

Local Market Update

Single Family Homes

December 2016



December 2016		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale			Inventory of Homes for Sale		
		Dec-16	Dec-15	Change	Dec-16	Dec-15	Change	Dec-16	Dec-15	Change	Dec-16	Dec-15	Change	Dec-16	Dec-15	Change	Dec-16	Dec-15	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	10	10	0%	1	7	-86%	\$1,900,000	\$1,200,000	58%	81.6%	93.4%	-13%	97	47	106%	39	42	-7%
Ala Moana - Kakaako	1-2-3	0	1	-	0	0	-	\$0	\$0	-	0.0%	0.0%	-	0	0	-	1	3	-67%
Downtown - Nuuanu	1-1-8 to 1-2-2	6	2	200%	7	7	0%	\$850,000	\$750,000	13%	97.1%	100.0%	-3%	13	11	18%	20	26	-23%
Ewa Plain	1-9-1	37	43	-14%	66	51	29%	\$623,000	\$565,000	10%	100.1%	100.9%	-1%	13	14	-7%	136	122	11%
Hawaii Kai	1-3-9	13	14	-7%	12	15	-20%	\$1,239,500	\$1,225,000	1%	96.3%	95.0%	1%	20	47	-57%	60	66	-9%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	16	26	-38%	23	24	-4%	\$1,225,000	\$1,062,500	15%	102.5%	94.6%	8%	19	17	12%	95	107	-11%
Kalihi - Palama	1-1-2 to 1-1-7	6	10	-40%	11	11	0%	\$637,500	\$776,000	-18%	91.2%	100.1%	-9%	17	18	-6%	39	42	-7%
Kaneohe	Selected 1-4-4 to 1-4-7	15	19	-21%	22	24	-8%	\$835,000	\$812,500	3%	96.3%	98.2%	-2%	59	14	321%	67	69	-3%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	7	7	0%	28	13	115%	\$962,500	\$970,000	-1%	100.8%	89.8%	12%	14	63	-78%	83	52	60%
Makaha - Nanakuli	1-8-1 to 1-8-9	20	23	-13%	22	28	-21%	\$447,500	\$431,500	4%	100.6%	96.4%	4%	14	20	-30%	90	90	0%
Makakilo	1-9-2 to 1-9-3	7	9	-22%	13	15	-13%	\$715,000	\$645,000	11%	100.0%	94.0%	6%	12	18	-33%	28	47	-40%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	11	6	83%	10	4	150%	\$1,100,000	\$1,060,000	4%	94.0%	88.5%	6%	25	42	-40%	32	46	-30%
Milliani	Selected 1-9-4 to 1-9-5	6	15	-60%	18	24	-25%	\$763,000	\$680,000	12%	99.4%	98.4%	1%	32	27	19%	35	51	-31%
Moanalua - Salt Lake	1-1-1	5	5	0%	7	4	75%	\$907,000	\$845,000	7%	101.9%	95.8%	6%	9	9	0%	16	10	60%
North Shore	1-5-6 to 1-6-9	9	13	-31%	5	9	-44%	\$850,000	\$1,525,000	-44%	95.0%	95.4%	0%	37	21	76%	58	71	-18%
Pearl City - Aiea	1-9-6 to 1-9-9	17	14	21%	40	25	60%	\$729,500	\$780,000	-6%	100.7%	97.6%	3%	11	26	-58%	77	58	33%
Wahiawa	1-7-1 to 1-7-7	13	6	117%	5	9	-44%	\$540,000	\$525,000	3%	91.5%	95.5%	-4%	62	18	244%	26	22	18%
Waialae - Kahala	1-3-5	11	12	-8%	16	6	167%	\$1,611,000	\$1,725,000	-7%	89.5%	95.9%	-7%	26	35	-26%	86	66	30%
Waikiki	1-2-6	0	0	-	0	0	-	\$0	\$0	-	0.0%	0.0%	-	0	0	-	2	0	-
Waipahu	1-9-4	14	13	8%	29	18	61%	\$650,000	\$676,500	-4%	98.5%	97.1%	1%	29	18	61%	50	46	9%
Windward Coast	1-4-8 to 1-5-5	5	7	-29%	6	3	100%	\$619,500	\$800,000	-23%	92.8%	89.0%	4%	94	22	327%	42	35	20%

Year to Date		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale		
		Dec-16	Dec-15	Change	Dec-16	Dec-15	Change	Dec-16	Dec-15	Change	Dec-16	Dec-15	Change	Dec-16	Dec-15	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	143	131	9%	82	85	-4%	\$1,100,000	\$1,100,000	0%	91.7%	95.7%	-4%	20	26	-23%
Ala Moana - Kakaako	1-2-3	8	14	-43%	6	5	20%	\$795,000	\$1,200,000	-34%	92.3%	96.0%	-4%	34	25	36%
Downtown - Nuuanu	1-1-8 to 1-2-2	121	104	16%	80	82	-2%	\$910,000	\$867,125	5%	91.5%	98.7%	-7%	23	24	-4%
Ewa Plain	1-9-1	848	789	7%	738	660	12%	\$625,000	\$585,000	7%	99.4%	99.2%	0%	13	14	-7%
Hawaii Kai	1-3-9	271	261	4%	186	196	-5%	\$1,072,500	\$1,125,000	-5%	95.3%	94.1%	1%	23	24	-4%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	414	379	9%	313	295	6%	\$1,070,000	\$1,005,000	6%	97.4%	100.7%	-3%	18	16	13%
Kalihi - Palama	1-1-2 to 1-1-7	158	146	8%	109	115	-5%	\$700,000	\$695,000	1%	98.9%	95.9%	3%	13	17	-24%
Kaneohe	Selected 1-4-4 to 1-4-7	303	291	4%	224	239	-6%	\$810,000	\$763,000	6%	99.4%	96.7%	3%	18	21	-14%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	298	283	5%	210	223	-6%	\$950,000	\$899,000	6%	100.0%	97.2%	3%	18	23	-22%
Makaha - Nanakuli	1-8-1 to 1-8-9	393	348	13%	278	249	12%	\$430,000	\$380,000	13%	97.8%	96.4%	1%	22	29	-24%
Makakilo	1-9-2 to 1-9-3	199	211	-6%	167	164	2%	\$686,500	\$625,000	10%	98.9%	98.4%	1%	25	25	0%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	142	170	-16%	116	98	18%	\$1,101,000	\$1,100,000	0%	93.7%	93.4%	0%	30	23	30%
Milliani	Selected 1-9-4 to 1-9-5	256	325	-21%	250	253	-1%	\$750,000	\$690,000	9%	98.7%	98.6%	0%	17	22	-23%
Moanalua - Salt Lake	1-1-1	54	61	-11%	42	45	-7%	\$887,000	\$770,000	15%	99.4%	96.9%	3%	18	14	29%
North Shore	1-5-6 to 1-6-9	172	182	-5%	105	99	6%	\$800,000	\$840,000	-5%	90.9%	96.7%	-6%	37	28	32%
Pearl City - Aiea	1-9-6 to 1-9-9	337	305	10%	292	239	22%	\$730,000	\$678,000	8%	99.3%	99.0%	0%	12	18	-33%
Wahiawa	1-7-1 to 1-7-7	107	102	5%	74	75	-1%	\$565,000	\$515,000	10%	98.3%	97.4%	1%	14	27	-48%
Waialae - Kahala	1-3-5	223	198	13%	107	101	6%	\$1,830,000	\$1,850,000	-1%	93.8%	98.0%	-4%	36	35	3%
Waikiki	1-2-6	4	1	300%	1	0	-	\$390,000	\$0	-	100.0%	0.0%	-	0	0	-
Waipahu	1-9-4	246	259	-5%	229	222	3%	\$633,000	\$600,000	6%	98.9%	97.6%	1%	16	19	-16%
Windward Coast	1-4-8 to 1-5-5	123	98	26%	69	48	44%	\$650,000	\$665,000	-2%	98.6%	95.0%	4%	29	46	-37%

SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

Condos

December 2016



December 2016		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale			Inventory of Homes for Sale		
		Dec-16	Dec-15	Change	Dec-16	Dec-15	Change	Dec-16	Dec-15	Change	Dec-16	Dec-15	Change	Dec-16	Dec-15	Change	Dec-16	Dec-15	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	0	0	-	0	0	-	\$0	\$0	-	0.0%	0.0%	-	0	0	-	1	0	-
Ala Moana - Kakaako	1-2-3	47	59	-20%	61	31	97%	\$415,000	\$468,000	-11%	92.2%	93.8%	-2%	28	44	-36%	241	229	5%
Downtown - Nuuanu	1-1-8 to 1-2-2	23	33	-30%	33	36	-8%	\$375,000	\$481,500	-22%	98.9%	98.5%	0%	24	29	-17%	121	125	-3%
Ewa Plain	1-9-1	38	38	0%	61	45	36%	\$440,000	\$425,000	4%	102.3%	100.7%	2%	10	16	-38%	113	100	13%
Hawaii Kai	1-3-9	16	10	60%	20	15	33%	\$588,000	\$690,000	-15%	98.5%	102.2%	-4%	35	31	13%	52	52	0%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	7	9	-22%	9	12	-25%	\$560,000	\$604,000	-7%	102.2%	100.7%	1%	17	15	13%	17	22	-23%
Kalihi - Palama	1-1-2 to 1-1-7	4	7	-43%	12	9	33%	\$365,000	\$365,000	0%	97.0%	96.3%	1%	17	38	-55%	23	28	-18%
Kaneohe	Selected 1-4-4 to 1-4-7	9	12	-25%	21	10	110%	\$500,000	\$532,500	-6%	101.0%	101.9%	-1%	10	9	11%	38	24	58%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	8	7	14%	5	11	-55%	\$420,000	\$500,000	-16%	91.5%	101.0%	-9%	92	80	15%	52	62	-16%
Makaha - Nanakuli	1-8-1 to 1-8-9	12	15	-20%	22	11	100%	\$153,250	\$118,000	30%	96.4%	98.3%	-2%	20	23	-13%	62	50	24%
Makakilo	1-9-2 to 1-9-3	11	9	22%	14	9	56%	\$380,000	\$318,000	19%	100.8%	94.9%	6%	11	11	0%	23	26	-12%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	46	46	0%	54	55	-2%	\$357,500	\$340,000	5%	99.7%	97.1%	3%	34	27	26%	189	175	8%
Mililani	Selected 1-9-4 to 1-9-5	24	27	-11%	38	30	27%	\$396,000	\$379,500	4%	101.0%	100.0%	1%	10	18	-44%	55	49	12%
Moanalua - Salt Lake	1-1-1	11	14	-21%	16	14	14%	\$434,000	\$335,000	30%	96.8%	100.8%	-4%	30	17	76%	37	40	-8%
North Shore	1-5-6 to 1-6-9	6	4	50%	3	1	200%	\$169,000	\$285,000	-41%	77.2%	99.0%	-22%	113	55	105%	13	13	0%
Pearl City - Aiea	1-9-6 to 1-9-9	21	20	5%	27	26	4%	\$375,000	\$382,500	-2%	99.2%	100.0%	-1%	16	18	-11%	55	63	-13%
Wahiawa	1-7-1 to 1-7-7	0	2	-100%	9	3	200%	\$165,000	\$107,000	54%	94.3%	54.9%	72%	25	117	-79%	11	7	57%
Waialae - Kahala	1-3-5	1	4	-75%	4	3	33%	\$607,500	\$585,000	4%	100.5%	100.0%	0%	19	20	-5%	23	15	53%
Waikiki	1-2-6	100	105	-5%	92	86	7%	\$375,000	\$315,500	19%	98.8%	100.5%	-2%	37	44	-16%	444	542	-18%
Waipahu	1-9-4	15	11	36%	24	14	71%	\$325,500	\$321,250	1%	101.4%	101.5%	0%	11	16	-31%	39	26	50%
Windward Coast	1-4-8 to 1-5-5	3	1	200%	0	3	-	\$0	\$90,000	-	0.0%	90.9%	-	0	55	-	16	16	0%

Year to Date		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale		
		Dec-16	Dec-15	Change	Dec-16	Dec-15	Change	Dec-16	Dec-15	Change	Dec-16	Dec-15	Change	Dec-16	Dec-15	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	4	5	-20%	3	6	-50%	\$670,000	\$662,500	1%	95.9%	100.1%	-4%	65	29	124%
Ala Moana - Kakaako	1-2-3	721	745	-3%	497	453	10%	\$499,000	\$365,000	37%	99.4%	97.3%	2%	36	43	-16%
Downtown - Nuuanu	1-1-8 to 1-2-2	495	542	-9%	362	352	3%	\$396,500	\$443,000	-10%	95.7%	99.6%	-4%	21	27	-22%
Ewa Plain	1-9-1	593	537	10%	523	444	18%	\$443,000	\$409,000	8%	99.6%	99.3%	0%	11	17	-35%
Hawaii Kai	1-3-9	262	247	6%	210	189	11%	\$625,000	\$609,500	3%	98.4%	97.5%	1%	26	18	44%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	116	139	-17%	103	81	27%	\$550,000	\$560,000	-2%	100.1%	101.8%	-2%	12	8	50%
Kalihi - Palama	1-1-2 to 1-1-7	151	134	13%	119	103	16%	\$375,000	\$360,000	4%	94.9%	97.8%	-3%	20	17	18%
Kaneohe	Selected 1-4-4 to 1-4-7	224	227	-1%	203	210	-3%	\$532,500	\$475,000	12%	100.2%	100.0%	0%	11	12	-8%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	127	151	-16%	73	97	-25%	\$485,000	\$550,000	-12%	91.7%	95.7%	-4%	51	30	70%
Makaha - Nanakuli	1-8-1 to 1-8-9	230	213	8%	181	142	27%	\$135,500	\$132,750	2%	95.9%	94.8%	1%	28	41	-32%
Makakilo	1-9-2 to 1-9-3	165	173	-5%	145	152	-5%	\$350,000	\$317,750	10%	100.3%	98.5%	2%	11	16	-31%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	853	846	1%	646	610	6%	\$370,000	\$343,000	8%	97.9%	98.0%	0%	21	22	-5%
Mililani	Selected 1-9-4 to 1-9-5	417	432	-3%	397	407	-2%	\$360,000	\$340,000	6%	100.0%	100.0%	0%	9	12	-25%
Moanalua - Salt Lake	1-1-1	233	285	-18%	205	244	-16%	\$361,000	\$335,000	8%	97.8%	98.5%	-1%	11	13	-15%
North Shore	1-5-6 to 1-6-9	68	69	-1%	50	52	-4%	\$427,500	\$387,500	10%	98.4%	97.0%	1%	37	54	-31%
Pearl City - Aiea	1-9-6 to 1-9-9	376	369	2%	330	312	6%	\$355,000	\$330,000	8%	98.6%	95.0%	4%	11	16	-31%
Wahiawa	1-7-1 to 1-7-7	35	43	-19%	36	42	-14%	\$171,700	\$142,000	21%	99.0%	95.3%	4%	16	20	-20%
Waialae - Kahala	1-3-5	81	61	33%	51	40	28%	\$568,000	\$535,000	6%	98.8%	98.8%	0%	23	18	28%
Waikiki	1-2-6	1503	1622	-7%	1065	958	11%	\$370,888	\$349,000	6%	96.3%	96.9%	-1%	39	38	3%
Waipahu	1-9-4	247	245	1%	228	225	1%	\$329,000	\$313,000	5%	100.2%	97.8%	2%	11	14	-21%
Windward Coast	1-4-8 to 1-5-5	40	36	11%	22	15	47%	\$222,500	\$197,000	13%	97.2%	96.1%	1%	49	77	-36%

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Local Market Update

December 2016

Aina Haina - Kuliouou

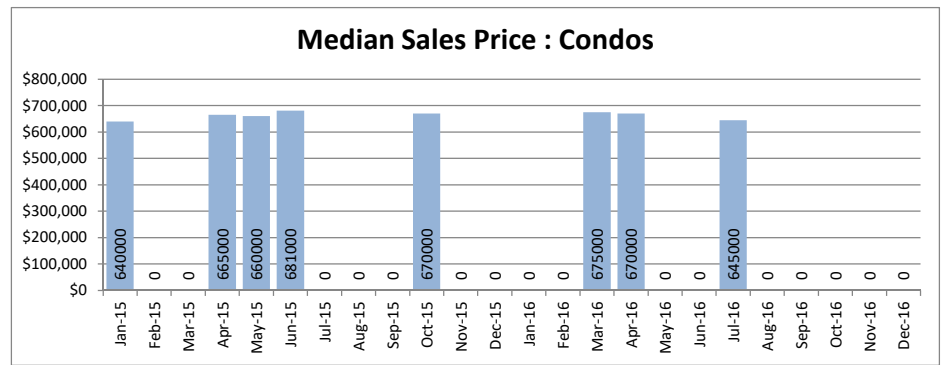
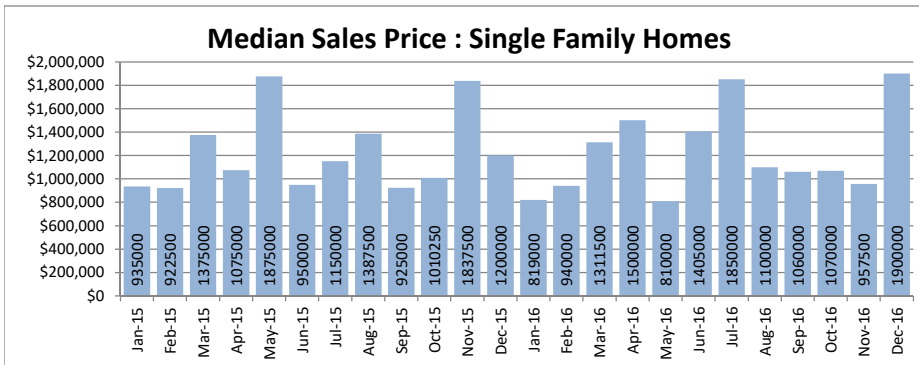
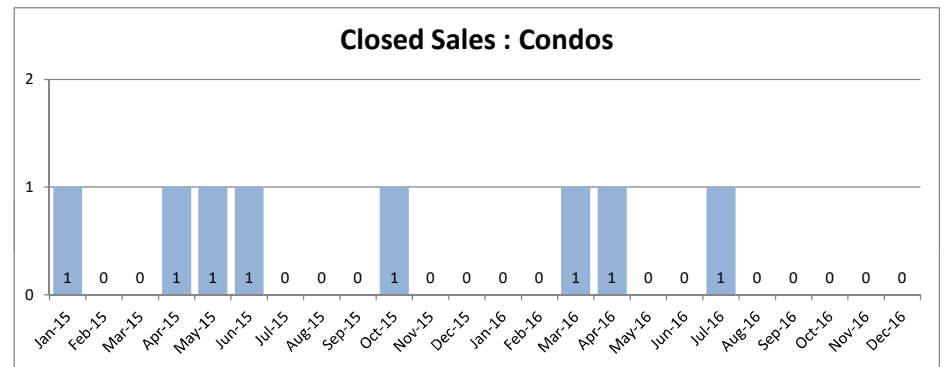
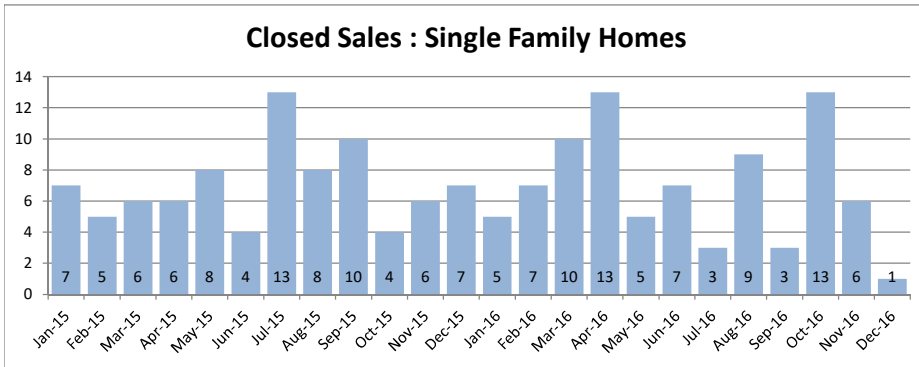
1-3-6 to 1-3-8



