

No.: 01/2022/NQ- ĐHĐCĐ

DRAFT OF RESOLUTION ANNUAL GENERAL MEETING OF SHAREHOLDERS FY2021 HO CHI MINH CITY SECURITIES CORPORATION

Căn cứ:

- In accordance with Law on Enterprises No.59/2020/QH14 issued by the National Assembly of the Socialist Republic of Vietnam on June 17, 2020 and the documents guiding the implementation of Law on Enterprise;
- In accordance with Law on Securities No.54/2019/QH14 issued by the National Assembly of the Socialist Republic of Vietnam on November 26, 2019 and some documents guiding the implementation of Securities Law;
- HSC's Corporate Charter according to AGM Resolution No.02/2021/NQ-DHDCD dated 22 April 2021;
- Minutes No. 01/2022/BB-ĐHĐCĐ dated 08 augustus 2022 of the AGM FY2020 of Ho Chi Minh City Securities Corporation,

RESOLUTION

ARTICLE 1

The Annual General Meeting FY2021 approved the Board of Directors' 2021 Performance Report.

Votes in favor accounted for 100%.

ARTICLE 2

The Annual General Meeting FY2021 approved the Board of Directors' 2021 Performance Assessment Report.

Votes in favor accounted for 100%.

ARTICLE 3

The Annual General Meeting FY2021 approved the Report on the Company's 2021 Business and Financial Performance with the following basic financial indicators:

Business performance	2021	2020	YoY
(VND billion otherwise stated)			
Revenue	3,368	1,592	112%
Operating expenses	1,938	932	108%
Profit before tax	1,430	660	117%
Profit after tax	1,147	530	116%
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Return on average equity (ROE)	23.8%	12.1%	
Earnings per share (EPS) – (VND)	3,760	1,738	116%
Book value pershare (VND)	16,022	14,557	10%

➤ Votes in favor accounted for 100%.

The Annual General Meeting FY2021 approved Business Plan 2022 with the following basic financial indicators:

Business performance	2022P	2021A	YoY	6M2022
(VND billion otherwise stated)				
Revenue	3,593	3,368	7%	1,642
Operating expenses	2,090	1,938	8%	939
Profit before tax	1,502	1,430	5%	703
Profit after tax	1,202	1,147	5%	562
Return on average equity (ROE)	16.0%	23.8%		7.3%
Earnings per share (EPS) – (VND)	2,629	3,760	-30%	1,230
Book value pershare (VND)	17,902	16,022	12%	17,134

Votes in favor accounted for 100%.

ARTICLE 5

The Annual General Meeting FY2021 approved the Supervisory Board's Report on Company's operation 2021.

Votes in favor accounted for 100%.

ARTICLE 6

The Annual General Meeting FY2021 approved the Audited Financial Statements 2021. Detail are as below:

- 1. Report of the Board of Managers
- 2. Independent Auditors' Report
- 3. Balance sheet as of 31 December 2021
- 4. Income Statement for the year ended 31 December 2021
- 5. Cash flow statement
- 6. Statement of changes in equity
- 7. Notes to the financial statements

In which:

The FY2021 Financial Statements of HSC with basic financial indicators are as follows:

No.	Items (VND)	FY2021	FY2020
1	Total assets	24,369,103,140,717	12,488,827,553,087
2	Net revenue	4.462,480,795,673	2,249,516,671,671
3	Profit before tax	1,430,335,317,647	660,305,435,709
4	Profit after tax	1,147,062,381,087	530,451,694,165

Votes in favor accounted for 100%.

ARTICLE 7

The Annual General Meeting FY2021 approved Profit distribution 2021 with the following details:

