

**HO CHI MINH CITY SECURITIES CORPORATION**

**FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 DECEMBER 2023**



# HO CHI MINH CITY SECURITIES CORPORATION

## FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2023

<b>TABLE OF CONTENTS</b>	<b>PAGE</b>
Corporate information	1 - 2
Statement of the Board of Management	3
Independent Auditor's report	4 - 5
Statement of financial position (Form B01 – CTCK)	6 - 9
Statement of comprehensive income (Form B02 – CTCK)	10 - 11
Statement of cash flows (Form B03b – CTCK)	12 - 14
Statement of changes in equity (Form B04 – CTCK)	15
Notes to the financial statements (Form B09 – CTCK)	16 - 93

# HO CHI MINH CITY SECURITIES CORPORATION

## CORPORATE INFORMATION

### **Business registration certificate**

No. 4103001573 dated 23 April 2003 issued by the Department of Planning and Investment of Ho Chi Minh City.

### **Establishment and operation licence**

No. 11/UBCK-GPHDKD dated 29 April 2003 issued by the State Securities Commission. The Establishment and operation licence was amended several times and the latest amendment No. 10/GPDC-UBCK was issued on 1 March 2024.

### **Board of Directors**

Mr. Johan Nyvene	Chairperson
Mr. Le Anh Minh	Vice Chairperson
Mr. Le Hoang Anh	Member
Mr. Tran Quoc Tu	Member
Mr. Andrew Colin Vallis	Member
Ms. Nguyen Thi Hoang Lan	Member
Ms. Phan Quynh Anh	Member (from 25 April 2023)
Mr. Nguyen Hong Van	Member (until 24 April 2023)

### **Board of Supervision**

Mr. Pham Nghiem Xuan Bac	Chief Supervisor
Ms. Dang Nguyet Minh	Member
Mr. Tran Thai Phuong	Member (from 25 April 2023)
Ms. Nguyen Thi Thu Thanh	Member (until 24 April 2023)

## HO CHI MINH CITY SECURITIES CORPORATION

### CORPORATE INFORMATION (continued)

<b>Board of Management</b>	Mr. Trinh Hoai Giang	Chief Executive Officer
<b>Chief Executive Officer and Legal Representative</b>	Mr. Trinh Hoai Giang	
<b>Registered office</b>	2-5-6-7-11-12 <sup>th</sup> Floor, AB Tower 76A Le Lai Street, Ben Thanh Ward, District 1 Ho Chi Minh City, Vietnam	
<b>Branch</b>	1 <sup>st</sup> and 2 <sup>nd</sup> Floor, CornerStone Tower, 16 Phan Chu Trinh Street, Phan Chu Trinh Ward, Hoan Kiem District, Ha Noi, Vietnam	
<b>Transaction office</b>	3A and 7 <sup>th</sup> Floor, Sun Red River Tower, 23 Phan Chu Trinh Street, Phan Chu Trinh Ward, Hoan Kiem District, Ha Noi, Vietnam	
<b>Auditor</b>	PwC (Vietnam) Limited	

## HO CHI MINH CITY SECURITIES CORPORATION

### STATEMENT OF THE BOARD OF MANAGEMENT

#### STATEMENT OF RESPONSIBILITY OF THE BOARD OF MANAGEMENT IN RESPECT OF THE FINANCIAL STATEMENTS

The Board of Management of Ho Chi Minh City Securities Corporation (“the Company”) is responsible for preparing the financial statements which give a true and fair view of the financial position of the Company as at 31 December 2023 and of the results of its operations, cash flows and changes in equity for the year then ended. In preparing these financial statements, the Board of Management is required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent; and
- prepare the financial statements on a going concern basis unless it is inappropriate to presume that the Company will continue in business.

The Board of Management is responsible for ensuring that proper accounting records are kept which disclose, with reasonable accuracy at any time, the financial position of the Company and which enable the financial statements to be prepared which comply with the basis of accounting set out in Note 2 to the financial statements. The Board of Management is also responsible for safeguarding the assets of the Company and hence for taking reasonable steps for the prevention and detection of fraud or errors.

#### APPROVAL OF THE FINANCIAL STATEMENTS

We hereby approve the accompanying financial statements as set out on pages 6 to 93 which give a true and fair view of the financial position of the Company as at 31 December 2023 and of the results of its operations, cash flows and changes in equity for the year then ended, in accordance with Vietnamese Accounting Standards, the Vietnamese Corporate Accounting System and prevailing regulations on preparation and presentation of financial statements applicable to securities companies operating in Vietnam.

On behalf of the Board of Management



Trinh Hoai Giang  
Chief Executive Officer

Ho Chi Minh City, Vietnam  
25 March 2024



## **INDEPENDENT AUDITOR'S REPORT TO THE SHAREHOLDERS OF HO CHI MINH CITY SECURITIES CORPORATION**

We have audited the accompanying financial statements of Ho Chi Minh City Securities Corporation ("the Company") which were prepared on 31 December 2023 and approved by the Board of Management of the Company on 25 March 2024. The financial statements comprise the statement of financial position as at 31 December 2023, the statement of comprehensive income, the statement of cash flows and the statement of changes in equity for the year then ended, and explanatory notes to the financial statements including significant accounting policies, as set out on pages 6 to 93.

### **The Board of Management's Responsibility**

The Board of Management of the Company is responsible for the preparation and the true and fair presentation of these financial statements of the Company in accordance with Vietnamese Accounting Standards, the Vietnamese Corporate Accounting System and prevailing regulations on the preparation and presentation of financial statements applicable to securities companies operating in Vietnam, and for such internal control which the Board of Management determines is necessary to enable the preparation and presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### **Auditor's Responsibility**

Our responsibility is to express an opinion on financial statements based on our audit. We conducted our audit in accordance with Vietnamese Standards on Auditing. Those standards require that we comply with ethical standards and requirements and plan and perform the audit in order to obtain reasonable assurance as to whether the financial statements of the Company are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including an assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Company's preparation and true and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the Board of Management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



### Auditor's Opinion

In our opinion, the financial statements present fairly, in all material respects, the financial position of the Company as at 31 December 2023, the results of operations, the cash flows and the changes in equity of the Company for the year then ended in accordance with Vietnamese Accounting Standards, the Vietnamese Corporate Accounting System and prevailing regulations on the preparation and presentation of financial statements applicable to securities companies operating in Vietnam.

### Other Matter

The independent auditor's report is prepared in Vietnamese and English. Should there be any conflict between the Vietnamese and English versions, the Vietnamese version shall take precedence.

### For and on behalf of PwC (Vietnam) Limited



\_\_\_\_\_  
Nguyen Hoang Nam  
Audit Practising Licence No.  
0849-2023-006-1  
Authorised signatory

\_\_\_\_\_  
Dao Trong Hoang  
Audit Practising Licence No.  
5620-2021-006-1

Report reference number: HCM14783  
Ho Chi Minh City, 25 March 2024

## STATEMENT OF FINANCIAL POSITION

Code	ITEM	Note	As at	
			31.12.2023 VND	31.12.2022 VND
<b>ASSETS</b>				
<b>100</b>	<b>CURRENT ASSETS</b>		<b>17,728,214,113,678</b>	<b>15,262,466,982,681</b>
<b>110</b>	<b>Financial assets</b>		<b>17,544,806,470,247</b>	<b>15,196,106,202,469</b>
111	Cash and cash equivalents	3.1	2,824,566,706,906	5,640,650,158,821
111.1	<i>Cash</i>		2,824,566,706,906	5,640,650,158,821
112	Financial assets at fair value through profit or loss ("FVTPL")	3.2	2,222,153,115,595	1,424,495,705,829
114	Loans	3.3	12,135,124,175,279	7,378,982,938,005
118	Prepayment to suppliers		9,140,072,049	6,823,098,704
119	Service-related receivables	3.4	281,371,095,624	580,568,943,700
122	Other receivables	3.4	72,878,512,132	164,585,357,410
129	Provision for doubtful debts	3.3	(427,207,338)	-
<b>130</b>	<b>Other current assets</b>		<b>183,407,643,431</b>	<b>66,360,780,212</b>
131	Advance to employees		492,164,421	794,883,916
133	Short-term prepaid expenses	3.7(a)	24,656,347,060	19,308,153,346
134	Short-term security deposits		52,300,000	176,900,000
137	Other current assets		158,206,831,950	46,080,842,950
137.1	<i>Deposits for derivatives trading activities</i>	3.5	158,206,831,950	46,080,842,950
<b>200</b>	<b>NON-CURRENT ASSETS</b>		<b>182,460,959,310</b>	<b>184,488,062,533</b>
<b>220</b>	<b>Fixed assets</b>		<b>54,937,378,860</b>	<b>58,275,475,559</b>
221	Tangible fixed assets	3.6(a)	49,004,362,266	48,833,023,729
222	<i>Historical cost</i>		182,850,123,610	157,362,602,910
223a	<i>Accumulated depreciation</i>		(133,845,761,344)	(108,529,579,181)
227	Intangible fixed assets	3.6(b)	5,933,016,594	9,442,451,830
228	<i>Historical cost</i>		91,105,851,084	89,320,899,084
229a	<i>Accumulated amortisation</i>		(85,172,834,490)	(79,878,447,254)
<b>240</b>	<b>Construction in progress</b>		<b>125,518,750</b>	<b>-</b>
<b>250</b>	<b>Other non-current assets</b>		<b>127,398,061,700</b>	<b>126,212,586,974</b>
251	Long-term security deposits		10,512,004,062	10,474,004,062
252	Long-term prepaid expenses	3.7(b)	84,287,371,170	83,495,337,912
253	Deferred income tax assets	3.15	2,598,686,468	2,243,245,000
254	Deposits in the Settlement support fund	3.8	20,000,000,000	20,000,000,000
255	Other non-current assets		10,000,000,000	10,000,000,000
255.1	<i>Deposits in the Derivatives trading clearing fund</i>	3.9	10,000,000,000	10,000,000,000
<b>270</b>	<b>TOTAL ASSETS</b>		<b>17,910,675,072,988</b>	<b>15,446,955,045,214</b>

The notes on pages 16 to 93 are an integral part of these financial statements.



## STATEMENT OF FINANCIAL POSITION (continued)

Code	ITEM	Note	As at	
			31.12.2023 VND	31.12.2022 VND
<b>300</b>	<b>LIABILITIES</b>		<b>9,598,589,845,357</b>	<b>7,555,122,708,990</b>
<b>310</b>	<b>Current liabilities</b>		<b>9,598,589,845,357</b>	<b>7,555,122,708,990</b>
311	Short-term borrowings and finance lease liabilities		9,160,263,661,784	6,938,057,640,000
312	<i>Short-term borrowings</i>	3.10	9,160,263,661,784	6,938,057,640,000
318	Trading obligations	3.11	86,883,655,383	46,315,877,007
320	Short-term trade payables		6,143,330,081	7,079,654,815
322	Taxes and other payables to the State	3.12	72,985,535,867	77,473,019,194
324	Accrued employees' welfares		7,964,741,214	6,746,624,294
325	Short-term accrued expenses	3.13	146,960,118,154	188,422,944,100
329	Other short-term payables	3.14	56,622,200,564	250,047,320,274
331	Bonus and welfare funds		60,766,602,310	40,979,629,306
<b>400</b>	<b>OWNERS' EQUITY</b>		<b>8,312,085,227,631</b>	<b>7,891,832,336,224</b>
<b>410</b>	<b>Owners' equity</b>		<b>8,312,085,227,631</b>	<b>7,891,832,336,224</b>
411	Owners' capital		5,535,583,100,992	5,535,583,100,992
411.1	<i>Share capital</i>	3.16, 6.1	4,580,523,670,000	4,580,523,670,000
411.1a	<i>Ordinary shares with voting rights</i>		4,580,523,670,000	4,580,523,670,000
411.2	Share premium		967,536,880,000	967,536,880,000
411.5	Treasury shares		(12,477,449,008)	(12,477,449,008)
414	Supplementary capital reserve		277,696,843,214	277,696,843,214
415	Financial and operational risk reserve		277,696,843,214	277,696,843,214
416	Other equity reserves		3,961,374,994	3,961,374,994
417	Undistributed earnings	3.17	2,217,147,065,217	1,796,894,173,810
417.1	<i>Realised profits after tax</i>		2,174,138,486,316	1,783,167,200,002
417.2	<i>Unrealised profits</i>		43,008,578,901	13,726,973,808
<b>440</b>	<b>TOTAL RESOURCES</b>		<b>17,910,675,072,988</b>	<b>15,446,955,045,214</b>

The notes on pages 16 to 93 are an integral part of these financial statements.

## STATEMENT OF FINANCIAL POSITION (continued)

## OFF STATEMENT OF FINANCIAL POSITION ITEMS

Code	ITEM	Note	As at	
			31.12.2023	31.12.2022
<b>A</b>	<b>ASSETS OF THE COMPANY AND ASSETS UNDER ENTRUSTMENT</b>			
			<b>Amount (VND)</b>	
004	Bad debts written off		39,928,851,148	39,928,851,148
			<b>Original currency</b>	
005	Foreign currencies			
	United States Dollar		6,498.72	2,050.14
	Japanese Yen		241,915	241,915
	Singapore Dollar		-	844
	British Pound		8,130.78	12,641.66
	New Taiwan Dollar		3,200	3,200
	Canadian Dollar		100	100
	Malaysian Ringgit		750	750
	Euro		6,164.80	-
			<b>Quantity</b>	
006	Number of shares in issue (shares)	4.2(a)	457,211,949	457,211,949
007	Number of treasury shares (shares)	4.2(b)	840,418	840,418
			<b>Par value (VND)</b>	
008	Securities listed/registered to Vietnam Securities Depository and Clearing Corporation ("VSDC")		1,765,271,820,000	1,428,460,460,000
	<i>Freely traded securities</i>		965,271,820,000	408,460,460,000
	<i>Mortgaged securities</i>		800,000,000,000	1,020,000,000,000
009	Securities in custody of VSDC and not yet traded		658,170,000	423,381,500,000
	<i>Freely traded securities</i>		658,170,000	423,381,500,000
010	Securities purchased and awaiting settlement		78,829,660,000	158,247,490,000
	<i>Securities awaiting settlement</i>		78,829,660,000	158,247,490,000
			<b>Quantity</b>	
014	Covered warrants authorised but not yet issued	4.3	140,644,600	270,920,500

The notes on pages 16 to 93 are an integral part of these financial statements.

STATEMENT OF FINANCIAL POSITION  
(continued)OFF STATEMENT OF FINANCIAL POSITION ITEMS  
(continued)

Code	ITEM	As at	
		31.12.2023	31.12.2022
<b>B</b>	<b>ASSETS OF AND LIABILITIES TO CUSTOMERS</b>	<b>Par value (VND)</b>	
021	Securities listed/registered at VSDC	34,069,851,203,976	32,775,352,660,320
021.1	<i>Freely traded securities</i>	30,347,866,262,300	30,046,846,107,000
021.2	<i>Restricted securities</i>	249,290,330,000	63,275,910,000
021.3	<i>Pledged securities</i>	2,320,182,040,000	1,853,864,070,000
021.4	<i>Suspended securities</i>	105,492,250,000	102,322,250,000
021.5	<i>Securities awaiting settlement</i>	637,876,922,700	359,531,281,000
021.7	<i>Customers' deposits for derivatives trading</i>	409,143,398,976	349,513,042,320
022	Securities in custody of VSDC and not yet traded	501,465,000,000	112,394,200,000
022.1	<i>Securities in custody of VSDC and not yet traded – freely traded securities</i>	468,783,590,000	26,410,320,000
022.2	<i>Securities in custody of VSDC and not yet traded – suspended securities</i>	32,681,410,000	85,983,880,000
023	Securities purchased and awaiting settlement	550,145,070,000	356,499,962,000
024b	Securities not in custody of VSDC of investors	5,500,000,000	5,500,000,000
026	Customers' deposits	2,507,535,049,674	2,011,394,444,803
027	<i>Customers' deposits for securities trading</i>	2,098,391,650,698	1,661,881,402,483
027.1	<i>Customers' deposits at VSDC</i>	409,143,398,976	349,513,042,320
031	Payables to customers relating to their deposits at the Company for securities trading	2,098,391,650,698	1,661,881,402,483
031.1	<i>Payables to domestic customers relating to their deposits at the Company for securities trading</i>	2,096,658,931,756	1,659,232,766,064
031.2	<i>Payables to foreign customers relating to their deposits at the Company for securities trading</i>	1,732,718,942	2,648,636,419



Le Thi Thuy Duong  
Preparer



Lam Huu Ho  
Chief Financial Officer  
cum Chief Accountant




Trinh Hoai Giang  
Chief Executive Officer  
25 March 2024

The notes on pages 16 to 93 are an integral part of these financial statements.

## STATEMENT OF COMPREHENSIVE INCOME

Code	ITEM	Note	For the year ended	
			31.12.2023 VND	31.12.2022 VND
<b>OPERATING INCOME</b>				
01	Income from FVTPL financial assets		1,122,444,712,468	1,673,769,166,596
01.1	Realised gains on disposal of FVTPL financial assets	5.1	665,608,273,719	1,329,305,033,052
01.2	Upward revaluation of FVTPL financial assets	5.2	12,425,298,148	(13,745,393,136)
01.3	Dividends and interest income from FVTPL financial assets	5.3	418,916,491,878	454,313,414,603
01.4	Downward revaluation of covered warrants liabilities	5.2	25,494,648,723	(96,103,887,923)
03	Interest income from loans and receivables		1,066,651,824,210	1,273,381,029,024
06	Brokerage fee income		672,114,746,281	881,714,329,917
09	Custody service income		10,013,483,537	9,326,084,675
10	Financial consultancy service income		22,134,559,699	53,809,594,152
11	Other operating income		9,804,471,264	9,444,588,666
<b>20</b>	<b>TOTAL OPERATING INCOME</b>		<b>2,903,163,797,459</b>	<b>3,901,444,793,030</b>
<b>OPERATING EXPENSES</b>				
21	Losses from FVTPL financial assets		(649,559,485,908)	(1,050,570,428,618)
21.1	Realised losses on disposal of FVTPL financial assets	5.1	(640,921,144,130)	(1,077,055,292,017)
21.2	Downward revaluation of FVTPL financial assets	5.2	(8,223,317,807)	21,571,497,129
21.4	Upward revaluation of covered warrants liabilities	5.2	(415,023,971)	4,913,366,270
24	Provisions for financial assets, losses on bad debts, impairment losses of financial assets and interest expenses associated with borrowings	5.4	(487,338,994,343)	(750,725,049,674)
26	Proprietary trading activities	5.5	(48,141,651,795)	(72,102,674,942)
27	Brokerage fee expenses	5.5	(469,988,244,655)	(572,805,427,628)
30	Custody service expenses	5.5	(10,882,377,718)	(9,798,386,787)
31	Financial consultancy service expenses	5.5	(25,316,156,138)	(26,093,851,921)
32	Other operating expenses	5.5	(4,490,885,157)	(4,124,185,703)
<b>40</b>	<b>TOTAL OPERATING EXPENSES</b>		<b>(1,695,717,795,714)</b>	<b>(2,486,220,005,273)</b>

The notes on pages 16 to 93 are an integral part of these financial statements.

