

Bolivia

UNLOCKING BOLIVIA'S BIODIVERSITY TO CREATE VALUE, EXPAND MARKETS AND IMPROVE RURAL LIVELIHOODS

HAND-IN-HAND INVESTMENT FORUM
ROME, OCTOBER 2026





Why Bolivia?

USD 50B

GDP

15% GDP

Agricultural contribution (2025)

31% GDP

Projected share of agrifood/agropecuary chains

27%

Projected employment share of agrifood chains

ACROSS BOLIVIA, **RURAL AND INDIGENOUS COMMUNITIES** DEPEND ON AGRICULTURE, LIVESTOCK AND FOREST PRODUCTS FOR THEIR LIVELIHOODS.

From native Amazonian cocoa and wild-harvested fruits to cattle and high-Andean camelids, these value chains are rooted in Bolivia's biodiversity and hold growing potential in premium markets.

Yet, low productivity, climate pressures, weak infrastructure, and limited access to finance and higher-value markets keep producers from capturing their full value.



What challenges do producers face?

FOUR GAPS ARE LIMITING PRODUCTIVITY, RESILIENCE AND ACCESS TO HIGHER-VALUE MARKETS

01 Low productivity and limited technology

Aging plantations, weak genetic quality and limited adoption of improved technologies constrain productivity across cocoa, livestock and camelid systems

02 Climate vulnerability and natural resource degradation

Water scarcity, degraded pastures and rangelands, and climate pressures threaten production and rural livelihoods, particularly in livestock and high-Andean systems

03 Limited infrastructure and value addition

Gaps in collection, processing, post-harvest infrastructure and commercialization prevent producers from capturing more value from their products

04 Limited access to finance and premium markets

Producers face financial vulnerability, weak commercial links and insufficient certification, traceability and market differentiation to fully access higher-value markets

Where are the biggest investment opportunities?

FOUR STRATEGIC INVESTMENTS FOR **USD 121.4 MILLION** TO INCREASE INCOMES, BUILD RESILIENCE AND ACCESS HIGHER-VALUE MARKETS

01 Amazonian Cocoa

Strengthen 3,500 producer families, establish 1,000 ha of agroforestry systems and resilient irrigation, improve collection and post-harvest infrastructure, and expand certification, traceability and access to green finance

USD 19.5M	USD 10.4M	19.0%
Investment	NPV	IRR

02 Amazonian Fruits

Scale sustainable production and processing of Brazil nuts, açaí and copoazú, including 2,510 ha of agroforestry systems, new processing infrastructure and stronger food safety, research and market access

USD 17.6M	USD 77.6M	28.0%
Investment	NPV	IRR

03 Regenerative Livestock

Invest in genetic improvement, silvopastoral systems, forage and water infrastructure, animal health, traceability and technology transfer to transform extensive cattle production

USD 53.6M	USD 28.2M	24.9%
Investment	NPV	IRR

04 High-Andean Camelids

Invest in water harvesting, rangeland restoration, genetic improvement and technical assistance, while upgrading processing, slaughter and collection infrastructure and strengthening certification and traceability

USD 30.7M	USD 27.4M	24.9%
Investment	NPV	IRR

Why invest in Bolivia now?

UNIQUE BIODIVERSITY, GLOBAL MARKET OPPORTUNITIES AND STRATEGIC CONNECTIVITY CREATE AN OPPORTUNITY TO SCALE

New Investment Framework

A new legal framework is designed to encourage sustainable foreign investment

Premium Market Potential

Bolivia's native products are well positioned for growing organic, fair-trade, fine-aroma and premium markets

Bioceanic Trade Gateway

Bolivia links major South American markets, with Pacific and Atlantic access to global trade routes

67% of Cocoa is Certified Organic

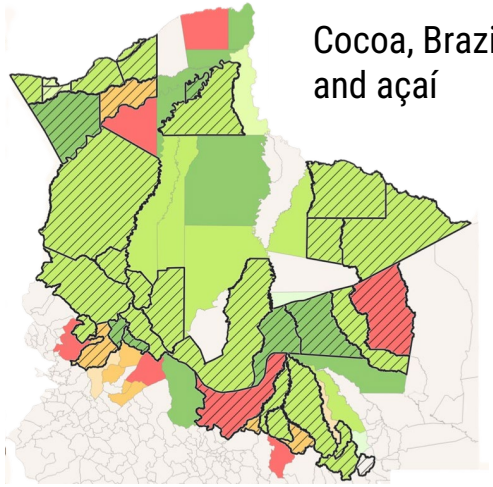
Bolivia is home to native cocoa, Brazil nut and açaí biodiversity sanctuaries and globally important genetic resources.

