

# Local Market Update

## Single Family Homes

### April 2019



April 2019		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale			Inventory of Homes for Sale		
		Apr-19	Apr-18	Change	Apr-19	Apr-18	Change	Apr-19	Apr-18	Change	Apr-19	Apr-18	Change	Apr-19	Apr-18	Change	Apr-19	Apr-18	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	22	12	83%	6	6	0%	\$1,320,000	\$1,954,500	-32%	99.8%	88.3%	13%	13	34	-62%	64	45	42%
Ala Moana - Kakaako	1-2-3	1	1	0%	1	0	-	\$945,000	\$0	-	87.9%	0.0%	-	39	0	-	2	2	0%
Downtown - Nuuanu	1-1-8 to 1-2-2	10	19	-47%	14	8	75%	\$881,250	\$883,000	0%	95.5%	98.2%	-3%	20	55	-64%	35	38	-8%
Ewa Plain	1-9-1	108	105	3%	63	58	9%	\$660,000	\$671,500	-2%	98.5%	100.5%	-2%	28	18	56%	263	192	37%
Hawaii Kai	1-3-9	26	27	-4%	22	22	0%	\$1,130,000	\$985,000	15%	94.9%	96.2%	-1%	34	19	79%	71	75	-5%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	49	42	17%	25	25	0%	\$993,000	\$1,311,088	-24%	90.7%	94.7%	-4%	17	16	6%	138	107	29%
Kalihi - Palama	1-1-2 to 1-1-7	11	17	-35%	12	8	50%	\$716,500	\$722,500	-1%	94.3%	90.4%	4%	52	22	136%	64	44	45%
Kaneohe	Selected 1-4-4 to 1-4-7	35	34	3%	15	16	-6%	\$855,000	\$1,032,500	-17%	99.5%	96.6%	3%	9	12	-25%	88	71	24%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	36	29	24%	21	16	31%	\$1,030,000	\$976,000	6%	93.6%	97.9%	-4%	42	19	121%	115	78	47%
Makaha - Nanakuli	1-8-1 to 1-8-9	41	54	-24%	27	31	-13%	\$515,000	\$463,000	11%	97.2%	98.7%	-2%	23	21	10%	126	122	3%
Makakilo	1-9-2 to 1-9-3	33	26	27%	11	14	-21%	\$705,000	\$814,500	-13%	100.9%	97.7%	3%	16	21	-24%	69	51	35%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	17	13	31%	7	5	40%	\$1,335,000	\$1,260,000	6%	102.7%	95.0%	8%	36	10	260%	68	45	51%
Milliani	Selected 1-9-4 to 1-9-5	27	25	8%	23	15	53%	\$775,000	\$790,000	-2%	100.0%	98.9%	1%	34	9	278%	83	37	124%
Moanalua - Salt Lake	1-1-1	3	7	-57%	2	3	-33%	\$862,500	\$1,075,000	-20%	99.5%	97.7%	2%	29	12	142%	10	14	-29%
North Shore	1-5-6 to 1-6-9	14	22	-36%	7	5	40%	\$785,000	\$750,000	5%	98.2%	94.9%	3%	39	69	-43%	65	53	23%
Pearl City - Aiea	1-9-6 to 1-9-9	30	23	30%	21	18	17%	\$770,000	\$815,125	-6%	97.8%	95.3%	3%	11	13	-15%	82	51	61%
Wahiawa	1-7-1 to 1-7-7	12	10	20%	9	5	80%	\$748,000	\$800,000	-7%	99.9%	92.5%	8%	34	38	-11%	23	23	0%
Waialae - Kahala	1-3-5	15	14	7%	5	10	-50%	\$1,250,000	\$2,212,500	-44%	81.4%	96.3%	-15%	57	12	375%	67	61	10%
Waikiki	1-2-6	0	0	-	0	0	-	\$0	\$0	-	0.0%	0.0%	-	0	0	-	1	1	0%
Waipahu	1-9-4	27	21	29%	23	19	21%	\$695,000	\$715,000	-3%	99.3%	99.3%	0%	20	16	25%	70	46	52%
Windward Coast	1-4-8 to 1-5-5	15	5	200%	4	5	-20%	\$662,500	\$670,000	-1%	98.2%	92.4%	6%	18	64	-72%	51	35	46%

Year to Date		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale		
		Apr-19	Apr-18	Change	Apr-19	Apr-18	Change	Apr-19	Apr-18	Change	Apr-19	Apr-18	Change	Apr-19	Apr-18	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	69	50	38%	19	27	-30%	\$1,100,000	\$1,371,500	-20%	100.0%	93.1%	7%	14	33	-58%
Ala Moana - Kakaako	1-2-3	2	3	-33%	1	0	-	\$945,000	\$0	-	87.9%	0.0%	-	39	0	-
Downtown - Nuuanu	1-1-8 to 1-2-2	55	40	38%	29	22	32%	\$890,000	\$900,000	-1%	96.2%	96.2%	0%	29	21	38%
Ewa Plain	1-9-1	352	348	1%	206	216	-5%	\$675,000	\$664,000	2%	97.8%	100.2%	-2%	35	12	192%
Hawaii Kai	1-3-9	88	95	-7%	53	55	-4%	\$1,145,000	\$1,075,000	7%	93.1%	90.5%	3%	30	19	58%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	154	142	8%	86	105	-18%	\$1,024,000	\$1,100,000	-7%	91.5%	91.7%	0%	16	20	-20%
Kalihi - Palama	1-1-2 to 1-1-7	66	60	10%	39	36	8%	\$755,000	\$715,000	6%	96.8%	92.3%	5%	19	16	19%
Kaneohe	Selected 1-4-4 to 1-4-7	114	106	8%	73	64	14%	\$889,000	\$867,500	2%	98.9%	99.1%	0%	13	13	0%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	132	99	33%	60	52	15%	\$1,097,500	\$1,075,000	2%	98.0%	95.6%	3%	20	28	-29%
Makaha - Nanakuli	1-8-1 to 1-8-9	163	169	-4%	96	107	-10%	\$499,000	\$469,000	6%	95.5%	94.7%	1%	34	23	48%
Makakilo	1-9-2 to 1-9-3	85	78	9%	42	44	-5%	\$699,000	\$749,000	-7%	100.3%	100.3%	0%	28	19	47%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	72	50	44%	39	29	34%	\$1,160,000	\$1,176,500	-1%	92.2%	93.1%	-1%	34	31	10%
Milliani	Selected 1-9-4 to 1-9-5	114	84	36%	57	52	10%	\$770,000	\$791,000	-3%	98.7%	99.0%	0%	21	14	50%
Moanalua - Salt Lake	1-1-1	12	22	-45%	13	13	0%	\$763,200	\$900,000	-15%	90.0%	100.0%	-10%	37	9	311%
North Shore	1-5-6 to 1-6-9	68	50	36%	22	24	-8%	\$894,000	\$821,500	9%	91.7%	97.0%	-5%	21	21	0%
Pearl City - Aiea	1-9-6 to 1-9-9	112	97	15%	77	74	4%	\$799,500	\$793,175	1%	96.7%	99.1%	-2%	15	16	-6%
Wahiawa	1-7-1 to 1-7-7	33	43	-23%	34	34	0%	\$650,000	\$611,000	6%	100.8%	101.1%	0%	25	13	92%
Waialae - Kahala	1-3-5	61	60	2%	25	29	-14%	\$1,750,000	\$1,850,000	-5%	95.9%	102.8%	-7%	78	44	77%
Waikiki	1-2-6	1	3	-67%	0	1	-	\$0	\$397,000	-	0.0%	94.5%	-	0	0	-
Waipahu	1-9-4	101	96	5%	67	64	5%	\$710,000	\$699,000	2%	98.5%	97.1%	1%	22	16	38%
Windward Coast	1-4-8 to 1-5-5	48	29	66%	10	15	-33%	\$781,000	\$799,000	-2%	94.7%	94.0%	1%	18	39	-54%

SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

Condos  
April 2019



April 2019		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale			Inventory of Homes for Sale		
		Apr-19	Apr-18	Change	Apr-19	Apr-18	Change	Apr-19	Apr-18	Change	Apr-19	Apr-18	Change	Apr-19	Apr-18	Change	Apr-19	Apr-18	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	0	2	-	0	0	-	\$0	\$0	-	0.0%	0.0%	-	0	0	-	0	1	-
Ala Moana - Kakaako	1-2-3	77	83	-7%	44	51	-14%	\$717,500	\$690,000	4%	92.1%	100.0%	-8%	65	37	76%	341	293	16%
Downtown - Nuuanu	1-1-8 to 1-2-2	61	49	24%	51	41	24%	\$580,000	\$508,000	14%	97.5%	99.6%	-2%	27	21	29%	190	167	14%
Ewa Plain	1-9-1	55	62	-11%	41	50	-18%	\$488,000	\$536,250	-9%	97.6%	98.9%	-1%	22	12	83%	146	114	28%
Hawaii Kai	1-3-9	35	17	106%	11	22	-50%	\$600,000	\$731,250	-18%	100.0%	99.2%	1%	29	12	142%	92	53	74%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	9	17	-47%	15	10	50%	\$725,000	\$749,500	-3%	96.9%	96.8%	0%	31	26	19%	37	26	42%
Kalihi - Palama	1-1-2 to 1-1-7	13	11	18%	13	11	18%	\$410,000	\$349,000	17%	98.8%	94.3%	5%	51	29	76%	39	32	22%
Kaneohe	Selected 1-4-4 to 1-4-7	29	26	12%	14	12	17%	\$535,000	\$569,500	-6%	100.1%	99.8%	0%	10	9	11%	74	32	131%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	14	14	0%	10	11	-9%	\$572,500	\$1,130,000	-49%	93.2%	94.3%	-1%	45	21	114%	55	60	-8%
Makaha - Nanakuli	1-8-1 to 1-8-9	17	29	-41%	21	18	17%	\$175,000	\$169,500	3%	97.8%	96.9%	1%	27	16	69%	71	76	-7%
Makakilo	1-9-2 to 1-9-3	17	20	-15%	10	15	-33%	\$392,500	\$385,000	2%	99.5%	102.7%	-3%	37	8	363%	44	35	26%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	66	68	-3%	32	51	-37%	\$351,500	\$390,000	-10%	97.6%	99.0%	-1%	37	15	147%	232	168	38%
Milliani	Selected 1-9-4 to 1-9-5	56	62	-10%	43	38	13%	\$455,000	\$375,000	21%	99.7%	100.0%	0%	29	11	164%	94	94	0%
Moanalua - Salt Lake	1-1-1	29	34	-15%	18	25	-28%	\$335,250	\$370,000	-9%	95.8%	97.9%	-2%	24	30	-20%	66	53	25%
North Shore	1-5-6 to 1-6-9	11	13	-15%	7	4	75%	\$450,000	\$406,550	11%	98.0%	109.0%	-10%	6	9	-33%	25	22	14%
Pearl City - Aiea	1-9-6 to 1-9-9	37	34	9%	25	36	-31%	\$379,000	\$364,000	4%	95.2%	97.1%	-2%	11	8	38%	95	96	-1%
Wahiawa	1-7-1 to 1-7-7	5	4	25%	4	3	33%	\$260,000	\$185,000	41%	95.6%	100.0%	-4%	36	12	200%	12	10	20%
Waialae - Kahala	1-3-5	10	5	100%	6	4	50%	\$530,470	\$592,000	-10%	93.5%	100.8%	-7%	44	7	529%	26	20	30%
Waikiki	1-2-6	154	169	-9%	89	114	-22%	\$370,000	\$399,000	-7%	94.9%	95.6%	-1%	44	35	26%	682	623	9%
Waipahu	1-9-4	28	27	4%	20	26	-23%	\$363,500	\$382,500	-5%	101.7%	99.0%	3%	11	16	-31%	66	55	20%
Windward Coast	1-4-8 to 1-5-5	4	2	100%	2	5	-60%	\$154,500	\$252,000	-39%	82.6%	97.3%	-15%	111	96	16%	17	15	13%

Year to Date		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale		
		Apr-19	Apr-18	Change	Apr-19	Apr-18	Change	Apr-19	Apr-18	Change	Apr-19	Apr-18	Change	Apr-19	Apr-18	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	0	2	-	2	0	-	\$617,500	\$0	-	94.4%	0.0%	-	49	0	-
Ala Moana - Kakaako	1-2-3	325	312	4%	156	163	-4%	\$625,000	\$638,000	-2%	96.2%	98.2%	-2%	42	43	-2%
Downtown - Nuuanu	1-1-8 to 1-2-2	275	197	40%	147	124	19%	\$580,000	\$500,000	16%	93.2%	98.0%	-5%	24	24	0%
Ewa Plain	1-9-1	237	237	0%	129	172	-25%	\$499,000	\$507,500	-2%	96.9%	99.5%	-3%	23	12	92%
Hawaii Kai	1-3-9	109	87	25%	41	68	-40%	\$671,250	\$660,500	2%	94.6%	99.0%	-4%	46	15	207%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	56	46	22%	37	32	16%	\$649,000	\$636,000	2%	96.9%	94.7%	2%	27	26	4%
Kalihi - Palama	1-1-2 to 1-1-7	53	51	4%	34	34	0%	\$395,500	\$403,000	-2%	98.3%	98.3%	0%	29	35	-17%
Kaneohe	Selected 1-4-4 to 1-4-7	110	75	47%	47	50	-6%	\$579,000	\$524,500	10%	99.0%	97.9%	1%	15	13	15%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	53	57	-7%	33	23	43%	\$525,000	\$595,000	-12%	97.2%	99.3%	-2%	29	19	53%
Makaha - Nanakuli	1-8-1 to 1-8-9	98	112	-13%	63	73	-14%	\$174,950	\$160,000	9%	97.7%	100.0%	-2%	31	41	-24%
Makakilo	1-9-2 to 1-9-3	70	65	8%	45	41	10%	\$400,000	\$390,000	3%	98.8%	100.3%	-1%	26	10	160%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	285	275	4%	142	193	-26%	\$355,000	\$380,000	-7%	98.6%	97.7%	1%	30	18	67%
Milliani	Selected 1-9-4 to 1-9-5	170	206	-17%	119	121	-2%	\$425,000	\$390,000	9%	99.2%	100.0%	-1%	25	11	127%
Moanalua - Salt Lake	1-1-1	103	95	8%	59	66	-11%	\$392,000	\$380,000	3%	98.2%	97.4%	1%	20	10	100%
North Shore	1-5-6 to 1-6-9	31	26	19%	16	10	60%	\$529,000	\$442,050	20%	97.0%	106.8%	-9%	18	9	100%
Pearl City - Aiea	1-9-6 to 1-9-9	148	158	-6%	100	116	-14%	\$390,000	\$381,000	2%	96.3%	99.3%	-3%	18	12	50%
Wahiawa	1-7-1 to 1-7-7	17	18	-6%	12	10	20%	\$245,000	\$200,000	23%	97.0%	100.5%	-3%	19	12	58%
Waialae - Kahala	1-3-5	23	15	53%	15	19	-21%	\$570,000	\$550,000	4%	95.8%	100.2%	-4%	20	27	-26%
Waikiki	1-2-6	685	686	0%	316	397	-20%	\$397,500	\$437,500	-9%	99.4%	97.3%	2%	34	32	6%
Waipahu	1-9-4	113	99	14%	70	68	3%	\$375,000	\$382,500	-2%	98.9%	101.1%	-2%	12	10	20%
Windward Coast	1-4-8 to 1-5-5	8	13	-38%	7	11	-36%	\$235,000	\$252,000	-7%	94.0%	97.3%	-3%	74	36	106%

SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

April 2019

Aina Haina - Kuliouou

1-3-6 to 1-3-8

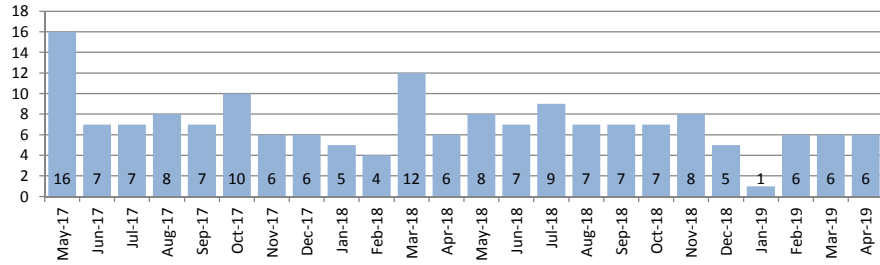


April 2019

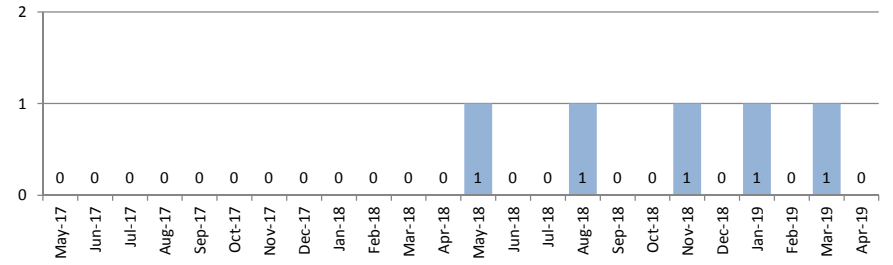
Single Family Homes	April			Year to Date		
	2019	2018	Change	2019	2018	Change
New Listings	22	12	83%	69	50	38%
Closed Sales	6	6	0%	19	27	-30%
Median Sales Price	\$1,320,000	\$1,954,500	-32%	\$1,100,000	\$1,371,500	-20%
Percent of Original List Price Received	99.8%	88.3%	13%	100.0%	93.1%	7%
Median Days on Market Until Sale	13	34	-62%	14	33	-58%
Inventory of Homes for Sale	64	45	42%	-	-	-

Condos	April			Year to Date		
	2019	2018	Change	2019	2018	Change
New Listings	0	2	-	0	2	-
Closed Sales	0	0	-	2	0	-
Median Sales Price	\$0	\$0	-	\$617,500	\$0	-
Percent of Original List Price Received	0.0%	0.0%	-	94.4%	0.0%	-
Median Days on Market Until Sale	0	0	-	49	0	-
Inventory of Homes for Sale	0	1	-100%	-	-	-

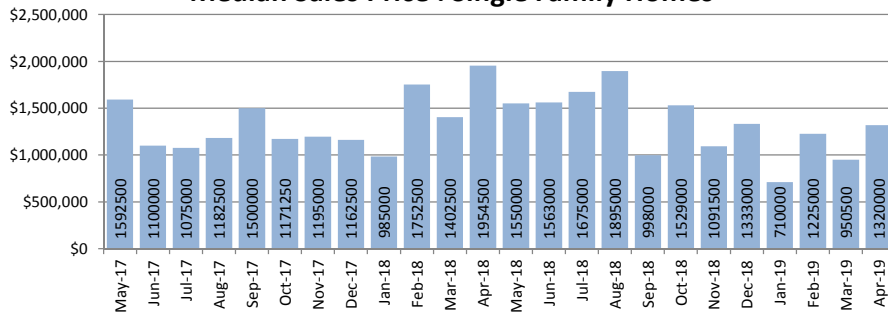
Closed Sales : Single Family Homes



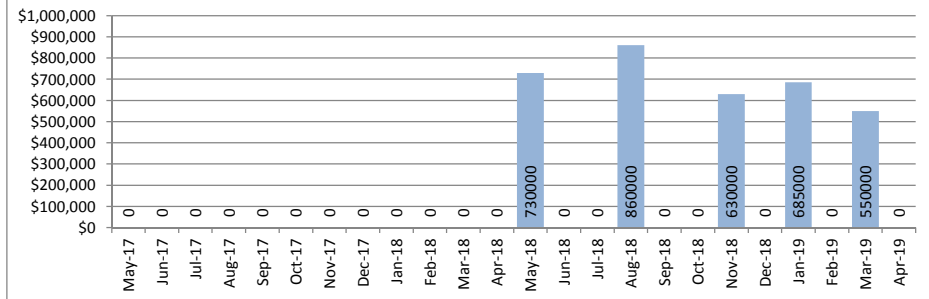
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

