



PORT ADMINISTRATION MANAGEMENT CONFERENCE

Port Sponsor



PORTMIAMI



Port of
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**PORTOS
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LOGÍSTICA INTELIGENTE

Committee Focus / Topic Discussion

Cruise Focus	Legal Focus
Finance Focus	Public Relations Focus



**If there is a collaboration, both colors are shown in the agenda*

Monday, June 10 All Times Listed are in EST	
9:00 a.m. to 5:00 p.m. <i>Bayfront Foyer</i>	Registration Open
10:00 a.m. to 12:30 p.m. <i>Hibiscus Isle</i>	Finance and Administration Committee Meeting & MEDC Committee Meeting – Joint Meeting <ul style="list-style-type: none"> - Kevin Beardsley, Duluth Seaway Port Authority: Highlights of current topics: Great Lakes region ports - Delphine Prevost, Port of Oakland: TBA - Mary Kay Radford, Maryland Port Administration: TBA - Joe Cappel: Port of Toledo: Economic Development Programs; Innovative financing - Franc Pigna, Aegir: 3 case studies: legacy leases; expropriation; valuation
10:00 a.m. to 12:30 p.m. <i>Grove</i>	Legal Committee Meeting <i>Schedule of meeting to come.</i>

<p>12:00 p.m. to 1:30 p.m. <i>Bayfront Ballroom</i></p>	<p>Networking Lunch <i>Available to committee meeting participants</i></p>
<p>12:30 p.m. to 1:30 p.m. <i>Godfrey</i></p>	<p>PPM Cohort In-Brief & Lunch</p>
<p>1:00 p.m. to 3:00 p.m. <i>Palm/Star Isle</i></p>	<p>Public Relations Committee Meeting <i>Schedule of meeting to come.</i></p>
<p>1:00 p.m. to 5:00 p.m. <i>Off-site</i></p>	<p>Cruise Committee Off-site <i>*Invite only*</i></p>
<p>1:30 p.m. to 5:30 p.m. <i>Bayfront Ballroom</i></p>	<p>Workshop: Tariff and Tariff Case Law with Capt. Jeff W. Monroe, MM, AMPE</p> <ul style="list-style-type: none"> - Capt. Jeff W. Monroe, Director of Education Programs, Senior Port Management Advisor, International Association of Maritime and Port Executives <p>Schedule:</p> <ul style="list-style-type: none"> • 1:30 p.m.: <i>Session 1 - Tariffs-Legal Frameworks and Application</i> <ul style="list-style-type: none"> ○ Tariff Structures/Application • 2:15 p.m.: <i>Break</i> • 2:30 p.m.: <i>Session 2 - Tariff Content and Provisions, Part 1</i> <ul style="list-style-type: none"> ○ Organization and Provisions • 3:30 p.m.: <i>Break</i> • 3:45 p.m.: <i>Session 3 - Tariff Content and Provisions, Part 2</i> <ul style="list-style-type: none"> ○ Organization and Provisions • 4:30 p.m.: <i>Break</i> • 4:45 p.m.: <i>Session 4 - Terminal Rules-Regulations, Content, Applicability Frameworks and Utilization</i> <ul style="list-style-type: none"> ○ As Applied with the Tariff • 5:30 p.m.: <i>End of Session</i>
<p>6:00 p.m. to 7:00 p.m. <i>On-Site at Intercontinental</i></p>	<p>Welcome to Miami Happy Hour</p>
<p>7:30 p.m. <i>TBD</i></p>	<p>PPM Cohort Dinner</p>

Tuesday, June 11 All Times Listed are in EST	
7:30 a.m. to 5:00 p.m. <i>Bayfront Foyer</i>	Registration <i>Registration will remain available through 5:00 p.m.</i>
7:30 a.m. to 8:30 a.m. <i>Sevilla</i>	Breakfast
8:30 a.m. to 8:40 a.m. <i>Bayfront Ballroom</i>	Welcome from AAPA and Port Miami
8:40 a.m. to 9:05 a.m. <i>Bayfront Ballroom</i>	Opening Keynote: Aryam Vazquez, Chief Economist, Export-Import Bank of the United States
9:05 a.m. to 10:00 a.m. <i>Bayfront Ballroom</i>	Main Stage: Social Media and your Port <ul style="list-style-type: none"> - Ellen Kennedy, Director, External Affairs and Marketing, Port Everglades - Lisa Hinojosa, Director of Communications, Port of Corpus Christi In conversation with: Jenny Windle, Founder and CEO, JPW Communications
10:00 a.m. to 10:15 a.m.	Networking Break
10:15 a.m. to 11:15 a.m. <i>Bayfront Ballroom</i>	Main Stage: Cruise Control – Municipalities Limiting Port Access to Cruise Ships <ul style="list-style-type: none"> - Sarah Flink, Executive Director, CruiseMaine - Alexandra “Alix” Pierce, Tourism Manager, City and Borough of Juneau Docks and Harbors, AK - Jonathan Benner, Senior Counsel, Thompson Coburn LLP In conversation with: To be announced soon
11:15 a.m. to 11:20 a.m.	Short Break – Head to Breakout Rooms
11:20 a.m. to 12:10 p.m. <i>Grove</i>	Track 1 Presented by the Cruise Committee Port Electrification