STATEMENT OF COMPREHENSIVE INCOME  
(continued)

Code	ITEM	Note	For the year ended	
			31.12.2023 VND	31.12.2022 VND
	<b>FINANCIAL INCOME</b>			
42	Dividend income and interest income from demand deposits		2,230,085,646	2,935,810,645
50	<b>TOTAL FINANCIAL INCOME</b>		<b>2,230,085,646</b>	<b>2,935,810,645</b>
62	<b>GENERAL AND ADMINISTRATIVE EXPENSES</b>	5.6	<b>(367,467,373,811)</b>	<b>(350,767,604,201)</b>
70	<b>OPERATING RESULT</b>		<b>842,208,713,580</b>	<b>1,067,392,994,201</b>
	<b>OTHER INCOME AND EXPENSES</b>			
71	Other income		21,818,182	413,145,454
80	<b>NET OTHER INCOME</b>		<b>21,818,182</b>	<b>413,145,454</b>
90	<b>NET ACCOUNTING PROFIT BEFORE TAX</b>		<b>842,230,531,762</b>	<b>1,067,806,139,655</b>
91	Realised profit		812,948,926,669	1,151,170,557,315
92	Unrealised profit		29,281,605,093	(83,364,417,660)
100	<b>CORPORATE INCOME TAX (“CIT”)</b>	5.7	<b>(167,871,665,855)</b>	<b>(215,318,263,721)</b>
100.1	Corporate income tax – current		(168,227,107,323)	(215,581,526,221)
100.2	Corporate income tax – deferred		355,441,468	263,262,500
200	<b>NET PROFIT AFTER TAX</b>		<b>674,358,865,907</b>	<b>852,487,875,934</b>
300	<b>OTHER COMPREHENSIVE INCOME, NET OF TAX</b>		-	-
400	<b>TOTAL OTHER COMPREHENSIVE INCOME</b>		<b>674,358,865,907</b>	<b>852,487,875,934</b>
500	<b>EARNINGS PER SHARE</b>			
501	Basic earnings per share (VND/share)	5.8	1,475	1,809
502	Diluted earnings per share (VND/share)	5.8	1,475	1,809



Le Thi Thuy Duong  
Preparer



Lam Huu Ho  
Chief Financial Officer  
cum Chief Accountant




Trinh Hoai Giang  
Chief Executive Officer  
25 March 2024

The notes on pages 16 to 93 are an integral part of these financial statements.

**STATEMENT OF CASH FLOWS**  
**(Indirect method)**

Code	ITEM	Note	For the year ended	
			31.12.2023 VND	31.12.2022 VND
	<b>Cash flows from operating activities</b>			
01	<b>Net accounting profit before tax</b>		<b>842,230,531,762</b>	<b>1,067,806,139,655</b>
02	<b>Adjustments for:</b>		<b>446,688,814,103</b>	<b>612,711,086,893</b>
03	Depreciation and amortisation		31,007,288,799	25,935,323,604
04	Provisions		427,207,338	-
06	Interest expense	5.4	486,911,787,005	750,725,049,674
07	Profits from investing activities		-	(409,090,909)
08	Accrued interest income	3.4	(71,657,469,039)	(163,540,195,476)
10	<b>Increase/(decrease) in non-cash expenses</b>		<b>8,638,341,778</b>	<b>(26,484,863,399)</b>
11	Downward revaluation of FVTPL financial assets and upward revaluation of covered warrants liabilities		8,638,341,778	(26,484,863,399)
18	<b>(Decrease)/increase in non-cash income</b>		<b>(37,919,946,871)</b>	<b>109,849,281,059</b>
19	Upward revaluation of FVTPL financial assets and downward revaluation of covered warrants liabilities		(37,919,946,871)	109,849,281,059
30	<b>Changes in working capital</b>		<b>(5,812,966,072,921)</b>	<b>4,967,859,375,728</b>
31	(Increase)/decrease in FVTPL financial assets		(793,455,429,425)	954,993,967,384
33	(Increase)/decrease in loans		(4,756,141,237,274)	6,311,114,177,041
37	Decrease in service-related receivables		299,197,848,076	58,754,920,373
39	Decrease in other receivables		163,667,033,812	199,382,983,112
41	Decrease in accrued expenses (excluding interest expenses)		(28,458,048,121)	(22,405,086,444)
42	(Increase)/decrease in prepaid expenses		(6,140,226,972)	86,201,370
43	CIT paid	3.12	(156,278,768,514)	(237,357,472,933)
44	Interest paid		(499,998,664,830)	(734,237,733,852)
45	(Decrease)/increase in trade payables		(3,253,298,079)	13,084,078,028
46	Increase in employee welfare payables		1,218,116,920	609,623,977
47	Decrease in tax and other payables to the State (excluding CIT paid)		(16,435,822,136)	(19,752,652,487)
50	Increase/(decrease) in other short-term payables (including covered warrants liabilities)		95,151,812,622	(1,570,227,957,041)
51	Other receipts from operating activities		86,600,000	15,219,238,000
52	Other payments for operating activities		(112,125,989,000)	(1,404,910,800)
60	<b>Net cash (outflow for)/inflow from operating activities</b>		<b>(4,553,328,332,149)</b>	<b>6,731,741,019,936</b>
	<b>Cash flows from investing activities</b>			
61	Cash paid for purchases of fixed assets		(27,794,710,850)	(35,721,688,981)
62	Proceeds from disposals of fixed assets		-	450,000,000
70	<b>Net cash outflow for investing activities</b>		<b>(27,794,710,850)</b>	<b>(35,271,688,981)</b>

The notes on pages 16 to 93 are an integral part of these financial statements.

**STATEMENT OF CASH FLOWS**  
**(Indirect method)**  
**(continued)**

Code	ITEM	Note	For the year ended	
			31.12.2023 VND	31.12.2022 VND
	<b>Cash flows from financing activities</b>			
73.2	Proceeds from borrowings	3.10	49,420,848,122,941	74,341,648,152,273
74.3	Repayments of principals of borrowings	3.10	(47,198,642,101,157)	(82,443,460,642,515)
76	Payments of dividends	3.14	(457,166,430,700)	(152,518,669,765)
<b>80</b>	<b>Net cash inflow from/(outflow) for financing activities</b>		<b>1,765,039,591,084</b>	<b>(8,254,331,160,007)</b>
<b>90</b>	<b>Net decrease in cash and cash equivalents</b>		<b>(2,816,083,451,915)</b>	<b>(1,557,861,829,052)</b>
<b>101</b>	<b>Cash and cash equivalents at beginning of the year</b>		<b>5,640,650,158,821</b>	<b>7,198,511,987,873</b>
101.1	Cash	3.1	5,640,650,158,821	7,198,511,987,873
<b>103</b>	<b>Cash and cash equivalents at end of the year</b>		<b>2,824,566,706,906</b>	<b>5,640,650,158,821</b>
103.1	Cash	3.1	2,824,566,706,906	5,640,650,158,821

The notes on pages 16 to 93 are an integral part of these financial statements.

**STATEMENT OF CASH FLOWS**  
(Indirect method)  
(continued)

**CASH FLOWS OF BROKERAGE AND ENTRUSTMENT ACTIVITIES**

Code	ITEM	For the year ended	
		31.12.2023 VND	31.12.2022 VND
	<b>Cash flows from brokerage and entrustment activities</b>		
01	Brokerage trading proceeds	130,037,097,492,020	174,546,456,508,252
02	Brokerage trading payments	(129,764,882,096,780)	(174,815,005,368,260)
07	Receipts for settlement of customers' transactions	174,308,336,512	-
08	Payments for customers' securities transactions	-	(336,944,183,526)
11	Payments for custody fees of customers	(10,013,483,537)	(9,326,084,675)
<b>20</b>	<b>Increase/(decrease) in customers' deposits</b>	<b>436,510,248,215</b>	<b>(614,819,128,209)</b>
<b>30</b>	<b>Customers' deposits at beginning of year</b>	<b>1,661,881,402,483</b>	<b>2,276,700,530,692</b>
31	Cash at bank	1,661,881,402,483	2,276,700,530,692
32	<i>Customers' deposits for securities trading under monitoring of the Company</i>	<i>1,661,881,402,483</i>	<i>2,276,700,530,692</i>
<b>40</b>	<b>Customers' deposits at end of year</b>	<b>2,098,391,650,698</b>	<b>1,661,881,402,483</b>
41	Cash at bank	2,098,391,650,698	1,661,881,402,483
42	<i>Customers' deposits for securities trading under monitoring of the Company</i>	<i>2,098,391,650,698</i>	<i>1,661,881,402,483</i>



Le Thi Thuy Duong  
Preparer



Lam Huu Ho  
Chief Financial Officer  
cum Chief Accountant




Trinh Hoai Giang  
Chief Executive Officer  
25 March 2024

The notes on pages 16 to 93 are an integral part of these financial statements.



HO CHI MINH CITY SECURITIES CORPORATION

Form B04 – CTCK

STATEMENT OF CHANGES IN EQUITY

Items	As at		For the year ended 31 December 2022		For the year ended 31 December 2023		As at	
	1.1.2022 VND	1.1.2023 VND	Increase VND	Decrease VND	Increase VND	Decrease VND	31.12.2022 VND	31.12.2023 VND
1. Owners' capital	5,535,583,100,992	5,535,583,100,992	-	-	-	-	5,535,583,100,992	5,535,583,100,992
1.1 Ordinary shares with voting right	4,580,523,670,000	4,580,523,670,000	-	-	-	-	4,580,523,670,000	4,580,523,670,000
1.2 Share premiums	967,536,880,000	967,536,880,000	-	-	-	-	967,536,880,000	967,536,880,000
1.3 Treasury shares	(12,477,449,008)	(12,477,449,008)	-	-	-	-	(12,477,449,008)	(12,477,449,008)
2. Supplementary capital reserve	277,696,843,214	277,696,843,214	-	-	-	-	277,696,843,214	277,696,843,214
3. Financial risk and operation reserve	277,696,843,214	277,696,843,214	-	-	-	-	277,696,843,214	277,696,843,214
4. Other equity funds	3,961,374,994	3,961,374,994	-	-	-	-	3,961,374,994	3,961,374,994
5. Undistributed earnings	1,230,314,760,376	1,796,894,173,810	852,487,875,934	(285,908,462,500)	674,358,865,907	(254,105,974,500)	1,796,894,173,810	2,217,147,065,217
5.1 Realised profit after tax	1,133,223,368,908	1,783,167,200,002	935,852,293,594	(285,908,462,500)	645,077,260,814	(254,105,974,500)	1,783,167,200,002	2,174,138,486,316
5.2 Unrealised profit/(loss)	97,091,391,468	13,726,973,808	(83,364,417,660)	-	29,281,605,093	-	13,726,973,808	43,008,578,901
<b>Total</b>	<b>7,325,252,922,790</b>	<b>7,891,832,336,224</b>	<b>852,487,875,934</b>	<b>(285,908,462,500)</b>	<b>674,358,865,907</b>	<b>(254,105,974,500)</b>	<b>7,891,832,336,224</b>	<b>8,312,085,227,631</b>

Le Thi Thuy Duong  
Preparer

Lam Huu Ho  
Chief Financial Officer  
cum Chief Accountant



Trinh Hoai Giang  
Chief Executive Officer  
25 March 2024

The notes on pages 16 to 93 are an integral part of these financial statements.

**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 DECEMBER 2023**

**1 GENERAL INFORMATION**

***Establishment and listing***

Ho Chi Minh City Securities Corporation (“the Company”) is a joint stock company incorporated in Vietnam under Business registration certificate No. 4103001573 issued by the Department of Planning and Investment of Ho Chi Minh City on 23 April 2003 and the Establishment and operation licence No. 11/UBCK-GPHĐKD issued by the State Securities Commission (“SSC”) on 29 April 2003. The Establishment and operation licence was amended several times and the latest amendment No. 10/GPĐC-UBCK was issued on 1 March 2024.

The Company was listed on the Ho Chi Minh City Stock Exchange in accordance with Decision No. 27/QĐ-SGDHCM issued by the Ho Chi Minh City Stock Exchange on 20 April 2009 with the ticker symbol of HCM.

***Headquarter and contact information***

The Company is headquartered at 2-5-6-7-11-12th Floor, AB Tower, 76A Le Lai Street, Ben Thanh Ward, District 1, Ho Chi Minh City, Vietnam.

Contact information:  
Email: [info@hsc.com.vn](mailto:info@hsc.com.vn)  
Telephone: (+84 28) 3823 3299

***Company charter***

The Company’s Charter was last updated on 8 August 2022.

***Headcount***

As at 31 December 2023, the Company had 647 employees (as at 31 December 2022: 658 employees).

***Capital position***

	<b>As at 31 December 2023  (“the reporting date”) VND</b>
Charter capital	4,580,523,670,000
Total owners’ equity	8,312,085,227,631
Total assets	<u>17,910,675,072,988</u>

**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 DECEMBER 2023****1 GENERAL INFORMATION (continued)*****Investment objectives and investment restrictions***

Being a listed broker firm in the Vietnamese securities market, the Company aims to contribute to the development of the securities market and deliver benefits to customers, investors and its shareholders. The Company's investment portfolio and its restrictions shall follow the investment objectives and investment strategy as stipulated in its Charter and applicable securities laws and regulations.

***Structure of the Company and businesses***

As at 31 December 2023, the Company had 1 branch and 1 transaction office in Vietnam.

***Principal activities***

The principal activities of the Company include provision of securities brokerage services, margin loans, proprietary securities trading, securities investment consultancy services, corporate finance consultancy services, securities underwriting services and securities custodian services.

***Overview of business operations during the year and their impacts to the financial statements***

Profit after tax of 2023 decreased by 21% as compared to prior year result, primarily due to the following:

- Revenue in 2023 decreased by 26% compared to 2022 (excluding the effect of revenue and operating expenses mentioned below), in particular:
  - Securities brokerage revenue in 2023 decreased by 24% due to a decrease in trading volume of the whole market compared to last year;
  - Margin lending revenue in 2023 decreased by 16%, influenced by the weakening of liquidity compared to 2022;
  - The results of proprietary trading activities (the net amount of items 1 and 21 in the statement of comprehensive income) decreased by 24% versus prior year due to market fluctuations which were not favourable for investment activities.
- Operating expenses (excluding the effect of item 21 as mentioned above) in 2023 decreased by 27% compared to 2022, mainly due to a decrease in the cost of securities brokerage operations and margin lending corresponding to a decrease in brokerage revenue and margin lending revenue.
- General and administrative expenses increased by 5% in line with the Company's operation and growth.

**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 DECEMBER 2023****2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES****2.1 Basis of preparation of financial statements**

The financial statements have been prepared in accordance with Vietnamese Accounting Standards, the Vietnamese Corporate Accounting System, Circular 210/2014/TT-BTC dated 30 December 2014 (“Circular 210/2014/TT-BTC”), Circular 334/2016/TT-BTC dated 27 December 2016 (“Circular 334/2016/TT-BTC”), Official Letter No. 6190/BTC-CĐKT dated 12 May 2017 (“Official Letter 6190/BTC-CĐKT”) and Circular 23/2018/TT-BTC dated 12 March 2018 (“Circular 23/2018/TT-BTC”), all issued by the Ministry of Finance, and prevailing regulations on preparation and presentation of financial statements applicable to securities companies operating in Vietnam.

The accompanying financial statements are not intended to present financial position and results of operations, cash flows and changes in equity in accordance with accounting principles generally accepted in jurisdictions other than Vietnam. The accounting principles and practices utilised in Vietnam may differ from those generally accepted in countries and jurisdictions other than Vietnam.

The financial statements in Vietnamese are the official statutory financial statements of the Company. The financial statements in English have been translated from the Vietnamese version.

The financial statements have been prepared under the historical cost convention as modified by the revaluation of financial assets at fair value through profit or loss (“FVTPL”) and available-for-sale financial assets (“AFS”) based on market value or fair value (in case where market value is not available).

**2.2 Critical accounting estimates**

The preparation of financial statements in conformity with Vietnamese Accounting Standards, the Vietnamese Corporate Accounting System and prevailing regulations on preparation and presentation of financial statements applicable to securities companies operating in Vietnam requires the Board of Management to make estimates and assumptions that affect the reported amounts of assets, liabilities and disclosures of contingent assets and liabilities at the reporting date and the reported amounts of revenues and expenses during the financial year.

The areas involving significant estimates and assumptions are as follows:

- Market value/fair value of financial assets (Note 2.7 and Note 3.2);
- Provisions for impairment loss of loans (Note 2.7 and Note 3.3).

Such estimates and assumptions are continually evaluated. They are based on historical experiences and other factors, including expectations of future events that may have a financial impact on the Company and that are assessed by the Board of Management to be reasonable under the circumstances.

**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 DECEMBER 2023****2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)****2.3 Form of records applied**

The Company uses the accounting software tailored in general journal to record its transactions.

**2.4 Fiscal year**

The Company's fiscal year is from 1 January to 31 December.

**2.5 Currency**

The financial statements are presented in the Vietnamese Dong ("VND" or "Dong"), which is also the Company's functional currency.

Transactions arising in foreign currencies are translated at exchange rates ruling at the transaction dates. Foreign exchange differences arising from these transactions are recognised in profit or loss of the statement of comprehensive income.

Monetary assets and liabilities denominated in foreign currencies at the reporting date, except liabilities whose foreign exchange risk exposure has been hedged, are respectively translated at the buying and selling exchange rates at the reporting date of the commercial bank where the Company regularly trades. Foreign currencies deposited in bank at the reporting date are translated at the buying exchange rate of the commercial bank where the Company opens the foreign currency accounts.

Foreign exchange differences arising from these translations are recognised as income or expenses in profit or loss of the statement of comprehensive income.

**2.6 Cash and cash equivalents**

Cash and cash equivalents comprise cash on hand, cash in transit, cash at bank of the Company, and other short-term investments with maturity within three (3) months since purchase, which are highly liquid, readily convertible to cash and subject to an insignificant risk of conversion.

Cash of customers for securities trading activities and cash of issuers are accounted for off statement of financial position.

**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 DECEMBER 2023****2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)****2.7 Financial assets excluding receivables****(a) Classification and measurement***(i) Financial assets measured at fair value through profit or loss (“FVTPL”)*

Financial assets at fair value through profit or loss are financial assets held for trading or designated by the Board of Management at initial recognition at fair value through profit or loss.

A financial asset is classified as held for trading if meeting one of the following conditions:

- It is purchased or originated for resale/repurchase in the short term; or
- At initial recognition, it constitutes a part of an identified portfolio of financial instruments which are traded for short-term profits; or
- It is a derivative (except those defined as financial guarantees or effective hedges).

At initial recognition, a financial asset is designated at fair value through profit or loss if such designation promotes the fairness of its presentation due to one of the following reasons:

- Such designation eliminates or significantly reduces a measurement or recognition inconsistency (also called as “accounting mismatch”) that would otherwise arise due to different bases; or
- It gives rise to a group of financial assets whose performance is evaluated on a fair value basis, in accordance with a documented risk management or investment strategy and internally disseminated to the Company’s key management (as defined in Vietnamese Accounting Standard on Related party disclosure) such as Board of Directors, Board of Management and major shareholders.

Financial assets at fair value through profit or loss are initially recorded at cost exclusive of transaction costs. Transaction costs related to purchases of FVTPL financial assets are expensed off immediately.

