

## TRU SỞ CHÍNH

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Số: 24/2017/CV-CBTT No: 24/2017/CV-CBTT

TP. Hồ Chí Minh, ngày 20 tháng 07 năm 2017 Ho Chi Minh City, 20 July 2017

# **CÔNG BỐ THÔNG TIN** INFORMATION DISCLOSURE

Kính gửi / To:

- Ủy ban Chứng khoán Nhà nước The State Securities Commission
- Sở Giao dịch Chứng khoán TP.Hồ Chí Minh Ho Chi Minh Stock Exchange
- Sở Giao dịch Chứng khoán Hà Nội Ha Noi Stock Exchange

Công ty: Công ty Cổ phần Chứng khoán TP.Hồ Chí Minh Name of Company: Ho Chi Minh City Securities Corporation

Mã chứng khoán: **HCM** Securities symbol: HCM

Địa chỉ trụ sở chính: Tầng 5&6, Tòa nhà AB, 76 Lê Lai, P. Bến Thành, Quận 1, TP.Hồ Chí Minh Head quarter address: Level 5&6, AB Tower, 76 Le Lai Str., Ben Thanh Ward, Dist., 1, HCM City

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Người thực hiện công bố thông tin: Bà Trương Ngọc Quỳnh Tiên Submitted by: Ms. Truong Ngoc Quynh Tien

Chức vụ: Giám đốc Truyền Thông Position: Communications Director

Điện thoại cơ quan: (+84 8) 3823 3299 (ext: 124) Telephone (office): (+84 8) 3823 3299 (ext. 124)

Loại công bố thông tin: □ 24 giờ Information disclosure type: □24 hours

☑định kỳ ☑ Periodic □ bất thường □ theo yêu cầu □ On demand

□ Irregular

Nôi dung thông tin công bố: The content of information disclosure:

Báo cáo quản tri công ty 6 tháng năm 2017.

First half of 2017 Corporation Governance Report of Ho Chi Minh City Securities Corporation.

Thông tin này đã được công bố trên trang thông tin điện tử của công ty vào ngày 20/07/2017 tại đường dẫn http://www.hsc.com.vn/vn/investor/information-disclosure This information was disclosed on HSC webpage on 20 July 2017 and available at https://www.hsc.com.vn/vn/investor/information-disclosure



Chúng tôi xin cam kết các thông tin công bố trên đây là đúng sự thật và hoàn toàn chịu trách nhiệm trước pháp luật về nội dung các thông tin đã công bố.

We declare that all information provided in this paper is true and accurate; we shall be legally responsible for any misrepresentation.

Người được ủy quyền CBTT For and on behalf of HSC Representative authorized to disclose information

> CÔNG TY CỔ PHẨN CHỨNG KHOÁN TP.HỒ CHÍ MINH

> > 1 TP. HOC

Trương Ngọc Quỳnh Tiên Giám đốc Truyền thông Communications Director

Tài liệu đính kèm/ Attached file: Báo cáo quản trị công ty 6 tháng năm 2017 của HSC; HSC 1H2017Corporation Governance Report





Số: 16/2017/CV-HĐQT

# Hochiminh City Securities Corporation (HSC) HEAD OFFICE

Ho Chi Minh City, 20 July 2017

Level 5 & 6, AB Tower, 76 Le Lai St.,

Ben Thanh Ward, District 1, HCMC, Vietnam

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REPORT ON CORPORATION GOVERNANCE OF HO CHI MINH CITY SECURITIES CORPORRATION

(6 months of year 2017)

(Information disclosure version)

Kính gửi: - The State Securities Commission

- Ho Chi Minh Stock Exchange

- Hanoi Stock Exchange

- Name of Company: Hochiminh City Securities Corporation (HSC)

- Address of headoffice: Level 5&6, AB Tower, 76 Le Lai Str., Ben Thanh Ward, Dist.1, HCMC

- Telephone: (+84 8) 23823 3299 Fax: (+84 8) 23823 3301

- Charter capital: VND 1,297,567,580,000

- Securities code: HCM

#### I. Activities of the General Meeting of Shareholders ("AGM")

The Annual General Meeting of Shareholders of the fiscal year 2016 ("AGM 2016") was organized in 2017. The contents of the AGM 2016 Resolution as detailed belows:

No.	Resolution No.	Date	Content
01	01/2017/NQ-ĐHĐCĐ	24/04/2017	- Approval of the report on the FY2016 activities of the Board of
01	01/2017/NQ-DI1DOD	24/04/2017	Directors;
			- Approval of the FY2016 Income Statement;
			- Approval of the FY2017 Business plan;
			- Approval of the report on the FY2016 Company's activities of
			the Supervisory Board;
			- Approval of the Audited Financial Statement for the year ended
			31 December 2016;
			- Approval of the 2016 final cash dividend rate;
			- Approval of the 2017 dividend plan;
			- Approval of the 2016 profit distribution plan;
			- Approval of the authorization to BOD to appoint an independent
			audit firm for the FY2017;
			- Approval of the extension of foreign ownership limit to 100%;
			- Approval of the allowance HSC to issue covered warrant
			products

#### II. Board of Directors ("BOD")

1. Information about the members of the Board of Directors:

The first half of 2017, the Board of Directors held six meetings, in which four in-person meetings and two for seeking directors' writing approval.

