Reporting Institution: Pennsylvania State University

School Info

We agree to release the institution's data to the conference: Yes

Institutional Contacts:

Primary Contact Richard C. Kaluza Title: Senior Associate Athletic Director - Finance/

Person: Business Operations

CEO Email: president@psu.edu

University CFO: David J. Gray University CFO djg36@psu.edu

Email:

Audit Firm: Deloitte & Touche AUP Report 01/15/2019

LLP **Issuance Date:**

Classification & Conference:

NCAA Primary Division: I-FBS

Athletic Conference: Big Ten Conference

Undergraduates by Gender:

	Number	Percent
Male Undergraduates:	21,053	53.1%
Female Undergraduates:	18,630	46.9%
Total Undergraduates:	39,683	

Sports Sponsorship:

Sport	Men's Teams Only	Women's Teams Only	Mixed Teams
Baseball	X		
Basketball	X	X	
Beach Volleyball			
Bowling			
Cross Country	X	X	
Equestrian			
Fencing	X	X	
Field Hockey		X	
Football	X		

Sport	Men's Teams Only	Women's Teams Only	Mixed Teams
Golf	X	X	
Gymnastics	X	X	
Ice Hockey	X	X	
Lacrosse	X	X	
Rifle			
Rowing			
Rugby			
Skiing			
Soccer	X	X	
Softball		X	
Swimming and Diving	X	X	
Tennis	X	X	
Track, Indoor	X	X	
Track, Outdoor	X	X	
Triathlon			
Volleyball	X	X	
Water Polo			
Wrestling	X		
Others			
Totals	16	15	0

Revenue/Expense Summary

ID	Item	Amount	Definition
Reve	enues		
1	Ticket Sales	\$38,187,382	Input revenue received for sales of admissions to athletic events. This may include:
			• Public and faculty sales.
			• Student sales
			• Shipping and Handling fees.
			Please report amounts paid in excess of ticket's face value to obtain preferential seating or priority in Category 8 (Contributions).
2	Direct State or Other Government Support	\$0	Input state, municipal, federal and other appropriations made in support of athletics.
			This amount includes funding specifically earmarked for the athletics department by government agencies for which the institution cannot reallocate.
			This amount also includes state funded employee benefits. Corresponding expenses should be reported in Categories 22 and 24.
			Any state or other government support appropriated to the university, for which the university determines the dollar allocation to the athletics department shall be reported in Direct Institutional Support (Category 4).
3	Student Fees	\$0	Input student fees assessed and restricted for support of intercollegiate athletics.
4	Direct Institutional Support	\$0	Input direct funds provided by the institution to athletics for the operations of intercollegiate athletics including:
			• Unrestricted funds allocated to the athletics department by the university (e.g. state funds, tuition, tuition discounts/waivers, transfers)
			• Federal work study support for student workers employed by athletics.
			• Endowment unrestricted income, spending policy distributions and other investment income distributed to athletics in the reporting year to support athletic operations. Athletics restricted endowment income for athletics should be reported in Category 17.

ID	Item	Amount	Definition
5	Less - Transfers to Institution	\$0	If the institution allocated funds to athletics as represented in Categories 3-4 and the athletics department provided a transfer of funds back to the institution in the reporting year, report the transfer amount as a negative in this category. The transfer amount may not exceed the total of Categories 3-4. Transfers back to the institution in excess of Categories 3-4 should be reported in Category 50 - excess transfers to institution.
6	Indirect Institutional Support	\$0	Input value of costs covered and services provided by the institution to athletics but <u>not charged</u> to athletics including:
			 Administrative services provided by the university to athletics but not charged such as HR, Accounting and IT. Facilities maintenance. Security. Risk Management. Utilities. Do not include depreciation. Note: This category should equal Category 36. If the institution is paying for debt service, leases, or rental fees for athletic facilities, but not charging to athletics, include those amounts in Category
6A	Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees	\$0	Input debt service payments (principal and interest, including internal loan programs), leases and rental fees for athletics facilities for the reporting year provided by the institution to athletics but not charged to athletics. Do not report depreciation. Note: If the institution is paying for all athletic facilities debt
7	Guarantees	\$8,500	service, lease and rental fees and not charging to athletics, this category will equal Category 34. If athletics or other entities are also paying these expenses or the institution is charging directly to athletics, this category will not equal Category 34. Input revenue received from participation in away games.

ID	Item	Amount	Definition
8	Contributions	\$34,917,579	Input contributions provided <u>and</u> used by athletics in the reporting year including:
			• Amounts received from individuals, corporations, associations, foundations, clubs or other organizations designated for the operations of the athletics program.
			• Funds contributed by outside contributors for the payment of debt service, lease payments or rental fee expenses for athletic facilities in the reporting year.
			• Amounts received above face value for tickets.
			Contributions shall include cash and marketable securities.
			Do not report:
			• Pledges until funds are provided to athletics for use.
			• Contributions to be used in other reporting years.
9	In-Kind	\$0	Input market value of in-kind contributions in the reporting year including:
			Dealer provided automobiles.
			• Equipment.
			• Services.
			Nutritional product.
			All in-kind contributions that are made as a result of a licensing or sponsorship agreement should be reported in Category 15.
			Please offset in-kind values in the appropriate expense category.

ID	Item	Amount	Definition
10	Compensation and Benefits provided by a third party	\$0	Input all benefits provided by a third party and contractually guaranteed by the institution, but not included on the institution's W-2. These may include:
			• Car stipend.
			• Country club membership.
			• Allowances for clothing, housing, entertainment.
			• Speaking fees.
			• Camps compensation.
			Media income.
			• Shoe and apparel income.
			The total of this category should equal expense Categories 23 and 25 combined.
11	Media Rights	\$38,415,623	Input <u>all</u> revenue received for radio, television, internet, digital and e-commerce rights, including the portion of conference distributions related to media rights - if applicable.
			Consult with your conference offices if you do not have the media rights distribution amount available.
12	NCAA Distributions	\$5,083,542	Input revenues received from all NCAA distributions including NCAA championships reimbursements and payments received from the NCAA for hosting a championship.
			In some cases, NCAA distributions may be provided by the conference office. Consult with the conference office for the amount if you do not have it available and include in this category.
13	Conference Distributions (Non Media and Non Bowl)	\$8,221,068	Input all revenues received by conference distribution, excluding portions of distribution relating to media rights (reported in Category 11) or NCAA distributions (reported in Category 12).
			Note: Conference distributions of revenue generated by a post-season bowl to conference members should be recorded in this category. Distributions for reimbursement of post-season bowl expenses should be included in Category 19.

ID	Item	Amount	Definition
14	Program, Novelty, Parking and	\$7,426,316	Input revenues from:
	Concession Sales		• Game Programs.
			• Novelties.
			• Food and Concessions.
			• Parking.
			Advertising should be included in Category 15.
15	Royalties, Licensing, Advertisement and	\$13,890,649	Input revenues from:
	Sponsorships		• Sponsorships.
			• Licensing Agreements.
			• Advertisement.
			• Royalties.
			• In-kind products and services as part of sponsorship agreement.
			An allocation may be necessary to distinguish revenues generated by athletics versus the university if payments are combined.
16	Sports Camp Revenues	\$0	Input amounts received by the athletics department for sports camps and clinics.
17	Athletics Restricted Endowment and Investments Income	\$5,982,284	Please report <u>spending policy distributions</u> from athletics restricted endowments and <u>investment income used for athletics operations in the reporting year</u> .
			This category includes only restricted investment and endowment income <u>used</u> for the operations of intercollegiate athletics; institutional allocations of income from unrestricted endowments qualify as ""Direct Institutional Support"" and should be reported in Category 4.
			Note: Please make sure amounts reported are only up to the amount of expenses covered by the endowment for the reporting year.
18	Other Operating Revenue	\$10,629,687	Input any operating revenues received by athletics in the report year which cannot be classified into one of the stated categories.
			If the figure is greater than 10% of total revenues, please report the top three activities included in this category in the comments section.

ID	Item	Amount	Definition
19	Bowl Revenues	\$2,610,584	Input all amounts received related to participation in a post-season bowl game, including:
			• Expense reimbursements.
			• Ticket sales.
	Total Operating Revenues	\$165,373,214	Total of Categories 1-19.
Ехре	enses		
20	Athletic Student Aid	\$20,261,209	Input the total amount of athletic student-aid for the reporting year including:
			• Summer school.
			• Tuition discounts and waivers (unless it is a discount or waiver available to the general student body).
			• Aid given to student-athletes who are inactive (medical reasons) or no longer eligible (exhausted eligibility).
			Note: Division I Grants-in-aid equivalencies are calculated by using the revenue distribution equivalencies by sport and in aggregate. (Athletic grant amount divided by the full grant amount). Other expenses related to attendance (also known as gap money or cost of attendance) should not be included in the grants-in-aid revenue distribution equivalencies. Only tuition, fees, room, board and course related books are countable for grants-in-aid revenue distribution per Bylaw 20.02.7.
			Athletics aid awarded to non-athletes (student-managers, graduate assistants, trainers) should be reported as Expenses Not Related to Specific Teams. It is permissible to report only dollars in the Expenses Not Related to Specific Teams row as long as you have reported non-zero entries for Equivalencies, Number of Students, and Dollars (all 3 required for at least one sport).
			Note: Pell grants are provided by the government, not the institution or athletics department, and therefore should be excluded from reporting in this category.
			This information can be managed within the NCAA's Compliance Assistance (CA) software. The information entered into compliance assistance will automatically populate to the athletic

student aid section within the NCAA Financial Reporting System

when the CA import feature is selected.

ID	Item	Amount	Definition
21	Guarantees	\$3,448,700	Input amounts paid to visiting participating institutions, including per diems and/or travel and meal expenses.
22	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	\$29,229,628	Input compensation, bonuses and benefits paid to all coaches reportable on the university or related entities W-2 and 1099 forms inclusive of:
			• Gross wages and bonuses.
			• Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation, including those funded by the state.
			Place any severance payments in Category 26.
			Note: Bonuses related to participation in a post-season bowl game should be included in Category 41A.
23	Coaching Salaries, Benefits and Bonuses paid by a Third Party	\$0	Input compensation, bonuses and benefits paid to all coaches by a third party and contractually guaranteed by the institution, but not included on the institutions W-2 including:
			• Car stipend.
			• Country club membership.
			• Allowances for clothing, housing, entertainment.
			• Speaking fees.
			• Camps compensation.
			Media income.
			Shoe and apparel income.
			Expense Category 23 and 25 should equal Category 10.
			Note: Bonuses related to participation in a post-season bowl game should be included in Category 41A.

