

Monthly Housing Statistics

October 2016



SINGLE FAMILY HOMES

Median Sales Price	
\$742,000	+3.1%
Closed Sales	
335	+7.0%
Average Sales Price	
\$859,047	-1.3%

CONDOS

Median Sales Price	
\$396,000	+7.0%
Closed Sales	
428	-5.7%
Average Sales Price	
\$451,070	+5.4%

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Monthly Indicators

October 2016

	Single Family Homes					
	Oct-16	Oct-15	%	YTD-16	YTD-15	%
Closed Sales	335	313	7.0%	3,058	2,912	5.0%
Median Sales Price	\$742,000	\$720,000	3.1%	\$733,000	\$699,000	4.9%
Median Days on Market	19	22	-13.6%	17	20	-15.0%
New Listings	376	368	2.2%	4,288	4,139	3.6%
Pending Sales	457	427	7.0%	4,330	4,175	3.7%
Months of Inventory	2.9	3.0	-3.3%	--	--	--
Active Listings	1,201	1,223	-1.8%	--	--	--
Average Sales Price	\$859,047	\$869,967	-1.3%	\$888,366	\$863,543	2.9%
% of Original Listing Price Received	99.1%	96.6%	2.6%	98.1%	98.5%	-0.4%

	Condos					
	Oct-16	Oct-15	%	YTD-16	YTD-15	%
Closed Sales	428	454	-5.7%	4,561	4,246	7.4%
Median Sales Price	\$396,000	\$370,000	7.0%	\$388,000	\$360,000	7.8%
Median Days on Market	20	23	-13.0%	19	22	-13.6%
New Listings	588	507	16.0%	6,161	6,154	0.1%
Pending Sales	607	595	2.0%	6,255	5,733	9.1%
Months of Inventory	2.8	3.4	-17.6%	--	--	--
Active Listings	1,687	1,879	-10.2%	--	--	--
Average Sales Price	\$451,070	\$427,963	5.4%	\$443,968	\$416,363	6.6%
% of Original Listing Price Received	99.0%	97.6%	1.4%	98.2%	98.0%	0.2%

SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

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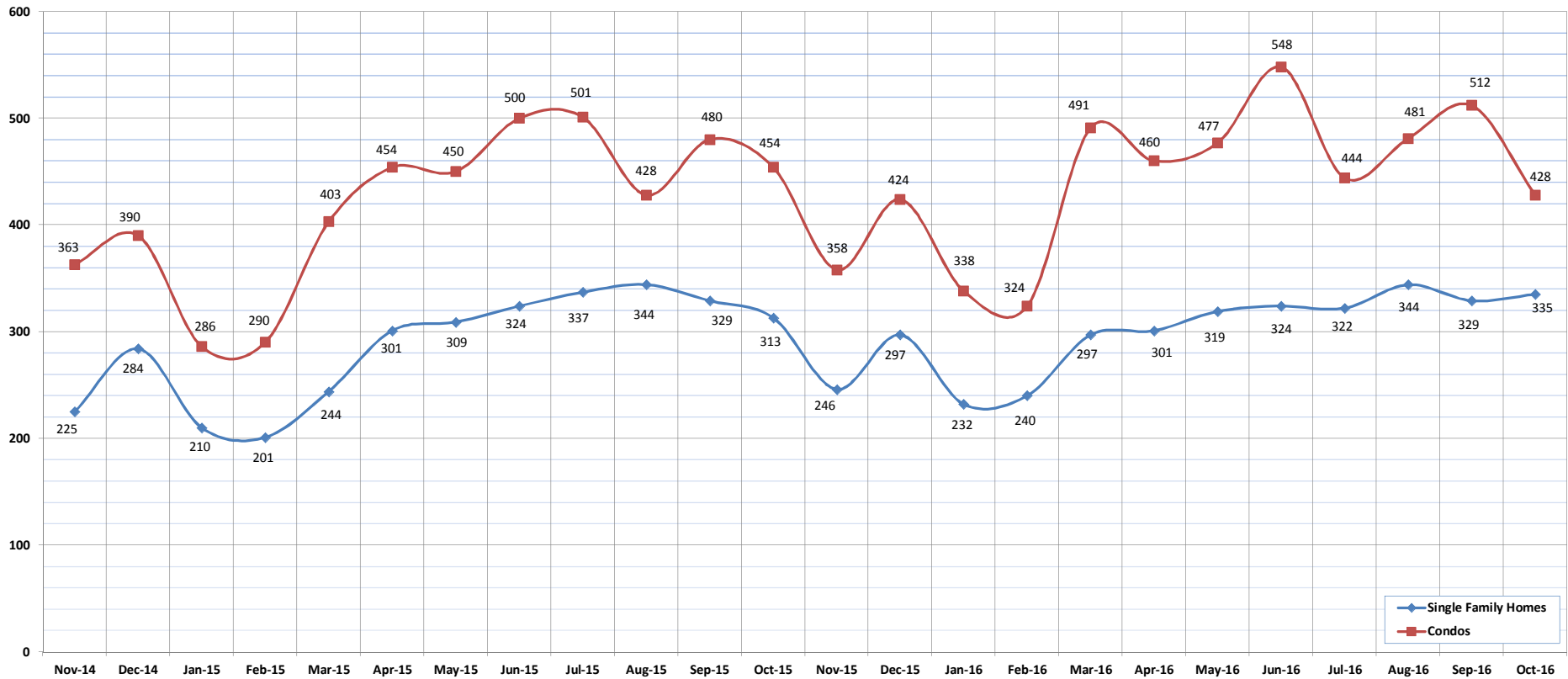


Closed Sales

October-16

OAHU, HAWAII

(A count of all properties that have closed in a given month.)



	Nov-14	Dec-14	Jan-15	Feb-15	Mar-15	Apr-15	May-15	Jun-15	Jul-15	Aug-15	Sep-15	Oct-15	Nov-15	Dec-15	Jan-16	Feb-16	Mar-16	Apr-16	May-16	Jun-16	Jul-16	Aug-16	Sep-16	Oct-16
Closed Sales: Single Family Homes	225	284	210	201	244	301	309	324	337	344	329	313	246	297	232	240	297	301	319	324	322	344	329	335
Closed Sales: Condos	363	390	286	290	403	454	450	500	501	428	480	454	358	424	338	324	491	460	477	548	444	481	512	428
Closed Sales: Total	588	674	496	491	647	755	759	824	838	772	809	767	604	721	570	564	788	761	796	872	766	825	841	763

SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

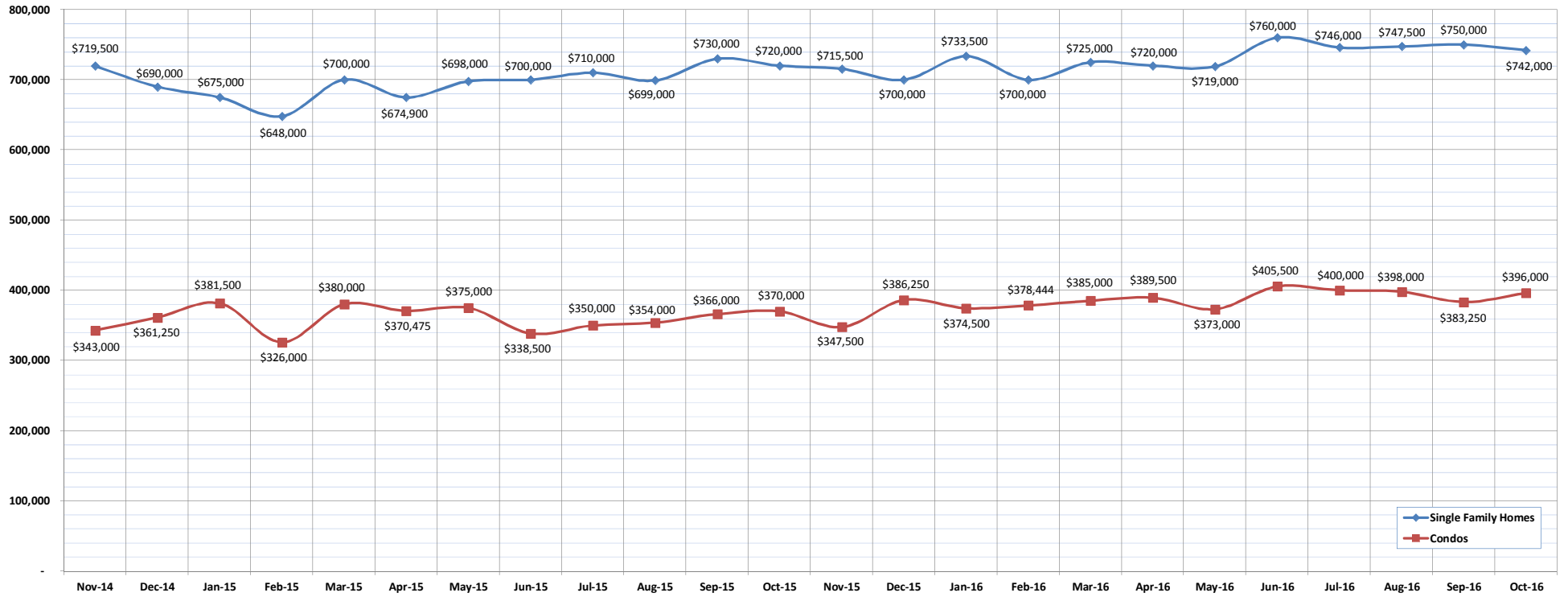


Median Sales Price

October-16

OAHU, HAWAII

(The median sales price for all closed properties in a given month.)



	Nov-14	Dec-14	Jan-15	Feb-15	Mar-15	Apr-15	May-15	Jun-15	Jul-15	Aug-15	Sep-15	Oct-15	Nov-15	Dec-15	Jan-16	Feb-16	Mar-16	Apr-16	May-16	Jun-16	Jul-16	Aug-16	Sep-16	Oct-16
Median Sales Price : SFH	719,500	690,000	675,000	648,000	700,000	674,900	698,000	700,000	710,000	699,000	730,000	720,000	715,500	700,000	733,500	700,000	725,000	720,000	719,000	760,000	746,000	747,500	750,000	742,000
Median Sales Price: Condos	343,000	361,250	381,500	326,000	380,000	370,475	375,000	338,500	350,000	354,000	366,000	370,000	347,500	386,250	374,500	378,444	385,000	389,500	373,000	405,500	400,000	398,000	383,250	396,000

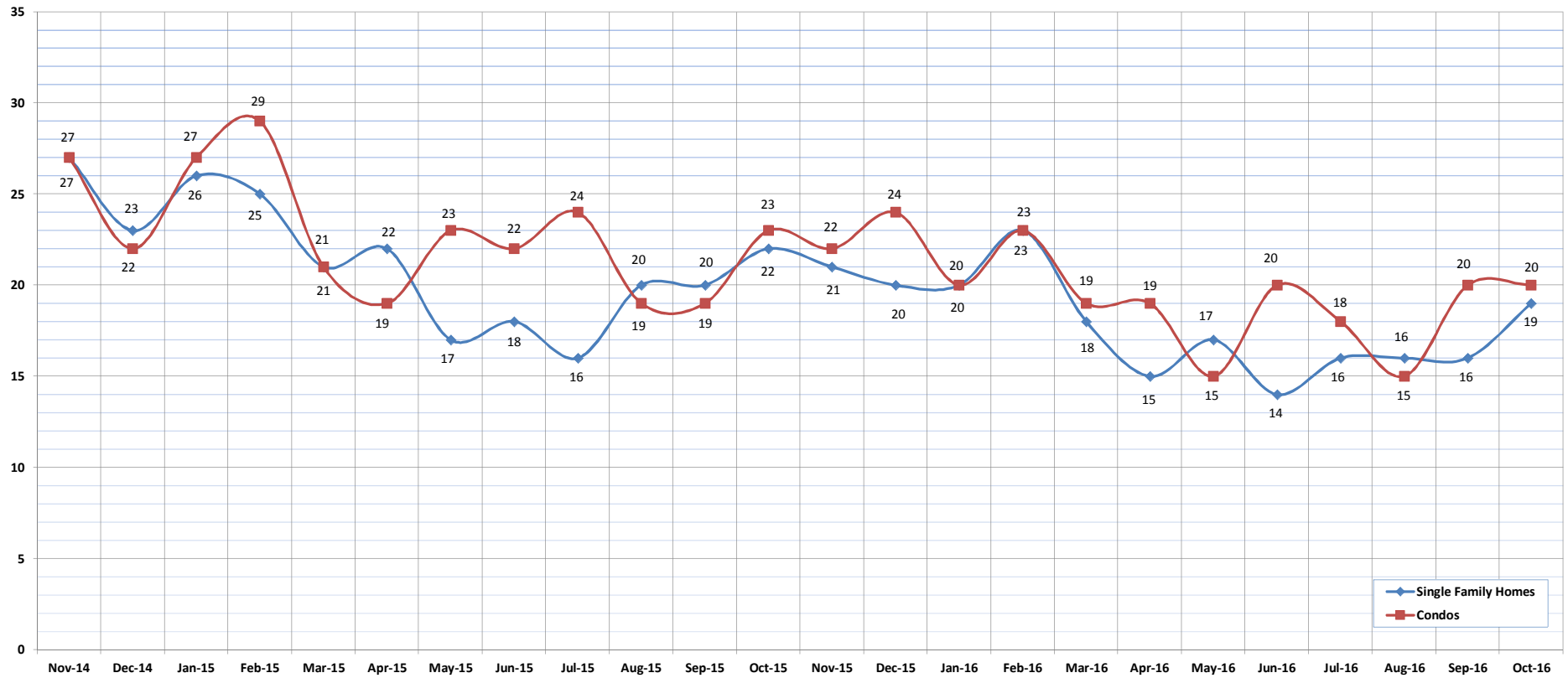
SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Median Days on Market

October-16

OAHU, HAWAII

(The median number of days between when a property is first listed and when an offer is accepted.)



	Nov-14	Dec-14	Jan-15	Feb-15	Mar-15	Apr-15	May-15	Jun-15	Jul-15	Aug-15	Sep-15	Oct-15	Nov-15	Dec-15	Jan-16	Feb-16	Mar-16	Apr-16	May-16	Jun-16	Jul-16	Aug-16	Sep-16	Oct-16
Median Days on Market: SFH	27	23	26	25	21	22	17	18	16	20	20	22	21	20	20	23	18	15	17	14	16	16	16	19
Median Days on Market: Condos	27	22	27	29	21	19	23	22	24	19	19	23	22	24	20	23	19	19	15	20	18	15	20	20

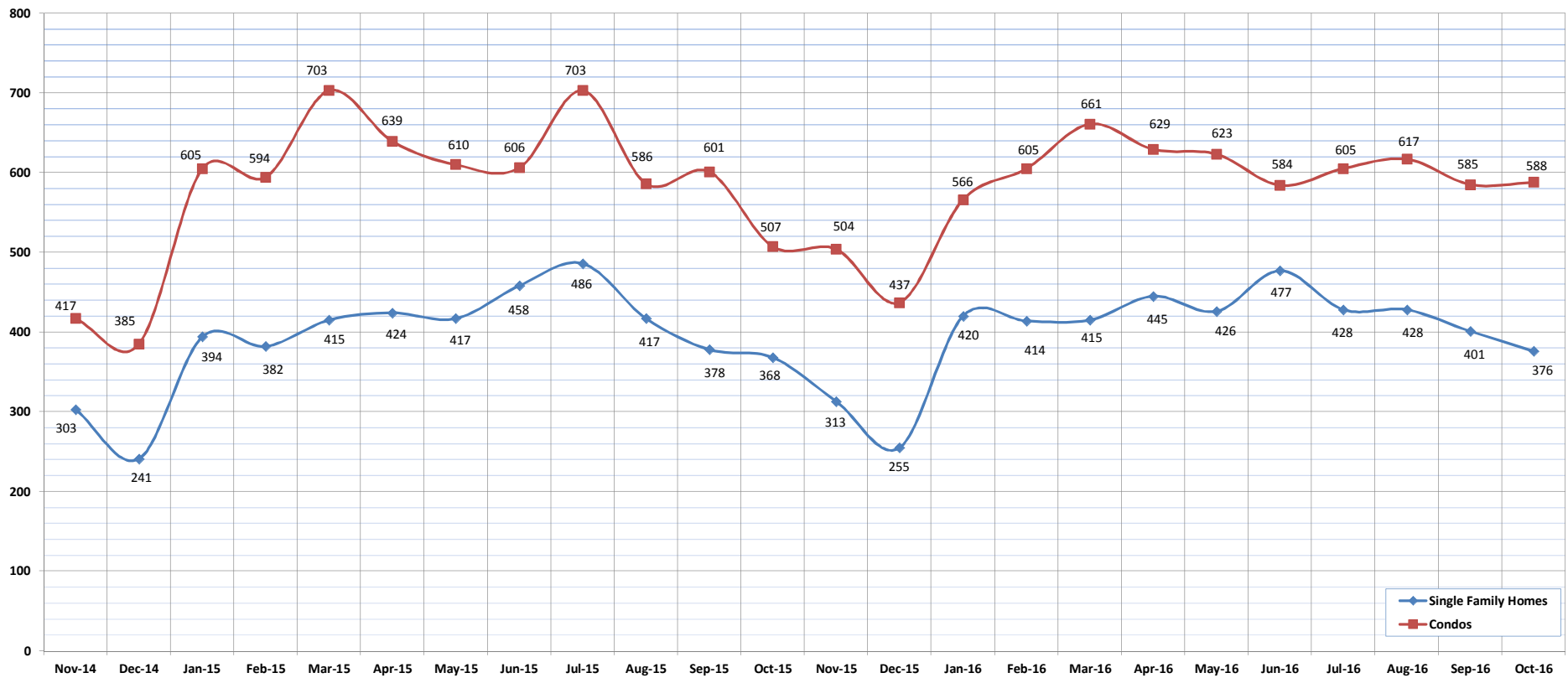
SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

New Listings

October-16

OAHU, HAWAII

(A count of the properties that have been newly listed on the market in a given month.)



	Nov-14	Dec-14	Jan-15	Feb-15	Mar-15	Apr-15	May-15	Jun-15	Jul-15	Aug-15	Sep-15	Oct-15	Nov-15	Dec-15	Jan-16	Feb-16	Mar-16	Apr-16	May-16	Jun-16	Jul-16	Aug-16	Sep-16	Oct-16
New Listings: Single Family Homes	303	241	394	382	415	424	417	458	486	417	378	368	313	255	420	414	415	445	426	477	428	428	401	376
New Listings: Condos	417	385	605	594	703	639	610	606	703	586	601	507	504	437	566	605	661	629	623	584	605	617	585	588
New Listings: Total	720	626	999	976	1118	1063	1027	1064	1189	1003	979	875	817	692	986	1019	1076	1074	1049	1061	1033	1045	986	964

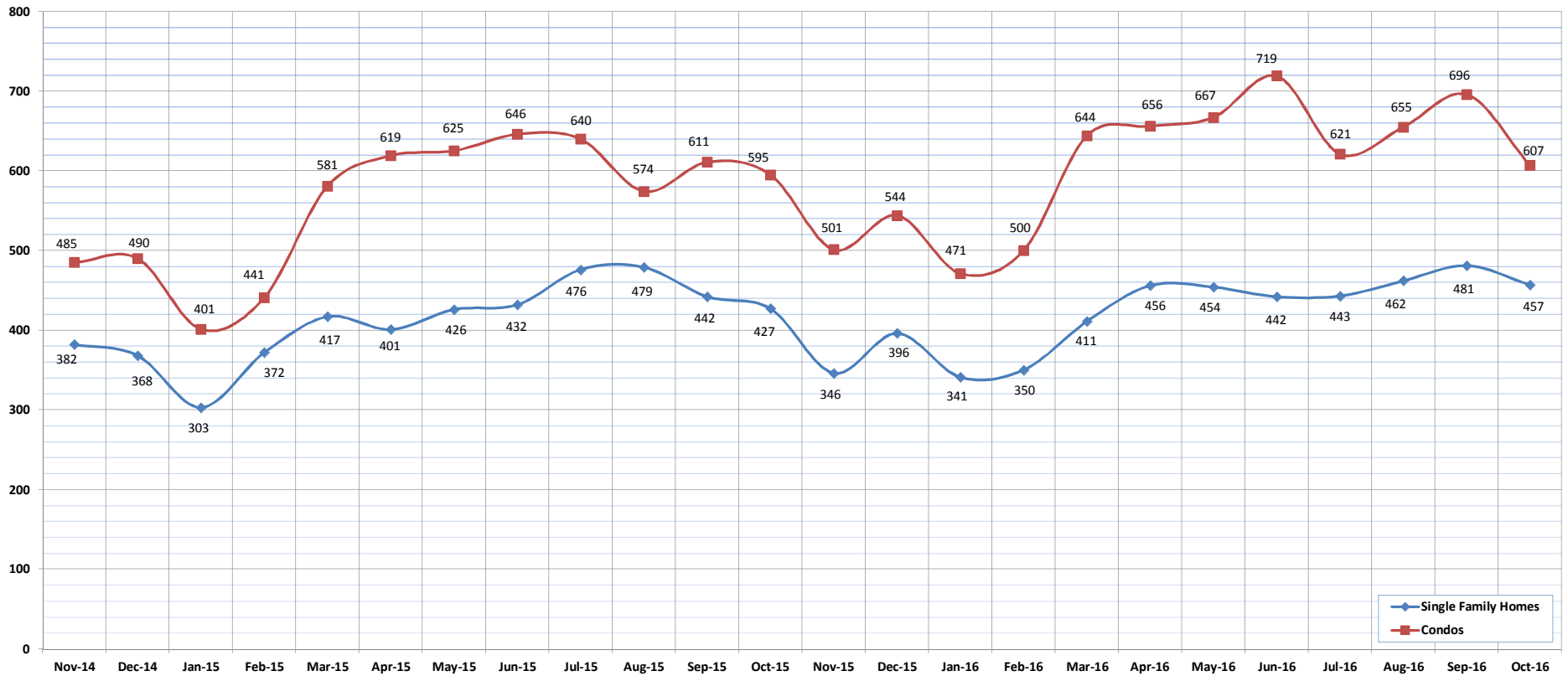
SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Pending Sales

October-16

OAHU, HAWAII

(A count of the properties that have offers accepted on them in a given month.)



	Nov-14	Dec-14	Jan-15	Feb-15	Mar-15	Apr-15	May-15	Jun-15	Jul-15	Aug-15	Sep-15	Oct-15	Nov-15	Dec-15	Jan-16	Feb-16	Mar-16	Apr-16	May-16	Jun-16	Jul-16	Aug-16	Sep-16	Oct-16
Pending Sales: Single Family Homes	382	368	303	372	417	401	426	432	476	479	442	427	346	396	341	350	411	456	454	442	443	462	481	457
Pending Sales: Condos	485	490	401	441	581	619	625	646	640	574	611	595	501	544	471	500	644	656	667	719	621	655	696	607
Pending Sales: Total	867	858	704	813	998	1020	1051	1078	1116	1053	1053	1022	847	940	812	850	1055	1112	1121	1161	1064	1117	1177	1064

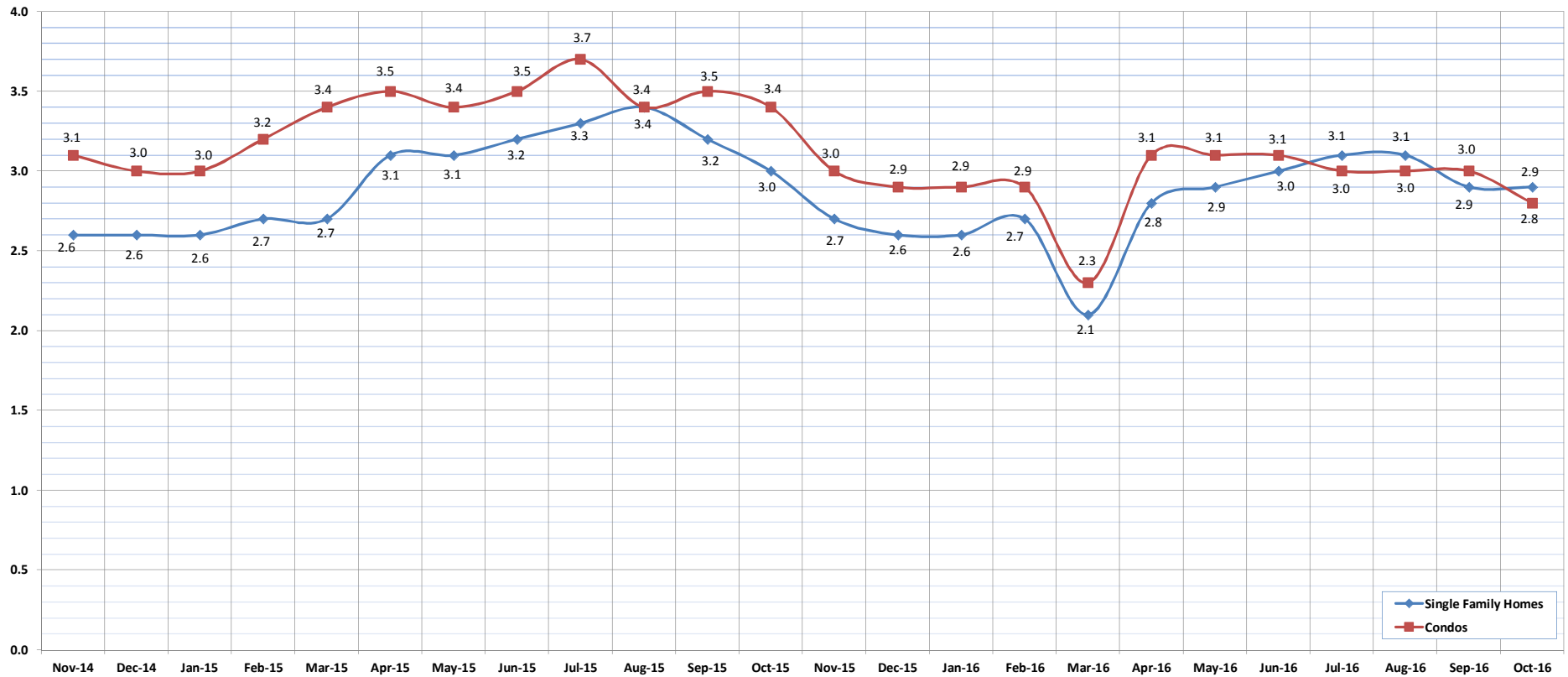
SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Months of Inventory

October-16

OAHU, HAWAII

(Compares the number of active listings available to the average monthly pending sales.)



