# FINANCIAL STATEMENTS

**QUARTER 04/2024** 

# HO CHI MINH CITY SECURITIES CORPORATION



# Form B01a - CTCK

# STATEMENT OF FINANCIAL POSITION

		The state of the s	
ALAMAN MARKATAN		31.12.2024	31.12.2023
Code ITEMS	Note	VND	VND
ASSETS			
100 CURRENT ASSETS		31,172,158,784,622	17,728,214,113,678
110 Financial assets		30,941,762,437,592	17,544,806,470,247
111 Cash and cash equivalents	3.1	2,023,945,127,620	2,824,566,706,906
111.1 Cash		2,023,945,127,620	2,824,566,706,906
112 Financial assets at fair value through profit or loss			
(FVTPL)	3.2	7,931,439,013,878	2,222,153,115,595
114 Loans	3.3	20,428,526,998,997	12,135,124,175,279
118 Prepayments to suppliers		12,661,876,123	9,140,072,049
119 Service related receivable	3.4	489,715,921,557	281,371,095,624
122 Other receivables	3.4	67,269,086,755	72,878,512,132
129 Provision for doubtful debts		(11,795,587,338)	(427,207,338)
130 Other current assets		230,396,347,030	183,407,643,431
131 Advances		1,129,405,432	492,164,421
133 Short-term prepaid expenses		27,595,205,648	24,656,347,060
134 Short-term security deposits		154,300,000	52,300,000
137 Other current assets		201,517,435,950	158,206,831,950
137.1 Deposits for derivatives trading activities		201,517,435,950	158,206,831,950
200 NON-CURRENT ASSETS		167,478,614,216	182,460,959,310
220 Fixed assets		41,490,152,557	54,937,378,860
221 Tangible fixed assets	3.5	38,226,269,565	49,004,362,266
222 Historical cost	(77.75)	196,396,022,890	182,850,123,610
223a Accumulated depreciation		(158, 169, 753, 325)	(133,845,761,344)
227 Intangible fixed assets	3.5	3,263,882,992	5,933,016,594
228 Historical cost		93,859,330,272	91,105,851,084
229a Accumulated amortisation		(90,595,447,280)	(85,172,834,490)
240 Construction in progress		1,130,122,400	125,518,750
250 Other non-current assets		124,858,339,259	127,398,061,700
251 Long-term security deposits		12,367,456,062	10,512,004,062
252 Long-term prepaid expenses	3.6	78,968,451,663	84,287,371,170
253 Deferred income tax assets		3,522,431,534	2,598,686,468
254 Deposits in the Settlement Supporting Fund	3.7	20,000,000,000	20,000,000,000
255 Other long-term assets	3.8	10,000,000,000	10,000,000,000
255.1 Deposits in the Derivatives trading clearing fund	3.8	10,000,000,000	10,000,000,000
270 TOTAL ASSETS		31,339,637,398,838	17,910,675,072,988

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# STATEMENT OF FINANCIAL POSITION (continued)

			As at			
Code	ITEMS	Note	31.12.2024 VND	31.12.2023 VND		
300	LIABILITIES		20,895,695,725,123	9,598,589,845,357		
310	Current liabilities		20,895,695,725,123	9,598,589,845,357		
311	Short-term borrowings and finance			0.400.000.004.704		
	lease liabilities		20,429,870,000,000	9,160,263,661,784		
312	Short-term borrowings	3.9	20,429,870,000,000	9,160,263,661,784		
318	Trading obligations	3.10	68,478,109,664	86,883,655,383		
320	Short-term trade payables		6,032,501,408	6,143,330,081		
322	Taxes and other payables to the State	3.11	97,467,100,244	72,985,535,867		
324	Accrued employees' welfares	2 12	7,708,647,286	7,964,741,214		
325	Short-term accrued expenses	3.12	243,093,000,501	146,960,118,154 56,622,200,564		
329	Other short-term payables	3.13	20,668,497,732 22,377,868,288	60,766,602,310		
331	Bonus and welfare funds		22,017,000,200			
400	OWNERS' EQUITY		10,443,941,673,715	8,312,085,227,631		
410	Owners' equity	3.14	10,443,941,673,715	8,312,085,227,631		
411	Owners' capital		8,163,092,550,992	5,535,583,100,992		
411.1	Share capital		7,208,115,320,000	4,580,523,670,000		
411.1a	Ordinary shares with voting rights		7,208,115,320,000	4,580,523,670,000		
411.2	Share premiums		967,454,680,000	967,536,880,000		
411.5	Treasury shares		(12,477,449,008)	(12,477,449,008)		
414	Supplementary capital reserve		277,696,843,214	277,696,843,214		
415	Financial and operational risk reserve			277,696,843,214		
416	Other equity reserves		-	3,961,374,994		
417	Undistributed earnings	3.15	2,003,152,279,509	2,217,147,065,217		
417.1	Realised profits after tax		1,799,129,390,116	2,174,138,486,316		
417.2	Unrealised profits		204,022,889,393	43,008,578,901		
440	TOTAL RESOURCES		31,339,637,398,838	17,910,675,072,988		

# OFF STATEMENT OF FINANCIAL POSITION ITEMS

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			As	at
			31.12.2024	31.12.2023
Code	ITEMS	Note		
Α	ASSETS OF THE COMPANY AND ASSETS			
	UNDER ENTRUSTMENT		Amount	(VND)
004	Bad debts written off		39,928,851,148	39,928,851,148
			Desired A. Compared to the second	
			Original o	currency
005	Foreign currencies		0.000.00	0.400.70
	United States Dollar		3,908.02	6,498.72
	Japanese Yen		1,105,465	241,915
	British Pound		920.30	8,130.78
	New Taiwan Dollar		30,005	3,200
	Canadian Dollar		100	100
	Malaysian Ringgit		750	750
	Euro (EUR)		1,879.26	6,164.80
	Korean Won (KRW)		7,800,000	-
			Quar	ntity
000	Number of shares in issue (shares)	4.1	719,971,114	457,211,949
006 007	Number of treasury shares (shares)	7.1	840,418	840,418
			Par valu	e (VND)
800	Securities listed/registered to Vietnam			
000	Securities Depository and Clearing Corporation			
			4,667,010,310,000	1,765,271,820,000
	("VSDC")		733,556,310,000	965,271,820,000
	Freely traded securities		3,930,000,000,000	800,000,000,000
	Mortgaged securities			800,000,000,000
	Suspended securities		3,454,000,000	CER 470 000
009	Securities in custody of VSDC and not yet traded		5,118,870,000	658,170,000
010	Securities purchased and awaiting settlement		110,836,570,000	78,829,660,000
012	Securities not in custody of VSDC		1,000,000,000,000	
			Quai	ntity
014	Covered warrants authorised but not yet issued	4.2	14,566,200	140,644,600
В	ASSETS OF AND LIABILITIES TO CUSTOMERS			
			Par valu	
021	Securities listed/registered at VSDC		39,251,008,801,352	34,069,851,203,976
021.1	Freely traded securities		35,798,058,643,800	30,347,866,262,300
021.1				그 그 사람이 없어 있다는 그리면 사람이 보았다.
021.1	Restricted securities		349,687,530,000	249,290,330,000

# OFF STATEMENT OF FINANCIAL POSITION ITEMS (continued)

		As	at
Code	ITEMS	31.12.2024 VND	31.12.2023 VND
В	ASSETS OF AND LIABLITIES TO		
	CUSTOMERS (continued)		
		Par valu	e (VND)
021.4	Suspended securities	107,078,820,000	105,492,250,000
021.5	Securities awaiting settlement	353,120,570,000	637,876,922,700
021.7	Customers' deposits for derivatives trading	455,647,157,552	409,143,398,976
022	Securities in custody of VSDC and not yet		
	traded	697,786,650,000	501,465,000,000
022.1	Securities in custody of VSDC and not		
	yet traded – freely traded securities	266,723,640,000	468,783,590,000
022.2	Securities in custody of VSDC and not	A SUBJECT TO A CONTRACT OF A DECEMBER OF A D	
	yet traded – suspended securities	431,063,010,000	32,681,410,000
023	Securities purchased and awaiting		
	settlement	228,480,780,400	550,145,070,000
024b	Securities not in custody of VSDC of		
	investors	5,500,000,000	5,500,000,000
026	Customers' deposits	2,167,286,538,323	2,507,535,049,674
027	Customers' deposits for securities trading	1,711,639,380,771	2,098,391,650,698
027.1	Customers' deposits at VSDC	455,647,157,552	409,143,398,976
031	Payables to customers relating to their		
	deposits at the Company for securities		
	trading	1,711,639,380,771	2,098,391,650,698
031.1	Payables to domestic customers relating	11. 1.11-2.12-2.11	
	to their deposits at the Company for		
	securities trading	1,707,956,503,522	2,096,658,931,756
031.2	Payables to foreign customers relating to	1,101,000,000,022	2,500,000,001,700
001.2	their deposits at the Company for		
		2 602 077 240	1,732,718,942
	securities trading	3,682,877,249	1,132,110,942

Prepared by

Chief Financial Officer cum
Chief Accountant

CÔNG TY CÔ PHẨN CHỨNG KHOÁN THÀNH PHỐ HỐ CHÍ MINH

Lam Huu Ho

T.P HO Trinh Hoai Giang

20 January 2025
Chief Executive Officer

FOR THE PERIOD FROM 01 JANUARY 2024 TO 31 DECEMBER 2024

# STATEMENT OF INCOME

# Form B02a - CTCK

			4th Qua	irter	Year to	date
Code	ITEMS	Note	2024 VND	2023 VND	2024 VND	2023 VND
	OPERATING INCOME					
01	Income from FVTPL financial assets		473,349,668,831	345,887,159,421	1,633,285,188,638	1,122,444,712,468
01.1	Realised gains on disposal of FVTPL financial assets	5.1	320,109,906,966	256,616,795,008	1,176,982,899,397	665,608,273,719
01.2	Upward revaluation of FVTPL financial assets	5.2a	(12,329,270,217)	11,444,539,610	157,158,265,840	12,425,298,148
01.3	Dividends and interest income from FVTPL financial assets		140,377,631,984	77,396,224,835	291,258,567,243	418,916,491,878
01.4	Downward revaluation of covered warrants liabilities	5.2b	25,191,400,098	429,599,968	7,885,456,158	25,494,648,723
03	Interest income from loans and receivables		509,891,136,403	319,978,290,790	1,714,005,522,745	1,066,651,824,210
06	Brokerage fee income		187,257,937,507	176,010,418,705	848,406,369,458	672,114,746,281
09	Custody service income		3,110,897,069	2,582,372,617	11,442,487,698	10,013,483,537
10	Financial consultancy service income		6,127,697,611	14,010,875,073	60,074,457,867	22,134,559,699
11	Other operating income		1,802,363,878	3,024,546,796	9,026,365,686	9,804,471,264
20	TOTAL OPERATING INCOME		1,181,539,701,299	861,493,663,402	4,276,240,392,092	2,903,163,797,459
	OPERATING EXPENSES					
21	Losses from FVTPL financial assets		293,417,610,633	260,808,542,713	967,753,646,690	649,559,485,908
21.1	Realised losses on disposal of FVTPL financial assets	5.1	291,301,016,052	276,995,641,809	963,724,235,184	640,921,144,130
21.2	Downward revaluation of FVTPL financial assets	5.2a	6,499,106,871	(16,658,801,811)	3,797,211,277	8,223,317,807
21.4	Upward revaluation of covered warrants liabilities	5.2b	(4,382,512,290)	471,702,715	232,200,229	415,023,971
24	Provisions for financial assets, losses on bad debts, impairment					
	losses of financial assets and interest expenses associated with					
	loans		318,143,356,312	117,211,366,513	840,197,805,445	487,338,994,343
26	Proprietary trading activities	5.3	24,975,505,319	10,123,261,932	97,435,865,460	48,141,651,795
27	Brokerage fee expenses	5.3	144,622,528,083	130,158,827,611	597,856,701,569	469,988,244,655
30	Custody service expenses	5.3	3,270,065,665	2,780,567,717	11,983,788,521	10,882,377,718
31	Financial consultancy service expenses	5.3	7,431,067,722	6,309,364,948	33,398,147,667	25,316,156,138
32	Other operating expenses	5.3	1,927,454,620	1,177,263,335	6,737,867,986	4,490,885,157
40	TOTAL OPERATING EXPENSES		793,787,588,354	528,569,194,769	2,555,363,823,338	1,695,717,795,714

