

**PROPOSAL**  
**ANNUAL GENERAL MEETING OF SHAREHOLDERS FY 2022**  
**HO CHI MINH CITY SECURITIES CORPORATION**

**Subject: Profit distribution plan 2022**

Based on:

- In accordance with Law on Enterprises No.59/2020/QH14 issued by the National Assembly of the Socialist Republic of Vietnam on June 17, 2020 and the documents guiding the implementation of Law on Enterprise;
- In accordance with Law on Securities No.54/2019/QH14 issued by the National Assembly of the Socialist Republic of Vietnam on November 26, 2019 and some documents guiding the implementation of Securities Law;
- HSC's Corporate Charter according to AGM Resolution No.01/2022/NQ-ĐHĐCĐ dated 08 August 2022,

Based on FY 2022 Income Statement of the Board of Management, Report of the Supervisory Board on the Company's activities 2022; FY 2022 Financial Statements audited by the independent auditing firm to be approved by the Board of Directors ("BOD") and the regulations on appropriation rate to funds as set forth in HSC's Corporate Charter, the BOD would like to submit FY 2022 profit distribution plan to the Annual General Meeting ("AGM") for your respective consideration and approval.

The profit after tax for the fiscal year 2022 is VND **852,487,875,934**. The BOD would like to propose the profit distribution plan with the following details:

STT	Items (VND)	Plan 2022		Actual 2021	
		%/PAT	(VND)	%/PAT	(VND))
I	Profit before tax		1,067,806,139,655		1,430,335,317,647
II	Profit after tax	100%	852,487,875,934	100%	1,147,062,381,087
III	Profit distribution	97.45%	830,723,427,628	98.04%	1,124,630,678,413
1	Provisions	3.00%	25,574,636,278	15.00%	172,059,357,163
	Charter capital supplement fund	0.00%	0	5.00%	57,353,119,054
	Compulsory reserve fund	0.00%	0	5.00%	57,353,119,054
	Welfare and reward fund	3.00%	25,574,636,278	5.00%	57,353,119,054
2	Dividends (*)	94.45%	805,148,791,350	83.04%	952,571,321,250
	1 <sup>st</sup> payment in cash (2.5%)	13.41%	114,302,987,250	13.29%	152,450,410,500
	2 <sup>nd</sup> payment in cash (5.0%)	26.82%	228,605,974,500	9.96%	114,302,987,250
	2 <sup>nd</sup> payment in stocks (6.0%)	54.22%	462,239,829,600	59.79%	685,817,923,500
IV	Retained profit (IV)=(II)-(III)	2.55%	21,764,448,306	1.96%	22,431,702,674
V	Retained profit from previous years		372,840,730,572		350,409,027,898
VI	Total retained profit		394,605,178,877		372,840,730,572

(\*) Temporary figures depending to the AGM's decision on the FY 2022 final dividend rates.

The Board of Directors would like to submit to the AGM for your respective approval.

**FOR AND BEHALF OF  
THE BOARD OF DIRECTORS  
CHAIRMAN**



**JOHAN NYVENE**

**To:**

- *As above-mentioned*
- *BOD Office for archiving*