School Info

We agree to release the institution's data to the conference: Yes

Institutional Contacts:

Primary Contact Richard C. Kaluza Person:	Title: Senior Associate Athletic Director - Finance/ Business Operations
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Audit Firm: Deloitte & Touche LLP	AUP Report 01/15/2022 Issuance Date:

Classification & Conference:

NCAA Primary Division: I-FBS Athletic Conference: Big Ten Conference

Sports Sponsorship:

Sport	Men's Teams Only	Women's Teams Only	Mixed Teams
Acrobatics and Tumbling			
Baseball	Х		
Basketball	Х	Х	
Beach Volleyball			
Bowling			
Cross Country	Х	Х	
Equestrian			
Fencing	Х	Х	
Field Hockey		Х	
Football	Х		
Golf	Х	Х	
Gymnastics	Х	Х	
Ice Hockey	Х	Х	
Lacrosse	Х	Х	
Diffe			

Sport	Men's Teams Only	Women's Teams Only	Mixed Teams
Rowing			
Rugby			
Skiing			
Soccer	Х	Х	
Softball		Х	
Swimming and Diving	Х	Х	
Tennis	Х	Х	
Track, Indoor	Х	Х	
Track, Outdoor	Х	Х	
Triathlon			
Volleyball	Х	Х	
Water Polo			
Wrestling	Х		
Others			
Totals	16	15	0

ID	Item	Amount Definition
	enues	Amount
1	Ticket Sales	-\$1,028,999 Input revenue received for sales of admissions to athletic events. This may include:
		• Public and faculty sales.
		• Student sales
		• Shipping and Handling fees.
		Please report amounts paid in excess of ticket's face value to obtain preferential seating or priority in Category 8 (Contributions).
2	Direct State or Other Government Support	\$0 Input state, municipal, federal and other appropriations made in support of athletics.
		This amount includes funding specifically earmarked for the athletics department by government agencies for which the institution cannot reallocate.
		This amount also includes state funded employee benefits. Corresponding expenses should be reported in Categories 22 and 24.
		Any state or other government support appropriated to the university, for which the university determines the dollar allocation to the athletics department shall be reported in Direct Institutional Support (Category 4).
3	Student Fees	\$0 Input student fees assessed and restricted for support of intercollegiate athletics.
4	Direct Institutional Support	\$0 Input direct funds provided by the institution to athletics for the operations of intercollegiate athletics including:
		• Unrestricted funds allocated to the athletics department by the university (e.g. state funds, tuition, tuition discounts/waivers, transfers)
		• Federal work study support for student workers employed by athletics.
		 Endowment unrestricted income, spending policy distributions and other investment income distributed to athletics in the reporting year to support athletic operations. Athletics restricted endowment income for athletics should be reported in Category 17.

Revenue/Expense Summary

ID	Item	Amount	Definition
5	Less - Transfers to Institution	\$0	If the institution allocated funds to athletics as represented in Categories 3-4 and the athletics department provided a transfer of funds back to the institution in the reporting year, report the transfer amount as a negative in this category. The transfer amount may not exceed the total of Categories 3-4. Transfers back to the institution in excess of Categories 3-4 should be reported in Category 50 - excess transfers to institution.
6	Indirect Institutional Support	\$C	Input value of costs covered and services provided by the institution to athletics but <u>not charged</u> to athletics including:
			 Administrative services provided by the university to athletics but not charged such as HR, Accounting and IT. Facilities maintenance. Security. Risk Management. Utilities. Do not include depreciation. Note: This category should equal Category 36. If the institution is paying for debt service, leases, or rental fees for athletic facilities, but not charging to athletics, include those amounts in Category 6A.
6A	Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees	\$0	 Input debt service payments (principal and interest, including internal loan programs), leases and rental fees for athletics facilities for the reporting year provided by the institution to athletics but <u>not charged</u> to athletics. Do not report depreciation.
			Note: If the institution is paying for all athletic facilities debt service, lease and rental fees and not charging to athletics, this category will equal Category 34. If athletics or other entities are also paying these expenses or the institution is charging directly to athletics, this category will not equal Category 34.
7	Guarantees	\$0	Input revenue received from participation in away games. This includes payments received due to game cancellations.

ID	Item	Amount	Definition
8	Contributions		put contributions provided <u>and</u> used by athletics in the porting year including:
			Amounts received from individuals, corporations, associations, foundations, clubs or other organizations designated for the operations of the athletics program.
			Funds contributed by outside contributors for the payment of debt service, lease payments or rental fee expenses for athletic facilities in the reporting year.
		•	Amounts received above face value for tickets.
		Co	ontributions shall include cash and marketable securities.
		Do	o not report:
		•	Pledges until funds are provided to athletics for use.
		•	Contributions to be used in other reporting years.
9	In-Kind		put market value of in-kind contributions in the reporting year cluding:
		•	Dealer provided automobiles.
		•	Equipment.
		•	Services.
		•	Nutritional product.
			l in-kind contributions that are made as a result of a licensing or onsorship agreement should be reported in Category 15.
		Ple	ease offset in-kind values in the appropriate expense category.

ID	Item	Amount	Definition
10	Compensation and Benefits provided by a third party	\$0	Input all benefits provided by a third party and contractually guaranteed by the institution, but not included on the institution's W-2. These may include:
			• Car stipend.
			• Country club membership.
			• Allowances for clothing, housing, entertainment.
			• Speaking fees.
			Camps compensation.
			• Media income.
			• Shoe and apparel income.
			The total of this category should equal expense Categories 23 and 25 combined.
11	Media Rights	\$31,712,953	Input <u>all</u> revenue received for radio, television, internet, digital and e-commerce rights, including the portion of conference distributions related to media rights - if applicable.
			Consult with your conference offices if you do not have the media rights distribution amount available.
12	NCAA Distributions	\$4,591,384	Input revenues received from the NCAA distributions which could include revenue distributions, grants, NCAA championships travel reimbursements and payments received from the NCAA for hosting a championship.
			In some cases, NCAA distributions may be provided by the conference office. Consult with the conference office for the amount if you do not have it available and include in this category.
13	Conference Distributions (Non Media and Non	\$177,329	Input all revenues received by conference distribution, excluding portions of distribution relating to media rights (reported in Category 11) or NCAA distributions (reported in Category 12).
	Football Bowl)		Note: Conference distributions of revenue generated by a post- season football bowl to conference members should be recorded in Category 13A. Distributions for reimbursement of post-season football bowl expenses should be included in Category 19.

ID	Item	Amount	Definition
	Conference Distributions of Football Bowl	\$6,092,887	Input conference distributions of revenue generated by a post- season football bowl to conference members. (Football Only)
	Generated Revenue		Note: Distributions for reimbursement of post-season football bowl expenses should be included in Category 19. Portions of distribution relating to media rights are reported in Category 11, NCAA distributions are reported in Category 12 and all other conference distributions are reported in Category 13.
14	Program, Novelty, Parking and Concession	\$100,755	Input revenues from:
	Sales		• Game Programs.
			• Novelties.
			• Food and Concessions.
			• Parking.
			Advertising should be included in Category 15.
15	Royalties, Licensing, Advertisement and	\$13,820,055	Input revenues from:
	Sponsorships		• Sponsorships.
			• Licensing Agreements.
			• Advertisement.
			 Royalties. In him durate and complete as not of an anomalia complete state.
			• In-kind products and services as part of sponsorship agreement.
			An allocation may be necessary to distinguish revenues generated by athletics versus the university if payments are combined.
16	Sports Camp Revenues	\$0	Input amounts received by the athletics department for sports camps and clinics.
17	Athletics Restricted Endowment and Investments Income	\$7,852,799	Please report <u>spending policy distributions</u> from athletics restricted endowments and <u>investment income used for athletics operations</u> <u>in the reporting year</u> .
			This category includes only restricted investment and endowment income <u>used</u> for the operations of intercollegiate athletics; institutional allocations of income from unrestricted endowments qualify as ""Direct Institutional Support"" and should be reported in Category 4.
			Note: Please make sure amounts reported are only up to the amount of expenses covered by the endowment for the reporting year.

ID	Item	Amount	Definition
18	Other Operating Revenue	\$20,356,867	Input any operating revenues received by athletics in the report year which cannot be classified into one of the stated categories.
			If the figure is greater than 10% of total revenues, please report the top three activities included in this category in the comments section.
19	Football Bowl Revenues	\$0	Input all amounts received related to participation in a post-season football bowl game, including (Football Only):
			• Expense reimbursements.
			• Ticket sales.
	Total Operating Revenues	\$106,159,518	Total of Categories 1-19.
Г			

Expenses

ID	Item	Amount	Definition
20	Athletic Student Aid	\$21,290,346	Input the total dollar amount of athletic student-aid for the reporting year including:
			• Summer school.
			• Tuition discounts and waivers (unless it is a discount or waiver available to the general student body).
			• Aid given to student-athletes who are inactive (medical reasons) or no longer eligible (exhausted eligibility).
			• Other expenses related to attendance.
			Note: Division I Grants-in-aid <u>equivalencies</u> are calculated by using the revenue distribution equivalencies by sport and in aggregate. (Athletic grant amount divided by the full grant amount). <u>Other expenses related to attendance</u> (also known as cost of attendance) <u>should not be included in the grants-in-aid revenue</u> <u>distribution equivalencies</u> . Only tuition, fees, room, board and course related books are countable for grants-in-aid revenue distribution per Bylaw 20.02.7.
			Athletics aid awarded to non-athletes (student-managers, graduate assistants, trainers) should be reported as Expenses Not Related to Specific Teams. It is permissible to report only dollars in the Expenses Not Related to Specific Teams row as long as you have reported non- zero entries for Equivalencies, Number of Students, and Dollars (all 3 required for at least one sport).
			Note: Pell grants are provided by the government, not the institution or athletics department, and therefore should be excluded from reporting in this category.
			Note: This information can be managed within the NCAA's Compliance Assistance (CA) software. The equivalencies entered into compliance assistance will automatically populate to the athletic student aid section within the NCAA Financial Reporting System when the CA import feature is selected.
21	Guarantees	\$92,000	Input amounts paid to visiting participating institutions, including per diems and/or travel and meal expenses. This includes payments made due to game cancellations.

ID	Item	Amount	Definition
22	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	\$32,123,782	Input compensation, bonuses and benefits paid to all coaches reportable on the university or related entities W-2 and 1099 forms, as well as non-taxable benefits (1098T), inclusive of:
	and Related Entities		• Gross wages and bonuses.
			• Taxable and non-taxable benefits include: allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement/exemptions (for self or a dependent) and earned deferred compensation, including those funded by the state.
			Place any severance payments in Category 26.
			Note: Bonuses related to participation in a post-season football bowl game should be included in Category 41A.
23	Coaching Salaries, Benefits and Bonuses paid by a Third Party	\$0	Input compensation, bonuses and benefits paid to all coaches by a third party and contractually guaranteed by the institution, but not included on the institutions W-2, as well as any non-taxable benefits, including:
			• Car stipend.
			Country club membership.
			• Allowances for clothing, housing, entertainment.
			• Speaking fees.
			Camps compensation.
			Media income.
			• Shoe and apparel income.
			Expense Category 23 and 25 should equal Category 10.
			Note: Bonuses related to participation in a post-season football bowl game should be included in Category 41A.

