Beach Volleyball			
Bowling			
Cross Country	X	X	
Equestrian			
Fencing	X	X	
Field Hockey		X	
Football	X		

Sport	Men's Teams Only	Women's Teams Only	Mixed Teams
Golf	X	X	
Gymnastics	X	X	
Ice Hockey	X	X	
Lacrosse	X	X	
Rifle			
Rowing			
Rugby			
Skiing			
Soccer	X	X	
Softball		X	
Swimming and Diving	X	X	
Tennis	X	X	
Track, Indoor	X	X	
Track, Outdoor	X	X	
Triathlon			
Volleyball	X	X	
Water Polo			
Wrestling	X		
Others			
Totals	16	15	0

Revenue/Expense Summary

ID	Item	Amount Definition
Rev	venues	
1	Ticket Sales	\$35,500,704 Input revenue received for sales of admissions to athletic events. This may include:
		• Public and faculty sales.
		• Student sales
		 Shipping and Handling fees.
		Please report amounts paid in excess of ticket's face value to obtain preferential seating or priority in Category 8 (Contributions).
2	Direct State or Other Government Support	\$0 Input state, municipal, federal and other appropriations made in support of athletics.
		This amount includes funding specifically earmarked for the athletics department by government agencies for which the institution cannot reallocate.
		Any state or other government support appropriated to the university, for which the university determines the dollar allocation to the athletics department shall be reported in Direct Institutional Support (Category 4).
3	Student Fees	\$0 Input student fees assessed and restricted for support of intercollegiate athletics.
4	Direct Institutional Support	\$0 Input direct funds provided by the institution to athletics for the operations of intercollegiate athletics including:
		• Unrestricted funds allocated to the athletics department by the university (e.g. state funds, tuition, tuition discounts/waivers, transfers)
		 Federal work study support for student workers employed by athletics.
		• Endowment unrestricted income, spending policy distributions and other investment income distributed to athletics in the reporting year to support athletic operations. Athletics restricted endowment income for athletics should be reported in Category 17.

ID	Item	Amount	Definition
5	Less - Transfers to Institution	\$0	If the institution allocated funds to athletics as represented in Categories 3-4 and the athletics department provided a transfer of funds back to the institution in the reporting year, report the transfer amount as a negative in this category. The transfer amount may not exceed the total of Categories 3-4. Transfers back to the institution in excess of Categories 3-4 should be reported in Category 50 - excess transfers to institution.
6	Indirect Institutional Support	\$0	Input value of costs covered and services provided by the institution to athletics but <u>not charged</u> to athletics including:
			 Administrative services provided by the university to athletics but not charged such as HR, Accounting and IT. Facilities maintenance. Security. Risk Management. Utilities. Do not include depreciation. Note: This category should equal Category 36. If the institution is paying for debt service, leases, or rental fees for athletic facilities, but not charging to athletics, include those amounts in Category 6A.
6A	Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees	\$0	Input debt service payments (principal and interest, including internal loan programs), leases and rental fees for athletics facilities for the reporting year provided by the institution to athletics but <u>not charged</u> to athletics. Do not report depreciation.
			Note: If the institution is paying for all athletic facilities debt service, lease and rental fees and not charging to athletics, this category will equal Category 34. If athletics or other entities are also paying these expenses or the institution is charging directly to athletics, this category will not equal Category 34.
7	Guarantees	\$300,000	Input revenue received from participation in away games.

Reporting Institution: Pennsylvania State University			resity Reporting Year (FY): 2017
ID	Item	Amount	Definition
8	Contributions	_	t contributions provided and used by athletics in the rting year including:
		fe	mounts received from individuals, corporations, associations, bundations, clubs or other organizations designated for the perations of the athletics program.
• Funds contributed debt service, least		d	ands contributed by outside contributors for the payment of ebt service, lease payments or rental fee expenses for athletic cilities in the reporting year.
		• A	mounts received above face value for tickets.
		Con	tributions shall include cash and marketable securities.
		Do	not report:
		• P	edges until funds are provided to athletics for use.
		• 0	ontributions to be used in other reporting years.
9	In-Kind	\$0 Inpu	t market value of in-kind contributions in the reporting year

including:

• Equipment. • Services.

• Nutritional product.

• Dealer provided automobiles.

All in-kind contributions that are made as a result of a licensing or

Please offset in-kind values in the appropriate expense category.

sponsorship agreement should be reported in Category 15.

ID	Item	Amount	Definition
10	Compensation and Benefits provided by a third party	\$0	Input all benefits provided by a third party and contractually guaranteed by the institution, but not included on the institution's W-2. These may include:
			• Car stipend.
			• Country club membership.
			• Allowances for clothing, housing, entertainment.
			• Speaking fees.
			• Camps compensation.
			Media income.
			Shoe and apparel income.
			The total of this category should equal expense Categories 23 and 25 combined.
11	Media Rights	\$23,342,131	Input <u>all</u> revenue received for radio, television, internet, digital and e-commerce rights, including the portion of conference distributions related to media rights - if applicable.
			Consult with your conference offices if you do not have the media rights distribution amount available.
12	NCAA Distributions	\$6,143,412	Input revenues received from all NCAA distributions including NCAA championships reimbursements and payments received from the NCAA for hosting a championship.
			In some cases, NCAA distributions may be provided by the conference office. Consult with the conference office for the amount if you do not have it available and include in this category.
13	Conference Distributions (Non Media and Non Bowl)	\$8,200,055	Input all revenues received by conference distribution, excluding portions of distribution relating to media rights (reported in Category 11) or NCAA distributions (reported in Category 12).
			Note: Conference distributions of revenue generated by a post-season bowl to conference members should be recorded in this category. Distributions for reimbursement of post-season bowl expenses should be included in Category 19.

ID	Item	Amount	Definition
14	Program, Novelty,	\$6,389,430	Input revenues from:
	Parking and Concession Sales		• Game Programs.
	Suics		• Novelties.
			• Food and Concessions.
			• Parking.
			Advertising should be included in Category 15.
15	Royalties, Licensing, Advertisement and	\$13,772,177	Input revenues from:
	Sponsorships		• Sponsorships.
			• Licensing Agreements.
			• Advertisement.
			• Royalties.
			• In-kind products and services as part of sponsorship agreement.
			An allocation may be necessary to distinguish revenues generated by athletics versus the university if payments are combined.
16	Sports Camp Revenues	\$0	Input amounts received by the athletics department for sports camps and clinics.
17	Athletics Restricted Endowment and Investments Income	\$5,640,285	Please report <u>spending policy distributions</u> from athletics restricted endowments and <u>investment income used for athletics operations</u> in the reporting year.
			This category includes only restricted investment and endowment income <u>used</u> for the operations of intercollegiate athletics; institutional allocations of income from unrestricted endowments qualify as "Direct Institutional Support" and should be reported in Category 4.
			Note: Please make sure amounts reported are only up to the amount of expenses covered by the endowment for the reporting year.
18	Other Operating Revenue	\$11,276,556	Input any operating revenues received by athletics in the report year which cannot be classified into one of the stated categories.
			If the figure is greater than 10% of total revenues, please report the top three activities included in this category in the comments section.

reported non-zero entries for Equivalencies, Number of Students, and Dollars (all 3 required for at least one sport).

Note: Pell grants are provided by the government, not the institution or athletics department, and therefore should be excluded from reporting in this category.

This information can be managed within the NCAA's Compliance Assistance (CA) software. The information entered into compliance assistance will automatically populate to the athletic student aid section within the NCAA Financial Reporting System when the CA import feature is selected.

21 Guarantees

\$2,418,276 Input amounts paid to visiting participating institutions, including per diems and/or travel and meal expenses.

ID	Item	Amount	Definition
22	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	\$25,458,059	Input compensation, bonuses and benefits paid to all coaches reportable on the university or related entities W-2 and 1099 forms inclusive of:
			• Gross wages and bonuses.
			• Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation.
			Place any severance payments in Category 26.
			Note: Bonuses related to participation in a post-season bowl game should be included in Category 41.
23	Coaching Salaries, Benefits and Bonuses paid by a Third Party	\$0	Input compensation, bonuses and benefits paid to all coaches by a third party and contractually guaranteed by the institution, but not included on the institutions W-2 including:
			• Car stipend.
			• Country club membership.
			• Allowances for clothing, housing, entertainment.
			• Speaking fees.
			• Camps compensation.
			Media income.
			• Shoe and apparel income.
			Expense Category 23 and 25 should equal Category 10.
			Note: Bonuses related to participation in a post-season bowl game should be included in Category 41.

ID

26 Severance Payments

\$188,066 Input severance payments and applicable benefits recognized for past coaching and administrative personnel.

27 Recruiting

\$2,464,121 Input transportation, lodging and meals for prospective studentathletes and institutional personnel on official and unofficial visits, telephone call charges, postage and such. Include value of use of institution's own vehicles or airplanes as well as in-kind value of loaned or contributed transportation.

ID	Item	Amount	Definition
28	Team Travel	\$7,166,699	Input air and ground travel, lodging, meals and incidentals (including housing costs incurred during school break period) for competition related to preseason, regular season and non-bowl postseason. Amounts incurred for food and lodging for housing the team before a home game also should be included. Use of the institution's own vehicles or airplanes as well as in-kind value of donor-provided transportation. Note: Expenses related to post-season bowls should be included in Category 41.
29	Sports Equipment, Uniforms and Supplies	\$3,636,145	Input items that are provided to the teams only. Equipment amounts are those expended from current or operating funds. Include value of in-kind equipment provided. Note: Expenses related to post-season bowls should be included in Category 41.
30	Game Expenses	\$7,192,828	Input game-day expenses other than travel which are necessary for intercollegiate athletics competition, including officials, security, event staff, ambulance, etc. Input any payments back to the NCAA for hosting a tournament. Note: Expenses related to post-season bowls should be included in Category 41.
31	Fund Raising, Marketing and Promotion	\$1,947,012	Input costs associated with fund raising, marketing and promotion for media guides, brochures, recruiting publications and such.
32	Sports Camp Expenses	\$0	Input all expenses paid by the athletics department, including non-athletics personnel salaries and benefits, from hosting sports camps and clinics. Athletics personnel salaries and benefits should be reported in Categories 22-25.
33	Spirit Groups	\$285,226	Include support for spirit groups including bands, cheerleaders, mascots, dancers, etc.
			Note: Expenses related to post-season bowls should be included in Category 41.