FOR THE PERIOD FROM 01 JANUARY 2024 TO 31 DECEMBER 2024

# STATEMENT OF INCOME (continued)

4th Quarter Year to date 2023 2024 2024 2023 Code **ITEMS** Note VND VND VND VND FINANCIAL INCOME 42 Dividend income and interest income from demand deposits 275,896,063 309,140,183 2,755,209,649 2,230,085,646 50 TOTAL FINANCIAL INCOME 275,896,063 309,140,183 2,755,209,649 2,230,085,646 62 **GENERAL AND ADMINISTRATIVE EXPENSES** 5.4 103,388,780,397 108,110,820,784 428,305,550,767 367,467,373,811 **OPERATING RESULT** 70 284,639,228,611 225,122,788,032 1,295,326,227,636 842,208,713,580 OTHER INCOME AND EXPENSES 71 Other income 237,829,091 21,818,182 80 NET OTHER INCOME 237,829,091 21,818,182 90 NET ACCOUNTING PROFIT BEFORE TAX 284,639,228,611 225,122,788,032 1,295,564,056,727 842,230,531,762 Realised profit 91 1,134,549,746,235 812,948,926,669 273,893,693,311 197,061,549,358 Unrealised profit 92 28,061,238,674 29,281,605,093 10,745,535,300 161,014,310,492

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FOR THE PERIOD FROM 01 JANUARY 2024 TO 31 DECEMBER 2024

# STATEMENT OF INCOME (continued)

		4 <sup>th</sup> (		arter	Year to date	
Code	ITEMS	Note	2024 VND	2023 VND	2024 VND	2023 VND
100	CORPORATE INCOME TAX ("CIT")		57,589,597,364	45,838,086,731	255,909,012,373	167,871,665,855
100.1	Corporate income tax – current		57,376,504,430	46,193,528,199	256,832,757,439	168,227,107,323
100.2	Corporate income tax – deferred		213,092,934	(355,441,468)	(923,745,066)	(355,441,468)
200	NET PROFIT AFTER TAX		227,049,631,247	179,284,701,301	1,039,655,044,354	674,358,865,907

Prepared by

Le Thi Thuy Duong

**Chief Financial Officer cum Chief Accountant** 

Lam Huu Ho

20 January 2025 Chief Executive Officer

Form B02a - CTCK

CÔNG TY CÔ PHẨN CHƯNG KHOÁN

Trinh Hoai Giang

HO CHI MINH CITY SECURITIES CORPORATION FOR THE PERIOD FROM 01 JANUARY 2024 TO 31 DECEMBER 2024

Form B03(b)a - CTCK

# STATEMENT OF CASH FLOWS (Indirect method)

		Year to date		
Code	ITEMS	2024 VND	2023 VND	
	Cash flows from operating activities			
01	Net profit before tax	1,295,564,056,727	842,230,531,762	
02	Adjustments for:	808,819,666,729	446,688,814,103	
03	Depreciation and amortisation	30,650,764,771	31,007,288,799	
04	Provisions	11,368,380,000	427,207,338	
06	Interest expenses	828,829,425,445	486,911,787,005	
07	Profits from investing activitives	(211,556,364)		
08	Accrued interest income	(61,817,347,123)	(71,657,469,039)	
10	Increase in non-cash expenses	4,029,411,506	8,638,341,778	
11	Downward revaluation of FVTPL financial			
	assets and upward revaluation	1 000 111 500	0.000.044.770	
	of covered warrants liabilities	4,029,411,506	8,638,341,778	
18	Decrease in non-cash income	(165,043,721,998)	(37,919,946,871)	
19	Upward revaluation of FVTPL financial assets			
	and downward revaluation of covered	(165,043,721,998)	(37,919,946,871)	
20	warrants liabilities	(15,108,227,403,306)	(5,812,966,072,921)	
<b>30</b> 31	Changes in working capital Increase in FVTPL financial assets	(5,555,924,843,720)	(793,455,429,425)	
33	Increase in loans	(8,293,402,823,718)	(4,756,141,237,274)	
37	(Increase)/decrease in service-related	(0,293,402,023,710)	(4,730,141,237,274)	
37	receivables	(208,344,825,933)	299,197,848,076	
39	Decrease in other receivables	66,789,531,489	163,667,033,812	
41	Increase/(decrease) in accrued expenses	00,700,001,400	100,007,000,012	
41	(excluding interest expenses)	47,570,770,183	(28,458,048,121)	
42	Decrease/(increase) in prepaid expenses	2,380,060,919	(6,140,226,972)	
43	CIT paid	(245,649,781,208)	(156,278,768,514)	
44	Interest paid	(780,359,313,281)	(499,998,664,830)	
45	Decrease in trade payables	(3,632,632,747)	(3,253,298,079)	
46	(Decrease)/increase in employee welfare			
7,53	payables	(256,093,928)	1,218,116,920	
47	Increase/(decrease) in tax and other payables to the State (excluding CIT paid)	13,232,224,510	(16,435,822,136)	
50	Decrease/(increase) in other short-term payables, covered warrants payable	(105,279,419,872)	95,151,812,622	

HO CHI MINH CITY SECURITIES CORPORATION FOR THE PERIOD FROM 01 JANUARY 2024 TO 31 DECEMBER 2024

Form B03(b)a - CTCK

# STATEMENT OF CASH FLOWS (Indirect method) (continued)

		Year to date		
Code	ITEMS	2024 VND	2023 VND	
51	Other receive for operating activities	*	86,600,000	
52	Other payments for operating activities	(45,350,256,000)	(112,125,989,000)	
60	Net cash outflows for operating activities	(13,164,857,990,342)	(4,553,328,332,149)	
	Cash flows from investing activities			
61	Cash paid for purchases of fixed assets	(18,660,222,118)	(27,794,710,850)	
62	Proceeds from disposals of fixed assets	730,000,000	- 11 - 8	
70	Net cash outflow for investing activities	(17,930,222,118)	(27,794,710,850)	
	Cash flows from financing activities			
71	Proceeds from issuance of shares	1,941,792,340,000	-	
73.2	Proceeds from borrowings	131,966,442,553,250	49,420,848,122,941	
74.3	Repayments of principals of			
	borrowings	(120,696,836,215,034)	(47,198,642,101,157)	
76	Payment of dividend	(829,232,045,042)	(457, 166, 430, 700)	
80	Net cash inflow from financing			
	activities	12,382,166,633,174	1,765,039,591,084	
90	Net decrease in cash and cash			
	equivalents	(800,621,579,286)	(2,816,083,451,915)	
101	Cash and cash equivalents at			
	beginning of period	2,824,566,706,906	5,640,650,158,821	
101.1	Cash	2,824,566,706,906	5,640,650,158,821	
103	Cash and cash equivalents at			
	end of period	2,023,945,127,620	2,824,566,706,906	
103.1	Cash	2,023,945,127,620	2,824,566,706,906	

FOR THE PERIOD FROM 01 JANUARY 2024 TO 31 DECEMBER 2024

Form B03(b)a - CTCK

STATEMENT OF CASH FLOWS (Indirect method) (continued)

# CASH FLOWS OF BROKERAGE AND ENTRUSTMENT ACTIVITIES

		Year to date				
Code	ITEMS	2024 VND	2023 VND			
	Cash flows of brokerage and entrustment activities					
01	Brokerage trading proceeds	187,627,677,944,590	130,037,097,492,020			
02	Brokerage trading payments	167,027,077,944,090	130,037,037,432,020			
UZ.	brokerage trading payments	(197,570,576,952,137)	(129,764,882,096,780)			
07	Receive deposits to pay for					
	customers' securities transactions	9,567,589,225,318	174,308,336,512			
11	Payments for customers'	Transfer of the Unit. And expense of the Experiment				
F20020	securities transactions	(11,442,487,698)	(10,013,483,537)			
20	(Decrease)/increase in	(200 750 000 007)	420 540 040 045			
	customers' deposits	(386,752,269,927)	436,510,248,215			
30	Customers' deposits at beginning					
	of period	2,098,391,650,698	1,661,881,402,483			
31	Cash at bank	2,098,391,650,698	1,661,881,402,483			
32	Customers' deposits for					
	securities trading under					
	monitoring of the Company	2,098,391,650,698	1,661,881,402,483			
40	Customers' deposits at end of					
	period	1,711,639,380,771	2,098,391,650,698			
41	Cash at bank	1,711,639,380,771	2,098,391,650,698			
42	Customers' deposits for securities trading under					
	monitoring of the Company	1,711,639,380,771	2,098,391,650,698			

Prepared by

Le Thi Thuy Duong

Chief Financial Officer cum Chief Accountant

Lam Huu Ho

Chief Executive Officer

CHỨNG KHOÁN THÀNH PHỐ Hỗ CHÍ MINH

Frinh Hoai Giang

# Form B04a - CTCK

# STATEMENT OF CHANGES IN EQUITY

Items	A	s at		riod ended nber 2023	For the per 31 Decen	riod ended nber 2024	As	at
	1.1.2023	1.1.2024	Increase	Decrease	Increase	Decrease	31.12.2023	31.12.2024
	VND	VND	VND	VND	VND	VND	VND	VND
Owners' capital	5,535,583,100,992	5,535,583,100,992	2	_	2,627,591,650,000	82,200,000	5,535,583,100,992	8,163,092,550,992
1.1 Ordinary shares	with voting						Control and a state of the stat	CONTRACTOR OF THE SHOP OF THE SHAPE
rights	4,580,523,670,000	4,580,523,670,000	2	=	2,627,591,650,000	-	4,580,523,670,000	7,208,115,320,000
1.2 Share premium	967,536,880,000	967,536,880,000	2	2	-	82,200,000	967,536,880,000	967,454,680,000
1.3 Treasury shares	(12,477,449,008)	(12,477,449,008)	2		-	-	(12,477,449,008)	(12,477,449,008)
2. Supplementary	capital							
reserve	277,696,843,214	277,696,843,214		-	-	8-8	277,696,843,214	277,696,843,214
<ol><li>Financial risk an</li></ol>	d							
operation re-	serve 277,696,843,214	277,696,843,214			•	277,696,843,214	277,696,843,214	-
<ol><li>Other equity fun</li></ol>	ds 3,961,374,994	3,961,374,994	-	-	-	3,961,374,994	3,961,374,994	-
6. Undistributed ea	rnings 1,796,894,173,810	2,217,147,065,217	674,358,865,907	254,105,974,500	1,321,313,262,562	1,535,308,048,270	2,217,147,065,217	2,003,152,279,509
6.1 Realised profit a	fter tax 1,783,167,200,002	2,174,138,486,316	645,077,260,814	254,105,974,500	1,160,298,952,070	1,535,308,048,270	2,174,138,486,316	1,799,129,390,116
6.2 Unrealised profit	ts after tax 13,726,973,808	43,008,578,901	29,281,605,093	*	161,014,310,492	12	43,008,578,901	204,022,889,393
Total	7,891,832,336,224	8,312,085,227,631	674,358,865,907	254,105,974,500	3,948,904,912,562	1,817,048,466,478	8,312,085,227,631	10,443,941,673,715

Prepared by

Le Thi Thuy Duong

Chief Financial Officer cum Chief Accountant

Lam Huu Ho

công Ty28 January 2025

THÀNH PHỐ Hỗ CHÍ MINH

T.P HO

Trinh Hoai Giang

FOR THE PERIOD FROM 01 JANUARY 2024 TO 31 DECEMBER 2024

### 1 GENERAL INFORMATION

# Establishment and listing

Ho Chi Minh City Securities Corporation ("the Company") is a joint stock company incorporated in Vietnam under Business registration certificate No. 4103001573 issued by the Department of Planning and Investment of Ho Chi Minh City on 23 April 2003, Enterprise registration certificate No. 0302910950 issued by the Department of Planning and Investment of Ho Chi Minh City on 29 April 2003 with the latest 7th amendment dated 18 July 2024, and the Establishment and operation licence No. 11/GPHĐKD issued by the State Securities Commission ("SSC") on 29 April 2003. The Establishment and operation licence was amended several times and the latest amendment No. 85/GPĐC-UBCK was issued on 15 November 2024.

The Company was listed on the Ho Chi Minh City Stock Exchange in accordance with Decision No. 27/QĐ-SGDHCM issued by the Ho Chi Minh City Stock Exchange on 20 April 2009 with the ticker symbol of HCM.

# Headquarter and contact information

The Company is headquartered at 2-5-6-7-11-12th Floor, AB Tower, 76A Le Lai Street, Ben Thanh Ward, District 1, Ho Chi Minh City, Vietnam.

Contact information:

Email: info@hsc.com.vn

Telephone: (+84 28) 3823 3299

# Company charter

The Company's Charter was last updated on 8 August 2022. Board of Directors Resolution No. 51/2024/NQ-HĐQT dated 25 November 2024 approved through updating the charter capital and number of shares specified in Clause 1 and Clause 2, Article 10 of this Charter according to Adjustment License No. 85/GPĐC-UBCK was issued on 15 November 2024.

#### Operations

The principal activities of the Company are brokerage services, securities trading, securities investment, consultancy services, corporate finance consultanty services, underwriting and securities custodian services.

# Capital position

As at 31 December 2024 ("the reporting date") VND

Charter capital Total owners' equity Total assets 7,208,115,320,000 10,443,941,673,715 31,339,637,398,838

FOR THE PERIOD FROM 01 JANUARY 2024 TO 31 DECEMBER 2024

# 1 GENERAL INFORMATION (continued)

# Investment objectives and investment restrictions

Being a listed broker firm in the Vietnamese securities market, the Company aims to contribute to development of the securities market and deliver benefits to customers, investors and its shareholders. The Company's investment portfolio and its investment restrictions shall be in compliance with the investment objectives and strategies as stipulated in its charter and applicable securities rules.

