# Local Market Update Single Family Homes March 2019



March	2019	N	ew Listing	gs	Clo	osed Sale	es	Medi	an Sales Pric	е	Percent of C	Priginal Price	Received	Days on	Market U	ntil Sale	Inventor	y of Home	s for Sale
		Mar-19	Mar-18	Change	Mar-19	Mar-18	Change	Mar-19	Mar-18	Change	Mar-19	Mar-18	Change	Mar-19	Mar-18	Change	Mar-19	Mar-18	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	14	7	100%	6	12	-50%	\$950,500	\$1,402,500	-32%	98.2%	88.5%	11%	11	70	-84%	57	56	2%
Ala Moana - Kakaako	1-2-3	0	0	-	0	0	-	\$0	\$0	-	0.0%	0.0%	-	0	0	-	3	2	50%
Downtown - Nuuanu	1-1-8 to 1-2-2	17	5	240%	6	6	0%	\$840,000	\$1,232,500	-32%	101.6%	92.3%	10%	45	41	10%	46	28	64%
Ewa Plain	1-9-1	85	87	-2%	54	67	-19%	\$695,250	\$663,000	5%	97.2%	99.7%	-3%	35	12	192%	221	177	25%
Hawaii Kai	1-3-9	16	26	-38%	14	14	0%	\$1,174,500	\$1,165,000	1%	90.5%	92.1%	-2%	15	14	7%	61	63	-3%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	37	35	6%	20	36	-44%	\$1,172,500	\$1,100,000	7%	94.8%	88.9%	7%	23	29	-21%	132	105	26%
Kalihi - Palama	1-1-2 to 1-1-7	23	14	64%	7	10	-30%	\$803,000	\$797,500	1%	102.9%	104.0%	-1%	6	12	-50%	76	49	55%
Kaneohe	Selected 1-4-4 to 1-4-7	20	22	-9%	18	18	0%	\$969,500	\$840,000	15%	97.6%	94.4%	3%	13	13	0%	72	66	9%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	35	24	46%	13	14	-7%	\$925,000	\$1,007,500	-8%	94.9%	96.0%	-1%	14	35	-60%	113	68	66%
Makaha - Nanakuli	1-8-1 to 1-8-9	41	34	21%	27	29	-7%	\$505,000	\$499,000	1%	95.8%	96.9%	-1%	34	20	70%	137	99	38%
Makakilo	1-9-2 to 1-9-3	20	21	-5%	14	10	40%	\$698,500	\$652,000	7%	102.8%	100.3%	2%	32	14	129%	57	43	33%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	17	13	31%	12	8	50%	\$1,240,000	\$1,062,500	17%	91.0%	91.8%	-1%	16	15	7%	69	51	35%
Mililani	Selected 1-9-4 to 1-9-5	45	28	61%	13	12	8%	\$815,000	\$800,000	2%	100.6%	101.5%	-1%	11	13	-15%	88	34	159%
Moanalua - Salt Lake	1-1-1	4	5	-20%	3	5	-40%	\$831,000	\$900,000	-8%	93.4%	100.0%	-7%	72	7	929%	13	13	0%
North Shore	1-5-6 to 1-6-9	18	7	157%	7	5	40%	\$850,000	\$750,000	13%	78.1%	100.0%	-22%	9	42	-79%	74	51	45%
Pearl City - Aiea	1-9-6 to 1-9-9	24	30	-20%	21	21	0%	\$885,000	\$735,000	20%	103.5%	98.1%	6%	16	20	-20%	74	52	42%
Wahiawa	1-7-1 to 1-7-7	5	10	-50%	9	13	-31%	\$620,000	\$582,000	7%	98.7%	99.5%	-1%	24	13	85%	21	26	-19%
Waialae - Kahala	1-3-5	14	15	-7%	9	6	50%	\$1,700,000	\$1,737,500	-2%	97.1%	96.7%	0%	20	13	54%	64	52	23%
Waikiki	1-2-6	0	2	-	0	1	-	\$0	\$397,000	-	0.0%	94.5%	-	0	0	-	1	2	-50%
Waipahu	1-9-4	21	22	-5%	21	16	31%	\$710,000	\$705,000	1%	95.3%	97.1%	-2%	58	9	544%	72	51	41%
Windward Coast	1-4-8 to 1-5-5	12	8	50%	2	2	0%	\$851,000	\$832,000	2%	103.2%	93.3%	11%	49	93	-47%	44	31	42%

Year to	o Date	N	ew Listing	gs	С	losed Sale	es	Medi	an Sales Pric	е	Percent of Original Price Received			Days on Market Until Sale		
		Mar-19	Mar-18	Change	Mar-19	Mar-18	Change	Mar-19	Mar-18	Change	Mar-19	Mar-18	Change	Mar-19	Mar-18	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	47	38	24%	13	21	-38%	\$950,000	\$1,325,000	-28%	95.0%	91.4%	4%	14	35	-60%
Ala Moana - Kakaako	1-2-3	1	2	-50%	0	0	-	\$0	\$0	-	0.0%	0.0%	-	0	0	-
Downtown - Nuuanu	1-1-8 to 1-2-2	45	21	114%	15	14	7%	\$915,000	\$937,500	-2%	98.9%	90.8%	9%	45	19	137%
Ewa Plain	1-9-1	244	243	0%	143	158	-9%	\$679,000	\$661,250	3%	97.1%	100.2%	-3%	41	12	242%
Hawaii Kai	1-3-9	62	68	-9%	31	33	-6%	\$1,150,000	\$1,125,000	2%	89.8%	93.8%	-4%	23	20	15%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	105	100	5%	61	80	-24%	\$1,047,000	\$1,090,000	-4%	91.4%	93.0%	-2%	16	24	-33%
Kalihi - Palama	1-1-2 to 1-1-7	55	43	28%	27	28	-4%	\$805,000	\$703,500	14%	94.9%	97.2%	-2%	13	15	-13%
Kaneohe	Selected 1-4-4 to 1-4-7	79	72	10%	58	48	21%	\$899,444	\$857,500	5%	99.9%	99.6%	0%	13	14	-7%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	96	70	37%	39	36	8%	\$1,100,000	\$1,120,000	-2%	94.4%	93.9%	1%	15	36	-58%
Makaha - Nanakuli	1-8-1 to 1-8-9	122	115	6%	69	76	-9%	\$492,500	\$470,000	5%	96.8%	94.9%	2%	37	27	37%
Makakilo	1-9-2 to 1-9-3	52	52	0%	31	30	3%	\$698,000	\$742,500	-6%	100.4%	100.1%	0%	37	19	95%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	55	37	49%	32	24	33%	\$1,150,000	\$1,176,500	-2%	95.9%	93.1%	3%	25	31	-19%
Mililani	Selected 1-9-4 to 1-9-5	87	59	47%	34	37	-8%	\$770,000	\$795,000	-3%	97.2%	99.5%	-2%	18	15	20%
Moanalua - Salt Lake	1-1-1	9	15	-40%	11	10	10%	\$763,200	\$840,000	-9%	90.0%	94.0%	-4%	37	9	311%
North Shore	1-5-6 to 1-6-9	54	28	93%	15	19	-21%	\$986,000	\$840,000	17%	82.3%	93.4%	-12%	19	20	-5%
Pearl City - Aiea	1-9-6 to 1-9-9	82	74	11%	56	56	0%	\$827,500	\$788,050	5%	98.3%	99.3%	-1%	16	18	-11%
Wahiawa	1-7-1 to 1-7-7	21	33	-36%	25	29	-14%	\$625,000	\$599,000	4%	99.5%	100.0%	-1%	24	13	85%
Waialae - Kahala	1-3-5	46	46	0%	20	19	5%	\$1,912,500	\$1,700,000	13%	92.8%	94.7%	-2%	109	58	88%
Waikiki	1-2-6	1	3	-67%	0	1	-	\$0	\$397,000	-	0.0%	94.5%	-	0	0	-
Waipahu	1-9-4	74	75	-1%	44	45	-2%	\$710,000	\$699,000	2%	96.3%	96.4%	0%	26	16	63%
Windward Coast	1-4-8 to 1-5-5	33	24	38%	6	10	-40%	\$930,000	\$812,000	15%	94.2%	93.1%	1%	19	32	-41%

# Local Market Update Condos March 2019



March	n 2019	N	lew Listin	gs	Cl	osed Sale	s	Med	ian Sales Pr	ce	Percent of C	Original Price	Received	Days on	Market U	Intil Sale	Invento	ry of Home	s for Sale
		Mar-19	Mar-18	Change	Mar-19	Mar-18	Change	Mar-19	Mar-18	Change	Mar-19	Mar-18	Change	Mar-19	Mar-18	Change	Mar-19	Mar-18	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	0	0	-	1	0	-	\$550,000	\$0	-	91.8%	0.0%	-	72	0	-	0	1	-
Ala Moana - Kakaako	1-2-3	74	84	-12%	48	45	7%	\$716,500	\$630,000	14%	96.6%	97.2%	-1%	34	21	62%	336	275	22%
Downtown - Nuuanu	1-1-8 to 1-2-2	55	48	15%	51	27	89%	\$570,000	\$450,000	27%	97.4%	102.5%	-5%	23	29	-21%	188	140	34%
Ewa Plain	1-9-1	53	52	2%	38	50	-24%	\$485,000	\$502,500	-3%	99.1%	100.7%	-2%	16	8	100%	148	109	36%
Hawaii Kai	1-3-9	28	19	47%	10	20	-50%	\$644,000	\$674,000	-4%	98.7%	101.4%	-3%	36	21	71%	84	48	75%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	17	7	143%	5	9	-44%	\$640,000	\$575,000	11%	98.6%	88.6%	11%	7	50	-86%	43	24	79%
Kalihi - Palama	1-1-2 to 1-1-7	11	12	-8%	7	8	-13%	\$465,000	\$394,000	18%	96.9%	99.1%	-2%	17	22	-23%	45	29	55%
Kaneohe	Selected 1-4-4 to 1-4-7	34	19	79%	16	17	-6%	\$554,500	\$570,000	-3%	99.2%	103.4%	-4%	18	12	50%	65	37	76%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	16	12	33%	8	6	33%	\$552,938	\$528,500	5%	104.7%	100.8%	4%	12	12	0%	60	55	9%
Makaha - Nanakuli	1-8-1 to 1-8-9	26	27	-4%	17	27	-37%	\$164,000	\$146,000	12%	96.5%	94.2%	2%	67	41	63%	78	79	-1%
Makakilo	1-9-2 to 1-9-3	19	19	0%	12	13	-8%	\$391,000	\$435,000	-10%	99.0%	102.4%	-3%	13	15	-13%	39	28	39%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	65	64	2%	44	54	-19%	\$355,000	\$356,500	0%	98.9%	94.4%	5%	23	15	53%	213	180	18%
Mililani	Selected 1-9-4 to 1-9-5	41	50	-18%	32	33	-3%	\$402,000	\$414,900	-3%	99.4%	100.0%	-1%	21	11	91%	89	87	2%
Moanalua - Salt Lake	1-1-1	28	19	47%	17	13	31%	\$380,000	\$410,000	-7%	97.7%	96.5%	1%	9	4	125%	58	37	57%
North Shore	1-5-6 to 1-6-9	5	5	0%	3	0	-	\$699,000	\$0	-	100.0%	0.0%	-	19	0	-	19	11	73%
Pearl City - Aiea	1-9-6 to 1-9-9	34	32	6%	27	31	-13%	\$420,000	\$400,000	5%	97.7%	98.8%	-1%	12	13	-8%	84	86	-2%
Wahiawa	1-7-1 to 1-7-7	2	6	-67%	3	2	50%	\$281,500	\$162,500	73%	95.4%	95.6%	0%	21	8	163%	11	9	22%
Waialae - Kahala	1-3-5	3	3	0%	4	6	-33%	\$588,000	\$327,500	80%	98.5%	100.0%	-2%	6	61	-90%	23	17	35%
Waikiki	1-2-6	176	177	-1%	104	106	-2%	\$472,500	\$452,500	4%	96.0%	95.8%	0%	29	29	0%	682	598	14%
Waipahu	1-9-4	21	28	-25%	19	18	6%	\$385,000	\$421,000	-9%	98.7%	100.4%	-2%	18	8	125%	68	46	48%
Windward Coast	1-4-8 to 1-5-5	4	4	0%	1	0	-	\$164,947	\$0	-	83.1%	0.0%	-	34	0	-	16	9	78%

