

PROPOSAL
ANNUAL GENERAL MEETING OF SHAREHOLDERS FY 2023
HO CHI MINH CITY SECURITIES CORPORATION

Subject: Profit distribution plan 2023

Based on:

- Law on Enterprises No.59/2020/QH14 issued by the National Assembly of the Socialist Republic of Vietnam on June 17, 2020 and the documents guiding the implementation of Law on Enterprise;
- Law on Securities No.54/2019/QH14 issued by the National Assembly of the Socialist Republic of Vietnam on November 26, 2019 and some documents guiding the implementation of Securities Law;
- HSC's Corporate Charter according to AGM Resolution No.01/2022/NQ-ĐHĐCĐ dated 08 August 2022,

Based on FY 2023 Income Statement of the Board of Management, Report of the Supervisory Board on the Company's activities 2023; FY 2023 Financial Statements audited by the independent auditing firm to be approved by the Board of Directors ("BOD") and the regulations on appropriation rate to funds as set forth in HSC's Corporate Charter, the BOD would like to submit FY 2023 profit distribution plan to the Annual General Meeting ("AGM") for your respective consideration and approval.

The profit after tax for the fiscal year 2023 is **VND 674,358,865,907**. The BOD would like to propose the profit distribution plan with the following details:

No.	Items (VND)	Plan 2023		Actual 2022	
		%/PAT	(VND)	%/PAT	(VND))
I	Profit before tax		842,230,531,762		1,067,806,139,655
II	Profit after tax	100%	674,358,865,907	100%	852,487,875,934
III	Profit distribution	57.6%	388,285,081,977	97.4%	830,723,427,628
1	Provisions	3.0%	20,230,765,977	3.0%	25,574,636,278
	Welfare and reward fund	3.0%	20,230,765,977	3.0%	25,574,636,278
2	Dividends	54.6%	368,054,316,000	94.4%	805,148,791,350
	Expected cash dividend (*)	54.6%	368,054,316,000	40.2%	342,908,961,750
	2 nd FY 2022 payment in stocks	-	-	54.2%	462,239,829,600
IV	Retained profit (IV)=(II)-(III)	42.4%	286,073,783,930	2.6%	21,764,448,306
V	Retained profit from previous years		394,605,178,877		372,840,730,572
VI	Total retained profit		680,678,962,807		394,605,178,877

(*) Temporary figures depending on the AGM's decision.

The Board of Directors would like to submit it to the AGM for your respective approval.

FOR AND BEHALF OF
THE BOARD OF DIRECTORS
CHAIRMAN




JOHAN NYVENE

To:

- As above-mentioned
- BOD Office for archiving