



Nalls Home Partners <nallshome1@gmail.com>

Nalls Home Partners E-Newsletter October

1 message

becky vogel <beckysmithvogel@gmail.com>

Tue, Jan 4, 2011 at 1:35 PM

To: Nalls Home Partners <nallshome1@gmail.com>



Nalls Home Partners E-Newsletter

October 2010

Big Doin's in our Office!

Dear Nalls Home Partners Clients, Friends and Family:

Boy, is it BUSY out there! Thanks to all of you, we had one of our highest volume months ever last month. Which might not make this fall exactly the best time to restructure our staff, but no one can predict when great opportunities will present themselves. Therefore, we are excited to be able to share with all of you some big changes in our office.

First of all, our wonderful assistant **Harrison Beacher** is ready to stretch his wings, fledge the nest and become a full time sales agent with our team. Of course, he has already been ably representing buyer and seller clients while working in our our office but will now have the ability to work full time as a sales agent. We are incredibly proud that he was ready to make this move so soon and happy to think of all the additional buyers and sellers who will benefit from his talent and compassion. **Way to go, Harrison!**

To take his place, we are very happy to welcome **Jessica Jovanovic** as our new administrative assistant. She joins our part time "virtual" assistant **Becky Vogel** - the woman behind these wonderful newsletters

In This Issue

[Our E-Newsletter](#)

[Sustainable Homeownership at Housing Finance Reform](#)

[Regional Sales Trends](#)

[8221 Buckspark Lane W. Potomac](#)

[8520 Howell Road Bethesda](#)

[7620 Lynn Dr. Chevy Chase](#)

[7801 Whiterim Drive Potomac](#)

[Montgomery Ave Rockville](#)

[3001 Veazy Terrace](#)

[Featured Article](#)



Click On
Image to Visit
Our Blog

[Join Our Mailing List](#)

among other things - supporting our team and keeping our clients up to date. Jessica, who is fluent in Spanish and Portuguese as well as English, grew up in Olney Maryland, attended Springbrook HS and is currently finishing her degree part time at University of Maryland. Jessica will be processing our files, overseeing our seller's marketing, our office marketing, and working with buyer's and seller's from contract to settlement. It's a demanding job, but Jessica can more than meet the challenge. **Welcome aboard!**

Finally, we are very happy to announce that our dear friend and extraordinarily talented agent **Renee Peres** is back with the team! As many of you will remember, Renee worked with us from 2004 - 2007/8 first as an assistant and later as a sales agent before pursuing opportunities with another Long and Foster office. She brings strong experience as both a listing agent and buyer's agent back to the team and will be a pleasure to have around the office again. Additionally, her mother, **Lola Peres** is working with her part time. We are happy to **welcome them both back to the Nalls Home Family.**



(Lola and Renee Peres)



(Jessica Jovanovic)

Warmly,

Tom, Barbara, Susan, Harrison, Renee, Lola, Ron and Jessica (whew, that's a lot!)

Nalls Home Partners



Today's Rates

- 30 year fixed rate 4.19%
- 15 year fixed rate 3.62%
- 5 year ARM 3.47%



Click On Image to Visit Our Website

Mortgage Calculator



Fun Event Fall Frolic 2010



Date and Time:
October 30th 1-4PM
Glen Echo Park, 7300
MacArthur Blvd. FREE
Pumkkin picking,
costume parade, trick-
or-treating & more!

Fun Event! Marine Corps Marathon 2010 -

Featured Client of the Month



Harrison Beacher (left) pictured with his clients Farhad & Alex Mirhadi, owners of F&M Design and Remodeling, as well as F & M Carpet and Floors. Over the past year they have done great work in the Carmody Hills neighborhood of Capitol Heights Maryland, purchasing and completely renovating area homes and offering neighborhood residents quality, affordable new homes that help increase community value. They also do great work for their clients that need new carpet and flooring, and are one of our preferred vendors in that category. Thank you Farhad & Alex for your trust and for your business!

