

September 2020



The two parties delivered very different messages during the conventions.



Primary Themes

"A season of darkness." Biden promised to bring back the empathy and cooperation he says is lacking in the Trump White House.

A return to normal. Biden blamed recent upheaval on Pres. Trump's policies and style and promised that a Biden administration would address injustices.

Democracy is under attack. Democrats attempted to raise awareness about threats to democracy this election, particularly around voting challenges.



Republican National Convention

Primary Themes

Mission accomplished. Pres. Trump stressed that his strong leadership has brought the pandemic under control and that the GOP is best for the economy.

Safety and security will crumble under Biden. The President described suburbs in peril and rioters out of control, warning that Biden would make it worse.

Independent voices are under attack. Republicans highlighted cancel culture getting out of control and promised that independent voices won't be sidelined.



Americans preferred the Democrats' message and tone.



Democratic National Convention

53%

approved of the DNC's message.

51%

felt the Democrats spent too much time attacking Republicans.



Republican National Convention

37%

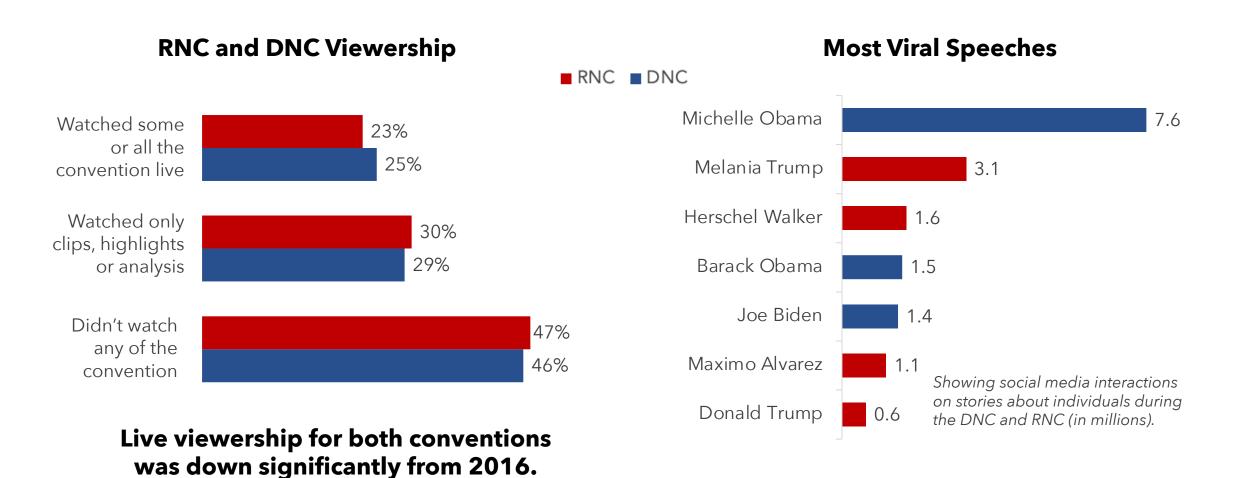
approved of the RNC's message.

62%

felt the Republicans spent too much time attacking Democrats.



Democrats drew more live viewers and more engagement than Republicans.





As in recent years, neither candidate saw a significant post-convention bump.