Financial assets at fair value through profit or loss are subsequently measured at market value or fair value (in case market value is not available). Shares not traded on active market and those whose fair value is not reliably determined are accounted at cost.

All gains or losses arising from change in fair value of FVTPL financial assets are recognised in profit or loss of the Statement of comprehensive income.

**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 DECEMBER 2023****2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)****2.7 Financial assets excluding receivables (continued)****(a) Classification and measurement (continued)****(ii) Held-to-maturity financial assets (“HTM”)**

HTM financial assets are non-derivative financial assets with the following characteristics:

- Payments are fixed or determinable;
- Maturity is fixed;
- The Company has positive intention and ability to hold to maturity.

The following assets are excluded from HTM financial assets:

- Non-derivatives classified as FVTPL financial assets at initial recognition;
- Non-derivatives classified as available-for-sale (“AFS”) financial assets; and
- Non-derivatives qualifying conditions to be classified as loans and receivables.

A financial asset shall not be classified as held-to-maturity if the Company has, during the current financial year or during the two preceding financial years, sold or reclassified more than an insignificant amount of HTM financial assets before maturity (more than insignificant in relation to the total amount of HTM financial assets) other than sales or reclassifications that:

- are so close to maturity or the financial asset's call date (less than three months before maturity) that changes in the market rate of interest would not have a significant effect on the financial asset's fair value;
- occur after the Company has collected substantially all of the financial asset's original principal through scheduled payments or prepayments; or
- are attributable to an isolated event that is beyond the Company's control, is non-recurring and could not have been reasonably anticipated by the Company.

HTM financial assets are initially recorded at cost inclusive of directly attributable purchase costs, subsequently measured at amortised cost using effective interest rate method (“EIR”).

Effective interest method is a method used in calculating the amortised cost of an HTM financial asset or a group of HTM financial assets and in the allocation and recognition of the interest revenue or interest expense in profit or loss over the relevant period.

The effective interest rate is the rate that exactly discounts estimated future cash payments or receipts through the financial instrument's expected life, or a shorter year where appropriate, to the net present value of a financial asset or a financial liability.

**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 DECEMBER 2023****2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)****2.7 Financial assets excluding receivables (continued)****(a) Classification and measurement (continued)****(ii) Held-to-maturity financial assets (“HTM”) (continued)**

Amortised cost of HTM financial assets is determined at historical cost less principal received plus (or less) accumulated amortisation using effective interest rate method between historical cost and maturity value, less impairment loss (if any).

At the reporting date, HTM investments are provided for impairment loss when there is any objective evidence of impairment or recoverability as a result of one or more events that occurred subsequent to initial recognition and affected estimated future cash flows of HTM investments. Objective evidence of impairment may include:

- Significant financial difficulty of the issuer or the obligor;
- A breach of contract, such as default or delinquency in interest or principal payments;
- The lender, for economic or legal reasons relating to the borrower's financial difficulty, granting to the borrower a concession that the lender would not otherwise consider;
- It is becoming probable that the borrower will enter bankruptcy or another financial reorganisation;
- Observable data indicating that there is a measurable decrease in the estimated future cash flows from a group of financial assets since the initial recognition of those assets, although the decrease cannot yet be identified with the individual financial assets in the group, including:
  - Adverse changes in the payment status of borrowers in the group; or
  - National or local economic conditions that correlate with defaults on the assets in the group.

Provision for impairment of HTM financial assets is determined at the difference of the estimated recoverable amount and the carrying value of HTM financial assets at the reporting date. Provision/(reversal of provision) for such impairment is debited/credited to expenses in profit or loss of the statement of comprehensive income.

HTM financial assets are classified as current and non-current assets in the statement of financial position based on their remaining maturity as at the reporting date.



NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 DECEMBER 2023

## 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

## 2.7 Financial assets excluding receivables (continued)

(a) *Classification and measurement (continued)*(iii) *Loans*

Loans are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market.

In the reporting year, the Company had the following types of loans:

- **Margin loans:** the amounts lent to customers for their purchases of listed securities in accordance with Decision 87/QĐ-UBCK issued by the State Securities Commission on 25 January 2017. According to this regulation, the initial margin (ratio of net equity to market value of security to be purchased on margin as at trading date) is set by the Company but shall be not lower than 50%. The margin loans are collateralised by securities eligible for margin lending.
- **Trading advances:** the amounts advanced to customers at the trading date and/or the day right after. These amounts are repaid within two (2) trading days.

Loans are initially recorded at cost and subsequently measured at amortised cost using the effective interest rate method (“EIR”).

Amortised cost of loans is determined at historical cost less principal received plus (or less) accumulated amortisation using the EIR between historical cost and maturity value, less impairment loss (if any).

As at reporting date, loans are provided for impairment loss when there is any objective evidence of impairment. Provision for impairment of loans is determined at the difference of market value of collateral and the carrying value of loans at the reporting date. Provision/(reversal of provision) for such impairment is debited/(credited) to expenses in profit or loss of the statement of comprehensive income.

(iv) *Available-for-sale financial assets (“AFS”)*

Available-for-sale financial assets are non-derivative financial assets that are not classified as FVTPL, HTM, nor loans and receivables.

Available-for-sale financial assets are initially recorded at cost inclusive of directly attributable purchase cost.

**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 DECEMBER 2023****2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)****2.7 Financial assets excluding receivables (continued)****(a) Classification and measurement (continued)***(iv) Available-for-sale financial assets (“AFS”) (continued)*

At the reporting date, AFS financial assets are measured at fair value. Those equities not traded on active market or those whose fair value is not reliably determined are accounted at cost.

All gains or losses from revaluation of AFS financial assets are accounted for directly in equity (other comprehensive income) through the statement of changes in equity, exclusive of impairment losses. Such recognition is applied until the asset is de-recognised.

At derecognition, accumulated gains or losses in equity are recognised in profit or loss of the statement of comprehensive income as a reclassification. Gains using effective interest method is recognised in profit or loss of the statement of comprehensive income in accordance with Standard on Revenue recognition.

As at reporting date, AFS financial assets are provided for impairment loss when there is any objective evidence of impairment.

Objective evidence of impairment for debt instruments may include those identified as for HTM financial instruments.

Objective evidence of impairment for equity instruments may include:

- Significant changes which adversely affect the issuer’s operations as a result of their impacts on the technological, market, economic or legal environment, and indicates that the cost of the equity instrument may not be recovered;
- A significant or prolonged decline in the fair value of an investment in an equity instrument below its cost.

Provision for impairment is determined at the difference of the estimated recoverable amount and the carrying value of AFS financial assets at the reporting date.

Impairment loss of AFS financial asset is recorded directly to previously recognised revaluation gain in equity (if any), when there is objective evidence that the AFS financial asset is impaired, accumulated revaluation loss in equity is reclassified to profit or loss of the statement of comprehensive income despite that asset is yet derecognised.

**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 DECEMBER 2023****2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)****2.7 Financial assets excluding receivables (continued)****(b) Reclassification***(i) Reclassification of non-FVTPL financial assets upon disposal*

Non-FVTPL financial assets are reclassified to FVTPL financial assets before disposal. Accumulated revaluation of AFS financial assets in equity will be recorded in the Statement of comprehensive income as a reclassification.

*(ii) Reclassification due to change in intention/ability to hold the financial assets*

Reclassification of financial assets due to change in intention/ability to hold the assets is permitted, provided that:

- Non-derivative FVTPL financial assets that are not required to be classified as FVTPL at initial recognition may be reclassified as loans and receivables in limited circumstances or cash and cash equivalents if meeting certain conditions for reclassification. Gains and losses from revaluation of FVTPL financial assets arising before the reclassification are not reversed;
- If the change in intention/ability to hold a financial asset result in it being inappropriately reclassified as an HTM asset, that asset must be reclassified as AFS and re-measured at fair value. Difference between its carrying value and fair value is recognised in profit or loss of the statement of comprehensive income as a reclassification.

**(c) Recognition/de-recognition**

Purchases and sales of financial assets are recognised on trade date – the date on which the Company becomes a party to the contractual provisions of the instruments.

Financial assets are de-recognised when the right to receive cash flows from the financial assets has expired or the Company has transferred substantially all risks and rewards of ownership of those financial assets.

When the Company has transferred its rights to receive cash flows from an asset or has entered into a pass-through arrangement but has neither transferred substantially all the risks and rewards of the asset nor transferred control of the asset, the asset is recognised to the extent of the Company's continuing involvement in the asset. In that case, the Company also recognises an associated liability. The transferred asset and the associated liability are measured on a basis that reflects the rights and obligations that the Company has retained.

**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 DECEMBER 2023****2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)****2.7 Financial assets excluding receivables (continued)****(d) Initial recognition**

FVTPL financial assets are initially recognised at purchase cost exclusive of transaction costs. Other financial assets are initially recorded at historical cost including directly attributable purchase cost.

Bonus issues and stock dividends are initially recognised as financial assets at nil cost.

**(e) Determination of market value/fair value**

The Company applies valuation bases for financial assets in accordance with Circular 91/2020/TT-BTC dated 13 November 2020 regarding capital adequacy ratio of securities trading entities (“Circular 91/2020/TT-BTC”) in determining the market value/fair value of financial assets, in particular:

(i) *Shares listed on stock exchanges, shares of public companies registered for trading on the Unlisted Public Company Market (“UPCoM”)*

These shares are revalued at the closing price of the latest trading date up to the reporting date. Shares trading on UPCoM are revalued based on the reference price of the latest trading day prior to reporting date.

(ii) *Other shares*

Other shares are measured at fair value based on review of financial position and book value of the issuers at reporting date.

(iii) *Bonds listed on stock exchanges*

These bonds are revalued based on quoted price on stock exchanges at the latest trading date prior to the valuation date plus accrued interests. Those bonds not traded for more than two (2) weeks prior to valuation date are carried at their purchase prices plus accrued interests.

(iv) *Unlisted bonds*

Unlisted bonds are measured at their purchase prices plus accrued interests.

(v) *Certificates of open-ended funds/exchanged traded fund (“ETF”)*

Certificates of open-ended funds/ETF are revalued at net asset value per fund unit at the fund’s latest valuation up to the reporting date of the Company.

(vi) *Delisted shares/shares suspended from six days or longer*

These shares are revalued based on its book value at the latest reporting date.

**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 DECEMBER 2023****2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)****2.7 Financial assets excluding receivables (continued)****(e) Determination of market value/fair value (continued)**

Unless otherwise stated above, securities are measured at fair value based on review of financial position and book value of the issuers at valuation date.

**(f) Recognition of gains/(losses)***Purchase transaction costs*

Transaction costs related to purchases of FVTPL financial assets are expensed off in the statement of comprehensive income, while transaction costs related to purchases of other financial assets are included in the cost of these assets.

*Selling transaction costs*

Selling transaction costs are expensed off.

*Gain/(loss) on disposal*

Gain/(loss) on disposal of financial assets are accounted for as income/(expenses) in profit or loss of the statement of comprehensive income. Costs of disposed financial assets are determined using the weighted average method up to the end of trading dates.

*Provision/(reversal of provision) for impairment of financial assets*

Provision/(reversal of provision) for impairment of financial assets is debited/(credited) to expenses in profit or loss of the statement of comprehensive income.

**2.8 Receivables**

Receivables comprise receivables from disposal of financial assets, dividend and interest receivable, service-related receivables, receivables from trading errors and other receivables. Receivables are recorded on an accrual basis and presented at cost less provision for impairment (if any).

Receivables are classified as current and non-current assets in the statement of financial position based on their remaining maturity as at the reporting date.

Provision for doubtful debts is made for each outstanding amount based on number of days past due according to initial payment commitment (without considering any mutually agreed extension) or based on the estimated loss that may arise. Bad debts are written off when identified.

Provision/(reversal of provision) for impairment is debited/credited to expenses in profit or loss of the statement of comprehensive income.

**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 DECEMBER 2023****2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)****2.9 Futures**

Futures are listed derivatives in which the parties commit to:

- Buy or sell a volume of underlying asset at a pre-determined price on a pre-determined future date; or
- Settle the difference between the pre-determined transaction price and the price of the underlying asset on the pre-determined future date.

The Company accounts for futures in accordance with guidance of the Official Letter 6190/BTC-CĐKT, in particular:

***Proprietary trading activities***

Deposit for derivative trading activities is accounted for as “Other current assets” in the statement of financial position.

Securities deposited for derivative trading activities are not de-recognised but rather monitored under sub-accounts of the same type of financial assets and separately disclosed in the financial statements.

Gain (or loss) on futures position is determined and settled on a daily basis at the difference between the closing settlement price on accounting date and that on the latest trading date. Gain (or loss) on futures position is accounted for as realised income (or expense) in the statement of comprehensive income under item “Gain (or loss) on disposal of FVTPL financial assets”.

Interest arising on deposit for derivative trading activities is accounted for as a financial income in the statement of comprehensive income under item “Dividend income and interest income from demand deposits”.

***Brokerage activities***

Deposit in the Derivative Clearing Fund is accounted for as “Other non-current assets” in the Statement of financial position.

Revenue from futures brokerage is accounted for in the statement of comprehensive income under item “Brokerage fee income”.

Cash and securities deposited for derivative trading activities of customers is accounted for off statement of financial position under item “Customers’ deposits for derivative trading” and “Customers’ deposits at VSDC”.

**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 DECEMBER 2023****2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)****2.10 Fixed assets***Tangible and intangible fixed assets*

Fixed assets are stated at historical cost less accumulated depreciation or amortisation. Historical cost includes all costs necessary to bring the assets to working condition for their intended use. Subsequent expenditures can be capitalised only if they result in probable future economic benefits from using the assets. Unqualified expenditures are immediately expensed off.

*Depreciation and amortisation*

Fixed assets are depreciated/amortised using the straight-line method to write off the historical cost of the fixed assets over their estimated useful lives, specifically as below:

Motor vehicles	6 years
Office equipment	3 - 5 years
Computer software	3 - 4 years

*Disposals*

Gains or losses on disposals are determined by comparing net disposal proceeds with the carrying amount of the fixed assets and are recognised as income or expense in the statement of comprehensive income.

*Construction in progress*

Construction in progress represents the cost of assets in the course of completion for operation or administrative purposes, including all necessary costs for qualifying assets. Depreciation of these assets, on the same basis as other fixed assets, commences when they are ready for their intended use.

**2.11 Operating leases**

Leases where a significant portion of the risks and rewards incidental to the asset ownership is retained by the lessor are classified as operating leases. Operating lease payments are charged to the statement of comprehensive income on a straight-line basis over the lease term.

**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 DECEMBER 2023****2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)****2.12 Prepaid expenses**

Prepaid expenses include prepayments for goods and services, tools and equipment not qualified to be recognised as fixed assets under prevailing regulations. Prepaid expenses are initially recorded at cost and allocated to expenses over their estimated useful lives using the straight-line method.

The following items are classified as prepaid expenses and amortised to expenses over two (2) to forty (40) years in profit or loss of the statement of comprehensive income:

- Office renovations;
- Office rentals; and
- Office supplies.

**2.13 Short-term/long-term security deposits**

Short-term/long-term security deposits are recognised when the Company makes its payments in accordance with contractual terms and are classified as other current/ non-current assets.

**2.14 Liabilities****(a) Recognition/de-recognition**

Liabilities are recognised when the Company has an obligation as a result of receipts of assets, commits or becomes a party to the contractual provisions. Liabilities are de-recognised when such obligations are fully discharged. Liabilities are recognised on an accrual basis and under prudence concept.

**(b) Classification**

Classifications of liabilities are based on the type of transactions on which they arise as follows:

- Borrowings;
- Trading obligations;
- Covered warrant liabilities;
- Trade payables arising from purchases of financial assets, goods or services; and
- Other payables including non-trade payables and those not arising from purchases of financial assets, goods and services.

Liabilities are classified as current and non-current liabilities in the statement of financial position based on their remaining year from the reporting date to their maturity dates.



**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 DECEMBER 2023****2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)****2.15 Offsetting financial instruments**

Financial liabilities are contractual obligations to deliver cash or another financial asset to another entity, or to exchange financial assets or financial liabilities with another entity under conditions that are potentially unfavourable to the Company, or contracts that may be settled in the Company's own equity instruments.

Financial assets and liabilities are offset, and the net amount is presented in the statement of financial position when there is a legally enforceable right to offset the recognised amounts and the Company has an intention to settle on a net basis, or to realise the asset and settle the liability simultaneously.

**2.16 Borrowings**

Borrowings include borrowings from banks and third parties. Borrowings are stated at cost as at the reporting date.

Borrowings are classified as current and non-current liabilities in the statement of financial position based on their remaining year from the reporting date to their maturity dates.

**2.17 Covered warrants**

Covered warrant is a collateralised security issued by securities companies that gives the holders the right to buy from (call warrant) or sell to (put warrant) the warrant issuer an underlying asset at a pre-determined price, at or by a pre-determined point of time, or receive an amount of cash at the difference between exercise price and price of the underlying asset on exercise date. The securities companies issuing covered warrants are required to deposit cash and financial assets, or obtain bank guarantees to secure their obligations to the warrant holders.

The Company accounts for covered warrants in accordance with the guidance of Circular 23/2018/TT-BTC, in particular:

**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 DECEMBER 2023****2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)****2.17 Covered warrants (continued)*****Covered warrants issued by the Company***

Proceeds from issuance of warrants are accounted as covered warrant liabilities.

When the Company buys back covered warrants it issued for market-making purpose, or when the covered warrants are delisted and buybacks are mandatory, positive (or negative) differences between buyback price and carrying value of covered warrants are recognised as loss (or gain) in the statement of comprehensive income.

All costs incurred for buybacks and issuance of covered warrants are expensed off immediately. Indemnifications and penalties from late payments for customers are accounted as other expenses.

As at reporting date, covered warrants are fair valued. Increase (or decrease) in fair value of covered warrants is recognised in loss (or gain) in the statement of comprehensive income.

Gain (or loss) on expiry of covered warrant is recognised as gain (or loss) on disposal of FVTPL financial assets in the statement of comprehensive income.

Authorised quantity of covered warrants, issued quantity of covered warrants and buyback quantity of covered warrants are monitored off statement of financial position. Such quantities as at reporting date are disclosed in the off statement of financial position items.

***Securities used as hedges against covered warrants***

Securities used as hedges against position of covered warrants are monitored under separate accounts and revalued at reporting date. Revaluation result is accounted similarly to FVTPL or AFS financial assets.

***Proprietary trading of covered warrants***

When the Company purchases covered warrants issued by other issuers for investing purpose, such covered warrants are accounted similarly to FVTPL financial assets.

**2.18 Income tax paid on behalf of investors**

According to the prevailing taxation regulations in Vietnam, the Company is required to withhold foreign contractor tax of 0.1% on trading proceeds of foreign institutional investors and pay on their behalf. For individual investors (both residents and non-residents), the Company is required to withhold personal income tax ("PIT") of 0.1% on their trading proceeds. The Company will declare and make tax payment on behalf of these investors. For local institutional investors, the Company is not responsible for withholding tax as these entities are responsible for their own tax payments and declarations.

**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 DECEMBER 2023****2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)****2.19 Accrued expenses**

Accrued expenses include liabilities for goods and services received in the reporting year but not yet paid due to pending invoices or insufficient records and documents. Accrued expenses are recorded as expenses of the reporting year.