# Structure of the Company and businesses

As at 31 December 2024, the Company had 1 branch and 1 transaction office in Vietnam.

# The financial statements are impacted by the business activities in Q4/2024:

The financial statements for Q4/2024 reflect significant changes in business activities, resulting in a 27% increase in profit after tax compared to Q4/2023. Key factors of this growth include:

- a. Revenue in Q4/2024 rose by 29% compared to Q4/2023 (excluding the impact of proprietary trading revenue and expenses item). Specifically:
  - Proprietary trading activities (the net value between item 01 and item 21 of the Statement of Income) saw a 111% increase attributed to favorable investment conditions in Q4/2024;
  - Margin lending revenue in Q4/2024 grew by 59% as the Company attracted new clients and benefitted from maintenance the lending portfolio;
  - Securities brokerage revenue in Q4/2024 surged by 6% due to a substantial improvement in the Company's market share;
  - Revenue from financial advisory services in Q4/2024 decreased by 56% compared to the same period in 2023 due to a high value transaction completed in Q4/2023.
- b. Operating expenses (excluding the impact of item 21) rose by 87% compared to Q4/2023 mainly due to interest expenses increasing by 171% in line with the margin lending balance and trends in market lending interest rates.

FOR THE PERIOD FROM 01 JANUARY 2024 TO 31 DECEMBER 2024

# 1 GENERAL INFORMATION (continued)

# The financial statements are impacted by the business activities in 2024:

The financial statements for 2024 reflect changes in business activities, resulting in a 54% increase in profit after tax compared to 2023. Key factors of this growth include:

- a. Revenue in 2024 rose by 49% compared to 2023 (excluding the impact of proprietary trading revenue and expenses item). Specifically:
  - Proprietary trading activities (the net value between item 01 and item 21 of the Statement of Income) saw a 41% increase attributed to favorable market conditions for investment in 2024;
  - Margin lending revenue in 2024 increased by 61% as the Company attracted new customers, improved the margin lending model and benefitted from positive market liquidity;
  - Securities brokerage revenue in 2024 surged by 26% compared to 2023 due to a 20% increase in the market transaction value and a substantial improvement in the Company's market share;
  - Revenue from financial advisory services in 2024 increased by 171% due to a high value financial advisory service transaction completed and recorded in 2024.
- b. Operating expenses (excluding the impact of item 21) in 2024 rose by 52% compared to 2023 primarily due to:
  - Brokerage fee increased by 24% corresponding to the rise in brokerage revenue;
  - Interest expenses increased by 77% in line with the margin lending activities and trends in market interest rates.
- c. General and administrative expenses in 2024 increased by 17% compared to 2023 due to structural adjustments in supporting departments to better align with the Company's operations.

FOR THE PERIOD FROM 01 JANUARY 2024 TO 31 DECEMBER 2024

# 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

# 2.1 Basis of preparation of financial statements

The financial statements have been prepared in accordance with Vietnamese Accounting Standards, the Vietnamese Corporate Accounting System, Circular 210/2014/TT-BTC dated 30 December 2014 ("Circular 210/2014/TT-BTC"), Circular 334/2016/TT-BTC dated 27 December 2016 ("Circular 334/2016/TT-BTC"), Official Letter No. 6190/BTC-CĐKT dated 12 May 2017 ("Official Letter 6190/BTC-CĐKT") and Circular 23/2018/TT-BTC dated 12 March 2018 ("Circular 23/2018/TT-BTC"), all issued by the Ministry of Finance, and prevailing regulations on preparation and presentation of financial statements applicable to securities companies operating in Vietnam.

The accompanying financial statements are not intended to present financial position and results of operations, cash flows and changes in equity in accordance with accounting principles generally accepted in jurisdictions other than Vietnam. The accounting principles and practices utilised in Vietnam may differ from those generally accepted in countries and jurisdictions other than Vietnam.

The financial statements have been prepared under the historical cost convention as modified by the revaluation of financial assets at fair value through profit or loss ("FVTPL") and available-for-sale financial assets ("AFS") based on market value or fair value (in case where market value is not available).

# 2.2 Form of records applied

The Company uses the accounting software tailored in general journal to record its transactions.

#### 2.3 Fiscal year

The Company's fiscal year is from 1 January to 31 December.

These financial statements are prepared for the period from 1 January 2024 to 31 December 2024.

# 2.4 Currency

The financial statements are presented in the Vietnamese Dong ("VND" or "Dong"), which is also the Company's functional currency.

Transactions arising in foreign currencies are translated at exchange rates ruling at the transaction dates. Foreign exchange differences arising from these transactions are recognised in profit or loss of the statement of comprehensive income.

Monetary assets and liabilities denominated in foreign currencies at the reporting date, except liabilities whose foreign exchange risk exposure has been hedged, are respectively translated at the buying and selling exchange rates at the reporting date of the commercial bank where the Company regularly trades. Foreign currencies deposited in bank at the reporting date are translated at the buying exchange rate of the commercial bank where the Company opens the foreign currency accounts.

Foreign exechange differences arising from these translations are recognised are income or expensives in profit or loss of the statement of comprehensive income.

FOR THE PERIOD FROM 01 JANUARY 2024 TO 31 DECEMBER 2024

# 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

# 2.5 Cash and cash equivalents

Cash and cash equivalents comprise cash on hand, cash in transit, cash at bank of the Company, and other short-term investments with maturity within three (3) months since purchase, which are highly liquid, readily convertible to cash and subject to an insignificant risk of conversion.

Cash of customers for securities trading activities and cash of issuers are accounted for off statement of financial position.

# 2.6 Financial assets excluding receivables

# (a) Classification and measurement

(i) Financial assets measured at fair value through profit or loss (FVTPL)

Financial assets at fair value through profit or loss are financial assets held for trading or designated by the Board of Management at initial recognition at fair value through profit or loss.

A financial asset is classified as held for trading if meeting one of the following conditions:

- It is purchased or originated for resale/repurchase in the short term; or
- At initial recognition, it constitutes a part of an identified portfolio of financial instruments which are traded for short-term profits; or
- It is a derivative (except those defined as financial guarantees or effective hedges).

At initial recognition, a financial asset is designated at fair value through profit or loss if such designation promotes the fairness of its presentation due to one of the following reasons:

- Such designation eliminates or significantly reduces a measurement or recognition inconsistency (also called as "accounting mismatch") that would otherwise arise due to different bases; or
- It gives rise to a group of financial assets whose performance is evaluated on a
  fair value basis, in accordance with a documented risk management or
  investment strategy and internally disseminated to the Company's key
  management (as defined in Vietnamese Accounting Standard on Related party
  disclosure) such as Board of Directors, Board of Management and major
  shareholders.

FOR THE PERIOD FROM 01 JANUARY 2024 TO 31 DECEMBER 2024

# 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

# 2.6 Financial assets excluding receivables (continued)

# (a) Classification and measurement (continued)

(i) Financial assets measured at fair value through profit or loss(FVTPL) (continued)

Financial assets at fair value through profit or loss are initially recorded at cost exclusive of transaction costs. Transaction costs related to purchases of FVTPL financial assets are expensed off immediately.

Financial assets at fair value through profit or loss are subsequently measured at market value or fair value (in case market value is not available). Shares not traded on active market and those whose fair value is not reliably determined are accounted at cost.

All gains or losses arising from change in fair value of FVTPL financial assets are recognised in profit or loss of the Statement of comprehensive income.

(ii) Held-to-maturity financial assets ("HTM")

HTM financial assets are non-derivative financial assets with the following characteristics:

- Payments are fixed or determinable;
- Maturity is fixed;
- The Company has positive intention and ability to hold to maturity.

The following assets are excluded from HTM financial assets:

- Non-derivatives classified as FVTPL financial assets at initial recognition;
- Non-derivatives classified as available-for-sale ("AFS") financial assets; and
- Non-derivatives qualifying conditions to be classified as loans and receivables.

A financial asset shall not be classified as held-to-maturity if the Company has, during the current financial year or during the two preceding financial years, sold or reclassified more than an insignificant amount of HTM financial assets before maturity (more than insignificant in relation to the total amount of HTM financial assets) other than sales or reclassifications that:

- are so close to maturity or the financial asset's call date (less than three months before maturity) that changes in the market rate of interest would not have a significant effect on the financial asset's fair value;
- occur after the Company has collected substantially all of the financial asset's original principal through scheduled payments or prepayments; or
- are attributable to an isolated event that is beyond the Company's control, is non-recurring and could not have been reasonably anticipated by the Company.

FOR THE PERIOD FROM 01 JANUARY 2024 TO 31 DECEMBER 2024

# 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

# 2.6 Financial assets excluding receivables (continued)

# (a) Classification and measurement (continued)

(ii) Held-to-maturity financial assets ("HTM") (continued)

HTM financial assets are initially recorded at cost inclusive of directly attributable purchase costs, subsequently measured at amortised cost using effective interest rate method ("EIR").

Effective interest method is a method used in calculating the amortised cost of an HTM financial asset or a group of HTM financial assets and in the allocation and recognition of the interest revenue or interest expense in profit or loss over the relevant period.

The effective interest rate is the rate that exactly discounts estimated future cash payments or receipts through the financial instrument's expected life, or a shorter year where appropriate, to the net present value of a financial asset or a financial liability.

Amortised cost of HTM financial assets is determined at historical cost less principal received plus (or less) accumulated amortisation using effective interest rate method between historical cost and maturity value, less impairment loss (if any).

At the reporting date, HTM investments are provided for impairment loss when there is any objective evidence of impairment or recoverability as a result of one or more events that occurred subsequent to initial recognition and affected estimated future cash flows of HTM investments. Objective evidence of impairment may include:

- Significant financial difficulty of the issuer or the obligor;
- A breach of contract, such as default or delinquency in interest or principal payments;
- The lender, for economic or legal reasons relating to the borrower's financial difficulty, granting to the borrower a concession that the lender would not otherwise consider;
- It is becoming probable that the borrower will enter bankruptcy or another financial reorganisation;
- Observable data indicating that there is a measurable decrease in the estimated future cash flows from a group of financial assets since the initial recognition of those assets, although the decrease cannot yet be identified with the individual financial assets in the group, including:
  - Adverse changes in the payment status of borrowers in the group; or
  - National or local economic conditions that correlate with defaults on the assets in the group.

FOR THE PERIOD FROM 01 JANUARY 2024 TO 31 DECEMBER 2024

# 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

# 2.6 Financial assets excluding receivables (continued)

# (a) Classification and measurement (continued)

(ii) Held-to-maturity financial assets ("HTM") (continued)

Provision for impairment of HTM financial assets is determined at the difference of the estimated recoverable amount and the carrying value of HTM financial assets at the reporting date. Provision/(reversal of provision) for such impairment is debited/credited to expenses in profit or loss of the statement of comprehensive income.

HTM financial assets are classified as current and non-current assets in the statement of financial position based on their remaining maturity as at the reporting date

# (iii) Loans

Loans are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market.

In the reporting period, the Company had the following types of loans:

- Margin loans: the amounts lent to customers for their purchases of listed securities in accordance with Decision 87/QĐ-UBCK issued by the State Securities Commission on 25 January 2017. According to this regulation, the initial margin (ratio of net equity to market value of security to be purchased on margin as at trading date) is set by the Company but shall be not lower than 50%. The margin loans are collateralised by securities eligible for margin lending.
- Trading advances: the amounts advanced to customers at the trading date and/or the day right after. These amounts are repaid within two (2) trading days.

Loans are initially recorded at cost and subsequently measured at amortised cost using the effective interest rate method ("EIR").

Amortised cost of loans is determined at historical cost less principal received plus (or less) accumulated amortisation using the EIR between historical cost and maturity value, less impairment loss (if any).

As at reporting date, loans are provided for impairment loss when there is any objective evidence of impairment. Provision for impairment of loans is determined at the difference of market value of collateral and the carrying value of loans at the reporting date. Provision/(reversal of provision) for such impairment is debited/(credited) to expenses in profit or loss of the statement of comprehensive income.

FOR THE PERIOD FROM 01 JANUARY 2024 TO 31 DECEMBER 2024

# 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

# 2.6 Financial assets excluding receivables (continued)

# (a) Classification and measurement (continued)

# (iv) Available-for-sale financial assets ("AFS")

Available-for-sale financial assets are non-derivative financial assets that are not classified as FVTPL, HTM, nor loans and receivables.

Available-for-sale financial assets are initially recorded at cost inclusive of directly attributable purchase cost.

At the reporting date, AFS financial assets are measured at fair value. Those equities not traded on active market or those whose fair value is not reliably determined are accounted at cost.

All gains or losses from revaluation of AFS financial assets are accounted for directly in equity (other comprehensive income) through the statement of changes in equity, exclusive of impairment losses. Such recognition is applied until the asset is de-recognised.

