



**GRATA**  
INTERNATIONAL

# DISPUTE RESOLUTION

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Dispute resolution practice of GRATA International is represented by a team of professionals with a profound knowledge of the wide range of disputes and an impressive experience in its resolution throughout all countries of the law firm's presence.

Our lawyers are top-ranked experts in various areas of law, recognized by international rankings. The team includes lawyers with judicial experience, acting arbitrators of international commercial arbitration institutions. GRATA International is among the best law firms according to Chambers Europe, Legal 500 and Pravo-300.

Our clients are both local and multinational companies that appreciate our creative and non-standard approach, understanding of clients' needs and positive outcomes.

Our main success factor is the safe and successful business of our clients. Therefore, regardless of the size of your project, you will receive legal services of high quality.

# SERVICES



Commercial disputes



Corporate disputes



Collection of receivables



Pre-trial dispute settlement



Representation in courts of law and arbitration (state commercial) courts, in arbitration proceedings



Representation in the antimonopoly body in resolving disputes related to unfair competition



Representation in the tax disputes



Legal support in the course of enforcement



Bankruptcy, restructuring and transactions with "bad" assets



Asset tracing of debtors



Recognition and enforcement of foreign judgments and arbitral awards



Taking interim measures in connection with arbitration proceedings taking place abroad



Legal support during inspections of state bodies



Disputes with governmental authorities



Mediation



Defending clients' interests in criminal cases

# EXPERIENCE

- Representing one of the biggest construction companies in the region, in the major litigation against one of the biggest commercial banks in the Republic of Armenia. The matter refers to the 4 bank guarantees in the total amount of USD 1 219 429 and EUR 3 645 874. The root cause of the dispute is not thoroughly specified the extent of the independence of bank guarantees from the guaranteed obligations as per the Armenian legislation, and hence the court findings in the frames of the case are predicted to become a judicial precedent for Armenia;
- Representing the client in the administrative court proceedings against the Armenian Tax Service Office. The case refers to disputing the fines assigned by the Tax Services regarding the deals the tax service allegedly qualified as “only paper-based transfers”. The deals in question are two major contracts the client concluded with one of the subcontractors in the frames of EIB (European Investment Bank) and ADB (Asian Development Bank) financed Armenian Government project for the reconstruction of M1 Talin-Lanjik-Gyumri Road. The disputed fine amount is approximately USD 3 500 000;
- Representing the Armenian branch of a Chinese state-owned hydropower engineering and construction company in bankruptcy proceedings against its debtor to foreclose the debt in the amount of USD 796 942 and EUR 3 121 032;
- Advised and represented a major global pharmaceutical company, in litigation concerning debt recovery of USD 712 000. Judgement was ruled in favor of our client;
- Recognition and enforcement of an arbitral award issued by Korean Commercial Arbitration Board in favor of a major Korean industrial conglomerate against an Azerbaijani company (value USD 2 million);
- Successful representation of the interests of the Russian metallurgical plant in the issue of recognition of the decision of the arbitration court in the territory of the Republic of Azerbaijan;
- Legal support of a foreign food equipment manufacturer in a commercial dispute with a Belarusian purchaser connected with a failure to perform payment obligations and performance of conditions for turnkey works, including a pre-trial settlement of the dispute;
- Consultation and representation of an EAEU resident cargo receiver in connection with seizure of goods by the Belarusian customs authorities based on false declaration. Within a project we provided legal consultation on customs and administrative law and procedural legislation, drafted documents for participation in administrative proceedings, including on replacement of the security measure and release of the seized cargo;
- Legal support of a Belarusian company in a dispute with a non-resident under an international sales contract in connection with a non-resident supplier's withdrawal from obligations under international sanctions, including pre-trial settlement of the dispute, arbitration proceedings in the International Arbitration Court at the BelCCI;

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**“The team's significant knowledge, high degree of accountability, and willingness to go above and beyond were all on display when providing services”.**

**- Chambers Global Guide 2023**



# EXPERIENCE

- Representing the interests of the construction company Cengiz Insaat Sanayi ve Ticaret A.S. on the dispute under the concluded FIDIC Contract under the framework of the project of the International Transit Corridor "Western Europe - Western China" in the AIFC Court against the Road Committee of the Ministry of Industry and Infrastructure Development of Republic of Kazakhstan, claim amount USD 3 178 977. The Claim is justified and fully satisfied;
- Representing the interests of China Rising Energy International in arbitration cases in the Kazakhstan International Arbitrage as the defendant (the claim amount was reduced to USD 5,5 million);
- Representing the interests of the construction company in the AIFC Court on the dispute related to the PPP project of construction of kindergarten against the Ministry of Education of the Republic Kazakhstan, claim amount USD 5 773 506;
- Representing a local network of petrol stations against former owners in the case on invalidation of the real estate sale and purchase agreement (claim USD 60 million);
- Representing one of the largest fuel retailers in an antitrust law dispute against Competition and Consumer Agency of Georgia;
- Representing a foreign investor against tax authorities of Georgia in the dispute related to dividend withholding taxes under the double tax treaty;
- Representing several depositors in the District Courts of Nicosia for their blocked funds at FBME Cyprus after the bank's license was revoked by CBC on December 21, 2015;
- Assisted several clients of FBME Cyprus to receive their compensation of EUR 100 000 (guarantee scheme deposit) from the Central Bank of Cyprus;
- Legal Services in Recognition of Foreign Judgments in Civil, Commercial Matters and Arbitral Awards;
- Representing a large international construction company in Kazakhstan in a dispute over invalidity of transactions worth over USD 200 million;
- Representing a major Turkish construction contractor in a complex dispute with a customer arising out of several contracts worth approx. USD 40 million;
- Representing interests of a holding company managing assets in the oil and gas in a corporate dispute in AIFC Court;