December 2016

Single Family Homes	December			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	10	10	0%	143	131	9%
Closed Sales	1	7	-86%	82	85	-4%
Median Sales Price	\$1,900,000	\$1,200,000	58%	\$1,100,000	\$1,100,000	0%
Percent of Original List Price Received	81.6%	93.4%	-13%	91.7%	95.7%	-4%
Median Days on Market Until Sale	97	47	106%	20	26	-23%
Inventory of Homes for Sale	39	42	-7%	-	-	-

Condos	December			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	0	0	-	4	5	-20%
Closed Sales	0	0	-	3	6	-50%
Median Sales Price	\$0	\$0	-	\$670,000	\$662,500	1%
Percent of Original List Price Received	0.0%	0.0%	-	95.9%	100.1%	-4%
Median Days on Market Until Sale	0	0	-	65	29	124%
Inventory of Homes for Sale	1	0	-	-	-	-



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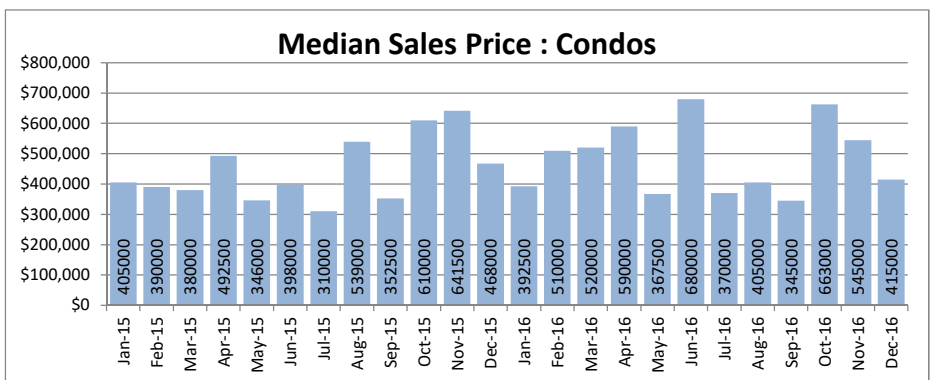
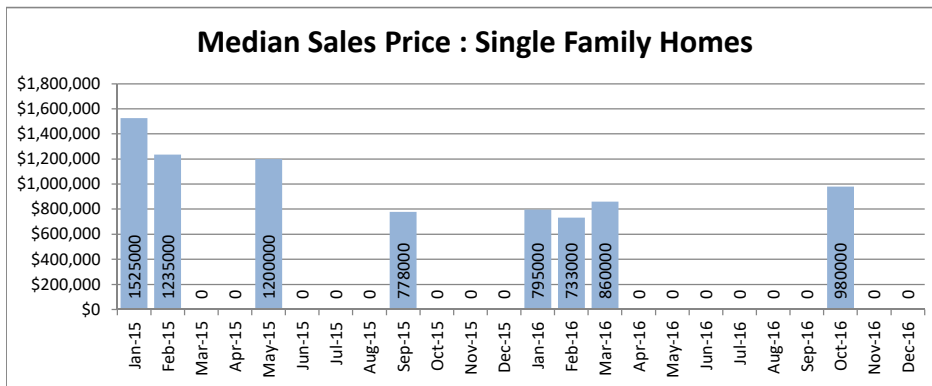
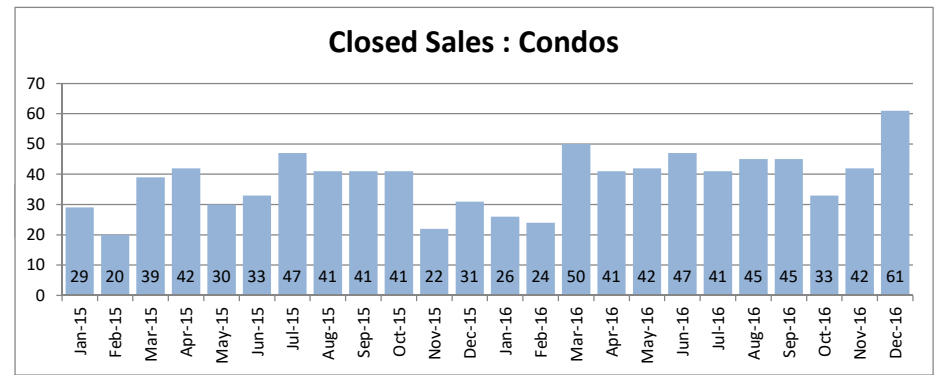
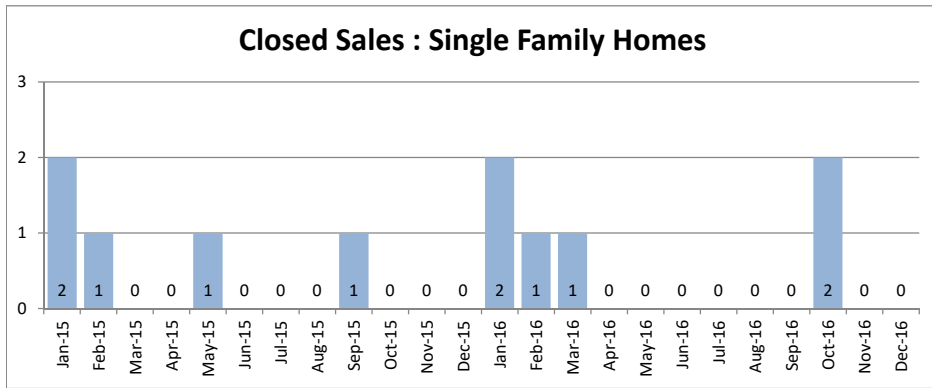


Ala Moana - Kakaako
1-2-3

December 2016

Single Family Homes	December			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	0	1	-	8	14	-43%
Closed Sales	0	0	-	6	5	20%
Median Sales Price	\$0	\$0	-	\$795,000	\$1,200,000	-34%
Percent of Original List Price Received	0.0%	0.0%	-	92.3%	96.0%	-4%
Median Days on Market Until Sale	0	0	-	34	25	36%
Inventory of Homes for Sale	1	3	-67%	-	-	-

Condos	December			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	47	59	-20%	721	745	-3%
Closed Sales	61	31	97%	497	453	10%
Median Sales Price	\$415,000	\$468,000	-11%	\$499,000	\$365,000	37%
Percent of Original List Price Received	92.2%	93.8%	-2%	99.4%	97.3%	2%
Median Days on Market Until Sale	28	44	-36%	36	43	-16%
Inventory of Homes for Sale	241	229	5%	-	-	-



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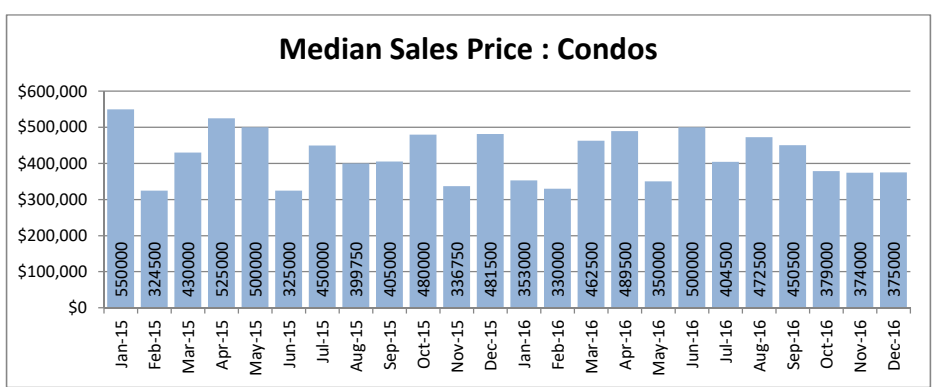
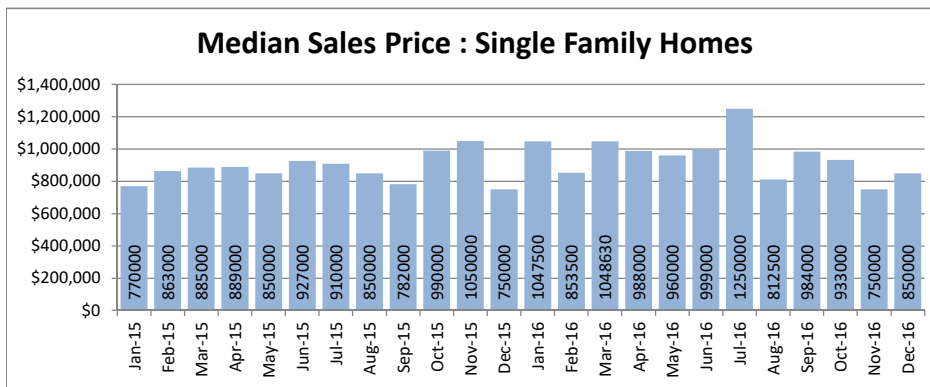
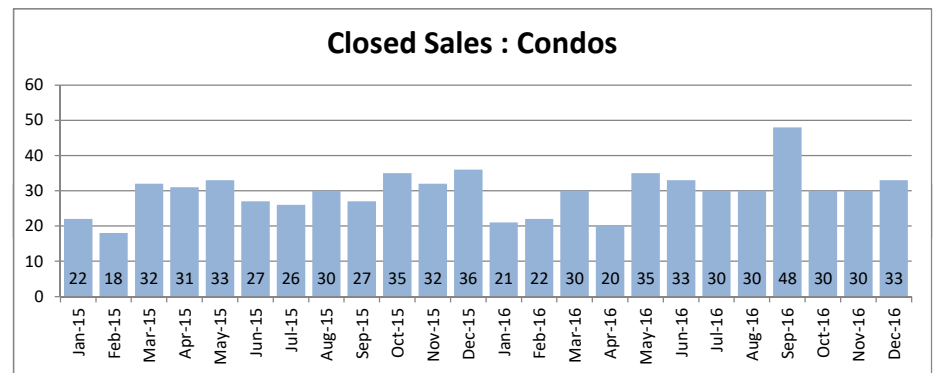
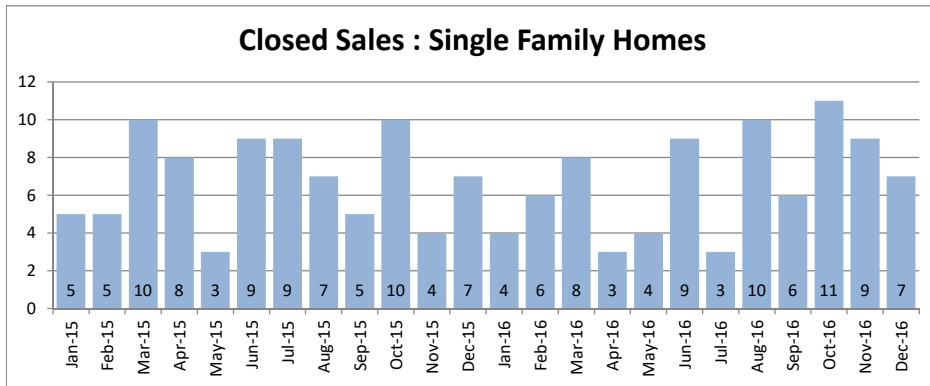


Downtown - Nuuanu
1-1-8 to 1-2-2

December 2016

Single Family Homes	December			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	6	2	200%	121	104	16%
Closed Sales	7	7	0%	80	82	-2%
Median Sales Price	\$850,000	\$750,000	13%	\$910,000	\$867,125	5%
Percent of Original List Price Received	97.1%	100.0%	-3%	91.5%	98.7%	-7%
Median Days on Market Until Sale	13	11	18%	23	24	-4%
Inventory of Homes for Sale	20	26	-23%	-	-	-

Condos	December			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	23	33	-30%	495	542	-9%
Closed Sales	33	36	-8%	362	352	3%
Median Sales Price	\$375,000	\$481,500	-22%	\$396,500	\$443,000	-10%
Percent of Original List Price Received	98.9%	98.5%	0%	95.7%	99.6%	-4%
Median Days on Market Until Sale	24	29	-17%	21	27	-22%
Inventory of Homes for Sale	121	125	-3%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

December 2016

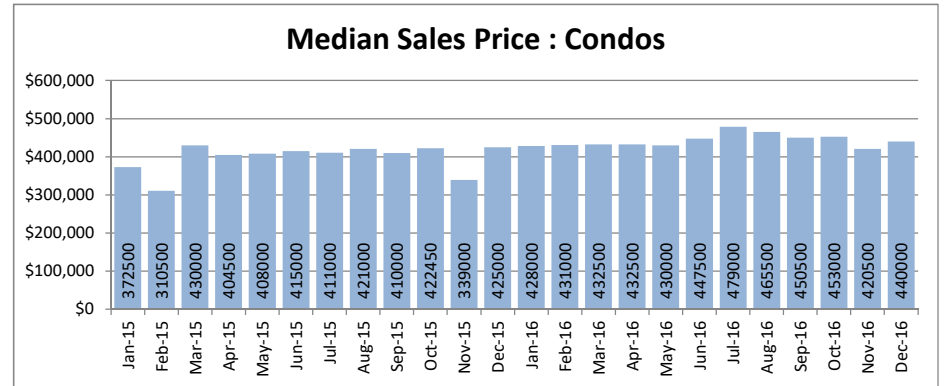
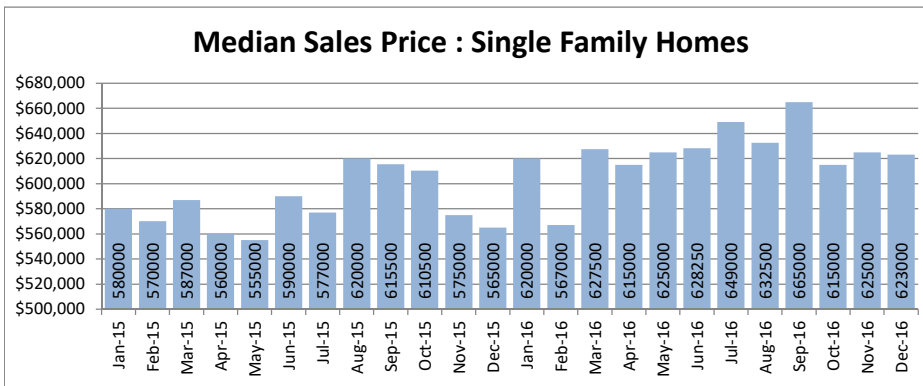
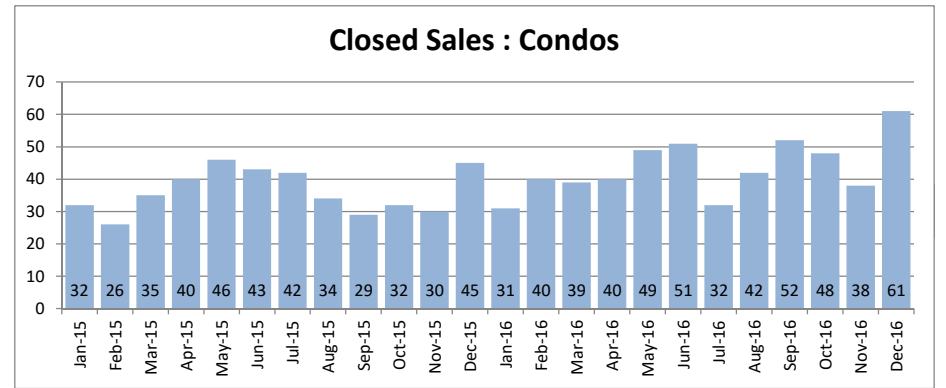
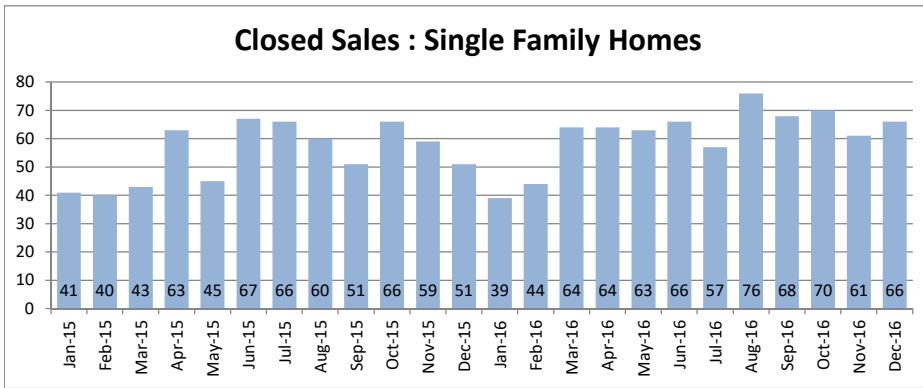


Ewa Plain
1-9-1

December 2016

Single Family Homes	December			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	37	43	-14%	848	789	7%
Closed Sales	66	51	29%	738	660	12%
Median Sales Price	\$623,000	\$565,000	10%	\$625,000	\$585,000	7%
Percent of Original List Price Received	100.1%	100.9%	-1%	99.4%	99.2%	0%
Median Days on Market Until Sale	13	14	-7%	13	14	-7%
Inventory of Homes for Sale	136	122	11%	-	-	-

Condos	December			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	38	38	0%	593	537	10%
Closed Sales	61	45	36%	523	444	18%
Median Sales Price	\$440,000	\$481,500	-9%	\$443,000	\$409,000	8%
Percent of Original List Price Received	102.3%	98.5%	4%	99.6%	99.3%	0%
Median Days on Market Until Sale	10	29	-66%	11	17	-35%
Inventory of Homes for Sale	113	125	-10%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

December 2016

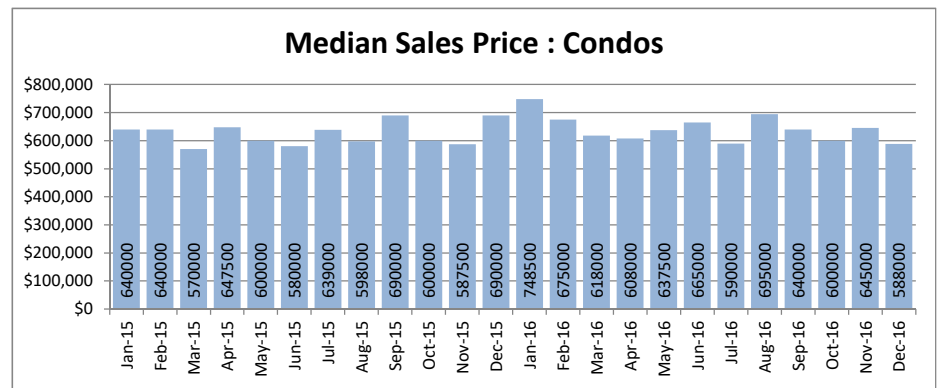
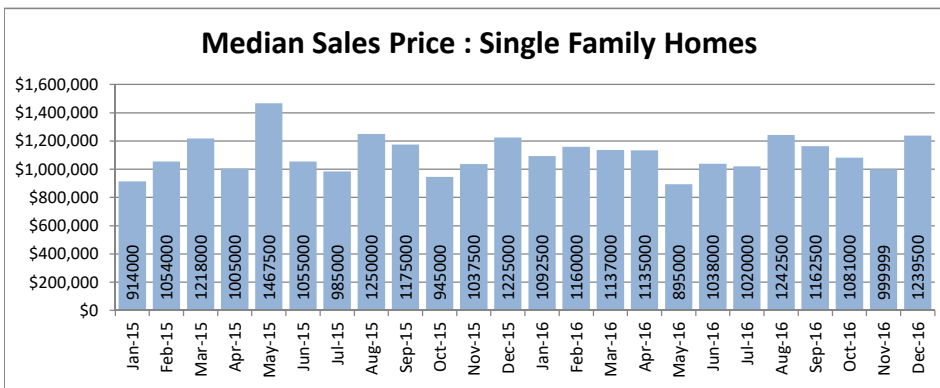
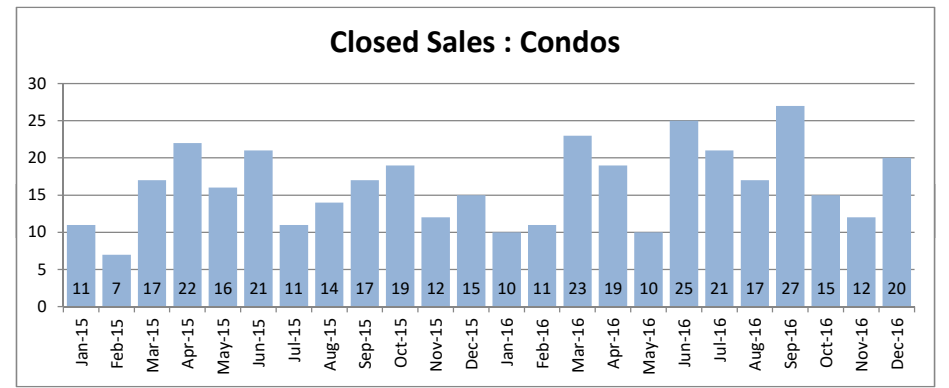
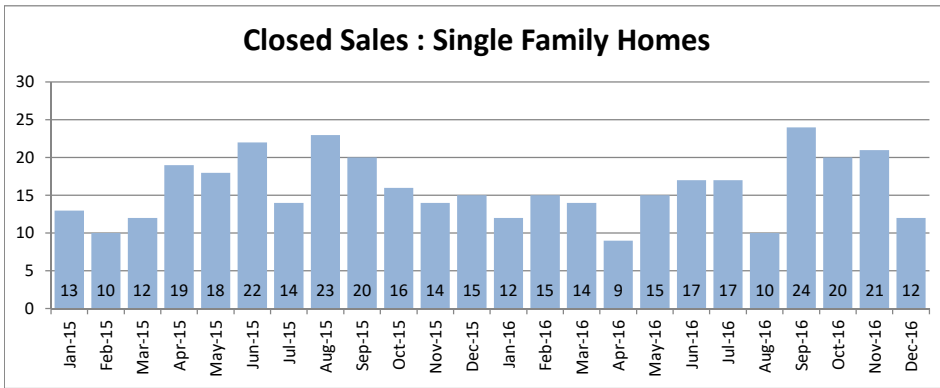


