



Food and Agriculture Organization
of the United Nations

 Hand-in-Hand
Initiative

Chile



HAND-IN-HAND INITIATIVE | INVESTMENT FORUM 2026

IMPORTANT NOTES

FAO'S HAND-IN-HAND INITIATIVE

The investment opportunities presented in this document derive from government-led investment plans developed under FAO's Hand-in-Hand (HIH) Initiative. The Initiative supports countries in identifying high-impact agrifood system investments through a combination of data-driven territorial analysis, value chain assessments, and close collaboration with national counterparts. Using the Hand-in-Hand Geospatial Platform, the Initiative integrates geospatial, biophysical, and socio-economic data to identify priority "green zones" where agricultural potential and poverty incidence overlap, creating strong opportunities for transformative investment. Based on these analyses, national governments lead the development of investment plans that identify priority value chains, key bottlenecks, and potential investments required to accelerate agrifood system transformation. These investment opportunities aim to raise incomes, improve nutrition, and empower poor and vulnerable populations, while strengthening resilience to climate change and supporting the sustainable management of natural resources. The Initiative focuses on territories where targeted investments can generate the greatest impact in reducing poverty and hunger, contributing to progress towards Sustainable Development Goals SDG1 (No Poverty), SDG2 (Zero Hunger), and SDG10 (Reduced Inequalities), while balancing economic growth, social inclusion, and environmental sustainability.

IMPORTANT CLARIFICATIONS

The opportunities presented in this document are derived from government investment plans and reflect national development priorities identified through the Hand-in-Hand Initiative. FAO provides analytical and technical support in the identification and assessment of these opportunities and facilitates engagement with potential partners. The concepts presented are indicative and require further structuring and discussion with the relevant governments and potential investors. This document therefore presents a pipeline of government-prioritized agrifood investment opportunities that have been pre-screened using FAO's Hand-in-Hand analytical tools. FAO can support interested partners by facilitating technical exchanges and follow-up discussions with relevant government counterparts.

IMPACT TAGS

Investment cases are classified across four impact areas to highlight their primary development contributions and ensure comparability across countries and value chains.

-  **Livelihoods** Income, productivity, jobs, and market access
-  **Gender & Youth** Inclusion and opportunities for women and young people
-  **Planet & Environment** Climate resilience and sustainable resource management
-  **Digital** Use of technology to improve efficiency and access

A stable, trade-connected economy with clear government commitment to closing rural investment gaps

KEY INVESTMENT SIGNALS

POPULATION

18.5M

(MILLION)

GDP

USD 357.0B

(BILLION)

AGRIFOOD EXPORTS
(2025)

USD 24.7B

(BILLION)

INVESTMENT CASE



STABLE INVESTMENT CLIMATE

- Investment-grade ratings from S&P, Moody's and Fitch, stable outlook
- Net FDI up double digits in 2025, accelerating further in 2026
- Long track record of macroeconomic and regulatory stability
- InvestChile manages a large, diversified portfolio of active projects



GLOBAL MARKET ACCESS

- Trade agreements with 65 markets, representing 88% of world GDP
- Deep integration into global agrifood value chains and logistics
- Strategic Pacific gateway linking Latin America to global demand
- Long-standing reputation for food safety, quality and traceability



UNTAPPED RURAL POTENTIAL

- Persistent productivity gaps between leading and lagging territories
- Aging farming population signals urgency for renewal and investment
- Family farming controls a large share of the cultivable land base
- Clear government priority to close rural infrastructure and income gaps

CHILE: INVESTMENT PORTFOLIO



Two complementary investments closing infrastructure gaps to unlock productivity and value capture in rural Chile