STT	Items (VND)	2021		Actual 2020	
		%/PAT	(VND)	%/PAT	(VND))
I	Profit before tax		1,430,335,317,647		660,305,435,709
II	Profit after tax	100%	1,147,062,381,087	100%	530,451,694,165
III	Profit distribution	98.00%	1,124,630,678,413	100%	530,451,694,165
1	Provisions	15.00%	172,059,357,163	29.49%	156,444,704,753
	Charter capital supplement fund	5.00%	57,353,119,054	13.00%	68,958,720,241
	Compulsory reserve fund	5.00%	57,353,119,054	13.00%	68,958,720,241
	Welfare and reward fund	5.00%	57,353,119,054	3.49%	18,527,264,270
2	Budget for the BOD and BOS	0.00%	0	1.50%	7,956,775,412
3	Dividends	83.00%	952,571,321,250	69.01%	366,050,214,000
	1 st payment in cash (5%)	13.30%	152,450,410,500	28.75%	152,520,922,500
	2 nd payment in cash (2.5%)	10.00%	114,302,987,250	40.25%	213,529,291,500
	2 nd payment in stocks (15%)	59.80%	685,817,923,500	-	-
IV	Retained profit (IV)=(II)-(III)	2.00%	22,431,702,674	0.00%	0
V	Retained profit from previous years		350,409,027,898		350,409,027,898
VI	Total retained profit		372,840,730,572		350,409,027,898

Votes in favor accounted for 100%.

ARTICLE 8

The Annual General Meeting FY2021 approved Dividend rate of 2nd dividend payment in 2021. Details are as follows:

I. The second FY2021 cash dividend

- 1. Name of share: Share of Ho Chi Minh City Securities Corporation (HSC)
- 2. Type of shares: Ordinary shares
- 3. Par value: VND10,000 per share
- 4. Charter capital: VND4,580,523,670,000
- 5. Ratio: 2.5% (equivalent to VND250 per share)
- 6. Payment method: Cash
- 7. Implementation time:
 - Record date: August 25, 2022
 - Expected payment date: September 15, 2022
- 8. Personal income tax (PIT): The AGM authorizes the BoD to deduct the PIT of shareholders corresponding to the dividend income and. on behalf of the shareholders, to pay the deducted PIT to the tax authorities in accordance with applicable laws.

II. FY2021 stock dividend

- 1. Name of share: Share of Ho Chi Minh City Securities Corporation (HSC)
- 2. Type of shares: Ordinary shares
- 3. Par value: VND10,000 per share
- 4. Total number of shares in issue: 458,052,367 (Four hundred and fifty eight million, fifty two thousand, three hundred and sixty seven) shares
- 5. Total number of outstanding shares: 457,211,949 (Four hundred and fifty seven million, two hundred and eleven thousand, nine hundred and forty-nine) shares

- 6. Total number of treasury shares: 840,418 (Eight hundred and forty thousand, four hundred and eighteen) shares
- 7. Total number of shares to be issued: 68,581,792 (Sixty eight million, five hundred and eighty-one thousand, seven hundred and ninety-two) shares
- 8. Total par value of shares to be issued: VND685,817,920,000 (Six hundred and eighty-five billion, eight hundred and seventeen million, nine hundred and twenty thousand Vietnamese Dong)
- 9. Issuance ratio: 15% on charter capital as at the date of the Plan (Example: a shareholder who owns 1,000 shares are entitled to receive 150 newly issued shares)
 - (Issuance ratio: newly issued shares/ total number of outstanding shares as at the record date)
- 10. Purpose of the issuance: To pay the second interim FY2021 dividend
- 11. Source of capital: Retained earnings as at December 31, 2021 as stated in the FY2021 audited financial statements of HSC
- 12. Participants in the issuance: Existing shareholders on the list of shareholders at the record date provided by Vietnam Securities Depository Center for the purpose of paying FY2021 stock dividend
- 13. Method of implementation: Shareholders who are entitled to receive FY2021 stock dividend will exercise the right to receive newly issued shares and are not allowed to transfer the right.
- 14. Processing with arising odd shares (if any): The number of shares to be issued to existing shareholders for the purpose of paying FY2021 stock dividend will be rounded down to unit digit. The decimal fraction (if any) will be canceled.
 - Example: As at the record date, Nguyen Van A owns 1,001 HCM shares and therefore will be entitled to receive 1,001*0.15 = 150.15 shares. The decimal fraction (0.5) is rounded down to zero and thus is canceled. Therefore, the shareholder will receive 150 shares.
- 15. Expected time of share issuance: In 2022 after HSC receives the approval of the State Securities Commission ("SSC"). The AGM authorizes the BoD to select the time of share issuance in accordance with approval of the AGM and applicable laws.
- 16. A positive variance between retained earnings that are expected to be used for FY2021 stock dividend (based on par value of VND10,000 per share) and the total par value of shares actually issued to existing shareholders (based on par value of VND10,000 per share) will be retained at retained earnings of HSC.
- 17. Authorization for the BoD:
 - 1. Decide the record date to finalize the list of shareholders and carry out procedures for obtaining necessary approval from the State agencies to implement the Plan;
 - Decide on the capital source and the specific time to issue shares to pay FY2021 stock dividend according to the method approved by the AGM and in accordance with applicable laws;
 - 3. Develop a detailed plan to submit and supplement (if requested) required dossiers and procedures to relevant State agencies in compliance with applicable laws;
 - 4. Carry out procedures to amend the content of Charter capital in the Certificate of Business Registration and the company's Charter upon completion of the Plan;
 - 5. Carry out procedures to register the newly issued shares at the Vietnam Securities Depository Center and register for listing of the shares at the Ho Chi Minh City Stock Exchange upon completion of the Plan; and
 - 6. Carry out all other related works and procedures to implement the Plan in accordance with applicable laws or requests of relevant State agencies.

