School Info

We agree to release the institution's data to the conference: Yes

Institutional Contacts:

Primary Contact Richard C. **Title:** Senior Associate Athletic Director - Finance/

Person: Kaluza Business Operations

CEO: Dr. Eric J. CEO Email: president@psu.edu

Barron

University CFO: Sara Thorndike University CFO thorndikes@psu.edu

Email:

Audit Firm: Deloitte LLP **AUP Report** 01/15/2021

Issuance Date:

Classification & Conference:

NCAA Primary Division: I-FBS

Athletic Conference: Big Ten Conference

Sports Sponsorship:

Sport	Men's Teams Only	Women's Teams Only	Mixed Teams
Baseball	X		
Basketball	X	X	
Beach Volleyball			
Bowling			
Cross Country	X	X	
Equestrian			
Fencing	X	X	
Field Hockey		X	
Football	X		
Golf	X	X	
Gymnastics	X	X	
Ice Hockey	X	X	
Lacrosse	X	X	
- · · ·			

Rifle

Sport	Men's Teams Only	Women's Teams Only	Mixed Teams
Rowing			
Rugby			
Skiing			
Soccer	X	X	
Softball		X	
Swimming and Diving	X	X	
Tennis	X	X	
Track, Indoor	X	X	
Track, Outdoor	X	X	
Triathlon			
Volleyball	X	X	
Water Polo			
Wrestling	X		
Others			
Totals	16	15	0

Revenue/Expense Summary

ID	Item	Amount Definition
Reve	enues	
1	Ticket Sales	\$43,012,270 Input revenue received for sales of admissions to athletic events. This may include:
		 Public and faculty sales.
		• Student sales
		 Shipping and Handling fees.
		Please report amounts paid in excess of ticket's face value to obtain preferential seating or priority in Category 8 (Contributions).
2	Direct State or Other Government Support	\$0 Input state, municipal, federal and other appropriations made in support of athletics.
		This amount includes funding specifically earmarked for the athletics department by government agencies for which the institution cannot reallocate.
		This amount also includes state funded employee benefits. Corresponding expenses should be reported in Categories 22 and 24.
		Any state or other government support appropriated to the university, for which the university determines the dollar allocation to the athletics department shall be reported in Direct Institutional Support (Category 4).
3	Student Fees	\$0 Input student fees assessed and restricted for support of intercollegiate athletics.
4	Direct Institutional Support	\$0 Input direct funds provided by the institution to athletics for the operations of intercollegiate athletics including:
		• Unrestricted funds allocated to the athletics department by the university (e.g. state funds, tuition, tuition discounts/waivers, transfers)
		 Federal work study support for student workers employed by athletics.
		• Endowment unrestricted income, spending policy distributions and other investment income distributed to athletics in the reporting year to support athletic operations. Athletics restricted endowment income for athletics should be reported in Category 17.

ID	Item	Amount	Definition
5	Less - Transfers to Institution	\$0	Of the institution allocated funds to athletics as represented in Categories 3-4 and the athletics department provided a transfer of funds back to the institution in the reporting year, report the transfer amount as a negative in this category. The transfer amount may not exceed the total of Categories 3-4. Transfers back to the institution in excess of Categories 3-4 should be reported in Category 50 - excess transfers to institution.
Support institution to athletics bu • Administrative service		 Input value of costs covered and services provided by the institution to athletics but <u>not charged</u> to athletics including: Administrative services provided by the university to athletics but not charged such as HR, Accounting and IT. 	
			• Facilities maintenance.
			• Security.
			• Risk Management.
			• Utilities.
			Do not include depreciation.
			Note: This category should equal Category 36. If the institution is paying for debt service, leases, or rental fees for athletic facilities, but not charging to athletics, include those amounts in Category 6A.
6A	Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees	\$0	Input debt service payments (principal and interest, including internal loan programs), leases and rental fees for athletics facilities for the reporting year provided by the institution to athletics but <u>not charged</u> to athletics.
			Do not report depreciation.
			Note: If the institution is paying for all athletic facilities debt service, lease and rental fees and not charging to athletics, this category will equal Category 34. If athletics or other entities are also paying these expenses or the institution is charging directly to athletics, this category will not equal Category 34.
7	Guarantees	\$0	Input revenue received from participation in away games. This includes payments received due to game cancellations.

ID	Item	Amount	Definition
8	Contributions	\$30,494,428	Input contributions provided <u>and</u> used by athletics in the reporting year including:
			• Amounts received from individuals, corporations, associations, foundations, clubs or other organizations designated for the operations of the athletics program.
			• Funds contributed by outside contributors for the payment of debt service, lease payments or rental fee expenses for athletic facilities in the reporting year.
			 Amounts received above face value for tickets.
			Contributions shall include cash and marketable securities.
D			Do not report:
			• Pledges until funds are provided to athletics for use.
			• Contributions to be used in other reporting years.
9	In-Kind	\$0	Input market value of in-kind contributions in the reporting year including:
			Dealer provided automobiles.
			• Equipment.
			• Services.
			Nutritional product.
			All in-kind contributions that are made as a result of a licensing or sponsorship agreement should be reported in Category 15.
			Please offset in-kind values in the appropriate expense category.

ID	Item	Amount	Definition
10	Compensation and Benefits provided by a third party	\$0	Input all benefits provided by a third party and contractually guaranteed by the institution, but not included on the institution's W-2. These may include:
			• Car stipend.
			• Country club membership.
			• Allowances for clothing, housing, entertainment.
			• Speaking fees.
			• Camps compensation.
			• Media income.
			• Shoe and apparel income.
			The total of this category should equal expense Categories 23 and 25 combined.
11	Media Rights	\$42,131,461	Input <u>all</u> revenue received for radio, television, internet, digital and e-commerce rights, including the portion of conference distributions related to media rights - if applicable.
			Consult with your conference offices if you do not have the media rights distribution amount available.
12	NCAA Distributions	\$2,321,932	Input revenues received from all NCAA distributions including NCAA championships reimbursements and payments received from the NCAA for hosting a championship.
			In some cases, NCAA distributions may be provided by the conference office. Consult with the conference office for the amount if you do not have it available and include in this category.
13	Conference Distributions (Non Media and Non Bowl)	\$1,111,495	Input all revenues received by conference distribution, excluding portions of distribution relating to media rights (reported in Category 11) or NCAA distributions (reported in Category 12).
			Note: Conference distributions of revenue generated by a post-season bowl to conference members should be recorded in Category 13A. Distributions for reimbursement of post-season bowl expenses should be included in Category 19.
13A	Conference Distributions of Bowl Generated Revenue	\$7,513,780	Input conference distributions of revenue generated by a post- season bowl to conference members. (Football Only)
	Generaleu Revenue		Note: Distributions for reimbursement of post-season bowl expenses should be included in Category 19. Portions of distribution relating to media rights are reported in Category 11, NCAA distributions are reported in Category 12 and all other conference distributions are reported in Category 13.

ID	Item	Amount	Definition
14	Program, Novelty, Parking and Concession	\$7,078,878	Input revenues from:
	Sales		• Game Programs.
			• Novelties.
			• Food and Concessions.
			• Parking.
			Advertising should be included in Category 15.
15	Royalties, Licensing, Advertisement and	\$13,911,850	Input revenues from:
	Sponsorships		• Sponsorships.
			• Licensing Agreements.
			• Advertisement.
			• Royalties.
			• In-kind products and services as part of sponsorship agreement.
			An allocation may be necessary to distinguish revenues generated by athletics versus the university if payments are combined.
16	Sports Camp Revenues	\$0	Input amounts received by the athletics department for sports camps and clinics.
17	Athletics Restricted \$6,992,5 Endowment and Investments Income		Please report <u>spending policy distributions</u> from athletics restricted endowments and <u>investment income used for athletics operations</u> <u>in the reporting year</u> .
			This category includes only restricted investment and endowment income <u>used</u> for the operations of intercollegiate athletics; institutional allocations of income from unrestricted endowments qualify as ""Direct Institutional Support"" and should be reported in Category 4.
			Note: Please make sure amounts reported are only up to the amount of expenses covered by the endowment for the reporting year.
18	Other Operating Revenue		Input any operating revenues received by athletics in the report year which cannot be classified into one of the stated categories.
			If the figure is greater than 10% of total revenues, please report the top three activities included in this category in the comments section.

ID	Item	Amount	Definition
19	Bowl Revenues	\$2,441,756	Input all amounts received related to participation in a post-season bowl game, including (Football Only):
			Expense reimbursements.Ticket sales.
	Total Operating Revenues	\$165,077,390	Total of Categories 1-19.
Ехре	enses		
20	Athletic Student Aid	\$21,673,848	Input the total dollar amount of athletic student-aid for the reporting year including:
			• Summer school.
			• Tuition discounts and waivers (unless it is a discount or waiver available to the general student body).
			• Aid given to student-athletes who are inactive (medical reasons) or no longer eligible (exhausted eligibility).
			• Other expenses related to attendance.
			Note: Division I Grants-in-aid <u>equivalencies</u> are calculated by using the revenue distribution equivalencies by sport and in aggregate. (Athletic grant amount divided by the full grant amount). <u>Other expenses related to attendance</u> (also known as cost of attendance) <u>should not be included in the grants-in-aid revenue distribution equivalencies</u> . Only tuition, fees, room, board and course related books are countable for grants-in-aid revenue distribution per Bylaw 20.02.7.
			Athletics aid awarded to non-athletes (student-managers, graduate assistants, trainers) should be reported as Expenses Not Related to Specific Teams. It is permissible to report only dollars in the Expenses Not Related to Specific Teams row as long as you have reported non-zero entries for Equivalencies, Number of Students, and Dollars (all 3 required for at least one sport).
			Note: Pell grants are provided by the government, not the institution or athletics department, and therefore should be excluded from reporting in this category.
			Note: This information can be managed within the NCAA's Compliance Assistance (CA) software. The equivalencies entered into compliance assistance will automatically populate to the athletic student aid section within the NCAA Financial Reporting System when the CA import feature is selected.

ID	Item	Amount	Definition
21	Guarantees	\$3,889,750	Input amounts paid to visiting participating institutions, including per diems and/or travel and meal expenses. This includes payments made due to game cancellations.
22	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	\$32,631,866	Input compensation, bonuses and benefits paid to all coaches reportable on the university or related entities W-2 and 1099 forms, as well as non-taxable benefits, inclusive of:
			 Gross wages and bonuses.
			• Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement/ exemptions and earned deferred compensation, including those funded by the state.
			Place any severance payments in Category 26.
			Note: Bonuses related to participation in a post-season bowl game should be included in Category 41A.
Coaching Salaries, \$6 Benefits and Bonuses paid by a Third Party		\$0	Input compensation, bonuses and benefits paid to all coaches by a third party and contractually guaranteed by the institution, but not included on the institutions W-2, as well as any non-taxable benefits, including:
			• Car stipend.
			• Country club membership.
			 Allowances for clothing, housing, entertainment.
			• Speaking fees.
			• Camps compensation.
			Media income.
			• Shoe and apparel income.
			Expense Category 23 and 25 should equal Category 10.
			Note: Bonuses related to participation in a post-season bowl game should be included in Category 41A.

athletes and institutional personnel on official and unofficial visits, telephone call charges, postage and such. Include value of use of institution's own vehicles or airplanes as well as in-kind value of

loaned or contributed transportation.

