



All-in-One, Cloud Hotel Management Software

- ▶ PMS
- ▶ Booking Engine
- ▶ Channel Manager
- ▶ Rate Manager
- ▶ Point of Sale (POS)
- ▶ Spa Manager

Why ele

1

All In One Solution

ElektraWeb is the most comprehensive cloud hotel management solution on the market; it is a full PMS including booking engine, channel manager, rate manager, POS, and other additional modules. It has all the features and functions your hotel may need.

2

Cloud and Web Based

ElektraWeb is hosted by Microsoft Azure and can be used by any web browser therefore it is accessible from any computer or mobile device anywhere in the world. Compared to on-premise systems, it is much more efficient due to its on-the-go accessibility.

3

Latest Technology

ElektraWeb uses the latest technology (Google's Angular Framework, Reactive Web Programming, and NodeJS) that is why it is extremely fast, efficient, and compatible with all devices and browsers.

4

Cost Effective & High ROI

ElektraWeb has cloud hosting and SaaS license therefore it does not need any server, expensive licenses nor any maintenance or upgrade costs. That is why it is very cost effective and has the highest ROI.

5

Reliable

ElektraWeb is hosted in Microsoft Azure Cloud Servers that are the most powerful and protected data centers in the world. It is backed up in more than 24 points in the world.

6

Secure

ElektraWeb uses SSL for data transfer, secure tokens for authentication mechanisms, and several AI guard algorithms for malicious attacks. It is one of the best protected systems in the world.

7

Easy to Use

Since ElektraWeb uses Google's Material Design which has a very familiar interface, it is both user-friendly and easy to use.

ktraweb?

8

Mobile

It is completely responsive and fully functional on tablets and phones in addition to desktop systems.

9

Customizable

ElektraWeb is easily customizable for any size and type of hotel due to its flexible parameters.

10

Multi Property

ElektraWeb has many special functions and reports for group hotels and chains. It provides shared consolidated reports for occupancy, income, ADR, and aggregation of financial statements. It also provides shared use of information about guests, agencies, and reservations.

11

Scalable

Since it is hosted in cloud servers, CPU power and storage capacity can be easily expanded or decreased depending on your needs.

12

Interoperable

ElektraWeb has a public API for communication with other systems, so integration to other external systems such as banks, door locks, and pay tv etc. can easily be done.

13

Enhanced Support

ElektraWeb has 24x7 online support; an expert will be with you looking at the same screen anytime you need.

14

Excellent References

ElektraWeb is used by over 4000 properties in 10 countries such as Turkey, Cyprus, Germany, Azerbaijan, Thailand, Somalia and Curaçao in the Caribbean.

▶ Daily Status

ElektraWeb

Status Prices Forecast Rack Room Calendar Quick Desk Reservation In-House Front Cash Booking POS Tasks

Reported at 09.01.2020 13:29 Management Reports

Home Expected Arrivals Expected Departures

Current In House

36

Rooms

Total Pax: 73

Expected Arrivals

19

Rooms

Total Pax: 34

Expected Departures

9

Rooms

Total Pax: 20

End Of Day

46

Rooms

Total Pax: 87

Current Status

	Room	Pax	Percent
Start Of Day	27	65	%54
Realized Arrivals	19	31	%38
Realized Departures	11	24	%22
Current Status	36	73	%72
Expected Arrivals	19	34	%38
Expected Departures	9	20	%18
End Of Day	46	87	%92

Room Status

Clean State

Date: 21.11.2019

Exchange Rates

TRY	1.0000
EUR	5.5000
USD	5.6964
GBP	7.3388

Repeat Guests

Today's Reservations

Availability

Arrivals - Departures

Ages

- ▶ Daily status window provides all critical information about the hotel on a single screen.
- ▶ You can view your hotel's occupancy, revenue, forecast, even call center notes both in graphs and lists.

► Reservation List

- You can list, sort, group and filter all of your reservations by any criteria with a single click.
- With the help of the color codes, important information becomes more visible.
- All functions are accessible with a single click after selecting a single line or multiple lines.
- All screens can be exported to Excel or to the printer in different formats.