ID	Item	Amount	Definition
24	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by the University	\$26,517,915	Input compensation, bonuses and benefits paid to all administrative and support staff reportable on the university or related entities (e.g. foundations or booster clubs) W-2 and 1099 forms inclusive of:
	and Related Entities		• Gross wages and bonuses.
			• Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation, including those funded by the state.
			Staff members responsible for the gender-specific athletics department, but not a specific sport (i.e., director of men's athletics), will have their compensation figures reported as Expenses Not Related to Specific Teams fields. Athletics department staff members who assist both men's and women's teams (sports information director, academic advisor) will be reported as Not Allocated by Gender column.
25	Support Staff/ Administrative Compensation, Benefits and Bonuses	\$0	Input compensation, bonuses and benefits paid to administrative and support staff by a third party and contractually guaranteed by the institution, but not included on the institutions W-2 including:
	paid by Third Party		• Car stipend.
			• Country club membership.
			• Allowances for clothing, housing, entertainment.
			• Speaking fees.
			• Camps compensation.
			Media income.
			Shoe and apparel income.
			Expense Category 23 and 25 should equal Category 10.
26	Severance Payments	\$148,135	Input severance payments and applicable benefits recognized for past coaching and administrative personnel.
27	Recruiting	\$2,708,778	Input transportation, lodging and meals for prospective student- athletes and institutional personnel on official and unofficial visits, telephone call charges, postage and such. Include value of use of institution's own vehicles or airplanes as well as in-kind value of loaned or contributed transportation.

ID	Item	Amount	Definition
28	Team Travel	\$7,962,950	Input air and ground travel, lodging, meals and incidentals (including housing costs incurred during school break period) for competition related to preseason, regular season and non-bowl postseason. Amounts incurred for food and lodging for housing the team before a home game also should be included. Use of the institution's own vehicles or airplanes as well as in-kind value of donor-provided transportation. Note: Expenses related to post-season bowls should be included in Category 41.
29	Sports Equipment, Uniforms and Supplies	\$3,194,317	Input items that are provided to the teams only. Equipment amounts are those expended from current or operating funds. Include value of in-kind equipment provided. Note: Expenses related to post-season bowls should be included in
			Category 41.
30	Game Expenses	\$8,159,696	Input game-day expenses other than travel which are necessary for intercollegiate athletics competition, including officials, security, event staff, ambulance, etc. Input any payments back to the NCAA for hosting a tournament.
			Note: Expenses related to post-season bowls should be included in Category 41.
31	Fund Raising, Marketing and Promotion	\$1,928,620	Input costs associated with fund raising, marketing and promotion for media guides, brochures, recruiting publications and such.
32	Sports Camp Expenses	\$0	Input all expenses paid by the athletics department, including non-athletics personnel salaries and benefits, from hosting sports camps and clinics. Athletics personnel salaries and benefits should be reported in Categories 22-25.
33	Spirit Groups	\$326,068	Include support for spirit groups including bands, cheerleaders, mascots, dancers, etc.
			Note: Expenses related to post-season bowls should be included in Category 41.

ID	Item	Amount	Definition
34	Athletic Facilities Debt Service, Leases and Rental Fee	\$20,230,213	Input debt service payments (principal and interest, including internal loan programs), leases and rental fees for athletics facilities for the reporting year regardless of entity paying (athletics, institution or other).
			Do not report depreciation.
			Note: If the institution is paying for <u>all</u> debt service, leases, or rental fees for athletic facilities but not charging to athletics, this category should equal Category 6A. If athletics or other entities are paying these expenses or the institution is charging directly to athletics, this category will not equal Category 6A.
35	Direct Overhead and Administrative Expenses	\$11,939,450	Input overhead and administrative expenses <u>paid by or charged</u> <u>directly to athletics</u> including:
	Zinpenises		• Administrative/Overhead fees charged by the institution to athletics.
			• Facilities maintenance.
			• Security.
			• Risk Management.
			• Utilities.
			Equipment Repair.
			• Telephone.
			Other Administrative Expenses.
36	Indirect Institutional Support	\$0	Input overhead and administrative expenses NOT paid by or charged directly to athletics including:
			• Administrative/Overhead fees <u>not charged</u> by the institution to athletics.
			• Facilities maintenance.
			• Security.
			• Risk Management.
			• Utilities.
			• Equipment Repair.
			• Telephone.
			Other Administrative Expenses.
			Do not report depreciation.
			Note: This category should equal Category 6.

ID	Item	Amount	Definition
37	Medical Expenses and Insurance	\$2,009,560	Input medical expenses and medical insurance premiums for student-athletes.
38	Memberships and Dues	\$91,103	Input memberships, conference and association dues.
39	Student-Athlete Meals \$1,452,644 (non-travel)		Include meal allowance and food/snacks provided to student-athletes.
			Note: Meals provided during team travel should be reported in Category 28.
40	Other Operating Expenses	\$11,838,152	Input any operating expenses paid by athletics in the report year which cannot be classified into one of the stated categories, including:
			• Non-team travel (conferences, etc.).
			• Team banquets and awards.
			If the figure is greater than 10% of total expenses, please report the top three activities included in this category in the comments section.
41	Bowl Expenses	\$3,150,866	Input all expenditures related to participation in a post-season bowl game, including:
			• Team travel, lodging and meal expenses.
			Bonuses related to bowl participation.
			• Spirit groups.
			• Uniforms.
			Note: All post-season bowl related coaching compensation/bonuses should be reported in Category 41A, Bowl Expenses – Coaching Compensation/Bonuses.
41A	Bowl Expenses - Coaching Compensation/	\$586,693	Input all coaching bonuses related to participation in a post-season bowl game.
	Bonuses		Note: All other post-season bowl related expenses should be reported in Category 41, Bowl Expenses.
	Total Operating Expenses	\$155,184,697	Total of Categories 20-41A.

Revenue/Expense Details

1 Ticket Sales \$38,187,382 Input revenue received for sales of admissions to athletic events. This may include:

- Public and faculty sales.
- Student sales
- Shipping and Handling fees.

Please report amounts paid in excess of ticket's face value to obtain preferential seating or priority in Category 8 (Contributions).

	Men's Teams Only Women's Teams Only Not Allocated by Gender				
Revenues by Source	Ticket Sales	Ticket Sales	Ticket Sales		
Baseball	37,659				
Basketball	919,031	164,359			
Fencing					
Field Hockey					
Football	34,048,527				
Golf					
Gymnastics	7,922	19,314			
Ice Hockey	1,727,860	13,160			
Lacrosse					
Soccer					
Softball		17,795			
Swimming and Diving					
Tennis					
Track and Field, X-Country					
Volleyball		203,432			
Wrestling	778,814				
Others					
Subtotal All Teams	37,519,813	418,060	0		
Revenue Not Related to Specific Teams			249,509		
Total Revenue	37,519,813	418,060	249,509		

- 2 Direct State or Other Government Support
- \$0 Input state, municipal, federal and other appropriations made in support of athletics.

This amount includes funding specifically earmarked for the athletics department by government agencies for which the institution cannot reallocate.

This amount also includes state funded employee benefits. Corresponding expenses should be reported in Categories 22 and 24.

Any state or other government support appropriated to the university, for which the university determines the dollar allocation to the athletics department shall be reported in Direct Institutional Support (Category 4).

Revenues by Source	Men's Teams Only Direct State or Other Government Support	Women's Teams Only Direct State or Other Government Support	Not Allocated by Gender Direct State or Other Government Support
Baseball			
Basketball			
Fencing			
Field Hockey			
Football			
Golf			
Gymnastics			
Ice Hockey			
Lacrosse			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	0	(0 0
Revenue Not Related to Specific Teams			
Total Revenue	0	(0

3 Student Fees

\$0 Input student fees assessed and restricted for support of intercollegiate athletics.

Revenues by Source	Men's Teams Only W Student Fees	Vomen's Teams Only I Student Fees	Not Allocated by Gender Student Fees
Baseball			
Basketball			
Fencing			
Field Hockey			
Football			
Golf			
Gymnastics			
Ice Hockey			
Lacrosse			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams	S		
Total Revenue	0	0	0

- 4 Direct Institutional Support
- \$0 Input direct funds provided by the institution to athletics for the operations of intercollegiate athletics including:
 - Unrestricted funds allocated to the athletics department by the university (e.g. state funds, tuition, tuition discounts/waivers, transfers)
 - Federal work study support for student workers employed by athletics.
 - Endowment unrestricted income, spending policy distributions and other investment income distributed to athletics in the reporting year to support athletic operations. Athletics restricted endowment income for athletics should be reported in Category 17.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Revenues by Source	Direct Institutional Support	Direct Institutional Support	Direct Institutional Support
Baseball			
Basketball			
Fencing			
Field Hockey			
Football			
Golf			
Gymnastics			
Ice Hockey			
Lacrosse			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	(0	
Revenue Not Related to Specific Teams			
Total Revenue	() 0	

5 Less -Transfers to Institution \$0 If the institution allocated funds to athletics as represented in Categories 3-4 and the athletics department provided a transfer of funds back to the institution in the reporting year, report the transfer amount as a negative in this category. The transfer amount may not exceed the total of Categories 3-4. Transfers back to the institution in excess of Categories 3-4 should be reported in Category 50 - excess transfers to institution.

Revenues by Source	Men's Teams Only Less - Transfers to Institution	Women's Teams Only Less - Transfers to Institution	Not Allocated by Gender Less - Transfers to Institution
Baseball			
Basketball			
Fencing			
Field Hockey			
Football			
Golf			
Gymnastics			
Ice Hockey			
Lacrosse			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	() (0
Revenue Not Related to Specific Teams			
Total Revenue	() (0

6 Indirect Institutional Support

- \$0 Input value of costs covered and services provided by the institution to athletics but not charged to athletics including:
 - Administrative services provided by the university to athletics but not charged such as HR, Accounting and IT.
 - Facilities maintenance.
 - Security.
 - Risk Management.
 - Utilities.

Do not include depreciation.

Note: This category should equal Category 36. If the institution is paying for debt service, leases, or rental fees for athletic facilities, but not charging to athletics, include those amounts in Category 6A.

Revenues by Source	Men's Teams Only Indirect Institutional Support	Women's Teams Only Indirect Institutional Support	Not Allocated by Gender Indirect Institutional Support
Baseball			
Basketball			
Fencing			
Field Hockey			
Football			
Golf			
Gymnastics			
Ice Hockey			
Lacrosse			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	0	(0

Revenues by Source	Men's Teams Only Indirect Institutional Support	Women's Teams Only Indirect Institutional Support	Not Allocated by Gender Indirect Institutional Support
Revenue Not Related to Specific Teams			
Total Revenue	0		0 0

- 6A Indirect Institutional
 Support Athletic Facilities
 Debt Service, Lease and
 Rental Fees
- \$0 Input debt service payments (principal and interest, including internal loan programs), leases and rental fees for athletics facilities for the reporting year provided by the institution to athletics but <u>not charged</u> to athletics.