Do not report depreciation.

Note: This category should equal Category 6.

ID	Item	Amount	Definition	
37	Medical Expenses and Insurance	\$2,150,521	Input medical expenses and medical insurance premiums for student-athletes.	
38	Memberships and Dues \$85,617 Input memberships, conference and association dues.			
39	Student-Athlete Meals (non-travel)	\$1,526,668	Include meal allowance and food/snacks provided to student-athletes.	
			Note: Meals provided during team travel should be reported in Category 28.	
40	Other Operating Expenses	\$9,813,172	Input any operating expenses paid by athletics in the report year which cannot be classified into one of the stated categories, including:	
			• Non-team travel (conferences, etc.).	
			• Team banquets and awards.	
			If the figure is greater than 10% of total expenses, please report the top three activities included in this category in the comments section.	
41	Bowl Expenses	\$3,587,481	Input all expenditures related to participation in a post-season bowl game, including:	
			• Team travel, lodging and meal expenses.	
			Bonuses related to bowl participation.	
			• Spirit groups.	
			• Uniforms.	
	Total Operating Superses	6138,724,055	Total of Categories 20-41.	

Revenue/Expense Details

- 1 Ticket Sales
- \$35,500,704 Input revenue received for sales of admissions to athletic events. This may include:
 - Public and faculty sales.
 - Student sales
 - Shipping and Handling fees.

Please report amounts paid in excess of ticket's face value to obtain preferential seating or priority in Category 8 (Contributions).

	Men's Teams Only Women's Teams Only Not Allocated by Gender					
Revenues by Source	Ticket Sales	Ticket Sales	Ticket Sales			
Baseball	60,000					
Basketball	933,082	206,726				
Fencing						
Field Hockey						
Football	31,660,366					
Golf						
Gymnastics	8,763	18,916				
Ice Hockey	1,721,662	13,630				
Lacrosse		315				
Soccer		816				
Softball		15,519				
Swimming and Diving						
Tennis						
Track and Field, X-Country						
Volleyball	6,415	171,550				
Wrestling	685,443					
Others						
Subtotal All Teams	35,075,731	427,472	0			
Revenue Not Related to Specific Teams			-2,499			
Total Revenue	35,075,731	427,472	-2,499			

- 2 Direct State or Other Government Support
- \$0 Input state, municipal, federal and other appropriations made in support of athletics.

This amount includes funding specifically earmarked for the athletics department by government agencies for which the institution cannot reallocate.

Any state or other government support appropriated to the university, for which the university determines the dollar allocation to the athletics department shall be reported in Direct Institutional Support (Category 4).

Revenues by Source	Men's Teams Only Direct State or Other Government Support	Women's Teams Only Direct State or Other Government Support	Not Allocated by Gender Direct State or Other Government Support
Baseball			
Basketball			
Fencing			
Field Hockey			
Football			
Golf			
Gymnastics			
Ice Hockey			
Lacrosse			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	0		0 0
Revenue Not Related to Specific Teams			
Total Revenue	0		0 0

3 Student Fees

\$0 Input student fees assessed and restricted for support of intercollegiate athletics.

Revenues by Source	Men's Teams Only W Student Fees	Vomen's Teams Only Student Fees	Not Allocated by Gender Student Fees
Baseball			
Basketball			
Fencing			
Field Hockey			
Football			
Golf			
Gymnastics			
Ice Hockey			
Lacrosse			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams	S		
Total Revenue	0	0	0

- 4 Direct Institutional Support
- \$0 Input direct funds provided by the institution to athletics for the operations of intercollegiate athletics including:
 - Unrestricted funds allocated to the athletics department by the university (e.g. state funds, tuition, tuition discounts/waivers, transfers)
 - Federal work study support for student workers employed by athletics.
 - Endowment unrestricted income, spending policy distributions and other investment income distributed to athletics in the reporting year to support athletic operations. Athletics restricted endowment income for athletics should be reported in Category 17.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Revenues by Source	Direct Institutional Support	Direct Institutional Support	Direct Institutional Support
Baseball			
Basketball			
Fencing			
Field Hockey			
Football			
Golf			
Gymnastics			
Ice Hockey			
Lacrosse			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	(0	
Revenue Not Related to Specific Teams			
Total Revenue	() 0	

5 Less -Transfers to Institution \$0 If the institution allocated funds to athletics as represented in Categories 3-4 and the athletics department provided a transfer of funds back to the institution in the reporting year, report the transfer amount as a negative in this category. The transfer amount may not exceed the total of Categories 3-4. Transfers back to the institution in excess of Categories 3-4 should be reported in Category 50 - excess transfers to institution.

Revenues by Source	Men's Teams Only Less - Transfers to Institution	Women's Teams Only Less - Transfers to Institution	Not Allocated by Gender Less - Transfers to Institution
Baseball			
Basketball			
Fencing			
Field Hockey			
Football			
Golf			
Gymnastics			
Ice Hockey			
Lacrosse			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	()	0
Revenue Not Related to Specific Teams			
Total Revenue	()	0

Reporting Year (FY): 2017

6 Indirect Institutional Support

- \$0 Input value of costs covered and services provided by the institution to athletics but not charged to athletics including:
 - Administrative services provided by the university to athletics but not charged such as HR, Accounting and IT.
 - Facilities maintenance.
 - Security.
 - Risk Management.
 - Utilities.

Do not include depreciation.

Note: This category should equal Category 36. If the institution is paying for debt service, leases, or rental fees for athletic facilities, but not charging to athletics, include those amounts in Category 6A.

Revenues by Source	Men's Teams Only Indirect Institutional Support	Women's Teams Only Indirect Institutional Support	Not Allocated by Gender Indirect Institutional Support
Baseball			
Basketball			
Fencing			
Field Hockey			
Football			
Golf			
Gymnastics			
Ice Hockey			
Lacrosse			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	0	(0

Revenues by Source	Men's Teams Only Indirect Institutional Support	Women's Teams Only Indirect Institutional Support	Not Allocated by Gender Indirect Institutional Support
Revenue Not Related to Specific Teams			
Total Revenue	0		0 0

- 6A Indirect Institutional
 Support Athletic Facilities
 Debt Service, Lease and
 Rental Fees
- \$0 Input debt service payments (principal and interest, including internal loan programs), leases and rental fees for athletics facilities for the reporting year provided by the institution to athletics but <u>not charged</u> to athletics.

Do not report depreciation.

Note: If the institution is paying for all athletic facilities debt service, lease and rental fees and not charging to athletics, this category will equal Category 34. If athletics or other entities are also paying these expenses or the institution is charging directly to athletics, this category will not equal Category 34.

Revenues by Source	Men's Teams Only Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees	Women's Teams Only Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees	Not Allocated by Gender Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees
Baseball			
Basketball			
Fencing			
Field Hockey			
Football			
Golf			
Gymnastics			
Ice Hockey			
Lacrosse			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	0	0	0

Revenues by Source	Men's Teams Only Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees	Women's Teams Only Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees	Not Allocated by Gender Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees
Revenue Not Related to Specific Teams			
Total Revenue	0	0	0

7 Guarantees

\$300,000 Input revenue received from participation in away games.

Revenues by Source	Men's Teams Only W Guarantees	Vomen's Teams Only I Guarantees	Not Allocated by Gender Guarantees
Baseball			
Basketball			
Fencing			
Field Hockey			
Football	300,000		
Golf			
Gymnastics			
Ice Hockey			
Lacrosse			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	300,000	0	0
Revenue Not Related to Specific Teams	3		
Total Revenue	300,000	0	0

- 8 Contributions \$30,779,975 Input contributions **provided** and used by athletics in the reporting year including:
 - Amounts received from individuals, corporations, associations, foundations, clubs or other organizations designated for the operations of the athletics program.
 - Funds contributed by outside contributors for the payment of debt service, lease payments or rental fee expenses for athletic facilities in the reporting year.
 - Amounts received above face value for tickets.

Contributions shall include cash and marketable securities.

Do not report:

- Pledges until funds are provided to athletics for use.
- Contributions to be used in other reporting years.

D 1 . C	•	•	ot Allocated by Gender
Revenues by Source	Contributions	Contributions	Contributions
Baseball	397,510		
Basketball	452,762	417,870	
Fencing	175,963	200,083	
Field Hockey		418,109	
Football	9,365,304		
Golf	112,486	217,975	
Gymnastics	302,199	437,738	
Ice Hockey	701,163	749,410	
Lacrosse	476,932	370,894	
Soccer	221,382	492,781	
Softball		397,005	
Swimming and Diving	352,018	450,368	
Tennis	234,681	348,213	
Track and Field, X-Country	439,463	572,408	
Volleyball	134,597	449,582	
Wrestling	416,565		

Others

	Men's Teams Only Women's Teams Only Not Allocated by Gender			
Revenues by Source	Contributions	Contributions	Contributions	
Subtotal All Teams	13,783,025	5,522,436	0	
Revenue Not Related to Specific Teams			11,474,514	
Total Revenue	13,783,025	5,522,436	11,474,514	

- 9 In-Kind \$0 Input market value of in-kind contributions in the reporting year including:
 - Dealer provided automobiles.
 - Equipment.
 - Services.
 - Nutritional product.

All in-kind contributions that are made as a result of a licensing or sponsorship agreement should be reported in Category 15.

Please offset in-kind values in the appropriate expense category.

