

"Tina's Real Estate Information Club"



*Spring is in the air!*

## *Want to sell your house?*

Best advertising campaign: "You only get one chance to make a first impression!"

Have you been thinking about selling your house? You can sell your home faster if you keep the above quote in mind "You only get one chance to make a first impression". Take the time to observe your house. Try to look at it as a buyer would look at it. What do you see when they drive up in your drive way? Try to see what they would see! "Curb appeal" sells first! You can have the most beautiful home inside but if you cannot get the buyers through the door, the sale could take longer than expected. Now, what do you need to do to get it ready for the market? If you need someone else to help you with your vision call me (405) 740-2356. If you want to know what your home is worth contact me through my website! [How much is my house worth!](#)

## *How can I buy a house?*

Where do I start?

So you have decided you want to buy a house? What are the steps? Have you been saving money to buy your first home? Do you have a family member that can help you with the down-payment? There are down-payment assistance programs available for first time home buyers. How is your credit? Do you pay your bills on time? What is your credit score? This is where you start. Where do you find these answers? You call me (405) 740-2356 or go to my website [Contact me by email!](#) I can tell you how to get started.



## *Preparing my home for spring!*

I own a home and just want to keep it!

No problem, doing the spring thing for your home!

1. Getting your air conditioner ready to turn on. First, change your filters, clean around your units and call a professional to come and service your unit. This will extend the life of your air conditioner.
2. It is time to clean your gutter system. This will prepare your home for the spring rains. The removal of all of the tree and winter debris will lessen the chances of problems in the future.
3. Roofs need to be maintained before storm season. Call a good roofing company to help you with this. All roofs need to be checked for wear and other maintenance items before the rainy



season. Roofs will last longer if maintained on a regular schedule.

4. Clean all around your home's foundation. Doing a general all over clean up around the foundation of your home will help with the drainage as we go into the rainy spring season.

## *What is happening in Real Estate?*

### Oklahoma real estate marketing trends!

In Oklahoma City, our really busy real estate time of the year is just around the corner. Traditionally buyers do not want to move while their children are still attending school for the current year. In May, as the end of the school year nears the market will pick up. Buyers want to get closed before the new school year begins. So, March and April is a good time for sellers and buyers to start working on their plan. It takes approximately 30-45 days to close a house so time is of the essence. You call me (405) 740-2356 or go to my website [contact me by email!](#)



## Contact

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[Visit my website](#)

"Life is what happens when  
you're busy making other  
plans."

- John Lennon

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