No.	BOD's members	Position	Date becoming member of the Board of Directors	Date no longer member of the Board of Directors	Number of attendance	Perce ntage	Reasons for absence
01	Mr. Do Hung Viet	Chairman	21/04/2016		6/6	100%	Reappointed on 21/04/2016
02	Mr. Le Anh Minh	Vice chairman	21/04/2016		6/6	100%	Reappointed on 21/04/2016
03	Mr. Nguyen Thanh Liem	Vice chairman	21/04/2016		6/6	100%	Reappointed on 21/04/2016
04	Mr. Pham Nghiem Xuan Bac	Member	21/04/2016		6/6	100%	Reappointed on 21/04/2016
05	Mr. Le Thang Can	Member	21/04/2016		6/6	100%	Reappointed on 21/04/2016
06	Mr. Johan Nyvene	Member	21/04/2016		6/6	100%	Reappointed on 21/04/2016
07	Mr. Le Hoang Anh	Member	21/04/2016		6/6	100%	Appointed on 21/04/2016

#### 2. Supervision by the BOD over the Board of Management ("BOM"):

The BOD supervised the implementation of contents of the BOD's and AGM's resolutions. The details as follows:

- To complete and disclosure on time the FY2016 audited Financial Statement, the FY2016 semi annual audited Financial Statement, the quarterly Financial Statement of the year 2017 and the Annual Report 2016;
- To organize the FY2016 Annual General Meeting of Shareholders at New World Saigon Hotel on 24 April 2017;
- To monitor freequently the complement of the FY2017 business plan approved at AGM 2016. The FYH12017 profit after tax reached about 232 billion to complete 64% of the FY2017 business plan approved at AGM 2016;
- To set up and complete the FY2016 final cash dividend payment with the pay –out rate of 12% approved by AGM 2016:
- To appoint and monitor the implementation of the FY2017 semi annual audited Financial Statements of the independent audit firm Price Waterhouse Coopers Vietnam Co., Ltd;
- To monitor the preparation of human resources, operation process and trading system of the derivaties market and covered warrant products.

#### 3. Activities of the BOD's committess:

#### 3.1. Risk Management Committee ("RMC"):

- In the first half of 2017, full details are given to Appendix of Delegation of Authority Policy and DoAP Appendix B Spending Limit by Risk Management Division ("RMD"). Besides, Margin Lending Risk Management and Escalation Policy has been lauched and draft of Commission Payment Policy for Distribution Share Service is in precess of approval.
- RMD enhances the Risk Management Framwork to mitigate the risks surrounding HSC's various business functionalities.
- On a quarterly basic, RMD reports to RMC the list of all identified significant risks and remediation plans as well as supervising results.

- On a monthly basic, RMD submits the monthly transaction reports to RMC.
- RMC has to approve the transactions to be authorized regarding Delegation of Authority Policy at meetings.

#### 3.2. Board Internal Audit Committee ("BAC")

Made the audits of processes and monitored the implementation of internal audit findings:

- The first half of FY2017, Internal Audit Function issued the reports of:
  - Anti Money Laundering
  - Institutional Clients' Brokerage
  - Monitored the implementation of the audit report on process of Institutional clients' brokerage (the first time)
  - Monitored the implementation of the audit report on process of Lending margin (the first time)
- Internal Audit Function is making the audits of processes as follows:
  - Human Resourse Management (the first time)
  - Individual clients' brokerage (the second time)
  - Monitoring the implementation of the audit report on process of Accounting and Financial Statements (the first time)
  - Monitoring the implementation of the audit report on process of Treasury Proprietary Investment Function (the first time)
- Report of the implementation of internal audit findings always presented in periodic meetings of BAC.

#### 4. Resolutions/Decisions of BOD:

No.	Resolution No.	Date	Content
01	01/2017/NQ-HĐQT	17/01/2017	- Reported the FY2016 business results;
			- Forecasted the FY2017 business plan;
			- Approved the time and the venue of AGM 2016 as well as the
			main contents of the proposals to be presented at AGM 2016;
			- Reported the implementation of operation process and trading
			system of the derivaties market;
			- Approved the total amount of the credit limit of banking loans in
			2017;
			- Approved the recommendations of credit limit of banking loans
			(the credit limit of banking loans was disclosure at Disclosure
			Information No. 02/2017/CV-CBTT dated 19 January, 2017);
			- Approved to sign the advisory contract between HSC and DC;
			- Approved the distribution rate of the Welfare and Reward Fund
			to be presented to AGM 2016,
02	02/2017/NQ-HĐQT	13/03/2017	Approved the recommendations of credit limit of banking loans
		For seeking members'	(the credit limit of banking loans was disclosure at Disclosure
		writing approval	Information No. 02/2017/CV-CBTT dated 19 January, 2017);
03	03/2017/NQ-HĐQT	24/03/2017	- Approved the Q1.2017 business result forecast,
			- Approved to implement the Advisory and Management Services
			to Individual Client Account;
			- Approved offically to implement the operation process of
			covered warrant products;
			- Review to extend the foreign ownership limit to 100%;
			- Amended the agenda of AGM 2016;