Revenues by Source	Men's Teams Only 'In-Kind	Women's Teams Only In-Kind	Not Allocated by Gender In-Kind
Baseball			
Basketball			
Fencing			
Field Hockey			
Football			
Golf			
Gymnastics			
Ice Hockey			
Lacrosse			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	0	C	0
Revenue Not Related to Specific Teams			
Total Revenue	0	C	0

- 10 Compensation and Benefits provided by a third party
- \$0 Input all benefits provided by a third party and contractually guaranteed by the institution, but not included on the institution's W-2. These may include:
 - Car stipend.
 - Country club membership.
 - Allowances for clothing, housing, entertainment.
 - Speaking fees.
 - Camps compensation.
 - Media income.
 - Shoe and apparel income.

The total of this category should equal expense Categories 23 and 25 combined.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Revenues by Source	Compensation and Benefits provided by a third party	Compensation and Benefits provided by a third party	_
Baseball			
Basketball			
Fencing			
Field Hockey			
Football			
Golf			
Gymnastics			
Ice Hockey			
Lacrosse			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			

D 1 G	•	Women's Teams Only	·
Revenues by Source	Compensation and Benefits provided by a third party	Compensation and Benefits provided by a third party	-
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			
Total Revenue	0	0	0

11 Media Rights \$23,342,131 Input <u>all</u> revenue received for radio, television, internet, digital and e-commerce rights, including the portion of conference distributions related to media rights - if applicable.

Consult with your conference offices if you do not have the media rights distribution amount available.

	Men's Teams Only Women's Teams Only Not Allocated by Gender			
Revenues by Source	Media Rights	Media Rights	Media Rights	
Baseball				
Basketball	5,966,276			
Fencing				
Field Hockey				
Football	17,375,855			
Golf				
Gymnastics				
Ice Hockey				
Lacrosse				
Soccer				
Softball				
Swimming and Diving				
Tennis				
Track and Field, X-Country				
Volleyball				
Wrestling				
Others				
Subtotal All Teams	23,342,131	0	0	
Revenue Not Related to Specific Teams	S			
Total Revenue	23,342,131	0	0	

Reporting Year (FY): 2017

NCAA \$6,143,412 Input revenues received from all NCAA distributions including NCAA
Distributio championships reimbursements and payments received from the NCAA for hosting a championship.

In some cases, NCAA distributions may be provided by the conference office. Consult with the conference office for the amount if you do not have it available and include in this category.

	Men's Teams Only Women's Teams OnlyNot Allocated by Gender			
Revenues by Source	NCAA Distributions NCAA Distribution	ons NCAA Distributions		
Baseball				
Basketball	3,169,889			
Fencing				
Field Hockey				
Football	1,008,378			
Golf				
Gymnastics				
Ice Hockey				
Lacrosse				
Soccer				
Softball				
Swimming and Diving				
Tennis				
Track and Field, X-Country				
Volleyball				
Wrestling				
Others				
Subtotal All Teams	4,178,267	0 0		
Revenue Not Related to Specific Team	s	1,965,145		
Total Revenue	4,178,267	0 1,965,145		

13 Conference Distributions (Non Media and Non Bowl) \$8,200,055 Input all revenues received by conference distribution, excluding portions of distribution relating to media rights (reported in Category 11) or NCAA distributions (reported in Category 12).

Note: Conference distributions of revenue generated by a post-season bowl to conference members should be recorded in this category. Distributions for reimbursement of post-season bowl expenses should be included in Category 19.

Revenues by Source		Women's Teams Only Conference Distributions (Non Media and Non Bowl)	Not Allocated by Gender Conference Distributions (Non Media and Non Bowl)
Baseball			
Basketball	438,042		
Fencing			
Field Hockey			
Football	7,762,013		
Golf			
Gymnastics			
Ice Hockey			
Lacrosse			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	8,200,055	0	0
Revenue Not Related to Specific Teams			
Total Revenue	8,200,055	0	0

14 Program, Novelty, Parking and Concession Sales

\$6,389,430 Input revenues from:

- Game Programs.
- Novelties.
- Food and Concessions.
- Parking.

Advertising should be included in Category 15.

Revenues by Source	Men's Teams Only Program, Novelty, Parking I and Concession Sales	Women's Teams Only Program, Novelty, Parking and Concession Sales	Not Allocated by Gender Program, Novelty, Parking and Concession Sales
Baseball			
Basketball	20,063	11,195	
Fencing			
Field Hockey		3,380	
Football	5,833,289		
Golf	4		
Gymnastics	3,668	8,891	
Ice Hockey	198,739	8,223	
Lacrosse	3,365	2,163	
Soccer	8,219	14,366	
Softball		11,381	
Swimming and Diving	469	177	
Tennis			
Track and Field, X-Country	5,110	5,109	
Volleyball	7,820	40,821	
Wrestling	47,986		
Others			
Subtotal All Teams	6,128,732	105,706	0
Revenue Not Related to Specific Teams			154,992
Total Revenue	6,128,732	105,706	154,992

15 Royalties, Licensing, Advertisement and Sponsorships \$13,772,177 Input revenues from:

- Sponsorships.
- Licensing Agreements.
- Advertisement.
- Royalties.
- In-kind products and services as part of sponsorship agreement.

An allocation may be necessary to distinguish revenues generated by athletics versus the university if payments are combined.

Revenues by Source	Men's Teams Only Royalties, Licensing, Advertisement and Sponsorships	Women's Teams Only Royalties, Licensing, Advertisement and Sponsorships	Not Allocated by Gender Royalties, Licensing, Advertisement and Sponsorships
Baseball	93,000		
Basketball			
Fencing			
Field Hockey			
Football			
Golf			
Gymnastics			
Ice Hockey			
Lacrosse			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	93,000	(0

Revenues by Source	Men's Teams Only Royalties, Licensing, Advertisement and Sponsorships	Women's Teams Only Royalties, Licensing, Advertisement and Sponsorships	I	Not Allocated by Gender Royalties, Licensing, Advertisement and Sponsorships
Revenue Not Related to Specific Teams				13,679,177
Total Revenue	93,000		0	13,679,177

16 Sports Camp Revenues \$0 Input amounts received by the athletics department for sports camps and clinics.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Revenues by Source	Sports Camp Revenues	Sports Camp Revenues	Sports Camp Revenues
Baseball			
Basketball			
Fencing			
Field Hockey			
Football			
Golf			
Gymnastics			
Ice Hockey			
Lacrosse			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	() 0	0
Revenue Not Related to Specific Teams			
Total Revenue	() 0	0

17 Athletics Restricted Endowment and Investments Income \$5,640,285 Please report <u>spending policy distributions</u> from athletics restricted endowments and <u>investment income used for athletics operations in the reporting year</u>.

This category includes only restricted investment and endowment income **used** for the operations of intercollegiate athletics; institutional allocations of income from unrestricted endowments qualify as "Direct Institutional Support" and should be reported in Category 4.

Note: Please make sure amounts reported are only up to the amount of expenses covered by the endowment for the reporting year.

Revenues by Source	Men's Teams Only Athletics Restricted Endowment and Investments Income	Women's Teams Only Athletics Restricted Endowment and Investments Income	Not Allocated by Gender Athletics Restricted Endowment and Investments Income
Baseball	79,844		
Basketball	219,208	204,150	
Fencing	4,094	15,388	
Field Hockey		73,650	
Football	1,167,373		
Golf	75,518	75,102	
Gymnastics	45,398	62,088	
Ice Hockey	1,623,815	117,265	
Lacrosse	92,231	99,255	
Soccer	51,277	70,915	
Softball		97,032	
Swimming and Diving	35,717	66,633	
Tennis	81,691	80,096	
Track and Field, X-Country	70,211	82,217	
Volleyball	39,630	142,071	
Wrestling	278,365		
Others			
Subtotal All Teams	3,864,372	1,185,862	(
Revenue Not Related to Specific Teams			590,051

Reporting	Institution:	Pennsylvania	State	University
-----------	---------------------	--------------	-------	------------

Revenues by Source	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
	Athletics Restricted	Athletics Restricted	Athletics Restricted
	Endowment and	Endowment and	Endowment and
	Investments Income	Investments Income	Investments Income
Total Revenue	3,864,372	1,185,862	590,051

Reporting Year (FY): 2017

Other Operating \$11,276,556 Input any operating revenues received by athletics in the report year which cannot be classified into one of the stated categories.

If the figure is greater than 10% of total revenues, please report the top three activities included in this category in the comments section.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Revenues by Source	Other Operating Revenue	Other Operating Revenue	Other Operating Revenue
Baseball	145,862		
Basketball	177,126	169,181	
Fencing	73,955	77,159	
Field Hockey		147,590	
Football	4,087,168		
Golf	45,771	55,917	
Gymnastics	111,518	183,046	
Ice Hockey	223,003	317,415	
Lacrosse	153,516	143,225	
Soccer	76,816	203,284	
Softball		161,290	
Swimming and Diving	130,951	181,858	
Tennis	67,947	115,593	
Track and Field, X-Country	202,597	266,700	
Volleyball	45,859	176,654	
Wrestling	105,462		
Others			
Subtotal All Teams	5,647,551	2,198,912	0
Revenue Not Related to Specific Teams			3,430,093
Total Revenue	5,647,551	2,198,912	3,430,093

19 Bowl Revenues \$2,672,330 Input all amounts received related to participation in a post-season bowl game, including:

- Expense reimbursements.
- Ticket sales.

	Men's Teams Only V	Vomen's Teams Only	Not Allocated by Gender
Revenues by Source	Bowl Revenues	Bowl Revenues	Bowl Revenues
Baseball			
Basketball			
Fencing			
Field Hockey			
Football	2,672,330		
Golf			
Gymnastics			
Ice Hockey			
Lacrosse			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	2,672,330	0	0
Revenue Not Related to Specific Teams	S		
Total Revenue	2,672,330	0	0

Total Operating Revenues

\$144,017,055 Total of Categories 1-19.