	Nov-14	Dec-14	Jan-15	Feb-15	Mar-15	Apr-15	May-15	Jun-15	Jul-15	Aug-15	Sep-15	Oct-15	Nov-15	Dec-15	Jan-16	Feb-16	Mar-16	Apr-16	May-16	Jun-16	Jul-16	Aug-16	Sep-16	Oct-16
Month of Inventory : SFH	2.6	2.6	2.6	2.7	2.7	3.1	3.1	3.2	3.3	3.4	3.2	3.0	2.7	2.6	2.6	2.7	2.1	2.8	2.9	3.0	3.1	3.1	2.9	2.9
Months of Inventory: Condos	3.1	3.0	3.0	3.2	3.4	3.5	3.4	3.5	3.7	3.4	3.5	3.4	3.0	2.9	2.9	2.9	2.3	3.1	3.1	3.1	3.0	3.0	3.0	2.8

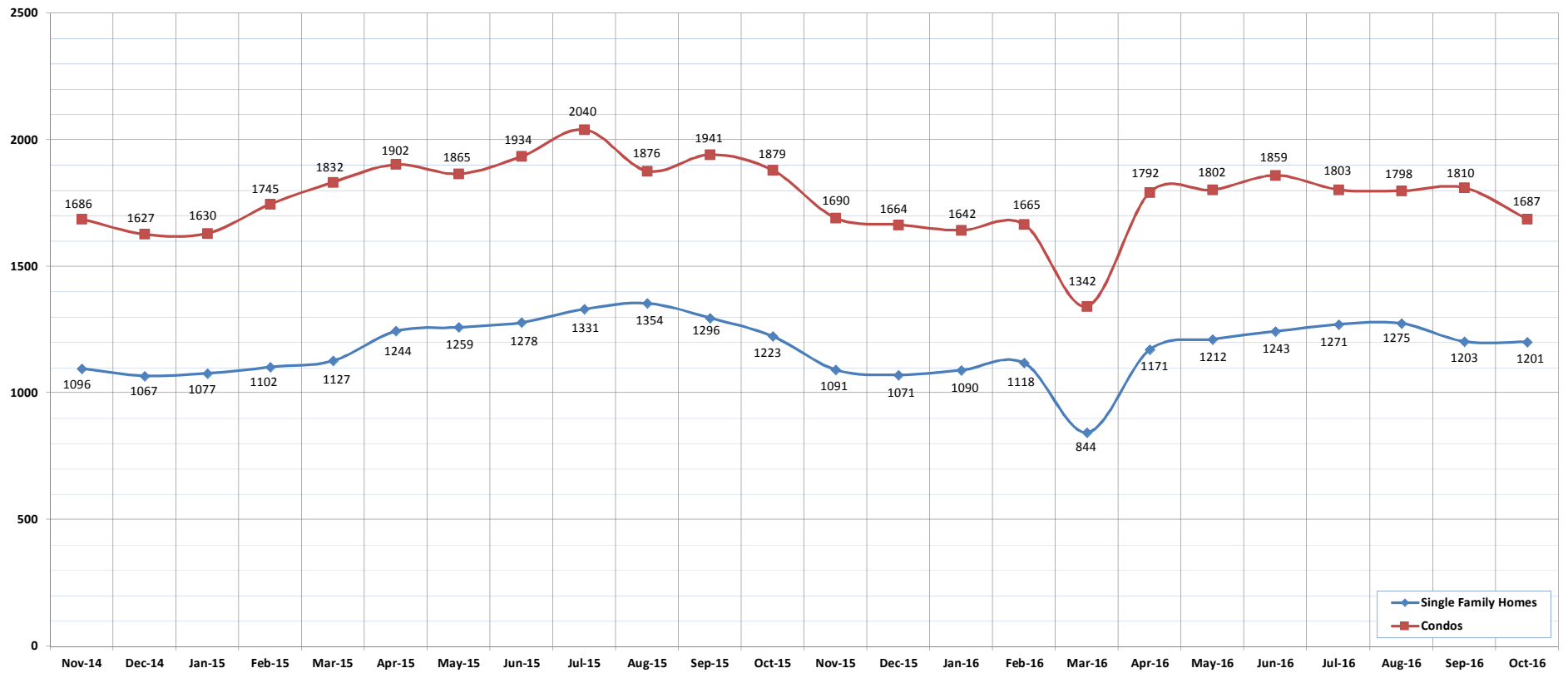
SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Active Listings

October-16

OAHU, HAWAII

(The number of properties available for purchase during a given month.)



	Nov-14	Dec-14	Jan-15	Feb-15	Mar-15	Apr-15	May-15	Jun-15	Jul-15	Aug-15	Sep-15	Oct-15	Nov-15	Dec-15	Jan-16	Feb-16	Mar-16	Apr-16	May-16	Jun-16	Jul-16	Aug-16	Sep-16	Oct-16
Active Listings: Single Family Homes	1096	1067	1077	1102	1127	1244	1259	1278	1331	1354	1296	1223	1091	1071	1090	1118	844	1171	1212	1243	1271	1275	1203	1201
Active Listings: Condos	1686	1627	1630	1745	1832	1902	1865	1934	2040	1876	1941	1879	1690	1664	1642	1665	1342	1792	1802	1859	1803	1798	1810	1687
Active Listings: Total	2782	2694	2707	2847	2959	3146	3124	3212	3371	3230	3237	3102	2781	2735	2732	2783	2186	2963	3014	3102	3074	3073	3013	2888

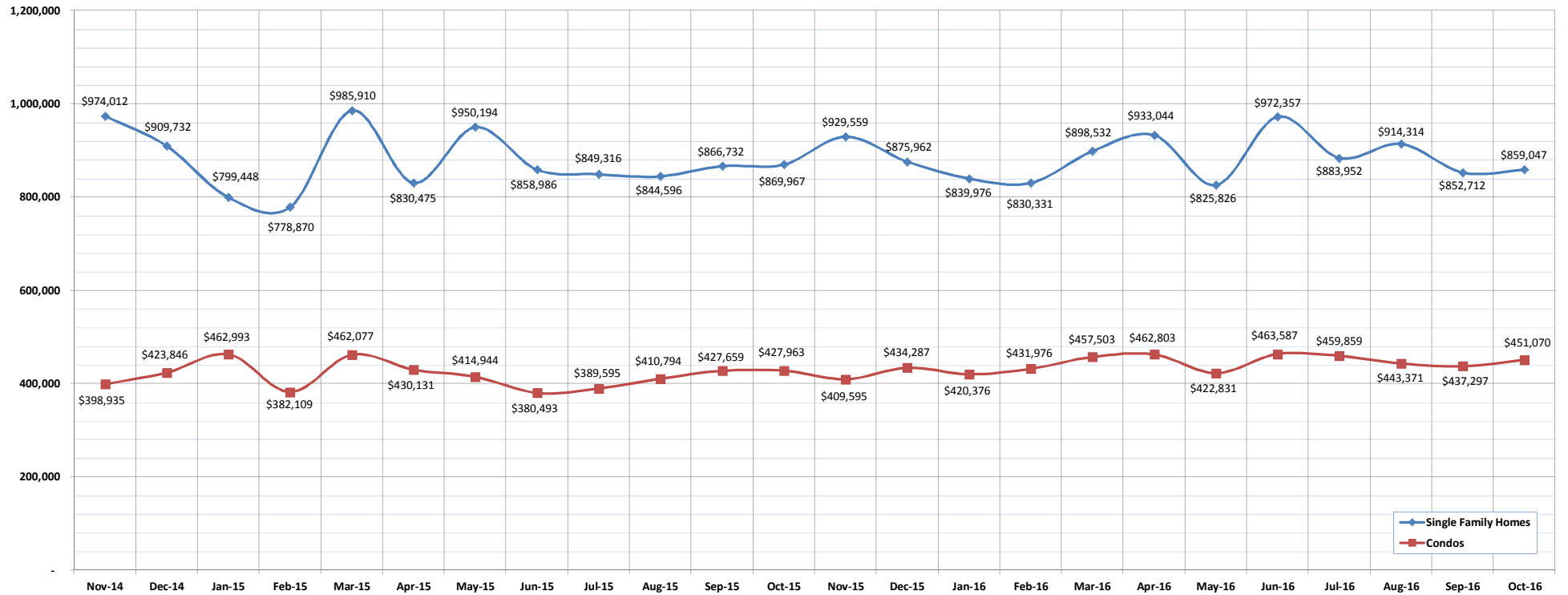
SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Average Sales Price

October-16

OAHU, HAWAII

(The average sales price for all closed sales in a given month.)



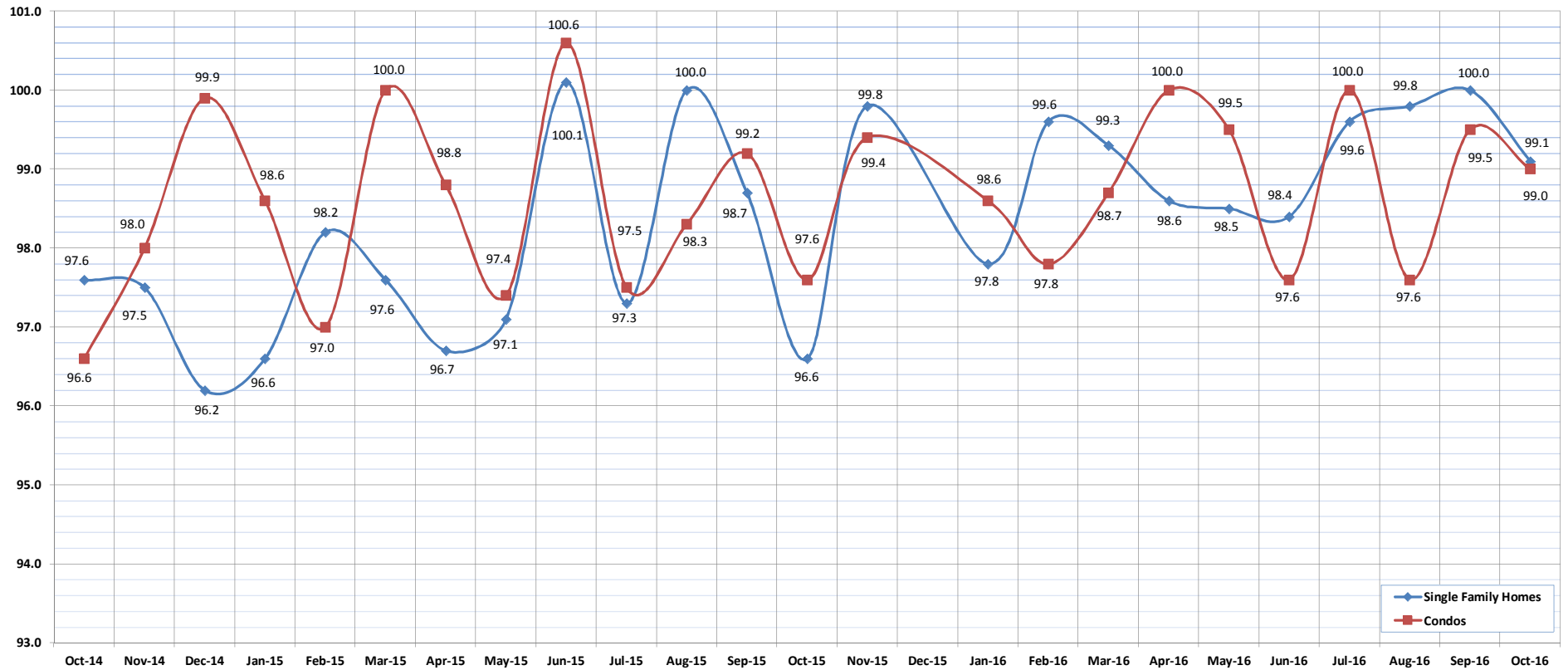
SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Percent of Original List Price Received

October-16

OAHU, HAWAII

(The percentage found when dividing a property's sales price by the original list price.)



	Oct-14	Nov-14	Dec-14	Jan-15	Feb-15	Mar-15	Apr-15	May-15	Jun-15	Jul-15	Aug-15	Sep-15	Oct-15	Nov-15	Jan-16	Feb-16	Mar-16	Apr-16	May-16	Jun-16	Jul-16	Aug-16	Sep-16	Oct-16
Percent of Original List Price: SFH	97.6	97.5	96.2	96.6	98.2	97.6	96.7	97.1	100.1	97.3	100.0	98.7	96.6	99.8	97.8	99.6	99.3	98.6	98.5	98.4	99.6	99.8	100.0	99.1
Percent of Original List Price: Condos	96.6	98.0	99.9	98.6	97.0	100.0	98.8	97.4	100.6	97.5	98.3	99.2	97.6	99.4	98.6	97.8	98.7	100.0	99.5	97.6	100.0	97.6	99.5	99.0

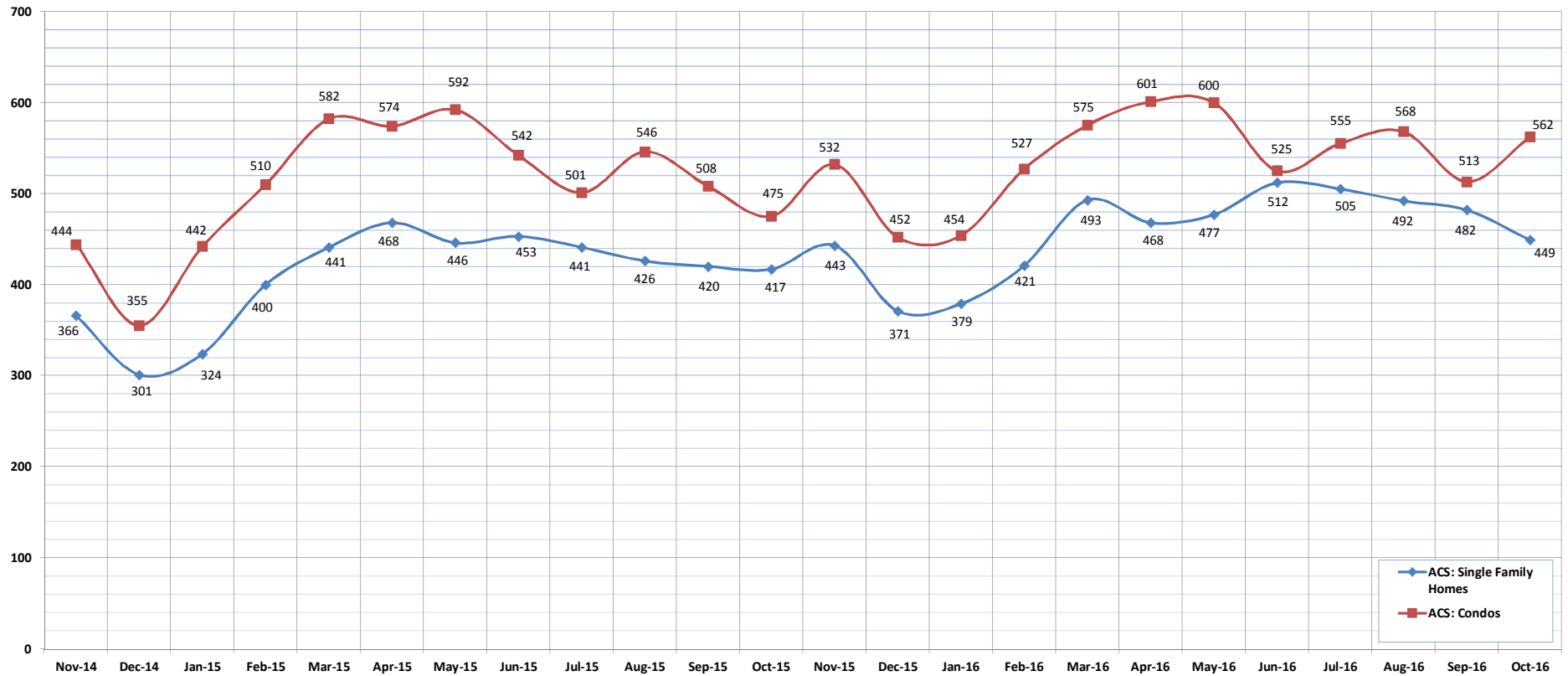
SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Active Continue to Show

October-16

OAHU, HAWAII

(A count of the properties that are in ACS during the current month.)



	Nov-14	Dec-14	Jan-15	Feb-15	Mar-15	Apr-15	May-15	Jun-15	Jul-15	Aug-15	Sep-15	Oct-15	Nov-15	Dec-15	Jan-16	Feb-16	Mar-16	Apr-16	May-16	Jun-16	Jul-16	Aug-16	Sep-16	Oct-16
ACS: Single Family Homes	366	301	324	400	441	468	446	453	441	426	420	417	443	371	379	421	493	468	477	512	505	492	482	449
ACS: Condos	444	355	442	510	582	574	592	542	501	546	508	475	532	452	454	527	575	601	600	525	555	568	513	562

SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Housing Supply Overview

October 2016

Single Family Homes	Pending Sales			Days on Market			Percentage of Original Price Received			Inventory of Homes for Sale			Months Supply of Inventory		
	Oct-16	Oct-15	%	Oct-16	Oct-15	%	Oct-16	Oct-15	%	Oct-16	Oct-15	%	Oct-16	Oct-15	%
\$350,000 and Below	115	179	-35.8%	31	32	-3.1%	95.3%	97.2%	-2.0%	34	31	9.7%	3.1	2.3	34.8%
\$350,001 - \$475,000	236	354	-33.3%	21	18	16.7%	97.3%	98.3%	-1.0%	56	56	0.0%	2.4	1.9	26.3%
\$475,001 - \$550,000	343	419	-18.1%	16	18	-11.1%	99.2%	98.2%	1.0%	61	70	-12.9%	2.0	2.1	-4.8%
\$550,001 - \$650,000	689	685	0.6%	13	19	-31.6%	99.7%	98.4%	1.3%	119	136	-12.5%	2.1	2.5	-16.0%
\$650,001 - \$800,000	1011	918	10.1%	17	23	-26.1%	98.9%	97.7%	1.2%	226	238	-5.0%	3.0	3.8	-21.1%
\$800,001 - \$1.1M	866	715	21.1%	21	20	5.0%	97.3%	97.8%	-0.5%	231	213	8.5%	3.7	4.1	-9.8%
\$1.1M - \$1.9M	510	458	11.4%	30	31	-3.2%	96.0%	95.0%	1.1%	241	236	2.1%	6.4	7.2	-11.1%
\$1.9M and Above	163	176	-7.4%	67	71	-5.6%	92.4%	93.3%	-1.0%	233	243	-4.1%	16.8	18.1	-7.2%
All Single Family Homes	3933	3904	0.7%	18	21	-14.3%	99.1%	97.7%	1.4%	1201	1223	-1.8%	3.9	4.2	-7.1%

Condos	Pending Sales			Days on Market			Percentage of Original Price Received			Inventory of Homes for Sale			Months Supply of Inventory		
	Oct-16	Oct-15	%	Oct-16	Oct-15	%	Oct-16	Oct-15	%	Oct-16	Oct-15	%	Oct-16	Oct-15	%
\$150,000 and below	394	411	-4.1%	41	43	-4.7%	90.4%	93.8%	-3.6%	131	164	-20.1%	4.0	4.7	-14.9%
\$150,001 - \$200,000	314	387	-18.9%	31	34	-8.8%	96.4%	95.6%	0.8%	91	126	-27.8%	3.4	3.8	-10.5%
\$200,001 - \$250,000	396	439	-9.8%	26	26	0.0%	96.9%	96.5%	0.4%	106	123	-13.8%	3.0	2.9	3.4%
\$250,001 - \$300,000	581	678	-14.3%	18	23	-21.7%	98.6%	97.2%	1.4%	141	169	-16.6%	2.6	3.0	-13.3%
\$300,001 - \$375,000	1025	991	3.4%	15	19	-21.1%	98.7%	97.4%	1.3%	201	245	-18.0%	2.3	3.2	-28.1%
\$375,001 - \$475,000	1099	1032	6.5%	14	19	-26.3%	99.1%	98.1%	1.0%	261	290	-10.0%	2.9	3.6	-19.4%
\$475,001 - \$700,000	1203	942	27.7%	19	26	-26.9%	98.3%	97.8%	0.5%	333	338	-1.5%	3.9	4.8	-18.8%
\$700,001 and above	541	580	-6.7%	50	46	8.7%	94.8%	96.4%	-1.7%	423	424	-0.2%	9.9	10.1	-2.0%
All Condos	5553	5460	1.7%	20	23	-13.0%	98.9%	98.6%	0.3%	1687	1879	-10.2%	3.7	4.2	-11.9%

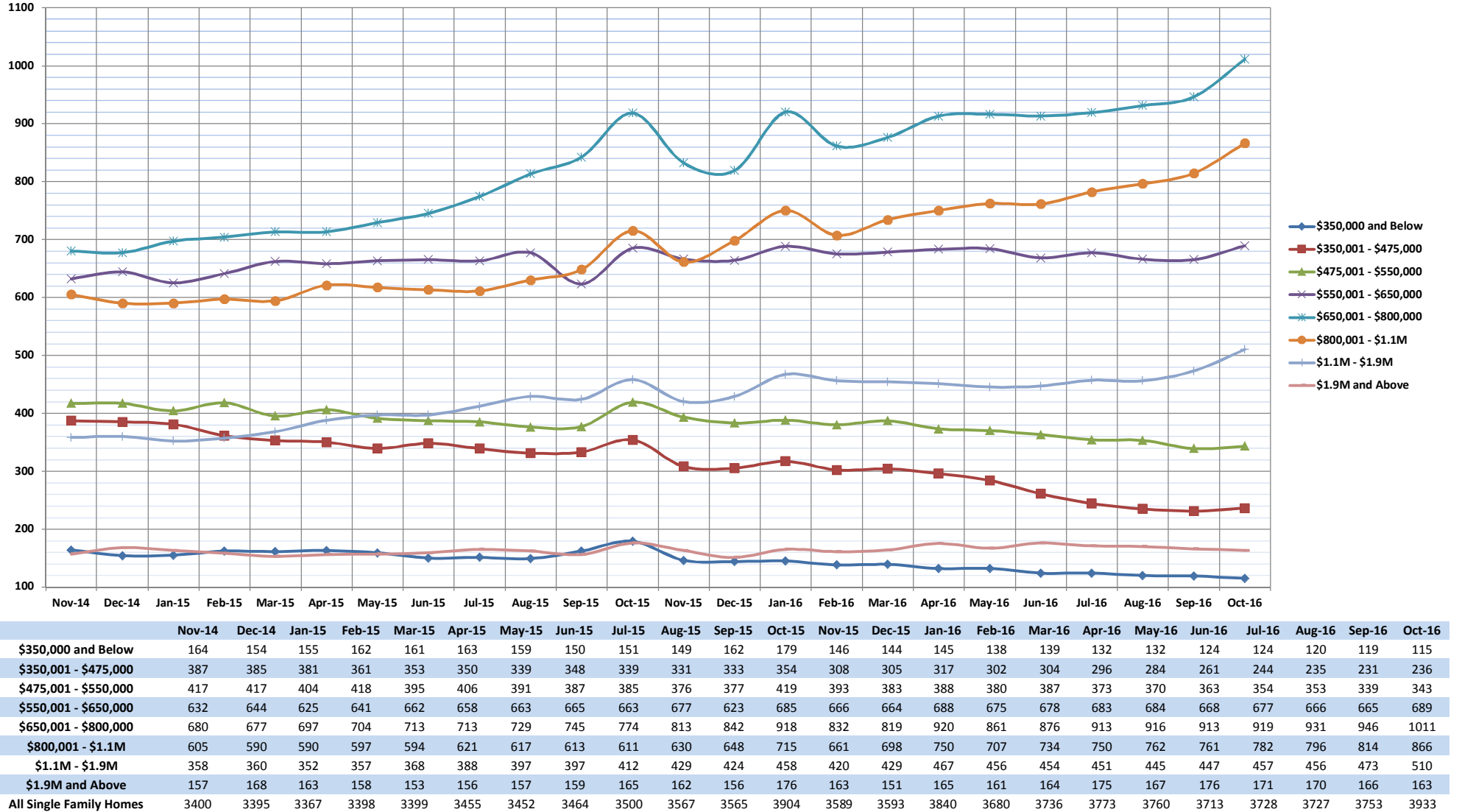
SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Pending Sales

Oct-16

Single Family Homes: Monthly, by Price Range

(A count of properties that have offers accepted on them in a given month. Based on a 12 month rolling total.)