**2.20 Provisions**

Provisions are recognised when the Company has a present legal or constructive obligation as a result of past events; it is probable that an outflow of resources will be required to settle the obligation and the amount has been reliably estimated. Provisions are not recognised for future operating losses.

Provisions are measured at the expenditures expected to be required to settle the obligations. If the time value of money is material, provisions will be measured at the present value using pre-tax rates that reflect current market assessments of the time value of money and the risks specific to the obligations. Increases in the provision due to passage of time are recognised as financial expenses.

Changes in the provision balances during the year are debited or credited to operating expenses.

**2.21 Provisions for severance allowances**

In accordance with Vietnamese labour laws, employees of the Company who have worked regularly for full 12 months or longer, are entitled to a severance allowance. The working year used for the calculation of severance allowance is the year during which the employee actually works for the Company less the year during which the employee participates in the unemployment insurance scheme in accordance with the labour regulations and the working year for which the employee has received severance allowance from the Company.

The severance allowance is accrued at the end of the year on the basis that each employee is entitled to half of an average monthly salary for each working year. The average monthly salary used for calculating the severance allowance is the employee contract's average salary for the year prior to the reporting date.

This allowance will be paid as a lump sum when employees terminate their labour contracts in accordance with current regulations.

**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 DECEMBER 2023****2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)****2.22 Equity****(a) Owners' capital**

Owners' capital is recorded according to the actual amounts contributed at the par value of the shares.

Share premium is the difference between the par value and the issue price of shares and the difference between the repurchase price and re-issuing price of treasury shares.

Treasury shares are shares issued and repurchased by the Company, but not yet cancelled at the reporting date. Treasury shares are recorded at cost and deducted from equity. The Company does not account for gains/(losses) from purchase/sale, issuance/cancellation of its own equity instruments.

- Treasury shares repurchased before the effective date of the Securities Law 2019 (i.e. 1 January 2021) are shares issued and repurchased by the Company, but not cancelled and may be re-issued subsequently in accordance with the Law on Securities.
- Treasury shares repurchased after 1 January 2021 will be cancelled and adjusted to reduce equity. The Company has no transaction to repurchase treasury shares after 1 January 2021 until the date of this report.

**(b) Revaluation reserve**

Revaluation reserve reflects the differences arising on revaluation of AFS.

**(c) Financial and operational risk reserve and supplementary capital reserve**

From 1 February 2022, Circular 114/2021/TT-BTC issued by the Ministry of Finance on 17 December 2021 became effective. Accordingly:

- The financial regimes applicable to securities companies stipulated in Circular 146/2014/TT-BTC issued by the Ministry of Finance on 6 October 2014 are revoked in full.
- The balance of supplementary capital reserve made in accordance with Circular 146/2014/TT-BTC shall be added to the Company's charter capital in line with Securities Law 2019, the related guidelines and the Company's charter.
- The balance of financial risk and operation reserve made in accordance with Circular 146/2014/TT-BTC shall be added to the Company's charter capital or utilised in line with resolution of Annual General Meeting of shareholders, Securities Law 2019 and related guidelines, the Company's charter, while ensuring financial safety ratio pursuant to securities regulations.

NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 DECEMBER 2023**2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)****2.22 Equity (continued)****(c) *Financial and operational risk reserve and supplementary capital reserve (continued)***

Prior to 1 February 2022:

- According to Circular 146/2014/TT-BTC, securities companies are required to make annual appropriation to the financial and operational risk reserve and supplementary capital reserve at 5% of the post-tax profit for each reserve in each of its profitable years until the accumulated balance of each reserve reaches 10% of the charter capital.
- Financial and operational risk reserve is made to compensate the residual losses and damages arising in operation beyond the indemnification received from the parties causing damages and insurance companies and the utilisation of indemnity funds and the relevant provisions made.
- Supplementary capital reserve serves as a financial resource to increase charter capital.

**(d) *Other equity funds***

Other equity funds are made in accordance with resolutions of Annual General Meeting of shareholders.

**(e) *Undistributed earnings***

Undistributed earnings represent cumulative undistributed post-tax profits at the reporting date including cumulative realised profits and cumulative unrealised profits.

Unrealised profit/(loss) for the year is the total difference between gain and loss arising from revaluation of financial assets at FVTPL or other financial assets charged into the statement of comprehensive income.

Realised profit for the year is the difference between total revenue, income and total expenses in the statement of comprehensive income, except for gain or loss arising from revaluation of financial assets recognised in unrealised profit/(loss).

**2.23 Dividend distribution**

The Company's dividend declaration is recognised as a liability in the financial statements when the dividend is approved in the General Meeting of Shareholders or when the Board of Directors declares dividends in accordance with the Company's Charter and prevailing regulations or when the distribution decision is approved by the Member's Council.

Earnings distributable to shareholders comprise post-tax realised profits. Prior to 1 February 2022 (effective date of Circular 114/2021/TT BTC), earnings distributable to shareholders comprise post-tax realised profits after deducting the amounts appropriated to financial and operational risk reserve and supplementary capital reserve.

**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 DECEMBER 2023****2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)****2.24 Assets of customers and liabilities to customers**

Assets of customers and liabilities to customers are presented as off statement of financial position including:

- Customers' deposits for securities trading, cash of securities issuers and related liabilities; and
- Financial assets of customers.

**2.25 Revenue and income recognition****(a) Revenue from provision of services to investors**

Revenue from provision of services to investors comprises securities brokerage fees, securities underwriting fees, financial consultancy fees, securities custody service and entrustment service fees.

Revenue from the provision of services is recognised in the statement of comprehensive income when the services are rendered, by reference to completion of the specific transaction assessed on the basis of the actual service provided as a proportion of the total services to be provided. Revenue from the provision of services is only recognised when all four following conditions are satisfied:

- The amount of revenue can be measured reliably;
- It is probable that the economic benefits associated with the transaction will flow to the Company;
- The percentage of completion of the transaction at the reporting date can be measured reliably; and
- The costs incurred for the transaction and the costs to complete the transaction can be measured reliably.

When the outcome of a service delivery transaction cannot be ascertained, revenue is recognised in proportion to the recognised and recoverable cost.

Revenue deductions include price discounts. Revenue deductions incurred in the same period of the related revenue are recorded as a deduction from the revenue of that period.

Revenue deductions incurred after the reporting date but before the issuance of the financial statements are recorded as a deduction from the revenue of the reporting period.

**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 DECEMBER 2023****2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)****2.25 Revenue and income recognition (continued)****(b) *Income from proprietary trading of financial assets***

Income from proprietary trading of financial assets comprises gain/(loss) from sales or disposal of financial assets and dividend income.

Gain/(loss) from sales or disposal of financial assets is measured as difference between selling price before selling costs and costs of securities disposed. Costs of securities disposed are determined using the weighted average method up to the end of trading dates.

Dividend income is recognised in the statement of comprehensive income when the Company's right to receive dividend is established, except for scrip dividends whose quantity is added to the Company's securities portfolio and is not recognised as income.

**(c) *Income from working capital management***

Income from working capital management comprises interest income from deposits at bank, income from HTM investments, income from margin loans and trading advances. This income is recognised on an accrual basis unless collectability is in doubt.

**(d) *Revenue from securities repurchase and reverse repurchase agreements***

Revenue from securities repurchase and reverse repurchase agreements is recognised over the term of the agreement.

**(e) *Other income***

Other income includes non-recurring income generated from activities other than those generating the revenue and income described above.

**2.26 Expenses****(a) *Recognition***

Operating expenses are recognised on an accrual basis, matching with revenue and under prudence concept.

**(b) *Classification***

Expenses are classified by function as follows:

- Operating expenses;
- Financial expenses;
- General and administrative expenses; and
- Other expenses.

**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 DECEMBER 2023****2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)****2.27 Financial income**

Financial income reflects income from investment activities arising during the year including mainly interest income from bank deposits.

**2.28 Financial expense**

Financial expenses are expenses incurred in the year for financial activities mainly including interest expenses.

The Company hedges against foreign exchange risk for borrowings denominated in foreign currencies by entering into cross currency interest rate swaps and forward contracts with local commercial banks. The cost of hedging arising from these contracts are allocated on a straight-line basis over their contract term and recognised as financial expense in the statement of comprehensive income.

**2.29 General and administrative expenses**

General and administrative expenses represent expenses for administrative purposes.

**2.30 Current and deferred income tax**

Income taxes include all income taxes which are based on taxable profits. Income tax expense comprises current tax expense and deferred income tax expense.

Current income tax is the amount of income taxes payable or recoverable in respect of the current year taxable profit at the current tax rates. Current and deferred income tax should be recognised as an income or an expense and included in profit or loss for the year, except to the extent that the tax arises from a transaction or event which is recognised, in the same or a different year, directly in equity.

Deferred income tax is provided in full, using the liability method, on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the financial statements. Deferred income tax is not accounted for if it arises from initial recognition of an asset or liability in a transaction other than a business combination that at the time of occurrence affects neither the accounting nor the taxable profit or loss. Deferred income tax is determined at the tax rates that are expected to apply to the financial year when the asset is realised or the liability is settled, based on tax rates that have been enacted or substantively enacted by the reporting date.

Deferred income tax assets are recognised to the extent that it is probable that future taxable profit will be available against which the temporary differences can be utilise.



**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 DECEMBER 2023****2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)****2.31 Related parties**

Enterprises and individuals that directly, or indirectly through one or more intermediaries, control, or are controlled by, or are under common control with, the Company, including holding companies, subsidiaries and fellow subsidiaries are related parties of the Company. Associates and individuals owning, directly or indirectly, an interest in the voting power of the Company that gives them significant influence over the enterprise, key management personnel, including the Board of Directors, the Board of Management of the Company, and close members of the family of these individuals and companies associated with these individuals also constitute related parties.

In considering its relationship with each party, the Company considers the substance of the relationship, and not merely the legal form.

**2.32 Segment reporting**

A segment is a separable component of the Company engaged in trading securities or providing services (business segment) or trading securities or providing services within a particular economic environment (geographical segment). Each segment is subject to risks and returns that are different from those of other segments. A reportable segment is the Company's business segment.

Segment reporting is prepared and presented in accordance with accounting policies applied to the preparation and presentation of the Company's financial statements in order to enable users of financial statements to understand and evaluate the Company's operations in a comprehensive way.

**2.33 Nil items**

Items required by Circular 334/2016/TT-BTC, Official Letter 6190/BTC-CĐKT and Circular 23/2018/TT-BTC that are not presented in these financial statements indicate nil items.

**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 DECEMBER 2023**

**3 NOTES TO THE STATEMENT OF FINANCIAL POSITION**

**3.1 Cash and cash equivalent**

	<b>As at</b>	
	<b>31.12.2023</b>	<b>31.12.2022</b>
	<b>VND</b>	<b>VND</b>
<b>Cash</b>		
Cash on hand	381,061,602	720,581,310
Cash at bank	2,604,185,645,304	5,330,529,577,511
<i>Of which:</i>		
Security deposit for covered warrants issued (*)	220,000,000,000	309,400,000,000
<b>Total</b>	<b><u>2,824,566,706,906</u></b>	<b><u>5,640,650,158,821</u></b>

- (\*) This balance represents security deposit at custodian banks in relation to covered warrants issued by the Company. This deposit is restricted during the effective period of the covered warrants and maintained at a minimum of 50% of the value of issued covered warrants, excluding delisted covered warrants in accordance with Circular 107/2016/TT-BTC issued by the Ministry of Finance on 29 June 2016.

NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 DECEMBER 2023

3 NOTES TO THE STATEMENT OF FINANCIAL POSITION (continued)

3.2 Financial assets measured at fair value through profit or loss (“FVTPL”)

As at 31 December 2023	Comparison to market price or fair value			Market price/ fair value VND
	Cost VND	Increase VND	Decrease VND	
Listed shares and shares traded on UPCoM	602,741,644,831	9,659,702,012	(11,382,324,650)	601,019,022,193
Underlying assets designated as hedges for covered warrants	260,505,652,264	3,378,368,045	(686,875,059)	263,197,145,250
Listed bonds	1,200,000,000,000	13,045,479,452	-	1,213,045,479,452
ETF certificates	141,577,212,688	3,314,256,012	-	144,891,468,700
<b>Total</b>	<b>2,204,824,509,783</b>	<b>29,397,805,521</b>	<b>(12,069,199,709)</b>	<b>2,222,153,115,595</b>

As at 31 December 2022	Comparison to market price or fair value			Market price/ fair value VND
	Cost VND	Increase VND	Decrease VND	
Listed shares and shares traded on UPCoM	171,030,969,919	1,145,621,060	(3,371,526,354)	168,805,064,625
Underlying assets designated as hedges for covered warrants	22,373,244,575	158,704,668	(241,366,443)	22,290,582,800
Listed bonds	1,201,000,000,000	15,336,958,904	-	1,216,336,958,904
ETF certificates	16,964,865,864	331,222,744	(232,989,108)	17,063,099,500
<b>Total</b>	<b>1,411,369,080,358</b>	<b>16,972,507,376</b>	<b>(3,845,881,905)</b>	<b>1,424,495,705,829</b>

NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 DECEMBER 2023

3 NOTES TO THE STATEMENT OF FINANCIAL POSITION (continued)

3.2 Financial assets measured at fair value through profit or loss (“FVTPL”) (continued)

	Ticker symbol	31.12.2023		31.12.2022	
		Cost VND	Market value/ fair value VND	Cost VND	Market value/ fair value VND
<b>Listed shares and shares traded on UPCoM</b>		<b>602,741,644,831</b>	<b>601,019,022,193</b>	<b>171,030,969,919</b>	<b>168,805,064,625</b>
Viet Nam Dairy Products Joint Stock Company	VNM	53,268,998,570	48,767,924,400	4,006,357,173	3,905,375,900
Military Commercial Joint Stock Bank	MBB	46,023,740,848	47,172,004,500	9,071,209,468	8,803,746,900
FPT Corporation	FPT	45,653,904,602	45,775,697,400	21,712,949,453	21,669,343,400
Vietnam Prosperity Joint-Stock Commercial Bank	VPB	40,651,044,511	42,033,235,200	10,978,406,753	10,967,884,900
PetroVietnam Power Corporation	POW	38,161,484,166	32,055,412,500	435,561,924	425,680,500
Asia Commercial Joint Stock Bank	ACB	34,100,725,163	34,934,056,400	9,943,986,599	9,639,832,500
Technological and Commercial Joint Stock Bank	TCB	33,644,085,879	34,539,888,000	12,896,826,886	12,342,341,000
Hoa Phat Group Joint Stock Company	HPG	29,722,684,541	30,206,179,900	4,857,142,029	4,759,596,000
Mobile World Investment Corporation	MWG	25,781,865,698	25,749,164,800	15,598,946,303	15,037,136,400
Sai Gon Thuong Tin Commercial Joint Stock Bank	STB	22,478,783,251	22,950,304,000	3,670,102,583	3,638,700,000
Vinhomes Joint Stock Company	VHM	18,317,035,689	19,091,592,000	5,629,097,943	5,569,680,000
Vingroup Joint Stock Company	VIC	16,913,858,528	17,292,445,800	5,978,657,044	5,752,457,400
SSI Securities Corporation	SSI	15,707,455,096	15,865,720,800	1,680,922,341	1,571,954,700
Ho Chi Minh City Development Joint Stock Commercial Bank	HDB	14,772,930,331	15,785,300,300	2,566,197,029	2,481,708,350
Masan Group Corporation	MSN	14,497,125,472	14,794,940,000	4,664,048,376	4,540,260,000
Saigon Hanoi Commercial Joint Stock Bank	SHB	13,483,724,296	13,473,194,400	-	-
Vietnam International Commercial Joint Stock Bank	VIB	11,720,806,964	11,982,146,400	4,088,616,268	3,985,155,000
Southeast Asia Commercial Joint Stock Bank	SSB	10,829,592,499	11,290,670,700	-	-
Vietjet Aviation Joint Stock Company	VJC	10,195,667,146	10,299,096,000	5,782,860,715	5,711,739,000
Tien Phong Commercial Joint Stock Bank	TPB	9,987,217,734	10,151,629,800	3,535,972,397	3,438,833,250
Others		96,828,913,847	96,808,418,893	43,933,108,635	44,563,639,425

NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 DECEMBER 2023

3 NOTES TO THE STATEMENT OF FINANCIAL POSITION (continued)

3.2 Financial assets measured at fair value through profit or loss (“FVTPL”) (continued)

	Ticker symbol	31.12.2023		31.12.2022	
		Cost VND	Market value/ fair value VND	Cost VND	Market value/ fair value VND
<b>Underlying assets designated as hedges for covered warrants</b>		<b>260,505,652,264</b>	<b>263,197,145,250</b>	<b>22,373,244,575</b>	<b>22,290,582,800</b>
Sai Gon Thuong Tin Commercial Joint Stock Bank	STB	72,540,980,342	72,235,377,500	3,009,532,977	3,049,875,000
FPT Corporation	FPT	51,314,511,309	51,675,853,000	2,356,689,547	2,373,903,000
Mobile World Investment Corporation	MWG	25,786,848,358	26,257,800,000	-	-
Technological and Commercial Joint Stock Bank	TCB	24,961,407,691	25,938,624,000	1,161,842,344	1,064,503,000
Vinhomes Joint Stock Company	VHM	19,008,453,131	19,915,200,000	-	-
Vincom Retail Joint Stock Company	VRE	17,493,519,042	17,530,221,000	545,066,465	540,991,000
Viet Nam Dairy Products Joint Stock Company	VNM	15,690,500,958	15,311,400,000	2,870,720,301	2,800,480,000
Vietnam Prosperity Joint-Stock Commercial Bank	VPB	13,848,447,763	13,992,806,400	9,586,187,608	9,687,336,800
Others		19,860,983,670	20,339,863,350	2,843,205,333	2,773,494,000

NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 DECEMBER 2023

3 NOTES TO THE STATEMENT OF FINANCIAL POSITION (continued)

3.2 Financial assets measured at fair value through profit or loss (“FVTPL”) (continued)

	Ticker symbol	31.12.2023		31.12.2022	
		Cost VND	Market value/ fair value VND	Cost VND	Market value/ fair value VND
<b>Listed bonds</b>		<b>1,200,000,000,000</b>	<b>1,213,045,479,452</b>	<b>1,201,000,000,000</b>	<b>1,216,336,958,904</b>
Bank for Investment and Development of Vietnam	BID121027	1,200,000,000,000	1,213,045,479,452	1,200,000,000,000	1,215,317,917,808
Vietnam Bank for Social Policies	BVBS18164	-	-	1,000,000,000	1,019,041,096
<b>ETF certificates</b>		<b>141,577,212,688</b>	<b>144,891,468,700</b>	<b>16,964,865,864</b>	<b>17,063,099,500</b>
VFMDIAMOND ETF	FUEVFNVD	97,375,018,764	99,656,818,000	11,881,092,172	12,060,360,000
SSIAM VNFIN LEAD ETF	FUESSVFL	40,629,532,035	41,235,656,000	-	-
VFMVN30 ETF	E1VFN30	1,545,159,689	1,586,894,700	3,056,271,492	3,006,139,500
MAFMVN30 ETF	FUEMAV30	1,030,345,084	1,341,100,000	1,030,345,084	1,182,300,000
MIDCAP	FUEDCMID	997,157,116	1,071,000,000	997,157,116	814,300,000
<b>Total</b>		<b>2,204,824,509,783</b>	<b>2,222,153,115,595</b>	<b>1,411,369,080,358</b>	<b>1,424,495,705,829</b>

**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 DECEMBER 2023**

**3 NOTES TO THE STATEMENT OF FINANCIAL POSITION (continued)**

**3.2 Financial assets measured at fair value through profit or loss (“FVTPL”) (continued)**

Details of bond held by the Company as at reporting date is as follows:

	Collateral assets	Issuance date	Maturity date	Interest rate per annum	Par value/ bond VND
<b>Listed bonds</b>					
Bank for Investment and Development of Vietnam - BID121027	None	28.10.2021	28.10.2029	(*)	100,000

(\*) Interest rate is determined as the sum of the reference rate and a spread of 0.9% per annum. Interest rate is adjusted every 6 months. The reference interest rate is the arithmetic average of 12-month (or equivalent term) interest rate applied for VND retail customer deposits (interest paid in arrears) published on the websites of the state-owned joint stock commercial banks.

NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 DECEMBER 2023

3 NOTES TO THE STATEMENT OF FINANCIAL POSITION (continued)

3.3 Loans

	As at 31.12.2023		As at 31.12.2022	
	Amortised cost VND	Provisions VND	Amortised cost VND	Provisions VND
Loans for securities transactions (*)	<u>12,135,124,175,279</u>	<u>(427,207,338)</u>	<u>7,378,982,938,005</u>	<u>-</u>

(\*) The balance represented margin loans and trading advances. Securities purchased on margin are held by the Company as collaterals for margin loans. The market value of collateral assets as at 31 December 2023 was VND36,150,762,912,200 (as at 31 December 2022: VND27,629,267,621,700).



NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 DECEMBER 2023

3 NOTES TO THE STATEMENT OF FINANCIAL POSITION (continued)

3.4 Short-term receivables

	As at 31.12.2023		As at 31.12.2022	
	Carrying value VND	Doubtful amount VND	Carrying value VND	Doubtful amount VND
<b>Service-related receivables</b>				
Receivable from VSDC	251,011,265,410	-	549,833,689,050	-
Receivables from securities purchasing (*)	17,000,000,000	-	17,000,000,000	-
Financial consultancy service fee receivables	11,483,380,000	-	11,423,380,000	-
Other receivables from securities trading	1,876,450,214	-	2,311,874,650	-
	<b>281,371,095,624</b>	-	<b>580,568,943,700</b>	-
<b>Other receivables</b>				
Bank interest receivables	71,657,469,039	-	163,540,195,476	-
Others	1,221,043,093	-	1,045,161,934	-
	<b>72,878,512,132</b>	-	<b>164,585,357,410</b>	-
<b>Total</b>	<b>354,249,607,756</b>	-	<b>745,154,301,110</b>	-

(\*) These are receivables from individual investors in relation to their purchases of securities (stocks). The fair value of collateral assets as at 31 December 2023 was VND17,000,000,000 (as at 31 December 2022: VND17,000,000,000).

**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 DECEMBER 2023**

**3 NOTES TO THE STATEMENT OF FINANCIAL POSITION (continued)**

**3.5 Deposits for derivative trading activities**

This is the Company's deposits for its proprietary derivative trading activities in compliance with Decision No. 96/QĐ-VSD dated 23 March 2017 of the Vietnam Securities Depository and Clearing Corporation.

**3.6 Fixed assets**

**(a) *Tangible fixed assets***

	<b>Motor vehicles VND</b>	<b>Office equipment VND</b>	<b>Total VND</b>
<b>Historical cost</b>			
As at 1.1.2023	15,605,254,800	141,757,348,110	<b>157,362,602,910</b>
New purchases	5,508,580,000	20,375,660,100	<b>25,884,240,100</b>
Disposals	(13,640,000)	(383,079,400)	<b>(396,719,400)</b>
As at 31.12.2023	<u>21,100,194,800</u>	<u>161,749,928,810</u>	<u><b>182,850,123,610</b></u>
<b>Accumulated depreciation</b>			
As at 1.1.2023	2,933,054,431	105,596,524,750	<b>108,529,579,181</b>
Charge for the year	3,110,524,411	22,602,377,152	<b>25,712,901,563</b>
Disposals	(13,640,000)	(383,079,400)	<b>(396,719,400)</b>
As at 31.12.2023	<u>6,029,938,842</u>	<u>127,815,822,502</u>	<u><b>133,845,761,344</b></u>
<b>Net book value</b>			
As at 1.1.2023	<u>12,672,200,369</u>	<u>36,160,823,360</u>	<u><b>48,833,023,729</b></u>
As at 31.12.2023	<u><u>15,070,255,958</u></u>	<u><u>33,934,106,308</u></u>	<u><u><b>49,004,362,266</b></u></u>

As at 31 December 2023 historical cost of fully depreciated tangible fixed assets but still in use was VND101,800,982,026 (as at 31 December 2022: VND81,298,470,131).

NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 DECEMBER 2023

3 NOTES TO THE STATEMENT OF FINANCIAL POSITION (continued)

3.6 Fixed assets (continued)

(b) *Intangible fixed assets*

	Computer software VND
<b>Historical cost</b>	
As at 1.1.2023	89,320,899,084
New purchases	1,784,952,000
As at 31.12.2023	<u>91,105,851,084</u>
<b>Accumulated amortisation</b>	
As at 1.1.2023	79,878,447,254
Charge for the year	5,294,387,236
As at 31.12.2023	<u>85,172,834,490</u>
<b>Net book value</b>	
As at 1.1.2023	<u>9,442,451,830</u>
As at 31.12.2023	<u><u>5,933,016,594</u></u>

As at 31 December 2023, historical cost of fully amortised intangible fixed assets but still in use was VND72,294,423,844 (as at 31 December 2022: VND70,055,128,018).

**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 DECEMBER 2023**

**3 NOTES TO THE STATEMENT OF FINANCIAL POSITION (continued)**

**3.7 Prepaid expenses**

**(a) Short-term prepaid expenses**

	As at	
	31.12.2023 VND	31.12.2022 VND
IT costs	14,746,372,181	13,252,988,362
Office rental	3,941,330,269	2,135,412,059
Health insurance	3,023,599,876	-
Other short-term prepaid expenses	2,945,044,734	3,919,752,925
<b>Total</b>	<b>24,656,347,060</b>	<b>19,308,153,346</b>

**(b) Long-term prepaid expenses**

	As at	
	31.12.2023 VND	31.12.2022 VND
Office rental	75,539,761,921	78,372,502,993
Office renovations	8,552,361,449	4,961,004,473
IT costs	195,247,800	161,830,446
<b>Total</b>	<b>84,287,371,170</b>	<b>83,495,337,912</b>

**3.8 Deposits in the Settlement support fund**

According to Decision No. 45/QĐ-VSD dated 22 May 2014 issued by the Vietnam Securities Depository and Clearing Corporation, the Company is required to deposit an initial amount of VND120 million at the Vietnam Securities Depository and Clearing Corporation and an additional annual contribution equivalent to 0.01% of the total value of brokered securities in the previous year up to the maximum limit of VND2.5 billion in any one year. The maximum amount of contribution is VND20 billion.

As at 31 December 2023 and as at 31 December 2022, the Company fully contributed the maximum amount.

**3.9 Deposits in the Derivatives trading clearing fund**

According to the Policy on Management and Use of Derivative trading clearing fund issued in conjunction with Decision No. 97/QĐ-VSD dated 23 March 2017 by the Vietnam Securities Depository and Clearing Corporation, the minimum amount of initial contribution applicable to direct clearing members is VND10 billion.

**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 DECEMBER 2023**

**3 NOTES TO THE STATEMENT OF FINANCIAL POSITION (continued)**

**3.10 Borrowings**

Details of movements in borrowings during the year are as follows:

	Interest % per annum	As at 1.1.2023 VND	Drawdown VND	Repayment VND	As at 31.12.2023 VND
<b>Short-term borrowings</b>					
Local bank borrowings (*)	2.9 - 10.5	3,515,000,000,000	25,394,000,000,000	(23,129,000,000,000)	5,780,000,000,000
Foreign bank borrowings (*), (**)	LIBOR + 2 - 2.3 SOFR + 2.3 - 2.65	2,697,057,640,000	1,688,598,000,000	(2,697,057,640,000)	1,688,598,000,000
Bank overdrafts (*)	5.0 - 7.6	700,000,000,000	21,221,394,602,290	(21,039,634,365,164)	881,760,237,126
Other domestic borrowing (***)	3.4 - 8.6	26,000,000,000	1,116,855,520,651	(332,950,095,993)	809,905,424,658
<b>Total</b>		<b>6,938,057,640,000</b>	<b>49,420,848,122,941</b>	<b>(47,198,642,101,157)</b>	<b>9,160,263,661,784</b>

Short-term borrowings have maturities from 1 month to 364 days and are used to supplement working capital.

(\*) Local bank borrowings included VND1,630,000,000,000 (as at 31 December 2022: VND2,865,000,000,000) secured borrowings. Foreign bank borrowings and bank overdrafts are fully secured.

(\*\*) The loan interest rate is floating at the LIBOR reference rate plus a spread of 2% to 2.3% per annum (until 11 July 2023), or the SOFR reference rate plus a spread of 2.3% to 2.65% per annum.

The London Interbank Offered Rate ("LIBOR") reference rate is the rate for United States Dollar ("USD") of equivalent term quoted at 10:00 am (London local time) on interest calculation date. In case the LIBOR for USD of equivalent term is not available, the reference interest rate will be the LIBOR for USD converted to the same loan term at the same quoted time mentioned above ("the converted interest rate"). In case the converted interest rate is indeterminable, the reference rate will be the mobilising interest rate of each lender.

**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 DECEMBER 2023**

**3 NOTES TO THE STATEMENT OF FINANCIAL POSITION (continued)**

**3.10 Borrowings (continued)**

The Secured Overnight Financing Rate ("SOFR") reference rate is the rate for United States Dollar ("USD") administered by the Federal Reserve Bank of New York published by the Federal Reserve Bank of New York on the banking day (RFR Banking day). In case the day during the interest period is not a RFR banking day, the rate of interest on that loan for that day will be the rate applicable to the immediately preceding RFR banking day. In case the converted interest rate is indeterminable, the reference rate will be the mobilising interest rate of each lender.

Borrowings from foreign banks are denominated in United States Dollar. The Company hedged foreign exchange risk on 100% of the outstanding balances by entering into cross currency interest rate swaps and forward contracts with local commercial banks. These contracts have the same maturity dates as those of the borrowings.

(\*\*\*) Comprises unsecured borrowing from individuals and enterprises in Vietnam.

As at 31 December 2023 and 31 December 2022, there was no balance of short-term borrowings from related party or was past due, and there was no doubt on the Company's ability to repay these borrowings.

**3.11 Trading obligations**

	As at	
	31.12.2023 VND	31.12.2022 VND
Covered warrant payables	48,806,417,000	2,999,481,104
Advances from investors for securities purchases	22,718,333,580	22,969,626,993
Payables to Stock Exchanges and VSDC	12,791,855,550	19,019,040,498
Others	2,567,049,253	1,327,728,412
<b>Total</b>	<b>86,883,655,383</b>	<b>46,315,877,007</b>

As at 31 December 2023 and as at 31 December 2022, there were no payables past due but not yet settled, and there was no doubt on the Company's ability to repay these balances.

**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 DECEMBER 2023**

**3 NOTES TO THE STATEMENT OF FINANCIAL POSITION (continued)**

**3.12 Tax and other payables to the State**

	As at 1.1.2023 VND	Incurred during the year VND	Paid during the year VND	As at 31.12.2023 VND
CIT - current	34,238,315,498	168,233,981,215	(156,278,768,514)	46,193,528,199
PIT withheld and paid on behalf of investors	31,918,221,207	222,809,243,253	(239,931,040,636)	14,796,423,824
CIT withheld and paid on behalf of foreign institutions	4,789,324,711	71,745,968,927	(69,998,139,614)	6,537,154,024
PIT withheld and paid on behalf of employees	4,196,047,521	85,803,960,732	(85,323,333,782)	4,676,674,471
Value added tax	101,051,604	1,202,945,252	(1,239,729,612)	64,267,244
Foreign contractor withholding tax	2,230,058,653	14,473,327,334	(15,985,897,882)	717,488,105
Business license tax	-	5,000,000	(5,000,000)	-
<b>Total</b>	<b>77,473,019,194</b>	<b>564,274,426,713</b>	<b>(568,761,910,040)</b>	<b>72,985,535,867</b>

**3.13 Short-term accrued expenses**

	As at	
	31.12.2023 VND	31.12.2022 VND
Performance bonus	67,500,000,000	85,000,000,000
Interest expenses	35,548,257,726	48,635,135,551
Business development expense	16,198,000,000	38,959,000,000
Severance allowance	12,566,225,000	11,216,225,000
Others	15,147,635,428	4,612,583,549
<b>Total</b>	<b>146,960,118,154</b>	<b>188,422,944,100</b>

**3.14 Other short-term liabilities**

	As at	
	31.12.2023 VND	31.12.2022 VND
Additional shares issued purchased on behalf of investors	36,883,112,000	12,450,000
Payable to investors	7,865,929,636	8,330,234,938
Dividends paid on behalf	3,734,547,794	3,404,224,244
Dividends payable to shareholders (*)	3,479,687,165	232,040,143,365
Others	4,658,923,969	6,260,267,727
<b>Total</b>	<b>56,622,200,564</b>	<b>250,047,320,274</b>

**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 DECEMBER 2023**

**3 NOTES TO THE STATEMENT OF FINANCIAL POSITION (continued)**

**3.14 Other short-term liabilities (continued)**

(i) Movements in dividends payable to shareholders during the year were as follows:

	<b>For the year ended</b>	
	<b>31.12.2023</b>	<b>31.12.2022</b>
	<b>VND</b>	<b>VND</b>
Opening balance	232,040,143,365	155,952,838,630
Dividend in cash declared in the year	228,605,974,500	228,605,974,500
<i>In which</i>		
<i>Second dividend of the year 2021 (*)</i>	-	114,302,987,250
<i>First dividend of the year 2022 (**)</i>	-	114,302,987,250
<i>Second dividend of the year 2022 (Note 6.1(i))</i>	228,605,974,500	-
Dividend paid	(457,166,430,700)	(152,518,669,765)
Closing balance	<b>3,479,687,165</b>	<b>232,040,143,365</b>
<i>In which</i>		
Dividends of previous years (***)	3,479,687,165	3,434,168,865
Second dividend of the year 2021	-	114,302,987,250
First dividend of the year 2022	-	114,302,987,250
	<b>3,479,687,165</b>	<b>232,040,143,365</b>

(\*) According to the Resolution of the Annual General Meeting of shareholders on 8 August 2022, the second dividend of the year 2021 was 2.5% of par value, equivalent to VND250/share;

(\*\*) According to the Board of Directors' Resolution on 29 December 2022, the first dividend advance of 2022 is 2.5% of the charter capital, equivalent to VND250/share. The first dividend of 2022 and the second dividend of 2021 is paid in cash based on the list of shareholders finalised on 18 January 2023, and the payment date is 8 February 2023.

(\*\*\*) The balance of dividends of previous years that has not been paid at the reporting date is attributable to some shareholders who have not collected the dividends from the Company.

Apart from the amounts in (\*\*\*), the Company has no other payables due but unpaid.

As at 31 December 2023 and 31 December 2022, there was no doubt on the Company's ability to repay these balances.



NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 DECEMBER 2023

3 NOTES TO THE STATEMENT OF FINANCIAL POSITION (continued)

3.15 Deferred income tax assets

	As at	
	31.12.2023 VND	31.12.2022 VND
Deferred tax assets recoverable after 12 months	2,598,686,468	2,243,245,000

The movements in deferred income tax assets were as follows:

	For the year ended	
	31.12.2023 VND	31.12.2022 VND
Opening balance	2,243,245,000	1,979,982,500
Charged to profit or loss (Note 5.7)	355,441,468	263,262,500
<b>Closing balance</b>	<b>2,598,686,468</b>	<b>2,243,245,000</b>

Details of deferred income tax assets are as below:

	As at	
	31.12.2023 VND	31.12.2022 VND
Deductible temporary differences:		
Provision for severance allowance	12,566,225,000	11,216,225,000
Provision for doubtful debt	427,207,338	-
	12,993,432,338	11,216,225,000
At tax rate of 20%:		
Deferred tax assets:	2,598,686,468	2,243,245,000

Deferred income tax assets are recognised to the extent that it is probable that future taxable profit will be available against which the temporary differences can be utilised.

NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 DECEMBER 2023

3 NOTES TO THE STATEMENT OF FINANCIAL POSITION (continued)

3.16 Owners' capital

(a) *Number of shares*

	As at	
	31.12.2023	31.12.2022
Number of shares registered	458,052,367	458,052,367
Number of shares issued	458,052,367	458,052,367
Number of shares repurchased	(840,418)	(840,418)
<b>Number of shares in issue</b>	<b>457,211,949</b>	<b>457,211,949</b>

As at 31 December 2023 and as at 31 December 2022, all of the Company's shares are ordinary shares. Each ordinary share has a par value of VND10,000. Each share is entitled to one vote at the Company's shareholders' meetings. Shareholders are entitled to dividends as declared from time to time. All ordinary shares are ranked equally with regard to the Company's residual assets.

(b) *Details by shareholders*

	As at 31.12.2023		As at 31.12.2022	
	Ordinary shares	%	Ordinary shares	%
<b><i>State-owned interest</i></b>				
Ho Chi Minh City Finance and Investment State-owned Company (HFIC) (*)	105,772,520	23.09	105,772,520	23.09
<b><i>Interest of other shareholders</i></b>				
Dragon Capital Markets Limited (DC)	137,475,834	30.01	137,475,834	30.01
Others	213,963,595	46.72	213,963,595	46.72
<b><i>Treasury shares</i></b>				
Treasury shares	840,418	0.18	840,418	0.18
<b>Number of shares issued</b>	<b>458,052,367</b>	<b>100.00</b>	<b>458,052,367</b>	<b>100.00</b>

NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 DECEMBER 2023

3 NOTES TO THE STATEMENT OF FINANCIAL POSITION (continued)

3.16 Owners' capital (continued)

(b) *Details by shareholders (continued)*

- (\*) Included in the number of shares held by HFIC as at 31 December 2022 were 32,797,340 shares related to the issuance to existing shareholders via a rights issue completed on 16 December 2021 which were restricted from transfer within 1 year from the completion date of the offering. On 19 January 2022, the SSC issued Official letter No. 377/UBCK-QLKD requiring the Vietnam Securities Depository and Clearing Corporation ("VSDC") to restrict the 32,797,340 shares distributed to HFIC in this issuance. The aforementioned restriction was lifted pursuant to Official letter No. 100/CVVSD-DK.NV issued by VSDC - Ho Chi Minh City Branch on 4 January 2023.

