

Số: 27/2021/CV-CBTT
No. 27/2021/CV-CBTT

TP. Hồ Chí Minh, ngày 23 tháng 04 năm 2021
Ho Chi Minh City, April 23, 2021

CÔNG BỐ THÔNG TIN INFORMATION DISCLOSURE

- Kính gửi / To:**
- Ủy ban Chứng khoán Nhà nước
The State Securities Commission
 - Sở Giao dịch Chứng khoán TP.Hồ Chí Minh
Ho Chi Minh Stock Exchange
 - Sở Giao dịch Chứng khoán Hà Nội
Ha Noi Stock Exchange

Công ty: **Công ty Cổ phần Chứng khoán TP.Hồ Chí Minh (HSC)**
Name of Company: Ho Chi Minh City Securities Corporation (HSC)

Mã chứng khoán: **HCM**
Securities symbol: HCM

Địa chỉ trụ sở chính: Tầng 5&6, Tòa nhà AB, 76 Lê Lai, P. Bến Thành, Quận 1, TP.Hồ Chí Minh
Head quarter address: Level 5&6, AB Tower, 76 Le Lai Str., Ben Thanh Ward, Dist., 1, HCM City

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Người thực hiện công bố thông tin: Ông Lê Anh Quân
Submitted by: Mr. Le Anh Quan

Chức vụ: Giám đốc Điều hành Phát triển Quan hệ hợp tác
Position: Chief Partnership Officer

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Loại công bố thông tin: 24 giờ định kỳ bất thường theo yêu cầu
Information disclosure type: 24 hours Periodic Irregular On demand

Nội dung thông tin công bố:
The content of information disclosure:

- Biên bản số 02/2021/BB-ĐHĐCĐ và Nghị quyết số 02/2021/NQ-ĐHĐCĐ ngày 22/04/2021 của Đại hội đồng cổ đông thường niên năm tài chính 2020 của Công ty Cổ phần Chứng khoán TP. Hồ Chí Minh (HSC).
HSC FY2020 Annual General Meeting's Minutes No.02/2021/BB-ĐHĐCĐ and Resolution No.02/2021/NQ-ĐHĐCĐ dated April 22, 2021.
- Biên bản kiểm phiếu bầu thành viên Hội đồng quản trị và Biên bản kiểm phiếu bầu thành viên Ban Kiểm soát nhiệm kỳ V (2021 – 2025) của Công ty Cổ phần Chứng khoán TP. Hồ Chí Minh (HSC) ngày 22/04/2021.
Minutes of vote – counting for members of the Board of Directors and Minutes of vote – counting for members of the Board of Supervisors dated April 22, 2021.

- Nghị quyết số 14/2021/NQ-HĐQT ngày 22/04/2021 của Hội đồng quản trị Công ty Cổ phần Chứng khoán TP. Hồ Chí Minh (HSC).
Resolution No.14/2021/NQ-HĐQT dated April 22, 2021 issued by the Board of Directors.
- Quyết định số 01/2021/QĐ-BKS ngày 22/04/2021 của Ban Kiểm soát Công ty Cổ phần Chứng khoán TP. Hồ Chí Minh (HSC).
Decision No.01/2021/QĐ-BKS dated April 22, 2021 issued by the Board of Supervisors.

Thông tin này đã được công bố trên trang thông tin điện tử của công ty vào ngày 23/04/2021 tại đường dẫn <http://www.hsc.com.vn/vn/investor/information-disclosure>
This information was published on HSC webpage on April 23, 2021 and available at <https://www.hsc.com.vn/vn/investor/information-disclosure>

Chúng tôi xin cam kết các thông tin công bố trên đây là đúng sự thật và hoàn toàn chịu trách nhiệm trước pháp luật về nội dung các thông tin đã công bố.
We declare that all information provided in this paper is true and accurate; and that we shall be held liable for any misrepresentation.

Người được ủy quyền CBTT
For and on behalf of HSC
Representative authorized to disclose information



Lê Anh Quân
Giám đốc Điều hành Phát triển Quan hệ hợp tác
Chief Partnership Officer

Tài liệu đính kèm/ Attached file:

- Biên bản ĐHĐCĐ số 02/2021/BB-ĐHĐCĐ ngày 22/04/2021;
Minutes No.02/2021/BB-ĐHĐCĐ dated April 22, 2021;
- Nghị quyết ĐHĐCĐ số 02/2021/NQ-ĐHĐCĐ ngày 22/04/2021;
Resolution No.02/2021/NQ-ĐHĐCĐ dated April 22, 2021;
- Biên bản kiểm phiếu bầu thành viên HĐQT ngày 22/04/2021;
Minutes vote – counting for members of the Board of Directors dated April 22, 2021;
- Biên bản kiểm phiếu bầu thành viên BKS ngày 22/04/2021;
Minutes vote – counting for members of the Board of Supervisors dated April 22, 2021;
- Nghị quyết HĐQT số 14/2021/NQ-HĐQT ngày 22/04/2021;
Resolution No.14/2021/NQ- HĐQT dated April 22, 2021;
- Quyết định BKS số 01/2021/QĐ-BKS ngày 22/04/2021;
Decision No.01/2021/QĐ- BKS dated April 22, 2021;



No.02/2021/BB-ĐHĐCĐ

Ho Chi Minh City, 22 April 2021

MINUTES

OF THE ANNUAL GENERAL MEETING FY2020 (AGM) HO CHI MINH CITY SECURITIES CORPORATION (HSC)

I. COMPANY PROFILE

- Company name: Ho Chi Minh City Securities Corporation (HSC)
- Head Office: 5th and 6th Floor, AB Tower, 76 Le Lai Street, Ben Thanh Ward, Dist.1, HCMC
- Phone: (+84 28) 3823 3299 Fax: (+84 28) 3823 3301 Website: www.hsc.com.vn
- Business Registration Certification No. 11/GPHĐKD dated April 19, 2003 issued by State Securities Committee of Vietnam and the License Amendment No. 13/GPĐC – UBCK dated March 16, 2020 issued by State Securities Committee of Vietnam.

II. TIME, VENUE AND PARTICIPANTS

- Time: 13:00 – Thursday, 22 April 2021
- Venue: Ben Thanh Grand Ballroom – First Floor – New World Saigon Hotel, 76 Le Lai, Dist.1, HCMC.
- Participants
 1. Shareholders of Ho Chi Minh City Securities Corporation and their delegated persons
 2. The Chair
 1. Mr. Do Hung Viet
 2. Mr. Le Anh Minh
 3. Mr. Pham Nghiem Xuan Bac
 4. Mr. Johan Nyvene
 5. Mr. Trinh Hoai Giang
 3. The Vote – counting Committee and a representative of shareholders who monitors the vote-counting process
The Vote – counting Committee
 1. Ms. Nguyen Thi Xuan Dung
 2. Mr. Van Trong Tuan PhuongA representative of shareholders who monitors the vote-counting process

Ms. Nguyen Thi Ngoc Van

4. The Secretary Committee
 1. Ms. Pham Nguyen Hoang Quyen
 2. Ms. Hà Triều Uyên
5. Members of Board of Directors (BOD), Board of Supervision (BOS), Board of Management (BOM), representatives of Managing Directors, Function Heads and employees of the Company.
6. Representative of Price Waterhouse Coopers Vietnam Ltd.,:
 1. Ms. Tran Thanh Truc – Deputy Director
 2. Ms. Doan Tran Phuong Thao – Audit Manager
 3. Mr. Nguyen Hoang Nam – Audit Supervisor

III. PROCEDURES

1. Report on verification of the qualifications of shareholders attending the AGM FY2020

Mr. Vo Van Chau, Head of BOS, reported the verification of qualifications of shareholders attending the Meeting:

Up to 13:30, 22 April 2021, the Company's charter capital registered according to the regulation was of VND 3,058,822,630,000 equivalent to 305,882,263 shares; in which, the voting capital was of VND 3,050,418,450,000 equivalent to 305,041,845 shares (*as eliminating 840,418 treasury shares hold by the Company*). Therefore, the AGM would vote based on the capital of VND 3,050,418,450,000 equivalent to 305,041,845 shares.

Total number of shareholders invited to attend the AGM were 11,638 shareholders, representing for shareholders holding 305,041,845 shares of the Company.

Total number of participants who are shareholders or delegated persons to attend the Meeting were 326 shareholders, representing 193,659,985 shares of the Company and accounting for 63.49% of total number of shares of the Company; the total numbers of votes at the Meeting were 193,659,985 shares.

Pursuant to Section 1, Article 28 of the Company Charter, as the number of shareholders attending the AGM FY2020 was more than 51% of the number of voting shares of the Company, the AGM FY2020 of HSC was legal and valid. (*See the attached verification report of the BOS*)

2. Approval of the regulations on organization and activities of the AGM FY2020

Ms. Le Phuong Thao, presented the regulations on organization and activities of the AGM FY2020.



