



Food and Agriculture
Organization of the
United Nations



Investment Opportunities in Rwanda



Hand-in-Hand
Initiative

HiH Investment Forum | Rome | 15 - 17 Oct '24



RWANDA HIH Implementation progress



US\$ 570.6 million

Rome Investment Forum **October 2023**



Rwanda HIH Investment Forum Potential funding opportunities **April 2024**



Value chain stakeholder meetings Tea, livestock and Irish potato



Rwanda legacy Program **September 6th, 2024**

Institutions engaged

- **European Investment Bank**
- **World Bank**
- **IFAD**
- **African Development Bank**
- **Mastercard Foundation**
- **IFC**
- **Rockfeller Foundation**
- **Agence Francaise de development**
- **Rwanda development Bank and Other Commercial Banks**

Areas of Intervention interesting private investors

- Enhancing the private sector's access to long-term loans
- Agriculture de-risking facility
- Funding private sector's investment through Grant and Loans
- Supporting youth and women -owned SMES through direct financing, credit guarantee and agriculture insurance.
- Financing private sector agribusiness through bankable projects in job creation, climate resilience and food Security.
- Commercial Banks Manage long-term patient funding at 8% interest for agriculture projects with a grace period,

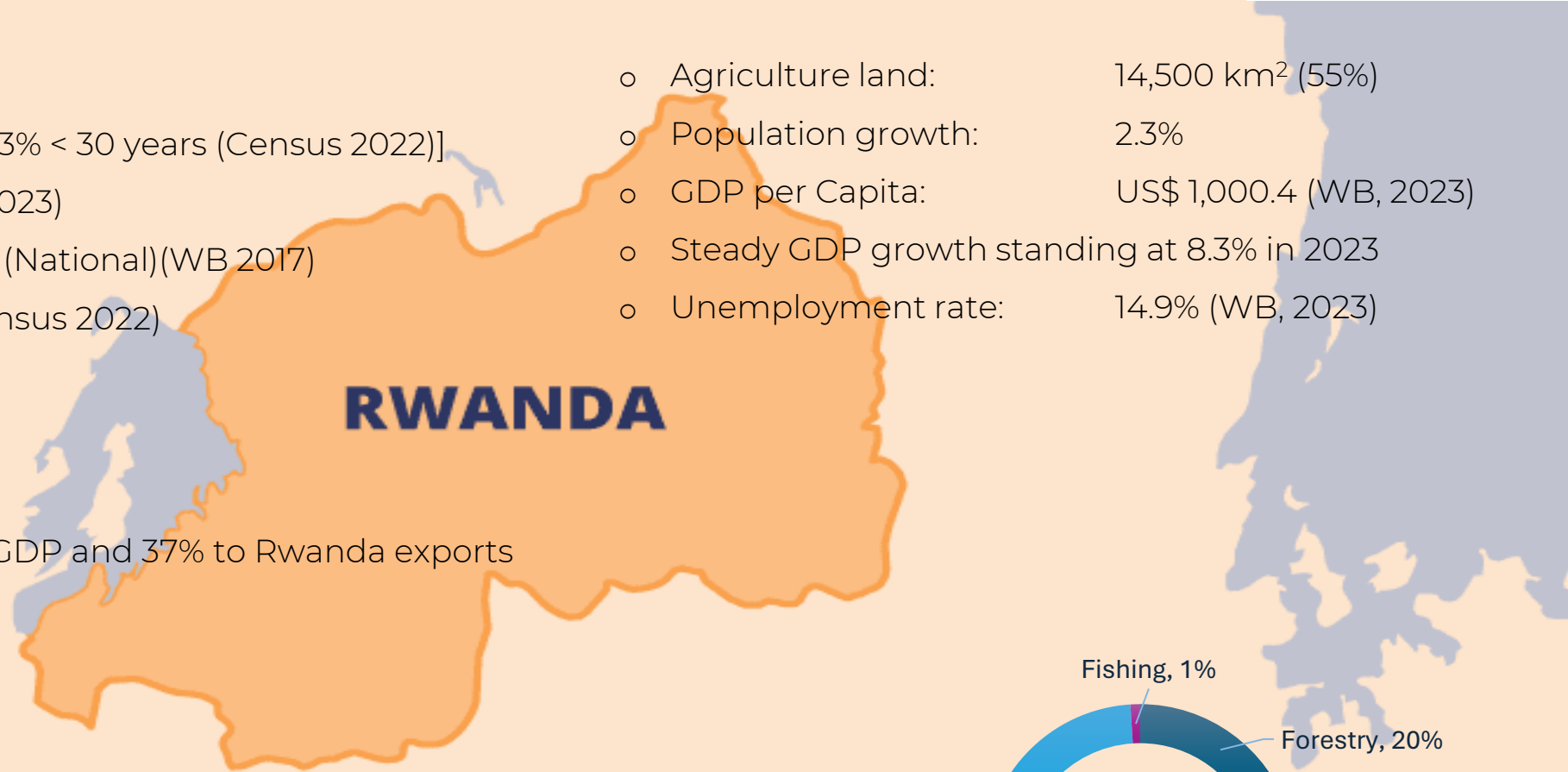
US\$ 784.8million
(+3 more value chains)