April 2019

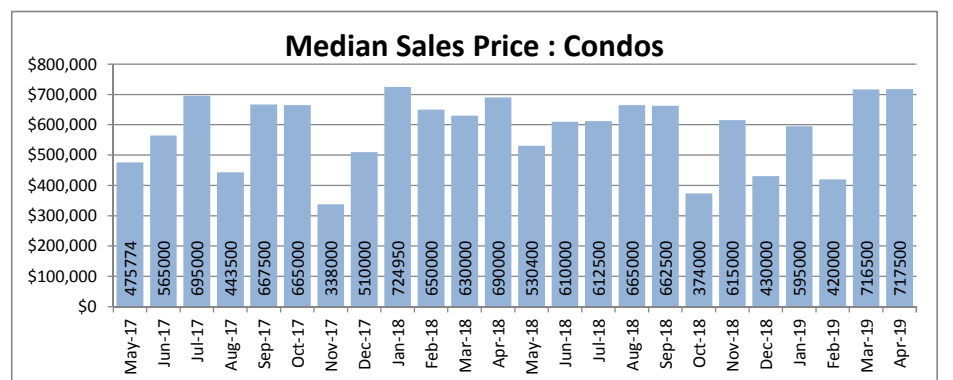
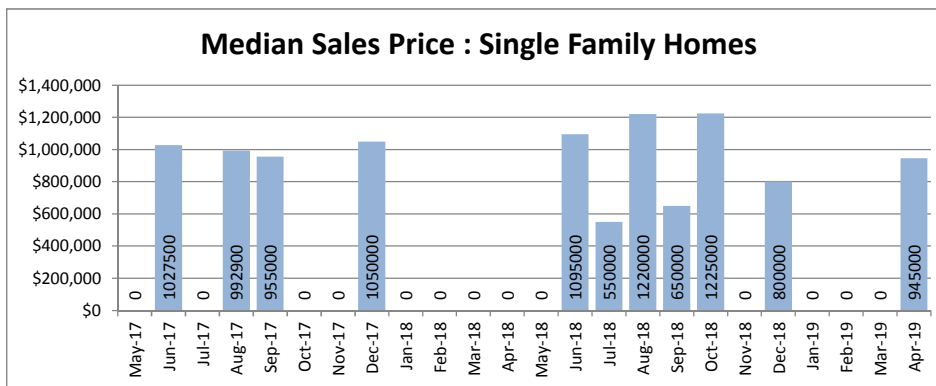
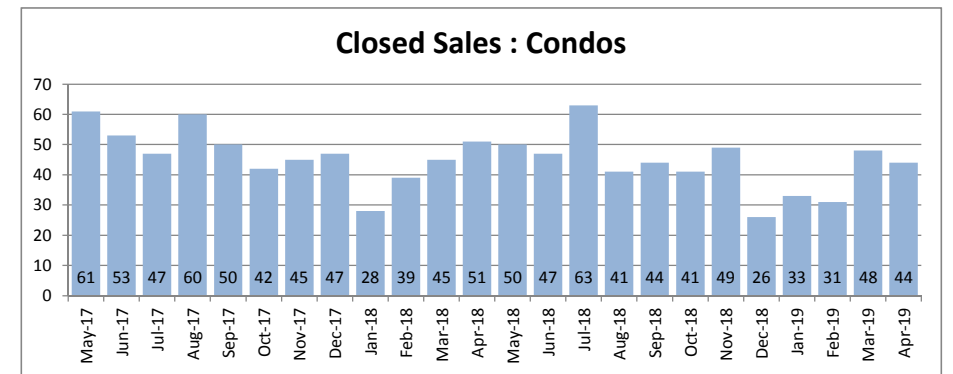
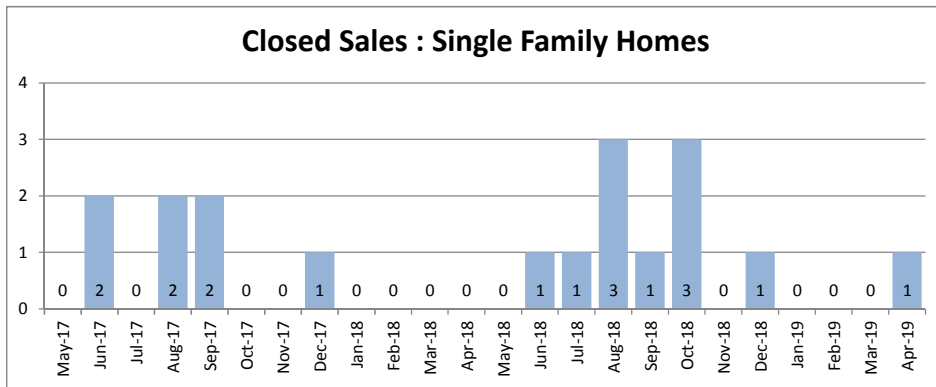


**Ala Moana - Kakaako**  
1-2-3

April 2019

Single Family Homes	April			Year to Date		
	2019	2018	Change	2019	2018	Change
New Listings	1	1	0%	2	3	-33%
Closed Sales	1	0	-	1	0	-
Median Sales Price	\$945,000	\$0	-	\$945,000	\$0	-
Percent of Original List Price Received	87.9%	0.0%	-	87.9%	0.0%	-
Median Days on Market Until Sale	39	0	-	39	0	-
Inventory of Homes for Sale	2	2	0%	-	-	-

Condos	April			Year to Date		
	2019	2018	Change	2019	2018	Change
New Listings	77	83	-7%	325	312	4%
Closed Sales	44	51	-14%	156	163	-4%
Median Sales Price	\$717,500	\$690,000	4%	\$625,000	\$638,000	-2%
Percent of Original List Price Received	92.1%	100.0%	-8%	96.2%	98.2%	-2%
Median Days on Market Until Sale	65	37	76%	42	43	-2%
Inventory of Homes for Sale	341	293	16%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

April 2019

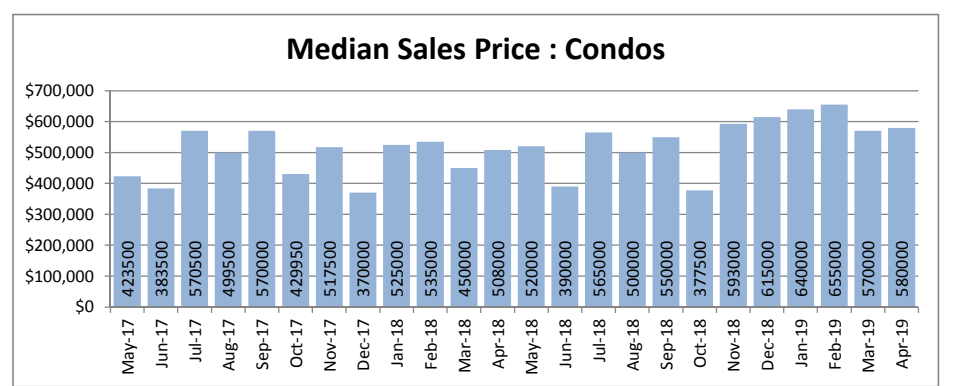
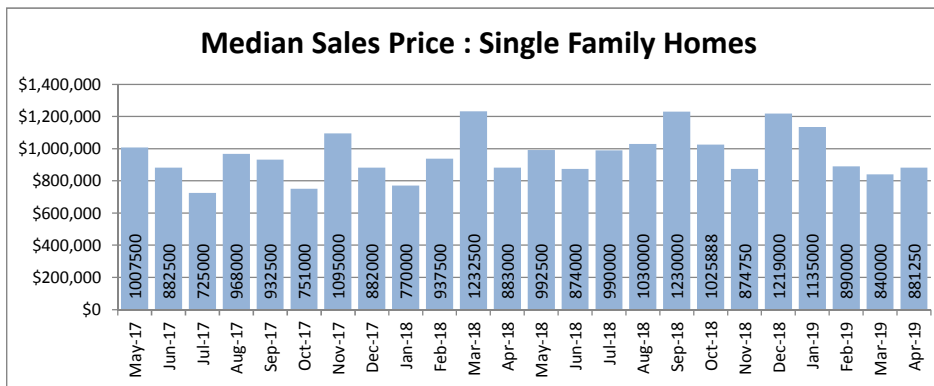
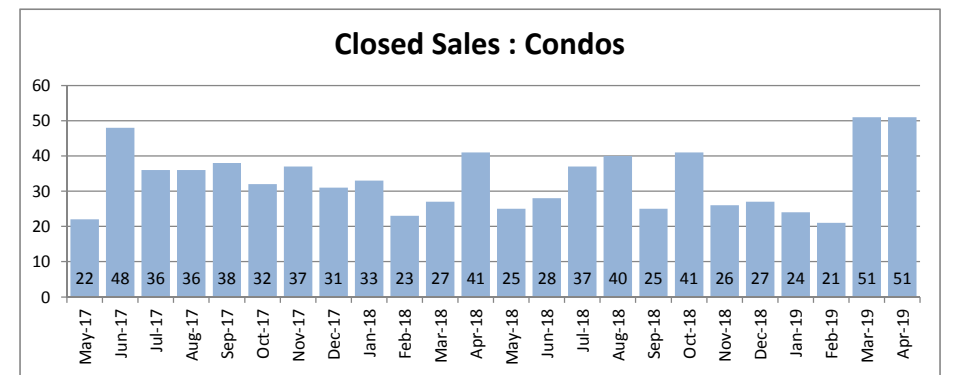
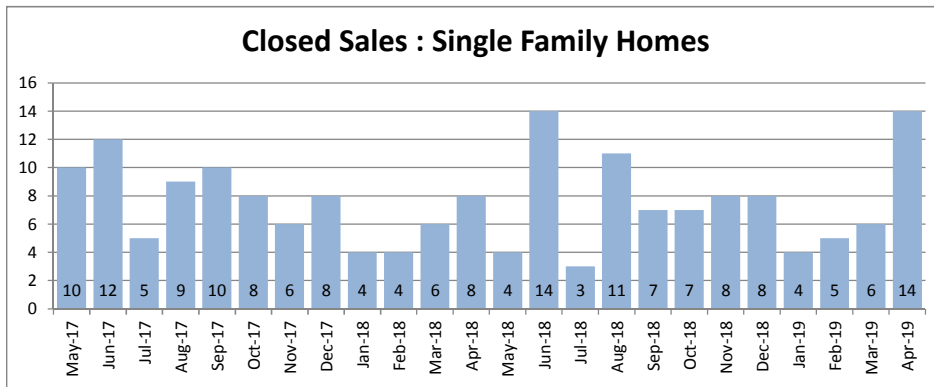


**Downtown - Nuuanu**  
1-1-8 to 1-2-2

April 2019

Single Family Homes	April			Year to Date		
	2019	2018	Change	2019	2018	Change
New Listings	10	19	-47%	55	40	38%
Closed Sales	14	8	75%	29	22	32%
Median Sales Price	\$881,250	\$883,000	0%	\$890,000	\$900,000	-1%
Percent of Original List Price Received	95.5%	98.2%	-3%	96.2%	96.2%	0%
Median Days on Market Until Sale	20	55	-64%	29	21	38%
Inventory of Homes for Sale	35	38	-8%	-	-	-

Condos	April			Year to Date		
	2019	2018	Change	2019	2018	Change
New Listings	61	49	24%	275	197	40%
Closed Sales	51	41	24%	147	124	19%
Median Sales Price	\$580,000	\$508,000	14%	\$580,000	\$500,000	16%
Percent of Original List Price Received	97.5%	99.6%	-2%	93.2%	98.0%	-5%
Median Days on Market Until Sale	27	21	29%	24	24	0%
Inventory of Homes for Sale	190	167	14%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

April 2019

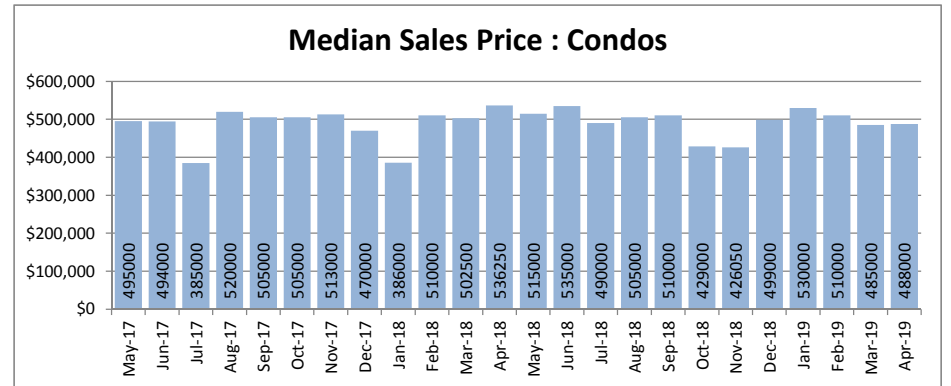
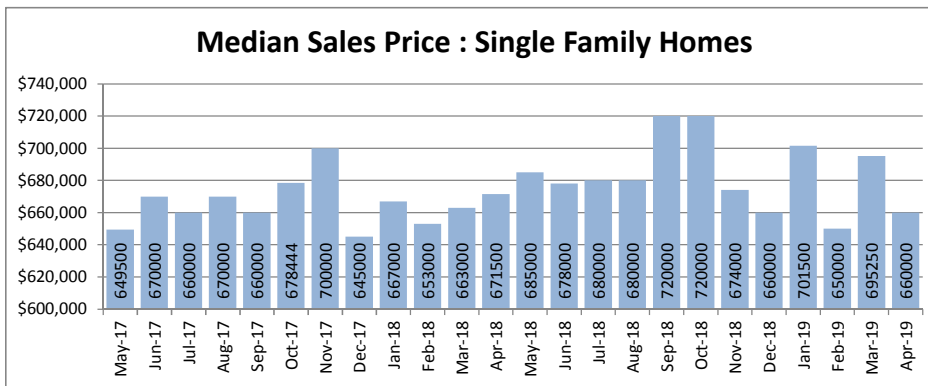
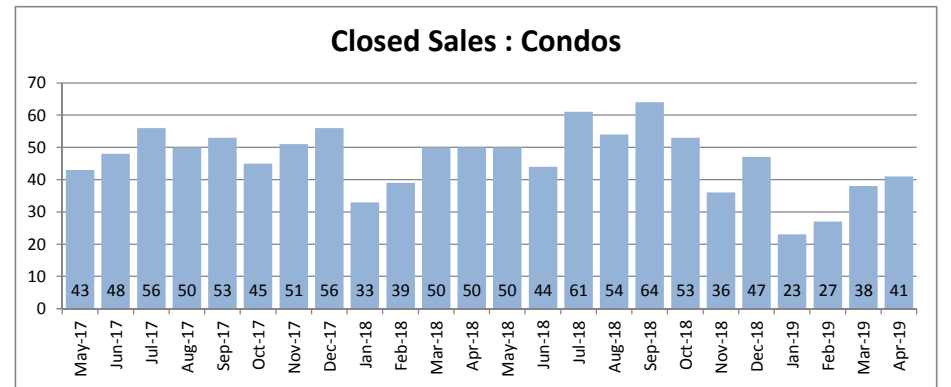
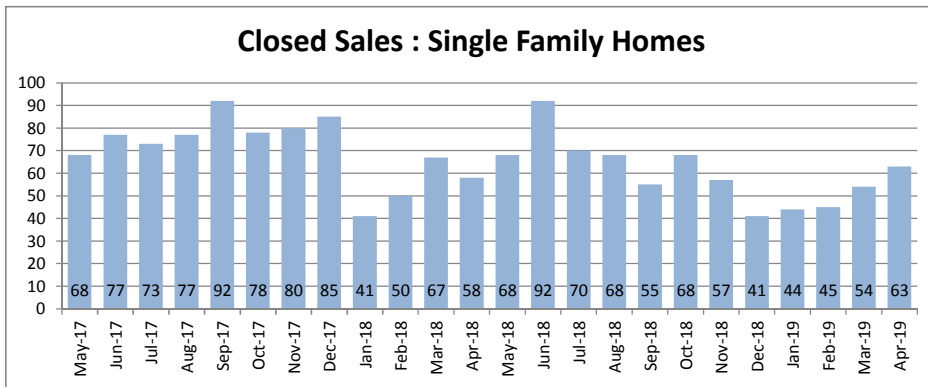


<b>Ewa Plain</b>
<b>1-9-1</b>

April 2019

Single Family Homes	April			Year to Date		
	2019	2018	Change	2019	2018	Change
New Listings	108	105	3%	352	348	1%
Closed Sales	63	58	9%	206	216	-5%
Median Sales Price	\$660,000	\$671,500	-2%	\$675,000	\$664,000	2%
Percent of Original List Price Received	98.5%	100.5%	-2%	97.8%	100.2%	-2%
Median Days on Market Until Sale	28	18	56%	35	12	192%
Inventory of Homes for Sale	263	192	37%	-	-	-

Condos	April			Year to Date		
	2019	2018	Change	2019	2018	Change
New Listings	55	62	-11%	237	237	0%
Closed Sales	41	50	-18%	129	172	-25%
Median Sales Price	\$488,000	\$536,250	-9%	\$499,000	\$507,500	-2%
Percent of Original List Price Received	97.6%	98.9%	-1%	96.9%	99.5%	-3%
Median Days on Market Until Sale	22	12	83%	23	12	92%
Inventory of Homes for Sale	146	114	28%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

April 2019

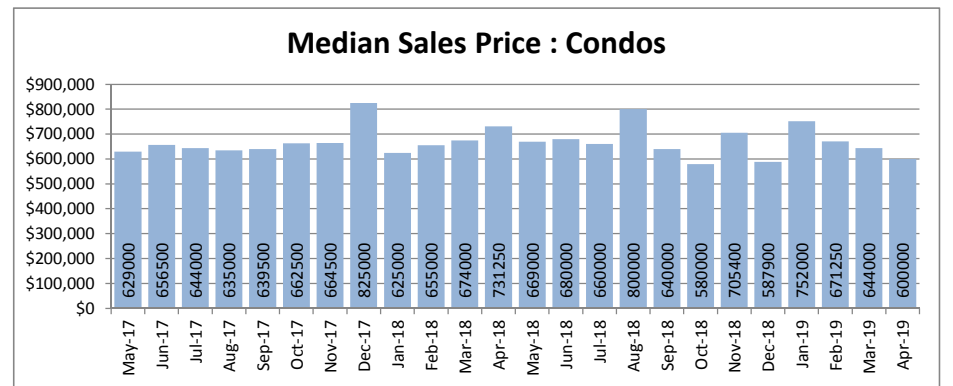
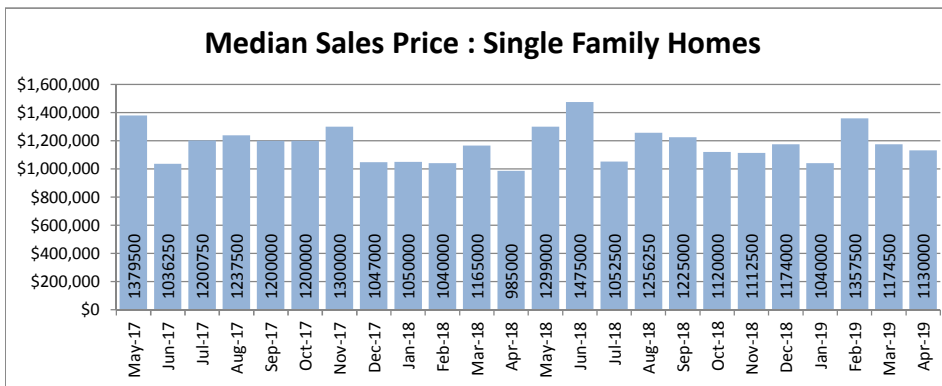
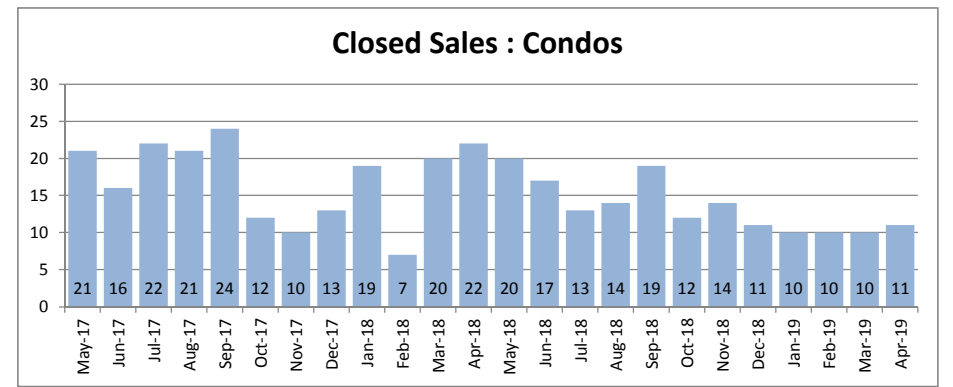
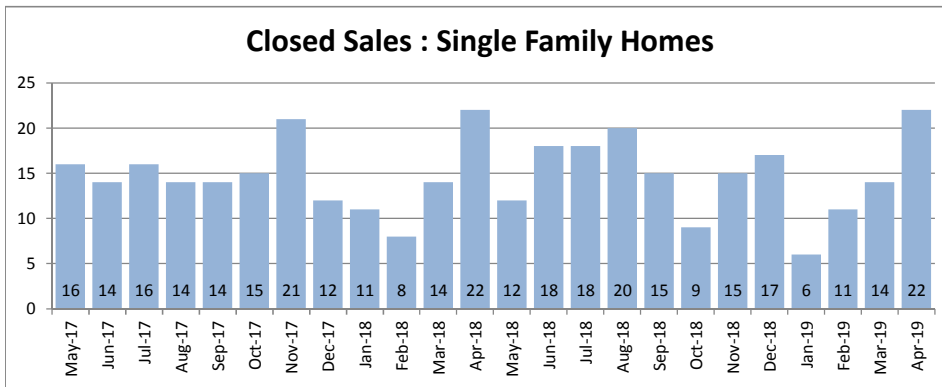


<b>Hawaii Kai</b>
1-3-9

April 2019

Single Family Homes	April			Year to Date		
	2019	2018	Change	2019	2018	Change
New Listings	26	27	-4%	88	95	-7%
Closed Sales	22	22	0%	53	55	-4%
Median Sales Price	\$1,130,000	\$985,000	15%	\$1,145,000	\$1,075,000	7%
Percent of Original List Price Received	94.9%	96.2%	-1%	93.1%	90.5%	3%
Median Days on Market Until Sale	34	19	79%	30	19	58%
Inventory of Homes for Sale	71	75	-5%	-	-	-

Condos	April			Year to Date		
	2019	2018	Change	2019	2018	Change
New Listings	35	17	106%	109	87	25%
Closed Sales	11	22	-50%	41	68	-40%
Median Sales Price	\$600,000	\$731,250	-18%	\$671,250	\$660,500	2%
Percent of Original List Price Received	100.0%	99.2%	1%	94.6%	99.0%	-4%
Median Days on Market Until Sale	29	12	142%	46	15	207%
Inventory of Homes for Sale	92	53	74%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

