



Property Acquisition and Disposal

Advising you through the property acquisition and sale process

Whether you're a landlord or occupier, our expert acquisition and disposal team is here to guide you through the process of acquiring or selling property, from start to finish. Whatever your requirements, our team of highly experienced agents will use their in-depth market knowledge to ensure you get the best possible deal.

Helping tenants to buy

We act for a number of businesses including leading confectioner of Toffifee, Storck, and strategic outsourcing company, Mitie, to acquire property space to meet both short and long term business needs.

We understand the markets and use our in-depth knowledge of the sector to source exclusive opportunities which will get the best possible outcome for you. Importantly, we work hard to understand your current and future business needs, and will seek out any long term saving opportunities that you can take advantage of.

We'll also flag up any potential issues to be aware of, such as expensive rent reviews, issues sub-letting, onerous service charges and dilapidations, all of which can creep up on you throughout your lease.

Our services include:

- Understanding your existing and future requirements in terms of location, proximity to public transport, floor plate configuration and car parking, for example.
- Preparing availability schedules with detailed analysis of costings of rent/price, rates and service charges.
- Organising and accompanying building tours.
- Negotiating of Heads of Terms to protect you, and achieve best value in all aspects of the transaction.
- Liaising with your appointed fit-out contractors.
- Managing the transaction with solicitors, through to completion.

Helping landlords to sell

We also help landlords to sell their property interests, working with you to create an effective property marketing schedule, tailored to suit the market you operate in. We pride ourselves in pre-empting market trends, understanding the occupiers in the marketplace and understanding the best cost-effective marketing tools to help generate interest in your property or scheme.

Our services include:

- Understanding your requirements and preferences in terms of where the property fits within your business context.
- Preparing competition schedules and disposal reports, including recommendations on the market, overview of the property, likely void period and menu for marketing techniques.
- Planning and implementing detailed marketing campaigns to promote the property or scheme.
- Negotiating Heads of Terms to protect you and help you to achieve the best value on all aspects of the transaction.
- Managing the transaction with solicitors, through to completion.
- We'd be delighted to have a no obligation discussion with you, to talk through your potential requirements and how we might be able to help, so please don't hesitate to contact one of our team.

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Our services:

- Building Consultancy
- Business Rates Consultancy
- Commercial Property Investment
- Lease Advisory
- LPA Receivership
- Marine and Leisure
- Occupier Advisory
- Property Acquisition and Disposal
- Property Asset Management
- Property Development Consultancy
- Property Planning Consultancy
- Property Valuation

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