ID	Item	Amount	Definition
24	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by	\$26,302,871	Input compensation, bonuses and benefits paid to all administrative and support staff reportable on the university or related entities (e.g. foundations or booster clubs) W-2 and 1099 forms, as well as any non-taxable benefits, inclusive of:
	the University and Related Entities		 Gross wages and bonuses. Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement/ exemptions and earned deferred compensation, including those funded by the state.
			Staff members responsible for the gender-specific athletics department, but not a specific sport (i.e., director of men's athletics), will have their compensation figures reported as Expenses Not Related to Specific Teams fields. Athletics department staff members who assist both men's and women's teams (sports information director, academic advisor) will be reported as Not Allocated by Gender column.
25	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by	\$0	Input compensation, bonuses and benefits paid to administrative and support staff by a third party and contractually guaranteed by the institution, but not included on the institutions W-2, as well as non-taxable benefits, including:
	Third Party		• Car stipend.
			Country club membership.
			Allowances for clothing, housing, entertainment.Speaking fees.
			Camps compensation.
			Media income.
			• Shoe and apparel income.
			Expense Category 23 and 25 should equal Category 10.
26	Severance Payments	\$427,930	Input severance payments and applicable benefits recognized for past coaching and administrative personnel.
27	Recruiting	\$836,322	Input transportation, lodging and meals for prospective student- athletes and institutional personnel on official and unofficial visits, telephone call charges, postage and such. Include value of use of institution's own vehicles or airplanes as well as in-kind value of loaned or contributed transportation.

ID	Item	Amount	Definition
28	Team Travel	\$5,326,206	Input air and ground travel, lodging, meals and incidentals (including housing costs incurred during school break period) for competition related to preseason, regular season and non-football bowl postseason. Amounts incurred for food and lodging for housing the team before a home game also should be included. Use of the institution's own vehicles or airplanes as well as in-kind value of donor-provided transportation. Note: Expenses related to post-season football bowls should be included in Category 41.
29	Sports Equipment, Uniforms and Supplies	\$3,247,919	Input items that are provided to the teams only. Equipment amounts are those expended from current or operating funds. Include value of in-kind equipment provided. Note: Expenses related to post-season football bowls should be included in Category 41.
30	Game Expenses	\$2,357,060	Input game-day expenses other than travel which are necessary for intercollegiate athletics competition, including officials, security, event staff, ambulance, etc. Input any payments back to the NCAA for hosting a tournament. Note: Expenses related to post-season football bowls should be included in Category 41.
31	Fund Raising, Marketing and Promotion	\$376,009	Input costs associated with fund raising, marketing and promotion for media guides, brochures, recruiting publications and such.
32	Sports Camp Expenses	\$0	Input all expenses paid by the athletics department, including non- athletics personnel salaries and benefits, from hosting sports camps and clinics. Athletics personnel salaries and benefits should be reported in Categories 22-25.
33	Spirit Groups	\$42,026	Include support for spirit groups including bands, cheerleaders, mascots, dancers, etc.
			Note: Expenses related to post-season football bowls should be included in Category 41.

ID	Item	Amount	Definition
34	Athletic Facilities Debt Service, Leases and Rental Fee	\$13,790,982	Input debt service payments (principal and interest, including internal loan programs), leases and rental fees for athletics facilities for the reporting year regardless of entity paying (athletics, institution or other). Do not report depreciation. Note: If the institution is paying for <u>all</u> debt service, leases, or rental fees for athletic facilities but not charging to athletics, this category should equal Category 6A. If athletics or other entities
			are paying these expenses or the institution is charging directly to athletics, this category will not equal Category 6A.
35	Direct Overhead and Administrative Expenses	\$10,562,470	Input overhead and administrative expenses <u>paid by or charged</u> <u>directly to athletics</u> including:
	Expenses		• Administrative/Overhead fees charged by the institution to athletics.
			• Facilities maintenance.
			Security.Risk Management.
			Utilities.
			• Equipment Repair.
			• Telephone.
			• Other Administrative Expenses.
36	Indirect Institutional Support	\$0	Input overhead and administrative expenses NOT paid by or charged directly to athletics including:
			• Administrative/Overhead fees <u>not charged</u> by the institution to athletics.
			• Facilities maintenance.
			 Security. Disk Management
			Risk Management.Utilities.
			Equipment Repair.
			• Telephone.
			• Other Administrative Expenses.
			Do not report depreciation.
			Note: This category should equal Category 6.

ID	Item	Amount	Definition
37	Medical Expenses and Insurance	\$1,624,985	Input medical expenses and medical insurance premiums for student-athletes.
38	Memberships and Dues	\$75,452	Input memberships, conference and association dues.
39	Student-Athlete Meals (non-travel)	\$1,832,468	Include meal allowance and food/snacks provided to student- athletes.
			Note: Meals provided during team travel should be reported in Category 28.
40	Other Operating Expenses	\$9,651,993	Input any operating expenses paid by athletics in the report year which cannot be classified into one of the stated categories, including:
			• Non-team travel (conferences, etc.).
			• Team banquets and awards.
			If the figure is greater than 10% of total expenses, please report the top three activities included in this category in the comments section.
41	Football Bowl Expenses	\$89,684	Input all expenditures related to participation in a post-season football bowl game, including:
			• Team travel, lodging and meal expenses.
			Bonuses related to football bowl participation.
			• Spirit groups.
			• Uniforms.
			Note: All post-season football bowl related coaching compensation/bonuses should be reported in Category 41A, Bowl Expenses – Coaching Compensation/Bonuses.
41A	Football Bowl Expenses - Coaching	\$0	Input all coaching bonuses related to participation in a post-season football bowl game (Football only).
	Compensation/Bonuses		Note: All other post-season football bowl related expenses should be reported in Category 41, Football Bowl Expenses.
	Total Operating Expenses	\$130,050,505	Total of Categories 20-41A.

Revenue/Expense Details

1 Ticket
Sales-\$1,028,999 Input revenue received for sales of admissions to athletic events. This may include:

- Public and faculty sales.
- Student sales
- Shipping and Handling fees.

Please report amounts paid in excess of ticket's face value to obtain preferential seating or priority in Category 8 (Contributions).

	-	Vomen's Teams Only No	-
Revenues by Source	Ticket Sales	Ticket Sales	Ticket Sales
Baseball			
Basketball	-1,085		
Fencing			
Field Hockey		1,888	
Football	-1,048,793		
Golf			
Gymnastics			
Ice Hockey			
Lacrosse	7,490	7,340	
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball		-49	
Wrestling	4,210		
Others			
Subtotal All Teams	-1,038,178	9,179	0
Revenue Not Related to Specific Teams			
Total Revenue	-1,038,178	9,179	0

2 Direct State or Other \$0 Input state, municipal, federal and other appropriations made in support of athletics.

This amount includes funding specifically earmarked for the athletics department by government agencies for which the institution cannot reallocate.

This amount also includes state funded employee benefits. Corresponding expenses should be reported in Categories 22 and 24.

Any state or other government support appropriated to the university, for which the university determines the dollar allocation to the athletics department shall be reported in Direct Institutional Support (Category 4).

Revenues by Source	Men's Teams Only Direct State or Other Government Support	Women's Teams Only Direct State or Other Government Support	Not Allocated by Gender Direct State or Other Government Support
Baseball			
Basketball			
Fencing			
Field Hockey			
Football			
Golf			
Gymnastics			
Ice Hockey			
Lacrosse			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X- Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	0	(0 0
Revenue Not Related to Specific Teams			
Total Revenue	0	(0 0

3 Student Fees \$0 Input student fees assessed and restricted for support of intercollegiate athletics.

	Men's Teams Only	ly Not Allocated by Gende	
Revenues by Source	Student Fees	Student Fees	Student Fees
Baseball			
Basketball			
Fencing			
Field Hockey			
Football			
Golf			
Gymnastics			
Ice Hockey			
Lacrosse			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	0		0
Revenue Not Related to Specific Teams			
Total Revenue	0		0

4 Direct Institutional Support

- \$0 Input direct funds provided by the institution to athletics for the operations of intercollegiate athletics including:
 - Unrestricted funds allocated to the athletics department by the university (e.g. state funds, tuition, tuition discounts/waivers, transfers)
 - Federal work study support for student workers employed by athletics.
 - Endowment unrestricted income, spending policy distributions and other investment income distributed to athletics in the reporting year to support athletic operations. Athletics restricted endowment income for athletics should be reported in Category 17.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender	
Revenues by Source	Direct Institutional Support	Direct Institutional Support	Direct Institutional Support	
Baseball				
Basketball				
Fencing				
Field Hockey				
Football				
Golf				
Gymnastics				
Ice Hockey				
Lacrosse				
Soccer				
Softball				
Swimming and Diving				
Tennis				
Track and Field, X-Country				
Volleyball				
Wrestling				
Others				
Subtotal All Teams	(0 0		
Revenue Not Related to Specific Teams				
Total Revenue	(0 0		

5 Less - \$0 If the institution allocated funds to athletics as represented in Categories 3-4 and the athletics department provided a transfer of funds back to the institution in the reporting year, report the transfer amount as a negative in this category. The transfer amount may not exceed the total of Categories 3-4. Transfers back to the institution in excess of Categories 3-4 should be reported in Category 50 - excess transfers to institution.

Revenues by Source	Men's Teams Only Less - Transfers to Institution	Women's Teams Only Less - Transfers to Institution	Not Allocated by Gender Less - Transfers to Institution
Baseball			
Basketball			
Fencing			
Field Hockey			
Football			
Golf			
Gymnastics			
Ice Hockey			
Lacrosse			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	() (0 0
Revenue Not Related to Specific Teams			
Total Revenue	() (0 0

6 Indirect Institutional Support \$0 Input value of costs covered and services provided by the institution to athletics but <u>not charged</u> to athletics including:

- Administrative services provided by the university to athletics but not charged such as HR, Accounting and IT.
- Facilities maintenance.
- Security.
- Risk Management.
- Utilities.

Do not include depreciation.

Note: This category should equal Category 36. If the institution is paying for debt service, leases, or rental fees for athletic facilities, but not charging to athletics, include those amounts in Category 6A.