ID	Item	Amount	Definition
28	Team Travel	\$7,054,507	Input air and ground travel, lodging, meals and incidentals (including housing costs incurred during school break period) for competition related to preseason, regular season and non-bowl postseason. Amounts incurred for food and lodging for housing the team before a home game also should be included. Use of the institution's own vehicles or airplanes as well as in-kind value of donor-provided transportation. Note: Expenses related to post-season bowls should be included in Category 41.
29	Sports Equipment, Uniforms and Supplies	\$3,443,165	Input items that are provided to the teams only. Equipment amounts are those expended from current or operating funds. Include value of in-kind equipment provided. Note: Expenses related to post-season bowls should be included in
30	Game Expenses	\$9,871,518	Category 41. Input game-day expenses other than travel which are necessary for intercollegiate athletics competition, including officials, security, event staff, ambulance, etc. Input any payments back to the NCAA for hosting a tournament.
			Note: Expenses related to post-season bowls should be included in Category 41.
31	Fund Raising, Marketing and Promotion	\$1,952,964	Input costs associated with fund raising, marketing and promotion for media guides, brochures, recruiting publications and such.
32	Sports Camp Expenses	\$0	Input all expenses paid by the athletics department, including non-athletics personnel salaries and benefits, from hosting sports camps and clinics. Athletics personnel salaries and benefits should be reported in Categories 22-25.
33	Spirit Groups	\$344,195	Include support for spirit groups including bands, cheerleaders, mascots, dancers, etc.
			Note: Expenses related to post-season bowls should be included in Category 41.

Note: This category should equal Category 6.

Reporting Year (FY): 2020

ID	Item	Amount	Definition		
37	Medical Expenses and Insurance	\$1,848,176	Input medical expenses and medical insurance premiums for student-athletes.		
38	Memberships and Dues	\$98,459	Input memberships, conference and association dues.		
39	Student-Athlete Meals (non-travel)	\$1,875,891	Include meal allowance and food/snacks provided to student-athletes.		
			Note: Meals provided during team travel should be reported in Category 28.		
40	Other Operating Expenses	\$11,928,388	Input any operating expenses paid by athletics in the report year which cannot be classified into one of the stated categories, including:		
			• Non-team travel (conferences, etc.).		
			• Team banquets and awards.		
			If the figure is greater than 10% of total expenses, please report the top three activities included in this category in the comments section.		
41	Bowl Expenses	\$2,836,616	Input all expenditures related to participation in a post-season bowl game, including (Football only):		
			Team travel, lodging and meal expenses.		
			Bonuses related to bowl participation.		
			• Spirit groups.		
			• Uniforms.		
			Note: All post-season bowl related coaching compensation/bonuses should be reported in Category 41A, Bowl Expenses – Coaching Compensation/Bonuses.		
41A	Bowl Expenses - Coaching Compensation/Repuses	\$662,048	Input all coaching bonuses related to participation in a post-season bowl game (Football only).		
	Compensation/Bonuses		Note: All other post-season bowl related expenses should be reported in Category 41, Bowl Expenses.		
	Total Operating Expenses	\$157,908,311	Total of Categories 20-41A.		

Revenue/Expense Details

1 Ticket Sales \$43,012,270 Input revenue received for sales of admissions to athletic events. This may include:

- Public and faculty sales.
- Student sales
- Shipping and Handling fees.

Please report amounts paid in excess of ticket's face value to obtain preferential seating or priority in Category 8 (Contributions).

	•	•	Not Allocated by Gender
Revenues by Source	Ticket Sales	Ticket Sales	Ticket Sales
Baseball	27,637		
Basketball	1,543,322	176,239	
Fencing			
Field Hockey			
Football	37,610,755		
Golf			
Gymnastics	3,172	27,398	
Ice Hockey	2,007,857	15,995	
Lacrosse	15,484	363	
Soccer			
Softball		-499	
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball		203,230	
Wrestling	1,082,338		
Others			
Subtotal All Teams	42,290,565	422,726	0
Revenue Not Related to Specific Teams			298,979
Total Revenue	42,290,565	422,726	298,979

- 2 Direct State or Other Government Support
- \$0 Input state, municipal, federal and other appropriations made in support of athletics.

This amount includes funding specifically earmarked for the athletics department by government agencies for which the institution cannot reallocate.

This amount also includes state funded employee benefits. Corresponding expenses should be reported in Categories 22 and 24.

Any state or other government support appropriated to the university, for which the university determines the dollar allocation to the athletics department shall be reported in Direct Institutional Support (Category 4).

Revenues by Source	Men's Teams Only Direct State or Other Government Support	Women's Teams Only Direct State or Other Government Support	Not Allocated by Gender Direct State or Other Government Support
Baseball			
Basketball			
Fencing			
Field Hockey			
Football			
Golf			
Gymnastics			
Ice Hockey			
Lacrosse			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	0	(0
Revenue Not Related to Specific Teams			
Total Revenue	0	(0

3 Student Fees

\$0 Input student fees assessed and restricted for support of intercollegiate athletics.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Revenues by Source	Student Fees	Student Fees	Student Fees
Baseball			
Basketball			
Fencing			
Field Hockey			
Football			
Golf			
Gymnastics			
Ice Hockey			
Lacrosse			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams	}		
Total Revenue	0	0	0

- 4 Direct Institutional Support
- \$0 Input direct funds provided by the institution to athletics for the operations of intercollegiate athletics including:
 - Unrestricted funds allocated to the athletics department by the university (e.g. state funds, tuition, tuition discounts/waivers, transfers)
 - Federal work study support for student workers employed by athletics.
 - Endowment unrestricted income, spending policy distributions and other investment income distributed to athletics in the reporting year to support athletic operations. Athletics restricted endowment income for athletics should be reported in Category 17.

Revenues by Source	Men's Teams Only Direct Institutional Support	Women's Teams Only Direct Institutional Support	Not Allocated by Gender Direct Institutional Support
Baseball	Support	Support	Support
Basketball			
Fencing			
Field Hockey			
Football			
Golf			
Gymnastics			
Ice Hockey			
Lacrosse			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	(0	0
Revenue Not Related to Specific Teams			
Total Revenue	(0	0

5 Less -Transfers to Institution \$0 If the institution allocated funds to athletics as represented in Categories 3-4 and the athletics department provided a transfer of funds back to the institution in the reporting year, report the transfer amount as a negative in this category. The transfer amount may not exceed the total of Categories 3-4. Transfers back to the institution in excess of Categories 3-4 should be reported in Category 50 - excess transfers to institution.

Revenues by Source	Men's Teams Only Less - Transfers to Institution	Women's Teams Only Less - Transfers to Institution	Not Allocated by Gender Less - Transfers to Institution
Baseball			
Basketball			
Fencing			
Field Hockey			
Football			
Golf			
Gymnastics			
Ice Hockey			
Lacrosse			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	() (0
Revenue Not Related to Specific Teams			
Total Revenue	() (0

6 Indirect Institutional Support

- \$0 Input value of costs covered and services provided by the institution to athletics but not charged to athletics including:
 - Administrative services provided by the university to athletics but not charged such as HR, Accounting and IT.
 - Facilities maintenance.
 - Security.
 - Risk Management.
 - Utilities.

Do not include depreciation.

Note: This category should equal Category 36. If the institution is paying for debt service, leases, or rental fees for athletic facilities, but not charging to athletics, include those amounts in Category 6A.

Revenues by Source	Men's Teams Only Indirect Institutional Support	Women's Teams Only Indirect Institutional Support	Not Allocated by Gender Indirect Institutional Support
Baseball			
Basketball			
Fencing			
Field Hockey			
Football			
Golf			
Gymnastics			
Ice Hockey			
Lacrosse			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	0		0

Revenues by Source	Men's Teams Only Indirect Institutional Support	Women's Teams Only Indirect Institutional Support	Not Allocated by Gender Indirect Institutional Support
Revenue Not Related to Specific Teams			
Total Revenue	0		0 0

- 6A Indirect Institutional
 Support Athletic Facilities
 Debt Service, Lease and
 Rental Fees
- \$0 Input debt service payments (principal and interest, including internal loan programs), leases and rental fees for athletics facilities for the reporting year provided by the institution to athletics but <u>not charged</u> to athletics.

Do not report depreciation.

Note: If the institution is paying for all athletic facilities debt service, lease and rental fees and not charging to athletics, this category will equal Category 34. If athletics or other entities are also paying these expenses or the institution is charging directly to athletics, this category will not equal Category 34.

Revenues by Source	Men's Teams Only Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees	Women's Teams Only Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees	Not Allocated by Gender Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees
Baseball			
Basketball			
Fencing			
Field Hockey			
Football			
Golf			
Gymnastics			
Ice Hockey			
Lacrosse			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	0	0	0

Revenues by Source	Men's Teams Only Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees	Women's Teams Only Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees	Not Allocated by Gender Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees
Revenue Not Related to Specific Teams			
Total Revenue	0	0	0

7 Guarantees \$0 Input revenue received from participation in away games. This includes payments received due to game cancellations.

	Men's Teams Only Women's Teams Only Not Allocated by Gender			
Revenues by Source	Guarantees	Guarantees	Guarantees	
Baseball				
Basketball				
Fencing				
Field Hockey				
Football				
Golf				
Gymnastics				
Ice Hockey				
Lacrosse				
Soccer				
Softball				
Swimming and Diving				
Tennis				
Track and Field, X-Country				
Volleyball				
Wrestling				
Others				
Subtotal All Teams	0	0	0	
Revenue Not Related to Specific Teams	S			
Total Revenue	0	0	0	

- 8 Contributions \$30,494,428 Input contributions **provided** and used by athletics in the reporting year including:
 - Amounts received from individuals, corporations, associations, foundations, clubs or other organizations designated for the operations of the athletics program.
 - Funds contributed by outside contributors for the payment of debt service, lease payments or rental fee expenses for athletic facilities in the reporting year.
 - Amounts received above face value for tickets.

Contributions shall include cash and marketable securities.

Do not report:

- Pledges until funds are provided to athletics for use.
- Contributions to be used in other reporting years.

D 1 C	•	Vomen's Teams Only No	•
Revenues by Source	Contributions	Contributions	Contributions
Baseball	542,418		
Basketball	693,372	498,345	
Fencing	191,667	274,701	
Field Hockey		1,065,828	
Football	9,052,673		
Golf	132,339	239,762	
Gymnastics	259,485	370,938	
Ice Hockey	779,390	736,834	
Lacrosse	647,021	591,723	
Soccer	482,738	604,831	
Softball		438,286	
Swimming and Diving	505,356	679,482	
Tennis	188,834	273,563	
Track and Field, X-Country	589,251	606,781	
Volleyball	198,091	286,700	
Wrestling	320,634		

Others

	Men's Teams Only Women's Teams Only Not Allocated by Gender			
Revenues by Source	Contributions	Contributions	Contributions	
Subtotal All Teams	14,583,269	6,667,774	0	
Revenue Not Related to Specific Teams			9,243,385	
Total Revenue	14,583,269	6,667,774	9,243,385	

- 9 In-Kind \$0 Input market value of in-kind contributions in the reporting year including:
 - Dealer provided automobiles.
 - Equipment.
 - Services.
 - Nutritional product.

