School Info

We agree to release the institution's data to the conference: Yes

Institutional Contacts:

Primary Contact Richard C. Kaluza Title: Senior Associate Athletic Director - Finance/

Person: Business Operations

CEO Email: president@psu.edu

University CFO: David J. Gray University CFO djg36@psu.edu

Email:

Audit Firm: Deloitte & Touche **AUP Report** 01/15/2020

LLP **Issuance Date:**

Classification & Conference:

NCAA Primary Division: I-FBS

Athletic Conference: Big Ten Conference

Sports Sponsorship:

Sport	Men's Teams Only	Women's Teams Only	Mixed Teams	
Baseball	X			
Basketball	X	X		
Beach Volleyball				
Bowling				
Cross Country	X	X		
Equestrian				
Fencing	X	X		
Field Hockey		X		
Football	X			
Golf	X	X		
Gymnastics	X	X		
Ice Hockey	X	X		
Lacrosse	X	X		
Rifle				
- ·				

Sport Men's Teams On		Women's Teams Only	Mixed Teams	
Rugby				
Skiing				
Soccer	X	X		
Softball		X		
Swimming and Diving	X	X		
Tennis	X	X		
Track, Indoor	X	X		
Track, Outdoor	X	X		
Triathlon				
Volleyball	X	X		
Water Polo				
Wrestling	X			
Others				
Totals	16	15	0	

Revenue/Expense Summary

	- .	Revenue/Expense Summary
ID	Item	Amount Definition
Reve	enues	
1	Ticket Sales	\$40,968,559 Input revenue received for sales of admissions to athletic events. This may include:
		Public and faculty sales.
		• Student sales
		 Shipping and Handling fees.
		Please report amounts paid in excess of ticket's face value to obtain preferential seating or priority in Category 8 (Contributions).
2	Direct State or Other Government Support	\$0 Input state, municipal, federal and other appropriations made in support of athletics.
		This amount includes funding specifically earmarked for the athletics department by government agencies for which the institution cannot reallocate.
		This amount also includes state funded employee benefits. Corresponding expenses should be reported in Categories 22 and 24.
		Any state or other government support appropriated to the university, for which the university determines the dollar allocation to the athletics department shall be reported in Direct Institutional Support (Category 4).
3	Student Fees	\$0 Input student fees assessed and restricted for support of intercollegiate athletics.
4	Direct Institutional Support	\$0 Input direct funds provided by the institution to athletics for the operations of intercollegiate athletics including:
		 Unrestricted funds allocated to the athletics department by the university (e.g. state funds, tuition, tuition discounts/waivers, transfers)
		 Federal work study support for student workers employed by athletics.
		• Endowment unrestricted income, spending policy distributions and other investment income distributed to athletics in the reporting year to support athletic operations. Athletics restricted endowment income for athletics should be reported in Category 17.

ID	Item	Amount	Definition
5	Less - Transfers to Institution	\$0	If the institution allocated funds to athletics as represented in Categories 3-4 and the athletics department provided a transfer of funds back to the institution in the reporting year, report the transfer amount as a negative in this category. The transfer amount may not exceed the total of Categories 3-4. Transfers back to the institution in excess of Categories 3-4 should be reported in Category 50 - excess transfers to institution.
6	Indirect Institutional Support	\$0	Input value of costs covered and services provided by the institution to athletics but <u>not charged</u> to athletics including:
			• Administrative services provided by the university to athletics but not charged such as HR, Accounting and IT.
			• Facilities maintenance.
			• Security.
			• Risk Management.
			• Utilities.
			Do not include depreciation.
			Note: This category should equal Category 36. If the institution is
			paying for debt service, leases, or rental fees for athletic facilities, but not charging to athletics, include those amounts in Category 6A.
6A	Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees	\$0	Input debt service payments (principal and interest, including internal loan programs), leases and rental fees for athletics facilities for the reporting year provided by the institution to athletics but <u>not charged</u> to athletics.
			Do not report depreciation.
			Note: If the institution is paying for all athletic facilities debt service, lease and rental fees and not charging to athletics, this category will equal Category 34. If athletics or other entities are also paying these expenses or the institution is charging directly to athletics, this category will not equal Category 34.
7	Guarantees	\$339,000	Input revenue received from participation in away games.

ID	Item	Amount	Definition
8	Contributions	\$31,499,197	Input contributions provided <u>and</u> used by athletics in the reporting year including:
			• Amounts received from individuals, corporations, associations, foundations, clubs or other organizations designated for the operations of the athletics program.
			• Funds contributed by outside contributors for the payment of debt service, lease payments or rental fee expenses for athletic facilities in the reporting year.
			• Amounts received above face value for tickets.
			Contributions shall include cash and marketable securities.
			Do not report:
			• Pledges until funds are provided to athletics for use.
			• Contributions to be used in other reporting years.
9	In-Kind	\$0	Input market value of in-kind contributions in the reporting year including:
			Dealer provided automobiles.
			• Equipment.
			• Services.
			Nutritional product.
			All in-kind contributions that are made as a result of a licensing or sponsorship agreement should be reported in Category 15.
			Please offset in-kind values in the appropriate expense category.

ID	Item	Amount	Definition
10	Compensation and Benefits provided by a third party	\$0	Input all benefits provided by a third party and contractually guaranteed by the institution, but not included on the institution's W-2. These may include:
			• Car stipend.
			• Country club membership.
			• Allowances for clothing, housing, entertainment.
			• Speaking fees.
			• Camps compensation.
			Media income.
			Shoe and apparel income.
			The total of this category should equal expense Categories 23 and 25 combined.
11	Media Rights	\$40,148,941	Input <u>all</u> revenue received for radio, television, internet, digital and e-commerce rights, including the portion of conference distributions related to media rights - if applicable.
			Consult with your conference offices if you do not have the media rights distribution amount available.
12	NCAA Distributions	\$4,939,176	Input revenues received from all NCAA distributions including NCAA championships reimbursements and payments received from the NCAA for hosting a championship.
			In some cases, NCAA distributions may be provided by the conference office. Consult with the conference office for the amount if you do not have it available and include in this category.
13	Conference Distributions (Non Media and Non Bowl)	\$7,421,236	Input all revenues received by conference distribution, excluding portions of distribution relating to media rights (reported in Category 11) or NCAA distributions (reported in Category 12).
			Note: Conference distributions of revenue generated by a post-season bowl to conference members should be recorded in Category 13A. Distributions for reimbursement of post-season bowl expenses should be included in Category 19.
13A	Conference Distributions of Bowl Generated Revenue	\$2,100,000	Input conference distributions of revenue generated by a post- season bowl to conference members.
	Generated Revenue		Note: Distributions for reimbursement of post-season bowl expenses should be included in Category 19. Portions of distribution relating to media rights are reported in Category 11, NCAA distributions are reported in Category 12 and all other conference distributions are reported in Category 13.

ID	Item	Amount	Definition
14	Program, Novelty, Parking and	\$7,496,449	Input revenues from:
	Concession Sales		• Game Programs.
			• Novelties.
			• Food and Concessions.
			• Parking.
			Advertising should be included in Category 15.
15	Royalties, Licensing, Advertisement and	\$14,890,040	Input revenues from:
	Sponsorships		• Sponsorships.
			• Licensing Agreements.
			• Advertisement.
			• Royalties.
			• In-kind products and services as part of sponsorship agreement.
			An allocation may be necessary to distinguish revenues generated by athletics versus the university if payments are combined.
16	Sports Camp Revenues	\$0	Input amounts received by the athletics department for sports camps and clinics.
17	Athletics Restricted Endowment and Investments Income	\$6,486,162	Please report <u>spending policy distributions</u> from athletics restricted endowments and <u>investment income used for athletics operations</u> <u>in the reporting year</u> .
			This category includes only restricted investment and endowment income <u>used</u> for the operations of intercollegiate athletics; institutional allocations of income from unrestricted endowments qualify as ""Direct Institutional Support"" and should be reported in Category 4.
			Note: Please make sure amounts reported are only up to the amount of expenses covered by the endowment for the reporting year.
18	Other Operating Revenue	\$8,219,974	Input any operating revenues received by athletics in the report year which cannot be classified into one of the stated categories.
			If the figure is greater than 10% of total revenues, please report the top three activities included in this category in the comments section.

ID	Item	Amount	Definition
19	Bowl Revenues	\$20,592	Input all amounts received related to participation in a post-season bowl game, including:
			• Expense reimbursements.
			• Ticket sales.
	Total Operating Revenues	\$164,529,326	Total of Categories 1-19.
Expe	enses		
20	Athletic Student Aid	\$20,860,088	Input the total amount of athletic student-aid for the reporting year including:
			• Summer school.
			• Tuition discounts and waivers (unless it is a discount or waiver available to the general student body).
			• Aid given to student-athletes who are inactive (medical reasons) or no longer eligible (exhausted eligibility).
			• Other expenses related to attendance.
			Note: Division I Grants-in-aid equivalencies are calculated by using the revenue distribution equivalencies by sport and in aggregate. (Athletic grant amount divided by the full grant amount). Other expenses related to attendance (also known as gap money or cost of attendance) should not be included in the grants-in-aid revenue distribution equivalencies. Only tuition, fees, room, board and course related books are countable for grants-in-aid revenue distribution per Bylaw 20.02.7.
			Athletics aid awarded to non-athletes (student-managers, graduate assistants, trainers) should be reported as Expenses Not Related to Specific Teams. It is permissible to report only dollars in the Expenses Not Related to Specific Teams row as long as you have reported non-zero entries for Equivalencies, Number of Students, and Dollars (all 3 required for at least one sport).
			Note: Pell grants are provided by the government, not the institution or athletics department, and therefore should be excluded from reporting in this category.
			This information can be managed within the NCAA's Compliance Assistance (CA) software. The information entered into compliance assistance will automatically populate to the athletic

student aid section within the NCAA Financial Reporting System

when the CA import feature is selected.

ID	Item	Amount	Definition
21	Guarantees	\$2,706,470	Input amounts paid to visiting participating institutions, including per diems and/or travel and meal expenses.
22	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	\$31,928,512	Input compensation, bonuses and benefits paid to all coaches reportable on the university or related entities W-2 and 1099 forms inclusive of:
			• Gross wages and bonuses.
			• Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation, including those funded by the state.
			Place any severance payments in Category 26.
			Note: Bonuses related to participation in a post-season bowl game should be included in Category 41A.
23	Coaching Salaries, Benefits and Bonuses paid by a Third Party	\$0	Input compensation, bonuses and benefits paid to all coaches by a third party and contractually guaranteed by the institution, but not included on the institutions W-2 including:
			• Car stipend.
			• Country club membership.
			• Allowances for clothing, housing, entertainment.
			• Speaking fees.
			• Camps compensation.
			Media income. Income.
			• Shoe and apparel income.
			Expense Category 23 and 25 should equal Category 10.
			Note: Bonuses related to participation in a post-season bowl game should be included in Category 41A.