Do not report depreciation.

Note: If the institution is paying for all athletic facilities debt service, lease and rental fees and not charging to athletics, this category will equal Category 34. If athletics or other entities are also paying these expenses or the institution is charging directly to athletics, this category will not equal Category 34.

Revenues by Source	Men's Teams Only Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees	Women's Teams Only Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees	Not Allocated by Gender Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees
Baseball			
Basketball			
Fencing			
Field Hockey			
Football			
Golf			
Gymnastics			
Ice Hockey			
Lacrosse			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	0	0	0

Revenues by Source	Men's Teams Only Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees	Women's Teams Only Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees	Not Allocated by Gender Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees
Revenue Not Related to Specific Teams			
Total Revenue	0	0	0

7 Guarantees

\$8,500 Input revenue received from participation in away games.

Revenues by Source	Men's Teams Only W Guarantees	Vomen's Teams Only Guarantees	Not Allocated by Gender Guarantees
Baseball	4,500	Guarantees	Guarantees
Basketball			
Fencing			
Field Hockey			
Football			
Golf			
Gymnastics			
Ice Hockey			
Lacrosse			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country	2,000	2,000	
Volleyball			
Wrestling			
Others			
Subtotal All Teams	6,500	2,000	0
Revenue Not Related to Specific Teams			
Total Revenue	6,500	2,000	0

- 8 Contributions \$34,917,579 Input contributions **provided** and used by athletics in the reporting year including:
 - Amounts received from individuals, corporations, associations, foundations, clubs or other organizations designated for the operations of the athletics program.
 - Funds contributed by outside contributors for the payment of debt service, lease payments or rental fee expenses for athletic facilities in the reporting year.
 - Amounts received above face value for tickets.

Contributions shall include cash and marketable securities.

Do not report:

- Pledges until funds are provided to athletics for use.
- Contributions to be used in other reporting years.

Revenues by Source	Men's Teams Only V Contributions	Vomen's Teams Only N Contributions	ot Allocated by Gender Contributions
Baseball	449,143		
Basketball	453,748	316,267	
Fencing	168,271	162,310	
Field Hockey		356,085	
Football	11,347,661		
Golf	108,577	160,870	
Gymnastics	280,089	510,941	
Ice Hockey	556,368	687,585	
Lacrosse	494,490	367,970	
Soccer	366,043	535,523	
Softball		460,743	
Swimming and Diving	404,845	468,297	
Tennis	139,703	273,442	
Track and Field, X-Country	409,294	610,136	
Volleyball	147,359	374,244	
Wrestling	496,810		

Others

	Men's Teams Only Women's Teams Only Not Allocated by Gender			
Revenues by Source	Contributions	Contributions	Contributions	
Subtotal All Teams	15,822,401	5,284,413	0	
Revenue Not Related to Specific Teams			13,810,765	
Total Revenue	15,822,401	5,284,413	13,810,765	

- 9 In-Kind \$0 Input market value of in-kind contributions in the reporting year including:
 - Dealer provided automobiles.
 - Equipment.
 - Services.
 - Nutritional product.

All in-kind contributions that are made as a result of a licensing or sponsorship agreement should be reported in Category 15.

Please offset in-kind values in the appropriate expense category.

D 1 C		_	Not Allocated by Gender
Revenues by Source	In-Kind	In-Kind	In-Kind
Baseball			
Basketball			
Fencing			
Field Hockey			
Football			
Golf			
Gymnastics			
Ice Hockey			
Lacrosse			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams	S		
Total Revenue	0	0	0

- 10 Compensation and Benefits provided by a third party
- \$0 Input all benefits provided by a third party and contractually guaranteed by the institution, but not included on the institution's W-2. These may include:
 - Car stipend.
 - Country club membership.
 - Allowances for clothing, housing, entertainment.
 - Speaking fees.
 - Camps compensation.
 - Media income.
 - Shoe and apparel income.

The total of this category should equal expense Categories 23 and 25 combined.

Revenues by Source	<u>-</u>	Women's Teams Only Compensation and Benefits	<u>-</u>
Baseball	provided by a third party	provided by a third party	provided by a third party
Basketball			
Fencing			
Field Hockey			
Football			
Golf			
Gymnastics			
Ice Hockey			
Lacrosse			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			

D	· ·	Women's Teams Only	ě
Revenues by Source	Compensation and Benefits provided by a third party	Compensation and Benefits provided by a third party	-
Subtotal All Teams	0	0	0
Revenue Not Related to Specific Teams			
Total Revenue	0	0	0

11 Media Rights \$38,415,623 Input <u>all</u> revenue received for radio, television, internet, digital and e-commerce rights, including the portion of conference distributions related to media rights - if applicable.

Consult with your conference offices if you do not have the media rights distribution amount available.

	Men's Teams Only Women's Teams Only Not Allocated by Gender			
Revenues by Source	Media Rights	Media Rights	Media Rights	
Baseball				
Basketball	5,762,343			
Fencing				
Field Hockey				
Football	32,653,280			
Golf				
Gymnastics				
Ice Hockey				
Lacrosse				
Soccer				
Softball				
Swimming and Diving				
Tennis				
Track and Field, X-Country				
Volleyball				
Wrestling				
Others				
Subtotal All Teams	38,415,623	0	0	
Revenue Not Related to Specific Teams	S			
Total Revenue	38,415,623	0	0	

12 NCAA Distributio ns

\$5,083,542 Input revenues received from all NCAA distributions including NCAA championships reimbursements and payments received from the NCAA for hosting a championship.

In some cases, NCAA distributions may be provided by the conference office. Consult with the conference office for the amount if you do not have it available and include in this category.

Revenues by Source	Men's Teams Only Women's Teams Only NCAA Distributions	
Baseball		
Basketball	2,932,035	
Fencing		
Field Hockey		
Football	1,294,164	
Golf		
Gymnastics		
Ice Hockey		
Lacrosse		
Soccer		
Softball		
Swimming and Diving		
Tennis		
Track and Field, X-Country		
Volleyball		
Wrestling		
Others		
Subtotal All Teams	4,226,199 0	0
Revenue Not Related to Specific Team	s	857,343
Total Revenue	4,226,199 0	857,343

13 Conference Distributions (Non Media and Non Bowl) \$8,221,068 Input all revenues received by conference distribution, excluding portions of distribution relating to media rights (reported in Category 11) or NCAA distributions (reported in Category 12).

Note: Conference distributions of revenue generated by a post-season bowl to conference members should be recorded in this category. Distributions for reimbursement of post-season bowl expenses should be included in Category 19.

Revenues by Source		Women's Teams Only Conference Distributions (Non Media and Non Bowl)	Not Allocated by Gender Conference Distributions (Non Media and Non Bowl)
Baseball	,	,	,
Basketball	449,611		
Fencing			
Field Hockey			
Football	7,741,606		
Golf			
Gymnastics			
Ice Hockey			
Lacrosse			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	8,191,217	0	0
Revenue Not Related to Specific Teams			29,851
Total Revenue	8,191,217	0	29,851

14 Program, Novelty, Parking and Concession Sales

\$7,426,316 Input revenues from:

- Game Programs.
- Novelties.
- Food and Concessions.
- Parking.

Advertising should be included in Category 15.

Revenues by Source	Men's Teams Only Program, Novelty, Parking I and Concession Sales	Women's Teams Only Program, Novelty, Parking and Concession Sales	Not Allocated by Gender Program, Novelty, Parking and Concession Sales
Baseball	730		
Basketball	21,813	22,631	
Fencing	2,036	2,036	
Field Hockey		4,652	
Football	6,384,353		
Golf			
Gymnastics	2,538	18,904	
Ice Hockey	276,698	13,320	
Lacrosse	6,068	4,361	
Soccer	6,351	22,890	
Softball		29,784	
Swimming and Diving			
Tennis	4	4	
Track and Field, X-Country	10,412	4,699	
Volleyball	5,818	58,909	
Wrestling	64,704		
Others			
Subtotal All Teams	6,781,525	182,190	0
Revenue Not Related to Specific Teams			462,601
Total Revenue	6,781,525	182,190	462,601

15 Royalties, Licensing, Advertisement and Sponsorships \$13,890,649 Input revenues from:

- Sponsorships.
- Licensing Agreements.
- Advertisement.
- Royalties.
- In-kind products and services as part of sponsorship agreement.

An allocation may be necessary to distinguish revenues generated by athletics versus the university if payments are combined.

Revenues by Source	Men's Teams Only Royalties, Licensing, Advertisement and Sponsorships	Women's Teams Only Royalties, Licensing, Advertisement and Sponsorships	Not Allocated by Gender Royalties, Licensing, Advertisement and Sponsorships
Baseball	93,000		
Basketball			
Fencing			
Field Hockey			
Football			
Golf			
Gymnastics			
Ice Hockey			
Lacrosse			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	93,000		0

Revenues by Source	Men's Teams Only Royalties, Licensing, Advertisement and Sponsorships	Women's Teams Only Royalties, Licensing, Advertisement and Sponsorships		Not Allocated by Gender Royalties, Licensing, Advertisement and Sponsorships
Revenue Not Related to Specific Teams				13,797,649
Total Revenue	93,000		0	13,797,649

16 Sports Camp Revenues \$0 Input amounts received by the athletics department for sports camps and clinics.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Revenues by Source	Sports Camp Revenues	Sports Camp Revenues	Sports Camp Revenues
Baseball			
Basketball			
Fencing			
Field Hockey			
Football			
Golf			
Gymnastics			
Ice Hockey			
Lacrosse			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	(0	0
Revenue Not Related to Specific Teams			
Total Revenue		0	0

17 Athletics Restricted Endowment and Investments Income \$5,982,284 Please report <u>spending policy distributions</u> from athletics restricted endowments and <u>investment income used for athletics operations in the reporting year</u>.

This category includes only restricted investment and endowment income <u>used</u> for the operations of intercollegiate athletics; institutional allocations of income from unrestricted endowments qualify as ""Direct Institutional Support"" and should be reported in Category 4.

Note: Please make sure amounts reported are only up to the amount of expenses covered by the endowment for the reporting year.

Revenues by Source	Men's Teams Only Athletics Restricted Endowment and Investments Income	Women's Teams Only Athletics Restricted Endowment and Investments Income	Not Allocated by Gender Athletics Restricted Endowment and Investments Income
Baseball	99,737		
Basketball	244,724	211,320	
Fencing	20,470	12,858	
Field Hockey		82,266	
Football	1,229,749		
Golf	87,376	90,721	
Gymnastics	60,609	26,772	
Ice Hockey	1,698,853	75,508	
Lacrosse	105,556	89,279	
Soccer	78,399	63,380	
Softball		114,125	
Swimming and Diving	52,592	77,010	
Tennis	78,343	64,685	
Track and Field, X-Country	64,190	103,362	
Volleyball	34,584	160,398	
Wrestling	280,048		
Others			
Subtotal All Teams	4,135,230	1,171,684	0
Revenue Not Related to Specific Teams			675,370

Reporting Institution: Pennsylvania State University Reporting Year (FY): 2018
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Revenues by Source	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
	Athletics Restricted	Athletics Restricted	Athletics Restricted
	Endowment and	Endowment and	Endowment and
	Investments Income	Investments Income	Investments Income
Total Revenue	4.135.230	1,171,684	675,370

Other Operating \$10,629,687 Input any operating revenues received by athletics in the report year which Revenue cannot be classified into one of the stated categories.