All in-kind contributions that are made as a result of a licensing or sponsorship agreement should be reported in Category 15.

Please offset in-kind values in the appropriate expense category.

_	Men's Teams Only Women's Teams Only Not Allocated by Gender			
Revenues by Source	In-Kind	In-Kind	In-Kind	
Baseball				
Basketball				
Fencing				
Field Hockey				
Football				
Golf				
Gymnastics				
Ice Hockey				
Lacrosse				
Soccer				
Softball				
Swimming and Diving				
Tennis				
Track and Field, X-Country				
Volleyball				
Wrestling				
Others				
Subtotal All Teams	0	(0	
Revenue Not Related to Specific Teams				
Total Revenue	0	(0	

- 10 Compensation and Benefits provided by a third party
- \$0 Input all benefits provided by a third party and contractually guaranteed by the institution, but not included on the institution's W-2. These may include:
 - Car stipend.
 - Country club membership.
 - Allowances for clothing, housing, entertainment.
 - Speaking fees.
 - Camps compensation.
 - Media income.
 - Shoe and apparel income.

The total of this category should equal expense Categories 23 and 25 combined.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Revenues by Source	Compensation and Benefits provided by a third party	_	Compensation and Benefits provided by a third party
Baseball			
Basketball			
Fencing			
Field Hockey			
Football			
Golf			
Gymnastics			
Ice Hockey			
Lacrosse			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			

Revenues by Source	Compensation and Benefits	Women's Teams Only Compensation and Benefits provided by a third party	Compensation and Benefits
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			
Total Revenue	0	0	0

11 Media Rights \$42,131,461 Input <u>all</u> revenue received for radio, television, internet, digital and e-commerce rights, including the portion of conference distributions related to media rights - if applicable.

Consult with your conference offices if you do not have the media rights distribution amount available.

	Men's Teams Only Women's Teams Only Not Allocated by Gender				
Revenues by Source	Media Rights	Media Rights	Media Rights		
Baseball					
Basketball	6,282,219				
Fencing					
Field Hockey					
Football	35,599,242				
Golf					
Gymnastics					
Ice Hockey					
Lacrosse					
Soccer					
Softball					
Swimming and Diving					
Tennis					
Track and Field, X-Country					
Volleyball					
Wrestling					
Others					
Subtotal All Teams	41,881,461	0	0		
Revenue Not Related to Specific Teams			250,000		
Total Revenue	41,881,461	0	250,000		

12 NCAA Distributio ns

\$2,321,932 Input revenues received from all NCAA distributions including NCAA championships reimbursements and payments received from the NCAA for hosting a championship.

In some cases, NCAA distributions may be provided by the conference office. Consult with the conference office for the amount if you do not have it available and include in this category.

	Men's Teams Only Women's Teams Only Not Allocated by Gender				
Revenues by Source	NCAA Distributions	NCAA Distributions	NCAA Distributions		
Baseball	19,315				
Basketball	911,095	20,946			
Fencing	10,500	11,645			
Field Hockey		20,063			
Football	116,363				
Golf	10,256	12,889			
Gymnastics	12,902	20,946			
Ice Hockey	26,973	28,301			
Lacrosse	21,380	20,909			
Soccer	17,310	22,854			
Softball		19,399			
Swimming and Diving	17,250	21,948			
Tennis	11,187	14,907			
Track and Field, X-Country	32,138	39,480			
Volleyball	10,679	20,946			
Wrestling	17,069				
Others					
Subtotal All Teams	1,234,417	275,233	0		
Revenue Not Related to Specific Team	ns		812,282		
Total Revenue	1,234,417	275,233	812,282		

13 Conference
Distributions (Non
Media and Non Bowl)

\$1,111,495 Input all revenues received by conference distribution, excluding portions of distribution relating to media rights (reported in Category 11) or NCAA distributions (reported in Category 12).

Note: Conference distributions of revenue generated by a post-season bowl to conference members should be recorded in Category 13A. Distributions for reimbursement of post-season bowl expenses should be included in Category 19.

Revenues by Source		Women's Teams Only Conference Distributions (Non Media and Non Bowl)	Not Allocated by Gender Conference Distributions (Non Media and Non Bowl)
Baseball			
Basketball	668,263		
Fencing			
Field Hockey			
Football	411,563		
Golf			
Gymnastics			
Ice Hockey			
Lacrosse			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	1,079,826	0	0
Revenue Not Related to Specific Teams			31,669
Total Revenue	1,079,826	0	31,669

Reporting Year (FY): 2020

13A Conference
Distributions of
Bowl Generated
Revenue

\$7,513,780 Input conference distributions of revenue generated by a post-season bowl to conference members. (Football Only)

Note: Distributions for reimbursement of post-season bowl expenses should be included in Category 19. Portions of distribution relating to media rights are reported in Category 11, NCAA distributions are reported in Category 12 and all other conference distributions are reported in Category 13.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Revenues by Source	Conference Distributions of Bowl Generated Revenue	Conference Distributions of Bowl Generated Revenue	Conference Distributions of Bowl Generated Revenue
Baseball			
Basketball			
Fencing			
Field Hockey			
Football	7,513,780		
Golf			
Gymnastics			
Ice Hockey			
Lacrosse			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	7,513,780	0	0
Revenue Not Related to Specific Teams			
Total Revenue	7,513,780	0	0

14 Program, Novelty, Parking and Concession Sales

\$7,078,878 Input revenues from:

- Game Programs.
- Novelties.
- Food and Concessions.
- Parking.

Advertising should be included in Category 15.

Revenues by Source	Men's Teams Only Program, Novelty, Parking I and Concession Sales	Women's Teams Only Program, Novelty, Parking and Concession Sales	Not Allocated by Gender Program, Novelty, Parking and Concession Sales
Baseball			
Basketball	33,359	8,011	
Fencing			
Field Hockey		3,086	
Football	6,530,627		
Golf			
Gymnastics	1,347	7,781	
Ice Hockey	195,479	16,881	
Lacrosse	12,972	2,008	
Soccer	9,022	17,026	
Softball		3,154	
Swimming and Diving			
Tennis			
Track and Field, X-Country	2,374	2,087	
Volleyball	10,143	53,993	
Wrestling	60,532		
Others			
Subtotal All Teams	6,855,855	114,027	0
Revenue Not Related to Specific Teams			108,996
Total Revenue	6,855,855	114,027	108,996

15 Royalties, Licensing, Advertisement and Sponsorships \$13,911,850 Input revenues from:

- Sponsorships.
- Licensing Agreements.
- Advertisement.
- Royalties.
- In-kind products and services as part of sponsorship agreement.

An allocation may be necessary to distinguish revenues generated by athletics versus the university if payments are combined.

Revenues by Source	Men's Teams Only Royalties, Licensing, Advertisement and Sponsorships	Women's Teams Only Royalties, Licensing, Advertisement and Sponsorships	Not Allocated by Gender Royalties, Licensing, Advertisement and Sponsorships
Baseball	40,000		
Basketball			
Fencing			
Field Hockey			
Football			
Golf			
Gymnastics			
Ice Hockey			
Lacrosse			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	40,000	(0

Revenues by Source	Men's Teams Only Royalties, Licensing, Advertisement and Sponsorships	Women's Teams Only Royalties, Licensing, Advertisement and Sponsorships	ľ	Not Allocated by Gender Royalties, Licensing, Advertisement and Sponsorships
Revenue Not Related to Specific Teams				13,871,850
Total Revenue	40,000		0	13,871,850

16 Sports Camp Revenues \$0 Input amounts received by the athletics department for sports camps and clinics.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Revenues by Source	Sports Camp Revenues	Sports Camp Revenues	Sports Camp Revenues
Baseball			
Basketball			
Fencing			
Field Hockey			
Football			
Golf			
Gymnastics			
Ice Hockey			
Lacrosse			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	(0	0
Revenue Not Related to Specific Teams			
Total Revenue	(0	0

17 Athletics Restricted Endowment and Investments Income \$6,992,599 Please report <u>spending policy distributions</u> from athletics restricted endowments and <u>investment income used for athletics operations in the reporting year.</u>

This category includes only restricted investment and endowment income <u>used</u> for the operations of intercollegiate athletics; institutional allocations of income from unrestricted endowments qualify as ""Direct Institutional Support"" and should be reported in Category 4.

Note: Please make sure amounts reported are only up to the amount of expenses covered by the endowment for the reporting year.

Revenues by Source	Men's Teams Only Athletics Restricted Endowment and Investments Income	Women's Teams Only Athletics Restricted Endowment and Investments Income	Not Allocated by Gender Athletics Restricted Endowment and Investments Income
Baseball	105,927		
Basketball	276,210	214,794	
Fencing	36,439	7,123	
Field Hockey		50,640	
Football	1,359,026		
Golf	76,741	78,533	
Gymnastics	99,451	79,822	
Ice Hockey	1,805,057	142,871	
Lacrosse	122,951	68,928	
Soccer	42,055	89,894	
Softball		129,489	
Swimming and Diving	56,022	104,837	
Tennis	104,994	72,485	
Track and Field, X-Country	99,117	149,798	
Volleyball	77,257	198,223	
Wrestling	311,790		
Others			
Subtotal All Teams	4,573,037	1,387,437	0
Revenue Not Related to Specific Teams			1,032,125

Reporting Instit	ution: Penns	ylvania	State	University
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Revenues by Source	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
	Athletics Restricted	Athletics Restricted	Athletics Restricted
	Endowment and	Endowment and	Endowment and
	Investments Income	Investments Income	Investments Income
Total Revenue	4,573,037	1,387,437	1,032,125

Reporting Year (FY): 2020

Other Operating \$8,066,941 Input any operating revenues received by athletics in the report year which cannot be classified into one of the stated categories.

If the figure is greater than 10% of total revenues, please report the top three activities included in this category in the comments section.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Revenues by Source	Other Operating Revenue	Other Operating Revenue	Other Operating Revenue
Baseball	209,671		
Basketball	119,349	223,491	
Fencing	86,298	127,019	
Field Hockey		182,697	
Football	1,155,944		
Golf	46,481	77,239	
Gymnastics	108,635	162,225	
Ice Hockey	261,150	331,123	
Lacrosse	230,608	219,855	
Soccer	190,187	264,256	
Softball		184,040	
Swimming and Diving	211,777	294,366	
Tennis	79,603	119,181	
Track and Field, X-Country	211,006	262,758	
Volleyball	80,436	127,386	
Wrestling	112,383		
Others			
Subtotal All Teams	3,103,528	2,575,636	0
Revenue Not Related to Specific Teams			2,387,777
Total Revenue	3,103,528	2,575,636	2,387,777

19 Bowl Revenues \$2,441,756 Input all amounts received related to participation in a post-season bowl game, including (Football Only):

- Expense reimbursements.
- Ticket sales.

