

*X FINAL\**

*Submitted  
1/16/12*

Name of Reporting Institution: Pennsylvania State University  
Information for the Reporting Year: 2011

Check to release your information to your conference

This will enable your data to be included in a summary that is sent to the conference office if they request it.

Number of Undergraduates (i.e.; full-time, baccalaureate, degree-seeking students) by Gender:  
(Use fall semester enrollment figures)

	Number	Percent
Male Undergraduates:	20070	54.3%
Female Undergraduates:	16884	45.7%
Total Undergraduates:	36954	100.0%

**Institutional Contact:**

Primary Contact Person:   
 Person best suited for the NCAA to contact with questions regarding the data submitted.  
 Title:   
 Phone:   
 Email:

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CEO:   
 CEO's e-mail address:

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\* University CFO:   
 \* University CFO's e-mail address:

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Auditors(NCAA Agreed-Upon Procedures):

**Current Classification:**

- NCAA division
- 1-A
  - 1-AA
  - 1-AAA
  - II (with football)
  - II (without football)
  - III (with football)
  - III (without football)

**Miscellaneous Information:**

Total Revenues and Operating Expenses of the Entire Institution as Indicated on the Institution's Financial Statement:

Revenues:	4555877000
Expenses:	4140612000

**Institution's Education and General Expenses:**

\* E & G as defined in NACUBO'S Finance and Reporting Manual: E&G expenses are categorized as instruction, research, public service, academic support, student services, instructional support, and scholarships and fellowships.

E&G does not include auxiliary enterprises, hospitals or independent operations.

E & G :	2690384000
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**Average Cost of Full Grant-In-Aid:**

(Institution's total cost for tuition, fees, room and board, and books)

In-State:	25675
Out-of-State:	37715

15.02.5 Full Grant-in-Aid. A full grant-in-aid is financial aid that consists of tuition and fees, room and board, and required course-related books.

**Total Cost of Attendance:**

In-State:	31594
Out-of-State:	43588

15.02.2 Cost of attendance. The "cost of attendance" is an amount calculated by an institutional financial aid office, using federal regulations, that includes the total cost of tuition and fees, room and board, books and supplies, transportation, and other expenses related to attendance at the institution. (Adopted: 1/11/94) Refer to 15.02.2.1 for Calculation of Cost of Attendance.

**Please verify the Men's, Women's and Mixed Teams your institution sponsors:**

Sport	Men's Teams Only	Women's Teams Only	Mixed Teams
Baseball	X		
Basketball	X	X	
Bowling			
Cross Country	X	X	
Equestrian			
Fencing	X	X	
Field Hockey		X	
Football	X		
Golf	X	X	
Gymnastics	X	X	
Ice Hockey			
Lacrosse	X	X	
Rifle			
Rowing			
Rugby			
Sand Volleyball			
Skiing			
Soccer	X	X	
Softball		X	
Swimming	X	X	
Tennis	X	X	
Track, Indoor	X	X	
Track, Outdoor	X	X	
Volleyball	X	X	
Water Polo			
Wrestling	X		
Others			

## Revenue/Expense Summary

ID	Item	Amount	Definition
1	Ticket Sales.	35634458	Include revenue received for sales of admissions to athletics events. Include ticket sales to the public, faculty and students, and money received for shipping and handling of tickets. Do not include ticket sales for conference and national tournaments that are pass-through transactions. Report amounts in excess of a ticket's face value paid by ticket purchasers (for example, to obtain preferential seating) in Category 4 (Contributions).
2	Student Fees	0	Include student fees assessed and restricted for support of intercollegiate athletics.
3	Guarantees.	203000	Include revenue received from participation in away games.
4	Contributions.	34286648	Include amounts received directly from individuals, corporations, associations, foundations, clubs or other organizations that are designated, restricted or unrestricted by the donor for the operation of the athletics program. Report amounts paid in excess of a ticket's value. Contributions shall include cash, marketable securities and in-kind contributions. In-kind contributions may include dealer-provided automobiles (market value of the use of a car), apparel and soft-drink products for use by staff and teams. Do not report pledges until funds are allocated. Report gifts and merchandise from corporate sponsorship agreements in Category 12 (Royalties, Licensing, Advertisement and Sponsorship).
5	Compensation and Benefits Provided by a Third Party.	0	Include all amounts provided by a third party and contractually guaranteed by the institution, but not included on the institution's W-2 (e.g., car stipend, country club membership, entertainment allowance, clothing allowance, speaking fees, housing allowance, compensation from camps, radio income, television income, and shoe and apparel income). This should equal Expense Categories 20 and 22 combined.
6	Direct State or Other Government Support.	0	Include state, municipal, federal and other government appropriations made in support of the operations of intercollegiate athletics. This amount includes funding specifically earmarked to the athletics department by government agencies for which the institution has no discretion to reallocate. Any state or other government support appropriated to the university, for which the university determines the dollar allocation to the athletics department shall be reported in Direct Institutional Support (item 7).
7	Direct Institutional Support.	0	Include value of institutional resources for the current operations of intercollegiate athletics, as well as all unrestricted funds allocated to the athletics department by the university (e.g., state funds, tuition, tuition waivers and transfers). Also include Federal Work Study support for student workers employed by athletics. Report actual amounts and do not net with Transfers to Institution (category 37).
8	Indirect Facilities and Administrative Support.	0	Include value of facilities and services provided by the institution not charged to athletics. This support may include an allocation for institutional administrative cost, facilities and maintenance, grounds and field maintenance, security, risk management, utilities, depreciation and debt service. If your institution does not currently track indirect institutional support, consult your business office for a reasonable allocation. If counted here, include offsetting expenditure equal in value in Expense Category 32 (Indirect Facilities and Administrative Support).
9	NCAA/Conference Distributions including all tournament revenues.	23748787	Include revenue received from participation in bowl games, tournaments and all NCAA distributions. This category includes amounts received for direct participation or through a sharing arrangement with an athletics conference, including shares of conference television agreements. If known by sport, report as such. Include any payments received from the NCAA for

			hosting a championship (permissible to include in Revenue Not Related to Specific Teams).
10	Broadcast, Television, Radio, and Internet Rights.	2500000	Include institutional revenue received directly for radio and television broadcasts, Internet and e-commerce rights received through institution-negotiated contracts.
11	Program Sales, Concessions, Novelty Sales, and Parking.	4688241	Include revenue of game programs, novelties, food or other concessions, and parking revenues. Revenue from sales of game program advertising is to be included in Revenue Category 12 (Royalties, Licensing, Advertisements and Sponsorships).
12	Royalties, Licensing, Advertisements and Sponsorships.	5517643	Include all revenue from corporate sponsorships, licensing, sales of advertisements, trademarks and royalties. An allocation will be necessary to distinguish revenues generated by athletics versus the university if payments are combined. Include the value of in-kind products and services provided as part of the sponsorship (e.g., equipment, apparel, soft drinks, water and isotonic products).
13	Sports Camp Revenues.	0	Include amounts received by the athletics department for sports-camps and clinics.
14	Endowment and Investment Income.	2949601	Include endowment spending policy distribution and other investment income in support of the athletics department. These categories include only restricted investment and endowment income for the operations of intercollegiate athletics; institutional allocations of income from unrestricted endowments qualify as ?Direct Institutional Support.?
15	Other Operating Revenue.	6589647	Less than 5% of total revenues may appear on this line. If the number is greater than 5%, please reclassify adequate revenue to the appropriate category(ies) above to bring the category to less than 5% of the total operating revenue.
16	Total Operating Revenue.	116118025	Add Categories 1-15.
<b>Expenses</b>			
17	Athletic Student Aid.	12289069	Include the total amount of athletically related student aid awarded, including summer school and tuition discounts and waivers (including aid given to student-athletes who have exhausted their eligibility or who are inactive due to medical reasons). Athletics aid awarded to non-athletes (student-managers, graduate assistants, trainers) should be reported as Expenses Not Related to Specific Teams. It is permissible to report only dollars in the Expenses Not Related to Specific Teams row as long as you have reported non-zero entries for Equivalencies, Number of Students, and Dollars (all 3 required) for at least one sport.
18	Guarantees.	1563200	Include amounts paid to visiting participating institutions.
19	Coaching Salaries, Benefits, and Bonuses Paid by the University and Related Entities.	14098568	Include gross salaries, bonuses and benefits provided to head and assistant coaches, which includes all gross wages, benefits and bonuses attributable to coaching that would be reportable on university and related entities (e.g., foundations, booster clubs) W-2 and 1099 forms (e.g., car stipend, country club membership, entertainment allowance, clothing allowance, speaking fees, housing allowance, supplemental retirement allowance, compensation from camps, radio income, television income, tuition remission, earned deferred compensation benefits). Place any payment made to previous coaches to satisfy a contractual agreement for coaching in Category 23 (Severance Payments).
20	Coaching Other Compensation and Benefits Paid by a Third Party.	0	Include all compensation paid to the coaching staff by a third party and contractually guaranteed by the institution, but not included on the institution's W-2 (e.g., car stipend, country club membership, entertainment allowance, clothing allowance, speaking fees, housing allowance, compensation from camps, radio income, television income, shoe and apparel income). Expense Categories 20 and 22 combined should equal