At derecognition, accumulated gains or losses in equity are recognised in profit or loss of the statement of comprehensive income as a reclassification. Gains using effective interest method is recognised in profit or loss of the statement of comprehensive income in accordance with Standard on Revenue recognition.

As at reporting date, AFS financial assets are provided for impairment loss when there is any objective evidence of impairment.

Objective evidence of impairment for debt instruments may include those identified as for HTM financial instruments.

Objective evidence of impairment for equity instruments may include:

- Significant changes which adversely affect the issuer's operations as a result
  of their impacts on the technological, market, economic or legal environment,
  and indicates that the cost of the equity instrument may not be recovered;
- A significant or prolonged decline in the fair value of an investment in an equity instrument below its cost.

Provision for impairment is determined at the difference of the estimated recoverable amount and the carrying value of AFS financial assets at the reporting date.

Impairment loss of AFS financial asset is recorded directly to previously recognised revaluation gain in equity (if any), when there is objective evidence that the AFS financial asset is impaired, accumulated revaluation loss in equity is reclassified to profit or loss of the statement of comprehensive income despite that asset is yet derecognised.

FOR THE PERIOD, FROM 01 JANUARY 2024 TO 31 DECEMBER 2024

# 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

# 2.6 Financial assets excluding receivables (continued)

# (b) Reclassification

(i) Reclassification of non-FVTPL financial assets upon disposal

Non-FVTPL financial assets are reclassified to FVTPL financial assets before disposal. Accumulated revaluation of AFS financial assets in equity will be recorded in the Statement of comprehensive income as a reclassification.

- (ii) Reclassification due to change in intention/ability to hold the financial assets

  Reclassification of financial assets due to change in intention/ability to hold the assets is permitted, provided that:
  - Non-derivative FVTPL financial assets that are not required to be classified as
    FVTPL at initial recognition may be reclassified as loans and receivables in
    limited circumstances or cash and cash equivalents if meeting certain conditions
    for reclassification. Gains and losses from revaluation of FVTPL financial assets
    arising before the reclassification are not reversed;
  - If the change in intention/ability to hold a financial asset result in it being inappropriately reclassified as an HTM asset, that asset must be reclassified as AFS and re-measured at fair value. Difference between its carrying value and fair value is recognised in profit or loss of the statement of comprehensive income as a reclassification.

# (c) Recognition/de-recognition

Purchases and sales of financial assets are recognised on trade date – the date on which the Company becomes a party to the contractual provisions of the instruments.

Financial assets are de-recognised when the right to receive cash flows from the financial assets has expired or the Company has transferred substantially all risks and rewards of ownership of those financial assets.

When the Company has transferred its rights to receive cash flows from an asset or has entered into a pass-through arrangement but has neither transferred substantially all the risks and rewards of the asset nor transferred control of the asset, the asset is recognised to the extent of the Company's continuing involvement in the asset. In that case, the Company also recognises an associated liability. The transferred asset and the associated liability are measured on a basis that reflects the rights and obligations that the Company has retained.

# (d) Initial recognition

FVTPL financial assets are initially recognised at purchase cost exclusive of transaction costs. Other financial assets are initially recorded at historical cost including directly attributable purchase cost.

Bonus issues and stock dividends are initially recognised as financial assets at nil cost.

FOR THE PERIOD FROM 01 JANUARY 2024 TO 31 DECEMBER 2024

# 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

# 2.6 Financial assets excluding receivables (continued)

# (e) Determination of market value/fair value

The Company applies valuation bases for financial assets in accordance with Circular 91/2020/TT-BTC dated 13 November 2020 regarding capital adequacy ratio of securities trading entities ("Circular 91/2020/TT-BTC") in determining the market value/fair value of financial assets, in particular:

(i) Shares listed on stock exchanges, shares of public companies registered for trading on the Unlisted Public Company Market ("UPCoM")

These shares are revalued at the closing price of the latest trading date up to the reporting date. Shares trading on UPCoM are revalued based on the reference price of the latest trading day prior to reporting date.

# (ii) Other shares

Other shares are measured at fair value based on review of financial position and book value of the issuers at reporting date.

(iii) Bonds listed on stock exchanges

These bonds are revalued based on quoted price on stock exchanges at the latest trading date prior to the valuation date plus accrued interests. Those bonds not traded for more than two (2) weeks prior to valuation date are carried at their purchase prices plus accrued interests.

(iv) Unlisted bonds

Unlisted bonds are measured at their purchase prices plus accrued interests.

(v) Certificates of open-ended funds/exchanged traded fund ("ETF")

Certificates of open-ended funds/ETF are revalued at net asset value per fund unit at the fund's latest valuation up to the reporting date of the Company.

(vi) Delisted shares/shares suspended from six days or longer

These shares are revalued based on its book value at the latest reporting date.

Unless otherwise stated above, securities are measured at fair value based on review of financial position and book value of the issuers at valuation date.

FOR THE PERIOD FROM 01 JANUARY 2024 TO 31 DECEMBER 2024

# 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

# 2.6 Financial assets excluding receivables (continued)

# (f) Recognition of gains/(losses)

Purchase transaction costs

Transaction costs related to purchases of FVTPL financial assets are expensed off in the statement of comprehensive income, while transaction costs related to purchases of other financial assets are included in the cost of these assets.

Selling transaction costs

Selling transaction costs are expensed off.

Gain/(loss) on disposal

Gain/(loss) on disposal of financial assets are accounted for as income/(expenses) in profit or loss of the statement of comprehensive income. Costs of disposed financial assets are determined using the weighted average method up to the end of trading dates.

Provision/(reversal of provision) for impairment of financial assets

Provision/(reversal of provision) for impairment of financial assets is debited/(credited) to expenses in profit or loss of the statement of comprehensive income.

#### 2.7 Receivables

Receivables comprise receivables from disposal of financial assets, dividend and interest receivable, service-related receivables, receivables from trading errors and other receivables. Receivables are recorded on an accrual basis and presented at cost less provision for impairment (if any).

Receivables are classified as current and non-current assets in the statement of financial position based on their remaining maturity as at the reporting date.

Provision for doubtful debts is made for each outstanding amount based on number of days past due according to initial payment commitment (without considering any mutually agreed extension) or based on the estimated loss that may arise. Bad debts are written off when identified.

Provision/(reversal of provision) for impairment is debited/credited to expenses in profit or loss of the statement of comprehensive income.

FOR THE PERIOD FROM 01 JANUARY 2024 TO 31 DECEMBER 2024

# 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### 2.8 Futures

Futures are listed derivatives in which the parties commit to:

- Buy or sell a volume of underlying asset at a pre-determined price on a predetermined future date; or
- Settle the difference between the pre-determined transaction price and the price of the underlying asset on the pre-determined future date.

The Company accounts for futures in accordance with guidance of the Official Letter 6190/BTC-CĐKT, in particular:

# Proprietary trading activities

Deposit for derivative trading activities is accounted for as "Other current assets" in the statement of financial position.

Securities deposited for derivative trading activities are not de-recognised but rather monitored under sub-accounts of the same type of financial assets and separately disclosed in the financial statements.

Gain (or loss) on futures position is determined and settled on a daily basis at the difference between the closing settlement price on accounting date and that on the latest trading date. Gain (or loss) on futures position is accounted for as realised income (or expense) in the statement of comprehensive income under item "Gain (or loss) on disposal of FVTPL financial assets".

Interest arising on deposit for derivative trading activities is accounted for as a financial income in the statement of comprehensive income under item "Dividend income and interest income from demand deposits".

### Brokerage activities

Deposit in the Derivative Clearing Fund is accounted for as "Other non-current assets" in the Statement of financial position.

Revenue from futures brokerage is accounted for in the statement of comprehensive income under item "Brokerage fee income".

Cash and securities deposited for derivative trading activities of customers is accounted for off statement of financial position under item "Customers' deposits for derivative trading" and "Customers' deposits at VSDC".

FOR THE PERIOD FROM 01 JANUARY 2024 TO 31 DECEMBER 2024

# 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

# 2.9 Fixed assets

Tangible and intangible fixed assets

Fixed assets are stated at historical cost less accumulated depreciation or amortisation. Historical cost includes all costs necessary to bring the assets to working condition for their intended use. Subsequent expenditures can be capitalised only if they result in probable future economic benefits from using the assets. Unqualified expenditures are immediately expensed off.

# Depreciation and amortisation

Fixed assets are depreciated/amortised using the straight-line method to write off the historical cost of the fixed assets over their estimated useful lives, specifically as below:

Motor vehicles	6 years
Office equipment	3 - 5 years
Computer software	3 - 4 years

# Disposals

Gains or losses on disposals are determined by comparing net disposal proceeds with the carrying amount of the fixed assets and are recognised as income or expense in the statement of comprehensive income.

### Construction in progress

Construction in progress represents the cost of assets in the course of completion for operation or administrative purposes, including all necessary costs for qualifying assets. Depreciation of these assets, on the same basis as other fixed assets, commences when they are ready for their intended use.

### 2.10 Operating leases

Leases where a significant portion of the risks and rewards incidental to the asset ownership is retained by the lessor are classified as operating leases. Operating lease payments are charged to the statement of comprehensive income on a straight-line basis over the lease term.

FOR THE PERIOD FROM 01 JANUARY 2024 TO 31 DECEMBER 2024

# 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

# 2.11 Prepaid expenses

Prepaid expenses include prepayments for goods and services, tools and equipment not qualified to be recognised as fixed assets under prevailing regulations. Prepaid expenses are initially recorded at cost and allocated to expenses over their estimated useful lives using the straight-line method.

The following items are classified as prepaid expenses and amortised to expenses over two (2) to forty (40) years in profit or loss of the statement of comprehensive income:

- Office renovations;
- · Office rentals; and
- Office supplies.

# 2.12 Short-term/long-term security deposits

Short-term/long-term security deposits are recognised when the Company makes its payments in accordance with contractual terms and are classified as other current/ non-current assets.

#### 2.13 Liabilities

# (a) Recognition/de-recognition

Liabilities are recognised when the Company has an obligation as a result of receipts of assets, commits or becomes a party to the contractual provisions. Liabilities are derecognised when such obligations are fully discharged. Liabilities are recognised on an accrual basis and under prudence concept.

# (b) Classification

Classifications of liabilities are based on the type of transactions on which they arise as follows:

- Borrowings;
- Trading obligations;
- · Covered warrant liabilities;
- Trade payables arising from purchases of financial assets, goods or services; and
- Other payables including non-trade payables and those not arising from purchases of financial assets, goods and services.

Liabilities are classified as current and non-current liabilities in the statement of financial position based on their remaining year from the reporting date to their maturity dates.

FOR THE PERIOD FROM 01 JANUARY 2024 TO 31 DECEMBER 2024

# 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

# 2.14 Offsetting financial instruments

Financial liabilities are contractual obligations to deliver cash or another financial asset to another entity, or to exchange financial assets or financial liabilities with another entity under conditions that are potentially unfavourable to the Company, or contracts that may be settled in the Company's own equity instruments.

Financial assets and liabilities are offset, and the net amount is presented in the statement of financial position when there is a legally enforceable right to offset the recognised amounts and the Company has an intention to settle on a net basis, or to realise the asset and settle the liability simultaneously.

# 2.15 Borrowings

Borrowings include borrowings from banks and third parties. Borrowings are stated at cost as at the reporting date.

Borrowings are classified as current and non-current liabilities in the statement of financial position based on their remaining year from the reporting date to their maturity dates.

# 2.16 Covered warrants

Covered warrant is a collateralised security issued by securities companies that gives the holders the right to buy from (call warrant) or sell to (put warrant) the warrant issuer an underlying asset at a pre-determined price, at or by a pre-determined point of time, or receive an amount of cash at the difference between exercise price and price of the underlying asset on exercise date. The securities companies issuing covered warrants are required to deposit cash and financial assets, or obtain bank guarantees to secure their obligations to the warrant holders.

The Company accounts for covered warrants in accordance with the guidance of Circular 23/2018/TT-BTC, in particular:

FOR THE PERIOD FROM 01 JANUARY 2024 TO 31 DECEMBER 2024

# 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

# 2.16 Covered warrants (continued)

# Covered warrants issued by the Company

Proceeds from issuance of warrants are accounted as covered warrant liabilities.

When the Company buys back covered warrants it issued for market-making purpose, or when the covered warrants are delisted and buybacks are mandatory, positive (or negative) differences between buyback price and carrying value of covered warrants are recognised as loss (or gain) in the statement of comprehensive income.

All costs incurred for buybacks and issuance of covered warrants are expensed off immediately. Indemnifications and penalties from late payments for customers are accounted as other expenses.

As at reporting date, covered warrants are fair valued. Increase (or decrease) in fair value of covered warrants is recognised in loss (or gain) in the statement of comprehensive income.

Gain (or loss) on expiry of covered warrant is recognised as gain (or loss) on disposal of FVTPL financial assets in the statement of comprehensive income.

Authorised quantity of covered warrants, issued quantity of covered warrants and buyback quantity of covered warrants are monitored off statement of financial position. Such quantities as at reporting date are disclosed in the off statement of financial position items.