RWANDA AT GLANCE



- o Land area: 26,338 km²
- o Population: 13.246 million, [65.3% < 30 years (Census 2022)]
- o GDP: US\$14.1 bn (WB, 2023)
- o Poverty : 52% (Int'l) & 38.2% (National)(WB 2017)
- o Population density: 553 ha/km² (census 2022)
- o Agriculture land: 14,500 km² (55%)
- o Population growth: 2.3%
- o GDP per Capita: US\$ 1,000.4 (WB, 2023)
- o Steady GDP growth standing at 8.3% in 2023
- o Unemployment rate: 14.9% (WB, 2023)

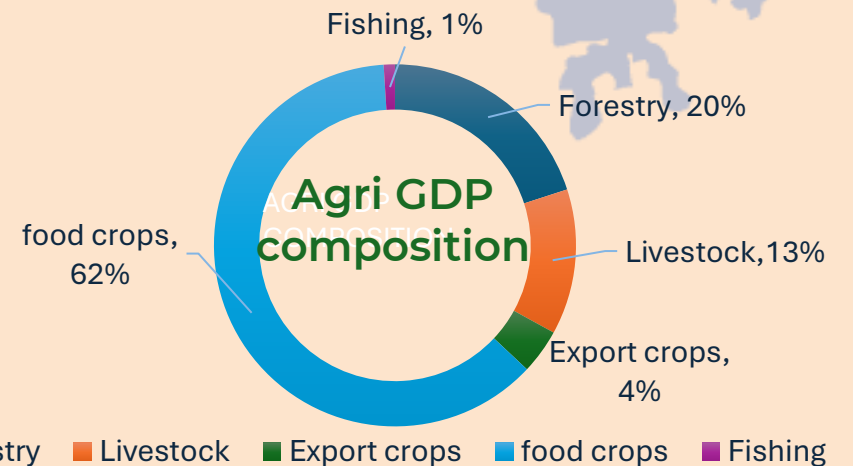


AGRI FOOD SYSTEMS

- o Agriculture contributes to 27% of GDP and 37% to Rwanda exports
- o Human capital index: 0.38%
- o Food insecure : 20.4%



- o Vision 2050: Rwanda aims to reach upper-middle-income status by 2035 and high income by 2050
- o This will require at least an annual GDP growth rate of 12% between 2024-2035 and 10% between 2035-



■ Forestry ■ Livestock ■ Export crops ■ food crops ■ Fishing



Enabling investment climate





WHY INVEST IN RWANDA



Rwanda is renowned for attractive fiscal and non-fiscal incentives



Government effectiveness ranked 4th in Africa (WB, 2022)



Sustained high economic growth (8-9.7% Minecofin 2024)



Ranked Among 10 safest countries in Africa (*Africa: Crime Index by Country 2024*)



Untapped investment opportunities in Agriculture



Temperate climate good for quality tea, and horticulture production



- **EAC** : East African Community
- **COMESA** : Common Market for Eastern and Southern Africa
- **ACFTA** : African Continental Free Trade Agreement



Enabling Environment



Investment law **(No.006/2021 of 05 February 2021)** provides financial and Non financial incentives

Business incentives

 **Preferential corporate income tax (0%,-15%)**

 **Preferential income tax for export investments: 15%**

 **Corporate income tax holiday up to 7 years**

Other

 **Derisking facility**

 **Credit guaranty**

 **National crop and animal insurance**





REPUBLICA KIRGIZSTAN
SOLONGO - DUVSUYO - OLKAPALE KIRGIZDOR
Hand-in-Hand Initiative

Investment Opportunities in HIH



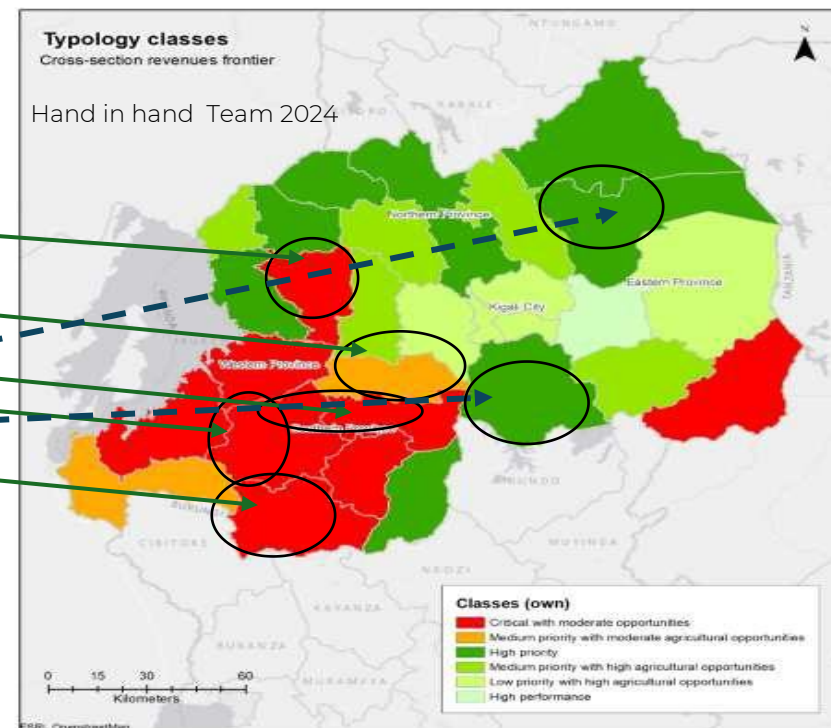


Selected districts



Selected districts (in Red)