April 2019

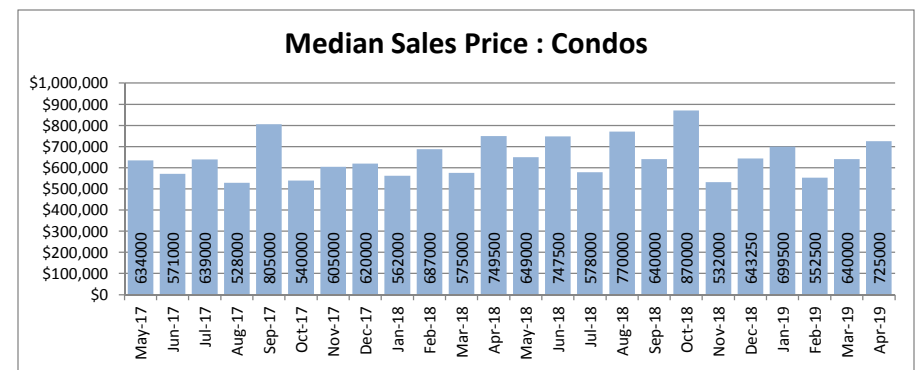
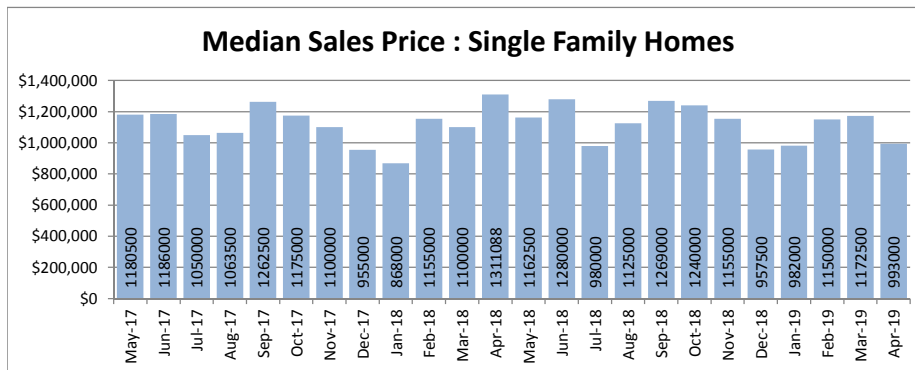
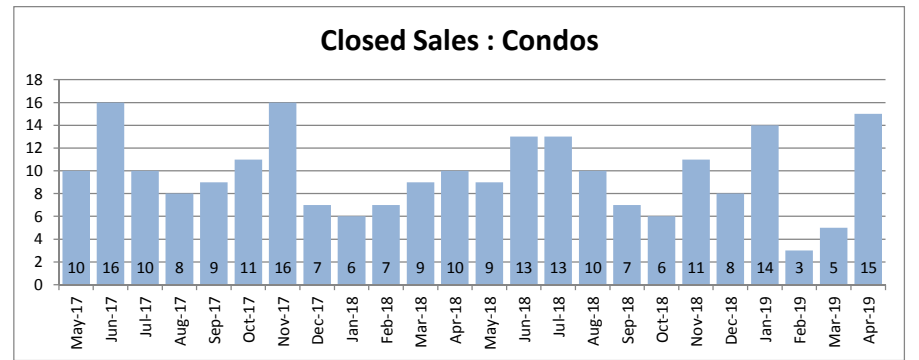
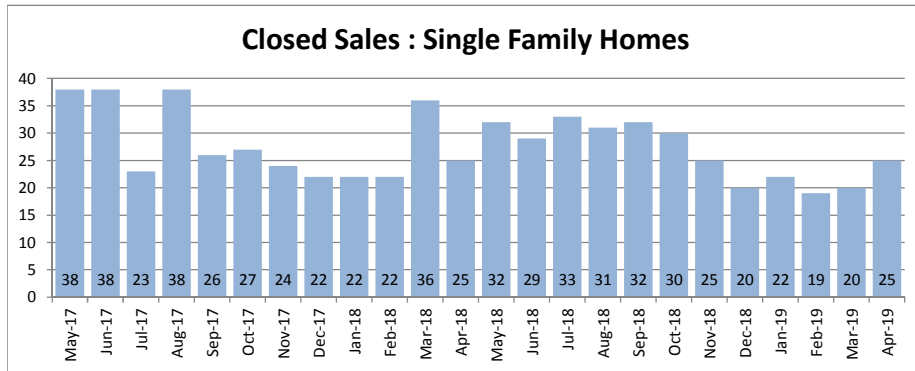


**Kailua - Waimanalo**  
1-4-1 to Selected 1-4-4

April 2019

Single Family Homes	April			Year to Date		
	2019	2018	Change	2019	2018	Change
New Listings	49	42	17%	154	142	8%
Closed Sales	25	25	0%	86	105	-18%
Median Sales Price	\$993,000	\$1,311,088	-24%	\$1,024,000	\$1,100,000	-7%
Percent of Original List Price Received	90.7%	94.7%	-4%	91.5%	91.7%	0%
Median Days on Market Until Sale	17	16	6%	16	20	-20%
Inventory of Homes for Sale	138	107	29%	-	-	-

Condos	April			Year to Date		
	2019	2018	Change	2019	2018	Change
New Listings	9	17	-47%	56	46	22%
Closed Sales	15	10	50%	37	32	16%
Median Sales Price	\$725,000	\$749,500	-3%	\$649,000	\$636,000	2%
Percent of Original List Price Received	96.9%	96.8%	0%	96.9%	94.7%	2%
Median Days on Market Until Sale	31	26	19%	27	26	4%
Inventory of Homes for Sale	37	26	42%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.



# Local Market Update

April 2019

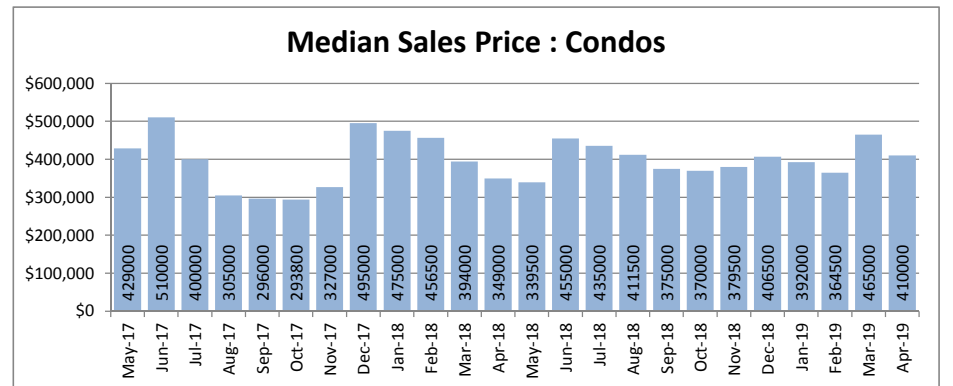
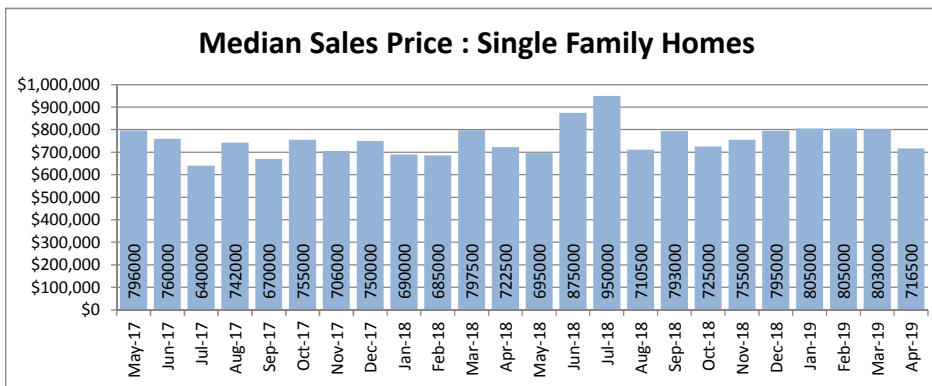
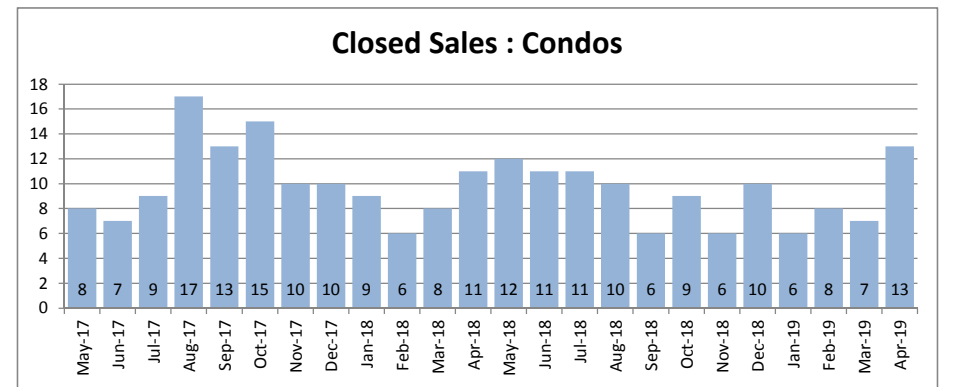
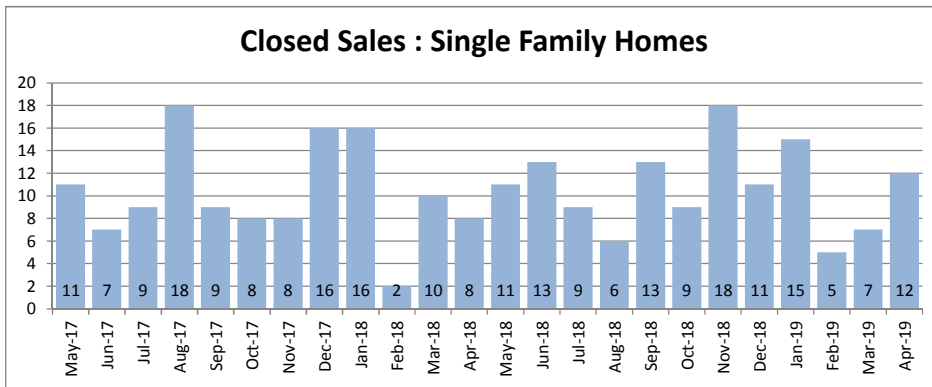


**Kalihi - Palama**  
1-1-2 to 1-1-7

April 2019

Single Family Homes	April			Year to Date		
	2019	2018	Change	2019	2018	Change
New Listings	11	17	-35%	66	60	10%
Closed Sales	12	8	50%	39	36	8%
Median Sales Price	\$716,500	\$722,500	-1%	\$755,000	\$715,000	6%
Percent of Original List Price Received	94.3%	90.4%	4%	96.8%	92.3%	5%
Median Days on Market Until Sale	52	22	136%	19	16	19%
Inventory of Homes for Sale	64	44	45%	-	-	-

Condos	April			Year to Date		
	2019	2018	Change	2019	2018	Change
New Listings	13	11	18%	53	51	4%
Closed Sales	13	11	18%	34	34	0%
Median Sales Price	\$410,000	\$349,000	17%	\$395,500	\$403,000	-2%
Percent of Original List Price Received	98.8%	94.3%	5%	98.3%	98.3%	0%
Median Days on Market Until Sale	51	29	76%	29	35	-17%
Inventory of Homes for Sale	39	32	22%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

# Local Market Update

April 2019

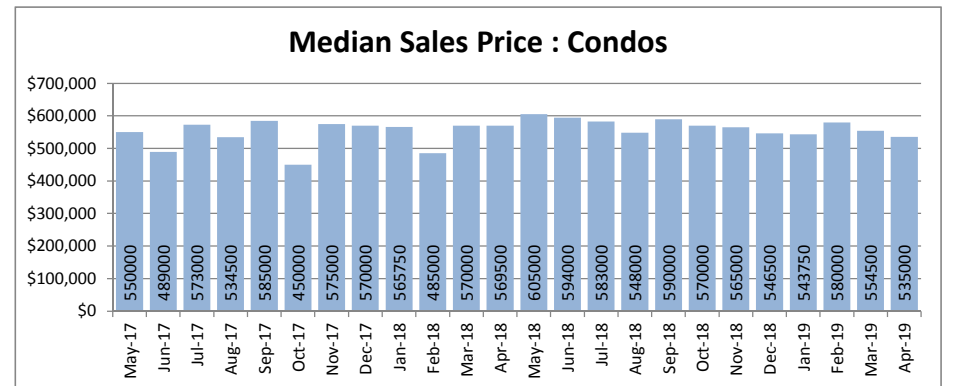
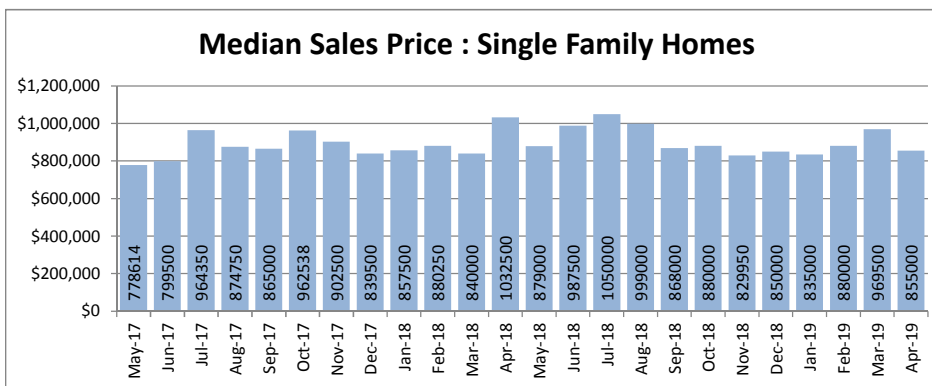
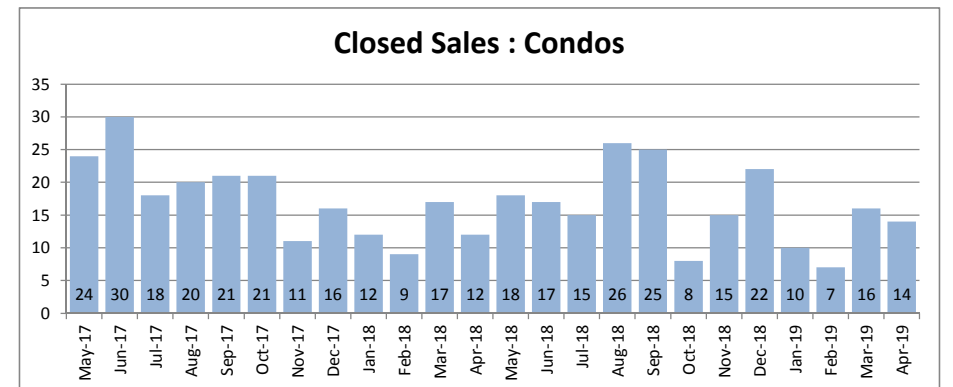
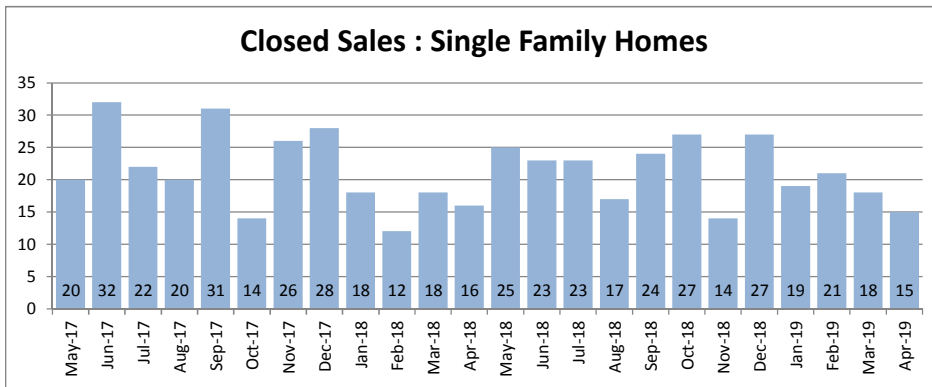


<b>Kaneohe</b>
Selected 1-4-4 to 1-4-7

April 2019

Single Family Homes	April			Year to Date		
	2019	2018	Change	2019	2018	Change
New Listings	35	34	3%	114	106	8%
Closed Sales	15	16	-6%	73	64	14%
Median Sales Price	\$855,000	\$1,032,500	-17%	\$889,000	\$867,500	2%
Percent of Original List Price Received	99.5%	96.6%	3%	98.9%	99.1%	0%
Median Days on Market Until Sale	9	12	-25%	13	13	0%
Inventory of Homes for Sale	88	71	24%	-	-	-

Condos	April			Year to Date		
	2019	2018	Change	2019	2018	Change
New Listings	29	26	12%	110	75	47%
Closed Sales	14	12	17%	47	50	-6%
Median Sales Price	\$535,000	\$569,500	-6%	\$579,000	\$524,500	10%
Percent of Original List Price Received	100.1%	99.8%	0%	99.0%	97.9%	1%
Median Days on Market Until Sale	10	9	11%	15	13	15%
Inventory of Homes for Sale	74	32	131%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

April 2019



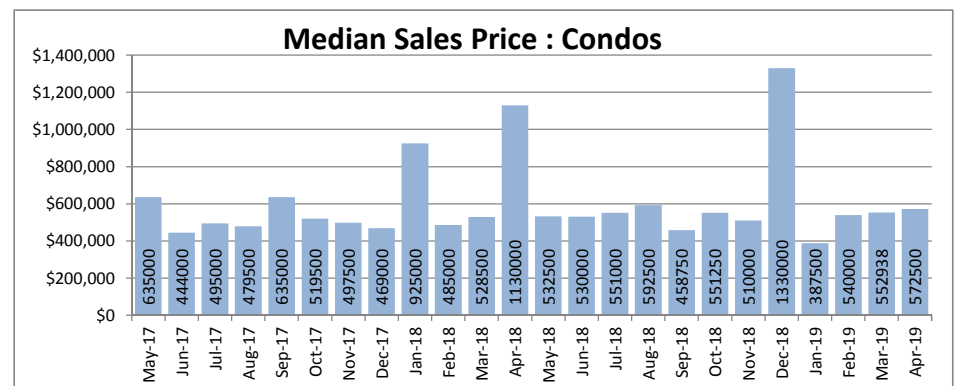
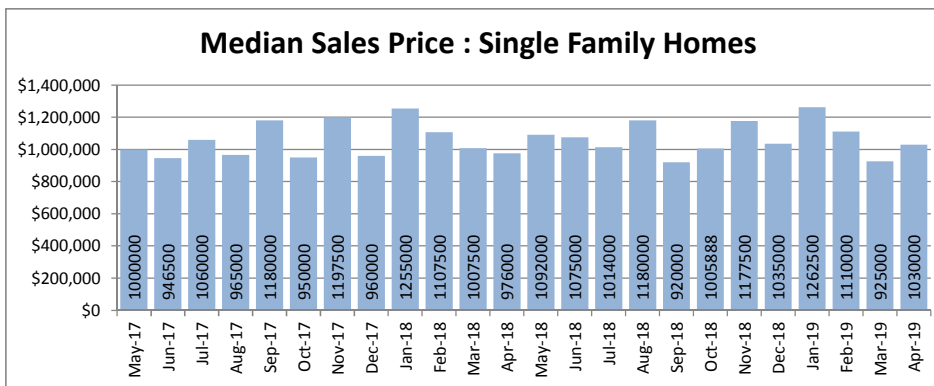
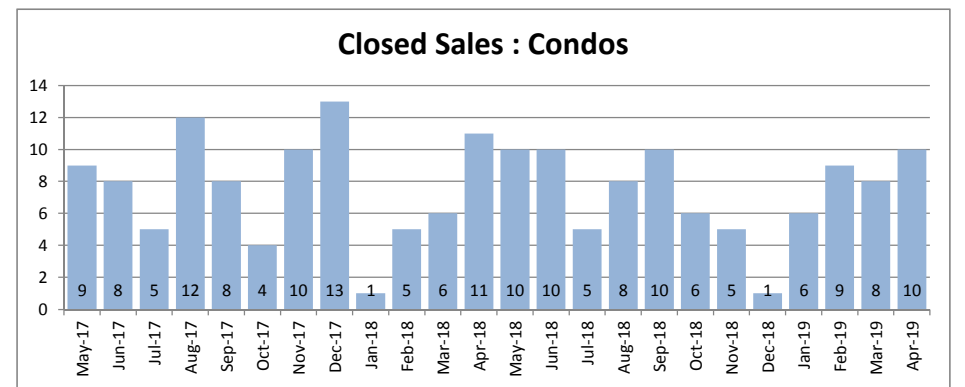
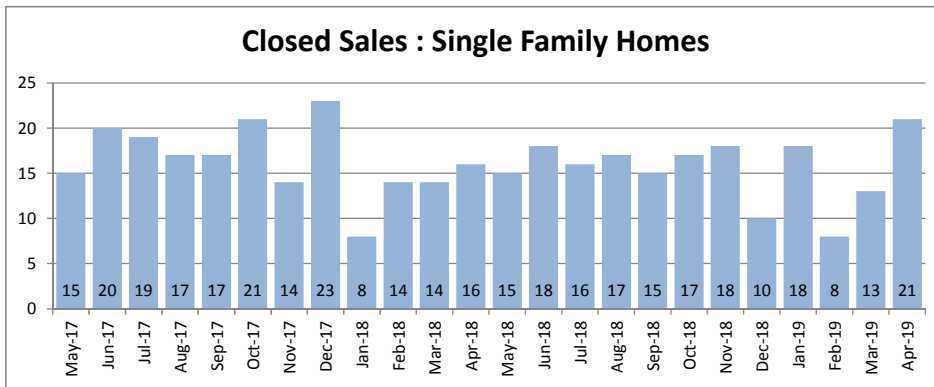
## Kapahulu - Diamond Head

1-3-1 to 1-3-4

April 2019

Single Family Homes	April			Year to Date		
	2019	2018	Change	2019	2018	Change
New Listings	36	29	24%	132	99	33%
Closed Sales	21	16	31%	60	52	15%
Median Sales Price	\$1,030,000	\$976,000	6%	\$1,097,500	\$1,075,000	2%
Percent of Original List Price Received	93.6%	97.9%	-4%	98.0%	95.6%	3%
Median Days on Market Until Sale	42	19	121%	20	28	-29%
Inventory of Homes for Sale	115	78	47%	-	-	-