# Securities used as hedges against covered warrants

Securities used as hedges against position of covered warrants are monitored under separate accounts and revalued at reporting date. Revaluation result is accounted similarly to FVTPL or AFS financial assets.

### Proprietary trading of covered warrants

When the Company purchases covered warrants issued by other issuers for investing purpose, such covered warrants are accounted similarly to FVTPL financial assets.

#### 2.17 Income tax paid on behalf of investors

According to the prevailing taxation regulations in Vietnam, the Company is required to withhold foreign contractor tax of 0.1% on trading proceeds of foreign institutional investors and pay on their behalf. For individual investors (both residents and non-residents), the Company is required to withhold personal income tax ("PIT") of 0.1% on their trading proceeds. The Company will declare and make tax payment on behalf of these investors. For local institutional investors, the Company is not responsible for withholding tax as these entities are responsible for their own tax payments and declarations.

FOR THE PERIOD FROM 01 JANUARY 2024 TO 31 DECEMBER 2024

# 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

# 2.18 Accrued expenses

Accrued expenses include liabilities for goods and services received in the reporting year but not yet paid due to pending invoices or insufficient records and documents. Accrued expenses are recorded as expenses of the reporting year.

#### 2.19 Provisions

Provisions are recognised when the Company has a present legal or constructive obligation as a result of past events; it is probable that an outflow of resources will be required to settle the obligation and the amount has been reliably estimated. Provisions are not recognised for future operating losses.

Provisions are measured at the expenditures expected to be required to settle the obligations. If the time value of money is material, provisions will be measured at the present value using pre-tax rates that reflect current market assessments of the time value of money and the risks specific to the obligations. Increases in the provision due to passage of time are recognised as financial expenses.

Changes in the provision balances during the year are debited or credited to operating expenses.

### 2.20 Provisions for severance allowances

In accordance with Vietnamese labour laws, employees of the Company who have worked regularly for full 12 months or longer, are entitled to a severance allowance. The working year used for the calculation of severance allowance is the year during which the employee actually works for the Company less the year during which the employee participates in the unemployment insurance scheme in accordance with the labour regulations and the working year for which the employee has received severance allowance from the Company.

The severance allowance is accrued at the end of the year on the basis that each employee is entitled to half of an average monthly salary for each working year. The average monthly salary used for calculating the severance allowance is the employee contract's average salary for the year prior to the reporting date.

This allowance will be paid as a lump sum when employees terminate their labour contracts in accordance with current regulations.

FOR THE PERIOD FROM 01 JANUARY 2024 TO 31 DECEMBER 2024

# 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

# 2.21 Equity

# (a) Owners' capital

Owners' capital is recorded according to the actual amounts contributed at the par value of the shares.

Share premium is the difference between the par value and the issue price of shares and the difference between the repurchase price and re-issuing price of treasury shares.

Treasury shares are shares issued and repurchased by the Company, but not yet cancelled at the reporting date. Treasury shares are recorded at cost and deducted from equity. The Company does not account for gains/(losses) from purchase/sale, issuance/cancellation of its own equity instruments.

- Treasury shares repurchased before the effective date of the Securities Law 2019
  (i.e. 1 January 2021) are shares issued and repurchased by the Company, but not
  cancelled and may be re-issued subsequently in accordance with the Law on
  Securities.
- Treasury shares repurchased after 1 January 2021 will be cancelled and adjusted to reduce equity. The Company has no transaction to repurchase treasury shares after 1 January 2021 until the date of this report.

# (b) Revaluation reserve

Revaluation reserve reflects the differences arising on revaluation of AFS.

# (c) Financial and operational risk reserve and supplementary capital reserve

From 1 February 2022, Circular 114/2021/TT-BTC issued by the Ministry of Finance on 17 December 2021 became effective. Accordingly:

- The financial regimes applicable to securities companies stipulated in Circular 146/2014/TT-BTC issued by the Ministry of Finance on 6 October 2014 are revoked in full.
- The balance of supplementary capital reserve made in accordance with Circular 146/2014/TT-BTC shall be added to the Company's charter capital in line with Securities Law 2019, the related guidelines and the Company's charter.
- The balance of financial risk and operation reserve made in accordance with Circular 146/2014/TT-BTC shall be added to the Company's charter capital or utilised in line with resolution of Annual General Meeting of shareholders, Securities Law 2019 and related guidelines, the Company's charter, while ensuring financial safety ratio pursuant to securities regulations.

FOR THE PERIOD FROM 01 JANUARY 2024 TO 31 DECEMBER 2024

# 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

# 2.21 Equity (continued)

# (d) Other equity funds

Other equity funds are made in accordance with resolutions of Annual General Meeting of shareholders.

# (e) Undistributed earnings

Undistributed earnings represent cumulative undistributed post-tax profits at the reporting date including cumulative realised profits and cumulative unrealised profits.

Unrealised profit/(loss) for the year is the total difference between gain and loss arising from revaluation of financial assets at FVTPL or other financial assets charged into the statement of comprehensive income.

Realised profit for the year is the difference between total revenue, income and total expenses in the statement of comprehensive income, except for gain or loss arising from revaluation of financial assets recognised in unrealised profit/(loss.

#### 2.22 Dividend distribution

The Company's dividend declaration is recognised as a liability in the financial statements when the dividend is approved in the General Meeting of Shareholders or when the Board of Directors declares dividends in accordance with the Company's Charter and prevailing regulations or when the distribution decision is approved by the Member's Council.

#### 2.23 Assets of customers and liabilities to customers

Assets of customers and liabilities to customers are presented as off statement of financial position including:

- Customers' deposits for securities trading, cash of securities issuers and related liabilities; and
- Financial assets of customers.

FOR THE PERIOD FROM 01 JANUARY 2024 TO 31 DECEMBER 2024

# 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

# 2.24 Revenue and income recognition

# (a) Revenue from provision of services to investors

Revenue from provision of services to investors comprises securities brokerage fees, securities underwriting fees, financial consultancy fees, securities custody service and entrustment service fees.

Revenue from the provision of services is recognised in the statement of comprehensive income when the services are rendered, by reference to completion of the specific transaction assessed on the basis of the actual service provided as a proportion of the total services to be provided. Revenue from the provision of services is only recognised when all four following conditions are satisfied:

- The amount of revenue can be measured reliably;
- It is probable that the economic benefits associated with the transaction will flow to the Company;
- The percentage of completion of the transaction at the reporting date can be measured reliably; and
- The costs incurred for the transaction and the costs to complete the transaction can be measured reliably.

When the outcome of a service delivery transaction cannot be ascertained, revenue is recognised in proportion to the recognised and recoverable cost.

Revenue deductions include price discounts. Revenue deductions incurred in the same period of the related revenue are recorded as a deduction from the revenue of that period.

Revenue deductions incurred after the reporting date but before the issuance of the financial statements are recorded as a deduction from the revenue of the reporting year.

# (b) Income from proprietary trading of financial assets

Income from proprietary trading of financial assets comprises gain/(loss) from sales or disposal of financial assets and dividend income.

Gain/(loss) from sales or disposal of financial assets is measured as difference between selling price before selling costs and costs of securities disposed. Costs of securities disposed are determined using the weighted average method up to the end of trading dates.

Dividend income is recognised in the statement of comprehensive income when the Company's right to receive dividend is established, except for scrip dividends whose quantity is added to the Company's securities portfolio and is not recognised as income.

# (c) Income from working capital management

Income from working capital management comprises interest income from deposits at bank, income from HTM investments, income from margin loans and trading advances. This income is recognised on an accrual basis unless collectability is in doubt.

FOR THE PERIOD FROM 01 JANUARY 2024 TO 31 DECEMBER 2024

# 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

# 2.24 Revenue and income recognition (continued)

# (d) Revenue from securities repurchase and reverse repurchase agreements

Revenue from securities repurchase and reverse repurchase agreements is recognised over the term of the agreement.

# (e) Other income

Other income includes non-recurring income generated from activities other than those generating the revenue and income described above.

# 2.25 Expenses

# (a) Recognition

Operating expenses are recognised on an accrual basis, matching with revenue and under prudence concept.

# (b) Classification

Expenses are classified by function as follows:

- · Operating expenses;
- Financial expenses;
- General and administrative expenses; and
- Other expenses.

#### 2.26 Financial income

Financial income reflects income from investment activities arising during the year including mainly interest income from bank deposits.

# 2.27 Financial expense

Financial expenses are expenses incurred in the year for financial activities mainly including interest expenses.

The Company hedges against foreign exchange risk for borrowings denominated in foreign currencies by entering into cross currency interest rate swaps and forward contracts with local commercial banks. The cost of hedging arising from these contracts are allocated on a straight-line basis over their contract term and recognised as financial expense in the statement of comprehensive income.

### 2.28 General and administrative expenses

General and administrative expenses represent expenses for administrative purposes.

FOR THE PERIOD FROM 01 JANUARY 2024 TO 31 DECEMBER 2024

# 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

#### 2.29 Current and deferred income tax

Income taxes include all income taxes which are based on taxable profits. Income tax expense comprises current tax expense and deferred income tax expense.

Current income tax is the amount of income taxes payable or recoverable in respect of the current year taxable profit at the current tax rates. Current and deferred income tax should be recognised as an income or an expense and included in profit or loss for the year, except to the extent that the tax arises from a transaction or event which is recognised, in the same or a different year, directly in equity.

Deferred income tax is provided in full, using the liability method, on temporary differences arising between the tax bases of assets and liabilities and their carrying amounts in the financial statements. Deferred income tax is not accounted for if it arises from initial recognition of an asset or liability in a transaction other than a business combination that at the time of occurrence affects neither the accounting nor the taxable profit or loss. Deferred income tax is determined at the tax rates that are expected to apply to the financial year when the asset is realised or the liability is settled, based on tax rates that have been enacted or substantively enacted by the reporting date.

Deferred income tax assets are recognised to the extent that it is probable that future taxable profit will be available against which the temporary differences can be utilise.

# 2.30 Related parties

Enterprises and individuals that directly, or indirectly through one or more intermediaries, control, or are controlled by, or are under common control with, the Company, including holding companies, subsidiaries and fellow subsidiaries are related parties of the Company. Associates and individuals owning, directly or indirectly, an interest in the voting power of the Company that gives them significant influence over the enterprise, key management personnel, including the Board of Directors, the Board of Management of the Company, and close members of the family of these individuals and companies associated with these individuals also constitute related parties.

In considering its relationship with each party, the Company considers the substance of the relationship, and not merely the legal form.

#### 2.31 Segment reporting

A segment is a separable component of the Company engaged in trading securities or providing services (business segment) or trading securities or providing services within a particular economic environment (geographical segment). Each segment is subject to risks and returns that are different from those of other segments. A reportable segment is the Company's business segment.

Segment reporting is prepared and presented in accordance with accounting policies applied to the preparation and presentation of the Company's financial statements in order to enable users of financial statements to understand and evaluate the Company's operations in a comprehensive way.

FOR THE PERIOD FROM 01 JANUARY 2024 TO 31 DECEMBER 2024

# 2 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (continued)

## 2.32 Nil items

Items required by Circular 334/2016/TT-BTC, Official Letter 6190/BTC-CĐKT and Circular 23/2018/TT-BTC that are not presented in these financial statements indicate nil items.

# 3 NOTES TO THE STATEMENT OF FINANCIAL POSITION

# 3.1 Cash and cash equivalent

	As at		
	31.12.2024	31.12.2023	
	VND	VND	
Cash on hand	504,176,076	381,061,602	
Cash at bank	1,962,940,951,544	2,604,185,645,304	
Of which:			
Security deposit for covered warrants			
issued (i)	60,500,000,000	220,000,000,000	
Total	2,023,945,127,620	2,824,566,706,906	

<sup>(</sup>i) This represents security deposit at custodian banks in relation to covered warrants Issued by the Company.