	Men's Teams Only V	Women's Teams Only	Not Allocated by Gender
Revenues by Source	Bowl Revenues	Bowl Revenues	Bowl Revenues
Baseball			
Basketball			
Fencing			
Field Hockey			
Football	2,441,756		
Golf			
Gymnastics			
Ice Hockey			
Lacrosse			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	2,441,756	0	0
Revenue Not Related to Specific Teams	S		
Total Revenue	2,441,756	0	0

Total Operating Revenues

\$165,077,390 Total of Categories 1-19.

Revenues by Source	Men's Teams Only Total Operating	Women's Teams Only Total Operating	Not Allocated by Gender Total Operating
Baseball	Revenues 944,968	Revenues	Revenues
Basketball	10,527,189	1,141,826	
	324,904		
Fencing	324,904	· · · · · · · · · · · · · · · · · · ·	
Field Hockey		1,322,314	
Football	101,791,729		
Golf	265,817	408,423	
Gymnastics	484,992	669,110	
Ice Hockey	5,075,906	1,272,005	
Lacrosse	1,050,416	903,786	
Soccer	741,312	998,861	
Softball		773,869	
Swimming and Diving	790,405	1,100,633	
Tennis	384,618	480,136	
Track and Field, X-Country	933,886	1,060,904	
Volleyball	376,606	890,478	
Wrestling	1,904,746		
Others			
Subtotal All Teams	125,597,494	11,442,833	(
Revenue Not Related to Specific Teams			28,037,063
Total Revenue	125,597,494	11,442,833	28,037,063

20 Athletic Total Dollar Student Amount Aid \$21,673,848 Input the total dollar amount of athletic student-aid for the reporting year including:

- Summer school.
- Tuition discounts and waivers (unless it is a discount or waiver available to the general student body).
- Aid given to student-athletes who are inactive (medical reasons) or no longer eligible (exhausted eligibility).
- Other expenses related to attendance.

Note: Division I Grants-in-aid <u>equivalencies</u> are calculated by using the revenue distribution equivalencies by sport and in aggregate. (Athletic grant amount divided by the full grant amount). <u>Other expenses related to attendance</u> (also known as cost of attendance) <u>should not be included in the grants-in-aid revenue distribution equivalencies</u>. Only tuition, fees, room, board and course related books are countable for grants-in-aid revenue distribution per Bylaw 20.02.7.

Athletics aid awarded to non-athletes (student-managers, graduate assistants, trainers) should be reported as Expenses Not Related to Specific Teams. It is permissible to report only dollars in the Expenses Not Related to Specific Teams row as long as you have reported non-zero entries for Equivalencies, Number of Students, and Dollars (all 3 required for at least one sport).

Note: Pell grants are provided by the government, not the institution or athletics department, and therefore should be excluded from reporting in this category.

Note: This information can be managed within the NCAA's Compliance Assistance (CA) software. The equivalencies entered into compliance assistance will automatically populate to the athletic student aid section within the NCAA Financial Reporting System when the CA import feature is selected.

Total 377.04
Equivalencies
Awarded
Total Students 591
Receiving Aid

Male Athlete Scholarships

Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Equivalencies Awarded in 2019-2020 (A+B)	Number of Students Receiving Athletic Aid	Total Dollar Amount
Baseball	11.89		11.89	27	776,541
Basketball	13		13	13	669,504
Fencing	4.49		4.49	8	290,687
Football	87	2	87	87	4,682,543
Golf	4.1		4.1	11	218,915
Gymnastics	6.26		6.26	15	455,166
Ice Hockey	18		18	24	1,137,776
Lacrosse	12.59		12.59	49	827,900
Soccer	9.23		9.23	19	642,167
Swimming and Diving	10.35	0.69	11.04	21	734,473
Tennis	5.83		5.83	7	356,696
Track and Field, X-Country	13.39		13.39	32	742,701
Volleyball	4.5	0.5	5	13	308,903
Wrestling	9.8		9.8	17	506,116
Expenses Not Related to Specific Teams					
Totals	210.43	3.19	211.62	343	12,350,088

Female Athlete Scholarships

Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Equivalencies Awarded in 2019-2020 (A+B)	Number of Students Receiving Athletic Aid	Total Dollar Amount
Basketball	14		14	14	728,874
Fencing	5.39		5.39	6	388,497
Field Hockey	11.91		11.91	. 25	641,536
Golf	6.11		6.11	. 8	316,453
Gymnastics	12		12	. 12	595,113
Ice Hockey	18	2	2 20	22	1,193,857
Lacrosse	13.25		13.25	35	776,194

Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Equivalencies Awarded in 2019-2020 (A+B)	Number of Students Receiving Athletic Aid	Total Dollar Amount
Soccer	14.14		14.14	20	929,295
Softball	11.88	1	12.88	24	707,953
Swimming and Diving	16.14	0.32	16.46	30	1,045,689
Tennis	8		8	8	451,642
Track and Field, X-Country	19.28		19.28	32	965,474
Volleyball	12		12	. 12	583,183
Expenses Not Related to Specific Teams					
Totals	162.1	3.32	165.42	248	9,323,760

Not Allocated by Gender Scholarships

Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Equivalencies Awarded in 2019-2020 (A+B)	Number of Students Receiving Athletic Aid	Total Dollar Amount
Expenses Not Related to Specific Teams					
Totals	0	() (0	0

21 Guarantees \$3,889,750 Input amounts paid to visiting participating institutions, including per diems and/or travel and meal expenses. This includes payments made due to game cancellations.

	-	•	t Allocated by Gender
Expenses by Object of Expenditure	Guarantees	Guarantees	Guarantees
Baseball	4,750		
Basketball	545,000	82,000	
Fencing			
Field Hockey			
Football	2,950,000		
Golf			
Gymnastics			
Ice Hockey			
Lacrosse	78,500		
Soccer	5,000	2,500	
Softball		1,500	
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball	8,000		
Wrestling	12,500		
Others			
Subtotal All Teams	3,603,750	86,000	0
Expenses Not Related to Specific Teams	}		200,000
Total Expenses	3,603,750	86,000	200,000

- 22 Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities
- \$32,631,866 Input compensation, bonuses and benefits paid to all coaches reportable on the university or related entities W-2 and 1099 forms, as well as non-taxable benefits, inclusive of:
 - Gross wages and bonuses.
 - Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement/exemptions and earned deferred compensation, including those funded by the state.

Place any severance payments in Category 26.

Note: Bonuses related to participation in a post-season bowl game should be included in Category 41A.

- 23 Coaching Salaries, Benefits and Bonuses paid by a Third Party
- \$0 Input compensation, bonuses and benefits paid to all coaches by a third party and contractually guaranteed by the institution, but not included on the institutions W-2, as well as any non-taxable benefits, including:
 - Car stipend.
 - Country club membership.
 - Allowances for clothing, housing, entertainment.
 - Speaking fees.
 - Camps compensation.
 - Media income.
 - Shoe and apparel income.

Expense Category 23 and 25 should equal Category 10.

Note: Bonuses related to participation in a post-season bowl game should be included in Category 41A.

Men's Teams Coaching Expenses

	Mo	en's Teams Head C	oaches	Men	's Teams Assistant	Coaches
Sport	Numbe FTI	Coaching	Coaching	Numbe FTE	Coaching	Coaching
	r of	Salaries, Benefits	Salaries,	r of	Salaries, Benefits	Salaries,
	Positio	and Bonuses	Benefits and	Positio	and Bonuses	Benefits and
	ns	paid by the	Bonuses paid	ns	paid by the	Bonuses paid
		University and	by a Third		University and	by a Third
		Related Entities	Party		Related Entities	Party
Baseball	1			2 2		
Basketball						

Sport	Numbel r of Positio ns	FTE	n's Teams Head C Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	oaches Coaching Salaries, Benefits and Bonuses paid by a Third Party	Numbe r of Positio ns		s Teams Assistant Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	Coaches Coaching Salaries, Benefits and Bonuses paid by a Third Party
Fencing	1	0.5			3	1.5		
Football	1	1			10	10		
Golf	1	1			1	1		
Gymnastics	1	1			2	2		
Ice Hockey	1	1			2	2		
Lacrosse	1	1			2	2		
Soccer	1	1			2	2		
Swimming and Diving	1	0.5			5	2.5		
Tennis	1	1			1	1		
Track and Field, X-Country	1	0.5			5	2.5		
Volleyball	1	1			2	2		
Wrestling	1	1			2	2		
Subtotal All Teams	14	12.5	13,502,369	() 42	35.5	12,524,804	0
Expenses Not Related to Specific Teams								
Total Expenses			13,502,369	()		12,524,804	0

Women's Teams Coaching Expenses

Sport	Number of Positions	FTE	en's Teams Head Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	Coaching	W Numbe r of Positio ns		n's Teams Assistan Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	t Coaches Coaching Salaries, Benefits and Bonuses paid by a Third Party
Basketball	1	1			3	3		
Fencing	1	0.5			3	1.5		
Field Hockey	1	1			2	2		
Golf	1	1			1	1		
Gymnastics	1	1			2	2		
Ice Hockey	1	1			2	2		
Lacrosse	1	1			2	2		
Soccer	1	1			2	2		
Softball	1	1			2	2		
Swimming and Diving	1	0.5			5	2.5		
Tennis	1	1			1	1		
Track and Field, X-Country	1	0.5			5	2.5		
Volleyball	1	1			2	2		
Subtotal All Teams	13	11.5	3,613,860	(32	25.5	2,990,833	0
Expenses Not Related to Specific Teams								
Total Expenses			3,613,860	()		2,990,833	0

Reporting Institution: Pennsylvania State University Reporting Year (FY): 2020

- 24 Support Staff/
 Administrative
 Compensation, Benefits
 and Bonuses paid by the
 University and Related
 Entities
- \$27,541,179 Input compensation, bonuses and benefits paid to all administrative and support staff reportable on the university or related entities (e.g. foundations or booster clubs) W-2 and 1099 forms, as well as any non-taxable benefits, inclusive of:
 - Gross wages and bonuses.
 - Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement/exemptions and earned deferred compensation, including those funded by the state.

Staff members responsible for the gender-specific athletics department, but not a specific sport (i.e., director of men's athletics), will have their compensation figures reported as Expenses Not Related to Specific Teams fields. Athletics department staff members who assist both men's and women's teams (sports information director, academic advisor) will be reported as Not Allocated by Gender column.

- 25 Support Staff/ Administrative Compensation, Benefits and Bonuses paid by Third Party
- \$0 Input compensation, bonuses and benefits paid to administrative and support staff by a third party and contractually guaranteed by the institution, but not included on the institutions W-2, as well as non-taxable benefits, including:
 - Car stipend.
 - Country club membership.
 - Allowances for clothing, housing, entertainment.
 - Speaking fees.
 - Camps compensation.
 - Media income.
 - Shoe and apparel income.