Votes in favor accounted for 100%.

ARTICLE 9

The Annual General Meeting FY2021 approved the Plan to issue shares to existing shareholders. Details are as follows:

I. The plan to issue shares to existing shareholders

- 1. Name of share: Share of Ho Chi Minh City Securities Corporation (HSC)
- 2. Ticker: HCM
- 3. Type of shares: Ordinary shares
- 4. Par value: VND10,000 per share
- 5. Total number of shares in issue: 458,052,367 (Four hundred and fifty eight million, fifty two thousand, three hundred and sixty seven) shares
- 6. Total number of outstanding shares: 457,211,949 (Four hundred and fifty seven million, two hundred and eleven thousand, nine hundred and forty-nine) shares
- 7. Total number of treasury shares: 840,418 (Eight hundred and forty thousand, four hundred and eighteen) shares
- 8. Total number of new shares to be issued: 228,605,975 (Two hundred and twenty-eight million, six hundred and five thousand, nine hundred and seventy-five) shares
- 9. Total par value of new shares to be issued: VND2,286,059,750,000 (Two thousand two hundred and eighty six billion, fifty-nine million, seven hundred and fifty thousand Vietnamese Dong)
- 10. New share issuance ratio (The total number of new shares to be issued/ total number of outstanding shares): 50% (fifty percent)
- 11. Offering target: Existing shareholders of HSC including local and foreign shareholders whose names are in the list of HSC's shareholders as at the record date are entitled to to exercise the right to purchase shares
- 12. Offering method: Rights issue to existing shareholders
- 13. Subscription ratio: 2:1. As at the record date, a shareholder who owns one (01) share is entitled to receive one (01) right. A shareholder who has two rights is entitled to buy one (01) new share
- 14. Offering price: VND10,000/ share (Ten thousand Vietnamese Dong per share)
- 15. Right transfer: The rights to purchase new shares issued are only transferable one (01) time (the transferees of the rights are not allowed to transfer the rights)
 - Existing local shareholders are only allowed to transfer the rights to other local shareholders and are not allowed to transfer the rights to foreign shareholders
- 16. Share transfer restriction: The new shares to be issued are not subject to transfer restriction
- 17. Shareholders who own transfer-restricted stocks are also entitled to the rights to buy new shares. New shares to be issued are not subject to transfer restriction
- 18. Processing with arising odd shares (if any) and the remaining unsubscribed shares that shareholders do not excercise the rights to purchase (if any):
- 18.1 Odd shares: The number of shares issued to existing shareholders will be rounded down to unit digit. The decimal fraction (if any) will be canceled.
 - Example: As at the record date, Nguyen Van A owns 1,001 HCM shares and therefore will have 1,001 rights to purchase new shares. With the issuance ratio of 2:1, the shareholder will

be entitled to purchase (1,001x1)/2 = 500.5 shares. The decimal fraction (0.5) is rounded down to zero and thus is canceled. Therefore, the shareholder will be entitled to purchase 500 shares.