FOR THE PERIOD FROM 01 JANUARY 2024 TO 31 DECEMBER 2024

# 3 NOTES TO THE STATEMENT OF FINANCIAL POSITION (continued)

# 3.2 Financial assets at fair value through profit or loss (FVTPL)

	As at 31.12.2024		As at 31	12.2023
	Cost VND	Market value/ fair value VND	Cost VND	Market value/ fair value VND
Listed shares and shares traded on UPCoM	2,229,058,628,455	2,254,827,809,389	602,741,644,831	601,019,022,193
FPT Corporation (FPT)	675,970,194,545 439,931,990,472	691,428,747,500 437,546,178,000	45,653,904,602	45,775,697,400
Sai Gon Thuong Tin Commercial Joint Stock Bank (STB)			22,478,783,251	22,950,304,000
Asia Commercial Joint Stock Bank (ACB)	393,424,752,685 82,680,212,771	398,449,446,600 85,158,848,000	34,100,725,163 33,644,085,879	34,934,056,400
Technology and Commercial Joint Stock Bank (TCB) Military Commercial Joint - Stock Bank (MBB)	54,676,380,175	56,339,108,600	46,023,740,848	34,539,888,000 47,172,004,500
Hoa Phat Group Joint Stock Company (HPG)	50,659,726,238	50,207,640,600	29,722,684,541	30,206,179,900
Vietnam Prosperity Joint-Stock Commercial Bank (VPB)	48,039,856,642	48,181,075,200	40,651,044,511	42,033,235,200
Ho Chi Minh City Development Joint Stock Commercial Bank (HDB)	43,649,631,440	48,151,497,000	14,772,930,331	15,785,300,300
Vinhomes Joint Stock Company (VHM)	39,637,123,065	38,785,400,000	18,317,035,689	19,091,592,000
Mobile World Investment Corporation (MWG)	33,731,881,422	33,768,990,000	25,781,865,698	25,749,164,800
Dong Phu – Daknong Rubber Joint Stock Company (DPR)	29,837,732,063	27,742,000,000	-	
Joint Stock Commercial Bank for Foreign Trade of Vietnam (VCB)	26,608,159,694	26,166,374,400	18,615,545,448	18,172,853,600
Others	310,210,987,243	312,902,503,489	272,979,298,870	264,608,746,093
Underlying assets designated as hedges for				
covered warrants	283,528,572,971	281,834,234,200	260,505,652,264	263,197,145,250
Mobile World Investment Corporation (MWG)	74,969,361,046	75,267,900,000	25,786,848,358	26,257,800,000
Military Commercial Joint - Stock Bank (MBB)	57,945,533,622	59,151,287,500	4,863,828,941	5,007,991,250
Vietnam Prosperity Joint-Stock Commercial Bank (VPB)	39,966,746,306	39,056,486,400	13,848,447,763	13,992,806,400
Vinhomes Joint Stock Company (VHM)	34,175,147,772	32,464,000,000	19,008,453,131	19,915,200,000
Hoa Phat Group Joint Stock Company (HPG)	33,003,736,994	32,617,254,800	6,182,414,930	6,292,607,100
Sai Gon Thuong Tin Commercial Joint Stock Bank (STB)	22,951,428,480	24,156,585,000	72,540,980,342	72,235,377,500
Others	20,516,618,751	19,120,720,500	118,274,678,799	119,495,363,000

FOR THE PERIOD FROM 01 JANUARY 2024 TO 31 DECEMBER 2024

# 3 NOTES TO THE STATEMENT OF FINANCIAL POSITION (continued)

# 3.2 Financial assets at fair value through profit or loss (FVTPL) (continued)

	As at 31	As at 31.12.2024		As at 31.12.2023		
	Cost	Market value/ fair value	Cost	Market value/ fair value		
Listed bonds and bonds registered and traded on privately- placed corporate bond trading market of HNX Bank for Investment and Development of Vietnam	5,000,000,000,000	5,144,629,178,082	1,200,000,000,000	1,213,045,479,452		
- BIDL2432008	2,000,000,000,000	2,069,593,424,658		-		
Military Commercial Joint - Stock Bank - MBB12416 Bank for Investment and Development of Vietnam -	1,000,000,000,000	1,032,989,726,027	-	E		
BIDL2432032 Vietnam Joint Stock Commercial Bank for Industry and Trade -	1,000,000,000,000	1,020,459,178,082	_ =	=		
CTG12412	1,000,000,000,000	1,021,586,849,315	-	-		
Bank for Investment and Development of Vietnam - BID121027	-		1,200,000,000,000	1,213,045,479,452		
ETF certificates	94,979,702,077	96,751,534,800	141,577,212,688	144,891,468,700		
SSIAM VNFIN LEAD ETF (FUESSVFL)	47,061,605,494	47,717,380,800	40,629,532,035	41,235,656,000		
VFMDIAMOND ETF (FUEVFVND)	29,516,045,382	29,793,355,200	97,375,018,764	99,656,818,000		
VFMVN30 ETF (E1VFVN30)	16,374,549,001	16,442,698,800	1,545,159,689	1,586,894,700		
MAFMVN30 ETF (FUEMAV30)	1,030,345,084	1,614,600,000	1,030,345,084	1,341,100,000		
MIDCAP (FUEDCMID)	997,157,116	1,183,500,000	997,157,116	1,071,000,000		
Certificate of Deposit (CD)	153,182,450,000	153,396,257,407		2 .		
Military Commercial Joint - Stock Bank (MBB)  Total	153,182,450,000	153,396,257,407				
	7,760,749,353,503	7,931,439,013,878	2,204,824,509,783	2,222,153,115,595		

FOR THE PERIOD FROM 01 JANUARY 2024 TO 31 DECEMBER 2024

# 3 NOTES TO THE STATEMENT OF FINANCIAL POSITION (continued)

# 3.2 Financial assets at fair value through profit or loss (FVTPL) (continued)

As at 31 December 2024		Comparison to or fair		Market price/
	Cost VND	Increase VND	Decrease VND	fair value VND
Listed shares and shares traded on UPCoM	2,229,058,628,455	37,231,803,797	(11,462,622,863)	2,254,827,809,389
Underlying assets designated as hedges for covered warrants	283,528,572,971	2,709,449,352	(4,403,788,123)	281,834,234,200
Listed bonds and bonds registered and traded on privately-placed corporate bond trading market of HNX	5,000,000,000,000	144,629,178,082		5,144,629,178,082
ETF Certificates	94,979,702,077	1,771,832,723	-	96,751,534,800
Certificate of Deposit (CD)	153,182,450,000	213,807,407		153,396,257,407
Total	7,760,749,353,503	186,556,071,361	(15,866,410,986)	7,931,439,013,878
As at 31 December 2023		Comparison to	market price	
		or fair	value	Market price/
	Cost	Increase	Decrease	fair value
	VND	VND	VND	VND
Listed shares and shares traded on UPCoM Underlying assets designated as hedges for	602,741,644,831	9,659,702,012	(11,382,324,650)	601,019,022,193
covered warrants	260,505,652,264	3,378,368,045	(686,875,059)	263,197,145,250
Listed Bonds	1,200,000,000,000	13,045,479,452	-	1,213,045,479,452
ETF Certificates	141,577,212,688	3,314,256,012		144,891,468,700
Total	2,204,824,509,783	29,397,805,521	(12,069,199,709)	2,222,153,115,595

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## NOTES TO THE FINANCIAL STATEMENTS

FOR THE PERIOD FROM 01 JANUARY 2024 TO 31 DECEMBER 2024

## 3 NOTES TO THE STATEMENT OF FINANCIAL POSITION (continued)

#### 3.3 Loans

		As at	
		31.12.2024 VND	31.12.2023 VND
Loans for securities transactions	(*)	20,428,526,998,997	12,135,124,175,279
Total		20,428,526,998,997	12,135,124,175,279

<sup>(\*)</sup> The balance represented margin loans and trading advances. Margin loans represent the amounts lent to customers for their purchases of listed securities in accordance with Decision 87/2017/QĐ-UBCK issued by the State Securities Commission on 25 January 2017.

## 3.4 Receivables

	As at		
	31.12.2024 VND	31.12.2023 VND	
Receivables from services provided by the Company			
Receivable from VSDC	458,707,520,120	251,011,265,410	
Receivable from securities purchasing	17,000,000,000	17,000,000,000	
Consultancy service fees receivable	11,423,380,000	11,483,380,000	
Receivable gain of current posionts from VSDC	2,585,021,437	1,876,450,214	
Total	489,715,921,557	281,371,095,624	
Other receivables			
Bank interest receivables	61,817,347,123	71,657,469,039	
Others	5,451,739,632	1,221,043,093	
Total	67,269,086,755	72,878,512,132	

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#### NOTES TO THE FINANCIAL STATEMENTS

FOR THE PERIOD FROM 01 JANUARY 2024 TO 31 DECEMBER 2024

# 3 NOTES TO THE STATEMENT OF FINANCIAL POSITION (continued)

## 3.5 Fixed assets

# (a) Tangible fixed assets

	Transportation vehicles VND	Office equipment VND	Total VND
Historical cost As at 01.01.2024 New purchases Disposals	21,100,194,800 2,426,200,000 (1,356,240,000)	161,749,928,810 12,475,939,280	182,850,123,610 14,902,139,280 (1,356,240,000)
As at 31.12.2024	22,170,154,800	174,225,868,090	196,396,022,890
Accumulated depreciation As at 01.01.2024 Charge for the period Disposals	6,029,938,842 3,445,209,689 (904,160,000)	127,815,822,502 21,782,942,292	133,845,761,344 25,228,151,981 (904,160,000)
As at 31.12.2024	8,570,988,531	149,598,764,794	158,169,753,325
Net book value As at 01.01.2024	15,070,255,958	33,934,106,308	49,004,362,266
As at 31.12.2024	13,599,166,269	24,627,103,296	38,226,269,565

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#### NOTES TO THE FINANCIAL STATEMENTS

FOR THE PERIOD FROM 01 JANUARY 2024 TO 31 DECEMBER 2024

# 3 NOTES TO THE STATEMENT OF FINANCIAL POSITION (continued)

# 3.5 Fixed assets (continued)

# (b) Intangible fixed assets

	Computer software VND
Historical cost	
As at 01.01.2024	91,105,851,084
New purchases	2,753,479,188
As at 31.12.2024	93,859,330,272
Accumulated depreciation	95 172 934 400
As at 01.01.2024	85,172,834,490 5,422,612,790
Charge for the period	5,422,612,790
As at 31.12.2024	90,595,447,280
Net book value	
As at 01.01.2024	5,933,016,594
As at 31.12.2024	3,263,882,992

FOR THE PERIOD FROM 01 JANUARY 2024 TO 31 DECEMBER 2024

## 3 NOTES TO THE STATEMENT OF FINANCIAL POSITION (continued)

#### 3.6 Long-term prepaid expenses

	As at
	31.12.2024 31.12.202 VND VN
Office rental Office renovation Others	72,707,020,849 75,539,761,92 6,022,403,726 8,552,361,44 239,027,088 195,247,80
Total	78,968,451,663 84,287,371,17

#### 3.7 Deposits in the Settlement Supporting Fund

According to Decision No.45/QD-VSD dated 22 May 2014 issued by the Vietnam Securities Depository, the Company is required to deposit an initial amount of VND120 million at the Vietnam Securities Depository and an additional annual contribution equivalent to 0.01% of the total value of brokered securities in the previous year up to the maximum limit of VND2.5 billion in any one year. The maximum amount of contribution is VND20 billion.

As at 31 December 2024 and as at 31 December 2023, the Company fully contributed the maximum amount.

#### 3.8 Deposits in the Derivatives trading Settlement Fund

According to Policy of management and use of Derivatives trading Settlement Fund attached to Decision No.97/QD-VSD dated 23 March 2017 of the Vietnam Securities Depository, the minimum amount of initial contribution applicable to direct clearing members is VND10 billion.

FOR THE PERIOD FROM 01 JANUARY 2024 TO 31 DECEMBER 2024

## 3 NOTES TO THE STATEMENT OF FINANCIAL POSITION (continued)

#### 3.9 Borrowings

Details of movements in borrowings during the year are as follows:

	Interest % per annum	As at 1.1.2024 VND	Drawdown VND	Repayment VND	As at 31.12.2024 VND
Short-term borrowings					
Local bank borrowings (*)	2,8 - 8,0	5,780,000,000,000	82,416,600,000,000	(76,285,800,000,000)	11,910,800,000,000
Foreign bank borrowings year					The second secon
(**)	SOFR + 2,262 - 2,65	1,688,598,000,000	6,588,512,000,000	(3,428,540,000,000)	4,848,570,000,000
Bank overdrafts (*)	3,4 - 5,4	881,760,237,126	37,598,093,477,923	(36,779,853,715,049)	1,700,000,000,000
Other domestic borrowing (***)	3,3 - 7,6	809,905,424,658	5,363,237,075,327	(4,202,642,499,985)	1,970,500,000,000
		28 28 36	761 XX X/30 W-		10 N - 010 = 011 = 1
Total		9,160,263,661,784	131,966,442,553,250	(120,696,836,215,034)	20,429,870,000,000

Short-term borrowings have maturities from 1 month to less than 12 months and are used to supplement working capital.

- (\*) Local bank borrowings included VND 4,844,000,000,000 (as at 31 December 2023: VND 1,630,000,000,000) secured borrowings. Bank overdrafts are fully secured.
- (\*\*) The Secured Overnight Financing Rate ("SOFR") reference rate is the rate for United States Dollar ("USD") administered by the Federal Reserve Bank of New York on the banking day (RFR Banking day). In case the day during the interest period is not a RFR banking day, the rate of interest on that loan for that day will be the rate applicable to the immediately preceding RFR banking day. In case the converted interest rate is indeterminable, the reference rate will be the mobilising interest rate of each lender.

FOR THE PERIOD FROM 01 JANUARY 2024 TO 31 DECEMBER 2024

#### 3 NOTES TO THE STATEMENT OF FINANCIAL POSITION (continued)

## 3.9 Borrowings (continued)

Borrowings from foreign banks are denominated in United States Dollar. The Company hedged foreign exchange risk on 100% of the outstanding balances by entering into cross currency interest rate swaps and forward contracts with local commercial banks. These contracts have the same maturity dates as those of the borrowings.