			Revenue Category 5 (Compensation and Benefits Provided by a Third Party).
21	Support Staff/Administrative Salaries, Benefits and Bonuses Paid by the University and Related Entities.	11543088	Include gross salaries, bonuses and benefits paid to administrative staff (i.e., football secretary, sport-specific trainer) that would be reportable on university and related entities (e.g., foundations, booster clubs) W-2 and 1099 forms (e.g., car stipend, country club membership, entertainment allowance, clothing allowance, speaking fees, housing allowance, supplemental retirement allowance, compensation from camps, radio income, television income, tuition remission, earned deferred compensation benefits). Staff members responsible for the gender-specific athletics department, but not a specific sport (i.e., director of men's athletics), will have their compensation figures reported as Expenses Not Related to Specific Teams fields. Athletics department staff members who assist both men's and women's teams (sports information director, academic advisor) will be reported as Not Allocated by Gender column.
22	Support Staff/Administrative Other Compensation and Benefits Paid by a Third Party.	0	Include all compensation paid to the support staff by a third party and contractually guaranteed by the institution, but not included on the institution's W-2 (e.g., car stipend, country club membership, entertainment allowance, clothing allowance, speaking fees, housing allowance, compensation from camps, radio income, television income, shoe and apparel income). Expense Categories 20 and 22 combined should equal Revenue Category 5 (Compensation and Benefits Provided by a Third Party).
23	Severance Payments.	0	Include severance payments and applicable benefits recognized for past coaching and administrative personnel.
24	Recruiting.	1147852	Include transportation, lodging and meals for prospective student-athletes and institutional personnel on official and unofficial visits, telephone call charges, postage and such. Include value of use of institution's own vehicles or airplanes as well as in-kind value of loaned or contributed transportation.
25	Team Travel	6673713	Include air and ground travel, lodging, meals and incidentals for competition related to preseason, regular season and postseason. Amounts incurred for food and lodging for housing the team before a home game also should be included. Include value of use of the institution's own vehicles or airplanes as well as in-kind value of donor-provided transportation.
26	Equipment, Uniforms and Supplies.	2307924	Include items that are provided to the teams only. Equipment amounts are those expended from current or operating funds.
27	Game Expenses.	3750909	Include game-day expenses other than travel that are necessary for intercollegiate athletics competition, including officials, security, event staff, ambulance and such.
28	Fund Raising, Marketing and Promotion.	2117299	Include costs associated with fund raising, marketing and promotion for media guides, brochures, recruiting publications and such.
29	Sports Camp Expenses.	350318	Include all expenses paid by the athletics department, including non-athletics personnel salaries and benefits, from hosting sports camps and clinics. Athletics personnel salaries and benefits should be reported in Categories 19, 20, 21 or 22.
30	Direct Facilities, Maintenance, and Rental.	28135841	Include direct facilities costs charged to intercollegiate athletics, including building and grounds maintenance, utilities, rental fees, operating leases, equipment repair and maintenance, and debt service.
31	Spirit Groups	323731	Include support for spirit groups including bands, cheerleaders, mascots, dancers, etc.
32	Indirect Facilities and Administrative Support.	0	Include value of facilities and services provided by the institution not charged to athletics. This support may include an allocation for institutional administrative cost, facilities and maintenance, grounds and field maintenance, security, risk management, utilities, depreciation and debt

			service. If your institution does not currently track indirect institutional support, consult your business office for a reasonable allocation. If counted here, include offsetting amount equal in value in Revenue in Category 8 (Indirect Facilities and Administrative Support).
33	Medical Expenses and Medical Insurance	2427234	Include medical expenses and medical insurance premiums for student-athletes.
34	Memberships and Dues.	44934	Include memberships, conference and association dues.
35	Other Operating Expenses.	14562803	Other operating expenses include printing and duplicating, subscriptions, business insurance, telephone, postage, operating and equipment leases, non-team travel and any other operating expense not reported elsewhere. Do not include indirect administration overhead provided by the university (use Category 32) or salaries and benefits (use Categories 19 or 21). Attempt to allocate all expenses to Categories 17 through 34 before using this category. As a guide, please limit this category to 10% of total operating expenses. If the number is greater than 10%, please provide the top three categories and amounts in the comments section below.
36	Total Operating Expenses.	101336483	Add Categories 17-35.
37	Transfers to Institution	0	Include, if applicable, the amount of athletic-generated revenues or athletic reserves that are contributed back to your institution for other institutional initiatives outside of athletics. Amount reported should not be deducted from Direct Institutional Support (category 7) allocated to athletics by your institution.
38	Total Expenses	101336483	Add Categories 36-37.

**Revenue/Expense Detail**

1	Ticket Sales.	35634458	Include revenue received for sales of admissions to athletics events. Include ticket sales to the public, faculty and students, and money received for shipping and handling of tickets. Do not include ticket sales for conference and national tournaments that are pass-through transactions. Report amounts in excess of a ticket's face value paid by ticket purchasers (for example, to obtain preferential seating) in Category 4 (Contributions).
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Revenues by Source	Men's Teams Only Ticket Sales.	Women's Teams Only Ticket Sales.	Not Allocated by Gender Ticket Sales.
Baseball	14818		
Basketball	842186	209383	
Fencing			
Field Hockey			
Football	34232483		
Golf			
Gymnastics	9288	12298	
Lacrosse	752		
Soccer	1208		
Softball		6223	
Swimming			
Tennis			
Track and Field, X-Country			
Volleyball	10306	121930	

Others			
Wrestling	173583		
Subtotal All Teams	35284624	349834	
Revenue Not Related to Specific Teams			
Total Revenue	35284624	349834	

2 Student Fees  Include student fees assessed and restricted for support of intercollegiate athletics.

Revenues by Source	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
	Student Fees	Student Fees	Student Fees
Baseball			
Basketball			
Fencing			
Field Hockey			
Football			
Golf			
Gymnastics			
Lacrosse			
Soccer			
Softball			
Swimming			
Tennis			
Track and Field, X-Country			
Volleyball			
Others			
Wrestling			
Subtotal All Teams			
Revenue Not Related to Specific Teams			
Total Revenue			

3 Guarantees.  Include revenue received from participation in away games.

Revenues by Source	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
	Guarantees.	Guarantees.	Guarantees.
Baseball			
Basketball			
Fencing			
Field Hockey			
Football	200000		
Golf			
Gymnastics			
Lacrosse			

Soccer			
Softball			
Swimming			
Tennis			
Track and Field, X-Country	1500	1500	
Volleyball			
Others			
Wrestling			
Subtotal All Teams	201500	1500	
Revenue Not Related to Specific Teams			
Total Revenue	201500	1500	

4		34286648	<p>Include amounts received directly from individuals, corporations, associations, foundations, clubs or other organizations that are designated, restricted or unrestricted by the donor for the operation of the athletics program. Report amounts paid in excess of a ticket's value. Contributions shall include cash, marketable securities and in-kind contributions. In-kind contributions may include dealer-provided automobiles (market value of the use of a car), apparel and soft-drink products for use by staff and teams. Do not report pledges until funds are allocated. Report gifts and merchandise from corporate sponsorship agreements in Category 12 (Royalties, Licensing, Advertisement and Sponsorship).</p>
	Contributions.		