Condos	April			Year to Date		
	2019	2018	Change	2019	2018	Change
New Listings	14	14	0%	53	57	-7%
Closed Sales	10	11	-9%	33	23	43%
Median Sales Price	\$572,500	\$1,130,000	-49%	\$525,000	\$595,000	-12%
Percent of Original List Price Received	93.2%	94.3%	-1%	97.2%	99.3%	-2%
Median Days on Market Until Sale	45	21	114%	29	19	53%
Inventory of Homes for Sale	55	60	-8%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

April 2019

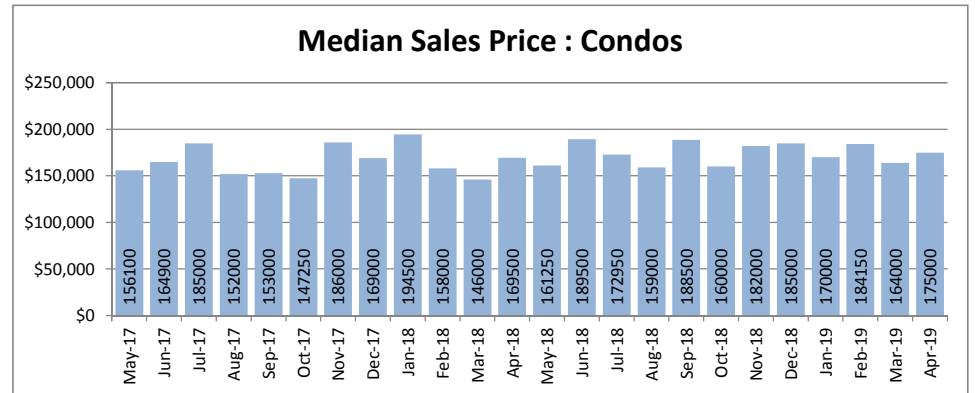
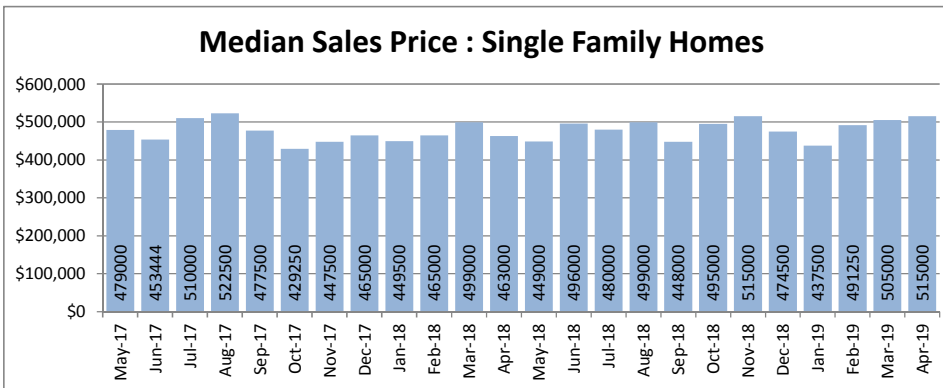
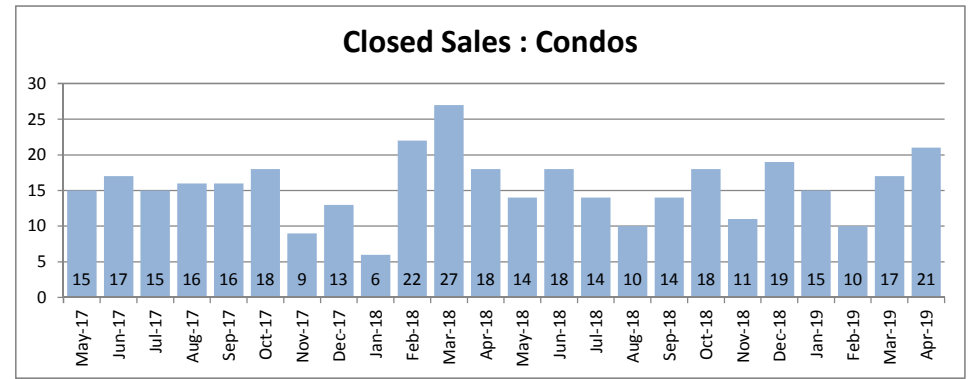
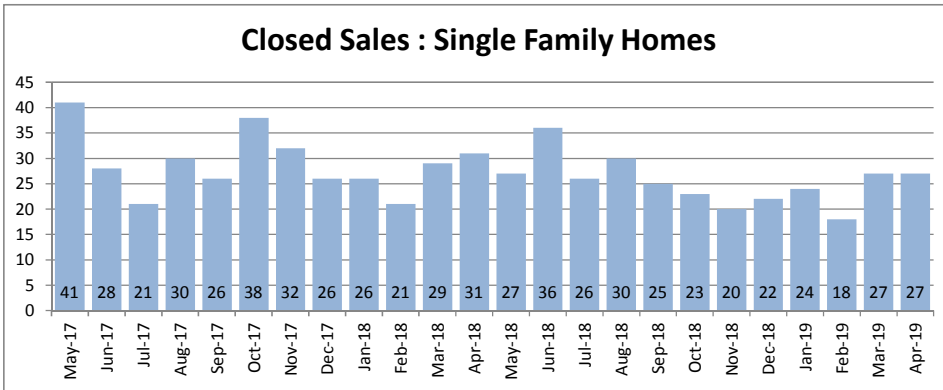


**Makaha - Nanakuli**  
1-8-1 to 1-8-9

April 2019

Single Family Homes	April			Year to Date		
	2019	2018	Change	2019	2018	Change
New Listings	41	54	-24%	163	169	-4%
Closed Sales	27	31	-13%	96	107	-10%
Median Sales Price	\$515,000	\$463,000	11%	\$499,000	\$469,000	6%
Percent of Original List Price Received	97.2%	98.7%	-2%	95.5%	94.7%	1%
Median Days on Market Until Sale	23	21	10%	34	23	48%
Inventory of Homes for Sale	126	122	3%	-	-	-

Condos	April			Year to Date		
	2019	2018	Change	2019	2018	Change
New Listings	17	29	-41%	98	112	-13%
Closed Sales	21	18	17%	63	73	-14%
Median Sales Price	\$175,000	\$169,500	3%	\$174,950	\$160,000	9%
Percent of Original List Price Received	97.8%	96.9%	1%	97.7%	100.0%	-2%
Median Days on Market Until Sale	27	16	69%	31	41	-24%
Inventory of Homes for Sale	71	76	-7%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

April 2019

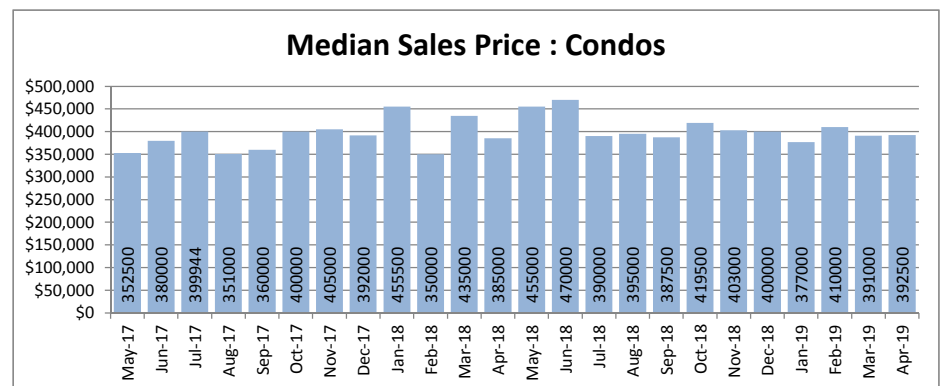
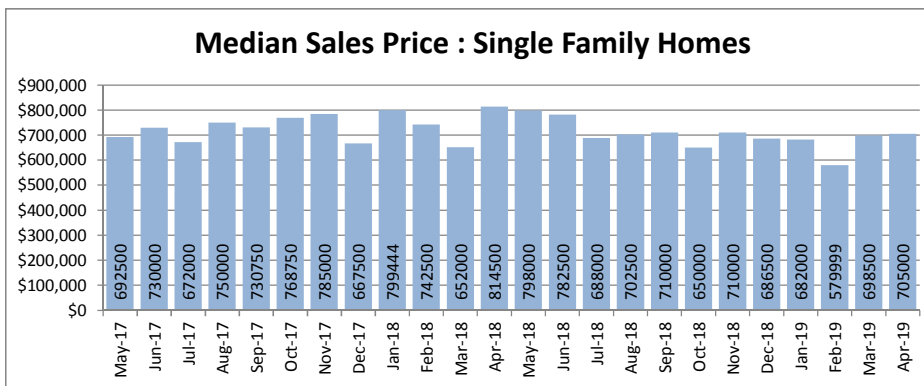
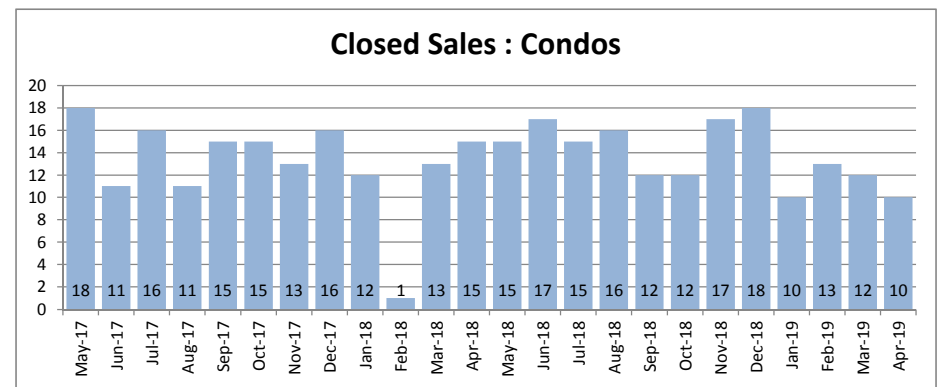
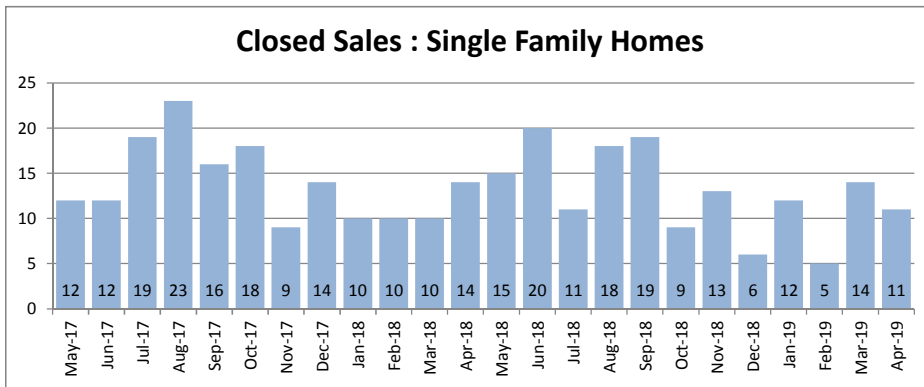


<b>Makakilo</b>
1-9-2 to 1-9-3

April 2019

Single Family Homes	April			Year to Date		
	2019	2018	Change	2019	2018	Change
New Listings	33	26	27%	85	78	9%
Closed Sales	11	14	-21%	42	44	-5%
Median Sales Price	\$705,000	\$814,500	-13%	\$699,000	\$749,000	-7%
Percent of Original List Price Received	100.9%	97.7%	3%	100.3%	100.3%	0%
Median Days on Market Until Sale	16	21	-24%	28	19	47%
Inventory of Homes for Sale	69	51	35%	-	-	-

Condos	April			Year to Date		
	2019	2018	Change	2019	2018	Change
New Listings	17	20	-15%	70	65	8%
Closed Sales	10	15	-33%	45	41	10%
Median Sales Price	\$392,500	\$385,000	2%	\$400,000	\$390,000	3%
Percent of Original List Price Received	99.5%	102.7%	-3%	98.8%	100.3%	-1%
Median Days on Market Until Sale	37	8	363%	26	10	160%
Inventory of Homes for Sale	44	35	26%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

April 2019

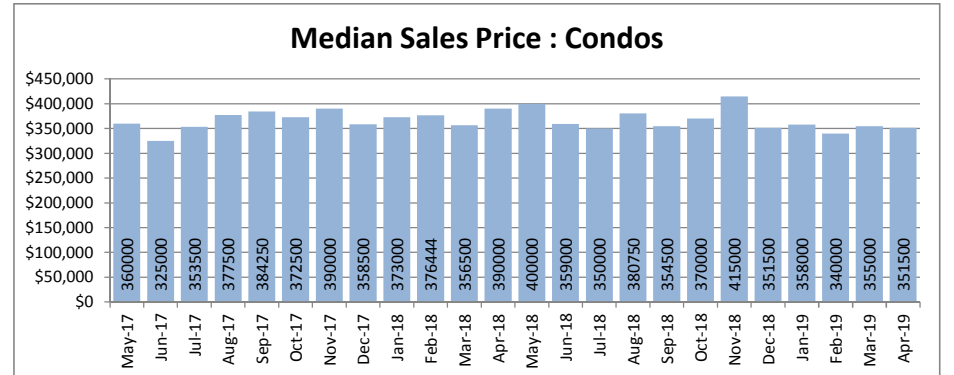
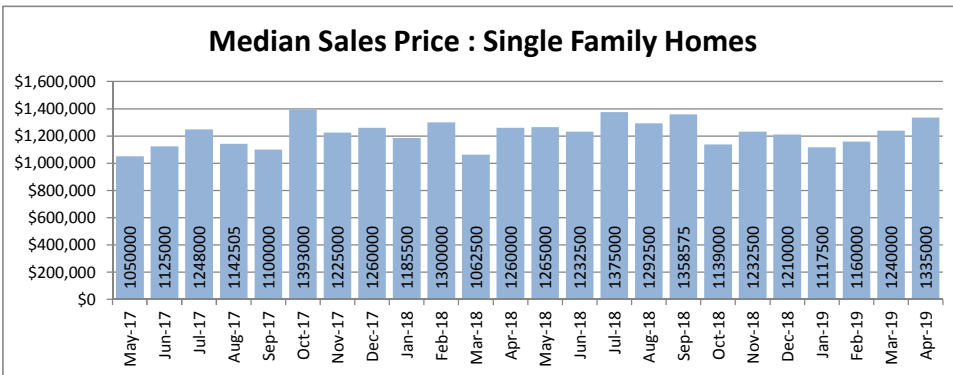
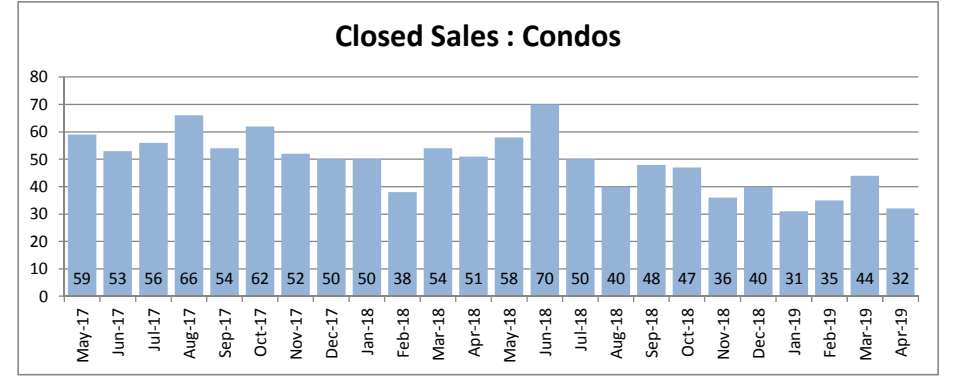
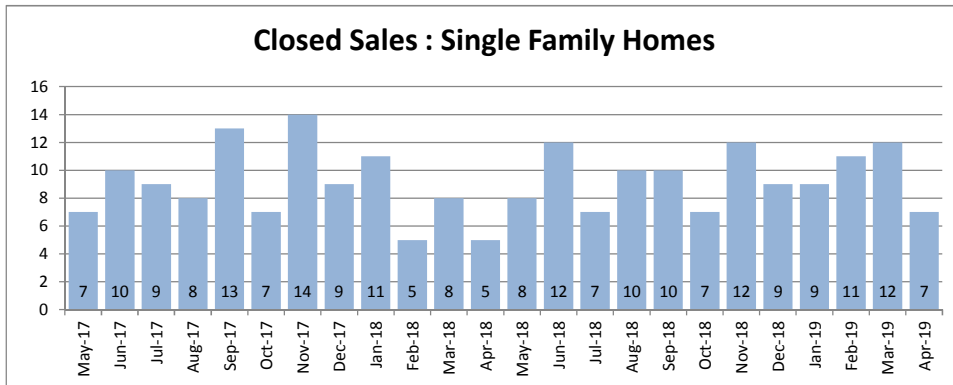


**Makiki - Moiliili**  
1-2-4 to 1-2-9 (except 1-2-6)

April 2019

Single Family Homes	April			Year to Date		
	2019	2018	Change	2019	2018	Change
New Listings	17	13	31%	72	50	44%
Closed Sales	7	5	40%	39	29	34%
Median Sales Price	\$1,335,000	\$1,260,000	6%	\$1,160,000	\$1,176,500	-1%
Percent of Original List Price Received	102.7%	95.0%	8%	92.2%	93.1%	-1%
Median Days on Market Until Sale	36	10	260%	34	31	10%
Inventory of Homes for Sale	68	45	51%	-	-	-

Condos	April			Year to Date		
	2019	2018	Change	2019	2018	Change
New Listings	66	68	-3%	285	275	4%
Closed Sales	32	51	-37%	142	193	-26%
Median Sales Price	\$351,500	\$390,000	-10%	\$355,000	\$380,000	-7%
Percent of Original List Price Received	97.6%	99.0%	-1%	98.6%	97.7%	1%
Median Days on Market Until Sale	37	15	147%	30	18	67%
Inventory of Homes for Sale	232	168	38%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

April 2019

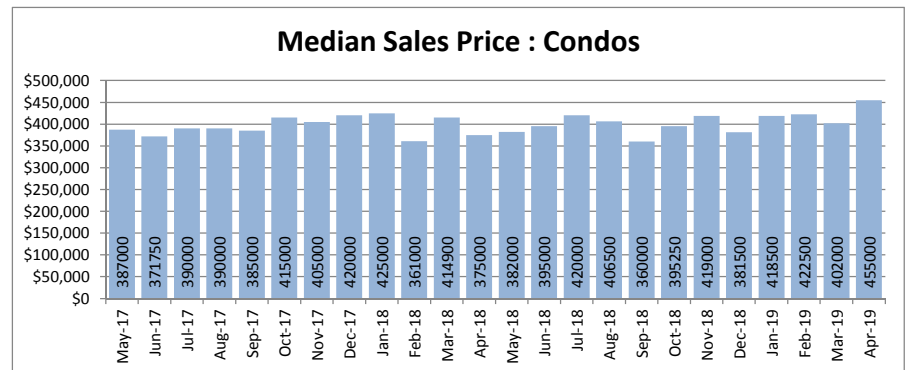
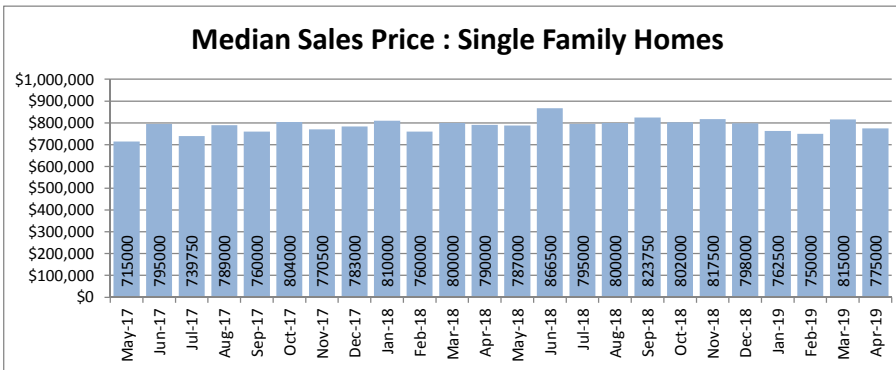
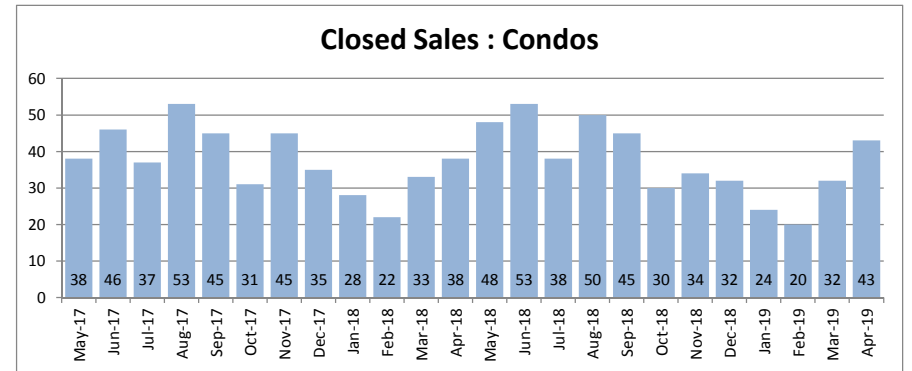
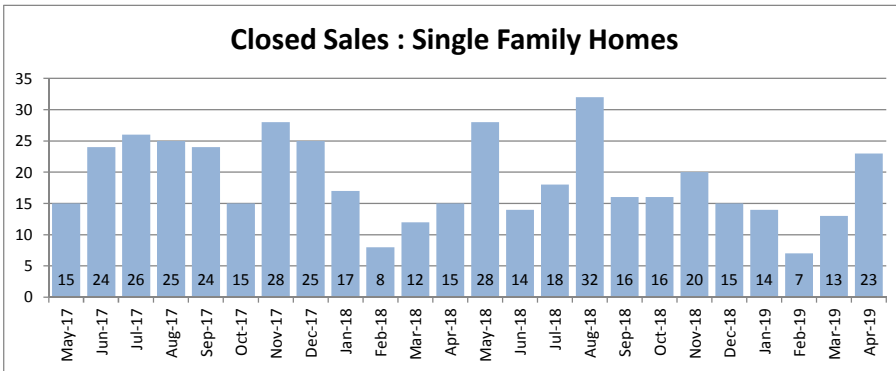