70% of Global Brazil-nut Export Market

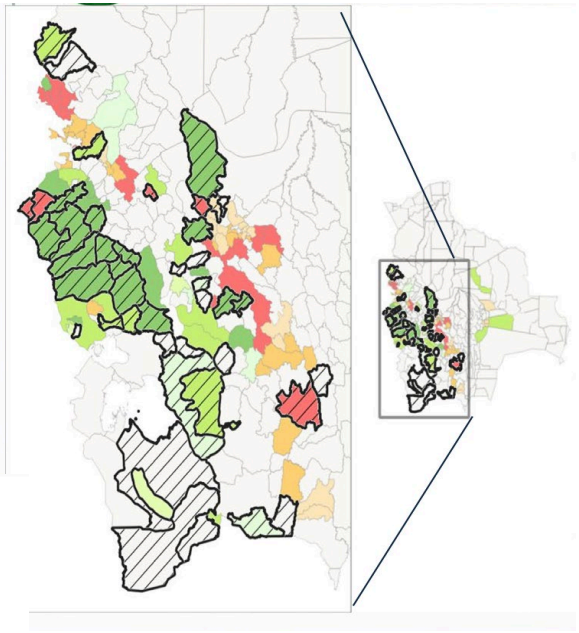
Its beef sector has expanding relationships with China, Egypt, Japan and Vietnam

How do we know where to target these investments?

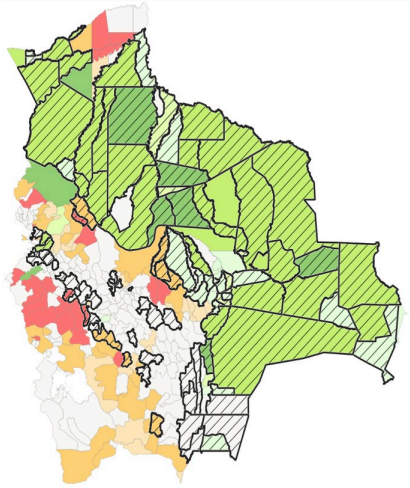
Cocoa, Brazil nuts and açaí



High-Andean camelids



Regenerative livestock



FAO'S GEOSPATIAL PLATFORM HELPS IDENTIFY AREAS WHERE AGRICULTURAL POTENTIAL IS GREATEST.

INVESTMENTS ARE TARGETED TO ADDRESS THE SPECIFIC CHALLENGES OF EACH TERRITORY, MAXIMIZING IMPACT.

- Critical with moderate agricultural opportunities
- Medium priority with moderate agricultural opportunities
- Low priority
- High priority
- Medium priority with high agricultural opportunities
- Low priority with high agricultural opportunities
- High performance



What impact can these investments deliver?

HIGHER INCOMES, STRONGER RURAL LIVELIHOODS AND MORE RESILIENT LANDSCAPES

Amazonian Cocoa

Direct beneficiaries

3,800

Indirect beneficiaries

11,400

Per capita income increase

USD 2,324

GHG impact

-6.2 million tCO2-e

Amazonian Fruits

Direct beneficiaries

6,810

Indirect beneficiaries

21,867

Per capita income increase

USD 4,262

GHG impact

-19.5 million tCO2-e

Regenerative Livestock

Direct beneficiaries

19,878

Indirect beneficiaries

59,634

Per capita income increase

USD 915

GHG impact

-33.0 million tCO2-e

High-Andean Camelids

Direct beneficiaries

20,256

Indirect beneficiaries

60,768

Per capita income increase

USD 621

GHG impact

-1.7 million tCO2-e

How can you be part of this story?

THREE SIMPLE STEPS

01 Explore the Investment Note

Download the **full investment note** or **investor deck** from the country page:

Access the most relevant document to you for more details on the country's investment cases.

02 Request a Bilateral Meeting

Schedule a one-on-one session with the country's delegation to discuss opportunities.

03 Join as an Investor/Partner



Engage with us as a DFI, MDB, or private investor to structure, derisk, and deploy capital.