











#### **SOMALIA AT A GLANCE**

O1 Total Population 16.2 MILLION

O2 Longest Coastline 3 333 KM

O3 GDP per capita USD 597.5 (World Bank, 2023)

04 Livestock Population 57 Million

Average Rainfall per year

400 mm

#### **CROPS**

8.9 Million hectares of fertile arable land; and with potential for up to 265,000 hectares under irrigation

#### **LIVESTOCK**

Contributes to about 60% of the agricultural GDP and more than 70% of export earnings



# Indicators (NTP 2025- 2029)

74% of Somalis are below 35 years – young work force

Projected real annual GDP growth rate: 4% in 2025 and 4.5% in 2029 Agriculture Sector (crop, livestock and fishery) contribute (70% GDP, 80% employment and 50 % export) Undiversified economy- 60% of the population is dependent on livestock and crop (sub)sectors

30.4% unemployment rate





#### WHY INVEST IN SOMALIA

#### **Strategic advantages**

- ✓ Proximity to International Transshipment Lines
- Digitalization of most sectors & strong connectivity
- ✓ Established Export Market for Agricultural Products
- ✓ High demand for Somali livestock in Middle East markets
- ✓ Growing international demand for Halal animal products
- ✓ Affordable Labor and Agricultural Land
- ✓ Innovative Financial Sector
- ✓ Young and Affordable Labor Force
- ✓ High Market Demand for Innovation in Agritech

# **Government Strategies** and Incentives

- ✓ Investment promotion zones
- ✓ Blended Financing opportunities
- ✓ No restrictions on the creation of private enterprises
- ✓ Opportunities for large-scale commercial farming
- ✓ Regional Market Access through COMESA, IGAD, and EAC
- ✓ Trade agreements to enhance competitiveness

# **Trade Corridors and Environment**

- ✓ Export Development Programmes
- ✓ CustomsModernization andOne-Stop Border PostsProgramme
- ✓ Development of Industrial Clusters and Parks
- ✓ Enhancing Product Certification for Export.





#### **GOVERNMENT PRIORITY INVESTMENTS: AGRICULTURE SECTOR**



Increase
agricultural
production and
productivity
targeting 7 value
chains (maize,
sorghum, rice,
cowpea, sesame,
lime, banana)



Development & rehabilitation of irrigation infrastructure for rural development



Invest in Agrometeorology, Early Warning, Drought & Flood management



Advance
Agricultural
research &
extension services







Invest in Agrobusiness models and Agricultural finance



Agriculture mechanization & digital innovation



Strengthen institutional capacity and governance





#### **GOVERNMENT PRIORITY INVESTMENTS: LIVESTOCK SECTOR**



Strengthening
veterinary services,
disease
surveillance and
control, and
regulatory
frameworks.



Improve breeding, feed availability, and climate-resilient livestock systems.



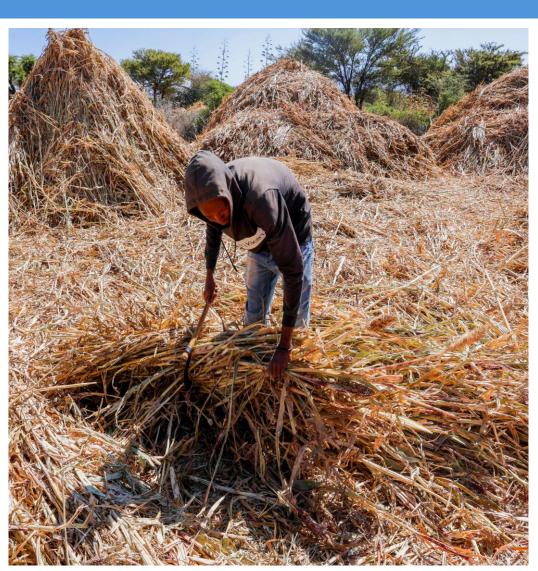
Enhance export infrastructure, certification and value addition.



Promote
sustainable grazing
and rangeland
management,
water harvesting,
and pastoralist
resilience.



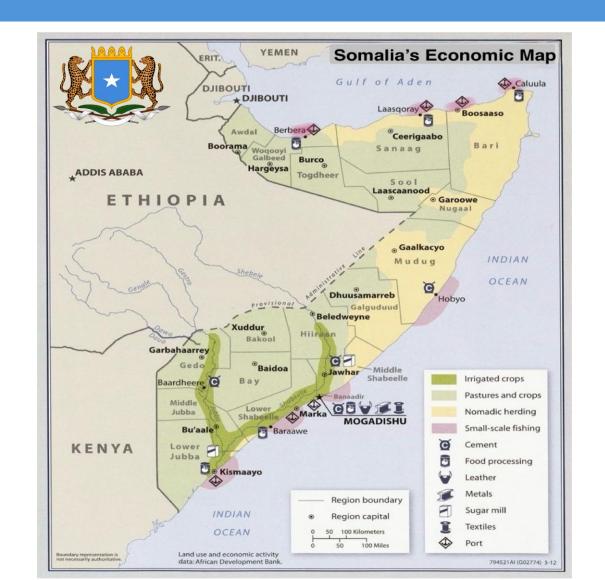
Strengthen
institutional
capacity through
policies, research,
and coordination
with stakeholders.