The Meeting voted and approved the regulations on organization and activities of the AGM FY2020 with 190.200.411 votes in favour, accounting for 100%; 0 against, accounting for 0%; 0 abstention, account for 0%.

3. Approval of the persons of the Chair

Pursuant to Section 4, Article 31 of the Company Charter, Mr. Do Hung Viet shall be the chairman of the Meeting.

The Organizing committee of the Meeting nominated the other members of the Chair, including:

- Mr. Le Anh Minh
- Mr. Pham Nghiem Xuan Bac
- Mr. Johan Nyvene
- Mr. Trinh Hoai Giang

The Meeting voted and approved the members of the Chair with 190.200.411 votes in favor, accounting for 100%; 0 against, accounting for 0%; and 0 abstentions, accounting for 0%.

4. Approval of the persons of the Vote – counting Committee and one representative of shareholders who monitors the vote-counting process

The Organizing committee of the Meeting nominated the members of the Vote – counting Committee, including:

- Ms. Nguyen Thi Xuan Dung
- Mr. Van Trong Tuan Phuong

One representative of shareholders who monitors the vote-counting process:

- Ms. Nguyen Thi Ngoc Van

The Meeting voted and approved the members of the Vote – counting Committee and One representative of shareholders who monitors the vote-counting process with 190.200.411 votes in favor, accounting for 100%; 0 against, accounting for 0%; and 0 abstentions, accounting for 0%.

5. The Chair nominated the members of the Secretary Committee

- Ms. Pham Nguyen Hoang Quyen
- Ms Ha Trieu Uyen

IV. CONTENTS

1. Approval of the Meeting Agenda

Mr. Do Hung Viet, the Chairman, proposed the Meeting Agenda with the following contents:

1. Report of 2020 activities of the Board of Directors

2. Report of 2020 business performance by the Board of Management
3. Business plan 2021
4. Report of the Supervisory Board on Company's operation 2020
5. Report of the progress of issuing share to existing shareholders in 2021
6. Election of members of the Board of Directors and the Supervisory Board for the fifth (V) term (2021 - 2025)
7. Proposals to approve:
 - The Audited Financial Statements for the year ended 31 December 2020
 - FY2020 final cash dividend rate
 - FY2021 dividend plan
 - FY2020 profit distribution plan
 - Appointment of the independent audit firm for the fiscal year 2020
 - Adjustment of foreign investors' ownership
 - Transfer of trading of HCM share to HNX
 - Adjustment of Head Office' s address
 - Amendments of HSC's Corporate Charter
 - Amendments of HSC Internal Regulations on Corporate Governance
 - Regulation on organization and operation of the Board of Directors
 - Regulation n organization and operation of the Board of Supervisors

The Meeting voted and approved the Agenda with 190.200.411 votes in favor, accounting for 100%; 0 against, accounting for 0%, and 0 abstentions, accounting for 0%.

2. Report of 2020 activities of the Board of Directors

According to the AGM FY2020 documents circulated to the shareholders, Mr. Do Hung Viet, the Chairman of the BOD, presented the main contents of report of 2020 activities of the BOD. (See *the attached document*)

3. Report of 2020 business performance of the Board of Management

According to the AGM FY2020 documents circulated to the shareholders. Mr. Trịnh Hoài Giang, the Chief Executive Officer (CEO), presented the report of 2020 business performance. (See *the attached document*)

4. Business plan 2021

According to the AGM FY2020 documents circulated to the shareholders. Mr. Trịnh Hoài Giang, the Chief Executive Officer (CEO), proposed to approve the business plan 2021. (See *the attached document*)



5. Report of the BOS on Company's operation 2020

Pursuant to Item d, Section 1, Article 51 of the Company Charter, Mr. Vo Van Chau, Head of the BOS, reported the review of HSC's FY2020 Balance Sheet and Income Statement and confirmed that these reports fairly and truly reflected the Company's financial situation. *(See the attached document)*

6. Report of the progress of issuing share to existing shareholders in 2021

According to the AGM FY2020 documents circulated to the shareholders, Mr. Johan Nyvene, member of the BOD, presented the report of the progress of issuing share to existing shareholders in 2021. *(See the attached document)*

7. Election of members of the Board of Directors and the Supervisory Board for the fifth (V) term (2021 – 2025)

7.1 Mr. Le Anh Minh, Vice Chairman of the BOD, proposed to approve dismissal of the members of the Board of Directors and the Supervisory Board for the fourth (IV) term (2016 – 2020) and the list of candidates to nominate to the Board of Directors and the Supervisory Board for the fifth (V) term (2021 – 2025). *(See the attached document)*

7.2 Ms. Nguyen Thi Xuan Dung, Head of Vote counting Committee, proposed to approve Regulation on election. *(See the attached document)*

The Meeting voted and approved Regulation on election with 190.200.411 votes in favor, accounting for 100%; 0 against, accounting for 0%, and 0 abstentions, accounting for 0%.

7.3 The Meeting elected members of the Board of Directors and the Supervisory Board for the fifth (V) term (2021 – 2025).

8. Proposals for approval

8.1 The Audited Financial Statements for the year ended 31 December 2020

Mr. Le Anh Minh, Vice Chairman of the BOD, proposed to approve the Audited Financial Statements for the year ended 31 December 2020. *(See the attached document)*

8.2 FY2020 final cash dividend rate

Mr. Le Anh Minh, Vice Chairman of the BOD, proposed to approve FY2020 final cash dividend rate. *(See the attached document)*

8.3 FY2021 dividend plan

Mr. Le Anh Minh, Vice Chairman of the BOD, proposed to approve FY2021 dividend plan. *(See the attached document)*

8.4 FY2020 profit distribution

Mr. Le Anh Minh, Vice Chairman of the BOD, proposed to approve FY2020 profit distribution plan. *(See the attached document)*

8.5 Appointment of the independent audit firm for the fiscal year 2021

Mr. Johan Nyvene, member of the BOD, proposed to approve the appointment of the independent audit firm for the fiscal year 2021. *(See the attached document)*

8.6 Adjustment of foreign investors' ownership

Mr. Johan Nyvene, member of the BOD, proposed to approve the adjustment of foreign investors' ownership. *(See the attached document)*

8.7 Transfer of trading of HCM share to HNX

Mr. Johan Nyvene, member of the BOD, proposed to approve the transfer of trading of HCM share to HNX. *(See the attached document)*

8.8 Adjustment of Head Office' s address

Mr. Johan Nyvene, member of the BOD, proposed to approve the adjustment of Head Office' s address. *(See the attached document)*

8.9 Amendments of HSC's Corporate Charter

Mr. Pham Nghiem Xuan Bac, member of the BOD, proposed to approve the amendments of HSC's Corporate Charter. *(See the attached document)*

8.10 Amendments of HSC Internal Regulations on Corporate Governance

Mr. Pham Nghiem Xuan Bac, member of the BOD, proposed to approve the amendments of HSC Internal Regulations on Corporate Governance. *(See the attached document)*

8.11 Regulation on organization and operation of the Board of Directors

Mr. Pham Nghiem Xuan Bac, member of the BOD, proposed to approve Regulation on organization and operation of the Board of Directors. *(See the attached document)*

8.12 Regulation on organization and operation of the Board of Supervisors

Mr. Pham Nghiem Xuan Bac, member of the BOD, proposed to approve Regulation on organization and operation of the Board of Supervisors. *(See the attached document)*

V. DISCUSSION AND VOTING

1. Discussion



Apart from queries about reports and proposals answered by the Chair, the Meeting also had the others as below:

Questions and answers (Q&A):

Question 1: In the context of high competition due to foreign securities firms and other securities firms having strong capital resources with low interest rates and high margin rates, what are HSC's short-term and long-term solutions to maintain position in the market?

Answer: As of Q1.2021, HSC ranked 3rd on HOSE with 8.7% market share. HSC has principles for securing this position that include the following elements:

- Consistency with risk management taste such as: do not lend stocks that are not good, stocks without liquidity and small stocks, maintaining a stable portfolio and always considering market changes.
- Capital resource: HSC has extended loans to the limit of equity capital, currently HSC is applying for capital increase to meet the SSC's regulations on margin lending. HSC strictly complied with regulations on margin lending.

Question 2: Regarding product development strategy, how effective will HSC's business strategy upon digital transformation be?