Expense Category 23 and 25 should equal Category 10.

Object of	_	Support Staff/ Administrative	Support Staff/ Administrative Compensation, Benefits and Bonuses paid	Administrative Compensation, Benefits and Bonuses paid by Third Party	Support Staff/ Administrative Compensation, Benefits and Bonuses paid	Administrative Compensation, Benefits and Bonuses paid by Third Party
Baseball	59,497					
Basketball	542,947		348,761			
Fencing						
Field Hockey			71,275			
Football	4,505,926					
Golf						
Gymnastics			1,369			
Ice Hockey	246,757		144,612			
Lacrosse	72,822		70,685			
Soccer	75,001		76,316			
Softball			72,206			
Swimming and Diving	34,981		34,981			
Tennis	4,884		2,949			
Track and Field, X-Country	82,820		82,971			
Volleyball	11,114		90,166			
Wrestling	125,263					
Others						
Subtotal All Teams	5,762,012	0	996,291	0	0	0
Expenses Not Related to Specific Teams					20,782,876	
Total Expenses	5,762,012	0	996,291	0	20,782,876	0

26 Severance Payments

Total Expenses

\$582,672 Input severance payments and applicable benefits recognized for past coaching and administrative personnel.

Men's Teams Only Women's Teams OnlyNot Allocated by Gender **Expenses by Object of Expenditure Severance Payments Severance Payments Severance Payments** Baseball Basketball Fencing Field Hockey Football 570,672 Golf Gymnastics Ice Hockey Lacrosse Soccer Softball Swimming and Diving **Tennis** Track and Field, X-Country Volleyball Wrestling Others Subtotal All Teams 570,672 0 0 Expenses Not Related to Specific 12,000 **Teams**

570,672

0

12,000

27 Recruiting \$2,444,161 Input transportation, lodging and meals for prospective student-athletes and institutional personnel on official and unofficial visits, telephone call charges, postage and such. Include value of use of institution's own vehicles or airplanes as well as in-kind value of loaned or contributed transportation.

	Men's Teams Only Women's Teams Only Not Allocated by Gender					
Expenses by Object of Expenditure	Recruiting	Recruiting	Recruiting			
Baseball	62,489					
Basketball	319,726	197,817				
Fencing	6,057	6,774				
Field Hockey		10,566				
Football	1,143,048					
Golf	3,161	8,576				
Gymnastics	34,684	17,771				
Ice Hockey	54,705	30,865				
Lacrosse	21,738	31,009				
Soccer	25,074	30,268				
Softball		44,745				
Swimming and Diving	66,788	60,396				
Tennis	23,161	41,893				
Track and Field, X-Country	34,141	55,462				
Volleyball	33,579	41,084				
Wrestling	38,584					
Others						
Subtotal All Teams	1,866,935	577,226	0			
Expenses Not Related to Specific Teams						
Total Expenses	1,866,935	577,226	0			

Team \$7,054,507 Input air and ground travel, lodging, meals and incidentals (including housing costs Trave incurred during school break period) for competition related to preseason, regular season and non-bowl postseason. Amounts incurred for food and lodging for housing the team before a home game also should be included. Use of the institution's own vehicles or airplanes as well as in-kind value of donor-provided transportation.

	Men's Teams Only Women's Teams Only Not Allocated by Gender					
Expenses by Object of Expenditure	Team Travel	Team Travel	Team Travel			
Baseball	229,163					
Basketball	1,067,695	688,584				
Fencing	54,057	42,842				
Field Hockey		100,982				
Football	1,358,289					
Golf	64,748	57,086				
Gymnastics	87,459	105,556				
Ice Hockey	607,366	188,835				
Lacrosse	79,507	70,593				
Soccer	102,906	231,855				
Softball		228,517				
Swimming and Diving	185,563	200,027				
Tennis	85,730	64,782				
Track and Field, X-Country	125,139	117,485				
Volleyball	97,618	501,691				
Wrestling	244,125					
Others						
Subtotal All Teams	4,389,365	2,598,835	0			
Expenses Not Related to Specific Teams	.		66,307			
Total Expenses	4,389,365	2,598,835	66,307			

29 Sports Equipment, Uniforms and Supplies \$3,443,165 Input items that are provided to the teams only. Equipment amounts are those expended from current or operating funds. Include value of inkind equipment provided.

Expenses by Object of Expenditure	Men's Teams Only Sports Equipment, Uniforms and Supplies	Women's Teams Only Sports Equipment, Uniforms and Supplies	Not Allocated by Gender Sports Equipment, Uniforms and Supplies
Baseball	57,849		
Basketball	137,021	57,706	
Fencing	12,289	13,354	
Field Hockey		26,200	
Football	530,852		
Golf	3,814	3,001	
Gymnastics	13,287	42,979	
Ice Hockey	243,055	80,422	
Lacrosse	33,524	5,038	
Soccer	9,941	15,716	
Softball		32,852	
Swimming and Diving	60,489	50,291	
Tennis	25,917	10,375	
Track and Field, X-Country	24,003	19,754	
Volleyball	2,798	22,153	
Wrestling	39,623		
Others			
Subtotal All Teams	1,194,462	379,841	0
Expenses Not Related to Specific Teams			1,868,862
Total Expenses	1,194,462	379,841	1,868,862

Game \$9,871,518 Input game-day expenses other than travel which are necessary for intercollegiate athletics competition, including officials, security, event staff, ambulance, etc. Input any payments back to the NCAA for hosting a tournament.

	Men's Teams Only Women's Teams Only Not Allocated by Gen				
Expenses by Object of Expenditure	Game Expenses	Game Expenses	Game Expenses		
Baseball	1,142				
Basketball	696,521	594,028			
Fencing	12,469	12,468			
Field Hockey		39,674			
Football	5,887,867				
Golf	8	7,000			
Gymnastics	18,860	39,447			
Ice Hockey	413,994	120,827			
Lacrosse	16,627	20,730			
Soccer	49,256	55,263			
Softball		2,425			
Swimming and Diving	2,825	4,596			
Tennis	27,632	1,538			
Track and Field, X-Country	35,596	36,002			
Volleyball	26,139	126,162			
Wrestling	131,684				
Others					
Subtotal All Teams	7,320,620	1,060,160	0		
Expenses Not Related to Specific Teams	S		1,490,738		
Total Expenses	7,320,620	1,060,160	1,490,738		

Fund Raising, Marketing \$1,952,964 Input costs associated with fund raising, marketing and promotion for and Promotion media guides, brochures, recruiting publications and such.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Expenses by Object of Expenditure	Fund Raising, Marketing and Promotion	Fund Raising, Marketing and Promotion	Fund Raising, Marketing and Promotion
Baseball			
Basketball	12,224	7,263	
Fencing	50	50	
Field Hockey		190	
Football	62,527		
Golf	0	101	
Gymnastics	60	180	
Ice Hockey	8,205	350	
Lacrosse	180	80	
Soccer	240	210	
Softball			
Swimming and Diving	68	68	
Tennis			
Track and Field, X-Country	243	243	
Volleyball	340	8,167	
Wrestling	17,237		
Others			
Subtotal All Teams	101,374	16,902	0
Expenses Not Related to Specific Teams			1,834,688
Total Expenses	101,374	16,902	1,834,688

32 Sports
Camp
Expenses

\$0 Input all expenses paid by the athletics department, including non-athletics personnel salaries and benefits, from hosting sports camps and clinics. Athletics personnel salaries and benefits should be reported in Categories 22-25.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Expenses by Object of Expenditure	Sports Camp Expenses	Sports Camp Expenses	Sports Camp Expenses
Baseball			
Basketball			
Fencing			
Field Hockey			
Football			
Golf			
Gymnastics			
Ice Hockey			
Lacrosse			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	(0	0
Expenses Not Related to Specific Teams			
Total Expenses	(0	0

33 Spirit Groups \$344,195 Include support for spirit groups including bands, cheerleaders, mascots, dancers, etc.

Expenses by Object of Expenditure	Men's Teams Only Spirit Groups	Women's Teams Only Spirit Groups	Not Allocated by Gender Spirit Groups
Baseball			
Basketball			
Fencing			
Field Hockey			
Football			
Golf			
Gymnastics			
Ice Hockey			
Lacrosse			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	0	0	0
Expenses Not Related to Specific Teams	S		344,195
Total Expenses	0	0	344,195

34 Athletic Facilities
Debt Service,
Leases and Rental
Fee

\$14,662,516 Input debt service payments (principal and interest, including internal loan programs), leases and rental fees for athletics facilities for the reporting year regardless of entity paying (athletics, institution or other).

Do not report depreciation.

Note: If the institution is paying for <u>all</u> debt service, leases, or rental fees for athletic facilities but not charging to athletics, this category should equal Category 6A. If athletics or other entities are paying these expenses or the institution is charging directly to athletics, this category will not equal Category 6A.

Expenses by Object of Expenditure	Men's Teams Only Athletic Facilities Debt Service, Leases and Rental Fee	Women's Teams Only Athletic Facilities Debt Service, Leases and Rental Fee	Not Allocated by Gender Athletic Facilities Debt Service, Leases and Rental Fee
Baseball	3,980		
Basketball	282,767	81,961	
Fencing			
Field Hockey		23,873	
Football	82,801		
Golf			
Gymnastics			
Ice Hockey			
Lacrosse	14,584	16,934	
Soccer	7,500	7,500	
Softball			
Swimming and Diving	449	449	
Tennis	25,000	25,000	
Track and Field, X-Country	2,442	690	
Volleyball			
Wrestling			
Others			
Subtotal All Teams	419,523	156,407	0
Expenses Not Related to Specific Teams			14,086,586

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Expenses by Object	Athletic Facilities Debt	Athletic Facilities Debt	Athletic Facilities Debt
of Expenditure	Service, Leases and Rental	Service, Leases and Rental	Service, Leases and Rental
	Fee	Fee	Fee
Total Expenses	419,523	156,407	14,086,586

35 Direct Overhead and Administrative Expenses

\$12,566,392 Input overhead and administrative expenses <u>paid by or charged directly to athletics</u> including:

- Administrative/Overhead fees charged by the institution to athletics.
- Facilities maintenance.
- Security.
- Risk Management.
- Utilities.
- Equipment Repair.
- Telephone.
- Other Administrative Expenses.