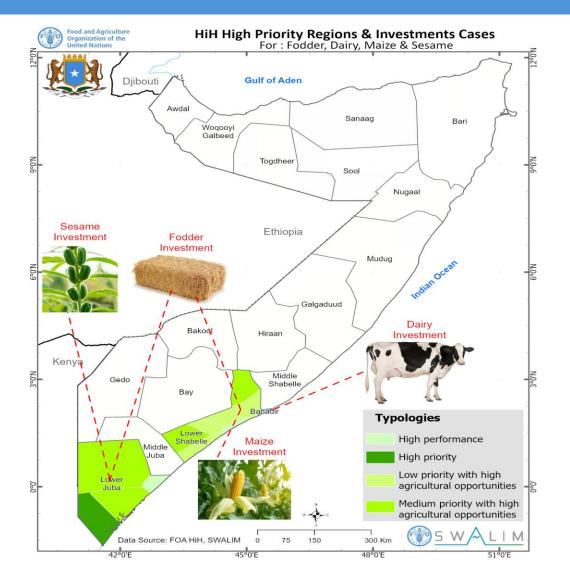






#### **SOMALIA ECONOMC MAP and HIH INVESTMENT PRIORITY REGIONS**







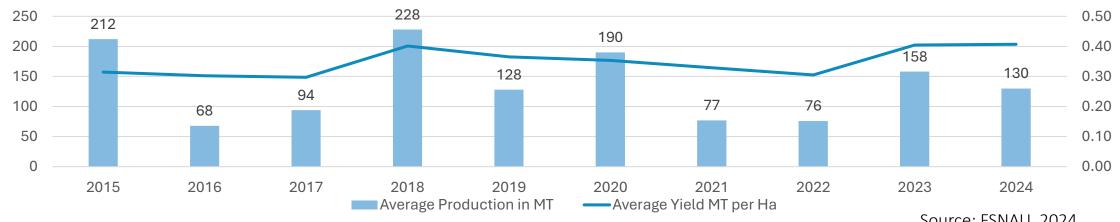




#### **HIH INVESTMENT AREAS - SESAME**

- ✓ Somalia is one of the largest producers of sesame globally
- ✓ The main oil seed crop grown for consumption & export
- High potential of production especially in the South-Central Somalia
- ✓ There is a high demand of Sesame cake in Somalia for livestock feeding.

#### Sesame Production and yield trends



Source: FSNAU, 2024

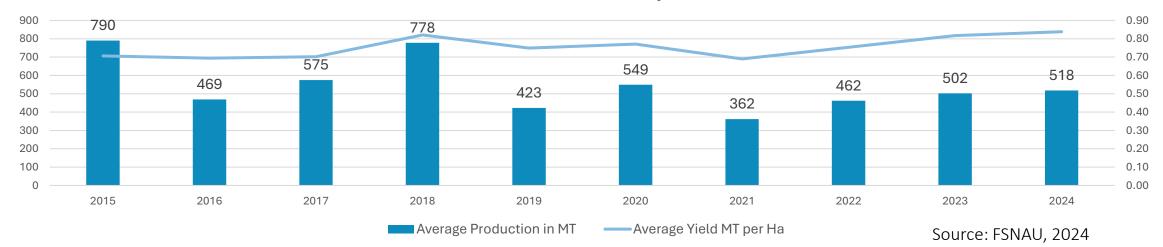




#### **HIH INVESTMENT AREAS - MAIZE**

- ✓ A staple crop in the country, supplements food imports
- ✓ Main food vehicle in value addition and fortification efforts
- √ High potential of production in the bread-basket zone
- ✓ Maize is the main component of animal feed in Somalia

#### Maize Production and yield trends



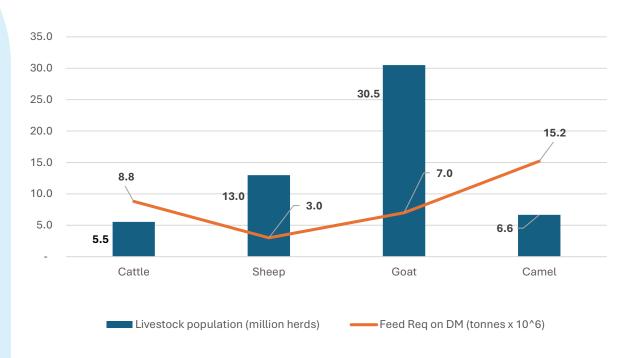




#### **HIH INVESTMENT AREAS - FODDER**

- ✓ Somalia has one of the largest livestock populations in the world
- ✓ The country is currently facing a significant feed deficit of 34%
- ✓ There is a strong investment opportunity in fodder production due to:
  - ✓ Significant demand for high-quality feed
  - ✓ Frequent droughts impacting natural pastures
  - ✓ The rise of commercial dairy farming, especially camel dairies
  - ✓ High volumes of livestock exportation, which increases feed demand.