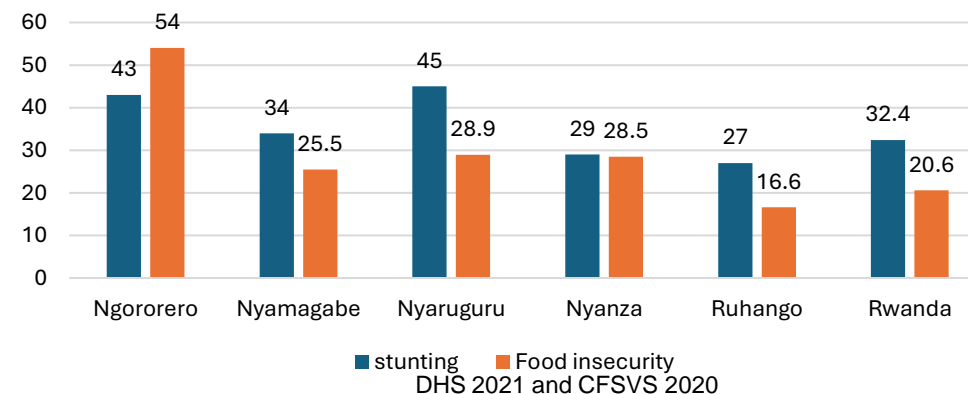
- Western Province: Ngororero
- Southern Province: Ruhango
- Nyanza
- Nyamagabe
- Nyaruguru
- Eastern Province: Bugesera
- Gatsibo



Criteria for selection

- Government commitment to lift poor districts from poverty
- High potential for beef and Horticulture production
- Government Earmarked land for private investment

Districts with Food insecurity and high stunting rates





Selected Value chains



5 Value chains

- Tea
- Pig & Poultry
- Beef
- Irish potato
- Chili
- Avocado

Current production and PSTA5 targets 2029

| Value Chain | Production 2023 | Production 2029 | increase % |
|--------------------------|-----------------|-----------------|--------------|
| Irish Potato (MT) | 865,013 MT | 1,498,545 MT | 73 |
| Tea Value (MT) | 38,386 | 58,600 | 52 |
| Beef Meat (MT) | 66,268 | 86,893 | 31 |
| Eggs (MT) | 17,344 | 21,680 | 25 |
| Avocado (MT) | 1,293 | 14,975 | 1,058 |
| Chili (MT) | 6,945 | 31,464 | 353 |

Criteria of Value chain selection

- Contribution to increasing smallholder household income
- Suitability to the regions selected (altitude between 1619 and 2271 m)
- Existence of market in the country and abroad (ASIA, EUROPE, DRC, BURUNDI, CENTRAL AFRICA.....)
- Contribution to food security and nutrition (reduce stunting)
- Contribution to export
- Contribution to reaching ambitious PSTA5 targets

- PSTA: Strategic Plan for agriculture transformation



INVESTMENT CASE 1: Tea production and processing



Export market overview

Total Export Value: \$82M.

- 71.3% through MOMBASA auction
- 28.6% via direct sales.
- 0.1% on local market.

- 15th largest tea exporter globally
- 6th most exported product in Rwanda

Top Export Destinations:

- Pakistan US\$ 31.4M
- United Kingdom: US\$20.2M
- Sudan: US\$5.54M Kazakhstan: \$4.98M Egypt: US\$4.85M

Market growth & projections

Production Growth:

- From 5,910 MT of tea in 1980 to 38,386 MT in 2022
- Projected Market Growth: 8.7% by 2029

Key Strategies for Growth:

- Branding Rwanda Tea for more profitable direct sales
- Expansion of Export Destinations
- Import Substitution: \$343K

Production & capacity

Current Production Figures

- Total Annual Production: 25,000 MT of dry tea in 2022
- 43,000 organized tea farmers
- 18 private-owned operational tea factories.

Expansion & Innovation

- Expansion: 17,000 ha
- Yield Improvement: From 6MT/Ha to 8MT/ha
- Quality Seedling Production and new high yielding clones
- Product diversification targeting national and international market

Beneficiaries & outcomes

Beneficiaries

- **Direct:** 85,000 (including out growers and value chain actors).
- **Indirect:** 195,831.

Outcome

Social-Economic:

- Trade balance: 126% increase in agri-export revenues expected by 2029;
- Increased income to farmer: 50% of export price price goes to farmer
- Job creation: 61% increase in off farm jobs by 2029 (PSTA5)

Environmental impact: Valorisation of unexplored acidic land and Reduction of environmental degradation and improved soil cover.