(\*\*\*) Comprises unsecured borrowing from enterprises in Vietnam as at 31 December 2024.

As at 31 December 2024 and 31 December 2023, there was no balance of short-term borrowings from related party or was past due, and there was no doubt on the Company's ability to repay these borrowings.

### 3.10 Trading obligations

	As at	
	31.12.2024 VND	31.12.2023 VND
Covered warrant payables	30,943,371,000	48,806,417,000
Advances from investors for securities		
purchases	20,455,457,926	22,718,333,580
Payables to Stock Exchanges and VSDC	15,316,007,691	12,791,855,550
Others	1,763,273,047	2,567,049,253
Total	68,478,109,664	86,883,655,383

#### 3.11 Tax and other payables to the State budget

	As	at
	31.12.2024 VND	31.12.2023 VND
CIT - current	57,376,504,430	46,193,528,199
Personal income tax ("PIT") withheld and paid on behalf of investors	22,836,212,955	14,796,423,824
CIT withheld and paid on behalf of foreign institutions	8,315,688,746	6,537,154,024
PIT withheld and paid on behalf of employees	5,887,785,742	4,676,674,471
Foreign contractor withholding tax	2,977,894,602	717,488,105
Value added tax	73,013,769	64,267,244
Total	97,467,100,244	72,985,535,867

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# NOTES TO THE FINANCIAL STATEMENTS

FOR THE PERIOD FROM 01 JANUARY 2024 TO 31 DECEMBER 2024

# 3 NOTES TO THE STATEMENT OF FINANCIAL POSITION (continued)

## 3.12 Short-term accrued expenses

	As at		
	31.12.2024 VND	31.12.2023 VND	
Allowance for working performancess	86,540,000,000	67,500,000,000	
Interest expenses	84,018,369,890	35,548,257,726	
Business development expenses payables	51,600,000,000	16,198,000,000	
Provisions for severance allowances	13,988,040,000	12,566,225,000	
Others	6,946,590,611	15,147,635,428	
Total	243,093,000,501	146,960,118,154	

## 3.13 Other short-term liabilities

	As at		
	31.12.2024 VND	31.12.2023 VND	
Payable to investors	7,911,209,731	7,865,929,636	
Dividends paid on behalf	3,916,402,114	3,734,547,794	
Dividends payable to shareholders Additional shares issued purchased on behalf	3,525,614,415	3,479,687,165	
of investors	523,108,000	36,883,112,000	
Others	4,792,163,472	4,658,923,969	
Total	20,668,497,732	56,622,200,564	

## 3.14 Owners' capital

## a. Number of shares

	As at		
	31.12.2024	31.12.2023	
Number of shares registered (share)	720,811,532	458,052,367	
Number of shares issued (share) Number of shares repurchased (share)	720,811,532 (840,418)	458,052,367 (840,418)	
Number of shares in issue	719,971,114	457,211,949	

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#### NOTES TO THE FINANCIAL STATEMENTS

FOR THE PERIOD FROM 01 JANUARY 2024 TO 31 DECEMBER 2024

## 3 NOTES TO THE STATEMENT OF FINANCIAL POSITION (continued)

#### 3.14 Owners' capital (continued)

## a. Number of shares (continued)

As at 31 December 2024 and as at 31 December 2023, all of the Company's shares are ordinary shares. Each ordinary share has a par value of VND10,000. Each share is entitled to one vote at the Company's shareholders' meetings. Shareholders are entitled to dividends as declared from time to time. All ordinary shares are ranked equally with regard to the Company's residual assets.

#### b. Movement of share capital

	Ordinary shares in outstanding
As at 1 January 2024	457,211,949
Share issuance to pay the second FY 2021 dividend	68,579,931
Public offering of shares	178,179,234
Issuance of shares under the employee selection program	16,000,000
As at 31 December 2024	719,971,114

#### 3.15 Undistributed earnings

	As at			
	31.12.2024 VND	31.12.2023 VND		
Realised post-tax profits Unrealised profits	1,799,129,390,116 204,022,889,393	2,174,138,486,316 43,008,578,901		
Total	2,003,152,279,509	2,217,147,065,217		

#### 4 NOTES TO OFF STATEMENT OF FINANCIAL POSITION ITEMS

#### 4.1 Number of shares in outstanding

	As at		
	31.12.2024	31.12.2023	
Quantity issued for 1 year or more (share)	457,211,949	457,211,949	
Quantity issued under 1 year (share)	262,759,165		
Total	719,971,114	457,211,949	

FOR THE PERIOD FROM 01 JANUARY 2024 TO 31 DECEMBER 2024

# 4 NOTES TO OFF STATEMENT OF FINANCIAL POSITION ITEMS (continued)

## 4.2 Covered warrant

			28	As at 31.12.202	4
Ticker symbol	Underlying security	Maturity date	Number of covered warrants authorised for issue	Number of covered warrants issued	Number of covered warrants authorised but not yet issued
CHPG2403	Hoa Phat Group Joint Stock Company (HPG)	06/03/2025	15,000,000	14,995,100	4,900
CMBB2404	Military Commercial Joint - Stock Bank (MBB)	06/03/2025	7,000,000	6,437,900	562,100
CMSN2401	MaSan Group Corporation (MSN)	06/03/2025	7,000,000	6,962,700	37,300
CMWG2403	Mobile World Investment Corporation (MWG)	06/03/2025	15,000,000	14,698,800	301,200
CSTB2404	Sai Gon Thuong Tin Commercial Joint Stock Bank (STB)	06/03/2025	15,000,000	1,708,200	13,291,800
CVHM2402	Vinhomes Joint Stock Company (VHM)	06/03/2025	7,000,000	6,677,200	322,800
CVPB2403	Vietnam Prosperity Joint-Stock Commercial Bank (VPB)	06/03/2025	7,000,000	6,958,700	41,300
CVRE2402	Vincom Retail Joint Stock Company (VRE)	06/03/2025	15,000,000	14,995,200	4,800
			88,000,000	73,433,800	14,566,200

### 5 NOTES TO THE STATEMENT OF INCOME

# 5.1 Net realised gains/(losses) on disposals of FVTPL financial assets

Muse Police 1. 1. 4 (1994) 1. 1994 (1995) 1. 1994 (1996) 1. 1994 (1996) 1. 1994 (1996) 1. 1994 (1996) 1. 1994 (1996) 1. 1994 (1996) 1. 1994 (1996) 1. 1994 (1996) 1. 1994 (1996) 1. 1994 (1996) 1. 1994 (1996) 1. 1994 (1996) 1. 1994 (1996) 1. 1994 (1996) 1. 1994 (1996) 1. 1994 (1996) 1. 1994 (1996) 1. 1994 (1996) 1. 1994 (1996) 1. 1994 (1996) 1. 1994 (1996) 1. 1994 (1996) 1. 1994 (1996) 1. 1994 (1996) 1. 1994 (1996) 1. 1994 (1996) 1. 1994 (1996) 1. 1994 (1996) 1. 1994 (1996) 1. 1994 (1996) 1. 1994 (1996) 1. 1994 (1996) 1. 1994 (1996) 1. 1994 (1996) 1. 1994 (1996) 1. 1994 (1996) 1. 1994 (1996) 1. 1994 (1996) 1. 1994 (1996) 1. 1994 (1996) 1. 1994 (1996) 1. 1994 (1996) 1. 1994 (1996) 1. 1994 (1996) 1. 1994 (1996) 1. 1994 (1996) 1. 1994 (1996) 1. 1994 (1996) 1. 1994 (1996) 1. 1994 (1996) 1. 1994 (1996) 1. 1994 (1996) 1. 1994 (1996) 1. 1994 (1996) 1. 1994 (1996) 1. 1994 (1996) 1. 1994 (1996) 1. 1994 (1996) 1. 1994 (1996) 1. 1994 (1996) 1. 1994 (1996) 1. 1994 (1996) 1. 1994 (1996) 1. 1994 (1996) 1. 1994 (1996) 1. 1994 (1996) 1. 1994 (1996) 1. 1994 (1996) 1. 1994 (1996) 1. 1994 (1996) 1. 1994 (1996) 1. 1994 (1996) 1. 1994 (1996) 1. 1994 (1996) 1. 1994 (1996) 1. 1994 (1996) 1. 1994 (1996) 1. 1994 (1996) 1. 1994 (1996) 1. 1994 (1996) 1. 1994 (1996) 1. 1994 (1996) 1. 1994 (1996) 1. 1994 (1996) 1. 1994 (1996) 1. 1994 (1996) 1. 1994 (1996) 1. 1994 (1996) 1. 1994 (1996) 1. 1994 (1996) 1. 1994 (1996) 1. 1994 (1996) 1. 1994 (1996) 1. 1994 (1996) 1. 1994 (1996) 1. 1994 (1996) 1. 1994 (1996) 1. 1994 (1996) 1. 1994 (1996) 1. 1994 (1996) 1. 1994 (1996) 1. 1994 (1996) 1. 1994 (1996) 1. 1994 (1996) 1. 1994 (1996) 1. 1994 (1996) 1. 1994 (1996) 1. 1994 (1996) 1. 1994 (1996) 1. 1994 (1996) 1. 1994 (1996) 1. 1994 (1996) 1. 1994 (1996) 1. 1994 (1996) 1. 1994 (1996) 1. 1994 (1996) 1. 1994 (1996) 1. 1994 (1996) 1. 1994 (1996) 1. 1994 (1996) 1. 1994 (1996) 1. 1994 (1996) 1. 1994 (1996) 1. 1994 (1996) 1. 1994 (1996) 1. 1994 (1996) 1. 1994 (1996) 1. 1994 (1996) 1. 1994 (1996) 1. 1994 (1996) 1. 1994 (1996) 1. 1994 (1996) 1. 1994 (1996) 1. 1994 (	4 <sup>th</sup> Qu	ıarter	Year to	date
	2024 VND	2023 VND	2024 VND	2023 VND
Realised gains on disposals of FVTPL financial assets	320,109,906,966	256,616,795,008	1,176,982,899,397	665,608,273,719
Realised losses on disposals of FVTPL financial assets	(291,301,016,052)	(276,995,641,809)	(963,724,235,184)	(640,921,144,130)
Net realised gain/(losses)	28,808,890,914	(20,378,846,801)	213,258,664,213	24,687,129,589

FOR THE PERIOD FROM 01 JANUARY 2024 TO 31 DECEMBER 2024

# 5 NOTES TO THE STATEMENT OF INCOME (continued)

# 5.2 Net result from revaluation of FVTPL financial assets and covered warrant

#### 5.2a Net result from revaluation of FVTPL financial assets

	4 <sup>th</sup> Quarter		Year to	date
	2024 VND	2023 VND	2024 VND	2023 VND
Upward revaluation of FVTPL financial assets	(12,329,270,217)	11,444,539,610	157,158,265,840	12,425,298,148
Downward revaluation of FVTPL financial assets	(6,499,106,871)	16,658,801,811	(3,797,211,277)	(8,223,317,807)
Total	(18,828,377,088)	28,103,341,421	153,361,054,563	4,201,980,341

#### 5.2b Net result from revaluation of covered warrant

	4th Quarter		Year to date	
	2024 VND	2023 VND	2024 VND	2023 VND
Upward revaluation of FVTPL financial assets	25,191,400,098	429,599,968	7,885,456,158	25,494,648,723
Downward revaluation of FVTPL financial assets	4,382,512,290	(471,702,715)	(232,200,229)	(415,023,971)
Total	29,573,912,388	(42,102,747)	7,653,255,929	25,079,624,752

FOR THE PERIOD FROM 01 JANUARY 2024 TO 31 DECEMBER 2024

# 5 NOTES TO THE STATEMENT OF INCOME (continued)

# Details of gains/(losses) from revaluation of FVTPL financial assets by category are as follows:

	Cost VND	Market value/ fair value VND	Accumulated revaluation gains/(losses) 31.12.2024 VND	Accumulated revaluation gains/(losses) 31.12.2023 VND	Credited/ (charged) to statement of income VND
Listed shares, Unlisted and unregistered shares and shares					
traded on UPCoM Underlying assets designated as	2,229,058,628,455	2,254,827,809,389	25,769,180,934	(1,722,622,638)	27,491,803,572
hedges for covered warrants	283,528,572,971	281,834,234,200	(1,694,338,771)	2,691,492,986	(4,385,831,757)
Listed bonds	5,000,000,000,000	5,144,629,178,082	144,629,178,082	13,045,479,452	131,583,698,630
ETF Certificates	94,979,702,077	96,751,534,800	1,771,832,723	3,314,256,012	(1,542,423,289)
Certificate of Deposit	153,182,450,000	153,396,257,407	213,807,407		213,807,407
Total	7,760,749,353,503	7,931,439,013,878	170,689,660,375	17,328,605,812	153,361,054,563
Details of revaluation of covere	d warrants are as follo	ows:			
	Cost VND	Market value/ fair value VND	Accumulated revaluation gains/(losses) 31.12.2024 VND	Accumulated revaluation gains/(losses) 31.12.2023 VND	Credited/ (charged) to statement of income VND
Covered warrants	64,276,600,018	30,943,371,000	33,333,229,018	25,679,973,089	7,653,255,929
Total	64,276,600,018	30,943,371,000	33,333,229,018	25,679,973,089	7,653,255,929