# Livestock population and annual feed requirement as DM per animal



**Note:** DM requirement was calculated based on Tropical Livestock units (1TLU= 250kg). 1 TLU consumes 2.5% BWT=6.25kg Dry Matter.





#### **HIH INVESTMENT AREAS - DAIRY**

- ✓ High Dependency on Imports: Somalia relies heavily on imported milk and dairy products.
- ✓ Promising Sub-Sector: The dairy sub-sector has unleashed potential but faces challenges.
- ✓ Growing Demand: Increasing population and urbanization are driving the demand for milk and milk products.
- ✓ **Investment Opportunities**: There is substantial potential for partnerships with the private sector and investors for large-scale dairy operations in a ready local market.
- ✓ By 2029, government aims to achieve an average fresh milk production of 7,900 L per day as compared to 3,460 L per day in 2025.

Source: NTP 2025- 2029







#### **OPPORTUNITY 1: SESAME INVESTMENT AREA**

# Goal

- ✓ Increase sesame production by 50% within 5 years (from 50,000 tons in year 1 to 75,000 tons from Year 3 to Year 5)
- ✓ secure a sustainable market for 100,000 producers through the establishment of a sesame oil processing factory.

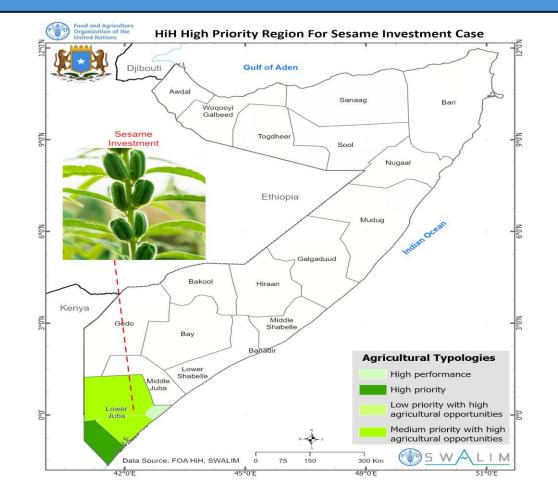
# **Target Region:**

✓ Lower Juba

# **Targeted Market**

✓ Export market (EAC, China) & domestic market

#### **HIHI Typology With target Region**







## **OPPORTUNITY 1: SESAME INVESTMENT AREA**

Aspect	Current Market Overview	Expected Market Opportunity
<b>Production Volume</b>	<ul> <li>Approximately 50,000 tons annually</li> </ul>	<ul> <li>Increase to 75,000 tons annually (50% growth over 5 years)</li> </ul>
Number of Producers	Approximately 20,000 smallholder farmers	<ul> <li>Expansion to 100,000 producers through commercialization clusters</li> </ul>
Market Value	<ul> <li>Approx. USD 75 million/year (based on \$1,500/ton)</li> </ul>	Potential to reach USD 112.5 million/year
Processing Capacity	Minimal; mostly raw sesame exported	<ul> <li>Establishment of sesame oil processing factory for value addition</li> </ul>
Market Access	<ul> <li>Primarily raw exports; limited domestic processing</li> </ul>	<ul> <li>Diversified access to EAC, China, and domestic oil markets</li> </ul>
Infrastructure & Inputs	<ul> <li>Weak irrigation, limited mechanization, poor seed systems</li> </ul>	<ul> <li>Investments in irrigation, mechanization, seed production, and farmer organization</li> </ul>
Value Chain Development	Fragmented and informal	Structured, scalable, and investment-ready sesame value chain