Year to	o Date	N	lew Listing	gs	C	losed Sale	es	Med	ian Sales Pr	ice	Percent of C	Original Price	Received	Days on	Market U	ntil Sale
		Mar-19	Mar-18	Change	Mar-19	Mar-18	Change	Mar-19	Mar-18	Change	Mar-19	Mar-18	Change	Mar-19	Mar-18	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	0	0	-	2	0		\$617,500	\$0	-	94.4%	0.0%	-	49	0	-
Ala Moana - Kakaako	1-2-3	248	229	8%	112	112	0%	\$449,000	\$635,500	-29%	97.2%	97.8%	-1%	36	45	-20%
Downtown - Nuuanu	1-1-8 to 1-2-2	214	148	45%	96	83	16%	\$643,000	\$486,500	32%	96.7%	96.1%	1%	24	25	-4%
Ewa Plain	1-9-1	182	175	4%	88	122	-28%	\$513,000	\$500,000	3%	97.3%	100.2%	-3%	23	11	109%
Hawaii Kai	1-3-9	74	70	6%	30	46	-35%	\$674,500	\$649,500	4%	93.7%	100.0%	-6%	52	21	148%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	47	29	62%	22	22	0%	\$644,500	\$578,750	11%	97.7%	91.2%	7%	20	20	0%
Kalihi - Palama	1-1-2 to 1-1-7	40	40	0%	21	23	-9%	\$394,000	\$440,000	-10%	98.5%	100.0%	-2%	22	39	-44%
Kaneohe	Selected 1-4-4 to 1-4-7	81	49	65%	33	38	-13%	\$580,000	\$511,500	13%	97.5%	98.0%	-1%	17	15	13%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	39	43	-9%	23	12	92%	\$445,875	\$528,500	-16%	99.1%	99.3%	0%	28	17	65%
Makaha - Nanakuli	1-8-1 to 1-8-9	81	83	-2%	42	55	-24%	\$170,000	\$153,500	11%	96.9%	99.0%	-2%	31	46	-33%
Makakilo	1-9-2 to 1-9-3	53	45	18%	35	26	35%	\$400,000	\$442,000	-10%	98.8%	101.1%	-2%	22	14	57%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	219	207	6%	110	142	-23%	\$355,000	\$370,000	-4%	98.6%	95.9%	3%	24	20	20%
Mililani	Selected 1-9-4 to 1-9-5	114	144	-21%	76	83	-8%	\$410,500	\$401,000	2%	99.4%	99.8%	0%	22	11	100%
Moanalua - Salt Lake	1-1-1	74	61	21%	41	41	0%	\$395,000	\$384,000	3%	98.1%	96.7%	1%	18	9	100%
North Shore	1-5-6 to 1-6-9	20	13	54%	9	6	50%	\$554,439	\$518,000	7%	85.0%	98.9%	-14%	44	58	-24%
Pearl City - Aiea	1-9-6 to 1-9-9	111	124	-10%	75	80	-6%	\$391,000	\$384,000	2%	96.5%	98.8%	-2%	19	15	27%
Wahiawa	1-7-1 to 1-7-7	12	14	-14%	8	7	14%	\$228,675	\$210,000	9%	93.4%	98.1%	-5%	15	12	25%
Waialae - Kahala	1-3-5	13	10	30%	9	15	-40%	\$585,000	\$493,000	19%	98.3%	95.0%	3%	7	37	-81%
Waikiki	1-2-6	531	517	3%	227	283	-20%	\$400,000	\$450,000	-11%	95.2%	96.8%	-2%	29	31	-6%
Waipahu	1-9-4	85	72	18%	50	42	19%	\$375,000	\$382,500	-2%	96.6%	101.5%	-5%	12	9	33%
Windward Coast	1-4-8 to 1-5-5	4	11	-64%	5	6	-17%	\$235,000	\$251,900	-7%	94.0%	97.1%	-3%	60	10	500%

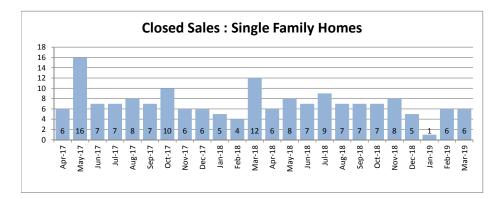
Aina Haina - Kuliouou 1-3-6 to 1-3-8



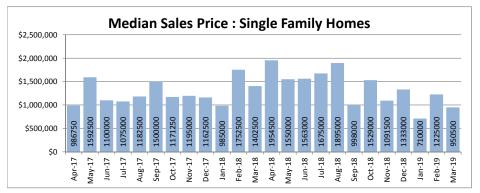
March 2019

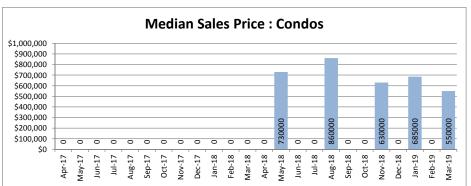
Single Family Homes		March		Year to Date				
Single Fairing Homes	2019	2018	Change	2019	2018	Change		
New Listings	14	7	100%	47	38	24%		
Closed Sales	6	12	-50%	13	21	-38%		
Median Sales Price	\$950,500	\$1,402,500	-32%	\$950,000	\$1,325,000	-28%		
Percent of Original List Price Received	98.2%	88.5%	11%	95.0%	91.4%	4%		
Median Days on Market Until Sale	11	70	-84%	14	35	-60%		
Inventory of Homes for Sale	57	56	2%	-	-	-		

Condos		March		Year to Date			
Condos	2019	2018	Change	2019	2018	Change	
New Listings	0	0	-	0	0	-	
Closed Sales	1	0	-	2	0	-	
Median Sales Price	\$550,000	\$0	-	\$617,500	\$0	-	
Percent of Original List Price Received	91.8%	0.0%	-	94.4%	0.0%	-	
Median Days on Market Until Sale	72	0	-	49	0	-	
Inventory of Homes for Sale	0	1	-	-	-	-	







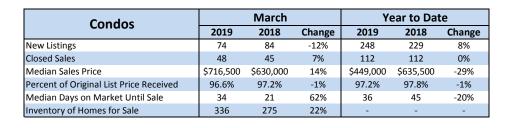


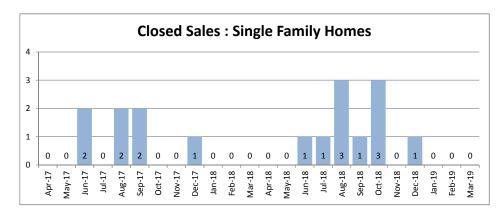
Ala Moana - Kakaako



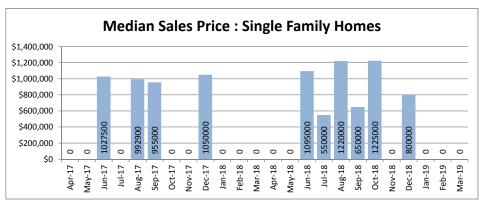
March 2019

Single Family Homes		March		Year to Date			
Single Fairing Homes	2019	2018	Change	2019	2018	Change	
New Listings	0	0	-	1	2	-50%	
Closed Sales	0	0	-	0	0	-	
Median Sales Price	\$0	\$0	-	\$0	\$0	-	
Percent of Original List Price Received	0.0%	0.0%	-	0.0%	0.0%	-	
Median Days on Market Until Sale	0	0	-	0	0	-	
Inventory of Homes for Sale	3	2	50%	-	-	-	









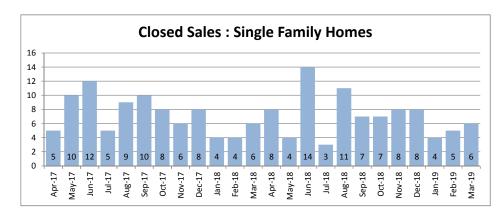


Downtown - Nuuanu 1-1-8 to 1-2-2 Honolulu Board of REALTORS®

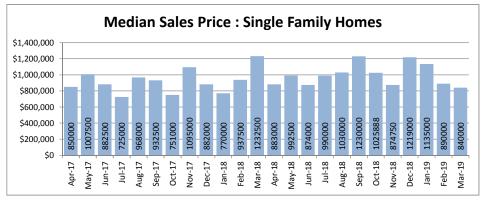
### March 2019

Single Family Homes		March		Year to Date				
Single Failing Homes	2019	2018	Change	2019	2018	Change		
New Listings	17	5	240%	45	21	114%		
Closed Sales	6	6	0%	15	14	7%		
Median Sales Price	\$840,000	\$1,232,500	-32%	\$915,000	\$937,500	-2%		
Percent of Original List Price Received	101.6%	92.3%	10%	98.9%	90.8%	9%		
Median Days on Market Until Sale	45	41	10%	45	19	137%		
Inventory of Homes for Sale	46	28	64%	-	-	-		

Condos		March		Year to Date			
Condos	2019	2018	Change	2019	2018	Change	
New Listings	55	48	15%	214	148	45%	
Closed Sales	51	27	89%	96	83	16%	
Median Sales Price	\$570,000	\$450,000	27%	\$643,000	\$486,500	32%	
Percent of Original List Price Received	97.4%	102.5%	-5%	96.7%	96.1%	1%	
Median Days on Market Until Sale	23	29	-21%	24	25	-4%	
Inventory of Homes for Sale	188	140	34%	-	-	-	







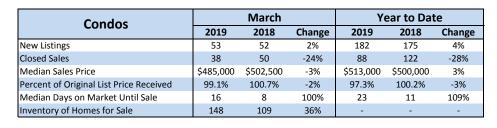






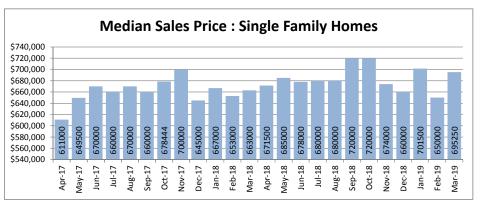
March 2019

Single Family Homes		March		Year to Date				
Single Fairing Homes	2019	2018	Change	2019	2018	Change		
New Listings	85	87	-2%	244	243	0%		
Closed Sales	54	67	-19%	143	158	-9%		
Median Sales Price	\$695,250	\$663,000	5%	\$679,000	\$661,250	3%		
Percent of Original List Price Received	97.2%	99.7%	-3%	97.1%	100.2%	-3%		
Median Days on Market Until Sale	35	12	192%	41	12	242%		
Inventory of Homes for Sale	221	177	25%	-	-	-		









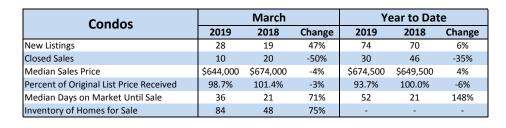


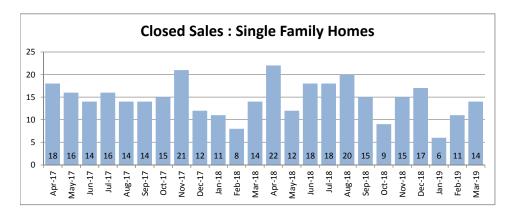




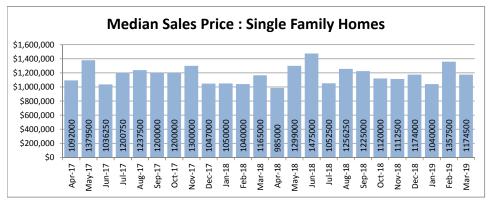
March 2019

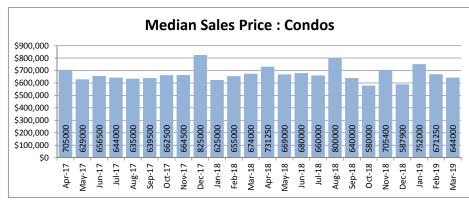
Single Family Homes		March		Year to Date				
Single Fairing Florines	2019	2018	Change	2019	2018	Change		
New Listings	16	26	-38%	62	68	-9%		
Closed Sales	14	14	0%	31	33	-6%		
Median Sales Price	\$1,174,500	\$1,165,000	1%	\$1,150,000	\$1,125,000	2%		
Percent of Original List Price Received	90.5%	92.1%	-2%	89.8%	93.8%	-4%		
Median Days on Market Until Sale	15	14	7%	23	20	15%		
Inventory of Homes for Sale	61	63	-3%	-	-	-		