Revenues by Source	Men's Teams Only Total Operating Revenues	Women's Teams Only Total Operating Revenues	Not Allocated by Gender Total Operating Revenues
Baseball	776,216	210 (02100 0	
Basketball	11,376,448	1,009,122	
Fencing	254,012	292,630	
Field Hockey		642,729	
Football	81,232,076		
Golf	233,779	348,994	
Gymnastics	471,546	710,679	
Ice Hockey	4,468,382	1,205,943	
Lacrosse	726,044	615,852	
Soccer	357,694	782,162	
Softball		682,227	
Swimming and Diving	519,155	699,036	
Tennis	384,319	543,902	
Track and Field, X-Country	717,381	926,434	
Volleyball	234,321	980,678	
Wrestling	1,533,821		
Others			
Subtotal All Teams	103,285,194	9,440,388	C
Revenue Not Related to Specific Teams			31,291,473
Total Revenue	103,285,194	9,440,388	31,291,473

20 Athletic Total Dollar Student Amount Aid

\$20,084,737 Input the total amount of athletic student-aid for the reporting year including:

- Summer school.
- Tuition discounts and waivers (unless it is a discount or waiver available to the general student body).
- Aid given to student-athletes who are inactive (medical reasons) or no longer eligible (exhausted eligibility).

Athletics aid awarded to non-athletes (student-managers, graduate assistants, trainers) should be reported as Expenses Not Related to Specific Teams. It is permissible to report only dollars in the Expenses Not Related to Specific Teams row as long as you have reported non-zero entries for Equivalencies, Number of Students, and Dollars (all 3 required for at least one sport).

Note: Pell grants are provided by the government, not the institution or athletics department, and therefore should be excluded from reporting in this category.

This information can be managed within the NCAA's Compliance Assistance (CA) software. The information entered into compliance assistance will automatically populate to the athletic student aid section within the NCAA Financial Reporting System when the CA import feature is selected.

Total	370.21
Equivalencies	
Awarded	
Total Students	940
Receiving Aid	

Male Athlete Scholarships

Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Equivalencies Awarded in 2016-2017 (A+B)	Number of Students Receiving Athletic Aid	Total Dollar Amount
Baseball	11.68	0	11.68	34	561,205
Basketball	12.42	0	12.42	14	747,342
Fencing	4.51	0	4.51	28	235,300
Football	84.33	0	84.33	117	5,298,888
Golf	4.35	0	4.35	10	202,681
Gymnastics	6.37	0.5	6.87	19	415,990

Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Equivalencies Awarded in 2016-2017 (A+B)	Number of Students Receiving Athletic Aid	Total Dollar Amount
Ice Hockey	18.01	0.9	18.91	28	1,203,946
Lacrosse	13.11	0.26	13.37	45	592,753
Soccer	10.63	0.2	10.83	32	302,084
Swimming and Diving	9.67	0	9.67	26	471,393
Tennis	4.39	0.9	5.29	14	299,086
Track and Field, X-Country	13.59	1.29	14.88	105	635,247
Volleyball	4.1	0	4.1	17	191,344
Wrestling	9.83	0	9.83	35	488,060
Expenses Not Related to Specific Teams			0		
Totals	206.99	4.05	211.04	524	11,645,319

Female Athlete Scholarships

Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Equivalencies Awarded in 2016-2017 (A+B)	Number of Students Receiving Athletic Aid	Total Dollar Amount
Basketball	14	0.52	14.52	28	822,195
Fencing	4.86	0	4.86	37	261,872
Field Hockey	12.15	0	12.15	27	578,051
Golf	5.8	0	5.8	10	238,673
Gymnastics	12	0	12	16	674,469
Ice Hockey	17.54	0.81	18.35	25	1,120,684
Lacrosse	11.81	0.39	12.2	30	572,878
Soccer	13.66	1.09	14.75	33	740,260
Softball	11.05	0	11.05	20	630,961
Swimming and Diving	13.23	2.39	15.62	29	684,388
Tennis	8	0	8	13	469,021
Track and Field, X-Country	17.46	0.41	17.87	124	877,429
NCAA Membersh	ip Financial Repor	rting System		I	Page 42 of 87

0

0

0

Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Equivalencies Awarded in 2016-2017 (A+B)	Number of Students Receiving Athletic Aid	Fotal Dollar Amount
Volleyball	12	0	12	24	768,537
Expenses Not Related to Specific Teams			0		
Totals	153.56	5.61	159.17	416	8,439,418
	No	ot Allocated by Ge	ender Scholarships		
Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Equivalencies Awarded in 2016-2017 (A+B)	Number of Students Receiving Athletic Aid	Total g Dollar Amount
Expenses Not Related to Specific Teams					

0

0

Totals

21 Guarantees \$2,418,276 Input amounts paid to visiting participating institutions, including per diems and/or travel and meal expenses.

	•	•	ot Allocated by Gender
Expenses by Object of Expenditure	Guarantees	Guarantees	Guarantees
Baseball	16,000		
Basketball	382,000	105,860	
Fencing			
Field Hockey			
Football	1,700,000		
Golf			
Gymnastics			
Ice Hockey	58,000		
Lacrosse			
Soccer	11,750		
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country	6,000	6,000	
Volleyball	8,000		
Wrestling			
Others			
Subtotal All Teams	2,181,750	111,860	0
Expenses Not Related to Specific Teams			124,666
Total Expenses	2,181,750	111,860	124,666

- Bonuses paid by the University and Related Entities
- 22 Coaching Salaries, Benefits and \$25,458,059 Input compensation, bonuses and benefits paid to all coaches reportable on the university or related entities W-2 and 1099 forms inclusive of:
 - Gross wages and bonuses.
 - Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation.

Place any severance payments in Category 26.

Note: Bonuses related to participation in a post-season bowl game should be included in Category 41.

- 23 Coaching Salaries, Benefits and Bonuses paid by a Third Party
- \$0 Input compensation, bonuses and benefits paid to all coaches by a third party and contractually guaranteed by the institution, but not included on the institutions W-2 including:
 - Car stipend.
 - Country club membership.
 - Allowances for clothing, housing, entertainment.
 - Speaking fees.
 - Camps compensation.
 - Media income.
 - Shoe and apparel income.

Expense Category 23 and 25 should equal Category 10.

Note: Bonuses related to participation in a post-season bowl game should be included in Category 41.

Men's Teams Coaching Expenses

	Men's Teams Head Coaches				Men's Teams Assistant Coaches			
Sport	Numbe F r of Positio ns		Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	Coaching Salaries, Benefits and Bonuses paid by a Third Party	Numbe F7 r of Positio ns		Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	Coaching Salaries, Benefits and Bonuses paid by a Third Party
Baseball	1	1			2	2		
Basketball	1	1			3	3		
Fencing	1	0.5			3 1	1.5		

		Mei	n's Teams Head C	oaches]	Men'	s Teams Assistant	Coaches
Sport	Numbe r of Positions		Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	Coaching Salaries, Benefits and Bonuses paid by a Third Party	Numbe r of Positio ns	FTE	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	Coaching Salaries, Benefits and Bonuses paid by a Third Party
Football	1	1			9	9		
Golf	1	1			1	1		
Gymnastics	1	1			2	2		
Ice Hockey	1	1			2	2		
Lacrosse	1	1			2	2		
Soccer	1	1			2	2		
Swimming and Diving	1	0.5			5	2.5		
Tennis	1	1			1	1		
Track and Field, X-Country	1	0.5			5	2.5		
Volleyball	1	1			2	2		
Wrestling	1	1			2	2		
Subtotal All Teams	14	12.5	10,061,242	() 41	34.5	8,725,529	0
Expenses Not Related to Specific Teams	t							
Total Expenses			10,061,242	()		8,725,529	0

Women's Teams Coaching Expenses

	Women's Teams Head Coaches			Women's Teams Assistant Coaches			
Sport	Numbe FTE	Coaching	Coaching	Numbe FTE	Coaching	Coaching	
	r of	Salaries, Benefits	Salaries,	r of	Salaries, Benefits	Salaries,	
	Positio	and Bonuses	Benefits and	Positio	and Bonuses	Benefits and	
	ns	paid by the	Bonuses paid	ns	paid by the	Bonuses paid	
		University and	by a Third		University and	by a Third	
		Related Entities	Party		Related Entities	Party	
Basketball	1 1			3 3			

Sport	Number of Positions	FTE	cen's Teams Head Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	Coaches Coaching Salaries, Benefits and Bonuses paid by a Third Party	Numbe r of Positio ns		n's Teams Assistan Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	ct Coaches Coaching Salaries, Benefits and Bonuses paid by a Third Party
Fencing	1	0.5		-	3	1.5		-
Field Hockey	1	1			2	2		
Golf	1	1			1	1		
Gymnastics	1	1			2	2		
Ice Hockey	1	1			2	2		
Lacrosse	1	1			2	2		
Soccer	1	1			2	2		
Softball	1	1			2	2		
Swimming and Diving	1	0.5			5	2.5		
Tennis	1	1			1	1		
Track and Field, X-Country	1	0.5			5	2.5		
Volleyball	1	1			2	2		
Subtotal All Teams	13	11.5	3,582,005	(32	25.5	3,089,283	0
Expenses Not Related to Specific Teams								
Total Expenses			3,582,005	()		3,089,283	0

Reporting Year (FY): 2017

- 24 Support Staff/
 Administrative
 Compensation, Benefits
 and Bonuses paid by the
 University and Related
 Entities
- \$25,247,339 Input compensation, bonuses and benefits paid to all administrative and support staff reportable on the university or related entities (e.g. foundations or booster clubs) W-2 and 1099 forms inclusive of:
 - Gross wages and bonuses.
 - Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation.