## **OPPORTUNITY 1: SESAME INVESTMENT AREA**

Bottlenecks	Key Investment Areas	Risks	Mitigation Strategies
1. Low Productivity &	<ul> <li>Rehabilitation of irrigation channels to improve water access and reduce climate risk</li> </ul>	<ul> <li>Delays in infrastructure rehabilitation due to funding or technical constraints</li> </ul>	<ul> <li>Engage development partners and government for cofinancing and technical support</li> </ul>
Climate Vulnerability	<ul> <li>Production and distribution of improved sesame seeds</li> </ul>	<ul> <li>Limited access to quality seeds and weak seed systems</li> </ul>	<ul> <li>Strengthen seed multiplication programs and promote private sector seed enterprises</li> </ul>
2. Fragmented Production & Weak	<ul> <li>Organize farmers into commercialization clusters and cooperatives</li> </ul>	<ul> <li>Resistance to collective action or lack of trust among farmers</li> </ul>	<ul> <li>Use lead farmers and local champions to build trust and demonstrate benefits</li> </ul>
Farmer Organization	<ul> <li>Capacity building on good agricultural practices and postharvest handling</li> </ul>	<ul> <li>Low adoption of improved practices</li> </ul>	<ul> <li>Extension services and demonstration plots to promote best practices</li> </ul>
3. Limited Value Addition &	<ul> <li>Establishment of a sesame oil processing factory</li> </ul>	<ul> <li>High capital investment and operational costs</li> </ul>	<ul> <li>Public-Private-Partnerships (PPP) and investment incentives to attract private sector</li> </ul>
Processing Capacity	<ul> <li>Mechanization services to improve efficiency and reduce labor constraints</li> </ul>	<ul> <li>Limited access to machinery and maintenance services</li> </ul>	<ul> <li>Promote mechanization service providers and leasing models for affordability</li> </ul>
	<ul> <li>Linkages to export markets (EAC, China) and domestic buyers</li> </ul>	Market volatility and trade barriers	<ul> <li>Diversify markets and engage trade facilitation agencies for compliance and promotion</li> </ul>
4. Market Access & • Export Readiness	<ul> <li>Branding and quality certification for sesame oil</li> </ul>	<ul> <li>Lack of standards and certification systems</li> </ul>	<ul> <li>Collaborate with quality control authorities and export promotion agencies</li> </ul>
	<ul> <li>Digital platforms for market information and traceability</li> </ul>	<ul> <li>Limited digital infrastructure in rural areas</li> </ul>	<ul> <li>Mobile based solutions and training for farmers and cooperatives</li> </ul>





#### **OPPORTUNITY 1: SESAME INVESTMENT AREAS**

USD 5,333,179 NPV 26 – 28%

IRR

870,000 Beneficiaries -131,364.31 tCO2e

	Sesame	Sesame	Mechanization	Irrigation	Value chain actors' skills	Value chain actors'
	oils	seeds	Services (33 tractors)	renovation	and institutions	logistics dev.
Tot. inv.	6,656,582	1,443,737	2,992,615	68,500,000	1,000,000	1,500,000
NPV 17%	3,283,909	560,206	1,489,064			
IRR	28%	26%	28%			
ROI	3.5	3.2	3.5			
Payback period (years)	3.9	3.6	3.8			
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Incomes increase per capita (all investments combined)

The target is to increase by 25% the production: from 50,000 tons to 62,500 tons within five years (from 50,000 tons in year 1 to 62,500 tons from Year 3 to Year 5).

Value of Sesame production in Yr 1 and 2 – USD 50 Million/year, (USD 500/farmer/year)

Value of Sesame production in in Yr 3, 4 and 5 – USD 62,5 Million/year, (USD 625/farmer/year)

**Direct beneficiaries** 

100, 000 farmers directly impacted through access to market, irrigation facilities capacity and logistic improvement 70,000 livestock owners' access 14,400 tons of sesame by-products for animal feeding

Total: 170,000 producers organized into clusters

**Indirect beneficiaries** 

700,000 individual







#### **OPPORTUNITY 2: MAIZE INVESTMENT AREA**

#### Goal

- ✓ Increase Maize production by 50% within 5 years (from 80,000 tons in Year 1 to 120,000 tons in Year 5)
- ✓ Secure a market for 100,000 producers, and substitute maize imports through the establishment of a maize flour processing factory