Revenues by Source	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
	Contributions.	Contributions.	Contributions.
Baseball	241618		
Basketball	285238	237553	
Fencing	74068	119719	
Field Hockey		158198	
Football	2064098		
Golf	76113	130971	
Gymnastics	141655	381761	
Lacrosse	254418	293823	
Soccer	220131	364301	
Softball		305260	
Swimming	225072	295657	
Tennis	76510	201699	
Track and Field, X-Country	276937	436192	
Volleyball	110871	360638	
Others			
Wrestling	224738		
Subtotal All Teams	4271467	3285772	
Revenue Not Related to Specific Teams			26729409
Total Revenue	4271467	3285772	26729409



5	Compensation and Benefits Provided by a Third Party.	0	Include all amounts provided by a third party and contractually guaranteed by the institution, but not included on the institution's W-2 (e.g., car stipend, country club membership, entertainment allowance, clothing allowance, speaking fees, housing allowance, compensation from camps, radio income, television income, and shoe and apparel income). This should equal Expense Categories 20 and 22 combined.
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Revenues by Source	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
	Compensation and Benefits Provided by a Third Party.	Compensation and Benefits Provided by a Third Party.	Compensation and Benefits Provided by a Third Party.
Baseball			
Basketball			
Fencing			
Field Hockey			
Football			
Golf			
Gymnastics			
Lacrosse			
Soccer			
Softball			
Swimming			
Tennis			
Track and Field, X-Country			
Volleyball			
Others			
Wrestling			
Subtotal All Teams			
Revenue Not Related to Specific Teams			
Total Revenue			

6	Direct State or Other Government Support.	0	Include state, municipal, federal and other government appropriations made in support of the operations of intercollegiate athletics. This amount includes funding specifically earmarked to the athletics department by government agencies for which the institution has no discretion to reallocate. Any state or other government support appropriated to the university, for which the university determines the dollar allocation to the athletics department shall be reported in Direct Institutional Support (item 7).
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Revenues by Source	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
	Direct State or Other Government Support.	Direct State or Other Government Support.	Direct State or Other Government Support.
Baseball			
Basketball			
Fencing			
Field Hockey			
Football			

Golf			
Gymnastics			
Lacrosse			
Soccer			
Softball			
Swimming			
Tennis			
Track and Field, X-Country			
Volleyball			
Others			
Wrestling			
Subtotal All Teams			
Revenue Not Related to Specific Teams			
Total Revenue			

7	Direct Institutional Support.	0	Include value of institutional resources for the current operations of intercollegiate athletics, as well as all unrestricted funds allocated to the athletics department by the university (e.g., state funds, tuition, tuition waivers and transfers). Also include Federal Work Study support for student workers employed by athletics. Report actual amounts and do not net with Transfers to Institution (category 37).
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Revenues by Source	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
	Direct Institutional Support.	Direct Institutional Support.	Direct Institutional Support.
Baseball			
Basketball			
Fencing			
Field Hockey			
Football			
Golf			
Gymnastics			
Lacrosse			
Soccer			
Softball			
Swimming			
Tennis			
Track and Field, X-Country			
Volleyball			
Others			
Wrestling			
Subtotal All Teams			
Revenue Not Related to Specific Teams			

Total Revenue			
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8	Indirect Facilities and Administrative Support.	0	Include value of facilities and services provided by the institution not charged to athletics. This support may include an allocation for institutional administrative cost, facilities and maintenance, grounds and field maintenance, security, risk management, utilities, depreciation and debt service. If your institution does not currently track indirect institutional support, consult your business office for a reasonable allocation. If counted here, include offsetting expenditure equal in value in Expense Category 32 (Indirect Facilities and Administrative Support).
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Revenues by Source	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
	Indirect Facilities and Administrative Support.	Indirect Facilities and Administrative Support.	Indirect Facilities and Administrative Support.
Baseball			
Basketball			
Fencing			
Field Hockey			
Football			
Golf			
Gymnastics			
Lacrosse			
Soccer			
Softball			
Swimming			
Tennis			
Track and Field, X-Country			
Volleyball			
Others			
Wrestling			
Subtotal All Teams			
Revenue Not Related to Specific Teams			
Total Revenue			

9	NCAA/Conference Distributions including all tournament revenues.	23748787	Include revenue received from participation in bowl games, tournaments and all NCAA distributions. This category includes amounts received for direct participation or through a sharing arrangement with an athletics conference, including shares of conference television agreements. If known by sport, report as such. Include any payments received from the NCAA for hosting a championship (permissible to include in Revenue Not Related to Specific Teams).
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Revenues by Source	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
	NCAA/Conference Distributions including all tournament revenues.	NCAA/Conference Distributions including all tournament revenues.	NCAA/Conference Distributions including all tournament revenues.

Baseball			
Basketball	8029329		
Fencing			
Field Hockey			
Football	15628309		
Golf			
Gymnastics			
Lacrosse			
Soccer			
Softball			
Swimming			
Tennis			
Track and Field, X-Country			
Volleyball			
Others			
Wrestling			
Subtotal All Teams	23657638		
Revenue Not Related to Specific Teams			91149
Total Revenue	23657638		91149

10	Broadcast, Television, Radio, and Internet Rights.	2500000	Include institutional revenue received directly for radio and television broadcasts, Internet and e-commerce rights received through institution-negotiated contracts.
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Revenues by Source	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
	Broadcast, Television, Radio, and Internet Rights.	Broadcast, Television, Radio, and Internet Rights.	Broadcast, Television, Radio, and Internet Rights.
Baseball			
Basketball			
Fencing			
Field Hockey			
Football			
Golf			
Gymnastics			
Lacrosse			
Soccer			
Softball			
Swimming			
Tennis			
Track and Field, X-Country			

Volleyball			
Others			
Wrestling			
Subtotal All Teams			
Revenue Not Related to Specific Teams			2500000
Total Revenue			2500000

11	Program Sales, Concessions, Novelty Sales, and Parking.		Include revenue of game programs, novelties, food or other concessions, and parking revenues. Revenue from sales of game program advertising is to be included in Revenue Category 12 (Royalties, Licensing, Advertisements and Sponsorships).
		4688241	

Revenues by Source	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
	Program Sales, Concessions, Novelty Sales, and Parking.	Program Sales, Concessions, Novelty Sales, and Parking.	Program Sales, Concessions, Novelty Sales, and Parking.
Baseball	540		
Basketball	9830	6776	
Fencing			
Field Hockey		3782	
Football	4352409		
Golf			
Gymnastics	3197	5320	
Lacrosse	2464	704	
Soccer	11164	5999	
Softball		5481	
Swimming			
Tennis			
Track and Field, X-Country	8719	4984	
Volleyball	20060	42712	
Others			
Wrestling	50262		
Subtotal All Teams	4458645	75758	
Revenue Not Related to Specific Teams			153838
Total Revenue	4458645	75758	153838

12	Royalties, Licensing, Advertisements and Sponsorships.		Include all revenue from corporate sponsorships, licensing, sales of advertisements, trademarks and royalties. An allocation will be necessary to distinguish revenues generated by athletics versus the university if payments are combined. Include the value of in-kind products and services provided as part of the sponsorship (e.g., equipment, apparel, soft drinks, water and isotonic products).
		5517643	

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
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Revenues by Source	Royalties, Licensing, Advertisements and Sponsorships.	Royalties, Licensing, Advertisements and Sponsorships.	Royalties, Licensing, Advertisements and Sponsorships.
Baseball	93000		
Basketball			
Fencing			
Field Hockey			
Football			
Golf			
Gymnastics			
Lacrosse			
Soccer			
Softball			
Swimming			
Tennis			
Track and Field, X-Country			
Volleyball			
Others			
Wrestling			
Subtotal All Teams	93000		
Revenue Not Related to Specific Teams			5424643
Total Revenue	93000		5424643

13	Sports Camp Revenues.	0	Include amounts received by the athletics department for sports-camps and clinics.
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Revenues by Source	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
	Sports Camp Revenues.	Sports Camp Revenues.	Sports Camp Revenues.
Baseball			
Basketball			
Fencing			
Field Hockey			
Football			
Golf			
Gymnastics			
Lacrosse			
Soccer			
Softball			
Swimming			
Tennis			
Track and Field, X-Country			
Volleyball			