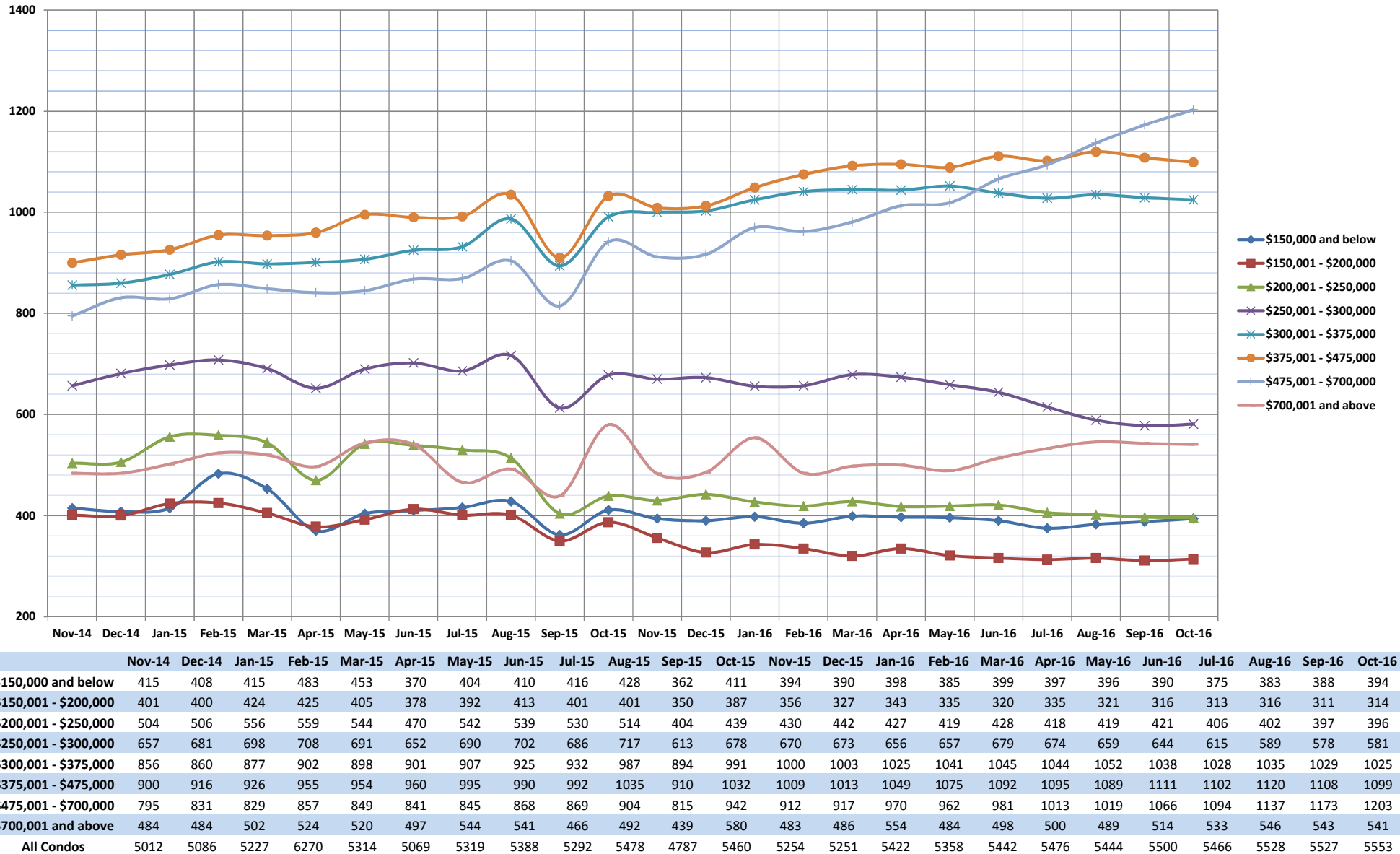
SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Pending Sales

Oct-16

Condos: Monthly, by Price Range

(A count of properties that have offers accepted on them in a given month. Based on a 12 month rolling total.)



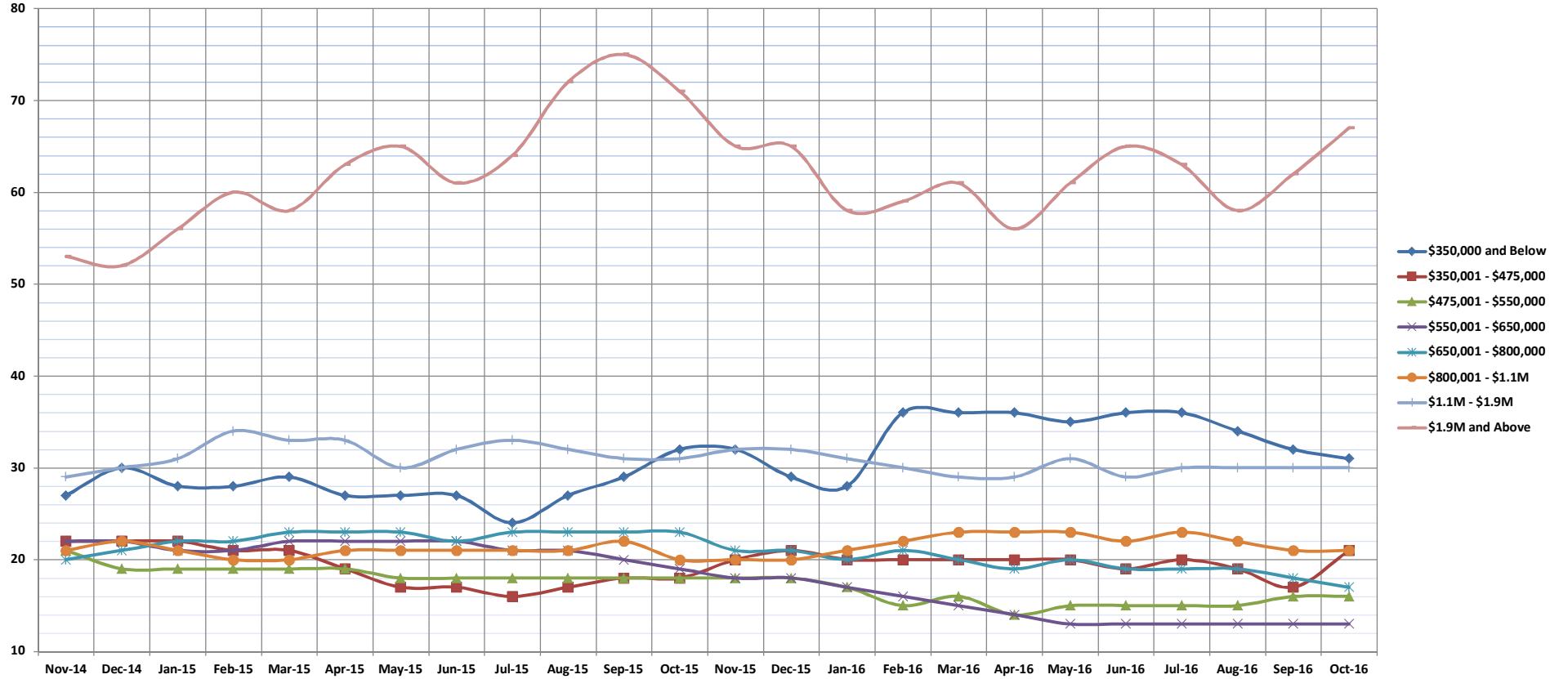
SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Days on Market Until Sale

Oct-16

Single Family Homes: Monthly, by Price Range

(The median number of days between when a property is first listed and when an offer is accepted. Based on a 12 month rolling median.)



	Nov-14	Dec-14	Jan-15	Feb-15	Mar-15	Apr-15	May-15	Jun-15	Jul-15	Aug-15	Sep-15	Oct-15	Nov-15	Dec-15	Jan-16	Feb-16	Mar-16	Apr-16	May-16	Jun-16	Jul-16	Aug-16	Sep-16	Oct-16
\$350,000 and Below	27	30	28	28	29	27	27	27	24	27	29	32	32	29	28	36	36	36	35	36	36	34	32	31
\$350,001 - \$475,000	22	22	22	21	21	19	17	17	16	17	18	18	20	21	20	20	20	20	20	20	20	19	17	21
\$475,001 - \$550,000	21	19	19	19	19	19	18	18	18	18	18	18	18	18	17	15	16	14	15	15	15	15	16	16
\$550,001 - \$650,000	22	22	21	21	22	22	22	22	21	21	20	19	18	18	17	16	15	14	13	13	13	13	13	13
\$650,001 - \$800,000	20	21	22	22	23	23	23	22	23	23	23	23	21	21	20	21	20	19	20	19	19	19	18	17
\$800,001 - \$1.1M	21	22	21	20	20	21	21	21	21	21	22	20	20	20	21	22	23	23	23	22	23	22	21	21
\$1.1M - \$1.9M	29	30	31	34	33	33	30	32	33	32	31	31	32	32	31	30	29	29	31	29	30	30	30	30
\$1.9M and Above	53	52	56	60	58	63	65	61	64	72	75	71	65	65	58	59	61	56	61	65	63	58	62	67
All Single Family Homes	22	22	22	22	22	22	22	22	22	22	22	21	21	21	20	20	20	19	19	19	19	18	18	18

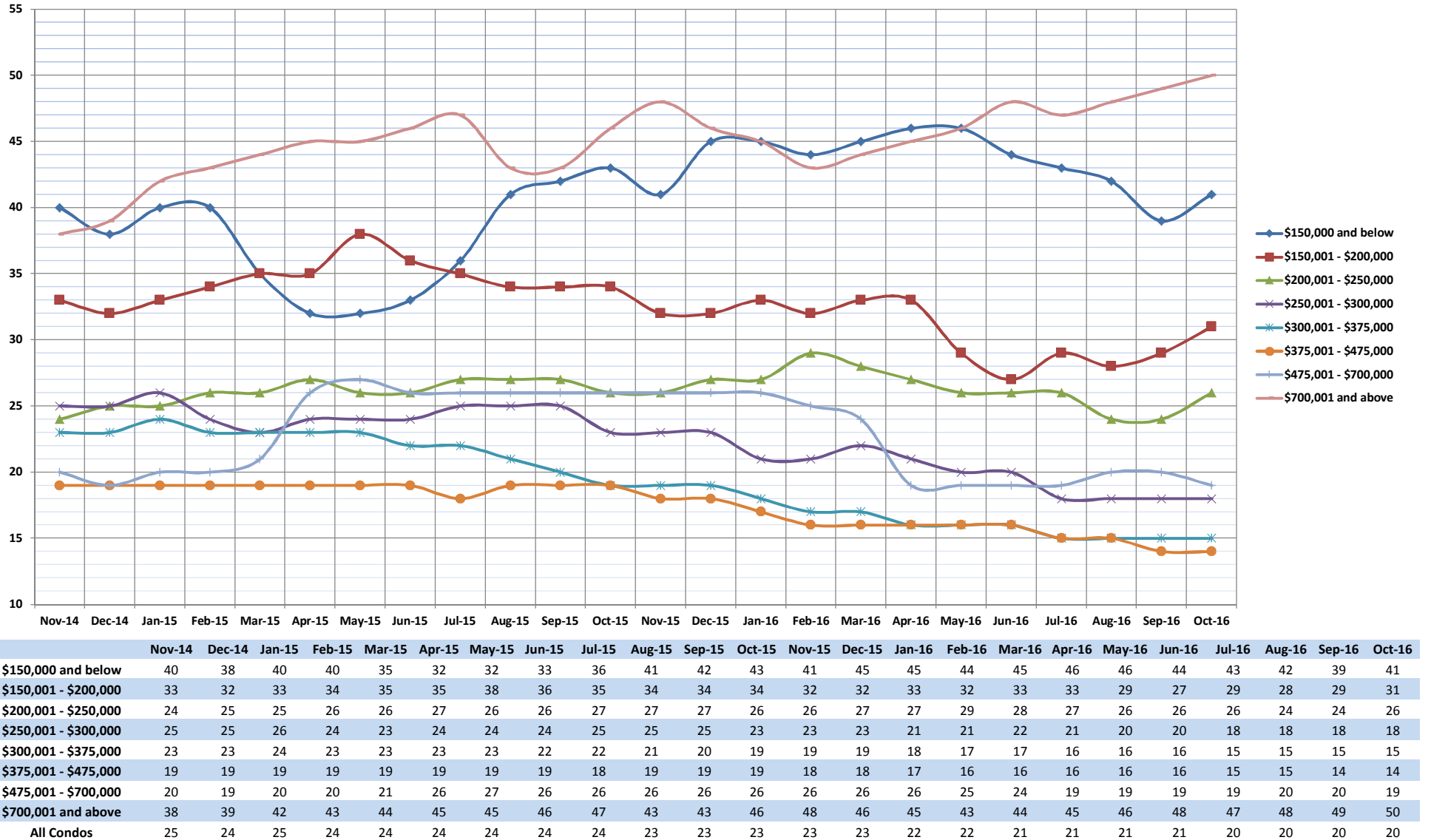
SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Days on Market Until Sale

Oct-16

Condos: Monthly, by Price Range

(The median number of days between when a property is first listed and when an offer is accepted. Based on a 12 month rolling median.)



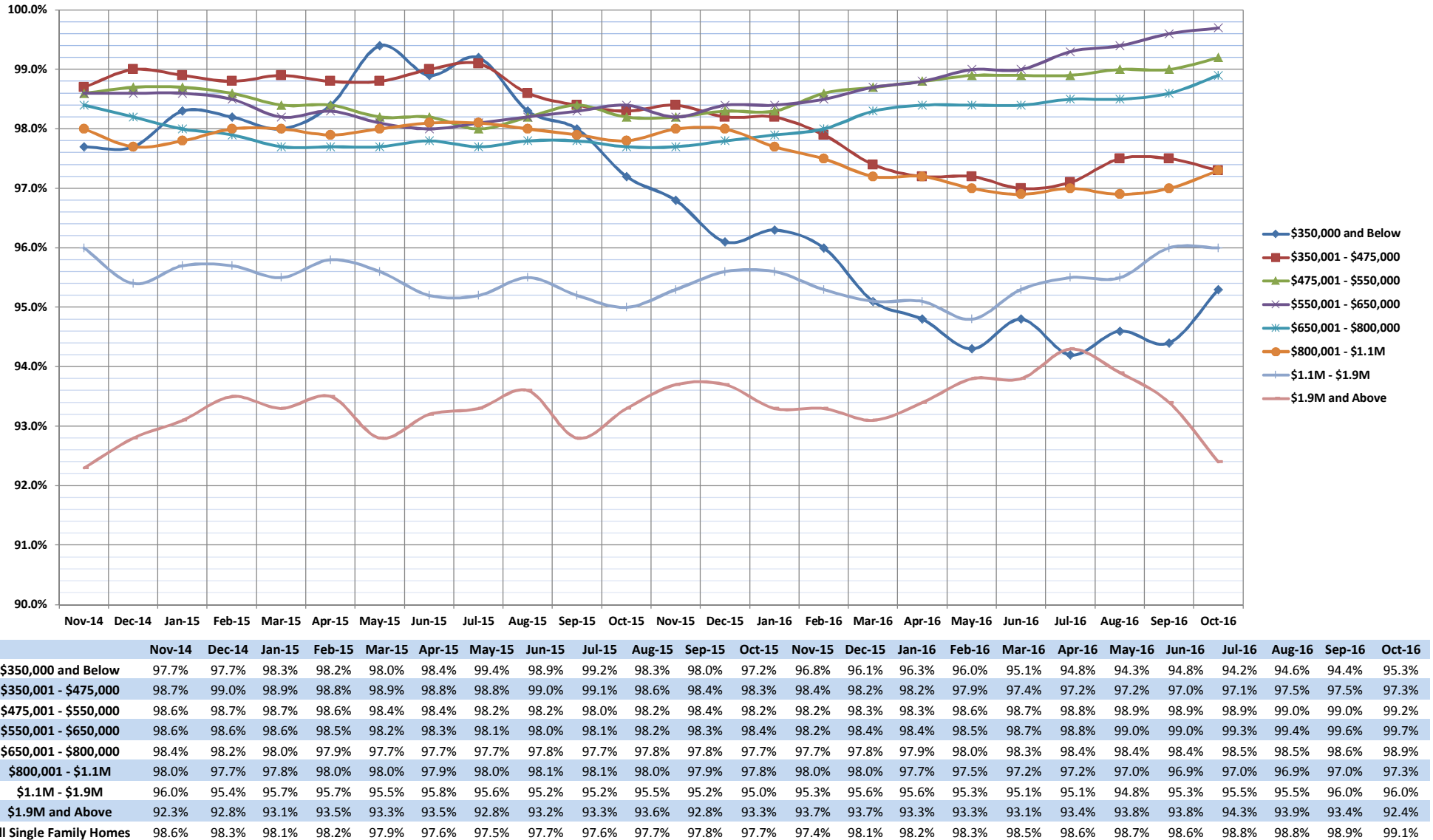
SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Percentage of Original Price Received

Oct-16

Single Family Homes: Monthly, by Price Range

(The average percentage found when dividing a property's sales price by the original list price. Based on a rolling 12 month average.)



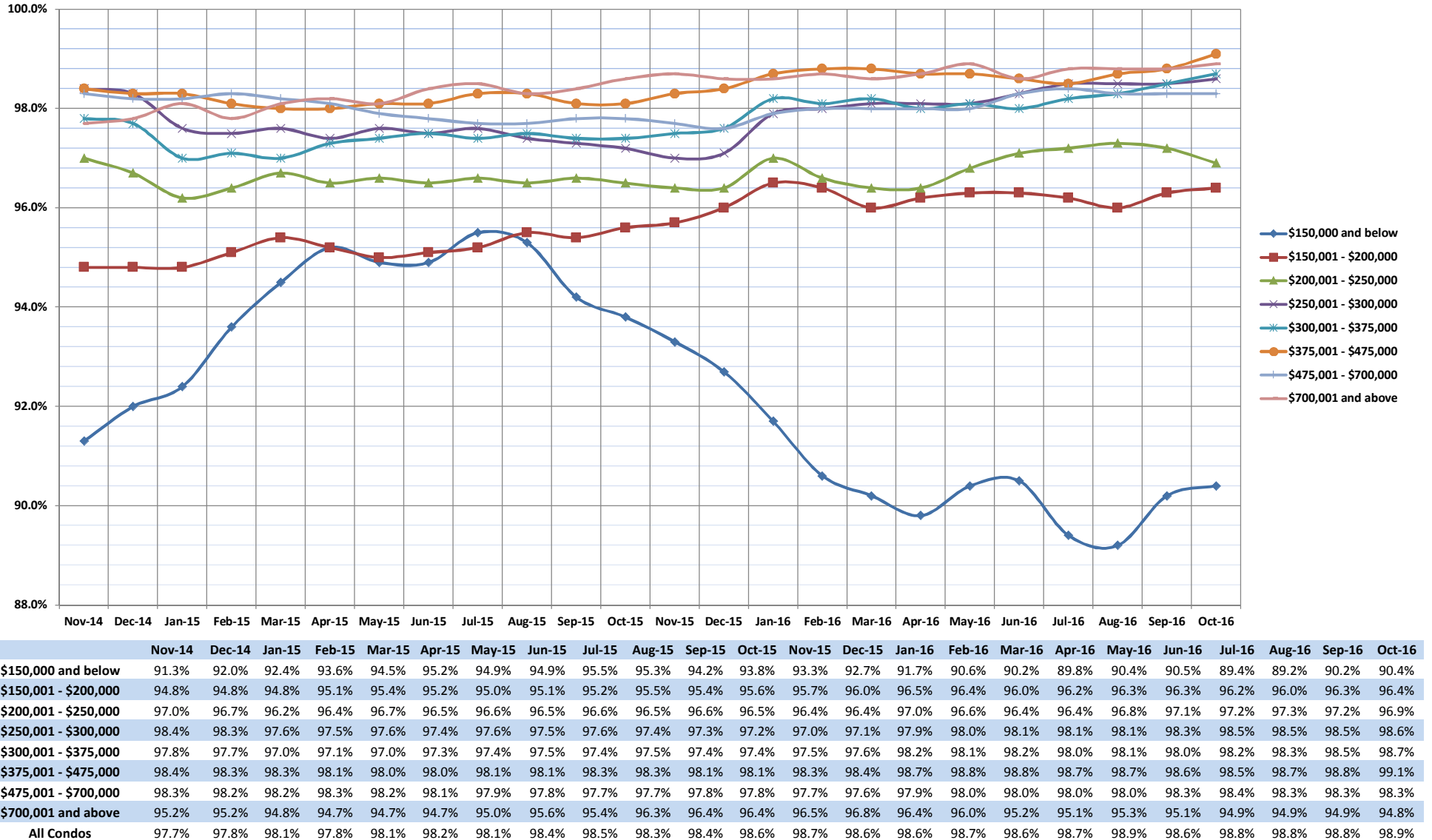
SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Percentage of Original Price Received

Oct-16

Condos: Monthly, by Price Range

(The average percentage found when dividing a property's sales price by the original list price. Based on a rolling 12 month average.)



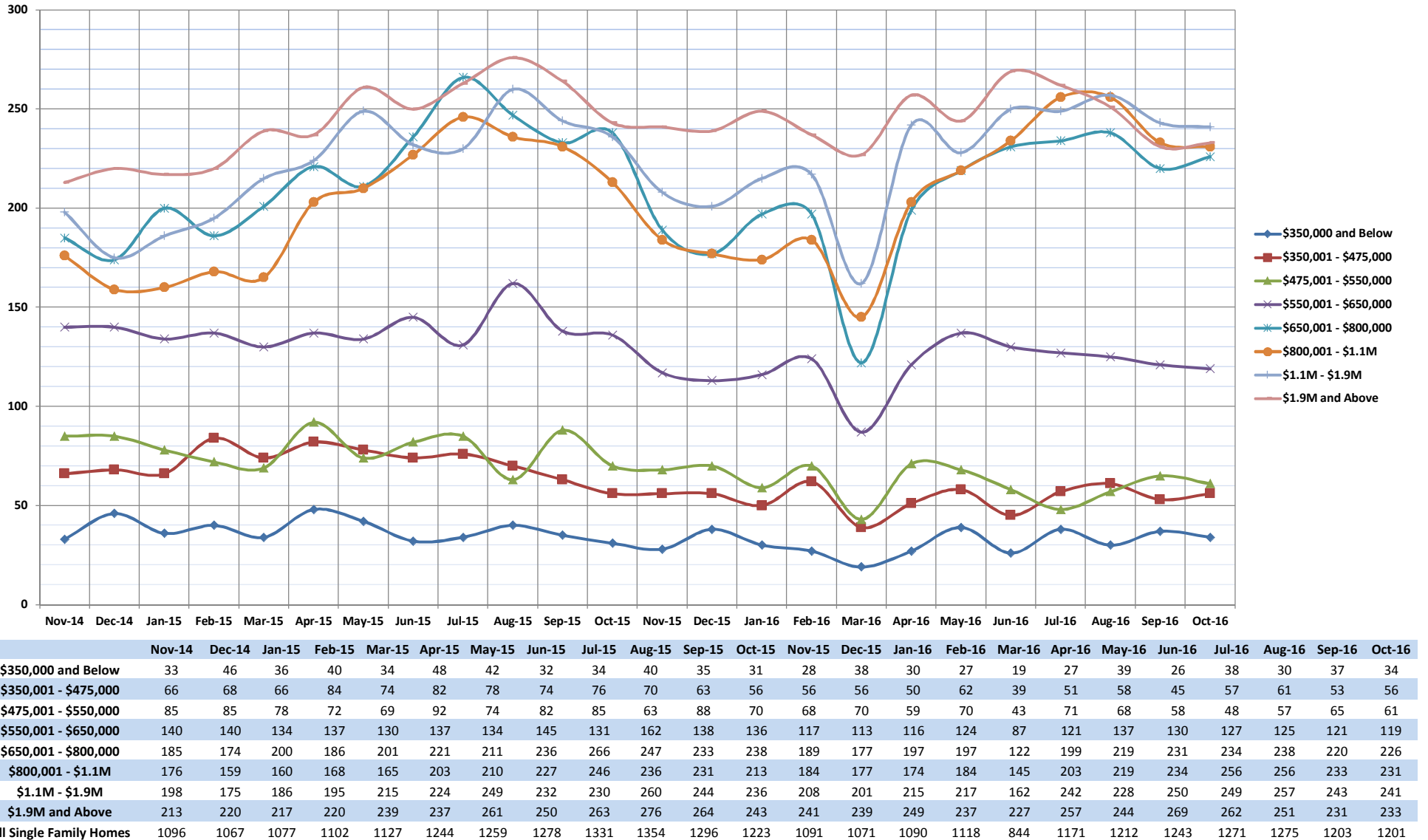
SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Inventory of Homes for Sale

Oct-16

Single Family Homes: Monthly, by Price Range

(The number of properties available for sale in active status at the end of a given month.)