Reservation List

Total: 25

Room No	Room State	Room Type	Given Type	Agency	Guest Name	Arrival	Departure	Room Price	Currency	Queue Time	Board	Vip Type	Room	Adult	TChd	Trace	Attach	Res. ID
108	Confirmed	DLX	DLX	ERS	Kewen Nicholson	17/12/2019	26/12/2019	400.00	EUR	17:36	BB		1	2	0	0		2,861,929
109	Dirty	STD	STD	ONLINE	Rogers White	17/12/2019	21/12/2019	350.00	GBP		RO		1	2	0	1		2,861,966
306	Dirty	DLX	PNR	BOOKI...	Dominic Moore	17/12/2019	26/12/2019	400.00	EUR		FB		1	2	0	0		2,861,927
307	Confirmed	PNR	PNR	ERS	Zachary West	17/12/2019	26/12/2019	378.00	GBP		RO		1	2	3	0	1	2,861,932
307	Confirmed	PNR	PNR	ERS	Share With Zachary West	17/12/2019	26/12/2019	0.00	GBP		RO		0	0	0	0		2,861,996
308	Clean	DLX	PNR	ERS	Chris Nicholson	17/12/2019	26/12/2019	412.00	GBP	17:36	FB		1	2	0	0		2,861,933
309	Dirty	PNR	PNR	TUI	Wesley Holmes	17/12/2019	26/12/2019	462.00	GBP		BB	VIP 2	1	2	0	0		2,861,931
408	Touched	STD	STD	ONLINE	Bishop Gray	17/12/2019	22/12/2019	0.00	EUR		RO		2	2	0	0		2,730,274
103	Confirmed	STD	STD	ONLINE	Lewis Jackson	17/12/2019	22/12/2019	150.00	USD		RO		2	2	0	0		2,730,272
303	Touched	STD	PNR	ONLINE	Adams Foster	17/12/2019	23/12/2019	0.00	GBP		BB		2	2	0	0		2,861,994
505	Touched	DLX	DLX	TUI	Share With Leonard You...	18/12/2019	26/12/2019	0.00	GBP		BB		2	2	0	0		2,862,000
505	Touched	DLX	DLX	TUI	Leonard Young	18/12/2019	26/12/2019	0.00	GBP		BB		2	2	0	0		2,861,934
305	Confirmed(O...	STD	PNR	ONLINE	Rogers White	18/12/2019	21/12/2019	1,242.00	TRY		BB		2	2	0	0		2,739,241
403	Confirmed	SUIT	SUIT	ERS	Oswald Carter	19/12/2019	20/12/2019	0.00	GBP		BB		2	2	0	0		2,861,925
405	Clean	DLX	SUIT	EXPEDIA	Nail Hill	19/12/2019	20/12/2019	100.00	GBP		BB		2	2	0	0		2,861,935
113	Clean	STD	STD	ONLINE	Gert Wagner	20/12/2019	20/12/2019	0.00	GBP		BB		2	2	0	0		2,730,494
301	Confirmed	PNR	PNR	TALYA	Hector Russell	20/12/2019	20/12/2019	0.00	GBP		BB		2	2	0	0		2,861,928
101	Clean	STD	STD	ONLINE	Jones Hunt	20/12/2019	20/12/2019	0.00	GBP		BB		2	2	0	0		2,730,277

In the listings multiple sorting, filtering, searching, grouping are standardized.

Thanks to its digital archiving capability, one or more documents can be stored in the related record by scanning or uploading.

Users can view only the allowed screens and use the allowed functions depending on their authority.

► Reservation Card

- All details about the reservation are in one place.
- No more duplicate guest profiles. Auto guest lookup feature finds old profiles and puts them together.
- There is access to room type availability for the current reservation period with a touch of a button.
- It has the ability to block rooms with one click.
- It has unlimited profile recording ability.
- There is authority control for access to the pricing tab; all data related to pricing is in one place.

Reservation Card

Agency: **ONLINE**

Voucher No: **1155445-B**

Check-in: **18/12/2019** 14:00 Nights: **3**

Check-out: **21/12/2019** 11:00 Late Out: **21:00**

Room Type: **STD** Room Count: **1**

Boardtype: **HB** Nationality: **United Kingdom**

Adult: **2** Child1: **0** Child2: **0** Bby: **0**

Room: **305** G. Room Type: **PNR**

Bed Type: **FRN** VIP Type: **VIP 2**

Repeat Guest: **Sold**

Sales Project: **Talya Workshop** Use As Folio

Guests Pricing Folio

Total: 2

Guest Lookup	Blacklist	Name	Surname	Gender	Passport No	Nationality	Age	Birth Date	Birth Place
Rogers White U255...	<input type="checkbox"/>	Rogers	White	Male	U25565125B	United Kingdom		12/02/1970	London
	<input type="checkbox"/>	Selena	White						

Extra Requests by Guest: **French Bed**

Contact Email: **roger.white@gmail.com** Contact Phone: **+443265135533** ShareNo: **0**

Checkin Message: **Pay by credit card**

Guest: **Guest** Color Code: **Shared**

Payment Type: **Credit Card** Payment Info: **Payment Info**

Invoice address check please

Market: **EUR** Source: **CRM** Segment: **AGENCY** Reservation: **2739241** Res ID: **2739241** In Trace: **0**

Details Notes Tasks Auto Charges Rentables Credit Card

Reservation Card

Agency
ONLINE

Voucher No

Check-In
17/12/2019 14:00

Check-Out
21/12/2019 12:00

Room Type *
STD

Boardtype *
FB

Adt
2

Room
501

Bed Type
FRN

Repeat Guest
1

Nights
4

Late COut
15:00

Room Count
1

Nationality *
United King

Bby
0

G.Room Type
DLX

VIP Type
VIP 2

Accom Type
Sold

Sales Project

Use As Folio

Guests		Pricing		Folio						Total: 7	
T Date	Time	Pax No	Department	Revenue	Currency Total	Currency	Currency Rate	Total	Doc No	Notes	
17/12/2019	15:22	1	Restaurant	Food	15.00	GBP	1.0000	15.00	1238		
17/12/2019	15:24	0	Room	Accommodation	350.00	GBP	7.7898	2,726.43	89	ROOM 501 Rogers	
17/12/2019	15:23	1	SPA	Other	250.00	GBP	7.7906	1,947.65			
17/12/2019	15:46	1	Credit Card		-614.15	GBP	7.7898	-4,784.08			
18/12/2019	15:27	3	Lobby	Food	15.00	GBP	1.0000	15.00	6985		
18/12/2019	15:27	3	Lobby	Alcohol	60.00	GBP	1.0000	60.00	3698	3xEFES MALT	
20/12/2019	15:22	2	Restaurant	Alcohol	20.00	GBP	1.0000	20.00		1xEFES MALT	
								0.00			

The screenshot displays five individual window panes, each showing a summary of transactions for a specific department. Each window includes a table with columns for T Date, Department, Revenue, Total, and Type. Below each table are buttons for 'Divide', 'Invoice', 'Payment', and 'Posting'.

