

AGENDA

*[Sessions/functions for **both** Partners and Vendors unless otherwise stated]*

Tuesday, April 5, 2022

6:00 PM Welcome Reception (**6:00 PM**) & Welcome Dinner (**7:30 PM**) (*open seating – no reserved tables*) Promenade
9:45 PM Hospitality Time Golf Clubhouse

Wednesday, April 6, 2022

7:30 AM Conference Check-in (Full American Breakfast in Meeting Room) Grand Ballroom I
8:25 AM Opening Remarks – *John Gerson & Jon Summersfield*
8:30 AM **Keynote Speaker: Jim MacLennan** – Founder and Managing Partner at Maker Turtle
“Technology Strategies in The COVID 19 Environment”
9:30 AM Round-table discussion with Jim MacLennan
10:00 AM Refreshment Break
10:15 AM **AT&T / AT&T Mobility – “What’s New with AT&T”** – Presenters: Paula Brunson – Director Market Development,
Jill Brown – Lead Market Development Manager and Jay Fillpot – Lead Market Development Manager
11:15 AM **Verizon / Verizon Wireless – “America’s Most Reliable Network is going Ultra”**
Presenter: Brandon Bartell – Client Partner, Solutions Architect
12:15 PM Buffet Lunch Bull & Bear Steakhouse
1:45 PM **T-Mobile – “Why T-Mobile for Business”** – Presenters: Paola Moseley, Strategic Account Manager,
Jason Delvecchio, Dir. Carrier Business Services and Hunter Brown, Strategic Sales Engineer
2:45 PM **Velocity – “Velocity, more than just a vendor”**
Presenters: Brandon Lehmann, Chief Technical Officer & Mike Pommeranz, Dir. of Business Development
3:30 PM Refreshment Break
3:45 PM **Lumen – “Lumen EDGE”** – Presenter: Miguel Zelaya, Lumen Account Director
4:30 PM **KII Procurement – “Smartbridge – Simplifying Your Digital Journey”**
Introduction by Jim Levan / Presenters: Sri “Raj” Raju, CEO & Steve Senterfit, President
5:15 PM Day 1 Closing Remarks – Mary Sue Clark / Meeting concludes at 5:20 PM Grand Ballroom I
6:00 PM Networking Reception Grand Ballroom Foyer
7:00 PM Dinner (open seating – no reserved tables) Grand Ballroom II
9:00 PM Hospitality Time Golf Clubhouse

Thursday, April 7, 2022

8:00 AM Conference Check-in (Full American Breakfast in Flagler Hall) Grand Ballroom I
8:25 AM Opening Remarks (**PARTNERS ONLY**) – John Gerson
8:30 AM **Vodafone – “The Vodafone Difference”** – Presenter: Bob Toomey, International Account Manager
9:15 AM **The Hastings Group – “Exceptional Contracts, Proper Optimization and Custom Offer Support”**
Presenter: Scott Whitt, Vice President of Operations
10:00 AM **Partner Roundtable:** Open Discussion with KII Partners
11:15 AM **General Partner Updates (PARTNERS ONLY)** Grand Ballroom I
John Gerson – President, KII Telecommunications: KII Partnership, Updates and Wrap UP
11:30 AM Prize Drawing – *Mary Sue Clark & Jon Summersfield (ALL Partners and Vendors)*
11:30 AM Business Meeting Concludes – Box Lunches Available (outside of the meeting room) Grand Ballroom I Foyer
12:00 PM Recreational Activities:
Spa (Please note –If you have chosen the spa as your chosen activity, you will receive your spa confirmation upon check in at the Hospitality Desk on Wednesday or Thursday morning). Please proceed to the Waldorf Astoria Spa (located on property) a minimum of 15 minutes prior to your appointment time)
12:00 PM **Golf at Disney’s Magnolia Course** (Please note transportation will depart from the front of the hotel promptly at 12:00 noon. The same transportation will return you to the hotel at the conclusion of your round)
12:00 PM **Afternoon at Disney!** (Please note transportation will depart from the front of the hotel promptly at 12:00 noon. The same transportation will return you to the hotel at the conclusion of your afternoon)
7:00 PM Networking Reception / Dinner (open seating – no reserved tables) WA Pool
9:30 PM Hospitality Time Golf Clubhouse

Friday, April 8, 2022

* Check-Out: Meeting Concludes / Transfers on own to the airport (no KII sponsored transportation)

(As of March 17, 2022)