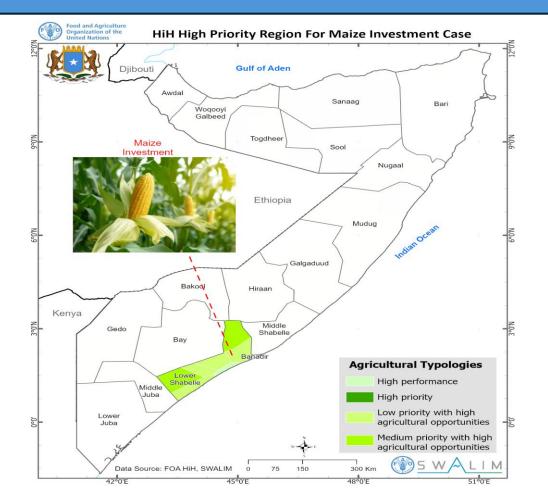
### **Target Region:**

✓ Lower Shebelle

### **Targeted Market**

✓ Export market (EAC) and domestic market

#### **HIHI Typology With target Region**







# **OPPORTUNITY 2: MAIZE INVESTMENT AREA**

Aspect	Current Market Overview	Expected Market Opportunity
<b>Production Volume</b>	<ul> <li>Approximately 80,000 tons annually</li> </ul>	<ul> <li>Increase to 120,000 tons annually (50% growth over 5 years)</li> </ul>
Number of Producers	<ul> <li>Predominantly smallholder farmers with low yields</li> </ul>	<ul> <li>Secure market for 100,000 producers through commercialization and processing</li> </ul>
Market Value	<ul> <li>Largely informal; dependent on imports for maize flour and products</li> </ul>	Substitution of imports with local production and processing for domestic and EAC markets
Processing Capacity	<ul> <li>Minimal; limited maize flour processing infrastructure</li> </ul>	<ul> <li>Establishment of a maize flour processing factory to add value and reduce imports</li> </ul>
Market Access	<ul> <li>Fragmented; weak linkages between producers and buyers</li> </ul>	<ul> <li>Strengthened market linkages and structured supply chains for domestic and export markets</li> </ul>
Infrastructure & Inputs	<ul> <li>Poor irrigation, low mechanization, limited access to quality seeds</li> </ul>	<ul> <li>Investments in irrigation, mechanization (e.g., combine harvesters), seed systems, and farmer clusters</li> </ul>
Import Dependency	<ul> <li>High reliance on imported maize and maize products</li> </ul>	<ul> <li>Opportunity to reduce import dependency and retain value within the local economy</li> </ul>





# **OPPORTUNITY 2: MAIZE INVESTMENT AREA**

Bottlenecks	Key Investment Areas	Risks	Mitigation Strategies
1. Low Productivity &	<ul> <li>Rehabilitation of irrigation channels to ensure year-round water availability</li> </ul>	<ul> <li>Delays in infrastructure rehabilitation due to funding or technical issues</li> </ul>	<ul> <li>Engage government and development partners for cofinancing and technical support</li> </ul>
Climate Dependence	<ul> <li>Production and distribution of improved maize seeds</li> </ul>	<ul> <li>Limited access to certified seeds and weak seed systems</li> </ul>	<ul> <li>Strengthen seed multiplication programs and promote private sector seed enterprises</li> </ul>
2. Fragmented Production & Weak	<ul> <li>Organize farmers into commercialization clusters and cooperatives</li> </ul>	<ul> <li>Resistance to collective action or lack of trust among farmers</li> </ul>	<ul> <li>Use lead farmers and local champions to build trust and demonstrate benefits</li> </ul>
Farmer Organization	<ul> <li>Capacity building on good agricultural practices and postharvest handling</li> </ul>	Low adoption of improved practices	<ul> <li>Extension services and demonstration plots to promote best practices</li> </ul>
3. Limited Value Addition & Processing	<ul> <li>Establishment of a maize flour processing factory</li> </ul>	<ul> <li>High capital investment and operational costs</li> </ul>	<ul> <li>Public-Private-Partnerships (PPP) and investment incentives to attract private sector</li> </ul>
Capacity	<ul> <li>Mechanization services including combine harvesters</li> </ul>	<ul> <li>Limited access to machinery and maintenance services</li> </ul>	<ul> <li>Promote mechanization service providers and leasing models for affordability</li> </ul>
	<ul> <li>Linkages to domestic and export markets (EAC)</li> </ul>	<ul> <li>Competition from imported maize and flour</li> </ul>	<ul> <li>Promote local branding, quality assurance, and consumer awareness campaigns</li> </ul>
4. Market Access & Import Substitution	<ul> <li>Digital platforms for market information and traceability</li> </ul>	<ul> <li>Limited digital infrastructure in rural areas</li> </ul>	<ul> <li>Mobile based solutions and training for farmers and cooperatives</li> </ul>
	<ul> <li>Quality certification and packaging for flour products</li> </ul>	<ul> <li>Lack of standards and certification systems</li> </ul>	<ul> <li>Collaborate with quality control authorities and export promotion agencies</li> </ul>





#### **OPPORTUNITY 2: MAIZE INVESTMENT AREAS**

USD 4,122,298 NPV 21 – 28% IRR 826,000 Beneficiaries 5,121.45 tCO2e

	Maize flour factory	Mechanization Services (33 tractors)	Mechanization Services renting (17 combiners)	Irrigation renovation	Value chain actors' skills and institutions	Value chain actors' logistics dev.
Tot. inv.	5,529,744	2,992,615	1,799,439	68,500,000	1,000,000	1,500,000
NPV 17%	2,343,602	1,489,064	289,632			
IRR	27%	28%	21%			
ROI	3	3.5	2.8			
Payback period (years)	3.5	3.8	4.5			

Incomes increase per capita (all investments combined)

The target is to increase maize production from 80,000 tons in year 1 to 120,000 tons within five years (from 80,000 tons in year 1 to 120,000 tons from Year 3 to Year 5).

Value of Maize production in in Yr 1 and 2 – USD 80 Million/year, (USD 800/farmer/year)

Value of Maize production in Yr 3, 4 and 5 – USD 120 Million/year, (USD 1200/farmer/year)

**Direct beneficiaries** 

Total: 118,000 producers

**Indirect beneficiaries** 

708,000 individual

100,000 small scale farmers, 18,000 livestock keepers accessing 3,600 tons of by-products.