FOR THE PERIOD FROM 01 JANUARY 2024 TO 31 DECEMBER 2024

# 5 NOTES TO THE STATEMENT OF INCOME (continued)

# 5.3 Operating expenses not related to financial assets

	4th Quarter		Year to date	
	2024 VND	2023 VND	2024 VND	2023 VND
Proprietary trading activities	24,975,505,319	10,123,261,932	97,435,865,460	48,141,651,795
Staff costs	2,879,520,766	1,316,219,701	9,449,612,830	6,850,652,807
Brokerage fee	6,502,696,776	3,492,318,409	24,462,778,262	11,546,344,107
Outsourcing expenses	3,771,172,699	2,745,024,833	15,299,026,434	10,370,868,323
Allocated expenses	11,822,115,078	2,569,698,989	48,224,447,934	19,373,786,558
Brokerage fee expenses	144,622,528,083	130,158,827,611	597,856,701,569	469,988,244,655
Staff costs	52,802,175,347	53,563,507,789	224,091,183,116	199,162,079,145
Brokerage fee	55,757,239,581	51,079,434,893	237,293,906,808	164,803,026,060
Depreciation and amortisation	1,066,900,652	1,865,547,496	4,695,060,212	8,371,630,000
Outsourcing expenses	12,469,362,056	11,555,248,136	48,568,188,881	46,465,442,323
Office rental expenses	5,276,010,701	5,399,336,331	21,991,407,287	23,663,549,531
Allocated expenses	17,250,839,746	6,695,752,966	61,216,955,265	27,522,517,596
Custody service expenses	3,270,065,665	2,780,567,717	11,983,788,521	10,882,377,718
Financial consultancy service expenses	7,431,067,722	6,309,364,948	33,398,147,667	25,316,156,138
Staff costs	6,163,945,084	5,601,326,931	22,024,471,978	22,269,823,929
Outsourcing expenses	1,267,122,638	708,038,017	11,373,675,689	3,046,332,209
Other operating expenses	1,927,454,620	1,177,263,335	6,737,867,986	4,490,885,157
Total	182,226,621,409	150,549,285,543	747,412,371,203	558,819,315,463

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## NOTES TO THE FINANCIAL STATEMENTS

FOR THE PERIOD FROM 01 JANUARY 2024 TO 31 DECEMBER 2024

# 5 NOTES TO THE STATEMENT OF INCOME (continued)

# 5.4 General and administration expenses

	4 <sup>th</sup> Qu	ıarter	Year to	o date
	2024 VND	2023 VND	2024 VND	2023 VND
Staff costs	47,634,787,820	36,670,671,954	170,144,373,588	142,473,355,297
Allowance for working performance	10,240,000,000	20,500,000,000	86,540,000,000	67,500,000,000
Office rental expenses	10,092,427,785	7,459,884,415	34,227,154,606	28,629,168,215
Outsourcing expenses	23,864,593,894	30,226,476,754	82,248,037,886	84,571,576,482
Depreciation and amortisation	6,087,537,688	5,707,695,377	24,802,564,546	20,817,477,821
Office maintenance	2,284,416,229	749,517,198	8,124,538,609	3,873,486,048
Other administrative expenses	3,185,016,981	6,796,575,086	22,218,881,532	19,602,309,948
Total	103,388,780,397	108,110,820,784	428,305,550,767	367,467,373,811

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# NOTES TO THE FINANCIAL STATEMENTS FOR THE PERIOD FROM 01 JANUARY 2024 TO 31 DECEMBER 2024

# 6 RELATED PARTIES DISCLOSURES

Identified related parties and relationships are presented below:

Related party	Relationship		
Dragon Capital Markets Limited ("DC")	Strategic shareholder, holding 31.47% of chart-capital.		
	The Company's Vice Chairman and member of the Board of Directors represent DC's shares.		
Dragon Capital VietFund Management ("DCVFM")	The Company's Chairman of the Board of Directors is a member of the Board of Directors of Dragon Capital VietFund Management (DCVFM).		
	The Company's Vice Chairman of the Board of Directors is a member of the Board of Directors of Dragon Capital VietFund Management (DCVFM).		
Ho Chi Minh City Finance and Investment State-owned Company	Strategic shareholder, holding 16.88% of charte capital.		
("HFIC")	The Company's member of the Board of Directors is Head of Legal at HFIC.		
	The Company's member of the Board of Directors is Deputy head of finance Department at HFIC.		
Board of Directors and Board of	Key management		
Management			
	transactions were carried out with related		
parties:	Giá trị		
	i dung nghiệp vụ VND		
Dragon Capital VietFund Management ("DCVFM) Ma	arket-making service fee for ETFs 1,409,616,007		

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2,400,000,000

# NOTES TO THE FINANCIAL STATEMENTS

Mr. Trinh Hoai Giang

FOR THE PERIOD FROM 01 JANUARY 2024 TO 31 DECEMBER 2024

## 6 RELATED PARTIES DISCLOSURES (continued)

# Related party transactions in Q4/2024

Related party transactions in	Q4/2024	2 0
Related party	Transactions	Amount VND
Compensation of key management (*)	Gross salaries and other benefits in Q4/2024	4,204,102,565
(*) Details of remuneration to the compensation of the Chief Exec	e Board of Directors, the Board of Super utive Officer are as follows:	rvision and
Remuneration to the Board of	of Directors	
Mr. Johan Nyvene	Chairperson	740,769,231
Mr. Le Anh Minh	Vice Chairperson	176,666,667
Mr. Le Hoang Anh	Member	143,333,333
Mr. Tran Quoc Tu	Member	76,666,667
Ms. Phan Quynh Anh	Member	76,666,667
Ms. Nguyen Thi Hoang Lan	Member	160,000,000
Mr. Andrew Colin Valis	Member _	193,333,333
	-	1,567,435,898
Remuneration to the Board of	of Supervision	
Ms. Dang Nguyet Minh	Chief Supervisor	123,333,333
Ms. Nguyen Thi Xuan Dung	Member	56,666,667
Mr. Tran Thai Phuong	Member	56,666,667
	-	286,666,667
Gross salary of the Chief Exe	ecutive Officer	

Chief Executive Officer

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# NOTES TO THE FINANCIAL STATEMENTS FOR THE PERIOD FROM 01 JANUARY 2024 TO 31 DECEMBER 2024

# 6 RELATED PARTIES DISCLOSURES (continued)

# Period-end balances with related parties

HFIC	Opening balance VND	Increase during the period VND	Decrease during the period VND	Closing balance VND
Deposits for securities trading	9,947,255	2,379,533,292	(2,386,443,524)	3,021,963
<b>DCVFM</b> Market maker service fees for ETFs		1,409,616,007	(1,409,616,007)	-

FOR THE PERIOD FROM 01 JANUARY 2024 TO 31 DECEMBER 2024

## 7 SEGMENT INFORMATION

## Geographical segments

The principal activities of the Company are carried within Vietnam territory. Risks and returns of the Company are not materially affected by distinctions between geographical areas. On this ground, the Board of Management determines that the Company has only one geographical segment.

# Business activity segments

Information of segment income and expenses based on the activities of the Company are as follows:

	For the period ended 31 December 2024				
	Brokerage and services VND	Proprietary trading VND	Lending VND	Consultancy VND	Total VND
Revenue and income (*)	868,875,222,842	1,633,285,188,638	1,714,005,522,745	60,074,457,867	4,276,240,392,092
Expenses In which:	(616,578,358,076)	(1,065,189,512,150)	(840,197,805,445)	(33,398,147,667)	(2,555,363,823,338)
Direct cash expenses  Total amount of significant non-cash expenses, other than depreciation, amortisation and allocation of prepaid	(583,015,993,738)	(1,037,991,566,111)	(840,197,805,445)	(32,935,009,000)	(2,494,140,374,294)
expenses  Total depreciation and amortisation of	-	(4,029,411,506)	•	្រូក	(4,029,411,506)
fixed assets Allocation of long-term and short-term	(4,027,577,434)		-	(463,138,667)	(4,490,716,101)
prepaid expenses	(29,534,786,904)	(23, 168, 534, 533)	81	-	(52,703,321,437)
Segment result	252,296,864,766	568,095,676,488	873,807,717,300	26,676,310,200	1,720,876,568,754
Net financial income Net other income General and administration expenses Operating result					2,755,209,649 237,829,091 (428,305,550,767) 1,295,564,056,727

FOR THE PERIOD FROM 01 JANUARY 2024 TO 31 DECEMBER 2024

# 7 SEGMENT INFORMATION (continued)

# Business activity segments (continued)

	For the period ended 31 December 2023				
	Brokerage and services VND	Proprietary trading VND	Lending VND	Consultancy VND	Total VND
Revenue and income (*)	691,932,701,082	1,122,444,712,468	1,066,651,824,210	22,134,559,699	2,903,163,797,459
Expenses  In which:	(485,361,507,530)	(697,701,137,703)	(487,338,994,343)	(25,316,156,138)	(1,695,717,795,714)
Direct cash expenses Total amount of significant non-cash expenses, other than depreciation, amortisation and allocation of prepaid	(449,052,747,381)	(669,350,851,159)	(487,338,994,343)	(24,881,064,971)	(1,630,623,657,854)
expenses Total depreciation and amortisation of	-	(8,638,341,778)	<b>3</b>	-	(8,638,341,778)
fixed assets Allocation of long-term and short-term	(8,292,049,091)	¥		(435,091,167)	(8,727,140,258)
prepaid expenses	(28,016,711,058)	(19,711,944,766)	-	-	(47,728,655,824)
Segment result	206,571,193,552	424,743,574,765	579,312,829,867	(3,181,596,439)	1,207,446,001,745
Net financial income Net other income General and administration expenses Operating result					2,230,085,646 21,818,182 (367,467,373,811) 842,230,531,762

<sup>(\*)</sup> All of revenues are from services rendered to external customers, and all of income is generated from transactions with external partners.

FOR THE PERIOD FROM 01 JANUARY 2024 TO 31 DECEMBER 2024

# 7 SEGMENT INFORMATION (continued)

# Business activity segments (continued)

Information of segment assets and liabilities based on the activities of the Company are as follows:

	As at 31 December 2024					
Segment assets	Brokerage and services VND 594,188,749,548	Trading VND 8,134,563,627,036	Lending VND 22,515,568,421,590	Consultancy VND 4,700,750,003	Unallocated VND	Total VND 31,249,021,548,177
Unallocated assets					90,951,582,493	90,951,582,493
Total assets	594,188,749,548	8,134,563,627,036	22,515,568,421,590	4,700,750,003	90,951,582,493	31,339,637,398,838
Segment liabilities Unallocated liabilities	106,310,611,072	9,300,000,000	20,520,888,369,890	3,500,000,000	255,696,744,161	20,639,998,980,962 255,696,744,161
Total liabilities	106,310,611,072	9,300,000,000	20,520,888,369,890	3,500,000,000	255,696,744,161	20,895,695,725,123
	s		As at 31 Dece	mber 2023		
Segment assets	Brokerage and services VND 388,637,839,742	Trading VND 2,382,021,619,107	Lending VND 15,031,737,262,391	Consultancy VND 16,695,202,450	Unallocated VND	Total VND 17,819,091,923,690
Unallocated assets					91,583,149,298	91,583,149,298
Total assets	388,637,839,742	2,382,021,619,107	15,031,737,262,391	16,695,202,450	91,583,149,298	17,910,675,072,988
Segment liabilities Unallocated liabilities	109,224,985,464		9,195,811,919,510		293,552,940,383	9,305,036,904,974 293,552,940,383
Total liabilities	109,224,985,464		9,195,811,919,510	-	293,552,940,383	9,598,589,845,357

FOR THE PERIOD FROM 01 JANUARY 2024 TO 31 DECEMBER 2024

## 8 VOLUME AND VALUE OF TRANSACTIONS DURING THE PERIOD

		Volume of transactions during the period	Value of transactions during the period VND
a)	Of the Company		
SO.	Covered warrants	1,062,105,900	1,151,904,309,000
	Shares	2,947,857,889	91,952,794,600,210
	Bonds	544,300,100	61,688,402,617,560
	Future contracts	938,651	120,932,198,616,000
b)	Of investors		
	Covered warrants	258,148,864	244,894,729,430
	Shares	13,006,928,619	384,889,423,660,510
	Bonds	7,878,649	1,812,023,464,387
	Future contracts	6,567,826	842,026,972,942,000
		17,834,726,498	1,504,698,614,939,097

Prepared by

Le Thi Thuy Duong

Chief Financial Officer cum
Chief Accountant

CÔNG TY
CỔ PHẨN
CHỨNG KHOÁN
THÀNH PHỐ

Lam Huu Ho

· T.P Harinh Hoai Giang

20 January 2025