Staff members responsible for the gender-specific athletics department, but not a specific sport (i.e., director of men's athletics), will have their compensation figures reported as Expenses Not Related to Specific Teams fields. Athletics department staff members who assist both men's and women's teams (sports information director, academic advisor) will be reported as Not Allocated by Gender column.

- 25 Support Staff/ Administrative Compensation, Benefits and Bonuses paid by Third Party
- \$0 Input compensation, bonuses and benefits paid to administrative and support staff by a third party and contractually guaranteed by the institution, but not included on the institutions W-2 including:
 - Car stipend.
 - Country club membership.
 - Allowances for clothing, housing, entertainment.
 - Speaking fees.
 - Camps compensation.
 - Media income.
 - Shoe and apparel income.

Expense Category 23 and 25 should equal Category 10.

Men's Teams Only		Women's Teams Only		Not Allocated by Gender			
Expenses by	Support Staff/	Support Staff/	Support Staff/	Support Staff/	Support Staff/	Support Staff/	
Object of	Administrative	Administrative	Administrative	Administrative	Administrative	Administrative	
Expenditure	Expenditure Compensation, Com						
	Benefits and	Benefits and	Benefits and	Benefits and	Benefits and	Benefits and	
	Bonuses paid	Bonuses paid	Bonuses paid	Bonuses paid	Bonuses paid	Bonuses paid	
	by the	by Third Party	by the	by Third Party	by the	by Third Party	
	University and	L	University and		University and		
	Related		Related		Related		
	Entities		Entities		Entities		
Baseball							
Basketball	472,386	;	354,704				

Object of	Support Staff/ Administrative	Administrative Compensation, Benefits and Bonuses paid by Third Party	Support Staff/ Administrative Compensation, Benefits and Bonuses paid	Administrative Compensation, Benefits and Bonuses paid by Third Party	Support Staff/ Administrative Compensation, Benefits and Bonuses paid	Administrative Compensation, Benefits and Bonuses paid by Third Party
Fencing						
Field Hockey			27,926			
Football	4,578,577					
Golf						
Gymnastics						
Ice Hockey	184,553		94,719			
Lacrosse	77,772		29,878			
Soccer	19,375		79,006	i		
Softball			1,876	i		
Swimming and Diving	34,327		34,327			
Tennis	4,580		3,009	1		
Track and Field, X- Country	97,947		103,261			
Volleyball			85,990			
Wrestling	107,615					
Others						
Subtotal All Teams	5,577,132	0	814,696	0	0	0
Expenses Not Related to Specific Teams					18,855,511	
Total Expenses	5,577,132	0	814,696	0	18,855,511	0

26 Severance Payments

Total Expenses

\$188,066 Input severance payments and applicable benefits recognized for past coaching and administrative personnel.

Men's Teams Only Women's Teams OnlyNot Allocated by Gender **Expenses by Object of Expenditure Severance Payments Severance Payments Severance Payments** Baseball Basketball Fencing Field Hockey Football 47,000 Golf 35,782 **Gymnastics** 93,656 Ice Hockey Lacrosse Soccer Softball Swimming and Diving **Tennis** Track and Field, X-Country 5,814 5,814 Volleyball Wrestling Others Subtotal All Teams 0 52,814 135,252 Expenses Not Related to Specific **Teams**

52,814

135,252

0

27 Recruiting \$2,464,121 Input transportation, lodging and meals for prospective student-athletes and institutional personnel on official and unofficial visits, telephone call charges, postage and such. Include value of use of institution's own vehicles or airplanes as well as in-kind value of loaned or contributed transportation.

	Men's Teams Only Women's Teams Only Not Allocated by Gender				
Expenses by Object of Expenditure	Recruiting	Recruiting	Recruiting		
Baseball	48,398				
Basketball	336,396	187,427			
Fencing	1,090	2,702			
Field Hockey		12,843			
Football	1,265,636				
Golf	6,184	4,493			
Gymnastics	29,858	16,930			
Ice Hockey	61,026	32,263			
Lacrosse	24,823	14,532			
Soccer	31,711	29,402			
Softball		42,582			
Swimming and Diving	38,846	46,142			
Tennis	15,755	24,246			
Track and Field, X-Country	28,244	43,614			
Volleyball	19,928	60,298			
Wrestling	38,752				
Others					
Subtotal All Teams	1,946,647	517,474	0		
Expenses Not Related to Specific Teams					
Total Expenses	1,946,647	517,474	0		

Team \$7,166,699 Input air and ground travel, lodging, meals and incidentals (including housing costs Trave incurred during school break period) for competition related to preseason, regular season and non-bowl postseason. Amounts incurred for food and lodging for housing the team before a home game also should be included. Use of the institution's own vehicles or airplanes as well as in-kind value of donor-provided transportation.

	Men's Teams Only Women's Teams Only Not Allocated by Gender				
Expenses by Object of Expenditure	Team Travel	Team Travel	Team Travel		
Baseball	251,597				
Basketball	897,741	660,732			
Fencing	43,337	45,512			
Field Hockey		145,941			
Football	1,308,686				
Golf	94,307	70,400			
Gymnastics	118,741	109,399			
Ice Hockey	669,836	127,667			
Lacrosse	76,801	166,776			
Soccer	108,633	116,387			
Softball		270,183			
Swimming and Diving	144,027	194,769			
Tennis	86,295	107,412			
Track and Field, X-Country	266,863	270,229			
Volleyball	77,561	419,011			
Wrestling	317,856				
Others					
Subtotal All Teams	4,462,281	2,704,418	0		
Expenses Not Related to Specific Teams	.				
Total Expenses	4,462,281	2,704,418	0		

29 Sports Equipment, Uniforms and Supplies \$3,636,145 Input items that are provided to the teams only. Equipment amounts are those expended from current or operating funds. Include value of inkind equipment provided.

Expenses by Object of Expenditure	Men's Teams Only Sports Equipment, Uniforms and Supplies	Women's Teams Only Sports Equipment, Uniforms and Supplies	Not Allocated by Gender Sports Equipment, Uniforms and Supplies
Baseball	37,405		
Basketball	79,507	30,049	
Fencing	19,848	20,514	
Field Hockey		24,357	
Football	570,619		
Golf	3,695	129,245	
Gymnastics	26,972	24,969	
Ice Hockey	193,009	79,169	
Lacrosse	30,002	16,773	
Soccer	35,580	19,695	
Softball		14,904	
Swimming and Diving	27,079	27,667	
Tennis	73,312	61,080	
Track and Field, X-Country	22,605	14,124	
Volleyball	4,131	25,096	
Wrestling	90,972		
Others			
Subtotal All Teams	1,214,736	487,642	0
Expenses Not Related to Specific Teams			1,933,767
Total Expenses	1,214,736	487,642	1,933,767

Game \$7,192,828 Input game-day expenses other than travel which are necessary for intercollegiate Expense athletics competition, including officials, security, event staff, ambulance, etc. Input any payments back to the NCAA for hosting a tournament.

Expenses by Object of Expenditure	Men's Teams Only V Game Expenses	Women's Teams Only N Game Expenses	ot Allocated by Gender Game Expenses
Baseball	102,962	<u>-</u>	
Basketball	267,036	236,569	
Fencing	9,661	9,661	
Field Hockey		22,639	
Football	4,163,181		
Golf	6,335	6,543	
Gymnastics	16,566	37,236	
Ice Hockey	281,327	80,625	
Lacrosse	44,142	42,799	
Soccer	52,671	62,567	
Softball		32,636	
Swimming and Diving	787	787	
Tennis	22,049	16,198	
Track and Field, X-Country	65,181	65,997	
Volleyball	37,312	91,766	
Wrestling	68,329		
Others			
Subtotal All Teams	5,137,539	706,023	0
Expenses Not Related to Specific Teams			1,349,266
Total Expenses	5,137,539	706,023	1,349,266

Fund Raising, Marketing \$1,947,012 Input costs associated with fund raising, marketing and promotion for and Promotion media guides, brochures, recruiting publications and such.

Expenses by Object of		Women's Teams Only Fund Raising, Marketing	
Expenditure	and Promotion	and Promotion	and Promotion
Baseball	635		
Basketball	10,971	9,317	
Fencing	30	30	
Field Hockey		320	
Football	81,294		
Golf		98	
Gymnastics	615	744	
Ice Hockey	5,749	490	
Lacrosse	595	225	
Soccer	250	1,183	
Softball		295	
Swimming and Diving	65	0	
Tennis	0	0	
Track and Field, X-Country	583	-188	
Volleyball	480	7,764	
Wrestling	14,457		
Others			
Subtotal All Teams	115,724	20,278	0
Expenses Not Related to Specific Teams			1,811,010
Total Expenses	115,724	20,278	1,811,010

32 Sports
Camp
Expenses

\$0 Input all expenses paid by the athletics department, including non-athletics personnel salaries and benefits, from hosting sports camps and clinics. Athletics personnel salaries and benefits should be reported in Categories 22-25.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Expenses by Object of Expenditure	Sports Camp Expenses	Sports Camp Expenses	Sports Camp Expenses
Baseball			
Basketball			
Fencing			
Field Hockey			
Football			
Golf			
Gymnastics			
Ice Hockey			
Lacrosse			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	(0	0
Expenses Not Related to Specific Teams			
Total Expenses		0	0

33 Spirit Groups \$285,226 Include support for spirit groups including bands, cheerleaders, mascots, dancers, etc.

	Men's Teams Only Women's Teams Only Not Allocated by Gender					
Expenses by Object of Expenditure	Spirit Groups	Spirit Groups	Spirit Groups			
Baseball						
Basketball						
Fencing						
Field Hockey						
Football						
Golf						
Gymnastics						
Ice Hockey						
Lacrosse						
Soccer						
Softball						
Swimming and Diving						
Tennis						
Track and Field, X-Country						
Volleyball						
Wrestling						
Others						
Subtotal All Teams	0	0	0			
Expenses Not Related to Specific Teams			285,226			
Total Expenses	0	0	285,226			

Reporting Year (FY): 2017

34 Athletic Facilities
Debt Service,
Leases and Rental
Fee

\$13,699,139 Input debt service payments (principal and interest, including internal loan programs), leases and rental fees for athletics facilities for the reporting year regardless of entity paying (athletics, institution or other).