ID	Item	Amount	Definition
24	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by the University and	\$29,715,573	Input compensation, bonuses and benefits paid to all administrative and support staff reportable on the university or related entities (e.g. foundations or booster clubs) W-2 and 1099 forms inclusive of:
	Related Entities		 Gross wages and bonuses.
			• Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation, including those funded by the state.
			Staff members responsible for the gender-specific athletics department, but not a specific sport (i.e., director of men's athletics), will have their compensation figures reported as Expenses Not Related to Specific Teams fields. Athletics department staff members who assist both men's and women's teams (sports information director, academic advisor) will be reported as Not Allocated by Gender column.
25	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by	\$0	Input compensation, bonuses and benefits paid to administrative and support staff by a third party and contractually guaranteed by the institution, but not included on the institutions W-2 including:
	Third Party		• Car stipend.
			• Country club membership.
			• Allowances for clothing, housing, entertainment.
			• Speaking fees.
			• Camps compensation.
			Media income.
			Shoe and apparel income.
			Expense Category 23 and 25 should equal Category 10.
26	Severance Payments	\$319,517	Input severance payments and applicable benefits recognized for past coaching and administrative personnel.
27	Recruiting	\$3,071,453	Input transportation, lodging and meals for prospective student- athletes and institutional personnel on official and unofficial visits, telephone call charges, postage and such. Include value of use of institution's own vehicles or airplanes as well as in-kind value of loaned or contributed transportation.

ID	Item	Amount	Definition
28	Team Travel	\$8,174,763	Input air and ground travel, lodging, meals and incidentals (including housing costs incurred during school break period) for competition related to preseason, regular season and non-bowl postseason. Amounts incurred for food and lodging for housing the team before a home game also should be included. Use of the institution's own vehicles or airplanes as well as in-kind value of donor-provided transportation. Note: Expenses related to post-season bowls should be included in Category 41.
29	Sports Equipment, Uniforms and Supplies	\$3,242,947	Input items that are provided to the teams only. Equipment amounts are those expended from current or operating funds. Include value of in-kind equipment provided.
			Note: Expenses related to post-season bowls should be included in Category 41.
30	Game Expenses	\$10,032,698	Input game-day expenses other than travel which are necessary for intercollegiate athletics competition, including officials, security, event staff, ambulance, etc. Input any payments back to the NCAA for hosting a tournament.
			Note: Expenses related to post-season bowls should be included in Category 41.
31	Fund Raising, Marketing and Promotion	\$1,926,891	Input costs associated with fund raising, marketing and promotion for media guides, brochures, recruiting publications and such.
32	Sports Camp Expenses	\$0	Input all expenses paid by the athletics department, including non-athletics personnel salaries and benefits, from hosting sports camps and clinics. Athletics personnel salaries and benefits should be reported in Categories 22-25.
33	Spirit Groups	\$661,809	Include support for spirit groups including bands, cheerleaders, mascots, dancers, etc.
			Note: Expenses related to post-season bowls should be included in Category 41.

ID	Item	Amount	Definition
34	Athletic Facilities Debt Service, Leases and Rental Fee	\$16,225,487	Input debt service payments (principal and interest, including internal loan programs), leases and rental fees for athletics facilities for the reporting year regardless of entity paying (athletics, institution or other).
			Do not report depreciation.
			Note: If the institution is paying for <u>all</u> debt service, leases, or rental fees for athletic facilities but not charging to athletics, this category should equal Category 6A. If athletics or other entities are paying these expenses or the institution is charging directly to athletics, this category will not equal Category 6A.
35	Direct Overhead and Administrative	\$13,466,234	Input overhead and administrative expenses <u>paid by or charged</u> <u>directly to athletics</u> including:
	Expenses		• Administrative/Overhead fees charged by the institution to athletics.
			• Facilities maintenance.
			• Security.
			• Risk Management.
			• Utilities.
			• Equipment Repair.
			• Telephone.
			Other Administrative Expenses.
36	Indirect Institutional Support	\$0	Input overhead and administrative expenses NOT paid by or charged directly to athletics including:
			• Administrative/Overhead fees <u>not charged</u> by the institution to athletics.
			• Facilities maintenance.
			• Security.
			• Risk Management.
			• Utilities.
			Equipment Repair.
			• Telephone.
			Other Administrative Expenses.
			Do not report depreciation.
			Note: This category should equal Category 6.

ID	Item	Amount	Definition
37	Medical Expenses and Insurance	\$1,832,140	Input medical expenses and medical insurance premiums for student-athletes.
38	Memberships and Dues	\$106,283	Input memberships, conference and association dues.
39	Student-Athlete Meals (non-travel)	\$1,817,728	Include meal allowance and food/snacks provided to student-athletes.
			Note: Meals provided during team travel should be reported in Category 28.
40	Other Operating Expenses	\$11,605,412	Input any operating expenses paid by athletics in the report year which cannot be classified into one of the stated categories, including:
			• Non-team travel (conferences, etc.).
			• Team banquets and awards.
			If the figure is greater than 10% of total expenses, please report the top three activities included in this category in the comments section.
41	Bowl Expenses	\$2,191,375	Input all expenditures related to participation in a post-season bowl game, including:
			• Team travel, lodging and meal expenses.
			Bonuses related to bowl participation.
			• Spirit groups.
			• Uniforms.
			Note: All post-season bowl related coaching compensation/bonuses should be reported in Category 41A, Bowl Expenses – Coaching Compensation/Bonuses.
41A	Bowl Expenses - Coaching	\$484,425	Input all coaching bonuses related to participation in a post-season bowl game.
	Compensation/Bonuses		Note: All other post-season bowl related expenses should be reported in Category 41, Bowl Expenses.
	Total Operating Expenses	\$160,369,805	Total of Categories 20-41A.

Revenue/Expense Details

1 Ticket Sales \$40,968,559 Input revenue received for sales of admissions to athletic events. This may include:

- Public and faculty sales.
- Student sales
- Shipping and Handling fees.

Please report amounts paid in excess of ticket's face value to obtain preferential seating or priority in Category 8 (Contributions).

	Men's Teams Only Women's Teams Only Not Allocated by Gender			
Revenues by Source	Ticket Sales	Ticket Sales	Ticket Sales	
Baseball	24,893			
Basketball	965,773	170,911		
Fencing				
Field Hockey				
Football	36,831,392			
Golf				
Gymnastics	6,382	19,881		
Ice Hockey	1,792,464	16,491		
Lacrosse	13,882	2,812		
Soccer				
Softball		15,271		
Swimming and Diving				
Tennis				
Track and Field, X-Country				
Volleyball		179,717		
Wrestling	928,690			
Others				
Subtotal All Teams	40,563,476	405,083	0	
Revenue Not Related to Specific Teams				
Total Revenue	40,563,476	405,083	0	

- 2 Direct State or Other Government Support
- \$0 Input state, municipal, federal and other appropriations made in support of athletics.

This amount includes funding specifically earmarked for the athletics department by government agencies for which the institution cannot reallocate.

This amount also includes state funded employee benefits. Corresponding expenses should be reported in Categories 22 and 24.

Any state or other government support appropriated to the university, for which the university determines the dollar allocation to the athletics department shall be reported in Direct Institutional Support (Category 4).

Revenues by Source	Men's Teams Only Direct State or Other Government Support	Women's Teams Only Direct State or Other Government Support	Not Allocated by Gender Direct State or Other Government Support
Baseball			
Basketball			
Fencing			
Field Hockey			
Football			
Golf			
Gymnastics			
Ice Hockey			
Lacrosse			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	0	(0
Revenue Not Related to Specific Teams			
Total Revenue	0	(0

3 Student Fees

\$0 Input student fees assessed and restricted for support of intercollegiate athletics.

Revenues by Source	Men's Teams Only W Student Fees	Vomen's Teams Only Student Fees	Not Allocated by Gender Student Fees
Baseball			
Basketball			
Fencing			
Field Hockey			
Football			
Golf			
Gymnastics			
Ice Hockey			
Lacrosse			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams	S		
Total Revenue	0	0	0

- 4 Direct Institutional Support
- \$0 Input direct funds provided by the institution to athletics for the operations of intercollegiate athletics including:
 - Unrestricted funds allocated to the athletics department by the university (e.g. state funds, tuition, tuition discounts/waivers, transfers)
 - Federal work study support for student workers employed by athletics.
 - Endowment unrestricted income, spending policy distributions and other investment income distributed to athletics in the reporting year to support athletic operations. Athletics restricted endowment income for athletics should be reported in Category 17.

Revenues by Source	Men's Teams Only Direct Institutional	Women's Teams Only Direct Institutional	Not Allocated by Gender Direct Institutional
Baseball	Support	Support	Support
Basketball			
Fencing			
Field Hockey			
Football			
Golf			
Gymnastics			
Ice Hockey			
Lacrosse			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	(0	0
Revenue Not Related to Specific Teams			
Total Revenue	(0	0

5 Less -Transfers to Institution \$0 If the institution allocated funds to athletics as represented in Categories 3-4 and the athletics department provided a transfer of funds back to the institution in the reporting year, report the transfer amount as a negative in this category. The transfer amount may not exceed the total of Categories 3-4. Transfers back to the institution in excess of Categories 3-4 should be reported in Category 50 - excess transfers to institution.

Revenues by Source	Men's Teams Only Less - Transfers to Institution	Women's Teams Only Less - Transfers to Institution	Not Allocated by Gender Less - Transfers to Institution
Baseball			
Basketball			
Fencing			
Field Hockey			
Football			
Golf			
Gymnastics			
Ice Hockey			
Lacrosse			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	() (0
Revenue Not Related to Specific Teams			
Total Revenue	() (0

Reporting Year (FY): 2019

6 Indirect Institutional Support

- \$0 Input value of costs covered and services provided by the institution to athletics but not charged to athletics including:
 - Administrative services provided by the university to athletics but not charged such as HR, Accounting and IT.
 - Facilities maintenance.
 - Security.
 - Risk Management.
 - Utilities.

Do not include depreciation.

Note: This category should equal Category 36. If the institution is paying for debt service, leases, or rental fees for athletic facilities, but not charging to athletics, include those amounts in Category 6A.

Revenues by Source	Men's Teams Only Indirect Institutional Support	Women's Teams Only Indirect Institutional Support	Not Allocated by Gender Indirect Institutional Support
Baseball			
Basketball			
Fencing			
Field Hockey			
Football			
Golf			
Gymnastics			
Ice Hockey			
Lacrosse			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	0	(0 0

Revenues by Source	Men's Teams Only Indirect Institutional Support	Women's Teams Only Indirect Institutional Support	Not Allocated by Gender Indirect Institutional Support
Revenue Not Related to Specific Teams			
Total Revenue	0		0 0

- 6A Indirect Institutional
 Support Athletic Facilities
 Debt Service, Lease and
 Rental Fees
- \$0 Input debt service payments (principal and interest, including internal loan programs), leases and rental fees for athletics facilities for the reporting year provided by the institution to athletics but <u>not charged</u> to athletics.