2020 Post-Convention Polling Bumps

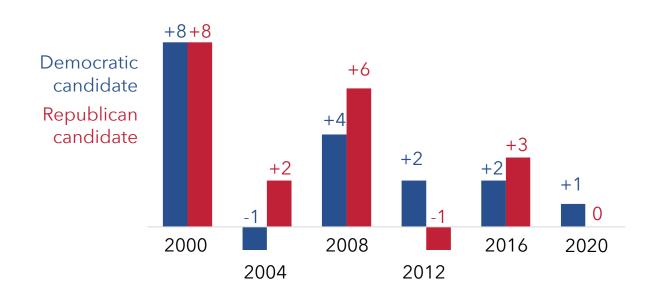
Joe Biden President Trump



+0

Based on change in aggregated polling from early to late-August

Post-Convention Polling Bump Comparison



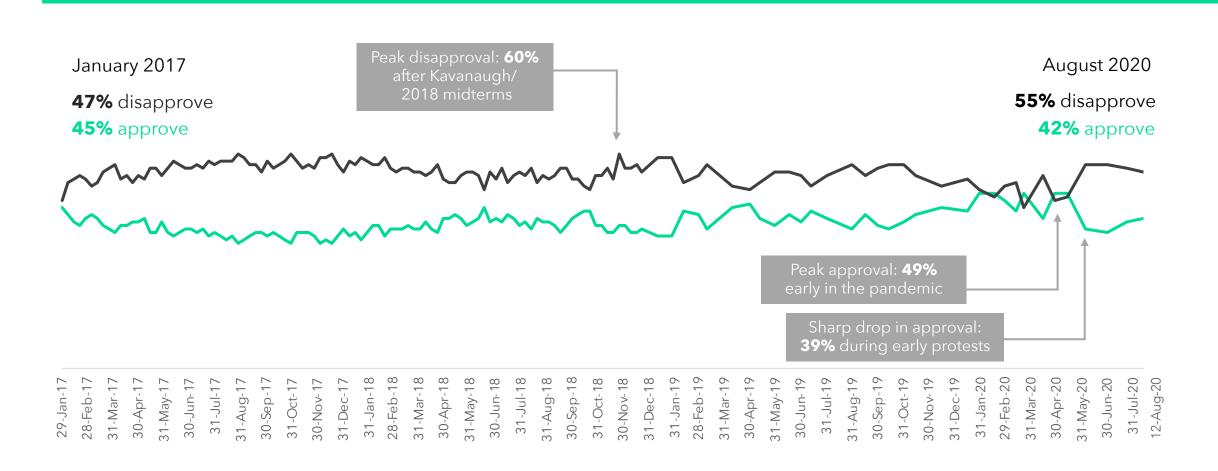








President Trump's approval rating has ticked up 3 points since early June.





Biden maintains a significant lead nationally.

Current National Average

Biden leading by 7 points

No significant change from pre-convention polling.

Joe Biden President Trump

50%

43%

Based on aggregated polling from August 26 - September 6

Comparison to Recent Years

Early September polling in recent elections showed closer races and incumbents with the advantage.

2016: Clinton +2

2012: Obama +1

2008: McCain +3

2004: Bush +6

2000: Bush +1

Biden's lead has also been **more consistent** than in other recent races.



But at this point, national numbers are much less important.

This year's race will come down to a handful of competitive states.

Many are already talking about the possibility of the popular vote not reflecting the winner.



Another electoral college-popular vote split? It's possible

The Philadelphia Inquirer

Can Trump win again without winning the most votes? Yes. Pennsylvania shows how.

FiveThirtyEight

Politics Podcast: If Biden Wins The Popular Vote By 2-3 Points, He Isn't Favored To Win The Electoral College