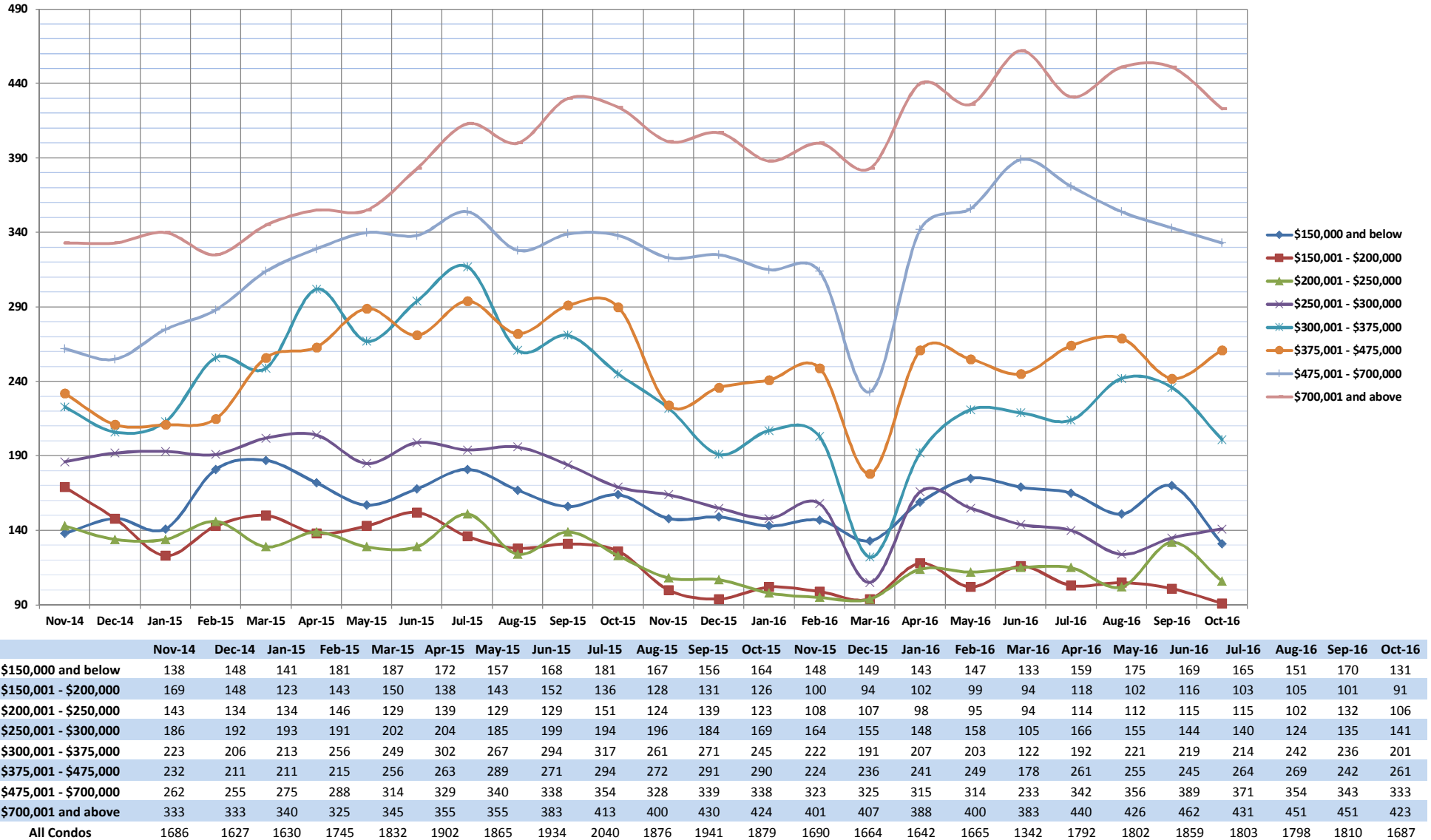
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Inventory of Homes for Sale

Oct-16

Condos: Monthly, by Price Range

(The number of properties available for sale in active status at the end of a given month.)



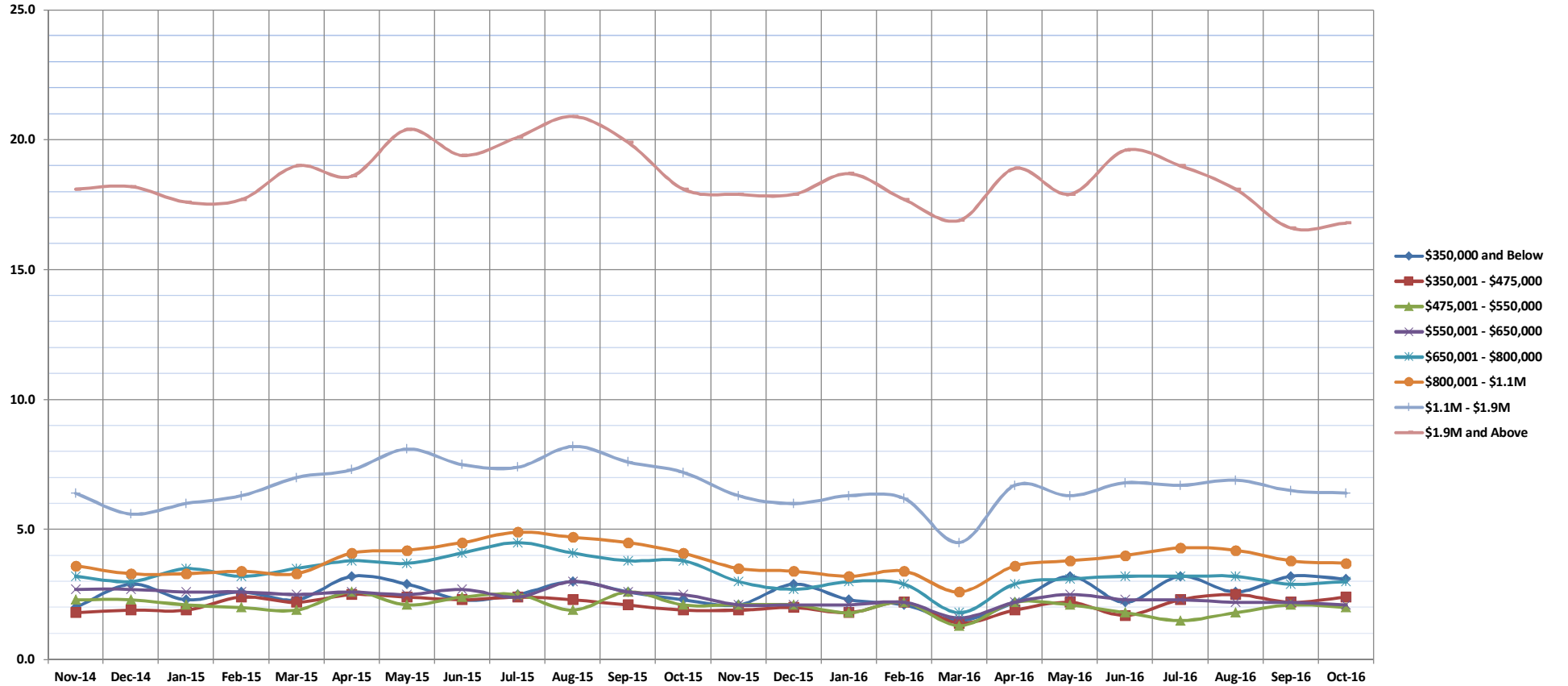
SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Months Supply of Inventory

Oct-16

Single Family Homes: Monthly, by Price Range

(Compares the number of active listings available to the average monthly pending sales from the last 12 months.)



	Nov-14	Dec-14	Jan-15	Feb-15	Mar-15	Apr-15	May-15	Jun-15	Jul-15	Aug-15	Sep-15	Oct-15	Nov-15	Dec-15	Jan-16	Feb-16	Mar-16	Apr-16	May-16	Jun-16	Jul-16	Aug-16	Sep-16	Oct-16
\$350,000 and Below	2.0	2.9	2.3	2.6	2.3	3.2	2.9	2.3	2.5	3.0	2.6	2.3	2.1	2.9	2.3	2.1	1.5	2.2	3.2	2.2	3.2	2.6	3.2	3.1
\$350,001 - \$475,000	1.8	1.9	1.9	2.4	2.2	2.5	2.4	2.3	2.4	2.3	2.1	1.9	1.9	2.0	1.8	2.2	1.4	1.9	2.2	1.7	2.3	2.5	2.2	2.4
\$475,001 - \$550,000	2.3	2.3	2.1	2.0	1.9	2.6	2.1	2.4	2.5	1.9	2.6	2.1	2.1	2.1	1.8	2.2	1.3	2.2	2.1	1.8	1.5	1.8	2.1	2.0
\$550,001 - \$650,000	2.7	2.7	2.6	2.6	2.5	2.6	2.5	2.7	2.4	3.0	2.6	2.5	2.1	2.1	2.1	2.2	1.6	2.2	2.5	2.3	2.3	2.2	2.2	2.1
\$650,001 - \$800,000	3.2	3.0	3.5	3.2	3.5	3.8	3.7	4.1	4.5	4.1	3.8	3.8	3.0	2.7	3.0	2.9	1.8	2.9	3.1	3.2	3.2	3.2	2.9	3.0
\$800,001 - \$1.1M	3.6	3.3	3.3	3.4	3.3	4.1	4.2	4.5	4.9	4.7	4.5	4.1	3.5	3.4	3.2	3.4	2.6	3.6	3.8	4.0	4.3	4.2	3.8	3.7
\$1.1M - \$1.9M	6.4	5.6	6.0	6.3	7.0	7.3	8.1	7.5	7.4	8.2	7.6	7.2	6.3	6.0	6.3	6.2	4.5	6.7	6.3	6.8	6.7	6.9	6.5	6.4
\$1.9M and Above	18.1	18.2	17.6	17.7	19.0	18.6	20.4	19.4	20.1	20.9	19.9	18.1	17.9	17.9	18.7	17.7	16.9	18.9	17.9	19.6	19.0	18.1	16.6	16.8
All Single Family Homes	3.8	3.7	3.7	3.8	3.9	4.3	4.4	4.5	4.7	4.7	4.5	4.2	3.7	3.7	3.7	3.7	2.8	3.9	4.0	4.0	4.1	4.1	3.9	3.9

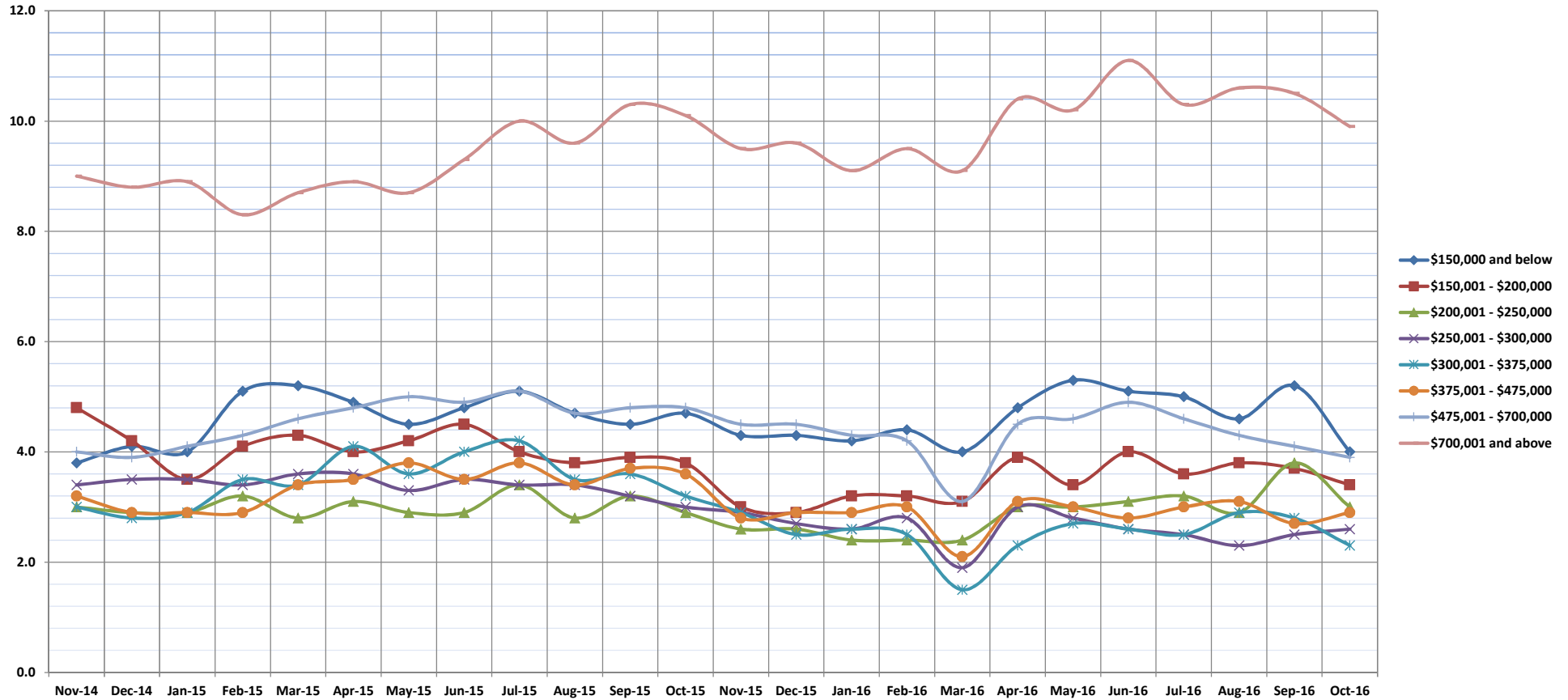
SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Months Supply of Inventory

Oct-16

Condos: Monthly, by Price Range

(Compares the number of active listings available to the average monthly pending sales from the last 12 months.)



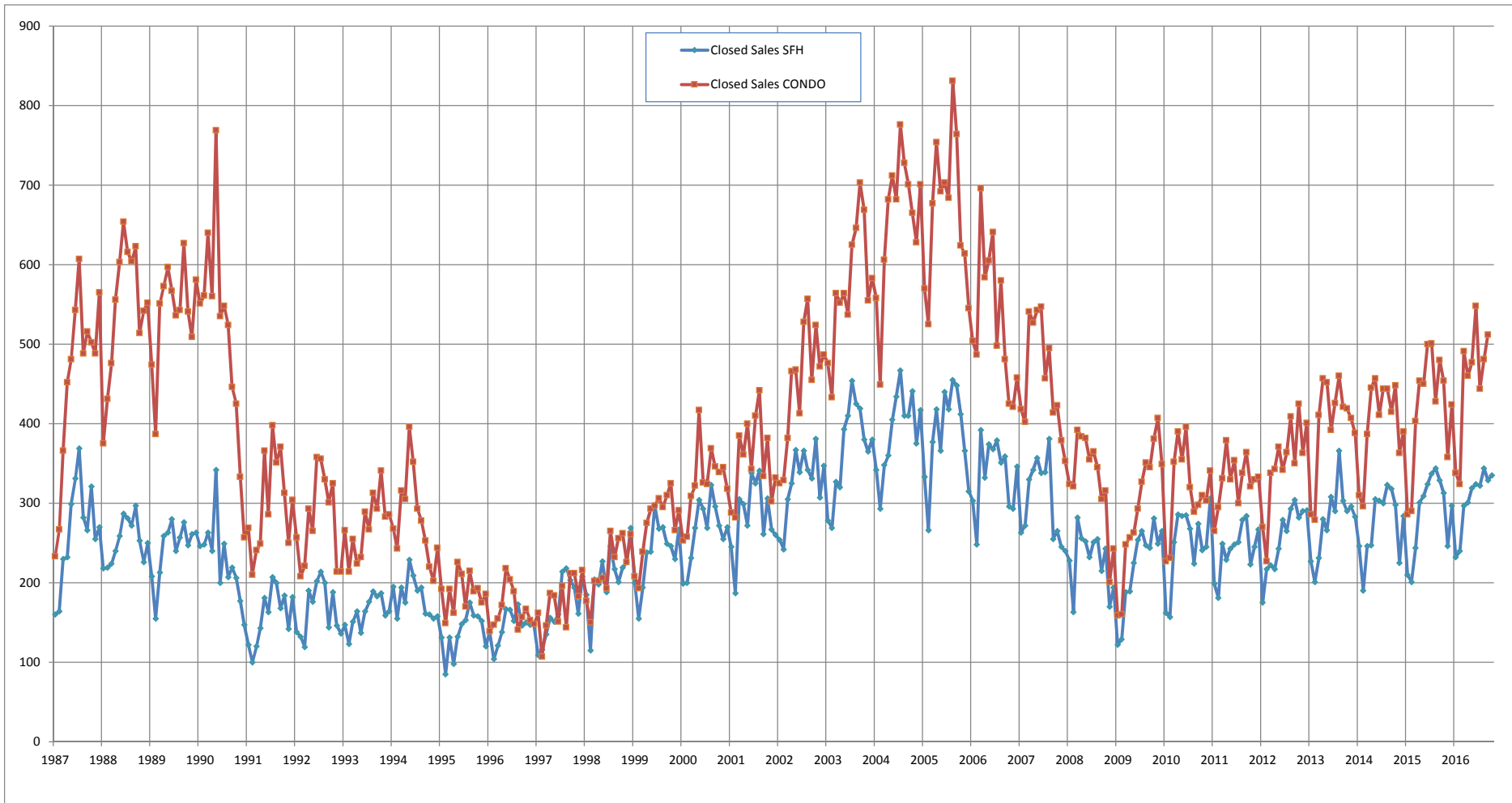
	Nov-14	Dec-14	Jan-15	Feb-15	Mar-15	Apr-15	May-15	Jun-15	Jul-15	Aug-15	Sep-15	Oct-15	Nov-15	Dec-15	Jan-16	Feb-16	Mar-16	Apr-16	May-16	Jun-16	Jul-16	Aug-16	Sep-16	Oct-16
\$150,000 and below	3.8	4.1	4.0	5.1	5.2	4.9	4.5	4.8	5.1	4.7	4.5	4.7	4.3	4.3	4.2	4.4	4.0	4.8	5.3	5.1	5.0	4.6	5.2	4.0
\$150,001 - \$200,000	4.8	4.2	3.5	4.1	4.3	4.0	4.2	4.5	4.0	3.8	3.9	3.8	3.0	2.9	3.2	3.2	3.1	3.9	3.4	4.0	3.6	3.8	3.7	3.4
\$200,001 - \$250,000	3.0	2.9	2.9	3.2	2.8	3.1	2.9	2.9	3.4	2.8	3.2	2.9	2.6	2.6	2.4	2.4	2.4	3.0	3.0	3.1	3.2	2.9	3.8	3.0
\$250,001 - \$300,000	3.4	3.5	3.5	3.4	3.6	3.6	3.3	3.5	3.4	3.4	3.2	3.0	2.9	2.7	2.6	2.8	1.9	3.0	2.8	2.6	2.5	2.3	2.5	2.6
\$300,001 - \$375,000	3.0	2.8	2.9	3.5	3.4	4.1	3.6	4.0	4.2	3.5	3.6	3.2	2.9	2.5	2.6	2.5	1.5	2.3	2.7	2.6	2.5	2.9	2.8	2.3
\$375,001 - \$475,000	3.2	2.9	2.9	2.9	3.4	3.5	3.8	3.5	3.8	3.4	3.7	3.6	2.8	2.9	2.9	3.0	2.1	3.1	3.0	2.8	3.0	3.1	2.7	2.9
\$475,001 - \$700,000	4.0	3.9	4.1	4.3	4.6	4.8	5.0	4.9	5.1	4.7	4.8	4.8	4.5	4.5	4.3	4.2	3.1	4.5	4.6	4.9	4.6	4.3	4.1	3.9
\$700,001 and above	9.0	8.8	8.9	8.3	8.7	8.9	8.7	9.3	10.0	9.6	10.3	10.1	9.5	9.6	9.1	9.5	9.1	10.4	10.2	11.1	10.3	10.6	10.5	9.9
All Condos	4.0	3.8	3.8	4.0	4.2	4.4	4.3	4.4	4.6	4.2	4.4	4.2	3.8	3.7	3.7	3.8	3.0	4.0	4.1	4.2	4.0	4.0	4.0	3.7

SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Closed Sales

Single Family Homes and Condos

OAHU, HAWAII: Jan 1987 to the Present

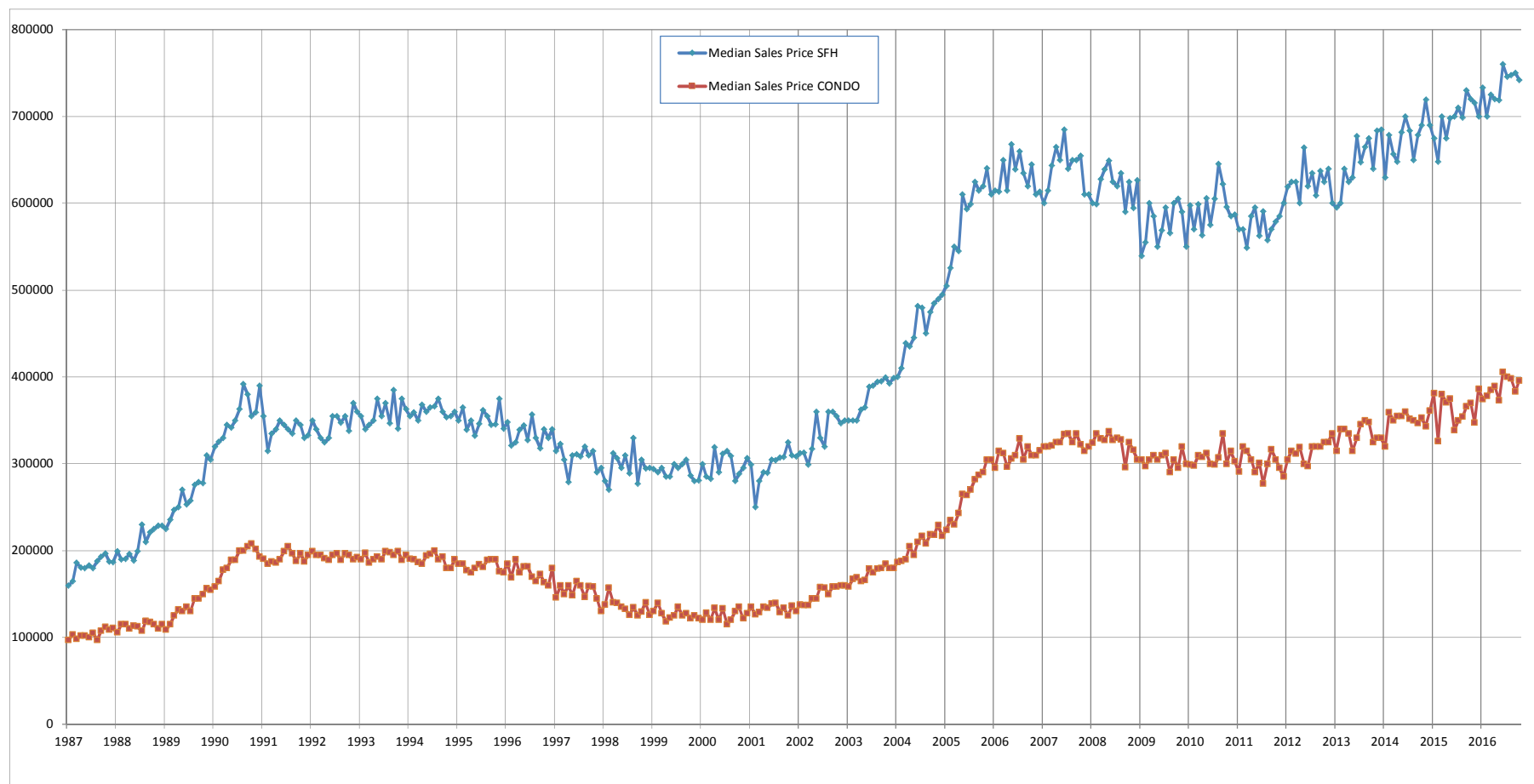


SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Median Sales Price

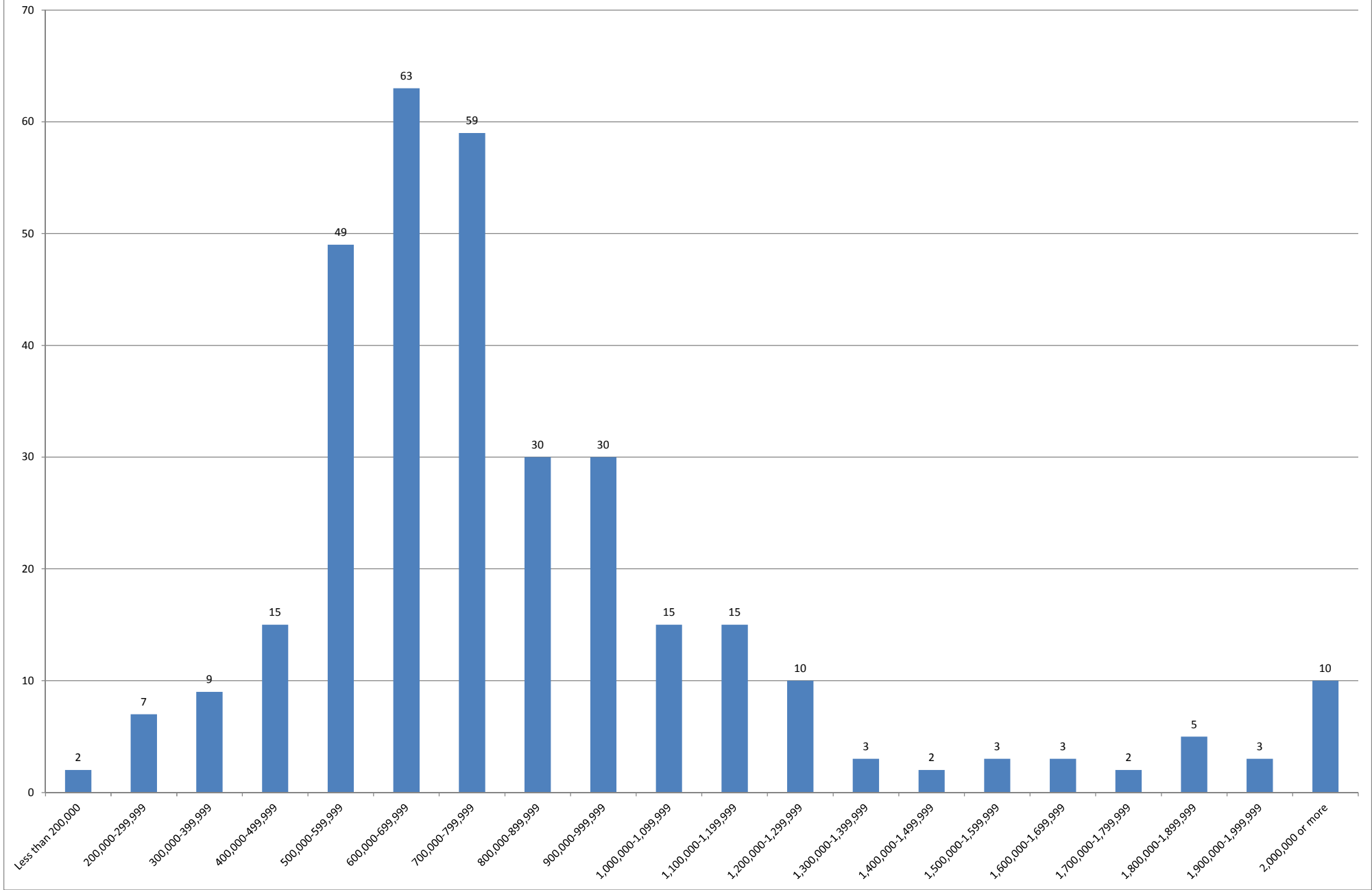
Single Family Homes and Condos

OAHU, HAWAII: Jan 1987 to the Present



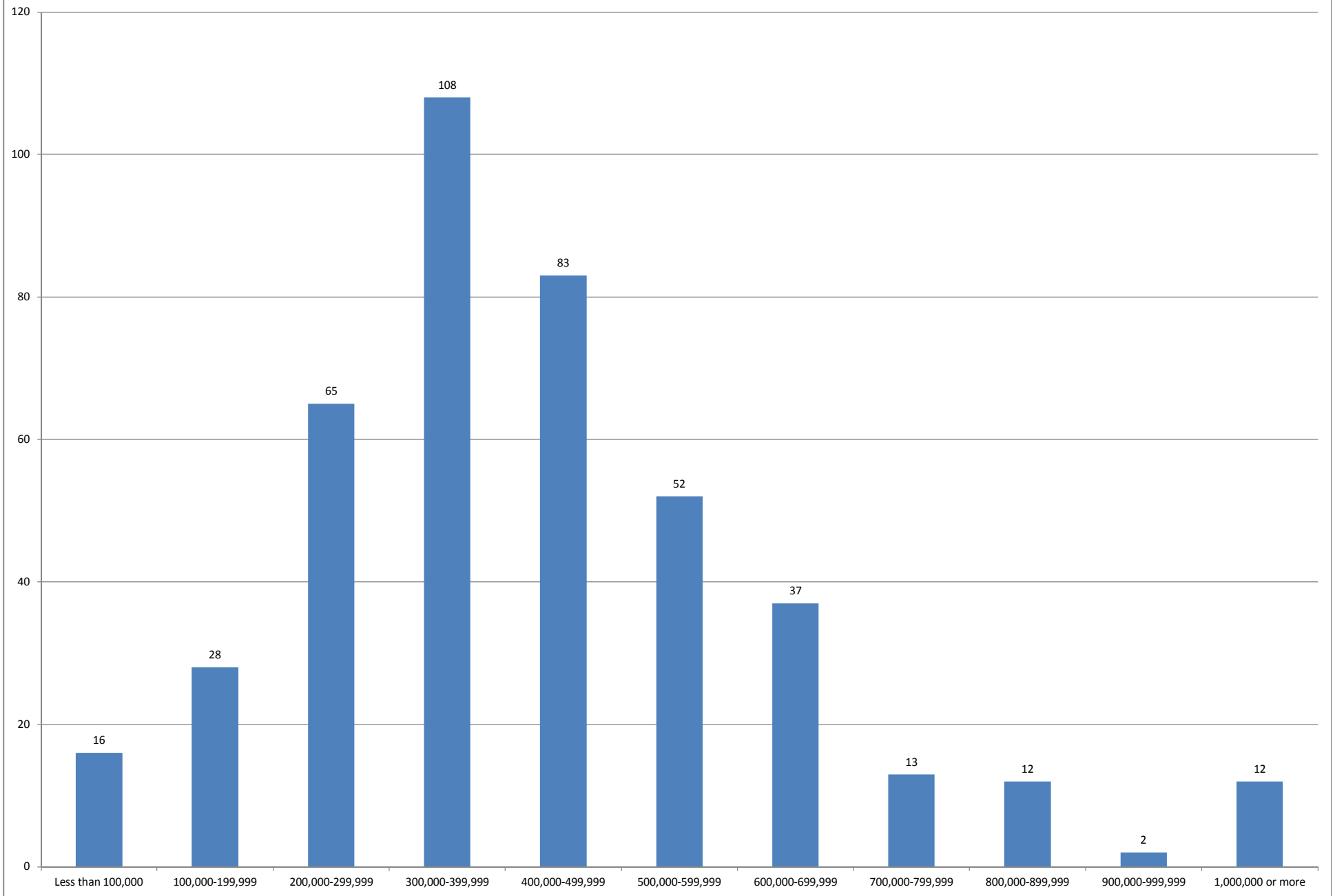
SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

October 2016 Single Family Homes Sold



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

October 2016 Condos Sold



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

Single Family Homes

October 2016



October 2016		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale			Inventory of Homes for Sale		
		Oct-16	Oct-15	Change	Oct-16	Oct-15	Change	Oct-16	Oct-15	Change	Oct-16	Oct-15	Change	Oct-16	Oct-15	Change	Oct-16	Oct-15	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	6	7	-14%	13	4	225%	\$1,070,000	\$1,010,250	6%	97.4%	101.5%	-4%	48	10	380%	52	40	30%
Ala Moana - Kakaako	1-2-3	0	3	-	2	0	-	\$980,000	\$0	-	100.2%	0.0%	-	14	0	-	4	2	100%
Downtown - Nuuanu	1-1-8 to 1-2-2	10	12	-17%	11	10	10%	\$933,000	\$990,000	-6%	84.8%	66.9%	27%	62	73	-15%	28	37	-24%
Ewa Plain	1-9-1	64	63	2%	70	66	6%	\$615,000	\$610,500	1%	100.8%	98.5%	2%	15	14	7%	141	154	-8%
Hawaii Kai	1-3-9	23	22	5%	20	16	25%	\$1,081,000	\$945,000	14%	98.8%	97.4%	1%	34	35	-3%	78	83	-6%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	32	21	52%	20	24	-17%	\$990,000	\$985,250	0%	95.7%	101.6%	-6%	16	10	60%	109	106	3%
Kalihi - Palama	1-1-2 to 1-1-7	17	13	31%	8	11	-27%	\$785,000	\$680,000	15%	98.2%	100.0%	-2%	9	26	-65%	47	44	7%
Kaneohe	Selected 1-4-4 to 1-4-7	19	21	-10%	25	29	-14%	\$825,500	\$785,000	5%	100.1%	96.3%	4%	13	14	-7%	88	84	5%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	28	18	56%	17	24	-29%	\$970,000	\$885,000	10%	107.0%	95.4%	12%	12	22	-45%	89	85	5%
Makaha - Nanakuli	1-8-1 to 1-8-9	29	23	26%	26	18	44%	\$405,000	\$452,500	-10%	106.6%	96.9%	10%	53	31	71%	99	80	24%
Makakilo	1-9-2 to 1-9-3	14	19	-26%	18	14	29%	\$645,000	\$550,000	17%	94.2%	97.9%	-4%	45	23	96%	36	50	-28%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	10	17	-41%	8	13	-38%	\$1,200,000	\$1,010,000	19%	98.8%	85.0%	16%	51	24	113%	35	65	-46%
Milliani	Selected 1-9-4 to 1-9-5	18	20	-10%	22	24	-8%	\$760,500	\$702,000	8%	99.4%	99.9%	-1%	11	27	-59%	54	70	-23%
Moanalua - Salt Lake	1-1-1	9	5	80%	4	3	33%	\$825,000	\$950,000	-13%	98.0%	97.4%	1%	12	5	140%	12	11	9%
North Shore	1-5-6 to 1-6-9	14	20	-30%	6	5	20%	\$753,500	\$647,500	16%	98.8%	94.5%	5%	8	35	-77%	67	70	-4%
Pearl City - Aiea	1-9-6 to 1-9-9	36	34	6%	31	13	138%	\$730,000	\$725,000	1%	100.1%	96.8%	3%	19	10	90%	74	58	28%
Wahiawa	1-7-1 to 1-7-7	6	13	-54%	8	9	-11%	\$612,000	\$515,000	19%	96.5%	94.1%	3%	19	31	-39%	21	27	-22%
Waialae - Kahala	1-3-5	15	10	50%	4	10	-60%	\$1,887,500	\$1,810,000	4%	88.9%	97.5%	-9%	68	40	70%	81	72	13%
Waikiki	1-2-6	0	0	-	0	0	-	\$0	\$0	-	0.0%	0.0%	-	0	0	-	2	0	-
Waipahu	1-9-4	16	20	-20%	12	15	-20%	\$637,500	\$625,000	2%	98.5%	97.8%	1%	17	25	-32%	39	47	-17%
Windward Coast	1-4-8 to 1-5-5	10	7	43%	10	5	100%	\$627,000	\$735,000	-15%	89.5%	98.7%	-9%	30	41	-27%	45	38	18%

Year to Date		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale		
		Oct-16	Oct-15	Change	Oct-16	Oct-15	Change	Oct-16	Oct-15	Change	Oct-16	Oct-15	Change	Oct-16	Oct-15	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	121	113	7%	75	72	4%	\$1,130,000	\$1,062,500	6%	94.2%	98.4%	-4%	20	26	-23%
Ala Moana - Kakaako	1-2-3	8	11	-27%	6	5	20%	\$795,000	\$1,200,000	-34%	92.3%	96.0%	-4%	34	25	36%
Downtown - Nuuanu	1-1-8 to 1-2-2	105	100	5%	64	71	-10%	\$996,000	\$866,250	15%	94.9%	98.5%	-4%	23	24	-4%
Ewa Plain	1-9-1	746	690	8%	611	544	12%	\$625,000	\$588,750	6%	99.4%	99.8%	0%	13	14	-7%
Hawaii Kai	1-3-9	242	239	1%	153	167	-8%	\$1,075,000	\$1,125,000	-4%	96.0%	95.7%	0%	23	23	0%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	374	318	18%	267	249	7%	\$1,065,000	\$1,000,000	7%	98.7%	100.5%	-2%	17	15	13%
Kalihi - Palama	1-1-2 to 1-1-7	136	131	4%	90	94	-4%	\$700,000	\$688,750	2%	98.6%	96.1%	3%	12	18	-33%
Kaneohe	Selected 1-4-4 to 1-4-7	272	255	7%	184	196	-6%	\$810,000	\$756,600	7%	101.3%	97.1%	4%	16	22	-27%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	267	259	3%	160	194	-18%	\$950,000	\$890,000	7%	100.0%	98.5%	2%	18	24	-25%
Makaha - Nanakuli	1-8-1 to 1-8-9	348	306	14%	230	206	12%	\$430,000	\$379,000	13%	98.1%	97.9%	0%	22	30	-27%
Makakilo	1-9-2 to 1-9-3	178	189	-6%	145	137	6%	\$685,000	\$625,000	10%	99.4%	100.0%	-1%	28	25	12%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	121	153	-21%	98	84	17%	\$1,100,000	\$1,114,750	-1%	100.0%	94.2%	6%	29	23	26%
Milliani	Selected 1-9-4 to 1-9-5	235	288	-18%	212	210	1%	\$745,000	\$689,000	8%	99.3%	98.4%	1%	16	22	-27%
Moanalua - Salt Lake	1-1-1	46	55	-16%	32	38	-16%	\$894,500	\$781,000	15%	96.7%	98.0%	-1%	20	15	33%
North Shore	1-5-6 to 1-6-9	144	152	-5%	93	79	18%	\$812,500	\$785,000	4%	92.3%	92.4%	0%	47	26	81%
Pearl City - Aiea	1-9-6 to 1-9-9	283	272	4%	235	197	19%	\$733,000	\$670,000	9%	97.9%	99.3%	-1%	13	17	-24%
Wahiawa	1-7-1 to 1-7-7	85	90	-6%	64	59	8%	\$564,500	\$515,000	10%	98.8%	98.1%	1%	13	21	-38%
Waialae - Kahala	1-3-5	193	168	15%	83	86	-3%	\$1,849,000	\$1,837,500	1%	94.8%	98.7%	-4%	42	35	20%
Waikiki	1-2-6	3	1	200%	1	0	-	\$390,000	\$0	-	100.0%	0.0%	-	0	0	-
Waipahu	1-9-4	215	223	-4%	182	189	-4%	\$625,000	\$600,000	4%	98.4%	97.6%	1%	15	20	-25%
Windward Coast	1-4-8 to 1-5-5	108	77	40%	58	40	45%	\$650,000	\$629,500	3%	97.2%	92.6%	5%	23	55	-58%

SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

Condos October 2016



October 2016		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale			Inventory of Homes for Sale		
		Oct-16	Oct-15	Change	Oct-16	Oct-15	Change	Oct-16	Oct-15	Change	Oct-16	Oct-15	Change	Oct-16	Oct-15	Change	Oct-16	Oct-15	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	0	0	-	0	1	-	\$0	\$670,000	-	0.0%	94.5%	-	0	65	-	1	1	0%
Ala Moana - Kakaako	1-2-3	62	46	35%	33	41	-20%	\$663,000	\$610,000	9%	96.2%	94.0%	2%	43	61	-30%	218	243	-10%
Downtown - Nuuanu	1-1-8 to 1-2-2	47	44	7%	30	35	-14%	\$379,000	\$480,000	-21%	98.4%	96.4%	2%	14	32	-56%	133	147	-10%
Ewa Plain	1-9-1	56	47	19%	48	32	50%	\$453,000	\$422,450	7%	97.9%	100.4%	-2%	11	23	-52%	107	104	3%
Hawaii Kai	1-3-9	15	17	-12%	15	19	-21%	\$600,000	\$600,000	0%	100.3%	96.8%	4%	26	16	63%	54	72	-25%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	12	8	50%	10	2	400%	\$542,500	\$480,500	13%	100.1%	100.6%	0%	8	34	-76%	18	13	38%
Kalihi - Palama	1-1-2 to 1-1-7	19	15	27%	8	11	-27%	\$441,500	\$371,000	19%	100.0%	96.4%	4%	22	21	5%	31	35	-11%
Kaneohe	Selected 1-4-4 to 1-4-7	25	14	79%	19	18	6%	\$590,000	\$434,638	36%	100.9%	96.1%	5%	10	12	-17%	43	34	26%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	6	18	-67%	1	8	-88%	\$725,000	\$530,750	37%	81.0%	90.7%	-11%	141	60	135%	53	62	-15%
Makaha - Nanakuli	1-8-1 to 1-8-9	26	19	37%	6	16	-63%	\$147,500	\$145,750	1%	97.4%	96.2%	1%	28	56	-50%	57	69	-17%
Makakilo	1-9-2 to 1-9-3	18	8	125%	12	9	33%	\$335,500	\$358,000	-6%	102.4%	100.8%	2%	20	18	11%	25	28	-11%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	69	87	-21%	49	57	-14%	\$365,000	\$368,000	-1%	99.2%	100.0%	-1%	23	26	-12%	211	200	6%
Mililani	Selected 1-9-4 to 1-9-5	36	30	20%	36	37	-3%	\$382,500	\$349,000	10%	104.8%	99.7%	5%	10	10	0%	63	64	-2%
Moanalua - Salt Lake	1-1-1	20	29	-31%	12	31	-61%	\$378,000	\$325,000	16%	95.9%	100.0%	-4%	16	14	14%	43	56	-23%
North Shore	1-5-6 to 1-6-9	2	6	-67%	5	5	0%	\$650,000	\$375,000	73%	100.2%	98.9%	1%	42	27	56%	17	20	-15%
Pearl City - Aiea	1-9-6 to 1-9-9	39	27	44%	28	34	-18%	\$326,500	\$335,500	-3%	101.6%	99.6%	2%	10	11	-9%	70	72	-3%
Wahiawa	1-7-1 to 1-7-7	4	1	300%	2	5	-60%	\$186,000	\$130,000	43%	97.4%	100.0%	-3%	8	7	14%	7	12	-42%
Waialae - Kahala	1-3-5	6	3	100%	3	4	-25%	\$540,000	\$372,000	45%	96.4%	100.0%	-4%	80	48	67%	27	14	93%
Waikiki	1-2-6	108	108	0%	92	69	33%	\$371,250	\$370,000	0%	95.8%	96.1%	0%	56	49	14%	463	573	-19%
Waipahu	1-9-4	17	9	89%	18	20	-10%	\$354,000	\$307,500	15%	99.0%	99.6%	-1%	27	15	80%	13	44	-70%
Windward Coast	1-4-8 to 1-5-5	1	1	0%	1	0	-	\$425,000	\$0	-	100.0%	0.0%	-	0	0	-	14	16	-13%

Year to Date		New Listings			Closed Sales			Median Sales Price			Percent of Original Price Received			Days on Market Until Sale		
		Oct-16	Oct-15	Change	Oct-16	Oct-15	Change	Oct-16	Oct-15	Change	Oct-16	Oct-15	Change	Oct-16	Oct-15	Change
Aina Haina - Kuliouou	1-3-6 to 1-3-8	4	5	-20%	3	6	-50%	\$670,000	\$662,500	1%	95.9%	100.1%	-4%	65	29	124%
Ala Moana - Kakaako	1-2-3	609	642	-5%	394	367	7%	\$498,000	\$390,000	28%	98.6%	97.7%	1%	38	41	-7%
Downtown - Nuuanu	1-1-8 to 1-2-2	444	477	-7%	299	283	6%	\$407,500	\$445,000	-8%	98.2%	98.9%	-1%	20	25	-20%
Ewa Plain	1-9-1	511	462	11%	424	366	16%	\$445,000	\$409,000	9%	99.3%	98.6%	1%	11	18	-39%
Hawaii Kai	1-3-9	234	220	6%	178	160	11%	\$625,000	\$609,750	3%	98.0%	98.3%	0%	23	16	44%
Kailua - Waimanalo	1-4-1 to Selected 1-4-4	103	122	-16%	86	64	34%	\$550,000	\$560,000	-2%	100.0%	101.8%	-2%	13	7	86%
Kalihi - Palama	1-1-2 to 1-1-7	138	119	16%	98	85	15%	\$380,000	\$345,000	10%	96.2%	98.6%	-2%	20	17	18%
Kaneohe	Selected 1-4-4 to 1-4-7	202	198	2%	163	186	-12%	\$535,000	\$470,500	14%	100.0%	101.2%	-1%	11	12	-8%
Kapahulu - Diamond Head	1-3-1 to 1-3-4	109	130	-16%	60	78	-23%	\$536,250	\$549,500	-2%	97.3%	95.6%	2%	50	30	67%
Makaha - Nanakuli	1-8-1 to 1-8-9	201	183	10%	145	124	17%	\$135,000	\$135,000	0%	97.0%	93.1%	4%	28	44	-36%
Makakilo	1-9-2 to 1-9-3	142	154	-8%	120	133	-10%	\$350,000	\$317,500	10%	100.1%	99.2%	1%	13	16	-19%
Makiki - Moiliili	1-2-4 to 1-2-9 (except 1-2-6)	747	740	1%	544	504	8%	\$370,000	\$344,500	7%	97.6%	98.7%	-1%	21	21	0%
Mililani	Selected 1-9-4 to 1-9-5	368	377	-2%	325	342	-5%	\$358,450	\$339,000	6%	100.7%	100.1%	1%	9	13	-31%
Moanalua - Salt Lake	1-1-1	203	253	-20%	175	214	-18%	\$355,000	\$335,000	6%	100.0%	98.5%	2%	11	14	-21%
North Shore	1-5-6 to 1-6-9	59	61	-3%	42	48	-13%	\$435,989	\$393,000	11%	97.1%	97.0%	0%	35	54	-35%
Pearl City - Aiea	1-9-6 to 1-9-9	330	317	4%	276	262	5%	\$349,500	\$332,500	5%	98.5%	95.3%	3%	11	16	-31%
Wahiawa	1-7-1 to 1-7-7	30	35	-14%	23	37	-38%	\$160,000	\$144,000	11%	100.1%	99.3%	1%	13	20	-35%
Waialae - Kahala	1-3-5	73	50	46%	41	34	21%	\$568,000	\$532,500	7%	98.1%	100.5%	-2%	23	13	77%
Waikiki	1-2-6	1309	1391	-6%	899	802	12%	\$370,000	\$350,000	6%	96.1%	95.9%	0%	39	39	0%
Waipahu	1-9-4	216	220	-2%	187	196	-5%	\$327,000	\$310,000	5%	100.0%	96.9%	3%	12	15	-20%
Windward Coast	1-4-8 to 1-5-5	30	28	7%	21	12	75%	\$225,500	\$211,000	7%	96.2%	91.7%	5%	57	78	-27%

SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

October 2016

Aina Haina - Kuliouou

1-3-6 to 1-3-8

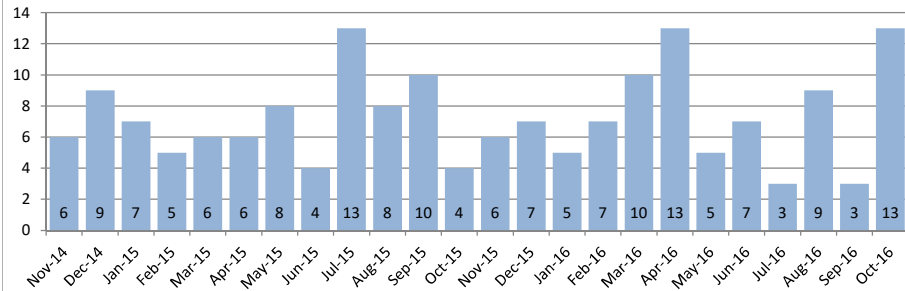


October 2016

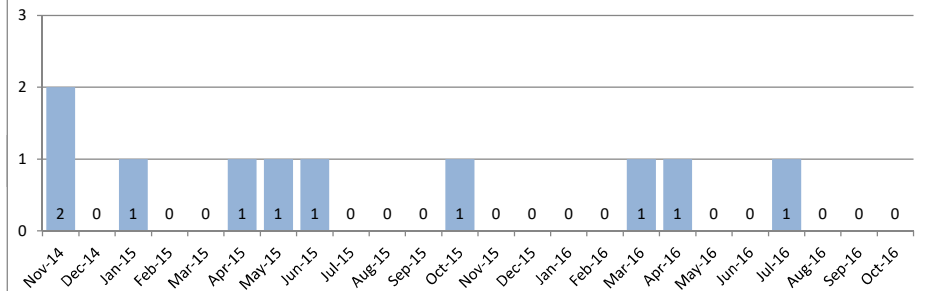
Single Family Homes	October			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	6	7	-14%	121	113	7%
Closed Sales	13	4	225%	75	72	4%
Median Sales Price	\$1,070,000	\$1,010,250	6%	\$1,130,000	\$1,062,500	6%
Percent of Original List Price Received	97.4%	101.2%	-4%	94.2%	98.4%	-4%
Median Days on Market Until Sale	48	10	380%	20	26	-23%
Inventory of Homes for Sale	52	40	30%	-	-	-

Condos	October			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	0	0	-	4	5	-20%
Closed Sales	0	1	-	3	6	-50%
Median Sales Price	\$0	\$670,000	-	\$670,000	\$662,500	1%
Percent of Original List Price Received	0.0%	94.5%	-	95.9%	100.1%	-4%
Median Days on Market Until Sale	0	65	-	65	29	124%
Inventory of Homes for Sale	1	1	0%	-	-	-