Investment case 1: Tea production and processing



A. Bottlenecks



Limited optimisation of high potential land for tea production (17,000ha available)



Low tea leaves production yield (6 t/ha) compared to the global average (8 t/ha)



Shortage of tea seedlings/ High cost of tea fertilisers



limited value addition : 98.3% tea is exported in raw form (black tea)
Insufficient processing capacity to absorb projected increase of 2 T/ha per year & to produce specialised tea types for domestic and international markets



Bad roads in tea production areas

B. Proposed investments: US\$ 289 million



Increase in Tea production by expanding 17,000 ha through improved use of out growers' scheme for 85,000 farmers. : **US\$ 36 million**



Research and innovation centre on improved tea production (yield, improved varieties for consumer preferences) – projected yield increase from 6T/ha to 8T/ha) **US\$ 20 million**



Invest in 300 Million high quality seedlings production: **US\$ 20 million**



Diversify products for local and international market. Accelerate the organic certification process

Establish 1 tea factory in Nyamagabe with high efficiency and specialised tea processing capacity: **US\$ 50 million**



Construction of 1,230 km of feeder roads: **US\$163M**

C. Risks and threats

- Climate change in terms of rainfall, temperature rise and pests
- Small land holding (less than 0.5 ha /HH)
- Price fluctuation on international market
- Use of fire wood in tea factories /deforestation

D. Mitigation

- Research on new suitable clones, New tea management practices
- Establishment of Agrihubs for commercial crops (consolidated tea plantations)
- Search for new direct markets that offer better premiums
- Reforestation and promotion of environment friendly technologies i.e. new tea drying technologies. Use of certified forests.



Investment case 1: Tea production and processing



Expand tea production & factory & feeder roads

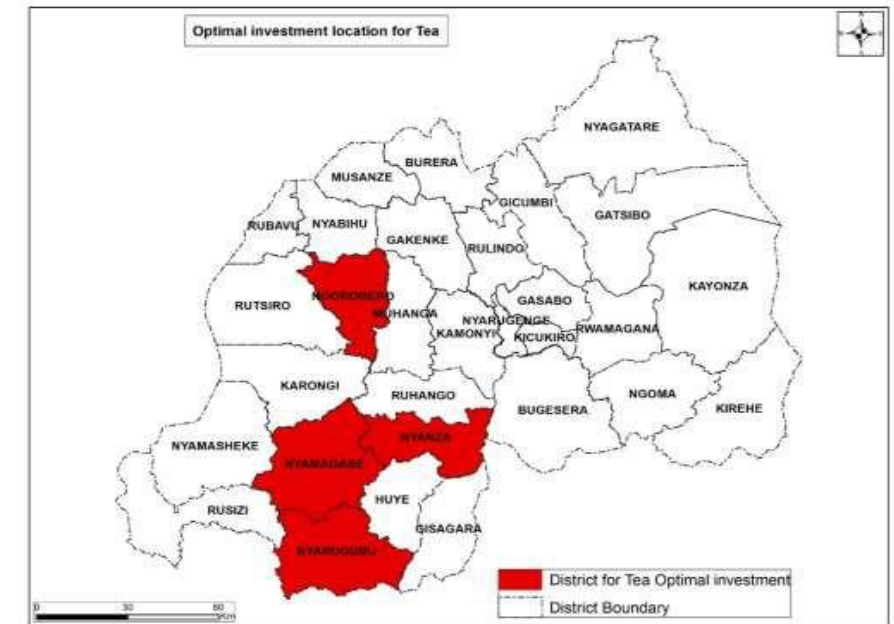
Profitability Indicators

| | |
|-------------------------------|--------------------|
| Total Investment | US\$ 289 Million |
| Net Present Value (NPV) | US\$ 129.7 Million |
| Internal Rate of Return (IRR) | 22.3% |

Environmental and socio-economic Performance Indicators

| | |
|--|--|
| Environment degradation reduced | Perennial crop, soil conservation |
| Better forest management (use certified forests, the government reforestation programme) | Source firewood from certified forests. adoption of new technologies |
| Carbon Emissions | 3.7 Kg CO2 e/Kg |
| Use of unexploited agriculture areas | Around 17,000 Ha |
| Employment % increased | From 40% to 60% |
| Per capita income increase | US\$1,065 in 2029 |

Areas with investment opportunities



Government contribution

- o Enabling environment (secondary roads, reforestation, export tax exemption, land mapping & leasing)
- o Social protection (health insurance, cash & food for work)
- o Feeder roads



INVESTMENT CASE 2: Small livestock production



Export market overview

Eggs Export in 2023: US\$ 1,578,598
Chicken meat Export in 2022::US\$3.53M

Pork meat Export in 2023: US\$ 9.953,000
Live pig Export in 2022: US\$ 89,032

Top Export Destination:

- o DR Congo Market account for 90% for both eggs and pork meat

Market growth & projections

- Poultry population trend showed slight increase 5.2 million in 2017 to 5.5. million in 2021,
- Pig population increased from 1.4 Million in 2018 to 1.5 Million in 2021 (PSTA4)
- Egg per capita Consumption; from 1.4kg (2023) to 2.3kg (2029)

Production & capacity

Current Production and target for 2029

- Egg: From 17,334 MT to 21,680MT
- Pork meat: from 25,839MT to 29,934 MT

Infrastructure:

- Hatcheries: 3 large layer hatcheries
- Four poultry model farms under development

Expansion & Innovation

- New hatcheries to be established in the selected districts
- New breeds in pigs and poultry
- Zipline drones for timely swine semen distribution
- New feed technology: hydroponic wheat fodder, insect farming for protein production

Beneficiaries & outcomes

Beneficiaries

- Direct:
 - 123,000 & 69,953 pig & poultry farmers
- Indirect:
 - 339,304 & 311,365 poor local communities,-

Outcome

Economic

- Poverty reduction/increased Household's income
- Contribution to trade balance

Environment

- Availability of organic manure for agriculture.
- Nutrient Recycling.