Contact Them for all your Carpet, Flooring & Renovation Needs!
F & M Carpet and Floors
7909 Central Ave, Capitol Heights Md 20743
301-336-3000

Realtors® Advocate Attainable, Sustainable Homeownership at Housing Finance Reform Conference



Washington, September 27, 2010

Washington, DC

Marathon Date: Sunday, October 31, 2010. Start Time: 7:50 a.m.

Location: Sunday, October 31, 2010, 8:30 a.m.

Runners will take their mark in the North Pentagon parking lot. After the start gun fires, they will quickly meet up with the MCM course and run through the sights and sounds of Crystal City. Then, participants will circle back towards the Pentagon on Route 110, following it all the way to Wilson Boulevard in Rosslyn. The final stretch takes runners back towards the Marine Corps War Memorial to cross the finish line.



The Marine Corps Marathon, the annual race known as the "The People's Marathon" brings together runners from all walks of life to participate in a patriotic race and a day of family-friendly activities. The traditional Marine Corps Marathon course is 26.2 miles and a 10K race also allows runners of all ages to join in a shorter 6.2 mile event. The weekend includes additional events including a Health and Fitness Expo, the Healthy Kids Fun Run, Crystal Run (a festival in Crystal City), and the Marine

* Information provided by the National Association of Realtors®

Attainable and sustainable homeownership should be the goal for restructuring the secondary mortgage market, said National Association of Realtors® President Vicki Cox Golder today at a Regional Conference on Housing Finance Reform. The conference, held in Cleveland, was sponsored by the administration and focused on the future of the nation's housing finance system.

"Realtors® support strengthening the soundness and financial safety of the mortgage market so there are safe, flexible and affordable options to meet borrowers' needs," said Golder, owner of Vicki L. Cox & Associates in Tucson, Ariz. "While fixing the mortgage finance system is critical, it's just half the challenge. We also need to continue to support policies that advance and sustain homeownership, which helps people build wealth over the long term."

At the conference Golder was joined by other industry and government officials, including Federal Housing Administration Commissioner Dave Stevens, Assistant Secretary for Financial Institutions Michael Barr, Under Secretary of Treasury for Domestic Finance Jeffrey Goldstein and Deputy Director of the National Economic Council Dianna Farrell.

One of NAR's recommendations is to reform FHA, which is bearing the brunt of the market share right now. "While some reforms have taken place, more needs to be done to strengthen its soundness and financial safety and protect taxpayers. Congress is working on legislation that would help FHA operate more effectively and reduce risk, and that legislation needs to be passed this session," said Golder.

NAR further recommends restructuring Fannie Mae and Freddie Mac from their current private-profit and public-loss structure into government-chartered, non-shareholder owned authorities. This will make the entities subject to tighter regulations on product, profitability, and minimal retained portfolio practices in a way that ensures they accomplish their mission and protect taxpayer monies.

"While we work to shore up this important aspect of the finance system, we also need to encourage the private market to step up and do their part to address current problem. Specifically, we need lenders to do a much better job of restructuring loans, approving reasonable short sales, helping people avoid foreclosure, and ensuring that standards are not overly stringent," said Golder.

Regional Sales Trends

Sales Trends for the Month of August

Single Family Homes

Contracts Ratified Per Month

(information from GCAAR)

Montgomery County

Corps Marathon Finish Festival.



[School Assignment Locator](#)

301.565.4600

www.gilday.com

Bank of America

Deb Levy - Mortgage Loan Officer

1801 K Street NW, Suite 440

Washington, DC

202-416-2898

202-416-2898

[Deb Levy Mortgage Home Loan Officer](#)

Prosperity Mortgage

Karen Van Zandt
Home Mortgage Consultant
4733 Bethesda Avenue #100
Bethesda, MD 20814

Office: 240-497-1772

240-497-1772

Fax: 301-654-4259

Mobile: 301-613-5780

301-613-5780



Counselor Title, LLC

John G. Nalls
4400 Jenifer Street, NW Suite 200

240-498-8290

240-498-8290



DC Statistics



Our Listings



240-498-8290
john@ctitle.net

Smart Box of Maryland
www.SmartboxMD.com
nick.sage@smartboxusa.com
410-353-5268 410-353-5268

F&M Carpet and Floors
Alex Mirhadi
Alex@fandmfloors.com
7909 Central Ave.
Capitol Heights, MD
20743
301-336-3000

Castell Home Inspections

Castell Home Consultants
Home Inspector
Chip Castell
301-593-7964

Castell Home Inspections



Carlos Handyman Services
Carlos Antezana
202-744-5050

Preston Landscaping Inc.