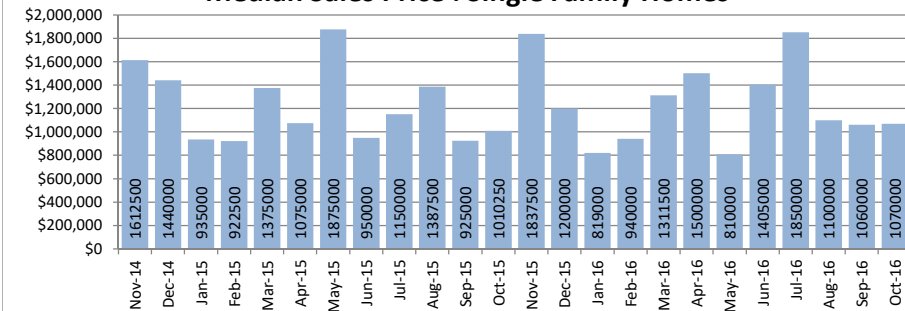
Closed Sales : Single Family Homes



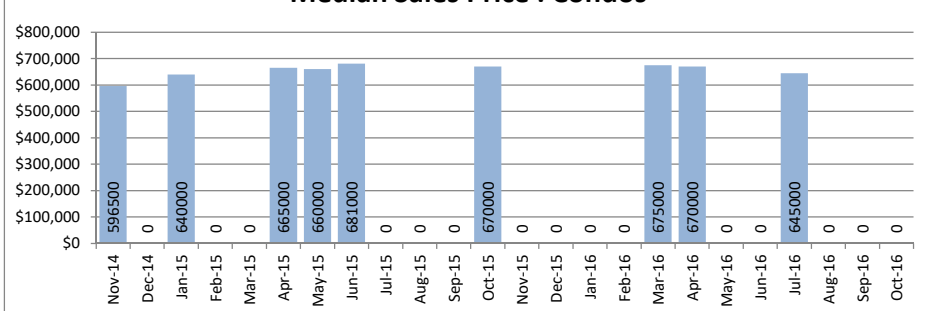
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

October 2016

Ala Moana - Kakaako

1-2-3

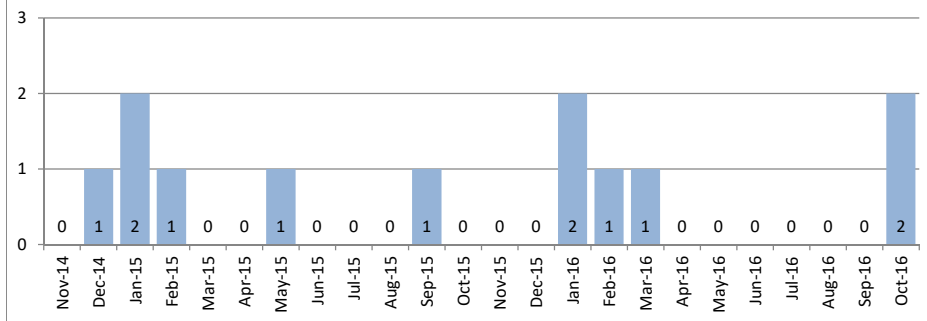


October 2016

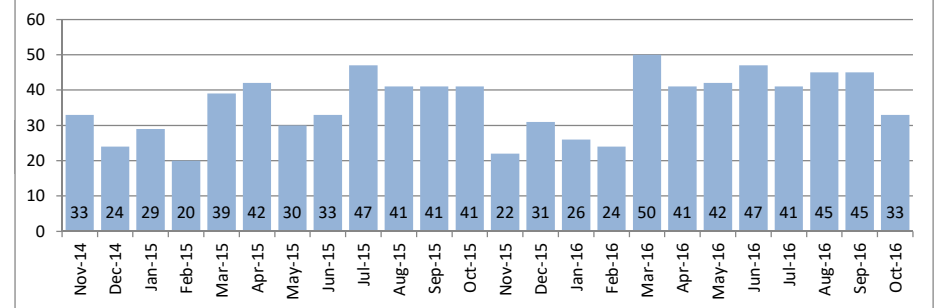
Single Family Homes	October			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	0	3	-	8	11	-27%
Closed Sales	2	0	-	6	5	20%
Median Sales Price	\$980,000	\$0	-	\$795,000	\$1,200,000	-34%
Percent of Original List Price Received	100.2%	0.0%	-	92.3%	96.0%	-4%
Median Days on Market Until Sale	14	0	-	34	25	36%
Inventory of Homes for Sale	4	2	100%	-	-	-

Condos	October			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	62	46	35%	609	642	-5%
Closed Sales	33	41	-20%	394	367	7%
Median Sales Price	\$663,000	\$610,000	9%	\$498,000	\$390,000	28%
Percent of Original List Price Received	96.2%	94.0%	2%	98.6%	97.7%	1%
Median Days on Market Until Sale	43	61	-30%	38	41	-7%
Inventory of Homes for Sale	218	243	-10%	-	-	-

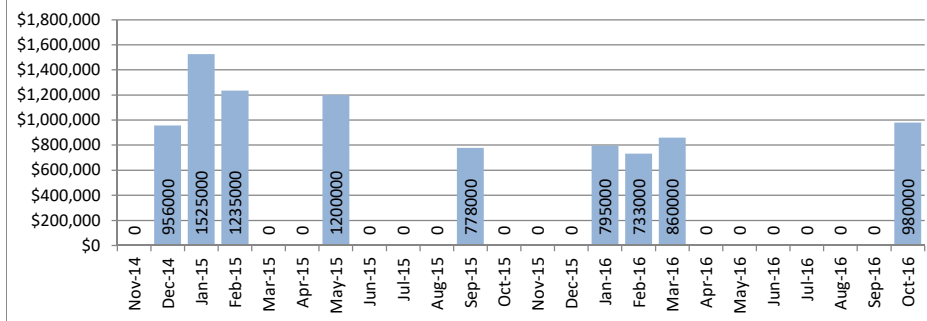
Closed Sales : Single Family Homes



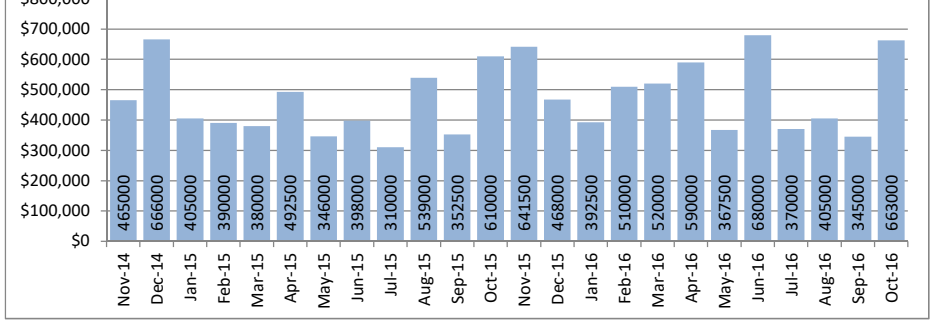
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

October 2016

Downtown - Nuuanu

1-1-8 to 1-2-2

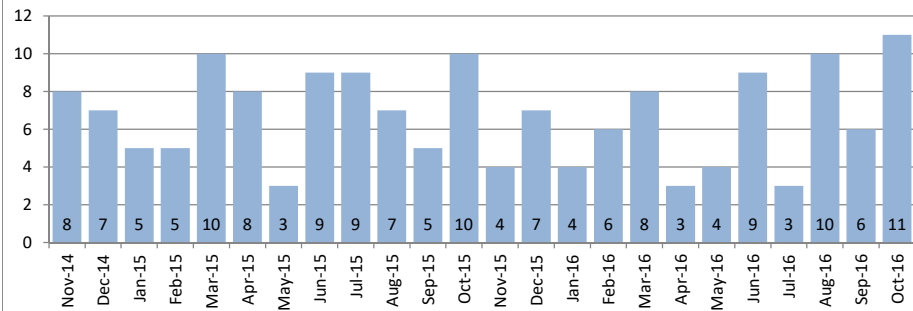


October 2016

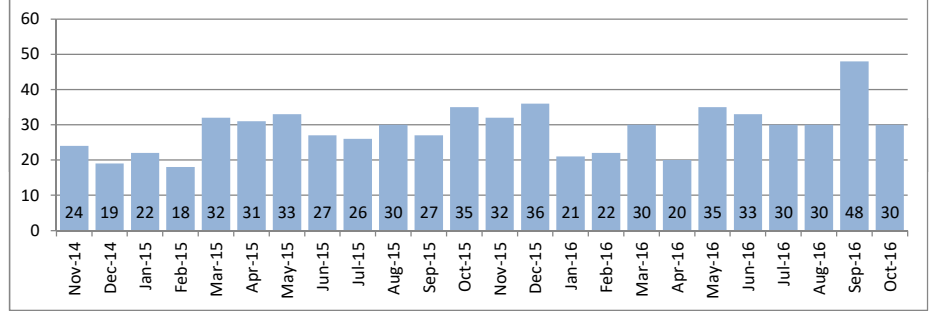
Single Family Homes	October			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	10	12	-17%	105	100	5%
Closed Sales	11	10	10%	64	71	-10%
Median Sales Price	\$933,000	\$990,000	-6%	\$996,000	\$866,250	15%
Percent of Original List Price Received	84.8%	66.9%	27%	94.9%	98.5%	-4%
Median Days on Market Until Sale	62	73	-15%	23	24	-4%
Inventory of Homes for Sale	28	37	-24%	-	-	-

Condos	October			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	47	44	7%	444	477	-7%
Closed Sales	30	35	-14%	299	283	6%
Median Sales Price	\$379,000	\$480,000	-21%	\$407,500	\$445,000	-8%
Percent of Original List Price Received	98.4%	96.4%	2%	98.2%	98.9%	-1%
Median Days on Market Until Sale	14	32	-56%	20	25	-20%
Inventory of Homes for Sale	133	147	-10%	-	-	-

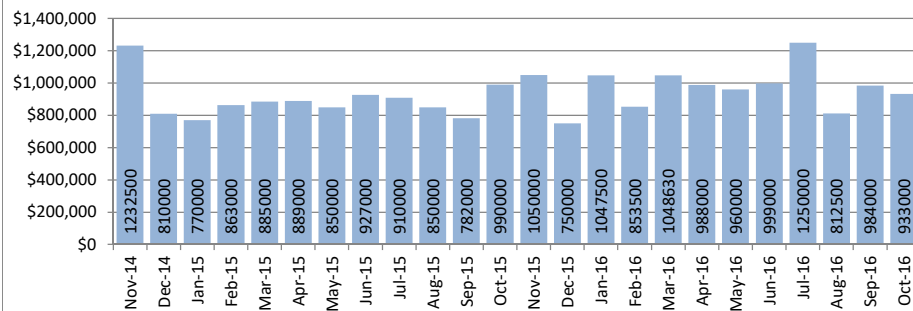
Closed Sales : Single Family Homes



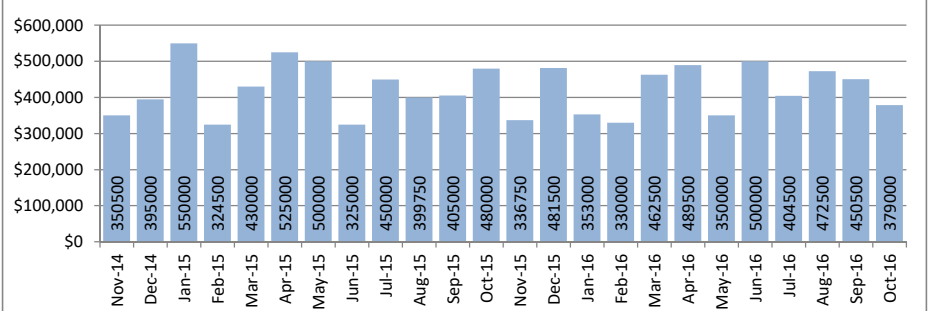
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

October 2016



Ewa Plain

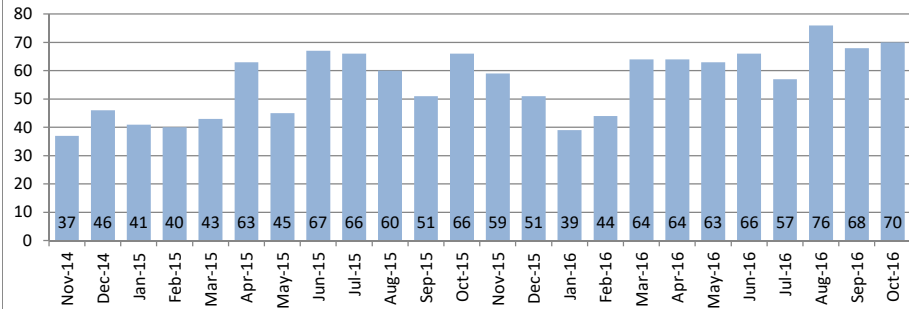
1-9-1

October 2016

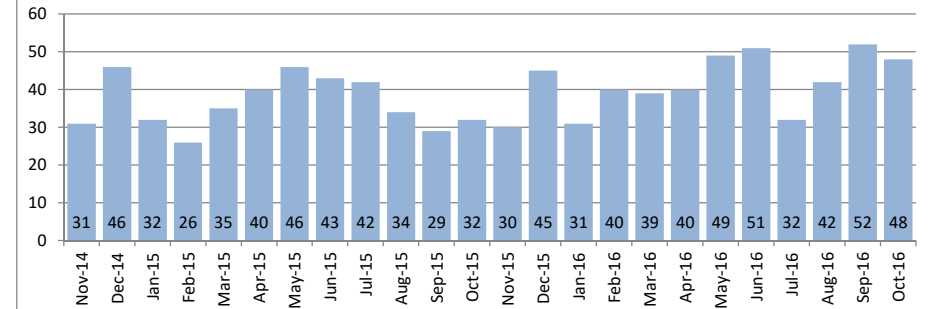
Single Family Homes	October			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	64	63	2%	746	690	8%
Closed Sales	70	66	6%	611	544	12%
Median Sales Price	\$615,000	\$610,500	1%	\$625,000	\$588,750	6%
Percent of Original List Price Received	100.8%	98.5%	2%	99.4%	99.8%	0%
Median Days on Market Until Sale	15	14	7%	13	14	-7%
Inventory of Homes for Sale	141	154	-8%	-	-	-

Condos	October			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	56	47	19%	511	462	11%
Closed Sales	48	32	50%	424	366	16%
Median Sales Price	\$453,000	\$422,450	7%	\$445,000	\$409,000	9%
Percent of Original List Price Received	97.9%	100.4%	-2%	99.3%	98.6%	1%
Median Days on Market Until Sale	11	23	-52%	11	18	-39%
Inventory of Homes for Sale	107	104	3%	-	-	-

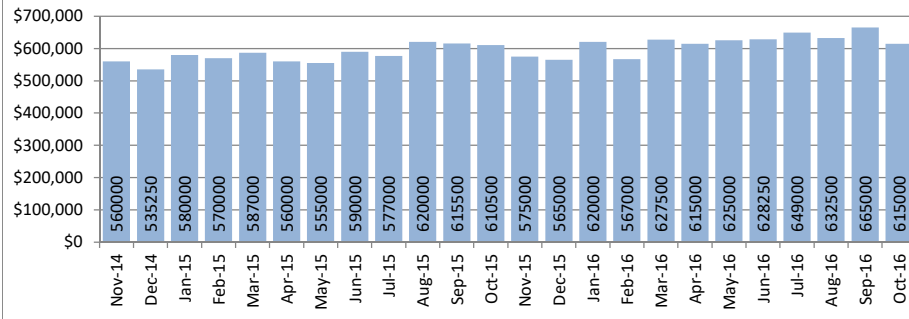
Closed Sales : Single Family Homes



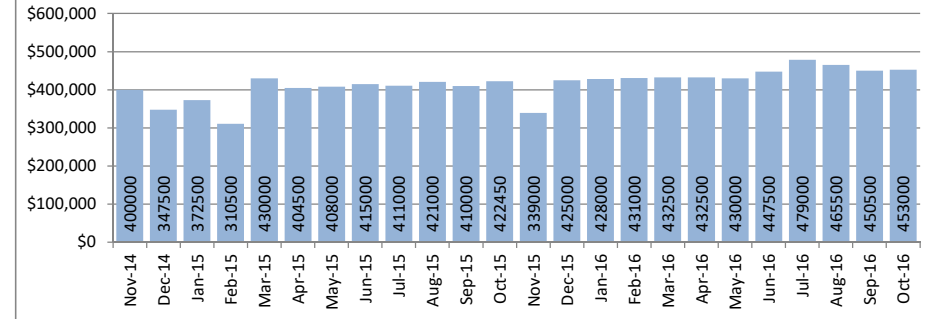
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

October 2016



Hawaii Kai

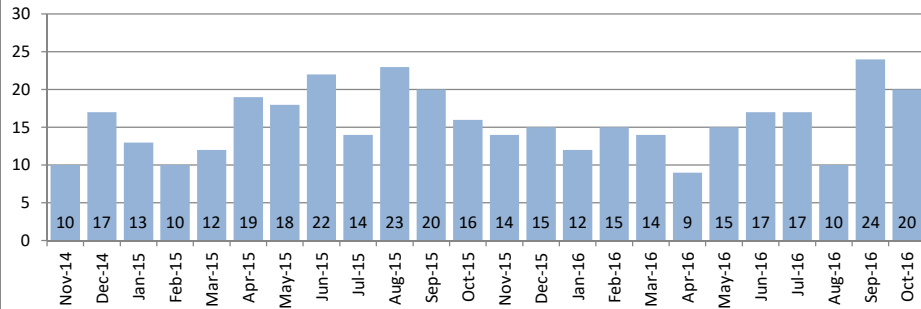
1-3-9

October 2016

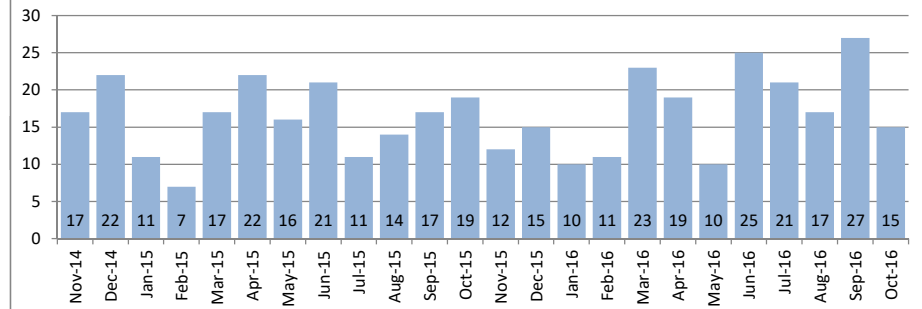
Single Family Homes	October			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	23	22	5%	242	239	1%
Closed Sales	20	16	25%	153	167	-8%
Median Sales Price	\$1,081,000	\$945,000	14%	\$1,075,000	\$1,125,000	-4%
Percent of Original List Price Received	98.8%	97.4%	1%	96.0%	95.7%	0%
Median Days on Market Until Sale	34	35	-3%	23	23	0%
Inventory of Homes for Sale	78	83	-6%	-	-	-

Condos	October			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	15	17	-12%	234	220	6%
Closed Sales	15	19	-21%	178	160	11%
Median Sales Price	\$600,000	\$600,000	0%	\$625,000	\$609,750	3%
Percent of Original List Price Received	100.3%	96.8%	4%	98.0%	98.3%	0%
Median Days on Market Until Sale	26	16	63%	23	16	44%
Inventory of Homes for Sale	54	72	-25%	-	-	-

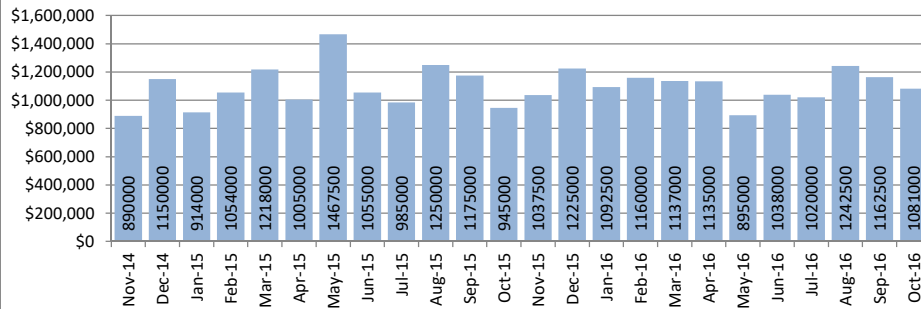
Closed Sales : Single Family Homes



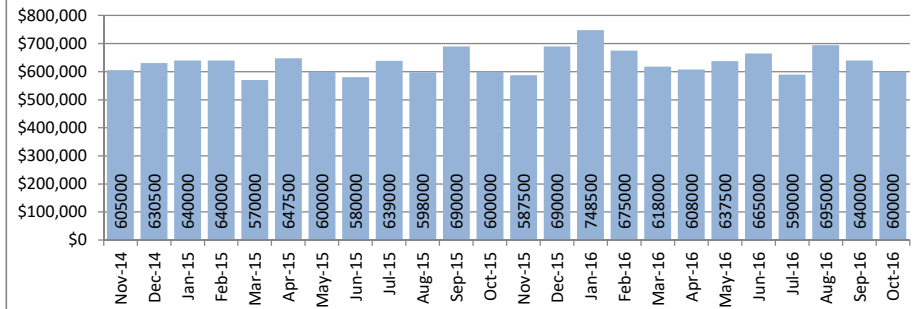
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

October 2016

Kailua - Waimanalo

1-4-1 to Selected 1-4-4

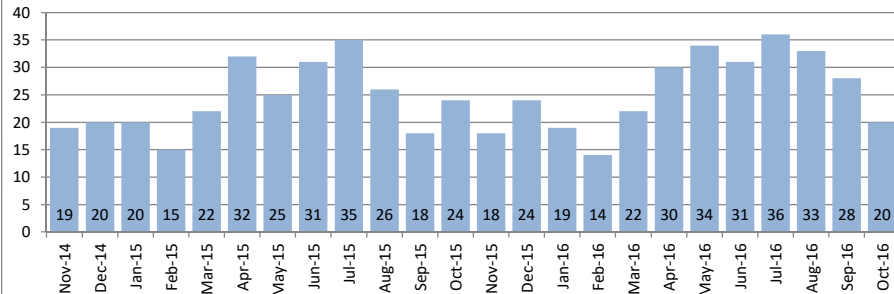


October 2016

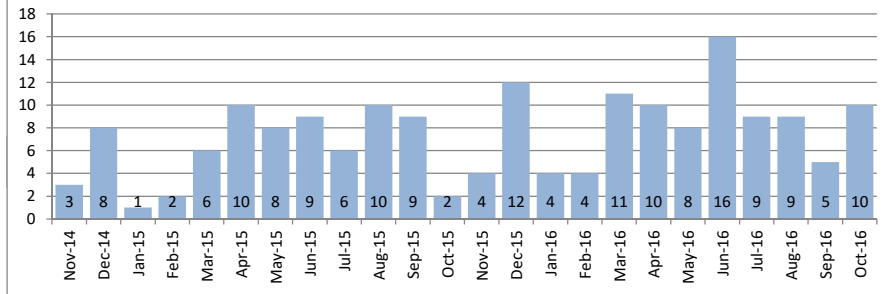
Single Family Homes	October			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	32	21	52%	374	318	18%
Closed Sales	20	24	-17%	267	249	7%
Median Sales Price	\$990,000	\$985,250	0%	\$1,065,000	\$1,000,000	7%
Percent of Original List Price Received	95.7%	101.6%	-6%	98.7%	100.5%	-2%
Median Days on Market Until Sale	16	10	60%	17	15	13%
Inventory of Homes for Sale	109	106	3%	-	-	-

Condos	October			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	12	8	50%	103	122	-16%
Closed Sales	10	2	400%	86	64	34%
Median Sales Price	\$542,500	\$480,500	13%	\$550,000	\$560,000	-2%
Percent of Original List Price Received	100.1%	100.6%	0%	100.0%	101.8%	-2%
Median Days on Market Until Sale	8	34	-76%	13	7	86%
Inventory of Homes for Sale	18	13	38%	-	-	-

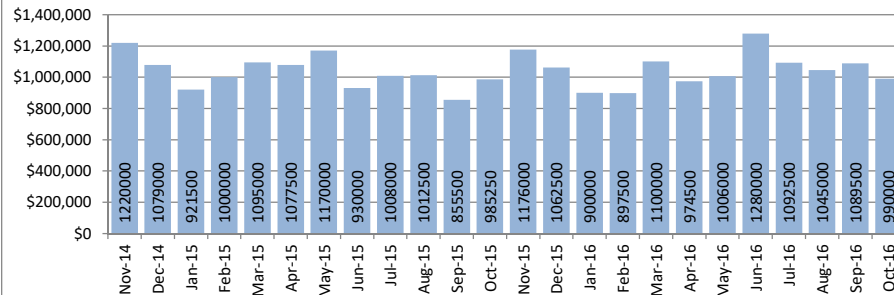
Closed Sales : Single Family Homes



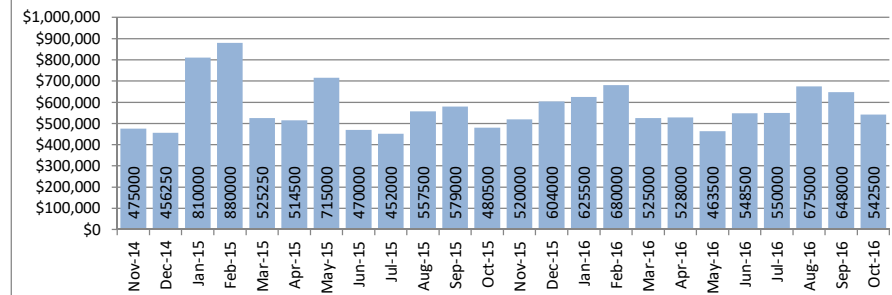
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