Others			
Wrestling			
Subtotal All Teams			
Revenue Not Related to Specific Teams			
Total Revenue			

14	Endowment and Investment Income.	2949601	Include endowment spending policy distribution and other investment income in support of the athletics department. These categories include only restricted investment and endowment income for the operations of intercollegiate athletics; institutional allocations of income from unrestricted endowments qualify as ?Direct Institutional Support.?
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Revenues by Source	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
	Endowment and Investment Income.	Endowment and Investment Income.	Endowment and Investment Income.
Baseball	47805		
Basketball	145846	146826	
Fencing	15326	32763	
Field Hockey		28741	
Football	863706		
Golf	54621	29727	
Gymnastics	95201	62532	
Lacrosse	56486	41870	
Soccer	23204	29817	
Softball		16929	
Swimming	30423	31209	
Tennis	53227	61923	
Track and Field, X-Country	57785	35977	
Volleyball	12978	69655	
Others			
Wrestling	220908		
Subtotal All Teams	1677516	587969	
Revenue Not Related to Specific Teams			684116
Total Revenue	1677516	587969	684116

15	Other Operating Revenue.	6589647	Less than 5% of total revenues may appear on this line. If the number is greater than 5%, please reclassify adequate revenue to the appropriate category(ies) above to bring the category to less than 5% of the total operating revenue.
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Revenues by Source	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
	Other Operating Revenue.	Other Operating Revenue.	Other Operating Revenue.
Baseball	183204		
Basketball	173470	124349	

Fencing	38920	60628	
Field Hockey		67076	
Football	1552001		
Golf	37743	64810	
Gymnastics	58177	170723	
Lacrosse	92971	131260	
Soccer	92814	159186	
Softball		140511	
Swimming	98602	131584	
Tennis	33282	91960	
Track and Field, X-Country	148287	228075	
Volleyball	44544	165491	
Others			
Wrestling	98677		
Subtotal All Teams	2652692	1535653	
Revenue Not Related to Specific Teams			2401302
Total Revenue	2652692	1535653	2401302

16	Total Operating Revenue.	116118025	Add Categories 1-15.
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	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Revenues by Source	Total Operating Revenue.	Total Operating Revenue.	Total Operating Revenue.
Baseball	580985		
Basketball	9485899	724887	
Fencing	128314	213110	
Field Hockey		257797	
Football	58893006		
Golf	168477	225508	
Gymnastics	307518	632634	
Lacrosse	407091	467657	
Soccer	348521	559303	
Softball		474404	
Swimming	354097	458450	
Tennis	163019	355582	
Track and Field, X-Country	493228	706728	
Volleyball	198759	760426	
Wrestling	768168		
Others			
Subtotal All Teams	72297082	5836486	
Revenue Not Related to Specific Teams			37984457



Total Revenue	72297082	5836486	37984457
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17	Athletic Student Aid.	12289069	Include the total amount of athletically related student aid awarded, including summer school and tuition discounts and waivers (including aid given to student-athletes who have exhausted their eligibility or who are inactive due to medical reasons). Athletics aid awarded to non-athletes (student-managers, graduate assistants, trainers) should be reported as Expenses Not Related to Specific Teams. It is permissible to report only dollars in the Expenses Not Related to Specific Teams row as long as you have reported non-zero entries for Equivalencies, Number of Students, and Dollars (all 3 required) for at least one sport.
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Sport	Male Athletes			Female Athletes			Not Allocated by Gender	
	Scholarships			Scholarships			Scholarships	
	Equivalencies Awarded in 2010-2011	Number of Students Receiving Athletic Aid	Total Dollar Amount	Equivalencies Awarded in 2010-2011	Number of Students Receiving Athletic Aid	Total Dollar Amount	Equivalencies Awarded in 2010-2011	Number of Students Receiving Athletic Aid
Baseball	10.94	24	363248					
Basketball	13	13	534290	11	13	475071		
Fencing	3.42	6	115911	4.17	9	203549		
Field Hockey				9.37	18	236632		
Football	85	86	3614356					
Golf	4.07	10	145386	5.84	11	201343		
Gymnastics	6.29	13	274296	12	16	595374		
Lacrosse	11.16	35	340457	11.98	25	459735		
Soccer	9.63	19	313356	14	20	528484		
Softball				11.94	15	453757		
Swimming	9.57	25	331136	12.69	24	442115		
Tennis	4.27	11	157125	8	8	342885		
Track and Field, X-Country	12.11	21	435448	17.94	31	661572		
Volleyball	4.2	10	149362	11.54	13	537274		
Wrestling	9.9	12	376907					
Others								
Expenses Not Related to Specific Teams								
<b>Totals</b>	<b>183.56</b>	<b>285</b>	<b>7151278</b>	<b>130.47</b>	<b>203</b>	<b>5137791</b>		

18	Guarantees.	1563200	Include amounts paid to visiting participating institutions.
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	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
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Expenses by Object of Expenditure	Guarantees.	Guarantees.	Guarantees.
Baseball	4000		
Basketball	450000	19000	
Fencing			
Field Hockey			
Football	1075000		
Golf			
Gymnastics			
Lacrosse			
Soccer	2200		
Softball			
Swimming			
Tennis			
Track and Field, X-Country	2500	2500	
Volleyball	8000		
Others			
Wrestling			
Subtotal All Teams	1541700	21500	
Expenses Not Related to Specific Teams			
Total Expenses	1541700	21500	

19	Coaching Salaries, Benefits, and Bonuses Paid by the University and Related Entities.	14098568	Include gross salaries, bonuses and benefits provided to head and assistant coaches, which includes all gross wages, benefits and bonuses attributable to coaching that would be reportable on university and related entities (e.g., foundations, booster clubs) W-2 and 1099 forms (e.g., car stipend, country club membership, entertainment allowance, clothing allowance, speaking fees, housing allowance, supplemental retirement allowance, compensation from camps, radio income, television income, tuition remission, earned deferred compensation benefits). Place any payment made to previous coaches to satisfy a contractual agreement for coaching in Category 23 (Severance Payments).
20	Coaching Other Compensation and Benefits Paid by a Third Party.	0	Include all compensation paid to the coaching staff by a third party and contractually guaranteed by the institution, but not included on the institution's W-2 (e.g., car stipend, country club membership, entertainment allowance, clothing allowance, speaking fees, housing allowance, compensation from camps, radio income, television income, shoe and apparel income). Expense Categories 20 and 22 combined should equal Revenue Category 5 (Compensation and Benefits Provided by a Third Party).

Sport	Men's Teams Head Coaches				Men's Teams Assistant Coaches			
	Number of Positions	FTE	Coaching Salaries, Benefits, and Bonuses Paid by the University and Related Entities.	Coaching Other Compensation and Benefits Paid by a Third Party.	Number of Positions	FTE	Coaching Salaries, Benefits, and Bonuses Paid by the University and Related Entities.	Coaching Other Compensation and Benefits Paid by a Third Party.

Baseball	1	1			2	2		
Basketball	1	1			3	3		
Fencing	1	.5			2	1.5		
Football	1	1			9	9		
Golf	1	1			1	1		
Gymnastics	1	1			2	2		
Lacrosse	1	1			2	2		
Soccer	1	1			2	2		
Swimming	1	.5			5	2.33		
Tennis	1	1			1	1		
Track and Field, X-Country	1	.5			3	2.5		
Volleyball	1	1			2	2		
Others								
Wrestling	1	1			2	2		
Subtotal All Teams	13	11.5			36	32.33		
Expenses Not Related to Specific Teams			4457971				5408980	
Total Expenses			4457971				5408980	

Sport	Women's Teams Head Coaches				Women's Teams Assistant Coaches			
	Number of Positions	FTE	Coaching Salaries, Benefits, and Bonuses Paid by the University and Related Entities.	Coaching Other Compensation and Benefits Paid by a Third Party.	Number of Positions	FTE	Coaching Salaries, Benefits, and Bonuses Paid by the University and Related Entities.	Coaching Other Compensation and Benefits Paid by a Third Party.
Basketball	1	1			3	3		
Fencing	1	.5			2	1.5		
Field Hockey	1	1			2	2		
Golf	1	1			1	1		
Gymnastics	1	1			2	2		
Lacrosse	1	1			2	2		
Soccer	1	1			2	2		
Softball	1	1			2	2		
Swimming	1	.5			5	2.33		