Do not report depreciation.

Note: If the institution is paying for all athletic facilities debt service, lease and rental fees and not charging to athletics, this category will equal Category 34. If athletics or other entities are also paying these expenses or the institution is charging directly to athletics, this category will not equal Category 34.

Revenues by Source	Men's Teams Only Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees	Women's Teams Only Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees	Not Allocated by Gender Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees
Baseball			
Basketball			
Fencing			
Field Hockey			
Football			
Golf			
Gymnastics			
Ice Hockey			
Lacrosse			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	0	0	0

Revenues by Source	Men's Teams Only Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees	Women's Teams Only Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees	Not Allocated by Gender Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees
Revenue Not Related to Specific Teams Total Revenue	O	Remairees 0	O Rental Pees

7 Guarantees

\$339,000 Input revenue received from participation in away games.

Revenues by Source	Men's Teams Only W Guarantees	omen's Teams Only No Guarantees	ot Allocated by Gender Guarantees
Baseball			
Basketball			
Fencing			
Field Hockey			
Football	300,000		
Golf			
Gymnastics			
Ice Hockey	35,000		
Lacrosse			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country	2,000	2,000	
Volleyball			
Wrestling			
Others			
Subtotal All Teams	337,000	2,000	0
Revenue Not Related to Specific Teams			
Total Revenue	337,000	2,000	0

- 8 Contributions \$31,499,197 Input contributions **provided** and used by athletics in the reporting year including:
 - Amounts received from individuals, corporations, associations, foundations, clubs or other organizations designated for the operations of the athletics program.
 - Funds contributed by outside contributors for the payment of debt service, lease payments or rental fee expenses for athletic facilities in the reporting year.
 - Amounts received above face value for tickets.

Contributions shall include cash and marketable securities.

Do not report:

- Pledges until funds are provided to athletics for use.
- Contributions to be used in other reporting years.

	•	•	ot Allocated by Gender
Revenues by Source	Contributions	Contributions	Contributions
Baseball	499,102		
Basketball	780,834	456,743	
Fencing	156,193	191,512	
Field Hockey		431,432	
Football	10,793,777		
Golf	136,846	162,704	
Gymnastics	277,839	663,108	
Ice Hockey	525,891	903,221	
Lacrosse	634,840	408,815	
Soccer	472,156	686,993	
Softball		484,583	
Swimming and Diving	454,281	634,916	
Tennis	185,997	303,831	
Track and Field, X-Country	491,733	674,475	
Volleyball	202,450	568,570	
Wrestling	609,262		

Others

	Men's Teams Only Women's Teams Only Not Allocated by Gender			
Revenues by Source	Contributions	Contributions	Contributions	
Subtotal All Teams	16,221,201	6,570,903	0	
Revenue Not Related to Specific Teams			8,707,093	
Total Revenue	16,221,201	6,570,903	8,707,093	

- 9 In-Kind \$0 Input market value of in-kind contributions in the reporting year including:
 - Dealer provided automobiles.
 - Equipment.
 - Services.
 - Nutritional product.

All in-kind contributions that are made as a result of a licensing or sponsorship agreement should be reported in Category 15.

Please offset in-kind values in the appropriate expense category.

	Men's Teams Only Women's Teams Only Not Allocated by Gender			
Revenues by Source	In-Kind	In-Kind	In-Kind	
Baseball				
Basketball				
Fencing				
Field Hockey				
Football				
Golf				
Gymnastics				
Ice Hockey				
Lacrosse				
Soccer				
Softball				
Swimming and Diving				
Tennis				
Track and Field, X-Country				
Volleyball				
Wrestling				
Others				
Subtotal All Teams	0	0	0	
Revenue Not Related to Specific Teams				
Total Revenue	0	0	0	

- 10 Compensation and Benefits provided by a third party
- \$0 Input all benefits provided by a third party and contractually guaranteed by the institution, but not included on the institution's W-2. These may include:
 - Car stipend.
 - Country club membership.
 - Allowances for clothing, housing, entertainment.
 - Speaking fees.
 - Camps compensation.
 - Media income.
 - Shoe and apparel income.

The total of this category should equal expense Categories 23 and 25 combined.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Revenues by Source	Compensation and Benefits provided by a third party	_	Compensation and Benefits provided by a third party
Baseball			
Basketball			
Fencing			
Field Hockey			
Football			
Golf			
Gymnastics			
Ice Hockey			
Lacrosse			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			

D 1 G	· ·	Women's Teams Only	· ·
Revenues by Source	Compensation and Benefits provided by a third party	Compensation and Benefits provided by a third party	-
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			
Total Revenue	0	0	0

11 Media Rights \$40,148,941 Input <u>all</u> revenue received for radio, television, internet, digital and e-commerce rights, including the portion of conference distributions related to media rights - if applicable.

Consult with your conference offices if you do not have the media rights distribution amount available.

	Men's Teams Only Women's Teams Only Not Allocated by Gender			
Revenues by Source	Media Rights	Media Rights	Media Rights	
Baseball				
Basketball	6,022,341			
Fencing				
Field Hockey				
Football	34,126,600			
Golf				
Gymnastics				
Ice Hockey				
Lacrosse				
Soccer				
Softball				
Swimming and Diving				
Tennis				
Track and Field, X-Country				
Volleyball				
Wrestling				
Others				
Subtotal All Teams	40,148,941	0	0	
Revenue Not Related to Specific Teams				
Total Revenue	40,148,941	0	0	

12 NCAA Distributio ns

\$4,939,176 Input revenues received from all NCAA distributions including NCAA championships reimbursements and payments received from the NCAA for hosting a championship.

In some cases, NCAA distributions may be provided by the conference office. Consult with the conference office for the amount if you do not have it available and include in this category.

	Men's Teams Only Women's Teams Only Not Allocated by Gender			
Revenues by Source	NCAA Distributions	NCAA Distributions	NCAA Distributions	
Baseball	58,539			
Basketball	2,298,704	58,994		
Fencing	31,736	34,750		
Field Hockey		57,715		
Football	330,259			
Golf	31,368	37,268		
Gymnastics	37,939	58,690		
Ice Hockey	80,257	77,157		
Lacrosse	62,405	61,485		
Soccer	51,254	65,483		
Softball		63,607		
Swimming and Diving	53,656	66,175		
Tennis	31,821	44,315		
Track and Field, X-Country	94,734	117,938		
Volleyball	31,674	58,690		
Wrestling	50,685			
Others				
Subtotal All Teams	3,245,031	802,267	0	
Revenue Not Related to Specific Team	S		891,878	
Total Revenue	3,245,031	802,267	891,878	

13 Conference
Distributions (Non
Media and Non Bowl)

\$7,421,236 Input all revenues received by conference distribution, excluding portions of distribution relating to media rights (reported in Category 11) or NCAA distributions (reported in Category 12).

Note: Conference distributions of revenue generated by a post-season bowl to conference members should be recorded in Category 13A. Distributions for reimbursement of post-season bowl expenses should be included in Category 19.

Revenues by Source		Women's Teams Only Conference Distributions (Non Media and Non Bowl)	Not Allocated by Gender Conference Distributions (Non Media and Non Bowl)
Baseball			
Basketball	841,024		
Fencing			
Field Hockey			
Football	6,549,465		
Golf			
Gymnastics			
Ice Hockey			
Lacrosse			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	7,390,489	0	0
Revenue Not Related to Specific Teams			30,747
Total Revenue	7,390,489	0	30,747

Reporting Year (FY): 2019

13A Conference
Distributions of
Bowl Generated
Revenue

\$2,100,000 Input conference distributions of revenue generated by a post-season bowl to conference members.

Note: Distributions for reimbursement of post-season bowl expenses should be included in Category 19. Portions of distribution relating to media rights are reported in Category 11, NCAA distributions are reported in Category 12 and all other conference distributions are reported in Category 13.

Revenues by Source	Men's Teams Only Conference Distributions of Bowl Generated Revenue	Women's Teams Only Conference Distributions of Bowl Generated Revenue	Not Allocated by Gender Conference Distributions of Bowl Generated Revenue
Baseball			
Basketball			
Fencing			
Field Hockey			
Football	2,100,000		
Golf			
Gymnastics			
Ice Hockey			
Lacrosse			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	2,100,000	0	0
Revenue Not Related to Specific Teams			
Total Revenue	2,100,000	0	0

14 Program, Novelty, Parking and Concession Sales

\$7,496,449 Input revenues from:

- Game Programs.
- Novelties.
- Food and Concessions.
- Parking.

Advertising should be included in Category 15.

Revenues by Source	Men's Teams Only Program, Novelty, Parking I and Concession Sales	Women's Teams Only Program, Novelty, Parking and Concession Sales	Not Allocated by Gender Program, Novelty, Parking and Concession Sales
Baseball	5		
Basketball	19,249	2,014	
Fencing	113	-114	
Field Hockey		4,631	
Football	6,817,288		
Golf			
Gymnastics	469	16,872	
Ice Hockey	372,014	11,087	
Lacrosse	3,215	4,671	
Soccer	7,469	14,564	
Softball		12,845	
Swimming and Diving			
Tennis			
Track and Field, X-Country	4,209	5,018	
Volleyball	2,052	62,250	
Wrestling	54,552		
Others			
Subtotal All Teams	7,280,635	133,838	0
Revenue Not Related to Specific Teams			81,976
Total Revenue	7,280,635	133,838	81,976

15 Royalties, Licensing, Advertisement and Sponsorships \$14,890,040 Input revenues from:

- Sponsorships.
- Licensing Agreements.
- Advertisement.
- Royalties.
- In-kind products and services as part of sponsorship agreement.

An allocation may be necessary to distinguish revenues generated by athletics versus the university if payments are combined.

Revenues by Source	Men's Teams Only Royalties, Licensing, Advertisement and Sponsorships	Women's Teams Only Royalties, Licensing, Advertisement and Sponsorships	Not Allocated by Gender Royalties, Licensing, Advertisement and Sponsorships
Baseball			
Basketball			
Fencing			
Field Hockey			
Football			
Golf			
Gymnastics			
Ice Hockey			
Lacrosse			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	0	(0

Revenues by Source	Men's Teams Only Royalties, Licensing, Advertisement and Sponsorships	Women's Teams Only Royalties, Licensing, Advertisement and Sponsorships	I	t Allocated by Gender Royalties, Licensing, Advertisement and Sponsorships
Revenue Not Related to Specific Teams				14,890,040
Total Revenue	0)	0	14,890,040

16 Sports Camp Revenues \$0 Input amounts received by the athletics department for sports camps and clinics.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Revenues by Source	Sports Camp Revenues	Sports Camp Revenues	Sports Camp Revenues
Baseball			
Basketball			
Fencing			
Field Hockey			
Football			
Golf			
Gymnastics			
Ice Hockey			
Lacrosse			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	(0	0
Revenue Not Related to Specific Teams			
Total Revenue	(0	0

17 Athletics Restricted Endowment and Investments Income \$6,486,162 Please report <u>spending policy distributions</u> from athletics restricted endowments and <u>investment income used for athletics operations in the reporting year.</u>

This category includes only restricted investment and endowment income **used** for the operations of intercollegiate athletics; institutional allocations of income from unrestricted endowments qualify as ""Direct Institutional Support"" and should be reported in Category 4.