Do not report depreciation.

Note: If the institution is paying for <u>all</u> debt service, leases, or rental fees for athletic facilities but not charging to athletics, this category should equal Category 6A. If athletics or other entities are paying these expenses or the institution is charging directly to athletics, this category will not equal Category 6A.

Expenses by Object of Expenditure	Men's Teams Only Athletic Facilities Debt Service, Leases and Rental Fee	Women's Teams Only Athletic Facilities Debt Service, Leases and Rental Fee	Not Allocated by Gender Athletic Facilities Debt Service, Leases and Rental Fee
Baseball	3,582		
Basketball	407,778	431,396	
Fencing			
Field Hockey		20,594	
Football	70,534		
Golf	402	978	
Gymnastics			
Ice Hockey			
Lacrosse	5,377	6,715	
Soccer	5,574	5,544	
Softball		0	
Swimming and Diving	4,241	4,200	
Tennis	25,000	25,000	
Track and Field, X-Country	7,875	10,929	
Volleyball		582	
Wrestling	26,367		
Others			
Subtotal All Teams	556,730	505,938	0
Expenses Not Related to Specific Teams			12,636,471

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Expenses by Object	Athletic Facilities Debt	Athletic Facilities Debt	Athletic Facilities Debt
of Expenditure	Service, Leases and Rental	Service, Leases and Rental	Service, Leases and Rental
	Fee	Fee	Fee
Total Expenses	556,730	505,938	12,636,471

35 Direct Overhead and Administrative Expenses

\$11,772,949 Input overhead and administrative expenses <u>paid by or charged directly to athletics</u> including:

- Administrative/Overhead fees charged by the institution to athletics.
- Facilities maintenance.
- Security.
- Risk Management.
- Utilities.
- Equipment Repair.
- Telephone.
- Other Administrative Expenses.

Expenses by Object of Expenditure	Men's Teams Only Direct Overhead and Administrative Expenses	Women's Teams Only Direct Overhead and Administrative Expenses	Not Allocated by Gender Direct Overhead and Administrative Expenses
Baseball	837		
Basketball	6,522	18,287	
Fencing	110	330	
Field Hockey		1,774	
Football	3,783,566		
Golf	220	220	
Gymnastics	3,006	4,072	
Ice Hockey	93,165	14,445	
Lacrosse	440	330	
Soccer	809	1,165	
Softball		9,737	
Swimming and Diving	1,420	2,151	
Tennis	-6,444	-6,255	
Track and Field, X-Country	1,311	5,030	
Volleyball	14,142	13,673	
Wrestling	7,930		
Others			
Subtotal All Teams	3,907,034	64,959	0

Reporting Year (FY):	2017
-------------------------	--------------	------

Expenses by Object of Expenditure	Men's Teams Only Direct Overhead and Administrative Expenses	Women's Teams Only Direct Overhead and Administrative Expenses	Not Allocated by Gender Direct Overhead and Administrative Expenses
Expenses Not Related to Specific Teams			7,800,956
Total Expenses	3,907,034	64,959	7,800,956

36 Indirect Institutional Support

- \$0 Input overhead and administrative expenses **NOT** paid by or charged directly to athletics including:
 - Administrative/Overhead fees <u>not charged</u> by the institution to athletics.
 - Facilities maintenance.
 - Security.
 - Risk Management.
 - Utilities.
 - Equipment Repair.
 - Telephone.
 - Other Administrative Expenses.

Do not report depreciation.

Note: This category should equal Category 6.

Expenses by Object of Expenditure	Men's Teams Only Indirect Institutional Support	Women's Teams Only Indirect Institutional Support	Not Allocated by Gender Indirect Institutional Support
Baseball			
Basketball			
Fencing			
Field Hockey			
Football			
Golf			
Gymnastics			
Ice Hockey			
Lacrosse			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	0)	0

Expenses by Object of Expenditure	Men's Teams Only Indirect Institutional Support	Women's Teams Only Indirect Institutional Support	Not Allocated by Gender Indirect Institutional Support
Expenses Not Related to Specific Teams			
Total Expenses	0		0 0

37 Medical Expenses and Insurance

\$2,150,521 Input medical expenses and medical insurance premiums for student-athletes.

Expenses by Object of Expenditure	Men's Teams Only Medical Expenses and Insurance	Women's Teams Only Medical Expenses and Insurance	Not Allocated by Gender Medical Expenses and Insurance
Baseball			
Basketball			
Fencing			
Field Hockey			
Football			
Golf			
Gymnastics			
Ice Hockey			
Lacrosse			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	0	(0
Expenses Not Related to Specific Teams			2,150,521
Total Expenses	0	(2,150,521

38 Memberships and Dues

\$85,617 Input memberships, conference and association dues.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Expenses by Object of Expenditure	Memberships and Dues	Memberships and Dues	Memberships and Dues
Baseball	240		
Basketball	1,135	1,090	
Fencing	0		
Field Hockey		176	
Football	8,410		
Golf	600	270	
Gymnastics	1,417	520	
Ice Hockey	620	19,440	
Lacrosse	650	300	
Soccer	625	511	
Softball		415	
Swimming and Diving	751	751	
Tennis	1,432	1,015	
Track and Field, X-Country	620	530	
Volleyball	225	410	
Wrestling	2,025		
Others			
Subtotal All Teams	18,750	25,428	0
Expenses Not Related to Specific Teams			41,439
Total Expenses	18,750	25,428	41,439

39 Student-Athlete Meals (non-travel)

\$1,526,668 Include meal allowance and food/snacks provided to student-athletes.

Note: Meals provided during team travel should be reported in Category 28.

Expenses by Object of Expenditure	Men's Teams Only Student-Athlete Meals (non-travel)	Women's Teams Only Student-Athlete Meals (non-travel)	Not Allocated by Gender Student-Athlete Meals (non-travel)
Baseball	18,578		
Basketball	145,197	54,378	
Fencing	1,758	1,724	
Field Hockey		8,928	
Football	618,598		
Golf	500	0	
Gymnastics	14,212	10,659	
Ice Hockey	122,817	7,252	
Lacrosse	788	2,587	
Soccer	11,244	16,510	
Softball		4,828	
Swimming and Diving	4,392	4,444	
Tennis	656	100	
Track and Field, X-Country	9,768	7,529	
Volleyball	8,720	47,822	
Wrestling	16,770		
Others			
Subtotal All Teams	973,998	166,761	0
Expenses Not Related to Specific Teams			385,909
Total Expenses	973,998	166,761	385,909

- 40 Other Operating Expenses
- \$9,813,172 Input any operating expenses paid by athletics in the report year which cannot be classified into one of the stated categories, including:
 - Non-team travel (conferences, etc.).
 - Team banquets and awards.

If the figure is greater than 10% of total expenses, please report the top three activities included in this category in the comments section.

Expenses by Object of	Men's Teams Only Other Operating	Women's Teams Only Other Operating	Not Allocated by Gender Other Operating
Expenditure	Expenses	Expenses	Expenses
Baseball	52,535		
Basketball	286,208	201,180	
Fencing	11,222	15,362	
Field Hockey		50,179	
Football	1,282,892		
Golf	33,538	29,050	
Gymnastics	17,797	17,929	
Ice Hockey	149,293	181,699	
Lacrosse	119,342	71,994	
Soccer	45,155	61,123	
Softball		64,812	
Swimming and Diving	73,360	74,505	
Tennis	14,989	18,073	
Track and Field, X-Country	105,517	93,111	
Volleyball	38,460	39,563	
Wrestling	308,777		
Others			
Subtotal All Teams	2,539,085	918,580	0
Expenses Not Related to Specific Teams			6,355,507
Total Expenses	2,539,085	918,580	6,355,507

41 Bowl Expenses \$3,587,481 Input all expenditures related to participation in a post-season bowl game, including:

- Team travel, lodging and meal expenses.
- Bonuses related to bowl participation.
- Spirit groups.
- Uniforms.

Expenses by Object of Expenditure	Men's Teams Only 'Bowl Expenses	Women's Teams Only Bowl Expenses	Not Allocated by Gender Bowl Expenses
Baseball	Down Lapenses	DOWI LAPCHSCS	Down Expenses
Basketball			
Fencing			
Field Hockey			
Football	3,587,481		
Golf			
Gymnastics			
Ice Hockey			
Lacrosse			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	3,587,481	0	0
Expenses Not Related to Specific Teams			
Total Expenses	3,587,481	0	0

Total Operating Expenses

\$138,724,055 Total of Categories 20-41.

Expenses by Object of	Men's Teams Only Total Operating	Women's Teams Only Total Operating	Not Allocated by Gender Total Operating	
Expenditure	Expenses	Expenses	Expenses	
Baseball	1,486,688			
Basketball	6,061,590	4,821,150		
Fencing	523,761	559,112		
Field Hockey		1,302,349		
Football	39,791,466			
Golf	572,173	680,356		
Gymnastics	970,958	1,348,389		
Ice Hockey	3,859,032	2,196,383		
Lacrosse	1,671,495	1,358,902		
Soccer	1,081,459	1,761,793		
Softball		1,499,218		
Swimming and Diving	1,107,514	1,380,957		
Tennis	834,895	929,859		
Track and Field, X-Country	1,690,465	1,962,905		
Volleyball	702,228	2,488,642		
Wrestling	2,350,067			
Others				
Subtotal All Teams	62,703,791	22,290,015	0	
Expenses Not Related to Specific Teams	0	0	53,730,249	
Total Expenses	62,703,791	22,290,015	53,730,249	

Athletics Participation

Table 940 Table 1 - - - Athletics Participation. A participant is a student-athlete who, as of the day of a varsity team's first scheduled contest in the traditional season: (a) is listed as a team member; (b) practices with the varsity team and receives coaching from one or more varsity coaches; or (c) receives athletically-related student aid.