Tennis	1	1			1	1		
Track and Field, X-Country	1	.5			3	2.5		
Volleyball	1	1			2	2		
Others								
Subtotal All Teams	12	10.5			27	23.33		
Expenses Not Related to Specific Teams			2059019				2172598	
Total Expenses			2059019				2172598	

21	Support Staff/Administrative Salaries, Benefits and Bonuses Paid by the University and Related Entities.	11543088	Include gross salaries, bonuses and benefits paid to administrative staff (i.e., football secretary, sport-specific trainer) that would be reportable on university and related entities (e.g., foundations, booster clubs) W-2 and 1099 forms (e.g., car stipend, country club membership, entertainment allowance, clothing allowance, speaking fees, housing allowance, supplemental retirement allowance, compensation from camps, radio income, television income, tuition remission, earned deferred compensation benefits). Staff members responsible for the gender-specific athletics department, but not a specific sport (i.e., director of men's athletics), will have their compensation figures reported as Expenses Not Related to Specific Teams fields. Athletics department staff members who assist both men's and women's teams (sports information director, academic advisor) will be reported as Not Allocated by Gender column.
22	Support Staff/Administrative Other Compensation and Benefits Paid by a Third Party.	0	Include all compensation paid to the support staff by a third party and contractually guaranteed by the institution, but not included on the institution's W-2 (e.g., car stipend, country club membership, entertainment allowance, clothing allowance, speaking fees, housing allowance, compensation from camps, radio income, television income, shoe and apparel income). Expense Categories 20 and 22 combined should equal Revenue Category 5 (Compensation and Benefits Provided by a Third Party).

Expenses by Object of Expenditure	Men's Teams Only		Women's Teams Only		Not Alloc
	Support Staff/Administrative Salaries, Benefits and Bonuses Paid by the University and Related Entities.	Support Staff/Administrative Other Compensation and Benefits Paid by a Third Party.	Support Staff/Administrative Salaries, Benefits and Bonuses Paid by the University and Related Entities.	Support Staff/Administrative Other Compensation and Benefits Paid by a Third Party.	Support Staff/Administrative Salaries, Benefits and Bonuses Paid by the University and Related Entities.
Baseball					
Basketball	308308		218204		
Fencing					
Field Hockey			14		

Football	605723				
Golf					
Gymnastics					
Lacrosse	5		14		
Soccer					
Softball			3254		
Swimming	28739		28698		
Tennis					
Track and Field, X-Country	57947		57412		
Volleyball			54404		
Others					
Wrestling	53810				
Subtotal All Teams	1054532		362000		
Expenses Not Related to Specific Teams					10126556
Total Expenses	1054532		362000		10126556

23	Severance Payments.	0	Include severance payments and applicable benefits recognized for past coaching and administrative personnel.
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Expenses by Object of Expenditure	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
	Severance Payments.	Severance Payments.	Severance Payments.
Baseball			
Basketball			
Fencing			
Field Hockey			
Football			
Golf			
Gymnastics			
Lacrosse			
Soccer			
Softball			
Swimming			
Tennis			
Track and Field, X-Country			
Volleyball			
Others			
Wrestling			
Subtotal All Teams			

Expenses Not Related to Specific Teams			
Total Expenses			

24	Recruiting	1147852	Include transportation, lodging and meals for prospective student-athletes and institutional personnel on official and unofficial visits, telephone call charges, postage and such. Include value of use of institution's own vehicles or airplanes as well as in-kind value of loaned or contributed transportation.
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Expenses by Object of Expenditure	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
	Recruiting.	Recruiting.	Recruiting.
Baseball	34290		
Basketball	158664	169444	
Fencing	3432	12414	
Field Hockey		13259	
Football	258800		
Golf	7311	7485	
Gymnastics	16568	17957	
Lacrosse	30022	17483	
Soccer	38404	39174	
Softball		20331	
Swimming	37506	40691	
Tennis	19539	24294	
Track and Field, X-Country	33270	41920	
Volleyball	12190	42393	
Others			
Wrestling	31287		
Subtotal All Teams	681283	446845	
Expenses Not Related to Specific Teams			19724
Total Expenses	681283	446845	19724

25	Team Travel	6673713	Include air and ground travel, lodging, meals and incidentals for competition related to preseason, regular season and postseason. Amounts incurred for food and lodging for housing the team before a home game also should be included. Include value of use of the institution's own vehicles or airplanes as well as in-kind value of donor-provided transportation.
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Expenses by Object of Expenditure	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
	Team Travel	Team Travel	Team Travel
Baseball	218987		
Basketball	785656	714571	
Fencing	29474	28204	
Field Hockey		85970	
Football	2271766		
Golf	75256	68152	
Gymnastics	112537	104920	

Lacrosse	47381	91212	
Soccer	103225	123866	
Softball		178460	
Swimming	120153	141781	
Tennis	102184	77793	
Track and Field, X-Country	235305	338731	
Volleyball	64131	399578	
Others			
Wrestling	154420		
Subtotal All Teams	4320475	2353238	
Expenses Not Related to Specific Teams			
Total Expenses	4320475	2353238	

26	Equipment, Uniforms and Supplies.	2307924	Include items that are provided to the teams only. Equipment amounts are those expended from current or operating funds.
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Expenses by Object of Expenditure	Men's Teams Only Equipment, Uniforms and Supplies.	Women's Teams Only Equipment, Uniforms and Supplies.	Not Allocated by Gender Equipment, Uniforms and Supplies.
Baseball	35920		
Basketball	44136	55704	
Fencing	14424	15193	
Field Hockey		40505	
Football	495248		
Golf	3830	13021	
Gymnastics	11822	63867	
Lacrosse	33424	14665	
Soccer	51515	43446	
Softball		10506	
Swimming	28861	33543	
Tennis	13537	26225	
Track and Field, X-Country	19317	25214	
Volleyball	7517	16429	
Others			
Wrestling	24355		
Subtotal All Teams	783906	358318	
Expenses Not Related to Specific Teams			1165700
Total Expenses	783906	358318	1165700

27	Game Expenses.	3750909	Include game-day expenses other than travel that are necessary for intercollegiate athletics competition, including officials, security, event staff, ambulance and such.
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	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
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Expenses by Object of Expenditure	Game Expenses.	Game Expenses.	Game Expenses.
Baseball	38685		
Basketball	119189	69050	
Fencing	4923	4692	
Field Hockey		10226	
Football	3250333		
Golf	271	410	
Gymnastics	1916	19992	
Lacrosse	16429	18024	
Soccer	16259	3461	
Softball		17675	
Swimming	500	300	
Tennis	8269	7279	
Track and Field, X-Country	9130	5965	
Volleyball	40956	54801	
Others			
Wrestling	32174		
Subtotal All Teams	3539034	211875	
Expenses Not Related to Specific Teams			
Total Expenses	3539034	211875	

28	Fund Raising, Marketing and Promotion.	2117299	Include costs associated with fund raising, marketing and promotion for media guides, brochures, recruiting publications and such.
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Expenses by Object of Expenditure	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
	Fund Raising, Marketing and Promotion.	Fund Raising, Marketing and Promotion.	Fund Raising, Marketing and Promotion.
Baseball			
Basketball	5576	6746	
Fencing			
Field Hockey			
Football	28213		
Golf			
Gymnastics			
Lacrosse			
Soccer			
Softball			
Swimming			
Tennis			
Track and Field, X-Country			
Volleyball		4079	
Others			
Wrestling	3783		



Subtotal All Teams	37572	10825	
Expenses Not Related to Specific Teams			2068902
Total Expenses	37572	10825	2068902

29	Sports Camp Expenses.	350318	Include all expenses paid by the athletics department, including non-athletics personnel salaries and benefits, from hosting sports camps and clinics. Athletics personnel salaries and benefits should be reported in Categories 19, 20, 21 or 22.
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Expenses by Object of Expenditure	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
	Sports Camp Expenses.	Sports Camp Expenses.	Sports Camp Expenses.
Baseball			
Basketball			
Fencing			
Field Hockey			
Football			
Golf			
Gymnastics			
Lacrosse			
Soccer			
Softball			
Swimming			
Tennis			
Track and Field, X-Country			
Volleyball			
Others			
Wrestling			
Subtotal All Teams			
Expenses Not Related to Specific Teams			350318
Total Expenses			350318