Expenses by Object of Expenditure	Men's Teams Only Direct Overhead and Administrative Expenses	Women's Teams Only Direct Overhead and Administrative Expenses	Not Allocated by Gender Direct Overhead and Administrative Expenses
Baseball			
Basketball	8,608	8,845	
Fencing			
Field Hockey			
Football	3,063,585		
Golf			
Gymnastics		1,097	
Ice Hockey	1,000		
Lacrosse			
Soccer	8,750		
Softball		9,972	
Swimming and Diving		7,313	
Tennis	1,035		
Track and Field, X-Country	15,169	12,163	
Volleyball		46,237	
Wrestling	9,861		
Others			
Subtotal All Teams	3,108,008	85,627	0

Reporting Year (FY): 2020	Reporting	Year	(FY):	2020
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Expenses by Object of Expenditure	Men's Teams Only Direct Overhead and Administrative Expenses	Women's Teams Only Direct Overhead and Administrative Expenses	Not Allocated by Gender Direct Overhead and Administrative Expenses
Expenses Not Related to Specific Teams			9,372,757
Total Expenses	3,108,008	85,627	9,372,757

36 Indirect Institutional Support

- \$0 Input overhead and administrative expenses **NOT** paid by or charged directly to athletics including:
 - Administrative/Overhead fees <u>not charged</u> by the institution to athletics.
 - Facilities maintenance.
 - Security.
 - Risk Management.
 - Utilities.
 - Equipment Repair.
 - Telephone.
 - Other Administrative Expenses.

Do not report depreciation.

Note: This category should equal Category 6.

Expenses by Object of Expenditure	Men's Teams Only Indirect Institutional Support	Women's Teams Only Indirect Institutional Support	Not Allocated by Gender Indirect Institutional Support
Baseball			
Basketball			
Fencing			
Field Hockey			
Football			
Golf			
Gymnastics			
Ice Hockey			
Lacrosse			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	0	(0 0

Expenses by Object of Expenditure	Men's Teams Only Indirect Institutional Support	Women's Teams Only Indirect Institutional Support	Not Allocated by Gender Indirect Institutional Support
Expenses Not Related to Specific Teams			
Total Expenses	0		0 0

37 Medical Expenses and Insurance

\$1,848,176 Input medical expenses and medical insurance premiums for student-athletes.

Expenses by Object of Expenditure	Men's Teams Only Medical Expenses and Insurance	Women's Teams Only Medical Expenses and Insurance	Not Allocated by Gender Medical Expenses and Insurance
Baseball			
Basketball			
Fencing			
Field Hockey			
Football			
Golf			
Gymnastics			
Ice Hockey			
Lacrosse			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	0	(0
Expenses Not Related to Specific Teams			1,848,176
Total Expenses	0	(1,848,176

38 Memberships and Dues

\$98,459 Input memberships, conference and association dues.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Expenses by Object of Expenditure	Memberships and Dues	Memberships and Dues	Memberships and Dues
Baseball	55		
Basketball	949	1,385	
Fencing	145	145	
Field Hockey		648	
Football	8,874		
Golf	600	1,116	j
Gymnastics	186		
Ice Hockey	605	21,505	
Lacrosse	645	350	
Soccer	675	1,535	
Softball		175	
Swimming and Diving	804	804	
Tennis	1,239	550	
Track and Field, X-Country	450	450	
Volleyball	3,889		
Wrestling	3,646		
Others			
Subtotal All Teams	22,762	28,663	0
Expenses Not Related to Specific Teams			47,034
Total Expenses	22,762	28,663	47,034

39 Student-Athlete Meals (non-travel)

\$1,875,891 Include meal allowance and food/snacks provided to student-athletes.

Note: Meals provided during team travel should be reported in Category 28.

Expenses by Object of Expenditure	Men's Teams Only Student-Athlete Meals (non-travel)	Women's Teams Only Student-Athlete Meals (non-travel)	Not Allocated by Gender Student-Athlete Meals (non-travel)
Baseball	6,115		
Basketball	215,666	113,690	
Fencing	2,570	1,980	
Field Hockey		27,162	
Football	637,770		
Golf		317	
Gymnastics	13,150	9,828	
Ice Hockey	128,066	44,994	
Lacrosse	9,598	4,035	
Soccer	26,796	31,673	
Softball		6,421	
Swimming and Diving	16,104	17,070	
Tennis	1,492	1,077	
Track and Field, X-Country	24,353	22,866	
Volleyball	3,541	75,600	
Wrestling	60,674		
Others			
Subtotal All Teams	1,145,895	356,713	0
Expenses Not Related to Specific Teams			373,283
Total Expenses	1,145,895	356,713	373,283

- 40 Other Operating \$11,928,388 Input any operating expenses paid by athletics in the report year which Expenses cannot be classified into one of the stated categories, including:
 - Non-team travel (conferences, etc.).
 - Team banquets and awards.

If the figure is greater than 10% of total expenses, please report the top three activities included in this category in the comments section.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Expenses by Object of Expenditure	Other Operating Expenses	Other Operating Expenses	Other Operating Expenses
Baseball	101,075		
Basketball	266,124	124,983	
Fencing	18,987	18,124	
Field Hockey		65,273	
Football	1,965,145		
Golf	52,716	89,646	
Gymnastics	34,491	39,606	
Ice Hockey	120,123	112,588	
Lacrosse	129,921	81,567	
Soccer	77,406	61,579	
Softball		56,125	
Swimming and Diving	86,412	92,360	
Tennis	22,673	48,089	
Track and Field, X-Country	142,080	142,010	
Volleyball	37,242	114,987	
Wrestling	227,965		
Others			
Subtotal All Teams	3,282,360	1,046,937	0
Expenses Not Related to Specific Teams			7,599,091
Total Expenses	3,282,360	1,046,937	7,599,091

- Bowl \$2,836,616 Input all expenditures related to participation in a post-season bowl game, including Expenses (Football only):
 - Team travel, lodging and meal expenses.
 - Bonuses related to bowl participation.
 - Spirit groups.
 - Uniforms.

Note: All post-season bowl related coaching compensation/bonuses should be reported in Category 41A, Bowl Expenses – Coaching Compensation/Bonuses.

Expenses by Object of Expenditure	Men's Teams Only V Bowl Expenses	Women's Teams Only N Bowl Expenses	Not Allocated by Gender Bowl Expenses
Baseball			
Basketball			
Fencing			
Field Hockey			
Football	2,836,616		
Golf			
Gymnastics			
Ice Hockey			
Lacrosse			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	2,836,616	0	0
Expenses Not Related to Specific Teams	3		
Total Expenses	2,836,616	0	0

41A Bowl Expenses - Coaching Compensation/Bonuses

\$662,048 Input all coaching bonuses related to participation in a post-season bowl game (Football only).

Note: All other post-season bowl related expenses should be reported in Category 41, Bowl Expenses.

Expenses by Object of Expenditure	Men's Teams Only Bowl Expenses - Coaching Compensation/Bonuses	Women's Teams Only Bowl Expenses - Coaching Compensation/Bonuses	Not Allocated by Gender Bowl Expenses - Coaching Compensation/Bonuses
Baseball			
Basketball			
Fencing			
Field Hockey			
Football	662,048		
Golf			
Gymnastics			
Ice Hockey			
Lacrosse			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	662,048	0	0
Expenses Not Related to Specific Teams			
Total Expenses	662,048	0	0

Total Operating Expenses

\$157,908,311 Total of Categories 20-41A.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender	
Expenses by Object of Expenditure	Total Operating Expenses	Total Operating Expenses	Total Operating Expenses	
Baseball	1,666,658			
Basketball	7,368,414	4,585,843		
Fencing	592,575	679,498		
Field Hockey		1,421,084		
Football	48,768,610			
Golf	555,997	679,992		
Gymnastics	977,878	1,227,995		
Ice Hockey	4,060,909	2,335,645		
Lacrosse	1,913,865	1,502,915		
Soccer	1,494,611	2,140,497		
Softball		1,576,749		
Swimming and Diving	1,476,869	1,801,957		
Tennis	906,883	853,353		
Track and Field, X-Country	1,627,738	1,899,384		
Volleyball	829,431	2,613,143		
Wrestling	2,423,225			
Others				
Subtotal All Teams	74,663,663	23,318,055	0	
Expenses Not Related to Specific Teams			59,926,593	
Total Expenses	74,663,663	23,318,055	59,926,593	

Athletics Participation

Table 966 Table 1 - - - Athletics Participation. A participant is a student-athlete who, as of the day of a varsity team's first scheduled contest in the traditional season: (a) is listed as a team member; (b) practices with the varsity team and receives coaching from one or more varsity coaches; or (c) receives athletically-related student aid.

Any student who satisfies one or more of the criteria above is a participant, including a student on a team the institution designates or defines as junior varsity, freshman, or novice, or a student who does not play in a scheduled contest, whether for medical reasons or to preserve eligibility (i.e., a redshirt).

Student-athletes who participate in more than one sport should be counted in each sport. The Coed Teams column is marked based on the content of the sports sponsored table (Mixed Sports) in the School Info page. Male practice players are NOT to be included as participants in this table.

	Number of Participants Number of Participants						
				Participating on a Second Team		Participating on a Third Team	
Sport	Coed Teams	Men's Teams	Women's Teams	Men's Teams	Women's Teams	Men's Teams	Women's Teams
Baseball		39					
Basketball		15	31				
Cross Country		18	19	17	19	11	12
Fencing		26	29				
Field Hockey			27				
Football		123					
Golf		11	9				
Gymnastics		21	14				
Ice Hockey		30	26				
Lacrosse		50	36				
Soccer		25	30				
Softball			27				
Swimming and Diving		29	38				
Tennis		10	9				
Track, Indoor		50	57	43	42	11	12
Track, Outdoor		37	51	37	35	11	12
Volleyball		21	23				
Wrestling		35					

Number of Participants I	Number of Participants	Number of Participants
--------------------------	------------------------	-------------------------------

			_	_	pating on a nd Team	_	pating on a d Team
Sport	Coed Teams	Men's Teams	Women's Teams	Men's Teams	Women's Teams	Men's Teams	Women's Teams
Others							
Total Participants		540	426	97	96	33	36
Participant Proportion		55.9%	44.1%				
Unduplicated Count of Participants		486	372				

Head Coaching Assignments - Men's Teams

Table 2A

14 Table 2A - - - Head Coaches Assignments Men's Teams

Head Coaches of Men's Teams

	\mathbf{N}	Iale Coach	nes - Head C		Fe	emale Coac	hes - Head	Count
Sport			Full Time University Employee	Part Time University Employee or Volunteer	Coaching			Part Time University Employee or Volunteer
Baseball	1		1					
Basketball	1		1					
Fencing		1	1					
Football	1		1					
Golf	1		1					
Gymnastics	1		1					
Ice Hockey	1		1					
Lacrosse	1		1					
Soccer	1		1					
Swimming and Diving		1	1					
Tennis	1		1					
Track and Field, X-Country		1	1					
Volleyball	1		1					
Wrestling	1		1					
Others								
Coaching Position Totals	11	3	14	0	0	0	0	0

Head Coaching Assignments - Women's Teams

Table 2B

13 Table 2B - - - Head Coaches Assignments Women's Teams

Head Coaches of Women's Teams

	Male Coaches - Head Count			Female Coaches - Head Count				
Sport	Full Time	Part Time	Full Time	Part Time	Full Time	Part Time	Full Time	Part Time
	Coaching	Coaching	University	University	Coaching	Coaching	University	University
	Duties	Duties	Employee	Employee or	Duties	Duties	Employee	Employee or
				Volunteer				Volunteer
Basketball					1		1	
Fencing		1	1					
Field					1		1	
Hockey								
Golf					1		1	
Gymnastics					1		1	
Ice Hockey	1		1					
Lacrosse					1		1	
Soccer					1		1	
Softball					1		1	
Swimming and Diving		1	1					
Tennis					1		1	
Track and Field, X- Country		1	1					
Volleyball	1		1					
Others								
Coaching Position Totals	2	3	5	0	8	0	8	0