Revenues by Source	Men's Teams Only Indirect Institutional Support	Women's Teams Only Indirect Institutional Support	Not Allocated by Gender Indirect Institutional Support
Baseball			
Basketball			
Fencing			
Field Hockey			
Football			
Golf			
Gymnastics			
Ice Hockey			
Lacrosse			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	0	(0 0

Revenues by Source	Men's Teams Only Indirect Institutional Support	Women's Teams Only Indirect Institutional Support	Not Allocated by Gender Indirect Institutional Support
Revenue Not Related to Specific Teams			
Total Revenue	0	(0 0

	-	Indirect Institutional Support - Athletic Facilities Debt Service, Lease and	\$0 Input debt service payments (principal and interest, including internal loan programs), leases and rental fees for athletics facilities for the reporting year provided by the institution to athletics but <u>not charged</u> to athletics.
Rental Fees		Rental Fees	Do not report depreciation.
			Note: If the institution is paying for all athletic facilities debt service, lease and rental fees and not charging to athletics, this category will equal Category 34. If athletics or other entities are also paying these expenses or the institution is charging directly to athletics, this category will not equal Category 34.

Revenues by Source	Men's Teams Only Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees	Women's Teams Only Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees	Not Allocated by Gender Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees
Baseball			
Basketball			
Fencing			
Field Hockey			
Football			
Golf			
Gymnastics			
Ice Hockey			
Lacrosse			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	0	0	0

Revenues by Source	Men's Teams Only Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees	Women's Teams Only Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees	Not Allocated by Gender Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees
Revenue Not Related to Specific Teams			
Total Revenue	0	0	0

7 Guarantees \$0 Input revenue received from participation in away games. This includes payments received due to game cancellations.

	Men's Teams Only Women's Teams Only Not Allocated by Gende			
Revenues by Source	Guarantees	Guarantees	Guarantees	
Baseball				
Basketball				
Fencing				
Field Hockey				
Football				
Golf				
Gymnastics				
Ice Hockey				
Lacrosse				
Soccer				
Softball				
Swimming and Diving				
Tennis				
Track and Field, X-Country				
Volleyball				
Wrestling				
Others				
Subtotal All Teams	0	() 0	
Revenue Not Related to Specific Teams	5			
Total Revenue	0	() 0	

8 Contributions \$22,483,488 Input contributions **provided** and used by athletics in the reporting year including:

- Amounts received from individuals, corporations, associations, foundations, clubs or other organizations designated for the operations of the athletics program.
- Funds contributed by outside contributors for the payment of debt service, lease payments or rental fee expenses for athletic facilities in the reporting year.
- Amounts received above face value for tickets.

Contributions shall include cash and marketable securities.

Do not report:

- Pledges until funds are provided to athletics for use.
- Contributions to be used in other reporting years.

Revenues by Source	Men's Teams Only V Contributions	Vomen's Teams Only N Contributions	Not Allocated by Gender Contributions
Baseball	405,983		
Basketball	835,109	557,323	
Fencing	155,882	205,336	
Field Hockey		587,332	
Football	5,786,232		
Golf	87,501	256,945	
Gymnastics	226,259	402,002	
Ice Hockey	386,276	687,089	
Lacrosse	535,119	485,549	
Soccer	297,963	540,535	
Softball		439,598	
Swimming and Diving	361,045	512,388	
Tennis	188,485	314,337	
Track and Field, X-Country	470,808	598,123	
Volleyball	221,209	298,552	
Wrestling	532,294		
Others			

	Men's Teams Only V	Vomen's Teams Only No	ot Allocated by Gender
Revenues by Source	Contributions	Contributions	Contributions
Subtotal All Teams	10,490,165	5,885,109	0
Revenue Not Related to Specific Teams			6,108,214
Total Revenue	10,490,165	5,885,109	6,108,214

9 In-Kind \$0 Input market value of in-kind contributions in the reporting year including:

- Dealer provided automobiles.
- Equipment.
- Services.
- Nutritional product.

All in-kind contributions that are made as a result of a licensing or sponsorship agreement should be reported in Category 15.

Please offset in-kind values in the appropriate expense category.

	Men's Teams Only	Women's Teams Onl	y Not Allocated by Gender
Revenues by Source	In-Kind	In-Kind	In-Kind
Baseball			
Basketball			
Fencing			
Field Hockey			
Football			
Golf			
Gymnastics			
Ice Hockey			
Lacrosse			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	0		0 0
Revenue Not Related to Specific Teams	S		
Total Revenue	0		0 0

- 10 Compensation and Benefits provided by a third party and contractually guaranteed by the institution, but not included on the institution's W-2. These may include:
 - Car stipend.
 - Country club membership.
 - Allowances for clothing, housing, entertainment.
 - Speaking fees.
 - Camps compensation.
 - Media income.
 - Shoe and apparel income.

The total of this category should equal expense Categories 23 and 25 combined.

Revenues by Source	Men's Teams Only Compensation and Benefits provided by a third party	Women's Teams Only Compensation and Benefits provided by a third party	-
Baseball			
Basketball			
Fencing			
Field Hockey			
Football			
Golf			
Gymnastics			
Ice Hockey			
Lacrosse			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X- Country			
Volleyball			
Wrestling			
Others			

Revenues by Source	Men's Teams Only Compensation and Benefits	Compensation and Benefits	-
	provided by a third party	provided by a third party	provided by a third party
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			
Total Revenue	0	0	0

 11 Media
 \$31,712,953 Input <u>all</u> revenue received for radio, television, internet, digital and e-commerce rights, including the portion of conference distributions related to media rights - if applicable.

Consult with your conference offices if you do not have the media rights distribution amount available.

Revenues by Source	Men's Teams Only W Media Rights	Vomen's Teams Only No Media Rights	ot Allocated by Gender Media Rights
Baseball			
Basketball	4,906,942	-300,000	
Fencing			
Field Hockey			
Football	27,384,582		
Golf			
Gymnastics			
Ice Hockey	-278,571		
Lacrosse			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	32,012,953	-300,000	0
Revenue Not Related to Specific Teams			
Total Revenue	32,012,953	-300,000	0

12 NCAA \$4,591,384 Input revenues received from the NCAA distributions which could include revenue distributions, grants, NCAA championships travel reimbursements and payments received from the NCAA for hosting a championship.

In some cases, NCAA distributions may be provided by the conference office. Consult with the conference office for the amount if you do not have it available and include in this category.

Revenues by Source	•	Women's Teams Only N NCAA Distributions	Not Allocated by Gender NCAA Distributions
Baseball	50,569		
Basketball	2,565,040	57,153	
Fencing	27,480	30,289	
Field Hockey		50,632	
Football	283,490		
Golf	26,264	32,535	
Gymnastics	33,003	50,913	
Ice Hockey	69,633	75,874	
Lacrosse	52,753	54,813	
Soccer	42,270	57,590	
Softball		53,658	
Swimming and Diving	47,917	64,828	
Tennis	31,661	38,432	
Track and Field, X-Country	82,191	100,568	
Volleyball	29,072	50,913	
Wrestling	44,048		
Others			
Subtotal All Teams	3,385,391	718,198	0
Revenue Not Related to Specific Team	IS		487,795
Total Revenue	3,385,391	718,198	487,795

13 Conference Distributions \$177,329 Input all revenues received by conference distribution, excluding
portions of distribution relating to media rights (reported in Category
11) or NCAA distributions (reported in Category 12).

Note: Conference distributions of revenue generated by a post-season football bowl to conference members should be recorded in Category 13A. Distributions for reimbursement of post-season football bowl expenses should be included in Category 19.

Revenues by Source	Men's Teams Only Conference Distributions (Non Media and Non Football Bowl)	Women's Teams Only Conference Distributions (Non Media and Non Football Bowl)	Not Allocated by Gender Conference Distributions (Non Media and Non Football Bowl)	
Baseball				
Basketball	-108,671			
Fencing				
Field Hockey				
Football	286,000			
Golf				
Gymnastics				
Ice Hockey				
Lacrosse				
Soccer				
Softball				
Swimming and Diving				
Tennis				
Track and Field, X- Country				
Volleyball				
Wrestling				
Others				
Subtotal All Teams	177,329	0	(0
Revenue Not Related to Specific Teams				
Total Revenue	177,329	0		0

13A	Conference	\$6,092,887 Inp	but conference distributions of revenue generated by a post-season
	Distributions of	foc	otball bowl to conference members. (Football Only)
	Football Bowl		
	Generated Revenue	No	te: Distributions for reimbursement of post-season football bowl
		exp	penses should be included in Category 19. Portions of distribution
		rel	ating to media rights are reported in Category 11, NCAA
		dis	tributions are reported in Category 12 and all other conference
		dis	tributions are reported in Category 13.

Revenues by Source	Men's Teams Only Conference Distributions of Football Bowl Generated Revenue	Women's Teams Only Conference Distributions of Football Bowl Generated Revenue	Not Allocated by Gender Conference Distributions Football Bowl Generated Revenue	of
Baseball				
Basketball				
Fencing				
Field Hockey				
Football	6,092,887			
Golf				
Gymnastics				
Ice Hockey				
Lacrosse				
Soccer				
Softball				
Swimming and Diving				
Tennis				
Track and Field, X- Country				
Volleyball				
Wrestling				
Others				
Subtotal All Teams	6,092,887	0		0
Revenue Not Related to Specific Teams				
Total Revenue	6,092,887	0		0

14 Program, Novelty, Parking and Concession Sales \$100,755 Input revenues from:

- Game Programs.
- Novelties.
- Food and Concessions.
- Parking.

Advertising should be included in Category 15.

Revenues by Source	Men's Teams Only Program, Novelty, Parking F and Concession Sales	Women's Teams Only Program, Novelty, Parking and Concession Sales	Not Allocated by Gender Program, Novelty, Parking and Concession Sales
Baseball			
Basketball	2,509	376	
Fencing			
Field Hockey		963	
Football	32,023		
Golf			
Gymnastics	140	24	
Ice Hockey	2,175	236	
Lacrosse	1,656	283	
Soccer	200	329	
Softball		1,156	
Swimming and Diving			
Tennis			
Track and Field, X- Country			
Volleyball	467	129	
Wrestling	1,285		
Others			
Subtotal All Teams	40,455	3,496	0
Revenue Not Related to Specific Teams			56,804
Total Revenue	40,455	3,496	56,804

15 Royalties, Licensing,
Advertisement and
Sponsorships\$13,820,055 Input revenues from:• Sponsorships.

- Licensing Agreements.
- Advertisement.
- Royalties.
- In-kind products and services as part of sponsorship agreement.

An allocation may be necessary to distinguish revenues generated by athletics versus the university if payments are combined.