(c) *Movements in share capital*

	Ordinary shares outstanding
As at 1 January 2022	457,211,949
New shares issued	-
As at 31 December 2022 and as at 31 December 2023	<u>457,211,949</u>

3.17 Undistributed earnings

	As at	
	31.12.2023 VND	31.12.2022 VND
Realised post-tax profits	2,174,138,486,316	1,783,167,200,002
Unrealised profits	43,008,578,901	13,726,973,808
<b>Total</b>	<u><u>2,217,147,065,217</u></u>	<u><u>1,796,894,173,810</u></u>

NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 DECEMBER 2023

3 NOTES TO THE STATEMENT OF FINANCIAL POSITION (continued)

3.17 Undistributed earnings (continued)

Movements in undistributed earnings during the year were as follows:

	As at 31.12.2022 VND	Profit for the year VND	Dividend declared VND	Appropriation to reserves VND	Other (*) VND	As at 31.12.2023 VND
Realised post-tax profits	1,783,167,200,002	645,077,260,814	(228,605,974,500)	(25,500,000,000)	-	2,174,138,486,316
Unrealised profits	13,726,973,808	29,281,605,093	-	-	-	43,008,578,901
<b>Undistributed earnings</b>	<b>1,796,894,173,810</b>	<b>674,358,865,907</b>	<b>(228,605,974,500)</b>	<b>(25,500,000,000)</b>	<b>-</b>	<b>2,217,147,065,217</b>
	As at 31.12.2021 VND	Profit for the year VND	Dividend declared VND	Appropriation to reserves VND	Other (*) VND	As at 31.12.2022 VND
Realised post-tax profits	1,133,223,368,908	935,852,293,594	(228,605,974,500)	(57,373,000,000)	70,512,000	1,783,167,200,002
Unrealised profits	97,091,391,468	(83,364,417,660)	-	-	-	13,726,973,808
<b>Undistributed earnings</b>	<b>1,230,314,760,376</b>	<b>852,487,875,934</b>	<b>(228,605,974,500)</b>	<b>(57,373,000,000)</b>	<b>70,512,000</b>	<b>1,796,894,173,810</b>

(\*) Reversal of dividends declared on shares issued under ESOP and subsequently repurchased.

**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 DECEMBER 2023**

**4 NOTES TO OFF STATEMENT OF FINANCIAL POSITION ITEMS**

**4.1 Bad debts written off**

	<b>As at</b>	
	<b>31.12.2023</b>	<b>31.12.2022</b>
	<b>VND</b>	<b>VND</b>
Overdue margin loans	37,783,317,946	37,783,317,946
Financial consultancy service fee receivables	1,145,650,000	1,145,650,000
Other receivables from securities trading	999,883,202	999,883,202
	<b>39,928,851,148</b>	<b>39,928,851,148</b>

**4.2 Number of shares**

**(a) Shares in issue**

	<b>As at</b>	
	<b>31.12.2023</b>	<b>31.12.2022</b>
<b>Ordinary shares</b>		
Quantity issued for 1 year or more (share)	457,211,949	457,211,949

**(b) Treasury shares**

	<b>As at</b>	
	<b>31.12.2023</b>	<b>31.12.2022</b>
<b>Ordinary shares</b>		
Quantity repurchased for 1 year or more (share)	840,418	840,418

**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 DECEMBER 2023**

**4 NOTES TO OFF STATEMENT OF FINANCIAL POSITION ITEMS (continued)**

**4.3 Covered warrants authorised but not yet issued**

Ticker symbol	Underlying security	Issue date	Maturity date	As at 31.12.2023			Number of covered warrants authorised but not yet issued
				Number of covered warrants authorised for issue	Number of covered warrants cancelled	Number of covered warrants issued	
CFPT2308	FPT Corporation (FPT)	24.07.2023	24.01.2024	7,000,000	-	2,086,300	4,913,700
CHPG2327	Hoa Phat Group Joint Stock Company (HPG)	24.07.2023	24.01.2024	10,000,000	-	483,700	9,516,300
CMBB2310	Military Commercial Joint Stock Bank (MBB)	24.07.2023	24.01.2024	7,000,000	-	88,000	6,912,000
CMSN2310	Masan Group Joint Stock Company (MSN)	24.07.2023	24.01.2024	7,000,000	-	6,246,800	753,200
CMWG2308	Mobile World Investment Corporation (MWG)	24.07.2023	24.01.2024	10,000,000	-	9,157,100	842,900
CPOW2310	PetroVietnam Power Corporation (POW)	24.07.2023	24.01.2024	5,000,000	-	134,400	4,865,600
CSTB2323	Saigon Thuong Tin Commercial Joint Stock Bank (STB)	24.07.2023	24.01.2024	15,000,000	-	2,781,800	12,218,200
CTCB2305	Technological and Commercial Joint Stock Bank (TCB)	24.07.2023	24.01.2024	7,000,000	-	268,300	6,731,700
CVHM2310	Vinhomes Joint Stock Company (VHM)	24.07.2023	24.01.2024	7,000,000	-	6,970,000	30,000
CVPB2310	Vietnam Prosperity Joint-Stock Commercial Bank (VPB)	24.07.2023	24.01.2024	10,000,000	-	278,700	9,721,300
CVRE2311	Vincom Retail Joint Stock Company (VRE)	24.07.2023	24.01.2024	7,000,000	-	6,606,500	393,500
CFPT2309	FPT Corporation (FPT)	04.08.2023	06.05.2024	5,000,000	-	509,100	4,490,900
CHPG2328	Hoa Phat Group Joint Stock Company (HPG)	04.08.2023	06.05.2024	10,000,000	-	295,100	9,704,900
CMBB2311	Military Commercial Joint Stock Bank (MBB)	04.08.2023	06.05.2024	7,000,000	-	333,700	6,666,300
CMWG2309	Mobile World Investment Corporation (MWG)	04.08.2023	06.05.2024	5,000,000	-	3,234,200	1,765,800
CSTB2324	Saigon Thuong Tin Commercial Joint Stock Bank (STB)	04.08.2023	06.05.2024	10,000,000	-	9,586,100	413,900

**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 DECEMBER 2023**

**4 NOTES TO OFF STATEMENT OF FINANCIAL POSITION ITEMS (continued)**

**4.3 Covered warrants authorised but not yet issued (continued)**

Ticker symbol	Underlying security	Issue date	Maturity date	As at 31.12.2023			
				Number of covered warrants authorised for issue	Number of covered warrants cancelled	Number of covered warrants issued	Number of covered warrants authorised but not yet issued
CTCB2306	Technological and Commercial Joint Stock Bank (TCB)	04.08.2023	06.05.2024	7,000,000	-	3,515,300	3,484,700
CVHM2312	Vinhomes Joint Stock Company (VHM)	04.08.2023	06.05.2024	7,000,000	-	5,914,700	1,085,300
CVNM2308	Vietnam Dairy Products Joint Stock Company (VNM)	04.08.2023	06.05.2024	5,000,000	-	3,169,800	1,830,200
CVPB2311	Vietnam Prosperity Joint-Stock Commercial Bank (VPB)	04.08.2023	06.05.2024	7,000,000	-	4,654,000	2,346,000
CVRE2312	Vincom Retail Joint Stock Company (VRE)	04.08.2023	06.05.2024	5,000,000	-	4,620,400	379,600
CFPT2310	FPT Corporation (FPT)	04.08.2023	05.08.2024	5,000,000	-	2,349,200	2,650,800
CHPG2329	Hoa Phat Group Joint Stock Company (HPG)	04.08.2023	05.08.2024	10,000,000	-	183,500	9,816,500
CMBB2312	Military Commercial Joint Stock Bank (MBB)	04.08.2023	05.08.2024	7,000,000	-	521,200	6,478,800
CMSN2311	Masan Group Joint Stock Company (MSN)	04.08.2023	05.08.2024	5,000,000	-	999,000	4,001,000
CMWG2310	Mobile World Investment Corporation (MWG)	04.08.2023	05.08.2024	5,000,000	-	1,809,100	3,190,900
CSTB2325	Saigon Thuong Tin Commercial Joint Stock Bank (STB)	04.08.2023	05.08.2024	10,000,000	-	6,442,800	3,557,200
CTCB2307	Technological and Commercial Joint Stock Bank (TCB)	04.08.2023	05.08.2024	7,000,000	-	1,864,800	5,135,200
CVHM2311	Vinhomes Joint Stock Company (VHM)	04.08.2023	05.08.2024	7,000,000	-	1,094,500	5,905,500
CVPB2312	Vietnam Prosperity Joint-Stock Commercial Bank (VPB)	04.08.2023	05.08.2024	7,000,000	-	107,500	6,892,500
CVRE2313	Vincom Retail Joint Stock Company (VRE)	04.08.2023	05.08.2024	5,000,000	-	1,049,800	3,950,200
				<b>228,000,000</b>	<b>-</b>	<b>87,355,400</b>	<b>140,644,600</b>

**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 DECEMBER 2023**

**4 NOTES TO OFF STATEMENT OF FINANCIAL POSITION ITEMS (continued)**

**4.3 Covered warrants authorised but not yet issued (continued)**

Ticker symbol	Underlying security	Issue date	Maturity date	As at 31.12.2022			Number of covered warrants authorised but not yet issued
				Number of covered warrants authorised for issue	Number of covered warrants cancelled	Number of covered warrants issued	
CFPT2211	FPT Corporation (FPT)	30.08.2022	02.03.2023	7,000,000	-	748,900	6,251,100
CHPG2223	Hoa Phat Group Joint Stock Company (HPG)	30.08.2022	02.03.2023	20,000,000	-	1,118,000	18,882,000
CMSN2213	Masan Group Joint Stock Company (MSN)	30.08.2022	02.03.2023	5,000,000	-	93,900	4,906,100
CSTB2220	Saigon Thuong Tin Commercial Joint Stock Bank (STB)	30.08.2022	02.03.2023	20,000,000	-	699,700	19,300,300
CTCB2213	Technological and Commercial Joint Stock Bank (TCB)	30.08.2022	02.03.2023	15,000,000	-	4,695,900	10,304,100
CVNM2210	Vietnam Dairy Products Joint Stock Company (VNM)	30.08.2022	02.03.2023	5,000,000	-	237,000	4,763,000
CVPB2213	Vietnam Prosperity Joint-Stock Commercial Bank (VPB)	30.08.2022	02.03.2023	7,000,000	-	2,313,600	4,686,400
CVRE2217	Vincom Retail Joint Stock Company (VRE)	30.08.2022	02.03.2023	7,000,000	-	117,500	6,882,500
CACB2208	Asia Commercial Joint Stock Bank (ACB)	01.12.2022	05.09.2023	10,000,000	-	-	10,000,000
CFPT2213	FPT Corporation (FPT)	01.12.2022	05.09.2023	10,000,000	-	-	10,000,000
CHPG2226	Hoa Phat Group Joint Stock Company (HPG)	01.12.2022	05.09.2023	15,000,000	-	30,000	14,970,000
CMBB2214	Military Commercial Joint Stock Bank (MBB)	01.12.2022	05.09.2023	10,000,000	-	10,000	9,990,000
CMSN2215	Masan Group Joint Stock Company (MSN)	01.12.2022	05.09.2023	7,000,000	-	-	7,000,000
CMWG2214	Mobile World Investment Corporation (MWG)	01.12.2022	05.09.2023	7,000,000	-	-	7,000,000
CSTB2224	Saigon Thuong Tin Commercial Joint Stock Bank (STB)	01.12.2022	05.09.2023	15,000,000	-	-	15,000,000
CTCB2215	Technological and Commercial Joint Stock Bank (TCB)	01.12.2022	05.09.2023	10,000,000	-	15,000	9,985,000



NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 DECEMBER 2023

4 NOTES TO OFF STATEMENT OF FINANCIAL POSITION ITEMS (continued)

4.3 Covered warrants authorised but not yet issued (continued)

Ticker symbol	Underlying security	Issue date	Maturity date	As at 31.12.2022			Number of covered warrants authorised but not yet issued
				Number of covered warrants authorised for issue	Number of covered warrants cancelled	Number of covered warrants issued	
CVHM2219	Vinhomes Joint Stock Company (VHM)	01.12.2022	05.09.2023	7,000,000	-	-	7,000,000
CVIB2201	Vietnam International Commercial Joint Stock Bank (VIB)	01.12.2022	05.09.2023	7,000,000	-	-	7,000,000
CVNM2212	Vietnam Dairy Products Joint Stock Company (VNM)	01.12.2022	05.09.2023	7,000,000	-	-	7,000,000
CVPB2214	Vietnam Prosperity Joint-Stock Commercial Bank (VPB)	01.12.2022	05.09.2023	10,000,000	-	-	10,000,000
CVRE2220	Vincom Retail Joint Stock Company (VRE)	01.12.2022	05.09.2023	7,000,000	-	-	7,000,000
CFPT2214	FPT Corporation (FPT)	01.12.2022	01.11.2023	7,000,000	-	-	7,000,000
CHPG2227	Hoa Phat Group Joint Stock Company (HPG)	01.12.2022	01.11.2023	15,000,000	-	-	15,000,000
CMBB2215	Military Commercial Joint Stock Bank (MBB)	01.12.2022	01.11.2023	10,000,000	-	-	10,000,000
CMWG2215	Mobile World Investment Corporation (MWG)	01.12.2022	01.11.2023	7,000,000	-	-	7,000,000
CSTB2225	Saigon Thuong Tin Commercial Joint Stock Bank (STB)	01.12.2022	01.11.2023	10,000,000	-	-	10,000,000
CTCB2216	Technological and Commercial Joint Stock Bank (TCB)	01.12.2022	01.11.2023	10,000,000	-	-	10,000,000
CVHM2220	Vinhomes Joint Stock Company (VHM)	01.12.2022	01.11.2023	7,000,000	-	-	7,000,000
CVRE2221	Vincom Retail Joint Stock Company (VRE)	01.12.2022	01.11.2023	7,000,000	-	-	7,000,000
				<b>281,000,000</b>	<b>-</b>	<b>10,079,500</b>	<b>270,920,500</b>

NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 DECEMBER 2023

4 NOTES TO OFF STATEMENT OF FINANCIAL POSITION ITEMS (continued)

4.4 Futures

The Company's open short position in futures contracts as at the reporting date is presented below:

Contract symbol	First trading date	Last trading date	As at 31.12.2023			As at 31.12.2022		
			Open quantity	Closing settlement price	Open short position	Open quantity	Closing settlement price	Open short position
VN30F2401	17.11.2023	19.01.2024	5,755	1,134,600	652,962,300,000	-	-	-
VN30F2301	18.11.2022	19.01.2023	-	-	-	1,782	1,004,500	179,001,900,000
					<u>652,962,300,000</u>			<u>179,001,900,000</u>

NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 DECEMBER 2023

5 NOTES TO THE STATEMENT OF COMPREHENSIVE INCOME

5.1 Net realised gain on disposal of FVTPL financial assets and redemption/expiry of covered warrants (“CW”) issued

	For the year ended	
	31.12.2023 VND	31.12.2022 VND
Realised gains on disposal of FVTPL financial assets	665,608,273,719	1,329,305,033,052
<i>In which:</i>		
<i>Underlying securities</i>	243,267,916,481	298,741,900,052
<i>Derivatives</i>	330,107,220,000	674,812,818,000
<i>Covered warrants redeemed</i>	65,675,033,586	162,700,149,628
<i>Covered warrants expired</i>	26,558,103,652	193,050,165,372
Realised losses on disposal of FVTPL financial assets	(640,921,144,130)	(1,077,055,292,017)
<i>In which:</i>		
<i>Underlying securities</i>	(230,761,012,517)	(626,452,173,238)
<i>Derivatives</i>	(356,287,541,000)	(402,620,996,000)
<i>Covered warrants redeemed</i>	(53,465,004,159)	(46,443,349,532)
<i>Covered warrants expired</i>	(407,586,454)	(1,538,773,247)
<b>Net realised gain</b>	<b>24,687,129,589</b>	<b>252,249,741,035</b>

NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 DECEMBER 2023

5 NOTES TO THE STATEMENT OF COMPREHENSIVE INCOME (continued)

5.1 Net realised gain on disposal of FVTPL financial assets and redemption/expiry of covered warrants (“CW”) issued (continued)

Details by category are as follows:

	Quantity disposed	Sales proceeds VND	Costs of disposal (*) VND	Realised gains/(losses) during current year VND	Realised (losses)/gains in prior year VND
Shares	597,232,972	18,138,586,052,443	(18,159,274,658,527)	(20,688,606,084)	(306,700,175,728)
Bonds	10,000	1,000,000,000	(1,000,000,000)	-	-
ETF certificates	157,530,500	3,570,464,250,629	(3,537,268,740,581)	33,195,510,048	(21,010,097,458)
<b>Realised gains/(losses) on disposal of underlying securities</b>				<b>12,506,903,964</b>	<b>(327,710,273,186)</b>
Net position (loss)/gain from future contracts				(26,180,321,000)	272,191,822,000
Gains on redemption of covered warrants issued by the Company				12,210,029,427	116,256,800,096
Gains upon expiry of covered warrants issued by the Company				26,150,517,198	191,511,392,125
<b>Total</b>				<b>24,687,129,589</b>	<b>252,249,741,035</b>

(\*) Costs are determined using the weighted average method up to the end of the respective trading date.