Answer : Recently, the market witnessed a dramatic increase in the number of investors trading through digital platform. At HSC, two platforms VI-Trade and I-Trade are generation 1 and generation 2 which operated for a long time. In 2020, HSC has launched the new 3rd generation platform: **myhsc**. The specific plan will be to terminate Vi-Trade within the next 3 months and the second I-trade will end until the end of the year. Through **myhsc**, customers will experience trading all products such as stocks, ETFs, covered warrants, bonds and derivatives on the same platform. We believe that **myhsc** will meet the needs of Smart market. When **myhsc** thrives, HSC will upgrade continuously to enhance customer experiences

Question 2: What are Board of management's opinion about the advantages of HSC over other securities companies? In the future, what fundamentals will HSC focus on? How will the recent and upcoming market changing trends affect the fundamentals of HSC

Answer : In the new normal, the market has changes quickly and dramatically. However, HSC continuously observes and reviews key implications that affect our business strategy. Thereby to create advantages as follows:

- Continue to create a foothold to become a professional and high-class investment bank in Vietnam.
- Do not compete on brokerage fee and interest rates.
- All services will develop under customer centric strategy.

- During the fluctuate period of stock market, there is a wave of new investors participating the market. Therefore, HSC also has new strategy to approach those new investors.
HSC also moving towards sustainable developments and careful in risk management.

2. Voting

Content 1: Report of 2020 activities of the Board of Directors

The Meeting had taken a vote on the report of 2020 activities of the Board of Directors. And the result was:

- 190,185,197 votes in favor, accounting for 100%
- 0 vote against, accounting for 0%
- 15.214 abstentions, accounting for 0%

Content 2: Report of 2020 business performance by the Board of Management

The 2020 business performance of Ho Chi Minh City Securities Corporation has some main indicators as follows:

BUSINESS PERFORMANCE	FY2020	FY2019	% Change	2020 Plan	% Completion
INCOME STATEMENT (VND Milion)					
Revenues (*)	1,591,824	1,262,261	26%	1,297,586	123%
Brokerage fee	621,464	482,482	29%	480,631	129%
Margin loans	549,942	508,242	8%	439,277	125%
Proprietary investments	369,388	206,001	79%	309,408	119%
Financial advisory services	37,741	53,628	-30%	66,282	57%
Other revenues	13,289	11,908	11%	1,987	664%
Operating expenses (*)	931,519	730,950	27%	730,702	127%
Profit before tax	660,305	531,406	24%	566,883	116%
Profit after tax	530,452	432,565	23%	453,507	117%
BALANCE SHEET AT THE YEAR END (VND mil)					
Total assets	12,488,828	7,488,678	67%	7,227,589	173%
Total equity	4,440,355	4,304,143	3%	4,390,450	101%
FINANCIAL INDICATORS					



BUSINESS PERFORMANCE	FY2020	FY2019	% Change	2020 Plan	% Completion
Return on average assets (ROA)	5.3%	6.8%		6.2%	
Return on average equity (ROE)	12.1%	11.7		10.8%	
PER SHARE FINANCIAL INDICATORS					
Number of outstanding shares	305,041,845	305,516,173	0%	305,589,673	100%
Earnings per share EPS – VND	1,738	1,596	9%	1,482	117%
Book value per share – VND	14,557	14,088	3%	13,725	106%

The Meeting had taken a vote on the business performance 2020. And the result was:

- 190,181,197 votes in favor, accounting for 100 %
- 0 vote against, accounting for 0 %
- 19,214 abstentions, accounting for 0%

Content 3: 2021 Business plan

The 2021 business plan of HSC has the key business targets of HSC in 2021 and YoY performance comparison are summarized as below:

Items (VND million)	2021 Plan	2020 Actual	% Change	Q1/2021
Revenues	2,668,634	1,591,824	68%	737,848
Brokerage fees	1,035,791	621,464	67%	294,526
Margin loans	973,236	549,942	77%	222,065
Proprietary investments	564,607	369,388	53%	202,803
Financial advisory services	80,000	37,741	112%	15,638
Other revenues	15,000	13,289	14%	2,816
Operating expenses	1,465,326	931,519	57%	336,147
Profit before tax	1,203,308	660,305	82%	401,700
Profit after tax	962,646	530,542	81%	321,805
Return on average equity (ROAE)	17.1%	12.1%		7.0%
Earnings per share EPS – VND	2,093	1,738	20%	1,055



Items (VND million)	2021 Plan	2020 Actual	% Change	Q1/2021
Book value per share – VND	15,184	14,557	4%	15,612

The Meeting had taken a vote on the 2021 business plan. And the result was:

- 190,195,157 votes in favor, accounting for 100%
- 0 vote against, accounting for 0%
- 5,254 abstentions, accounting for 0%

Content 4: Report of the BOS on Company's operation 2020

The Meeting had taken a vote the report of the BOS on Company's operation 2020. And the result was:

- 190,191,997 votes in favor, accounting for 100%
- 0 vote against, accounting for 0 %
- 8,414 abstentions, accounting for 0%

Content 5: Approval of the FY2020 Audited Financial Statements

The Meeting voted and approved the FY2019 Audited Financial Statements including:

- Report of the Board of Managers;
- Independent Auditors' Report;
- Balance sheet as at 31 December 2019;
- Income Statement for the year ended 31 December 2019;
- Cash flow statement;
- Statement of changes in equity;
- Notes to the financial statements,

In which:

Some key items in the FY2020 Financial Statements of HSC are as below:

Unit: Vietnamdong

No.	Items	FY2020 Performance	FY2019 Performance
1	Total assets	12,488,827,553,087	7,488,678,629,348
2	Net revenue	2,249,516,671,671	1,562,250,773,160
3	Profit before tax	660,305,435,709	531,405,779,182
4	Profit after tax	530,451,694,165	432,564,918,377

The Meeting had taken a vote on the FY2020 Audited Financial Statements. And the result was:

- 190,195,194 votes in favor, accounting for 100%
- 0 vote against, accounting for 0%
- 5,217 abstentions, accounting for 0%

Content 6: FY2020 final cash dividend

According to Resolution No. 01/2020/NQ-ĐHĐCĐ dated 23 June 2020, the AGM had approved the FY2020 cash dividend rate of about 12% (*equivalent to VND1.200/ share*). HSC issued the first cash dividend advance in 2020 at 5%, which was paid to shareholders on January 20, 2021.

The AGM FY2020 approved the FY2020 final cash dividend as below:

- Name of securities: Share of Ho Chi Minh City Securities Corporation (HCM)
- Type of share: Ordinary share
- Par value: VND 10,000/ share
- Charter capital: VND 3,058,822,630,000
- Dividend pay-out rate: 7% of par value (*equivalent to VND 700 per share*)
- Payment method: In cash
- Implementation time:
 - Expected record date: May 12, 2021
 - Expected payment date: May 27, 2021
- Personal income tax (PIT): The AGM authorizes the BOD to deduct the PIT of the shareholders for the dividend income, and on behalf of the shareholders, HSC will pay their deducted PIT to the Tax authority in accordance with the law regulations.

The Meeting had taken a vote on the FY2020 final dividend rate. And the result was:

- 190,160,197 votes in favor, accounting for 99.99%
- 1.000 vote against, accounting for 0%
- 39,214 abstentions, accounting for 0.01%

Content 7: FY2021 dividend plan

FY2021 dividend plan is as follows:

- Dividend payout rate: The BOD will propose the dividend rate to the AGM based on HSC financial performance at the dividend payment time, on the basis of paying out in full all the profit after tax of FY2021 after providing for necessary operating funds.
- Payment method: In cash



- Implementation time: The AGM authorized the BOD to choose the suitable date for paying the FY2021 dividend.
- Personal income tax (PIT): The AGM authorizes the BOD to deduct the PIT of the shareholders for the dividend income, and on behalf of the shareholders, HSC will pay their deducted PIT to the Tax authority in accordance with the law regulations.