Kailua - Waimanalo 1-4-1 to Selected 1-4-4



March 2019

Single Family Homes		March		Year to Date				
Single Failing Homes	2019	2018	Change	2019	2018	Change		
New Listings	37	35	6%	105	100	5%		
Closed Sales	20	36	-44%	61	80	-24%		
Median Sales Price	\$1,172,500	\$1,100,000	7%	\$1,047,000	\$1,090,000	-4%		
Percent of Original List Price Received	94.8%	88.9%	7%	91.4%	93.0%	-2%		
Median Days on Market Until Sale	23	29	-21%	16	24	-33%		
Inventory of Homes for Sale	132	105	26%	-	-	-		

Condos		March			Year to Date		
	2019	2018	Change	2019	2018	Change	
New Listings	17	7	143%	47	29	62%	
Closed Sales	5	9	-44%	22	22	0%	
Median Sales Price	\$640,000	\$575,000	11%	\$644,500	\$578,750	11%	
Percent of Original List Price Received	98.6%	88.6%	11%	97.7%	91.2%	7%	
Median Days on Market Until Sale	7	50	-86%	20	20	0%	
Inventory of Homes for Sale	43	24	79%	-	-	-	







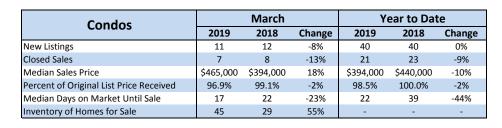


Kalihi - Palama 1-1-2 to 1-1-7

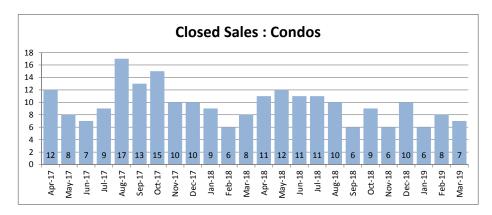


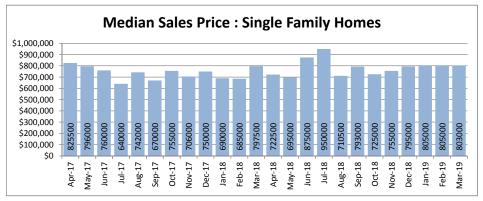
March 2019

Single Family Homes	March			Year to Date			
Single Fairing Florines	2019	2018	Change	2019	2018	Change	
New Listings	23	14	64%	55	43	28%	
Closed Sales	7	10	-30%	27	28	-4%	
Median Sales Price	\$803,000	\$797,500	1%	\$805,000	\$703,500	14%	
Percent of Original List Price Received	102.9%	104.0%	-1%	94.9%	97.2%	-2%	
Median Days on Market Until Sale	6	12	-50%	13	15	-13%	
Inventory of Homes for Sale	76	49	55%	-	-	-	











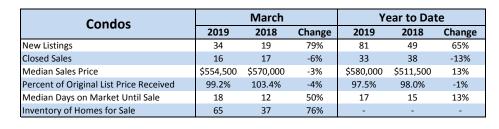
### Kaneohe

Selected 1-4-4 to 1-4-7

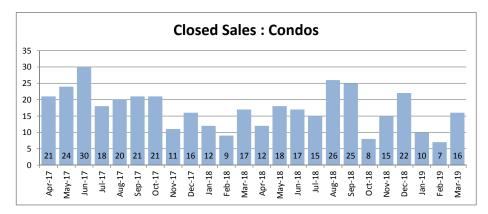


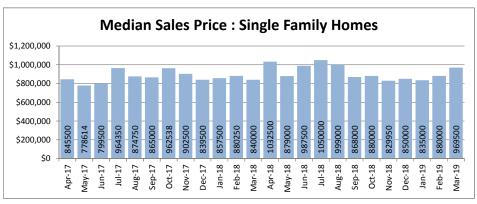
March 2019

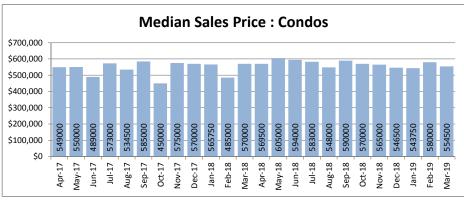
Single Family Homes		March			Year to Date			
Single Fairing Homes	2019	2018	Change	2019	2018	Change		
New Listings	20	22	-9%	79	72	10%		
Closed Sales	18	18	0%	58	48	21%		
Median Sales Price	\$969,500	\$840,000	15%	\$899,444	\$857,500	5%		
Percent of Original List Price Received	97.6%	94.4%	3%	99.9%	99.6%	0%		
Median Days on Market Until Sale	13	13	0%	13	14	-7%		
Inventory of Homes for Sale	72	66	9%	-	-	-		











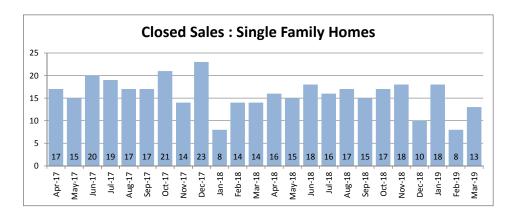
### Kapahulu - Diamond Head 1-3-1 to 1-3-4



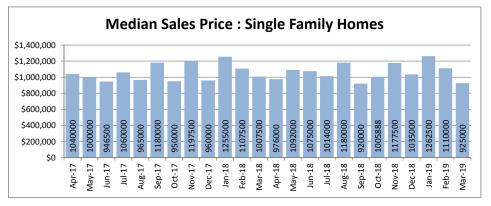
### March 2019

Single Family Homes		March		Year to Date			
Single Fairing Florines	2019	2018	Change	2019	2018	Change	
New Listings	35	24	46%	96	70	37%	
Closed Sales	13	14	-7%	39	36	8%	
Median Sales Price	\$925,000	\$1,007,500	-8%	\$1,100,000	\$1,120,000	-2%	
Percent of Original List Price Received	94.9%	96.0%	-1%	94.4%	93.9%	1%	
Median Days on Market Until Sale	14	35	-60%	15	36	-58%	
Inventory of Homes for Sale	113	68	66%	-	-	-	

Condos	March			Year to Date			
Condos	2019	2018	Change	2019	2018	Change	
New Listings	16	12	33%	39	43	-9%	
Closed Sales	8	6	33%	23	12	92%	
Median Sales Price	\$552,938	\$528,500	5%	\$445,875	\$528,500	-16%	
Percent of Original List Price Received	104.7%	100.8%	4%	99.1%	99.3%	0%	
Median Days on Market Until Sale	12	12	0%	28	17	65%	
Inventory of Homes for Sale	60	55	9%	,	-	-	







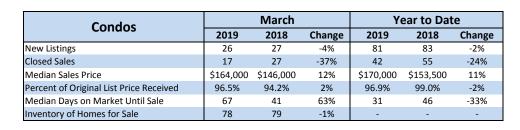


Makaha - Nanakuli 1-8-1 to 1-8-9



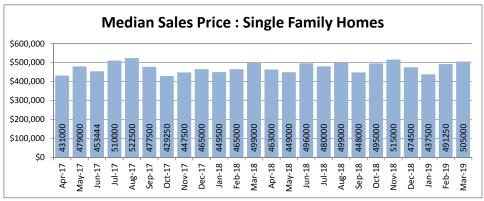
### March 2019

Single Family Homes	March			Year to Date			
Single railiny rioliles	2019	2018	Change	2019	2018	Change	
New Listings	41	34	21%	122	115	6%	
Closed Sales	27	29	-7%	69	76	-9%	
Median Sales Price	\$505,000	\$499,000	1%	\$492,500	\$470,000	5%	
Percent of Original List Price Received	95.8%	96.9%	-1%	96.8%	94.9%	2%	
Median Days on Market Until Sale	34	20	70%	37	27	37%	
Inventory of Homes for Sale	137	99	38%	-	-	-	









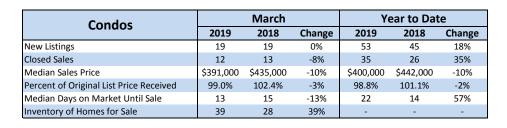


Makakilo 1-9-2 to 1-9-3



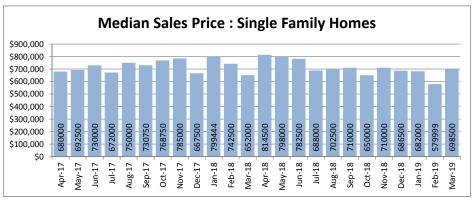
### March 2019

Single Family Homes		March			Year to Date			
Single Failing Homes	2019	2018	Change	2019	2018	Change		
New Listings	20	21	-5%	52	52	0%		
Closed Sales	14	10	40%	31	30	3%		
Median Sales Price	\$698,500	\$652,000	7%	\$698,000	\$742,500	-6%		
Percent of Original List Price Received	102.8%	100.3%	2%	100.4%	100.1%	0%		
Median Days on Market Until Sale	32	14	129%	37	19	95%		
Inventory of Homes for Sale	57	43	33%	-	-	-		











### **Local Market Update**

**March 2019** 

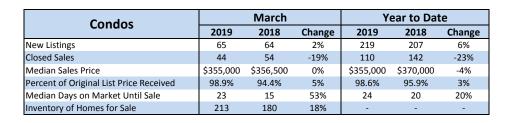
Makiki - Moiliili

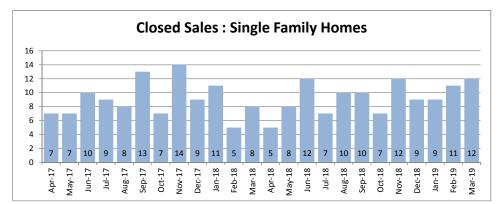
1-2-4 to 1-2-9 (except 1-2-6)



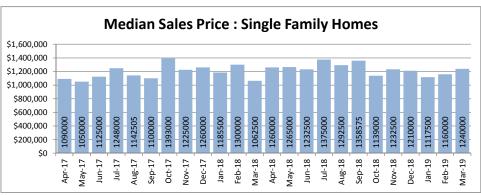
March 2019

Single Family Homes		March		Year to Date			
Single Family Homes	2019	2018	Change	2019	2018	Change	
New Listings	17	13	31%	55	37	49%	
Closed Sales	12	8	50%	32	24	33%	
Median Sales Price	\$1,240,000	\$1,062,500	17%	\$1,150,000	\$1,176,500	-2%	
Percent of Original List Price Received	91.0%	91.8%	-1%	95.9%	93.1%	3%	
Median Days on Market Until Sale	16	15	7%	25	31	-19%	
Inventory of Homes for Sale	69	51	35%	-	-	-	











### Local Market Update

### March 2019

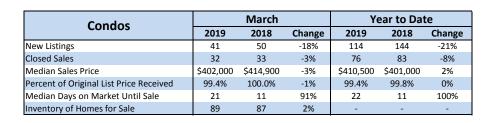


Selected 1-9-4 to 1-9-5



March 2019

Single Family Homes	March			Year to Date		
Single Failing Homes	2019	2018	Change	2019	2018	Change
New Listings	45	28	61%	87	59	47%
Closed Sales	13	12	8%	34	37	-8%
Median Sales Price	\$815,000	\$800,000	2%	\$770,000	\$795,000	-3%
Percent of Original List Price Received	100.6%	101.5%	-1%	97.2%	99.5%	-2%
Median Days on Market Until Sale	11	13	-15%	18	15	20%
Inventory of Homes for Sale	88	34	159%	-	-	-