Note: Please make sure amounts reported are only up to the amount of expenses covered by the endowment for the reporting year.

Revenues by Source	Men's Teams Only Athletics Restricted Endowment and Investments Income	Women's Teams Only Athletics Restricted Endowment and Investments Income	Not Allocated by Gender Athletics Restricted Endowment and Investments Income
Baseball	103,450		
Basketball	250,915	216,305	
Fencing	30,751	25,580	
Field Hockey		86,913	
Football	1,283,952		
Golf	91,328	96,385	
Gymnastics	73,985	80,030	
Ice Hockey	1,763,253	115,446	
Lacrosse	118,712	109,171	
Soccer	84,476	67,437	
Softball		86,623	
Swimming and Diving	57,758	70,333	
Tennis	82,238	76,878	
Track and Field, X-Country	83,430	102,739	
Volleyball	57,357	162,123	
Wrestling	307,258		
Others			
Subtotal All Teams	4,388,863	1,295,963	(
Revenue Not Related to Specific Teams			801,336

Reporting Instit	ution: Penns	ylvania	State	University
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Revenues by Source	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
	Athletics Restricted	Athletics Restricted	Athletics Restricted
	Endowment and	Endowment and	Endowment and
	Investments Income	Investments Income	Investments Income
Total Revenue	4,388,863	1,295,963	801,336

Reporting Year (FY): 2019

18 Other Operating Revenue

\$8,219,974 Input any operating revenues received by athletics in the report year which cannot be classified into one of the stated categories.

If the figure is greater than 10% of total revenues, please report the top three activities included in this category in the comments section.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Revenues by Source	Other Operating Revenue	Other Operating Revenue	Other Operating Revenue
Baseball	173,746		
Basketball	165,607	158,868	
Fencing	64,403	83,012	
Field Hockey		149,452	
Football	1,352,113		
Golf	52,040	66,227	
Gymnastics	98,602	199,575	
Ice Hockey	97,111	341,563	
Lacrosse	190,545	152,357	
Soccer	160,030	251,531	
Softball		179,628	
Swimming and Diving	168,845	237,157	
Tennis	68,430	114,151	
Track and Field, X-Country	211,768	286,526	
Volleyball	59,937	181,341	
Wrestling	105,011		
Others			
Subtotal All Teams	2,968,188	2,401,388	0
Revenue Not Related to Specific Teams			2,850,398
Total Revenue	2,968,188	2,401,388	2,850,398

19 Bowl Revenues \$20,592 Input all amounts received related to participation in a post-season bowl game, including:

- Expense reimbursements.
- Ticket sales.

Revenues by Source	Men's Teams Only V Bowl Revenues	Women's Teams Only N Bowl Revenues	ot Allocated by Gender Bowl Revenues
Baseball			
Basketball			
Fencing			
Field Hockey			
Football	20,592		
Golf			
Gymnastics			
Ice Hockey			
Lacrosse			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	20,592	0	0
Revenue Not Related to Specific Teams			
Total Revenue	20,592	0	0

Total Operating Revenues

\$164,529,326 Total of Categories 1-19.

Revenues by Source	Men's Teams Only Total Operating	Women's Teams Only Total Operating	Not Allocated by Gender Total Operating
	Revenues	Revenues	Revenues
Baseball	859,735		
Basketball	11,344,447	1,063,835	
Fencing	283,196	334,740	
Field Hockey		730,143	
Football	100,505,438		
Golf	311,582	362,584	
Gymnastics	495,216	1,038,156	
Ice Hockey	4,665,990	1,464,965	
Lacrosse	1,023,599	739,311	
Soccer	775,385	1,086,008	
Softball		842,557	
Swimming and Diving	734,540	1,008,581	
Tennis	368,486	539,175	
Track and Field, X-Country	887,874	1,188,696	
Volleyball	353,470	1,212,691	
Wrestling	2,055,458		
Others			
Subtotal All Teams	124,664,416	11,611,442	(
Revenue Not Related to Specific Teams			28,253,46
Total Revenue	124,664,416	11,611,442	28,253,46

20	Athletic	Total Dollar
	Student	Amount
	Aid	

\$20,860,088 Input the total amount of athletic student-aid for the reporting year including:

- Summer school.
- Tuition discounts and waivers (unless it is a discount or waiver available to the general student body).
- Aid given to student-athletes who are inactive (medical reasons) or no longer eligible (exhausted eligibility).
- Other expenses related to attendance.

Note: Division I Grants-in-aid equivalencies are calculated by using the revenue distribution equivalencies by sport and in aggregate. (Athletic grant amount divided by the full grant amount). Other expenses related to attendance (also known as gap money or cost of attendance) should not be included in the grants-in-aid revenue distribution equivalencies. Only tuition, fees, room, board and course related books are countable for grants-in-aid revenue distribution per Bylaw 20.02.7.

Athletics aid awarded to non-athletes (student-managers, graduate assistants, trainers) should be reported as Expenses Not Related to Specific Teams. It is permissible to report only dollars in the Expenses Not Related to Specific Teams row as long as you have reported non-zero entries for Equivalencies, Number of Students, and Dollars (all 3 required for at least one sport).

Note: Pell grants are provided by the government, not the institution or athletics department, and therefore should be excluded from reporting in this category.

This information can be managed within the NCAA's Compliance Assistance (CA) software. The information entered into compliance assistance will automatically populate to the athletic student aid section within the NCAA Financial Reporting System when the CA import feature is selected.

Total	379.3
Equivalencies	
Awarded	
Total Students	60
Receiving Aid	

Male Athlete Scholarships

1

Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Equivalencies Awarded in 2018-2019 (A+B)	Number of Students Receiving Athletic Aid	Total Dollar Amount
Baseball	11.65	0	11.65	27	648,354
Basketball	13	1	14	14	799,977
Fencing	3.98	0.38	4.36	9	211,910
Football	85	7	92	92	5,185,104
Golf	4.15	0	4.15	8	234,232
Gymnastics	6.34	0	6.34	13	398,440
Ice Hockey	17.99	0	17.99	24	995,340
Lacrosse	13.22	0.14	13.36	48	693,023
Soccer	9.99	0	9.99	21	586,741
Swimming and Diving	9.8	0.14	9.94	27	590,413
Tennis	4.59	0.33	4.92	10	297,066
Track and Field, X-Country	13.58	0	13.58	32	665,052
Volleyball	4.5	0	4.5	14	231,655
Wrestling	9.79	0	9.79	14	502,916
Expenses Not Related to Specific Teams			0		
Totals	207.58	8.99	216.57	353	12,040,223

Female Athlete Scholarships

Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Equivalencies Awarded in 2018-2019 (A+B)	Number of Students Receiving Athletic Aid	Total Dollar Amount
Basketball	13	0	13	13	763,482
Fencing	5.05	0.25	5.3	7	253,256
Field Hockey	12.27	0	12.27	23	556,008
Golf	6.08	0.25	6.33	10	272,074
Gymnastics	12	1	13	13	725,922
Ice Hockey	18	1.09	19.09	24	1,190,933
Lacrosse	12.97	0	12.97	31	596,521

Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Equivalencies Awarded in 2018-2019 (A+B)	Number of Students Receiving Athletic Aid	Total Dollar Amount
Soccer	14.36	0.22	14.58	21	862,673
Softball	11.5	0.22	11.72	21	663,434
Swimming and Diving	13.83	0	13.83	29	825,508
Tennis	8	0	8	8	439,873
Track and Field, X-Country	19.29	0.37	19.66	35	900,532
Volleyball	13	0	13	13	769,649
Expenses Not Related to Specific Teams			0		
Totals	159.35	3.4	162.75	248	8,819,865

Not Allocated by Gender Scholarships

Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Equivalencies Awarded in 2018-2019 (A+B)	Number of Students Receiving Athletic Aid	Total Dollar Amount
Expenses Not Related to Specific Teams					
Totals	0	(0	0	0

21 Guarantees \$2,706,470 Input amounts paid to visiting participating institutions, including per diems and/or travel and meal expenses.

Expenses by Object of Expenditure	Men's Teams Only W Guarantees	omen's Teams Only No Guarantees	t Allocated by Gender Guarantees
Baseball	13,000	Guarantees	Guarantees
Basketball	342,500	66,970	
Fencing			
Field Hockey			
Football	2,200,000		
Golf			
Gymnastics			
Ice Hockey	44,000	1,500	
Lacrosse		500	
Soccer	11,500		
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country	5,000	5,000	
Volleyball	4,000	2,500	
Wrestling	10,000		
Others			
Subtotal All Teams	2,630,000	76,470	0
Expenses Not Related to Specific Teams			
Total Expenses	2,630,000	76,470	0

- 22 Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities
- \$31,928,512 Input compensation, bonuses and benefits paid to all coaches reportable on the university or related entities W-2 and 1099 forms inclusive of:
 - Gross wages and bonuses.
 - Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation, including those funded by the state.

Place any severance payments in Category 26.

Note: Bonuses related to participation in a post-season bowl game should be included in Category 41A.

- 23 Coaching Salaries, Benefits and Bonuses paid by a Third Party
- \$0 Input compensation, bonuses and benefits paid to all coaches by a third party and contractually guaranteed by the institution, but not included on the institutions W-2 including:
 - Car stipend.
 - Country club membership.
 - Allowances for clothing, housing, entertainment.
 - Speaking fees.
 - Camps compensation.
 - Media income.
 - Shoe and apparel income.

Expense Category 23 and 25 should equal Category 10.

Note: Bonuses related to participation in a post-season bowl game should be included in Category 41A.