Revenues by Source	Men's Teams Only Royalties, Licensing, Advertisement and Sponsorships	Women's Teams Only Royalties, Licensing, Advertisement and Sponsorships	Not Allocated by Gender Royalties, Licensing, Advertisement and Sponsorships
Baseball	-40,000		
Basketball			
Fencing			
Field Hockey			
Football			
Golf			
Gymnastics			
Ice Hockey			
Lacrosse			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X- Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	-40,000	(0 0

Revenues by Source	Men's Teams Only Royalties, Licensing, Advertisement and Sponsorships	Women's Teams Only Royalties, Licensing, Advertisement and Sponsorships	N	Not Allocated by Gender Royalties, Licensing, Advertisement and Sponsorships
Revenue Not Related to Specific Teams				13,860,055
Total Revenue	-40,000		0	13,860,055

16 Sports Camp Revenues \$0 Input amounts received by the athletics department for sports camps and clinics.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Revenues by Source	Sports Camp Revenues	Sports Camp Revenues	Sports Camp Revenues
Baseball			
Basketball			
Fencing			
Field Hockey			
Football			
Golf			
Gymnastics			
Ice Hockey			
Lacrosse			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	() 0	0
Revenue Not Related to Specific Teams			
Total Revenue	() 0	0

17	Athletics Restricted	\$7,852,799	Please report spending policy distributions from athletics restricted
	Endowment and		endowments and investment income used for athletics operations in the
	Investments Income		reporting year.
			This category includes only restricted investment and endowment income used for the operations of intercollegiate athletics; institutional allocations of income from unrestricted endowments qualify as ""Direct Institutional Support"" and should be reported in Category 4.
			Note: Please make sure amounts reported are only up to the amount of expenses covered by the endowment for the reporting year.

Revenues by Source	Men's Teams Only Athletics Restricted Endowment and Investments Income	Women's Teams Only Athletics Restricted Endowment and Investments Income	Not Allocated by Gender Athletics Restricted Endowment and Investments Income
Baseball	60,325		
Basketball	218,736	185,882	
Fencing	0	2,985	
Field Hockey		29,698	
Football	1,471,870		
Golf	63,121	45,154	
Gymnastics	19,177	20,106	
Ice Hockey	1,866,511	44,797	
Lacrosse	69,672	21,791	
Soccer	17,655	38,012	
Softball		25,651	
Swimming and Diving	5,654	23,972	
Tennis	8,193	8,109	
Track and Field, X- Country	14,369	0	
Volleyball	24,042	243,029	
Wrestling	264,878		
Others			
Subtotal All Teams	4,104,203	689,186	0
Revenue Not Related to Specific Teams			3,059,410

NCAA Membership Financial Reporting System

Revenues by Source	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
	Athletics Restricted	Athletics Restricted	Athletics Restricted
	Endowment and	Endowment and	Endowment and
	Investments Income	Investments Income	Investments Income
Total Revenue	4,104,203	689,186	3,059,410

18Other Operating
Revenue\$20,356,867Input any operating revenues received by athletics in the report year which
cannot be classified into one of the stated categories.

If the figure is greater than 10% of total revenues, please report the top three activities included in this category in the comments section.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender	
Revenues by Source	Other Operating Revenue	Other Operating Revenue	Other Operating Revenue	
Baseball	166,807			
Basketball	151,149	183,451		
Fencing	64,730	91,485		
Field Hockey		133,103		
Football	1,218,006			
Golf	41,511	90,850		
Gymnastics	97,678	178,777		
Ice Hockey	155,685	308,773		
Lacrosse	188,115	193,938		
Soccer	118,937	219,046		
Softball		193,233		
Swimming and Diving	152,849	224,784		
Tennis	83,025	140,517		
Track and Field, X-Country	177,452	284,101		
Volleyball	70,016	124,592		
Wrestling	103,906			
Others				
Subtotal All Teams	2,789,866	2,366,650	0	
Revenue Not Related to Specific Teams			15,200,351	
Total Revenue	2,789,866	2,366,650	15,200,351	

Reporting Institution: Pennsylvania State University

19 Football Bowl
Revenues\$0 Input all amounts received related to participation in a post-season football bowl
game, including (Football Only):

- Expense reimbursements.
- Ticket sales.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Revenues by Source	Football Bowl Revenues	Football Bowl Revenues	Football Bowl Revenues
Baseball			
Basketball			
Fencing			
Field Hockey			
Football			
Golf			
Gymnastics			
Ice Hockey			
Lacrosse			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	() 0	0
Revenue Not Related to Specific Teams			
Total Revenue	() 0	0

Total Operating Revenues

\$106,159,518 Total of Categories 1-19.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Revenues by Source	Total Operating Revenues	Total Operating Revenues	Total Operating Revenues
Baseball	643,684		
Basketball	8,569,729	684,185	
Fencing	248,092	330,095	
Field Hockey		803,616	
Football	41,506,297		
Golf	218,397	425,484	
Gymnastics	376,257	651,822	
Ice Hockey	2,201,709	1,116,769	
Lacrosse	854,805	763,714	
Soccer	477,025	855,512	
Softball		713,296	
Swimming and Diving	567,465	825,972	
Tennis	311,364	501,395	
Track and Field, X-Country	744,820	982,792	
Volleyball	344,806	717,166	
Wrestling	950,621		
Others			
Subtotal All Teams	58,015,071	9,371,818	(
Revenue Not Related to Specific Teams			38,772,629
Total Revenue	58,015,071	9,371,818	38,772,629

20	Athletic Student	Total Dollar Amount	\$21,290,346	Input the total dollar amount of athletic student-aid for the reporting year including:
	Aid			• Summer school.
				• Tuition discounts and waivers (unless it is a discount or waiver available to the general student body).
				• Aid given to student-athletes who are inactive (medical reasons) or no longer eligible (exhausted eligibility).
				• Other expenses related to attendance.
				Note: Division I Grants-in-aid <u>equivalencies</u> are calculated by using the revenue distribution equivalencies by sport and in aggregate. (Athletic grant amount divided by the full grant amount). <u>Other expenses related to attendance</u> (also known as cost of attendance) <u>should not be included in the grants-in-aid revenue</u> <u>distribution equivalencies</u> . Only tuition, fees, room, board and course related books are countable for grants-in-aid revenue distribution per Bylaw 20.02.7.
				Athletics aid awarded to non-athletes (student-managers, graduate assistants, trainers) should be reported as Expenses Not Related to Specific Teams. It is permissible to report only dollars in the Expenses Not Related to Specific Teams row as long as you have reported non- zero entries for Equivalencies, Number of Students, and Dollars (all 3 required for at least one sport).
				Note: Pell grants are provided by the government, not the institution or athletics department, and therefore should be excluded from reporting in this category.
				Note: This information can be managed within the NCAA's Compliance Assistance (CA) software. The equivalencies entered into compliance assistance will automatically populate to the athletic student aid section within the NCAA Financial Reporting System when the CA import feature is selected.
		Total Equivalencies Awarded	368.16	
		Total Students Receiving Aid	603	

Male Athlete Scholarships

Reporting Institution: Pennsylvania State University

Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Equivalencies Awarded in 2020-2021 (A+B)	Number of Students Receiving Athletic Aid	Total Dollar Amount
Baseball	11.7	0	11.7	29	653,865
Basketball	13	0	13	13	737,716
Fencing	4.5	0	4.5	6	243,092
Football	85	2	87	87	4,983,766
Golf	4.26	0	4.26	11	275,957
Gymnastics	6.3	0	6.3	18	393,139
Ice Hockey	18	0	18	21	1,164,587
Lacrosse	12.6	0	12.6	45	873,154
Soccer	9.9	0	9.9	20	412,538
Swimming and Diving	9.9	0	9.9	23	575,577
Tennis	4.5	0	4.5	9	428,363
Track and Field, X-Country	12.6	0	12.6	31	680,560
Volleyball	4.5	0.25	4.75	14	266,094
Wrestling	9.9	0	9.9	17	523,775
Expenses Not Related to Specific Teams					
Totals	206.66	2.25	208.91	344	12,212,183

Female Athlete Scholarships

Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Equivalencies Awarded in 2020-2021 (A+B)	s Number of Students Receiving Athletic Aid	Total Dollar Amount
Basketball	15	0	15	5 15	856,045
Fencing	5	0	5	5 7	296,094
Field Hockey	12	0	12	2 28	487,094
Golf	6	0	6	5 8	411,843
Gymnastics	12	0	12	2 12	644,796
Ice Hockey	18	0	18	3 22	1,120,533
Lacrosse	12	0	12	2 36	700,737

NCAA Membership Financial Reporting System

Reporting Institution: Pennsylvania State University

Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Equivalencies Awarded in 2020-2021 (A+B)	Number of T Students Receiving Athletic Aid	Fotal Dollar Amount
Soccer	14	0	14	18	789,843
Softball	12	2.25	14.25	25	816,356
Swimming and Diving	14	0	14	36	720,920
Tennis	8	0	8	8	550,490
Track and Field, X-Country	18	0	18	33	1,064,329
Volleyball	11	0	11	11	619,083
Expenses Not Related to Specific Teams					
Totals	157	2.25	159.25	259	9,078,163

Not Allocated by Gender Scholarships

Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Equivalencies Awarded in 2020-2021 (A+B)	Number of Students Receiving Athletic Aid	Total Dollar Amount
Expenses Not Related to Specific Teams					
Totals	0	() ()) 0	0

21 Guarantees \$92,000 Input amounts paid to visiting participating institutions, including per diems and/or travel and meal expenses. This includes payments made due to game cancellations.

	Men's Teams Only W	omen's Teams Only N	ot Allocated by Gender
Expenses by Object of Expenditure	Guarantees	Guarantees	Guarantees
Baseball			
Basketball	40,000	52,000	
Fencing			
Field Hockey			
Football			
Golf			
Gymnastics			
Ice Hockey			
Lacrosse			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	40,000	52,000	0
Expenses Not Related to Specific Teams	5		
Total Expenses	40,000	52,000	0

22 Coaching Salaries, Benefits \$32,123,782 Input compensation, bonuses and benefits paid to all coaches and Bonuses paid by the reportable on the university or related entities W-2 and 1099 University and Related forms, as well as non-taxable benefits (1098T), inclusive of: Entities • Gross wages and bonuses. • Taxable and non-taxable benefits include: allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement/exemptions (for self or a dependent) and earned deferred compensation, including those funded by the state. Place any severance payments in Category 26. Note: Bonuses related to participation in a post-season football bowl game should be included in Category 41A. 23 Coaching Salaries, Benefits \$0 Input compensation, bonuses and benefits paid to all coaches by a third party and contractually guaranteed by the institution, but not and Bonuses paid by a Third Party included on the institutions W-2, as well as any non-taxable benefits, including: • Car stipend. • Country club membership. • Allowances for clothing, housing, entertainment. • Speaking fees. • Camps compensation. • Media income. • Shoe and apparel income. Expense Category 23 and 25 should equal Category 10. Note: Bonuses related to participation in a post-season football bowl game should be included in Category 41A. Men's Teams Coaching Expenses 1. 70 тт 10 Mon'a To

	M	en's Teams Head C	oaches	Men	s Teams Assistant	Coaches
Sport	Numbe FTI	E Coaching	Coaching	Numbe FTE	Coaching	Coaching
	r of	Salaries, Benefits	Salaries,	r of	Salaries, Benefits	Salaries,
	Positio	and Bonuses	Benefits and	Positio	and Bonuses	Benefits and
	ns	paid by the	Bonuses paid	ns	paid by the	Bonuses paid
		University and	by a Third		University and	by a Third
		Related Entities	Party		Related Entities	Party
Baseball	1	1		2 2		
		-				