<b>Mililani</b>
Selected 1-9-4 to 1-9-5

April 2019

Single Family Homes	April			Year to Date		
	2019	2018	Change	2019	2018	Change
New Listings	27	25	8%	114	84	36%
Closed Sales	23	15	53%	57	52	10%
Median Sales Price	\$775,000	\$790,000	-2%	\$770,000	\$791,000	-3%
Percent of Original List Price Received	100.0%	98.9%	1%	98.7%	99.0%	0%
Median Days on Market Until Sale	34	9	278%	21	14	50%
Inventory of Homes for Sale	83	37	124%	-	-	-

Condos	April			Year to Date		
	2019	2018	Change	2019	2018	Change
New Listings	56	62	-10%	170	206	-17%
Closed Sales	43	38	13%	119	121	-2%
Median Sales Price	\$455,000	\$375,000*	21%	\$425,000	\$390,000	9%
Percent of Original List Price Received	99.7%	100.0%*	0%	99.2%	100.0%	-1%
Median Days on Market Until Sale	29	11*	164%	25	11	127%
Inventory of Homes for Sale	94	94	0%	-	-	-



\* = revised from previous report

SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

April 2019

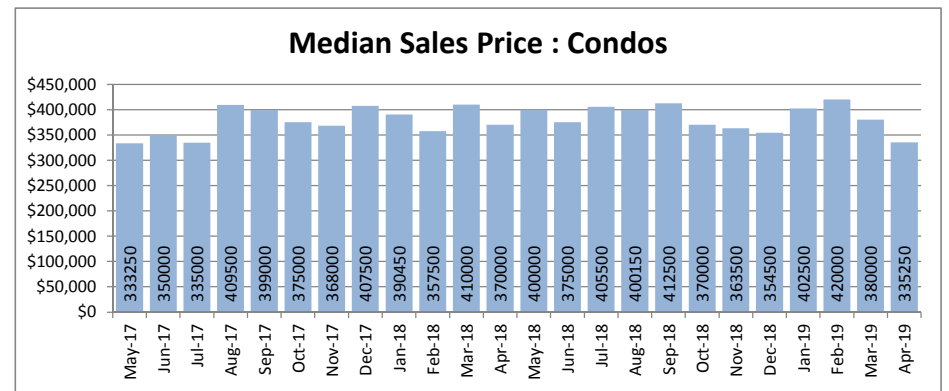
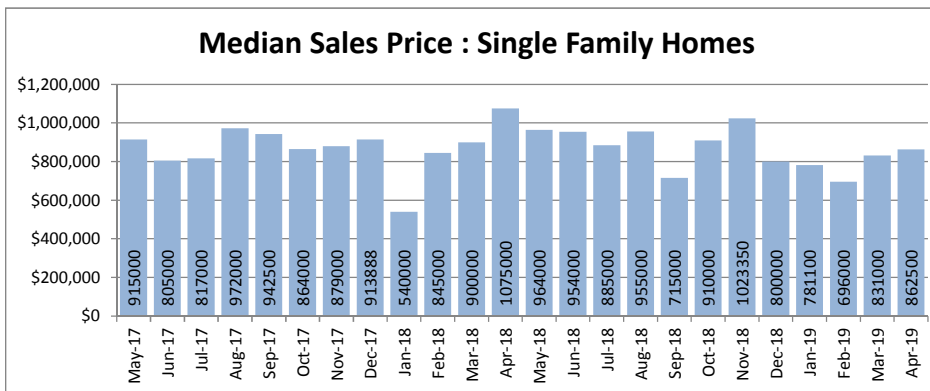
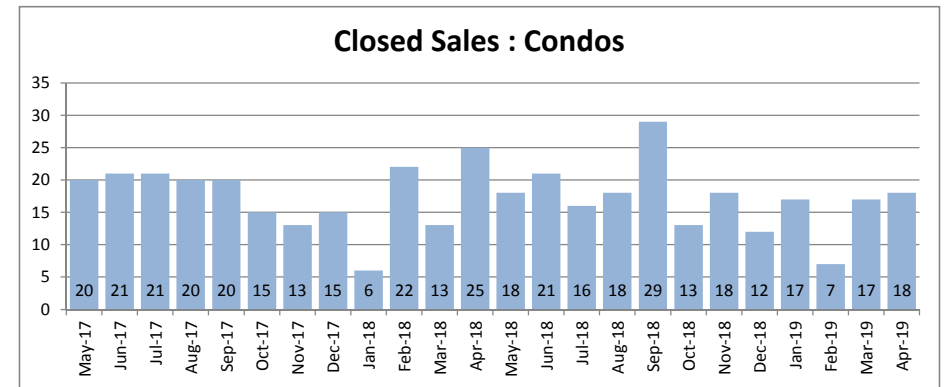
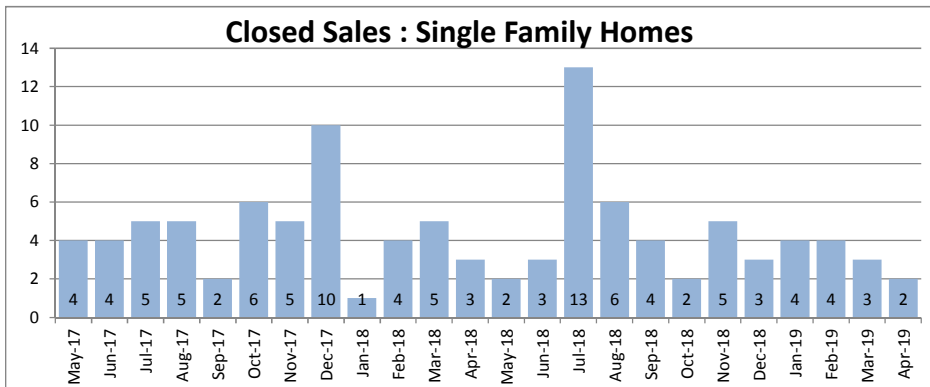


**Moanalua - Salt Lake**  
1-1-1

April 2019

Single Family Homes	April			Year to Date		
	2019	2018	Change	2019	2018	Change
New Listings	3	7	-57%	12	22	-45%
Closed Sales	2	3	-33%	13	13	0%
Median Sales Price	\$862,500	\$1,075,000	-20%	\$763,200	\$900,000	-15%
Percent of Original List Price Received	99.5%	97.7%	2%	90.0%	100.0%	-10%
Median Days on Market Until Sale	29	12	142%	37	9	311%
Inventory of Homes for Sale	10	14	-29%	-	-	-

Condos	April			Year to Date		
	2019	2018	Change	2019	2018	Change
New Listings	29	34	-15%	103	95	8%
Closed Sales	18	25	-28%	59	66	-11%
Median Sales Price	\$335,250	\$370,000	-9%	\$392,000	\$380,000	3%
Percent of Original List Price Received	95.8%	97.9%	-2%	98.2%	97.4%	1%
Median Days on Market Until Sale	24	30	-20%	20	10	100%
Inventory of Homes for Sale	66	53	25%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.



# Local Market Update

April 2019

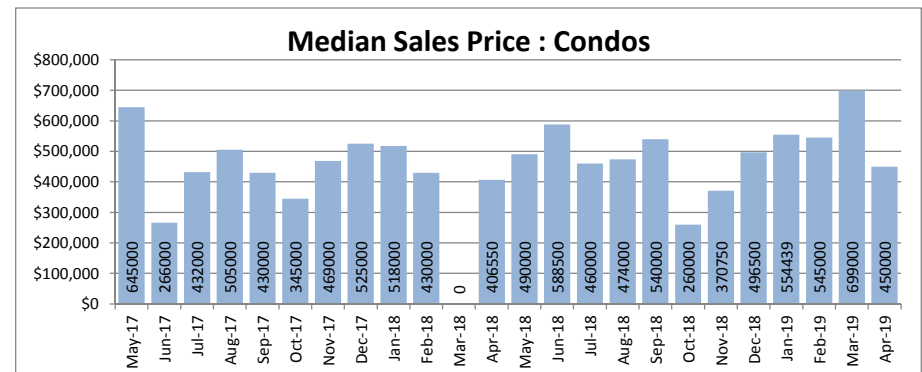
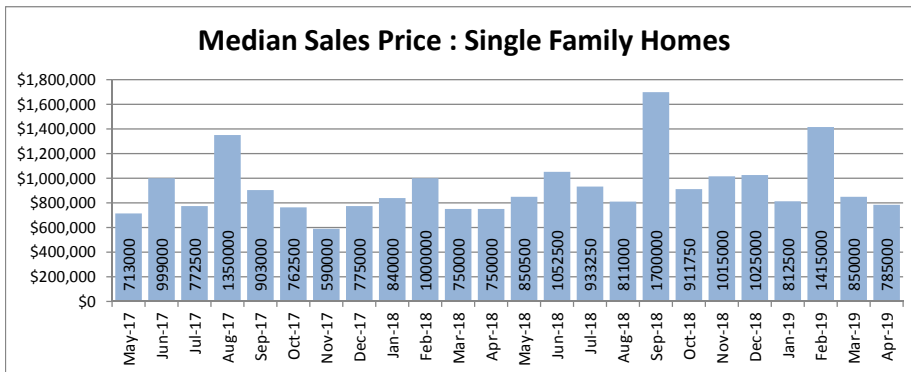
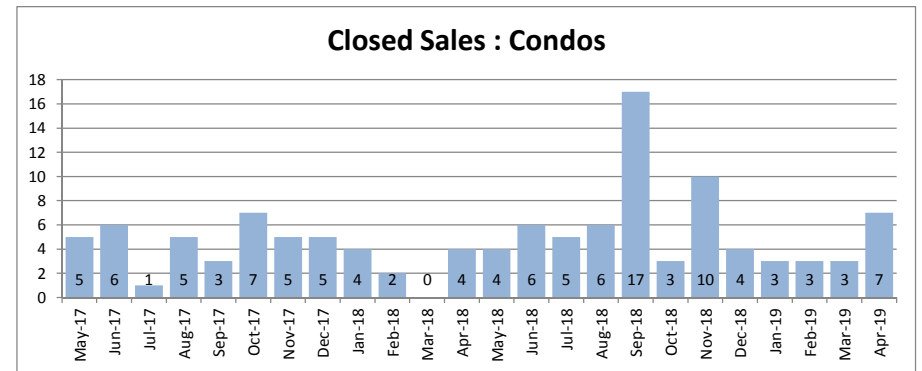
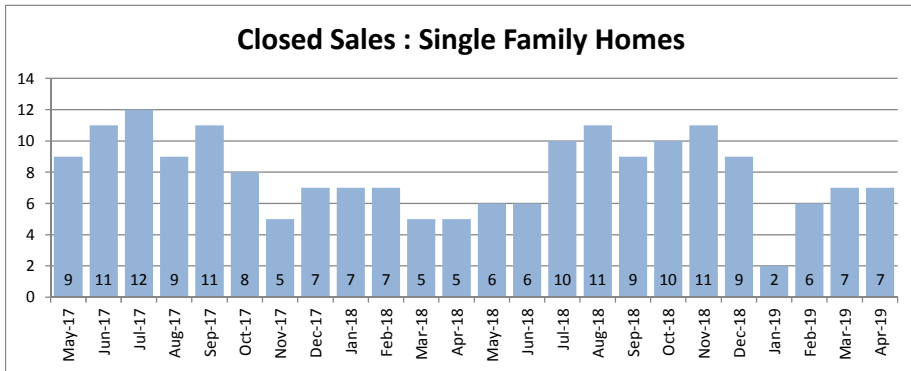


<b>North Shore</b>
1-5-6 to 1-6-9

April 2019

Single Family Homes	April			Year to Date		
	2019	2018	Change	2019	2018	Change
New Listings	14	22	-36%	68	50	36%
Closed Sales	7	5	40%	22	24	-8%
Median Sales Price	\$785,000	\$750,000	5%	\$894,000	\$821,500	9%
Percent of Original List Price Received	98.2%	94.9%	3%	91.7%	97.0%	-5%
Median Days on Market Until Sale	39	69	-43%	21	21	0%
Inventory of Homes for Sale	65	53	23%	-	-	-

Condos	April			Year to Date		
	2019	2018	Change	2019	2018	Change
New Listings	11	13	-15%	31	26	19%
Closed Sales	7	4	75%	16	10	60%
Median Sales Price	\$450,000	\$406,550	11%	\$529,000	\$442,050	20%
Percent of Original List Price Received	98.0%	109.0%	-10%	97.0%	106.8%	-9%
Median Days on Market Until Sale	6	9	-33%	18	9	100%
Inventory of Homes for Sale	25	22	14%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

April 2019

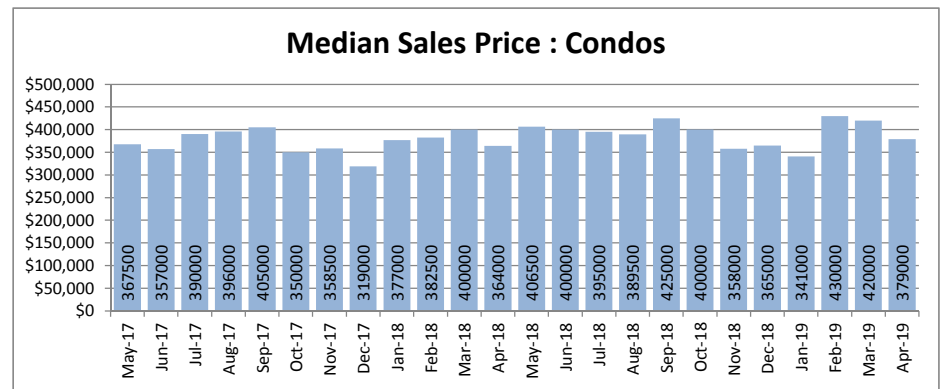
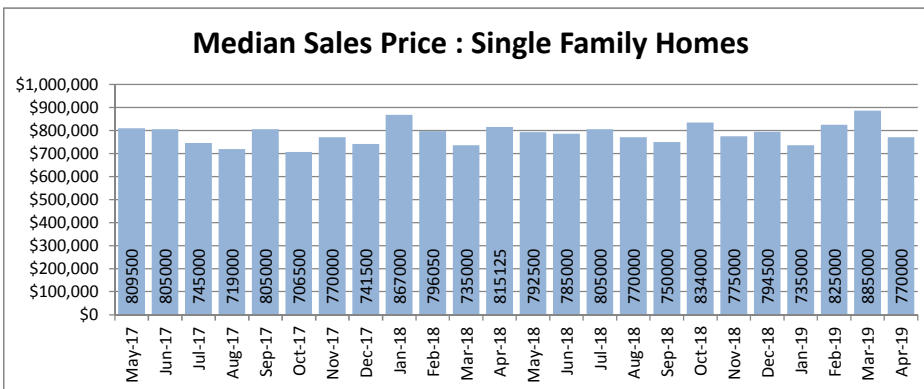
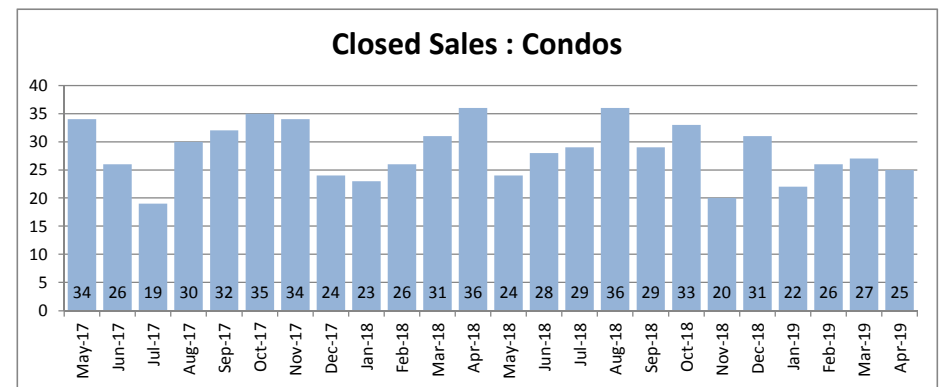
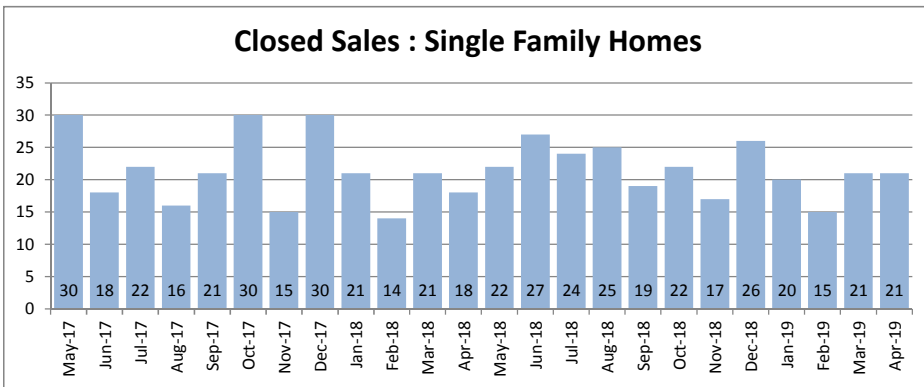


**Pearl City - Aiea**  
1-9-6 to 1-9-9

April 2019

Single Family Homes	April			Year to Date		
	2019	2018	Change	2019	2018	Change
New Listings	30	23	30%	112	97	15%
Closed Sales	21	18	17%	77	74	4%
Median Sales Price	\$770,000	\$815,125	-6%	\$799,500	\$793,175	1%
Percent of Original List Price Received	97.8%	95.3%	3%	96.7%	99.1%	-2%
Median Days on Market Until Sale	11	13	-15%	15	16	-6%
Inventory of Homes for Sale	82	51	61%	-	-	-

Condos	April			Year to Date		
	2019	2018	Change	2019	2018	Change
New Listings	37	34	9%	148	158	-6%
Closed Sales	25	36	-31%	100	116	-14%
Median Sales Price	\$379,000	\$364,000	4%	\$390,000	\$381,000	2%
Percent of Original List Price Received	95.2%	97.1%	-2%	96.3%	99.3%	-3%
Median Days on Market Until Sale	11	8	38%	18	12	50%
Inventory of Homes for Sale	95	96	-1%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

April 2019

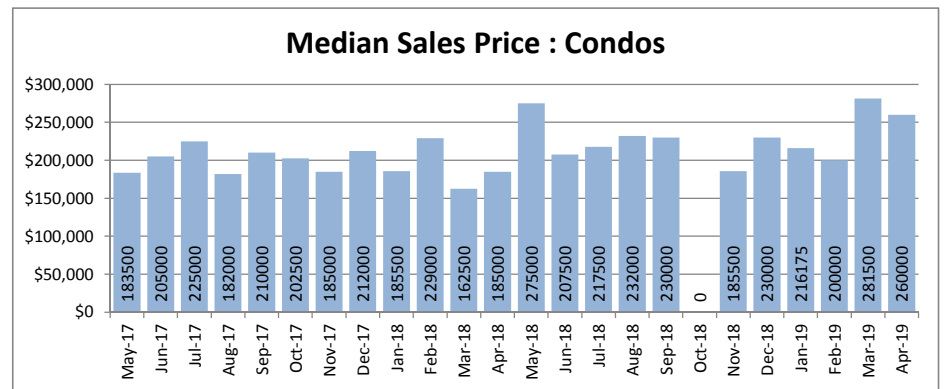
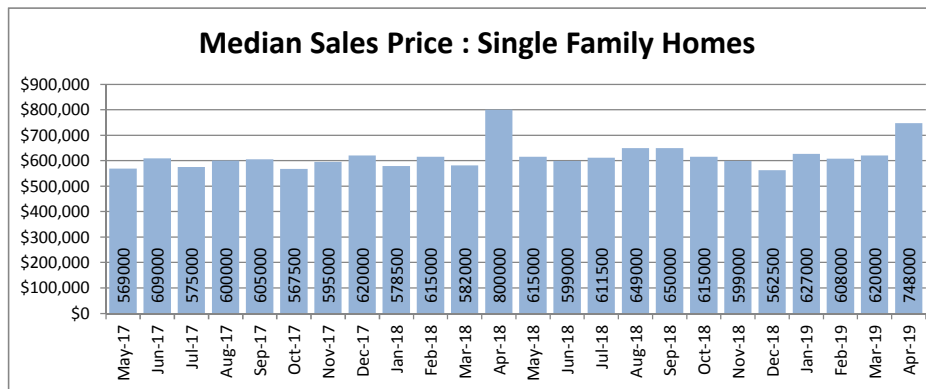
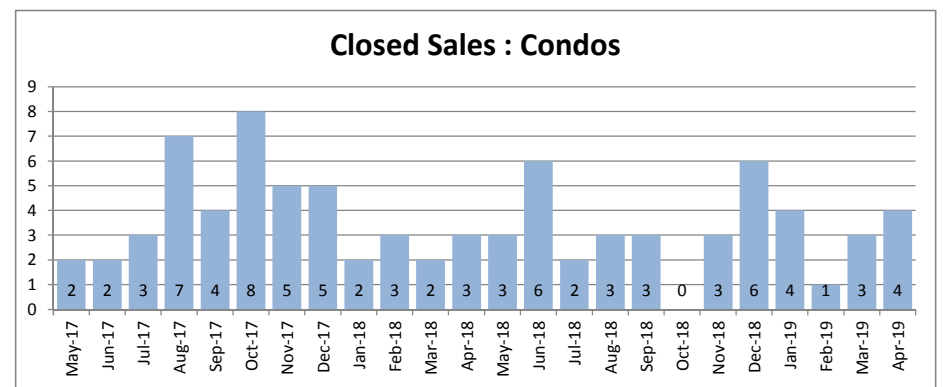
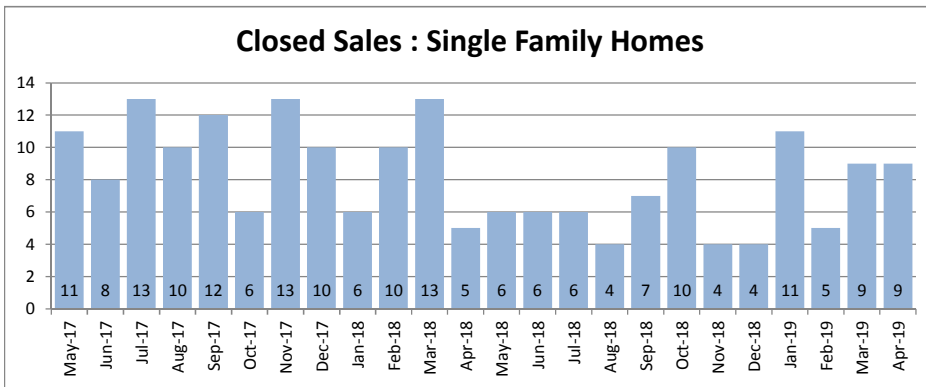