Men's Teams Coaching Expenses

		Men	's Teams Head C	oaches	M	en'	s Teams Assistant	Coaches
Sport	Numbe F	TE	Coaching	Coaching	Numbe F	TE	Coaching	Coaching
	r of	S	Salaries, Benefits	Salaries,	r of		Salaries, Benefits	Salaries,
	Positio		and Bonuses	Benefits and	Positio		and Bonuses	Benefits and
	ns		paid by the	Bonuses paid	ns		paid by the	Bonuses paid
			University and	by a Third			University and	by a Third
]	Related Entities	Party			Related Entities	Party
Baseball	1	1			2	2		
Basketball	1	1			3	3		
Fencing	1	0.5			3	1.5		

		Mer	n's Teams Head C	oaches]	Men'	s Teams Assistant	Coaches
Sport	r of Positio ns		Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	Coaching Salaries, Benefits and Bonuses paid by a Third Party	Numbe r of Positio ns	FTE	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	Coaching Salaries, Benefits and Bonuses paid by a Third Party
Football	1	1			10	10		
Golf	1	1			1	1		
Gymnastics	1	1			2	2		
Ice Hockey	1	1			2	2		
Lacrosse	1	1			2	2		
Soccer	1	1			2	2		
Swimming and Diving	1	0.5			5	2.5		
Tennis	1	1			1	1		
Track and Field, X-Country	1	0.5			5	2.5		
Volleyball	1	1			2	2		
Wrestling	1	1			2	2		
Subtotal All Teams	14	12.5	12,094,446	() 42	35.5	11,896,084	0
Expenses Not Related to Specific Teams	Ī							
Total Expenses			12,094,446	()		11,896,084	0

Women's Teams Coaching Expenses

	Women's Teams Head Coaches				Women's Teams Assistant Coaches		
Sport	Numbe FTE	Coaching	Coaching	Numbe FTE	Coaching	Coaching	
	r of	Salaries, Benefits	Salaries,	r of	Salaries, Benefits	Salaries,	
	Positio	and Bonuses	Benefits and	Positio	and Bonuses	Benefits and	
	ns	paid by the	Bonuses paid	ns	paid by the	Bonuses paid	
		University and	by a Third		University and	by a Third	
		Related Entities	Party		Related Entities	Party	
Basketball	1 1			3 3			

Sport	Number of Positions		coaching Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	Coaches Coaching Salaries, Benefits and Bonuses paid by a Third Party	Numbe r of Positio ns		n's Teams Assistan Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	t Coaches Coaching Salaries, Benefits and Bonuses paid by a Third Party
Fencing	1	0.5			3	1.5		
Field Hockey	1	1			2	2		
Golf	1	1			1	1		
Gymnastics	1	1			2	2		
Ice Hockey	1	1			2	2		
Lacrosse	1	1			2	2		
Soccer	1	1			2	2		
Softball	1	1			2	2		
Swimming and Diving	1	0.5			5	2.5		
Tennis	1	1			1	1		
Track and Field, X-Country	1	0.5			5	2.5		
Volleyball	1	1			2	2		
Subtotal All Teams	13	11.5	4,515,143	(32	25.5	3,422,839	0
Expenses Not Related to Specific Teams								
Total Expenses			4,515,143	()		3,422,839	0

Reporting Year (FY): 2019

- 24 Support Staff/ Administrative Compensation, Benefits and Bonuses paid by the University and Related **Entities**
- \$29,715,573 Input compensation, bonuses and benefits paid to all administrative and support staff reportable on the university or related entities (e.g. foundations or booster clubs) W-2 and 1099 forms inclusive of:
 - Gross wages and bonuses.
 - Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation, including those funded by the state.

Staff members responsible for the gender-specific athletics department, but not a specific sport (i.e., director of men's athletics), will have their compensation figures reported as Expenses Not Related to Specific Teams fields. Athletics department staff members who assist both men's and women's teams (sports information director, academic advisor) will be reported as Not Allocated by Gender column.

- 25 Support Staff/ Administrative Compensation, Benefits and Bonuses paid by Third Party
- \$0 Input compensation, bonuses and benefits paid to administrative and support staff by a third party and contractually guaranteed by the institution, but not included on the institutions W-2 including:
 - Car stipend.
 - Country club membership.
 - Allowances for clothing, housing, entertainment.
 - Speaking fees.
 - Camps compensation.
 - Media income.
 - Shoe and apparel income.

Expense Category 23 and 25 should equal Category 10.

Men's Teams Only Women's Teams Only Not Allocated by Gender Expenses by Support Staff/ Support Staff/ Support Staff/ Support Staff/ Support Staff/ Object of Administrative Administrative Administrative Administrative Administrative Expenditure Compensation, Compensation, Compensation, Compensation, Compensation, Benefits and **Benefits and Benefits and Benefits and Benefits and Benefits and Bonuses paid** Bonuses paid **Bonuses paid** Bonuses paid **Bonuses** paid **Bonuses** paid by the by Third Party by the by Third Party by the **by Third Party University and** University and University and Related Related Related **Entities Entities Entities** 77,520

Baseball

Object of	Support Staff/ Administrative Compensation, Benefits and	Administrative Compensation, Benefits and Bonuses paid by Third Party	Support Staff/ Administrative Compensation, Benefits and Bonuses paid	Administrative Compensation, Benefits and Bonuses paid by Third Party	Support Staff/ Administrative Compensation Benefits and Bonuses paid	e Administrative , Compensation, Benefits and Bonuses paid by Third Party
Basketball	565,755		463,940			
Fencing						
Field Hockey			92,922			
Football	5,271,016					
Golf						
Gymnastics			33			
Ice Hockey	239,629		199,866			
Lacrosse	79,532		77,812			
Soccer	85,077		84,504			
Softball			80,308			
Swimming and Diving	47,363		47,055			
Tennis	2,731		17,634			
Track and Field, X-Country	91,821		91,200			
Volleyball	7,433		82,378			
Wrestling	191,503					
Others						
Subtotal All Teams	6,659,380	0	1,237,652	0	C	0
Expenses Not Related to Specific Teams					21,818,541	
Total Expenses	6,659,380	0	1,237,652	0	21,818,541	0

26 Severance Payments

\$319,517 Input severance payments and applicable benefits recognized for past coaching and administrative personnel.

Men's Teams Only Women's Teams OnlyNot Allocated by Gender Expenses by Object of Expenditure Severance Payments Severance Payments Severance Payments

Expenses by Object of Expenditure	Severance Payments Severance Payments	Severance Payments
Baseball		
Basketball	45,879	
Fencing		
Field Hockey		
Football	261,638	
Golf		
Gymnastics		
Ice Hockey		
Lacrosse		
Soccer		
Softball		
Swimming and Diving		
Tennis		
Track and Field, X-Country		
Volleyball		
Wrestling		
Others		
Subtotal All Teams	261,638 45,879	0
Expenses Not Related to Specific Teams		12,000
Total Expenses	261,638 45,879	12,000

27 Recruiting \$3,071,453 Input transportation, lodging and meals for prospective student-athletes and institutional personnel on official and unofficial visits, telephone call charges, postage and such. Include value of use of institution's own vehicles or airplanes as well as in-kind value of loaned or contributed transportation.

	Men's Teams Only Women's Teams Only Not Allocated by Gender						
Expenses by Object of Expenditure	Recruiting	Recruiting	Recruiting				
Baseball	66,080						
Basketball	479,396	147,253					
Fencing	5,632	7,755					
Field Hockey		25,087					
Football	1,529,068						
Golf	5,111	13,715					
Gymnastics	41,750	25,889					
Ice Hockey	86,125	49,978					
Lacrosse	34,150	19,947					
Soccer	44,893	48,876					
Softball		43,606					
Swimming and Diving	38,550	54,466					
Tennis	31,728	23,805					
Track and Field, X-Country	41,895	55,876					
Volleyball	36,818	67,718					
Wrestling	46,286						
Others							
Subtotal All Teams	2,487,482	583,971	0				
Expenses Not Related to Specific Teams							
Total Expenses	2,487,482	583,971	0				

Team \$8,174,763 Input air and ground travel, lodging, meals and incidentals (including housing costs incurred during school break period) for competition related to preseason, regular season and non-bowl postseason. Amounts incurred for food and lodging for housing the team before a home game also should be included. Use of the institution's own vehicles or airplanes as well as in-kind value of donor-provided transportation.

	Men's Teams Only W	Vomen's Teams Only No	ot Allocated by Gender
Expenses by Object of Expenditure	Team Travel	Team Travel	Team Travel
Baseball	279,854		
Basketball	1,256,405	730,215	
Fencing	60,061	67,447	
Field Hockey		89,927	
Football	1,099,910		
Golf	74,991	75,463	
Gymnastics	145,141	94,440	
Ice Hockey	578,515	192,924	
Lacrosse	246,674	94,526	
Soccer	122,118	185,172	
Softball		284,355	
Swimming and Diving	233,767	247,809	
Tennis	105,656	95,335	
Track and Field, X-Country	399,971	406,539	
Volleyball	150,252	556,944	
Wrestling	300,352		
Others			
Subtotal All Teams	5,053,667	3,121,096	0
Expenses Not Related to Specific Teams			
Total Expenses	5,053,667	3,121,096	0

29 Sports Equipment, Uniforms and Supplies

\$3,242,947 Input items that are provided to the teams only. Equipment amounts are those expended from current or operating funds. Include value of inkind equipment provided.

Expenses by Object of Expenditure	Men's Teams Only Sports Equipment, Uniforms and Supplies	Women's Teams Only Sports Equipment, Uniforms and Supplies	Not Allocated by Gender Sports Equipment, Uniforms and Supplies
Baseball	44,120		
Basketball	77,241	64,278	
Fencing	18,223	18,273	
Field Hockey		25,577	
Football	494,752		
Golf	12,017	2,319	
Gymnastics	49,304	63,107	
Ice Hockey	206,645	106,640	
Lacrosse	18,431	13,378	
Soccer	24,270	16,887	
Softball		33,289	
Swimming and Diving	43,651	44,665	
Tennis	14,665	13,969	
Track and Field, X-Country	22,877	14,055	
Volleyball	3,907	4,747	
Wrestling	175,129		
Others			
Subtotal All Teams	1,205,232	421,184	0
Expenses Not Related to Specific Teams			1,616,531
Total Expenses	1,205,232	421,184	1,616,531

Game \$10,032,698 Input game-day expenses other than travel which are necessary for intercollegiate Expense athletics competition, including officials, security, event staff, ambulance, etc. Input any payments back to the NCAA for hosting a tournament.

Expenses by Object of Expenditure	Men's Teams Only V Game Expenses	Women's Teams Only N Game Expenses	ot Allocated by Gender Game Expenses
Baseball	147,985	<u>-</u>	
Basketball	564,671	637,797	
Fencing	13,512	13,512	
Field Hockey		66,855	
Football	5,890,031		
Golf	10,729	8,992	
Gymnastics	16,461	34,656	
Ice Hockey	456,009	106,480	
Lacrosse	35,178	36,926	
Soccer	42,957	102,277	
Softball		42,996	
Swimming and Diving	1,274	547	
Tennis	32,807	23,236	
Track and Field, X-Country	46,493	46,300	
Volleyball	29,967	106,725	
Wrestling	127,214		
Others			
Subtotal All Teams	7,415,288	1,227,299	0
Expenses Not Related to Specific Teams			1,390,111
Total Expenses	7,415,288	1,227,299	1,390,111

Fund Raising, Marketing \$1,926,891 Input costs associated with fund raising, marketing and promotion for and Promotion media guides, brochures, recruiting publications and such.