Hawaii Kai
1-3-9

December 2016

Single Family Homes	December			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	13	14	-7%	271	261	4%
Closed Sales	12	15	-20%	186	196	-5%
Median Sales Price	\$1,239,500	\$1,225,000	1%	\$1,072,500	\$1,125,000	-5%
Percent of Original List Price Received	96.3%	95.0%	1%	95.3%	94.1%	1%
Median Days on Market Until Sale	20	47	-57%	23	24	-4%
Inventory of Homes for Sale	60	66	-9%	-	-	-

Condos	December			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	16	10	60%	262	247	6%
Closed Sales	20	15	33%	210	189	11%
Median Sales Price	\$588,000	\$690,000	-15%	\$625,000	\$609,500	3%
Percent of Original List Price Received	98.5%	102.2%	-4%	98.4%	97.5%	1%
Median Days on Market Until Sale	35	31	13%	26	18	44%
Inventory of Homes for Sale	52	52	0%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

December 2016

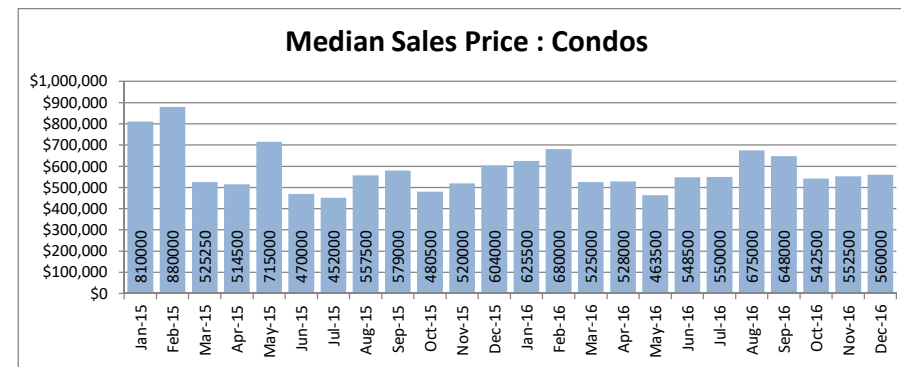
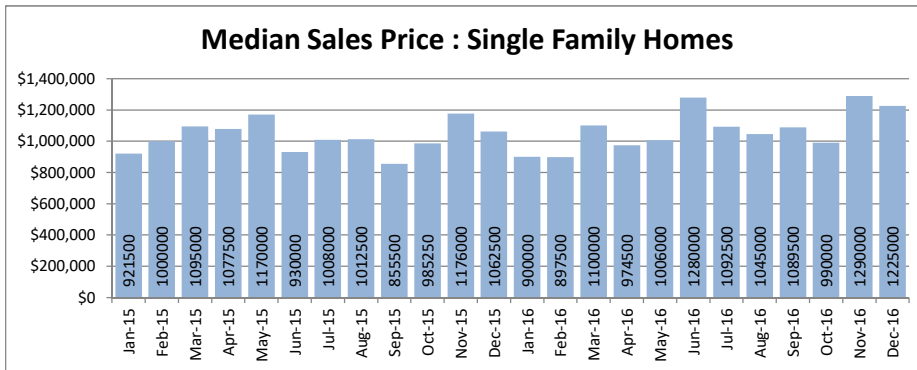
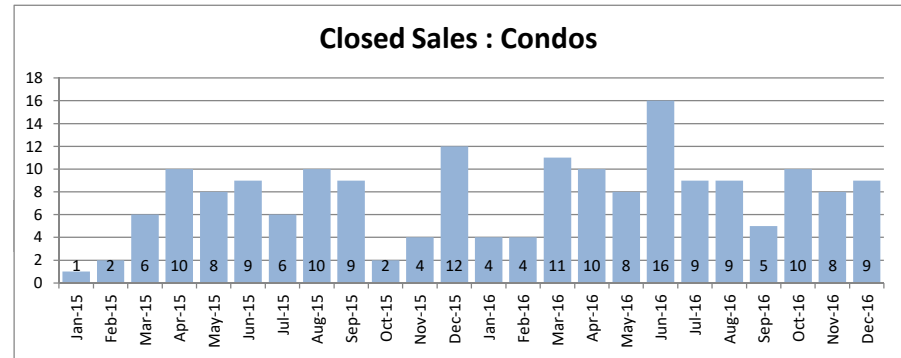
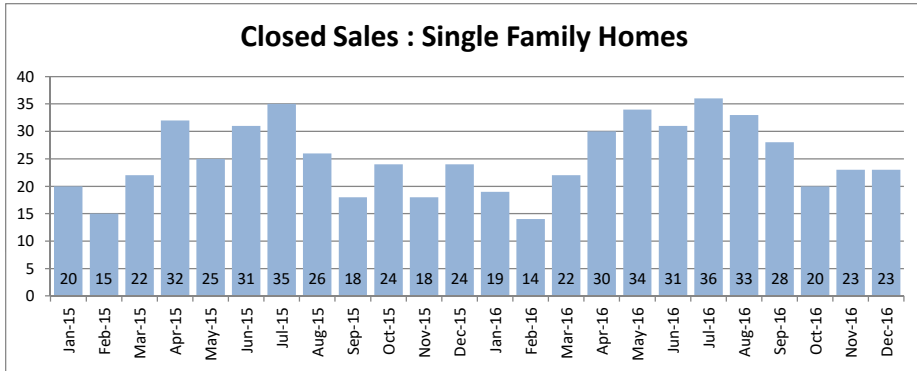


Kailua - Waimanalo 1-4-1 to Selected 1-4-4

December 2016

Single Family Homes	December			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	6	26	-77%	414	379	9%
Closed Sales	11	24	-54%	313	295	6%
Median Sales Price	\$637,500	\$1,062,500	-40%	\$1,070,000	\$1,005,000	6%
Percent of Original List Price Received	91.2%	94.6%	-4%	97.4%	100.7%	-3%
Median Days on Market Until Sale	17	17	0%	18	16	13%
Inventory of Homes for Sale	39	107	-64%	-	-	-

Condos	December			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	7	9	-22%	116	139	-17%
Closed Sales	9	12	-25%	103	81	27%
Median Sales Price	\$560,000	\$604,000	-7%	\$550,000	\$560,000	-2%
Percent of Original List Price Received	102.2%	100.7%	1%	100.1%	101.8%	-2%
Median Days on Market Until Sale	17	15	13%	12	8	50%
Inventory of Homes for Sale	17	22	-23%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

December 2016



Kalihi - Palama

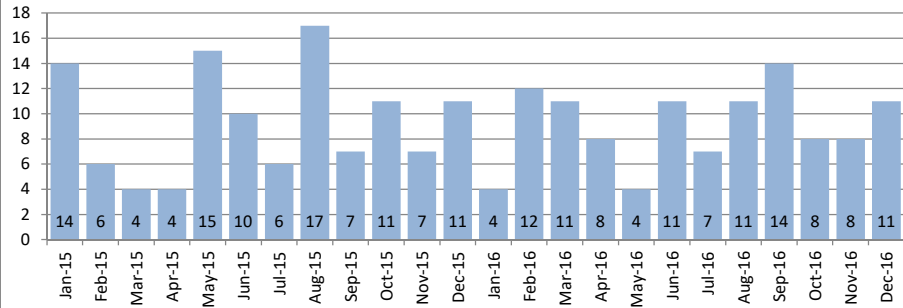
1-1-2 to 1-1-7

December 2016

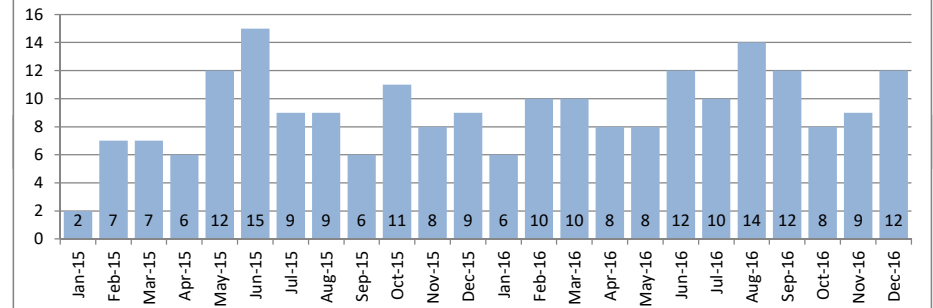
Single Family Homes	December			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	6	10	-40%	158	146	8%
Closed Sales	11	11	0%	109	115	-5%
Median Sales Price	\$637,500	\$776,000	-18%	\$700,000	\$695,000	1%
Percent of Original List Price Received	91.2%	100.1%	-9%	98.9%	95.9%	3%
Median Days on Market Until Sale	17	18	-6%	13	17	-24%
Inventory of Homes for Sale	39	42	-7%	-	-	-

Condos	December			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	4	7	-43%	151	134	13%
Closed Sales	12	9	33%	119	103	16%
Median Sales Price	\$365,000	\$365,000	0%	\$375,000	\$360,000	4%
Percent of Original List Price Received	97.0%	96.3%	1%	94.9%	97.8%	-3%
Median Days on Market Until Sale	17	38	-55%	20	17	18%
Inventory of Homes for Sale	23	28	-18%	-	-	-

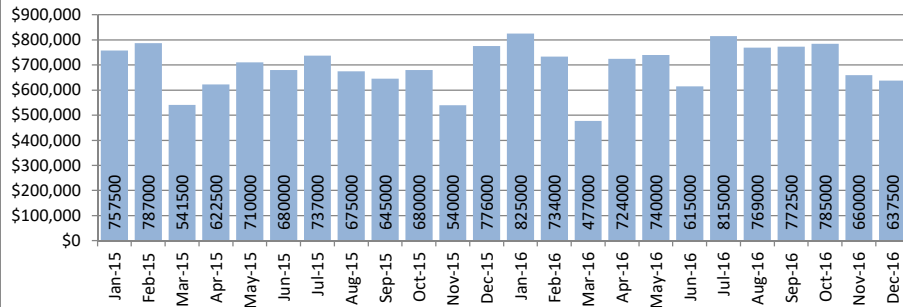
Closed Sales : Single Family Homes



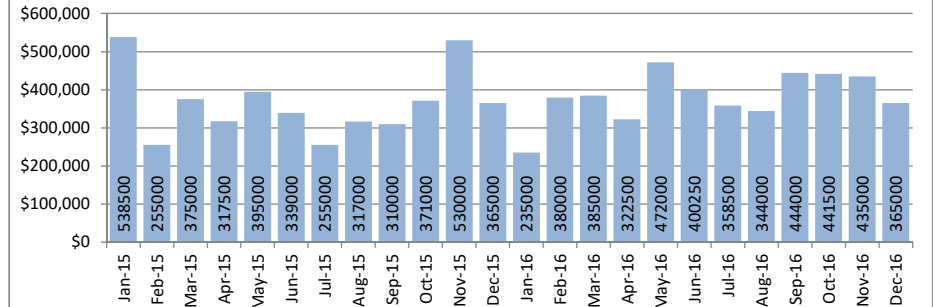
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

December 2016

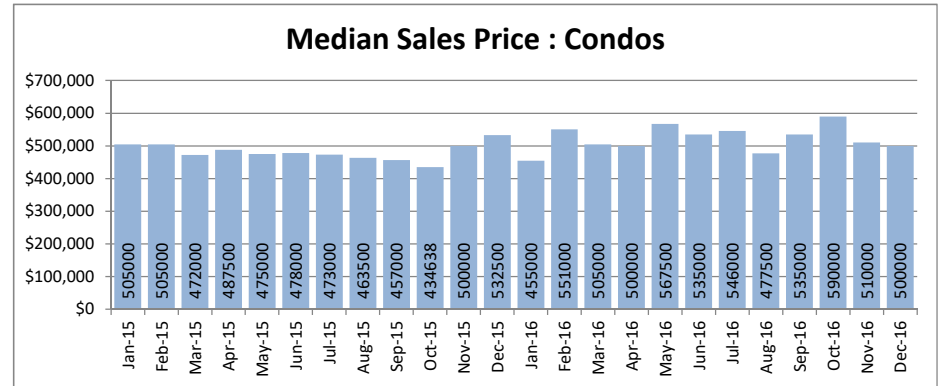
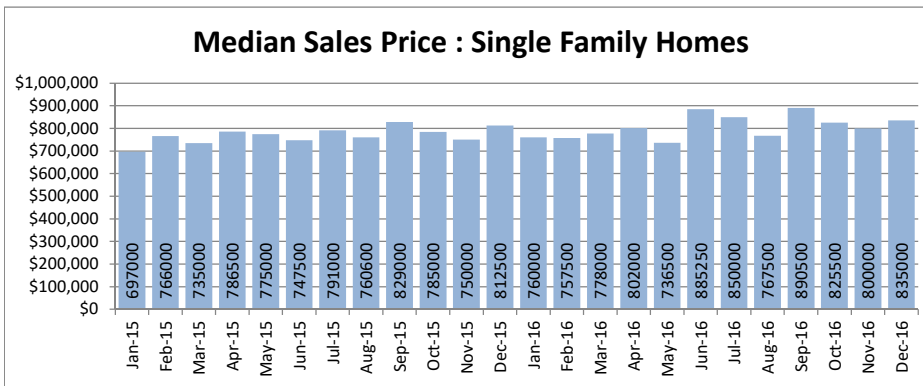
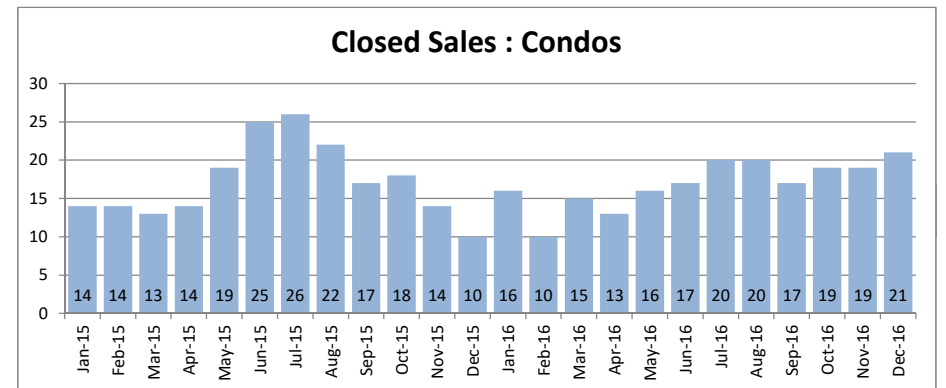
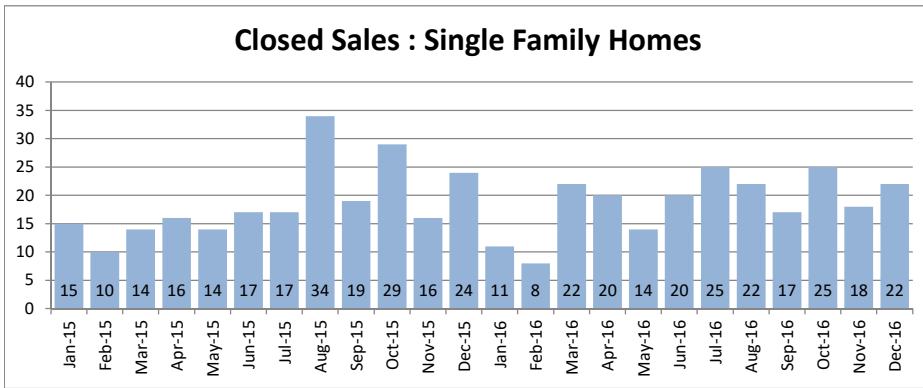


Kaneohe
Selected 1-4-4 to 1-4-7

December 2016

Single Family Homes	December			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	15	19	-21%	303	291	4%
Closed Sales	22	24	-8%	224	239	-6%
Median Sales Price	\$835,000	\$812,500	3%	\$810,000	\$763,000	6%
Percent of Original List Price Received	96.3%	98.2%	-2%	99.4%	96.7%	3%
Median Days on Market Until Sale	59	14	321%	18	21	-14%
Inventory of Homes for Sale	67	69	-3%	-	-	-

Condos	December			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	9	12	-25%	224	227	-1%
Closed Sales	21	10	110%	203	210	-3%
Median Sales Price	\$500,000	\$532,500	-6%	\$532,500	\$475,000	12%
Percent of Original List Price Received	101.0%	101.9%	-1%	100.2%	100.0%	0%
Median Days on Market Until Sale	10	9	11%	11	12	-8%
Inventory of Homes for Sale	38	24	58%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

December 2016

Kapahulu - Diamond Head

1-3-1 to 1-3-4

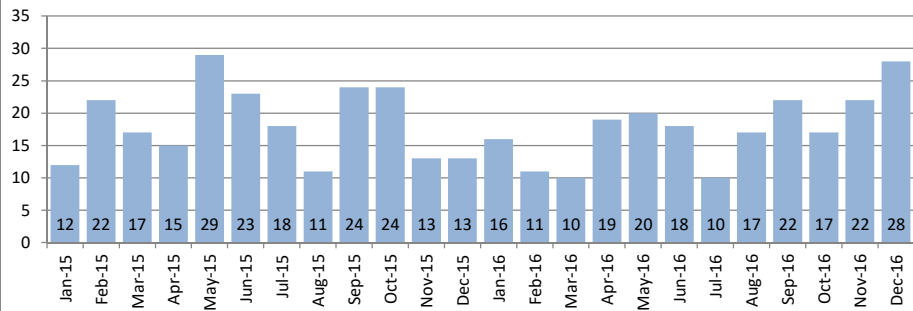


December 2016

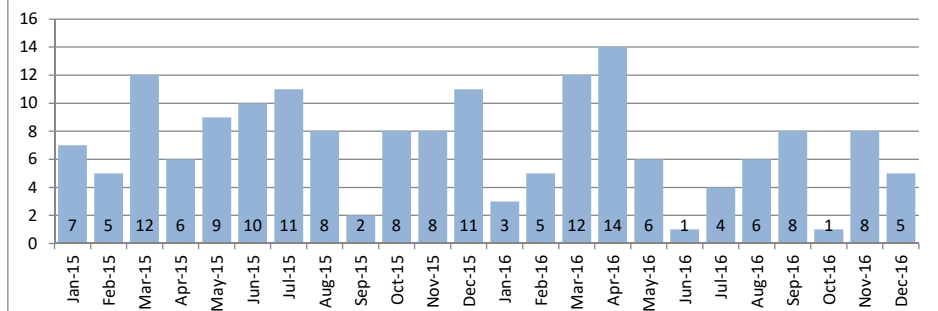
Single Family Homes	December			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	7	7	0%	298	283	5%
Closed Sales	28	13	115%	210	223	-6%
Median Sales Price	\$962,500	\$970,000	-1%	\$950,000	\$899,000	6%
Percent of Original List Price Received	100.8%	89.8%	12%	100.0%	97.2%	3%
Median Days on Market Until Sale	14	63	-78%	18	23	-22%
Inventory of Homes for Sale	83	52	60%	-	-	-