The Meeting had taken a vote on the FY2021 dividend plan. And the result was:

- 190,157,091 votes in favor, accounting for 99.99%
- 0 vote against, accounting for 0%
- 41,514 abstentions, accounting for 0.01%

Content 8: FY2020 profit distribution plan

In 2019, the profit after tax of HSC was **VND 660,305,435,709** and expected to allocate as follows:

Unit: Vietnamdong

No	ITEMS	FY2020 PERFORMANCE		FY2019 PERFORMANCE	
		% of profit after tax	AMOUNT (VND)	% of profit after tax	AMOUNT (VND)
I	PROFIT BEFORE TAX		660,305,435,709		531,405,779,182
II	PROFIT AFTER TAX	100%	530,451,694,165	100%	432,564,918,377
III	PROPOSED PROFIT AFTER TAX DISTRIBUTION	100%	530,451,694,165	99.81%	431,760,408,357
1	Appropriation to Equity Funds	29.49%	156,444,704,753	13.50%	58,396,263,981
	<i>Supplementary capital reserve</i>	<i>13.00%</i>	<i>68,958,720,241</i>	<i>5.00%</i>	<i>21,628,245,919</i>
	<i>Compulsory reserve fund</i>	<i>13.00%</i>	<i>68,958,720,241</i>	<i>5.00%</i>	<i>21,628,245,919</i>
	<i>Welfare and reward fund</i>	<i>3.49%</i>	<i>18,527,264,270</i>	<i>3.50%</i>	<i>15,139,772,143</i>
2	Remuneration and budget for the Board of Directors and the Supervisory Board	1.50%	7,956,775,412	1.50%	6,488,473,776
3	Cash dividend payment	69.01%	366,050,214,000	84.81%	366,875,670,600
	<i>Interim dividend (5% of per value)</i>	<i>28.75%</i>	<i>152,520,922,500</i>	<i>35.31%</i>	<i>152,758,086,500</i>
	<i>Final dividend (7% of per value)</i>	<i>40.25%</i>	<i>213,529,291,500</i>	<i>49.50%</i>	<i>214,117,584,100</i>
IV	RETAINED PROFIT (IV)=(II)-(III)	0%	0	0.19%	804,510,020



No	ITEMS	FY2020 PERFORMANCE		FY2019 PERFORMANCE	
		% of profit after tax	AMOUNT (VND)	% of profit after tax	AMOUNT (VND)
V	RETAINED PROFITS OF AT THE BEGINNING OF THE YEAR		349,567,764,307		348,763,254,287
VI	TOTAL RETAINED EARNINGS AT THE END OF THE YEAR (VII)=(IV)+(V)		349,567,764,307		349,567,764,307

The Meeting had taken a vote on the FY2020 profit distribution plan. And the result was:

- 190,159,391 votes in favor, accounting for 99.99%
- 0 vote against, accounting for 0%
- 39,214 abstentions, accounting for 0.01%

Content 9: Appointment of the independent audit firm for the fiscal year 2021

The Meeting had taken a vote to authorize the BOD to appoint one of the Big 4 independent audit firms for the interim and annual statutory audit of its financial statements in accordance with the law regulations. The selected auditor must be approved by the State Securities Commission of Vietnam to provide the statutory auditing services to listed companies and securities companies in Vietnam. List of four independent audit firms is as below:

1. Ernst & Young Vietnam Co., Ltd.
2. KPMG Vietnam Co., Ltd
3. Price Waterhouse Coopers Vietnam Co., Ltd
4. Deloitte Vietnam Co., Ltd

The Meeting had taken a vote on the appointment of the independent audit firm for the fiscal year 2021. And the result was:

- 190,063,689 votes in favor, accounting for 99.94%
- 0 vote against, accounting for 0%
- 134,916 abstentions, accounting for 0.06%

Content 10: Adjustment of foreign investors' ownership

The Meeting had taken a vote to reduce the foreign ownership limit of HSC's charter capital to 49% from 100%. And the result was:

- 188,888,609 votes in favor, accounting for 99.33%
- 1,268,782 vote against, accounting for 0.66%
- 41,214 abstentions, accounting for 0.01%



Content 11: Transfer of trading of HCM share to HNX

The Meeting had taken a vote the authorization for the Board of Directors to decide appropriate time, organize implementation plan and decide on issues related to the transferring of HCM shares from Ho Chi Minh Stock Exchange (HSX) to trading on Ha Noi Stock Exchange (HNX) and transferring HCM shares from HNX to HSX after the new trading system of HSX comes into operation. And the result was:

- 186,084,516 votes in favor, accounting for 97.85%
- 3,132,161 vote against, accounting for 1.65%
- 981,828 abstentions, accounting for 0.50%

Content 12: Adjustment of Head Office' s address

The Meeting had taken a vote the adjustment of address of HSC's Head Office as below:

- Before the adjustment
Address of head office: Level 5 & 6 AB Tower, 76 Le Lai Street, District 1, Ho Chi Minh City
- After the adjustment
Address of head office: Level 2, 5, 6, 7, 11 & 12, AB Tower, 76 Le Lai Street, District 1, Ho Chi Minh City

The Meeting had taken a vote to authorize Chief Executive Officer to execute necessary legal documents, including documents and application to be submitted to authorities, related to adjusting the address of HSC's Head Office.

And the result was:

- 190,042,925 votes in favor, accounting for 99.93%
- 140,466 vote against, accounting for 0.07%
- 17,020 abstentions, accounting for 0%

Content 13: Amendments of HSC's Corporate Charter

The Meeting had taken a vote the amendments of HSC's Corporate Charter:

- To approve the amendments of HSC's Corporate Charter.
- To authorize the BOD to amend the articles of HSC's Corporate Charter, which covered the approval of the AGM.
- To authorize the Legal Representative to sign HSC's amended Corporate Charter. HSC's amended Corporate Charter shall be effective from the date of FY2020 AGM's approval. The current version of HSC's Corporate Charter approved by AGM Resolution No. 01/2020/NQ-ĐHĐCĐ dated June 23, 2020 shall be replaced.



And the result was:

- 188,964,591 votes in favor, accounting for 99.37%
- 1,182,100 vote against, accounting for 0.61%
- 53,720 abstentions, accounting for 0.02%

Content 14: Amendments of HSC's Internal Regulations on Corporate Governance

The Meeting had taken a vote the amendments of HSC's Internal Regulations on Corporate Governance:

- To approve the amendments of HSC's Internal Regulations on Corporate Governance.
- To authorize the BOD to amend the articles of HSC's Internal Regulations on Corporate Governance, which covered the approval of the AGM.
- To authorize the Chairman to sign HSC's amended Internal Regulations on Corporate Governance. HSC's amended Internal Regulations on Corporate Governance shall be effective from the date of FY2020 AGM's approval. The current version of HSC's Internal Regulations on Corporate Governance approved by AGM Resolution No. 01/2018/NQ-ĐHĐCĐ dated April 28, 2018 shall be replaced.

And the result was:

- 190,140,891 votes in favor, accounting for 99.98%
- 0 vote against, accounting for 0 %
- 50,520 abstentions, accounting for 0.02%

Content 15: Regulation on organization and operation of the Board of Directors

The Meeting had taken a vote HSC's Regulation on organization and operation of the Board of Directors:

- To approve the contents of HSC's Regulation on organization and operation of the Board of Directors.
- To authorize the Chairman to sign HSC's Regulation on organization and operation of the Board of Directors. HSC's Regulation on organization and operation of the Board of Directors shall be effective from the date of FY2020 AGM's approval.

And the result was:

- 190,147,591 votes in favor, accounting for 99.98%
- 0 vote against, accounting for 0%
- 50,520 abstentions, accounting for 0.02%

Content 16: Regulation on organization and operation of the Supervisory Board

The Meeting had taken a vote HSC's Regulation on organization and operation of the Supervisory Board:



- To approve the contents of HSC's Regulation on organization and operation of the Supervisory Board.
- To authorize Head of Supervisory Board to sign HSC's Regulation on organization and operation of the Supervisory Board. HSC's Regulation on organization and operation of the Supervisory Board shall be effective from the date of FY2020 AGM's approval.

And the result was:

- 190,154,771 votes in favor, accounting for 99.98%
- 0 vote against, accounting for 0%
- 45,640 abstentions, accounting for 0.02%

Content 17:

The Meeting had taken a vote on the dismissal of the members of the Board of Directors and the Supervisory Board for the fourth (IV) term (2016 – 2020) and the list of candidates to nominate to the Board of Directors and the Supervisory Board for the fifth (V) term (2021 – 2025).

The members of the Board of Directors:

1. Mr. Do Hung Viet
2. Mr. Le Anh Minh
3. Mr. Le Hoang Anh
4. Mr. Lam Hoai Anh
5. Mr. Le Thang Can
6. Mr. Pham Nghiem Xuan Bac
7. Mr. Johan Nyvene

The members of the Supervisory Board:

1. Mr. Vo Van Chau
2. Mr. Doan Van Hinh
3. Ms. Dang Nguyet Minh

The Meeting had taken a vote on the list of candidates nominated for members of the Board of Directors and the Supervisory Board for the fifth (V) term (2021 – 2025).

List of candidates nominated to members of the Board of Directors:

1. Full name: Mr. Andrew Colin Vallis
Year of birth: 1958
Nationality: British
2. Full name: Mr. Le Hoang Anh



- Year of birth: 1968
Nationality: Vietnamese
3. Full name: Johan Nyvene
Year of birth: 1965
Nationality: USA
4. Full name: Ms. Nguyen Thi Hoang Lan
Year of birth: 1964
Nationality: Vietnamese
5. Full name: Mr. Le Anh Minh
Year of birth: 1969
Nationality: Vietnamese
6. Full name: Mr. Tran Quoc Tu
Year of birth: 1984
Nationality: Vietnamese
7. Full name: Mr. Nguyen Hong Van
Year of birth: 1977
Nationality: Vietnamese

List of candidates nominated to members of the Supervisory Board:

1. Full name: Mr. Pham Nghiem Xuan Bac
Year of birth: 1961
Nationality: Vietnamese
2. Full name: Ms. Dang Nguyet Minh
Year of birth: 1987
Nationality: Vietnamese
3. Full name: Ms. Nguyen Thi Thu Thanh
Year of birth: 1993
Nationality: Vietnamese

And the result was:

- 189,371,412 votes in favor, accounting for 99.58%
- 121,500 vote against, accounting for 0.06%
- 707,499 abstentions, accounting for 0.36%



VI. ELECTION RESULT

The Meeting approved the list of members of the Board of Directors and the Supervisory Board for the fifth (V) term (2021 – 2025).