Reporting Institution: Pennsylvania State University

Sport	Numbe r of Positio ns	FTE	n's Teams Head C Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	oaches Coaching Salaries, Benefits and Bonuses paid by a Third Party	Numbe r of Positio ns	FTE	s Teams Assistant Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	Coaches Coaching Salaries, Benefits and Bonuses paid by a Third Party
Fencing	1	0.5			3	1.5		
Football	1	1			10	10		
Golf	1	1			1	1		
Gymnastics	1	1			2	2		
Ice Hockey	1	1			2	2		
Lacrosse	1	1			2	2		
Soccer	1	1			2	2		
Swimming and Diving	1	0.5			5	2.5		
Tennis	1	1			1	1		
Track and Field, X- Country	1	0.5			5	2.5		
Volleyball	1	1			2	2		
Wrestling	1	1			2	2		
Subtotal All Teams	14	12.5	13,885,273	() 42	35.5	12,022,660	0
Expenses Not Related to Specific Teams								
Total Expenses			13,885,273	()		12,022,660	0

Women's Teams Coaching Expenses

Reporting Institution: Pennsylvania State University

Sport	Numbe r of Positio ns		en's Teams Head Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	Coaches Coaching Salaries, Benefits and Bonuses paid by a Third Party	W Numbe r of Positio ns		n's Teams Assistan Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	t Coaches Coaching Salaries, Benefits and Bonuses paid by a Third Party
Basketball	1	1			3	3		
Fencing	1	0.5			3	1.5		
Field Hockey	1	1			2	2		
Golf	1	1			1	1		
Gymnastics	1	1			2	2		
Ice Hockey	1	1			2	2		
Lacrosse	1	1			2	2		
Soccer	1	1			2	2		
Softball	1	1			2	2		
Swimming and Diving	1	0.5			5	2.5		
Tennis	1	1			1	1		
Track and Field, X- Country	1	0.5			5	2.5		
Volleyball	1	1			2	2		
Subtotal All Teams	13	11.5	3,317,690	() 32	25.5	2,898,159	0
Expenses Not Related to Specific Teams								
Total Expenses			3,317,690	()		2,898,159	0

		Support Staff/ Administrative Compensation, Benefits and Bonuses paid by the University and Related Entities	\$26,302,871	 Input compensation, bonuses and benefits paid to all administrative and support staff reportable on the university or related entities (e.g. foundations or booster clubs) W-2 and 1099 forms, as well as any non-taxable benefits, inclusive of: Gross wages and bonuses. Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement/exemptions and earned deferred compensation, including those funded by the state.
				Staff members responsible for the gender-specific athletics department, but not a specific sport (i.e., director of men's athletics), will have their compensation figures reported as Expenses Not Related to Specific Teams fields. Athletics department staff members who assist both men's and women's teams (sports information director, academic advisor) will be reported as Not Allocated by Gender column.
	Adm Com	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by	\$0	Input compensation, bonuses and benefits paid to administrative and support staff by a third party and contractually guaranteed by the institution, but not included on the institutions W-2, as well as non- taxable benefits, including:
		Third Party		• Car stipend.
				Country club membership.
				• Allowances for clothing, housing, entertainment.
				• Speaking fees.
				Camps compensation.

- Media income.
- Shoe and apparel income.

Expense Category 23 and 25 should equal Category 10.

Object of	V Support Staff/ Administrative	Administrative	Support Staff/ Administrative Compensation, Benefits and Bonuses paid	Administrative	Support Staff/ Administrative Compensation Benefits and Bonuses paid	e Administrative , Compensation, Benefits and Bonuses paid by Third Party
Baseball	91,270					
Basketball	533,158		357,350			
Fencing	0					
Field Hockey			70,906			
Football	4,185,022					
Golf	0					
Gymnastics	63,449		21			
Ice Hockey	243,192		136,264			
Lacrosse	70,711		69,601			
Soccer	71,877		73,803			
Softball			60,945			
Swimming and Diving	33,795		33,795			
Tennis	58,573		3,460			
Track and Field, X- Country	68,726		68,726			
Volleyball	367		63,944			
Wrestling	118,721					
Others						
Subtotal All Teams	5,538,861	0	938,815	0	C) 0
Expenses Not Related to Specific Teams					19,825,195	5
Total Expenses	5,538,861	0	938,815	0	19,825,195	5 0

26 Severance
Payments\$427,930 Input severance payments and applicable benefits recognized for past coaching
and administrative personnel.

Men's Teams Only Women's Teams OnlyNot Allocated by GenderExpenses by Object of ExpenditureSeverance PaymentsSeverance Payments

	•	J.	•
Baseball			
Basketball	34,047		
Fencing			
Field Hockey			
Football	381,883		
Golf			
Gymnastics			
Ice Hockey			
Lacrosse			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	415,930	0	0
Expenses Not Related to Specific Teams			12,000
Total Expenses	415,930	0	12,000

27 Recruiting \$836,322 Input transportation, lodging and meals for prospective student-athletes and institutional personnel on official and unofficial visits, telephone call charges, postage and such. Include value of use of institution's own vehicles or airplanes as well as in-kind value of loaned or contributed transportation.

Expenses by Object of Expenditure	Men's Teams Only We Recruiting	omen's Teams Only No Recruiting	t Allocated by Gender Recruiting
Baseball	12,069		
Basketball	56,452	65,018	
Fencing	0		
Field Hockey		3,637	
Football	651,388		
Golf	242	710	
Gymnastics		4,633	
Ice Hockey	4,311	6,334	
Lacrosse	5,171	1,998	
Soccer			
Softball		9,686	
Swimming and Diving		498	
Tennis	349	338	
Track and Field, X-Country	1,546	814	
Volleyball	8,117	119	
Wrestling	2,892		
Others			
Subtotal All Teams	742,537	93,785	0
Expenses Not Related to Specific Teams			
Total Expenses	742,537	93,785	0

28 Team \$5,326,206 Input air and ground travel, lodging, meals and incidentals (including housing costs incurred during school break period) for competition related to preseason, regular season and non-football bowl postseason. Amounts incurred for food and lodging for housing the team before a home game also should be included. Use of the institution's own vehicles or airplanes as well as in-kind value of donor-provided transportation.

Expenses by Object of Expenditure	Men's Teams Only W Team Travel	Vomen's Teams Only No Team Travel	t Allocated by Gender Team Travel
Baseball	297,811		
Basketball	995,524	428,780	
Fencing	8,264	10,843	
Field Hockey		105,367	
Football	866,803		
Golf	42,049	42,038	
Gymnastics	62,604	66,928	
Ice Hockey	478,750	135,439	
Lacrosse	65,473	52,618	
Soccer	98,093	151,089	
Softball		161,568	
Swimming and Diving	97,354	82,943	
Tennis	46,633	46,496	
Track and Field, X-Country	255,866	278,183	
Volleyball	46,050	243,424	
Wrestling	159,216		
Others			
Subtotal All Teams	3,520,490	1,805,716	0
Expenses Not Related to Specific Teams			
Total Expenses	3,520,490	1,805,716	0

29 Sports Equipment, Uniforms and Supplies \$3,247,919 Input items that are provided to the teams only. Equipment amounts are those expended from current or operating funds. Include value of inkind equipment provided.

Expenses by Object of Expenditure	Men's Teams Only Sports Equipment, Uniforms and Supplies	Women's Teams Only Sports Equipment, Uniforms and Supplies	Not Allocated by Gender Sports Equipment, Uniforms and Supplies
Baseball	52,526		
Basketball	89,510	82,900	
Fencing	63	63	
Field Hockey		42,530	
Football	523,724		
Golf	2,113	8,065	
Gymnastics	10,377	13,671	
Ice Hockey	171,567	156,333	
Lacrosse	14,530	28,109	
Soccer	13,612	17,021	
Softball		29,576	
Swimming and Diving	2,039	6,577	
Tennis	16,797	11,346	
Track and Field, X- Country	8,898	3,946	
Volleyball	10,960	3,262	
Wrestling	30,694		
Others			
Subtotal All Teams	947,410	403,399	0
Expenses Not Related to Specific Teams			1,897,110
Total Expenses	947,410	403,399	1,897,110

30 Game \$2,357,060 Input game-day expenses other than travel which are necessary for intercollegiate Expense athletics competition, including officials, security, event staff, ambulance, etc. Input any payments back to the NCAA for hosting a tournament.

	•	•	ot Allocated by Gender
Expenses by Object of Expenditure	Game Expenses	Game Expenses	Game Expenses
Baseball	67,450		
Basketball	407,095	384,170	
Fencing	-6,574	-3,565	
Field Hockey		19,738	
Football	831,270		
Golf	7,277	0	
Gymnastics	18,691	25,105	
Ice Hockey	62,004	30,051	
Lacrosse	39,034	23,900	
Soccer	31,285	20,908	
Softball		35,932	
Swimming and Diving	1,068	1,068	
Tennis	14,305	15,582	
Track and Field, X-Country	22,539	22,597	
Volleyball	37,376	40,276	
Wrestling	86,083		
Others			
Subtotal All Teams	1,618,903	615,762	0
Expenses Not Related to Specific Teams			122,395
Total Expenses	1,618,903	615,762	122,395

31 Fund Raising, Marketing \$376,009 Input costs associated with fund raising, marketing and promotion for media guides, brochures, recruiting publications and such.

Expenses by Object of Expenditure	Men's Teams Only Fund Raising, Marketing and Promotion	Women's Teams Only Fund Raising, Marketing and Promotion	Not Allocated by Gender Fund Raising, Marketing and Promotion
Baseball			
Basketball			
Fencing			
Field Hockey			
Football	12,454		
Golf			
Gymnastics			
Ice Hockey			
Lacrosse			
Soccer			
Softball		7	
Swimming and Diving			
Tennis			
Track and Field, X- Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	12,454	7	0
Expenses Not Related to Specific Teams			363,548
Total Expenses	12,454	7	363,548

32Sports\$0 Input all expenses paid by the athletics department, including non-athletics personnel
salaries and benefits, from hosting sports camps and clinics. Athletics personnel salaries
and benefits should be reported in Categories 22-25.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Expenses by Object of Expenditure	Sports Camp Expenses	Sports Camp Expenses	Sports Camp Expenses
Baseball			
Basketball			
Fencing			
Field Hockey			
Football			
Golf			
Gymnastics			
Ice Hockey			
Lacrosse			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	(0 0	0
Expenses Not Related to Specific Teams			0
Total Expenses	(0 0	0

33 Spirit\$42,026 Include support for spirit groups including bands, cheerleaders, mascots, dancers,
etc.

Funancea by Object of Europhitum	÷	÷	Not Allocated by Gender
Expenses by Object of Expenditure Baseball	Spirit Groups	Spirit Groups	Spirit Groups
Basketball			
Fencing			
Field Hockey			
Football			
Golf			
Gymnastics			
Ice Hockey			
Lacrosse			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	0	0	0
Expenses Not Related to Specific Teams			42,026
Total Expenses	0	0	42,026

-	Athletic Facilities	\$13,790,982 Input debt service payments (principal and interest, including internal
	Debt Service,	loan programs), leases and rental fees for athletics facilities for the
	Leases and Rental	reporting year regardless of entity paying (athletics, institution or other).
	Fee	
		Do not report depreciation.
		Note: If the institution is paying for <u>all</u> debt service, leases, or rental fees
		for athletic facilities but not charging to athletics, this category should
		equal Category 6A. If athletics or other entities are paying these
		expenses or the institution is charging directly to athletics, this category
		will not equal Category 6A.

