## **FINANCIAL STATEMENTS**

**QUARTER 1/2010** 

# HO CHI MINH CITY SECURITIES CORPORATION

Based on QĐ 95/2008/TT-BTC dated 24/10/2008 of Ministry of Finance

### **BALANCE SHEET**

As at 31 March 2010

	Currency			
ASSETS	Code	31 March 2010	31 December 2009	
A. CURRENT ASSETS (100=110+120+130+140+150)	100	1,983,358,451,011	1,992,037,321,030	
I. Cash and cash equivalents	110	628,412,599,699	826,814,983,238	
1. Cash	111	628,412,599,699	826,814,983,238	
2. Cash equivalents	112			
II. Short-term financial investments	120	262,042,238,517	267,505,454,106	
1. Short-term investments	121	324,136,667,418	348,596,184,618	
2. Short-tem investments of the investing mandators	122	-	-	
Provision for short term investments	129	(62,094,428,901)	(81,090,730,512)	
III. Short-term receivables	130	1,082,567,104,044	888,641,398,684	
1. Trade receivables	131	129,867,100	1,129,867,100	
2. Advances to suppliers	132	414,202,406	150,000,000	
3. Inter-company receivables	133	-	-	
Receivables from securities trading	135	1,073,431,077,850	655,156,686,651	
5. Other receivables	138	29,439,194,422	253,052,082,667	
Provision for bad and doubtful debts	139	(20,847,237,734)	(20,847,237,734)	
IV. Inventory	140	-	-	
V. Others current assets	150	10,336,508,751	9,075,485,002	
Short term prepaid expenses	151	4,681,915,945	3,647,183,496	
Value added tax deductible	152	4,001,910,940	3,047,103,490	
Tax and other receivables from the State Treasury	154	4 454 042 040	4 454 042 040	
	157	4,151,843,810	4,151,843,810	
Repurchasing Government bonds     Other current assets	158	1 500 740 006	1 076 457 606	
5. Other current assets	100	1,502,748,996	1,276,457,696	
B. FIXED ASSETS AND LONG-TERM INVESTMENTS (200=210+250+260)	200	125,161,772,360	97,500,118,701	
I. Long term receivables	210			
II. Fixed Assets	220	21,491,796,939	18,187,800,019	
Tangible fixed assets	221	10,964,515,419	8,150,351,057	
- Cost	222	20,589,864,447	16,659,017,280	
- Accumulated Depreciation	223	(9,625,349,028)	(8,508,666,223)	
2. Finance lease fixed assets	224	(0,020,010,020)	(0,000,000,==0)	
- Cost	225	-	-	
- Accumulated Depreciation	226	-	-	
3. Intangible fixed assets	227	7,400,986,334	7,907,930,446	
- Cost	228	12,387,364,711	12,022,890,751	
- Accumulated Amortisation	229	(4,986,378,377)	(4,114,960,305)	
Construction In Progress	230	3,126,295,186	2,129,518,516	
III. Property investments	240			
IV. Long-term financial investments	250	20,596,836,384	52,671,336,384	
Investment in subsidiary companies	251		-,-,-,-,,-	
Investment in joint venture	252	-	-	
Long-term securities investments	253	20,596,836,384	52,671,336,384	
- Available-for-sell securities	254	20,596,836,384	52,671,336,384	
- Held-to-maturity securities	255		= -,011,000,001	

ASSETS	Code	31 March 2010	31 December 2009	
4. Other long-term invesments	258	-	-	
5. Provision for long-term investments	259	-	-	
V.Other long term assets	260	83,073,139,037	26,640,982,298	
Long-term prepaid expenses	261	78,159,238,416	21,929,076,164	
Deferred corporate income tax assets	262	-		
Deposits at Settlement Support Fund	263	2,541,030,873	2,339,036,386	
3. Other long-term assets	268	2,372,869,748	2,372,869,748	
		_,,,,	_,-,-,-,-,-	
TOTAL ASSETS (270=100+200)	270	2,108,520,223,371	2,089,537,439,731	
RESOURCES	Code	31 March 2010	31 December 2009	
A - LIABILITIES (300=310+330)	300	506,503,834,562	541,145,556,242	
I. Current liabilities	310	504,860,151,229	539,363,206,242	
1. Short-term loans	311	-	-	
Trade payable	312	161,048,250	161,048,250	
Advances from customers	313		-	
Taxes and other payable to the State Treasury	314	52,140,090,808	35,830,723,378	
5. Payable to employees	315	3,449,969,872	-	
6. Accrued expenses	316	3,993,263,044	9,216,419,476	
7. Intercompany payables	317	-	-	
Rayables to securities transactions	320	416,466,019,603	448,761,967,063	
Dividends, principal and interest payable	321	24,422,975,568	1,898,531,325	
10. Payable to securities issuing organizations	322	-	-	
11. Other payables	328	4,226,784,084	43,494,516,750	
12. Provision for current liabilities	329			
II. Long term liabilities	330	1,643,683,333	1,782,350,000	
Provision for severance allowances	337	1,643,683,333	1,782,350,000	
B - OWNERS' EQUITY (400=410+430)	400	1,602,016,388,809	1,548,391,883,489	
I. Capital	410	1,600,558,935,273	1,538,496,366,573	
Share capital	411	599,996,860,000	394,634,000,000	
Share premium	412	560,834,915,000	757,828,775,000	
Other owners' equity	413		707,020,770,000	
Treasury shares	414	(2,386,327,800)	(1,941,442,200)	
5. Revaluation differences	415	(=,555,521,500)	(.,571,112,200)	
Foreign exchange differences	416			
7. Investment and development fund	417	3,961,374,994	3,961,374,994	
8. Financial reserves	418	54,097,834,988	54,097,834,988	
Other funds belonging to owners' equity	419	1,458,120	1,110,411,526	
10. Undistributed earnings	420	384,052,819,971	328,805,412,265	
II. Bonus and welfare fund	430	1,457,453,536	9,895,516,916	
TOTAL RESOURCES (440=300+400)	440	2,108,520,223,371	2,089,537,439,731	