If the figure is greater than 10% of total revenues, please report the top three activities included in this category in the comments section.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender	
Revenues by Source	Other Operating Revenue	Other Operating Revenue	Other Operating Revenue	
Baseball	171,964			
Basketball	166,347	132,830		
Fencing	79,307	77,545		
Field Hockey		152,730		
Football	2,930,644			
Golf	43,812	68,210		
Gymnastics	100,786	229,627		
Ice Hockey	110,552	306,725		
Lacrosse	163,127	157,839		
Soccer	156,676	230,873		
Softball		201,529		
Swimming and Diving	166,452	209,500		
Tennis	55,623	117,419		
Track and Field, X-Country	202,500	303,650		
Volleyball	55,877	167,395		
Wrestling	116,765			
Others				
Subtotal All Teams	4,520,432	2,355,872	0	
Revenue Not Related to Specific Teams			3,753,383	
Total Revenue	4,520,432	2,355,872	3,753,383	

19 Bowl Revenues \$2,610,584 Input all amounts received related to participation in a post-season bowl game, including:

- Expense reimbursements.
- Ticket sales.

	Men's Teams Only Women's Teams Only Not Allocated by G					
Revenues by Source	Bowl Revenues	Bowl Revenues	Bowl Revenues			
Baseball						
Basketball						
Fencing						
Field Hockey						
Football	2,610,584					
Golf						
Gymnastics						
Ice Hockey						
Lacrosse						
Soccer						
Softball						
Swimming and Diving						
Tennis						
Track and Field, X-Country						
Volleyball						
Wrestling						
Others						
Subtotal All Teams	2,610,584	0	0			
Revenue Not Related to Specific Teams	S					
Total Revenue	2,610,584	0	0			

Total Operating Revenues

\$165,373,214 Total of Categories 1-19.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Revenues by Source	Total Operating Revenues	Total Operating Revenues	Total Operating Revenues
Baseball	856,733		
Basketball	10,949,652	847,407	
Fencing	270,084	254,749	
Field Hockey		595,733	
Football	100,240,568		
Golf	239,765	319,801	
Gymnastics	451,944	805,558	
Ice Hockey	4,370,331	1,096,298	
Lacrosse	769,241	619,449	
Soccer	607,469	852,666	
Softball		823,976	
Swimming and Diving	623,889	754,807	
Tennis	273,673	455,550	
Track and Field, X-Country	688,396	1,023,847	
Volleyball	243,638	964,378	
Wrestling	1,737,141		
Others			
Subtotal All Teams	122,322,524	9,414,219	(
Revenue Not Related to Specific Teams			33,636,471
Total Revenue	122,322,524	9,414,219	33,636,471

20 Athletic Total Dollar Student Amount Aid

\$20,261,209 Input the total amount of athletic student-aid for the reporting year including:

- Summer school.
- Tuition discounts and waivers (unless it is a discount or waiver available to the general student body).
- Aid given to student-athletes who are inactive (medical reasons) or no longer eligible (exhausted eligibility).

Note: Division I Grants-in-aid equivalencies are calculated by using the revenue distribution equivalencies by sport and in aggregate. (Athletic grant amount divided by the full grant amount). Other expenses related to attendance (also known as gap money or cost of attendance) should not be included in the grants-in-aid revenue distribution equivalencies. Only tuition, fees, room, board and course related books are countable for grants-in-aid revenue distribution per Bylaw 20.02.7.

Athletics aid awarded to non-athletes (student-managers, graduate assistants, trainers) should be reported as Expenses Not Related to Specific Teams. It is permissible to report only dollars in the Expenses Not Related to Specific Teams row as long as you have reported non-zero entries for Equivalencies, Number of Students, and Dollars (all 3 required for at least one sport).

Note: Pell grants are provided by the government, not the institution or athletics department, and therefore should be excluded from reporting in this category.

This information can be managed within the NCAA's Compliance Assistance (CA) software. The information entered into compliance assistance will automatically populate to the athletic student aid section within the NCAA Financial Reporting System when the CA import feature is selected.

Total 369.3
Equivalencies
Awarded
Total Students 579
Receiving Aid

Male Athlete Scholarships

Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Equivalencies Awarded in 2017-2018 (A+B)	Number of Students Receiving Athletic Aid	Total Dollar Amount
Baseball	11.66	0.31	11.97	28	632,817
Basketball	12	0	12	12	731,143
Fencing	4.5	0	4.5	8	257,217
Football	85	3	88	94	5,185,877
Golf	4.4	0	4.4	8	203,018
Gymnastics	6.22	0	6.22	11	391,339
Ice Hockey	18	0	18	21	956,631
Lacrosse	13.03	0	13.03	44	608,208
Soccer	10.53	0	9.9	20	564,995
Swimming and Diving	10.06	0.58	10.64	23	574,143
Tennis	4.53	0	4.53	9	257,585
Track and Field, X-Country	13.17	0.19	13.36	31	609,231
Volleyball	4.5	0	4.5	11	199,995
Wrestling	9.77	0	9.77	13	515,133
Expenses Not Related to Specific Teams			0		
Totals	207.37	4.08	210.82	333	11,687,332

Female Athlete Scholarships

Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Equivalencies Awarded in 2017-2018 (A+B)	Number of Students Receiving Athletic Aid	Total Dollar Amount
Basketball	12	0	12	12	700,825
Fencing	5	0.36	5.36	9	238,795
Field Hockey	11.71	0	11.71	. 23	564,267
Golf	6.05	0	6.05	10	285,954
Gymnastics	12	0	12	. 13	749,854
Ice Hockey	17.12	0	17.12	21	1,070,983
Lacrosse	12.82	0	12.82	33	593,868

Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Equivalencies Awarded in 2017-2018 (A+B)	Number of Students Receiving Athletic Aid	Total Dollar Amount
Soccer	13.9	0	13.9	21	787,535
Softball	11.82	1.65	13.47	20	760,700
Swimming and Diving	14.12	0	14.12	27	742,436
Tennis	8	0	8	8	434,745
Track and Field, X-Country	18.74	1.19	19.93	33	960,289
Volleyball	12	0	12	16	683,626
Expenses Not Related to Specific Teams			0		
Totals	155.28	3.2	158.48	246	8,573,877

Not Allocated by Gender Scholarships

Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Equivalencies Awarded in 2017-2018 (A+B)	Number of Students Receiving Athletic Aid	Total Dollar Amount
Expenses Not Related to Specific Teams					
Totals	0	0	0	0	0

21 Guarantees \$3,448,700 Input amounts paid to visiting participating institutions, including per diems and/or travel and meal expenses.

	<u> </u>	•	ot Allocated by Gender
Expenses by Object of Expenditure	Guarantees	Guarantees	Guarantees
Baseball	5,000		
Basketball	660,000	57,500	
Fencing			
Field Hockey			
Football	2,500,000		
Golf			
Gymnastics			
Ice Hockey	36,500		
Lacrosse			
Soccer	7,700		
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country	3,500	3,500	
Volleyball			
Wrestling			
Others			
Subtotal All Teams	3,212,700	61,000	0
Expenses Not Related to Specific Teams			175,000
Total Expenses	3,212,700	61,000	175,000

- 22 Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities
- \$29,229,628 Input compensation, bonuses and benefits paid to all coaches reportable on the university or related entities W-2 and 1099 forms inclusive of:
 - Gross wages and bonuses.
 - Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation, including those funded by the state.

Place any severance payments in Category 26.

Note: Bonuses related to participation in a post-season bowl game should be included in Category 41A.

- 23 Coaching Salaries, Benefits and Bonuses paid by a Third **Party**
- \$0 Input compensation, bonuses and benefits paid to all coaches by a third party and contractually guaranteed by the institution, but not included on the institutions W-2 including:
 - Car stipend.
 - Country club membership.
 - Allowances for clothing, housing, entertainment.
 - Speaking fees.
 - Camps compensation.
 - Media income.
 - Shoe and apparel income.

Expense Category 23 and 25 should equal Category 10.

Note: Bonuses related to participation in a post-season bowl game should be included in Category 41A.

Men's Teams Coaching Expenses

	Men's Teams Head Coaches					Men's Teams Assistant Coaches			
Sport	Numbe F r of Positio ns		Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	Coaching Salaries, Benefits and Bonuses paid by a Third Party	Numbe FT r of Positio ns	TE Coaching Salaries, Benefit and Bonuses paid by the University and Related Entitie	Benefits and Bonuses paid by a Third		
Baseball	1	1			2	2			
Basketball	1	1			3	3			
Fencing	1	0.5			3 1	.5			

	Men's Teams Head Coaches				Men's Teams Assistant Coaches			Men's Teams Assistant Coaches			
Sport	Numbe FT r of Positio ns	E Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	Coaching Salaries, Benefits and Bonuses paid by a Third Party	Numbe r of Positio ns	FTE	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	Coaching Salaries, Benefits and Bonuses paid by a Third Party				
Football	1	1		10	10						
Golf	1	1	() 1	1						
Gymnastics	1	1		2	2						
Ice Hockey	1	1		2	2						
Lacrosse	1	1		2	2						
Soccer	1	1		2	2						
Swimming and Diving	1	1		5	2.5						
Tennis	1	1		1	1						
Track and Field, X-Country	1	1		5	2.5						
Volleyball	1	1		2	2						
Wrestling	1	1		2	2						
Subtotal All Teams	14 13	.5 10,702,667	() 42	35.5	11,093,902	0				
Expenses Not Related to Specific Teams											
Total Expenses		10,702,667	()		11,093,902	0				

Women's Teams Coaching Expenses

	Women's Teams Head Coaches			Women's Teams Assistant Coaches		
Sport	Numbe FTE	Coaching	Coaching	Numbe FTE	Coaching	Coaching
	r of	Salaries, Benefits	Salaries,	r of	Salaries, Benefits	Salaries,
	Positio	and Bonuses	Benefits and	Positio	and Bonuses	Benefits and
	ns	paid by the	Bonuses paid	ns	paid by the	Bonuses paid
		University and	by a Third		University and	by a Third
		Related Entities	Party		Related Entities	Party
Basketball	1 1			3 3		

Sport	Number of Positions		cen's Teams Head Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	Coaches Coaching Salaries, Benefits and Bonuses paid by a Third Party	Numbe r of Positio ns	FTE	n's Teams Assistan Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	t Coaches Coaching Salaries, Benefits and Bonuses paid by a Third Party
Fencing	1	0.5			3	1.5		
Field Hockey	1	1			2	2		
Golf	1	1			1	1		
Gymnastics	1	1			2	2		
Ice Hockey	1	1			2	2		
Lacrosse	1	1			2	2		
Soccer	1	1			2	2		
Softball	1	1			2	2		
Swimming and Diving	1	0.5			5	2.5		
Tennis	1	1			1	1		
Track and Field, X-Country	1	0.5			5	2.5		
Volleyball	1	1			2	2		
Subtotal All Teams	13	11.5	3,984,298	(32	25.5	3,448,761	0
Expenses Not Related to Specific Teams								
Total Expenses			3,984,298	()		3,448,761	0

- 24 Support Staff/
 Administrative
 Compensation, Benefits
 and Bonuses paid by the
 University and Related
 Entities
- \$26,517,915 Input compensation, bonuses and benefits paid to all administrative and support staff reportable on the university or related entities (e.g. foundations or booster clubs) W-2 and 1099 forms inclusive of:
 - Gross wages and bonuses.
 - Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation, including those funded by the state.