<b>Wahiawa</b>
1-7-1 to 1-7-7

April 2019

Single Family Homes	April			Year to Date		
	2019	2018	Change	2019	2018	Change
New Listings	12	10	20%	33	43	-23%
Closed Sales	9	5	80%	34	34	0%
Median Sales Price	\$748,000	\$800,000	-7%	\$650,000	\$611,000	6%
Percent of Original List Price Received	99.9%	92.5%	8%	100.8%	101.1%	0%
Median Days on Market Until Sale	34	38	-11%	25	13	92%
Inventory of Homes for Sale	23	23	0%	-	-	-

Condos	April			Year to Date		
	2019	2018	Change	2019	2018	Change
New Listings	5	4	25%	17	18	-6%
Closed Sales	4	3	33%	12	10	20%
Median Sales Price	\$260,000	\$185,000	41%	\$245,000	\$200,000	23%
Percent of Original List Price Received	95.6%	100.0%	-4%	97.0%	100.5%	-3%
Median Days on Market Until Sale	36	12	200%	19	12	58%
Inventory of Homes for Sale	12	10	20%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

## April 2019

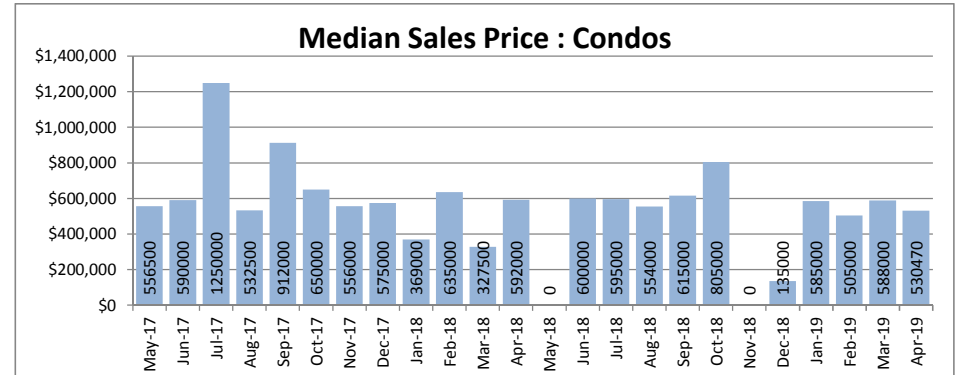
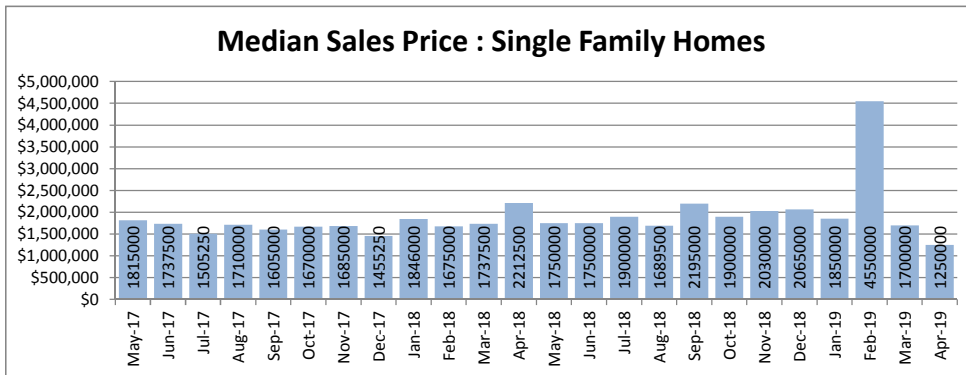
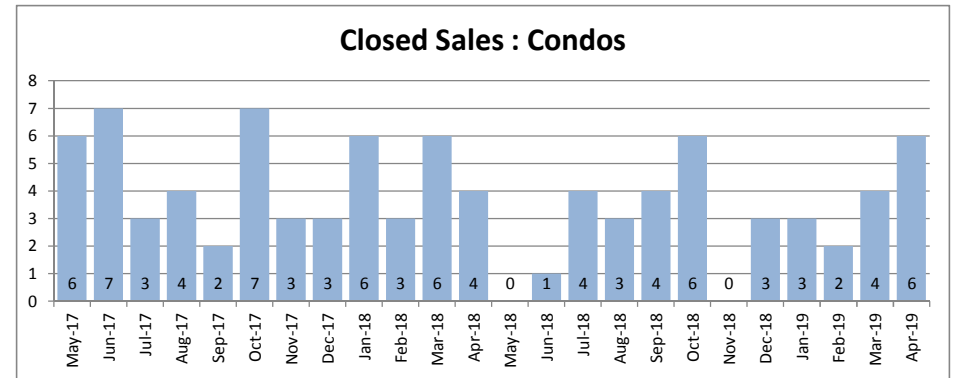
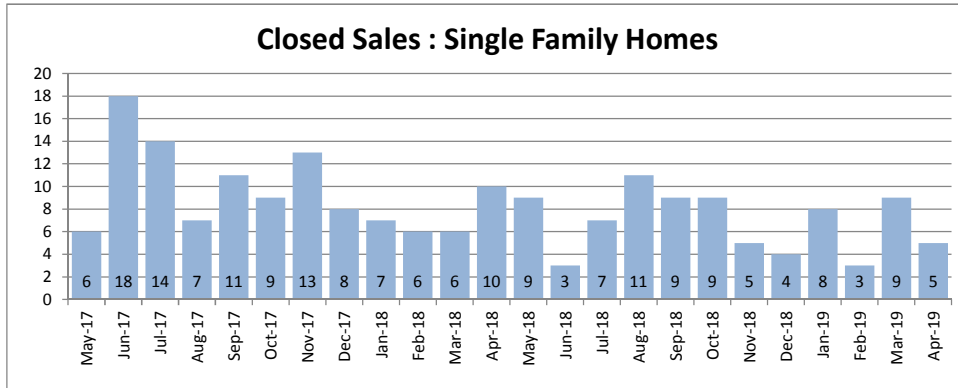


**Waialae - Kahala**  
1-3-5

April 2019

Single Family Homes	April			Year to Date		
	2019	2018	Change	2019	2018	Change
New Listings	15	14	7%	61	60	2%
Closed Sales	5	10	-50%	25	29	-14%
Median Sales Price	\$1,250,000	\$2,212,500	-44%	\$1,750,000	\$1,850,000	-5%
Percent of Original List Price Received	81.4%	96.3%	-15%	95.9%	102.8%	-7%
Median Days on Market Until Sale	57	12	375%	78	44	77%
Inventory of Homes for Sale	67	61	10%	-	-	-

Condos	April			Year to Date		
	2019	2018	Change	2019	2018	Change
New Listings	10	5	100%	23	15	53%
Closed Sales	6	4	50%	15	19	-21%
Median Sales Price	\$530,470	\$592,000	-10%	\$570,000	\$550,000	4%
Percent of Original List Price Received	93.5%	100.8%	-7%	95.8%	100.2%	-4%
Median Days on Market Until Sale	44	7	529%	20	27	-26%
Inventory of Homes for Sale	26	20	30%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

April 2019

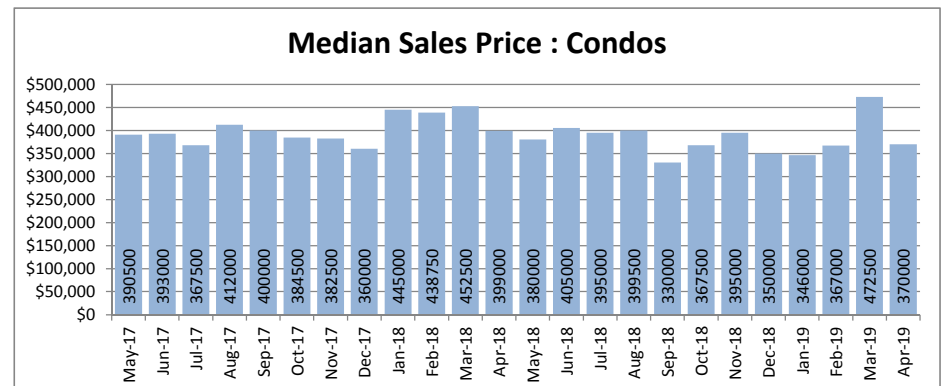
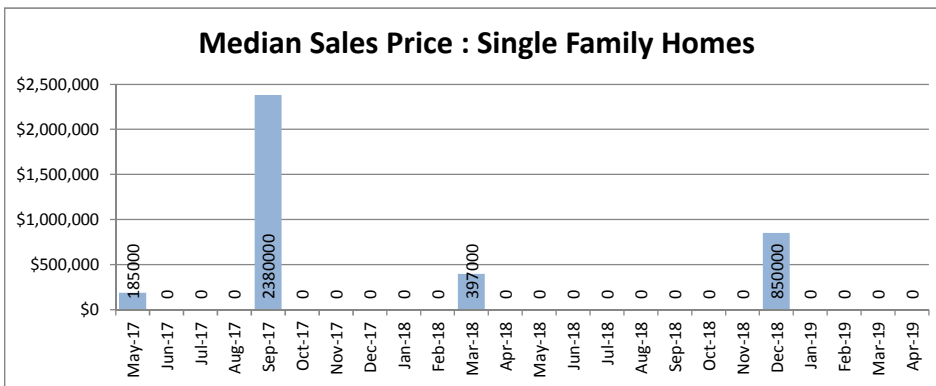
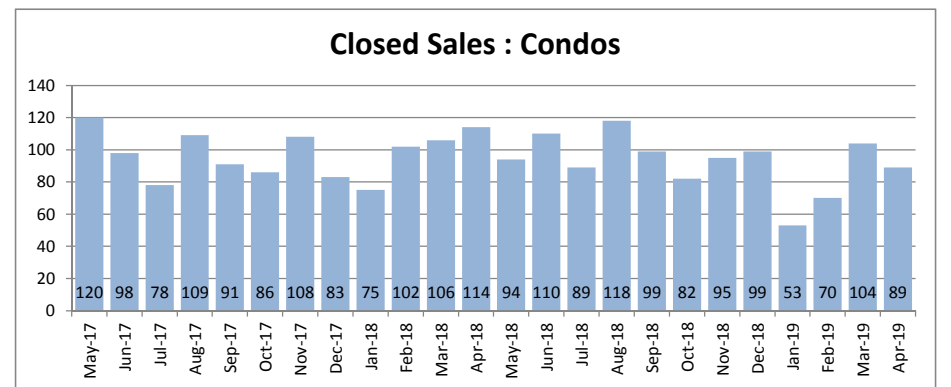
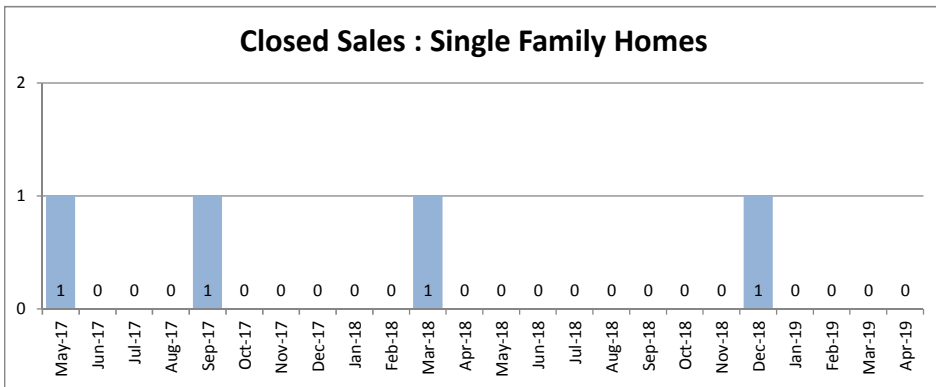


<b>Waikiki</b>
1-2-6

April 2019

Single Family Homes	April			Year to Date		
	2019	2018	Change	2019	2018	Change
New Listings	0	0	-	1	3	-67%
Closed Sales	0	0	-	0	1	-
Median Sales Price	\$0	\$0	-	\$0	\$397,000	-
Percent of Original List Price Received	0.0%	0.0%	-	0.0%	94.5%	-
Median Days on Market Until Sale	0	0	-	0	0	-
Inventory of Homes for Sale	1	1	0%	-	-	-

Condos	April			Year to Date		
	2019	2018	Change	2019	2018	Change
New Listings	154	169	-9%	685	686	0%
Closed Sales	89	114	-22%	316	397	-20%
Median Sales Price	\$370,000	\$399,000	-7%	\$397,500	\$437,500	-9%
Percent of Original List Price Received	94.9%	95.6%	-1%	99.4%	97.3%	2%
Median Days on Market Until Sale	44	35	26%	34	32	6%
Inventory of Homes for Sale	682	623	9%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

April 2019

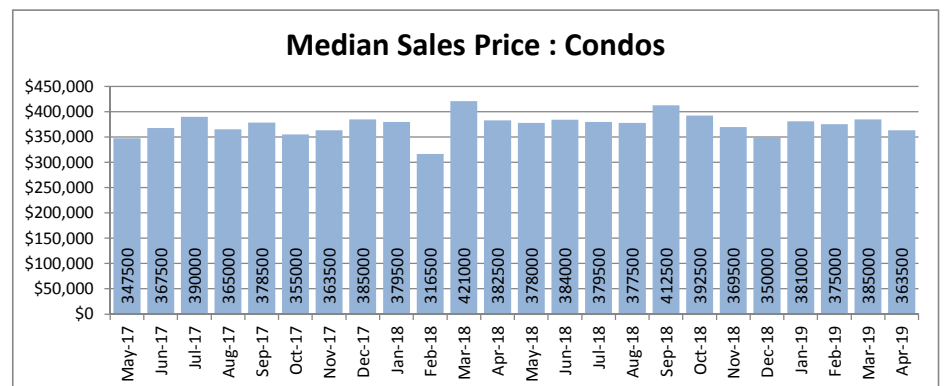
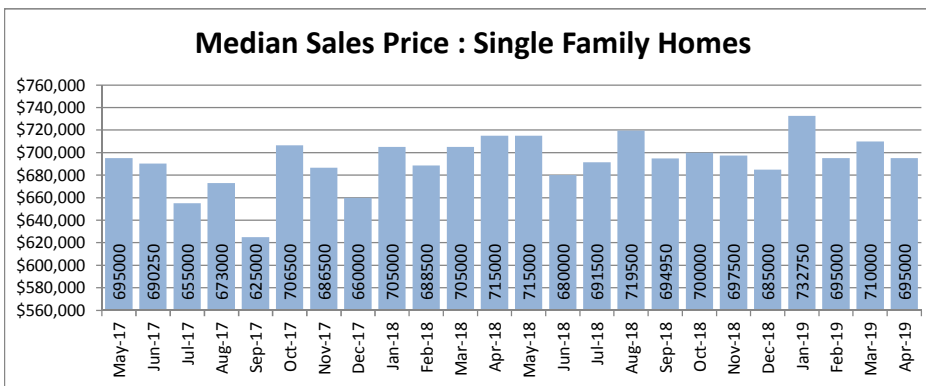
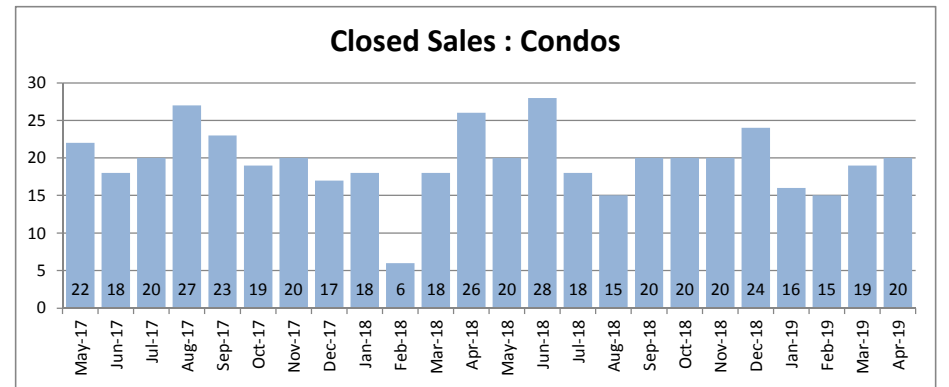
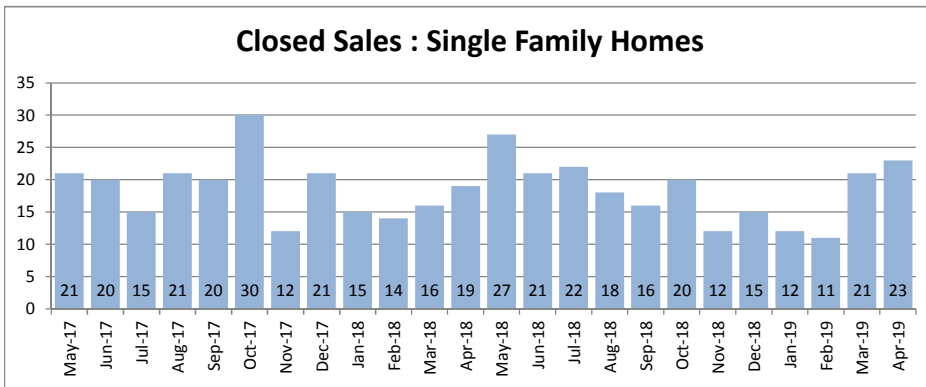


<b>Waipahu</b>
1-9-4

April 2019

Single Family Homes	April			Year to Date		
	2019	2018	Change	2019	2018	Change
New Listings	27	21	29%	101	96	5%
Closed Sales	23	19	21%	67	64	5%
Median Sales Price	\$695,000	\$715,000	-3%	\$710,000	\$699,000	2%
Percent of Original List Price Received	99.3%	99.3%	0%	98.5%	97.1%	1%
Median Days on Market Until Sale	20	16	25%	22	16	38%
Inventory of Homes for Sale	70	46	52%	-	-	-

Condos	April			Year to Date		
	2019	2018	Change	2019	2018	Change
New Listings	28	27	4%	113	99	14%
Closed Sales	20	26	-23%	70	68	3%
Median Sales Price	\$363,500	\$382,500	-5%	\$375,000	\$382,500	-2%
Percent of Original List Price Received	101.7%	99.0%	3%	98.9%	101.1%	-2%
Median Days on Market Until Sale	11	16	-31%	12	10	20%
Inventory of Homes for Sale	66	55	20%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