8221 Buckspark Lane W. Potomac, MD**\$974,000**

Rarely available extra large colonial so close in! Thoughtfully updated six real bedrooms, three full baths + 2 half baths, large formal rooms, great family spaces. Renovated granite kitchen with stainless steel appliances. Beautiful separate breakfast room opens to family. Handsome den. Gleaming hardwood floors on two levels. Private master bedroom suite with dressing room. Huge, newly finished daylight walk-out lower level. Expansive deck overlooking gorgeous large lot! Mudroom + an oversize two car garage!

[Click Here for a Virtual Tour](#)

Estimated tax and non-tax charges in the first fiscal year of ownership \$9,793.32.

**8520 Howell Road Bethesda, MD****\$1,095,000**

Outstanding top to bottom renovation of mid century classic on over an acre of land in the heart of Bethesda. Six real bedrooms, updated baths, spectacular open island kitchen/breakfast/family room, lots of gorgeous natural light, open feel and flow, perfect for entertaining. Over-sized 2 car garage, beautiful finishes, the list goes on and on.

[Click Here for a Virtual Tour](#)

Estimated tax and non-tax charges in the first fiscal year of ownership \$9,162.56

**7620 Lynn Dr. Chevy Chase, MD 20815****\$799,000**

Story book perfect colonial on tree lined street in Town of Chevy Chase with three bedrooms and two full baths up. Beautiful living room & dining room flooded with natural light, renovated kitchen, nicely finished lower level, screened porch & large deck, fenced backyard, fresh paint, gleaming hardwoods and a GARAGE!

[Click Here for a Virtual Tour](#)

Casey Spears
240-388-7303

casey@prestonlandscaping.com
[Preston Landscaping](#)

Benware Termite

Allen
301-260-1840

HVAC REPAIRS & Service

Foley Mechanical Inc.
Dan Foley
703-751-3288

**Penan & Scott, P.C. C.P.A's
and Financial Advisors**

James Scott, Jr.
6001 Montrose Road Suite 805
Rockville, MD 20852
301-881-3220

[James Scott, Jr., CPA](#)

Contact Us

Long & Foster Real Estate, Inc.
Nalls Home Partners, LLC.

Top 1% of Realtors Nationwide

4733 Bethesda Ave,
Bethesda, MD 20814

Tom's Cell: 301-237-5170
Barbara's Cell: 240-602-9035
Susan's Cell: 301-943-3851
Harrison's Cell: 301-448-6569
Ron's Cell: 202-345-1880
Office: 240-497-1700

Estimated tax and non-tax charges in the first fiscal year of ownership \$7,082.09



7801 Whiterim Drive Potomac, MD
\$684,900

Extensively updated end unit townhouse in sought after Woodrock. Three finished levels features four full baths, one half bath & three bedrooms. Updated eat in kitchen with granite & stainless steel appliances. Expansive Master Suite features twin full baths, sitting room, & balcony. New roof, windows, doors, appliances, & HVAC make this home virtually maintenance free. Convenient to C&O Canal & Potomac River, 495, 270 & DC. Whitman cluster.

[Click Here for a Virtual Tour](#)

Estimated tax and non-tax charges in the first fiscal year of ownership \$6,890.33.



Montgomery Ave Rockville, MD
\$1,750,000

Unique investor opportunity for five very large, contiguous lots in West End. Property ONLY SOLD AS A PACKAGE.



3001 Veazy Terrace NW #334
Washington, DC
\$474,000

Rarely available HUGE (Over 1500sqft) 2 bedroom & 2 bath coop. This home boasts a lovely hall entry, an over-sized living area, a large formal dining room, a big table-spaced kitchen, two generous bedrooms including a master bath, picture windows in every room, beautiful & private patio, refinished floors, fresh paint, parking, & lots of storage. This ideal location offers Metro, shops, restaurants & more.