Condos	December			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	8	7	14%	127	151	-16%
Closed Sales	5	11	-55%	73	97	-25%
Median Sales Price	\$420,000	\$500,000	-16%	\$485,000	\$550,000	-12%
Percent of Original List Price Received	91.5%	101.0%	-9%	91.7%	95.7%	-4%
Median Days on Market Until Sale	92	80	15%	51	30	70%
Inventory of Homes for Sale	52	62	-16%	-	-	-

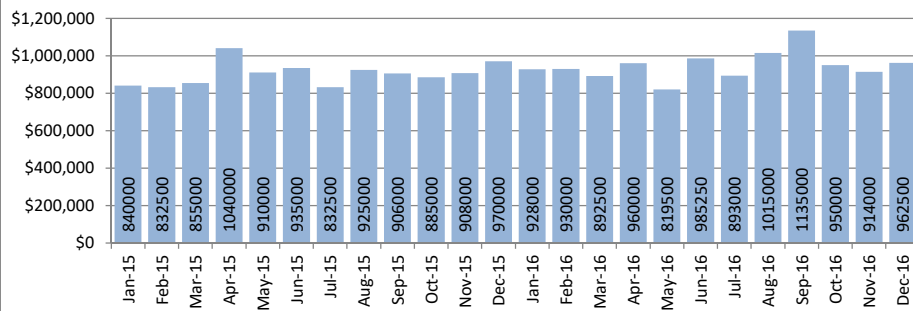
Closed Sales : Single Family Homes



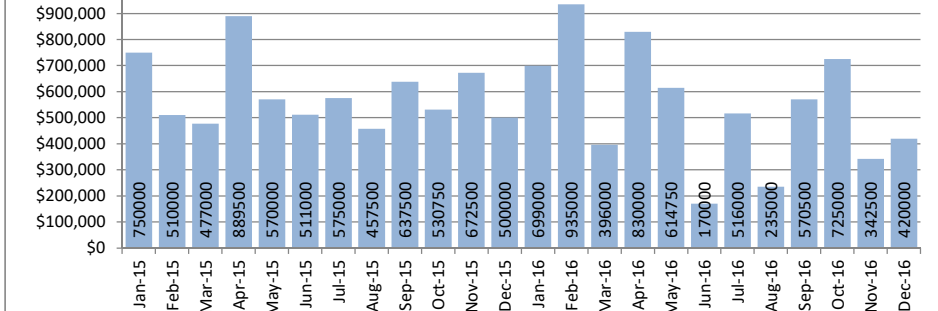
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

December 2016

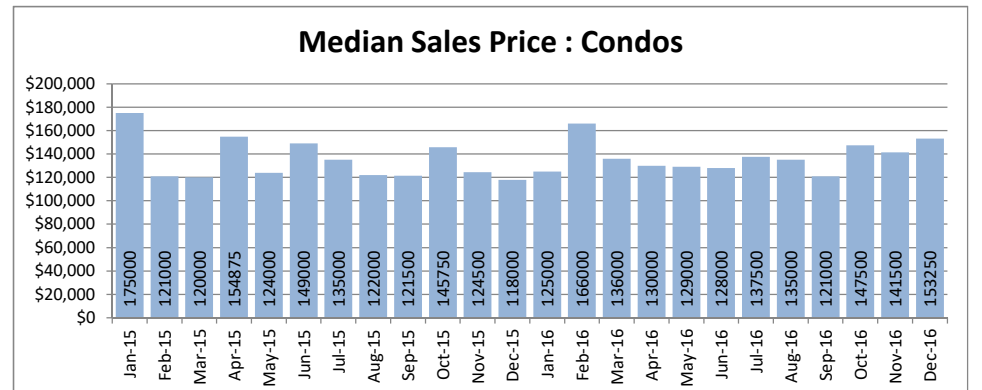
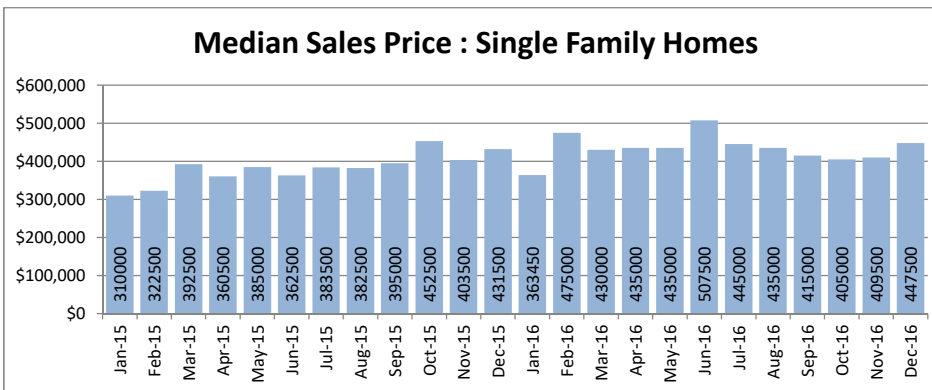
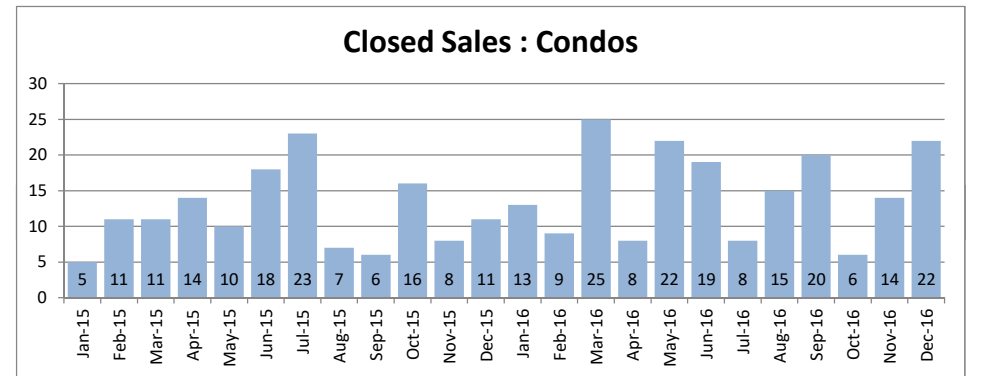
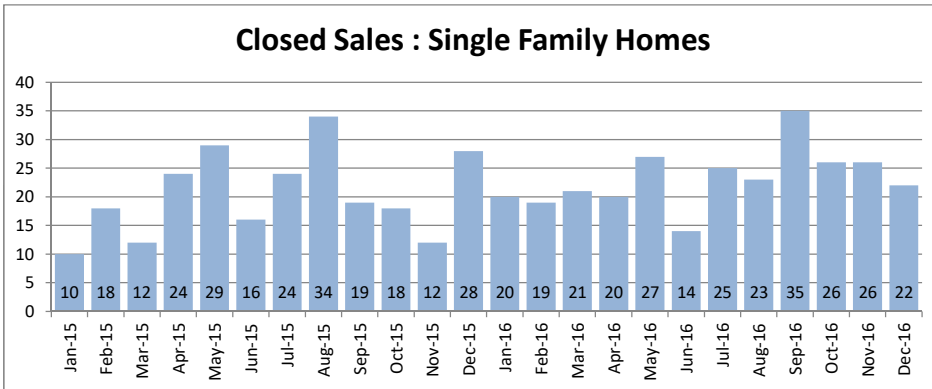


Makaha - Nanakuli
1-8-1 to 1-8-9

December 2016

Single Family Homes	December			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	20	23	-13%	393	348	13%
Closed Sales	22	28	-21%	278	249	12%
Median Sales Price	\$447,500	\$431,500	4%	\$430,000	\$380,000	13%
Percent of Original List Price Received	100.6%	96.4%	4%	97.8%	96.4%	1%
Median Days on Market Until Sale	14	20	-30%	22	29	-24%
Inventory of Homes for Sale	90	90	0%	-	-	-

Condos	December			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	12	15	-20%	230	213	8%
Closed Sales	22	11	100%	181	142	27%
Median Sales Price	\$153,250	\$118,000	30%	\$135,500	\$132,750	2%
Percent of Original List Price Received	96.4%	98.3%	-2%	95.9%	94.8%	1%
Median Days on Market Until Sale	20	23	-13%	28	41	-32%
Inventory of Homes for Sale	62	50	24%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

December 2016

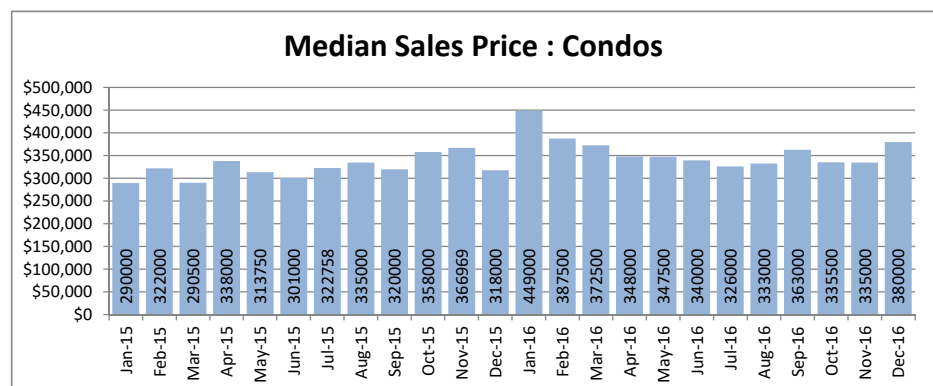
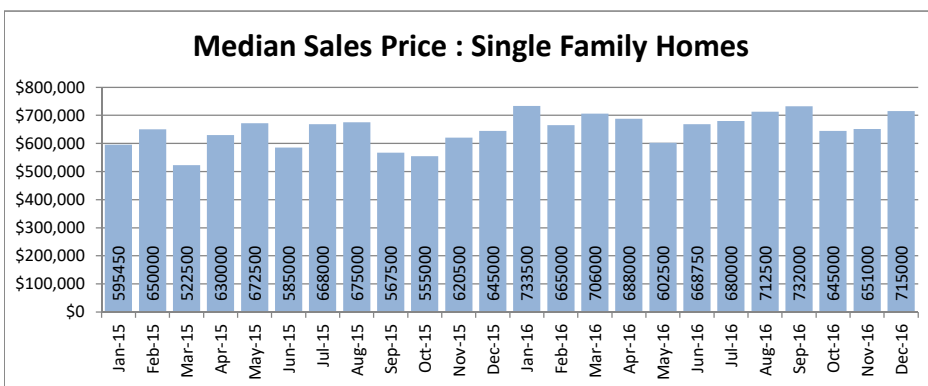
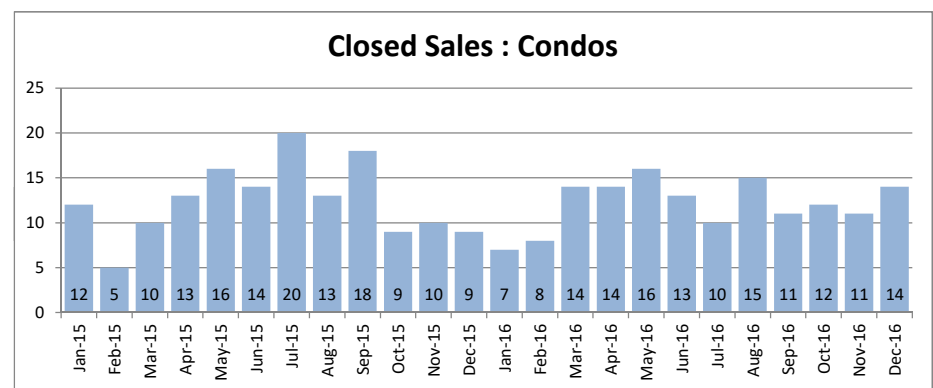
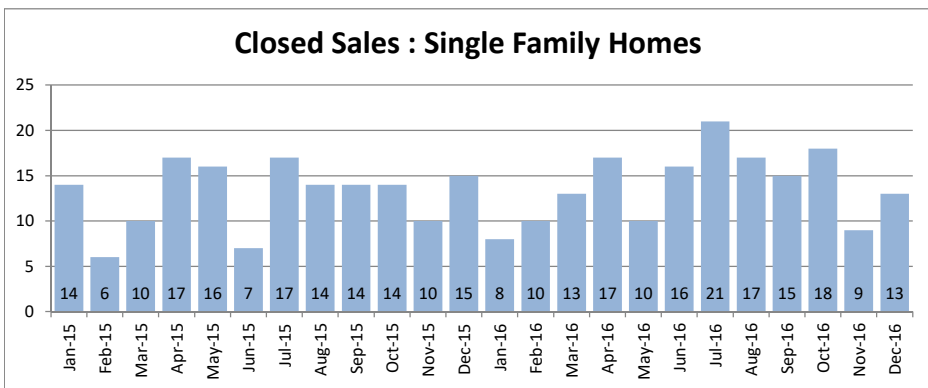


Makakilo
1-9-2 to 1-9-3

December 2016

Single Family Homes	December			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	7	9	-22%	199	211	-6%
Closed Sales	13	15	-13%	167	164	2%
Median Sales Price	\$715,000	\$645,000	11%	\$686,500	\$625,000	10%
Percent of Original List Price Received	100.0%	94.0%	6%	98.9%	98.4%	1%
Median Days on Market Until Sale	12	18	-33%	25	25	0%
Inventory of Homes for Sale	28	47	-40%	-	-	-

Condos	December			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	11	9	22%	165	173	-5%
Closed Sales	14	9	56%	145	152	-5%
Median Sales Price	\$380,000	\$318,000	19%	\$350,000	\$317,750	10%
Percent of Original List Price Received	100.8%	94.9%	6%	100.3%	98.5%	2%
Median Days on Market Until Sale	11	11	0%	11	16	-31%
Inventory of Homes for Sale	23	26	-12%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

December 2016

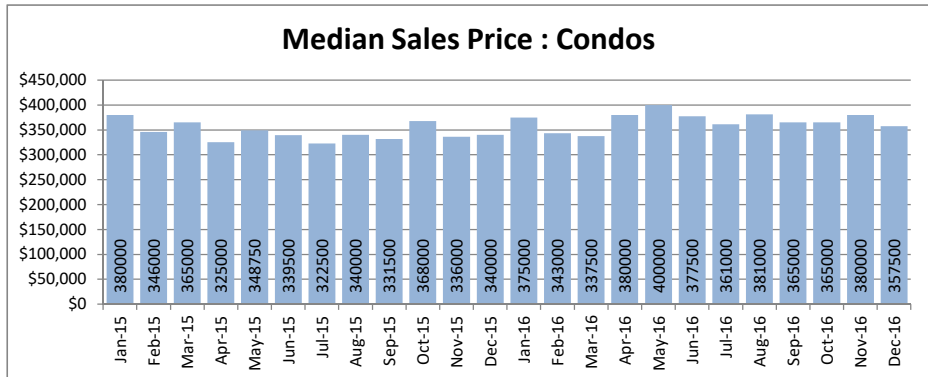
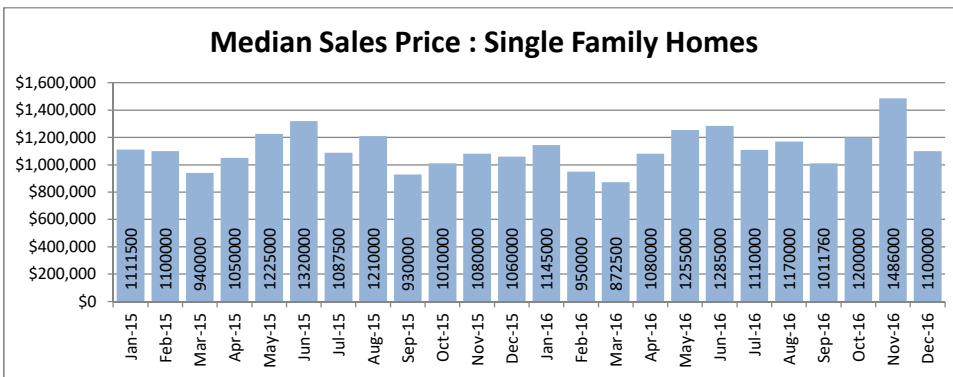
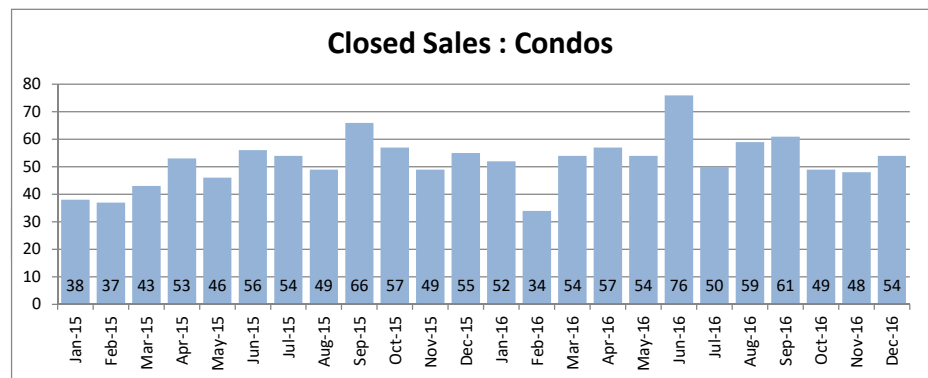
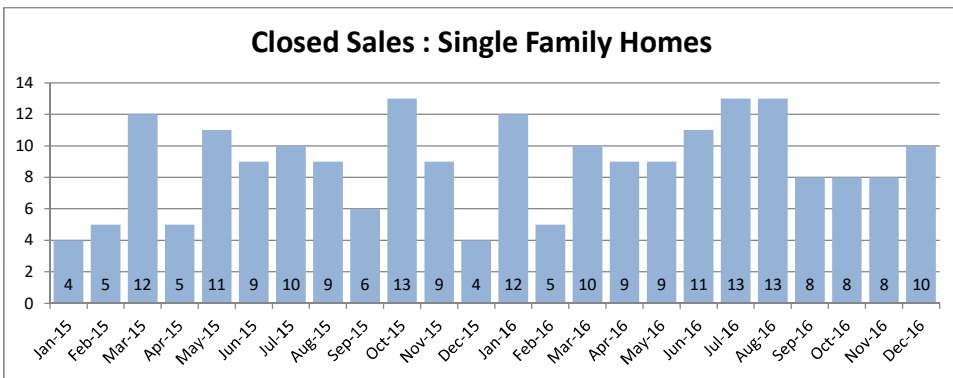


Makiki - Moiliili
1-2-4 to 1-2-9 (except 1-2-6)

December 2016

Single Family Homes	December			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	11	6	83%	142	170	-16%
Closed Sales	10	4	150%	116	98	18%
Median Sales Price	\$1,100,000	\$1,060,000	4%	\$1,101,000	\$1,100,000	0%
Percent of Original List Price Received	94.0%	88.5%	6%	93.7%	93.4%	0%
Median Days on Market Until Sale	25	42	-40%	30	23	30%
Inventory of Homes for Sale	32	46	-30%	-	-	-

Condos	December			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	46	46	0%	853	846	1%
Closed Sales	54	55	-2%	646	610	6%
Median Sales Price	\$357,500	\$340,000	5%	\$370,000	\$343,000	8%
Percent of Original List Price Received	99.7%	97.1%	3%	97.9%	98.0%	0%
Median Days on Market Until Sale	34	27	26%	21	22	-5%
Inventory of Homes for Sale	189	175	8%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