No.	Resolution No.	Date	Content
			- Approved to amend the charter capital in HSC Charter after
			listing the 2,500,000 shares of ESOP 2016;
			- Approved to istablish a new transaction office in Ha Noi – Hoan
			Kiem Transaction Office;
			- Approved to increase the total amount of credit limit of banking
			in 2017,
04	04/2017/NQ-HĐQT	06/06/2017	Approved the recommendations of credit limit of banking loans
			(the credit limit of banking loans was disclosure at Disclosure
			Information No. 02/2017/CV-CBTT dated 19 January, 2017)
05	05/2017/NQ-HĐQT	08/06/2017	Approved the recommendations of credit limit of banking loans
			(the credit limit of banking loans was disclosure at Disclosure
			Information No. 02/2017/CV-CBTT dated 19 January, 2017)
06	06/2017/NQ-HĐQT	28/06/2017	- Appointed Price Waterhouse Coopers Vietnam Co., Ltd as the
		For seeking members' writing approval	independent audit firm for the fiscal year 2017,

### III. Supervisory Board ("BOS"):

#### 1. Information about the BOS:

In the frst half of 2017, BOS held one meeting which all members attended and discussed the contents regarding the BOS authorities.

No.	Members of Supervisory Board	Position	Date becoming the member of BOS	Number of attendance	Percen tage	Reasons for absence
01	Mr. Vo Van Chau	Head of BOS	21/04/2016	1/1	100%	Reappointed on 21/04/2016
02	Mr. Doan Van Hinh	Member	21/04/2016	1/1	100%	Reappointed on 21/04/2016
03	Ms. Dang Nguyet Minh	Member	21/04/2016	1/1	100%	Reappointed on 21/04/2016

#### 2. The supervising activities of BOS to BOD, BOM and Shareholders:

BOS's representatives attending all BOS quarter/request meetings updated the activities of the Company. In the frst half of 2017, the main areas were overseen by BOS as below:

- Reported the supervisions of the FY2016 business results and the activities plan of BOS to the Shareholders at AGM 2016.
- Reviewed the decisions of BOD and BOM implementing the managing and operating activities in accordance with law and Company Charter.
- Monitored and supervised the activities of BOD and BOM implementing the FY2016 AGM Resolution.
- Monitored the FY2017 business performance and financial situation.
- Reviewed the quarterly/semi-annual Financial Statements.
- Supervised the implementation of the internal audit processes of Internal Audit Function in 2017.
- Supervised the implementation of the information disclosure as provided by law.

#### 3. Coordination among BOS with the BOD, BOM and different managers:

At BOD's meetings, BOS contributed straightly their opinions analysed and assessed to make the best decisions to be able to maximize the interest of stakeholders in 2017,

In other hand, BOM and manegers supplied enthusiastically the requested information to BOS in the process of supervising the Company activities. These favourable conditions gave BOS complete their tasks.

#### 4. Other activities of the Supervisory Board:

BOS together with Internal Audit Function and Board Internal Audit Committee supervised the implementation of internal audit processes of the Company in 2017.

#### IV. Training on corporate governance:

All members of BOD and BOS activitively participated the "Corporate Governance" Training Course stipulated in Article 34 of Circular 121/1012/TT-BTC of the Ministry of Finance dated 16 July 2012; except for Mr. Pham Nghiem Xuan Bac, who was unable to attend.

- V. List of affilicated persons of the public company as specified in clause 34, Article 6 of the Securities Law and transaction of affiliated persons of the Company with the Company
- 1. List of affilicated persons of the Company:

No.	Name of organization/individual	Securities trading	Position at the Company		ard/Passport f business re		Address	Time of starting to	Time of ending to	Reasons
	organization/individual	(if any)	Company	Number	Date of	Place of		be	be	
					issue	issue		affilicated	affilicated	
Α	THE BOARD OF DIRECTO	ORS						person	person	
- , .										
0.4	5 11 15 1							04/04/0040		
01	Do Hung Viet		Chairman Vice					21/04/2016		
02	Le Anh Minh		Chairman					21/04/2016		
	Organization									
	Dua wan Canital Mankata		CEO			British	Unit 1501, 15 <sup>th</sup> FI, Me Linh			
01	Dragon Capital Markets Limited (DC)		of DCG	184419	04/05/1996	Virgin Island	Point, No.02 Ngo Duc Ke Str., Dist. 1, HCMC			
	Ellittod (DO)		0, 200	101110	0 1/00/1000	Torarra	Gir., Biot. 1, Fronte			
			Vice							
03	Nguyen Thanh Liem		Chairman					21/04/2016		
	Organization Hochiminh city Finance									
	and Investment state –		Deputy			DPI of	33- 39 Pastuer Str., Dist. 1,			
01	own Company (HFIC)		Director	0300535140	13/04/2010	HCMC	HCMC			
	Dham Nahiam Yuan									
04	Pham Nghiem Xuan Bac		Member					21/04/2016		
	Organization									
						DPI of	3 <sup>rd</sup> Floor, Hanoi Tower, 49			
01	Vision & Associates		CEO	0100912017	18/05/1999	Hanoi	Hai Ba Trung Str., Hanoi			
	Vision & Associates			01070392/TP		DPJ of	3 <sup>rd</sup> Floor, Hanoi Tower, 49			
02	Legal		Chairman	/ĐKKD	02/08/2007	Hanoi	Hai Ba Trung Str., Hanoi			
	Cong Huong					DPI of	3 <sup>rd</sup> Floor, Hanoi Tower, 49			
03	Corporation		Chairman	0103012948	07/07/2006	Hanoi	Hai Ba Trung Str., Hanoi			
04	Song Xuan Co. Ltd		CEO	0102025517	23/03/2006	DPI of Hanoi	3 <sup>rd</sup> Floor, Hanoi Tower, 49 Hai Ba Trung Str., Hanoi			
<u> </u>	55.1g / (dai/ 55/ Ltd		020	3.02020017	_3,53,2555	7 101101	a. ba rrang on, riano			
05	Le Thang Can		Member					21/04/2016		

No.	Name of organization/individual	Securities trading	Position at the Company		card/Passport f business reg		Address	Time of starting to	Time of ending to	Reasons
		(if any)	. ,	Number	Date of issue	Place of issue		be affilicated person	be affilicated person	
	Organization									
	Hochiminh city Finance		Head of							
	and Investment state –		Investment			DPI of	33- 39 Pastuer Str., Dist. 1,			
01	own Company (HFIC)		Department	0300535140	13/04/2010	HCMC	HCMC			
06	Johan Nyvene (*)		BOD member cum CEO					21/04/2016		
	Organization									
	Dragon Capital Markets		Capital Representative			British Virgin	Unit 1501, 15 <sup>th</sup> FI, Me Linh Point, No.02 Ngo Duc Ke			
01	Limited (DC)		of DC	184419	04/05/1996	Island	Str., Dist. 1, HCMC			_
07	Le Hoang Anh		Member					21/04/2016		Appointe d as BOD member
07	Organization		Wiellibei					21/04/2010		member
	Organization					British	Unit 1501, 15 <sup>th</sup> FI, Me Linh			
01	Dragon Capital Markets Limited (DC)		Director	184419	04/05/1996	Virgin Island	Point, No.02 Ngo Duc Ke Str., Dist. 1, HCMC			
02	VietFund Management (VFM)		BOD Member	01/GPÐT- UBCKNN	15/07/2003	SSC	Unit 1701-04 Me Linh Point, No. 2 Ngo Duc Ke Str., Dist.1, HCMC			
В	SUPERVISORY BOARD									
01	Vo Van Chau		Head of Supervisory Board					21/04/2016		
	Organization									
01	Kien Long Bank		BOD member cum CEO	0047/NH-GP	29/12/1993	NHNN	145-147-149 Hung Vuong Str., Ward 2, Tan An, Long An Province			
00	Doon Von Hink		Mambar					24/04/2046		
02	Doan Van Hinh		Member					21/04/2016		
03	Dang Nguyet Minh		Member					21/04/2016		
С	BOARD OF MANAGEMEN	Т								
01	Johan Nyvene (*)		CEO					15/05/2007	The same A6	

No.	Name of	Securities	Position at the	ID card/Passport/			Address	Time of	Time of	Reasons
	organization/individual	trading	Company	Certificate o	f business re	gistration		starting to	ending to	
		(if any)		Number	Date of	Place of		be	be	
					issue	issue		affilicated	affilicated	
								person	person	
02	Trinh Hoai Giang		Deputy CEO					15/05/2007		
03	Le Cong Thien		Deputy CEO					12/08/2013		
D	CHIEF FINANCIAL OFFICE	CER/ ACCOUNT	ING CHIEF							
	Lam Huu Ho		CFO/AC							
Е	E PERSON AUTHORIZED TO DISCLOSE INFORMATION									
	Truong Ngoc Quynh		Comunication							
	Tien		Director					26/01/2017		

2. Transaction between Company and related persons, or between Company and major shareholders, internal persons and related persons of internal person:

No	Organization	Relationship	Certificate of business registration		Address	Time of transaction	Number of AGM/BOD Resolutions/ Decisions	Number and ownership proportition of shares hold after the transaction		Note	
			Number Date of Place of					Number			
				issue	issue						
01	Dragon Capital Markets Limited (DC)	Related organization	184419	04/05/1996	British Virgin Island	Unit 1501, 15 <sup>th</sup> FI, Me Linh Point, No.02 Ngo Duc Ke Str., Dist. 1, HCMC	December 2017	No. 01/2017/NQ- HĐQT dated 17/01/2017	39.278.810	30,29	

<u>Note</u>: HSC and DC signed the contract supplying advisory service such as market research, debt market, institutional broker and M&A ... The contract duration is 03 (three) years from 2017 to 2019 and the amount of the contract is VND 9.663.896.000 (including VAT).