20 April 2010

Prepared by

**Chief Financial Officer** 

Chief Executive Officer

Pham Ngoc Quang

Lam Huu Ho

Johan Nyvene

Based on QĐ 95/2008/TT-BTC dated 24/10/2008 of Ministry of Finance

### **INCOME STATEMENT**

For the period from 01 January 2010 to 31 March 2010

Currency: VND

Items		1st Qu	arter	Year to date	
		2010	2009	2010	2009
Revenue from securities trading activities	01	146,236,655,891	107,360,043,550	292,313,133,421	215,096,927,391
Includings:		-			
- Revenue from securities brokerage services	01.1	36,619,228,841	4,934,846,137	36,619,228,841	4,934,846,137
- Revenue from securities investment	01.2	15,371,893,912	31,940,243,385	15,371,893,912	31,940,243,385
- Revenue from securities underwriting agency services	01.3		<u>-</u>		
- Revenue from securities issuance agency services	01.4	-	257,214,364	-	257,214,364
- Revenue from finance advisory services	01.5	717,500,000	166,000,000	717,500,000	166,000,000
- Revenue from trust aution activities	01.7	-	-	-	-
- Other revenue	01.9	53,607,697,136	7,031,694,041	53,607,697,136	7,031,694,041
2. Less sales deductions	02	-	-	-	-
3. Net revenue from securities trading activities					
(10=01-02)	10	106,316,319,889	44,329,997,927	106,316,319,889	44,329,997,927
4. Expenses for securities trading activities	11	24,364,769,300	(3,140,701,316)	24,364,769,300	(3,140,701,316)
5. Gross profit (20=10-11)	20	81,951,550,589	47,470,699,243	81,951,550,589	47,470,699,243
6. General and administration expenses	25	13,466,359,232	9,651,517,729	13,466,359,232	9,651,517,729
7. Net profit from securities trading activities and					
investment activities (30=20-25)	30	68,485,191,357	37,819,181,514	68,485,191,357	37,819,181,514
8. Other income	31	11,310,000	8,000,000	11,310,000	8,000,000
9. Other expenses	32	-	-	-	-
10. Other profit (40=31-32)	40	11,310,000	8,000,000	11,310,000	8,000,000
11. Profit before tax (50=30+40)	50	68,496,501,357	37,827,181,514	68,496,501,357	37,827,181,514
12. Current corporate income tax expenses	51	13,249,961,651	2,655,998,232	13,249,961,651	2,655,998,232
14. Net profit after tax (70=60-61-62)	60	55,246,539,706	35,171,183,282	55,246,539,706	35,171,183,282
15. Earning per share	70	-	-	-	-

Prepared by Chief Financial Officer Chief Executive Officer

Pham Ngoc Quang Lam Huu Ho Johan Nyvene

#### **CASH FLOW STATEMENT**

(Indirect Method)
For the period from 01 January 2010 to 31 March 2010

Currency: VND

Items	Code	Year to date		
items	- Oue	2010	2009	
		2010	2003	
I. Cash flows from securities operating activities				
Profit before tax	01	68,496,501,357	37,827,181,514	
Adjustment for		(13,777,600,953)	(44,243,470,744)	
Depreciation of fixed assets	02	1,988,100,877	1,378,736,270	
(Reversals) / Provisions	03	(18,857,634,944)	(47,886,970,304)	
Loss/(gain) from investing activities	05	3,091,933,114	2,264,763,290	
Operating profit before changes in working capital	08	54,718,900,404	(6,416,289,230)	
Increase/(decrease) in receivables	09	(194,353,991,147)	7,710,169,322	
Increase/(decrease) in payables	11	(48,030,281,998)	81,065,294,105	
Increase/(decrease) in prepaid expenses	12	(57,264,894,701)	2,320,412,630	
Corporate income tax paid	14	-	-	
Other cash outflows from operating activities	16	(1,178,016,786)	(406,652,500)	
Net cash flows from securities operating activities	20	(246,108,284,228)	84,280,934,327	
II. Cash flows from investing activities				
Payments for additons to fixed assets	21	(5,292,097,797)	(401,129,832)	
Proceeds from disposal fixed assets	22	-	-	
Payments for buying securities	23	(20,709,400,000)	(405,588,965,799)	
Proceeds from sales of securities	26	77,891,017,200	544,128,991,668	
Payment for investments in other entity	27	(286,025,548,214)	(122,903,680,498)	
Proceeds from investments in other entity	28	281,511,200,000	83,699,403,149	
Dividents received	29	774,815,100	4,355,558,202	
Net cash flows from investing activities	30	48,149,986,289	103,290,176,890	
III. Cash flows from financial activities				
Proceeds form share insuance	31	_		
Payment for buying treasury shares	32	(444,085,600)	(291,000,000)	
Divident paid to shareholders	36	(111,000,000)	(9,246,945,370)	
Net cash flows from financial activities	40	(444,085,600)	(9,537,945,370)	
		(111,000,000)	(0,001,010,010,	
Net cash flows during the period	50	(198,402,383,539)	178,033,165,847	
Cash and cash equivalents at the beginning of period	60	826,814,983,238	134,722,054,635	
Exchange rate difference by revaluation	61	,,,		
Cash and cash equivalents at the end of period	70	628,412,599,699	312,755,220,482	

20 April 2010 Chief Executive Officer

Prepared by

**Chief Financial Officer** 

**Pham Ngoc Quang** 

Lam Huu Ho

Johan Nyvene