Moanalua - Salt Lake



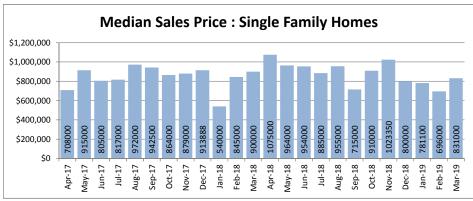
March 2019

Single Family Homes		March			Year to Date			
Single Fairing Florines	2019	2018	Change	2019	2018	Change		
New Listings	4	5	-20%	9	15	-40%		
Closed Sales	3	5	-40%	11	10	10%		
Median Sales Price	\$831,000	\$900,000	-8%	\$763,200	\$840,000	-9%		
Percent of Original List Price Received	93.4%	100.0%	-7%	90.0%	94.0%	-4%		
Median Days on Market Until Sale	72	7	929%	37	9	311%		
Inventory of Homes for Sale	13	13	0%	-	-	-		

Condos	March			Year to Date		
Condos	2019	2018	Change	2019	2018	Change
New Listings	28	19	47%	74	61	21%
Closed Sales	17	13	31%	41	41	0%
Median Sales Price	\$380,000	\$410,000	-7%	\$395,000	\$384,000	3%
Percent of Original List Price Received	97.7%	96.5%	1%	98.1%	96.7%	1%
Median Days on Market Until Sale	9	4	125%	18	9	100%
Inventory of Homes for Sale	58	37	57%	-	-	-









### **Local Market Update**

**March 2019** 

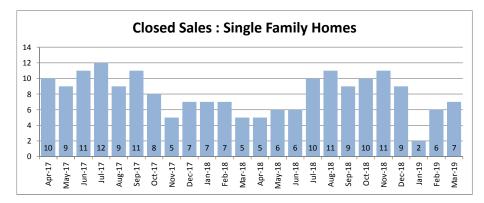
North Shore 1-5-6 to 1-6-9

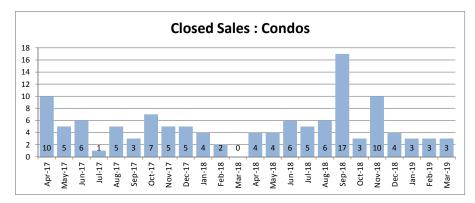


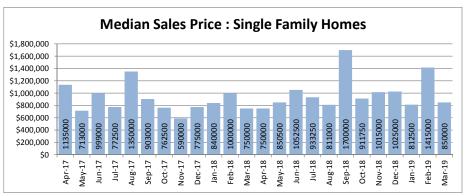
March 2019

Single Family Homes	March			Year to Date		
Single Failing Florines	2019	2018	Change	2019	2018	Change
New Listings	18	7	157%	54	28	93%
Closed Sales	7	5	40%	15	19	-21%
Median Sales Price	\$850,000	\$750,000	13%	\$986,000	\$840,000	17%
Percent of Original List Price Received	78.1%	100.0%	-22%	82.3%	93.4%	-12%
Median Days on Market Until Sale	9	42	-79%	19	20	-5%
Inventory of Homes for Sale	74	51	45%	-	-	-

Condos		March		Year to Date			
Condos	2019	2018	Change	2019	2018	Change	
New Listings	5	5	0%	20	13	54%	
Closed Sales	3	0	-	9	6	50%	
Median Sales Price	\$699,000	\$0	-	\$554,439	\$518,000	7%	
Percent of Original List Price Received	100.0%	0.0%	-	85.0%	98.9%	-14%	
Median Days on Market Until Sale	19	0	-	44	58	-24%	
Inventory of Homes for Sale	19	11	73%	•	-	-	









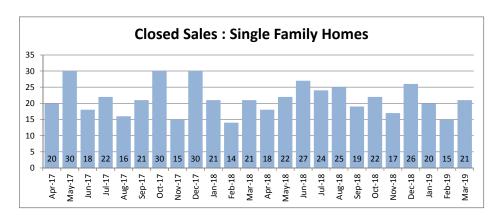
Pearl City - Aiea 1-9-6 to 1-9-9



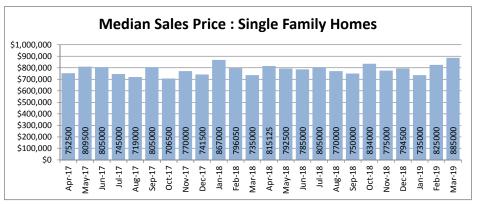
March 2019

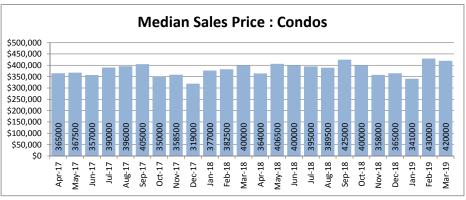
Single Family Homes		March		Year to Date			
Single Fairing Florines	2019	2018	Change	2019	2018	Change	
New Listings	24	30	-20%	82	74	11%	
Closed Sales	21	21	0%	56	56	0%	
Median Sales Price	\$885,000	\$735,000	20%	\$827,500	\$788,050	5%	
Percent of Original List Price Received	103.5%	98.1%	6%	98.3%	99.3%	-1%	
Median Days on Market Until Sale	16	20	-20%	16	18	-11%	
Inventory of Homes for Sale	74	52	42%	-	-	-	

Condos		March		Year to Date			
Condos	2019	2018	Change	2019	2018	Change	
New Listings	34	32	6%	111	124	-10%	
Closed Sales	27	31	-13%	75	80	-6%	
Median Sales Price	\$420,000	\$400,000	5%	\$391,000	\$384,000	2%	
Percent of Original List Price Received	97.7%	98.8%	-1%	96.5%	98.8%	-2%	
Median Days on Market Until Sale	12	13	-8%	19	15	27%	
Inventory of Homes for Sale	84	86	-2%	-	-	-	









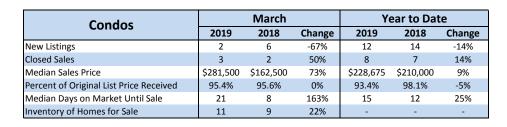
### Wahiawa

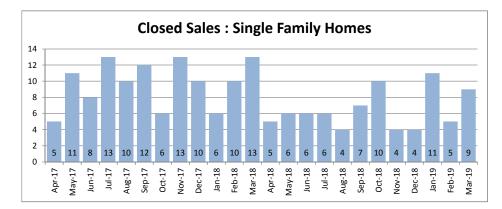
1-7-1 to 1-7-7



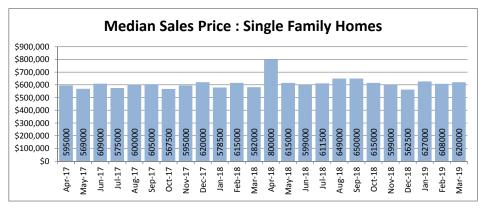
### March 2019

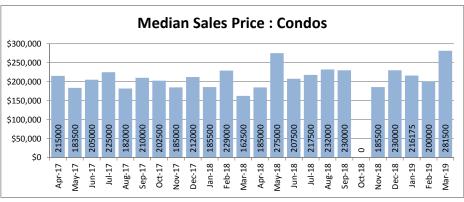
Single Family Homes		March		Year to Date			
Single Failing Homes	2019	2018	Change	2019	2018	Change	
New Listings	5	10	-50%	21	33	-36%	
Closed Sales	9	13	-31%	25	29	-14%	
Median Sales Price	\$620,000	\$582,000	7%	\$625,000	\$599,000	4%	
Percent of Original List Price Received	98.7%	99.5%	-1%	99.5%	100.0%	-1%	
Median Days on Market Until Sale	24	13	85%	24	13	85%	
Inventory of Homes for Sale	21	26	-19%	-	-	-	











### **Local Market Update**

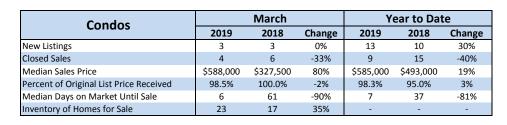
### **March 2019**

Waialae - Kahala



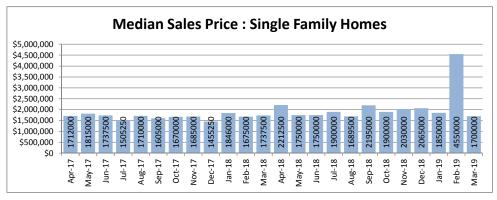
#### March 2019

Single Family Homes		March		Year to Date			
Single Failing Homes	2019	2018	Change	2019	2018	Change	
New Listings	14	15	-7%	46	46	0%	
Closed Sales	9	6	50%	20	19	5%	
Median Sales Price	\$1,700,000	\$1,737,500	-2%	\$1,912,500	\$1,700,000	13%	
Percent of Original List Price Received	97.1%	96.7%	0%	92.8%	94.7%	-2%	
Median Days on Market Until Sale	20	13	54%	109	58	88%	
Inventory of Homes for Sale	64	52	23%	-	-	-	











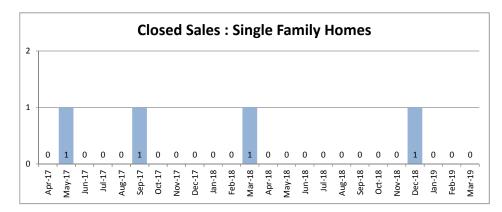
Waikiki	
1-2-6	



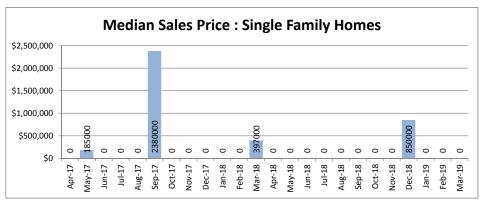
March 2019

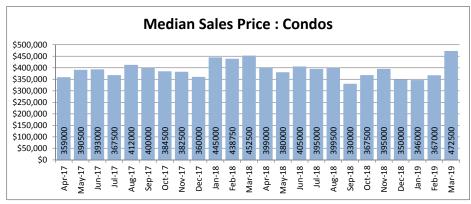
Single Family Homes		March		Year to Date			
Single Fairing Homes	2019	2018	Change	2019	2018	Change	
New Listings	0	2	-	1	3	-67%	
Closed Sales	0	1	-	0	1	-	
Median Sales Price	\$0	\$397,000	-	\$0	\$397,000	-	
Percent of Original List Price Received	0.0%	94.5%	-	0.0%	94.5%	-	
Median Days on Market Until Sale	0	0	-	0	0	-	
Inventory of Homes for Sale	1	2	-50%	-	-	-	

Condos		March		Year to Date			
Condos	2019	2018	Change	2019	2018	Change	
New Listings	176	177	-1%	531	517	3%	
Closed Sales	104	106	-2%	227	283	-20%	
Median Sales Price	\$472,500	\$452,500	4%	\$400,000	\$450,000	-11%	
Percent of Original List Price Received	96.0%	95.8%	0%	95.2%	96.8%	-2%	
Median Days on Market Until Sale	29	29	0%	29	31	-6%	
Inventory of Homes for Sale	682	598	14%	-	-	-	







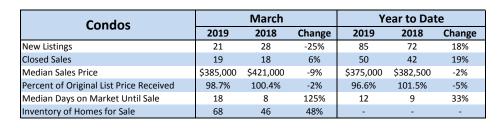


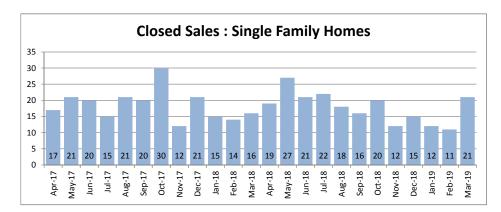
Waipahu	
1-9-4	



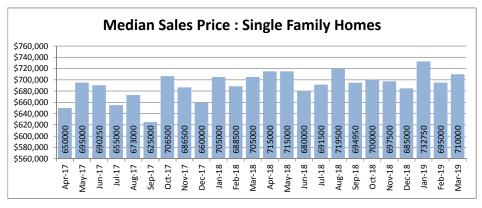
March 2019

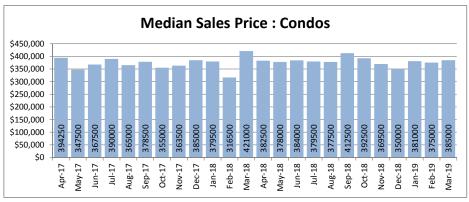
Single Family Homes		March		Year to Date			
Single Fairing Florines	2019	2018	Change	2019	2018	Change	
New Listings	21	22	-5%	74	75	-1%	
Closed Sales	21	16	31%	44	45	-2%	
Median Sales Price	\$710,000	\$705,000	1%	\$710,000	\$699,000	2%	
Percent of Original List Price Received	95.3%	97.1%	-2%	96.3%	96.4%	0%	
Median Days on Market Until Sale	58	9	544%	26	16	63%	
Inventory of Homes for Sale	72	51	41%	-	-	-	