Food security

- Reduction of stunting with one egg per day per child program
- Improved diet

INVESTMENT CASE 2: Small livestock production

A. Bottlenecks



Unavailability of one day old chicks. Dependence on imports No layer hatchery in HiH districts



Sow heat short requiring timely insemination



Limited access to animal health extension services including vaccines, medical products



High cost of animal feeds and competition with human consumption



Limited processing facilities (slaughter houses)

B. Proposed investments: US\$ 169.8M



Establish Layer chicken hatchery and a genetic improvement farm : **US\$ 59.9 million**



Establish 1 Animal Hub (model) farm for poultry and pig production each, providing basic animal production services including swine sperm delivery by drones, animal health including access to vaccines, capacity support: **US\$ 51.1 million**



Animal Feed production facility with innovative raw materials and poultry & pig feed storage **US \$39.8 M**



Construct and equip at least 10 slaughter houses: **US\$19 million**

C. Risks and threats

- Increase in GHG emissions (livestock is the first contributor to GHG emissions from Agriculture)
- Production loss due to Pests and diseases

D. Mitigation

- Promote climate smart animal feed (e.g. insects, Hydroponic wheat fodder etc...)
- Feed efficiency by breeding pigs that grow faster and produce lower emissions
- Optimize feed intake and ratio according to animal's age, weight and breed.
- Make veterinary products available in all districts
- Strengthen the skills of workers in small stock health management



INVESTMENT CASE 3: Irish potato



Export market overview

Export Market

- Export growth from 719.1 tonnes in 2021 to 9,170 tonnes in 2023 (US\$ 3,336,832)
- Major export destinations include the Democratic Republic of Congo (DRC), Burundi, and Kenya.

Major export destinations:

- Democratic Republic of Congo (DRC)
- Burundi
- Kenya

Market growth & projections

- Growing market for early generation seeds (mini-tubers)
- Potatoes represent 3.9% of total cultivated land and 9.3% of national agricultural production (NISR 2022).
- Average consumption: 145 kg per capita per year. and 42% of potato production is sold on the local market.

Production & capacity

Production

- Total production area (across three seasons): 114,363 ha/year
- Current production : 865,000 MT expected to increase by 73.2% in 2029
- Current average yield is 8.5 MT/ha, projected to reach 14.5 MT/ha by 2029.

Infrastructure & Operations.

- RAB has 13 conventional and one aeroponic screenhouses;
- EGSP Ltd has 23 screenhouses.
- SPF-Ikigega has one megapony of 540,000 minitubers per season

Expansion and Innovation

- New high yielding and disease tolerant varieties
- Expansion in minituber production to meet local and regional demand
- Potato storage technologies to reduce storage losses
- New potato products available on the market

Beneficiaries & Outcomes

Beneficiaries

- Direct: 41,772 potato producers, out growers, processors, etc)
- Indirect: 245,341 + potato value chain actors

Outcome

Economic

Increased potato yields - Increased income to farmers

Food Security

Improved KCAL and protein intake as potato represent 6% of total Kcal production and 4.5 % of total proteins produced



INVESTMENT CASE 3: Irish potato production



A. Bottlenecks



Current production, not meeting the demand



Limited quality, quantity and timely access of early generation potato seed



Insufficient seed production infrastructure—screenhouses



Lack of sufficient standard potato storage facilities



Limited local value addition

B. Proposed investments



Investment in early generation seed production **\$20 M**



Build a new tissue culture laboratory and a hydroponic screenhouse of 550,000 Mini-tubers per season **US\$30m**



Establish improved potato storage facilities (200 Tonnes) **US\$ 9.6 million**



Establish a potato processing plant to process 10 T/day into chips and potato flour: **US\$ 4.2million**

C. Risks and threats

- Overuse of fertilizers and pesticides affecting the environment
- High incidence of pests and diseases
- Land scarcity
- Climate change

D. Mitigation

- Strong extension on production best practices
- Development of new pest and disease resistant varieties
- Establishment of Agrihubs for potato in selected districts
- Production of new varieties suitable to different environments



Investment case 3: Irish Potato production



Profitability Indicators

| | |
|-------------------------------|-----------------|
| Total Investment | \$ 63.8 Million |
| Net Present Value (NPV) | \$ 15.9 Million |
| Internal Rate of Return (IRR) | 29% |