- 3. Transaction between internal persons of Company and Company's subsidiaries, or the Company in which Company takes controlling power: No transaction
- 4. Transaction between Company and other objects:
- 4.1. Transaction between Company and the company that the members of BOD and BOS and CEO has been a founding member or members of BOD and CEO in three years (calculated at the time of reporting): No transaction
- 4.2. Transaction between Company and the company that related person of members of BOD, BOS and CEO: No transaction

4.3. Other transactions of Company may be beneficial marterial or immarterial for members of BOD, BOS and CEO: No transaction

## VI. Transactions of internal persons and related persons of internal persons

1. List of internal persons and their related persons

No.	Name	Securities trading account (if any)	Position at Company (if any)	ID card/Passport			Address	Number of shares owned at the end of period	Ownership of proportion of share at the end of period	Number of shares represente d at the end of period	Represen tation of proportio n of share at the end of period
				Number	Date of issue	Place of issue					
Α	THE BOARD OF DIRECT	TORS			10000	10000					
01	Do Hung Viet		Chairman					17,968	0.01%	-	-
а	Organization										
b	Individual										
01	Nguyen Thi Bach Ngoc		Wife					-	-	-	-
02	Do Tri Duc		Son					416	0,0003	-	-
03	Do Nguyen Bao Chau		Daughter					_	-	-	-
04	Do Anh Tuan		Brother					-	-	-	-
05	Do Thi Xuan Mai		Younger sister					-	-	-	-
06	Do Thi Xuan Lan		Younger sister					-	-	-	-
07	Do Th Thanh Thuy		Younger sister					-	-	-	-

No.	Name	Securities trading account (if any)	Position at Company (if any)	ID card/Passport			Address	Number of shares owned at the end of period	Ownership of proportion of share at the end of period	Number of shares represente d at the end of period	Represen tation of proportio n of share at the end of period
				Number	Date of issue	Place of issue					
08	Do Quoc Hung		Younger brother					-	-	-	-
02	Le Anh Minh		Vice Chairman					43,968	0.03%	-	-
а	Organization						Unit 1501, 15 <sup>th</sup> FI, Me				
01	Dragon Capital Markets Limited (DC)		CEO of DCG	184419	04/05/1996	British Virgin Island	Linh Point, No.02 Ngo Duc Ke Str., Dist. 1, HCMC			19,639,405	15.15%
b	Individual										
01	Le Anh Dung		Father					-	-	-	-
02	Pham Thi Nha		Mother					-	-	-	-
03	Nguyen Thu Thuy		Wife					-	-	-	-
04	Le Anh Phương Vy		Daughter					-	-	-	-
05	Le Anh Khang		Son					-	-	-	_
06	Le Anh Quan		Brother					-	-	-	-
07			Brother							_	
08	Le Anh Huy  Le Anh Quang		Younger brother					-	-	-	-

No.	Name	Securities trading account (if any)	Position at Company (if any)	ID card/Passport			Address	Number of shares owned at the end of period	Ownership of proportion of share at the end of period	Number of shares represente d at the end of period	Represen tation of proportio n of share at the end of period
				Number	Date of issue	Place of issue					
03	Nguyen Thanh Liem		Vice Chairman					-	-	-	-
а	Organization										
01 <b>b</b>	Hochiminh city Finance and Investment state – own Company (HFIC)		Deputy Director	0300535140	13/04/2010	DPI of HCMC	33- 39 Pastuer Str., Dist. 1, HCMC	-	-	26,250,000	20.25%
	marviada										
01	Le Thi Ngoc Dung		Wife					-	-	-	-
02	Nguyen T. Thanh Thao		Daughter					-	-	-	-
03	Nguyen Le Thien		Son					_	-	-	-
04	Pham Nghiem Xuan Bac		Member					290,000	0.22%	-	-
а	Organization										
01	Vision & Associates		CEO	0100912017	18/05/1999	DPI of Hanoi	3 <sup>rd</sup> Floor, Hanoi Tower, 49 Hai Ba Trung Str., Hanoi 3 <sup>rd</sup> Floor, Hanoi	-	-	-	-
02	Vision & Associates Legal		Chairman	01070392/TP /ÐKKD	02/08/2007	DPJof Hanoi	Tower, 49 Hai Ba Trung Str., Hanoi	-	-	-	-
03	Cong Huong JSC		Chairman	0103012948	07/07/2006	DPI of Hanoi	3 <sup>rd</sup> Floor, Hanoi Tower, 49 Hai Ba Trung Str., Hanoi			450.442	0,35%
04	Song Xuan Co., Ltd		Director	0102025517	23/03/2006	DPI of Hanoi	3 <sup>rd</sup> Floor, Hanoi Tower, 49 Hai Ba Trung Str., Hanoi	-	-	-	-
b	Individual										