- Window 1:** Room, Accommodation, 2,726.43
- Window 2:** Restaurant, Alcohol, 20.00
- Window 3:** Restaurant, Food, 15.00
- Window 4:** Restaurant, Alcohol, 60.00
- Window 5:** Restaurant, Food, 15.00

Folio

- ▶ Since payment, posting and invoicing can be done by a touch of a single button, it saves time.
- ▶ Transactions can be entered in different currencies and it provides automatic conversion.

- ▶ The room folio can be distributed to many different windows and each window can be billed separately.
- ▶ Different types of folio print outs can be taken.

South Point Hotel



103 Folio

09/01/2020 15:07

Agency: BOOKING.COM Room Type: STD Currency Rate: 5.7470
 Guest Names: Glen Fernando / Yurimia Presentacion Check-In: 18/11/2019 00:00
 Res ID: 2792087 Check-Out: 25/11/2019 00:00
 Room: 103 Pax: 2 + 0 + 0 + 0

T Date	Pax No	Department	Revenue	Notes	Currency Total	Currency	Currency Rate	Total		
16/11/2019	0	Restaurant	Food		-150.00	GBP	1.0000	-150.00		
17/11/2019	0	Room	Accommodation	ROOM 109 Daniel Brown	150.00	USD	5.7573	863.60		
19/11/2019	0	Room	Accommodation	ROOM 109 Daniel Brown	150.00	USD	5.7573	863.60		
20/11/2019	0	CityLedger		Auto CityLedger (Stay)	3,315.58	GBP	1.0000	3,315.58		
21/11/2019	1	SPA	Other		120.00	GBP	7.3388	880.66		
								5,773.44		
Restaurant			GBP	-150.00	-150.00	Room		USD	300.00	1,727.20
Restaurant					-150.00	Room				1,727.20
CityLedger			GBP	3,315.58	3,315.58	SPA		GBP	120.00	880.66
CityLedger					3,315.58	SPA				880.66

Accounting

Account Card

General
Tax Details
Contact Details
Transfer Details

Name Electronic Reservation Systems		Code ERS	Currency TRY	Type
Debit 54,259.80	Credit 40,000.00	Balance 14,259.80	Debit/Credit D	Recalculate

Get Payment By Wire
Get Payment By Cash
Get Payment By Credit Card
General Transaction

Accounting Receipt

Receipt Number 114215	Project Transfer	Update User eda.yilmaz@elektraweb.com
Receipt Date 24/12/2019	Expense Beverages	Creator User
Description Invoice	Operation General	Status Completed

Account Name	Description	Currency	C Debit	C Credit	Currency Rate	Local Debit	Local Credit
Electronic Reservation S...		TRY	22,465.80	0.00	1.00	22,465.80	0.00
Default Income		TRY	0.00	22,465.80	1.00	0.00	22,465.80

Total Debit: **22,465.80**
Total Credit: **22,465.80**



It allows you to easily perform preliminary accounting transactions such as current account, credit-debit follow-up, cash follow-up, personnel account follow-up, invoice and waybill issuance and follow-up of checks and promissory notes.

Invoice

Address
Contact Info
Other
Invoice Log

Account Name Rogers White	Prevailing Id	Payment Due Date 24/12/2019	Issue Date 24/12/2019
Building No 739	Door Number 19	District London	Country Name United Kingdom

Send E-Invoice
Inquire E-Invoice
Select Guest
Select Agency

Item Name	Net Amount	Percentage	Amount	Amount	Tax Exempt Amount	Tax Exemption Reason Code	Tax Exemption Multiplier
Restaurant F...	18.05	8.00	1.44	19.49	1.44		1.0
Room Acco...	30.07	8.00	2.41	32.48	2.41		1.0
Restaurant A...	19.81	18.00	3.57	23.38	3.57		1.0
SPA Other	46.24	18.00	8.32	54.56	8.32		1.0

Taxable Amount	Tax Percent	Tax Amount	Final
66.05	18.00	11.89	
48.12	8.00	3.85	
114.17		15.74	

Currency GBP	Tax Exclusive Amount 114.17	Tax Amount 15.74	Tax Inclusive Amount 129.91
------------------------	---------------------------------------	----------------------------	---------------------------------------

Notes:
503 24.12-25.12.2019 Rogers White 2+0+0+0 Resid :

Payable Amount
-129.91

Payment Note
CityLedger:129.91 GBP

▶ Room Calendar

- ▶ It is designed in such a way that you can perform the entire operation of the front office (Reservation, Check-in, Check-out, Folio, Blockage, Payments)
- ▶ You can access the guest's reservation card, change room and date with a drag and drop, do check-in/check-out transaction, make collections and go to the folio.
- ▶ You can easily drag and drop a reservation to modify its room number or accommodation range.

The screenshot displays the ElektraWeb Room Calendar interface. The main view is a calendar grid for December 2019 and January 2020. The grid shows room occupancy with blue bars for occupied rooms and yellow bars for available rooms. A table on the left lists room details including Room No., Type, and State. An 'Edit event' modal is open for room 111, showing the following details:

Edit event		
Guest Name	Phone	
Andy Nyman	+441254684674	
Nationality	Extra Request	Adult+EChd+YChd+Bby
United Kingdom	Extra towels	2+0+0+0
Agency	Board Type	Rate Type
ONLINE	BB	Refundable
Room Type	Daily Price	Color
STANDARD ROOM	300	orange
Room No	Check-In	Check-Out
111	29/12/2019	03/01/2020
SAVE	DELETE	CANCEL

- ▶ You can also see the reservations received from online channels and have not been assigned a room on top of the room calendar screen and drag and drop them to the suitable room.
- ▶ The number of empty rooms is displayed at the bottom of the room type and the full occupancy can be seen on top of the chart.
- ▶ On this same screen, online channels can be managed and POS transactions can be processed.