The members of the Board of Directors:

1. Mr. Andrew Colin Vallis
2. Mr. Le Hoang Anh
3. Mr. Johan Nyvene
4. Ms. Nguyen Thi Hoang Lan
5. Mr. Le Anh Minh
6. Mr. Tran Quoc Tu
7. Mr. Nguyen Hong Van

The members of the Supervisory Board:

1. Mr. Pham Nghiem Xuan Bac
2. Ms. Dang Nguyet Minh
3. Ms. Nguyen Thi Thu Thanh

(Attached the election minutes)

VII. APPROVAL OF THE MINUTES AND RESOLUTION OF THE AGM FY2020

1. Approval of the AGM FY2020 Minutes

Ms. Pham Nguyen Hoang Quyen, Representative of the Secretary Committee, presented the AGM FY2020 Minutes.

The Meeting had taken a vote on the AGM FY2020 Minutes. And the result was:

- 190,200,411 votes in favor, accounting for 100%
- 0 vote against, accounting for 0%
- 0 abstentions, accounting for 0%

2. Approval of the AGM FY2020 Resolution

Mr. Le Anh Minh, Vice Chairman of the BOD, presented the AGM FY2020 Resolution.

The Meeting had taken a vote on the AGM FY2020 Resolution. And the result was:

- 190,200,411 votes in favor, accounting for 100%
- 0 vote against, accounting for 0%
- 0 abstentions, accounting for 0%



3. The closing of AGM FY2020

Mr. Do Hung Viet, the Chairman, declared that the AGM FY2020 was closed.

The AGM FY2020 ended at 17:15 on the same day.

THE CHAIR

MEMBER

CHAIRMAN

MEMBER



LE ANH MINH

DO DUNG VIET

PHAM NGHIEM XUAN BAC

MEMBER

MEMBER

MEMBER



JOHAN NYVENE



TRINH HOAI GIANG



**THE SECRETARY
COMMITTEE**



PHAM NGUYEN HOANG QUYEN



HA TRIEU UYEN



No. 02/2020/NQ-ĐHĐCĐ

Ho Chi Minh City, 22 April 2020

RESOLUTION

OF THE 2020 ANNUAL GENERAL MEETING

HO CHI MINH CITY SECURITIES CORPORATION (HSC)

- In according with Law on Enterprises No.59/2020/QH14 issued by the National Assembly of the Socialist Republic of Vietnam on June 17, 2020 and the documents guiding the implementation of Law on Enterprise;
- In according with Law on Securities No.54/2019/QH14 issued by the National Assembly of the Socialist Republic of Vietnam on November 26, 2019 and some documents guiding the implementation of Securities Law;
- HSC's Corporate Charter according to AGM Resolution No.01/2020/NQ-ĐHĐCĐ dated June 23, 2020;
- Minutes No. 02/2021/BB-ĐHĐCĐ dated April 22, 2021 of the AGM FY2020 of Ho Chi Minh City Securities Corporation.

RESOLUTION

Article 1.

The 2020 Annual General Meeting approved the report of 2020 activities of the Board of Directors of Ho Chi Minh City Securities Corporation.

- Votes in favor accounted for 100%.

Article 2.

The 2020 Annual General Meeting approved the report of 2020 business performance by the Board of Management, in which some main indicators as follows:

BUSINESS PERFORMANCE	FY2020	FY2019	% Change	2020 Plan	% Completion
INCOME STATEMENT (VND Million)					
Revenues (*)	1,591,824	1,262,261	26%	1,297,586	123%
Brokerage fee	621,464	482,482	29%	480,631	129%
Margin loans	549,942	508,242	8%	439,277	125%
Proprietary investments	369,388	206,001	79%	309,408	119%

BUSINESS PERFORMANCE	FY2020	FY2019	% Change	2020 Plan	% Completion
Financial advisory services	37,741	53,628	-30%	66,282	57%
Other revenues	13,289	11,908	11%	1,987	664%
Operating expenses (*)	931,519	730,950	27%	730,702	127%
Profit before tax	660,305	531,406	24%	566,883	116%
Profit after tax	530,452	432,565	23%	453,507	117%
BALANCE SHEET AT THE YEAR END (VND mil)					
Total assets	12,488,828	7,488,678	67%	7,227,589	173%
Total equity	4,440,355	4,304,143	3%	4,390,450	101%
FINANCIAL INDICATORS					
Return on average assets (ROA)	5.3%	6.8%		6.2%	
Return on average equity (ROE)	12.1%	11.7		10.8%	
PER SHARE FINANCIAL INDICATORS					
Number of outstanding shares	305,041,845	305,516,173	0%	305,589,673	100%
Earnings per share EPS – VND	1,738	1,596	9%	1,482	117%
Book value per share – VND	14,557	14,088	3%	13,725	106%

➤ Votes in favor accounted for 100%.

Article 3.

The 2020 Annual General Meeting approved 2021 business plan with the key business targets summarized.

Items (VND million)	2021 Plan	2020 Actual	% Change	Q1/2021
Revenues	2,668,634	1,591,824	68%	737,848
Brokerage fees	1,035,791	621,464	67%	294,526
Margin loans	973,236	549,942	77%	222,065

Items (VND million)	2021 Plan	2020 Actual	% Change	Q1/2021
Proprietary investments	564,607	369,388	53%	202,803
Financial advisory services	80,000	37,741	112%	15,638
Other revenues	15,000	13,289	14%	2,816
Operating expenses	1,465,326	931,519	57%	336,147
Profit before tax	1,203,308	660,305	82%	401,700
Profit after tax	962,646	530,542	81%	321,805
Return on average equity (ROAE)	17.1%	12.1%		7.0%
Earnings per share EPS – VND	2,093	1,738	20%	1,055
Book value per share – VND	15,184	14,557	4%	15,612

➤ Votes in favor accounted for 100%.

Article 4.

The 2020 Annual General Meeting approved the report of the Supervisory Board on Company's operation 2020.

➤ Votes in favor accounted for 100%.

Article 5.

The 2020 Annual General Meeting approved the Audited Financial Statements for the year ended 31 December 2020 including:

- Report of the Board of Managers;
- Independent Auditors' Report;
- Balance sheet as at 31 December 2020;
- Income Statement for the year ended 31 December 2020;
- Cash flow statement;
- Statement of changes in equity;
- Notes to the financial statements,



In which:

Some key items in the FY2020 Financial Statements of HSC are as below:

Unit: Viet Nam Dong

No.	Items	FY2020 Performance	FY2019 Performance
1	Total assets	12,488,827,553,087	7,488,678,629,348
2	Net revenue	2,249,516,671,671	1,562,250,773,160
3	Profit before tax	660,305,435,709	531,405,779,182
4	Profit after tax	530,451,694,165	432,564,918,377

➤ Votes in favor accounted for 100%.

Article 6.

The 2020 Annual General Meeting approved the FY2020 final cash dividend:

- Name of securities: Share of Ho Chi Minh City Securities Corporation (HCM)
- Type of share: Ordinary share
- Par value: VND 10,000/ share
- Charter capital: VND 3,058,822,630,000
- Dividend pay-out rate: 7% of par value (*equivalent to VND 700 per share*)
- Payment method: In cash
- Implementation time:
 - Expected record date: May 12, 2021
 - Expected payment date: May 27, 2021
- Personal income tax (PIT): The AGM authorizes the BOD to deduct the PIT of the shareholders for the dividend income, and on behalf of the shareholders, HSC will pay their deducted PIT to the Tax authority in accordance with the law regulations.

➤ Votes in favor accounted for 99.99%.

Article 7.

The 2020 Annual General Meeting approved the FY2021 dividend plan of HSC:

- Dividend payout rate: The BOD will propose the dividend rate to the AGM based on HSC financial performance at the dividend payment time, on the basis of paying out in full all the profit after tax of FY2021 after providing for necessary operating funds.



- Payment method: In cash
 - Implementation time: The AGM authorized the BOD to choose the suitable date for paying the FY2021 dividend.
 - Personal income tax (PIT): The AGM authorizes the BOD to deduct the PIT of the shareholders for the dividend income, and on behalf of the shareholders, HSC will pay their deducted PIT to the Tax authority in accordance with the law regulations.
- Votes in favor accounted for 99.99%.