December 2016

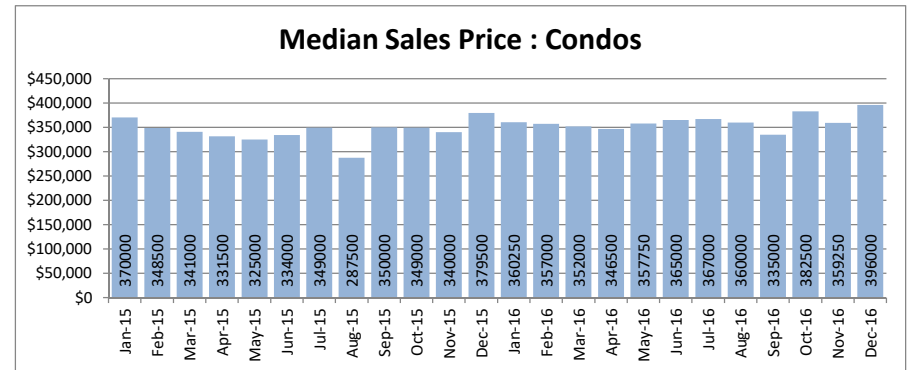
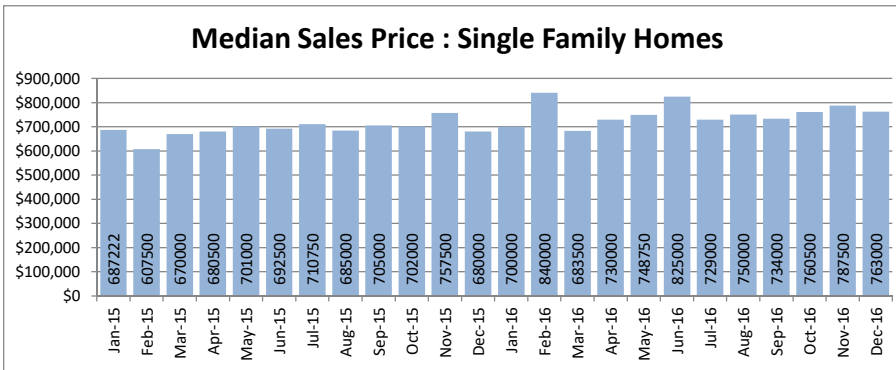
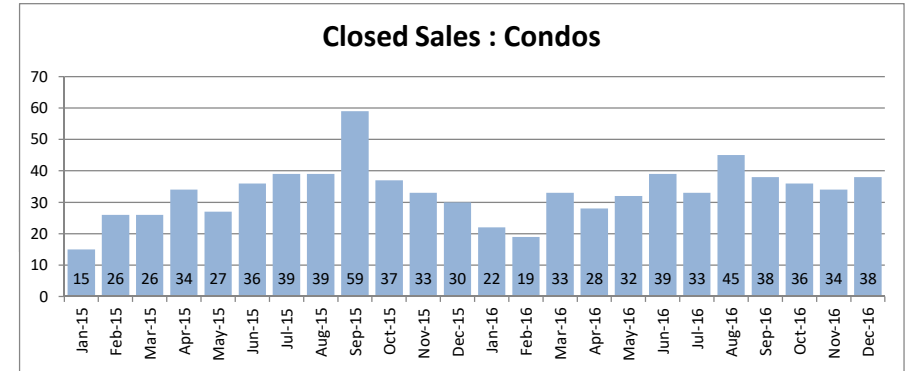
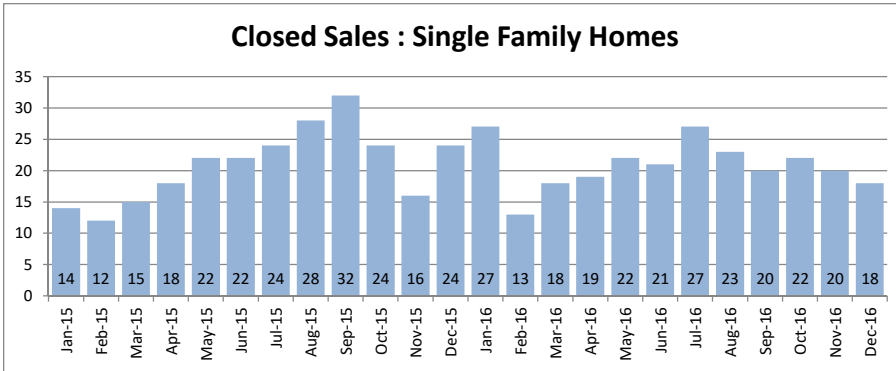


Mililani
Selected 1-9-4 to 1-9-5

December 2016

Single Family Homes	December			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	6	15	-60%	256	325	-21%
Closed Sales	18	24	-25%	250	253	-1%
Median Sales Price	\$763,000	\$680,000	12%	\$750,000	\$690,000	9%
Percent of Original List Price Received	99.4%	98.4%	1%	98.7%	98.6%	0%
Median Days on Market Until Sale	32	27	19%	17	22	-23%
Inventory of Homes for Sale	35	51	-31%	-	-	-

Condos	December			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	24	27	-11%	417	432	-3%
Closed Sales	38	30	27%	397	407	-2%
Median Sales Price	\$396,000	\$379,500	4%	\$360,000	\$340,000	6%
Percent of Original List Price Received	101.0%	100.0%	1%	100.0%	100.0%	0%
Median Days on Market Until Sale	10	18	-44%	9	12	-25%
Inventory of Homes for Sale	55	49	12%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

December 2016

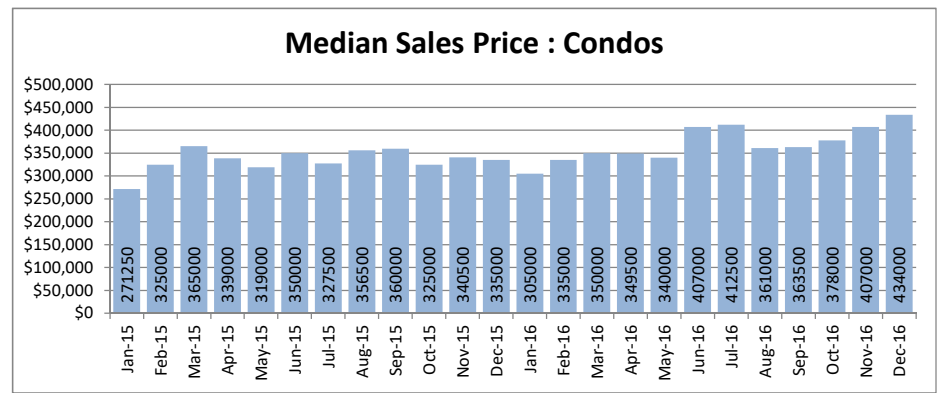
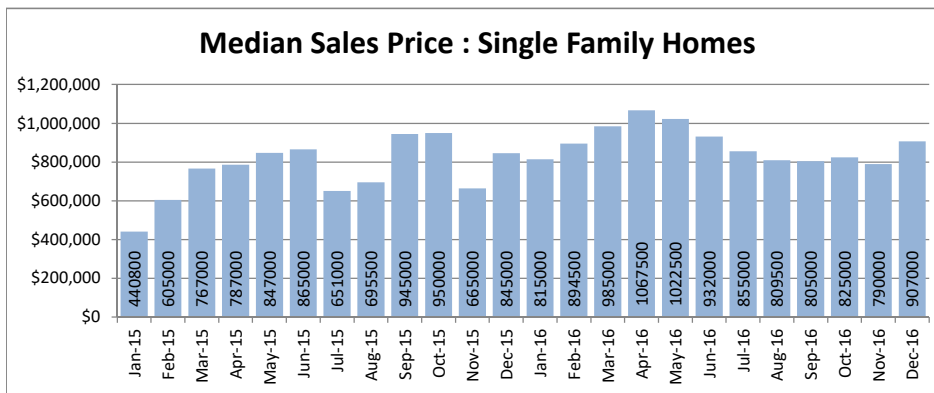
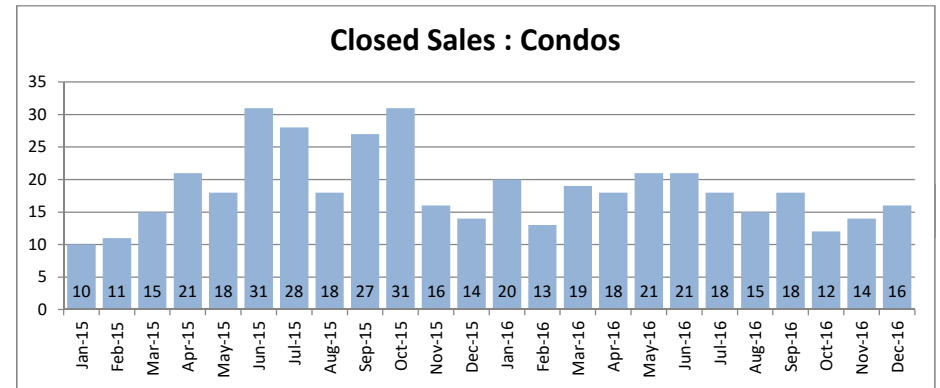
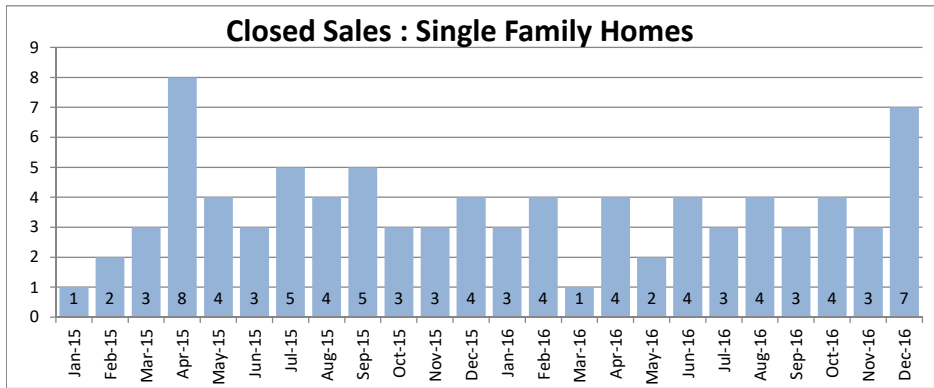


Moanalua - Salt Lake
1-1-1

December 2016

Single Family Homes	December			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	5	5	0%	54	61	-11%
Closed Sales	7	4	75%	42	45	-7%
Median Sales Price	\$907,000	\$845,000	7%	\$887,000	\$770,000	15%
Percent of Original List Price Received	101.9%	95.8%	6%	99.4%	96.9%	3%
Median Days on Market Until Sale	9	9	0%	18	14	29%
Inventory of Homes for Sale	16	10	60%	-	-	-

Condos	December			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	11	14	-21%	233	285	-18%
Closed Sales	16	14	14%	205	244	-16%
Median Sales Price	\$434,000	\$335,000	30%	\$361,000	\$335,000	8%
Percent of Original List Price Received	96.8%	100.8%	-4%	97.8%	98.5%	-1%
Median Days on Market Until Sale	30	17	76%	11	13	-15%
Inventory of Homes for Sale	37	40	-8%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

December 2016

North Shore

1-5-6 to 1-6-9

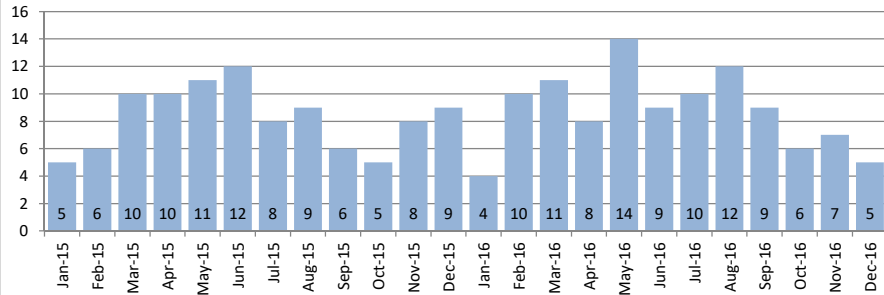


December 2016

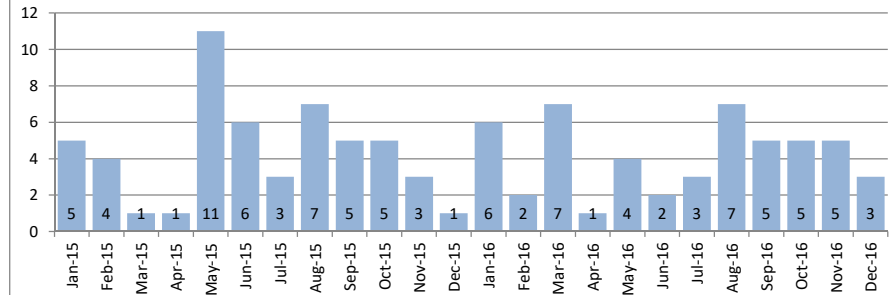
Single Family Homes	December			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	9	13	-31%	172	182	-5%
Closed Sales	5	9	-44%	105	99	6%
Median Sales Price	\$850,000	\$1,525,000	-44%	\$800,000	\$840,000	-5%
Percent of Original List Price Received	95.0%	95.4%	0%	90.9%	96.7%	-6%
Median Days on Market Until Sale	37	21	76%	37	28	32%
Inventory of Homes for Sale	58	71	-18%	-	-	-

Condos	December			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	6	4	50%	68	69	-1%
Closed Sales	3	1	200%	50	52	-4%
Median Sales Price	\$169,000	\$2,850,000	-94%	\$427,500	\$387,500	10%
Percent of Original List Price Received	77.2%	99.0%	-22%	98.4%	97.0%	1%
Median Days on Market Until Sale	113	55	105%	37	54	-31%
Inventory of Homes for Sale	13	13	0%	-	-	-

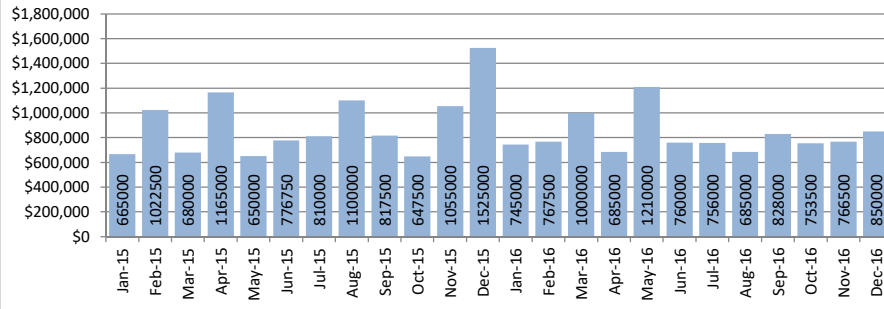
Closed Sales : Single Family Homes



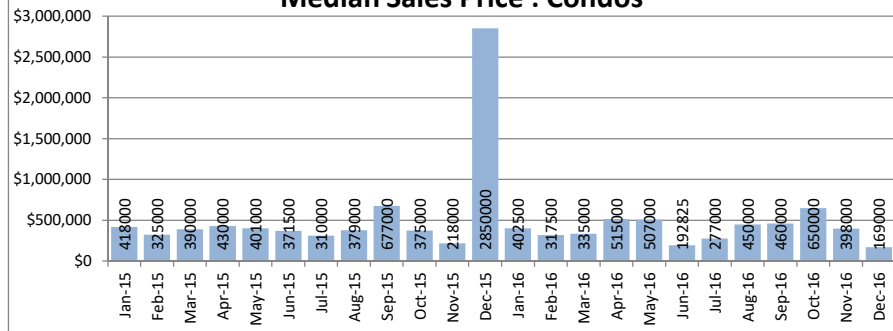
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

December 2016

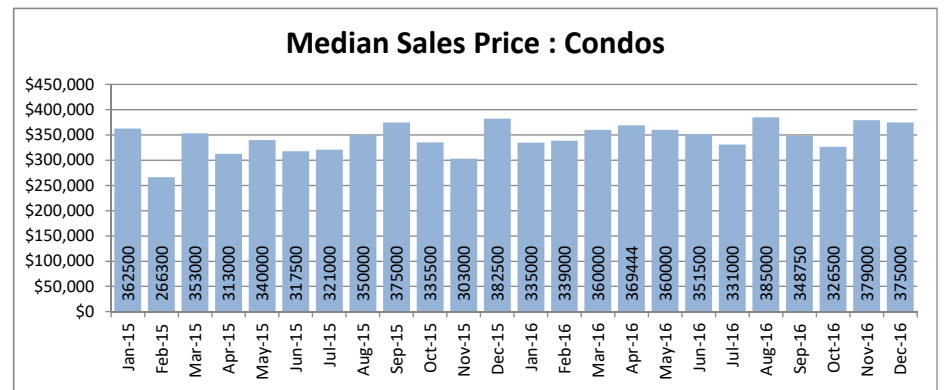
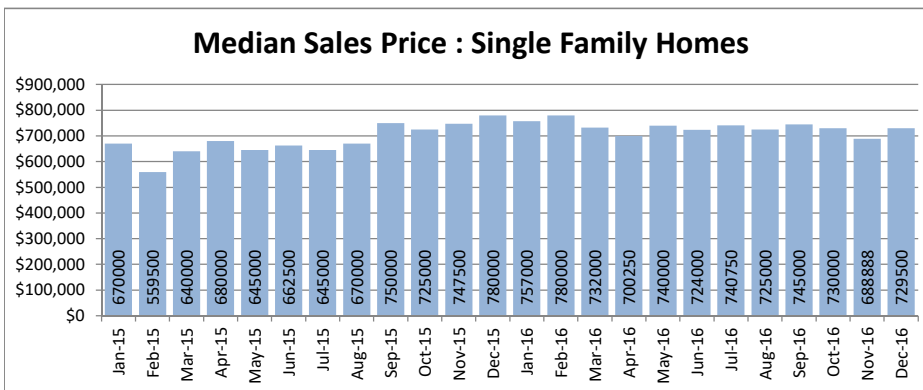
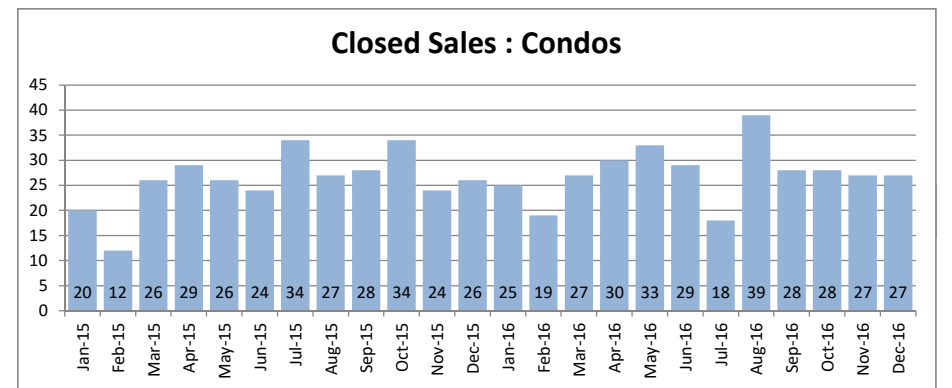
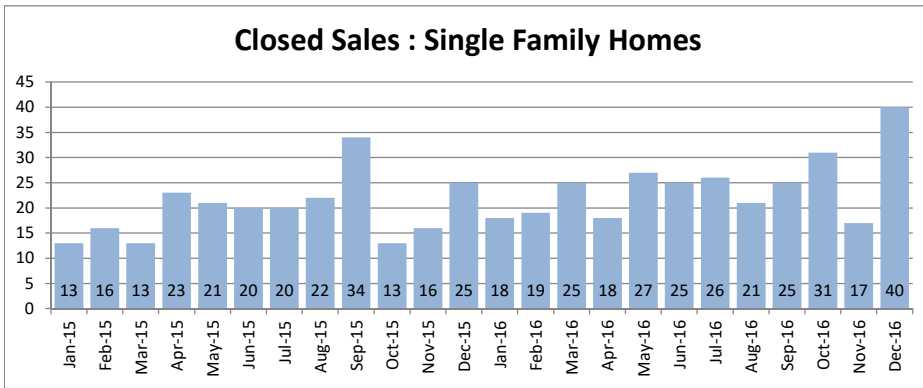


Pearl City - Aiea
1-9-6 to 1-9-9

December 2016

Single Family Homes	December			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	17	14	21%	337	305	10%
Closed Sales	40	25	60%	292	239	22%
Median Sales Price	\$729,500	\$780,000	-6%	\$730,000	\$678,000	8%
Percent of Original List Price Received	100.7%	97.6%	3%	99.3%	99.0%	0%
Median Days on Market Until Sale	11	26	-58%	12	18	-33%
Inventory of Homes for Sale	77	58	33%	-	-	-

