

Welcome to CloudCheckr Finance Manager for Hybrid Workloads!

CloudCheckr is excited to launch **CloudCheckr Finance Manager for Hybrid Workloads**—a self-hosted solution that analyzes the complete IT costs incurred across a hybrid cloud environment. It offers the following benefits:

- Automates the IT billing process for organizations with a complex, hybrid cloud deployment
- Ingests data from on-premise environments and calculates for resource usage
- Generates consolidated chargebacks, showbacks, and invoices

To learn more about this new product, please review these Frequently Asked Questions (FAQs).

What was the catalyst for this new product?

CloudCheckr's Software-as-a-Service (SaaS) product is a great option for customers who operate in public clouds. Environments that also include private clouds have had to rely on spreadsheets, back-end calculations, and custom scripts to manage their hybrid environments. CloudCheckr Finance Manager for Hybrid Workloads solves those headaches—providing a single toolset that can:

- ingest private data
- support on-premise technology, and
- identify and distribute IT costs to the appropriate consumers easily

As more organizations shift to a cloud architecture, we know the demand for a hybrid solution will only continue to grow—making CloudCheckr Finance Manager for Hybrid Workloads a desirable option for prospects.

What private clouds will integrate with CloudCheckr Finance Manager for Hybrid Workloads?

For the initial release, CloudCheckr Finance Manager for Hybrid Workloads will integrate with Microsoft® Azure Stack and VMware.

What types of customers would benefit from using this product?

Anyone looking to manage private cloud finances should look at CloudCheckr Finance Manager for Hybrid Workloads. The typical customer archetype includes:

- IT finance managers or business owners overseeing cloud profit and loss within a large hybrid environment
- Managed service providers using private and public clouds who want to bill for more services automatically
- Resellers interested in selling a private cloud or hybrid cloud finance management tool

When does this product launch?

CloudCheckr Finance Manager for Hybrid Workloads is available now.

How does CloudCheckr Finance Manager for Hybrid Workloads compare to CloudCheckr's SaaS product?

There are three big differences between CloudCheckr Finance Manager for Hybrid Workloads and our SaaS product:

Difference	CloudCheckr Finance Manager for Hybrid Workloads	SaaS
Data	Billing and Inventory only	Billing, Inventory, Security/Compliance, CloudTrail, and CloudWatch Flow logs
Clouds	Private only	Public only
Billing Formulas	Configured for private cloud only	Configured for public cloud only

Here are more details on how the features compare:

Feature	CloudCheckr Finance Manager for Hybrid Workloads	SaaS
Automated IT Billing	✓	>
Chargeback/Showback Support	▼	>
Custom Charges	▼	>
Application of Cloud Provider Credits		>
AWS Support		>
Microsoft Azure Support		▼
VMware Support	✓	
Azure Stack Support	✓	

Can I get a demo?

Yes! Contact your sales representative or Technical Account Manager (TAM) and they will set up a demo.

How can I purchase CloudCheckr Finance Manager for Hybrid Workloads?

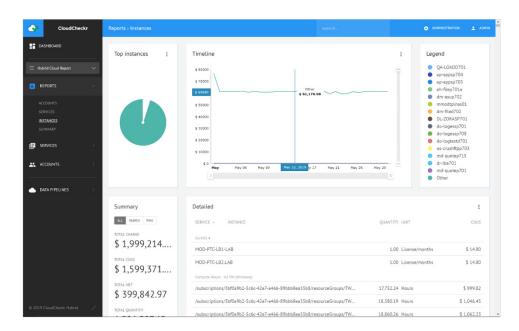
- 1. Contact your sales representative or TAM to determine pricing.
- 2. CloudCheckr will send you a license once the new sales agreement is complete.
- 3. Install the EXE file directly onto your on-premise server(s). The EXE file is included with your license.

What happens after I install the software?

Our onboarding team will set up a time to walk you through the final configuration steps. Once your configuration is complete, the software will be able to connect to your private cloud and you should see your data within an hour. You can start to apply discounts, allocate charges, and generate invoices within 24 hours of configuration.

What does the interface look like?

Here is an example of what you will see after you launch CloudCheckr Finance Manager for Hybrid Workloads:



On the left side of the page, you will see your dashboard, which contains links to the main areas of the application:

- Reports: create and view your reports including your invoices
- Services: identifies your IT services and associated charges
- Accounts: lists your CloudCheckr Finance Manager for Hybrid Workloads accounts
- Data Pipelines: manage and customize your data sources

Are there limits to the number of users?

No. Your administrator can create as many users as needed for your deployment.

Your administrator can also control what data or functionality users can access. For example, they may choose to create **Admin users**, who have read/write access, and **Read-Only users** who can only view the data. Your administrator can also limit Read-Only users by restricting what accounts they can view.

Who manages the software?

Since it is self-hosted, lives in your environment, and does not interface with the CloudCheckr network, you have complete control over the management of this product.

What if I run into problems after installation?

Contact our Support team. While our team does not have direct visibility into your environment, they can set up a call with you, remote into your environment, and resolve your issues in real time.

What happens if my hybrid environment changes?

As your business grows or changes, CloudCheckr can help you customize your configuration.

Where can I learn more about CloudCheckr Finance Manager for Hybrid Workloads?

CloudCheckr's Success Center will have a knowledgebase in the very near future. In the meantime, our Support team can answer your questions directly.

Learn more about the CloudCheckr Cloud Management Platform at www.cloudcheckr.com.

FAQ