Go to www.freerice.com and help end world hunger by answering vocabulary questions.

www.freerice.com

All information in this e-newsletter is deemed reliable but not guaranteed.

[Click Here for a Virtual Tour](#)



3507 Glenmoor Drive, Chevy Chase MD
\$849,000

FANTASTIC PRICE for this Unique and Meticulously cared for four bedroom, 3 full bath home with **FIVE** beautifully finished levels, including a family room, office, media room, exercise rm, new kitchen w/ granite & SS appls, hardwood fls, new roof, replacement windows, custom deck, huge back yard and so much more. Easy commute to I495/I-270, DC, Bethesda, Minutes to shopping, Capital Crescent Trail and Rock Creek Park.

[Click Here for a Virtual Tour](#)

Estimated tax and non-tax charges in first fiscal year of ownership is \$7,170.



7310 Joplin Street Capitol Heights, MD
\$192,000

COMPLETELY RENOVATED, practically brand new. Three bedroom, two full bath townhome, great value & quality construction! Features gleaming hardwood floors throughout the main level, recessed lighting, beautiful granite counters brand new appliances, professionally landscaped & graded backyard, spacious basement with full bath & much, much more. Must See!

[Click Here for a Virtual Tour](#)

Under Contract!



2636 Colston Drive Chevy Chase, MD **\$710,000**

Wow! Lovely rare model colonial in popular Rock Creek Forest with both two baths up! Pretty floor plan has a true foyer entrance and upper landing, large rooms including bedrooms, excellent closets, nicely finished basement, gorgeous LEVEL fenced lot. High- quality 2005 kitchen renovation with breakfast area. 2010 fresh paint and refinished floors. All this plus a garage! This on IS the one you've been waiting for.

[Click Here for a Virtual Tour](#)

Estimated Tax and Non-Tax Charges in the First Fiscal Year of Ownership \$ 5,593.73.

Under Contract!



731 Lake Varuna Drive Gaithersburg, MD **\$799,000**

Very special larger Lakelands home in gorgeous location with lake views, all the bells and whistles that the neighborhood is famous for. Wonderful open floor plan, good condition and shows well. Subject to third party approval but we'll make it as easy as possible. Great opportunity!

[Click Here for a Virtual Tour](#)

Estimated tax and non-tax charges for the first fiscal year of ownership \$9,335.12

Under Contract!



7234 Joplin Street Capitol Heights, MD**\$165,000**

Great Value, Priced to MOVE! Basically a brand new house featuring gleaming hwood floors & recessed lights, & new half bath on main level, granite counters & matching appliances in Kitchen. Over-sized family room with lots of natural light & charm as well as a new fireplace & easy access to the deck & large back yard. Must See! Why pay rent another day?

[Click Here for a Virtual Tour](#)

Sold!**2406 ST Albert Terrace, Chevy Chase MD****\$449,000**

Beautiful end unit town home in sought after Manor Oaks. lots of light and thoughtful updates throughout. The main level has hardwood floors, an updated kitchen with recent appliances, track-lighting, granite counters, open floor plan & gas fireplace as well as a large deck. Three large bedrooms and two full baths up with private master suite. Walk- out basement with spacious recreation room and half bath.

[Click Here for a Virtual Tour](#)



**Coupon! 10% Off
for Nalls Home Partners Clients!**



We Deliver - You Pack - We Pick Up - We
Store and Move!

410-353-5268

[Forward email](#)

 **SafeUnsubscribe**®

This email was sent to barbaranalls@gmail.com by nallshome1@gmail.com.

[Update Profile/Email Address](#) | Instant removal with [SafeUnsubscribe™](#) | [Privacy Policy](#).

Email Marketing by



Long and Foster Real Estate, Inc | 4733 Bethesda Avenue | Bethesda | MD | 20814

THIS IS A TEST EMAIL ONLY.

This email was sent by the author for the sole purpose of testing a draft message. If you believe you have received the message in error, please contact the author by replying to this message. Constant Contact takes reports of abuse very seriously. If you wish to report abuse, please forward this message to abuse@constantcontact.com.

--
Becky Vogel