#### **OPPORTUNITY 3: DAIRY INVESTMENT AREA**

#### Goal

- ✓ Increase milk production to substitute the powder milk imports (USD 200 Million per Year)
- ✓ Secure market for 8,000 livestock keepers (cows and camels)

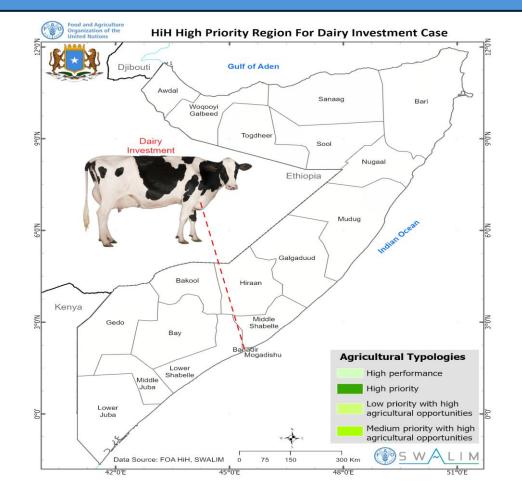
#### **Target Region:**

✓ Peripheral zone of Mogadishu

## **Targeted Market**

✓ Mogadishu- high demand to substitute dairy products import (200 million USD per Year)

#### **HIHI Typology With target Region**







## **OPPORTUNITY 3: DAIRY INVESTMENT AREA**

Aspect	Current Market Overview	Expected Market Opportunity
Production & Processing	<ul> <li>Limited local milk production and processing; mostly informal and concentrated in Mogadishu</li> </ul>	Investment in dairy farms and processing facilities across federal member states to meet local demand
Market Demand	<ul> <li>High and consistent demand for milk and dairy products</li> </ul>	Local production expected to meet growing demand and reduce reliance on imports
Import Dependency	<ul> <li>Heavy reliance on imported milk and dairy products</li> </ul>	Potential to substitute imports worth USD 200 million/year with local production
Product Pricing	<ul> <li>Imported UHT milk: USD 1.60/liter;</li> <li>Imported yogurt: USD 10/liter</li> </ul>	Locally produced milk and yogurt can be priced more competitively, improving affordability
Geographic Distribution	Dairy activity mostly limited to Mogadishu	Expansion into federal member states offers untapped investment potential
Economic Impact	<ul> <li>Limited local value capture; high outflow of foreign currency</li> </ul>	Job creation, rural income growth, and improved food security through local value chains





# **OPPORTUNITY 3: DAIRY INVESTMENT AREA**

Bottlenecks	Key Investment Areas	Risks	Mitigation Strategies
1. Low Milk	<ul> <li>Establishment of a model dairy farm with 200 improved dairy breeds</li> </ul>	<ul> <li>Lack of land for dairy farm and fodder production</li> </ul>	<ul> <li>Engage national forums and government to prioritize land allocation for strategic dairy investments</li> </ul>
Productivity	<ul> <li>Fodder production on 100 ha to support dairy feed needs</li> </ul>	Bureaucratic delays in land access and competing land uses	<ul> <li>Early stakeholder consultations and government private sector coordination to secure land</li> </ul>
	<ul> <li>Construction of a dairy processing factory near Mogadishu</li> </ul>	<ul> <li>Inconsistent raw milk supply from small scale producers</li> </ul>	<ul> <li>Organize milk collection systems and integrate smallholders into supply chains</li> </ul>
2. Limited Market Access for Raw and Processed Milk	<ul> <li>Cold chain infrastructure for milk collection and transport</li> </ul>	<ul> <li>Milk spoilage during transport due to lack of cooling</li> </ul>	<ul> <li>Invest in milk collection centers with cooling tanks and transport logistics</li> </ul>
Processed Milk	<ul> <li>UHT milk production to compete with imports</li> </ul>	<ul> <li>Imported milk may still dominate due to brand loyalty and pricing</li> </ul>	<ul> <li>Promote local milk branding, quality assurance, and awareness campaigns</li> </ul>
3. Skills Gap in Dairy	<ul> <li>Capacity building for dairy farmers and factory staff</li> </ul>	<ul> <li>Lack of skilled manpower for modern dairy operations</li> </ul>	<ul> <li>Partner with FAO, government, and vocational institutions for training programs</li> </ul>
Processing	<ul> <li>Formation of milk producer associations or clusters</li> </ul>	<ul> <li>Informal milk collectors may resist formalization</li> </ul>	<ul> <li>Incentivize producers through better prices, services, and long-term contracts</li> </ul>
4. Market Information and	<ul> <li>Embedded services between factory and producers (training, inputs, vet care)</li> </ul>	<ul> <li>Weak communication and feedback loops</li> </ul>	<ul> <li>Use digital tools and extension agents to strengthen producer factory relationships</li> </ul>
Consumer Awareness	<ul> <li>Digital marketing and consumer engagement via social media</li> </ul>	<ul> <li>Limited digital literacy among producers</li> </ul>	<ul> <li>Use mobile friendly platforms and local language content for outreach</li> </ul>