Expenses by Object of Expenditure	Men's Teams Only Athletic Facilities Debt Service, Leases and Rental Fee	Women's Teams Only Athletic Facilities Debt Service, Leases and Rental Fee	Not Allocated by Gender Athletic Facilities Debt Service, Leases and Rental Fee
Baseball			
Basketball	788,083	207,757	
Fencing			
Field Hockey		501,119	
Football	2,347,063		
Golf			
Gymnastics			
Ice Hockey			
Lacrosse		262	
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X- Country	263	263	
Volleyball			
Wrestling			
Others			
Subtotal All Teams	3,135,409	709,401	0
Expenses Not Related to Specific Teams			9,946,172

Expenses by Object	Men's Teams OnlyWomen's Teams Onlypenses by ObjectAthletic Facilities DebtAthletic Facilities Debt		Not Allocated by Gender Athletic Facilities Debt	
of Expenditure	Service, Leases and Rental	Service, Leases and Rental	Service, Leases and Rental	
	Fee	Fee	Fee	
Total Expenses	3,135,409	709,401	9,946,172	

35 Direct Overhead and
Administrative Expenses\$10,562,470 Input overhead and administrative expenses paid by or
charged directly to athletics including:

- Administrative/Overhead fees charged by the institution to athletics.
- Facilities maintenance.
- Security.
- Risk Management.
- Utilities.
- Equipment Repair.
- Telephone.
- Other Administrative Expenses.

Expenses by Object of Expenditure	Men's Teams Only Direct Overhead and Administrative Expenses	Women's Teams Only Direct Overhead and Administrative Expenses	Not Allocated by Gender Direct Overhead and Administrative Expenses
Baseball			
Basketball	7,401	2,079	
Fencing			
Field Hockey			
Football	1,425,839		
Golf			
Gymnastics			
Ice Hockey	343		
Lacrosse			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X- Country	229,593	878	
Volleyball			
Wrestling	1,805		
Others			
Subtotal All Teams	1,664,981	2,957	0

Expenses by Object of Expenditure	Men's Teams Only Direct Overhead and Administrative Expenses	Women's Teams Only Direct Overhead and Administrative Expenses	Not Allocated by Gender Direct Overhead and Administrative Expenses
Expenses Not Related to Specific Teams			8,894,532
Total Expenses	1,664,981	2,957	8,894,532

 36 Indirect Institutional Support
 \$0 Input overhead and administrative expenses NOT paid by or charged directly to athletics including:

- Administrative/Overhead fees <u>not charged</u> by the institution to athletics.
- Facilities maintenance.
- Security.
- Risk Management.
- Utilities.
- Equipment Repair.
- Telephone.
- Other Administrative Expenses.

Do not report depreciation.

Note: This category should equal Category 6.

Expenses by Object of Expenditure	Men's Teams Only Indirect Institutional Support	Women's Teams Only Indirect Institutional Support	Not Allocated by Gender Indirect Institutional Support
Baseball			
Basketball			
Fencing			
Field Hockey			
Football			
Golf			
Gymnastics			
Ice Hockey			
Lacrosse			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	0) (0 0

NCAA	Membership	Financial	Reporting	System
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Expenses by Object of Expenditure	Men's Teams Only Indirect Institutional Support	Women's Teams Only Indirect Institutional Support	Not Allocated by Gender Indirect Institutional Support
Expenses Not Related to Specific Teams			
Total Expenses	0	(0 0

37 Medical Expenses and Insurance

\$1,624,985 Input medical expenses and medical insurance premiums for student-athletes.

Expenses by Object of Expenditure	Men's Teams Only Medical Expenses and Insurance	Women's Teams Only Medical Expenses and Insurance	Not Allocated by Gender Medical Expenses and Insurance
Baseball			
Basketball			
Fencing			
Field Hockey			
Football			
Golf			
Gymnastics			
Ice Hockey			
Lacrosse			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	0	() 0
Expenses Not Related to Specific Teams			1,624,985
Total Expenses	0	() 1,624,985

38 Memberships and Dues

\$75,452 Input memberships, conference and association dues.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Expenses by Object of Expenditure	Memberships and Dues	Memberships and Dues	Memberships and Dues
Baseball			
Basketball		804	
Fencing			
Field Hockey		475	
Football	3,542		
Golf	1,886	450	
Gymnastics	1,325	485	
Ice Hockey	2,101	21,650	
Lacrosse	545	350	
Soccer	675	765	
Softball		1,170	
Swimming and Diving	407	407	,
Tennis	550	550	
Track and Field, X-Country	666	622	,
Volleyball	3,485	415	
Wrestling	4,801		
Others			
Subtotal All Teams	19,983	28,143	0
Expenses Not Related to Specific Teams			27,326
Total Expenses	19,983	28,143	27,326

39 Student-Athlete Meals (non-travel)

\$1,832,468 Include meal allowance and food/snacks provided to studentathletes.

Note: Meals provided during team travel should be reported in Category 28.

Expenses by Object of Expenditure	Men's Teams Only Student-Athlete Meals (non-travel)	Women's Teams Only Student-Athlete Meals (non-travel)	Not Allocated by Gender Student-Athlete Meals (non-travel)
Baseball	8,848		
Basketball	196,844	100,494	
Fencing	4,816	4,816	
Field Hockey		22,171	
Football	542,552		
Golf	2,561	784	
Gymnastics	20,402	15,372	
Ice Hockey	46,743	26,781	
Lacrosse	25,521	9,582	
Soccer	48,083	54,266	
Softball		9,701	
Swimming and Diving	38,342	38,381	
Tennis	330	5,401	
Track and Field, X- Country	38,311	39,950	
Volleyball	8,462	79,335	
Wrestling	67,438		
Others			
Subtotal All Teams	1,049,253	407,034	0
Expenses Not Related to Specific Teams			376,181
Total Expenses	1,049,253	407,034	376,181

 40 Other Operating Expenses
 \$9,651,993 Input any operating expenses paid by athletics in the report year which cannot be classified into one of the stated categories, including:

 • Non team travel (conferences, etc.)

- Non-team travel (conferences, etc.).
- Team banquets and awards.

If the figure is greater than 10% of total expenses, please report the top three activities included in this category in the comments section.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Expenses by Object of Expenditure	Other Operating Expenses	Other Operating Expenses	Other Operating Expenses
Baseball	46,872		
Basketball	258,686	114,859	
Fencing	7,284	6,313	
Field Hockey		20,842	
Football	1,702,889		
Golf	12,585	42,368	
Gymnastics	27,944	50,623	
Ice Hockey	145,775	88,599	
Lacrosse	38,052	48,879	
Soccer	56,838	88,245	
Softball		82,770	
Swimming and Diving	96,375	82,437	
Tennis	13,987	13,555	
Track and Field, X-Country	32,631	38,463	
Volleyball	23,801	67,847	
Wrestling	165,781		
Others			
Subtotal All Teams	2,629,500	745,800	0
Expenses Not Related to Specific Teams			6,276,693
Total Expenses	2,629,500	745,800	6,276,693

Page 70 of 90

Reporting Institution: Pennsylvania State University

NCAA Membership Financial Reporting System

41Football Bowl\$89,684 Input all expenditures related to participation in a post-season football bowl game,
including:

- Team travel, lodging and meal expenses.
- Bonuses related to football bowl participation.
- Spirit groups.
- Uniforms.

Note: All post-season football bowl related coaching compensation/bonuses should be reported in Category 41A, Bowl Expenses – Coaching Compensation/ Bonuses.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender	
Expenses by Object of Expenditure	Football Bowl Expenses	Football Bowl Expenses	Football Bowl Expenses	
Baseball				
Basketball				
Fencing				
Field Hockey				
Football	89,684	4		
Golf				
Gymnastics				
Ice Hockey				
Lacrosse				
Soccer				
Softball				
Swimming and Diving				
Tennis				
Track and Field, X-Country				
Volleyball				
Wrestling				
Others				
Subtotal All Teams	89,684	4 0	(
Expenses Not Related to Specific Teams				
Total Expenses	89,684	4 0	(

41AFootball Bowl Expenses - Coaching\$0 Input all coaching bonuses related to participation in a post-
season football bowl game (Football only).

Note: All other post-season football bowl related expenses should be reported in Category 41, Football Bowl Expenses.

Expenses by Object of Expenditure	Men's Teams Only Football Bowl Expenses - Coaching Compensation/ Bonuses	Women's Teams Only Football Bowl Expenses - Coaching Compensation/ Bonuses	Not Allocated by Gender Football Bowl Expenses - Coaching Compensation/ Bonuses
Baseball			
Basketball			
Fencing			
Field Hockey			
Football			
Golf			
Gymnastics			
Ice Hockey			
Lacrosse			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X- Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	0	0	0
Expenses Not Related to Specific Teams			
Total Expenses	0	0	0

Total Operating Expenses

\$130,050,505 Total of Categories 20-41A.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Expenses by Object of Expenditure	Total Operating Expenses	Total Operating Expenses	Total Operating Expenses
Baseball	1,569,246		
Basketball	7,194,442	4,117,303	
Fencing	456,965	514,584	
Field Hockey		1,676,260	
Football	36,069,157		
Golf	536,563	703,956	
Gymnastics	907,726	1,177,738	
Ice Hockey	3,340,661	2,154,660	
Lacrosse	1,704,482	1,331,016	
Soccer	1,208,562	1,803,865	
Softball		1,608,150	
Swimming and Diving	1,116,848	1,236,676	
Tennis	924,651	848,373	
Track and Field, X-Country	1,713,511	1,906,678	
Volleyball	688,076	2,017,572	
Wrestling	2,114,621		
Others			
Subtotal All Teams	59,545,511	21,096,831	0
Expenses Not Related to Specific Teams			49,408,163
Total Expenses	59,545,511	21,096,831	49,408,163

Athletics Participation

Table 941 Table 1 - - Athletics Participation. A participant is a student-athlete who, as of the day of a varsity team's first scheduled contest in the traditional season: (a) is listed as a team member; (b) practices with the varsity team and receives coaching from one or more varsity coaches; or (c) receives athletically-related student aid.