- 18.2 The remaining unsubsribed shares: The remaining unsubscribed shares comprise of:
 - 1. The shares that existing shareholders do not exercise their rights to purchase; and
 - 2. The total number of odd shares which arise due to the rounding down effect of the shares that existing shareholders subscribed to purchase.
 - The remaining unsubscribed shares will be offered to other existing shareholders and/or employees of HSC who want to purchase the shares at prices not below the Offering price.
 - In the situation that percentages of ownership of shareholders whom the BoD offers the remaining unsubscribed shares to exceed the threshold of percentage of ownership stipulated at the Clause 1, Article 35 of the Law on Securities No. 54/2019/QH14, the shareholders do not have to process a public tender offer.
 - If the remaining unsubscribed shares are offered to other investors rather than the existing shareholders as stated in this Share Issuance Plan, the shares are subject to one (01) year transfer restriction from the date of completion of this Share Issuance Plan in accordance with applicable laws.
 - In the situation that there are still undistributed shares after the deadline of the Share Issuance Plan has passed (including the extended time, if any), the remaining undistributed shares will be cancelled and the BoD could announce the completion of the Share Issuance Plan.
- 19. The successful offering rate: The AGM authorizes the BoD to determine the successful offering rate in accordance with applicable laws to ensure that the Share Issuance Plan is successfully completed.
- 20. Use of proceeds plan: The AGM authorizes the BoD to decide and adjust the use of proceeds received from the Share Issuance Plan to ensure that the ordinary course of business of HSC is carried out smoothly and effectively.
- 21. Expected time of the share issuance: In 2022 after HSC receives the approval of the State Securities Commission ("SSC").

II. Purpose of share issuance and use of proceeds plan

The estimated amount of capital raised via this Share Issuance Plan is VND2,286,059,750,000 (Two thousand two hundred and eighty six billion, fifty-nine million, seven hundred and fifty thousand Vietnamese Dong) will be used as follows:

- To finance for margin lending business: VND1,786,059,750,000 (One thousand seven hundred and eighty-six billion, fifty-nine million, seven hundred and fifty thousand Vietnamese Dong)
- To finance for proprietary investments business: VND500,000,000 (Five hundred billion Vietnamese Dong)

The AGM authorizes the BoD to amend the use of proceeds plan when necessary to ensure that the capital raised is used in the best interest of shareholders of HSC and report the amended use of proceeds at the nearest AGM.

III. Authorization for the Board of Directors

The AGM authorizes the BoD to carry out, including but not limited to, the followings:

- 1. Decide, amend and supplement the Share Issuance Plan;
- 2. Decide to cancel or temporarily postpone the Share Issuance Plan if the BoD considers that

- such cancellation or postponement necessary for the best interest of shareholders and report such events at the nearest AGM;
- 3. Prepare and sign off required documents related to the Share Issuance Plan;
- 4. Select the record date for the list of existing shareholders who are entitled to the rights to purchase new shares according to the Share Issuance Plan as soon as possible after the State Securities Commission acknowledges receipt of required documents of the Share Issuance Plan and ensure the rights and benefits of existing shareholders of HSC in accordance with applicable laws.
- 5. Carry out necessary procedures to process and to complete the Share Issuance Plan in accordance with HSC's Charter and applicable laws;
- 6. Register and list all newly issued shares for existing shareholders at Vietnam Securities Depository ("VSD") and Ho Chi Minh Stock Exchange ("HOSE") upon completion of the Share Issuance Plan; and
- 7. Authorize the BoD and the Board of Management to amend HSC's Charter and register new charter capital and amend the Business Registration Certification of HSC at State Securities Commission ("SSC") upon completion of the Share Issuance Plan.
- Votes in favor accounted for 100%.

The Annual General Meeting FY2021 approved the Employee Stock Option Plan 2022. Details are as follows:

I. HSC's 2022 Employee Stock Option Plan

- 1. Name of share: Share of Ho Chi Minh City Securities Corporation (HSC)
- 2. Ticker: HCM
- 3. Type of shares: Ordinary shares
- 4. Par value: VND10,000 per share
- 5. Total number of shares in issue: 458,052,367 (Four hundred and fifty eight million, fifty two thousand, three hundred and sixty seven) shares
- 6. Total number of outstanding shares: 457,211,949 (Four hundred and fifty seven million, two hundred and eleven thousand, nine hundred and forty-nine) shares
- 7. Total number of treasury shares: 840,418 (Eight hundred and forty thousand, four hundred and eighteen) shares
- 8. Number of shares to be issued: 16,000,000 (Sixteen million) shares
- 9. Offering price: VND10,000 (Ten thousand Vietnamese Dong) per share
- 10. Total value of the number of shares to be issued based on par value: VND160,000,000,000 (One hundred and sixty billion Vietnamese Dong)
- 11. New share issuance ratio (The total number of new shares to be issued/ total number of outstanding shares): 3.50% (Three point five percent)
- 12. Offering targets: Employees of HSC
- 13. Transfer restriction: Shares issued to employees under this FY2022 Employee Stock Option Plan are subject to transfer restriction as stated in the 2022 Employee Stock Option Plan Regulation issed by the BoD.
- 14. ESOP vesting schedule:

- On the first anniversary of the issuance date (12 months after the completion date of the 2022 ESOP): 40% of the shares issued to employees are vested;
- On the second anniversary of the issuance date (24 months after the completion date of the 2022 ESOP): Additional 30% of the shares issued to employees are vested; and
- On the third anniversary of the issuance date (36 months after the completion of the 2022 ESOP): Additional 30% of the shares issued to employees are vested.
- 15. Processing unsubscried rights: In the situation that employees who are offered rights to participate in the 2022 ESOP do not exercise the rights, the corresponding ESOP shares shall be offered to other employees of HSC.
- 16. Redemption of ESOP shares: The redemption will be processed in accordance with the 2022 Employee Stock Option Plan Regulation issed by the BoD.
- 17. Expected implementation time: The AGM authorises the BoD to select an appropriate time to implement the 2022 ESOP upon the AGM's approval.

IV. Purpose of issuance and use of proceeds plan of the 2022 ESOP

Proceeds of the 2022 ESOP of VND VND160,000,000,000 (One hundred and sixty billion Vietnamese Dong) will be used to finance for the margin lending business of HSC.

V. Authorization for the Board of Directors

The AGM authorizes the BoD to carry out, including but not limited to, the followings:

- 1. Approve the list of employees of HSC who are qualified to participate in the 2022 ESOP and the number of shares to be offered to the qualified employees;
- 2. Carry out necessary procedures to process and to complete the 2022 ESOP in accordance with HSC's Charter and applicable laws;
- 3. Register and list all newly issued shares to employees under the 2022 ESOP at Vietnam Securities Depository ("VSD") and Ho Chi Minh Stock Exchange ("HOSE") upon completion of the 2022 ESOP; and
- 4. Authorize the BoD and the Board of Management to amend HSC's Charter and register new charter capital and amend the Business Registration Certification of HSC at State Securities Commission ("SSC") after completing the 2022 ESOP.
- Votes in favor accounted for 100%.

ARTICLE 11

The Annual General Meeting FY2021 approved the Dividend plan 2022. Details are as follows:

- 1. Dividend ratio: 12% (VND1,200 per share), which is subject to HSC's actual performance in 2022. The AGM authorizes the BOD to decide FY2022 dividend payment(s) based on HSC's actual financial performance at the time(s) of dividend declaration date(s).
- 2. Payment method: Cash and/or stock
- 3. Implementation time: The AGM authorizes the BOD to decide 2022 dividend payment date(s) and report the decision(s) at the nearest AGM.
- 4. Personal income tax (PIT): The AGM authorizes the BOD to deduct PIT on dividend income of shareholders, and on behalf of the shareholders, HSC will pay their deducted PIT to tax authorities in accordance with the applicable laws.

Votes in favor accounted for 100%.

ARTICLE 12

The Annual General Meeting FY2021 approved to delegate the Board of Directors to select one of the Big 4 independent auditing firms for the interim and annual statutory audit of its financial statements in accordance with the law regulations. The selected auditor must be approved by the State Securities Commission of Vietnam to provide the statutory auditing services to listed companies and securities companies in Vietnam.

The following list of four auditing firms:

- 1. Ernst & Young Vietnam Co., Ltd.
- 2. KPMG Vietnam Co., Ltd.
- 3. Price Waterhouse Coopers Vietnam Co., Ltd.
- 4. Deloitte Vietnam Co., Ltd
- Votes in favor accounted for 100%.