theguardian

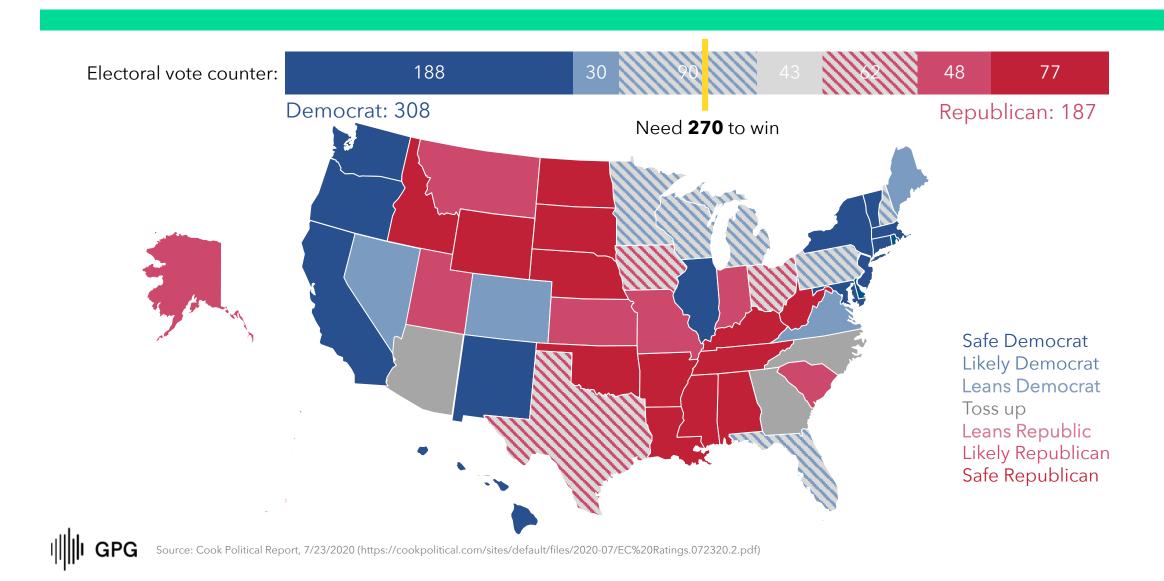
Electoral college: how Trump could lose the popular vote and win again

The Washington Post

How will Americans respond when there's another split between the electoral college and the popular vote?

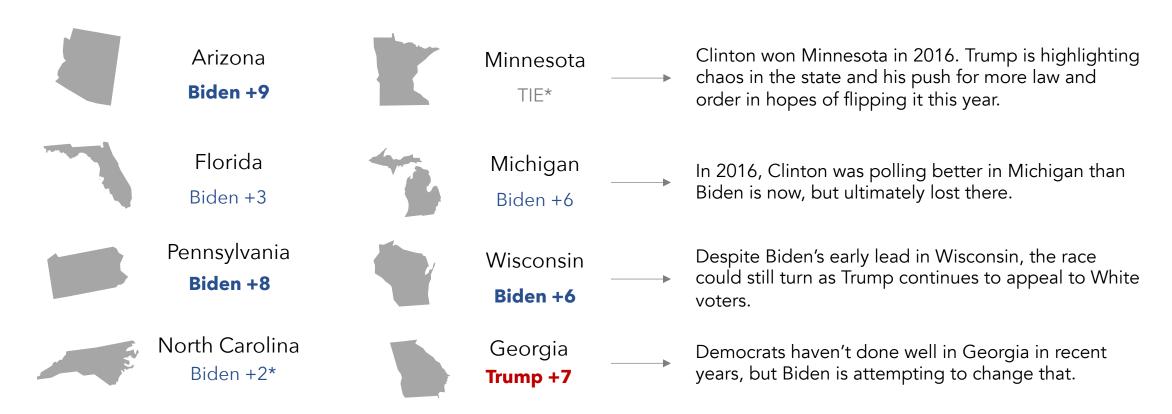


Based on current polling, Biden maintains an electoral college advantage.



Biden also maintains an edge in most swing states.

Bold text represents increase from pre-convention polling.