▶ Room Rack

- ▶ You can view instant room statuses and color code them according to cleanliness and occupancy on one screen.
- ▶ You can easily filter the displayed rooms, access arrivals, departures and in-house information.
- ▶ You can take payments and do folio and checkout transactions on the room you selected without leaving this screen.
- ▶ Rooms are labeled using visual icons for VIP, late check-out and etc.

▶ Housekeeping

- ▶ You can carry out all housekeeping processes in a digital environment.
- ▶ You can instantly update your rooms' dirty-clean and minibar statuses, make an efficient job distribution to your housekeepers and make performance evaluations easily.
- ▶ There is automatic and / or manual drag-and-drop distribution of the rooms among the maids.

Forecast & Analysis

ElektraWeb

Status Prices Forecast Rack Room Calendar Quick Desk Reservation In-House Front Cash Booking POS Quick Posting Tasks

Forecast

Year: 1/12/2019 - 31/12/2019

Room Type Availability | Print | Annual | Daily Status

Total Occupied Rooms: 694 | Occupancy Percent: 75.43% | Total Room Revenue: 1,086,167.26 | Average Room Rate: 1,565.08

Availability | Arrival-Departure | Occupancy | Revenue | Accommodation Types | Room Folio Type

Mango Hotel

Forecast Report

13.01.2020 - 13.02.2020

Rooms Info

Date	Occ.	Res. Occ.	Blk. Occ.	Grp. Occ.	Ind. Occ.	Cld. Room	Day Use	Avail. Room	Share Room	Sold Room	Comp. Room	H/Use Room	Adult	Chd	Baby	Total	Avail. Bed	Room	Room	Adult	Room	Occupancy
13.01.2020	187	187	0	6	181	1	0	31	3	183	0	4	213	0	0	213	325	45	66	14	21	65.30
14.01.2020	177	177	0	5	172	1	0	41	0	173	0	4	196	0	0	196	342	27	35	37	52	60.82
15.01.2020	164	164	0	5	159	1	0	54	0	160	0	4	179	0	0	179	359	19	27	32	44	74.89
16.01.2020	174	174	0	3	171	0	0	45	0	170	0	4	193	0	0	193	345	21	26	11	12	79.45
17.01.2020	153	153	0	7	146	0	0	86	0	149	0	4	171	1	0	172	368	9	15	30	37	69.86
18.01.2020	140	140	0	2	138	0	0	79	0	138	0	4	147	0	0	147	361	3	3	16	27	63.93
19.01.2020	134	134	0	2	132	0	0	85	0	130	0	4	134	0	0	134	404	4	4	10	17	61.19
20.01.2020	150	150	0	7	143	0	0	89	0	149	0	1	157	0	0	157	381	27	35	11	10	66.49
21.01.2020	144	144	0	7	137	0	0	75	0	143	0	1	152	4	0	156	362	8	12	14	48	65.73
22.01.2020	127	127	0	7	120	0	0	92	0	128	0	1	138	5	0	143	365	8	10	23	24	57.60
23.01.2020	123	123	0	7	116	0	0	98	0	122	0	1	129	1	0	130	408	8	6	10	15	56.16
24.01.2020	129	116	13	16	113	0	0	90	0	128	0	1	155	1	0	156	362	8	11	15	18	58.90

Forecast

It shows the occupancy, activity, income, and ADR graphs for the selected time period.

ElektraWeb allows you to get forecasts based on every detail you enter on the reservation card.

You can see past and future occupancy information with a single button.

You can access all the statistical information about the agencies, income and accommodation all on one screen.

Reporting

Mango Hotels Consolidated Report

Occupancy Report

28.12.2019 - 12.01.2020

13.01.2020 11:11

Room Occupancy

- Mango Golf: 459
- Mango Beach: 366
- Mango Park: 314
- Mango City: 275
- Mango Boutique: 273
- Mango Suites: 181
- Mango Apart: 106

Adult Occupancy

- Mango Golf: 989
- Mango Beach: 808
- Mango Park: 702
- Mango City: 651
- Mango Boutique: 590
- Mango Suites: 590
- Mango Apart: 281

Date	Mango Golf			Mango Beach			Mango Park			Mango City			Mango Boutique			Mango Suites			Mango Apart			Total	
	R	A	R%	R	A	R%	R	A	R%	R	A	R%	R	A	R%	R	A	R%	R	A	R%		
28.12	27	61	93.10	28	58	84.85	18	44	90.00	9	25	100.00	20	45	80.00	23	53	92.00	10	19	62.50	135	305
29.12	25	54	86.21	25	52	75.76	16	40	80.00	8	23	88.89	23	57	92.00	23	48	92.00	9	18	56.25	129	292
30.12	29	62	100.00	31	66	93.94	19	49	95.00	9	25	100.00	25	58	100.00	19	43	76.00	13	25	81.25	145	328
31.12	29	62	100.00	30	67	90.91	19	45	95.00	9	25	100.00	23	52	92.00	24	54	96.00	13	25	81.25	147	330
01.01	29	61	100.00	33	69	100.00	17	39	85.00	7	17	77.78	17	35	68.00	23	51	92.00	16	28	100.00	142	300