Any student who satisfies one or more of the criteria above is a participant, including a student on a team the institution designates or defines as junior varsity, freshman, or novice, or a student who does not play in a scheduled contest, whether for medical reasons or to preserve eligibility (i.e., a redshirt).

Student-athletes who participate in more than one sport should be counted in each sport. The Coed Teams column is marked based on the content of the sports sponsored table (Mixed Sports) in the School Info page. Male practice players are NOT to be included as participants in this table.

]	Number o	f Participants	Partici	f Participants pating on a nd Team	Number of Participants Participating on a Third Team	
Sport	Coed Teams	Men's Teams	Women's Teams	Men's Teams	Women's Teams	Men's Teams	Women's Teams
Baseball		34					
Basketball		14	28				
Cross Country		17	23	14	20	12	20
Fencing		28	37				
Field Hockey			27				
Football		117		1			
Golf		10	10				
Gymnastics		19	16				
Ice Hockey		28	25				
Lacrosse		45	30				
Soccer		32	33				
Softball			20				
Swimming and Diving		26	29				
Tennis		14	13				
Track, Indoor		45	50	39	49	12	20
Track, Outdoor		43	51	38	48	11	20
Volleyball		17	24				
Wrestling		35		1			

Sport	Coed Teams	Men's Teams	Women's Teams	Participating on a Second Team		Participating on a Third Team	
				Men's Teams	Women's Teams	Men's Teams	Women's Teams
Others							
Total Participants		524	416	93	117	35	60
Participant Proportion		55.7%	44.3%				
Unduplicated Count of Participants		472	348				

Head Coaching Assignments - Men's Teams

Table 2A

14 Table 2A - - - Head Coaches Assignments Men's Teams

Head	Coaches	of Men's	Teams
- неяп	COACHES	oi vien s	Teams

	\mathbf{N}	Male Coaches - Head Count			Female Coaches - Head Count				
Sport			Full Time University Employee	Part Time University Employee or Volunteer	Coaching	Coaching		Part Time University Employee or Volunteer	
Baseball	1		1						
Basketball	1		1						
Fencing		1	1						
Football	1		1						
Golf	1		1						
Gymnastics	1		1						
Ice Hockey	1		1						
Lacrosse	1		1						
Soccer	1		1						
Swimming and Diving		1	1						
Tennis	1		1						
Track and Field, X-Country		1	1						
Volleyball	1		1						
Wrestling	1		1						
Others									
Coaching Position Totals	11	3	14	0	0	0	0	0	

Head Coaching Assignments - Women's Teams

Table 2B

13 Table 2B - - - Head Coaches Assignments Women's Teams

Head Coaches of Women's Teams

	Male Coaches - Head Count		Female Coaches - Head Count					
Sport			Full Time University	Part Time University			Full Time University	Part Time University
	Duties	Duties	•	Employee or Volunteer	_	Duties	Employee	•
Basketball					1		1	
Fencing		1	1					
Field Hockey					1		1	
Golf					1		1	
Gymnastics					1		1	
Ice Hockey	1		1					
Lacrosse					1		1	
Soccer					1		1	
Softball					1		1	
Swimming and Diving		1	1					
Tennis	1		1					
Track and Field, X-Country		1	1					
Volleyball	1		1					
Others								
Coaching Position Totals	3	3	6	0	7	0	7	0

Assistant Coaching Assignments - Men's Teams

Table 3A

49 Table 3A - - - Assistant Coaches Assignments Men's Teams

Assistant Coaches of Men's Teams

	Male Coaches - Head Count		Female Coaches - Head Count					
Sport	Full Time	Part Time	Full Time	Part Time	Full Time	Part Time	Full Time	Part Time
	Coaching	Coaching	University	University	Coaching	Coaching	University	University
	Duties	Duties	Employee	Employee or	Duties	Duties	Employee	Employee or
				Volunteer				Volunteer
Baseball	2	1	2	1				
Basketball	3		3					
Fencing		3	2	1		1	1	
Football	9		9					
Golf	1		1					
Gymnastics	2	1	2	1				
Ice Hockey	2		2					
Lacrosse	2		2					
Soccer	2		2					
Swimming and Diving		4	4			3	1	2
Tennis	1		1					
Track and Field, X- Country		6	4	2		1	1	
Volleyball	2		2					
Wrestling	2	1	2	1				
Others								
Coaching Position Totals	28	16	38	6	0	5	3	2

Assistant Coaching Assignments - Women's Teams

Table 3B

41 Table 3B - - - Assistant Coaches Assignments Women's Teams

Assistant Coaches of Women's Teams

	\mathbf{N}	Iale Coach	nes - Head C	count			ches - Head	Count
Sport	Full Time	Part Time	Full Time University	Part Time	Full Time Coaching	Part Time	Full Time	Part Time University Employee or Volunteer
Basketball					3		3	
Fencing		3	2	1		1	1	
Field Hockey	1		1		1	1	1	1
Golf	1		1					
Gymnastics	1		1		1		1	
Ice Hockey	1		1		1		1	
Lacrosse					2		2	
Soccer	1	1	1	1	1		1	
Softball					2	1	2	1
Swimming and Diving		4	4			3	1	2
Tennis	1		1					
Track and Field, X- Country		6	4	2		1	1	
Volleyball	1	1	1	1	1		1	
Others								
Coaching Position Totals	7	15	17	5	12	7	15	4

Other Reporting Items

AUP Data Categories:

50 - Excess Transfers to Institution:

51 - Conference Realignment Expenses:

52 - Total Athletics Related Debt: \$60,455,231

53 - Total Institutional Debt: \$1,469,393,000

54 - Athletics Dedicated Endowments: \$146,855,161

55 - Institutional Endowments:

56 - Athletics Related Capital Expenditures:

Other Data Categories:

Institutional Expenses: \$5,677,055,000

Athletically-Related Facilities Annual Debt Service: \$3,835,917

Institution's Annual Debt Service: \$91,129,000

Institution's Education and General Expenses: \$3,323,696,000

Average Cost of Full Grant-in-Aid - In-State: \$35,068

Average Cost of Full Grant-in-Aid - Out-of-State: \$48,900

Average Cost of Attendance - In-State: \$35,068

Average Cost of Attendance - Out-of-State: \$48,900

Revenue Distribution - Sports Sponsored

Distribution Year: 2018

Academic Year of Sport Sponsorship Information: 2016-17

Men's Sports	Women's Sports	Mixed Sports	
x Baseball	x Field Hockey		
x Football	x Softball		
x Men's Basketball	x Women's Basketball		
x Men's Cross Country	x Women's Cross Country		
x Men's Fencing	x Women's Fencing		
x Men's Golf	x Women's Golf		
x Men's Gymnastics	x Women's Gymnastics		
x Men's Ice Hockey	x Women's Ice Hockey		
x Men's Lacrosse	x Women's Lacrosse		
x Men's Soccer	x Women's Soccer		
x Men's Swimming and Diving	x Women's Swimming and Diving		
x Men's Tennis	x Women's Tennis		
x Men's Track, Indoor	x Women's Track, Indoor		
x Men's Track, Outdoor	x Women's Track, Outdoor		
x Men's Volleyball	x Women's Volleyball		
x Men's Wrestling			
Total Men's Sports Sponsored: 16	Total Women's Sports Sponsored: 15	Total Mixed Sports Sponsored:	
Current Year's Submission of Sports Sponsored: 31	Previous Year's Submission of Sports Sponsored: 31	Variance: 0	

Revenue Distribution - Grants-in-Aid

Distribution Year: 2018

Academic Year of Grant-in-Aid Information: 2016-17

Men's Team Sports

Men's Team Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Revenue Distribution Equivalencies Awarded (A+B)
Baseball	11.68	0	11.68
Basketball	12.42	0	12.42
Fencing	4.51	0	4.51
Football	84.33	0	84.33
Golf	4.35	0	4.35
Gymnastics	6.37	0.5	6.87
Ice Hockey	18.01	0.9	18.91
Lacrosse	13.11	0.26	13.37
Soccer	10.63	0.2	10.83
Swimming and Diving	9.67	0	9.67
Tennis	4.39	0.9	5.29
Track and Field, X-Country	13.59	1.29	14.88
Volleyball	4.1	0	4.1
Wrestling	9.83	0	9.83
Total Men's	206.99	4.05	211.04

Women's Team Sports

Women's Team Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Revenue Distribution Equivalencies Awarded (A+B)
Basketball	14	0.52	14.52
Fencing	4.86	0	4.86
Field Hockey	12.15	0	12.15
Golf	5.8	0	5.8
Gymnastics	12	0	12
Ice Hockey	17.54	0.81	18.35

Women's Team Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Revenue Distribution Equivalencies Awarded (A+B)
Lacrosse	11.81	0.39	12.2
Soccer	13.66	1.09	14.75
Softball	11.05	0	11.05
Swimming and Diving	13.23	2.39	15.62
Tennis	8	0	8
Track and Field, X-Country	17.46	0.41	17.87
Volleyball	12	0	12
Total Women's	153.56	5.61	159.17

Mixed Team Sports

Mixed Team Sport	Athletic Aid	Exhausted Eligibility	Total Revenue
_	Equivalency (A)	or Medical	Distribution Equivalencies
		Equivalency (B)	Awarded (A+B)
Total Mixed	0	0	0

Prior Year Total Rev Dist	Current Year Total Rev Dist	Variance Between Prior and
Equivalencies	Equivalencies	Current Year
359.07	370.21	11.14 (3.10%)