# EXPERIENCE

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- Representing a major Kazakhstani mobile company, Jusan Mobile against a Kyrgyzstani state telecommunication company in a dispute on a debt recovery under the service contract;
- Advising a leading Chinese telecommunication company on potential court case on debt recovery and bankruptcy;
- Representing a major Chinese oil service and engineering company in recognition and enforcement of foreign arbitral award;
- Defending the prime-minister of Moldova in connection with a politically motivated case with fraud charges of EUR 250 million from a leading local Bank;
- Representing Moldovan Authorities – State Road Administration before the Court of Milano and the Court of Venice, Italy in defending claims deriving from infrastructure development agreements in two arbitrations on contractual performance, with claims valued at over EUR 15 million;
- Representing the largest supplier of electricity in Moldova in all court instances on debt collection case;
- Successful representation of a Netherlands' company's subsidiary which is international mineral testing laboratory service provider on service payment litigation and received the service payment fully;
- Successful representation of a Netherlands' company's subsidiary which is international mineral testing laboratory service provider on service payment litigation and executed the Reconciliation agreement;
- Advised and assisted on fraud complaints against the user of the client company which is a running platform for trading crypto currencies including coin etc.;
- Successful representation of a Russian subsidiary of one of the largest international entertainment channels in a series of disputes (over 10 disputes) with cable operators on enforcement and debt recovery under license agreements for about RUB 90 million;
- Advising a client from a group of an international manufacturer of plastic parts and accessories for the automotive industry on termination of certain framework supply contracts entered into between the client as supplier and an international car manufacturer as buyer due to the latter's withdrawal from the Russian market, including preparing arguments for a possible dispute, pre-trial claims and settlement of the dispute in the amount of about RUB 200 million;
- Advising a Kazakh transportation company in connection with a dispute in the amount of RUB 150 million with a Russian lessee under a railway rolling stock lease agreement, including on the lessee's claims against the client related to termination of the lease agreement and the client's counterclaims in respect of losses caused to the client by the lessee after termination of the lease agreement;
- Representing a large oilfield service company in a dispute with the largest oil company of Serbia to the recovery of the debt for the works performed and a counterclaim for recovery of losses caused by an oil well accident;
- Representing an oil company in tax disputes in Russian courts challenging the tax audit results for the amount of additional expenses of USD 500 000;

# EXPERIENCE

- Representing several European insurance companies in Russian courts in cases for reimbursement of the amount of the guarantees from a Russian company for USD 1 million;
- Representing the largest cement producer in Europe in a corporate conflict with the Russian party and returning of assets previously moved out of the joint company for a total value of over USD 25 million;
- Legal support in a large tax dispute in court between participants of the railway infrastructure and the tax authority. The dispute resulted in the 90% reduction of the amount of tax additional charges totalling to more than RUB 1 billion;
- Restructuring of the debt obligations of a large food processing company through the judicial procedures, including the bankruptcy procedure, which resulted in the preservation of the debtor's business;

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**“High levels of responsibility, professionalism, preparedness and availability were displayed by the GRATA International team”.  
- Chambers Global Guide 2023**

- Protecting the client's interests in a case concerning the seizure of a land plot for state needs. GRATA International specialists succeeded in defending financial claims of the client and increased the amount of compensation 100 times (from RUB 200 000 to RUB 20 million);
- Representing a client in a dispute over recovery of a total amount of RUB 270 million (about EUR 4.5 million) under agreements to novate prior transactions;
- Challenging a transaction involving the payment of dividends to the debtor's founder in the amount of more than RUB 720 million (in bankruptcy proceedings);
- Advising and representing the interests of a Kazakhstan-based telecom operator in the economic courts of the Republic of Tajikistan on debt collection from the Tajik Internet provider;
- Advising and representing the interests of the Branch of a French construction consulting company in the courts of the Republic of Tajikistan on labour issues;
- Advising and representation of the interests of a Russian commercial bank in the economic courts of the Republic of Tajikistan for the recovery of debts from a Tajik textile factory;
- Represented a Turkey Fortune 500 company in one of the biggest bankruptcy cases of Turkey against an international bank. (Dispute value: USD 450 million);
- Advised a global shipbuilding company in a dispute against one of the largest Turkish shipping company and a top Turkish holding company (Dispute value: USD 200 million);
- Advising a Turkish investor against the Republic of Uzbekistan under ICSID Arbitration facility (Claim value: Confidential);
- Consulting and representing interests of Employee vs. multinational oil & gas corporation;
- Consulting and representing the interests of local IE before authorities of Turkmenistan within the framework of arbitration case on large-scale multijurisdiction deal;