Assistant Coaching Assignments - Men's Teams

Table 3A

57 Table 3A - - - Assistant Coaches Assignments Men's Teams

Assistant Coaches of Men's Teams

	\mathbf{N}	Iale Coach	nes - Head C	Count	Fe	emale Coac	ches - Head	Count
Sport			Full Time University Employee	Part Time University Employee or	Coaching		Full Time University Employee	Part Time University Employee or
				Volunteer				Volunteer
Baseball	2	1	2	1				
Basketball	3		3					
Fencing		2	2			2	1	1
Football	10		10					
Golf	1		1					
Gymnastics	2		2					
Ice Hockey	2	1	2	1				
Lacrosse	2	1	2	1				
Soccer	2	1	2	1				
Swimming and Diving		5	4	1		2	1	1
Tennis	1		1					
Track and Field, X-Country		10	4	6		2	1	1
Volleyball	2		2					
Wrestling	2	1	2	1				
Others								
Coaching Position Totals	29	22	39	12	0	6	3	3

Assistant Coaching Assignments - Women's Teams

Table 3B

45 Table 3B - - - Assistant Coaches Assignments Women's Teams

Assistant Coaches of Women's Teams

	N	Iale Coach	nes - Head C	Count			ches - Head	Count
Sport	Full Time	Part Time	Full Time University	Part Time	Full Time Coaching	Part Time	Full Time	Part Time University Employee or Volunteer
Basketball					3		3	
Fencing		2	2			2	1	1
Field Hockey	1		1		1		1	
Golf	1		1					
Gymnastics	1		1		1		1	
Ice Hockey		1		1	2		2	
Lacrosse	1		1		1		1	
Soccer	1		1		1	1	1	1
Softball					2		2	
Swimming and Diving		5	4	1		2	1	1
Tennis					1		1	
Track and Field, X- Country		10	4	6		2	1	1
Volleyball	1	1	1	1	1		1	
Others								
Coaching Position Totals	6	19	16	9	13	7	16	4

Other Reporting Items

AUP Data Categories:

50 - Excess Transfers to Institution:

51 - Conference Realignment Expenses:

52 - Total Athletics Related Debt: \$99,818,308

53 - Total Institutional Debt: \$3,514,008,000

54 - Athletics Dedicated Endowments: \$168,599,578

55 - Institutional Endowments:

56 - Athletics Related Capital Expenditures:

Other Data Categories:

Institutional Expenses: \$6,587,158,000

Athletically-Related Facilities Annual Debt Service: \$4,840,780

Institution's Annual Debt Service: \$139,830,000

Institution's Education and General Expenses: \$3,542,376,000

Average Cost of Full Grant-in-Aid - In-State: \$32,546

Average Cost of Full Grant-in-Aid - Out-of-State: \$49,954

Average Cost of Attendance - In-State: \$37,334

Average Cost of Attendance - Out-of-State: \$54,742

Expenses Dedicated to Compliance:

Name of Compliance Software Used:

Compliance FTEs:

Revenue Distribution - Sports Sponsored

Distribution Year: 2021

Academic Year of Sport Sponsorship Information: 2019-20

Men's Sports	Women's Sports	Mixed Sports
x Baseball	x Field Hockey	
x Football	x Softball	
x Men's Basketball	x Women's Basketball	
x Men's Cross Country	x Women's Cross Country	
x Men's Fencing	x Women's Fencing	
x Men's Golf	x Women's Golf	
x Men's Gymnastics	x Women's Gymnastics	
x Men's Ice Hockey	x Women's Ice Hockey	
x Men's Lacrosse	x Women's Lacrosse	
x Men's Soccer	x Women's Soccer	
x Men's Swimming and Diving	x Women's Swimming and Diving	
x Men's Tennis	x Women's Tennis	
x Men's Track, Indoor	x Women's Track, Indoor	
x Men's Track, Outdoor	x Women's Track, Outdoor	
x Men's Volleyball	x Women's Volleyball	
x Men's Wrestling		
Total Men's Sports Sponsored: 16	Total Women's Sports Sponsored: 15	Total Mixed Sports Sponsored:
Current Year's Submission of Sports Sponsored: 31	Previous Year's Submission of Sports Sponsored: 31	Variance: 0

Revenue Distribution - Grants-in-Aid

Distribution Year: 2021

Academic Year of Grant-in-Aid Information: 2019-20

Men's Team Sports

Men's Team Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Equivalencies Awarded (A+B)	Total Revenue Distribution Equivalencies Awarded
Baseball	11.89	0	11.89	11.7
Basketball	13	0	13	13
Fencing	4.49	0	4.49	4.49
Football	87	2	89	87
Golf	4.1	0	4.1	4.1
Gymnastics	6.26	0	6.26	6.26
Ice Hockey	18	0	18	18
Lacrosse	12.59	0	12.59	12.59
Soccer	9.23	0	9.23	9.23
Swimming and Diving	10.35	0.69	11.04	10.59
Tennis	5.83	0	5.83	4.5
Track and Field, X-Country	13.39	0	13.39	12.6
Volleyball	4.5	0.5	5	5
Wrestling	9.8	0	9.8	9.8
Total Men's	210.43	3.19	213.62	208.86

Women's Team Sports

Women's Team Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Equivalencies Awarded (A+B)	Total Revenue Distribution Equivalencies Awarded
Basketball	14	0	14	14
Fencing	5.39	0	5.39	5
Field Hockey	11.91	0	11.91	11.91
Golf	6.11	0	6.11	6
Gymnastics	12	0	12	12

Women's Team Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Equivalencies Awarded (A+B)	Total Revenue Distribution Equivalencies Awarded
Ice Hockey	18	2	20	20
Lacrosse	13.25	0	13.25	12
Soccer	14.14	0	14.14	14
Softball	11.88	1	12.88	12.88
Swimming and Diving	16.14	0.32	16.46	14.32
Tennis	8	0	8	8
Track and Field, X-Country	19.28	0	19.28	18
Volleyball	12	0	12	12
Total Women's	162.10	3.32	165.42	160.11

Mixed Team Sports

Mixed Team Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Equivalencies Awarded (A+B)	Total Revenue Distribution Equivalencies Awarded
Total Mixed	0	0	0	0

Prior Year Total Rev Dist	Current Year Total Rev Dist	Variance Between Prior and
Equivalencies (Total Reported)	Equivalencies (Total Reported)	Current Year
373.48 (379.32)	368.97 (379.04)	-4.51 (-1.21%)

Revenue Distribution - Pell Grants

Distribution Year: 2021

Academic Year of Pell Grant Information: 2019-20

Men's Team Sports

Sport	2019-20 Pell Grants	Prior Year Pell Grants	Variance Totals	Total Dollar Amount for SAs on Pell Grants
Baseball	6	6	0	25,898
Basketball	3	5	-2	11,311
Fencing	4	9	-5	16,225
Football	26	34	-8	99,628
Golf	0	1	-1	0
Gymnastics	3	6	-3	10,940
Ice Hockey	2	1	1	8,940
Lacrosse	2	0	2	9,490
Soccer	0	4	-4	0
Swimming and Diving	5	2	3	20,325
Tennis	1	1	0	1,723
Track and Field, X-Country	14	10	4	78,987
Volleyball	1	0	1	5,645
Wrestling	5	4	1	25,775
Men's Total	72	83	-11	314,887

Women's Team Sports

Sport	2019-20 Pell Grants	Prior Year Pell Grants	Variance Totals	Total Dollar Amount for SAs on Pell Grants
Basketball	4	4	0	16,735
Fencing	1	2	-1	4,445
Field Hockey	2	2	0	10,190
Golf	0	0	0	0
Gymnastics	1	2	-1	6,145
Ice Hockey	2	1	1	4,390
Lacrosse	3	5	-2	14,035
Soccer	1	2	-1	3,073

Sport	2019-20 Pell Grants	Prior Year Pell Grants	Variance Totals	Total Dollar Amount for SAs on Pell Grants
Softball	4	3	1	13,325
Swimming and Diving	1	1	0	6,195
Tennis	0	0	0	0
Track and Field, X-Country	13	12	1	61,140
Volleyball	2	4	-2	11,340
Women's Total	34	38	-4	151,013

Mixed Team Sports

Sport	2019-20 Pell	Prior Year Pell Variance		Total Dollar Amount for SAs on Pell
	Grants	Grants Totals		Grants
Mixed Total	0		0	0

	2019-20 Pell	Prior Year Pell	Variance	Total Dollar Amount for SAs on Pell
	Grants	Grants	Totals	Grants
Total	106	121	-15	\$465,900

	Comments
Comments:	

Reporting Institution: Pennsylvania State University

Reporting Year (FY): 2020

Miscellaneous Information

Note: These values are calculated from data entered earlier in the system.

Athletically Related Student Aid

Input the total dollar amount of athletic student-aid for the reporting year including:

- Summer school.
- Tuition discounts and waivers (unless it is a discount or waiver available to the general student body).
- Aid given to student-athletes who are inactive (medical reasons) or no longer eligible (exhausted eligibility).
- Other expenses related to attendance.

Note: Division I Grants-in-aid <u>equivalencies</u> are calculated by using the revenue distribution equivalencies by sport and in aggregate. (Athletic grant amount divided by the full grant amount). <u>Other expenses related to attendance</u> (also known as cost of attendance) <u>should not be included in the grants-in-aid revenue distribution equivalencies</u>. Only tuition, fees, room, board and course related books are countable for grants-in-aid revenue distribution per Bylaw 20.02.7.

Athletics aid awarded to non-athletes (student-managers, graduate assistants, trainers) should be reported as Expenses Not Related to Specific Teams. It is permissible to report only dollars in the Expenses Not Related to Specific Teams row as long as you have reported non-zero entries for Equivalencies, Number of Students, and Dollars (all 3 required for at least one sport).

Note: Pell grants are provided by the government, not the institution or athletics department, and therefore should be excluded from reporting in this category.

Note: This information can be managed within the NCAA's Compliance Assistance (CA) software. The equivalencies entered into compliance assistance will automatically populate to the athletic student aid section within the NCAA Financial Reporting System when the CA import feature is selected.

Men's Teams	\$12,350,088
Women's Teams	\$9,323,760
Total Amount	\$21,673,848

Recruiting Expenditures

Input transportation, lodging and meals for prospective student-athletes and institutional personnel on official and unofficial visits, telephone call charges, postage and such. Include value of use of institution's own vehicles or airplanes as well as in-kind value of loaned or contributed transportation.