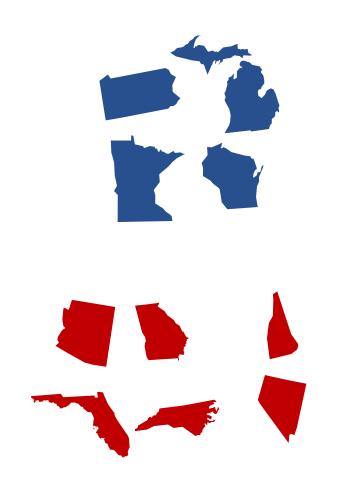


*denotes polling within the margin of error



Source: FoxNews, 8/29-9/1/2020, n = 853 AZ voters (https://static.foxnews.com/foxnews.com/content/uploads/2020/09/Arizona.pdf); Quinnipiac, 8/29-9/1/2020, n = 1,235 likely FL voters and n = 1,107 likely PA voters (https://poll.qu.edu/2020-presidential-swing-state-polls/release-detail?ReleaseID=3672); Monmouth, 8/29 - 9/1/2020, n = 401 NC voters (https://www.monmouth.edu/polling-institute/reports/monmouthpoll_NC_090320/); Trafalgar, 8/15-18/2020, n = 1,141 likely MN voters (https://drive.google.com/file/d/1k75e8WjQL01TXmzE3aVSBqrHo5CucbD-/view); CNBC/Change Research, 8/21-23/2020, n = 809 likely MI voters (https://changeresearch.com/post/states-of-play-battleground-wave-12/); CBSNews, 9/1-3/2020, n = 1,006 WI voters (https://changeresearch.com/post/states-of-play-battleground-wave-12/); CBSNews, 9/1-3/2020, n = 500 GA likely voters (https://www.ajc.com/politics/politics-blog/wsb-poll-trump-builds-lead-over-biden-in-georgia-after-rnc/B7XVX4WYHJG4BIQMVTM2AJEEQM/); NYTimes analysis, 9/6/2020 (https://www.nytimes.com/2020/09/06/us/politics/trump-biden-2020.html?campaign_id=2&emc=edit_th_20200907&instance_id=2174&nl=todaysheadlines®i_id=55312340&segment_id=37552&user_id=83f443b04edbc0f139207c01308da9a0)

But Pres. Trump still has a path to victory.



How could Trump win?

Even if Biden takes Rust Belt states of WI, MI, MN and PA, Pres. Trump still has a chance.

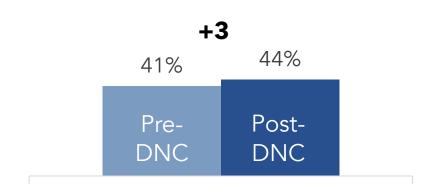
Taking AZ, GA, FL and NC - states he won in 2016 - could put Pres. Trump just over the mark to win this year.

This strategy only works if he can also flip smaller states that Clinton took in 2016 (NV, NH).



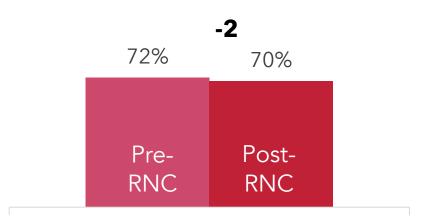
Neither saw a major change in enthusiasm post-convention. Excitement among Trump voters remains much higher.





Enthusiastic about voting for Biden

Among Trump voters:

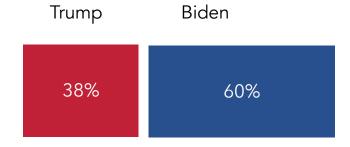


Enthusiastic about voting for Trump

On the Issues: Biden is seen as better on the virus; Trump better on the economy.

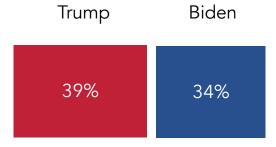
Americans would trust Biden over Trump on the virus.

Better at handling virus response



Trump has a slight edge on improving the economy.

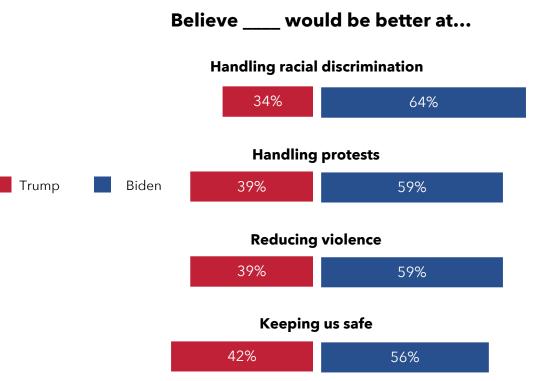
Believe economy will get better if ____ is elected



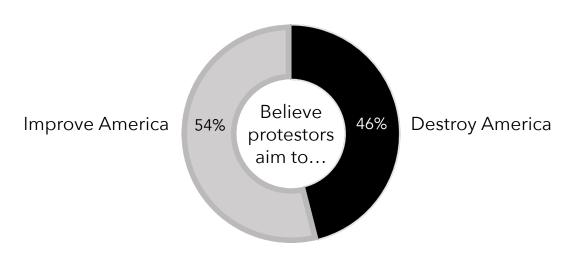


Biden is stronger on protests and safety, but these issues are becoming more divisive.