	<ul style="list-style-type: none"> - Albino Di Lorenzo, Senior Vice President, Port Operations and Government Relations, MSC Cruises - Scott Lagueux, AICP, LEED AP, ENV SP, Vice President, Director – Waterfront Planning, Moffat & Nichol - Rich Pruitt, Vice President, Economical Operations, Carnival Cruise Line <p>In conversation with: To be announced soon</p>
<p>11:20 a.m. to 12:10 p.m. <i>Palm/Star Isle</i></p>	<p>Track 2 Presented by the PR Committee How do you tell your ports energy story?</p> <ul style="list-style-type: none"> - Melissa Folse, Deputy Director, Plaquemines Port <p><i>More speakers to be announced soon!</i></p> <p>In conversation with: To be announced soon</p>
<p>11:20 a.m. to 12:10 p.m. <i>Hibiscus Isle</i></p>	<p>Track 3 Presented by the Finance and Administration Committee The Middle Management Challenge: Motivation & Knowledge Transfer for a Hybrid and Changing Workforce</p> <ul style="list-style-type: none"> - Linda Kearschner, Principal, Odgers Berndtson US - Tamara Kennedy, Chief of Staff, Port of South Louisiana
<p>11:20 a.m. to 12:10 p.m. <i>Flagler</i></p>	<p>Track 4 Presented by the Legal Committee Governance & Structure of Ports Advisory Boards, Legislative Meddling, State Consolidation of Port Authorities</p> <ul style="list-style-type: none"> - Mike Rubin, President & CEO, Florida Ports Council - Carlos Buqueras, Executive Director, Port Manatee - Julia Fisher-Cormier, Chief Commercial Officer, Port of South Louisiana <p>In conversation with: To be announced soon</p>
<p>12:10 p.m. to 1:10 p.m. <i>Sevilla</i></p>	<p>Networking Lunch</p>
<p>1:10 p.m. to 2:10 p.m. <i>Bayfront Ballroom</i></p>	<p>Main Stage: You're worth it! Part I: Properly Valuing Port Assets & High-Level Real Estate Considerations</p> <ul style="list-style-type: none"> - Franc Pigna, Managing Director, Aegir Port Property Advisers - Josh Miller, Property Manager, Port Everglades - Delphine Prevost, Manager, Maritime Administration/Finance/Real Estate, Port of Oakland <p>In conversation with: Kevin Beardsley, Chief Financial Officer, Duluth Seaway Port Authority</p>

<p>2:10 p.m. to 3:10 p.m. <i>Bayfront Ballroom</i></p>	<p>Main Stage: MARAD, Grants Discussion Compliance, Buy American, Clean Ports</p> <ul style="list-style-type: none"> - Kevin Keller, Vice President and Senior Professional Associate, HDR Inc. <p><i>More speakers to be announced soon!</i></p>
<p>3:10 p.m. to 3:15 p.m. <i>Bayfront Ballroom</i></p>	<p>Day 1 Recap</p>
<p>3:40 p.m. <i>Intercontinental Lobby</i></p>	<p>Meet in Lobby to Depart for Port Tour</p>
<p>4:00 p.m. to 7:15 p.m. <i>PortMiami & Virgin Cruise Terminal</i></p>	<p>PortMiami Tour and Virgin Cruise Terminal Reception Sponsored by:</p> <div style="text-align: right;">   </div>