No.	Name	Securities trading account (if any)	Position at Company (if any)		card/Passpor		Address	Number of shares owned at the end of period	Ownership of proportion of share at the end of period	Number of shares represente d at the end of period	Represen tation of proportio n of share at the end of period
				Number	Date of issue	Place of issue					
01	To Thi Anh Dương		Wife					-	-	-	-
02	Pham Thu Nga		Daughter					-	-	-	-
03	Pham Thu Hương		Daughter					-	-	-	-
04	Pham Hoang Minh Thu		Sister					-	-	-	-
05	Pham Nghiem Minh Thao		Sister					7	-	-	-
06	Pham Nghiem Minh Thuy		Sister					-	-	-	-
07	Pham Nghiem Xuan Binh		Brother					38	-	-	-
05	Le Thang Can		Member					_	_	_	_
а	Organization		Monte								
01 <b>b</b>	Hochiminh city Finance and Investment state – own Company (HFIC) Individual	011C009999	Head of Investment Department	0300535140	13/04/2010	DPI of HCMC	33- 39 Pastuer Str., Dist. 1, HCMC	-	-	11.250.000	8,68%
01	Le Cong		Father				Died in 2001	-	-	-	-
02	Chau Thi Hong		Mother	190437660	24/02/2011	Quang Tri	Hai lang, Quang Tri	-	-	-	-

No.	Name	Securities trading account ( <i>if any</i> )	Position at Company (if any)		Number Date of Place of issue issue		Address	Number of shares owned at the end of period	Ownership of proportion of share at the end of period	Number of shares represente d at the end of period	Represen tation of proportio n of share at the end of period
				Number							
03	Nguyen Thi Huong		Wife					-	-	-	-
04	Le Ba Minh		Son					-	-	-	-
05	Le Ba Hoang Quan		Son					-	-	-	-
06	Le Ngoc An		Brother					-	-	-	-
07	Le Duc		Brother					-	-	-	-
08	Le Tri		Brother					-	-	-	-
09	Le Thi Ngoc Chau		Younger sister					-	-	-	-
06	Johan Nyvene (*)		BOD Member cum CEO					661.666	0,51%	_	_
а	Organization		0					0011000	0,0170		
01 <b>b</b>	Dragon Capital Markets Limited (DC)		Capital Representat ive of DC	184419	04/05/1996	British Virgin Island	Unit 1501, 15 <sup>th</sup> FI, Me Linh Point, No.02 Ngo Duc Ke Str., Dist. 1, HCMC			19,639,405	15.15%
01	Nguyen Duc Hoa		Father					-	-	-	-

No.	Name	Securities trading account (if any)	Position at Company (if any)		card/Passport		Address	Number of shares owned at the end of period	Ownership of proportion of share at the end of period	Number of shares represente d at the end of period	Represen tation of proportio n of share at the end of period
				Number	Date of issue	Place of issue					
02	Le Thi Sen		Mother					-	-	-	-
03	Nguyen Thai Hang		Wife					_	-	-	-
04	Vincent Nyvene		Son					-	-	-	-
05	Anton Quốc Thái Nyvene		Son					_	-	-	-
06	Nguyen Quoc Huy		Younger brother					-	-	-	-
07	Nguyen Quoc Hung		Younger brother					-	-	-	-
08	Nguyen Tuyet Hanh		Younger sister					_	-	-	_
09	Nguyen Thi Lien Huong	1	Younger sister			'		_	-	_	-
10	Nguyen Thi Cam Huyen		Younger sister					-	-	-	_
11	Nguyen Quoc Hoang		Younger brother					-	-	-	-
08	Le Hoang Anh		Member					-	-	-	-

No.	Name	Securities trading account (if any)	Position at Company (if any)		card/Passport		Address	Number of shares owned at the end of period	Ownership of proportion of share at the end of period	Number of shares represente d at the end of period	Represen tation of proportio n of share at the end of period
				Number	Date of issue	Place of issue					
а	Organnization										
01	Dragon Capital Markets Limited (DC)		Director	184419	04/05/1996	British Virgin Island	Unit 1501, 15 <sup>th</sup> FI, Me Linh Point, No.02 Ngo Duc Ke Str., Dist. 1, HCMC				
02	Vietnam Fund Management		BOD Member	01/GPÐT- UBCKNN	15/07/2003	SSC	Unit 1701-04 15 <sup>th</sup> FI, Me Linh Point, No.02 Ngo Duc Ke Str., Dist. 1, HCMC	-	-	-	-
b	Individual										
01	Le Phi Yen		Father					-	-	-	-
02	Thai Thi Thanh Van		Mother					-	-	-	-
03	Le Thi Huynh Mai		Wife					-	-	-	-
04	Le Hoang Quoc Anh		Son					-	-	-	-
05	Le Hoang Nhat Nam		Son					-	-	-	-
06	Le Hoang Mai		Sister					-	-	-	-