Most believe Biden would be better on race relations and safety.



Sustained protests coupled with Trump's rhetoric may be having an impact.

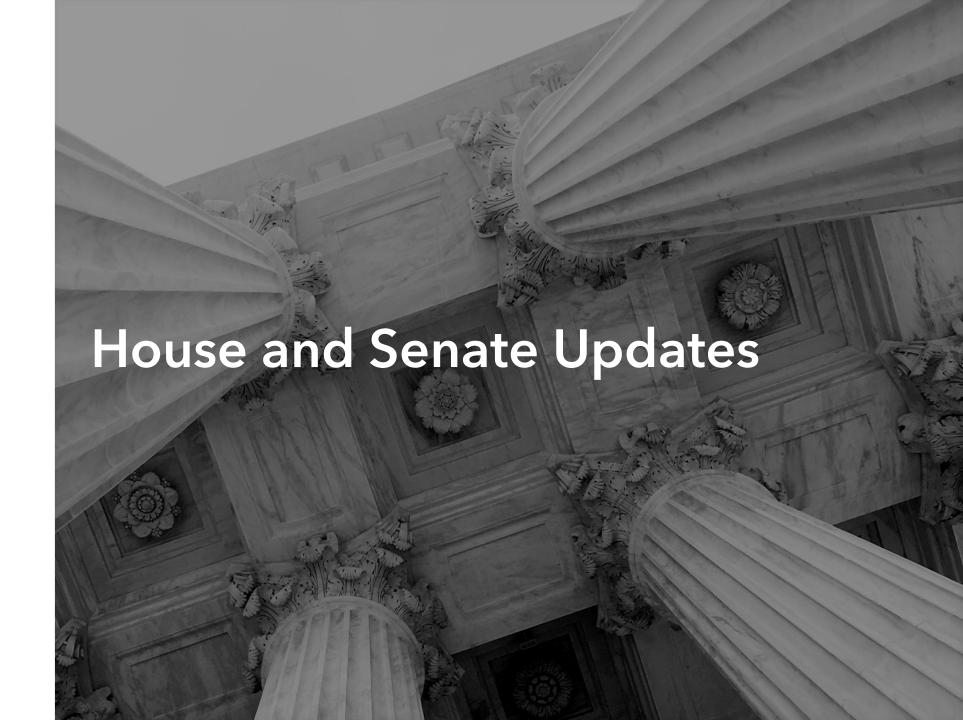


Opposition to BLM has increased+10 pts.

since early June









Democrats maintain their advantage in Senate races.

Solid Dem	Likely/Lean Dem	Toss Up	Likely/Lean Rep	Solid Rep
DE-Coons	MI-Peters	CO-Gardner	AL-Jones	AR-Cotton
IL-Durbin	AZ-McSally	ME-Collins	GA-Loeffler	ID-Risch
MA-Markey		NC-Tillis	KS-Open	LA-Cassidy
NH-Shaheen		MT-Daines	KY-McConnell	MS-Hyde-Smith
NJ-Booker		IA-Ernst	SC-Graham*	NE-Sasse
OR-Merkley		GA-Perdue	TX-Cornyn	OK-Inhofe
RI-Reed			AK-Sullivan	SD-Rounds
VA-Warner				TN-Open
MN-Smith	To take the Senate, De	WV-Moore Capito		
NM-Open	seats in play a	WY-Open		



Half of Senate toss-ups currently lean towards Democratic challengers. Others are within striking distance in Republican strongholds.