Daily Status Report - 17.12.2019

09.01.2020 5:36 PM

Room Analysis	Today	Tomorrow	Monthly	Yearly
Hotel Room Capacity	50 (100.00%)	50 (100.00%)	220 (100.00%)	220 (100.00%)
Rooms Occupied	60 (120.00%)	58 (116.00%)	107 (48.64%)	107 (48.64%)
R. Occupied - Block Rooms	39 (78.00%)	38 (76.00%)	86 (39.09%)	86 (39.09%)
R. Capacity (-) OOO Rooms	50 (100.00%)	50 (100.00%)	220 (100.00%)	220 (100.00%)
Available Rooms	-10 (-20.00%)	-8 (-20.00%)	115 (52.27%)	115 (52.27%)
Complimentary Rooms	0 (0.00%)	0 (0.00%)	0 (0.00%)	0 (0.00%)
House Use Rooms	0 (0.00%)	0 (0.00%)	0 (0.00%)	0 (0.00%)
Sold Room	60 (120.00%)	58 (116.00%)	107 (48.64%)	107 (48.64%)
Rooms Occupied (-) H/Use	60 (78.00%)	58 (76.00%)	107 (39.09%)	107 (39.09%)
Rooms Occupied (-) Comp	60 (78.00%)	58 (76.00%)	107 (39.09%)	107 (39.09%)
Day Use Rooms	0 (0.00%)	0 (0.00%)	2 (0.91%)	2 (0.91%)
Out Of Order Rooms	0 (0.00%)	0 (0.00%)	0 (0.00%)	0 (0.00%)
Out Of Service Rooms	0 (0.00%)	0 (0.00%)	0 (0.00%)	0 (0.00%)
Share Rooms	1 (2.00%)	2 (4.00%)	1 (0.45%)	1 (0.45%)
Individual Rooms Inhouse	21 (42.00%)	18 (36.00%)	56 (25.45%)	56 (25.45%)
Group Rooms Inhouse	39 (78.00%)	40 (80.00%)	51 (23.18%)	51 (23.18%)
Hotel Bed Capacity	110 (100.00%)	110 (100.00%)	330 (100.00%)	330 (100.00%)
Sold Adult	154 (140.00%)	150 (136.36%)	248 (75.15%)	248 (75.15%)
Complimentary Adult	0 (0.00%)	0 (0.00%)	0 (0.00%)	0 (0.00%)
House Use Adult	0 (0.00%)	0 (0.00%)	0 (0.00%)	0 (0.00%)
Inhouse Adult	116 (106.45%)	113 (102.73%)	210 (63.64%)	210 (63.64%)
Inhouse Child	14 (12.73%)	11 (10.00%)	25 (7.58%)	25 (7.58%)
Inhouse Baby	3 (2.73%)	3 (2.73%)	5 (1.52%)	5 (1.52%)
Total In-House Persons	130 (118.18%)	124 (112.73%)	235 (71.21%)	235 (71.21%)

Daily Mobility	Today	Tomorrow	Monthly	Yearly
Arrival Rooms	13	2	46	46
Arrival Persons	29	3	101	101
Arrival Adults	26	3	92	92
Arrival Child	3	0	9	9
Departure Rooms	2	3	7	7
Departure Persons	4	9	15	15

It provides all the financial and operational reports you need.

You can access many different graphs and analyses thanks to the parametric structure in the reports and the easy user interface.

Group hotels can access the occupancy and revenue analyses of all of their hotels in one screen in the consolidated reports.

► Sales & Marketing

Sales Projects

Project and Reservations Details | Date And Analysis | Banquet Revenue | Brief | Additional Prices

Project Details
 Project Name: **Talya Workshop** | Project Id: 2602 | Company Name: **TOYOTA**
 Country: **United Kingdom** | Sales Represent: **FB**
 Status: **DEFINITE** | Currency: **GBP** | Totalprice: **1,500.00** | Market: **Refundable**

Reservations Details
 Agency*: **TALYA** | Start Date: **16/12/2019** | End Date: **19/12/2019**
 Board Type: **FB** | Rate Type: **Refundable** | Rate Code: **ONLINE** | Paymenttype: **Sold**

1 Tasks | 2 Offers | 3 Reservations | 4 Reservations Name List | 5 Banquets | **6 Sales Block** | 7 Folio Income

Buttons: Add Blocks, Calc Blocks

B. Date	Room Type Name	Sng	Dbl	Trp	Room Unit	Single Sold	Double Sold	Tripl
16/12/2019	STD	7	12	3		0	1	
17/12/2019	STD	7	12	3		0	1	
18/12/2019	STD	7	12	3		0	2	

ElektraWeb Meeting Calendar

Meeting Calendar: 13 January

Sales Representative: Joanna, Katy, Michael

Meeting: Ant Success Conference

Client Contact: **Tim James**

Meeting Type: **Visit** | Employee: **Katy**

Meetingstart: **13/1/2020 08:44** | Meetingend: **13/1/2020 10:00**

Description: **Details about the conference**

Buttons: Save

- You can monitor all your sales projects on a single screen.
- You can follow up corporate/company meetings, offers and contracts, collective reservations and banquet sales and make income analysis.

► Detailed Authorization and Logging

- By defining roles to users, you can easily limit their access to all screens and transaction authorities.
- Also using the logging feature, you can easily track all the changes made on the program by IP address and user basis.