Expenses by Object of Expenditure	Men's Teams Only Fund Raising, Marketing and Promotion	Women's Teams Only Fund Raising, Marketing and Promotion	Not Allocated by Gender Fund Raising, Marketing and Promotion
Baseball	800		
Basketball	8,415	8,056	
Fencing	47	47	
Field Hockey		290	
Football	101,138		
Golf		105	
Gymnastics	130	120	
Ice Hockey	8,542	861	
Lacrosse	410	195	
Soccer	344	235	
Softball		200	
Swimming and Diving	38	38	
Tennis			
Track and Field, X-Country	229	228	
Volleyball	360	7,719	
Wrestling	16,872		
Others			
Subtotal All Teams	137,325	18,094	0
Expenses Not Related to Specific Teams			1,771,472
Total Expenses	137,325	18,094	1,771,472

32 Sports
Camp
Expenses

\$0 Input all expenses paid by the athletics department, including non-athletics personnel salaries and benefits, from hosting sports camps and clinics. Athletics personnel salaries and benefits should be reported in Categories 22-25.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Expenses by Object of Expenditure	Sports Camp Expenses	Sports Camp Expenses	Sports Camp Expenses
Baseball			
Basketball			
Fencing			
Field Hockey			
Football			
Golf			
Gymnastics			
Ice Hockey			
Lacrosse			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	(0	0
Expenses Not Related to Specific Teams			
Total Expenses	(0	0

33 Spirit Groups \$661,809 Include support for spirit groups including bands, cheerleaders, mascots, dancers, etc.

	•	•	Not Allocated by Gender
Expenses by Object of Expenditure	Spirit Groups	Spirit Groups	Spirit Groups
Baseball			
Basketball			
Fencing			
Field Hockey			
Football			
Golf			
Gymnastics			
Ice Hockey			
Lacrosse			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	0	0	0
Expenses Not Related to Specific Teams	}		661,809
Total Expenses	0	0	661,809

34 Athletic Facilities
Debt Service,
Leases and Rental
Fee

\$16,225,487 Input debt service payments (principal and interest, including internal loan programs), leases and rental fees for athletics facilities for the reporting year regardless of entity paying (athletics, institution or other).

Do not report depreciation.

Note: If the institution is paying for <u>all</u> debt service, leases, or rental fees for athletic facilities but not charging to athletics, this category should equal Category 6A. If athletics or other entities are paying these expenses or the institution is charging directly to athletics, this category will not equal Category 6A.

Expenses by Object of Expenditure	Men's Teams Only Athletic Facilities Debt Service, Leases and Rental Fee	Women's Teams Only Athletic Facilities Debt Service, Leases and Rental Fee	Not Allocated by Gender Athletic Facilities Debt Service, Leases and Rental Fee
Baseball	118		
Basketball	85,149	88,932	
Fencing			
Field Hockey		19,074	
Football	93,545		
Golf			
Gymnastics	161	591	
Ice Hockey			
Lacrosse	22,948	16,993	
Soccer			
Softball			
Swimming and Diving	81	81	
Tennis	25,000	25,000	
Track and Field, X-Country	651	446	
Volleyball			
Wrestling			
Others			
Subtotal All Teams	227,653	151,117	0
Expenses Not Related to Specific Teams			15,846,717

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Expenses by Object	Athletic Facilities Debt	Athletic Facilities Debt	Athletic Facilities Debt
of Expenditure	Service, Leases and Rental	Service, Leases and Rental	Service, Leases and Rental
	Fee	Fee	Fee
Total Expenses	227,653	151,117	15,846,717

35 Direct Overhead and Administrative Expenses

\$13,466,234 Input overhead and administrative expenses <u>paid by or charged directly to athletics</u> including:

- Administrative/Overhead fees charged by the institution to athletics.
- Facilities maintenance.
- Security.
- Risk Management.
- Utilities.
- Equipment Repair.
- Telephone.
- Other Administrative Expenses.

Expenses by Object of Expenditure	Men's Teams Only Direct Overhead and Administrative Expenses	Women's Teams Only Direct Overhead and Administrative Expenses	Not Allocated by Gender Direct Overhead and Administrative Expenses
Baseball	150		
Basketball	753	20,095	
Fencing			
Field Hockey		12,501	
Football	3,771,898		
Golf		104	
Gymnastics	2,196	30,403	
Ice Hockey			
Lacrosse	413	115	
Soccer		76	
Softball		2,073	
Swimming and Diving			
Tennis			
Track and Field, X-Country	665		
Volleyball		3,891	
Wrestling	50,830		
Others			
Subtotal All Teams	3,826,905	69,258	0

Reporting Year (FY): 2	2019
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Expenses by Object of Expenditure	Men's Teams Only Direct Overhead and Administrative Expenses	Women's Teams Only Direct Overhead and Administrative Expenses	Not Allocated by Gender Direct Overhead and Administrative Expenses
Expenses Not Related to Specific Teams			9,570,071
Total Expenses	3,826,905	69,258	9,570,071

36 Indirect Institutional Support

- \$0 Input overhead and administrative expenses **NOT** paid by or charged directly to athletics including:
 - Administrative/Overhead fees <u>not charged</u> by the institution to athletics.
 - Facilities maintenance.
 - Security.
 - Risk Management.
 - Utilities.
 - Equipment Repair.
 - Telephone.
 - Other Administrative Expenses.

Do not report depreciation.

Note: This category should equal Category 6.

Expenses by Object of Expenditure	Men's Teams Only Indirect Institutional Support	Women's Teams Only Indirect Institutional Support	Not Allocated by Gender Indirect Institutional Support
Baseball			
Basketball			
Fencing			
Field Hockey			
Football			
Golf			
Gymnastics			
Ice Hockey			
Lacrosse			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	0)	0 0

Expenses by Object of Expenditure	Men's Teams Only Indirect Institutional Support	Women's Teams Only Indirect Institutional Support	Not Allocated by Gender Indirect Institutional Support
Expenses Not Related to Specific Teams			
Total Expenses	0		0 0

37 Medical Expenses and Insurance

\$1,832,140 Input medical expenses and medical insurance premiums for student-athletes.

Expenses by Object of Expenditure	Men's Teams Only Medical Expenses and Insurance	Women's Teams Only Medical Expenses and Insurance	Not Allocated by Gender Medical Expenses and Insurance
Baseball			
Basketball			
Fencing			
Field Hockey			
Football			
Golf			
Gymnastics			
Ice Hockey			
Lacrosse			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	0	(0
Expenses Not Related to Specific Teams			1,832,140
Total Expenses	0	(1,832,140

38 Memberships and Dues

\$106,283 Input memberships, conference and association dues.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Expenses by Object of Expenditure	Memberships and Dues	Memberships and Dues	Memberships and Dues
Baseball	165		
Basketball	900	1,175	
Fencing			
Field Hockey		88	
Football	12,125		
Golf	1,829	1,499	
Gymnastics	2,507	520	
Ice Hockey	555	21,605	
Lacrosse	337		
Soccer	625		
Softball		400	
Swimming and Diving	940	940	
Tennis	1,376	550	
Track and Field, X-Country	460	400	
Volleyball	4,367	210	
Wrestling	2,650		
Others			
Subtotal All Teams	28,836	27,387	0
Expenses Not Related to Specific Teams			50,060
Total Expenses	28,836	27,387	50,060

39 Student-Athlete Meals (non-travel)

\$1,817,728 Include meal allowance and food/snacks provided to student-athletes.

Note: Meals provided during team travel should be reported in Category 28.

Expenses by Object of Expenditure	Men's Teams Only Student-Athlete Meals (non-travel)	Women's Teams Only Student-Athlete Meals (non-travel)	Not Allocated by Gender Student-Athlete Meals (non-travel)
Baseball	21,687		
Basketball	180,845	72,500	
Fencing			
Field Hockey		21,497	
Football	610,500		
Golf	189	2,977	
Gymnastics	11,883	12,905	
Ice Hockey	171,547	43,566	
Lacrosse	19,136	6,721	
Soccer	32,299	29,582	
Softball		11,460	
Swimming and Diving	10,652	9,283	
Tennis	4,216	2,749	
Track and Field, X-Country	23,174	21,585	
Volleyball	9,950	61,795	
Wrestling	52,545		
Others			
Subtotal All Teams	1,148,623	296,620	0
Expenses Not Related to Specific Teams			372,485
Total Expenses	1,148,623	296,620	372,485

- 40 Other Operating \$11,605,412 Input any operating expenses paid by athletics in the report year which Expenses cannot be classified into one of the stated categories, including:
 - Non-team travel (conferences, etc.).
 - Team banquets and awards.

If the figure is greater than 10% of total expenses, please report the top three activities included in this category in the comments section.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender Other Operating Expenses	
Expenses by Object of Expenditure	Other Operating Expenses	Other Operating Expenses		
Baseball	106,007			
Basketball	227,444	507,633		
Fencing	11,614	871		
Field Hockey		58,557		
Football	1,763,175			
Golf	16,098	29,975		
Gymnastics	24,877	60,389		
Ice Hockey	198,193	91,322		
Lacrosse	99,696	33,737		
Soccer	74,844	107,502		
Softball		58,510		
Swimming and Diving	62,966	42,203		
Tennis	33,644	9,611		
Track and Field, X-Country	107,981	86,032		
Volleyball	120,147	142,820		
Wrestling	181,572			
Others				
Subtotal All Teams	3,028,258	1,229,162	0	
Expenses Not Related to Specific Teams			7,347,992	
Total Expenses	3,028,258	1,229,162	7,347,992	

- 41 Bowl \$2,191,375 Input all expenditures related to participation in a post-season bowl game, including: Expenses
 - Team travel, lodging and meal expenses.
 - Bonuses related to bowl participation.
 - Spirit groups.
 - Uniforms.

Note: All post-season bowl related coaching compensation/bonuses should be reported in Category 41A, Bowl Expenses – Coaching Compensation/Bonuses.

	Men's Teams Only Women's Teams Only Not Allocated by Gender				
Expenses by Object of Expenditure	Bowl Expenses	Bowl Expenses	Bowl Expenses		
Baseball					
Basketball					
Fencing					
Field Hockey					
Football	2,191,375				
Golf					
Gymnastics					
Ice Hockey					
Lacrosse					
Soccer					
Softball					
Swimming and Diving					
Tennis					
Track and Field, X-Country					
Volleyball					
Wrestling					
Others					
Subtotal All Teams	2,191,375	0	0		
Expenses Not Related to Specific Teams	3				
Total Expenses	2,191,375	0	0		

41A Bowl Expenses - Coaching Compensation/Bonuses

\$484,425 Input all coaching bonuses related to participation in a postseason bowl game.

Note: All other post-season bowl related expenses should be reported in Category 41, Bowl Expenses.