# Local Market Update

April 2019

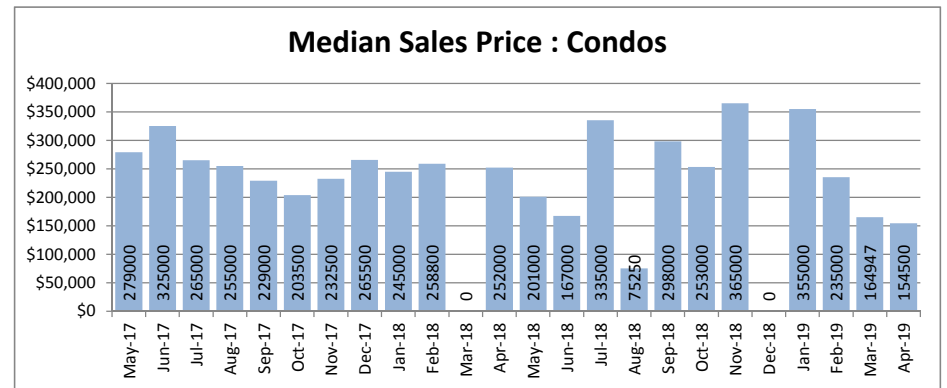
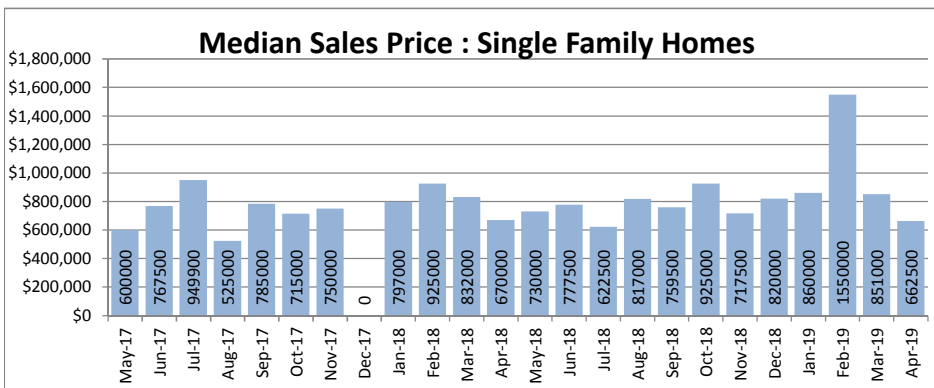
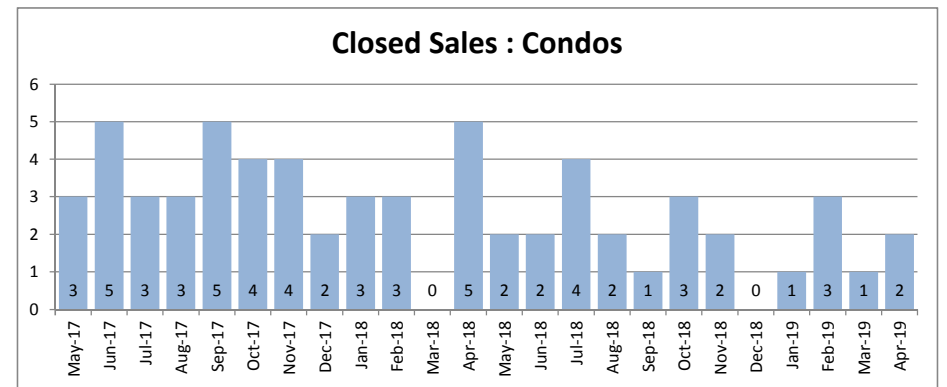
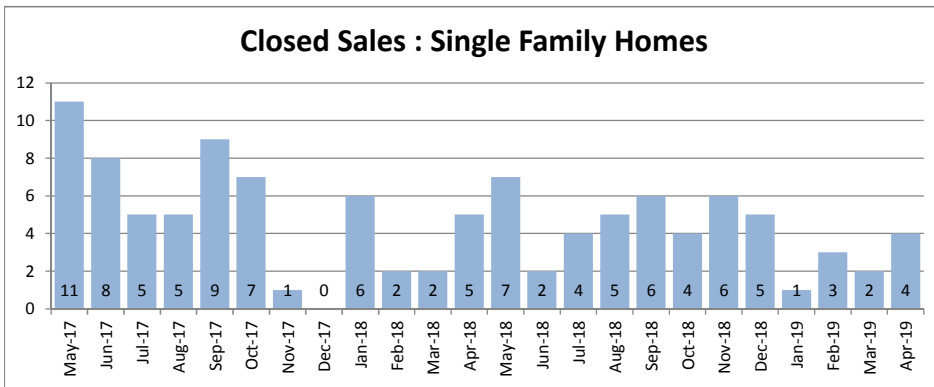
**Windward Coast**  
1-4-8 to 1-5-5



April 2019

Single Family Homes	April			Year to Date		
	2019	2018	Change	2019	2018	Change
New Listings	15	5	200%	48	29	66%
Closed Sales	4	5	-20%	10	15	-33%
Median Sales Price	\$662,500	\$670,000	-1%	\$781,000	\$799,000	-2%
Percent of Original List Price Received	98.2%	92.4%	6%	94.7%	94.0%	1%
Median Days on Market Until Sale	18	64	-72%	18	39	-54%
Inventory of Homes for Sale	51	35	46%	-	-	-

Condos	April			Year to Date		
	2019	2018	Change	2019	2018	Change
New Listings	4	2	100%	8	13	-38%
Closed Sales	2	5	-60%	7	11	-36%
Median Sales Price	\$154,500	\$252,000	-39%	\$235,000	\$252,000	-7%
Percent of Original List Price Received	82.6%	97.3%	-15%	94.0%	97.3%	-3%
Median Days on Market Until Sale	111	96	16%	74	36	106%
Inventory of Homes for Sale	17	15	13%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Single Family Solds - April 2019 vs 2018 (Based on region and neighborhood groupings as listed in MLS) - Page 1 of 4

Central Region	2018 Median	2019 Median	+/-	+/-	2018 Sold	2019 Sold	+/-	+/-
LAUNANI VALLEY	\$ 740,000	\$ 670,000	-9.5%	-\$70,000	1	1	0.0%	0
MILLILANI AREA	\$ 786,000	\$ 790,000	0.5%	\$4,000	8	11	37.5%	3
MILLILANI MAUKA	\$ 870,000	\$ 795,000	-8.6%	-\$75,000	4	9	125.0%	5
WAHIAWA AREA	\$ 819,750	\$ 670,000	-18.3%	-\$149,750	2	3	50.0%	1
WAHIAWA HEIGHTS	\$ 876,500	\$ 748,500	-14.6%	-\$128,000	2	6	200.0%	4
WAIPIO ACRES/WAIKALANI WOOD	\$ 717,500	\$ 662,500	-7.7%	-\$55,000	2	2	0.0%	0
WHITMORE VILLAGE	\$ 479,000	-	-	-	1	-	-	-
<b>Central Region</b>	<b>\$ 791,000</b>	<b>\$ 762,500</b>	<b>-3.6%</b>	<b>-\$28,500</b>	<b>20</b>	<b>32</b>	<b>60.0%</b>	<b>12</b>

Diamond Hd Region	2018 Median	2019 Median	+/-	+/-	2018 Sold	2019 Sold	+/-	+/-
AINA HAINA AREA	\$ 1,367,000	\$ 1,115,000	-18.4%	-\$252,000	2	3	50.0%	1
DIAMOND HEAD	\$ 555,000	\$ 2,420,000	336.0%	\$1,865,000	1	3	200.0%	2
HAWAII LOA RIDGE	\$ 2,380,000	\$ 1,630,000	-31.5%	-\$750,000	2	1	-50.0%	-1
KAHALA AREA	\$ 2,937,500	\$ 5,600,000	90.6%	\$2,662,500	2	1	-50.0%	-1
KAHALA-BLACK POINT	\$ 2,500,000	-	-	-	1	-	-	-
KAIMUKI	\$ 1,046,000	\$ 904,000	-13.6%	-\$142,000	4	4	0.0%	0
KAPAHULU	\$ 1,270,000	\$ 915,000	-28.0%	-\$355,000	4	4	0.0%	0
KULIOUOU	-	\$ 910,000	-	-	-	1	-	-
NIU VALLEY	\$ 1,388,000	\$ 1,525,000	9.9%	\$137,000	1	1	0.0%	0
PAIKO LAGOON	\$ 5,800,000	-	-	-	1	-	-	-
PALOLO	\$ 792,500	\$ 962,500	21.5%	\$170,000	2	4	100.0%	2
ST. LOUIS	\$ 1,025,000	\$ 904,750	-11.7%	-\$120,250	2	2	0.0%	0
WAIALAE G/C	\$ 4,095,000	-	-	-	1	-	-	-
WAIALAE IKI	\$ 1,865,000	\$ 1,500,000	-19.6%	-\$365,000	3	2	-33.3%	-1
WAIALAE NUI RDGE	\$ 1,075,000	\$ 1,200,000	11.6%	\$125,000	1	1	0.0%	0
WAIALAE NUI VLY	\$ 1,004,000	-	-	-	1	-	-	-
WAIALAE NUI-LWR	-	\$ 915,000	-	-	-	1	-	-
WAILUPE BCH	\$ 3,200,000	-	-	-	1	-	-	-
WILHELMINA	\$ 1,300,000	\$ 1,237,500	-4.8%	-\$62,500	3	4	33.3%	1
<b>Diamond Hd Region</b>	<b>\$ 1,344,000</b>	<b>\$ 1,100,000</b>	<b>-18.2%</b>	<b>-\$244,000</b>	<b>32</b>	<b>32</b>	<b>0.0%</b>	<b>0</b>

Ewa Plain Region	2018 Median	2019 Median	+/-	+/-	2018 Sold	2019 Sold	+/-	+/-
EWA BEACH	\$ 562,500	\$ 599,000	6.5%	\$36,500	6	6	0.0%	0
EWA GEN CORTEBELLA	\$ 542,000	\$ 540,000	-0.4%	-\$2,000	2	1	-50.0%	-1
EWA GEN HALEAKEA	\$ 937,500	\$ 698,250	-25.5%	-\$239,250	1	1	0.0%	0
EWA GEN LAS BRISAS	\$ 475,000	\$ 569,500	19.9%	\$94,500	1	2	100.0%	1
EWA GEN LATITUDES	-	\$ 780,000	-	-	-	1	-	-
EWA GEN LAULANI	-	\$ 652,500	-	-	-	2	-	-
EWA GEN LAULANI-TIDES	\$ 610,000	\$ 571,500	-6.3%	-\$38,500	3	2	-33.3%	-1
EWA GEN LOMBARD WAY	\$ 460,000	\$ 504,750	9.7%	\$44,750	1	2	100.0%	1
EWA GEN MONTECITO/TUSCANY	\$ 585,000	\$ 585,000	0.0%	\$0	1	1	0.0%	0
EWA GEN PARKSIDE	-	\$ 637,500	-	-	-	6	-	-
EWA GEN PRESCOTT	\$ 715,000	\$ 716,250	0.2%	\$1,250	1	2	100.0%	1
EWA GEN SODA CREEK	\$ 602,000	-	-	-	3	-	-	-
EWA GEN SUN TERRA	\$ 660,000	\$ 612,000	-7.3%	-\$48,000	1	2	100.0%	1
EWA GEN SUN TERRA ON THE PARK	\$ 668,000	-	-	-	1	-	-	-
EWA GEN SUN TERRA SOUTH	\$ 630,000	-	-	-	2	-	-	-
EWA GEN TERRAZZA	-	\$ 615,000	-	-	-	1	-	-
EWA GEN TIBURON	\$ 630,000	\$ 590,000	-6.3%	-\$40,000	1	2	100.0%	1
EWA GEN TUSCANY II	\$ 649,999	\$ 650,000	0.0%	\$1	1	1	0.0%	0
EWA GEN WOODBRIDGE	-	\$ 790,000	-	-	-	1	-	-
EWA VILLAGES	\$ 635,000	\$ 625,000	-1.6%	-\$10,000	1	3	200.0%	2
HAWAIIAN HOMES LAND	-	\$ 585,000	-	-	-	1	-	-
HOAKALEI-KA MAKANA	\$ 800,000	\$ 789,000	-1.4%	-\$11,000	7	5	-28.6%	-2
HOAKALEI-KIPUKA	-	\$ 739,000	-	-	-	3	-	-
HOAKALEI-KUAPAPA	\$ 817,500	\$ 756,000	-7.5%	-\$61,500	2	1	-50.0%	-1
HUELANI	\$ 648,500	\$ 725,000	11.8%	\$76,500	2	1	-50.0%	-1
KAPOLEI	\$ 688,000	\$ 640,000	-7.0%	-\$48,000	3	1	-66.7%	-2
KAPOLEI-AELOA	-	\$ 713,250	-	-	-	2	-	-
KAPOLEI-IWALANI	-	\$ 700,000	-	-	-	1	-	-
KAPOLEI-KAWENA AT MEHANA	-	\$ 669,000	-	-	-	1	-	-
KAPOLEI-KNOLLS	\$ 815,000	-	-	-	2	-	-	-
KAPOLEI-MALANAI	-	\$ 794,000	-	-	-	1	-	-
KO OLINA	\$ 1,699,000	-	-	-	1	-	-	-
LEEWARD ESTATES	\$ 570,000	-	-	-	1	-	-	-
NANAKAI GARDENS	\$ 644,500	-	-	-	2	-	-	-
OCEAN POINTE	\$ 705,000	\$ 710,000	0.7%	\$5,000	11	6	-45.5%	-5
WESTLOCH ESTATES	\$ 605,000	\$ 689,000	13.9%	\$84,000	1	1	0.0%	0
WESTLOCH FAIRWAY	\$ 642,500	\$ 687,000	6.9%	\$44,500	2	3	50.0%	1
<b>Ewa Plain Region</b>	<b>\$ 671,500</b>	<b>\$ 660,000</b>	<b>-1.7%</b>	<b>-\$11,500</b>	<b>60</b>	<b>63</b>	<b>5.0%</b>	<b>3</b>



Single Family Solds - April 2019 vs 2018 (Based on region and neighborhood groupings as listed in MLS) - Page 2 of 4

Hawaii Kai Region	2018 Median	2019 Median	+/-	+/-	2018 Sold	2019 Sold	+/-	+/-
ANCHORAGE	-	\$ 1,329,000	-	-	-	1	-	-
KALAMA VALLEY	\$ 932,000	\$ 930,000	-0.2%	-\$2,000	5	6	20.0%	1
KAMILOIKI	\$ 840,000	\$ 885,000	5.4%	\$45,000	1	1	0.0%	0
KEALAULA KAI	-	\$ 1,620,000	-	-	-	2	-	-
KOKO HEAD TERRAC	\$ 941,000	\$ 869,500	-7.6%	-\$71,500	5	2	-60.0%	-3
KOKO KAI	\$ 2,050,000	-	-	-	1	-	-	-
KOKO VILLAS	\$ 1,500,000	-	-	-	1	-	-	-
LAULIMA	\$ 1,215,000	\$ 1,082,500	-10.9%	-\$132,500	1	2	100.0%	1
LUNA KAI	\$ 2,200,000	\$ 1,535,000	-30.2%	-\$665,000	1	1	0.0%	0
MARINA WEST	-	\$ 1,190,000	-	-	-	1	-	-
MARINERS COVE	-	\$ 1,387,500	-	-	-	2	-	-
MARINERS RIDGE	\$ 1,172,500	\$ 1,325,000	13.0%	\$152,500	2	1	-50.0%	-1
MARINERS VALLEY	\$ 1,091,000	-	-	-	2	-	-	-
PORTLOCK	\$ 1,525,000	-	-	-	1	-	-	-
TRIANGLE	\$ 975,000	\$ 1,365,000	40.0%	\$390,000	1	1	0.0%	0
WEST MARINA	\$ 925,000	\$ 1,525,000	64.9%	\$600,000	1	2	100.0%	1
<b>Hawaii Kai Region</b>	<b>\$ 985,000</b>	<b>\$ 1,130,000</b>	<b>14.7%</b>	<b>\$145,000</b>	<b>22</b>	<b>22</b>	<b>0.0%</b>	<b>0</b>

Kailua Region	2018 Median	2019 Median	+/-	+/-	2018 Sold	2019 Sold	+/-	+/-
BEACHSIDE	-	\$ 1,600,000	-	-	-	1	-	-
CNTRY CLUB KNOLL	\$ 1,595,544	-	-	-	2	-	-	-
COCONUT GROVE	\$ 835,000	\$ 925,000	10.8%	\$90,000	3	3	0.0%	0
ENCHANTED LAKE	\$ 1,237,000	\$ 1,085,000	-12.3%	-\$152,000	5	4	-20.0%	-1
KAILUA BLUFFS	-	\$ 864,000	-	-	-	1	-	-
KAILUA ESTATES	\$ 1,795,000	-	-	-	1	-	-	-
KAIMALINO	\$ 1,949,000	\$ 1,795,000	-7.9%	-\$154,000	1	1	0.0%	0
KALAHEO HILLSIDE	\$ 1,450,000	\$ 940,000	-35.2%	-\$510,000	1	1	0.0%	0
KALAMA TRACT	\$ 1,598,000	\$ 1,500,000	-6.1%	-\$98,000	1	1	0.0%	0
KAOPA	-	\$ 1,139,000	-	-	-	2	-	-
KEOLU HILLS	-	\$ 830,000	-	-	-	3	-	-
KOOLAUPOKO	\$ 1,425,000	\$ 993,000	-30.3%	-\$432,000	1	1	0.0%	0
KUKANONO	\$ 897,000	-	-	-	1	-	-	-
KUULEI TRACT	\$ 1,829,000	-	-	-	2	-	-	-
LANIKAI	\$ 2,374,500	\$ 2,267,500	-4.5%	-\$107,000	2	2	0.0%	0
MAUNAWILI	\$ 1,472,500	\$ 1,260,000	-14.4%	-\$212,500	1	1	0.0%	0
OLOMANA	\$ 1,040,000	\$ 975,000	-6.3%	-\$65,000	2	1	-50.0%	-1
WAIMANALO	-	\$ 725,000	-	-	-	3	-	-
<b>Kailua Region</b>	<b>\$ 1,311,088</b>	<b>\$ 993,000</b>	<b>-24.3%</b>	<b>-\$318,088</b>	<b>23</b>	<b>25</b>	<b>8.7%</b>	<b>2</b>

Kaneohe Region	2018 Median	2019 Median	+/-	+/-	2018 Sold	2019 Sold	+/-	+/-
AHUIMANU AREA	\$ 1,221,000	-	-	-	2	-	-	-
ALII SHORES	-	\$ 875,000	-	-	-	1	-	-
BAY VIEW GARDEN	-	\$ 830,000	-	-	-	1	-	-
CLUB VIEW ESTATE	-	\$ 815,000	-	-	-	1	-	-
HAIKU PLANTATION	\$ 1,410,000	-	-	-	2	-	-	-
HAIKU VILLAGE	\$ 1,161,600	-	-	-	1	-	-	-
HALE KOU	\$ 763,000	-	-	-	1	-	-	-
HALEKAUWILA	\$ 625,000	-	-	-	1	-	-	-
HALEPUU	-	\$ 713,000	-	-	-	1	-	-
HAUULA	\$ 575,000	\$ 662,500	15.2%	\$87,500	3	2	-33.3%	-1
KAAAWA	-	\$ 582,500	-	-	-	1	-	-
KAALAEA	\$ 1,125,000	\$ 763,000	-32.2%	-\$362,000	1	1	0.0%	0
KAHANAHOU	\$ 675,000	-	-	-	1	-	-	-
KANEOHE BAY	\$ 1,200,000	-	-	-	1	-	-	-
KANEOHE HEIGHTS	\$ 835,000	-	-	-	1	-	-	-
KAPUNA HALA	-	\$ 805,000	-	-	-	1	-	-
KEAPUKA	-	\$ 895,000	-	-	-	2	-	-
LULANI OCEAN	\$ 830,500	\$ 925,000	11.4%	\$94,500	2	1	-50.0%	-1
MIKIOLA	-	\$ 934,000	-	-	-	1	-	-
MOKULELE	-	\$ 1,005,000	-	-	-	1	-	-
PIKOILOA	\$ 955,000	\$ 855,000	-10.5%	-\$100,000	1	1	0.0%	0
PUNALUU	\$ 1,060,000	-	-	-	1	-	-	-
PUOHALA VILLAGE	\$ 754,000	\$ 908,000	20.4%	\$154,000	1	1	0.0%	0
TEMPLE VALLEY	-	\$ 673,500	-	-	-	1	-	-
VALLEY ESTATES	\$ 615,000	-	-	-	1	-	-	-
WOODRIDGE	-	\$ 830,000	-	-	-	1	-	-
<b>Kaneohe Region</b>	<b>\$ 895,000</b>	<b>\$ 830,000</b>	<b>-7.3%</b>	<b>-\$65,000</b>	<b>20</b>	<b>18</b>	<b>-10.0%</b>	<b>-2</b>

Single Family Solds - April 2019 vs 2018 (Based on region and neighborhood groupings as listed in MLS) - Page 3 of 4