**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 DECEMBER 2023**

**5 NOTES TO THE STATEMENT OF COMPREHENSIVE INCOME (continued)**

**5.2 Net result from revaluation of FVTPL financial assets and covered warrants**

	<u>For the year ended</u>	
	<u>31.12.2023</u>	<u>31.12.2022</u>
	VND	VND
Upward revaluation of FVTPL financial assets	12,425,298,148	(13,745,393,136)
Downward revaluation of FVTPL financial assets	(8,223,317,807)	21,571,497,129
<b>Total</b>	<b><u>4,201,980,341</u></b>	<b><u>7,826,103,993</u></b>

Details of gains/(losses) from revaluation of FVTPL financial assets by category are as follows:

	Cost VND	Market value/ fair value VND	Accumulated revaluation gains as at 31.12.2023 VND	Accumulated revaluation (losses)/gains as at 31.12.2022 VND	Credited to profit or loss VND
Listed shares and shares traded on UPCoM	602,741,644,831	601,019,022,193	(1,722,622,638)	(2,225,905,294)	503,282,656
Underlying assets designated as hedges for covered warrants	260,505,652,264	263,197,145,250	2,691,492,986	(82,661,775)	2,774,154,761
Listed bonds	1,200,000,000,000	1,213,045,479,452	13,045,479,452	15,336,958,904	(2,291,479,452)
ETF certificates	141,577,212,688	144,891,468,700	3,314,256,012	98,233,636	3,216,022,376
<b>Total</b>	<b><u>2,204,824,509,783</u></b>	<b><u>2,222,153,115,595</u></b>	<b><u>17,328,605,812</u></b>	<b><u>13,126,625,471</u></b>	<b><u>4,201,980,341</u></b>

NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 DECEMBER 2023

5 NOTES TO THE STATEMENT OF COMPREHENSIVE INCOME (continued)

5.2 Net result from revaluation of FVTPL financial assets and covered warrants (continued)

	For the year ended	
	31.12.2023 VND	31.12.2022 VND
Downward revaluation of covered warrants liabilities	25,494,648,723	(96,103,887,923)
Upward revaluation of covered warrants liabilities	(415,023,971)	4,913,366,270
<b>Total</b>	<b>25,079,624,752</b>	<b>(91,190,521,653)</b>

Details of revaluation of covered warrants are as follows:

	Cost VND	Market value/ fair value VND	Accumulated revaluation gains as at 31.12.2023 VND	Accumulated revaluation gains as at 31.12.2022 VND	Credited to profit or loss VND
Covered warrants	<u>74,486,390,089</u>	<u>48,806,417,000</u>	<u>25,679,973,089</u>	<u>600,348,337</u>	<u>25,079,624,752</u>

**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 DECEMBER 2023**

**5 NOTES TO THE STATEMENT OF COMPREHENSIVE INCOME (continued)**

**5.3 Dividends and interest income from FVTPL financial assets**

	<b>For the year ended</b>	
	<b>31.12.2023</b>	<b>31.12.2022</b>
	<b>VND</b>	<b>VND</b>
Interest	409,088,209,728	449,243,799,110
Dividends	9,828,282,150	5,069,615,493
<b>Total</b>	<b>418,916,491,878</b>	<b>454,313,414,603</b>

**5.4 Provisions for doubtful debts, impairments of financial assets and diminution in value of mortgages and borrowing costs**

	<b>For the year ended</b>	
	<b>31.12.2023</b>	<b>31.12.2022</b>
	<b>VND</b>	<b>VND</b>
Interest expenses	486,911,787,005	750,725,049,674
Provision expenses for margin loan	427,207,338	-
	<b>487,338,994,343</b>	<b>750,725,049,674</b>

NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 DECEMBER 2023

5 NOTES TO THE STATEMENT OF COMPREHENSIVE INCOME (continued)

5.5 Operating expenses not related to financial assets

Operating expenses include direct expenses and allocated expenses, details of which are as follows:

	For the year ended	
	31.12.2023 VND	31.12.2022 VND
<b>Proprietary trading operation</b>	<b>48,141,651,795</b>	<b>72,102,674,942</b>
Staff costs	6,850,652,807	21,498,801,710
Transaction fee paid to stock exchanges	11,546,344,107	18,232,238,633
Outsourced service expenses	10,370,868,323	9,620,792,804
Allocated expenses (*)	19,373,786,558	22,750,841,795
<b>Brokerage operation</b>	<b>469,988,244,655</b>	<b>572,805,427,628</b>
Staff costs	199,162,079,145	252,654,026,557
Transaction fee paid to stock exchanges	164,803,026,060	196,006,861,777
Outsourced service expenses	46,465,442,323	58,366,058,952
Office rental expenses	23,663,549,531	23,837,716,225
Depreciation and amortisation	8,371,630,000	8,974,657,323
Allocated expenses (*)	27,522,517,596	32,966,106,794
<b>Custody service expenses</b>	<b>10,882,377,718</b>	<b>9,798,386,787</b>
<b>Financial consultancy operation</b>	<b>25,316,156,138</b>	<b>26,093,851,921</b>
Staff costs	22,269,823,929	22,682,705,175
Others	3,046,332,209	3,411,146,746
<b>Other operating expenses</b>	<b>4,490,885,157</b>	<b>4,124,185,703</b>
<b>Total</b>	<b>558,819,315,463</b>	<b>684,924,526,981</b>

(\*) These mainly include staff costs and outsourced services expenses of related support departments and allocated according to associated revenues of each operation.



NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 DECEMBER 2023

5 NOTES TO THE STATEMENT OF COMPREHENSIVE INCOME (continued)

5.6 General and administrative expenses

	For the year ended	
	31.12.2023 VND	31.12.2022 VND
Staff costs	142,473,355,297	130,825,567,136
Performance bonus	67,500,000,000	85,000,000,000
Outsourced service expenses	84,571,576,482	64,637,148,705
Office rental expenses	28,629,168,215	23,537,125,167
Depreciation and amortisation	20,817,477,821	15,086,324,382
Office maintenance	3,873,486,048	6,431,247,738
Other administrative expenses	19,602,309,948	25,250,191,073
<b>Total</b>	<b>367,467,373,811</b>	<b>350,767,604,201</b>

5.7 Corporate income tax

The tax on the Company's profit before tax differs from the theoretical amount that would arise using the applicable tax rate of 20% as follows:

	For the year ended	
	31.12.2023 VND	31.12.2022 VND
Accounting profit before tax	842,230,531,762	1,067,806,139,655
Tax calculated at a rate of 20%:	168,446,106,352	213,561,227,931
Adjustment:		
Non-taxable income	(1,965,656,430)	(1,013,923,099)
Non-deductible expense	1,521,111,024	2,150,976,389
Other adjustments	(129,895,091)	619,982,500
<b>CIT charge (*)</b>	<b>167,871,665,855</b>	<b>215,318,263,721</b>
Charged to profit or loss:		
CIT – current	168,227,107,323	215,581,526,221
CIT – deferred	(355,441,468)	(263,262,500)
<b>Total</b>	<b>167,871,665,855</b>	<b>215,318,263,721</b>

(\*) The corporate income tax charge for the year is based on estimated taxable income and is subject to review and possible adjustment by the tax authorities.

The tax authorities have finalised the Company's CIT up to 31 December 2016.

**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 DECEMBER 2023**

**5 NOTES TO THE STATEMENT OF COMPREHENSIVE INCOME (continued)**

**5.8 Earnings per share**

**(a) Basic earnings per share**

According to prevailing regulations, basic earnings per share are calculated by dividing the net profit attributable to shareholders after deducting the appropriations to bonus and welfare funds by the weighted average number of ordinary shares in issue during the year, excluding ordinary shares repurchased by the Company and held as treasury shares.

Other comprehensive income is not included in earnings to calculate earnings per shares due to the absence of detailed guidance from the authority.

	<b>For the year ended</b>	
	<b>31.12.2023</b>	<b>31.12.2022 Restated (**)</b>
Net profit after tax attributable to ordinary shareholders (VND)	674,358,865,907	852,487,875,934
Adjustment for appropriation of bonus and welfare funds (VND) (*)	-	(25,500,000,000)
	<u>674,358,865,907</u>	<u>826,987,875,934</u>
Weighted average number of ordinary shares in issue (shares)	<u>457,211,949</u>	<u>457,211,949</u>
Basic earnings per share (VND)	<u><b>1,475</b></u>	<u><b>1,809</b></u>

(\*) As at the date of approval of these financial statements, the resolution of Annual General Meeting of shareholders regarding the appropriations to bonus and welfare funds from post-tax profits of the current year was not yet available. Therefore, the net profit amount used for calculation of basic earnings per shares of the current year is not deducted by the amount to be appropriated to bonus and welfare funds.

NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 DECEMBER 2023

5 NOTES TO THE STATEMENT OF COMPREHENSIVE INCOME (continued)

5.8 Earnings per share (continued)

(a) *Basic earnings per share (continued)*

(\*\*) Basic earnings per share for the financial year ended 31 December 2022 are recalculated after adjusting the actual deductions for bonus and welfare funds from retained earnings in accordance with the resolution of Annual General Meeting of shareholders on 25 April 2023, as follows:

Items	For the year ended 31.12.2022		
	As previously reported	Adjustment	Restated
Net profit after tax attributable to ordinary shareholders (VND)	852,487,875,934	(25,500,000,000)	826,987,875,934
Weighted average number of ordinary shares in issue (shares)	457,211,949	-	457,211,949
Basic earnings per share (VND)	<u>1,865</u>		<u>1,809</u>

b) *Diluted earnings per share*

The Company did not have potentially diluted ordinary shares during the year and up to the date of these financial statements. Therefore, diluted EPS is equal to basic EPS.

**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 DECEMBER 2023**

**6 NOTES TO THE STATEMENT OF CHANGES IN EQUITY**

**6.1 Details of changes in equity**

Details of changes in equity during the year are as follows:

	Share capital VND	Share premium VND	Treasury shares VND	Supplementary capital reserve(*) VND	Financial risk and operation reserve(*) VND	Other equity funds VND	Undistributed earnings VND	Total VND
<b>As at 1.1.2023</b>	4,580,523,670,000	967,536,880,000	(12,477,449,008)	277,696,843,214	277,696,843,214	3,961,374,994	1,796,894,173,810	<b>7,891,832,336,224</b>
Post-tax profit for the year	-	-	-	-	-	-	674,358,865,907	<b>674,358,865,907</b>
Second dividend of year 2022 (i)	-	-	-	-	-	-	(228,605,974,500)	<b>(228,605,974,500)</b>
Appropriation to bonus and welfare funds (ii)	-	-	-	-	-	-	(25,500,000,000)	<b>(25,500,000,000)</b>
<b>As at 31.12.2023</b>	<b>4,580,523,670,000</b>	<b>967,536,880,000</b>	<b>(12,477,449,008)</b>	<b>277,696,843,214</b>	<b>277,696,843,214</b>	<b>3,961,374,994</b>	<b>2,217,147,065,217</b>	<b>8,312,085,227,631</b>

(\*) As at 31 December 2023, the Company has yet to finalise a resolution for the balances of Supplementary capital reserve and Financial risk and operation reserve according to the guidance of Circular 114/2021/TT-BTC as presented in Note 2.22(c).

(i) According to the resolution of the General Meeting of Shareholders dated 25 April 2023 and the resolution of the Board of Directors dated 18 May 2023, the second dividend payment of 2022 is 5% of the par value of the shares, equivalent to VND500 /share. The second dividend is paid in cash based on the list of shareholders as of 9 June 2023 and the payment date is 21 June 2023.

(ii) According to the resolution of the General Meeting of Shareholders dated 25 April 2023, the deduction for the bonus and welfare funds is 3% of the profit after taxes for the year 2022.

**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 DECEMBER 2023**

**6 NOTES TO THE STATEMENT OF CHANGES IN EQUITY (continued)**

**6.1 Details of changes in equity (continued)**

	Share capital VND	Share premium VND	Treasury shares VND	Supplementary capital reserve VND	Financial risk and operation reserve VND	Other equity funds VND	Undistributed earnings VND	Total VND
As at 1.1.2022	4,580,523,670,000	967,536,880,000	(12,477,449,008)	277,696,843,214	277,696,843,214	3,961,374,994	1,230,314,760,376	7,325,252,922,790
Post-tax profit for the year	-	-	-	-	-	-	852,487,875,934	852,487,875,934
Second dividend of year 2021 (iii)	-	-	-	-	-	-	(114,302,987,250)	(114,302,987,250)
First dividend of year 2022 (iv)	-	-	-	-	-	-	(114,302,987,250)	(114,302,987,250)
Appropriation to bonus and welfare funds (iii)	-	-	-	-	-	-	(57,373,000,000)	(57,373,000,000)
Reversed dividends of shares issued under ESOP program upon repurchases	-	-	-	-	-	-	70,512,000	70,512,000
<b>As at 31.12.2022</b>	<b>4,580,523,670,000</b>	<b>967,536,880,000</b>	<b>(12,477,449,008)</b>	<b>277,696,843,214</b>	<b>277,696,843,214</b>	<b>3,961,374,994</b>	<b>1,796,894,173,810</b>	<b>7,891,832,336,224</b>

(iii) According to the Resolution of the Annual General Meeting of shareholders on 8 August 2022:

- Second dividend of the year 2021 was 2.5% of par value, equivalent to VND250/share;
- 5% of post-tax profit of the year 2021 was appropriated to bonus and welfare funds.

(iv) According to the Board of Directors' Resolution on 29 December 2022, the first dividend advance of 2022 is 2.5% of the charter capital, equivalent to VND250/share. The first dividend of 2022 is paid in cash based on the list of shareholders finalised on 18 January 2023, and the expected payment date is 8 February 2023.

NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 DECEMBER 2023

6 NOTES TO THE STATEMENT OF CHANGES IN EQUITY (continued)

6.2 Earnings distribution

	For the year ended	
	31.12.2023 VND	31.12.2022 VND
Undistributed realised earnings brought forward	1,783,167,200,002	1,133,223,368,908
Realised profit incurred in the year	645,077,260,814	935,852,293,594
Appropriations from undistributed earnings: <i>To bonus and welfare funds</i>	(25,500,000,000) (25,500,000,000)	(57,373,000,000) (57,373,000,000)
Dividend declared	(228,605,974,500)	(228,605,974,500)
<b>Distributable profits to shareholders</b>	<b>2,174,138,486,316</b>	<b>1,783,096,688,002</b>
Dividend declared	228,605,974,500	228,605,974,500
<b>Net amount distributed to shareholders</b>	<b>228,605,974,500</b>	<b>228,605,974,500</b>

**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 DECEMBER 2023**

**7 RELATED PARTY DISCLOSURES**

Identified related parties and their relationships with the company are presented below:

<b>Related party</b>	<b>Relationship</b>
Dragon Capital Markets Limited (DC)	Strategic shareholder, holding 30.01% of charter capital. The Company's Vice Chairman and member of the Board of Directors represent DC's shares.
Dragon Capital VietFund Management (DCVFM)	The Company's Chairman of the Board of Directors is a member of the Board of Directors of DCVFM. The Company's Vice Chairman of the Board of Directors is a member of the Board of Directors of DCVFM.
Ho Chi Minh City Finance and Investment State-owned Company (HFIC)	Strategic shareholder, holding 23.09% of charter capital. The Company's member of the Board of Directors is Deputy Head of Finance and Accounting department at HFIC. The Company's member of the Board of Directors is Head of Legal at HFIC.
Vision & Associates Company Limited	The Company's Chief Supervisor is the Chairperson of the Council of Member lawyers of Vision & Associates Company Limited
Board of Directors and Board of Management	Key management

**(a) Related party transactions**

During the year, the following significant transactions were carried out with related parties:

	<b>For the year ended</b>	
	<b>31.12.2023</b>	<b>31.12.2022</b>
	<b>VND</b>	<b>VND</b>
<b>DC</b>		
Dividend paid	137,475,834,000	45,825,278,000
<b>DCVFM</b>		
Revenue from rendering of services	8,332,098,241	7,933,786,676
<b>HFIC</b>		
Dividend paid	105,772,520,000	36,487,590,000

NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 DECEMBER 2023

7 RELATED PARTY DISCLOSURES (continued)

(a) Related party transactions (continued)

	For the year ended	
	31.12.2023 VND	31.12.2022 VND
<b>Vision &amp; Associates Company Limited</b>		
Consultancy service expense	-	285,398,640
<b>Compensation of key management</b>		
Gross salaries and other benefits (*)	17,016,410,258	14,754,871,796

(\*) Details of salaries and remunerations of certain key management are as follows:

		For the year ended	
		31.12.2023 VND	31.12.2022 VND
<b>Board of Directors</b>			
Mr. Johan Nyvene	Chairperson	2,963,076,924	1,301,538,462
Mr. Le Anh Minh	Vice Chairperson	706,666,667	706,666,667
Mr. Andrew Colin Vallis	Member	773,333,333	773,333,333
Ms. Nguyen Thi Hoang Lan	Member	640,000,000	640,000,000
Mr. Le Hoang Anh	Member	573,333,333	573,333,333
Mr. Tran Quoc Tu	Member	306,666,667	306,666,667
Mr. Nguyen Hong Van (until 24.4.2023)	Member	76,666,667	306,666,667
Ms. Phan Quynh Anh (from 25.4.2023)	Member	230,000,000	-
		<u>6,269,743,591</u>	<u>4,608,205,129</u>
<b>Board of Supervision</b>			
Mr. Pham Nghiem Xuan Bac	Chief Supervisor	493,333,333	493,333,333
Ms. Dang Nguyet Minh	Member	426,666,667	426,666,667
Ms. Nguyen Thi Thu Thanh (until 24.4.2023)	Member	56,666,667	226,666,667
Mr. Tran Thai Phuong (from 25.4.2023)	Member	170,000,000	-
		<u>1,146,666,667</u>	<u>1,146,666,667</u>
<b>Board of Management</b>			
Mr. Trinh Hoai Giang	Chief Executive Officer	9,600,000,000	9,000,000,000



HO CHI MINH CITY SECURITIES CORPORATION

Form B09 – CTCK

NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 DECEMBER 2023

7 RELATED PARTY DISCLOSURES (continued)

(b) Year-end balances with related parties

	Opening balance VND	Increase during the year VND	Decrease during the year VND	Closing balance VND
<b>DC</b>				
Dividend payable	68,737,917,000	68,737,917,000	(137,475,834,000)	-
<b>HFIC</b>				
Deposits for securities trading	25,183,614	25,185	-	25,208,799
Dividend payable	52,886,260,000	52,886,260,000	(105,772,520,000)	-

**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 DECEMBER 2023**

**8 SEGMENT REPORTING**

The Board of Management of the Company determines that the management decisions of the Group are based primarily on the types of product and service provided by the Company. As a result, the primary segment reporting of the Company is presented in respect of the Company's business segments.

**(a) Geographical segments**

The principal activities of the Company are carried out within Vietnam territory. Risks and returns of the Company are not materially affected by distinctions between geographical areas. On these grounds, the Board of Management determines that the Company has only one geographical segment.

**(b) Business activity segments**

Brokerage and services segment generates revenues and incurs expenses related to securities brokerages, underwriting, agency, custody and other securities services.

Proprietary trading segment generates revenues and incurs expenses related to FVTPL financial assets and derivatives, and impairment losses of financial assets.

Lending segment generates revenues and incurs expenses related to margin loans, trading advances and HTM financial assets.

Consultancy segment generates revenues and incurs expenses related to financial consultancy services and investment consultancy services.

**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 DECEMBER 2023**

**8 SEGMENT REPORTING (continued)**

**(b) Business activity segments (continued)**

Income and expenses based on the Company's business activity segments are as follows:

	For the year ended 31 December 2023				
	Brokerage and services VND	Proprietary trading VND	Lending VND	Consultancy VND	Total VND
Revenue and income (*)	691,932,701,082	1,122,444,712,468	1,066,651,824,210	22,134,559,699	<b>2,903,163,797,459</b>
Expenses	(485,361,507,530)	(697,701,137,703)	(487,338,994,343)	(25,316,156,138)	<b>(1,695,717,795,714)</b>
<i>In which:</i>					
<i>Direct cash expenses</i>	(449,052,747,381)	(669,350,851,159)	(487,338,994,343)	(24,881,064,971)	<b>(1,630,623,657,854)</b>
<i>Total amount of significant non-cash expenses, other than depreciation, amortisation and allocation of prepaid expenses</i>	-	(8,638,341,778)	-	-	<b>(8,638,341,778)</b>
<i>Total depreciation and amortisation of fixed assets</i>	(8,292,049,091)	-	-	(435,091,167)	<b>(8,727,140,258)</b>
<i>Allocation of long-term and short-term prepaid expenses</i>	(28,016,711,058)	(19,711,944,766)	-	-	<b>(47,728,655,824)</b>
Segment result	<u>206,571,193,552</u>	<u>424,743,574,765</u>	<u>579,312,829,867</u>	<u>(3,181,596,439)</u>	<b><u>1,207,446,001,745</u></b>
Net financial income					2,230,085,646
Net other income					21,818,182
General and administration expenses					<b>(367,467,373,811)</b>
Operating result before tax					<b><u>842,230,531,762</u></b>

(\*) All revenues are from services rendered to external customers, and all income is generated from transactions with external partners.