Condos	December			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	21	20	5%	376	369	2%
Closed Sales	27	26	4%	330	312	6%
Median Sales Price	\$375,000	\$382,500	-2%	\$355,000	\$330,000	8%
Percent of Original List Price Received	99.2%	100.0%	-1%	98.6%	95.0%	4%
Median Days on Market Until Sale	16	18	-11%	11	16	-31%
Inventory of Homes for Sale	55	63	-13%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

December 2016

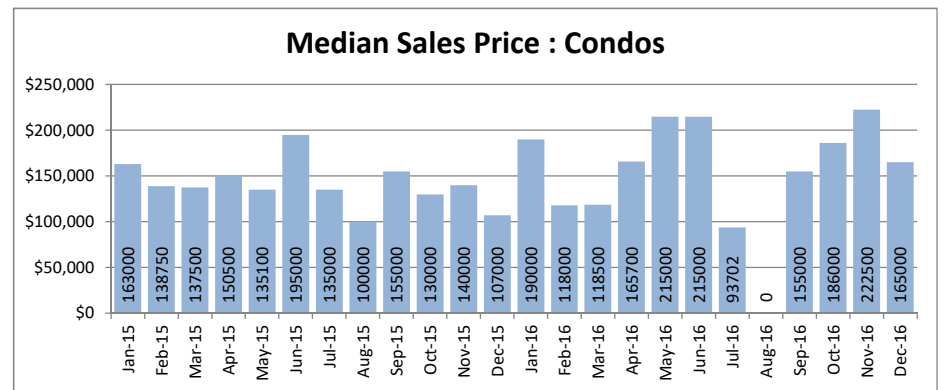
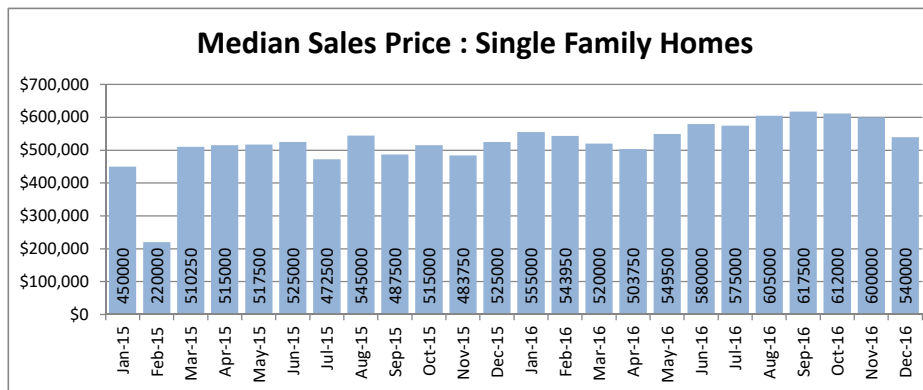
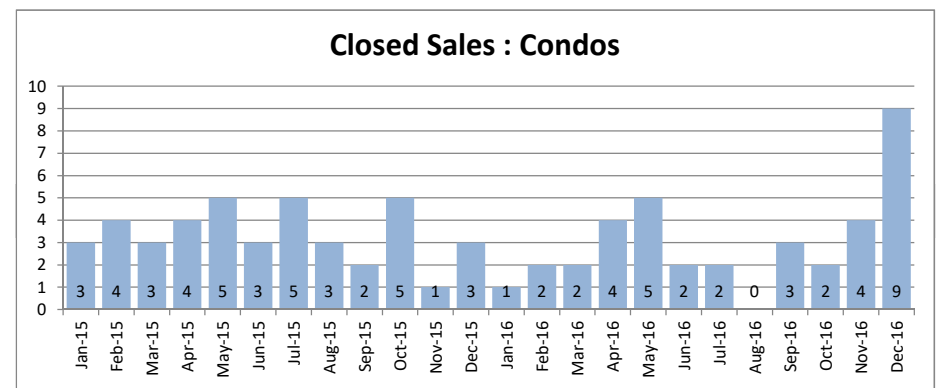
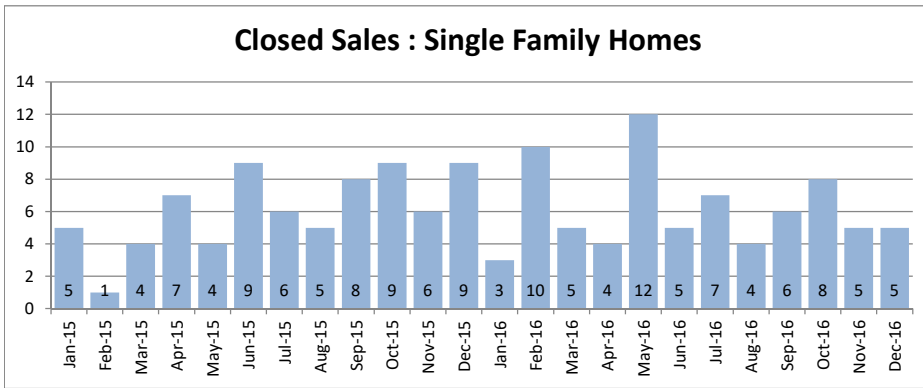


Wahiawa
1-7-1 to 1-7-7

December 2016

Single Family Homes	December			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	13	6	117%	107	102	5%
Closed Sales	5	9	-44%	74	75	-1%
Median Sales Price	\$540,000	\$525,000	3%	\$565,000	\$515,000	10%
Percent of Original List Price Received	91.5%	95.5%	-4%	98.3%	97.4%	1%
Median Days on Market Until Sale	62	18	244%	14	27	-48%
Inventory of Homes for Sale	26	22	18%	-	-	-

Condos	December			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	0	2	-	35	43	-19%
Closed Sales	9	3	200%	36	42	-14%
Median Sales Price	\$165,000	\$107,000	54%	\$171,700	\$142,000	21%
Percent of Original List Price Received	94.3%	54.9%	72%	99.0%	95.3%	4%
Median Days on Market Until Sale	25	117	-79%	16	20	-20%
Inventory of Homes for Sale	11	7	57%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

December 2016

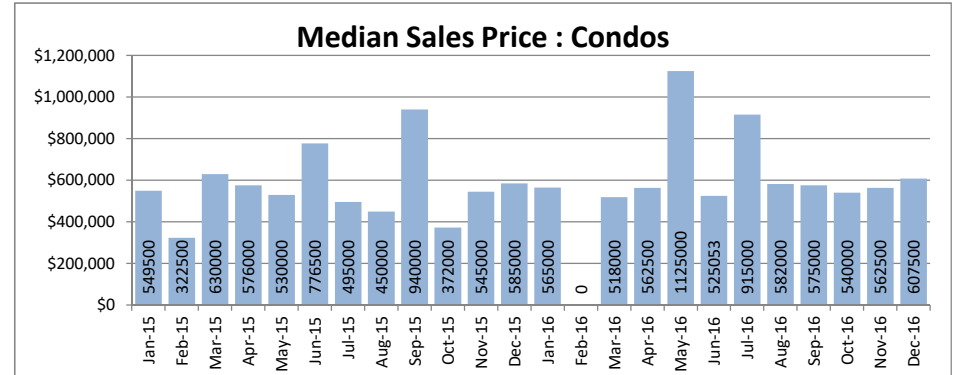
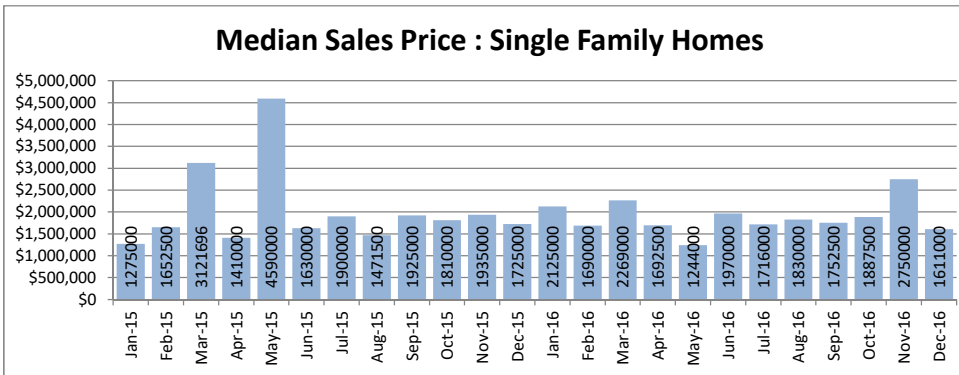
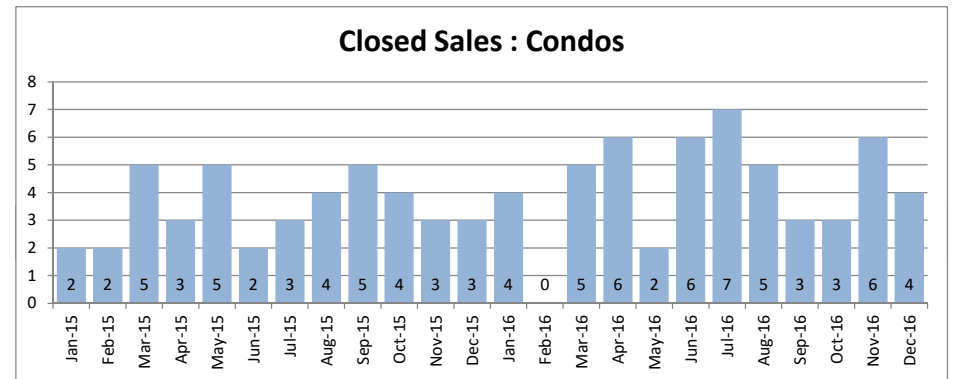
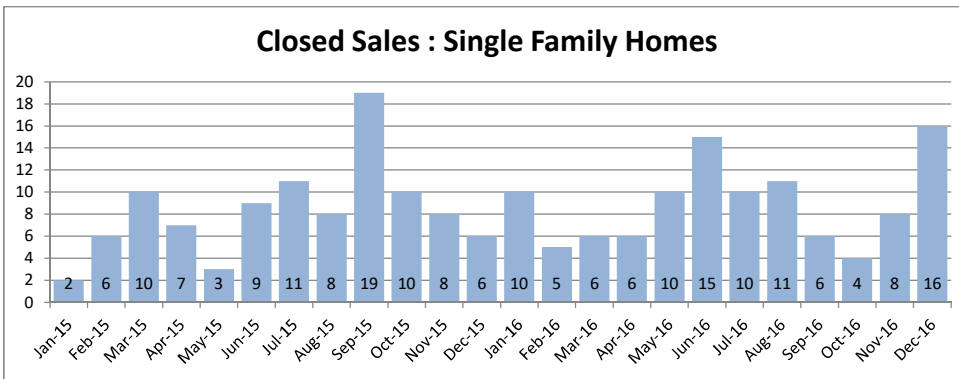


Waialae - Kahala
1-3-5

December 2016

Single Family Homes	December			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	11	12	-8%	223	198	13%
Closed Sales	16	6	167%	107	101	6%
Median Sales Price	\$1,611,000	\$1,725,000	-7%	\$1,830,000	\$1,850,000	-1%
Percent of Original List Price Received	89.5%	95.9%	-7%	93.8%	98.0%	-4%
Median Days on Market Until Sale	26	35	-26%	36	35	3%
Inventory of Homes for Sale	86	66	30%	-	-	-

Condos	December			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	1	4	-75%	81	61	33%
Closed Sales	4	3	33%	51	40	28%
Median Sales Price	\$607,500	\$585,000	4%	\$568,000	\$535,000	6%
Percent of Original List Price Received	100.5%	100.0%	0%	98.8%	98.8%	0%
Median Days on Market Until Sale	19	20	-5%	23	18	28%
Inventory of Homes for Sale	23	15	53%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

December 2016

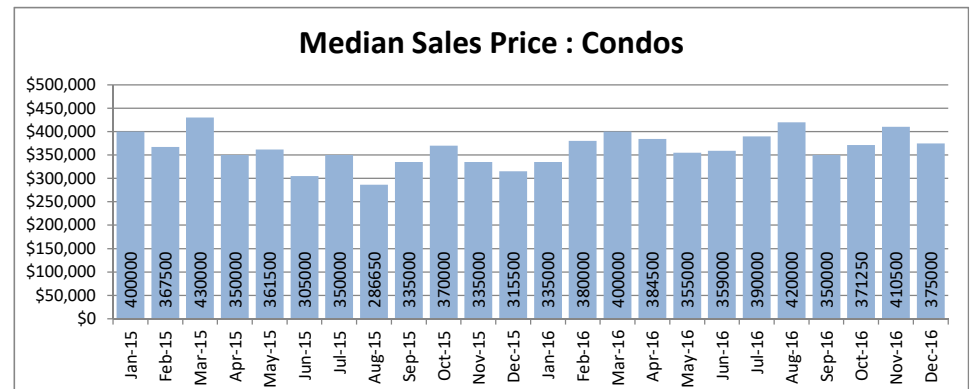
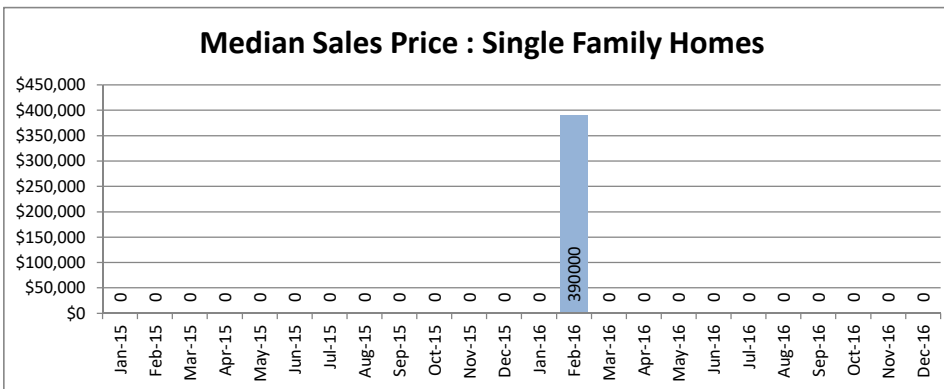
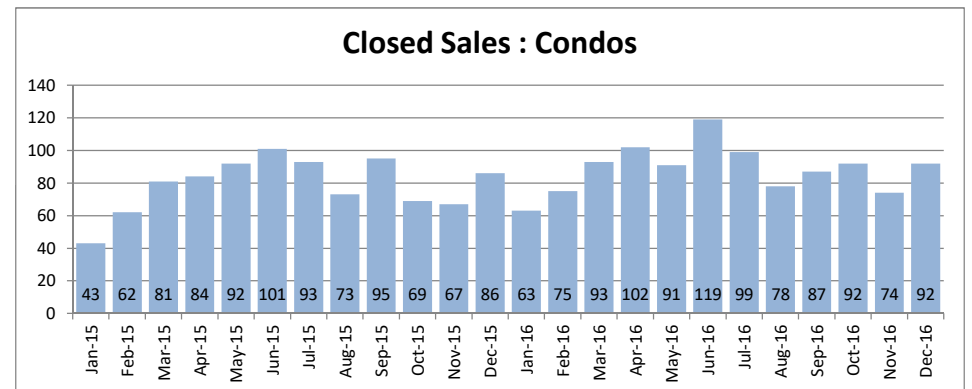
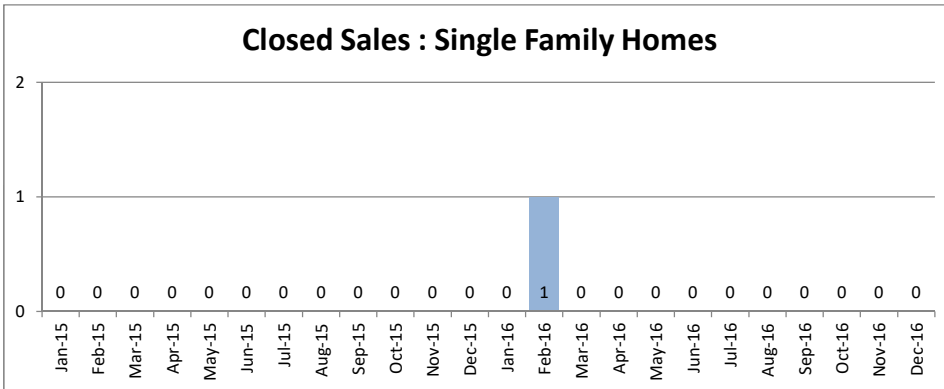


Waikiki
1-2-6

December 2016

Single Family Homes	December			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	0	0	-	4	1	300%
Closed Sales	0	0	-	1	0	-
Median Sales Price	\$0	\$0	-	\$390,000	\$0	-
Percent of Original List Price Received	0.0%	0.0%	-	100.0%	0.0%	-
Median Days on Market Until Sale	0	0	-	0	0	-
Inventory of Homes for Sale	2	0	-	-	-	-

Condos	December			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	100	105	-5%	1503	1622	-7%
Closed Sales	92	86	7%	1065	958	11%
Median Sales Price	\$375,000	\$315,500	19%	\$370,888	\$349,000	6%
Percent of Original List Price Received	98.8%	100.5%	-2%	96.3%	96.9%	-1%
Median Days on Market Until Sale	37	44	-16%	39	38	3%
Inventory of Homes for Sale	444	542	-18%	-	-	-



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

December 2016

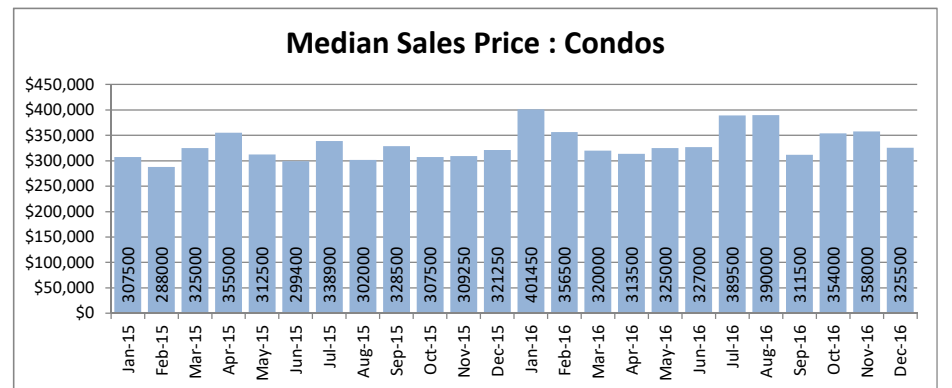
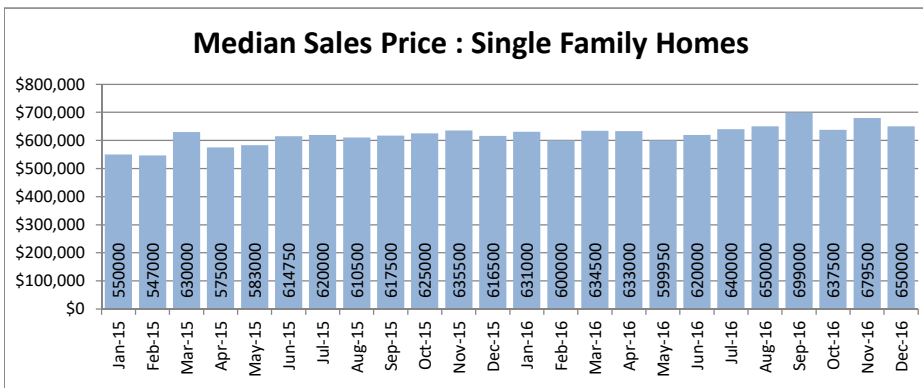
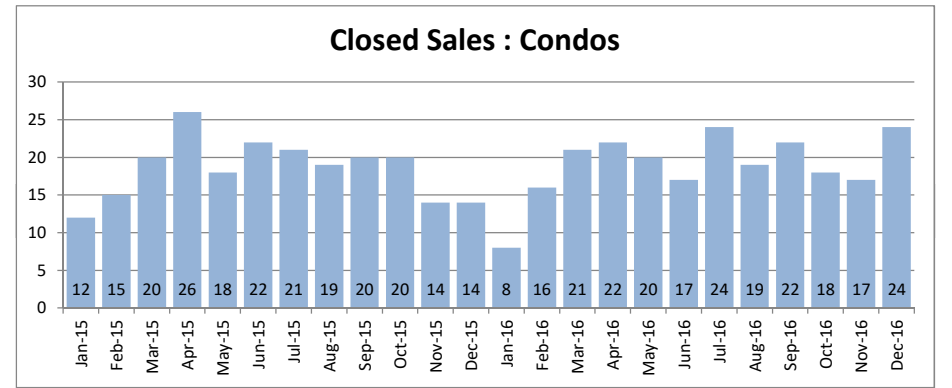
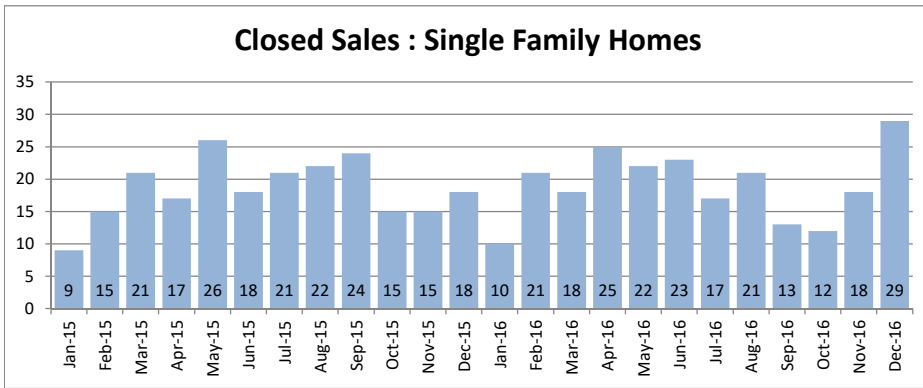