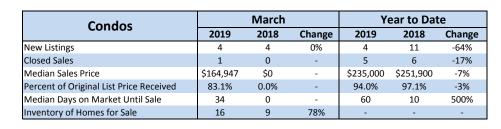
### **Windward Coast**

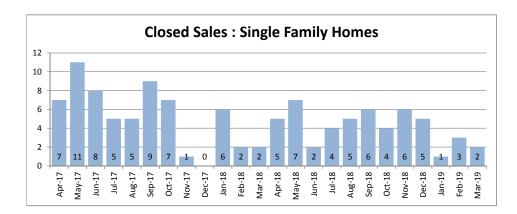
1-4-8 to 1-5-5



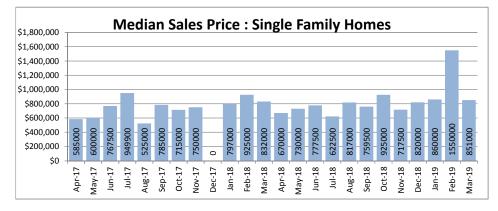
March 2019

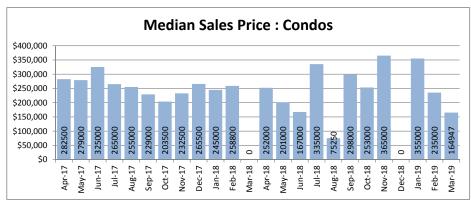
Single Family Homes		March		Year to Date			
Single Fairing Homes	2019	2018	Change	2019	2018	Change	
New Listings	12	8	50%	33	24	38%	
Closed Sales	2	2	0%	6	10	-40%	
Median Sales Price	\$851,000	\$832,000	2%	\$930,000	\$812,000	15%	
Percent of Original List Price Received	103.2%	93.3%	11%	94.2%	93.1%	1%	
Median Days on Market Until Sale	49	93	-47%	19	32	-41%	
Inventory of Homes for Sale	44	31	42%	-	-	-	











Single Family Solds - March 2019 vs 2018 (Based on region and neighborhood groupings as listed in MLS) - Page 1 of 4

	_	•		-			•			
Central Region		18 Median	20	19 Median	+/-	+/-	2018 Sold	2019 Sold	+/-	+/-
LAUNANI VALLEY	\$	683,000		-	-	-	1	-	-	-
MILILANI AREA	\$	705,000	\$	777,500	10.3%	\$72,500	4	6	50.0%	2
MILILANI MAUKA	\$	912,500	\$	880,000	-3.6%	-\$32,500	6	6	0.0%	0
WAHIAWA AREA	\$	490,000	\$	660,000	34.7%	\$170,000	4	2	-50.0%	-2
WAHIAWA HEIGHTS	\$	624,500	\$	565,000	-9.5%	-\$59,500	8	3	-62.5%	-5
WAHIAWA PARK		-	\$	603,000	-	<del>-</del>	-	2	-	-
WAIPIO ACRES/WAIKALANI WOOD	\$	325,000	\$	590,000	81.5%	\$265,000	1	1	0.0%	0
WHITMORE VILLAGE	\$	582,000	\$	696,000	19.6%	\$114,000	1	2	100.0%	1
Central Region	\$	650,000	\$	737,500	13.5%	\$87,500	25	22	-12.0%	-3
D. 11110 .				)19 Median		. ,	2040.0.11	2040.0.11	.,	
Diamond Hd Region		1 200 500			+/-	+/-		2019 Sold	+/-	+/-
AINA HAINA AREA	\$	1,296,500	\$	835,000	-35.6%	-\$461,500	6	1	-83.3%	-5
DIAMOND HEAD HAWAII LOA RIDGE	\$ \$	5,400,000	\$	1,900,000	4.4%	\$80,000	3	- 1	-66.7%	-2
KAHALA AREA	\$	1,820,000 2,200,000	\$	2,149,000	-2.3%	-\$51,000	3	2	-33.3%	-2 -1
KAHALA KUA	Ş	2,200,000	\$	1,700,000	-2.5%	-331,000	- -	1	-33.3%	-1
KAIMUKI	\$	910,000	\$	910,000	0.0%	\$0	4	5	25.0%	1
KALANI IKI	Ų	-	\$	870,000	-	- -	-	1	-	-
KAPAHULU	\$	942.500	\$	1,100,000	16.7%	\$157,500	2	3	50.0%	1
KULIOUOU	Ų	-	\$	792,000	-	-	-	2	-	-
MAUNALANI HEIGHTS	\$	1.305.000	\$	1,200,000	-8.0%	-\$105,000	1	1	0.0%	0
NIU BEACH	\$	1.325.000	Ÿ	-	-	-	1	-	-	-
NIU VALLEY	\$	1,150,000	\$	1,066,000	-7.3%	-\$84,000	1	1	0.0%	0
PAIKO LAGOON	\$	7,000,000	τ'	-,,	-	-	1	-	-	-
PALOLO	\$	855,000	\$	965,000	12.9%	\$110,000	3	4	33.3%	1
WAIALAE IKI	\$	1,675,000	\$	1,695,250	1.2%	\$20,250	1	6	500.0%	5
WAIALAE NUI RDGE	\$	1,570,000	-	-	-	-	2	-	-	-
WILHELMINA	\$	1,368,000		-	-	-	1	-	-	-
Diamond Hd Region	\$	1,347,500	\$	1,083,000	-19.6%	-\$264,500	32	28	-12.5%	-4
_										
Ewa Plain Region	20	18 Median	20	19 Median	+/-	+/-	2018 Sold	2019 Sold	+/-	+/-
EWA BEACH	\$	625,000	\$	609,500	-2.5%	-\$15,500	3	6	100.0%	3
EWA GEN ALII COURT	\$	500,000	\$	535,000	7.0%	\$35,000	1	1	0.0%	0
EWA GEN CORAL RIDGE		-	\$	785,000	-	-	-	1	-	-
EWA GEN CORTEBELLA	\$	505,000	\$	543,000	7.5%	\$38,000	1	1	0.0%	0
EWA GEN HALEAKEA	\$	940,000	\$	928,750	-1.2%	-\$11,250	1	2	100.0%	1
EWA GEN LAS BRISAS	\$	565,000	\$	559,750	-0.9%	-\$5,250	3	2	-33.3%	-1
EWA GEN LATITUDES		-	\$	760,000	-	-	-	2	-	-
EWA GEN LAULANI	\$	626,000		-	-	-	1	-	-	-
EWA GEN LAULANI-TIDES	\$	645,000		-	-	-	1	-	-	-
EWA GEN LOFTS		-	\$	515,000	-	-	-	1	-	-
EWA GEN PARKSIDE		-	\$	675,000	-	-	<del>-</del>	1	-	-
EWA GEN PRESCOTT	\$	755,000	\$	705,000	-6.6%	-\$50,000	1	3	200.0%	2
EWA GEN SEA BREEZE	,	-	\$	695,500	- 4.50/	-	-	1	-	-
EWA GEN SONOMA	\$	635,500	\$	626,000	-1.5%	-\$9,500	4	1 -	-75.0%	-3
EWA GEN SONOMA	\$	825,000	ć		1 10/	-	1		- 25.00/	
EWA GEN SUN TERRA EWA GEN SUN TERRA SOUTH	\$	647,000	\$	640,000	-1.1%	-\$7,000	1	3	-25.0%	-1
	- 1	647,000		-	-	-		-	-	-
EWA GEN TERRAZZA EWA GEN TIBURON	\$ \$	630,000		-	-	-	4 1	-	-	-
EWA GEN TISORON	Ş	-	\$	655,000	-	-	-	1	-	-
EWA GEN WOODBRIDGE		-	\$	850,000	_	_	-	1	_	_
EWA VILLAGES	\$	599,750	Ą	-	-	-	2	-	_	-
HAWAIIAN HOME LANDS	\$	537,500		-	-	<u>-</u>	2	-	-	-
HOAKALEI-KA MAKANA	\$	1,120,000	Ś	775,000	-30.8%	-\$345,000	4	5	25.0%	1
HOAKALEI-KIPUKA	\$	969,000	Ÿ	-	-	-	1	-	-	-
HOAKALEI-KUAPAPA	\$	790,000	Ś	900,000	13.9%	\$110,000	3	5	66.7%	2
HUELANI	\$	640,000	*	-	-	-	1	-	-	-
KAPOLEI	\$	688,000	Ś	627,250	-8.8%	-\$60,750	1	1	0.0%	0
KAPOLEI-AELOA	\$	710,000	\$	717,000	1.0%	\$7,000	1	2	100.0%	1
KAPOLEI-IWALANI	\$	645,000	\$	701,000	8.7%	\$56,000	1	1	0.0%	0
KAPOLEI-KEKUILANI	\$	640,000		639,000	-0.2%	-\$1,000	1	1	0.0%	0
KAPOLEI-KNOLLS	\$	850,000		-	-	-	3	-	-	-
KAPOLEI-MALANAI	\$	635,000	\$	639,000	0.6%	\$4,000	1	1	0.0%	0
KAPOLEI-MEHANA-KUKUNA	\$	671,000		-	-	-	2	-	-	-
KAPOLEI-MEHANA-OLINO	\$	705,000	\$	720,000	2.1%	\$15,000	1	1	0.0%	0
LEEWARD ESTATES	\$	630,000	\$	635,000	0.8%	\$5,000	1	2	100.0%	1
NANAKAI GARDENS	\$	650,000	\$	547,813	-15.7%	-\$102,187	1	2	100.0%	1
OCEAN POINTE	\$	701,100	\$	722,000	3.0%	\$20,900	11	4	-63.6%	-7
WESTLOCH ESTATES	\$	721,000	\$	670,000	-7.1%	-\$51,000	2	3	50.0%	1
MITCH OCH FAIRMAN			4			4	•			
WESTLOCH FAIRWAY	\$ <b>\$</b>	675,000	\$	670,000	-0.7%	-\$5,000	2	1	-50.0%	-1