<p>Wednesday, June 12 All Times Listed are in EST</p>	
<p>7:45 a.m. to 8:45 a.m. <i>Sevilla</i></p>	<p>Breakfast</p>
<p>8:55 a.m. to 9:00 a.m. <i>Bayfront Ballroom</i></p>	<p>Welcome Back</p>
<p>9:00 a.m. to 9:25 a.m. <i>Bayfront Ballroom</i></p>	<p>Trends/Economic Outlook in the Cruise / Maritime Industry Presented by: Luis Ajamil, Principal, Bermello, Ajamil & Partners</p>
<p>9:25 a.m. to 10:20 a.m. <i>Bayfront Ballroom</i></p>	<p>Main Stage: Delivering Cruises – Value to your Port Community</p> <ul style="list-style-type: none"> - Christian Savelli, Director, Cruise Analytics, Tourism Economics <p><i>More panelists be announced soon!</i></p>
<p>10:20 a.m. to 10:45 a.m. <i>Bayfront Ballroom</i></p>	<p>AAPA Career Center Presentation</p>

	<ul style="list-style-type: none"> - Destiny Hastings, Director, Partner Development, Naylor Association Solutions
10:45 a.m. to 11:00 a.m.	Networking Break
11:00 a.m. to 12:10 p.m. <i>Grove</i>	<p>Track 1 Presented by the Cruise Committee Carbon Intensity Index (CII)</p> <ul style="list-style-type: none"> - Beatriz Canamary, U.S Maritime Knowledge Expert, PortXchange <p><i>More panelists to be announced soon!</i></p>
11:00 a.m. to 12:10 p.m. <i>Palm/Star Isle</i>	<p>Track 2 Presented by the PR Committee Port growth, warehousing, resident challenges, and aligning messaging</p> <ul style="list-style-type: none"> - Blair Wegeschiede, Manager, Port Efficiency Facilities and Goods Movement, Port Authority NY/NJ <p><i>More panelists to be announced soon!</i></p>
11:00 a.m. to 12:10 p.m. <i>Hibiscus Isle</i>	<p>Track 3 Presented by the Finance and Administration Committee Insurance, it's a Good Thing but Someone's Got to Pay for it! Challenges, Trends, and Options.</p> <ul style="list-style-type: none"> - Josh Schultz, Port Risk Manager, Port of Oakland - Tom Markovic, PhD, Managing Director, Marsh <p>In conversation with: Delphine Prevost, Manager, Maritime Administration/Finance/Real Estate, Port of Oakland</p>
11:00 a.m. to 12:10 p.m. <i>Flagler</i>	<p>Track 4 Presented by the Legal Committee Offshore Wind Conversation</p> <ul style="list-style-type: none"> - Blair Bailey, General Counsel, New Bedford - Patrick Jordan, General Counsel, Port of Albany - Gus Knestaut, Director of Legal and Regulatory Affairs, South Jersey Port Corporation <p>In conversation with: To be announced soon</p>
12:10 p.m. to 1:10 p.m. <i>Sevilla</i>	Networking Lunch

<p>1:10 p.m. to 2:10 p.m. <i>Bayfront Ballroom</i></p>	<p>Main Stage: Port Transition Branding Campaigns</p> <ul style="list-style-type: none"> - Micah Cormier, Director of Communications, Port of South Louisiana - Matt Dardenne, Owner, Red Six Media <p>In conversation with: Melodie George, Sr. Director of Strategic Marketing and Communications, AAPA</p>
<p>2:10 p.m. to 3:10 p.m. <i>Bayfront Ballroom</i></p>	<p>Main Stage: PART II – You’re worth it! Properly valuing, investing, financing and insuring for sustainability</p> <ul style="list-style-type: none"> - David Delac, Chief Financial Officer, Port Tampa Bay - Josh Schultz, Port Risk Manager, Port of Oakland - Connor Benoit, Senior Vice President, Hilltop Securities Inc. <p>In conversation with: Franc Pigna, Managing Director, Aegir Port Property Advise</p>
<p>3:10 p.m. to 3:25 p.m.</p>	<p>Networking Break</p>
<p>3:25 p.m. to 4:25 p.m. <i>Bayfront Ballroom</i></p>	<p>Main Stage: Port Land Use – Use, Regulation, and Taxing Authority for more Mixed-Use Properties</p> <ul style="list-style-type: none"> - Joseph Cappel, Vice President of Business Development, Port of Toledo-Lucas County - P. Alan Sanders, Attorney, McLeod, Alexander, Powel & Apffel, P.C. - Andy Hecker, CFO, Assistant Port Director, PortMiami <p>In conversation with: Patrick Jordan, General Counsel, Port of Albany</p>
<p>4:25 p.m. to 4:35 p.m. <i>Bayfront Ballroom</i></p>	<p>Final Thoughts from AAPA</p>
<p>4:35 p.m. to 5:35 p.m. <i>Godfrey</i></p>	<p>PPM Cohort Out-Brief</p>