# EXPERIENCE

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- Acting as a mediator in negotiating a dispute resolution in respect of enforcing USD 100 million NY arbitration award in Abu Dhabi;
- Litigating on behalf of major UAE FMCG client against one of the top Dubai's banks to challenge the validity of mortgage securities worth of USD 50 million;
- Successfully pursued a compensation claim against an international insurance company in relation to vessel insurance;
- Successful defence of a major tobacco company in Uzbekistan in a court case concerning the unilateral termination of an employment contract at the initiative of the employer based on a lawsuit filed by a senior executive; as well as in the prosecutor's offices in cases related to corruption schemes and embezzlement; in recognizing contracts as invalid, and also as victims in criminal proceedings, with subsequent compensation for damages;
- Acting as an expert on Uzbek law at the Singapore International Arbitration Centre in a dispute over the execution of a construction contract according to FIDIC standards in a case between an Uzbek oil and gas company and Alcatel Shanghai Bell company;
- Representing the interests and rights of the largest Russian telecommunications company in an administrative court against the Interregional Tax Inspectorate for Large Taxpayers on the issue of claiming payment of tax debt in the total amount of USD 3 million;
- Defending client's interests in the dispute with Ministry of Infrastructure of Ukraine related to violation of antitrust regulations (abuse of monopoly position);
- Representing the interests of one of the largest operators of railway rolling stock in cases of compensation for damages caused by armed aggression;
- Representing the interests of one of the leading petroleum trading companies in case of compensation for damages caused by armed aggression.



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## About GRATA International



GRATA International is a dynamically developing international law firm which provides services for projects in the countries of the former Soviet Union and Eastern Europe: full coverage of the entire region with network of offices, highly qualified team of professionals suited for cross-border projects. Firm's reputation and expertise are confirmed by testimonials from transnational clients and leading international ratings.

A wide network of office operating under one system and platform delivers great convenience for our clients. Any office can act as a "one-stop-shop" for its clients and provide them with access to services in other cities and countries. If necessary, inter-office teams with relevant experience are assembled to provide solutions to complex tasks. Service quality is assured by a clear system of organisation of this process.

GRATA International is present in the following jurisdictions: Armenia (Yerevan), Belarus (Minsk), Azerbaijan (Baku), Cyprus (Limassol), Georgia (Tbilisi), Kazakhstan (Aktau, Almaty, Atyrau, Astana and other cities), Kyrgyz Republic (Bishkek), Moldova (Chisinau), Mongolia (Ulaanbaatar), Russia (Moscow, St. Petersburg, Rostov-on-Don, Samara), Tajikistan (Dushanbe), Turkmenistan (Ashgabat), Turkey (Istanbul), UAE (Dubai), Ukraine (Kyiv) and Uzbekistan (Tashkent).

In addition to its offices, GRATA International has representatives in the UK (London), Germany (Frankfurt), the USA (New York), China (Beijing), Switzerland (Zurich).

**GRATA International is regularly acclaimed by leading international rankings: Chambers Global, Chambers Asia-Pacific, Legal 500, IFLR1000, WWL, Asialaw Profiles, and is featured in Deals of the Year Awards by China Business Law Journal.**

### Key Industry Sectors:

- Banking & Finance
- Construction & Infrastructure
- Industry & Trade
- Mining
- Oil & Gas
- Pharmaceuticals & Healthcare
- Technology, Media & Telecommunications
- Transport



> 22

countries of presence



> 32

years of experience



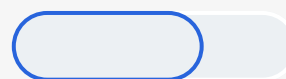
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professionals



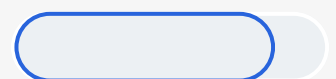
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practice areas



14 500+

clients



37 300+

projects





# Global Presence



## Integrated Offices

### Azerbaijan

Baku

### Kyrgyzstan

Bishkek

### Tajikistan

Dushanbe

### Belarus

Minsk

### Moldova

Chisinau

### Ukraine

Kyiv

### Georgia

Tbilisi

### Mongolia

Ulaanbaatar

### Uzbekistan

Tashkent

### Kazakhstan

Astana  
Almaty  
Atyrau  
Aktau, etc.

### Russia

Moscow  
Rostov-on-Don  
St. Petersburg

### Armenia

Yerevan



## Associate Offices

### Cyprus

Limassol

### Russia

Samara

### Turkmenistan

Ashgabat

### Turkey

Istanbul

### UAE

Dubai



## Representatives

### China

Beijing

### Germany

Frankfurt

### Switzerland

Zurich

### UK

London

### USA

New York