Single Family Solds - March 2019 vs 2018 (Based on region and neighborhood groupings as listed in MLS) - Page 2 of 4 Hawaii Kai Region 2018 Median 2019 Median 2018 Sold 2019 Sold HAHAIONE-LOWER 1.175.000 Ś 1 HAHAIONE-UPPER \$ 1,100,000 3 KALAMA VALLEY \$ 1,037,500 \$ 1,110,000 7.0% \$72,500 2 1 -50.0% -1 KAMEHAME RIDGE 1,828,888 1 KOKO HEAD TERRACE Ś 1,150,000 \$ 934,500 -18.7% -\$215,500 1 2 100.0% 1 **KOKO VILLAS** 1,480,000 1 LUNA KAI Ś 1.280.000 2 MARINA WEST \$ 1,150,000 1 MARINERS COVE \$ 1,252,000 2 MARINERS RIDGE 1,010,000 1 NAPALI HAWEO \$ 1,550,000 \$ 1,450,000 -6.5% -\$100,000 1 0.0% 0 PORTLOCK Ś 1.500.000 1 -QUEENS GATE \$ 1,260,000 \_ \_ 1 \_ \_ TRIANGLE 2,225,000 WEST MARINA \$ 1,030,000 Ś 1.045.000 1.5% \$15,000 3 -66.7% -2 Hawaii Kai Region 1,165,000 \$ 1,174,500 \$9,500 0.0% 2018 Sold 2019 Sold **Kailua Region** 2018 Median 2019 Median +/-AIKAHI PARK \$ 1,182,500 \$ 1,205,000 1.9% \$22,500 -50.0% 2 -1 BEACHSIDE 3,800,000 1,900,000 -50.0% \$1,900,000 2 -50.0% \$ \$ 1 -1 COCONUT GROVE 878,000 872,500 -0.6% -\$5,500 2 -66.7% -4 \$ 6 **ENCHANTED LAKE** Ś 1,245,500 \$ 936,500 -24.8% \$309,000 4 2 -50.0% -2 1,200,000 HILLCREST Ś Ś 1.222.500 1 9% \$22,500 1 1 0.0% 0 KAILUA BLUFFS \$ 1,065,000 2 KAILUA ESTATES 1.450.000 Ś 1,530,000 5.5% \$80,000 0.0% 0 Ś 1 1 KAIMALINO 1,400,000 1 KALAHEO HILLSIDE \$ 950,000 1,119,000 \$169,000 0.0% \$ 17.8% 1 1 0 KALAMA TRACT \$ 1,500,000 \$ 1,327,500 -11.5% -\$172,500 -33.3% 3 2 -1 KAOPA 965,000 1 **KEOLU HILLS** 880,000 1,060,000 \$180,000 \$ 1 2 100.0% 1 KOOLAUPOKO Ś 1.245.750 \$154.250 \$ 1.400.000 12 4% 2 1 -50.0% -1 KUKANONO \$ 950,000 960,000 1.1% \$10,000 0.0% 0 KUULEI TRACT 1,100,000 \$ 1 10.3% \$110,500 -50.0% 2 -2 MAUNAWILI \$ 1,076,500 1,187,000 4 OLOMANA \$ 1,100,000 1 WAIMANALO 1,362,500 1,060,000 -22.2% -\$302,500 4 -75.0% -3 Kailua Region 1,100,000 1,172,500 \$72,500 36 20 -44.4% -16 **Kaneohe Region** 2018 Median 2019 Median +/-+/-2018 Sold 2019 Sold +/-+/-AHUIMANU AREA 675,000 1 ALII SHORES \$ 1,225,000 1 **BAY VIEW ESTATES** 880,000 2 **BAYVIEW GOLF COURSE** \$ 1,255,000 1 CLUB VIEW ESTATE 988,694 2 HAIKU KNOLLS 989,000 \$ 1 HAIKU VILLAGE \$ 1,100,000 -HAIKU PARK \$ 1,134,000 2 HAIKU PLANTATION 950,000 HALE KOU \$ 810,000 780,000 -3.7% -\$30.000 0.0% 0 Ś 1 1 **HALEKAUWILA** \$ 724,000 2 HAUULA \$ 0.0% \$ 740,000 702,000 -5.1% -\$38,000 1 1 0 KAALAFA 720,500 --1 --KANEOHE BAY 1,776,000 \$ 1 KANEOHE TOWN \$ 695,000 1 KAPLINA HALA \$ 913 000 1 KEAPUKA \$ 705,000 \$ 830,000 17.7% \$125,000 1 1 0.0% 0 LILIPUNA Ś 899.000 1 **LULANI OCEAN** \$ 765,500 1 \_ MAHINUI 1,619,000 \$ 1 MATSON POINT Ś 1,145,000 1 **PIKOILOA** \$ 892.500 \$ 998.000 11 8% \$105.500 2 3 50.0% 1 PUAHUULA \$ 895,000 1 PUNALUU Ś 924,000 \$ 1.000.000 8 2% \$76,000 1 0.0% O 1

PUUALII

WAIKALUA

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Single Family Solds - March 2019 vs 2018 (Based on region and neighborhood groupings as listed in MLS) - Page 3 of 4 2018 Median 2019 Median 2018 Sold 2019 Sold LUALUALEI 470.000 487.000 3.6% \$17.000 33.3% Ś Ś 3 4 1 MAILI 433,000 480,000 10.9% \$47,000 14 10 -28.6% -4 MAILI SEA-KAIMALINO \$ 516,000 3 MAILI SEA-MAKALAE 1 499,000 3 MAILI SEA-MAKALAE 2 \$ 534,500 Ś 557,000 4.2% \$22,500 2 2 0.0% 0 MAILI SEA-NOHOKAI 610,000 3 MAKAHA Ś 12 0% 655 000 \$ 733,500 \$78.500 5 4 -20.0% -1 MAKAHA OCEANVIEW ESTATES 725,000 1 WAIANAE 240,000 170,000 -29.2% \$70,000 0.0% 0 Leeward Region 499,000 505,000 1.2% \$6,000 -6.9% Makakilo Region 2018 Median 2019 Median 2018 Sold 2019 Sold MAKAKILO-KAHIWELO \$14,000 100.0% Ś 810,000 \$ 796,000 -1.7% MAKAKILO-LOWER 537,500 Ś 535,500 -0.4% -\$2,000 4 4 0.0% 0 MAKAKILO-PALEHUA HGTS \$ 985,000 1 MAKAKILO-ROYAL RIDGE 840,000 MAKAKILO-UPPER 701.000 2.0% \$14.000 100.0% Ś 687.000 Ś 2 4 2 MAKAKILO-WAI KALOI \$ 1,140,000 765,000 -32 9% -\$375,000 Λ 0.0% Makakilo Region 701,000 Ś 654,000 Ś 7.2% \$47,000 9 12 33.3% 3 Metro Region 2018 Median 2019 Median +/-+/-2018 Sold 2019 Sold +/-+/-ALEWA HEIGHTS 807,500 1.1% \$8.500 100.0% 799,000 1 2 1 ALIAMANU \$ 711,250 \$ 690,000 -3.0% -\$21,250 2 1 -50.0% -1 DOWSETT \$ 1,315,000 1 -KALIHI AREA \$ 900.000 1 KALIHI UKA 979,000 KALIHI VALLEY \$ 617,020 \$ 755.000 22.4% \$137,980 2 -50.0% -1 1 KALIHI-LOWER \$ 925,000 3 KALIHI-UPPER 805,000 \$ 955,000 0.0% \$ 18.6% \$150,000 1 1 0 KAMEHAMEHA HEIGHTS Ś 760,000 2 KAPAHULU 725,000 1 KAPALAMA 795,500 4 LILIHA \$ 425,000 1 **MAKIKI HEIGHTS** 1,409,000 2 MANOA AREA \$ 1,192,000 Ś 2.200.000 84.6% \$1,008,000 3 0.0% 0 3 \$742,500 MANOA-UPPER 947,500 Ś 1,690,000 78 4% 2 1 -50.0% -1 MANOA-WOODLAWN \$ 950,000 1,163,500 \$213,500 2 100.0% Ś 22.5% 1 MOANALUA VALLEY 831.000 1 MOILIILI \$ 1,088,000 1 NUUANU AREA 1,302,500 PACIFIC HEIGHTS 1,057,500 -\$1,292,500 2.350.000 Ś -55.0% 100.0% Ś 1 2 1 **PAPAKOLEA** 314,011 425,000 35.3% \$110,989 1 0.0% 0 1 PAUOA VALLEY 752,000 2 PUNCHBOWL AREA \$ 1,087,500 \$ 5 7% \$62,500 -50.0% 1.150.000 2 -1 1 SALT LAKE \$ 1,125,000 1,150,000 2.2% \$25,000 3 -66.7% \$ 1 -2 WAIKIKI 397,000 912,500 30 Metro Region \$ 972,000 \$59,500 -6.7% -2 **North Shore Region** 2018 Median 2019 Median +/-+/-2018 Sold 2019 Sold +/-+/-580,000 KAHUKU KAWAILOA-NORTH SHORE Ś 3.250.000 1 **PAALAAKAI** 583,000 676,000 16.0% \$93,000 1 0.0% 0 PUPUKEA 1,150,000 3 \$255,000 SUNSET AREA Ś 2,695,000 Ś 2,950,000 9.5% 0.0% 0 1 1 WAIALUA 750,000 680,000 -9.3% \$70,000 1 2 100.0% \$100.000 North Shore Region 750.000 850,000 13.3% 40.0% **Pearl City Region** 2018 Median 2019 Median 2018 Sold 2019 Sold +/-+/-+/-AIFA HEIGHTS \$150,000 100.0% Ś 735.000 \$ 885,000 20.4% 3 6 3 **FOSTER VILLAGE** Ś 928,000 \$ 920,000 -0.9% -\$8,000 2 3 50.0% 1 HALAWA 750,000 900,000 \$150,000 -75.0% Ś Ś 20.0% 4 1 -3

650,000

952,500

837,500

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MOMILANI

NEWTOWN

PEARLRIDGE

WAIAU

WAILUNA

WAIMALU

PACIFIC PALISADES

PEARL CITY-UPPER

**Pearl City Region** 

Single Family Solds - March 2019 vs 2018 (Based on region and neighborhood groupings as listed in MLS) - Page 4 of 4

Waipahu Region	2018	3 Median	20	19 Median	+/-	+/-	2018 Sold	2019 Sold	+/-	+/-
HARBOR VIEW	\$	765,000	\$	710,000	-7.2%	-\$55,000	1	1	0.0%	0
ROBINSON HEIGHTS	\$	640,000		-	-	-	1	-	-	-
ROYAL KUNIA	\$	703,500	\$	750,000	6.6%	\$46,500	6	9	50.0%	3
VILLAGE PARK	\$	690,000	\$	692,500	0.4%	\$2,500	1	4	300.0%	3
WAIKELE	\$	750,000	\$	615,000	-18.0%	-\$135,000	1	1	0.0%	0
WAIPAHU TRIANGLE	\$	698,000		-	-	-	1	-	-	-
WAIPAHU-LOWER	\$	664,500	\$	660,000	-0.7%	-\$4,500	4	4	0.0%	0
WAIPIO GENTRY	\$	740,000	\$	780,000	5.4%	\$40,000	1	2	100.0%	1
Wainahu Region	Ś	705.000	Ś	710.000	0.7%	\$5,000	16	21	31.3%	5