Staff members responsible for the gender-specific athletics department, but not a specific sport (i.e., director of men's athletics), will have their compensation figures reported as Expenses Not Related to Specific Teams fields. Athletics department staff members who assist both men's and women's teams (sports information director, academic advisor) will be reported as Not Allocated by Gender column.

- 25 Support Staff/ Administrative Compensation, Benefits and Bonuses paid by Third Party
- \$0 Input compensation, bonuses and benefits paid to administrative and support staff by a third party and contractually guaranteed by the institution, but not included on the institutions W-2 including:
 - Car stipend.
 - Country club membership.
 - Allowances for clothing, housing, entertainment.
 - Speaking fees.
 - Camps compensation.
 - Media income.
 - Shoe and apparel income.

Expense Category 23 and 25 should equal Category 10.

Men's Teams Only Women's Teams Only Not Allocated by Gender Expenses by Support Staff/ Support Staff/ Support Staff/ Support Staff/ Support Staff/ Object of Administrative Administrative Administrative Administrative Administrative Expenditure Compensation, Compensation, Compensation, Compensation, Compensation, Benefits and Benefits and Benefits and Benefits and Benefits and Benefits and **Bonuses** paid **Bonuses** paid Bonuses paid Bonuses paid **Bonuses** paid **Bonuses** paid by the by Third Party by the by Third Party by the by Third Party **University and** University and University and Related Related Related **Entities Entities Entities**

Baseball

Object of	Support Staff/ Administrative	Administrative Compensation, Benefits and Bonuses paid by Third Party	Support Staff/ Administrative Compensation, Benefits and Bonuses paid	Administrative Compensation, Benefits and Bonuses paid by Third Party	Support Staff/ Administrative Compensation, Benefits and Bonuses paid	Administrative Compensation, Benefits and Bonuses paid by Third Party
Basketball	520,989		354,981			
Fencing						
Field Hockey			43,418			
Football	4,325,348					
Golf						
Gymnastics						
Ice Hockey	199,899		195,305			
Lacrosse	79,663		36,107			
Soccer	90,074		82,657			
Softball			78,204			
Swimming and Diving	25,478		31,869			
Tennis	4,683		3,124			
Track and Field, X-Country	89,169		90,437			
Volleyball	5,812		82,762			
Wrestling	162,536					
Others						
Subtotal All Teams	5,503,651	0	998,864	0	0	0
Expenses Not Related to Specific Teams					20,015,400	
Total Expenses	5,503,651	0	998,864	0	20,015,400	0

26 Severance Payments

Wrestling Others

Teams

Subtotal All Teams

Total Expenses

Expenses Not Related to Specific

\$148,135 Input severance payments and applicable benefits recognized for past coaching and administrative personnel.

Men's Teams Only Women's Teams OnlyNot Allocated by Gender

0

0

Expenses by Object of Expenditure Severance Payments Severance Payments Severance Payments Baseball Basketball Fencing Field Hockey Football Golf Gymnastics Ice Hockey Lacrosse Soccer 24,559 Softball Swimming and Diving **Tennis** Track and Field, X-Country Volleyball

24,559

24,559

0

123,576

123,576

27 Recruiting \$2,708,778 Input transportation, lodging and meals for prospective student-athletes and institutional personnel on official and unofficial visits, telephone call charges, postage and such. Include value of use of institution's own vehicles or airplanes as well as in-kind value of loaned or contributed transportation.

	Men's Teams Only Women's Teams Only Not Allocated by Gender					
Expenses by Object of Expenditure	Recruiting	Recruiting	Recruiting			
Baseball	51,383					
Basketball	430,506	160,816				
Fencing	3,646	4,420				
Field Hockey		16,715				
Football	1,369,428					
Golf	5,617	9,565				
Gymnastics	43,236	14,670				
Ice Hockey	77,784	55,648				
Lacrosse	25,016	16,129				
Soccer	26,219	32,337				
Softball		51,366				
Swimming and Diving	32,535	36,641				
Tennis	18,479	11,344				
Track and Field, X-Country	25,906	57,771				
Volleyball	23,376	52,421				
Wrestling	55,804					
Others						
Subtotal All Teams	2,188,935	519,843	0			
Expenses Not Related to Specific Teams						
Total Expenses	2,188,935	519,843	0			

Team \$7,962,950 Input air and ground travel, lodging, meals and incidentals (including housing costs Trave incurred during school break period) for competition related to preseason, regular season and non-bowl postseason. Amounts incurred for food and lodging for housing the team before a home game also should be included. Use of the institution's own vehicles or airplanes as well as in-kind value of donor-provided transportation.

	Men's Teams Only Women's Teams Only Not Allocated by Gender					
Expenses by Object of Expenditure	Team Travel	Team Travel	Team Travel			
Baseball	276,990					
Basketball	1,447,295	791,634				
Fencing	43,166	76,286				
Field Hockey		126,193				
Football	1,107,942					
Golf	86,703	68,066				
Gymnastics	118,730	85,071				
Ice Hockey	704,676	193,096				
Lacrosse	57,407	134,496				
Soccer	147,352	215,231				
Softball		218,577				
Swimming and Diving	192,267	186,864				
Tennis	102,137	82,654				
Track and Field, X-Country	325,050	334,677				
Volleyball	83,068	524,915				
Wrestling	232,407					
Others						
Subtotal All Teams	4,925,190	3,037,760	0			
Expenses Not Related to Specific Teams						
Total Expenses	4,925,190	3,037,760	0			

29 Sports Equipment, Uniforms and Supplies

\$3,194,317 Input items that are provided to the teams only. Equipment amounts are those expended from current or operating funds. Include value of inkind equipment provided.

Expenses by Object of Expenditure	Men's Teams Only Sports Equipment, Uniforms and Supplies	Women's Teams Only Sports Equipment, Uniforms and Supplies	Not Allocated by Gender Sports Equipment, Uniforms and Supplies
Baseball	32,542		
Basketball	64,726	16,742	
Fencing	14,326	14,338	
Field Hockey		24,610	
Football	540,129		
Golf	11,953	9,380	
Gymnastics	35,014	41,423	
Ice Hockey	208,872	115,166	
Lacrosse	27,412	9,814	
Soccer	27,304	22,766	
Softball		13,266	
Swimming and Diving	36,146	35,514	
Tennis	20,664	22,147	
Track and Field, X-Country	13,961	8,415	
Volleyball	12,523	13,502	
Wrestling	59,390		
Others			
Subtotal All Teams	1,104,962	347,083	0
Expenses Not Related to Specific Teams			1,742,272
Total Expenses	1,104,962	347,083	1,742,272

Game \$8,159,696 Input game-day expenses other than travel which are necessary for intercollegiate athletics competition, including officials, security, event staff, ambulance, etc. Input any payments back to the NCAA for hosting a tournament.

Expenses by Object of Expenditure	Men's Teams Only V Game Expenses	Vomen's Teams Only No Game Expenses	ot Allocated by Gender Game Expenses
Baseball	114,646	1	1
Basketball	304,726	202,963	
Fencing	29,929	31,732	
Field Hockey		18,328	
Football	6,408,791		
Golf	6,629	8,170	
Gymnastics	14,222	29,910	
Ice Hockey	314,952	83,521	
Lacrosse	35,675	23,397	
Soccer	47,046	67,439	
Softball		48,538	
Swimming and Diving	725	726	
Tennis	16,135	23,445	
Track and Field, X-Country	40,890	46,949	
Volleyball	18,973	154,628	
Wrestling	66,611		
Others			
Subtotal All Teams	7,419,950	739,746	0
Expenses Not Related to Specific Teams			
Total Expenses	7,419,950	739,746	0

31 Fund Raising, Marketing \$1,928,620 Input costs associated with fund raising, marketing and promotion for media guides, brochures, recruiting publications and such.

Expenses by Object of Expenditure	Men's Teams Only Fund Raising, Marketing and Promotion	Women's Teams Only Fund Raising, Marketing and Promotion	Not Allocated by Gender Fund Raising, Marketing and Promotion
Baseball	550		
Basketball	9,249	9,339	
Fencing			
Field Hockey		220	
Football	96,858		
Golf		120	
Gymnastics	75	150	
Ice Hockey	8,219	844	
Lacrosse	610	170	
Soccer	200	819	
Softball		330	
Swimming and Diving	20	20	
Tennis			
Track and Field, X-Country	421	421	
Volleyball	360	6,381	
Wrestling	17,301		
Others			
Subtotal All Teams	133,863	18,814	0
Expenses Not Related to Specific Teams			1,775,943
Total Expenses	133,863	18,814	1,775,943

32 Sports
Camp
Expenses

\$0 Input all expenses paid by the athletics department, including non-athletics personnel salaries and benefits, from hosting sports camps and clinics. Athletics personnel salaries and benefits should be reported in Categories 22-25.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Expenses by Object of Expenditure	Sports Camp Expenses	Sports Camp Expenses	Sports Camp Expenses
Baseball			
Basketball			
Fencing			
Field Hockey			
Football			
Golf			
Gymnastics			
Ice Hockey			
Lacrosse			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	(0	0
Expenses Not Related to Specific Teams			
Total Expenses	(0	0

33 Spirit Groups \$326,068 Include support for spirit groups including bands, cheerleaders, mascots, dancers, etc.

	Men's Teams Only Women's Teams Only Not Allocated by Gender					
Expenses by Object of Expenditure	Spirit Groups	Spirit Groups	Spirit Groups			
Baseball						
Basketball						
Fencing						
Field Hockey						
Football						
Golf						
Gymnastics						
Ice Hockey						
Lacrosse						
Soccer						
Softball						
Swimming and Diving						
Tennis						
Track and Field, X-Country						
Volleyball						
Wrestling						
Others						
Subtotal All Teams	0	0	0			
Expenses Not Related to Specific Teams	5		326,068			
Total Expenses	0	0	326,068			

34 Athletic Facilities
Debt Service,
Leases and Rental
Fee

\$20,230,213 Input debt service payments (principal and interest, including internal loan programs), leases and rental fees for athletics facilities for the reporting year regardless of entity paying (athletics, institution or other).