**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 DECEMBER 2023**

**8 SEGMENT REPORTING (continued)**

**(b) Business activity segments (continued)**

Income and expenses based on the Company's business activity segments are as follows:

	<b>For the year ended 31 December 2022</b>				
	<b>Brokerage and services VND</b>	<b>Proprietary trading VND</b>	<b>Lending VND</b>	<b>Consultancy VND</b>	<b>Total VND</b>
Revenue and income (*)	900,485,003,258	1,673,769,166,596	1,273,381,029,024	53,809,594,152	<b>3,901,444,793,030</b>
Expenses	(586,728,000,118)	(1,122,673,103,560)	(750,725,049,674)	(26,093,851,921)	<b>(2,486,220,005,273)</b>
<i>In which:</i>					
<i>Direct cash expenses</i>	(548,260,998,685)	(1,128,260,661,437)	(750,725,049,674)	(25,938,442,699)	<b>(2,453,185,152,495)</b>
<i>Total amount of significant non-cash expenses, other than depreciation, amortisation and allocation of prepaid expenses</i>	-	26,484,863,399	-	-	<b>26,484,863,399</b>
<i>Total depreciation and amortisation of fixed assets</i>	(8,956,258,185)	(39,010,126)	-	(155,409,222)	<b>(9,150,677,533)</b>
<i>Allocation of long-term and short-term prepaid expenses</i>	(29,510,743,248)	(20,858,295,396)	-	-	<b>(50,369,038,644)</b>
Segment result	<u>313,757,003,140</u>	<u>551,096,063,036</u>	<u>522,655,979,350</u>	<u>27,715,742,231</u>	<b><u>1,415,224,787,757</u></b>
Net financial income					<b>2,935,810,645</b>
Net other income					<b>413,145,454</b>
General and administration expenses					<b>(350,767,604,201)</b>
Operating result before tax					<b><u>1,067,806,139,655</u></b>

(\*) All revenues are from services rendered to external customers, and all income is generated from transactions with external partners.

**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 DECEMBER 2023**

**8 SEGMENT REPORTING (continued)**

**(b) Business activity segments (continued)**

Assets and liabilities based on the Company's business activity segments are as follows:

	As at 31 December 2023					
	Brokerage and services VND	Proprietary trading VND	Lending VND	Consultancy VND	Unallocated VND	Total VND
Segment assets	388,637,839,742	2,382,021,619,107	15,031,737,262,391	16,695,202,450	-	<b>17,819,091,923,690</b>
Unallocated assets	-	-	-	-	91,583,149,298	<b>91,583,149,298</b>
<b>Total assets</b>	<b>388,637,839,742</b>	<b>2,382,021,619,107</b>	<b>15,031,737,262,391</b>	<b>16,695,202,450</b>	<b>91,583,149,298</b>	<b>17,910,675,072,988</b>
Segment liabilities	(109,224,985,464)	-	(9,195,811,919,510)	-	-	<b>(9,305,036,904,974)</b>
Unallocated liabilities	-	-	-	-	(293,552,940,383)	<b>(293,552,940,383)</b>
<b>Total liabilities</b>	<b>(109,224,985,464)</b>	<b>-</b>	<b>(9,195,811,919,510)</b>	<b>-</b>	<b>(293,552,940,383)</b>	<b>(9,598,589,845,357)</b>
Total expense incurred for purchases of fixed assets in the year ended 31 December 2023	780,500,000	-	-	2,272,900,000	13,433,669,000	<b>16,487,069,000</b>
Segment assets	780,500,000	-	-	2,272,900,000	-	<b>3,053,400,000</b>
Unallocated assets	-	-	-	-	13,433,669,000	<b>13,433,669,000</b>

NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 DECEMBER 2023

8 SEGMENT REPORTING (continued)

(b) Business activity segments (continued)

Assets and liabilities based on the Company's business activity segments are as follows:

	As at 31 December 2022					
	Brokerage and services VND	Proprietary trading VND	Lending VND	Consultancy VND	Unallocated VND	Total VND
Segment assets	692,911,348,158	1,471,781,628,517	13,183,823,983,714	14,346,491,972	-	<b>15,362,863,452,361</b>
Unallocated assets	-	-	-	-	84,091,592,853	<b>84,091,592,853</b>
<b>Total assets</b>	<b>692,911,348,158</b>	<b>1,471,781,628,517</b>	<b>13,183,823,983,714</b>	<b>14,346,491,972</b>	<b>84,091,592,853</b>	<b>15,446,955,045,214</b>
Segment liabilities	(72,193,531,822)	(15,901,000,000)	(6,986,692,775,551)	(4,260,000,000)	-	<b>(7,079,047,307,373)</b>
Unallocated liabilities	-	-	-	-	(476,075,401,617)	<b>(476,075,401,617)</b>
<b>Total liabilities</b>	<b>(72,193,531,822)</b>	<b>(15,901,000,000)</b>	<b>(6,986,692,775,551)</b>	<b>(4,260,000,000)</b>	<b>(476,075,401,617)</b>	<b>(7,555,122,708,990)</b>
Total expense incurred for purchases of fixed assets in the year ended 31 December 2022	9,456,297,214	-	-	252,966,000	9,830,700,000	<b>19,539,963,214</b>
Segment assets	9,456,297,214	-	-	252,966,000	-	<b>9,709,263,214</b>
Unallocated assets	-	-	-	-	9,830,700,000	<b>9,830,700,000</b>

**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 DECEMBER 2023**

**9 FINANCIAL RISK MANAGEMENT**

The Company's activities expose it to financial risks including market risk, credit risk and liquidity risk. The Company's overall risk management strategy seeks to minimise the adverse effect of these risks on the Company's performance.

The Board of Management of the Company is responsible for setting the objectives and underlying principles of financial risk management for the Company. The Board of Management establishes the detailed policies such as risk identification and measurement, exposure limits and hedging strategies. Risk management policies and systems are reviewed regularly to reflect changes in market conditions and the Company's activities.

Financial risk management is carried out by finance personnel. The finance personnel measure actual exposures against the limits set and prepare regular reports for the review of the Board of Management.

The information presented below is based on information received from the Board of Management.

**(a) Credit risk**

Credit risk is the risk that counterparty to a financial instrument will fail to discharge an obligation or commitment that it has entered into with the Company, resulting in a financial loss to the Company. It arises principally from cash at banks, financial assets, receivables and other assets.

The maximum exposure to credit risk equals the total of carrying amounts of balances exposed to credit risk before provision, collateral held or other credit enhancements, in particular:

	<b>As at</b>	
	<b>31.12.2023</b>	<b>31.12.2022</b>
	<b>VND</b>	<b>VND</b>
Cash at bank (Note 3.1)	2,604,185,645,304	5,330,529,577,511
Security deposits for covered warrants issued (Note 3.1)	220,000,000,000	309,400,000,000
Listed bonds (Note 3.2)	1,213,045,479,452	1,216,336,958,904
Loans (Note 3.3)	12,135,124,175,279	7,378,982,938,005
Receivables (Note 3.4)	354,249,607,756	745,154,301,110
Deposit for derivatives trading activities (Note 3.5)	158,206,831,950	46,080,842,950
Security deposits	10,564,304,062	10,650,904,062
Advance	492,164,421	794,883,916
<b>Total credit risk exposure</b>	<b>16,695,868,208,224</b>	<b>15,037,930,406,458</b>

NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 DECEMBER 2023

## 9 FINANCIAL RISK MANAGEMENT (continued)

## (a) Credit risk (continued)

(i) *Balances with banks*

Balances with banks include deposits and accrued interest.

All bank balances are placed with local credit institutions which have high creditworthiness or qualifying as clearing members. Balances with banks are continuously monitored by treasury function in compliance with the Company's policies and periodically reported to the Board of Management. Credit risk from balances with banks is assessed as low.

As at 31 December 2023 and as at 31 December 2022, there were no balance with banks that were past but nor impaired.

(ii) *FVTPL financial assets*

Debt securities in the Company's portfolio are unsecured bonds issued by low-risk issuers with bond issuance plans approved by the State Securities Commission. Investment appraisals related to debt securities are approved in accordance with the Company's investment policies. Debt securities portfolio is continuously monitored by treasury function in compliance with the Company's policies and periodic reported to the Board of Management. Credit risk from debt securities is assessed as low.

As at 31 December 2023 and as at 31 December 2022, there was no debt security that exceeded 20% of the Company's equity.

As at 31 December 2023 and as at 31 December 2022, there was no debt security that was past due nor impaired.

(iii) *Trading advances and deposit for derivative trading activities*

Trading advances are collected from VSDC. Deposit for derivative trading activities is also placed with this entity.

VSDC is a state-owned entity and has no history of payment defaults.

VSDC requires its members to deposit into the Settlement support fund and the Derivative trading clearing fund to secure their trading obligations.



**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 DECEMBER 2023****9 FINANCIAL RISK MANAGEMENT (continued)****(a) Credit risk (continued)***(iii) Trading advances and deposit for derivative trading activities (continued)*

The securities companies may fulfil customers' securities trading orders only when the customers' balances maintain enough (100%) cash or securities and must carry out further steps to ensure payment ability prior to execution of the trades.

Credit risk from trading advances and deposit for derivative trading activities is assessed as low.

As at 31 December 2023 and as at 31 December 2022, there was no balance with VSDC that was past due nor impaired.

*(iv) Margin loans*

Margin loans are secured by eligible securities listed on the stock exchanges. Under the prevailing regulations on margin lending, the loan limit is set at 50% of the eligible securities' value. Ineligible securities are defined by the stock exchanges on an ad-hoc basis. Eligible securities are approved and frequently updated by margin lending risk management function based on several criteria including volatility and liquidity.

Customer Services department is responsible for the continuous review of margin loan report which includes balances, collateral assets and margin maintenance ratio. When the margin maintenance ratio falls below 40% (regulated level: 30%), the system alerts and the Company makes margin calls. When the margin maintenance ratio falls below 30%, the Company sells off collateral assets to collect the loans.

The market value of collateral assets as at 31 December 2023 was VND 36,150,762,912,200 (as at 31 December 2022: VND38,985,663,206,490).

**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 DECEMBER 2023**

**9 FINANCIAL RISK MANAGEMENT (continued)**

**(a) Credit risk (continued)**

*(iv) Margin loans (continued)*

Analysis of credit quality of margin loans as at reporting date is as follows:

	<b>As at</b>	
	<b>31.12.2023</b>	<b>31.12.2022</b>
	<b>VND</b>	<b>VND</b>
Neither past due nor impaired	12,134,696,967,941	7,378,982,938,005
Past due and impaired	427,207,338	-
Provision made	(427,207,338)	-
<b>Net balance</b>	<b>12,134,696,967,941</b>	<b>7,378,982,938,005</b>

*(v) Receivables*

Credit risk exposure is mitigated by transacting with counterparties with high credit ratings and obtaining security where necessary.

As at 31 December 2023 and as at 31 December 2022, there was no receivable that exceeded 10% of the Company's equity.

Analysis of credit quality of receivables as at reporting date is as follows:

	<b>Neither past due nor impaired VND</b>	<b>Past due but not impaired VND</b>	<b>Past due and impaired VND</b>	<b>Total VND</b>
<b>As at 31.12.2023</b>				
Current	354,249,607,756	-	-	<b>354,249,607,756</b>
Provision made	354,249,607,756	-	-	<b>354,249,607,756</b>
<b>Net balance</b>	<b>354,249,607,756</b>	<b>-</b>	<b>-</b>	<b>354,249,607,756</b>
<b>As at 31.12.2022</b>				
Current	745,154,301,110	-	-	<b>745,154,301,110</b>
Provision made	745,154,301,110	-	-	<b>745,154,301,110</b>
<b>Net balance</b>	<b>745,154,301,110</b>	<b>-</b>	<b>-</b>	<b>745,154,301,110</b>

**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 DECEMBER 2023****9 FINANCIAL RISK MANAGEMENT (continued)****(b) Market risk**

Market risk is the risk that fair value or future cash flows of a financial instrument will fluctuate according to changes in market prices. The Company's market risks include interest rate risk and other price risk, such as share price risk.

The Company manages this risk through sensitivity analysis of variables that would impact its financial position and performance, diversification of its investment portfolio, critical appraisal of securities within limited exposures, and hedging where necessary.

- Interest rate risk

Interest rate risk is the risk that the fair value or future cash flows of the Company's financial instruments will fluctuate as a result of changes in market interest rates. The Company is exposed to interest rate risk mainly from its term deposits, corporate bonds, loans and borrowings.

The Company manages this risk through analysis of market competition in order to obtain the most favourable interest rate for its intended operations while still staying within limited exposures.

The Company's term deposits and loans are at fixed rates and due in short term, so interest rate risk is minimal.

Details of interest rates of corporate bonds and borrowings are presented in Note 3.2 and Note 3.10. These balances bear floating interest rates and due in short term, so interest rate risk is minimal.

- Market price risk

Shares held by the Company, open position in futures and covered warrants are affected by market risk due to the uncertainty in the future value of these items. The Company manages its share price risk by setting up investment limits and hedging where necessary. The Investment Committee of the Company also takes part in appraisal and approval of investment in shares and issuance of covered warrants.

As at 31 December 2023, had the prices of securities increased/decreased by 10% with all other variables being held constant (including tax rate), the Company's profit before tax would have been higher/lower by VND152,038,439,860 (at 31 December 2022: higher/lower by VND124,249,439,473).

**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 DECEMBER 2023**

**9 FINANCIAL RISK MANAGEMENT (continued)**

**(b) Market risk (continued)**

- Currency risk

Currency risk is the risk that the value of the Company's financial instruments will be affected by changes in exchange rates. The Company manages its currency risk by continuously monitoring of foreign exchange rates and thereby timely updating its forecast of cashflows in foreign currencies, and entering into cross currency swaps and forward contracts (Note 3.10(\*\*)).

The Company's operations are exposed to risk of certain foreign currencies, mainly the United States Dollar ("USD").

The Company's currency exposure to the USD is as follows:

	<b>Original currency USD</b>		<b>Equivalent to VND</b>	
	<b>31.12.2023</b>	<b>31.12.2022</b>	<b>31.12.2023</b>	<b>31.12.2022</b>
<b>Financial assets</b>				
Cash	6,498.72	2,050.14	151,389,234	46,778,634
<b>Financial liabilities</b>				
Borrowings (unhedged exposure)	-	-	-	-
<b>Net currency exposure</b>	<b>6,498.72</b>	<b>2,050.14</b>	<b>151,389,234</b>	<b>46,778,634</b>

As at 31 December 2023, had the USD strengthened/weakened by 10% (estimated % change in exchange rate) against the VND with all other variables being held constant, the Company's profit before tax would have been higher/lower by VND15,138,923 respectively as a result of foreign exchange gains/losses on translation of USD-denominated financial instruments (as at 31 December 2022: lower/ higher by VND4,677,863 respectively).

**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 DECEMBER 2023**

**9 FINANCIAL RISK MANAGEMENT (continued)**

**(c) Liquidity risk**

Liquidity risk is the risk that the Company will encounter difficulty or fail to perform its financial obligations.

The Company's approach to managing liquidity risk is to ensure that it will always have sufficient reserves of cash to meet its liquidity requirements in both short term and long term.

The table below presents the Company's financial liabilities at contractual undiscounted cash flows falling due within 1 year:

	As at	
	31.12.2023 VND	31.12.2022 VND
Short-term borrowings (Note 3.10)	9,160,263,661,784	6,938,057,640,000
Trading obligations (Note 3.11)	86,883,655,383	46,315,877,007
Short-term trade account payables	6,143,330,081	7,079,654,815
Short-term accrued expenses (Note 3.13)	146,960,118,154	188,422,944,100
Other short-term payables (Note 3.14)	56,622,200,564	250,047,320,274
<b>Total financial liabilities</b>	<b>9,456,872,965,966</b>	<b>7,429,923,436,196</b>

**(d) Capital adequacy ratio**

Capital adequacy ratio ("CAR") is an indicator that measures the Company's financial safety and ability to meet its financial obligations and absorb certain losses resulting from risks arising during its business operation.

CAR is calculated and presented in the Company's monthly capital adequacy ratio report in accordance with Circular 91/2020/TT-BTC issued by the Ministry of Finance on 13 November 2020 ("Circular 91/2020/TT-BTC"). Circular 91/2020/TT-BTC stipulates requirements of capital adequacy ratio applicable to securities trading institutions and sanctions imposed on non-compliance. According to Circular 91/2020/TT-BTC, the Company is required to maintain a prescribed minimum level of CAR of 180%.

As at 31 December 2023, the Company's CAR was 965% (as at 31 December 2022: 648%).

**NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 DECEMBER 2023**

**10 OPERATING LEASE COMMITMENTS**

The Company currently rents offices under operating leases. The future minimum lease payments under non-cancellable operating lease contracts are as follows:

	<b>As at</b>	
	<b>31.12.2023</b>	<b>31.12.2022</b>
	<b>VND</b>	<b>VND</b>
Within 1 year	47,338,603,991	40,489,771,910
Between 1 and 5 years	63,451,378,763	52,544,858,726
<b>Total minimum payments</b>	<b>110,789,982,754</b>	<b>93,034,630,636</b>

**11 VOLUME AND VALUE OF TRANSACTIONS DURING THE YEAR**

	<b>Volume of transactions during the year</b>	<b>Value of transactions during the year VND</b>
<b>a) Of the Company</b>		
Covered warrant	1,089,161,000	1,584,474,797,000
Shares	1,626,350,810	45,652,721,699,340
Bonds	245,000,000	25,516,077,000,000
Futures	437,871	48,214,087,119,000
<b>b) Of investors</b>		
Covered warrant	266,566,612	174,102,250,480
Shares	11,747,112,727	259,626,869,238,320
Bonds	163,100,633	15,524,829,963,687
Futures	13,035,158	1,445,333,862,019,000
	<b>15,150,764,811</b>	<b>1,841,627,024,086,837</b>

NOTES TO THE FINANCIAL STATEMENTS  
FOR THE YEAR ENDED 31 DECEMBER 2023

## 12 SUBSEQUENT EVENTS


The Annual General Meeting of shareholders' Resolution No. 01/2022/NQ-DHDCD dated 8 August 2022 approved the plan to increase the Company's charter capital through a 15% stock dividend issue from undistributed retained earnings as at 31 December 2021, based on the audited financial statements of the Company. In accordance with the latest amendment of the Establishment and operation licence No. 10/GPDC-UBCK issued by the SSC, on 1 March 2024 the Company issued an additional 68,579,931 shares and increased its charter capital to VND5,226,322,980,000.

The Annual General Meeting of shareholders' Resolution No. 01/2022/NQ-ĐHĐCĐ dated 8 August 2022 and Board of Directors' Resolution No. 33/2022/NQ-HĐQT dated 29 December 2022 approved the plan to increase the Company's charter capital through a rights issue to existing shareholders at a ratio of 50%. On 7 December 2023, the SSC issued Public Offering Registration Certificate No. 411/GCN-UBCK to the Company. Accordingly, the Company plans to issue an additional 228,605,974 shares within the 2<sup>nd</sup> quarter of 2024.

The financial statements have been approved by the Board of Management for issuance on 25 March 2024.



Le Thi Thuy Duong  
Preparer



Lam Huu Ho  
Chief Financial Officer  
cum Chief Accountant



Trinh Hoai Giang  
Chief Executive Officer