Expenses by Object of Expenditure	Men's Teams Only Bowl Expenses - Coaching Compensation/Bonuses	Women's Teams Only Bowl Expenses - Coaching Compensation/Bonuses	Not Allocated by Gender Bowl Expenses - Coaching Compensation/Bonuses
Baseball			
Basketball			
Fencing			
Field Hockey			
Football	484,425		
Golf			
Gymnastics			
Ice Hockey			
Lacrosse			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	484,425	0	0
Expenses Not Related to Specific Teams			
Total Expenses	484,425	0	0

Total Operating Expenses

\$160,369,805 Total of Categories 20-41A.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender Total Operating Expenses	
Expenses by Object of Expenditure	Total Operating Expenses	Total Operating Expenses		
Baseball	1,832,996			
Basketball	7,169,603	6,106,448		
Fencing	521,876	571,338		
Field Hockey		1,431,596		
Football	46,240,016			
Golf	583,555	627,054		
Gymnastics	1,071,189	1,509,121		
Ice Hockey	4,129,308	2,446,047		
Lacrosse	1,993,671	1,400,284		
Soccer	1,509,362	2,155,230		
Softball		1,662,005		
Swimming and Diving	1,307,001	1,549,901		
Tennis	917,242	914,861		
Track and Field, X-Country	1,854,199	2,086,673		
Volleyball	920,891	2,802,478		
Wrestling	2,765,931			
Others				
Subtotal All Teams	72,816,840	25,263,036	0	
Expenses Not Related to Specific Teams	0	0	62,289,929	
Total Expenses	72,816,840	25,263,036	62,289,929	

Athletics Participation

Table 981 Table 1 - - - Athletics Participation. A participant is a student-athlete who, as of the day of a varsity team's first scheduled contest in the traditional season: (a) is listed as a team member; (b) practices with the varsity team and receives coaching from one or more varsity coaches; or (c) receives athletically-related student aid.

Any student who satisfies one or more of the criteria above is a participant, including a student on a team the institution designates or defines as junior varsity, freshman, or novice, or a student who does not play in a scheduled contest, whether for medical reasons or to preserve eligibility (i.e., a redshirt).

Student-athletes who participate in more than one sport should be counted in each sport. The Coed Teams column is marked based on the content of the sports sponsored table (Mixed Sports) in the School Info page. Male practice players are NOT to be included as participants in this table.

Sport]	Number o	f Participants	Number of Participants Participating on a Second Team		Number of Participants Participating on a Third Team	
	Coed Teams	Men's Teams	Women's Teams	Men's Teams	Women's Teams	Men's Teams	Women's Teams
Baseball		38					
Basketball		18	32				
Cross Country		17	19	17	19	14	19
Fencing		28	44				
Field Hockey			25				
Football		127					
Golf		10	12				
Gymnastics		19	17				
Ice Hockey		27	26				
Lacrosse		49	33				
Soccer		27	27				
Softball			25				
Swimming and Diving		34	33				
Tennis		12	10				
Track, Indoor		45	53	42	52	14	19
Track, Outdoor		47	53	43	52	14	19
Volleyball		20	16				
Wrestling		38					

	I	Partic			1 0		f Participants pating on a rd Team
Sport	Coed Teams	Men's Teams	Women's Teams	Men's Teams	Women's Teams	Men's Teams	Women's Teams
Others							
Total Participants		556	425	102	123	42	57

43.3%

354

56.7%

498

Unduplicated Count of Participants

Participant Proportion

Head Coaching Assignments - Men's Teams

Table 2A

14 Table 2A - - - Head Coaches Assignments Men's Teams

Head Coaches of Men's Teams

	\mathbf{N}	Iale Coach	nes - Head C		Fe	emale Coac	hes - Head	Count
Sport			Full Time University Employee	Part Time University Employee or Volunteer	Coaching	Coaching		Part Time University Employee or Volunteer
Baseball	1		1					
Basketball	1		1					
Fencing		1	1					
Football	1		1					
Golf	1		1					
Gymnastics	1		1					
Ice Hockey	1		1					
Lacrosse	1		1					
Soccer	1		1					
Swimming and Diving		1	1					
Tennis	1		1					
Track and Field, X-Country		1	1					
Volleyball	1		1					
Wrestling	1		1					
Others								
Coaching Position Totals	11	3	14	0	0	0	0	0

Head Coaching Assignments - Women's Teams

Table 2B

13 Table 2B - - - Head Coaches Assignments Women's Teams

Head Coaches of Women's Teams

	\mathbf{N}	Iale Coach	nes - Head C	count	Fe	emale Coac	ches - Head	Count
Sport			Full Time University	Part Time University			Full Time University	Part Time University
	Duties	Duties	•	Employee or Volunteer	_	Duties	Employee	•
Basketball					1		1	
Fencing		1	1					
Field Hockey					1		1	
Golf					1		1	
Gymnastics					1		1	
Ice Hockey	1		1					
Lacrosse					1		1	
Soccer					1		1	
Softball					1		1	
Swimming and Diving		1	1					
Tennis	1		1					
Track and Field, X-Country		1	1					
Volleyball	1		1					
Others								
Coaching Position Totals	3	3	6	0	7	0	7	0

Assistant Coaching Assignments - Men's Teams

Table 3A

55 Table 3A - - - Assistant Coaches Assignments Men's Teams

Assistant Coaches of Men's Teams

	Male Coaches - Head Count		Female Coaches - Head Count					
Sport			Full Time	Part Time			Full Time	Part Time
	_	_	University	University	_	_	University	University
	Duties	Duties	Employee	Employee or	Duties	Duties	Employee	Employee or
				Volunteer				Volunteer
Baseball	2	1	2	1				
Basketball	3		3					
Fencing		2	2			2	1	1
Football	10		10					
Golf	1		1					
Gymnastics	2		2					
Ice Hockey	2	1	2	1				
Lacrosse	2	1	2	1				
Soccer	2		2					
Swimming and Diving		4	4			2	1	1
Tennis	1		1					
Track and Field, X-Country		7	4	3		4	1	3
Volleyball	2	1	2	1				
Wrestling	2	1	2	1				
Others								
Coaching Position Totals	29	18	39	8	0	8	3	5

Assistant Coaching Assignments - Women's Teams

Table 3B

46 Table 3B - - - Assistant Coaches Assignments Women's Teams

Accietant	Coachas	of Women	's Tooms
ASSISTANT	Coacnes	oi women	S TEATING

	Male Coaches - Head Count			Female Coaches - Head Count				
Sport			Full Time University	Part Time University			Full Time University	Part Time University
	Duties	Duties	Employee	Employee or Volunteer	Duties	Duties	Employee	Employee or Volunteer
Basketball	1		1		2		2	
Fencing		2	2			2	1	1
Field Hockey	1	0	1		1	1	1	1
Golf	1		1					
Gymnastics	2		2					
Ice Hockey					2	1	2	1
Lacrosse					2	1	2	1
Soccer	1		1		1	1	1	1
Softball					2	1	2	1
Swimming and Diving		4	4			2	1	1
Tennis					1		1	
Track and Field, X-Country		7	4	3	0	4	1	3
Volleyball	1	1	1	1	1		1	
Others								
Coaching Position Totals	7	14	17	4	12	13	15	10

Other Reporting Items

AUP Data Categories:

50 - Excess Transfers to Institution:

51 - Conference Realignment Expenses:

52 - Total Athletics Related Debt: \$54,850,575

53 - Total Institutional Debt: \$1,650,652,000

54 - Athletics Dedicated Endowments: \$164,645,094

55 - Institutional Endowments:

56 - Athletics Related Capital Expenditures:

Other Data Categories:

Institutional Expenses: \$6,280,089,000

Athletically-Related Facilities Annual Debt Service: \$3,845,450

Institution's Annual Debt Service: \$117,504,000

Institution's Education and General Expenses: \$3,413,294,000

Average Cost of Full Grant-in-Aid - In-State: \$32,236

Average Cost of Full Grant-in-Aid - Out-of-State: \$48,950

Average Cost of Attendance - In-State: \$37,024

Average Cost of Attendance - Out-of-State: \$53,738

Expenses Dedicated to Compliance: \$785,512

Name of Compliance Software Used: Jump Forward

Compliance FTEs: 7

Revenue Distribution - Sports Sponsored

Distribution Year: 2020

Academic Year of Sport Sponsorship Information: 2018-19

Men's Sports	Women's Sports	Mixed Sports
x Baseball	x Field Hockey	
x Football	x Softball	
x Men's Basketball	x Women's Basketball	
x Men's Cross Country	x Women's Cross Country	
x Men's Fencing	x Women's Fencing	
x Men's Golf	x Women's Golf	
x Men's Gymnastics	x Women's Gymnastics	
x Men's Ice Hockey	x Women's Ice Hockey	
x Men's Lacrosse	x Women's Lacrosse	
x Men's Soccer	x Women's Soccer	
x Men's Swimming and Diving	x Women's Swimming and Diving	
x Men's Tennis	x Women's Tennis	
x Men's Track, Indoor	x Women's Track, Indoor	
x Men's Track, Outdoor	x Women's Track, Outdoor	
x Men's Volleyball	x Women's Volleyball	
x Men's Wrestling		
Total Men's Sports Sponsored: 16	Total Women's Sports Sponsored: 15	Total Mixed Sports Sponsored:
Current Year's Submission of Sports Sponsored: 31	Previous Year's Submission of Sports Sponsored: 31	Variance: 0

Revenue Distribution - Grants-in-Aid

Distribution Year: 2020

Academic Year of Grant-in-Aid Information: 2018-19

Men's Team Sports

Men's Team Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Revenue Distribution Equivalencies Awarded (A+B)
Baseball	11.65	0	11.65
Basketball	13	1	14
Fencing	3.98	0.38	4.36
Football	85	7	92
Golf	4.15	0	4.15
Gymnastics	6.34	0	6.34
Ice Hockey	17.99	0	17.99
Lacrosse	13.22	0.14	13.36
Soccer	9.99	0	9.99
Swimming and Diving	9.8	0.14	9.94
Tennis	4.59	0.33	4.92
Track and Field, X-Country	13.58	0	13.58
Volleyball	4.5	0	4.5
Wrestling	9.79	0	9.79
Total Men's	207.58	8.99	216.57

Women's Team Sports

Women's Team Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Revenue Distribution Equivalencies Awarded (A+B)
Basketball	13	0	13
Fencing	5.05	0.25	5.3
Field Hockey	12.27	0	12.27
Golf	6.08	0.25	6.33
Gymnastics	12	1	13
Ice Hockey	18	1.09	19.09

Women's Team Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Revenue Distribution Equivalencies Awarded (A+B)
Lacrosse	12.97	0	12.97
Soccer	14.36	0.22	14.58
Softball	11.5	0.22	11.72
Swimming and Diving	13.83	0	13.83
Tennis	8	0	8
Track and Field, X-Country	19.29	0.37	19.66
Volleyball	13	0	13
Total Women's	159.35	3.40	162.75

Mixed Team Sports

Mixed Team Sport	Athletic Aid	Exhausted Eligibility	Total Revenue
	Equivalency (A)	or Medical	Distribution Equivalencies
		Equivalency (B)	Awarded (A+B)
Total Mixed	0	0	0

Prior Year Total Rev Dist	Current Year Total Rev Dist	Variance Between Prior and
Equivalencies	Equivalencies	Current Year
366.38	379.32	12.94 (3.53%)