Any student who satisfies one or more of the criteria above is a participant, including a student on a team the institution designates or defines as junior varsity, freshman, or novice, or a student who does not play in a scheduled contest, whether for medical reasons or to preserve eligibility (i.e., a redshirt).

Student-athletes who participate in more than one sport should be counted in each sport. The Coed Teams column is marked based on the content of the sports sponsored table (Mixed Sports) in the School Info page. Male practice players are NOT to be included as participants in this table.

If the sport was cancelled due to COVID-19, please enter the participant figures for those who received athletics aid, practiced with the varsity team or received coaching from one or more varsity coaches, or were listed on the team's roster or eligibility list as of the first scheduled practice. For those teams whose seasons were cancelled entirely due to COVID-19, please enter the figures for those who received athletics aid or were enrolled at your institution and intended to participate in the sport.

			_	-	pating on a nd Team	Participating on a Third Team	
Sport	Coed Teams	Men's Teams	Women's Teams	Men's Teams	Women's Teams	Men's Teams	Women's Teams
Baseball		41					
Basketball		16	16				
Cross Country		14	17	14	17	13	17
Fencing		24	25				
Field Hockey			24				
Football		121					
Golf		10	8				
Gymnastics		22	15				
Ice Hockey		27	26				
Lacrosse		50	36				
Soccer		27	28				
Softball			26				
Swimming and Diving		33	42				
NCAA Momborship Eine	maial Dam	antin a Creat					$P_{0} = 73 \text{ of } 0$

Number of Participants Number of Participants Number of Participants

			unifici of l'articipants		Participating on a Second Team		Participating on a Third Team	
Sport	Coed Teams	Men's Teams	Women's Teams	Men's Teams	Women's Teams	Men's Teams	Women's Teams	
Tennis		14	11					
Track, Indoor		43	53	35	49	13	17	
Track, Outdoor		46	52	36	50	13	17	
Volleyball		20	19					
Wrestling		35						
Others								
Total Participants		543	398	85	116	39	51	
Participant Proportion		57.7%	42.3%					
Unduplicated Count of Participants		494	332					

Head Coaching Assignments - Men's Teams

Table 2A

14 Table 2A - - - Head Coaches Assignments Men's Teams

			H	Iead Coaches	of Men's T	eams		
			nes - Head C				ches - Head	
Sport			Full Time University Employee	Part Time University Employee or Volunteer	Coaching		University	Part Time University Employee or Volunteer
Baseball	1		1					
Basketball	1		1					
Fencing		1	1					
Football	1		1					
Golf	1		1					
Gymnastics	1		1					
Ice Hockey	1		1					
Lacrosse	1		1					
Soccer	1		1					
Swimming and Diving		1	1					
Tennis	1		1					
Track and Field, X- Country		1	1					
Volleyball	1		1					
Wrestling	1		1					
Others								
Coaching Position Totals	11	3	14	0	0	0	0	0

Head Coaching Assignments - Women's Teams

Table 2B

13 Table 2B - - - Head Coaches Assignments Women's Teams

				ad Coaches of				a ,
Sport	Full Time	Part Time	nes - Head C Full Time University Employee	Part Time	Full Time Coaching	Part Time	University	Count Part Time University Employee or Volunteer
Basketball					1		1	
Fencing		1	1					
Field Hockey					1		1	
Golf					1		1	
Gymnastics					1		1	
Ice Hockey	1		1					
Lacrosse					1		1	
Soccer					1		1	
Softball					1		1	
Swimming and Diving		1	1					
Tennis					1		1	
Track and Field, X- Country		1	1					
Volleyball	1		1					
Others								
Coaching Position Totals	2	3	5	0	8	0	8	0

Assistant Coaching Assignments - Men's Teams

Table 3A

58 Table 3A - - - Assistant Coaches Assignments Men's Teams

	N	Isla Casel	Ass nes - Head C	sistant Coache			ches - Head	Count
Sport	Full Time	Part Time	Full Time University	Part Time University Employee or Volunteer	Full Time Coaching	Part Time	Full Time University	Part Time University Employee or Volunteer
Baseball	2	1	2	1				
Basketball	3		3					
Fencing		2	2			2	1	1
Football	10		10					
Golf	1		1					
Gymnastics	2		2					
Ice Hockey	2	1	2	1				
Lacrosse	2	1	2	1				
Soccer	2	1	2	1				
Swimming and Diving		5	4	1		3	1	2
Tennis	1		1					
Track and Field, X- Country		10	4	6		2	1	1
Volleyball	2		2					
Wrestling	2	1	2	1				
Others								
Coaching Position Totals	29	22	39	12	0	7	3	4

Assistant Coaching Assignments - Women's Teams

Table 3B

47 Table 3B - - - Assistant Coaches Assignments Women's Teams

	N	Aale Coact	Assis nes - Head C	stant Coaches			ches - Head	Count
Sport	Full Time	Part Time	Full Time University	Part Time	Full Time Coaching	Part Time	Full Time University	Part Time University Employee or Volunteer
Basketball	1		1		2		2	
Fencing		2	2			2	1	1
Field Hockey	1		1		1		1	
Golf	1		1					
Gymnastics	1		1		1		1	
Ice Hockey		1		1	2		2	
Lacrosse	1		1		1		1	
Soccer	1	1	1	1	1		1	
Softball	1		1		1		1	
Swimming and Diving		5	4	1		3	1	2
Tennis					1	1	1	1
Track and Field, X- Country		10	4	6		2	1	1
Volleyball	1	1	1	1	1		1	
Others								
Coaching Position Totals	8	20	18	10	11	8	14	5

Other Reporting Items

AUP Data Categories:

50 - Excess Transfers to Institution:
51 - Conference Realignment Expenses:
52 - Total Athletics Related Debt: \$121,913,943
53 - Total Institutional Debt: \$3,508,778,000
54 - Athletics Dedicated Endowments: \$223,184,139
55 - Institutional Endowments:
56 - Athletics Related Capital Expenditures:

Other Data Categories:

Institutional Expenses: \$6,799,268,000 Athletically-Related Facilities Annual Debt Service: \$11,819,572 Institution's Annual Debt Service: \$199,002,000 Institution's Education and General Expenses: \$3,239,535,000 Average Cost of Full Grant-in-Aid - In-State: \$32,980 Average Cost of Full Grant-in-Aid - Out-of-State: \$32,980 Average Cost of Full Grant-in-Aid - Out-of-State: \$50,388 Average Cost of Attendance - In-State: \$37,768 Average Cost of Attendance - Out-of-State: \$55,176 Expenses Dedicated to Compliance: \$807,653 Name of Compliance Software Used: ARMS Compliance FTEs: 7

Revenue Distribution - Sports Sponsored

Distribution Year: 2022 Academic Year of Sport Sponsorship Information: 2020-21

Men's Sports	Women's Sports	Mixed Sports		
x Baseball	x Field Hockey			
x Football	x Softball			
x Men's Basketball	x Women's Basketball			
x Men's Cross Country	x Women's Cross Country			
x Men's Fencing	x Women's Fencing			
x Men's Golf	x Women's Golf			
x Men's Gymnastics	x Women's Gymnastics			
x Men's Ice Hockey	x Women's Ice Hockey			
x Men's Lacrosse	x Women's Lacrosse			
x Men's Soccer	x Women's Soccer			
x Men's Swimming and Diving	x Women's Swimming and Diving			
x Men's Tennis	x Women's Tennis			
x Men's Track, Indoor	x Women's Track, Indoor			
x Men's Track, Outdoor	x Women's Track, Outdoor			
x Men's Volleyball	x Women's Volleyball			
x Men's Wrestling				
Total Men's Sports Sponsored: 16	Total Women's Sports Sponsored: 15	Total Mixed Sports Sponsored:		
Current Year's Submission of Sports Sponsored: 31	Previous Year's Submission of Sports Sponsored: 31	Variance: 0		

Revenue Distribution - Grants-in-Aid

Distribution Year: 2022 Academic Year of Grant-in-Aid Information: 2020-21

Men's Team Sports

Men's Team Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Equivalencies Awarded (A+B)	Total Revenue Distribution Equivalencies Awarded
Baseball	11.7	0	11.7	11.7
Basketball	13	0	13	13
Fencing	4.5	0	4.5	4.5
Football	85	2	87	87
Golf	4.26	0	4.26	4.26
Gymnastics	6.3	0	6.3	6.3
Ice Hockey	18	0	18	18
Lacrosse	12.6	0	12.6	12.6
Soccer	9.9	0	9.9	9.9
Swimming and Diving	9.9	0	9.9	9.9
Tennis	4.5	0	4.5	4.5
Track and Field, X- Country	12.6	0	12.6	12.6
Volleyball	4.5	0.25	4.75	4.75
Wrestling	9.9	0	9.9	9.9
Total Men's	206.66	2.25	208.91	208.91

Women's Team Sports

Women's Team Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Equivalencies Awarded (A+B)	Total Revenue Distribution Equivalencies Awarded
Basketball	15	0	15	15
Fencing	5	0	5	5
Field Hockey	12	0	12	12
Golf	6	0	6	6
Gymnastics	12	0	12	12

Women's Team Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Equivalencies Awarded (A+B)	Total Revenue Distribution Equivalencies Awarded
Ice Hockey	18	0	18	18
Lacrosse	12	0	12	12
Soccer	14	0	14	14
Softball	12	2.25	14.25	14.25
Swimming and Diving	14	0	14	14
Tennis	8	0	8	8
Track and Field, X- Country	18	0	18	18
Volleyball	11	0	11	11
Total Women's	157	2.25	159.25	159.25

Mixed Team Sports

Mixed Team Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Equivalencies Awarded (A+B)	Total Revenue Distribution Equivalencies Awarded
Total Mixed	0	0	0	0

Prior Year Total Rev Dist	Current Year Total Rev Dist	Variance Between Prior and
Equivalencies (Total Reported)	Equivalencies (Total Reported)	Current Year
368.97 (377.04)	368.16 (368.16)	-0.81 (-0.22%)

Revenue Distribution - Pell Grants

Distribution Year: 2022 Academic Year of Pell Grant Information: 2020-21

Men's Team Sports

Sport	2020-21 Pell Grants	Prior Year Pell Grants	Variance Totals	Total Dollar Amount for SAs on Pell Grants
Baseball	8	6	2	17,910
Basketball	1	3	-2	6,345
Fencing	0	4	-4	0
Football	24	26	-2	119,129
Golf	0	0	0	0
Gymnastics	4	3	1	12,231
Ice Hockey	2	2	0	7,917
Lacrosse	4	2	2	19,880
Soccer	2	0	2	8,740
Swimming and Diving	3	5	-2	14,085
Tennis	0	1	-1	0
Track and Field, X- Country	16	14	2	94,920
Volleyball	2	1	1	7,740
Wrestling	8	5	3	38,443
Men's Total	74	72	2	347,340

Women's Team Sports

Sport	2020-21 Pell Grants	Prior Year Pell Grants	Variance Totals	Total Dollar Amount for SAs on Pell Grants
Basketball	7	4	3	36,243
Fencing	3	1	2	18,685
Field Hockey	1	2	-1	5,495
Golf	0	0	0	0
Gymnastics	0	1	-1	0
Ice Hockey	1	2	-1	6,195
Lacrosse	1	3	-2	6,345
Soccer	0	1	-1	0

Sport	2020-21 Pell Grants	Prior Year Pell Grants	Variance Totals	Total Dollar Amount for SAs on Pell Grants
Softball	1	4	-3	5,595
Swimming and Diving	1	1	0	1,295
Tennis	0	0	0	0
Track and Field, X- Country	13	13	0	66,485
Volleyball	1	2	-1	1,295
Women's Total	29	34	-5	147,633

Mixed Team Sports

Sport	2020-21 Pell	Prior Year Pell	Variance	Total Dollar Amount for SAs on Pell
	Grants	Grants	Totals	Grants
Mixed Total	0		0	0

	2020-21 Pell	Prior Year Pell	Variance	Total Dollar Amount for SAs on Pell
	Grants	Grants	Totals	Grants
Total	103	106	-3	\$494,973

Comments

Comments: Top 3 categories in Other Operating Revenue (Category 18): One-time insurance settlement Golf Course revenue Creative Services/Website/Auction-related revenue

Miscellaneous Information

Note: These values are calculated from data entered earlier in the system.