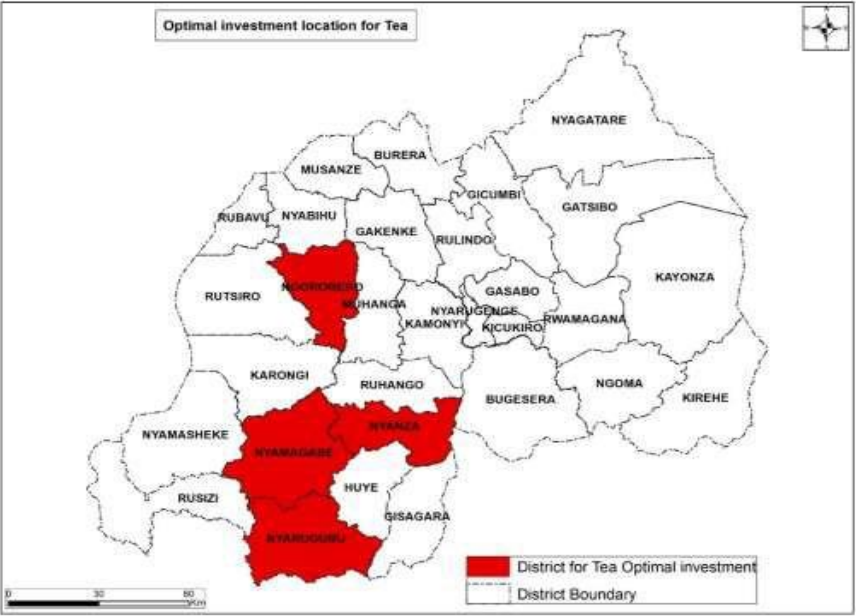
Environmental Performance Indicators

| | |
|-----------------------------------|--|
| Use of sand vs soil sterilization | 300,000 cubic meter of wood saved |
| Use of hydroponics | Reduced pests and diseases |
| Carbon Emissions | 0.31 Kg CO ₂ e/Kg potato |
| Climate smart practices | Efficient use of fertilisers, pest and disease resistant varieties |

Socio-Economic Performance Indicators

| | |
|---------------------------------------|--------------|
| Potato production | increased |
| Increased use of improved potato seed | 2.95% to 20% |
| Per capita income increase | US\$ 569.7 |

Areas with investment opportunities



Government contribution

- Tax exemption of processing machinery;
- Crop insurance
- Subsidies of fertilizers “ Nkunganire ”



Other emerging opportunities





INVESTMENT CASE 4: Avocado and CHILI



Export market overview

Avocado export increased from (US\$37,155) 2016/2017) to (US\$4,533,801) in 2021/2022.(NAEB)

Chili export from Rwanda increased from US\$ 482,000 2017/2018) to US\$1 million in 2019.(NAEB)

Top Export Destinations Avocado:

Dubai:95%
Qatar and Soudi Arabia.

Top Export Destinations Chili

UK, Germany, Spain, China. and India

Market growth & projections

- **Avocado** export to increase from US\$ 6,342,472 to US\$ 12,964,506 in 2029 (PSTA5)
- **Chili** export to increase from US\$ 6,080,949 to US\$ 48,135,192 in 2029 (PSTA5)

Key Strategies for Growth:

- Development of Gabiro and Gako Agrihubs for large scale investment
- Increasing the skills of producers and exporters to meet the required standards

Production & capacity

Projected Production

- **Avocado:** from 2,765MT to 14,975MT in 2029. (PSTA 5)
- **Chili:** from 6,945 MT to 31,464 MT in 2029. (PSTA 5).

Expansion & Innovation

- Expansion to new avocado and chili plantation areas.
- Quality Seedling Production and development of new varieties
- Reduce transport cost using sea transportation for avocado
- Promoting the chili production in screen houses
- Chili and avovado field certification
- Increase chili Value addition for product diversification

Beneficiaries & outcomes

Beneficiaries

- **Direct:**
- 37,190 for avocado (including producers, processors and exporters
- 87,880 for Chili

Outcome

- **Social-Economic:** Trade balance: 126% increase in agri-export revenues expected by 2029; increased income to farmer; Job creation: 61% increase in off farm jobs by 2029 (PSTA5)
- **Environmental impact:** Avocado plantations will have a positive impact on the environment. Reduction of emissions from Agriculture



INVESTMENT CASE 4: Avocado and Chili



A. Bottlenecks



limited production not meeting the current market potential in Asia, US and EU.



Unavailability of quality seedlings and absence of seedling certification system.



Limited export capacity to meet the growing demand



Limited local value addition in Chili for product diversification..

B. Proposed investments: US\$222.3million



Investment in avocado production (310 ha by 2029) : **\$8.5million**

Investment in Chili Production (1200 ha) by 2029) : **US\$45,3million**



Investment in Chili export (17,227MT by 2028) : **US\$72 million**

Investment in avocado export (12,938MT by 2028) : **US\$32 million**



Investment in chili processing, :**US\$64.5million**

C. Risks and threats

- Stringent export requirements in some countries.
- Land scarcity
- Climate change
- Pest and disease particularly the chili virus
- Long period before effective production for avocado

D. Mitigation

- Capacity building of exporters
- Production in orchards on consolidated land and Gabiro Agrihub
- Stngthen pest monitoring and control of restricted diseases to avoid rejections at export.
- Promote flexible financing mechanisms taking in consideration production cycles.(paying at harvest)