#### **OPPORTUNITY 3: DAIRY INVESTMENT AREAS**

USD 1,840,657 NPV 24 – 38% IRR 56,000 Beneficiaries 17,318.87 tCO2e

		Dairy farm (200 improved breeds)	Fodder production (100 ha with Sorghum, Maize and Alfalfa)	VC Actors' skills and institutions	
Tot. inv.	1,355,813	612,175	350,877	1,000,000	1,500,000
NPV 17%	1,300,335	202,046	338,276		
IRR	35%	24%	38%		
ROI	4.7	3.3	4.5		
Payback period (years)	3.1	4.3	3.1		

Incomes increase per capita (all investments combined)

8,000 livestock keepers selling to the dairy factory around 8,000 litters per day. Gross Revenue minimum for the milk suppliers is 8,000 x 0.5 USD per liter x 9 months x 30 days: USD 1,080,000/ 8,000: USD 135 USD per year. PS: Revenue figures are likely to increase significantly if intensification programs are developed and

implemented targeting the 8,000 farmers.

**Direct beneficiaries** 

8,000 suppliers of raw milk will benefit from facilities and Labor in the dairy farm and in the fodder production (100 ha)

**Indirect** beneficiaries

48,000 individuals per day (assuming a minimum of 0.5 liters of milk per household per day)







#### **OPPORTUNITY 4: FODDER INVESTMENT AREA**

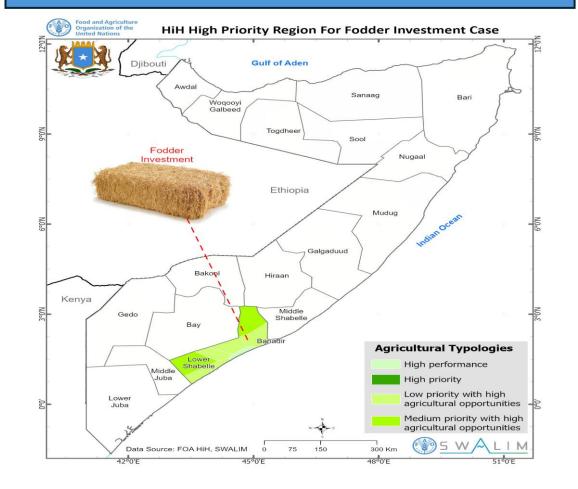
#### Goal

- ✓ Mitigate climate change to secure fodder availability (target: 38,000 tons of dry matter per year)
- ✓ Reach 200,000 livestock keepers and Livestock traders in quarantine sites

#### **Target Region:**

- ✓ Lower Juba and Lower Shebelle Targeted Market
- ✓ 200,000 Livestock keepers in Juba and Shabelle regions

#### **HIHI Typology With target Region**







# **OPPORTUNITY 4: FODDER INVESTMENT AREA**

Aspect	Current Market Overview	Expected Market Opportunity
<b>Commercial Production</b>	<ul> <li>Limited commercial fodder production despite high demand</li> </ul>	<ul> <li>Expansion of dairy and livestock sectors will drive increased demand for quality fodder</li> </ul>
Market Demand	<ul> <li>Demand from dairy farms, livestock quarantine centers, and exporters</li> </ul>	<ul> <li>Rising demand from pastoralists and agro- pastoralists due to climate change and drought</li> </ul>
Feed Deficit	Somalia faces a 34% feed deficit,     affecting livestock productivity	<ul> <li>Opportunity to close the feed gap through scalable and sustainable fodder production systems</li> </ul>
Production Systems	<ul> <li>Reliance on natural grazing and informal feed sources</li> </ul>	<ul> <li>Shift toward intensive and semi-intensive livestock systems requiring consistent fodder supply</li> </ul>
Climate Impact	<ul> <li>Drought and erratic rainfall reduce natural pasture availability</li> </ul>	<ul> <li>Climate-resilient fodder systems (e.g., irrigated plots, drought-tolerant species) will be essential</li> </ul>
Investment Potential	<ul> <li>Underdeveloped value chain with limited infrastructure</li> </ul>	<ul> <li>High potential for investment in land, irrigation, seed systems, and processing (e.g., silage, hay)</li> </ul>