ARTICLE 13

The Annual General Meeting FY2021 approved the Budget for activities of the Board of Directors ("BoD") and the Board of Supervisors ("BoS") in 2022. Details are as follows:

- Total budget: VND17,000,000,000 (Seventeen billion Vietnameses Dong), which is equivalent to 1.5% of profit after tax of HSC in 2021.
- The budget will be used for remurations of seven (07) members of the BoD and three (03) members of the BoS and other expenses related to activities of the BoD and the BoS in 2022.
- To authorize the Board of Directors to determine the remuneration of each members of the BoD and the BoS based on recommendations of the Board Nomination and Remmuneration Committee.
- Votes in favor accounted for 100%.

ARTICLE 14

The Annual General Meeting FY2021 approved the Amendments to the Company's Charter. Details are as follows:

- 1. The new Company Charter with all replacement, changes and supplements have been described in the attachment.
- 2. The new Company Charter shall take effect as of the approval date, 08 August 2022, and shall replace entirely the Company's Charter approved by the General Shareholders Meeting on 22 April 2021.
- 3. The Chief Executive Officer cum the Company's at-law representative shall be entitled to sign for issuance of the Company's Charter, and complete necessary requirements related to notification to regulators and public disclosure as required by regulations.
- Votes in favor accounted for 100%.

ARTICLE 15

The Annual General Meeting FY2021 approved the Amendments to the Internal Regulations on Corporate Governance. Details are as follows:

- 1. The new Company Internal Regulations on Corporate Governance with all replacement, changes and supplements have been described in the attachment (please see Table of Detailed Changes to Internal Regulations on Corporate Governance 2022).
- 2. The new Company Internal Regulations on Corporate Governance shall take effect as of the approval date, 08 August 2022, and shall replace entirely the Company Internal Regulations on Corporate Governance approved by the General Shareholders Meeting on 22 April 2021.
- 3. The Chairman shall be entitled to sign and issue the Internal Regulations on Corporate Governance.
- 4. The Chief Executive Officer shall be delegated to complete necessary requirements related to notification to regulators and public disclosure as required by regulations.
- Votes in favor accounted for 100%.

The Annual General Meeting FY2021 approved the Amendments to the Regulations on Operations of the Board of Directors. Details are as follows:

- 1. The new Company Regulations on Operations of the Board of Directors with all replacement, changes and supplements have been described in the attachment (please see Table of Detailed Changes to Regulations on Operations of the Board of Directors 2022).
- 2. The new Company Regulations on Operations of the Board of Directors shall take effect as of the approval date, 08 August 2022, and shall replace entirely the Company's Regulations on Operations of the Board of Directors approved by the General Shareholders Meeting on 22 April 2021.
- 3. The Chairman shall be entitled to sign and issue the Regulations on Operations of the Board of Directors.
- 4. The Chief Executive Officer shall be delegated to complete necessary requirements related to notification to regulators and public disclosure as required by regulations.
- ➤ Votes in favor accounted for 100%.

ARTICLE 17

The Annual General Meeting FY2021 approved the Amendments to the Regulations on Operations of the Board of Supervisors. Details are as follows

- 1. The new Company Regulations on Operations of the Board of Supervisors with all replacement, changes and supplements have been described in the attachment (please see Table of Detailed Changes to Regulations on Operations of the Board of Supervisors 2022).
- 2. The new Company Regulations on Operations of the Board of Supervisors shall take effect as of the approval date, 08 August 2022, and shall replace entirely the Company's Regulations on Operations of the Board of Supervisors approved by the General Shareholders Meeting on 22 April 2021.
- 3. The Head of the Board of Supervisors shall be entitled to sign and issue the Regulations on Operations of the Board of Supervisors.
- 4. The Chief Executive Officer shall be delegated to complete necessary requirements related to notification to regulators and public disclosure as required by regulations.
- Votes in favor accounted for 100%.

This Resolution takes effect from the signing date. All shareholders of Ho Chi Minh City Securities Corporation, members of the Board of Directors, members of the Board of Supervisors and all employees of the Company have responsible for the implementation of this Resolution.

> FOR AND BEHALF OF THE BOARD OF DIRECTORS **CHAIRMAN**

- HSC Shareholders;
- The State Securities Commission (SSC);

- Vietnam Stock Exchange (VNX); Hochiminh Stock Exchange (HOSE); Vietnam Securities Depository (VSD);
- HSC BoD, BoS and BoM;
- BoD Office for archiving

JOHAN NYVENE