Do not report depreciation.

Note: If the institution is paying for <u>all</u> debt service, leases, or rental fees for athletic facilities but not charging to athletics, this category should equal Category 6A. If athletics or other entities are paying these expenses or the institution is charging directly to athletics, this category will not equal Category 6A.

Expenses by Object of Expenditure		Women's Teams Only Athletic Facilities Debt Service, Leases and Rental Fee	Not Allocated by Gender Athletic Facilities Debt Service, Leases and Rental Fee
Baseball			
Basketball	438,006	366,273	
Fencing	6,029	6,029	
Field Hockey		1,918	
Football	67,320		
Golf		533	
Gymnastics			
Ice Hockey			
Lacrosse	28,923	21,725	
Soccer	4,111	4,237	
Softball		1,946	
Swimming and Diving			
Tennis	25,000	25,000	
Track and Field, X-Country	14,299	14,298	
Volleyball			
Wrestling	45,979		
Others			
Subtotal All Teams	629,667	441,959	0
Expenses Not Related to Specific Teams			19,158,587

Reporting Institution: Pennsylvania State University

Reporting Year (FY): 2018

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Expenses by Object	Athletic Facilities Debt	Athletic Facilities Debt	Athletic Facilities Debt
of Expenditure	Service, Leases and Rental	Service, Leases and Rental	Service, Leases and Rental
	Fee	Fee	Fee
Total Expenses	629,667	441,959	19,158,587

35 Direct Overhead and Administrative Expenses

\$11,939,450 Input overhead and administrative expenses <u>paid by or charged directly to athletics</u> including:

- Administrative/Overhead fees charged by the institution to athletics.
- Facilities maintenance.
- Security.
- Risk Management.
- Utilities.
- Equipment Repair.
- Telephone.
- Other Administrative Expenses.

Expenses by Object of Expenditure	Men's Teams Only Direct Overhead and Administrative Expenses	Women's Teams Only Direct Overhead and Administrative Expenses	Not Allocated by Gender Direct Overhead and Administrative Expenses
Baseball	1,362		
Basketball	5,253	26,911	
Fencing	2,765	12,328	
Field Hockey		21,033	
Football	3,702,836		
Golf			
Gymnastics	7,746	2,678	
Ice Hockey	114,116	16,359	
Lacrosse			
Soccer	3,794	480	
Softball		2,180	
Swimming and Diving		467	
Tennis	28		
Track and Field, X-Country		134	
Volleyball	9,407	15,489	
Wrestling	14,251		
Others			
Subtotal All Teams	3,861,558	98,059	0

Expenses by Object of Expenditure	Men's Teams Only Direct Overhead and Administrative Expenses	Women's Teams Only Direct Overhead and Administrative Expenses	Not Allocated by Gender Direct Overhead and Administrative Expenses
Expenses Not Related to Specific Teams			7,979,833
Total Expenses	3,861,558	98,059	7,979,833

36 Indirect Institutional Support

- \$0 Input overhead and administrative expenses **NOT** paid by or charged directly to athletics including:
 - Administrative/Overhead fees <u>not charged</u> by the institution to athletics.
 - Facilities maintenance.
 - Security.
 - Risk Management.
 - Utilities.
 - Equipment Repair.
 - Telephone.
 - Other Administrative Expenses.

Do not report depreciation.

Note: This category should equal Category 6.

Expenses by Object of Expenditure	Men's Teams Only Indirect Institutional Support	Women's Teams Only Indirect Institutional Support	Not Allocated by Gender Indirect Institutional Support
Baseball			
Basketball			
Fencing			
Field Hockey			
Football			
Golf			
Gymnastics			
Ice Hockey			
Lacrosse			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	0		0 0

Expenses by Object of Expenditure	Men's Teams Only Indirect Institutional Support	Women's Teams Only Indirect Institutional Support	Not Allocated by Gender Indirect Institutional Support
Expenses Not Related to Specific Teams			
Total Expenses	0		0 0

37 Medical Expenses and Insurance

\$2,009,560 Input medical expenses and medical insurance premiums for student-athletes.

Expenses by Object of Expenditure	Men's Teams Only Medical Expenses and Insurance	Women's Teams Only Medical Expenses and Insurance	Not Allocated by Gender Medical Expenses and Insurance
Baseball			
Basketball			
Fencing			
Field Hockey			
Football			
Golf			
Gymnastics			
Ice Hockey			
Lacrosse			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	0	(0
Expenses Not Related to Specific Teams			2,009,560
Total Expenses	0	(2,009,560

38 Memberships and Dues

\$91,103 Input memberships, conference and association dues.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Expenses by Object of Expenditure	Memberships and Dues	Memberships and Dues	Memberships and Dues
Baseball	45		
Basketball	1,000	970	
Fencing	25	25	
Field Hockey		1,076	
Football	5,203		
Golf	1,476	1,154	
Gymnastics	1,278	520	
Ice Hockey	555	20,555	
Lacrosse	1,000	355	
Soccer	580	719	
Softball		615	
Swimming and Diving	259	709	
Tennis	1,655	495	
Track and Field, X-Country	806	685	
Volleyball	3,475	255	
Wrestling	2,145		
Others			
Subtotal All Teams	19,502	28,133	0
Expenses Not Related to Specific Teams			43,468
Total Expenses	19,502	28,133	43,468

39 Student-Athlete Meals (non-travel)

\$1,452,644 Include meal allowance and food/snacks provided to student-athletes.

Note: Meals provided during team travel should be reported in Category 28.

Expenses by Object of Expenditure	Men's Teams Only Student-Athlete Meals (non-travel)	Women's Teams Only Student-Athlete Meals (non-travel)	Not Allocated by Gender Student-Athlete Meals (non-travel)
Baseball	9,518		
Basketball	154,001	63,410	
Fencing			
Field Hockey		8,809	
Football	623,694		
Golf		163	
Gymnastics	13,154	12,504	
Ice Hockey	85,210	7,218	
Lacrosse	4,805	2,099	
Soccer	18,400	19,852	
Softball		1,710	
Swimming and Diving	2,333	2,389	
Tennis	463	553	
Track and Field, X-Country	9,747	10,074	
Volleyball	5,802	51,564	
Wrestling	44,207		
Others			
Subtotal All Teams	971,334	180,345	0
Expenses Not Related to Specific Teams			300,965
Total Expenses	971,334	180,345	300,965

- 40 Other Operating \$11,838,152 Input any operating expenses paid by athletics in the report year which Expenses cannot be classified into one of the stated categories, including:
 - Non-team travel (conferences, etc.).
 - Team banquets and awards.

If the figure is greater than 10% of total expenses, please report the top three activities included in this category in the comments section.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender Other Operating Expenses	
Expenses by Object of Expenditure	Other Operating Expenses	Other Operating Expenses		
Baseball	108,701			
Basketball	281,486	237,582		
Fencing	35,908	36,905		
Field Hockey		36,058		
Football	1,938,607			
Golf	12,531	110,517		
Gymnastics	20,382	24,673		
Ice Hockey	148,839	55,568		
Lacrosse	151,602	63,390		
Soccer	66,695	65,287		
Softball		71,046		
Swimming and Diving	71,709	69,020		
Tennis	23,705	27,228		
Track and Field, X-Country	84,940	62,826		
Volleyball	59,397	71,374		
Wrestling	202,095			
Others				
Subtotal All Teams	3,206,597	931,474	0	
Expenses Not Related to Specific Teams			7,700,081	
Total Expenses	3,206,597	931,474	7,700,081	

- 41 Bowl \$3,150,866 Input all expenditures related to participation in a post-season bowl game, including: Expenses
 - Team travel, lodging and meal expenses.
 - Bonuses related to bowl participation.
 - Spirit groups.
 - Uniforms.

Note: All post-season bowl related coaching compensation/bonuses should be reported in Category 41A, Bowl Expenses – Coaching Compensation/Bonuses.

	Men's Teams Only Women's Teams Only Not Allocated by Gender					
Expenses by Object of Expenditure	Bowl Expenses	Bowl Expenses	Bowl Expenses			
Baseball						
Basketball						
Fencing						
Field Hockey						
Football	3,150,866					
Golf						
Gymnastics						
Ice Hockey						
Lacrosse						
Soccer						
Softball						
Swimming and Diving						
Tennis						
Track and Field, X-Country						
Volleyball						
Wrestling						
Others						
Subtotal All Teams	3,150,866	0	0			
Expenses Not Related to Specific Teams						
Total Expenses	3,150,866	0	0			

41A Bowl Expenses - Coaching Compensation/Bonuses

\$586,693 Input all coaching bonuses related to participation in a post-season bowl game.

Note: All other post-season bowl related expenses should be reported in Category 41, Bowl Expenses.

Expenses by Object of Expenditure	Men's Teams Only Bowl Expenses - Coaching Compensation/Bonuses	Women's Teams Only Bowl Expenses - Coaching Compensation/Bonuses	Not Allocated by Gender Bowl Expenses - Coaching Compensation/Bonuses
Baseball			
Basketball			
Fencing			
Field Hockey			
Football	586,693		
Golf			
Gymnastics			
Ice Hockey			
Lacrosse			
Soccer			
Softball			
Swimming and Diving			
Tennis			
Track and Field, X-Country			
Volleyball			
Wrestling			
Others			
Subtotal All Teams	586,693	0	0
Expenses Not Related to Specific Teams			
Total Expenses	586,693	0	0

Total Operating Expenses

\$155,184,697 Total of Categories 20-41A.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender	
Expenses by Object of Expenditure	Total Operating Expenses	Total Operating Expenses	Total Operating Expenses	
Baseball	1,661,651	<u>-</u>		
Basketball	7,180,131	4,864,515		
Fencing	606,974	634,821		
Field Hockey		1,309,584		
Football	45,219,641			
Golf	567,364	708,275		
Gymnastics	989,542	1,401,923		
Ice Hockey	3,856,237	2,260,856		
Lacrosse	1,707,847	1,333,420		
Soccer	1,626,070	2,042,785		
Softball		1,695,485		
Swimming and Diving	1,265,511	1,436,551		
Tennis	810,246	853,029		
Track and Field, X-Country	1,682,152	2,077,315		
Volleyball	736,625	2,791,457		
Wrestling	2,513,937			
Others				
Subtotal All Teams	70,423,928	23,410,016	0	
Expenses Not Related to Specific Teams	0	0	61,350,753	
Total Expenses	70,423,928	23,410,016	61,350,753	

Athletics Participation

Table 947 Table 1 - - - Athletics Participation. A participant is a student-athlete who, as of the day of a varsity team's first scheduled contest in the traditional season: (a) is listed as a team member; (b) practices with the varsity team and receives coaching from one or more varsity coaches; or (c) receives athletically-related student aid.