Revenue Distribution - Pell Grants

Distribution Year: 2018

Academic Year of Pell Grant Information: 2016-17

Men's Team Sports

Sport	2016-17 Pell Grants	Total Dollar Amount for SAs on Pell Grants
Baseball	5	21,143
Basketball	7	36,405
Fencing	6	23,540
Football	36	161,552
Golf	0	
Gymnastics	1	2,332
Ice Hockey	1	5,815
Lacrosse	3	9,262
Soccer	3	10,645
Swimming and Diving	2	9,930
Tennis	1	5,815
Track and Field, X-Country	9	44,857
Volleyball	2	7,380
Wrestling	8	30,393
Men's Total	84	369,069

Women's Team Sports

Sport	2016-17 Pell Grants	Total Dollar Amount for SAs on Pell Grants
Basketball	6	22,790
Fencing	2	10,830
Field Hockey	5	15,393
Golf		
Gymnastics	1	4,165
Ice Hockey	1	2,265
Lacrosse	4	14,210
Soccer	3	5,338
Softball	2	11,530
Swimming and Diving	2	9,930

Sport	2016-17 Pell Grants	Total Dollar Amount for SAs on Pell Grants
Tennis	0	0
Track and Field, X-Country	9	36,835
Volleyball	1	5,815
Women's Total	36	139,101

Mixed Team Sports

Sport	2016-17 Pell Grants	Total Dollar Amount for SAs on Pell Grants		
Mixed Total	0		0	

	2016-17 Pell Grants	Prior Year Pell Grants	Variance Totals	Total Dollar Amount for SAs on Pell Grants
	Grants	Grants	Totals	Grants
Total	120	109	11	\$508,170

Comments					
Comments:					

Reporting Institution: Pennsylvania State University

Reporting Year (FY): 2017

Miscellaneous Information

Note: These values are calculated from data entered earlier in the system.

Athletically Related Student • Summer school. Aid

Input the total amount of athletic student-aid for the reporting year including:

- Tuition discounts and waivers (unless it is a discount or waiver available to the general student body).
- Aid given to student-athletes who are inactive (medical reasons) or no longer eligible (exhausted eligibility).

Athletics aid awarded to non-athletes (student-managers, graduate assistants, trainers) should be reported as Expenses Not Related to Specific Teams. It is permissible to report only dollars in the Expenses Not Related to Specific Teams row as long as you have reported non-zero entries for Equivalencies, Number of Students, and Dollars (all 3 required for at least one sport).

Note: Pell grants are provided by the government, not the institution or athletics department, and therefore should be excluded from reporting in this category.

This information can be managed within the NCAA's Compliance Assistance (CA) software. The information entered into compliance assistance will automatically populate to the athletic student aid section within the NCAA Financial Reporting System when the CA import feature is selected.

Men's Teams	\$11,645,319
Women's Teams	\$8,439,418
Total Amount	\$20,084,737

Recruiting Expenditures Input transportation, lodging and meals for prospective student-athletes and institutional personnel on official and unofficial visits, telephone call charges, postage and such. Include value of use of institution's own vehicles or airplanes as well as in-kind value of loaned or contributed transportation.

Men's Teams	\$1,946,647
Women's Teams	\$517,474
Total Amount	\$2,464,121

Head Coaches Salaries

Input compensation, bonuses and benefits paid to all coaches reportable on the university or related entities W-2 and 1099 forms inclusive of:

- Gross wages and bonuses.
- Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation.

Place any severance payments in Category 26.

Note: Bonuses related to participation in a post-season bowl game should be included in Category 41.

Average Salaries of Head Coaches	Dollars per FTE's FTE	Dollars per Position	Number of Positions	
Men's Teams	\$804,899 12.5	\$718,660	14	
Women's Teams	\$311,479 11.5	\$275,539	13	

Assistant Coaches Input compensation, bonuses and benefits paid to all coaches reportable on the university or related entities W-2 and 1099 forms inclusive of:

- Gross wages and bonuses.
- Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation.

Place any severance payments in Category 26.

Note: Bonuses related to participation in a post-season bowl game should be included in Category 41.

Average Salaries of Assistant Coaches	Dollars per FTI FTE	E's Dollars per Position	Number of Positions	
Men's Teams	\$252,914 34	4.5 \$212,818	41	
Women's Teams	\$121,148 25	5.5 \$96,540	32	

Statement of Revenues and Expenses For the year ended June 30, 2017 (UNAUDITED)

ID	Item	Football	Men's Basketball	Women's Basketball	•	Non-Program Specific	Total
Rev	renues						
1	Ticket Sales	\$31,660,366	\$933,082	\$206,726	\$2,703,029	-\$2,499	\$35,500,704
2	Direct State or Other Government Support	\$0	\$0	\$0	\$0	\$0	\$0
3	Student Fees	\$0	\$0	\$0	\$0	\$0	\$0
4	Direct Institutional Support	\$0	\$0	\$0	\$0	\$0	\$0
5	Less - Transfers to Institution	\$0	\$0	\$0	\$0	\$0	\$0
6	Indirect Institutional Support	\$0	\$0	\$0	\$0	\$0	\$0
6A	Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees	\$0	\$0	\$0	\$0	\$0	\$0
7	Guarantees	\$300,000	\$0	\$0	\$0	\$0	\$300,000
8	Contributions	\$9,365,304	\$452,762	\$417,870	\$9,069,525	\$11,474,514	\$30,779,975
9	In-Kind	\$0	\$0	\$0	\$0	\$0	\$0
10	Compensation and Benefits provided by a third party	\$0	\$0	\$0	\$0	\$0	\$0
11	Media Rights	\$17,375,855	\$5,966,276	\$0	\$0	\$0	\$23,342,131
12	NCAA Distributions	\$1,008,378	\$3,169,889	\$0	\$0	\$1,965,145	\$6,143,412
13	Conference Distributions (Non Media and Non Bowl)	\$7,762,013	\$438,042	\$0	\$0	\$0	\$8,200,055
14	Program, Novelty, Parking and Concession Sales	\$5,833,289	\$20,063	\$11,195	\$369,891	\$154,992	\$6,389,430
15	Royalties, Licensing, Advertisement and Sponsorships	\$0	\$0	\$0	\$93,000	\$13,679,177	\$13,772,177
16	Sports Camp Revenues	\$0	\$0	\$0	\$0	\$0	\$0

ID	Item	Football	Men's Basketball	Women's Basketball	Other Sports	Non-Program Specific	Total
17	Athletics Restricted Endowment and Investments Income	\$1,167,373	\$219,208	\$204,150	\$3,459,503	\$590,051	\$5,640,285
18	Other Operating Revenue	\$4,087,168	\$177,126	\$169,181	\$3,412,988	\$3,430,093	\$11,276,556
19	Bowl Revenues	\$2,672,330	\$0	\$0	\$0	\$0	\$2,672,330
	Total Operating Revenues	\$81,232,076	\$11,376,448	\$1,009,122	\$19,107,936	\$31,291,473	\$144,017,055
Exp	penses						
20	Athletic Student Aid	\$5,298,888	\$747,342	\$822,195	\$13,216,312	\$0	\$20,084,737
21	Guarantees	\$1,700,000	\$382,000	\$105,860	\$105,750	\$124,666	\$2,418,276
22	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	\$11,426,104	\$2,021,371	\$1,707,966	\$10,302,618	\$0	\$25,458,059
23	Coaching Salaries, Benefits and Bonuses paid by a Third Party	\$0	\$0	\$0	\$0	\$0	\$0
24	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by the University and Related Entities	\$4,578,577	\$472,386	\$354,704	\$986,161	\$18,855,511	\$25,247,339
25	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by Third Party	\$0	\$0	\$0	\$0	\$0	\$0
26	Severance Payments	\$47,000	\$0	\$0	\$141,066	\$0	\$188,066
27	Recruiting	\$1,265,636	\$336,396	\$187,427	\$674,662	\$0	\$2,464,121
28	Team Travel	\$1,308,686	\$897,741	\$660,732	\$4,299,540	\$0	\$7,166,699
29	Sports Equipment, Uniforms and Supplies	\$570,619	\$79,507	\$30,049	\$1,022,203	\$1,933,767	\$3,636,145
30	Game Expenses	\$4,163,181	\$267,036	\$236,569	\$1,176,776	\$1,349,266	\$7,192,828
31	Fund Raising, Marketing and Promotion	\$81,294	\$10,971	\$9,317	\$34,420	\$1,811,010	\$1,947,012

ID	Item	Football	Men's Basketball	Women's Basketball	Other Sports	Non-Program Specific	Total
32	Sports Camp Expenses	\$0	\$0	\$0	\$0	\$0	\$0
33	Spirit Groups	\$0	\$0	\$0	\$0	\$285,226	\$285,226
34	Athletic Facilities Debt Service, Leases and Rental Fee	\$70,534	\$407,778	\$431,396	\$152,960	\$12,636,471	\$13,699,139
35	Direct Overhead and Administrative Expenses	\$3,783,566	\$6,522	\$18,287	\$163,618	\$7,800,956	\$11,772,949
36	Indirect Institutional Support	\$0	\$0	\$0	\$0	\$0	\$0
37	Medical Expenses and Insurance	\$0	\$0	\$0	\$0	\$2,150,521	\$2,150,521
38	Memberships and Dues	\$8,410	\$1,135	\$1,090	\$33,543	\$41,439	\$85,617
39	Student-Athlete Meals (non-travel)	\$618,598	\$145,197	\$54,378	\$322,586	\$385,909	\$1,526,668
40	Other Operating Expenses	\$1,282,892	\$286,208	\$201,180	\$1,687,385	\$6,355,507	\$9,813,172
41	Bowl Expenses	\$3,587,481	\$0	\$0	\$0	\$0	\$3,587,481
	Total Operating Expenses	\$39,791,466	\$6,061,590	\$4,821,150	\$34,319,600	\$53,730,249	\$138,724,055
	Excess (Deficiencies) of Revenues Over (Under) Expenses	\$41,440,610	\$5,314,858	-\$3,812,028	-\$15,211,664	-\$22,438,776	\$5,293,000