Article 8.

The 2020 Annual General Meeting approved the FY2020 profit distribution plan of HSC, which is set out below:

Unit: Viet Nam Dong

No	ITEMS	FY2020 PERFORMANCE		FY2019 PERFORMANCE	
		% of profit after tax	AMOUNT (VND)	% of profit after tax	AMOUNT (VND)
I	PROFIT BEFORE TAX		660,305,435,709		531,405,779,182
II	PROFIT AFTER TAX	100%	530,451,694,165	100%	432,564,918,377
III	PROPOSED PROFIT AFTER TAX DISTRIBUTION	100%	530,451,694,165	99.81%	431,760,408,357
1	Appropriation to Equity Funds	29.49%	156,444,704,753	13.50%	58,396,263,981
	<i>Supplementary capital reserve</i>	13.00%	68,958,720,241	5.00%	21,628,245,919
	<i>Compulsory reserve fund</i>	13.00%	68,958,720,241	5.00%	21,628,245,919
	<i>Welfare and reward fund</i>	3.49%	18,527,264,270	3.50%	15,139,772,143
2	Remuneration and budget for the Board of Directors and the Supervisory Board	1.50%	7,956,775,412	1.50%	6,488,473,776
3	Cash dividend payment	69.01%	366,050,214,000	84.81%	366,875,670,600
	<i>Interim dividend (5% of per value)</i>	28.75%	152,520,922,500	35.31%	152,758,086,500
	<i>Final dividend (7% of per value)</i>	40.25%	213,529,291,500	49.50%	214,117,584,100
IV	RETAINED PROFIT (IV)=(II)-(III)	0%	0	0.19%	804,510,020



No	ITEMS	FY2020 PERFORMANCE		FY2019 PERFORMANCE	
		% of profit after tax	AMOUNT (VND)	% of profit after tax	AMOUNT (VND)
V	RETAINED PROFITS OF AT THE BEGINNING OF THE YEAR		349,567,764,307		348,763,254,287
VI	TOTAL RETAINED EARNINGS AT THE END OF THE YEAR (VII)=(IV)+(V)		349,567,764,307		349,567,764,307

➤ Votes in favor accounted for 99.99%.

Article 9.

The 2020 Annual General Meeting approved to authorize the BOD to appoint one of the Big 4 independent audit firms for the interim and annual statutory audit of its financial statements in accordance with the law regulations. The selected auditor must be approved by the State Securities Commission of Vietnam to provide the statutory auditing services to listed companies and securities companies in Vietnam. List of four independent audit firms is as below:

1. Ernst & Young Vietnam Co., Ltd.
2. KPMG Vietnam Co., Ltd.
3. Price Waterhouse Coopers Vietnam Co., Ltd
4. Deloitte Vietnam Co., Ltd

➤ Votes in favor accounted for 99.94%.

Article 10.

The 2020 Annual General Meeting approved to reduce the foreign ownership limit of HSC's charter capital to 49% from 100%.

➤ Votes in favor accounted for 99.33%.

Article 11.

The 2020 Annual General Meeting approved the authorization for the Board of Directors to decide appropriate time, organize implementation plan and decide on issues related to the transferring of HCM shares from Ho Chi Minh Stock Exchange (HSX) to trading on Ha Noi Stock Exchange (HNX) and transferring HCM shares from HNX to HSX after the new trading system of HSX comes into operation.



- Votes in favor accounted for 97.85%.

Article 12.

The 2020 Annual General Meeting approved the adjustment of address of HSC's Head Office as below:

- Before the adjustment
Address of head office: Level 5 & 6 AB Tower, 76 Le Lai Street, District 1, Ho Chi Minh City
- After the adjustment
Address of head office: Level 2, 5, 6, 7, 11 & 12, AB Tower, 76 Le Lai Street, District 1, Ho Chi Minh City

The 2020 Annual General Meeting approved to authorize Chief Executive Officer to execute necessary legal documents, including documents and application to be submitted to authorities, related to adjusting the address of HSC's Head Office.

- Votes in favor accounted for 99.93%.

Article 13.

The 2020 Annual General Meeting approved the amendments of HSC's Corporate Charter:

- To approve the amendments of HSC's Corporate Charter.
- To authorize the BOD to amend the articles of HSC's Corporate Charter, which covered the approval of the AGM.
- To authorize the Legal Representative to sign HSC's amended Corporate Charter. HSC's amended Corporate Charter shall be effective from the date of FY2020 AGM's approval. The current version of HSC's Corporate Charter approved by AGM Resolution No. 01/2020/NQ-DHĐCĐ dated June 23, 2020 shall be replaced.

- Votes in favor accounted for 99.37%.

Article 14.

The 2020 Annual General Meeting approved the amendments of HSC's Internal Regulations on Corporate Governance:

- To approve the amendments of HSC's Internal Regulations on Corporate Governance.
- To authorize the BOD to amend the articles of HSC's Internal Regulations on Corporate Governance, which covered the approval of the AGM.



- To authorize the Chairman to sign HSC's amended Internal Regulations on Corporate Governance. HSC's amended Internal Regulations on Corporate Governance shall be effective from the date of FY2020 AGM's approval. The current version of HSC's Internal Regulations on Corporate Governance approved by AGM Resolution No. 01/2018/NQ-ĐHĐCĐ dated April 28, 2018 shall be replaced.
- Votes in favor accounted for 99.98%.

Article 15.

The 2020 Annual General Meeting approved HSC's Regulation on organization and operation of the Board of Directors:

- To approve the contents of HSC's Regulation on organization and operation of the Board of Directors.
- To authorize the Chairman to sign HSC's Regulation on organization and operation of the Board of Directors. HSC's Regulation on organization and operation of the Board of Directors shall be effective from the date of FY2020 AGM's approval.
- Votes in favor accounted for 99.98%.

Article 16.

The 2020 Annual General Meeting approved HSC's Regulation on organization and operation of the Supervisory Board:

- To approve the contents of HSC's Regulation on organization and operation of the Supervisory Board.
- To authorize Head of Supervisory Board to sign HSC's Regulation on organization and operation of the Supervisory Board. HSC's Regulation on organization and operation of the Supervisory Board shall be effective from the date of FY2020 AGM's approval.
- Votes in favor accounted for 99.98%.

Article 17.

The 2020 Annual General Meeting approved the resignation of members of the Board of Directors and the Supervisory Board for the fourth (IV) term (2016 – 2020). This resignation takes effect from the closing of the FY2020 AGM on April 22, 2021.



The members of the Board of Directors:

1. Mr. Do Hung Viet
2. Mr. Le Anh Minh
3. Mr. Le Hoang Anh
4. Mr. Lam Hoai Anh
5. Mr. Le Thang Can
6. Mr. Pham Nghiem Xuan Bac
7. Mr. Johan Nyvene

The members of the Supervisory Board:

1. Mr. Vo Van Chau
2. Mr. Doan Van Hinh
3. Ms. Dang Nguyet Minh

➤ Votes in favor accounted for 99.58%

The 2020 Annual General Meeting approved the list of candidates nominated for members of the Board of Directors and the Supervisory Board for the fifth (V) term (2021 – 2025).

List of candidates nominated to members of the Board of Directors:

1. Full name: Mr. Andrew Colin Vallis
Year of birth: 1958
Nationality: British
2. Full name: Mr. Le Hoang Anh
Year of birth: 1968
Nationality: Vietnamese
3. Full name: Johan Nyvene
Year of birth: 1965
Nationality: USA
4. Full name: Ms. Nguyen Thi Hoang Lan
Year of birth: 1964
Nationality: Vietnamese
5. Full name: Mr. Le Anh Minh
Year of birth: 1969
Nationality: Vietnamese

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6. Full name: Mr. Tran Quoc Tu
Year of birth: 1984
Nationality: Vietnamese
7. Full name: Mr. Nguyen Hong Van
Year of birth: 1977
Nationality: Vietnamese

List of candidates nominated to members of the Supervisory Board:

1. Full name: Mr. Pham Nghiem Xuan Bac
Year of birth: 1961
Nationality: Vietnamese
2. Full name: Ms. Dang Nguyet Minh
Year of birth: 1987
Nationality: Vietnamese
3. Full name: Ms. Nguyen Thi Thu Thanh
Year of birth: 1993
Nationality: Vietnamese

➤ Votes in favor accounted for 99.58%

The 2020 Annual General Meeting approved the list of members of the Board of Directors and the Supervisory Board for the fifth (V) term (2021 – 2025).