Any student who satisfies one or more of the criteria above is a participant, including a student on a team the institution designates or defines as junior varsity, freshman, or novice, or a student who does not play in a scheduled contest, whether for medical reasons or to preserve eligibility (i.e., a redshirt).

Student-athletes who participate in more than one sport should be counted in each sport. The Coed Teams column is marked based on the content of the sports sponsored table (Mixed Sports) in the School Info page. Male practice players are NOT to be included as participants in this table.

	Number of Participan			Number of Participants Participating on a Second Team		Number of Participants Participating on a Third Team	
Sport	Coed Teams	Men's Teams	Women's Teams	Men's Teams	Women's Teams	Men's Teams	Women's Teams
Baseball		37					
Basketball		14	28				
Cross Country		18	24	15	21	11	20
Fencing		32	31				
Field Hockey			26				
Football		124					
Golf		10	10				
Gymnastics		18	16				
Ice Hockey		28	24				
Lacrosse		44	34				
Soccer		27	30				
Softball			22				
Swimming and Diving		29	31				
Tennis		11	11				
Track, Indoor		43	51	38	48	11	20
Track, Outdoor		46	50	38	48	11	20
Volleyball		21	20				
Wrestling		37					

Sport	Coed Teams	Men's Teams	Women's Teams	Participating on a Second Team		Participating on a Third Team	
				Men's Teams	Women's Teams	Men's Teams	Women's Teams
Others							
Total Participants		539	408	91	117	33	60
Participant Proportion		56.9%	43.1%				
Unduplicated Count of Participants		488	340				

Head Coaching Assignments - Men's Teams

Table 2A

Position Totals 14 Table 2A - - - Head Coaches Assignments Men's Teams

	Head Coaches of Men's Teams Male Coaches - Head Count Female Coaches - Head Count							
Sport	Full Time	Part Time	Full Time University	Part Time	Full Time Coaching	Part Time	Full Time University	Part Time University Employee or Volunteer
Baseball	1		1					
Basketball	1		1					
Fencing		1	1					
Football	1		1					
Golf	1		1					
Gymnastics	1		1					
Ice Hockey	1		1					
Lacrosse	1		1					
Soccer	1		1					
Swimming and Diving		1	1					
Tennis	1		1					
Track and Field, X-Country		1	1					
Volleyball	1		1					
Wrestling	1		1					
Others								
Coaching	11	3	14	0	0	0	0	0

Head Coaching Assignments - Women's Teams

Table 2B

13 Table 2B - - - Head Coaches Assignments Women's Teams

Head Coaches of Women's Teams

	Male Coaches - Head Count			Female Coaches - Head Count				
Sport			Full Time University Employee	Part Time University Employee or Volunteer	Coaching		Full Time University Employee	Part Time University Employee or Volunteer
Basketball					1		1	
Fencing		1	1					
Field Hockey					1		1	
Golf					1		1	
Gymnastics					1		1	
Ice Hockey	1		1					
Lacrosse					1		1	
Soccer					1		1	
Softball					1		1	
Swimming and Diving		1	1					
Tennis	1		1					
Track and Field, X-Country		1	1					
Volleyball	1		1					
Others								
Coaching Position Totals	3	3	6	0	7	0	7	0

Assistant Coaching Assignments - Men's Teams

Table 3A

55 Table 3A - - - Assistant Coaches Assignments Men's Teams

Assistant Coaches of Men's Teams

	Male Coaches - Head Count		Female Coaches - Head Count					
Sport	Coaching	Coaching	Full Time University	Part Time University	Coaching	Coaching	_	Part Time University
	Duties	Duties	Employee	Employee or Volunteer	Duties	Duties	Employee	Employee or Volunteer
Baseball	2	1	2	1				
Basketball	3		3					
Fencing		2	2			1	1	
Football	10		10					
Golf	1		1					
Gymnastics	2		2					
Ice Hockey	2	1	2	1				
Lacrosse	2	1	2	1				
Soccer	2	1	2	1				
Swimming and Diving		4	4			3	1	2
Tennis	1		1					
Track and Field, X-Country		8	4	4		3	1	2
Volleyball	2		2					
Wrestling	2	1	2	1				
Others								
Coaching Position Totals	29	19	39	9	0	7	3	4

Assistant Coaching Assignments - Women's Teams

Table 3B

45 Table 3B - - - Assistant Coaches Assignments Women's Teams

Assistant Coaches of Women's Teams	Assistant	Coaches	of Women	's Teams
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	Male Coaches - Head Count			Female Coaches - Head Count				
Sport			Full Time University	Part Time University Employee or	Coaching		Full Time University Employee	Part Time University Employee or
	Duties	Duties	Employee	Volunteer	Duties	Duties	Employee	Volunteer
Basketball	1		1		2		2	
Fencing		2	2			1	1	
Field Hockey	1		1		1		1	
Golf	1		1					
Gymnastics	2		2					
Ice Hockey		1		1	2		2	
Lacrosse					2	1	2	1
Soccer	1		1		1	1	1	1
Softball					2	1	2	1
Swimming and Diving		4	4			3	1	2
Tennis	1		1					
Track and Field, X-Country		8	4	4		3	1	2
Volleyball	1	1	1	1	1		1	
Others								
Coaching Position Totals	8	16	18	6	11	10	14	7

Other Reporting Items

AUP Data Categories:

50 - Excess Transfers to Institution:

51 - Conference Realignment Expenses:

52 - Total Athletics Related Debt: \$58,057,318

53 - Total Institutional Debt: \$1,450,177,000

54 - Athletics Dedicated Endowments: \$156,992,115

55 - Institutional Endowments:

56 - Athletics Related Capital Expenditures:

Other Data Categories:

Institutional Expenses: \$5,927,656,000

Athletically-Related Facilities Annual Debt Service: \$3,845,450

Institution's Annual Debt Service: \$102,608,000

Institution's Education and General Expenses: \$3,362,354,000

Average Cost of Full Grant-in-Aid - In-State: \$35,304

Average Cost of Full Grant-in-Aid - Out-of-State: \$50,532

Average Cost of Attendance - In-State: \$35,304

Average Cost of Attendance - Out-of-State: \$50,532

Expenses Dedicated to Compliance: \$892,507

Name of Compliance Software Used: JumpForward

Compliance FTEs: 7

Revenue Distribution - Sports Sponsored

Distribution Year: 2019

Academic Year of Sport Sponsorship Information: 2017-18

Men's Sports	Women's Sports	Mixed Sports
x Baseball	x Field Hockey	
x Football	x Softball	
x Men's Basketball	x Women's Basketball	
x Men's Cross Country	x Women's Cross Country	
x Men's Fencing	x Women's Fencing	
x Men's Golf	x Women's Golf	
x Men's Gymnastics	x Women's Gymnastics	
x Men's Ice Hockey	x Women's Ice Hockey	
x Men's Lacrosse	x Women's Lacrosse	
x Men's Soccer	x Women's Soccer	
x Men's Swimming and Diving	x Women's Swimming and Diving	
x Men's Tennis	x Women's Tennis	
x Men's Track, Indoor	x Women's Track, Indoor	
x Men's Track, Outdoor	x Women's Track, Outdoor	
x Men's Volleyball	x Women's Volleyball	
x Men's Wrestling		
Total Men's Sports Sponsored: 16	Total Women's Sports Sponsored: 15	Total Mixed Sports Sponsored:
Current Year's Submission of Sports Sponsored: 31	Previous Year's Submission of Sports Sponsored: 31	Variance: 0

Revenue Distribution - Grants-in-Aid

Distribution Year: 2019

Academic Year of Grant-in-Aid Information: 2017-18

Men's Team Sports

Men's Team Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Revenue Distribution Equivalencies Awarded (A+B)
Baseball	11.66	0.31	11.97
Basketball	12	0	12
Fencing	4.5	0	4.5
Football	85	3	88
Golf	4.4	0	4.4
Gymnastics	6.22	0	6.22
Ice Hockey	18	0	18
Lacrosse	13.03	0	13.03
Soccer	10.53	0	9.9
Swimming and Diving	10.06	0.58	10.64
Tennis	4.53	0	4.53
Track and Field, X-Country	13.17	0.19	13.36
Volleyball	4.5	0	4.5
Wrestling	9.77	0	9.77
Total Men's	207.37	4.08	210.82

Women's Team Sports

Women's Team Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Revenue Distribution Equivalencies Awarded (A+B)
Basketball	12	0	12
Fencing	5	0.36	5.36
Field Hockey	11.71	0	11.71
Golf	6.05	0	6.05
Gymnastics	12	0	12
Ice Hockey	17.12	0	17.12

Women's Team Sport	Athletic Aid Equivalency (A)	Exhausted Eligibility or Medical Equivalency (B)	Total Revenue Distribution Equivalencies Awarded (A+B)
Lacrosse	12.82	0	12.82
Soccer	13.9	0	13.9
Softball	11.82	1.65	13.47
Swimming and Diving	14.12	0	14.12
Tennis	8	0	8
Track and Field, X-Country	18.74	1.19	19.93
Volleyball	12	0	12
Total Women's	155.28	3.20	158.48

Mixed Team Sports

Mixed Team Sport	Athletic Aid	Exhausted Eligibility	Total Revenue
_	Equivalency (A)	or Medical	Distribution Equivalencies
		Equivalency (B)	Awarded (A+B)
Total Mixed	0	0	0

Prior Year Total Rev Dist	Current Year Total Rev Dist	Variance Between Prior and
Equivalencies	Equivalencies	Current Year
367.74	369.30	1.56 (0.42%)

Revenue Distribution - Pell Grants

Distribution Year: 2019

Academic Year of Pell Grant Information: 2017-18

Men's Team Sports

Sport	2017-18 Pell Grants	Prior Year Pell Grants	Variance Totals	Total Dollar Amount for SAs on Pell Grants
Baseball	4	5	-1	13,880
Basketball	6	7	-1	32,520
Fencing	6	6	0	24,270
Football	27	36	-9	127,525
Golf	0	0	0	0
Gymnastics	2	1	1	5,355
Ice Hockey	0	1	-1	0
Lacrosse	2	3	-1	3,940
Soccer	3	3	0	10,425
Swimming and Diving	2	2	0	2,955
Tennis	1	1	0	5,920
Track and Field, X-Country	11	9	2	61,287
Volleyball	3	2	1	4,109
Wrestling	8	8	0	27,498
Men's Total	75	84	-9	319,684

Women's Team Sports

Sport	2017-18 Pell Grants	Prior Year Pell Grants	Variance Totals	Total Dollar Amount for SAs on Pell Grants
Basketball	5	6	-1	22,250
Fencing	2	2	0	7,540
Field Hockey	4	5	-1	13,795
Golf	0	0	0	0
Gymnastics	1	1	0	4,370
Ice Hockey	0	1	-1	0
Lacrosse	3	4	-1	12,310
Soccer	0	3	-3	0

Sport	2017-18 Pell Grants	Prior Year Pell Grants	Variance Totals	Total Dollar Amount for SAs on Pell Grants
Softball	1	2	-1	5,920
Swimming and Diving	1	2	-1	5,870
Tennis	0	0	0	0
Track and Field, X-Country	9	9	0	36,280
Volleyball	2	1	1	11,840
Women's Total	28	36	-8	120,175

Mixed Team Sports

Sport	2017-18 Pell	Prior Year Pell	Variance	Total Dollar Amount for SAs on Pell
	Grants	Grants	Totals	Grants
Mixed Total	0		0	0

	2017-18 Pell	Prior Year Pell	Variance	Total Dollar Amount for SAs on Pell
	Grants	Grants	Totals	Grants
Total	103	120	-17	\$439,859

Reporting Institution: Pennsylvania State University	Reporting Year (FY): 2018		
Comments			
Comments:			

Miscellaneous Information

Note: These values are calculated from data entered earlier in the system.