Condo Solds - March 2019 vs 2018 (Based on region and neighborhood groupings as listed in MLS) - Page 1 of 2 2018 Median 2018 Sold 2019 Sold **Central Region** 2019 Median +/-+/-LAUNANI VALLEY 390,000 \$9,000 -22.2% \$ \$ 399,000 2.3% 9 -2 MILILANI AREA \$ 450,000 \$ 472,500 5.0% \$22,500 11 8 -27.3% -3 MILILANI MAUKA 461,000 484,500 \$23,500 0.0% Ś 5.1% 8 0 Ś 8 WAHIAWA HEIGHTS 290,750 2 WAIPIO ACRES/WAIKALANI WOOD \$ 295,000 \$ 255,000 -\$40,000 5 -13.6% 9 80.0% 4 WHITMORE VILLAGE 162,500 2 240.000 WILIKINA ς 1 **Central Region** 390,000 \$ \$ 385,000 -1.3% -\$5,000 35 0.0% 0 **Diamond Hd Region** 2018 Sold 2019 Sold +/-2018 Median 2019 Median +/-+/-DIAMOND HEAD 498,000 45.6% \$227,000 100.0% Ś Ś 725,000 3 3 6 KALANI IKI 1,000,000 KAPAHULU \$ 420.000 \_ \_ 1 \_ \_ KULIOUOU 550,000 1 **PALOLO** Ś 190,000 \$ 360,000 89.5% \$170,000 1 1 0.0% 0 ST. LOUIS Ś 577,000 2 --WAIALAE G/C \$ 65,000 3 WAIALAE NUI VLY 566,500 588,000 3.8% \$21,500 100.0% 2 \$ 2 4 581,000 \$57,000 12 **Diamond Hd Region** 524,000 10.9% 13 8.3% Ś \$ 1 **Ewa Plain Region** 2018 Median 2018 Sold 2019 Sold +/-2019 Median +/-+/-+/-AG/INDL/NAVY 266,250 \$ 2 EWA \$ 376,000 \$ 367,500 -2.3% -\$8,500 8 8 0.0% 0 **EWA BEACH** 312,000 Ś \_ 1 EWA GEN 339,000 \$ 2 **EWA GEN MONTECITO/TUSCANY** 620.000 \$ 1 **EWA GEN SODA CREEK** \$ 345,513 6 EWA GEN SUN TERRA ON THE PARK 340,000 359,500 5.7% \$19,500 2 100.0% HOAKALEI-KA MAKANA \$ 580.000 1 HOOPILI-ILIAHI 605,000 1 430,900 **KAPOLFI** Ś \$ 385,000 -10.7% -\$45,900 10 5 -50.0% -5 KAPOLEI-KAHIKU AT MEHANA 705,000 1 KAPOLEI-MEHANA-AWAKEA \$ 510,000 1 KAPOLEI-MEHANA-MANAWA 460,000 -18.2% -\$102,500 2 Ś 562,500 \$ -50.0% -1 1 KAPOLEI-MEHANA-OLINO 595,000 12.9% 42.9% \$ \$72,500 7 KO OLINA 560,000 Ś 632,500 10 3 OCEAN POINTE \$ 550,000 610,000 10.9% \$60,000 13 4 -69.2% -9 **Ewa Plain Region** 502,500 485,000 -3.5% -\$17,500 -24.0% -12 +/-Hawaii Kai Region 2018 Median 2019 Median +/-+/-2018 Sold 2019 Sold +/-HAHAIONE-LOWER \$ 499,000 \$ 612,500 22.7% \$113,500 7 1 -85.7% -6 MARINERS VALLEY 612.500 2 \_ WEST MARINA \$ 700,000 \$ 648,000 -7.4% -\$52,000 13 -46.2% -6 7 Hawaii Kai Region 674,000 \$ 644,000 -4.5% -\$30,000 20 10 -50.0% -10 2018 Sold 2019 Sold **Kailua Region** 2018 Median 2019 Median +/-+/-+/-+/-AIKAHI PARK Ś 640.000 1 BLUESTONE 1,100,000 1 **KAILUA TOWN** \$ 574,000 \$ 536,000 -6.6% -\$38,000 8 3 -62.5% -5 KUKILAKILA 985,000 \$ 1 Kailua Region 575,000 640,000 11.3% \$65,000 9 -44.4% Ś Ś 5 -4 **Kaneohe Region** 2018 Median 2019 Median +/-+/-2018 Sold 2019 Sold +/-+/-**COUNTRY CLUB** 664,000 689,000 3.8% \$25,000 0.0% Ś Ś 1 1 0 GOVERNMENT \$ 585,000 1 HAIKU PLANTATION \$ 595,750 585,000 -1.8% -\$10.750 2 1 -50.0% -1 HALE KOU 375,000 380,000 \$ \$ 1.3% \$5,000 1 1 0.0% 0 665,750 **LILIPUNA** \$ 672,500 \$ -1.0% -\$6,750 2 2 0.0% 0 MAHINUI 498,000 1 **PUNALUU** 164,947 PUUALII 530,000 7.1% \$35,000 4 -75.0% \$ 495,000 Ś -3 1 **TEMPLE VALLEY** 590,912 4 WINDWARD ESTATES Ś 475.000 459.500 -\$15.500 -3.3% 6 5 -16.7% -1 \$ 0.0% 570,000 \$ 530,000 -7.0% -\$40,000 17 17 **Kaneohe Region** 0