Men's Teams	\$1,866,935
Women's Teams	\$577,226

Total Amount	\$2,444,161

Head Coaches Input compensation, bonuses and benefits paid to all coaches reportable on the university or Salaries related entities W-2 and 1099 forms, as well as non-taxable benefits, inclusive of:

- Gross wages and bonuses.
- Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement/exemptions and earned deferred compensation, including those funded by the state.

Place any severance payments in Category 26.

Note: Bonuses related to participation in a post-season bowl game should be included in Category 41A.

Average Salaries of Head Coaches	Dollars per FTE FTE	's Dollars per Position	Number of Positions
Men's Teams	\$1,080,190 12.	5 \$964,455	14
Women's Teams	\$314,249 11.	5 \$277,989	13

Assistant Coaches Salaries

Input compensation, bonuses and benefits paid to all coaches reportable on the university or related entities W-2 and 1099 forms, as well as non-taxable benefits, inclusive of:

- Gross wages and bonuses.
- Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement/exemptions and earned deferred compensation, including those funded by the state.

Place any severance payments in Category 26.

Note: Bonuses related to participation in a post-season bowl game should be included in Category 41A.

Average Salaries of Assistant Coaches	Dollars per FTE's FTE	Dollars per Position	Number of Positions	
Men's Teams	\$352,811 35.5	\$298,210	42	
Women's Teams	\$117,288 25.5	\$93,464	32	

Statement of Revenues and Expenses For the fiscal year ended 2020 (UNAUDITED)

ID	Item	Football	Men's Basketball	Women's Basketball	Other Sports	Non-Program Specific	Total
Reve	enues						
1	Ticket Sales	\$37,610,755	\$1,543,322	\$176,239	\$3,382,975	\$298,979	\$43,012,270
2	Direct State or Other Government Support	\$0	\$0	\$0	\$0	\$0	\$0
3	Student Fees	\$0	\$0	\$0	\$0	\$0	\$0
4	Direct Institutional Support	\$0	\$0	\$0	\$0	\$0	\$0
5	Less - Transfers to Institution	\$0	\$0	\$0	\$0	\$0	\$0
6	Indirect Institutional Support	\$0	\$0	\$0	\$0	\$0	\$0
6A	Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees	\$0	\$0	\$0	\$0	\$0	\$0
7	Guarantees	\$0	\$0	\$0	\$0	\$0	\$0
8	Contributions	\$9,052,673	\$693,372	\$498,345	\$11,006,653	\$9,243,385	\$30,494,428
9	In-Kind	\$0	\$0	\$0	\$0	\$0	\$0
10	Compensation and Benefits provided by a third party	\$0	\$0	\$0	\$0	\$0	\$0
11	Media Rights	\$35,599,242	\$6,282,219	\$0	\$0	\$250,000	\$42,131,461
12	NCAA Distributions	\$116,363	\$911,095	\$20,946	\$461,246	\$812,282	\$2,321,932
13	Conference Distributions (Non Media and Non Bowl)	\$411,563	\$668,263	\$0	\$0	\$31,669	\$1,111,495
13A	Conference Distributions of Bowl Generated Revenue	\$7,513,780	\$0	\$0	\$0	\$0	\$7,513,780
14	Program, Novelty, Parking and Concession Sales	\$6,530,627	\$33,359	\$8,011	\$397,885	\$108,996	\$7,078,878

15	ID	Item	Football	Men's Basketball	Women's Basketball	Other Sports	Non-Program Specific	Total
Revenues Revenues Statisticate Statisticate	15	Advertisement and	\$0	\$0	\$0	\$40,000	\$13,871,850	\$13,911,850
Endowment and Investments Income	16	•	\$0	\$0	\$0	\$0	\$0	\$0
Revenue Support Staff/ Administrative Compensation, Benefits and Bonuses paid by Third Party Support Staff/ Administrative Compensation, Benefits and Bonuses paid by Third Party Support Staff/ Administrative Compensation, Benefits and Bonuses paid by Third Party Severance Payments Staft/ Recruiting Staft/ Recruiting Staft/ Recruiting Staft/ Recruiting Staft/ Staft/ Recruiting Staft	17	Endowment and	\$1,359,026	\$276,210	\$214,794	\$4,110,444	\$1,032,125	\$6,992,599
Total Operating Revenues	18		\$1,155,944	\$119,349	\$223,491	\$4,180,380	\$2,387,777	\$8,066,941
Revenues	19	Bowl Revenues	\$2,441,756	\$0	\$0	\$0	\$0	\$2,441,756
20 Athletic Student Aid \$4,682,543 \$669,504 \$728,874 \$15,592,927 \$0 \$21,673,848 21 Guarantees \$2,950,000 \$545,000 \$82,000 \$112,750 \$200,000 \$3,889,750 22 Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities \$17,820,047 \$2,603,662 \$1,549,946 \$10,658,211 \$0 \$32,631,866 23 Coaching Salaries, Benefits and Bonuses paid by a Third Party \$0 \$0 \$0 \$0 \$0 \$0 24 Support Staff/ Administrative Compensation, Benefits and Bonuses paid by the University and Related Entities \$4,505,926 \$542,947 \$348,761 \$1,360,669 \$20,782,876 \$27,541,179 25 Support Staff/ Administrative Compensation, Benefits and Bonuses paid by Third Party \$0 \$0 \$0 \$0 \$0 \$0 26 Severance Payments \$570,672 \$0 \$0 \$0 \$12,000 \$582,672 27 Recruiting \$1,143,048 \$319,726 \$197,817 \$783,570 \$0 \$2,444,161			\$101,791,729	\$10,527,189	\$1,141,826	\$23,579,583	\$28,037,063	\$165,077,390
Quarantees \$2,950,000 \$545,000 \$82,000 \$112,750 \$200,000 \$3,889,750	Expe	enses						
22 Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities \$17,820,047 \$2,603,662 \$1,549,946 \$10,658,211 \$0 \$32,631,866 23 Coaching Salaries, Benefits and Bonuses paid by a Third Party \$0 \$0 \$0 \$0 \$0 \$0 \$0 24 Support Staff/ Administrative Compensation, Benefits and Bonuses paid by the University and Related Entities \$4,505,926 \$542,947 \$348,761 \$1,360,669 \$20,782,876 \$27,541,179 25 Support Staff/ Administrative Compensation, Benefits and Bonuses paid by Third Party \$0 \$0 \$0 \$0 \$0 \$0 \$0 26 Severance Payments \$570,672 \$0 \$0 \$0 \$12,000 \$582,672 27 Recruiting \$1,143,048 \$319,726 \$197,817 \$783,570 \$0 \$2,444,161	20	Athletic Student Aid	\$4,682,543	\$669,504	\$728,874	\$15,592,927	\$0	\$21,673,848
Benefits and Bonuses paid by the University and Related Entities	21	Guarantees	\$2,950,000	\$545,000	\$82,000	\$112,750	\$200,000	\$3,889,750
Benefits and Bonuses paid by a Third Party 24 Support Staff/ \$4,505,926 \$542,947 \$348,761 \$1,360,669 \$20,782,876 \$27,541,179 Administrative Compensation, Benefits and Bonuses paid by the University and Related Entities 25 Support Staff/ \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0 \$0	22	Benefits and Bonuses paid by the University and	\$17,820,047	\$2,603,662	\$1,549,946	\$10,658,211	\$0	\$32,631,866
Administrative Compensation, Benefits and Bonuses paid by the University and Related Entities 25 Support Staff/ \$0 \$0 \$0 \$0 \$0 \$0 \$0 Administrative Compensation, Benefits and Bonuses paid by Third Party 26 Severance Payments \$570,672 \$0 \$0 \$0 \$12,000 \$582,672 27 Recruiting \$1,143,048 \$319,726 \$197,817 \$783,570 \$0 \$2,444,161	23	Benefits and Bonuses	\$0	\$0	\$0	\$0	\$0	\$0
Administrative Compensation, Benefits and Bonuses paid by Third Party 26 Severance Payments \$570,672 \$0 \$0 \$0 \$12,000 \$582,672 27 Recruiting \$1,143,048 \$319,726 \$197,817 \$783,570 \$0 \$2,444,161	24	Administrative Compensation, Benefits and Bonuses paid by the University and	\$4,505,926	\$542,947	\$348,761	\$1,360,669	\$20,782,876	\$27,541,179
27 Recruiting \$1,143,048 \$319,726 \$197,817 \$783,570 \$0 \$2,444,161	25	Administrative Compensation, Benefits and Bonuses	\$0	\$0	\$0	\$0	\$0	\$0
-	26	Severance Payments	\$570,672	\$0	\$0	\$0	\$12,000	\$582,672
28 Team Travel \$1,358,289 \$1,067,695 \$688,584 \$3,873,632 \$66,307 \$7,054,507	27	Recruiting	\$1,143,048	\$319,726	\$197,817	\$783,570	\$0	\$2,444,161
	28	Team Travel	\$1,358,289	\$1,067,695	\$688,584	\$3,873,632	\$66,307	\$7,054,507

ID	Item	Football	Men's Basketball	Women's Basketball	Other Sports	Non-Program Specific	Total
29	Sports Equipment, Uniforms and Supplies	\$530,852	\$137,021	\$57,706	\$848,724	\$1,868,862	\$3,443,165
30	Game Expenses	\$5,887,867	\$696,521	\$594,028	\$1,202,364	\$1,490,738	\$9,871,518
31	Fund Raising, Marketing and Promotion	\$62,527	\$12,224	\$7,263	\$36,262	\$1,834,688	\$1,952,964
32	Sports Camp Expenses	\$0	\$0	\$0	\$0	\$0	\$0
33	Spirit Groups	\$0	\$0	\$0	\$0	\$344,195	\$344,195
34	Athletic Facilities Debt Service, Leases and Rental Fee	\$82,801	\$282,767	\$81,961	\$128,401	\$14,086,586	\$14,662,516
35	Direct Overhead and Administrative Expenses	\$3,063,585	\$8,608	\$8,845	\$112,597	\$9,372,757	\$12,566,392
36	Indirect Institutional Support	\$0	\$0	\$0	\$0	\$0	\$0
37	Medical Expenses and Insurance	\$0	\$0	\$0	\$0	\$1,848,176	\$1,848,176
38	Memberships and Dues	\$8,874	\$949	\$1,385	\$40,217	\$47,034	\$98,459
39	Student-Athlete Meals (non-travel)	\$637,770	\$215,666	\$113,690	\$535,482	\$373,283	\$1,875,891
40	Other Operating Expenses	\$1,965,145	\$266,124	\$124,983	\$1,973,045	\$7,599,091	\$11,928,388
41	Bowl Expenses	\$2,836,616	\$0	\$0	\$0	\$0	\$2,836,616
41A	Bowl Expenses - Coaching Compensation/ Bonuses	\$662,048	\$0	\$0	\$0	\$0	\$662,048
	Total Operating Expenses	\$48,768,610	\$7,368,414	\$4,585,843	\$37,258,851	\$59,926,593	\$157,908,311
	Excess (Deficiencies) of Revenues Over (Under) Expenses	\$53,023,119	\$3,158,775	-\$3,444,017	-\$13,679,268	-\$31,889,530	\$7,169,079