Athletically Related Student Aid

Input the total amount of athletic student-aid for the reporting year including:

- Summer school.
- Tuition discounts and waivers (unless it is a discount or waiver available to the general student body).
- Aid given to student-athletes who are inactive (medical reasons) or no longer eligible (exhausted eligibility).

Note: Division I Grants-in-aid equivalencies are calculated by using the revenue distribution equivalencies by sport and in aggregate. (Athletic grant amount divided by the full grant amount). Other expenses related to attendance (also known as gap money or cost of attendance) should not be included in the grants-in-aid revenue distribution equivalencies. Only tuition, fees, room, board and course related books are countable for grants-in-aid revenue distribution per Bylaw 20.02.7.

Athletics aid awarded to non-athletes (student-managers, graduate assistants, trainers) should be reported as Expenses Not Related to Specific Teams. It is permissible to report only dollars in the Expenses Not Related to Specific Teams row as long as you have reported non-zero entries for Equivalencies, Number of Students, and Dollars (all 3 required for at least one sport).

Note: Pell grants are provided by the government, not the institution or athletics department, and therefore should be excluded from reporting in this category.

This information can be managed within the NCAA's Compliance Assistance (CA) software. The information entered into compliance assistance will automatically populate to the athletic student aid section within the NCAA Financial Reporting System when the CA import feature is selected.

Men's Teams	\$11,687,332
Women's Teams	\$8,573,877
Total Amount	\$20,261,209

Recruiting Expenditures

Input transportation, lodging and meals for prospective student-athletes and institutional personnel on official and unofficial visits, telephone call charges, postage and such. Include value of use of institution's own vehicles or airplanes as well as in-kind value of loaned or contributed transportation.

Men's Teams	\$2,188,935
Women's Teams	\$519,843

Total Amount	\$2,708,778

Head Coaches Input compensation, bonuses and benefits paid to all coaches reportable on the university or Salaries related entities W-2 and 1099 forms inclusive of:

- Gross wages and bonuses.
- Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation, including those funded by the state.

Place any severance payments in Category 26.

Note: Bonuses related to participation in a post-season bowl game should be included in Category 41A.

Average Salaries of Head Coaches	Dollars per FTE's FTE	Dollars per Position	Number of Positions
Men's Teams	\$792,790 13.5	\$764,476	14
Women's Teams	\$346,461 11.5	\$306,484	13

Assistant Input compensation, bonuses and benefits paid to all coaches reportable on the university or Coaches Salaries related entities W-2 and 1099 forms inclusive of:

- Gross wages and bonuses.
- Benefits including allowances, speaking fees, retirement, stipends, memberships, media income, tuition reimbursement and earned deferred compensation, including those funded by the state.

Place any severance payments in Category 26.

Note: Bonuses related to participation in a post-season bowl game should be included in Category 41A.

Average Salaries of Assistant Coaches	Dollars per FTE's FTE	Dollars per Position	Number of Positions	
Men's Teams	\$312,504 35.5	\$264,141	42	
Women's Teams	\$135,246 25.5	\$107,774	32	

Statement of Revenues and Expenses For the fiscal year ended 2018 (UNAUDITED)

ID	For the fiscal year ended 2018 (UNAUDITED)						
ID	Item	Football	Men's Basketball	Women's Basketball	Other Sports	Non-Program Specific	Total
Reve	rnues						
1	Ticket Sales	\$34,048,527	\$919,031	\$164,359	\$2,805,956	\$249,509	\$38,187,382
2	Direct State or Other Government Support	\$0	\$0	\$0	\$0	\$0	\$0
3	Student Fees	\$0	\$0	\$0	\$0	\$0	\$0
4	Direct Institutional Support	\$0	\$0	\$0	\$0	\$0	\$0
5	Less - Transfers to Institution	\$0	\$0	\$0	\$0	\$0	\$0
6	Indirect Institutional Support	\$0	\$0	\$0	\$0	\$0	\$0
6A	Indirect Institutional Support - Athletic Facilities Debt Service, Lease and Rental Fees	\$0	\$0	\$0	\$0	\$0	\$0
7	Guarantees	\$0	\$0	\$0	\$8,500	\$0	\$8,500
8	Contributions	\$11,347,661	\$453,748	\$316,267	\$8,989,138	\$13,810,765	\$34,917,579
9	In-Kind	\$0	\$0	\$0	\$0	\$0	\$0
10	Compensation and Benefits provided by a third party	\$0	\$0	\$0	\$0	\$0	\$0
11	Media Rights	\$32,653,280	\$5,762,343	\$0	\$0	\$0	\$38,415,623
12	NCAA Distributions	\$1,294,164	\$2,932,035	\$0	\$0	\$857,343	\$5,083,542
13	Conference Distributions (Non Media and Non Bowl)	\$7,741,606	\$449,611	\$0	\$0	\$29,851	\$8,221,068
14	Program, Novelty, Parking and Concession Sales	\$6,384,353	\$21,813	\$22,631	\$534,918	\$462,601	\$7,426,316
15	Royalties, Licensing, Advertisement and Sponsorships	\$0	\$0	\$0	\$93,000	\$13,797,649	\$13,890,649
16	Sports Camp Revenues	\$0	\$0	\$0	\$0	\$0	\$0

ID	Item	Football	Men's Basketball	Women's Basketball	Other Sports	Non-Program Specific	Total
17	Athletics Restricted Endowment and Investments Income	\$1,229,749	\$244,724	\$211,320	\$3,621,121	\$675,370	\$5,982,284
18	Other Operating Revenue	\$2,930,644	\$166,347	\$132,830	\$3,646,483	\$3,753,383	\$10,629,687
19	Bowl Revenues	\$2,610,584	\$0	\$0	\$0	\$0	\$2,610,584
	Total Operating Revenues	\$100,240,568	\$10,949,652	\$847,407	\$19,699,116	\$33,636,471	\$165,373,214
Expe	enses						
20	Athletic Student Aid	\$5,185,877	\$731,143	\$700,825	\$13,643,364	\$0	\$20,261,209
21	Guarantees	\$2,500,000	\$660,000	\$57,500	\$56,200	\$175,000	\$3,448,700
22	Coaching Salaries, Benefits and Bonuses paid by the University and Related Entities	\$13,610,049	\$2,131,751	\$1,874,569	\$11,613,259	\$0	\$29,229,628
23	Coaching Salaries, Benefits and Bonuses paid by a Third Party	\$0	\$0	\$0	\$0	\$0	\$0
24	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by the University and Related Entities	\$4,325,348	\$520,989	\$354,981	\$1,301,197	\$20,015,400	\$26,517,915
25	Support Staff/ Administrative Compensation, Benefits and Bonuses paid by Third Party	\$0	\$0	\$0	\$0	\$0	\$0
26	Severance Payments	\$0	\$0	\$0	\$24,559	\$123,576	\$148,135
27	Recruiting	\$1,369,428	\$430,506	\$160,816	\$748,028	\$0	\$2,708,778
28	Team Travel	\$1,107,942	\$1,447,295	\$791,634	\$4,616,079	\$0	\$7,962,950
29	Sports Equipment, Uniforms and Supplies	\$540,129	\$64,726	\$16,742	\$830,448	\$1,742,272	\$3,194,317
30	Game Expenses	\$6,408,791	\$304,726	\$202,963	\$1,243,216	\$0	\$8,159,696

ID	Item	Football	Men's Basketball	Women's Basketball	Other Sports	Non-Program Specific	Total
31	Fund Raising, Marketing and Promotion	\$96,858	\$9,249	\$9,339	\$37,231	\$1,775,943	\$1,928,620
32	Sports Camp Expenses	\$0	\$0	\$0	\$0	\$0	\$0
33	Spirit Groups	\$0	\$0	\$0	\$0	\$326,068	\$326,068
34	Athletic Facilities Debt Service, Leases and Rental Fee	\$67,320	\$438,006	\$366,273	\$200,027	\$19,158,587	\$20,230,213
35	Direct Overhead and Administrative Expenses	\$3,702,836	\$5,253	\$26,911	\$224,617	\$7,979,833	\$11,939,450
36	Indirect Institutional Support	\$0	\$0	\$0	\$0	\$0	\$0
37	Medical Expenses and Insurance	\$0	\$0	\$0	\$0	\$2,009,560	\$2,009,560
38	Memberships and Dues	\$5,203	\$1,000	\$970	\$40,462	\$43,468	\$91,103
39	Student-Athlete Meals (non-travel)	\$623,694	\$154,001	\$63,410	\$310,574	\$300,965	\$1,452,644
40	Other Operating Expenses	\$1,938,607	\$281,486	\$237,582	\$1,680,396	\$7,700,081	\$11,838,152
41	Bowl Expenses	\$3,150,866	\$0	\$0	\$0	\$0	\$3,150,866
41A	Bowl Expenses - Coaching Compensation/ Bonuses	\$586,693	\$0	\$0	\$0	\$0	\$586,693
	Total Operating Expenses	\$45,219,641	\$7,180,131	\$4,864,515	\$36,569,657	\$61,350,753	\$155,184,697
	Excess (Deficiencies)	\$55,020,927	\$3,769,521	-\$4,017,108	-\$16,870,541	-\$27,714,282	\$10,188,517

of Revenues Over (Under) Expenses