MAILH MAKAHA OCTANUM ISTATES S 158,000 S 157,500 I 1,7% S 188,600 S 15,300 S 177,500 I 1	Condo Solds - March 2019 vs 201	•									
MARAHA   S   15,8,900   S   177,000   11.7%   S   18,8,000   15   10   33.3%   MARAHA   MARAHA OKEANVICW ESTATES   \$234,950   \$122,000   \$2.4%   \$5.0,000   \$8   7   12.5%   \$1.000	Leeward Region	201	.8 Median	20	19 Median	+/-	+/-	2018 Sold	2019 Sold	+/-	+/-
MAACHAN OCCANVEW ESTATES   \$24,9500   \$123,000   \$2,000   \$8   7   12.5%	MAILI	\$	325,000		-	-	-	3	-	-	-
WAIANARE	MAKAHA	\$	158,900	\$	177,500	11.7%	\$18,600	15	10	-33.3%	-5
Leeward Region   S   146,000   S   164,000   12.3%   \$18,000   27   17   -37.0%   1	MAKAHA OCEANVIEW ESTATES				-	-	-		-	-	-
Makakiki Region	WAIANAE			_	128,000						-1
MAKARLO-UPFER	Leeward Region	\$	146,000	\$	164,000	12.3%	\$18,000	27	17	-37.0%	-10
Makakiko Region         \$ 435,000         \$ 391,000         -10.1%         -\$44,000         13         12         -7.7%            Metro Region         2018 Median         2019 Median         4/-         4/-         4/-         2018 Sold         2019 Sold         4/-         A/-         A/-         2018 Sold         4/-         A/-         A/- <t< td=""><td>Makakilo Region</td><td>201</td><td>.8 Median</td><td>20</td><td>19 Median</td><td>+/-</td><td>+/-</td><td>2018 Sold</td><td>2019 Sold</td><td>+/-</td><td>+/-</td></t<>	Makakilo Region	201	.8 Median	20	19 Median	+/-	+/-	2018 Sold	2019 Sold	+/-	+/-
Metro Region   2018 Median   2019 Median   4/-   4/-   2018 Sold   2019 Sold   4/-   4/-   ALA MOANIA   S   305,000   5   296,500   -2.8%   -585,000   3   18   38.5%   5   5   5   5   5   5   5   5   5	MAKAKILO-UPPER	\$	435,000	\$	391,000	-10.1%	-\$44,000	13	12	-7.7%	-1
ALA MADOANA  \$ 305,000 \$ 296,500 \$ 2.8% \$ .58,500 \$ 3 2 3.3% \$	Makakilo Region	\$	435,000	\$	391,000	-10.1%	-\$44,000	13	12	-7.7%	-1
ALA MADOANA  \$ 305,000 \$ 296,500 \$ 2.8% \$ .58,500 \$ 3 2 3.3% \$	Marker Dani'r a	204	0.8411	20	40.84 - 4'			2040.5-14	2040 6-14	. ,	. 1
CHINATOWN  \$ 444,000  \$ 470,000  \$ 5,998  \$ 25,0000  \$ 1  1											+/-
DILLINGHAM  S \$70,000  S \$15,000		•	•		-						-1
DOWNTOWN		Ą									-1
HOLIDAY MART		Ś					\$47.000				1
KAKAAKO \$ 767,000 \$ 850,000 10.8% \$83,000 27 43 99.3% 1											-3
KALHH LOWER \$ 320,000 \$ 295,000 -7.8% -525,000 \$ 1 \$ 1 0.0% \$ C C C C C C C C C C C C C C C C C C		-			-						16
KAPAHULU \$ 506,500 \$ 725,000 43.1% \$218,500 2 1 5.00%	KALIHI AREA					-7.8%		1	1	0.0%	0
KAPIO/KINAU/WARD  - \$ 245,000 3 3 3	KALIHI-LOWER	\$	255,000		-	-	-	2	-	-	-
KAPIOLANI \$ 469,000 \$ 430,000 -8.3% -\$39,000 9 5 -44.4%	KAPAHULU	\$	506,500	\$	725,000	43.1%	\$218,500	2	1	-50.0%	-1
MAKIKI \$ 390,000 \$ 220,000 -43.6% \$-\$170,000 \$ 4 1 -75.0% -7   MANAKIK AREA \$ 297,500 \$ 355,000 19.3% \$57,500 20 9 9 .55.0% -1   MANOA-LOWER - \$ 343,000 0 1 - 0 2   MCCULIY - \$ 343,000 0 2 2   MCCULIY - \$ 343,000 0 2 2   MCCULIY - \$ \$ 343,000 0 1 2 2 0 .   MCULIHI \$ \$ 480,000 \$ 299,500 37.6% \$-\$180,500 5 16 220.0% 1   NUJANU-LOWER \$ 415,000 \$ 452,944 9.1% \$37,944 5 4 20.0%   PALMAM - \$ \$ 250,000 0 1 1   PALMAM - \$ \$ 250,000 0 1 1   PALMAM \$ \$ 520,000 \$ 344,500 \$ 338,900 10.8% \$37,500 \$ 3 2 - 33.3% -   PAWAM \$ \$ 520,000 \$ 344,500 \$ 338,800 \$10.8% \$37,500 \$ 3 2 - 33.3% -   PUNCHBOWL-AREA \$ 474,000 \$ \$346,000 \$ 338,800 \$10.8% \$37,500 \$ 3 2 - 33.3% -   PUNCHBOWL-LOWER \$ 477,000 \$ \$25,750 \$ 11.1% \$52,750 \$ 10 8 2 - 20.0% \$ 1   PUNCHBOWL-LOWER \$ 474,000 \$ \$327,000 -31.5% \$-\$150,500 \$ 2 4 100.0% \$ 2   SALT LAKE \$ 410,000 \$ \$380,000 7.3% \$-\$530,000 \$ 13 17 30.8% \$ 4   WAIKIKI \$ 452,500 \$ 472,500 \$ 4.4% \$20,000 \$ 106 \$ 104 \$-1.9% \$ -   WAIKIKI \$ 452,500 \$ 472,500 \$ 4.4% \$20,000 \$ 106 \$ 104 \$-1.9% \$ -   WAIKIKI \$ 452,500 \$ \$ 472,500 \$ 4.4% \$20,000 \$ 106 \$ 104 \$-1.9% \$ -   WAIKIKI \$ 5 584,000 \$ \$ 430,000 \$- 2 -  \$ 1 \$ -    MOCHIERA \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	KAPIO/KINAU/WARD		-	\$	245,000	-	-	-	3	-	-
MAKIKI ABEA \$ 297,500 \$ 355,000 19.3% \$57,500 20 9 -55.0% -1 MANONA-LOWER - \$ \$ 343,000 1 1	KAPIOLANI	\$	469,000	\$	430,000	-8.3%	-\$39,000	9	5	-44.4%	-4
MANDALOWER  - \$ 343,000 0 1 - 1  MCCULIY  - \$ 480,000 \$ 299,500 -37.6% -5180,500 5 16 220.0% -1  NULANULOWER  \$ 415,000 \$ 452,944 9.1% \$37,944 5 4 20.0% -9  PALAMA  - \$ \$25,000 0 1 1  PAUDA VALLEY  - \$ 925,000 0 1 1  PAUDA VALLEY  - \$ 925,000 0 1 1  PAUDA VALLEY  - \$ 925,000 0 1 1  PAWAA  \$ 520,000 \$ 344,500 33.8% -5175,500 3 2 - 33.3% - 2  PUNAHOU \$ 346,000 \$ 383,500 10.8% \$375,500 5 6 6 20.0% - 1  PUNCHBOWL-LOWER  \$ 474,000 \$ 526,750 11.1% \$52,750 10 8 -20.0% - 2  PUNCHBOWL-LOWER  \$ 477,500 \$ 327,000 -31.5% -5150,500 2 4 100.0% 5  SALT LAKE  \$ 441,000 \$ 380,000 -3.2% -515,500 2 4 100.0% 5  SALT LAKE  \$ 441,000 \$ 380,000 -3.2% -514,000 253 271 7.1% 1  Metro Region  \$ 444,000 \$ 430,000 -3.2% -514,000 253 271 7.1% 1  North Shore Region  \$ 2018 Median							-\$170,000	4		-75.0%	-3
MCCULLY		\$		- 1							-11
MOILIILI											-
NUUANU-LOWER \$ 415,000 \$ 452,944 9.1% \$37,944 5 4 -20.0% PALAMA - \$ 250,000 1 1 1 PALOA VALLEY - \$ 925,000 1 1 1 PAWAA \$ 520,000 \$ 344,500 1 1 1 PAWAA \$ 520,000 \$ 344,500 338.8% -\$175,500 3 2 333.3% PUNAHOU \$ 346,000 \$ 383,500 10.8% \$37,500 5 6 20.0% 1		_		- 1	•						-
PALAMA PAUDA VALLEY PAUDA S \$20,000 S 344,500 S 345,500 S 345,500 S 345,500 S 327,000 S 33,8% -\$175,500 S 6 20,0% -1 PUNCHBOWL AREA PUNCHBOWL AREA S 474,000 S 327,000 S 327,000 S 31.5% -\$150,500 S 4 100,0% -2 PUNCHBOWL-LOWER S 477,500 S 327,000 S 33,000 S 31.5% -\$150,500 S 4 100,0% -2 PUNCHBOWL-LOWER S 410,000 S 380,000 S 380,000 S 44,400 S 430,000 S 44,400 S 430,000 S 44,400 S 430,000 S 327,000											11
PAUOA VALLEY - \$ 925,000 1 PAWAA - \$ 520,000 - \$ 344,500 - 33.8% - \$175,500 - 3 2 - 33.3% - \$170,000 - 346,000 - 344,000 - 344,000 - 344,000 - 345,000 -		\$	•	- 1							
PAWAA         \$ 520,000         \$ 344,500         -33.8%         -\$175,500         3         2         -33.3%         -9UNAHOU         \$ 346,000         \$ 383,500         10.8%         \$37,500         5         6         20.0%         1         9UNAHOU         \$ 346,000         \$ 383,500         10.0%         \$ 20.0%         1         9UNCHBOWL AREA         \$ 474,000         \$ 26,750         11.1%         \$52,750         10         8         -20.0%         1         1         0         2         4         100.0%         2         4         100.0%         2         4         100.0%         2         4         100.0%         2         53,700         13         17         30.8%         4         400.0%         2         44         100.0%         2         44         100.0%         2         4         100.0%         2         4         100.0%         2         4         100.0%         2         4         100.0%         2         4         100.0%         2         4         100.0%         2         4         100.0%         2         4         100.0%         2         4         100.0%         2         4         100.0%         2         2         10         3         2							-				
PUNAHOU		Ś			-		-\$175 500			-33 3%	-1
PUNCHBOWL AREA											1
PUNCHBOWL-LOWER											-2
WAIKIKI         \$ 452,500         \$ 472,500         4.4%         \$20,000         106         104         -1.9%	PUNCHBOWL-LOWER		477,500	\$		-31.5%		2	4	100.0%	2
Metro Region   \$ 444,000	SALT LAKE	\$	410,000	\$	380,000	-7.3%	-\$30,000	13	17	30.8%	4
North Shore Region  2018 Median 2019 Median +/- +/- 2018 Sold 2019 Sold +/- +/- +/-    KUILIMA - \$ 2,155,000 1	WAIKIKI		-	_	472,500	4.4%	\$20,000	106		-1.9%	-2
KUILIMA         -         \$ 2,150,000         -         -         1         -         -         MORULEIA         -         \$ 500,000         -         -         1         -         <	Metro Region	\$	444,000	\$	430,000	-3.2%	-\$14,000	253	271	7.1%	18
MOKULEIA         -         \$ 500,000         -         -         -         1         -	North Shore Region	201	.8 Median	20	19 Median	+/-	+/-	2018 Sold	2019 Sold	+/-	+/-
WAIALUA	KUILIMA		-	\$	2,150,000	-	-	-	1	-	-
North Shore Region   -   \$ 699,000   -   -   0   3   -   3   3   -   3   3   4   4   4   4   4   4   4   4	MOKULEIA		-	\$	500,000	-	-	-	1	-	-
Pearl City Region         2018 Median         2019 Median         +/-         +/-         2018 Sold         2019 Sold         +/-         +/-         +/-         Alex Heights         \$ 584,000         -         -         -         1         - <td></td> <td></td> <td>-</td> <td></td> <td>•</td> <td>-</td> <td>-</td> <td></td> <td></td> <td>-</td> <td>-</td>			-		•	-	-			-	-
AIEA HEIGHTS \$ 584,000 1 - 1	North Shore Region		-	Ş	699,000	-	-	0	3	-	3
HALAWA       \$ 480,000       \$ 447,500       -6.8%       -\$32,500       1       4       300.0%       3         MANANA       \$ 350,000       \$ 307,500       -12.1%       -\$42,500       5       2       -60.0%       -         MILITARY       \$ 505,000       -       -       -       1       -       -       -         NAVY FEDERAL       \$ 290,000       \$ 328,000       13.1%       \$38,000       1       1       0.0%       0         NEWTOWN       \$ 440,000       \$ 585,000       33.0%       \$145,000       2       1       -50.0%       -         PEARL CITY-UPPER       \$ 232,000       -       -       -       1       -       -       -         PEARLRIDGE       \$ 401,000       \$ 425,000       6.0%       \$24,000       17       9       -47.1%       -         WAIAU       \$ 378,000       \$ 384,000       1.6%       \$6,000       1       6       500.0%       5         WAIMALU       \$ 235,000       \$ 336,250       43.1%       \$101,250       1       2       100.0%       1         Pearl City Region       \$ 400,000       \$ 420,000       5.0%       \$20,000       31       27       -12	Pearl City Region	201	.8 Median	20	19 Median	+/-	+/-	2018 Sold	2019 Sold	+/-	+/-
MANANA         \$ 350,000         \$ 307,500         -12.1%         -\$42,500         5         2         -60.0%            MILITARY         \$ 505,000         -         -         -         -         1         -         -         -           NAVY FEDERAL         \$ 290,000         \$ 328,000         13.1%         \$38,000         1         1         0.0%         0           NEWTOWN         \$ 440,000         \$ 585,000         33.0%         \$145,000         2         1         -50.0%         -           PEARL CITY-UPPER         \$ 232,000         -         -         -         1         -	AIEA HEIGHTS	\$	584,000		-	-	-	1	-	-	-
MILITARY         \$ 505,000         -         -         -         -         1         -         -         -           NAVY FEDERAL         \$ 290,000         \$ 328,000         13.1%         \$38,000         1         1         0.0%         0           NEWTOWN         \$ 440,000         \$ 585,000         33.0%         \$145,000         2         1         -50.0%         -           PEARL CITY-UPPER         \$ 232,000         -         -         -         1         -         -         -         -           PEARLRIDGE         \$ 401,000         \$ 425,000         6.0%         \$24,000         17         9         -47.1%         -           WAILUNA         \$ 378,000         \$ 384,000         1.6%         \$6,000         1         6         500.0%         5           WAIMALU         \$ 235,000         \$ 336,250         43.1%         \$101,250         1         2         100.0%         1           Pearl City Region         \$ 400,000         \$ 420,000         5.0%         \$20,000         31         27         -12.9%         -           Waipahu Region         2018 Median         2019 Median         +/-         +/-         +/-         2018 Sold         2019 Sol	HALAWA	\$	480,000	\$	447,500	-6.8%	-\$32,500	1	4	300.0%	3
NAVY FEDERAL         \$ 290,000         \$ 328,000         13.1%         \$38,000         1         1         0.0%         0           NEWTOWN         \$ 440,000         \$ 585,000         33.0%         \$145,000         2         1         -50.0%            PEARL CITY-UPPER         \$ 232,000         -         -         -         1         -         -         -         -           PEARLRIDGE         \$ 401,000         \$ 425,000         6.0%         \$24,000         17         9         -47.1%         -	MANANA		350,000	\$	307,500	-12.1%	-\$42,500	5	2	-60.0%	-3
NEWTOWN         \$ 440,000         \$ 585,000         33.0%         \$145,000         2         1         -50.0%            PEARL CITY-UPPER         \$ 232,000         -         -         -         -         1         -         -         -           PEARLRIDGE         \$ 401,000         \$ 425,000         6.0%         \$24,000         17         9         -47.1%         -           WAIAU         \$ 378,000         \$ 384,000         1.6%         \$6,000         1         6         500.0%         5           WAILUNA         -         \$ 596,000         -         -         -         2         -         -           WAIMALU         \$ 235,000         \$ 336,250         43.1%         \$101,250         1         2         100.0%         1           Pearl City Region         \$ 400,000         \$ 420,000         5.0%         \$20,000         31         27         -12.9%         -           Waipahu Region         2018 Median         2019 Median         +/-         +/-         2018 Sold         2019 Sold         +/-         +/-         +/-           WAIKELE         \$ 445,000         \$ 445,000         0.0%         \$0         10         7         -30.0%							-		-	-	-
PEARL CITY-UPPER         \$ 232,000         -         -         -         -         1         - <td></td> <td></td> <td></td> <td>- 1</td> <td>•</td> <td>13.1%</td> <td></td> <td></td> <td></td> <td></td> <td>0</td>				- 1	•	13.1%					0
PEARLRIDGE         \$ 401,000         \$ 425,000         6.0%         \$24,000         17         9         -47.1%<				\$			\$145,000			-50.0%	-1
WAIAU         \$ 378,000         \$ 384,000         1.6%         \$6,000         1         6         500.0%         5           WAILUNA         -         \$ 596,000         -         -         -         2         -         -           WAIMALU         \$ 235,000         \$ 336,250         43.1%         \$101,250         1         2         100.0%         1           Pearl City Region         \$ 400,000         \$ 420,000         5.0%         \$20,000         31         27         -12.9%         -           Waipahu Region         2018 Median         2019 Median         +/-         +/-         +/-         2018 Sold         2019 Sold         +/-         +/-         +/-           ROYAL KUNIA         -         \$ 390,000         -         -         -         1         -         -         -         -         1         -         -         -         -         1         -		-					-			-	-
WAILUNA         -         \$ 596,000         -         -         -         2         -         -         2         -         -         -         2         -         -         -         -         2         -         -         -         -         2         -											-8
WAIMALU         \$ 235,000         \$ 336,250         43.1%         \$101,250         1         2         100.0%         1           Pearl City Region         \$ 400,000         \$ 420,000         5.0%         \$20,000         31         27         -12.9%         -1           Waipahu Region         2018 Median         2019 Median         +/-         +/-         +/-         2018 Sold         2019 Sold         +/-         +/-         +/-           ROYAL KUNIA         -         \$ 390,000         -         -         -         -         1         -         -         -           WAIKELE         \$ 445,000         \$ 445,000         0.0%         \$0         10         7         -30.0%         -           WAIPHHU-LOWER         \$ 248,000         \$ 248,500         0.2%         \$500         3         6         100.0%         3           WAIPHO GENTRY         \$ 360,000         \$ 357,000         -0.8%         -\$3,000         5         5         0.0%         0		\$									5
Waipahu Region         2018 Median         2019 Median         +/-         +/-         2018 Sold         2019 Sold         +/-		ċ									1
Waipahu Region         2018 Median         2019 Median         +/-         +/-         2018 Sold         2019 Sold         +/-         -/-         -/-         -/-         -/-         -/-         -/-         -/-         -/-         -/-         -/-         -/-         -/-         -/-         -/-         -/-         -/-         -/-         -/-											-4
ROYAL KUNIA         -         \$ 390,000         -         -         -         1         -         -           WAIKELE         \$ 445,000         \$ 445,000         0.0%         \$0         10         7         -30.0%         -           WAIPAHU-LOWER         \$ 248,000         \$ 248,500         0.2%         \$500         3         6         100.0%         3           WAIPIO GENTRY         \$ 360,000         \$ 357,000         -0.8%         -\$3,000         5         5         0.0%         0											
WAIKELE       \$ 445,000 \$ 445,000 0.0% \$0       10       7 -30.0% -30.0% -30.0%         WAIPAHU-LOWER       \$ 248,000 \$ 248,500 0.2% \$500 3 6 100.0% 3         WAIPIO GENTRY       \$ 360,000 \$ 357,000 -0.8% -\$3,000 5 5 0.0% 0		201									+/-
WAIPAHU-LOWER       \$ 248,000 \$ 248,500 0.2% \$500 3 6 100.0% 3         WAIPIO GENTRY       \$ 360,000 \$ 357,000 -0.8% -\$3,000 5 5 0.0% 0					-						-
WAIPIO GENTRY \$ 360,000 \$ 357,000 -0.8% -\$3,000 5 5 0.0% C											-3
					•						3
Waipahu Region \$ 421,000 \$ 385,000 -8.6% -\$36,000 18 19 5.6% 1				_							1