Revenue Distribution - Pell Grants

Distribution Year: 2020

Academic Year of Pell Grant Information: 2018-19

Men's Team Sports

Sport	2018-19 Pell Grants	Prior Year Pell Grants	Variance Totals	Total Dollar Amount for SAs on Pell Grants
Baseball	6	4	2	22,798
Basketball	5	6	-1	23,425
Fencing	9	6	3	25,890
Football	34	27	7	123,062
Golf	1	0	1	1,345
Gymnastics	6	2	4	21,321
Ice Hockey	1	0	1	1,524
Lacrosse		2	-2	
Soccer	4	3	1	17,208
Swimming and Diving	2	2	0	8,990
Tennis	1	1	0	1,445
Track and Field, X-Country	10	11	-1	53,800
Volleyball		3	-3	
Wrestling	4	8	-4	18,603
Men's Total	83	75	8	319,411

Women's Team Sports

Sport	2018-19 Pell Grants	Prior Year Pell Grants	Variance Totals	Total Dollar Amount for SAs on Pell Grants
Basketball	4	5	-1	20,380
Fencing	2	2	0	5,590
Field Hockey	2	4	-2	8,840
Golf	0	0	0	
Gymnastics	2	1	1	6,890
Ice Hockey	1	0	1	3,145
Lacrosse	5	3	2	21,435
Soccer	2	0	2	4,868

Sport	2018-19 Pell Grants	Prior Year Pell Grants	Variance Totals	Total Dollar Amount for SAs on Pell Grants
Softball	3	1	2	12,577
Swimming and Diving	1	1	0	6,095
Tennis		0	0	
Track and Field, X-Country	12	9	3	52,683
Volleyball	4	2	2	24,380
Women's Total	38	28	10	166,883

Mixed Team Sports

Sport	2018-19 Pell Grants	Prior Year Pell Variance Grants Totals		Total Dollar Amount for SAs on Pell Grants
Mixed Total	0		0	0

	2018-19 Pell	Prior Year Pell	Variance	Total Dollar Amount for SAs on Pell
	Grants	Grants	Totals	Grants
Total	121	103	18	\$486,294

	Comments
Comments:	

Reporting Institution: Pennsylvania State University

Reporting Year (FY): 2019

Miscellaneous Information

Note: These values are calculated from data entered earlier in the system.

Athletically Related Student Aid

Input the total amount of athletic student-aid for the reporting year including:

- Summer school.
- Tuition discounts and waivers (unless it is a discount or waiver available to the general student body).
- Aid given to student-athletes who are inactive (medical reasons) or no longer eligible (exhausted eligibility).
- Other expenses related to attendance.

Note: Division I Grants-in-aid equivalencies are calculated by using the revenue distribution equivalencies by sport and in aggregate. (Athletic grant amount divided by the full grant amount). Other expenses related to attendance (also known as gap money or cost of attendance) should not be included in the grants-in-aid revenue distribution equivalencies. Only tuition, fees, room, board and course related books are countable for grants-in-aid revenue distribution per Bylaw 20.02.7.

Athletics aid awarded to non-athletes (student-managers, graduate assistants, trainers) should be reported as Expenses Not Related to Specific Teams. It is permissible to report only dollars in the Expenses Not Related to Specific Teams row as long as you have reported non-zero entries for Equivalencies, Number of Students, and Dollars (all 3 required for at least one sport).

Note: Pell grants are provided by the government, not the institution or athletics department, and therefore should be excluded from reporting in this category.

This information can be managed within the NCAA's Compliance Assistance (CA) software. The information entered into compliance assistance will automatically populate to the athletic student aid section within the NCAA Financial Reporting System when the CA import feature is selected.

Men's Teams \$12,0	
Women's Teams	\$8,819,865
Total Amount	\$20,860,088

Recruiting Expenditures

Input transportation, lodging and meals for prospective student-athletes and institutional personnel on official and unofficial visits, telephone call charges, postage and such. Include value of use of institution's own vehicles or airplanes as well as in-kind value of loaned or contributed transportation.

Men's Teams	\$2,487,482
Women's Teams	\$583,971

Total Amount	\$3,071,453

Head Coaches Input compensation, bonuses and benefits paid to all coaches reportable on the university or Salaries related entities W-2 and 1099 forms inclusive of:

- Gross wages and bonuses.
- Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation, including those funded by the state.

Place any severance payments in Category 26.

Note: Bonuses related to participation in a post-season bowl game should be included in Category 41A.

Average Salaries of Head Coaches	Dollars per FTE's FTE	Dollars per Position	Number of Positions	
Men's Teams	\$967,556 12.5	\$863,889	14	
Women's Teams	\$392,621 11.5	\$347,319	13	

Assistant Input compensation, bonuses and benefits paid to all coaches reportable on the university or Coaches Salaries related entities W-2 and 1099 forms inclusive of:

- Gross wages and bonuses.
- Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation, including those funded by the state.

Place any severance payments in Category 26.

Note: Bonuses related to participation in a post-season bowl game should be included in Category 41A.

Average Salaries of Assistant Coaches	Dollars per FTE' FTE	s Dollars per Position	Number of Positions	
Men's Teams	\$335,101 35.5	\$283,240	42	
Women's Teams	\$134,229 25.5	\$106,964	32	

Statement of Revenues and Expenses For the fiscal year ended 2019 (UNAUDITED)

ID	Item	Football	Men's Basketball	Women's Basketball	Other Sports	Non-Program Specific	Total
Reve	enues						
1	Ticket Sales	\$36,831,392	\$965,773	\$170,911	\$3,000,483	\$0	\$40,968,559
2	Direct State or Other Government Support	\$0	\$0	\$0	\$0	\$0	\$0
3	Student Fees	\$0	\$0	\$0	\$0	\$0	\$0
4	Direct Institutional Support	\$0	\$0	\$0	\$0	\$0	\$0
5	Less - Transfers to Institution	\$0	\$0	\$0	\$0	\$0	\$0
6	Indirect Institutional Support	\$0	\$0	\$0	\$0	\$0	\$0
6A	Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees	\$0	\$0	\$0	\$0	\$0	\$0
7	Guarantees	\$300,000	\$0	\$0	\$39,000	\$0	\$339,000
8	Contributions	\$10,793,777	\$780,834	\$456,743	\$10,760,750	\$8,707,093	\$31,499,197
9	In-Kind	\$0	\$0	\$0	\$0	\$0	\$0
10	Compensation and Benefits provided by a third party	\$0	\$0	\$0	\$0	\$0	\$0
11	Media Rights	\$34,126,600	\$6,022,341	\$0	\$0	\$0	\$40,148,941
12	NCAA Distributions	\$330,259	\$2,298,704	\$58,994	\$1,359,341	\$891,878	\$4,939,176
13	Conference Distributions (Non Media and Non Bowl)	\$6,549,465	\$841,024	\$0	\$0	\$30,747	\$7,421,236
13A	Conference Distributions of Bowl Generated Revenue	\$2,100,000	\$0	\$0	\$0	\$0	\$2,100,000
14	Program, Novelty, Parking and Concession Sales	\$6,817,288	\$19,249	\$2,014	\$575,922	\$81,976	\$7,496,449

ID	Item	Football	Men's Basketball	Women's Basketball	Other Sports	Non-Program Specific	Total
15	Royalties, Licensing, Advertisement and Sponsorships	\$0	\$0	\$0	\$0	\$14,890,040	\$14,890,040
16	Sports Camp Revenues	\$0	\$0	\$0	\$0	\$0	\$0
17	Athletics Restricted Endowment and Investments Income	\$1,283,952	\$250,915	\$216,305	\$3,933,654	\$801,336	\$6,486,162
18	Other Operating Revenue	\$1,352,113	\$165,607	\$158,868	\$3,692,988	\$2,850,398	\$8,219,974
19	Bowl Revenues	\$20,592	\$0	\$0	\$0	\$0	\$20,592
	Total Operating Revenues	\$100,505,438	\$11,344,447	\$1,063,835	\$23,362,138	\$28,253,468	\$164,529,326
Exp	enses						
20	Athletic Student Aid	\$5,185,104	\$799,977	\$763,482	\$14,111,525	\$0	\$20,860,088
21	Guarantees	\$2,200,000	\$342,500	\$66,970	\$97,000	\$0	\$2,706,470
22	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	\$15,280,316	\$2,580,152	\$2,488,243	\$11,579,801	\$0	\$31,928,512
23	Coaching Salaries, Benefits and Bonuses paid by a Third Party	\$0	\$0	\$0	\$0	\$0	\$0
24	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by the University and Related Entities	\$5,271,016	\$565,755	\$463,940	\$1,596,321	\$21,818,541	\$29,715,573
25	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by Third Party	\$0	\$0	\$0	\$0	\$0	\$0
26	Severance Payments	\$261,638	\$0	\$45,879	\$0	\$12,000	\$319,517
27	Recruiting	\$1,529,068	\$479,396	\$147,253	\$915,736	\$0	\$3,071,453
28	Team Travel	\$1,099,910	\$1,256,405	\$730,215	\$5,088,233	\$0	\$8,174,763

ID	Item	Football	Men's Basketball	Women's Basketball	Other Sports	Non-Program Specific	Total
29	Sports Equipment, Uniforms and Supplies	\$494,752	\$77,241	\$64,278	\$990,145	\$1,616,531	\$3,242,947
30	Game Expenses	\$5,890,031	\$564,671	\$637,797	\$1,550,088	\$1,390,111	\$10,032,698
31	Fund Raising, Marketing and Promotion	\$101,138	\$8,415	\$8,056	\$37,810	\$1,771,472	\$1,926,891
32	Sports Camp Expenses	\$0	\$0	\$0	\$0	\$0	\$0
33	Spirit Groups	\$0	\$0	\$0	\$0	\$661,809	\$661,809
34	Athletic Facilities Debt Service, Leases and Rental Fee	\$93,545	\$85,149	\$88,932	\$111,144	\$15,846,717	\$16,225,487
35	Direct Overhead and Administrative Expenses	\$3,771,898	\$753	\$20,095	\$103,417	\$9,570,071	\$13,466,234
36	Indirect Institutional Support	\$0	\$0	\$0	\$0	\$0	\$0
37	Medical Expenses and Insurance	\$0	\$0	\$0	\$0	\$1,832,140	\$1,832,140
38	Memberships and Dues	\$12,125	\$900	\$1,175	\$42,023	\$50,060	\$106,283
39	Student-Athlete Meals (non-travel)	\$610,500	\$180,845	\$72,500	\$581,398	\$372,485	\$1,817,728
40	Other Operating Expenses	\$1,763,175	\$227,444	\$507,633	\$1,759,168	\$7,347,992	\$11,605,412
41	Bowl Expenses	\$2,191,375	\$0	\$0	\$0	\$0	\$2,191,375
41A	Bowl Expenses - Coaching Compensation/ Bonuses	\$484,425	\$0	\$0	\$0	\$0	\$484,425
	Total Operating Expenses	\$46,240,016	\$7,169,603	\$6,106,448	\$38,563,809	\$62,289,929	\$160,369,805
	Excess (Deficiencies) of Revenues Over (Under) Expenses	\$54,265,422	\$4,174,844	-\$5,042,613	-\$15,201,671	-\$34,036,461	\$4,159,521