Athletically Related Student Aid Input the total dollar amount of athletic student-aid for the reporting year including:

- Summer school.
 - Tuition discounts and waivers (unless it is a discount or waiver available to the general student body).
 - Aid given to student-athletes who are inactive (medical reasons) or no longer eligible (exhausted eligibility).
 - Other expenses related to attendance.

Note: Division I Grants-in-aid <u>equivalencies</u> are calculated by using the revenue distribution equivalencies by sport and in aggregate. (Athletic grant amount divided by the full grant amount). <u>Other expenses related to attendance</u> (also known as cost of attendance) <u>should not</u> <u>be included in the grants-in-aid revenue distribution equivalencies</u>. Only tuition, fees, room, board and course related books are countable for grants-in-aid revenue distribution per Bylaw 20.02.7.

Athletics aid awarded to non-athletes (student-managers, graduate assistants, trainers) should be reported as Expenses Not Related to Specific Teams. It is permissible to report only dollars in the Expenses Not Related to Specific Teams row as long as you have reported non- zero entries for Equivalencies, Number of Students, and Dollars (all 3 required for at least one sport).

Note: Pell grants are provided by the government, not the institution or athletics department, and therefore should be excluded from reporting in this category.

Note: This information can be managed within the NCAA's Compliance Assistance (CA) software. The equivalencies entered into compliance assistance will automatically populate to the athletic student aid section within the NCAA Financial Reporting System when the CA import feature is selected.

Men's Teams	\$12,212,183
Women's Teams	\$9,078,163
Total Amount	\$21,290,346

Recruiting Input transportation, lodging and meals for prospective student-athletes and institutional personnel on official and unofficial visits, telephone call charges, postage and such. Include value of use of institution's own vehicles or airplanes as well as in-kind value of loaned or contributed transportation.

Men's Teams	\$742,537
Women's Teams	\$93,785
hershin Financial Penorting System	

Total Amount

\$836,322

Head Coaches Salaries Input compensation, bonuses and benefits paid to all coaches reportable on the university or related entities W-2 and 1099 forms, as well as non-taxable benefits (1098T), inclusive of:

- Gross wages and bonuses.
- Taxable and non-taxable benefits include: allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement/exemptions (for self or a dependent) and earned deferred compensation, including those funded by the state.

Place any severance payments in Category 26.

Note: Bonuses related to participation in a post-season football bowl game should be included in Category 41A.

Average Salaries of Head Coaches	Dollars per FT FTE	ГE's	Dollars per Position	Number of Positions
Men's Teams	\$1,110,822	12.5	\$991,805	14
Women's Teams	\$288,495	11.5	\$255,207	13

Assistant Input compensation, bonuses and benefits paid to all coaches reportable on the university or related entities W-2 and 1099 forms, as well as non-taxable benefits (1098T), inclusive of: Salaries

- Gross wages and bonuses.
- Taxable and non-taxable benefits include: allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement/exemptions (for self or a dependent) and earned deferred compensation, including those funded by the state.

Place any severance payments in Category 26.

Note: Bonuses related to participation in a post-season football bowl game should be included in Category 41A.

Average Salaries of Assistant Coaches	Dollars per FTF FTE	E's Dollars per Position	Number of Positions	
Men's Teams	\$338,666 35	.5 \$286,254	42	
Women's Teams	\$113,653 25	.5 \$90,567	32	

	For the fiscal year ended 2021 (UNAUDITED)							
ID	Item	Football	Men's Basketball	Women's Basketball	Other Sports	Non-Program Specific	Total	
Reve	nues							
1	Ticket Sales	-\$1,048,793	-\$1,085	\$0	\$20,879	\$0	-\$1,028,999	
2	Direct State or Other Government Support	\$0	\$0	\$0	\$0	\$0	\$0	
3	Student Fees	\$0	\$0	\$0	\$0	\$0	\$0	
4	Direct Institutional Support	\$0	\$0	\$0	\$0	\$0	\$0	
5	Less - Transfers to Institution	\$0	\$0	\$0	\$0	\$0	\$0	
6	Indirect Institutional Support	\$0	\$0	\$0	\$0	\$0	\$0	
6A	Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees	\$0	\$0	\$0	\$0	\$0	\$0	
7	Guarantees	\$0	\$0	\$0	\$0	\$0	\$0	
8	Contributions	\$5,786,232	\$835,109	\$557,323	\$9,196,610	\$6,108,214	\$22,483,488	
9	In-Kind	\$0	\$0	\$0	\$0	\$0	\$0	
10	Compensation and Benefits provided by a third party	\$0	\$0	\$0	\$0	\$0	\$0	
11	Media Rights	\$27,384,582	\$4,906,942	-\$300,000	-\$278,571	\$0	\$31,712,953	
12	NCAA Distributions	\$283,490	\$2,565,040	\$57,153	\$1,197,906	\$487,795	\$4,591,384	
13	Conference Distributions (Non Media and Non Football Bowl)	\$286,000	-\$108,671	\$0	\$0	\$0	\$177,329	
13A	Conference Distributions of Football Bowl Generated Revenue	\$6,092,887	\$0	\$0	\$0	\$0	\$6,092,887	
14	Program, Novelty, Parking and Concession Sales	\$32,023	\$2,509	\$376	\$9,043	\$56,804	\$100,755	

Statement of Revenues and Expenses For the fiscal year ended 2021 (UNAUDITED)

ID	Item	Football	Men's Basketball	Women's Basketball	Other Sports	Non-Program Specific	Total
15	Royalties, Licensing, Advertisement and Sponsorships	\$0	\$0	\$0	-\$40,000	\$13,860,055	\$13,820,055
16	Sports Camp Revenues	\$0	\$0	\$0	\$0	\$0	\$0
17	Athletics Restricted Endowment and Investments Income	\$1,471,870	\$218,736	\$185,882	\$2,916,901	\$3,059,410	\$7,852,799
18	Other Operating Revenue	\$1,218,006	\$151,149	\$183,451	\$3,603,910	\$15,200,351	\$20,356,867
19	Football Bowl Revenues	\$0	\$0	\$0	\$0	\$0	\$0
	Total Operating Revenues	\$41,506,297	\$8,569,729	\$684,185	\$16,626,678	\$38,772,629	\$106,159,518
Expe	enses						
20	Athletic Student Aid	\$4,983,766	\$737,716	\$856,045	\$14,712,819	\$0	\$21,290,346
21	Guarantees	\$0	\$40,000	\$52,000	\$0	\$0	\$92,000
22	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	\$17,521,278	\$3,049,926	\$1,465,047	\$10,087,531	\$0	\$32,123,782
23	Coaching Salaries, Benefits and Bonuses paid by a Third Party	\$0	\$0	\$0	\$0	\$0	\$0
24	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by the University and Related Entities	\$4,185,022	\$533,158	\$357,350	\$1,402,146	\$19,825,195	\$26,302,871
25	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by Third Party	\$0	\$0	\$0	\$0	\$0	\$0
26	Severance Payments	\$381,883	\$34,047	\$0	\$0	\$12,000	\$427,930
27	Recruiting	\$651,388	\$56,452	\$65,018	\$63,464	\$0	\$836,322
28	Team Travel	\$866,803	\$995,524	\$428,780	\$3,035,099	\$0	\$5,326,206

ID	Item	Football	Men's Basketball	Women's Basketball	Other Sports	Non-Program Specific	Total
29	Sports Equipment, Uniforms and Supplies	\$523,724	\$89,510	\$82,900	\$654,675	\$1,897,110	\$3,247,919
30	Game Expenses	\$831,270	\$407,095	\$384,170	\$612,130	\$122,395	\$2,357,060
31	Fund Raising, Marketing and Promotion	\$12,454	\$0	\$0	\$7	\$363,548	\$376,009
32	Sports Camp Expenses	\$0	\$0	\$0	\$0	\$0	\$0
33	Spirit Groups	\$0	\$0	\$0	\$0	\$42,026	\$42,026
34	Athletic Facilities Debt Service, Leases and Rental Fee	\$2,347,063	\$788,083	\$207,757	\$501,907	\$9,946,172	\$13,790,982
35	Direct Overhead and Administrative Expenses	\$1,425,839	\$7,401	\$2,079	\$232,619	\$8,894,532	\$10,562,470
36	Indirect Institutional Support	\$0	\$0	\$0	\$0	\$0	\$0
37	Medical Expenses and Insurance	\$0	\$0	\$0	\$0	\$1,624,985	\$1,624,985
38	Memberships and Dues	\$3,542	\$0	\$804	\$43,780	\$27,326	\$75,452
39	Student-Athlete Meals (non-travel)	\$542,552	\$196,844	\$100,494	\$616,397	\$376,181	\$1,832,468
40	Other Operating Expenses	\$1,702,889	\$258,686	\$114,859	\$1,298,866	\$6,276,693	\$9,651,993
41	Football Bowl Expenses	\$89,684	\$0	\$0	\$0	\$0	\$89,684
41A	Football Bowl Expenses - Coaching Compensation/Bonuses	\$0	\$0	\$0	\$0	\$0	\$0
	Total Operating Expenses	\$36,069,157	\$7,194,442	\$4,117,303	\$33,261,440	\$49,408,163	\$130,050,505
	Excess (Deficiencies) of Revenues Over (Under) Expenses	\$5,437,140	\$1,375,287	-\$3,433,118	-\$16,634,762	-\$10,635,534	-\$23,890,987