Waipahu
1-9-4

December 2016

Single Family Homes	December			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	14	13	8%	246	259	-5%
Closed Sales	29	18	61%	229	222	3%
Median Sales Price	\$650,000	\$616,500	5%	\$633,000	\$600,000	6%
Percent of Original List Price Received	98.5%	97.1%	1%	98.9%	97.6%	1%
Median Days on Market Until Sale	29	18	61%	16	19	-16%
Inventory of Homes for Sale	50	46	9%	-	-	-

Condos	December			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	15	11	36%	247	245	1%
Closed Sales	24	14	71%	228	225	1%
Median Sales Price	\$325,500	\$321,250	1%	\$329,000	\$313,000	5%
Percent of Original List Price Received	101.4%	101.5%	0%	100.2%	97.8%	2%
Median Days on Market Until Sale	11	16	-31%	11	14	-21%
Inventory of Homes for Sale	39	26	50%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

December 2016

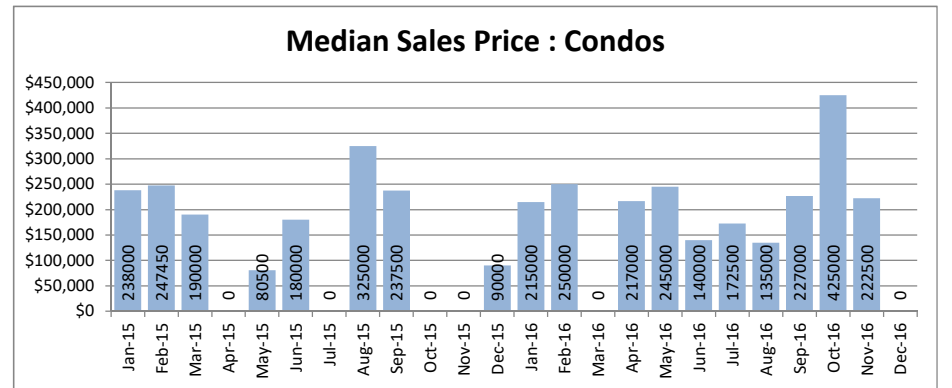
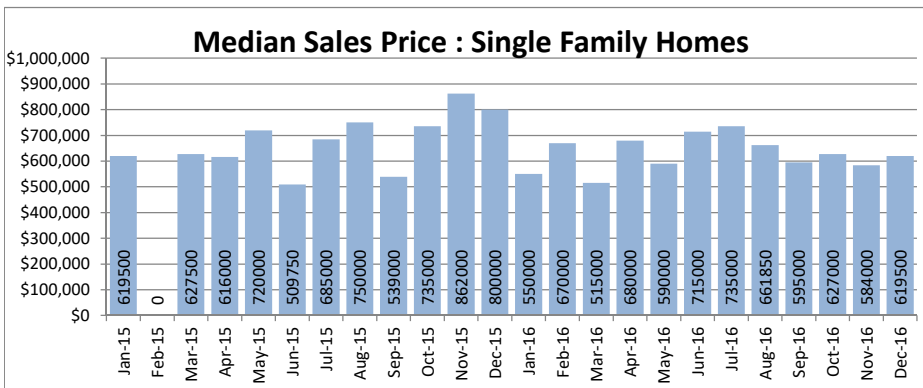
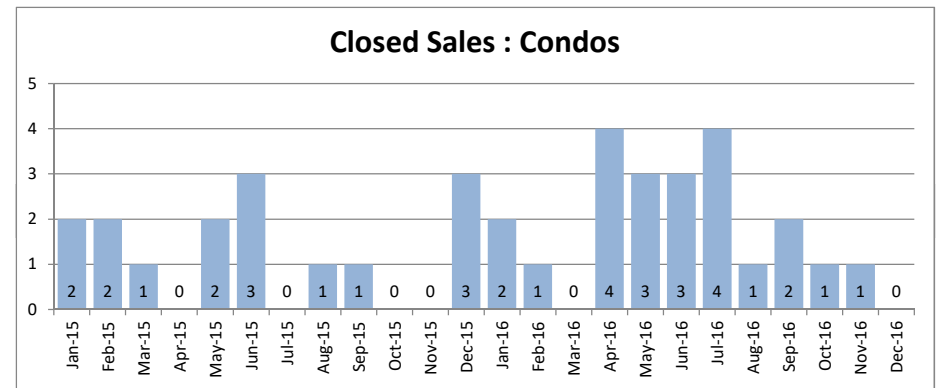
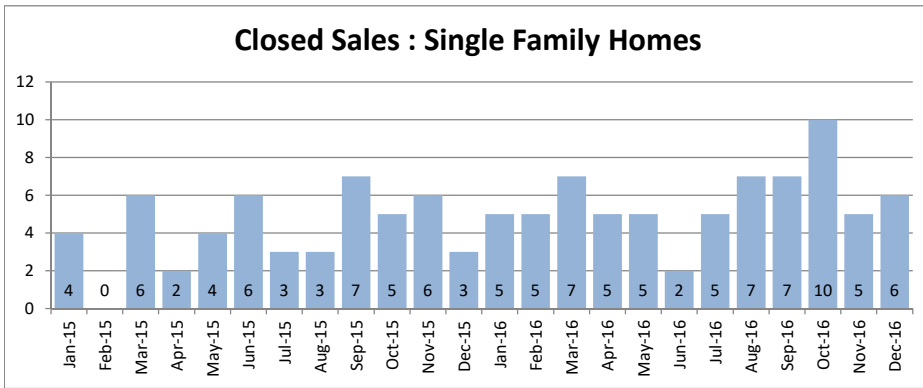


Windward Coast
1-4-8 to 1-5-5

December 2016

Single Family Homes	December			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	5	7	-29%	123	98	26%
Closed Sales	6	3	100%	69	48	44%
Median Sales Price	\$619,500	\$800,000	-23%	\$650,000	\$665,000	-2%
Percent of Original List Price Received	92.8%	89.0%	4%	98.6%	95.0%	4%
Median Days on Market Until Sale	94	22	327%	29	46	-37%
Inventory of Homes for Sale	42	35	20%	-	-	-

Condos	December			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	3	1	200%	40	36	11%
Closed Sales	0	3	-	22	15	47%
Median Sales Price	\$0	\$90,000	-	\$222,500	\$197,000	13%
Percent of Original List Price Received	0.0%	90.9%	-	97.2%	96.1%	1%
Median Days on Market Until Sale	0	55	-	49	77	-36%
Inventory of Homes for Sale	16	16	0%	-	-	-



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Single Family Solds - December 2016 vs 2015 (Based on region and neighborhood groupings as listed in MLS) - Page 1 of 4

Central Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
LAUNANI VALLEY	\$ 530,000	-	-	-	1	-	-	-
MILILANI AREA	\$ 675,000	\$ 741,270	9.8%	\$66,270	5	8	60.0%	3
MILILANI MAUKA	\$ 720,000	\$ 784,000	8.9%	\$64,000	15	9	-40.0%	-6
WAHIAWA AREA	\$ 525,000	\$ 540,000	2.9%	\$15,000	1	5	400.0%	4
WAHIAWA HEIGHTS	\$ 552,500	-	-	-	6	-	-	-
WHITMORE VILLAGE	\$ 490,000	-	-	-	2	-	-	-
WAIPIO ACRES/WAIKALANI WOODL	\$ 556,000	\$ 460,000	-17.3%	-\$96,000	3	1	-66.7%	-2
Central Region	\$ 665,000	\$ 732,539	10.2%	\$67,539	33	23	-30.3%	-10
Diamond Hd Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
AINA HAINA AREA	\$ 1,270,000	-	-	-	4	-	-	-
DIAMOND HEAD	\$ 8,750,000	\$ 4,488,888	-48.7%	-\$4,261,112	2	1	-50.0%	-1
HAWAII LOA RIDGE	-	\$ 1,900,000	-	-	-	1	-	-
KAHALA AREA	\$ 2,025,000	\$ 1,800,000	-11.1%	-\$225,000	2	7	250.0%	5
KAIMUKI	\$ 949,000	\$ 995,000	4.8%	\$46,000	5	9	80.0%	4
KAHALA BLACK POINT	-	\$ 4,710,000	-	-	-	1	-	-
KAPAHULU	\$ 1,070,000	\$ 824,500	-22.9%	-\$245,500	1	4	300.0%	3
KULIOUOU	\$ 735,000	-	-	-	1	-	-	-
MAUNALANI HEIGHTS	-	\$ 2,000,000	-	-	-	1	-	-
NIU VALLEY	\$ 1,250,000	-	-	-	1	-	-	-
PAIKO LAGOON	\$ 1,000,000	-	-	-	1	-	-	-
PALOLO	\$ 1,320,400	\$ 722,000	-45.3%	-\$598,400	1	6	500.0%	5
ST. LOUIS	\$ 992,500	\$ 1,042,500	5.0%	\$50,000	2	4	100.0%	2
WAIALAE IKI	\$ 1,550,000	\$ 1,507,500	-2.7%	-\$42,500	2	3	50.0%	1
WAIALAE G/C	-	\$ 2,200,000	-	-	-	1	-	1
WAIALAE NUI RDGE	\$ 950,000	\$ 1,505,000	58.4%	\$555,000	1	2	100.0%	1
WAIALAE NUI VLY	-	\$ 1,435,000	-	-	-	1	-	-
WAIALAE NUI LWR	-	\$ 925,000	-	-	-	1	-	-
WAILUPE BCH	\$ 3,200,000	-	-	-	1	-	-	-
WILHELMINA	\$ 1,152,000	\$ 1,040,000	-9.7%	-\$112,000	2	3	50.0%	1
Diamond Hd Region	\$ 1,225,000	\$ 1,125,000	-8.2%	-\$100,000	26	45	73.1%	19
Hawaii Kai Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
ANCHORAGE	\$ 1,231,500	-	-	-	2	-	-	-
KALAMA VALLEY	\$ 1,155,000	\$ 810,000	-29.9%	-\$345,000	1	1	0.0%	0
HAAHAIONE-LOWER	-	\$ 860,000	-	-	-	1	-	-
KEALAULA KAI	\$ 1,075,000	-	-	-	1	-	-	-
KOKO HEAD TERRAC	\$ 840,000	\$ 930,000	10.7%	\$90,000	1	3	200.0%	2
KOKO KAI	\$ 2,400,000	-	-	-	1	-	-	-
KOKO VILLAS	-	\$ 1,648,000	-	-	-	1	-	-
MARINA WEST	-	\$ 1,300,000	-	-	-	1	-	-
LAULIMA	\$ 1,050,000	-	-	-	1	-	-	-
LUNA KAI	\$ 1,629,000	-	-	-	2	-	-	-
MARINERS RIDGE	\$ 1,022,500	\$ 1,179,000	15.3%	\$156,500	2	1	-50.0%	-1
MARINERS VALLEY	\$ 785,000	-	-	-	1	-	-	-
SPINNAKER ISLE	\$ 1,580,000	-	-	-	1	-	-	-
TRIANGLE	\$ 1,325,000	\$ 2,100,000	58.5%	\$775,000	1	3	200.0%	2
QUEENS GATE	\$ 1,278,000	\$ 1,350,000	5.6%	\$72,000	1	1	0.0%	0
Hawaii Kai Region	\$ 1,225,000	\$ 1,239,500	1.2%	\$14,500	15	12	-20.0%	-3

Single Family Solds - December 2016 vs 2015 (Based on region and neighborhood groupings as listed in MLS) - Page 2 of 4

Leeward Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
LUALUALEI	\$ 380,000	\$ 444,500	17.0%	\$64,500	5	2	-60.0%	-3
MAILI	\$ 380,000	\$ 445,000	17.1%	\$65,000	9	7	-22.2%	-2
MALI SEA-MAKALAE 1	\$ 507,250	\$ 553,500	9.1%	\$46,250	2	2	0.0%	0
MALI SEA-NOHOKAI	\$ 540,000	\$ 565,500	4.7%	\$25,500	3	2	-33.3%	-1
MALI SEA-KAIMALINO	\$ 445,000	-	-	-	1	-	-	-
MAKAHA	\$ 257,000	\$ 310,000	20.6%	\$53,000	5	7	40.0%	2
MALI SEA-MAKALAE 2	\$ 557,250	-	-	-	1	-	-	-
WAIANA	\$ 289,000	\$ 352,000	21.8%	\$63,000	2	2	0.0%	0
Leeward Region	\$ 431,500	\$ 447,500	3.7%	\$16,000	28	22	-21.4%	-6
Ewa Plain Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
EWA BEACH	\$ 492,500	\$ 645,000	31.0%	\$152,500	6	5	-16.7%	-1
EWA GEN ALII COURT	-	\$ 544,000	-	-	-	2	-	-
EWA GEN ALII COVE	\$ 475,000	-	-	-	1	-	-	-
EWA GEN BREAKERS	\$ 645,000	-	-	-	1	-	-	-
EWA GEN CORTEBELLA	-	\$ 467,500	-	-	-	2	-	-
EWA GEN HALEAKEA	\$ 879,000	\$ 875,000	-0.5%	-\$4,000	1	1	0.0%	0
EWA GEN LAULANI-TIDES	\$ 533,500	\$ 581,000	8.9%	\$47,500	4	2	-50.0%	-2
EWA GEN LAS BRISAS	\$ 505,000	\$ 559,000	10.7%	\$54,000	1	3	200.0%	2
EWA GEN LAULANI-TRADES	-	\$ 592,500	-	-	-	2	-	-
EWA GEN LOFTS	-	\$ 417,500	-	-	-	1	-	-
EWA GEN LOMBARD WAY	-	\$ 480,250	-	-	-	2	-	-
EWA GEN MONTECITO/TUSCANY	\$ 545,000	\$ 555,000	1.8%	\$10,000	5	3	-40.0%	-2
EWA GEN PARKSIDE	-	\$ 622,500	-	-	-	2	-	-
EWA GEN PRESCOTT	-	\$ 707,000	-	-	-	2	-	-
EWA GEN SEA BREEZE	\$ 629,000	-	-	-	1	-	-	-
EWA GEN SANDALWOOD	-	\$ 750,000	-	-	-	1	-	-
EWA GEN SUN TERRA SOUTH	\$ 565,000	\$ 535,500	-5.2%	-\$29,500	1	2	100.0%	1
EWA GEN SUMMERHILL	-	\$ 620,000	-	-	-	1	-	-
EWA GEN SUN TERRA ON THE PARK	-	\$ 650,000	-	-	-	1	-	-
EWA GEN SODA CREEK	-	\$ 628,500	-	-	-	2	-	-
EWA GEN SONOMA	\$ 679,000	-	-	-	1	-	-	-
EWA GEN TUSCANY II	\$ 561,500	-	-	-	2	-	-	-
EWA GEN TERRAZZA	-	\$ 563,000	-	-	-	2	-	-
EWA GEN TIBURON	\$ 535,000	\$ 592,500	10.7%	\$57,500	3	2	-33.3%	-1
EWA GEN TROVARE	-	\$ 720,500	-	-	-	2	-	-
EWA VILLAGES	-	\$ 540,000	-	-	-	3	-	-
HAWAIIAN HOMES LAND	-	\$ 485,000	-	-	-	1	-	-
HUELANI	\$ 605,000	\$ 685,000	13.2%	\$80,000	1	1	0.0%	0
HOAKALEI-KA MAKANA	\$ 675,000	\$ 735,000	8.9%	\$60,000	5	1	-80.0%	-4
KAPOLEI KNOLLS	\$ 660,000	\$ 820,000	24.2%	\$160,000	3	3	0.0%	0
KAPOLEI-AELOA	\$ 525,000	\$ 785,000	49.5%	\$260,000	-	1	-	-
KAPOLEI-KAI	-	\$ 680,000	-	-	-	1	-	-
KAPOLEI-IWALANI	-	\$ 625,000	-	-	-	1	-	-
KAPOLEI-MALANAI	\$ 700,000	-	-	-	1	-	-	-
KAPOLEI-MEHANA-KUKUNA	-	\$ 631,000	-	-	-	1	-	-
KAPOLEI-MEHANA-LA HIKI	-	\$ 698,500	-	-	-	2	-	-
KAPOLEI-KEKUILANI	\$ 541,750	\$ 570,000	5.2%	\$28,250	2	1	-50.0%	-1
LEEWARD ESTATES	-	\$ 625,000	-	-	-	1	-	-
NANAKAI GARDENS	-	\$ 402,000	-	-	-	1	-	-
KO OLINA	\$ 1,088,000	-	-	-	1	-	-	-
OCEAN POINTE	\$ 682,450	\$ 712,950	4.5%	\$30,500	8	6	-25.0%	-2
WESTLOCH ESTATES	\$ 565,000	-	-	-	1	-	-	-
WESTLOCH FAIRWAY	\$ 600,000	\$ 653,000	8.8%	\$53,000	2	3	50.0%	1
Ewa Plain Region	\$ 565,000	\$ 621,000	9.9%	\$56,000	51	67	31.4%	16
Makakilo Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
MAKAKILO-ANUHEA	\$ 712,500	\$ 732,000	2.7%	\$19,500	1	2	100.0%	1
MAKAKILO-HIGHLANDS	\$ 631,750	\$ 1,050,000	66.2%	\$418,250	1	1	0.0%	0
MAKAKILO-KAHIWELO	\$ 817,500	-	-	-	2	-	-	-
MAKAKILO-HIGHPOINTE	\$ 781,000	-	-	-	1	-	-	-
MAKAKILO-KUMULANI	\$ 1,219,000	\$ 1,357,000	11.3%	\$138,000	1	1	0.0%	0
MAKAKILO-WEST HILLS	-	\$ 751,500	-	-	-	2	-	-
MAKAKILO-STARSEDGE	\$ 800,000	-	-	-	1	-	-	-
MAKAKILO-UPPER	\$ 583,500	\$ 570,000	-2.3%	-\$13,500	4	5	25.0%	1
MAKAKILO-WAI KALOI	\$ 665,500	-	-	-	2	-	-	-
MAKAKILO-LOWER	\$ 582,000	\$ 775,000	33.2%	\$193,000	2	1	-50.0%	-1
Makakilo Region	\$ 645,000	\$ 715,000	10.9%	\$70,000	15	12	-20.0%	-3