INVESTMENT CASE 4: Avocado and Chili



Areas with investment opportunities

Profitability indicators

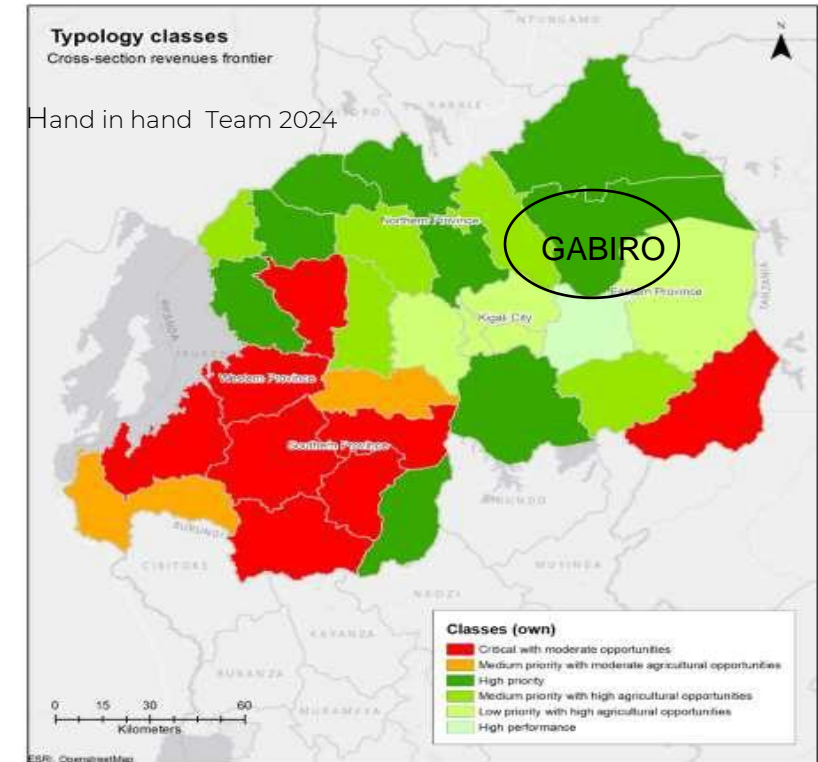
| | AVOCADO | CHILI |
|---|-----------------|-------------------|
| Total Investment in production and export | \$40.5 Million | US\$181.8 Million |
| Net Present Value (NPV) (50ha) | US\$3.4 million | US\$5.4 million |
| Net present value export | US\$1,2 million | US\$1.08 million |
| Average Internal Rate of Return (IRR) | 19% (NAEB) | 18% (NAEB) |

Environmental Performance Indicators

| | | |
|-----------------------------|--------|---|
| increase in perennial crops | 310 ha | ha of avocado orchards |
| Reduced soil erosion | | |
| GGH sequestration | | |
| Climate smart practices | | Green houses , mulching avocado plantation and irrigation |

Socio-Economic Performance Indicators

| |
|--|
| Poverty reduction by income from avocado and chili sales |
| New jobs resulting from the avocado and chili value chains from plantation to export |
| Improved nutrition due to avocado |



Government contribution

- o Basic infrastructures in Gabiro Agrihubs
- o Incentives for exports



INVESTMENT CASE 5: BEEF



Export market overview

- Beef Meat export increased from US\$8.8 million in 2022 to US\$22.3 million in 2023 (NAEB)

Potential market opportunities

- The Gulf region (Bahrain, Kuwait, Oman, Qatar, Saudi Arabia and the United Arab Emirates);
- Africa regional markets (e.g. COMESA countries)

Market growth & projections

- Beef Meat export to increase from US\$ 711m to US\$ 1276m in 2029 (PSTA5)
- Per capita meat consumption to increase from 14.2kg/person/ year to 20.8 Kg/person/year in 2029.

Key Strategies for Growth:

- GAKO Agrihub development (6000ha) open for new investments
- Government has provided basic infrastructure. and is now calling for private investors.
- Improving animal feeding
- Strengthening animal health control to make Rwanda free from FMD.
- Development of Gako beef meat Brand

Production & capacity

Current Production Figures

- Beef meat production from 66,268MT to 86,853 MT in 2029. (PSTA 5)
- **6,493** cattles are on Gako farm for fattening target is 14,500
- Gako beef production area: 6,000 ha

Expansion & Innovation

- Using Artificial insemination and embryo transfer technology
- Increase the production of quality feeds
- Processing cattle subproducts (hides)
- Establish modern slaughter house
- Capacity building in slaughtering to improve meat quality

Beneficiaries & outcomes

Beneficiaries

- **Direct:** 5000 (including producers, processors and exporters)
- **Indirect:** 35,000

Outcome

- **Social-Economic:** Trade balance: 126% increase in agri-export revenues expected by 2029; increased income to farmer; Job creation: 61% increase in off farm jobs by 2029 (PSTA5)



Gako Meat investment opportunities



Investment Area

Description

Investment Area

Description

Farm



- Cattle restocking a total of 14,849 cows for breeding
- 6,500 beef cattle to be added
- Estimated investment: \$6.8M

Slaughtering houses



- Proposed capacity: 86,400 cattle/year (300 cattle/day)
- Estimated Investment: \$14.8M

Feedlot



- Cattle to be fattened per year: 56,154
- Estimated investment: \$2.5M

Tannery



- Initially process hides up to wetblue
- Highly linked with planned Bugesera Tannery Park
- Potential for export
- Estimated investment: \$6M

Feed Mill



- Proposed capacity: 6 tons of feeds/hour
- Raw materials: Sourced from Gako and out-growers
- Estimated investment: \$10M

Rendering



- Processing of the remains into animal feeds
- Estimated investment: \$4.5M



Investment case 5: BEEF



A. Bottlenecks



Limited livestock population and low yield breeds.