User Definitions

Code: **bernard** | Password: ●●●●●●●● | E-mail: **b*****@gmail.com**
 Name: **Bernard** | Surname: **Snow** | GSM: **+44*******
 Role: **HotelOwner**
 Phone: | Company: **GM**
 Can Login From: | Can Login To: | Ip Address: **91.83.50.106:3698** | Position: **GM**

Buttons: +, edit, delete, check, print, refresh, X, ^, ≡

Role:

Guest Relations

Sales and Marketing

Front Desk

Front Cash

Extranet

Log Records of HOTEL_RES #2739241

ColumnName	20-01-07 17:55 eda.yilmaz@...	2020-01-07 17:57 eda.yilmaz@...	2020-01-07 17:58 eda.yilmaz@...
date	20-01-07 17:55	2020-01-07 17:57	2020-01-07 17:58
update		Update	Update
eda.yilmaz@elektroweb.com	eda.yilmaz@elektroweb.com	eda.yilmaz@elektroweb.com	eda.yilmaz@elektroweb.com
93.60.106	91.93.60.106	91.93.60.106	91.93.60.106
ADULT			
BEDTYPEID	37		
BOARDTYPEID			
CHECKOUT			
CIN_MESSAGE		Pay by credit card	
CONTACTEMAIL			
CONTACTPHONE			
COUT_MESSAGE		Invoice address check please	
EXTRAREQ		French Bed	
HOTELID	354	20854	20854
ID	39241	2739241	2739241

► CRM - Guest Relations

- All requests and complaints entered get included in the automatic task management.
- The expected completion time is determined according to the definition of the task, the department, the authority and the importance.
- The task appears on the screen of the relevant unit or mobile device. The person receiving the call starts by pressing the "start task" button and ends by pressing the "complete task" button.
- If the task is not scheduled and/or is not completed in the max time frame, the message is automatically sent to a higher authority.

Guest Card

Guest Information

Name: **Rogers**

Last Name: **White**

Title: **United Kingdom**

Gender: **Male** | Marital status: **Single**

Id Type: **Passport**

National Id No: _____

Passport number: **U*****5B**

Birth Date: **12/2/1970**

Birth Place: **UNITED KINGDOM**

Fathers' Name: _____

Mothers' Name: _____

Address Info

Phone: ***+44*******

City: _____

Email: **r*****@gmail.com**

Email2: _____

Address: _____

Guest Information

Blacklisting Reason: _____

Problem Reason: _____

Vehicle Plate: _____ | Repeat Count: **1**

Last Visit Checkin: **14/12/2019**

Blacklist | Problematic

Additional Info

Vip Type: **VIP 2** | Occupation: _____

Web: _____ | University: _____

Faculty: _____ | Department: _____

Marriage Date: _____ | Spouse Name: _____

Kid's Name: _____ | Market: _____

ID Information | **History** | **Request/Complaint History**

Res State	Room No	Agency	Check In	Check Out	Room Type	Board Type	Total Price	Currency	Rate Type	Vip
CheckOut	109	ONLINE	14/12/2019	16/12/2019	STD	RO	1,500	TRY	Refundable	^
InHouse	104	ONLINE	14/12/2019	18/12/2019	SUIT	RO	3,700	TRY	Refundable	v

Total: 4

- The transactions related to the guests can also be tracked through the reservation card and, if requested, it automatically reminds you of these transactions during check-in, check-out, folio and invoicing.
- Operations like VIP, setup, and prepay control get defined both as a reminder and as a task in the relevant section.

ElektraWeb

In-House List

Agency: **ONLINE** | Guests | Pricing | Folio

Voucher No: _____

Check-In: **14/12/2019** | Check-Out: **19/12/2019**

Room Type: **STD** | Boardtype: **RO**

Room: **111** | Bed Type: _____

Repeat Guest: _____ | Sales Project: _____

Request/Complaint

Res Info: (2730630) 111 Kevin Stork 14.12 - 19.12.2019

Task Management

Task: **A La Carte Reservations**

Room Info: **111 Kevin Stork 14.12.2019 - 19.12.2019** | Room: **111**

Description: **Request** | Area: **Rooms** | Assigned to: **David** | Importance: **3**