Leeward Region	2018 Median	2019 Median	+/-	+/-	2018 Sold	2019 Sold	+/-	+/-
LUALUALEI	\$ 469,000	\$ 515,000	9.8%	\$46,000	7	7	0.0%	0
MAILI	\$ 409,000	\$ 350,000	-14.4%	-\$59,000	13	7	-46.2%	-6
MAILI SEA-KAIMALINO	-	\$ 522,500	-	-	-	2	-	-
MAILI SEA-MAKALAE 1	\$ 625,000	\$ 510,000	-18.4%	-\$115,000	1	3	200.0%	2
MAILI SEA-MAKALAE 2	\$ 575,000	-	-	-	1	-	-	-
MAILI SEA-NOHOKAI	\$ 557,000	\$ 623,500	11.9%	\$66,500	1	2	100.0%	1
MAKAHA	\$ 333,500	\$ 550,000	64.9%	\$216,500	4	3	-25.0%	-1
MAKAHA OCEANVIEW ESTATES	\$ 685,000	-	-	-	1	-	-	-
NANAKULI	-	\$ 350,000	-	-	-	1	-	-
WAIANAE	\$ 399,000	\$ 654,500	64.0%	\$255,500	3	2	-33.3%	-1
<b>Leeward Region</b>	<b>\$ 463,000</b>	<b>\$ 515,000</b>	<b>11.2%</b>	<b>\$52,000</b>	<b>31</b>	<b>27</b>	<b>-12.9%</b>	<b>-4</b>
Makakilo Region	2018 Median	2019 Median	+/-	+/-	2018 Sold	2019 Sold	+/-	+/-
MAKAKILO-HIGHLANDS	\$ 830,000	-	-	-	1	-	-	-
MAKAKILO-HIGHPOINTE	-	\$ 860,000	-	-	-	1	-	-
MAKAKILO-KAHIWELO	\$ 815,000	\$ 815,000	0.0%	\$0	3	1	-66.7%	-2
MAKAKILO-KUMULANI	\$ 875,000	-	-	-	1	-	-	-
MAKAKILO-LOWER	\$ 647,500	\$ 682,000	5.3%	\$34,500	2	2	0.0%	0
MAKAKILO-PALEHUA HGTS	\$ 875,000	-	-	-	1	-	-	-
MAKAKILO-ROYAL RIDGE	-	\$ 705,000	-	-	-	1	-	-
MAKAKILO-STARSEDGE	\$ 841,250	\$ 775,000	-7.9%	-\$66,250	2	1	-50.0%	-1
MAKAKILO-UPPER	\$ 581,165	\$ 656,500	13.0%	\$75,335	1	2	100.0%	1
MAKAKILO-WAI KALOI	\$ 814,000	\$ 888,500	9.2%	\$74,500	1	2	100.0%	1
MAKAKILO-WEST HILLS	-	\$ 655,000	-	-	-	1	-	-
<b>Makakilo Region</b>	<b>\$ 816,250</b>	<b>\$ 705,000</b>	<b>-13.6%</b>	<b>-\$111,250</b>	<b>13</b>	<b>11</b>	<b>-15.4%</b>	<b>-2</b>
Metro Region	2018 Median	2019 Median	+/-	+/-	2018 Sold	2019 Sold	+/-	+/-
ALEWA HEIGHTS	\$ 874,000	\$ 790,000	-9.6%	-\$84,000	3	6	100.0%	3
ALIAMANU	\$ 720,000	\$ 760,000	5.6%	\$40,000	1	1	0.0%	0
KALIHI UKA	\$ 625,000	\$ 740,000	18.4%	\$115,000	1	1	0.0%	0
KALIHI VALLEY	\$ 655,000	\$ 748,500	14.3%	\$93,500	1	2	100.0%	1
KALIHI-LOWER	\$ 720,000	\$ 400,000	-44.4%	-\$320,000	1	1	0.0%	0
KALIHI-UPPER	\$ 840,000	\$ 712,500	-15.2%	-\$127,500	3	4	33.3%	1
KAMEHAMEHA HEIGHTS	\$ 839,000	\$ 716,500	-14.6%	-\$122,500	1	2	100.0%	1
KAPALAMA	\$ 660,000	\$ 880,000	33.3%	\$220,000	1	2	100.0%	1
MAKIKI AREA	-	\$ 1,050,000	-	-	-	1	-	-
MAKIKI HEIGHTS	-	\$ 2,400,000	-	-	-	1	-	-
MANOA AREA	\$ 1,572,500	\$ 1,402,500	-10.8%	-\$170,000	2	2	0.0%	0
MANOA-LOWER	-	\$ 1,335,000	-	-	-	1	-	-
MANOA-UPPER	-	\$ 1,225,000	-	-	-	1	-	-
MANOA-WOODLAWN	-	\$ 1,060,000	-	-	-	1	-	-
MOANALUA GARDENS	\$ 1,125,000	\$ 965,000	-14.2%	-\$160,000	1	1	0.0%	0
MOIILILI	\$ 824,444	-	-	-	2	-	-	-
NUUANU AREA	\$ 1,500,000	\$ 881,250	-41.3%	-\$618,750	1	2	100.0%	1
OLD PALI	-	\$ 2,496,000	-	-	-	1	-	-
PACIFIC HEIGHTS	\$ 920,000	\$ 905,000	-1.6%	-\$15,000	1	2	100.0%	1
PAUOA VALLEY	\$ 720,000	\$ 1,290,000	79.2%	\$570,000	2	3	50.0%	1
PAWAA	-	\$ 945,000	-	-	-	1	-	-
PUUNUI	\$ 892,000	-	-	-	1	-	-	-
SALT LAKE	\$ 1,075,000	-	-	-	1	-	-	-
TANTALUS	\$ 1,326,000	-	-	-	1	-	-	-
<b>Metro Region</b>	<b>\$ 857,000</b>	<b>\$ 860,000</b>	<b>0.4%</b>	<b>\$3,000</b>	<b>24</b>	<b>36</b>	<b>50.0%</b>	<b>12</b>
North Shore Region	2018 Median	2019 Median	+/-	+/-	2018 Sold	2019 Sold	+/-	+/-
KAWAIILOA-NORTH SHORE	\$ 12,000,000	\$ 1,450,000	-87.9%	-\$10,550,000	1	1	0.0%	0
LAIE	\$ 1,125,000	\$ 980,000	-12.9%	-\$145,000	1	1	0.0%	0
PAALAAKAI	\$ 700,000	\$ 544,500	-22.2%	-\$155,500	1	1	0.0%	0
SUNSET AREA	\$ 959,000	\$ 894,000	-6.8%	-\$65,000	1	1	0.0%	0
WAIALUA	\$ 660,000	\$ 755,000	14.4%	\$95,000	2	4	100.0%	2
<b>North Shore Region</b>	<b>\$ 854,500</b>	<b>\$ 839,500</b>	<b>-1.8%</b>	<b>-\$15,000</b>	<b>6</b>	<b>8</b>	<b>33.3%</b>	<b>2</b>
Pearl City Region	2018 Median	2019 Median	+/-	+/-	2018 Sold	2019 Sold	+/-	+/-
AIEA HEIGHTS	\$ 795,250	\$ 780,000	-1.9%	-\$15,250	5	2	-60.0%	-3
FOSTER VILLAGE	-	\$ 955,000	-	-	-	2	-	-
HALAWA	\$ 1,000,000	\$ 680,000	-32.0%	-\$320,000	2	3	50.0%	1
MOMILANI	\$ 875,000	\$ 768,500	-12.2%	-\$106,500	1	1	0.0%	0
NEWTOWN	\$ 930,000	\$ 980,000	5.4%	\$50,000	1	3	200.0%	2
PACIFIC PALISADES	\$ 429,999	\$ 740,000	72.1%	\$310,001	1	3	200.0%	2
PEARL CITY-UPPER	\$ 835,000	\$ 750,000	-10.2%	-\$85,000	3	6	100.0%	3
PEARLRIDGE	-	\$ 855,000	-	-	-	1	-	-
WAILUNA	\$ 685,000	-	-	-	2	-	-	-
WAIMALU	\$ 740,000	-	-	-	3	-	-	-
<b>Pearl City Region</b>	<b>\$ 835,000</b>	<b>\$ 770,000</b>	<b>-7.8%</b>	<b>-\$65,000</b>	<b>18</b>	<b>21</b>	<b>16.7%</b>	<b>3</b>

Single Family Solds - April 2019 vs 2018 (Based on region and neighborhood groupings as listed in MLS) - Page 4 of 4

Waipahu Region	2018 Median	2019 Median	+/-	+/-	2018 Sold	2019 Sold	+/-	+/-
RENAISSANCE	-	\$ 765,000	-	-	-	1	-	-
ROBINSON HEIGHTS	-	\$ 683,600	-	-	-	1	-	-
ROYAL KUNIA	\$ 720,000	\$ 738,000	2.5%	\$18,000	5	5	0.0%	0
SEAVIEW	-	\$ 750,000	-	-	-	1	-	-
VILLAGE PARK	\$ 665,000	\$ 685,000	3.0%	\$20,000	3	5	66.7%	2
WAIKELE	\$ 831,500	\$ 765,000	-8.0%	-\$66,500	2	2	0.0%	0
WAIPAHU ESTATES	-	\$ 796,000	-	-	-	1	-	-
WAIPAHU GARDENS	\$ 657,500	-	-	-	4	-	-	-
WAIPAHU TRIANGLE	\$ 720,000	-	-	-	-	1	-	-
WAIPAHU-LOWER	\$ 720,000	\$ 575,000	-20.1%	-\$145,000	4	5	25.0%	1
WAIPIO GENTRY	-	\$ 712,500	-	-	-	2	-	-
<b>Waipahu Region</b>	<b>\$ 720,000</b>	<b>\$ 695,000</b>	<b>-3.5%</b>	<b>-\$25,000</b>	<b>19</b>	<b>23</b>	<b>21.1%</b>	<b>4</b>

Condo Solds - April 2019 vs 2018 (Based on region and neighborhood groupings as listed in MLS) - Page 1 of 2

Central Region	2018 Median	2019 Median	+/-	+/-	2018 Sold	2019 Sold	+/-	+/-
LAUNANI VALLEY	\$ 369,500	\$ 410,000	11.0%	\$40,500	6	5	-16.7%	-1
MILILANI AREA	\$ 457,000	\$ 509,000	11.4%	\$52,000	9	15	66.7%	6
MILILANI MAUKA	\$ 436,250	\$ 455,000	4.3%	\$18,750	10	12	20.0%	2
WAHIAWA HEIGHTS	\$ 211,250	\$ 289,000	36.8%	\$77,750	2	1	-50.0%	-1
WAIPIO ACRES/WAIKALANI WOOD	\$ 285,000	\$ 295,000	3.5%	\$10,000	13	11	-15.4%	-2
WHITMORE VILLAGE	\$ 185,000	\$ 265,000	43.2%	\$80,000	1	1	0.0%	0
WILIKINA	-	\$ 247,500	-	-	-	2	-	-
<b>Central Region</b>	<b>\$ 357,000</b>	<b>\$ 440,000</b>	<b>23.2%</b>	<b>\$83,000</b>	<b>41</b>	<b>47</b>	<b>14.6%</b>	<b>6</b>
Diamond Hd Region	2018 Median	2019 Median	+/-	+/-	2018 Sold	2019 Sold	+/-	+/-
DIAMOND HEAD	\$ 1,164,444	\$ 876,000	-24.8%	-\$288,444	10	7	-30.0%	-3
KAHALA AREA	-	\$ 922,000	-	-	-	1	-	-
KAIMUKI	-	\$ 405,000	-	-	-	1	-	-
KALANI IKI	\$ 1,050,000	-	-	-	1	-	-	-
PALOLO	-	\$ 600,000	-	-	-	1	-	-
ST. LOUIS	\$ 670,000	\$ 545,000	-18.7%	-\$125,000	1	1	0.0%	0
WAIALAE G/C	-	\$ 145,000	-	-	-	2	-	-
WAIALAE NUI VLY	\$ 581,000	\$ 540,939	-6.9%	-\$40,061	3	3	0.0%	0
<b>Diamond Hd Region</b>	<b>\$ 670,000</b>	<b>\$ 542,970</b>	<b>-19.0%</b>	<b>-\$127,030</b>	<b>15</b>	<b>16</b>	<b>6.7%</b>	<b>1</b>
Ewa Plain Region	2018 Median	2019 Median	+/-	+/-	2018 Sold	2019 Sold	+/-	+/-
AG/INDL/NAVY	\$ 385,000	\$ 317,550	-17.5%	-\$67,450	1	4	300.0%	3
EWA	\$ 375,000	\$ 355,000	-5.3%	-\$20,000	11	6	-45.5%	-5
EWA BEACH	-	\$ 315,000	-	-	-	1	-	-
EWA GEN	\$ 374,000	\$ 375,000	0.3%	\$1,000	2	1	-50.0%	-1
EWA GEN SODA CREEK	\$ 360,000	\$ 349,000	-3.1%	-\$11,000	1	6	500.0%	5
EWA GEN SUN TERRA ON THE PARK	\$ 347,500	\$ 350,000	0.7%	\$2,500	2	1	-50.0%	-1
HOAKALEI-KA MAKANA	\$ 579,000	-	-	-	1	-	-	-
HOOPILI-ILIAHI	-	\$ 610,000	-	-	-	1	-	-
KAPOLEI	\$ 540,500	\$ 499,000	-7.7%	-\$41,500	4	6	50.0%	2
KAPOLEI-MEHANA-AWAKEA	\$ 598,000	\$ 495,000	-17.2%	-\$103,000	1	1	0.0%	0
KAPOLEI-MEHANA-OLINO	\$ 595,000	\$ 590,000	-0.8%	-\$5,000	3	1	-66.7%	-2
KO OLINA	\$ 647,500	\$ 578,000	-10.7%	-\$69,500	5	9	80.0%	4
OCEAN POINTE	\$ 547,500	\$ 547,000	-0.1%	-\$500	18	4	-77.8%	-14
WESTLOCK FAIRWAY	\$ 426,000	-	-	-	1	-	-	-
<b>Ewa Plain Region</b>	<b>\$ 536,250</b>	<b>\$ 488,000</b>	<b>-9.0%</b>	<b>-\$48,250</b>	<b>50</b>	<b>41</b>	<b>-18.0%</b>	<b>-9</b>
Hawaii Kai Region	2018 Median	2019 Median	+/-	+/-	2018 Sold	2019 Sold	+/-	+/-
HAHAIONE-LOWER	\$ 495,000	\$ 542,500	9.6%	\$47,500	6	4	-33.3%	-2
WEST MARINA	\$ 757,500	\$ 975,000	28.7%	\$217,500	16	7	-56.3%	-9
<b>Hawaii Kai Region</b>	<b>\$ 731,250</b>	<b>\$ 600,000</b>	<b>-17.9%</b>	<b>-\$131,250</b>	<b>22</b>	<b>11</b>	<b>-50.0%</b>	<b>-11</b>
Kailua Region	2018 Median	2019 Median	+/-	+/-	2018 Sold	2019 Sold	+/-	+/-
AIKAHI PARK	\$ 600,000	\$ 540,000	-10.0%	-\$60,000	2	1	-50.0%	-1
BLUESTONE	\$ 1,105,500	\$ 965,000	-12.7%	-\$140,500	2	2	0.0%	0
KAILUA TOWN	\$ 675,000	\$ 540,000	-20.0%	-\$135,000	5	11	120.0%	6
KUKILAKILA	\$ 899,000	\$ 801,000	-10.9%	-\$98,000	1	1	0.0%	0
<b>Kailua Region</b>	<b>\$ 749,500</b>	<b>\$ 725,000</b>	<b>-3.3%</b>	<b>-\$24,500</b>	<b>10</b>	<b>15</b>	<b>50.0%</b>	<b>5</b>
Kaneohe Region	2018 Median	2019 Median	+/-	+/-	2018 Sold	2019 Sold	+/-	+/-
COUNTRY CLUB	\$ 705,000	\$ 625,000	-11.3%	-\$80,000	1	1	0.0%	0
HAIKU PLANTATION	-	\$ 590,000	-	-	-	1	-	-
HAIKU VILLAGE	\$ 587,000	-	-	-	2	-	-	-
HALE KOU	-	\$ 385,000	-	-	-	1	-	-
KAAAWA	\$ 252,000	-	-	-	1	-	-	-
LILIPUNA	-	\$ 592,000	-	-	-	1	-	-
MAHINUI	-	\$ 490,000	-	-	-	1	-	-
PUNALUU	\$ 174,000	\$ 154,500	-11.2%	-\$19,500	4	2	-50.0%	-2
PUUALII	\$ 605,000	\$ 699,000	15.5%	\$94,000	2	3	50.0%	1
TEMPLE VALLEY	\$ 554,000	\$ 485,000	-12.5%	-\$69,000	4	5	25.0%	1
WINDWARD ESTATES	\$ 422,500	\$ 326,500	-22.7%	-\$96,000	3	1	-66.7%	-2
<b>Kaneohe Region</b>	<b>\$ 484,050</b>	<b>\$ 500,000</b>	<b>3.3%</b>	<b>\$15,950</b>	<b>17</b>	<b>16</b>	<b>-5.9%</b>	<b>-1</b>

Condo Solds - April 2019 vs 2018 (Based on region and neighborhood groupings as listed in MLS) - Page 2 of 2

Leeward Region	2018 Median	2019 Median	+/-	+/-	2018 Sold	2019 Sold	+/-	+/-
MAILI	\$ 255,000	\$ 335,000	31.4%	\$80,000	4	1	-75.0%	-3
MAKAHA	\$ 175,000	\$ 197,000	12.6%	\$22,000	9	16	77.8%	7
WAIANAE	\$ 128,000	\$ 145,000	13.3%	\$17,000	5	4	-20.0%	-1
<b>Leeward Region</b>	<b>\$ 169,500</b>	<b>\$ 175,000</b>	<b>3.2%</b>	<b>\$5,500</b>	<b>18</b>	<b>21</b>	<b>16.7%</b>	<b>3</b>
Makakilo Region	2018 Median	2019 Median	+/-	+/-	2018 Sold	2019 Sold	+/-	+/-
MAKAKILO-UPPER	\$ 385,000	\$ 392,500	1.9%	\$7,500	15	10	-33.3%	-5
<b>Makakilo Region</b>	<b>\$ 385,000</b>	<b>\$ 392,500</b>	<b>1.9%</b>	<b>\$7,500</b>	<b>15</b>	<b>10</b>	<b>-33.3%</b>	<b>-5</b>
Metro Region	2018 Median	2019 Median	+/-	+/-	2018 Sold	2019 Sold	+/-	+/-
ALA MOANA	\$ 458,000	\$ 625,000	36.5%	\$167,000	16	19	18.8%	3
CHINATOWN	\$ 491,000	\$ 507,500	3.4%	\$16,500	3	4	33.3%	1
DILLINGHAM	\$ 388,888	\$ 535,000	37.6%	\$146,112	1	4	300.0%	3
DOWNTOWN	\$ 351,000	\$ 375,000	6.8%	\$24,000	19	13	-31.6%	-6
HOLIDAY MART	\$ 299,950	\$ 430,000	43.4%	\$130,050	6	6	0.0%	0
KAKAAKO	\$ 865,000	\$ 775,000	-10.4%	-\$90,000	39	41	5.1%	2
KALIHI AREA	\$ 349,000	\$ 355,000	1.7%	\$6,000	1	1	0.0%	0
KALIHI-LOWER	\$ 240,000	\$ 284,900	18.7%	\$44,900	3	1	-66.7%	-2
KAPAHULU	\$ 397,500	\$ 332,500	-16.4%	-\$65,000	4	2	-50.0%	-2
KAPALAMA	\$ 282,500	\$ 230,000	-18.6%	-\$52,500	2	1	-50.0%	-1
KAPIOLANI	\$ 540,000	\$ 487,000	-9.8%	-\$53,000	7	4	-42.9%	-3
LILIHA	\$ 380,000	-	-	-	1	-	-	-
MAKIKI	\$ 290,000	\$ 308,000	6.2%	\$18,000	1	1	0.0%	0
MAKIKI AREA	\$ 390,000	\$ 340,000	-12.8%	-\$50,000	17	12	-29.4%	-5
MANOA-LOWER	\$ 335,000	-	-	-	1	-	-	-
MCCULLY	-	\$ 317,500	-	-	-	2	-	-
MOANALUA VALLEY	\$ 798,000	-	-	-	1	-	-	-
MOILIILI	\$ 365,000	\$ 359,000	-1.6%	-\$6,000	13	7	-46.2%	-6
NUUANU-LOWER	\$ 374,000	\$ 348,000	-7.0%	-\$26,000	3	3	0.0%	0
PALAMA	-	\$ 290,000	-	-	-	1	-	-
PAWAA	\$ 332,000	\$ 315,000	-5.1%	-\$17,000	4	2	-50.0%	-2
PUNAHOU	\$ 370,000	-	-	-	3	-	-	-
PUNCHBOWL AREA	\$ 447,500	\$ 332,500	-25.7%	-\$115,000	6	10	66.7%	4
PUNCHBOWL-LOWER	\$ 330,000	\$ 266,000	-19.4%	-\$64,000	4	6	50.0%	2
SALT LAKE	\$ 367,500	\$ 335,250	-8.8%	-\$32,250	24	18	-25.0%	-6
WAIKIKI	\$ 399,000	\$ 370,000	-7.3%	-\$29,000	114	89	-21.9%	-25
<b>Metro Region</b>	<b>\$ 401,500</b>	<b>\$ 409,000</b>	<b>1.9%</b>	<b>\$7,500</b>	<b>293</b>	<b>247</b>	<b>-15.7%</b>	<b>-46</b>
North Shore Region	2018 Median	2019 Median	+/-	+/-	2018 Sold	2019 Sold	+/-	+/-
KUILIMA	\$ 514,050	\$ 540,000	5.0%	\$25,950	2	3	50.0%	1
MOKULEIA	-	\$ 479,000	-	-	-	1	-	-
WAIALUA	\$ 323,500	\$ 329,000	1.7%	\$5,500	2	3	50.0%	1
<b>North Shore Region</b>	<b>\$ 406,550</b>	<b>\$ 450,000</b>	<b>10.7%</b>	<b>\$43,450</b>	<b>4</b>	<b>7</b>	<b>75.0%</b>	<b>3</b>
Pearl City Region	2018 Median	2019 Median	+/-	+/-	2018 Sold	2019 Sold	+/-	+/-
HALAWA	\$ 450,000	-	-	-	3	-	-	-
MANANA	\$ 315,000	\$ 330,500	4.9%	\$15,500	5	3	-40.0%	-2
NAVY/FEDERAL	\$ 365,000	-	-	-	1	-	-	-
NEWTOWN	-	\$ 492,450	-	-	-	2	-	-
PEARL CITY-UPPER	\$ 300,000	-	-	-	1	-	-	-
PEARLRIDGE	\$ 350,000	\$ 389,250	11.2%	\$39,250	17	14	-17.6%	-3
WAI AU	\$ 416,000	\$ 355,000	-14.7%	-\$61,000	6	4	-33.3%	-2
WAILUNA	\$ 644,000	\$ 605,044	-6.0%	-\$38,956	3	2	-33.3%	-1
<b>Pearl City Region</b>	<b>\$ 364,000</b>	<b>\$ 379,000</b>	<b>4.1%</b>	<b>\$15,000</b>	<b>36</b>	<b>25</b>	<b>-30.6%</b>	<b>-11</b>
Waipahu Region	2018 Median	2019 Median	+/-	+/-	2018 Sold	2019 Sold	+/-	+/-
ROYAL KUNIA	\$ 362,000	\$ 419,900	16.0%	\$57,900	2	3	50.0%	1
VILLAGE PARK	-	\$ 365,000	-	-	-	2	-	-
WAIKELE	\$ 430,000	\$ 427,500	-0.6%	-\$2,500	9	2	-77.8%	-7
WAIPAHU-LOWER	\$ 237,000	\$ 315,000	32.9%	\$78,000	8	5	-37.5%	-3
WAIPIO GENTRY	\$ 385,000	\$ 363,500	-5.6%	-\$21,500	7	8	14.3%	1
<b>Waipahu Region</b>	<b>\$ 382,500</b>	<b>\$ 363,500</b>	<b>-5.0%</b>	<b>-\$19,000</b>	<b>26</b>	<b>20</b>	<b>-23.1%</b>	<b>-6</b>