No.	Name	Securities trading account (if any)	Position at Company (if any)		card/Passport		Address	Number of shares owned at the end of period	Ownership of proportion of share at the end of period	Number of shares represente d at the end of period	Represen tation of proportio n of share at the end of period
				Number	Date of issue	Place of issue					
07 B	Le Nam Thang THE SUPERVISORY BO	ADD	Younger brother					-	-	-	-
В	THE SUPERVISORT BO	PARD									
01 a	Vo Van Chau Organization		Head of Supervoso ry Board					17.322	0,01%	-	-
01	Kien Long Bank		BOD member cum CEO	0047/NH-GP	29/12/1993	SBV	145-147-149 Hung Vuong Str., Ward 2, Tan An, Long An Province	-	-	-	-
b	Individual										
01	Pham Thi Thu Van		Wife					-	-	_	-
02	Vo Thi Nha Uyen		Daughter					-	-	-	-
03	Vo Pham Nha Khanh		Daughter					-	-	-	-
04	Vo Thanh Bao		Younger brother					-	-	-	-
05	Vo Thi Luom		Younger sister					-	-	-	-
06	Vo Van Tuan		Younger brother					-	-	-	-
07	Vo Van Kiet		Younger brother					-	-	_	-

No.	Name	Securities trading account (if any)	Position at Company (if any)		card/Passpor	Address	Number of shares owned at the end of period	Ownership of proportion of share at the end of period	Number of shares represente d at the end of period	Represen tation of proportio n of share at the end of period	
				Number	Date of issue	Place of issue					
08	Vo Thi Cuc Hoa		Younger sister					-	-	-	-
02	Đoan Van Hinh		Member					4.687	0,004%	-	-
а	Organization										
b	Individual										
01	Nguyen Thi Sen		Mother					-	-		-
02	Trinh Thị Kim Thanh		Wife					-	-	-	-
03	Doan Quang Huy		Son					-	-	-	-
04	Doan Thị Quynh Nhu		Daughter					-	-	-	-
05	Doan Van Can		Brother					-	-	-	-
06	Doan Thi Kim Oanh		Sister					-	-	-	
07	Doan Van Trung		Younger brother					-	-	-	-
08	Doan Van Khiem		Younger brother					-	-	-	-
09	Doan Thi Kim Anh		Younger sister					-	-	-	-
10	Doan Van Trang		Younger sister								
11	Doan Thi Kim Chi		Younger sister					-	-	-	-
12	Doan Thi Kim Lien		Younger sister					-	-	-	-
		ĺ									

No.	Name	Securities trading account (if any)	Position at Company (if any)		card/Passport		Address	Number of shares owned at the end of period	Ownership of proportion of share at the end of period	Number of shares represente d at the end of period	Represen tation of proportio n of share at the end of period
				Number	Date of issue	Place of issue					
			1					_	_	_	
03	Dang Nguyet Minh	ļ	Member			<u> </u>					
01	Dang Van Duong	<u> </u>	Father					-	-	-	-
02	Le Nguyen Minh		Mother					-	-	-	-
						1			'		
03	Nguyen Hoai Nam		Husband					-	-	-	-
04	Dang Thanh Tung  BOARD OF MANAGEME		Brother					-	-	-	-
С	BOARD OF MANAGEME	ENT		_	_	_			1	1	
01	Johan Nyvene (*)		CEO						<u> </u>	The same A.06	
02	Trinh Hoai Giang		Deputy CEO					273.665	0,21%	-	-
a b	Organization Individual										
	Mulviuuai		1								
01	Tran Thị Tuong Hy		Mother					-	-	-	-
								_	_ '	_	
02	Nguyen Hong Anh		Wife							-	_
								-	-	-	-
03	Trinh Hoai Anh Nguyen	1	Son							<u> </u>	

Name	Securities trading account (if any)	Position at Company (if any)	Number Date of Place of issue issue		Address	Number of shares owned at the end of period	Ownership of proportion of share at the end of period	Number of shares represente d at the end of period	Represen tation of proportio n of share at the end of period	
			Number							
Trinh Hoai Thanh Van		Daughter					-	-	-	-
Trinh Hoai Nam		Younger brother					6	-	-	-
Le Cong Thien Organization		Deputy CEO					204.125	0,16%	-	-
Individual										
Le Thi Dinh		Mother					-	-	-	-
Le Thi Ngoc Linh		Wife					-	-	-	-
Le Ngoc Kim Ngan		Daughter					-	-	-	-
Le Ngoc Thien An		Daughter					-	-	-	-
Le Cong Tam		Brother					-	-	-	-
Nguyen Kim Hoang		Sister					-	-	-	-
Le Cong Phat		Brother					-	-	-	-
	Trinh Hoai Thanh Van  Trinh Hoai Nam  Le Cong Thien Organization Individual  Le Thi Dinh  Le Thi Ngoc Linh  Le Ngoc Kim Ngan  Le Ngoc Thien An  Le Cong Tam  Nguyen Kim Hoang	Trinh Hoai Thanh Van  Trinh Hoai Nam  Le Cong Thien Organization Individual  Le Thi Dinh  Le Thi Ngoc Linh  Le Ngoc Kim Ngan  Le Ngoc Thien An  Nguyen Kim Hoang	Trinh Hoai Thanh Van  Daughter  Trinh Hoai Nam  Le Cong Thien Organization Individual  Le Thi Dinh  Mother  Le Ngoc Kim Ngan  Daughter  Deputy CEO  Daughter  Mother  Le Ngoc Thien An  Daughter  Daughter  Sister	trading account (if any)    Number	trading account (if any)    Number   Date of issue	trading account (if any)    Number   Date of issue	Trinh Hoai Thanh Van  Daughter  Trinh Hoai Thanh Van  Daughter  Trinh Hoai Nam  Place of issue  Trinh Hoai Nam  Younger brother  Le Cong Thien  CEO  Organization  Individual  Le Thi Dinh  Mother  Le Ngoc Kim Ngan  Daughter  Daughter  Daughter  Brother  Nguyen Kim Hoang  Sister	trading account (if any)    Number   Date of issue	trading account (if any)    Number   Date of   Place of   issue	trading account (if any) (if a