Status: **New** | Record Date: **8/1/2020 16:44**

Assigned to User: _____ | Record User: _____

Expected Finish: **8/1/2020 16:59** | Latest Finish: **8/1/2020 17:14**

Check-in | Check-Out | Folio | Invoice

Create Task

Task Management

Start Task

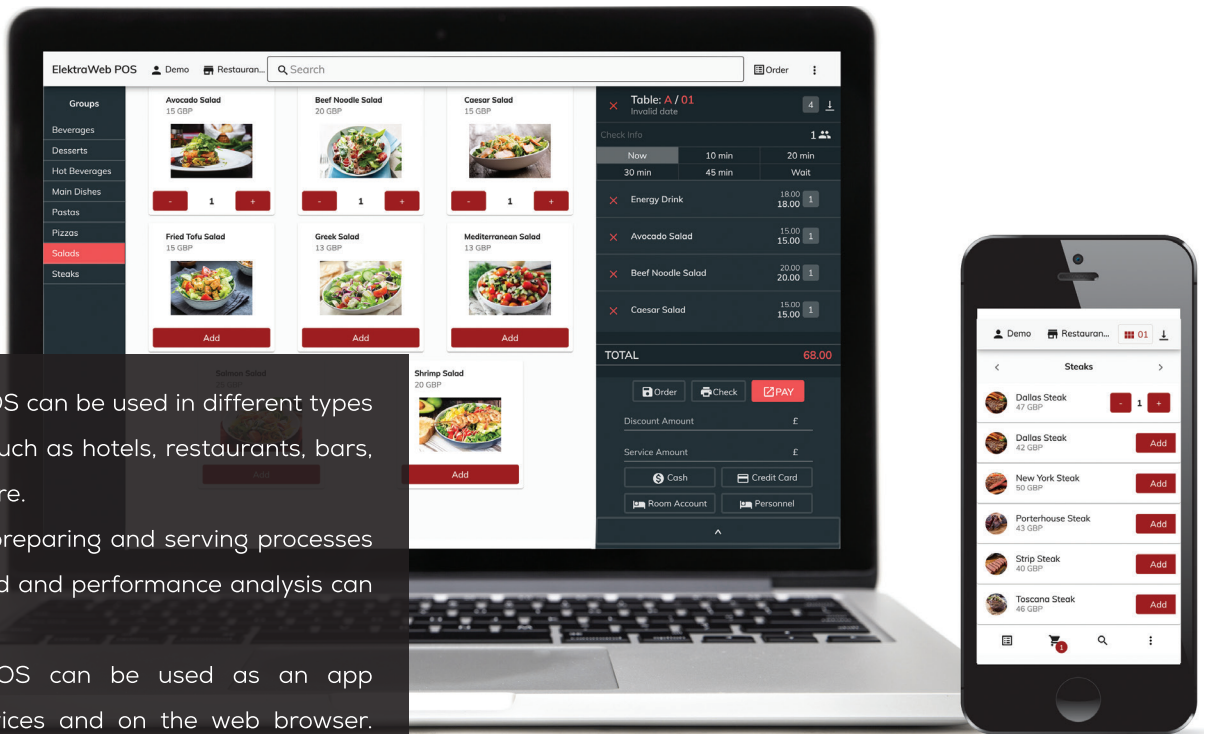
Start Time: _____ | Start User: _____

Notes (Optional): _____

Finish Task

Finish Time: _____ | Finish User: _____

► ElektraWeb POS



- ElektraWeb POS can be used in different types of properties such as hotels, restaurants, bars, retails, and more.
- Order taking, preparing and serving processes can be followed and performance analysis can be done.
- ElektraWeb POS can be used as an app on mobile devices and on the web browser. Therefore, you can turn any kind of device into a mobile POS hand terminal and cash register. It provides digital menu and online ordering functions for the guests.

- When you give an order, it is automatically sent to the kitchen printers.
- You can take all orders at once but request the kitchen to prepare them at separate times.

► ElektraWeb Spa Manager

- ElektraWeb Spa Manager is developed for all institutions working on a membership basis such as spa centers, health centers, sport centers, clubs, and associations.

Member Cards

Member Information

Name: **Kristen** ID: 558191
 Surname: **Jones** Card No:
 Place of Birth: **Manchester** Date Of Birth: **10.1.1992**
 Phone: **+447965894576**
 Gender: **Female** Marital Status: **Single**
 Active: **Active** Nationality: **United Kingdom**
 E-Mail: **kristenjones@yahoo.com**

History Total: 12

Transaction Date	Name Surname	Treatment	Start	Status	Package No	Employee
13/01/2020	Kristen Jones	Face Peeling Treatment	13/01/2020 13:...	Opsiyonlu		Katy
13/01/2020	Kristen Jones	Full Body Mud Wrap	13/01/2020 13:...	Opsiyonlu		Lisa
13/01/2020	Kristen Jones	Deluxe Collagen Treatment	13/01/2020 08:...	Opsiyonlu		Mary
10/01/2020	Kristen Jones	Hot Stone Massage	13/01/2020 11:00	Opsiyonlu		Anabella
10/01/2020	Kristen Jones	Deep Tissue	13/01/2020 09:...	Opsiyonlu		Mary
10/01/2020	Kristen Jones	Hot Stone Massage	13/01/2020 12:...	Opsiyonlu		Lisa
17/10/2019	Kristen Jones	Face Peeling Treatment	17/10/2019 14:00	Opsiyonlu		Katy

- Create member cards and record old transactions
- Make reservations based on therapists and treatment rooms
- Do package sales and track their usage
- Track employee commissions
- Detailed reports of treatments, memberships, and stock sales

► Booking Engine & Channel Manager

ElektraWeb Status Prices Forecast Rack Room Calendar Quick Desk Reservation In-House Front Cash Booking POS Tasks

Price and Availability

Date: 5.1.2020 | 14 | 21 | 31 | 45 | 60 | Actions

Room / Date	05 Oca	06 Oca	07 Oca	08 Oca	09 Oca	10 Oca	11 Oca	12 Oca	13 Oca	14 Oca	15 Oca	16 Oca	17 Oca	18 Oca
Standard														
Rate	200	200	200	200	200	200	300	400	400	400	400			
Rooms to Sell	32	32	32	32	32	32	32	32	32	32	32	32	32	32
Stop Sell	○	○	○	○	○	○	○	○	○	○	○	○	○	○
Deluxe Room														
Rate	400	400	400	400	400	400	600	800	800	800	800			
Rooms to Sell	20	20	20	20	20	20	20	20	20	20	20	20	20	20
Stop Sell	○	○	○	○	○	○	○	○	○	○	○	○	○	○
Family Room														
Rate	600	600	600	600	600 *	600 *	900 *	1,200 *	1,200 *	1,200 *	1,200 *			
Rooms to Sell	11	11	11	11	11	11	11	11	11	11	11	11	11	11
Stop Sell	○	○	○	○	○	○	○	○	○	○	○	○	○	○
Total	61	61	61	61	61	61	61	61	61	61	61	61	61	61