30	Direct Facilities, Maintenance, and Rental.	28135841	Include direct facilities costs charged to intercollegiate athletics, including building and grounds maintenance, utilities, rental fees, operating leases, equipment repair and maintenance, and debt service.
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Expenses by Object of Expenditure	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
	Direct Facilities, Maintenance, and Rental.	Direct Facilities, Maintenance, and Rental.	Direct Facilities, Maintenance, and Rental.
Baseball	95455		
Basketball	407887	397514	
Fencing	2205	0	
Field Hockey		3420	
Football	1843999		
Golf	651	1306	

Gymnastics	2101	3436	
Lacrosse	3060	1509	
Soccer	12417	3425	
Softball		11218	
Swimming	5000	7721	
Tennis	25000	25000	
Track and Field, X-Country	9590	7246	
Volleyball	10712	11932	
Others			
Wrestling	9305		
Subtotal All Teams	2427382	473727	
Expenses Not Related to Specific Teams			25234732
Total Expenses	2427382	473727	25234732

31 Spirit Groups 323731 Include support for spirit groups including bands, cheerleaders, mascots, dancers, etc.

Expenses by Object of Expenditure	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
	Spirit Groups	Spirit Groups	Spirit Groups
Baseball			
Basketball			
Fencing			
Field Hockey			
Football			
Golf			
Gymnastics			
Lacrosse			
Soccer			
Softball			
Swimming			
Tennis			
Track and Field, X-Country			
Volleyball			
Others			
Wrestling			
Subtotal All Teams			
Expenses Not Related to Specific Teams			323731
Total Expenses			323731

32 Indirect Facilities and Administrative 0 Include value of facilities and services provided by the institution not charged to athletics. This support may include an allocation for institutional administrative cost, facilities and maintenance, grounds and field maintenance, security, risk

Support.	management, utilities, depreciation and debt service. If your institution does not currently track indirect institutional support, consult your business office for a reasonable allocation. If counted here, include offsetting amount equal in value in Revenue in Category 8 (Indirect Facilities and Administrative Support).
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Expenses by Object of Expenditure	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
	Indirect Facilities and Administrative Support.	Indirect Facilities and Administrative Support.	Indirect Facilities and Administrative Support.
Baseball			
Basketball			
Fencing			
Field Hockey			
Football			
Golf			
Gymnastics			
Lacrosse			
Soccer			
Softball			
Swimming			
Tennis			
Track and Field, X-Country			
Volleyball			
Others			
Wrestling			
Subtotal All Teams			
Expenses Not Related to Specific Teams			
Total Expenses			

33	Medical Expenses and Medical Insurance	2427234	Include medical expenses and medical insurance premiums for student-athletes.
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Expenses by Object of Expenditure	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
	Medical Expenses and Medical Insurance	Medical Expenses and Medical Insurance	Medical Expenses and Medical Insurance
Baseball			
Basketball			
Fencing			
Field Hockey			
Football			
Golf			
Gymnastics			
Lacrosse			
Soccer			

Softball			
Swimming			
Tennis			
Track and Field, X-Country			
Volleyball			
Others			
Wrestling			
Subtotal All Teams			
Expenses Not Related to Specific Teams			2427234
Total Expenses			2427234

34	Memberships and Dues.	44934	Include memberships, conference and association dues.
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Expenses by Object of Expenditure	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
	Memberships and Dues.	Memberships and Dues.	Memberships and Dues.
Baseball	0		
Basketball	795	875	
Fencing	0	0	
Field Hockey		654	
Football	1754		
Golf	1613	1023	
Gymnastics	164	0	
Lacrosse	1800	2850	
Soccer	375	525	
Softball		300	
Swimming	630	560	
Tennis	475	265	
Track and Field, X-Country	585	695	
Volleyball	2472	230	
Others			
Wrestling	1694		
Subtotal All Teams	12357	7977	
Expenses Not Related to Specific Teams			24600
Total Expenses	12357	7977	24600

35	Other Operating Expenses.	14562803	Other operating expenses include printing and duplicating, subscriptions, business insurance, telephone, postage, operating and equipment leases, non-team travel and any other operating expense not reported elsewhere. Do not include indirect administration overhead provided by the university (use Category 32) or salaries and benefits (use Categories 19 or 21). Attempt to allocate all expenses to Categories 17 through 34 before
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using this category. As a guide, please limit this category to 10% of total operating expenses. If the number is greater than 10%, please provide the top three categories and amounts in the comments section below.

Expenses by Object of Expenditure	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
	Other Operating Expenses.	Other Operating Expenses.	Other Operating Expenses.
Baseball	417664		
Basketball	512851	425032	
Fencing	9283	10580	
Field Hockey		42789	
Football	1604400		
Golf	13328	18966	
Gymnastics	25308	40078	
Lacrosse	49658	40072	
Soccer	69551	72626	
Softball		44688	
Swimming	21136	26434	
Tennis	16492	18385	
Track and Field, X-Country	39479	47935	
Volleyball	40634	93752	
Others			
Wrestling	120780		
Subtotal All Teams	2940564	881337	
Expenses Not Related to Specific Teams			10740902
Total Expenses	2940564	881337	10740902

36	Total Operating Expenses.	101336483	Add Categories 17-35.
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Expenses by Object of Expenditure	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
	Total Operating Expenses.	Total Operating Expenses.	Total Operating Expenses.
Baseball	1208249		
Basketball	3327352	2551211	
Fencing	179652	274632	
Field Hockey		433469	
Football	15049592		
Golf	247646	311706	
Gymnastics	444712	845624	
Lacrosse	522236	645564	
Soccer	607302	815007	
Softball		740189	
Swimming	573661	721843	

Tennis	342621	522126	
Track and Field, X-Country	842571	1189190	
Volleyball	335974	1214872	
Wrestling	808515		
Others			
Subtotal All Teams	24490083	10265433	
Expenses Not Related to Specific Teams	9866951	4231617	52482399
Total Expenses	34357034	14497050	52482399

37	Transfers to Institution	0	Include, if applicable, the amount of athletic-generated revenues or athletic reserves that are contributed back to your institution for other institutional initiatives outside of athletics. Amount reported should not be deducted from Direct Institutional Support (category 7) allocated to athletics by your institution.
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Expenses by Object of Expenditure	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
	Transfers to Institution	Transfers to Institution	Transfers to Institution
Baseball			
Basketball			
Fencing			
Field Hockey			
Football			
Golf			
Gymnastics			
Lacrosse			
Soccer			
Softball			
Swimming			
Tennis			
Track and Field, X-Country			
Volleyball			
Others			
Wrestling			
Subtotal All Teams			
Expenses Not Related to Specific Teams			
Total Expenses			

38	Total Expenses	101336483	Add Categories 36-37.
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Expenses by Object of Expenditure	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
	Total Expenses	Total Expenses	Total Expenses
Baseball			
Basketball			
Fencing			

Field Hockey			
Football			
Golf			
Gymnastics			
Lacrosse			
Soccer			
Softball			
Swimming			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams			
Expenses Not Related to Specific Teams			
Total Expenses			

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Table 1

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Table 1 - - - Athletics Participation. A participant is a student-athlete who, as of the day of a varsity team's first scheduled contest in the traditional season: (a) is listed as a team member; (b) practices with the varsity team and receives coaching from one or more varsity coaches; or (c) receives athletically-related student aid.

Any student who satisfies one or more of the criteria above is a participant, including a student on a team the institution designates or defines as junior varsity, freshman, or novice, or a student who does not play in a scheduled contest, whether for medical reasons or to preserve eligibility (i.e., a redshirt).