October 2016



Kalihi - Palama

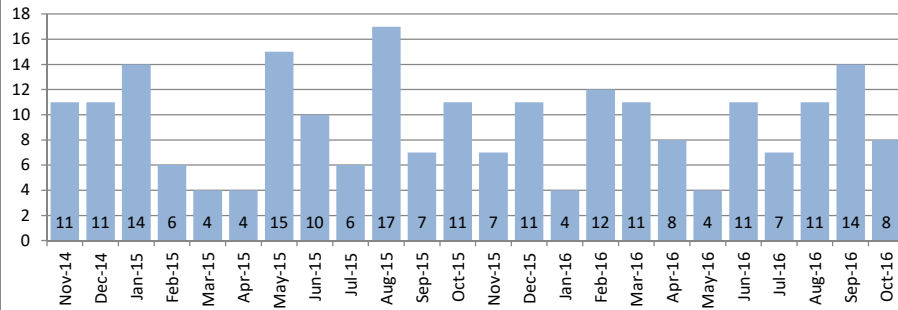
1-1-2 to 1-1-7

October 2016

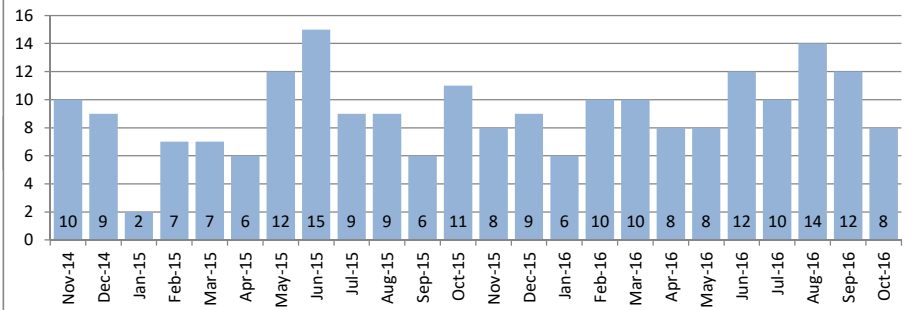
Single Family Homes	October			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	17	13	31%	136	131	4%
Closed Sales	8	11	-27%	90	94	-4%
Median Sales Price	\$785,000	\$680,000	15%	\$700,000	\$688,750	2%
Percent of Original List Price Received	98.2%	100.0%	-2%	98.6%	96.1%	3%
Median Days on Market Until Sale	9	26	-65%	12	18	-33%
Inventory of Homes for Sale	47	44	7%	-	-	-

Condos	October			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	19	15	27%	138	119	16%
Closed Sales	8	11	-27%	98	85	15%
Median Sales Price	\$441,500	\$371,000	19%	\$380,000	\$345,000	10%
Percent of Original List Price Received	100.0%	96.4%	4%	96.2%	98.6%	-2%
Median Days on Market Until Sale	22	21	5%	20	17	18%
Inventory of Homes for Sale	31	35	-11%	-	-	-

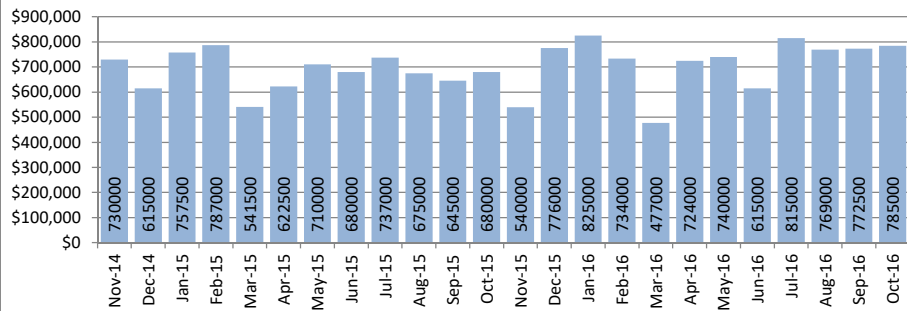
Closed Sales : Single Family Homes



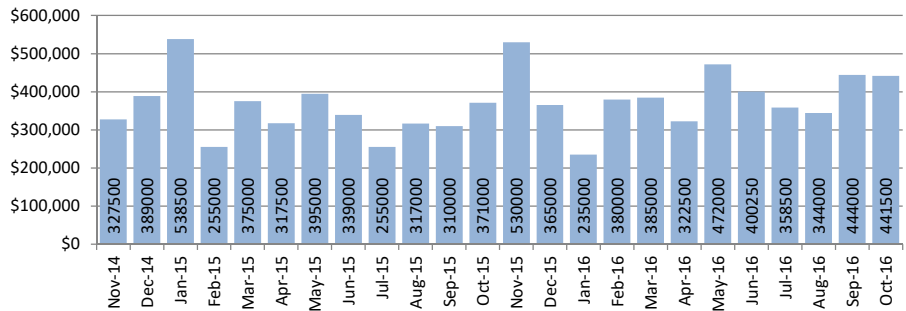
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

October 2016



Kaneohe

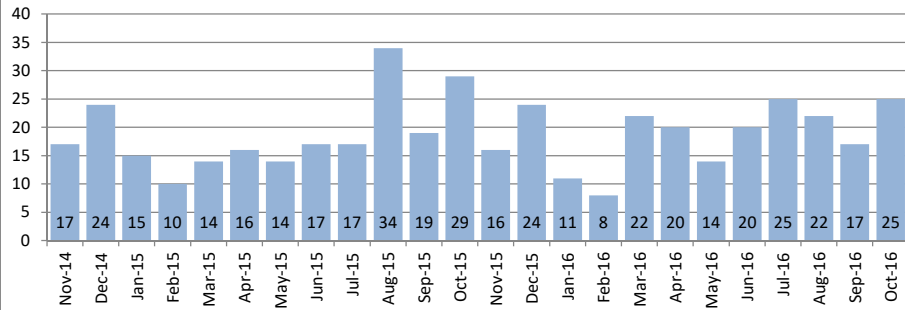
Selected 1-4-4 to 1-4-7

October 2016

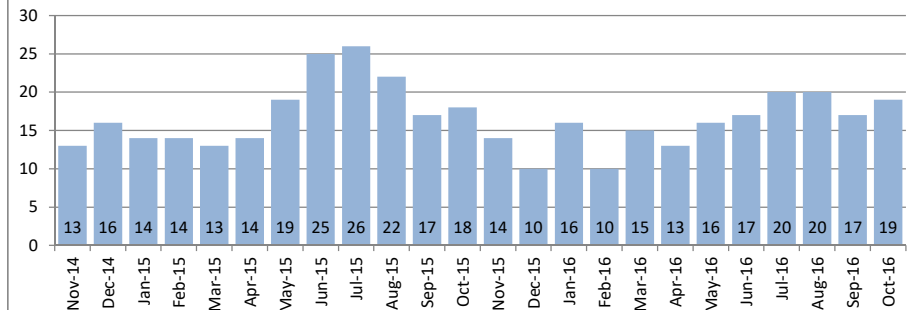
Single Family Homes	October			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	19	21	-10%	272	255	7%
Closed Sales	25	29	-14%	184	196	-6%
Median Sales Price	\$825,500	\$785,000	5%	\$810,000	\$756,600	7%
Percent of Original List Price Received	100.1%	96.3%	4%	101.3%	97.1%	4%
Median Days on Market Until Sale	13	14	-7%	16	22	-27%
Inventory of Homes for Sale	88	84	5%	-	-	-

Condos	October			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	25	14	79%	202	198	2%
Closed Sales	19	18	6%	163	186	-12%
Median Sales Price	\$590,000	\$434,638	36%	\$535,000	\$470,500	14%
Percent of Original List Price Received	100.9%	96.1%	5%	100.0%	101.2%	-1%
Median Days on Market Until Sale	10	12	-17%	11	12	-8%
Inventory of Homes for Sale	43	34	26%	-	-	-

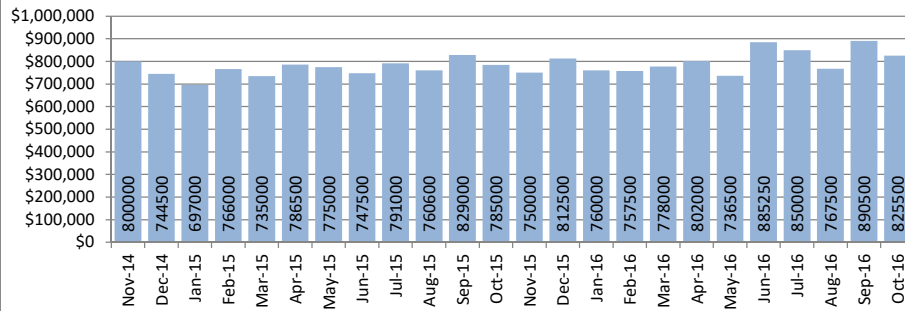
Closed Sales : Single Family Homes



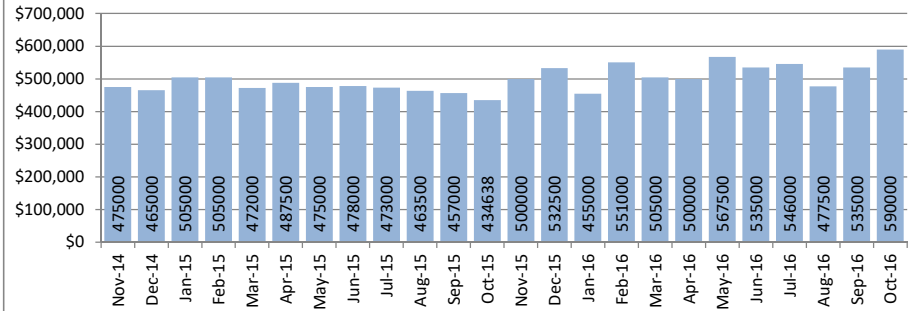
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

October 2016

Kapahulu - Diamond Head

1-3-1 to 1-3-4

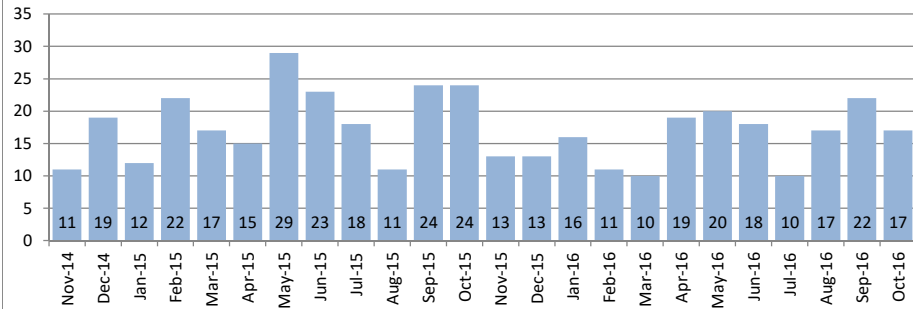


October 2016

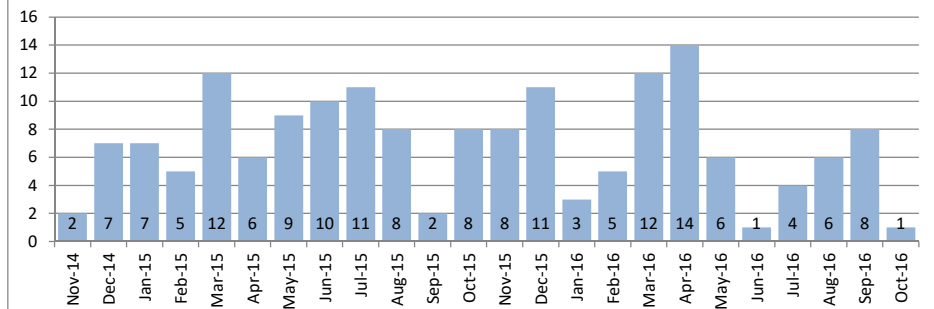
Single Family Homes	October			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	28	18	56%	267	259	3%
Closed Sales	17	24	-29%	160	194	-18%
Median Sales Price	\$950,000	\$885,000	7%	\$950,000	\$890,000	7%
Percent of Original List Price Received	107.0%	95.4%	12%	100.0%	98.5%	2%
Median Days on Market Until Sale	12	22	-45%	18	24	-25%
Inventory of Homes for Sale	89	85	5%	-	-	-

Condos	October			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	6	18	-67%	109	130	-16%
Closed Sales	1	8	-88%	60	78	-23%
Median Sales Price	\$725,000	\$530,750	37%	\$536,250	\$549,500	-2%
Percent of Original List Price Received	81.0%	90.7%	-11%	97.3%	95.6%	2%
Median Days on Market Until Sale	141	60	135%	50	30	67%
Inventory of Homes for Sale	53	62	-15%	-	-	-

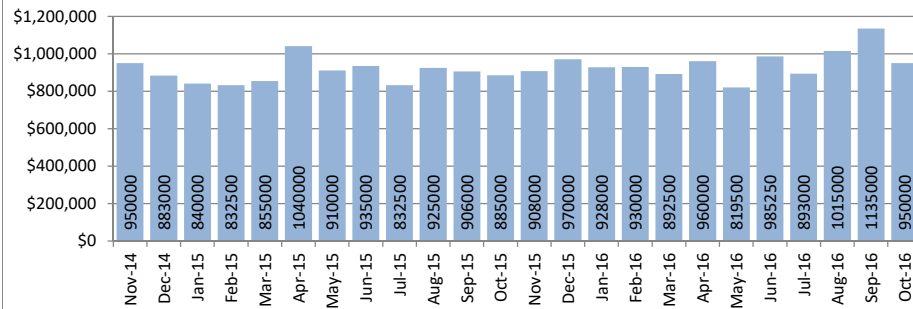
Closed Sales : Single Family Homes



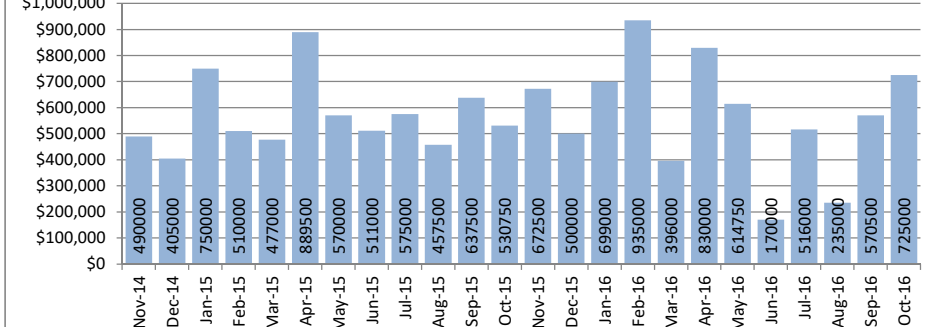
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

October 2016

Makaha - Nanakuli

1-8-1 to 1-8-9

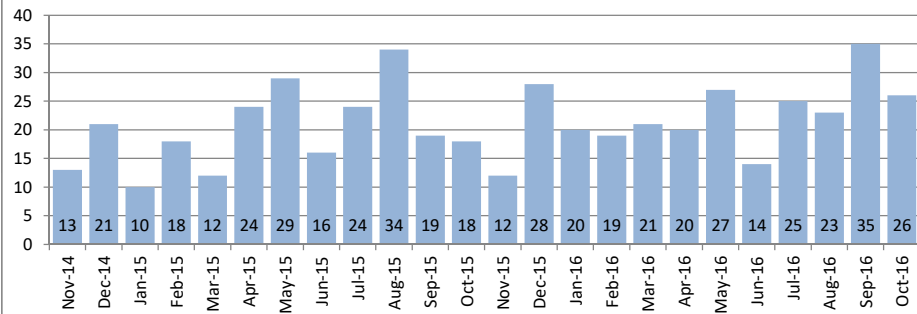


October 2016

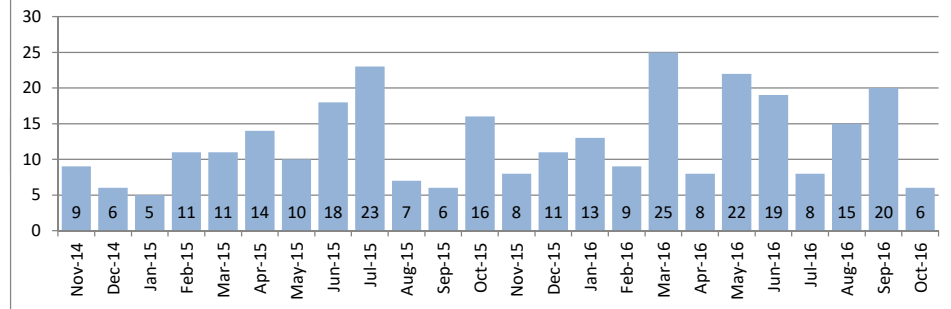
Single Family Homes	October			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	29	23	26%	348	306	14%
Closed Sales	26	18	44%	230	206	12%
Median Sales Price	\$405,000	\$452,500	-10%	\$430,000	\$379,000	13%
Percent of Original List Price Received	106.6%	96.9%	10%	98.1%	97.9%	0%
Median Days on Market Until Sale	53	31	71%	22	30	-27%
Inventory of Homes for Sale	99	80	24%	-	-	-

Condos	October			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	26	19	37%	201	183	10%
Closed Sales	6	16	-63%	145	124	17%
Median Sales Price	\$147,500	\$145,750	1%	\$135,000	\$135,000	0%
Percent of Original List Price Received	97.4%	96.2%	1%	97.0%	93.1%	4%
Median Days on Market Until Sale	28	56	-50%	28	44	-36%
Inventory of Homes for Sale	57	69	-17%	-	-	-

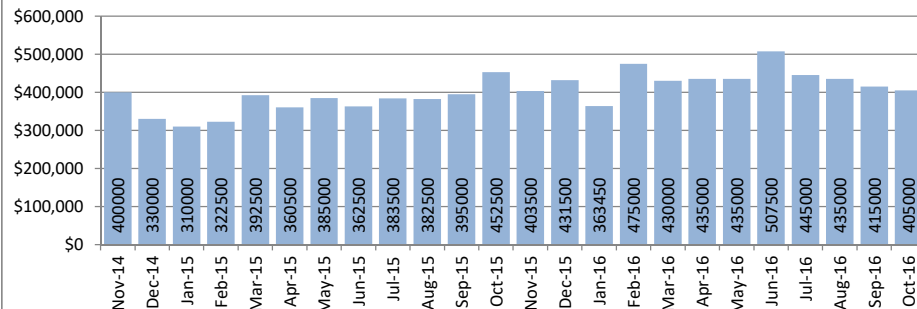
Closed Sales : Single Family Homes



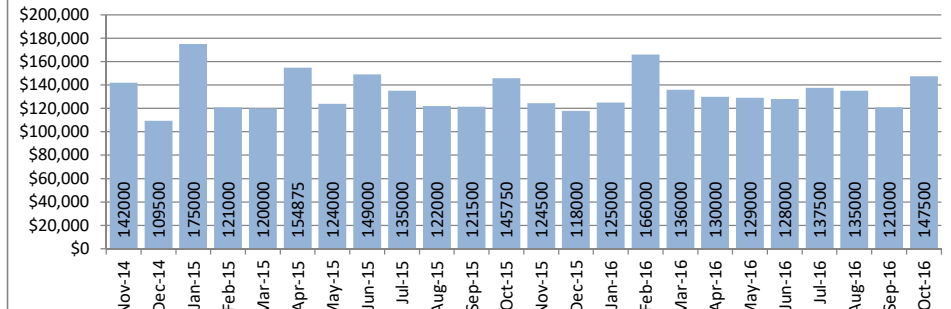
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

October 2016



Makakilo

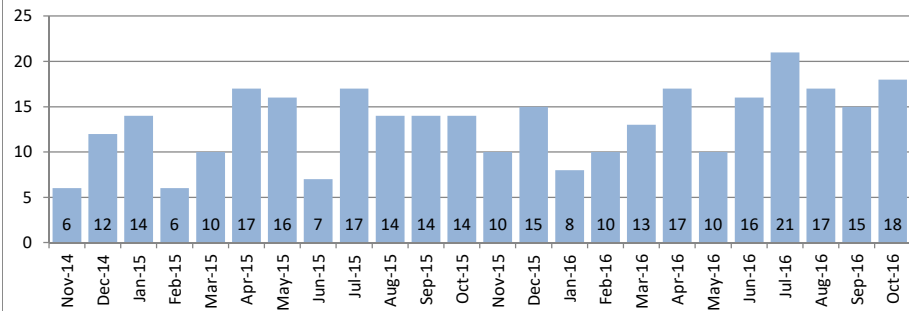
1-9-2 to 1-9-3

October 2016

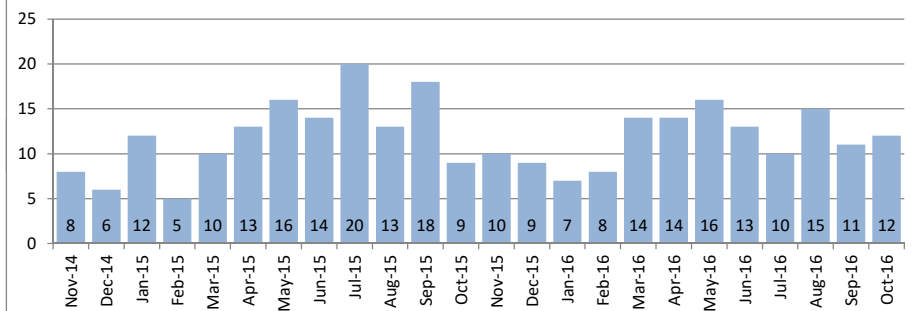
Single Family Homes	October			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	14	19	-26%	178	189	-6%
Closed Sales	18	14	29%	145	137	6%
Median Sales Price	\$645,000	\$555,000	16%	\$685,000	\$625,000	10%
Percent of Original List Price Received	94.2%	97.9%	-4%	99.4%	100.0%	-1%
Median Days on Market Until Sale	45	23	96%	28	25	12%
Inventory of Homes for Sale	36	50	-28%	-	-	-

Condos	October			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	18	8	125%	142	154	-8%
Closed Sales	12	9	33%	120	133	-10%
Median Sales Price	\$335,500	\$358,000	-6%	\$350,000	\$317,500	10%
Percent of Original List Price Received	102.4%	100.8%	2%	100.1%	99.2%	1%
Median Days on Market Until Sale	20	18	11%	13	16	-19%
Inventory of Homes for Sale	25	28	-11%	-	-	-

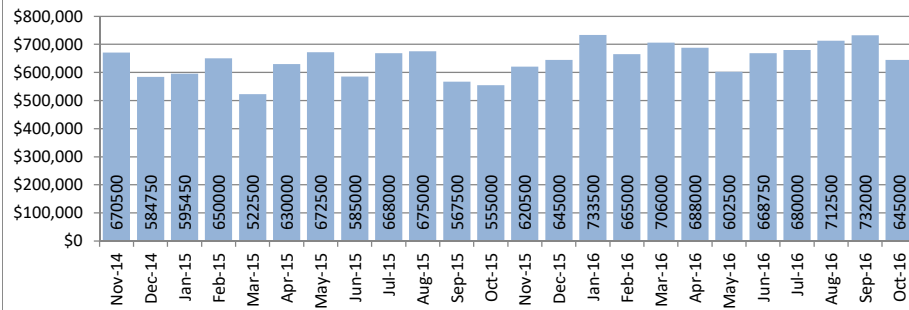
Closed Sales : Single Family Homes



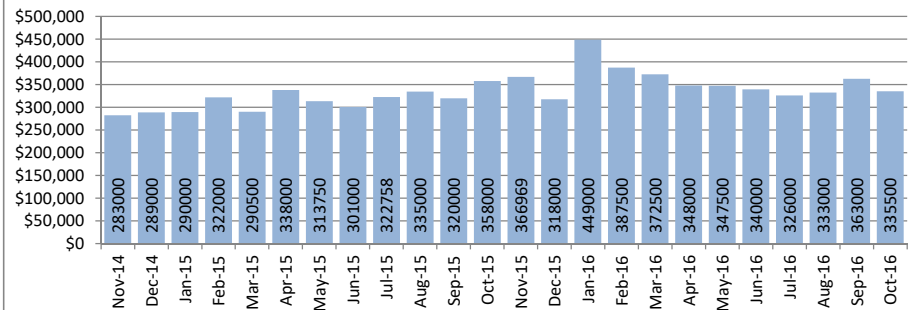
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

October 2016



Makiki - Moiliili

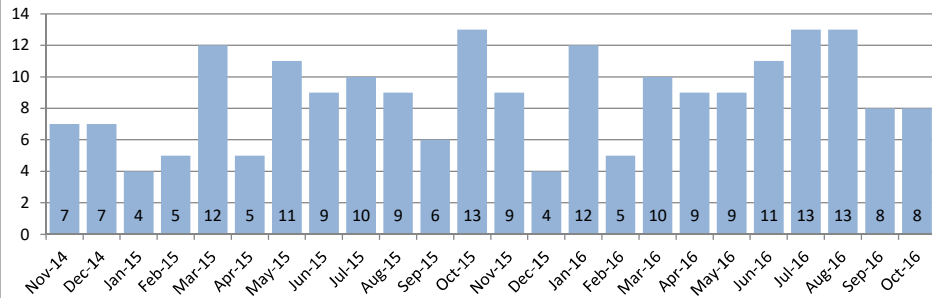
1-2-4 to 1-2-9 (except 1-2-6)