The members of the Board of Directors:

1. Mr. Andrew Colin Vallis
2. Mr. Le Hoang Anh
3. Mr. Johan Nyvene
4. Ms. Nguyen Thi Hoang Lan
5. Mr. Le Anh Minh
6. Mr. Tran Quoc Tu
7. Mr. Nguyen Hong Van

The members of the Supervisory Board:

1. Mr. Pham Nghiem Xuan Bac
2. Ms. Dang Nguyet Minh



3. Ms. Nguyen Thi Thu Thanh

(Attached the election minutes)

Article 18.

This Resolution takes effect from the signing date, all shareholders of Ho Chi Minh City Securities Corporation, members of the BOD, members of the BOS and all the Company employees have responsible for the implementation of such Resolution.

For and on behalf of the Board of Directors
CHAIRMAN



DO HUNG VIET

To:

- HSC Shareholders;
- SSC;
- HOSE;
- BOD, BOS and BOM;
- BOD Office for record,





THE MINUTES OF VOTE-COUNTING FOR MEMBER OF HSC'S BOARD OF DIRECTORS FOR THE TERM V (2021 - 2025)

Pursuant to:

- The Law on Enterprises No.59/2020/QH14 issued by the National Assembly of the Socialist Republic of Vietnam on June 17, 2020 and the documents guiding the implementation of Law on Enterprise
- The Law on Securities No.54/2019/QH14 issued by the National Assembly of the Socialist Republic of Vietnam on November 26, 2019 and some documents guiding the implementation of Securities Law
- HSC Charter according to the AGM Resolution No.01/2020/NQ-ĐHĐCĐ dated June 23, 2020.

A. COMPANY INFORMATION

- Name of company: Ho Chi Minh City Securities Corporation (HSC)
- Head office address: Level 5&6, AB Tower, 76 Le Lai Str., Dist. 1, HCMC
- Telephone: (+84) 28 3823 3299 Fax: (+84) 28 3823 3301
- Website: www.hsc.com.vn
- Business License No. 11/GPHĐKD dated 29 April 2003 issued by the State Securities Commission of Vietnam

Today at 16:00, 22 April 2021 at Ben Thanh Reception Room, 1st Floor, New World Saigon Hotel, 76 Le Lai, District 1, HCMC, HSC's Vote-Counting Committee checked and counted the number of votes for members of the Board of Directors term V (2021 - 2025) at the Annual General Meeting of Shareholders in the fiscal year 2020, as follows:

B. PARTICIPANTS

1. The Vote-Counting Committee

- Mrs. Nguyen Thi Xuan Dung Head of the Vote-counting Committee
- Mr. Member of the Vote-counting Committee

2. The Vote-Counting Supervising Committee

- Mrs. Nguyen Thi Ngoc Van Representative of shareholders

C. PRINCIPLE AND RESULT OF ELECTION

1. Principle of election

- The voting rights of treasury shares is **840,418**; equivalent **0.27%** of total number of shares of the Company eliminated.
- The spoilt election ballots were not counted



2. Number of election ballot

- Total number of shares of the Company is **305,882,263** shares
- Total number of shareholders and authorized representatives invited to attend the AGM were **11,638** shareholders representing for holding **305,041,845** shares of the Company, equivalent **305,041,845** voting rights.
- Total number of shareholders and authorized representatives attending to the AGM were **326** shareholders representing **193,659,985** shares, equivalent **193,659,985** voting rights and accounting for **63,49%** of total number of voting rights of the Company. In which:
 - Total number of election ballots given out: **326**, equivalent **193,659,985** voting rights, accounting for **100%** of total number of voting rights attending the AGM.
 - Total number of election ballots collected: **269**, equivalent **180,729,490** voting rights, accounting for **93.323%** of total number of voting rights attending the AGM.

In which:

- The valid election ballots: **265**, equivalent **180,728,178** voting rights, accounting for **93.323%** of total number of voting rights attending the AGM.
- The spoilt election ballots: **4**, equivalent **1,312** voting right, accounting for **0.007%** of total number of voting rights attending the AGM.

3. Result of vote-counting

- The list of candidates to nominate to the Boards of Directors for the term V (2021 - 2025)
 1. Mr. Andrew Colin Vallis
 2. Mr. Le Hoang Anh
 3. Mr. Johan Nyvene
 4. Mrs. Nguyen Thi Hoang Lan
 5. Mr. Le Anh Minh
 6. Mr. Tran Quoc Tu
 7. Mr. Nguyen Hong Van

- The election result of member of the Board of Directors:

NO.	NAME OF CANDIDATE	NUMBER OF VOTES	PERCENTATION
1	Andrew Colin Vallis	110,177,382	60.96%
2	Le Hoang Anh	106,378,123	58.86%
3	Johan Nyvene	106,424,531	58.89%
4	Nguyen Thi Hoang Lan	109,389,237	60.53%
5	Le Anh Minh	106,371,469	58.86%



NO.	NAME OF CANDIDATE	NUMBER OF VOTES	PERCENTATION
6	Tran Quoc Tu	361,744,593	200.16%
7	Nguyen Hong Van	361,741,973	200.16%

Based on HSC Charter and Regulation on Election, the candidate mentioned below was elected as a member of the Board of Directors for the term V (2021 - 2025):

1. Mr. Andrew Colin Vallis
2. Mr. Le Hoang Anh
3. Mr. Johan Nyvene
4. Mrs. Nguyen Thi Hoang Lan
5. Mr. Le Anh Minh
6. Mr. Tran Quoc Tu
7. Mr. Nguyen Hong Van

The counting of votes is finished at 16:10 on the same day. The Vote-Counting Committee commits to the truthfulness and accuracy of the vote counting above.

The minutes of vote-counting for members of the Board of Directors of HSC Term V (2021 - 2025) was made at 16:15, 22 April 2021, which will be attached to Minutes of HSC's Annual General Meeting of Shareholders in the fiscal year 2020.



THE VOTE-COUNTING COMMITTEE

THE VOTE-COUNTING SUPERVISING COMMITTEE

NGUYEN THI XUAN DUNG VAN TRONG TUAN PHUONG

NGUYEN THI NGOC VAN





THE MINUTES OF VOTE-COUNTING FOR MEMBER OF HSC'S BOARD OF SUPERVISORS FOR THE TERM V (2021 - 2025)

- Pursuant to:
- The Law on Enterprises No.59/2020/QH14 issued by the National Assembly of the Socialist Republic of Vietnam on June 17, 2020 and the documents guiding the implementation of Law on Enterprise
 - The Law on Securities No.54/2019/QH14 issued by the National Assembly of the Socialist Republic of Vietnam on November 26, 2019 and some documents guiding the implementation of Securities Law
 - HSC Charter according to the AGM Resolution No.01/2020/NQ-ĐHĐCĐ dated June 23, 2020.

A. COMPANY INFORMATION

- Name of company: Ho Chi Minh City Securities Corporation (HSC)
- Head office address: Level 5&6, AB Tower, 76 Le Lai Str., Dist. 1, HCMC
- Telephone: (+84) 28 3823 3299 Fax: (+84) 28 3823 3301
- Website: www.hsc.com.vn
- Business License No. 11/GPHĐKD dated 29 April 2003 issued by the State Securities Commission of Vietnam

Today at 16:00, 22 April 2021 at Ben Thanh Reception Room, 1st Floor, New World Saigon Hotel, 76 Le Lai, District 1, HCMC, HSC's Vote-Counting Committee checked and counted the number of votes for members of the Board of Supervisors term V (2021 - 2025) at the Annual General Meeting of Shareholders in the fiscal year 2020, as follows:

B. PARTICIPANTS

1. The Vote-Counting Committee

- Mrs. Nguyen Thi Xuan Dung Head of the Vote-counting Committee
- Mr. Member of the Vote-counting Committee

2. The Vote-Counting Supervising Committee

- Mrs. Nguyen Thi Ngoc Van Representative of shareholders

C. PRINCIPLE AND RESULT OF ELECTION

1. Principle of election

- The voting rights of treasury shares is **840,418**; equivalent **0.27%** of total number of shares of the Company eliminated.
- The spoilt election ballots were not counted

2. Number of election ballot

- Total number of shares of the Company is **305,882,263** shares
- Total number of shareholders and authorized representatives invited to attend the AGM were **11,638** shareholders representing for holding **305,041,845** shares of the Company, equivalent **305,041,845** voting rights.
- Total number of shareholders and authorized representatives attending to the AGM were **326** shareholders representing **193,659,985** shares, equivalent **193,659,985** voting rights and accounting for **63.49%** of total number of voting rights of the Company. In which:
 - Total number of election ballots given out: **326**, equivalent **193,659,985** voting rights, accounting for **100%** of total number of voting rights attending the AGM.
 - Total number of election ballots collected: **280**, equivalent **192,975,162** voting rights, accounting for **99.646%** of total number of voting rights attending the AGM.