# **OPPORTUNITY 4: FODDER INVESTMENT AREA**

Bottlenecks	Key Investment Areas	Risks	Mitigation Strategies
1. Climate Vulnerability & Low	<ul> <li>Climate smart fodder production on 2,000 ha (drought tolerant species, irrigation)</li> </ul>	<ul> <li>Delays in land allocation due to competing land use and bureaucracy</li> </ul>	<ul> <li>Engage local authorities and national forums to fast-track land access and integrate fodder into climate adaptation plans</li> </ul>
Fodder Yields	<ul> <li>Agroforestry and integrated land use systems</li> </ul>	<ul> <li>Poor adoption of sustainable practices</li> </ul>	<ul> <li>Demonstration plots and farmer field schools to showcase benefits</li> </ul>
	<ul> <li>Establish fodder aggregation centers near quarantine sites and livestock markets</li> </ul>	<ul> <li>High transport and logistics costs</li> </ul>	Subsidized transport schemes and Public     Private logistics partnerships
2. Market Access & Affordability	<ul> <li>Organize producers into cooperatives for bulk marketing</li> </ul>	<ul> <li>Weak institutional capacity of producer groups</li> </ul>	<ul> <li>Capacity building and mentorship programs for cooperatives</li> </ul>
	<ul> <li>Digital platforms for fodder trade and price transparency</li> </ul>	• Limited digital access in rural areas	<ul> <li>Mobile based solutions and radio campaigns for outreach</li> </ul>
3. Fodder Seed Supply	<ul> <li>Local seed multiplication programs (Public-Private-Partnerships)</li> </ul>	<ul> <li>Limited capacity of research institutions</li> </ul>	<ul> <li>Support private sector led seed enterprises and regional seed banks</li> </ul>
Chain	<ul> <li>Collaboration with IGAD, FAO, and Somali research bodies</li> </ul>	<ul> <li>Inconsistent funding and coordination</li> </ul>	<ul> <li>Longterm donor engagement and national seed strategy alignment</li> </ul>
4. Knowledge &	<ul> <li>Training on balanced feeding and fodder conservation (silage, hay, feed blocks)</li> </ul>	<ul> <li>Resistance to change among traditional herders</li> </ul>	Use of community influencers and extension agents for behavior change
Awareness Gaps	<ul> <li>Awareness campaigns on climate smart livestock systems</li> </ul>	• Low literacy levels	<ul> <li>Use of visual tools, local languages, and storytelling formats</li> </ul>





# **OPPORTUNITY 4: FODDER INVESTMENT AREAS**

USD 2,460,456 NPV 23% IRR 1,365,530 Beneficiaries 14,611.12 tCO2e

	Fodder production Juba	Fodder production Shabelle	Complementary program		
Tot. inv.	5,008,099	5,008,099	5,000,000		
NPV 17%	1,230,228	1,230,228			
IRR	23%	23%			
Payback period	3.8	3.8			
ROI	2.8	2.8			
Incomes increase per capita (all investments combined)	USD 440 – USD 505				
Direct beneficiaries	<ul> <li>195,000 livestock keepers will be supplied from the fodder farm of 38,000 tons of DM per year.</li> <li>Labor: 500</li> <li>Permanent staff: 30</li> </ul>				
Indirect beneficiaries	1,170,000 indiv	viduals			





#### HIH OVERALL INVESTMENTS



Carbon balance in tCO2e:

14,611.12

\$ 183.2 mn Tot. Inves.

\$ 137 mn **Public Inves.** 

\$ 12.5 mn PPP. Inves.

\$ 33.7 mn Inves. Gap

2.64 mn **Beneficiaries** 

23 - 32%**Ave IRR** 

13.75 mn **Overall NPV** 

\$ 543 **Ave Income** increase per Capital -94,312.87 tCO₂e **Carbon Balance** 



Carbon balance in tCO2e:

-131,364.31



Carbon balance in tCO2e:

5,121.45



Carbon balance in tCO2e:

17,318.87



	and the second		
SESAME	MAIZE	DAIRY	FODDER
Increase sesame production by	Increase Maize production by	Increase milk production to	Mitigate climate change to
50% within 5 years (from 50,000	50% within 5 years (from 80,000	substitute the powder milk	secure fodder availability
tons in year 1 to 75,000 tons from	tons in Year 1 to 120,000 tons in	imports (USD 200 Million per	(target: 38,000 tons of dry
Year 3 to Year 5)	Year 5)	Year)	matter per year)
Cost \$: 82,092,934	Cost \$: 81,321,798	Cost \$: 4,818,865	Cost \$: 15,016,198
NPV \$: 5,333,179	NPV \$: 4,122,298	NPV \$: 1,840,657	NPV \$: 2,460,456
IRR: 27%	IRR: 25%	IRR: 32%	IRR: 23%
ROI: 3.40	ROI: 3.10	ROI: 4.17	ROI: 3.8
Payback period: 3.77	Payback period: 3.93	Payback period: 3.50	Payback period: 3.5
Incomes increase per capita in \$:	Incomes increase per capita:	Incomes increase per capita:	Incomes increase per
500-625	\$ 800-1200	\$ 137	capita: \$ 440-505
Beneficiaries:	Beneficiaries:	Beneficiaries:	Beneficiaries:
Direct: 170,000	Direct: 118,000	Direct: 8,000	Direct: 195,530
Indirect: 700,000	Indirect: 708,000	Indirect: 48,000	Indirect: 700,000