Student-athletes who participate in more than one sport should be counted in each sport. The Coed Teams column is marked based on the content of the sports sponsored table (Mixed Sports) in the School Info page. **Male practice players are NOT to be included as participants in this table.**

Sport	Coed Teams	Number of Participants		Number of Participants Participating on a Second Team		Number of Participants Participating on a Third Team	
		Men's Teams	Women's Teams	Men's Teams	Women's Teams	Men's Teams	Women's Teams
Baseball		35					
Basketball		15	13				
Cross Country		16	22	12	21	10	20
Fencing		24	27				
Field Hockey			19				
Football		121		1		1	
Golf		12	13				
Gymnastics		18	18				
Lacrosse		40	31				
Soccer		25	28				

Softball			24				
Swimming		29	37				
Tennis		11	12				
Track, Indoor		46	54	42	52	10	20
Track, Outdoor		45	54	42	52	10	20
Volleyball		16	16				
Wrestling		35					
Others							
Total Participants		488	368	97	125	31	60
Per Participants		57.0%	43.0%				
Unduplicated Count of Participants		434.0	296.0				

51 Table 2A 13 Table 2A - - - Head Coaches Assignments Men's Teams

Head Coaches of Men's Teams								
Sport	Male Coaches - Head Count				Female Coaches - Head Count			
	Full Time Coaching Duties	Part Time Coaching Duties	Full Time University Employee	Part Time University Employee or Volunteer	Full Time Coaching Duties	Part Time Coaching Duties	Full Time University Employee	Part Time University Employee or Volunteer
Baseball	1		1					
Basketball	1		1					
Fencing		1	1					
Football	1		1					
Golf	1		1					
Gymnastics	1		1					
Lacrosse	1		1					
Soccer	1		1					
Swimming		1	1					
Tennis	1		1					
Track and Field, X-Country						1	1	
Volleyball	1		1					
Wrestling	1		1					
Others								
Coaching Position Totals	10	2	12			1	1	

52 Table 2B 12 Table 2B - - - Head Coaches Assignments Women's Teams

Head Coaches of Women's Teams	
Male Coaches - Head Count	Female Coaches - Head Count



Sport	Full Time Coaching Duties	Part Time Coaching Duties	Full Time University Employee	Part Time University Employee or Volunteer	Full Time Coaching Duties	Part Time Coaching Duties	Full Time University Employee	Part Time University Employee or Volunteer
Basketball					1		1	
Fencing		1	1					
Field Hockey					1		1	
Golf					1		1	
Gymnastics	1		1					
Lacrosse					1		1	
Soccer					1		1	
Softball					1		1	
Swimming		1	1					
Tennis					1		1	
Track and Field, X-Country						1	1	
Volleyball	1		1					
Others								
Coaching Position Totals	2	2	4		7	1	8	

53 Table 3A 46 Table 3A --- Assistant Coaches Assignments Men's Teams

Assistant Coaches of Men's Teams								
Sport	Male Coaches - Head Count				Female Coaches - Head Count			
	Full Time Coaching Duties	Part Time Coaching Duties	Full Time University Employee	Part Time University Employee or Volunteer	Full Time Coaching Duties	Part Time Coaching Duties	Full Time University Employee	Part Time University Employee or Volunteer
Baseball	2	1	2	1				
Basketball	3		3					
Fencing	1	3	2	2				
Football	9		9					
Golf	1		1					
Gymnastics	2	1	2	1				
Lacrosse	2		2					
Soccer	2	1	2	1				
Swimming		4	4			1	1	
Tennis	1	1	1	1				
Track and Field, X-Country	1	5	4	2				
Volleyball	2		2					

Wrestling	2	1	2	1				
Others								
Coaching Position Totals	28	17	36	9		1	1	

54 Table 3B 32 Table 3B - - Assistant Coaches Assignments Women's Teams

Assistant Coaches of Women's Teams								
Sport	Male Coaches - Head Count				Female Coaches - Head Count			
	Full Time Coaching Duties	Part Time Coaching Duties	Full Time University Employee	Part Time University Employee or Volunteer	Full Time Coaching Duties	Part Time Coaching Duties	Full Time University Employee	Part Time University Employee or Volunteer
Basketball	1		1		2		2	
Fencing	1	3	2	2				
Field Hockey					2		2	
Golf	1		1					
Gymnastics	1		1		1		1	
Lacrosse					2		2	
Soccer	1		1		1		1	
Softball					2		2	
Swimming		4	4			1	1	
Tennis	1		1					
Track and Field, X-Country	1	5	4	2				
Volleyball	1		1		1		1	
Others								
Coaching Position Totals	8	12	16	4	11	1	12	

56 Table 4 - Operating Expenses 11566846 All expenses an institution incurs attributable to home, away, and neutral-site intercollegiate athletic contests (commonly known as "game-day expenses"), for (A) Lodging, meals, transportation, uniforms, and equipment for coaches, team members, support staff (including, but not limited to team managers and trainers), and others; and (B) Officials. This is calculated from data entered earlier in the system.

Sport	Operating Expenses		Per Capita Expenses	
	Men's Teams	Women's Teams	Men's Teams	Women's Teams
Baseball	293592		8388	
Basketball	948981	839325	63265	64563
Fencing	48821	48089	2034	1781
Field Hockey		136701		7195
Football	6017347		49730	
Golf	79357	81583	6613	6276



Institution's Annual Debt Service*	103198675
7. Total debt outstanding on athletic and university facilities.	
Athletically-Related Outstanding Debt Balance	51936329
Institution's Total Outstanding Debt Balance*	1189658000

**Surplus/Deficit Allocation and Additional Athletics Financial Information**

8. Total Athletics Revenues/Expenses (fields a. - c. are pre-populated based upon data already captured in Rev/Exp category reporting)

a. Total Athletics Revenues	116118025
b. Total Athletics Expenses	101336483
c. Surplus(Deficit)	14781542

**How is the deficit funded or surplus allocated?  
(Enter amount where applicable)**

d. Athletic Reserve (enter negative "-" if deficit indicated in 1.c above)	
e. Auxillary Reserve (enter negative "-" if deficit indicated in 1.c above)	
f. Institutional Reserve (enter negative "-" if deficit indicated in 1.c above)	
g. Other (enter negative "-" if deficit indicated in 1.c above)	14781542

**Comment**

100% of the current year surplus was allocated towards the cost of major maintenance project expenses and the cost of several self-funded capital projects.

Questions 9 – 13 apply only to DI schools. For FY2009 reporting, this was voluntary. Beginning with FY2010 reporting, questions 9 through 11 will be required as stipulated by the referenced by-laws:

**9. 3.2.4.16 (d) Value of endowments at fiscal year-end that are dedicated to the sole support of athletics:** 101499398

**10. 3.2.4.16 (e) If applicable, value of all pledges at fiscal year-end that solely support athletics:** 74600000

11. 3.2.4.16 (f) The athletics department fiscal year-end unrestricted fund balance:

24688465

Additional Financial Information (voluntary submission if applicable)

12. Direct support athletics provides back to the university/academics:

210000

**Purpose of the direct support:**

Funding used by our on-site public broadcasting network and our University Relations department to offset the production and marketing costs of 60 hours of non-athletic programming as required by the Big Ten Network.

Indirect Facilities and Administrative Support

\* the following questions pertain to the Financial Reporting System's category #32 – Indirect Facilities and Administrative Support.

13a. What indirect cost allocation methodology was used in determining your indirect facilities and administrative support?

- Federal Indirect Cost Methodology
- Square footage/space
- Headcount
- Salaries
- Percent of budget
- Other \*Please specify (Max. 50 Chars.)

13b. Other than the Agreed Upon Procedures Report, for what other purposes has the indirect cost methodology been used?

100% of the current year surplus was allocated towards the cost of major maintenance project expenses and the cost of several self-funded capital projects.