In which:

- The valid election ballots: **277**, equivalent **192,964,962** voting rights, accounting for **99.995%** of total number of voting rights attending the AGM.
- The spoilt election ballots: **3**, equivalent **10,200** voting right, accounting for **0.005%** of total number of voting rights attending the AGM.

3. Result of vote-counting

- The list of candidates to nominate to the Boards of Supervisors for the term V (2021 - 2025)

1. Mr. Pham Nghiem Xuan Bac
2. Mrs. Dang Nguyet Minh
3. Mrs. Nguyen Thu Thanh

- The election result of member of the Board of Supervisors:

NO.	NAME OF CANDIDATE	NUMBER OF VOTES	%
1	Pham Nghiem Xuan Bac	118,331,710	62.11%
2	Dang Nguyet Minh	118,331,710	62.08%
3	Nguyen Thu Thanh	118,331,710	174.79%

Based on HSC Charter and Regulation on Election, the candidate mentioned below was elected as a member of the Board of Supervisors for the term V (2021 - 2025):


1. Mr. Pham Nghiem Xuan Bac
2. Mrs. Dang Nguyet Minh
3. Mrs. Nguyen Thu Thanh



The counting of votes is finished at 16:10 on the same day. The Vote-Counting Committee commits to the truthfulness and accuracy of the vote counting above.

The minutes of vote-counting for members of the Board of Supervisors of HSC Term V (2021 - 2025) was made at 16:15, 22 April 2021, which will be attached to Minutes of the Annual General Meeting of Shareholders in the fiscal year 2020 of HSC.

THE VOTE-COUNTING COMMITTEE



NGUYEN THI XUAN DUNG



VAN TRONG TUAN PHUONG

**THE VOTE-COUNTING
SUPERVISING COMMITTEE**



NGUYEN THI NGOC VAN



Số: 14/2021/NQ-HĐQT
No. 14/2021/NQ-HĐQT

TP. Hồ Chí Minh, ngày 22 tháng 04 năm 2021
Ho Chi Minh City, April 22, 2021

NGHỊ QUYẾT
HỘI ĐỒNG QUẢN TRỊ
CÔNG TY CỔ PHẦN CHỨNG KHOÁN TP. HỒ CHÍ MINH
RESOLUTION
BOARD OF DIRECTORS
HO CHI MINH CITY SECURITIES CORPORATION

Căn cứ Giấy chứng nhận đăng ký doanh nghiệp số 11/GPHĐKD ngày 29/04/2003 và Giấy phép điều chỉnh số 40/GPĐC – UBCK ngày 25/06/2019 do Ủy Ban Chứng khoán Nhà nước cấp;
In accordance with Business License No. 11/GPHĐKD dated April 29, 2003 and Amended License No. 13/GPĐC-UBCK dated March 16, 2020 issued by the State Securities Commission of Vietnam;
Căn cứ Điều lệ của Công ty Cổ phần Chứng khoán TP. Hồ Chí Minh;
HSC's Corporate Charter;
Căn cứ vào Biên bản số 14/2021/BB-HĐQT ngày 22/04/2021 của Hội đồng quản trị.
Minutes No. 14/2021/BB-HĐQT dated April 22, 2021.

HỘI ĐỒNG QUẢN TRỊ
CÔNG TY CỔ PHẦN CHỨNG KHOÁN TP. HỒ CHÍ MINH
QUYẾT NGHỊ
BOARD OF DIRECTORS
HO CHI MINH CITY SECURITIES CORPORATION
HEREBY RESOLVED

ĐIỀU 1
ARTICLE 1

Hội đồng quản trị thống nhất bầu Ông Johan Nyvene giữ chức vụ Chủ tịch Hội đồng quản trị nhiệm kỳ V (2021 – 2025) Công ty Cổ phần Chứng khoán TP. Hồ Chí Minh.
The Board of Directors approved to appoint Mr. Johan Nyvene as Chairman of the Board of Directors for the fifth (V) term (2021 – 2025) of Ho Chi Minh City Securities Corporation.

ĐIỀU 2
ARTICLE 2

Hội đồng quản trị thống nhất bầu Ông Lê Anh Minh giữ chức vụ Phó Chủ tịch Hội đồng quản trị nhiệm kỳ V (2021 – 2025) Công ty Cổ phần Chứng khoán TP. Hồ Chí Minh.
The Board of Directors approved to appoint Mr. Le Anh Minh as Vice Chairman of the Board of Directors for the fifth (V) term (2021 – 2025) of Ho Chi Minh City Securities Corporation.

ĐIỀU 3
ARTICLE 3

Ông Johan Nyvene và Ông Lê Anh Minh có trách nhiệm thực hiện các nhiệm vụ, quyền hạn của mình theo quy định tại Điều lệ Công ty và quy định pháp luật.
Mr. Johan Nyvene and Mr. Le Anh Minh have rights and obligations in accordance with the provisions of HSC Charter and the current legal provisions.

ĐIỀU 4

ARTICLE 4

Nghị quyết này có hiệu lực kể từ ngày ký.
Resolution takes effect from the signature date.

**TM. HỘI ĐỒNG QUẢN TRỊ
CHỦ TỊCH HĐQT
FOR AND ON BEHALF OF THE BOARD OF
DIRECTORS
CHAIRMAN**



JOHAN NYVENE

Nơi gửi:

- + Thành viên Hội đồng quản trị;
- + Thành viên Ban Kiểm soát;
- + Ban Tổng Giám đốc;
- + Lưu Văn phòng HĐQT,

To:

- BoD members;
- BoS members
- BoM members
- BoD Office for record,



Số: 01/2021/QĐ-BKS
No: 01/2021/QĐ-BKS

TP. Hồ Chí Minh, ngày 22 tháng 04 năm 2021
Ho Chi Minh City, April 22, 2021



QUYẾT ĐỊNH
BAN KIỂM SOÁT
CÔNG TY CỔ PHẦN CHỨNG KHOÁN TP. HỒ CHÍ MINH
DECISION
BOARD OF SUPERVISORS
HO CHI MINH CITY SECURITIES CORPORATION

Căn cứ Giấy chứng nhận đăng ký doanh nghiệp số 11/GPHĐKD ngày 29/04/2003 và Giấy phép điều chỉnh số 40/GPĐC – UBCK ngày 25/06/2019 do Ủy Ban Chứng khoán Nhà nước cấp;
In accordance with Business License No. 11/GPHĐKD dated April 29, 2003 and Amended License No. 13/GPĐC-UBCK dated March 16, 2020 issued by the State Securities Commission of Vietnam;
Căn cứ Điều lệ của Công ty Cổ phần Chứng khoán TP. Hồ Chí Minh;
HSC's Corporate Charter;
Căn cứ vào Biên bản số 01/2021/BB-BKS ngày 22/04/2021 của Ban Kiểm soát.
Minutes No.01/2021/BB-BKS dated April 22, 2021.

BAN KIỂM SOÁT
CÔNG TY CỔ PHẦN CHỨNG KHOÁN TP. HỒ CHÍ MINH
QUYẾT ĐỊNH
BOARD OF SUPERVISORS
HO CHI MINH CITY SECURITIES CORPORATION
HEREBY DECIDED

ĐIỀU 1
ARTICLE 1

Ban Kiểm soát thống nhất bầu Ông Phạm NghiêM Xuân Bắc giữ chức vụ Trưởng Ban Kiểm soát nhiệm kỳ V (2021 – 2025) Công ty Cổ phần Chứng khoán TP. Hồ Chí Minh.
The Board of Supervisors approved to appoint Mr. Pham Nghiem Xuan Bac as Head of the Supervisory Board for the fifth (V) term (2021 – 2025) of Ho Chi Minh City Securities Corporation.

ĐIỀU 2
ARTICLE 2


Ông Phạm NghiêM Xuân Bắc có trách nhiệm thực hiện các nhiệm vụ, quyền hạn của Trưởng Ban Kiểm soát theo quy định tại Điều lệ Công ty và quy định pháp luật.
Mr. Pham Nghiem Xuan Bac has rights and obligations as Head of the Supervisory Board in accordance with the provisions of HSC Charter and the current legal provisions.

ĐIỀU 3

ARTICLE 3

Nghị quyết này có hiệu lực kể từ ngày ký.
Resolution takes effect from the signature date.

**TM. BAN KIỂM SOÁT
TRƯỞNG BAN KIỂM SOÁT
FOR AND ON BEHALF OF THE BOARD OF SUPERVISORS
HEAD OF THE BOARD OF SUPERVISORS**



PHẠM NGHIÊM XUÂN BẮC

Nơi gửi:

- + Thành viên Hội đồng quản trị;
- + Thành viên Ban Kiểm soát;
- + Ban Tổng Giám đốc;
- + Lưu Văn phòng HĐQT,

To:

- BoD members;
- BoS members
- BoM members
- BoD Office for record,