Georgia



Incumbent: David Perdue (R)
Challenger: Jon Ossoff (D)
Recent polling: Perdue +3*





Incumbent: Susan Collins (R)
Challenger: Sara Gideon (D)
Recent polling: Gideon +4

Montana



Incumbent: Steve Daines (R)
Challenger: Steve Bullock (D)
Recent polling: **Daines +6**

Colorado



Recent polling: Hickenlooper +9

North Carolina



Incumbent: Thom Tillis (R)

Challenger: Cal Cunningham (D)
Recent polling: Cunningham +2*

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Incumbent: Joni Ernst (R)

Challenger: Theresa Greenfield (D)

Recent polling: Ernst +1*

^{*}denotes polling within the margin of error



Democrats hold more vulnerable House seats than Republicans, but analysts predict they will increase their margins this year.

Lean Dem		Toss Up			Lean Rep	
AZ-01 O'Halleran	NJ-07 Malinowski	CA-21 Cox	NY-22 Brindisi	NE-02 Bacon	AK-At Large Young	NC-08 Hudson
CA-48 Rouda	NV-03 Lee	FL-26 Mucarsel- Powell	OK-05 Horn	NJ-02 Van Drew	FL-15 Spano	NY-01 Zeldin
GA-06 McBath	NY-19 Delgado	IA-01 Finkenauer	SC-01 Cunningham	NY-02 Open	IL-13 Davis	NY-24 Katko
GA-07 Open	PA-07 Wild	IA-02 Open	UT-04 McAdams	OH-01 Chabot	MI-03 Open	PA-01 Fitzpatrick
MI-08 Slotkin	PA-08 Cartwright	IA-03 Axne	VA-02 Luria	PA-10 Perry	MI-06 Upton	TX-03 Taylor
MI-11 Stevens	TX-07 Fletcher	ME-02 Golden	VA-07 Spanberger	TX-21 Roy	MN-01 Hagedorn	TX-10 McCaul
MN-02 Craig	TX-23 Open	MN-07 Peterson	AZ-06 Schweikert	TX-22 Open	MT-At Large Open	VA-05 Open
		NJ-03 Kim	CA-25 Garcia	TX-24 Open		
		NM-02 Torres Small	IN-05 Open			
ıllı GPG	Source: Cook Political Report 7/2/2	NY-11 Rose	MO-02 Wagner		Italics denote fres	hman representatives









What's Ahead

SEPTEMBER

EARLY VOTING STARTS

 Voters have begun casting mail-in votes in North Carolina and will soon begin in-person in Minnesota (Sept. 18).

FIRST DEBATE

 First presidential debate, held in Cleveland (Sept. 29).

POTENTIAL GOVERNMENT SHUTDOWN

 Funding runs out on September 30.

OCTOBER

DEBATES CONTINUE

- Vice Presidential debate, held in Salt Lake City (Oct. 7).
- Second presidential debate, held in Miami (Oct. 15).
- Third presidential debate, held in Nashville (Oct. 22).

NOVEMBER

POSSIBLE VACCINE?

 US Surgeon General has directed states to be prepared to distribute a vaccine by November 1.

ELECTION DAY

Tuesday, November 3.

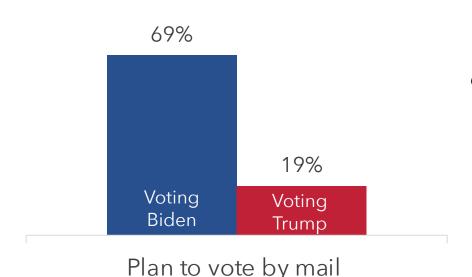
STATES TALLY MAIL-IN BALLOTS

Expected to continue into the weeks after November 3.



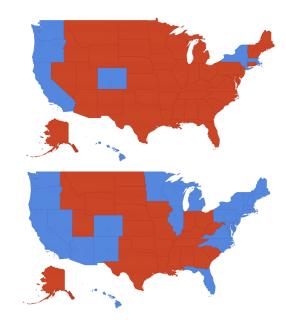
Most Biden voters plan to vote by mail. Trump voters plan to vote in person.

Based on these divides, analysts warn of a "red mirage" on election night.



On **November 3**, Trump could come away looking like the winner based on in-person tallies.

But by **November 9**, Biden could instead appear to win as more mail-in votes are tallied.





The implication: The Trump campaign could declare an early victory - one that could be reversed in the days or weeks following the election.



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