No.	Name	Securities trading account (if any)	Position at Company (if any)		card/Passpor		Address	Number of shares owned at the end of period	Ownership of proportion of share at the end of period	Number of shares represente d at the end of period	Represen tation of proportio n of share at the end of period
				Number	Date of issue	Place of issue					
08	Le Cong Tai		Brother					-	-	-	-
09	Le Cong Chanh		Brother					_	-	-	-
D	CHIEF FINANCIAL OFF	ICER / ACCOUN			L						
	Lam Huu Ho		CFO/AC					138.853	0,1%	-	-
а	Organization										
b	Individual										
01	Lam Van To		Father					-	-	-	-
02	Ho Thi Hong Nhan		Wife					-	-	-	-
03	Lam Thi Phuong Linh		Sister					-	-	-	-
04	Lam Thi Phuong Thao		Sister					-	-	-	-
05	Lam Huu Phuc		Brother					-	-	-	-
06	Lam Huu Duc		Brother					-	-	-	-
07	Lam Thi Phuong Lan	011C006263	Sister					-	-	-	-

No.	Name	Securities trading account (if any)	Position at Company (if any)	Number Date of Issue issue		Address	Number of shares owned at the end of period	Ownership of proportion of share at the end of period	Number of shares represente d at the end of period	Represen tation of proportio n of share at the end of period	
				Number							
E	PERSON AUTHORIZED	TO DISCLOSE I	NFORMATION								
	Trương Ngọc Quynh Tien		Communic ation Director					13.500	0.01%		
a	Organization										
b	Individual										
01	Trương Ngọc Ái		Father					-	-	-	-
02	Tran Thi Tan		Mother					-	-	-	-
03	Chiba Kunio		Brother					-	-	-	-
04	Chiba Yasuo		Brother					-	-	-	-
05	Trương Ngọc Bao Hưng		Brother					-	-	-	-
06	Trương Ngọc Quynh Anh		Sister					-	-	-	-
07	Nguyen Trieu Vinh		Husband					-	-	-	-
08	Nguyen Ngoc Minh Anh		Daughter					-	-	-	-
					1	1					

No.	Name	Securities trading account (if any)	Position at Company (if any)	ID (	ID card/Passport		Address	Number of shares owned at the end of period	Ownership of proportion of share at the end of period	Number of shares represente d at the end of	Represen tation of proportio n of share at the end
									period	period	of period
				Number	Date of issue	Place of issue					
09	Nguyen Huy Dung		Son					-	-	-	-

## Note:

- Number of shares owned at the end of the period was the number of shares on the record date 16/05/2017 for the FY2016 final dividend payment.
  - (\*) Mr Johan Nyvene BOD Member cum CEO has two nationalities (1) USA nationality named Johan Nyvene and (2) Vietnamese nationality named Nguyen Quoc Huan. Total number of HCM shares that Mr Johan Nyvene held is on the security trading account named Nguyen Quoc Huan.

## 2. Transaction of internal persons and affiliated persons

No.	Transaction executor	Relationship with internal person	Number of shares beginning of the		Number of shares end of the p		Reasons for increase, decrease (purchase, sale. Switch,
			Number of shares	Percentage	Number of shares	Percentage	reward)
01	Cong Huong JSC	Organization that Mr. Pham Nghiem Xuan – HSC BOD member being Chairman	481,672	0.37	450,442	0.35	Registering to sell 100,000 shares from 02/06/2017 to 29/06/2017. At the end of the period, only sell 31,230 shares because of the price of shares.
02	Mr Pham Nghiem Xuan Bac	BOD Member	300,000	0.23	290,000	0.22	Registering to sell 50.000 shares from 02/06/2017 to 29/06/2017. At the end of the period only sell 10,000 shares because of the price of shares.

## VII. Other significant issues:

# **CHAIRMAN OF THE BOD**

CÔNG TY C CÔPHẨN CHỨNG KHOÁN \* TP.HÔ CHÍ MINH

**DO HUNG VIET**