**Revenues by Sport**

70			You must also include revenues attributable to intercollegiate athletic activities. This means revenues from appearance guarantees and options, an athletic conference, tournament or bowl games, concessions, contributions from alumni and others, institutional support, program advertising and sales, radio and television, royalties, signage and other sponsorships, sports camps, State or other government support, student activity fees, ticket and luxury box sales, and any other revenues attributable to intercollegiate athletic activities. This is calculated from data entered earlier in the system.
	Table 7 -- Revenues.	116118025	

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender	Total
Revenues Attributable to Specific Teams	Table 7 -- Revenues.	Table 7 -- Revenues.	Table 7 -- Revenues.	Table 7 -- Revenues.
Baseball	580985			580985
Basketball	9485899	724887		10210786
Fencing	128314	213110		341424
Field Hockey		257797		257797
Football	58893006			58893006
Golf	168477	225508		393985
Gymnastics	307518	632634		940152
Lacrosse	407091	467657		874748
Soccer	348521	559303		907824
Softball		474404		474404
Swimming	354097	458450		812547
Tennis	163019	355582		518601
Track and Field, X-Country	493228	706728		1199956
Volleyball	198759	760426		959185
Wrestling	768168			768168
Others				0
Total Revenue excluding football and basketball	3918177	5111599		9029776
Total Revenue	72297082	5836486		78133568
Revenue Not Related to Specific Teams			37984457	37984457
Grand Total Revenue	72297082	5836486	37984457	116118025

**Expenses by Sport**

71	Table 8 -- Expenses.	101336483	Expenses attributable to intercollegiate athletic activities. These include appearance guarantees and options, athletically related student aid, contract services, equipment, fundraising activities, operating expenses i.e.(game-day expenses), promotional activities, recruiting expenses, salaries and benefits, supplies, travel, and any other expenses attributable to intercollegiate athletic activities. This is calculated from data entered earlier in the system.
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	Men's Teams Only	Women's Teams Only	Not Allocated by Gender	Total
Expenses Attributable to Specific Teams	Table 8 -- Expenses.	Table 8 -- Expenses.	Table 8 -- Expenses.	Table 8 -- Expenses.
Baseball	1208249			1208249
Basketball	3327352	2551211		5878563
Fencing	179652	274632		454284
Field Hockey		433469		433469
Football	15049592			15049592

Golf	247646	311706		559352
Gymnastics	444712	845624		1290336
Lacrosse	522236	645564		1167800
Soccer	607302	815007		1422309
Softball		740189		740189
Swimming	573661	721843		1295504
Tennis	342621	522126		864747
Track and Field, X-Country	842571	1189190		2031761
Volleyball	335974	1214872		1550846
Wrestling	808515			808515
Others				0
Total Expenses excluding football and basketball	6113139	7714222		13827361
Total Expenses	24490083	10265433		34755516
Expenses Not Related to Specific Teams	9866951	4231617	52482399	66580967
Grand Total Expenses	34357034	14497050	52482399	101336483

**Miscellaneous Information**

17	Athletically Related Student Aid	Include the total amount of athletically related student aid awarded, including summer school and tuition discounts and waivers (including aid given to student-athletes who have exhausted their eligibility or who are inactive due to medical reasons). Athletics aid awarded to non-athletes (student-managers, graduate assistants, trainers) should be reported as Expenses Not Related to Specific Teams. It is permissible to report only dollars in the Expenses Not Related to Specific Teams row as long as you have reported non-zero entries for Equivalencies, Number of Students, and Dollars (all 3 required) for at least one sport.
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Men's Teams	7151278
Women's Teams	5137791
Total Amount	12289069

24	Recruiting Expenditures	Include transportation, lodging and meals for prospective student-athletes and institutional personnel on official and unofficial visits, telephone call charges, postage and such. Include value of use of institution's own vehicles or airplanes as well as in-kind value of loaned or contributed transportation.
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Men's Teams	681283
Women's Teams	446845
Total Recruiting Expenses	1128128

19	Head	Include gross salaries, bonuses and benefits provided to head and assistant coaches, which includes all
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Coaches Salaries	gross wages, benefits and bonuses attributable to coaching that would be reportable on university and related entities (e.g., foundations, booster clubs) W-2 and 1099 forms (e.g., car stipend, country club membership, entertainment allowance, clothing allowance, speaking fees, housing allowance, supplemental retirement allowance, compensation from camps, radio income, television income, tuition remission, earned deferred compensation benefits). Place any payment made to previous coaches to satisfy a contractual agreement for coaching in Category 23 (Severance Payments).
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Average Salaries of Head Coaches	Dollars per FTE	FTE's	Dollars per Position	Number of Positions
Men's Teams	387649.65	11.5	342920.85	13
Women's Teams	196097.05	10.5	171584.92	12

19 Assistant Coaches Salaries	Include gross salaries, bonuses and benefits provided to head and assistant coaches, which includes all gross wages, benefits and bonuses attributable to coaching that would be reportable on university and related entities (e.g., foundations, booster clubs) W-2 and 1099 forms (e.g., car stipend, country club membership, entertainment allowance, clothing allowance, speaking fees, housing allowance, supplemental retirement allowance, compensation from camps, radio income, television income, tuition remission, earned deferred compensation benefits). Place any payment made to previous coaches to satisfy a contractual agreement for coaching in Category 23 (Severance Payments).
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Average Salaries of Assistant Coaches	Dollars per FTE	FTE's	Dollars per Position	Number of Positions
Men's Teams	167305.29	32.33	150249.44	36
Women's Teams	93124.65	23.33	80466.59	27

Statement of Revenues and Expenses For the year ended June 30, 2011 (UNAUDITED)	ID	Item	Football	Non-Program			Non-Specific
				Men's Basketball	Women's Basketball	Other Sports	
	1	Ticket Sales.	34232483	842186	209383	350406	
	2	Student Fees	0	0	0	0	
	3	Guarantees.	200000	0	0	3000	
	4	Contributions.	2064098	285238	237553	4970350	267294
	5	Compensation and Benefits Provided by a Third Party.	0	0	0	0	
	6	Direct State or Other Government Support.	0	0	0	0	
	7	Direct Institutional Support.	0	0	0	0	
	8	Indirect Facilities and Administrative Support.	0	0	0	0	
	9	NCAA/Conference Distributions including all tournament revenues.	15628309	8029329	0	0	911
	10	Broadcast, Television, Radio, and Internet Rights.	0	0	0	0	25000
	11	Program Sales, Concessions, Novelty Sales, and Parking.	4352409	9830	6776	165388	1538
	12	Royalties, Licensing, Advertisements and Sponsorships.	0	0	0	93000	54246
	13	Sports Camp Revenues.	0	0	0	0	
	14	Endowment and Investment Income.	863706	145846	146826	1109107	6841



15	Other Operating Revenue.	1552001	173470	124349	2338525	2401302	6589647
16	Total Operating Revenue.	58893006	9485899	724887	9029776	37984457	116118025
<b>Expenses</b>							
17	Athletic Student Aid.	3614356	534290	475071	7665352	0	12289069
18	Guarantees.	1075000	450000	19000	19200	0	1563200
19	Coaching Salaries, Benefits, and Bonuses Paid by the University and Related Entities.	0	0	0	0	14098568	14098568
20	Coaching Other Compensation and Benefits Paid by a Third Party.	0	0	0	0	0	0
21	Support Staff/Administrative Salaries, Benefits and Bonuses Paid by the University and Related Entities.	605723	308308	218204	284297	10126556	11543088
22	Support Staff/Administrative Other Compensation and Benefits Paid by a Third Party.	0	0	0	0	0	0
23	Severance Payments.	0	0	0	0	0	0
24	Recruiting.	258800	158664	169444	541220	19724	1147852
25	Team Travel	2271766	785656	714571	2901720	0	6673713
26	Equipment, Uniforms and Supplies.	495248	44136	55704	547136	1165700	2307924
27	Game Expenses.	3250333	119189	69050	312337	0	3750909
28	Fund Raising, Marketing and Promotion.	28213	5576	6746	7862	2068902	2117299
29	Sports Camp Expenses.	0	0	0	0	350318	350318
30	Direct Facilities, Maintenance, and Rental.	1843999	407887	397514	251709	25234732	28135841
31	Spirit Groups	0	0	0	0	323731	323731
32	Indirect Facilities and Administrative Support.	0	0	0	0	0	0
33	Medical Expenses and Medical Insurance	0	0	0	0	2427234	2427234
34	Memberships and Dues.	1754	795	875	16910	24600	44934
35	Other Operating Expenses.	1604400	512851	425032	1279618	10740902	14562803
36	Total Operating Expenses.	15049592	3327352	2551211	13827361	66580967	101336483
37	Transfers to Institution	0	0	0	0	0	0
38	Total Expenses	15049592	3327352	2551211	13827361	66580967	101336483
	<b>Excess (Deficiencies) of Revenues Over (Under) Expenses</b>	<b>43843414</b>	<b>6158547</b>	<b>(-1826324)</b>	<b>(-4797585)</b>	<b>(-28596510)</b>	<b>14781542</b>