Booking.com, Expedia, hotelbeds, agoda, odamax, HalalBooking, otelz.com, HotelsPro


- ElektraWeb has an integrated booking engine that can be used by guests and travel agents both on the web and on mobile. For group hotels and chains, central reservation system can be used as a booking engine.
- It also has a built-in channel manager that is connected to all major online travel agents such as Booking.com, Expedia, HotelBeds and HotelsPro.
- ElektraWeb channel manager does not only synchronize with online channels but also receives the reservations in the hotel. That is why it is much easier and more effective.
- It has two-way connection, that is, occupancy information and prices are sent to channels and reservations are received from them.

elektraweb

ELEKTRAWEB FREE OF CHARGE WITH

The Castle Hotel

GBP Login



The Castle Hotel

St Pierre Park, Chepstow NP16 6YA, / London, England, United Kingdom

thecastlehotel@easypms.com +44 20 3290 2712

Max Child Age: 12 Max Adult: 6 Min Pay: 25%

Hotel is close to recreation area with shopping malls, restaurants, cafés and military museum ship. Scheduled free shuttle service to/from airport & different points in city, internet and free parking are available...

Checkin Date: 9/1/2020 Night: 6 Checkout Date: 15/1/2020 2

Standard

Standard rooms have balcony and Courtyard rooms have a terrace facing to the atrium (swimming pool area). Baby cot is available.

Max 2

RO Non-Refundable

Daily Prices

Date	Price (GBP)	Room Type
09/01/2020	127.43	10 Room
10/01/2020	127.43	10 Room
11/01/2020	191.15	10 Room
12/01/2020	254.87	10 Room
13/01/2020	254.87	10 Room
14/01/2020	254.87	10 Room

BB Non-Refundable

Daily Prices

1,210.00 GBP Amount Per Room

1,287.70 GBP Amount Per Room

Show other price options

Payment Processor

ElektraWeb has a built-in payment processor with PCI DSS certification. You can get secure online credit and debit card payments.

ElektraWeb supports different payment methods such as On-Site Payment + On-Site Deposit + Credit Card + Points.



► Rate Manager

- With ElektraWeb rate manager, you can analyze the prices of your competitors in all sales channels and determine the most optimum price to maximize your profit and occupancy.
- Early booking reservation discounts can be automatically calculated according to occupancy rate of the period.
- Automatic discount calculations can be formalized for daily reservations according to the time of the day. For example %10 decrease for every two hour after 16:00.

Rate Manager

Start date: 16/1/2020 End date: 26/1/2020 Submit

	16 Jan	17 Jan	18 Jan	19 Jan	20 Jan	21 Jan	22 Jan	23 Jan	24 Jan	25 Jan	26 Jan	27 Jan
The Castle Hotel	252.21	93.4	74.45	103.98	308.2	364.01	369.49	272.36	168.69	439.92	109.14	
Aloft London ...	269.77	83.64	75.39	94.24	98.95	367.54	-	-	364.01	194.37	109.56	
Lincoln Plaza ...	234.66	140.42	140.42	168.69	272.36	366.6	366.6	253.51	140.42	168.69	168.69	
Hampton By ...	-	75.1	69.09	69.09	89.12	219.29	439.92	-	304.21	109.14	75.1	
DoubleTree B...	-	74.45	74.45	83.88	83.88	279.37	404.53	369.49	-	182.57	83.88	
Minimum	234.66	74.45	69.09	69.09	83.88	219.29	366.6	253.51	140.42	109.14	75.1	
Maximum	269.77	140.42	140.42	168.69	272.36	367.54	439.92	369.49	364.01	194.37	168.69	
Average	252.21	93.4	89.84	103.98	136.08	308.2	403.68	311.5	269.55	163.69	109.31	
Recommended	233.66	73.45	68.09	68.09	82.88	218.29	365.6	252.51	139.42	108.14	74.1	
Our Price <input checked="" type="checkbox"/>	233,66 <input checked="" type="checkbox"/>	73,45 <input checked="" type="checkbox"/>	68,09 <input checked="" type="checkbox"/>	68,09 <input checked="" type="checkbox"/>	82,88 <input checked="" type="checkbox"/>	218,29 <input checked="" type="checkbox"/>	365,6 <input checked="" type="checkbox"/>	252,51 <input checked="" type="checkbox"/>	139,42 <input checked="" type="checkbox"/>	108,14 <input checked="" type="checkbox"/>	74,1 <input checked="" type="checkbox"/>	<input type="checkbox"/>

Save

FEATURES and MODULES

- Reservation
- Check-In
- Check-Out
- Front Cash
- Folio
- Billing
- Currency Exchange
- Multi Currency
- Accounts Receivable
- Daily Dashboard
- Forecast Graphs
- Daily Prices and Availability
- Smart ID Reader
- Room Calendar
- Room Rack
- Room Share
- Room Change Plans
- Reservation Blocks
- Wakeup Calls
- CRM and Loyalty
- Guest Relations
- Housekeeping
- Lost and Found
- Task Management



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- Night Audit
- Quick Desk
- Booking Engine
- Online Check-In
- Channel Management
- Rate Management
- Spa Management
- Point of Sale
- Paid Out Follow-ups
- Expense Follow-ups
- Multi Language
- SMS and Email Sender
- User Roles and Security
- Log Records History
- Emergency Backups
- Technical Service and Maintenance
- Contract Management
- Travel Agencies
- Sales Projects Management
- Banquet and Catering
- Promotion Management
- Competitor Analysis
- Document Archive
- Digital Archive
- Call Follow-ups