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Kailua Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
BEACHSIDE	\$ 4,650,000	\$ 2,200,000	-52.7%	-\$2,450,000	2	1	-50.0%	-1
COCONUT GROVE	\$ 680,000	\$ 941,000	38.4%	\$261,000	2	2	0.0%	0
ENCHANTED LAKE	\$ 839,500	\$ 1,106,500	31.8%	\$267,000	2	2	0.0%	0
HILLCREST	-	\$ 1,295,000	-	-	-	1	-	-
KAILUA BLUFFS	-	\$ 905,000	-	-	-	3	-	-
KAILUA ESTATES	\$ 1,200,000	-	-	-	2	-	-	-
KAOPA	\$ 1,200,000	\$ 984,500	-18.0%	-\$215,500	1	2	100.0%	1
KALAHEO HILLSIDE	\$ 805,000	\$ 1,875,000	132.9%	\$1,070,000	1	1	0.0%	0
KAIMALINO	\$ 1,695,000	-	-	-	1	-	-	-
KALAMA TRACT	\$ 1,600,000	\$ 1,390,000	-13.1%	-\$210,000	3	2	-33.3%	-1
KEOLU HILLS	\$ 858,000	-	-	-	4	-	-	-
KALAMA/CNUT GROV	-	\$ 850,000	-	-	-	2	-	-
LANIKAI	\$ 1,025,000	\$ 7,300,000	612.2%	\$6,275,000	1	3	200.0%	2
MAUNAWILI	\$ 1,156,000	-	-	-	2	-	-	-
KOOLAUPOKO	-	\$ 1,138,000	-	-	-	2	-	-
WAIMANALO	\$ 505,000	\$ 962,500	90.6%	\$457,500	3	2	-33.3%	-1
Kailua Region	\$ 1,062,500	\$ 1,225,000	15.3%	\$162,500	24	23	-4.2%	-1
Pearl City Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
AIEA AREA	\$ 975,021	\$ 890,000	-8.7%	-\$85,021	1	1	0.0%	0
AIEA HEIGHTS	\$ 1,150,000	\$ 864,500	-24.8%	-\$285,500	1	4	300.0%	3
FOSTER VILLAGE	\$ 767,500	\$ 888,000	15.7%	\$120,500	4	5	25.0%	1
HALAWA	\$ 802,500	\$ 840,500	4.7%	\$38,000	2	2	0.0%	0
MOMILANI	\$ 690,000	\$ 705,000	2.2%	\$15,000	2	6	200.0%	4
NEWTOWN	\$ 990,000	\$ 892,500	-9.8%	-\$97,500	1	2	100.0%	1
PACIFIC PALISADES	\$ 565,000	\$ 685,000	21.2%	\$120,000	3	5	66.7%	2
PEARL CITY-UPPER	\$ 615,000	\$ 635,000	3.3%	\$20,000	7	8	14.3%	1
PEARLRIDGE	\$ 905,000	-	-	-	3	-	-	-
ROYAL SUMMIT	-	\$ 1,110,000	-	-	-	1	-	-
WAILUNA	-	\$ 730,000	-	-	-	2	-	-
WAIMALU	\$ 1,080,000	\$ 622,500	-42.4%	-\$457,500	1	4	300.0%	3
Pearl City Region	\$ 780,000	\$ 729,500	-6.5%	-\$50,500	25	40	60.0%	15
Kaneohe Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
AHUIMANU AREA	\$ 702,500	\$ 732,500	4.3%	\$30,000	2	4	100.0%	2
ALII SHORES	\$ 1,087,500	\$ 1,087,000	0.0%	-\$500	1	1	0.0%	0
ALII BLUFFS	-	\$ 775,000	-	-	-	1	-	-
CLUB VIEW ESTATE	\$ 938,000	\$ 937,500	-0.1%	-\$500	1	2	100.0%	1
CROWN TERRACE	\$ 805,000	\$ 850,000	5.6%	\$45,000	1	1	0.0%	0
HAIKU VILLAGE	\$ 870,000	\$ 915,000	5.2%	\$45,000	3	1	-66.7%	-2
HALE KOU	\$ 685,000	\$ 1,250,000	82.5%	\$565,000	1	1	0.0%	0
HALEKAUWILA	\$ 835,000	-	-	-	1	-	-	-
HEEIA VIEW	\$ 850,000	-	-	-	1	-	-	-
HAUULA	\$ 735,000	\$ 550,000	-25.2%	-\$185,000	1	5	400.0%	4
KAAAWA	-	\$ 1,075,000	-	-	-	1	-	-
PUUALII	-	\$ 475,000	-	-	-	1	-	-
KAALAEA	\$ 805,000	\$ 817,500	1.6%	\$12,500	3	2	-33.3%	-1
KEAAHALA	\$ 725,000	-	-	-	1	-	-	-
LULANI OCEAN	\$ 1,099,000	-	-	-	1	-	-	-
MAHALANI	\$ 450,000	-	-	-	1	-	-	-
LILIPUNA	\$ 875,000	\$ 1,395,000	59.4%	\$520,000	1	1	0.0%	0
TEMPLE VALLEY	-	\$ 1,009,944	-	-	-	2	-	-
WAIKALUA	-	\$ 681,000	-	-	-	3	-	-
KOKOKAHI	\$ 779,000	-	-	-	1	-	-	-
MAHINUI	\$ 1,382,000	-	-	-	2	-	-	-
MATSON POINT	\$ 820,000	-	-	-	1	-	-	-
PIKOILOA	\$ 788,800	\$ 809,500	2.6%	\$20,700	1	2	100.0%	1
PUOHALA VILLAGE	\$ 758,000	-	-	-	1	-	-	-
PUNALUU	\$ 800,000	-	-	-	1	-	-	-
Kaneohe Region	\$ 805,000	\$ 819,944	1.9%	\$14,944	26	28	7.7%	2

Single Family Solds - December 2016 vs 2015 (Based on region and neighborhood groupings as listed in MLS) - Page 4 of 4

North Shore Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
AG/PRESERVE	\$ 1,525,000	-	-	-	1	-	-	-
LAIE	\$ 889,000	-	-	-	1	-	-	-
MALAEKAHANA	\$ 2,605,000	-	-	-	2	-	-	-
PUPUKEA	\$ 1,300,000	\$ 1,495,000	15.0%	\$195,000	1	1	0.0%	0
SUNSET AREA	\$ 1,750,000	-	-	-	2	-	-	-
WAIALUA	\$ 700,000	\$ 818,944	17.0%	\$118,944	3	4	33.3%	1
North Shore Region	\$ 1,412,500	\$ 850,000	-39.8%	-\$562,500	10	5	-50.0%	-5
Waipahu Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
CRESTVIEW	-	\$ 675,000	-	-	-	1	-	-
HARBOR VIEW	-	\$ 848,000	-	-	-	1	-	-
ROYAL KUNIA	\$ 645,000	\$ 640,000	-0.8%	-\$5,000	7	9	28.6%	2
WAIPAHU ESTATES	\$ 650,000	-	-	-	1	-	-	-
SEAVIEW	\$ 640,000	-	-	-	1	-	-	-
VILLAGE PARK	\$ 585,000	\$ 644,500	10.2%	\$59,500	4	6	50.0%	2
WAIKELE	\$ 642,500	\$ 674,950	5.1%	\$32,450	2	4	100.0%	2
WAIPAHU-GARDENS	-	\$ 654,500	-	-	-	2	-	-
WAIPAHU-TRIANGLE	\$ 560,000	-	-	-	1	-	-	-
WAIPAHU-LOWER	\$ 750,000	\$ 510,000	-32.0%	-\$240,000	1	3	200.0%	2
WAIPIO GENTRY	\$ 590,000	\$ 685,000	16.1%	\$95,000	1	3	200.0%	2
Waipahu Region	\$ 616,500	\$ 650,000	5.4%	\$33,500	18	29	61.1%	11
Metro Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
ALEWA HEIGHTS	\$ 750,000	-	-	-	1	-	-	-
ALIAMANU	\$ 710,000	-	-	-	2	-	-	-
KALIHI-LOWER	\$ 892,000	-	-	-	1	-	-	-
KALIHI-UKA	\$ 635,000	\$ 800,000	26.0%	\$165,000	1	1	0.0%	0
KALIHI VALLEY	\$ 627,500	\$ 500,000	-20.3%	-\$127,500	2	3	50.0%	1
KAM HEIGHTS	\$ 875,000	\$ 637,500	-27.1%	-\$237,500	5	3	-40.0%	-2
KALIHI UPPER	-	\$ 1,350,000	-	-	-	1	-	-
KAPALAMA	-	\$ 700,000	-	-	-	1	-	-
LILIIHA	\$ 701,250	\$ 560,000	-20.1%	-\$141,250	2	2	0.0%	0
MAKIKI AREA	-	\$ 980,000	-	-	-	1	-	-
MAKIKI HEIGHTS	-	\$ 945,000	-	-	-	3	-	-
MANOA AREA	\$ 1,102,500	\$ 1,230,000	11.6%	\$127,500	2	3	50.0%	1
MANOA UPPER	-	\$ 1,100,000	-	-	-	2	-	-
MANOA WOODLAWN	\$ 1,250,000	-	-	-	1	-	-	-
MOANALUA GARDENS	\$ 979,000	\$ 875,000	-10.6%	-\$104,000	1	3	200.0%	2
MOANALUA VALLEY	\$ 920,000	\$ 800,000	-13.0%	-\$120,000	1	1	0.0%	0
NUUANU AREA	\$ 905,000	\$ 959,500	6.0%	\$54,500	1	2	100.0%	1
NUUANU-LOWER	\$ 570,000	\$ 845,500	48.3%	\$275,500	3	4	33.3%	1
PUNCHBOWL-AREA	-	\$ 850,000	-	-	-	1	-	-
PUNCHBOWL-LOWER	\$ 230,000	-	-	-	1	-	-	-
PUUNUI	\$ 750,000	-	-	-	1	-	-	-
SALT LAKE	-	\$ 950,000	-	-	-	3	-	-
UNIVERSITY	\$ 870,000	\$ 700,000	-19.5%	-\$170,000	1	1	0.0%	0
Metro Region	\$ 788,000	\$ 850,000	7.9%	\$62,000	26	35	34.6%	9

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Central Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
LAUNANI VALLEY	\$ 340,000	\$ 386,000	13.5%	\$46,000	2	5	150.0%	3
MILILANI AREA	\$ 359,500	\$ 413,000	14.9%	\$53,500	11	14	27.3%	3
MILILANI MAUKA	\$ 420,000	\$ 455,500	8.5%	\$35,500	13	8	-38.5%	-5
WAHIAWA HEIGHTS	\$ 140,500	\$ 227,000	61.6%	\$86,500	2	2	0.0%	0
WAHIAWA AREA	\$ 107,000	-	-	-	1	-	-	-
WHITMORE VILLAGE	-	\$ 160,000	-	-	-	4	-	-
WILKINA	-	\$ 145,000	-	-	-	3	-	-
WAIPIO ACRES/WAIKALANI WOOD	\$ 252,500	\$ 299,000	18.4%	\$46,500	4	11	175.0%	7
Central Region	\$ 361,000	\$ 345,000	-4.4%	-\$16,000	33	47	42.4%	14
Diamond Hd Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
DIAMOND HEAD	\$ 488,500	\$ 420,000	-14.0%	-\$68,500	8	3	-62.5%	-5
KALANI IKI	\$ 985,000	\$ 980,000	-0.5%	-\$5,000	1	1	0.0%	0
PALOLO	\$ 320,000	\$ 250,000	-21.9%	-\$70,000	1	1	0.0%	0
ST LOUIS	\$ 597,500	\$ 695,000	16.3%	\$97,500	2	1	-50.0%	-1
WAIALAE NUI VLY	\$ 552,500	\$ 555,000	0.5%	\$2,500	2	3	50.0%	1
Diamond Hd Region	\$ 545,000	\$ 555,000	1.8%	\$10,000	14	9	-35.7%	-5
Ewa Plain Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
AG/INDL/NAVY	\$ 292,000	\$ 291,500	-0.2%	-\$500	1	2	100.0%	1
EWA	\$ 290,000	\$ 310,000	6.9%	\$20,000	10	13	30.0%	3
EWA GEN	-	\$ 375,000	-	-	-	1	-	-
EWA GEN LOFTS	\$ 409,000	-	-	-	1	-	-	-
EWA GEN SODA CREEK	\$ 267,000	\$ 295,000	10.5%	\$28,000	3	3	0.0%	0
EWA GEN SUN TERRA ON THE PARK	-	\$ 306,000	-	-	-	3	-	-
HOAKALEI-KA MAKANA	\$ 537,000	\$ 557,500	3.8%	\$20,500	1	2	100.0%	1
KAPOLEI	\$ 327,500	\$ 347,710	6.2%	\$20,210	8	7	-12.5%	-1
KAPOLEI-MALANAI	-	\$ 328,000	-	-	-	1	-	-
KAPOLEI-MEHANA-OLINO	-	\$ 523,809	-	-	-	2	-	-
KO OLINA	\$ 630,000	\$ 601,500	-4.5%	-\$28,500	8	10	25.0%	2
OCEAN POINTE	\$ 460,000	\$ 495,000	7.6%	\$35,000	13	17	30.8%	4
Ewa Plain Region	\$ 425,000	\$ 440,000	3.5%	\$15,000	45	61	35.6%	16
Hawaii Kai Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
HAAHIONE-LOWER	\$ 476,500	\$ 481,000	0.9%	\$4,500	4	6	50.0%	2
NAPUA POINT	\$ 815,000	-	-	-	1	-	-	-
WEST MARINA	\$ 727,500	\$ 665,000	-8.6%	-\$62,500	10	14	40.0%	4
Hawaii Kai Region	\$ 690,000	\$ 588,000	-14.8%	-\$102,000	15	20	33.3%	5
Kailua Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
AIKAHI PARK	-	\$ 560,000	-	-	-	1	-	-
BLUESTONE	\$ 1,212,500	\$ 900,000	-25.8%	-\$312,500	2	1	-50.0%	-1
KAILUA TOWN	\$ 600,000	\$ 524,000	-12.7%	-\$76,000	9	6	-33.3%	-3
KUKILAKILA	-	\$ 620,000	-	-	-	1	-	-
MAUNAWILI	\$ 610,000	-	-	-	1	-	-	-
Kailua Region	\$ 604,000	\$ 560,000	-7.3%	-\$44,000	12	9	-25.0%	-3
Kaneohe Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
COUNTRY CLUB	\$ 635,500	\$ 645,000	1.5%	\$9,500	2	1	-50.0%	-1
HAIKU VILLAGE	-	\$ 460,000	-	-	-	1	-	-
KANEOHE TOWN	-	\$ 325,000	-	-	-	1	-	-
LILIPUNA	-	\$ 588,000	-	-	-	3	-	-
PARKWAY	\$ 535,000	-	-	-	1	-	-	-
PUNALUU	\$ 90,000	-	-	-	3	-	-	-
PUUALII	\$ 587,450	\$ 503,000	-14.4%	-\$84,450	2	7	250.0%	5
TEMPLE VALLEY	\$ 535,000	\$ 575,000	7.5%	\$40,000	1	2	100.0%	1
WINDWARD ESTATES	\$ 480,000	\$ 482,900	0.6%	\$2,900	4	6	50.0%	2
Kaneohe Region	\$ 495,000	\$ 500,000	1.0%	\$5,000	13	21	61.5%	8

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Leeward Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
MAILI	\$ 340,000	\$ 174,500	-48.7%	-\$165,500	3	6	100.0%	3
WAIANA	\$ 98,000	\$ 68,500	-30.1%	-\$29,500	3	5	66.7%	2
MAKAHA	\$ 118,000	\$ 155,000	31.4%	\$37,000	5	11	120.0%	6
Leeward Region	\$ 118,000	\$ 153,250	29.9%	\$35,250	11	22	100.0%	11

Makakilo Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
MAKAKILO-UPPER	\$ 318,000	\$ 380,000	19.5%	\$62,000	9	14	55.6%	5
Makakilo Region	\$ 318,000	\$ 380,000	19.5%	\$62,000	9	14	55.6%	5

Metro Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
ALA MOANA	\$ 275,000	\$ 225,000	-18.2%	-\$50,000	13	24	84.6%	11
CHINATOWN	\$ 483,750	\$ 440,000	-9.0%	-\$43,750	4	1	-75.0%	-3
DILLINGHAM	\$ 355,000	\$ 413,000	16.3%	\$58,000	2	1	-50.0%	-1
DOWNTOWN	\$ 305,000	\$ 347,500	13.9%	\$42,500	15	12	-20.0%	-3
HOLIDAY MART	\$ 241,000	\$ 325,000	34.9%	\$84,000	3	5	66.7%	2
KAKAAKO	\$ 685,000	\$ 780,000	13.9%	\$95,000	29	33	13.8%	4
KALIHI AREA	\$ 300,000	\$ 325,000	8.3%	\$25,000	1	1	0.0%	0
KALIHI LOWER	\$ 240,000	\$ 260,000	8.3%	\$20,000	1	2	100.0%	1
KAPAHULU	\$ 235,000	\$ 330,000	40.4%	\$95,000	1	1	0.0%	0
KAPALAMA	-	\$ 317,500	-	-	-	2	-	-
KAPIOLANI	\$ 570,000	\$ 499,000	-12.5%	-\$71,000	6	6	0.0%	0
KAPIO/KINAU/WARD	-	\$ 269,000	-	-	-	1	-	-
KUAKINI	-	\$ 390,000	-	-	-	1	-	-
LILIHA	-	\$ 435,000	-	-	-	1	-	-
MAKIKI	\$ 487,500	\$ 2,725,000	459.0%	\$2,237,500	2	1	-50.0%	-1
MAKIKI AREA	\$ 340,000	\$ 320,000	-5.9%	-\$20,000	23	27	17.4%	4
MCCULLY	-	\$ 107,500	-	-	-	2	-	-
MOANALUA VALLEY	-	\$ 720,000	-	-	-	1	-	-
MOIILILI	\$ 325,000	\$ 295,000	-9.2%	-\$30,000	12	7	-41.7%	-5
NUUANU-LOWER	\$ 375,000	\$ 358,500	-4.4%	-\$16,500	4	8	100.0%	4
PALAMA	-	\$ 272,000	-	-	-	1	-	-
PAWAA	\$ 406,000	\$ 255,000	-37.2%	-\$151,000	1	5	400.0%	4
PUNAHOU	\$ 417,750	\$ 408,000	-2.3%	-\$9,750	4	7	75.0%	3
PUNCHBOWL AREA	\$ 332,000	\$ 492,500	48.3%	\$160,500	8	6	-25.0%	-2
PUNCHBOWL-LOWER	\$ 240,500	\$ 330,000	37.2%	\$89,500	2	5	150.0%	3
SALT LAKE	\$ 335,000	\$ 418,000	24.8%	\$83,000	14	15	7.1%	1
WAIKIKI	\$ 315,500	\$ 375,000	18.9%	\$59,500	86	92	7.0%	6
Metro Region	\$ 360,000	\$ 380,000	5.6%	\$20,000	231	268	16.0%	37

North Shore Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
KUILIMA	\$ 2,850,000	\$ 460,000	-83.9%	-\$2,390,000	1	1	0.0%	0
WAIALUA	-	\$ 165,637	-	-	-	2	-	-
North Shore Region	\$ 2,850,000	\$ 169,000	-94.1%	-\$2,681,000	1	3	200.0%	2

Pearl City Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
AIEA AREA	\$ 230,000	-	-	-	1	-	-	-
AIEA HEIGHTS	\$ 531,000	-	-	-	1	-	-	-
HALAWA	\$ 100,000	\$ 469,500	369.5%	\$369,500	1	4	300.0%	3
PEARL CITY-UPPER	\$ 270,000	-	-100.0%	-\$270,000	1	-	-	-
PEARLRIDGE	\$ 358,000	\$ 376,500	5.2%	\$18,500	17	14	-17.6%	-3
NAVY/FEDERAL	-	\$ 285,000	-	-	-	1	-	-
NEWTOWN	\$ 462,000	-	-	-	1	-	-	-
WAIU	\$ 385,000	\$ 339,000	-11.9%	-\$46,000	1	5	400.0%	4
WAIMALU	-	\$ 292,500	-	-	-	2	-	-
WAILUNA	\$ 541,000	\$ 585,000	8.1%	\$44,000	3	1	-66.7%	-2
Pearl City Region	\$ 382,500	\$ 375,000	-2.0%	-\$7,500	26	27	3.8%	1

Condo Solds - December 2016 vs 2015 (Based on region and neighborhood groupings as listed in MLS) - Page 3 of 3

Waipahu Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
WAIKELE	\$ 382,500	\$ 400,000	4.6%	\$17,500	6	7	16.7%	1
ROYAL KUNIA	-	\$ 342,000	-	-	-	1	-	-
VILLAGE PARK	\$ 289,000	-	-	-	1	-	-	-
WAIPAHU-LOWER	\$ 188,600	\$ 231,500	22.7%	\$42,900	1	6	500.0%	5
WAIPIO GENTRY	\$ 317,000	\$ 314,000	-0.9%	-\$3,000	6	10	66.7%	4
Waipahu Region	\$ 321,250	\$ 325,500	1.3%	\$4,250	14	24	71.4%	10