INVESTMENT PLAN CHILE	INVESTMENT CASE 1. REGIONAL GRAIN ELEVATOR NETWORK	INVESTMENT CASE 2. RURAL CONNECTIVITY AND DIGITAL SERVICES
IMPACT TAGS   	IMPACT TAGS  	IMPACT TAGS  
INVESTMENT USD 139.5 million	INVESTMENT USD 89.7 million	INVESTMENT USD 49.8 million
NPV USD 51.1 million	NPV USD 8.6 million	NPV USD 42.5 million
AVG IRR 18.0%	IRR 15.3%	IRR 23.0%
BENEFICIARIES 100.2 thousand	BENEFICIARIES 7.0 thousand	BENEFICIARIES 93.2 thousand
AVG PER CAPITA INCOME INCREASE TBD	PER CAPITA INCOME INCREASE +USD 314	PER CAPITA INCOME INCREASE TBD
GHG IMPACT TBD	GHG IMPACT TBD	GHG IMPACT TBD

1. REGIONAL GRAIN ELEVATOR NETWORK



Turning atomized wheat production into a scaled, bankable commercial offer for smallholder growers

INVESTMENT PROFILE (INDICATIVE)

INVESTMENT

USD 89.7M
(MILLION)

NPV

USD 8.6M
(MILLION)

IRR

15.3%
(%)

RATIONALE

- Wheat demand in Chile is large, recurring and currently unmet by domestic supply
- Concentrates thousands of smallholder growers into one negotiable commercial offer
- Captures a persistent quality premium currently lost to atomized, informal selling
- Backed by an established state trading company and active government prioritization

KEY BOTTLENECKS

1. Storage & warehousing / commercialization and quality (dispersed offer, no scale to negotiate)

2. Financing / price-risk management (forced sale at harvest, no hedging mechanism)

3. Cross-cutting: low technical/organizational capacity of smallholders

PROPOSED INVESTMENTS(*)

▶ Regional Elevator Network: 7 wheat elevators (10,000 t each) + 7 multigrain elevators (5,000 t each) (USD 61.4 million)

▶ Public-private governance: contract farming (COTRISA), elevator–producer and elevator–mill agreements, price-risk mechanisms (USD 0.6 million)

▶ Strengthening & technical assistance: farm diagnostics, certified seed, technical assistance for 7,000 producers (USD 27.7 million)

SUSTAINABILITY BENEFITS



BENEFICIARIES
7.0K
(THOUSAND)



PER CAPITA
INCOME INCREASE
+314
(USD/PERSON)



GHG IMPACT
FAO EXACT CARBON TOOL
TBD
(tCO2-e)

Note: (*) Opportunities reflect government priorities identified through the FAO Hand-in-Hand Initiative and require further structuring with relevant public and private stakeholders.

2. RURAL CONNECTIVITY AND DIGITAL SERVICES



Turning rural connectivity into a platform for productive and institutional growth in Ñuble

INVESTMENT PROFILE (INDICATIVE)

INVESTMENT

USD 49.8M
(MILLION)

NPV

USD 42.5M
(MILLION)

IRR

23.0%
(%)

RATIONALE

- Aggregates residential, productive and institutional demand to justify last-mile buildout
- Positions Ñuble as a strategic logistics and technology hub for southern Chile
- Converts connectivity into productive tools: traceability, digital payments, e-commerce
- Strong institutional backing from regional government, telecom regulator and ministries

KEY BOTTLENECKS

1. Market failure in the last mile

▶ Connection to households, productive plots and public services

2. Limited territorial processing capacity

▶ 5 new local processing hubs, complementing 16 already designed (21-node architecture)

3. Low adoption and productive monetization

▶ Traceability, IoT, digital extension services, AI, digital payments

PROPOSED INVESTMENTS(*)

SUSTAINABILITY BENEFITS



BENEFICIARIES
93.2K
(THOUSAND)



PER CAPITA
INCOME INCREASE
TBD
(USD/PERSON)



GHG IMPACT
FAO EXACT CARBON TOOL
TBD
(tCO2-e)

Note: (*) Opportunities reflect government priorities identified through the FAO Hand-in-Hand Initiative and require further structuring with relevant public and private stakeholders.



Food and Agriculture Organization
of the United Nations

Hand-in-Hand
Initiative

Chile



HAND-IN-HAND INITIATIVE | INVESTMENT FORUM 2026

*Click here to see full
Investment Note:*



*Click here to request a
bilateral meeting:*