Live animal export is dominant



High cost of animal feeds



Limited financing of the planned business lines

B. Proposed investments: US\$ 40.1 million



Gako farm Cattle restocking **US\$ 6.8 million**
Gako farm cattle fattening **US\$ 2.5 million**



Invest in modern slaughter house **US\$14.8 million**
Invest in Hides and skin processing : **US\$6 million**



Invest in animal feed mill: **US\$ 10 million**



Incentives to investors **(RDB)**

C. Risks and threats

- o Rwanda not yet recognized by OIE as free of Foot Mouth Disease.
- o Small land holding (less than 0.5 ha /HH)
- o Gas emissions
- o High Transport cost (landlocked country)

D. Mitigation

- o Strengthening animal health monitoring and control
- o Development of Gabiro Agrihub of about new 5,000ha
- o Improving animal feeding and use of high performant breeds



Investment case 5: BEEF



Profitability indicators

| | |
|--|-------------------|
| Total Investment beef meat production and export | US\$ 40.1 Million |
| Net Present Value (NPV) | US\$141 Million |
| Internal Rate of Return (IRR) | 22% |

Environmental Performance Indicators

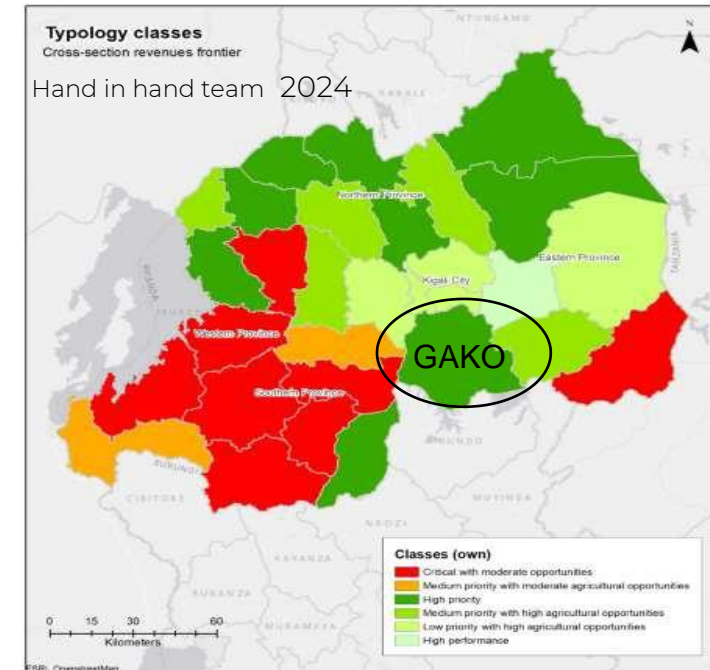
Reduced emission intensity (Beef) through improved feeds and high performant breeds.

Socio-Economic Performance Indicators

Poverty reduction by income from different jobs generated by the project

New jobs resulting from the beef value chain

Areas with BEEF investment opportunities



Government contribution

- o Basic Infrastructure in Gabiro Agrihub
- o Incentives for exports



Rwanda Investment Plan Summary



Total investment: US\$784.8M
 - GOR: US\$117.72M
 - Private : US\$667.08M

Overall average
 IRR: 26%

Direct beneficiaries:
 361,240

Indirect beneficiaries
 918,034

Income increase per capita:
 US\$854.1

Emissions reduction/year

01 Tea production
 Cost (US\$)
 289 M

NPV: \$129.7 M

IRR : 22.3%

Sustainability benefits

- ✓ Direct & indirect beneficiaries
85,000 & 195,831
- ✓ Income increase per capita
US\$1,065

Emission reduction

02 Small livestock production
 Cost (US\$): 169.8M

NPV : \$126.9 M

IRR : 27%

Sustainability benefits

- ✓ Direct & indirect beneficiaries:
192,953 & 650,669
- ✓ Income increase per capita:
US\$927.6

Emission reduction

03 Irish Potato production
 Cost (US\$)
 63.8 M

NPV \$15.9 M

IRR: 29%

Sustainability benefits

- ✓ Direct & indirect beneficiaries:
41,772 & 245,34
- ✓ Income increase per capita:
US\$569.7

Emission reduction

04 Avocado and Chili production
 Cost (US\$) 222.3M

NPV

Avocado CHILI
 \$40.5Million 181.8 M

IRR

Avocado 19% / Chili 18%

Sustainability benefits

- ✓ Direct & indirect beneficiaries:
36'515 & 1,2000
- ✓ Income increase per capita:
US\$869.7

Emission reduction

05 Beef
 Cost (US\$) 40.1M

NPV Beef : 141 Million

IRR: 22%

Sustainability benefits

- ✓ Direct & indirect beneficiaries:
650 & 35000
- ✓ Income increase per capita:
US\$869.7

Emission reduction