October 2016

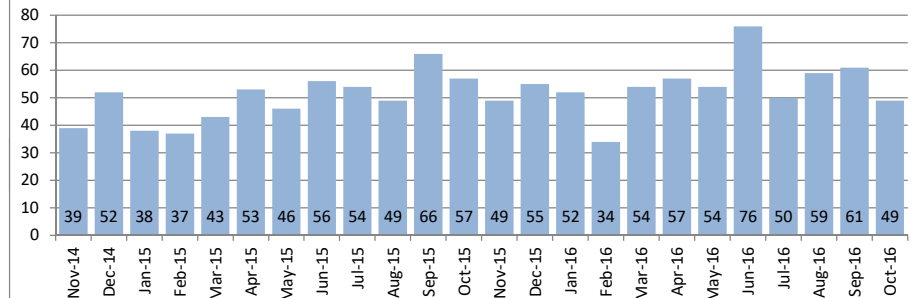
Single Family Homes	October			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	10	17	-41%	121	153	-21%
Closed Sales	8	13	-38%	98	84	17%
Median Sales Price	\$1,200,000	\$1,010,000	19%	\$1,100,000	\$1,114,750	-1%
Percent of Original List Price Received	98.8%	85.0%	16%	100.0%	94.2%	6%
Median Days on Market Until Sale	51	24	113%	29	23	26%
Inventory of Homes for Sale	35	65	-46%	-	-	-

Condos	October			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	69	87	-21%	747	740	1%
Closed Sales	49	57	-14%	544	504	8%
Median Sales Price	\$365,000	\$368,000	-1%	\$370,000	\$344,500	7%
Percent of Original List Price Received	99.2%	100.0%	-1%	97.6%	98.7%	-1%
Median Days on Market Until Sale	23	26	-12%	21	21	0%
Inventory of Homes for Sale	211	200	6%	-	-	-

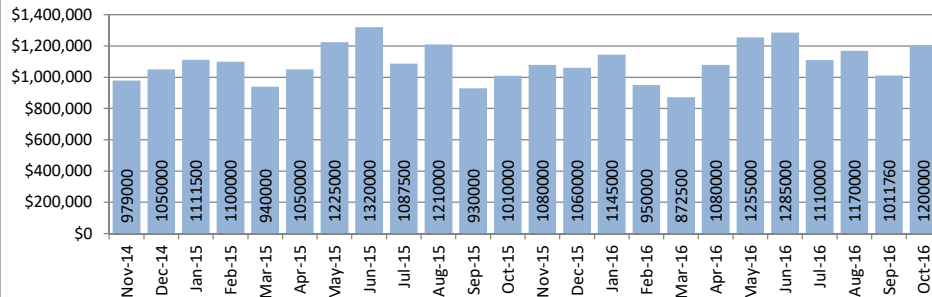
Closed Sales : Single Family Homes



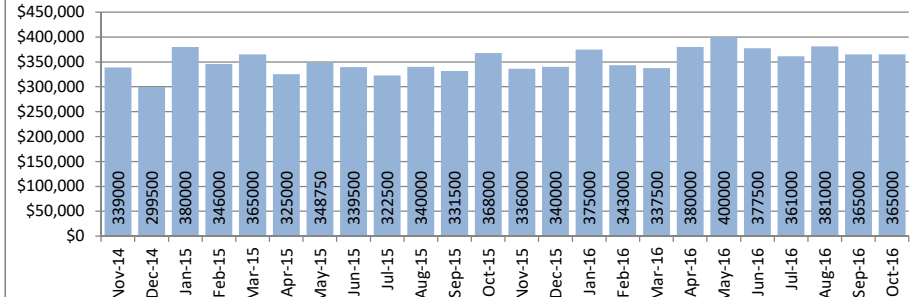
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

October 2016



Mililani

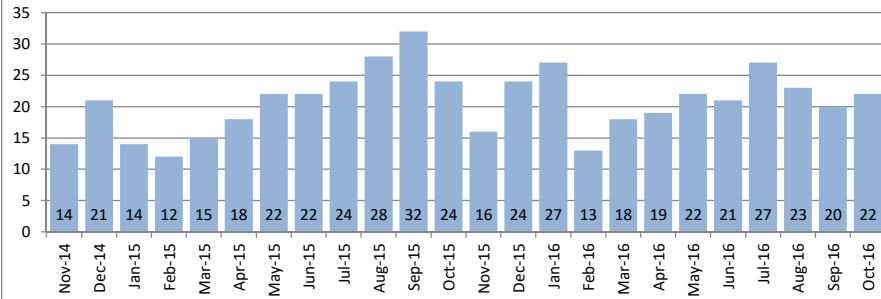
Selected 1-9-4 to 1-9-5

October 2016

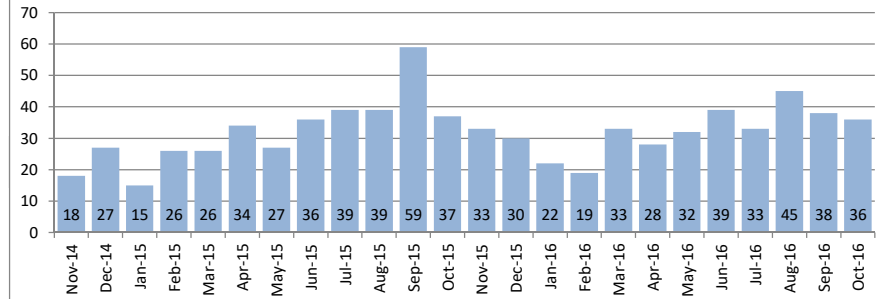
Single Family Homes	October			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	18	20	-10%	235	288	-18%
Closed Sales	22	24	-8%	212	210	1%
Median Sales Price	\$760,500	\$702,000	8%	\$745,000	\$689,000	8%
Percent of Original List Price Received	99.4%	99.9%	-1%	99.3%	98.4%	1%
Median Days on Market Until Sale	11	27	-59%	16	22	-27%
Inventory of Homes for Sale	54	70	-23%	-	-	-

Condos	October			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	36	30	20%	368	377	-2%
Closed Sales	36	37	-3%	325	342	-5%
Median Sales Price	\$382,500	\$349,000	10%	\$358,450	\$339,000	6%
Percent of Original List Price Received	104.8%	99.7%	5%	100.7%	100.1%	1%
Median Days on Market Until Sale	10	10	0%	9	13	-31%
Inventory of Homes for Sale	63	64	-2%	-	-	-

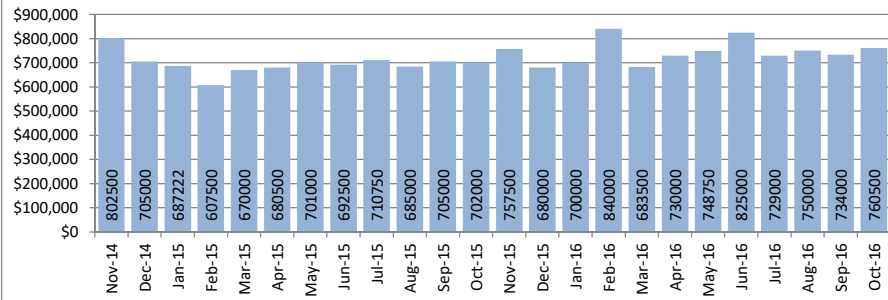
Closed Sales : Single Family Homes



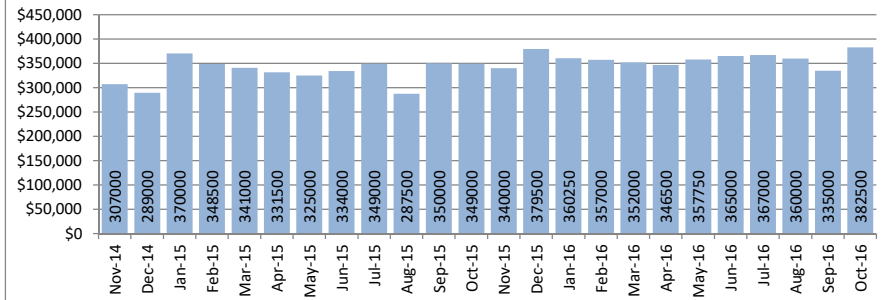
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

October 2016

Moanalua - Salt Lake

1-1-1

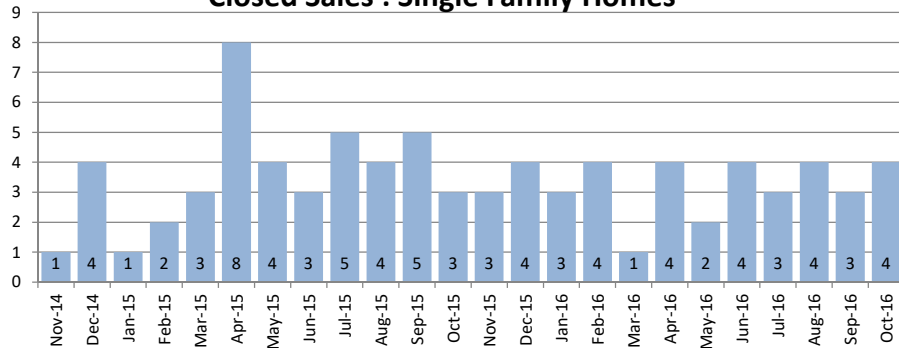


October 2016

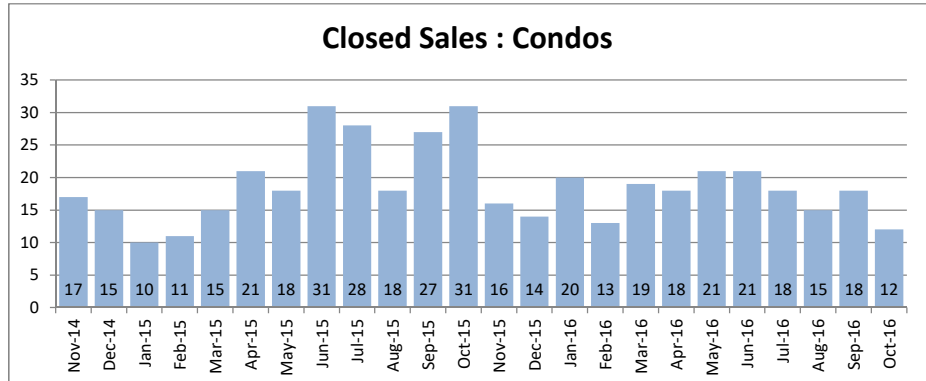
Single Family Homes	October			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	9	5	80%	46	55	-16%
Closed Sales	4	3	33%	32	38	-16%
Median Sales Price	\$825,000	\$950,000	-13%	\$894,500	\$781,000	15%
Percent of Original List Price Received	98.0%	97.4%	1%	96.7%	98.0%	-1%
Median Days on Market Until Sale	12	5	140%	20	15	33%
Inventory of Homes for Sale	12	11	9%	-	-	-

Condos	October			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	20	29	-31%	203	253	-20%
Closed Sales	12	31	-61%	175	214	-18%
Median Sales Price	\$378,000	\$325,000	16%	\$355,000	\$335,000	6%
Percent of Original List Price Received	95.9%	100.0%	-4%	100.0%	98.5%	2%
Median Days on Market Until Sale	16	14	14%	11	14	-21%
Inventory of Homes for Sale	43	56	-23%	-	-	-

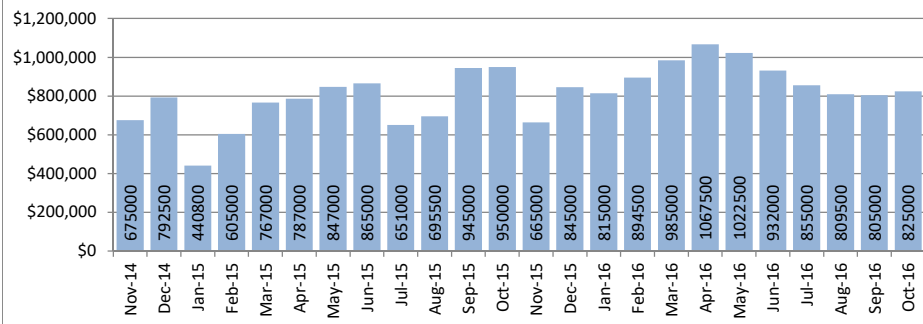
Closed Sales : Single Family Homes



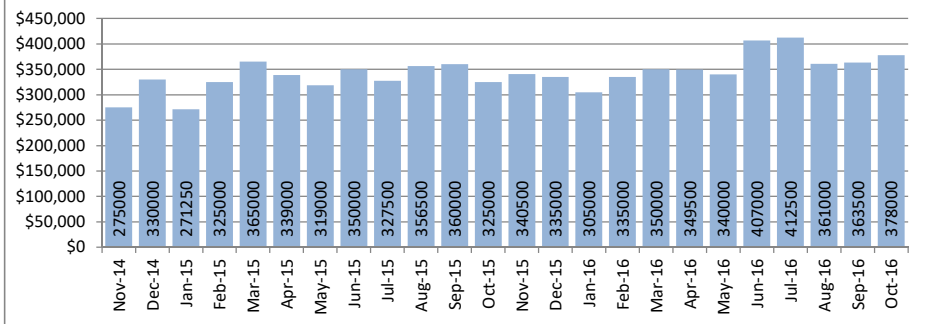
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

October 2016



North Shore

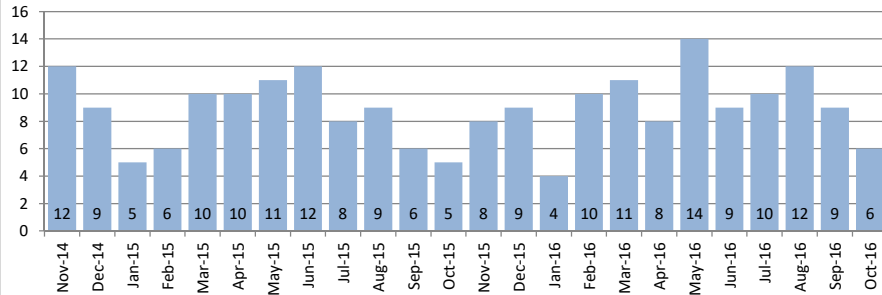
1-5-6 to 1-6-9

October 2016

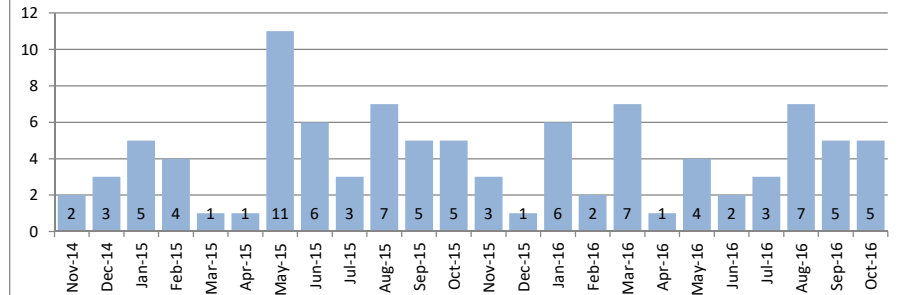
Single Family Homes	October			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	14	20	-30%	144	152	-5%
Closed Sales	6	5	20%	93	79	18%
Median Sales Price	\$753,500	\$697,500	8%	\$812,500	\$785,000	4%
Percent of Original List Price Received	98.8%	94.5%	5%	92.3%	92.4%	0%
Median Days on Market Until Sale	8	35	-77%	47	26	81%
Inventory of Homes for Sale	67	70	-4%	-	-	-

Condos	October			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	2	6	-67%	59	61	-3%
Closed Sales	5	5	0%	42	48	-13%
Median Sales Price	\$650,000	\$375,000	73%	\$435,989	\$393,000	11%
Percent of Original List Price Received	100.2%	98.9%	1%	97.1%	97.0%	0%
Median Days on Market Until Sale	42	27	56%	35	54	-35%
Inventory of Homes for Sale	17	20	-15%	-	-	-

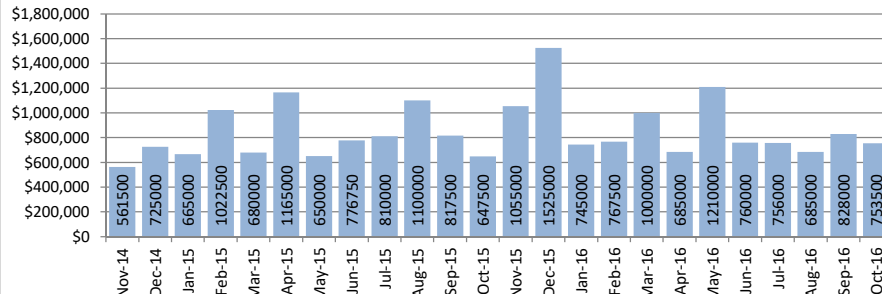
Closed Sales : Single Family Homes



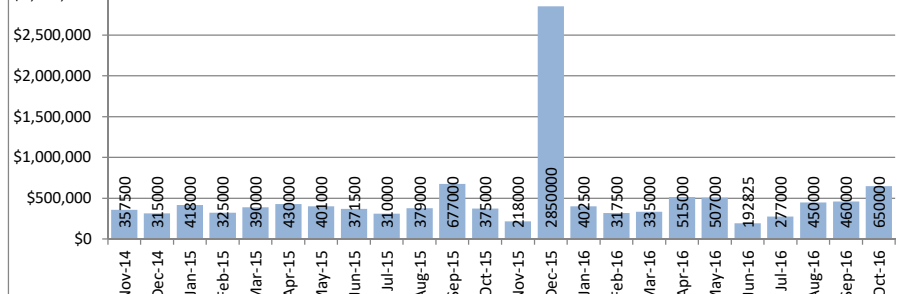
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

October 2016

Pearl City - Aiea

1-9-6 to 1-9-9

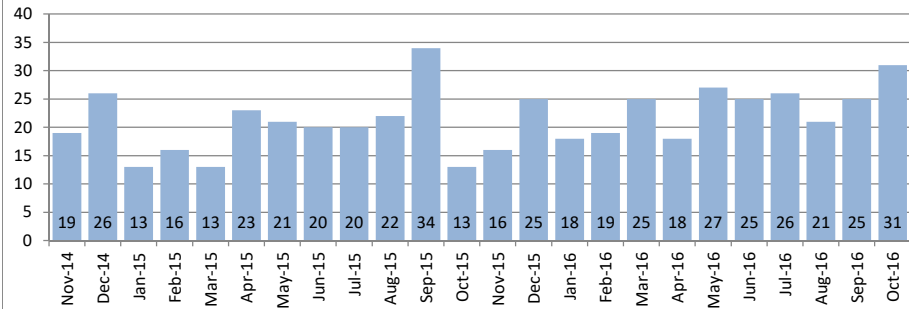


October 2016

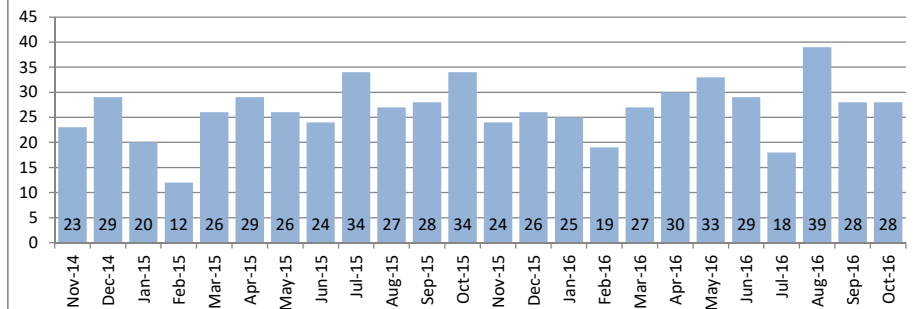
Single Family Homes	October			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	36	34	6%	283	272	4%
Closed Sales	31	13	138%	235	197	19%
Median Sales Price	\$730,000	\$725,000	1%	\$733,000	\$670,000	9%
Percent of Original List Price Received	100.1%	96.8%	3%	97.9%	99.3%	-1%
Median Days on Market Until Sale	19	10	90%	13	17	-24%
Inventory of Homes for Sale	74	58	28%	-	-	-

Condos	October			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	39	27	44%	330	317	4%
Closed Sales	28	34	-18%	276	262	5%
Median Sales Price	\$326,500	\$335,500	-3%	\$349,500	\$332,500	5%
Percent of Original List Price Received	101.6%	99.6%	2%	98.5%	95.3%	3%
Median Days on Market Until Sale	10	11	-9%	11	16	-31%
Inventory of Homes for Sale	70	72	-3%	-	-	-

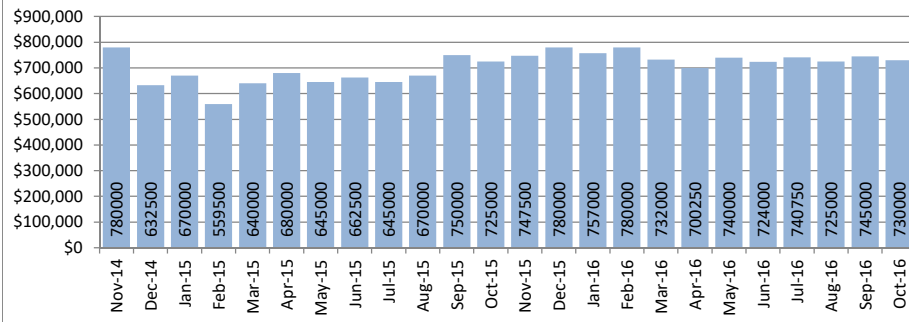
Closed Sales : Single Family Homes



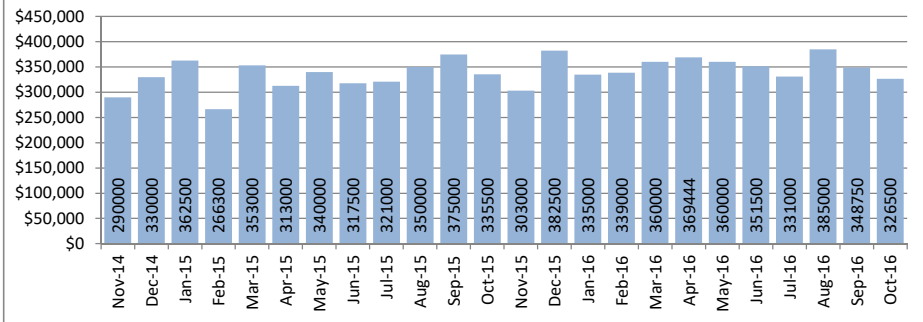
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

October 2016



Wahiawa

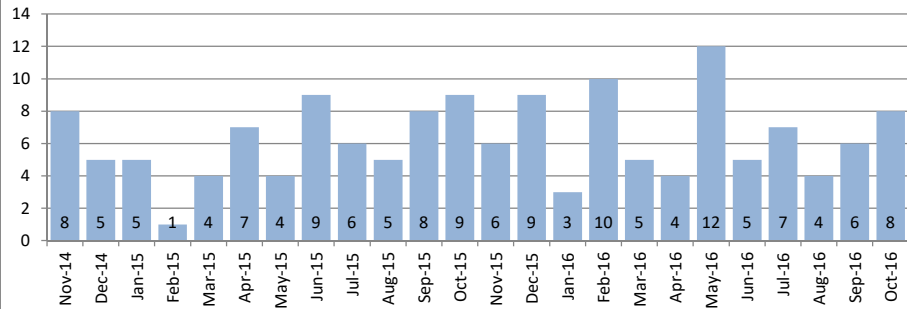
1-7-1 to 1-7-7

October 2016

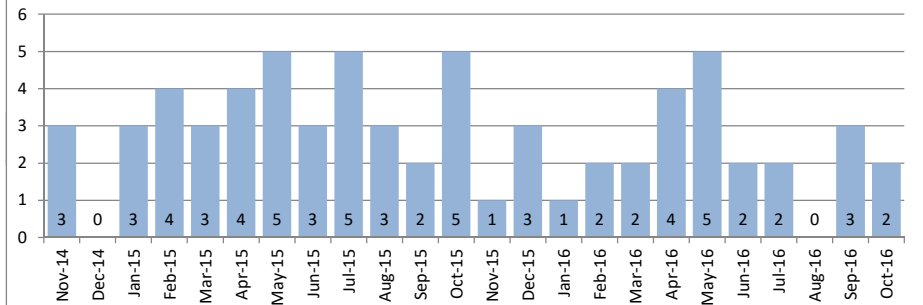
Single Family Homes	October			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	6	13	-54%	85	90	-6%
Closed Sales	8	9	-11%	64	59	8%
Median Sales Price	\$612,000	\$515,000	19%	\$564,500	\$515,000	10%
Percent of Original List Price Received	96.5%	94.1%	3%	98.8%	98.1%	1%
Median Days on Market Until Sale	19	31	-39%	13	21	-38%
Inventory of Homes for Sale	21	27	-22%	-	-	-

Condos	October			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	4	1	300%	30	35	-14%
Closed Sales	2	5	-60%	23	37	-38%
Median Sales Price	\$186,000	\$130,000	43%	\$160,000	\$144,000	11%
Percent of Original List Price Received	97.4%	100.0%	-3%	100.1%	99.3%	1%
Median Days on Market Until Sale	8	7	14%	13	20	-35%
Inventory of Homes for Sale	7	12	-42%	-	-	-

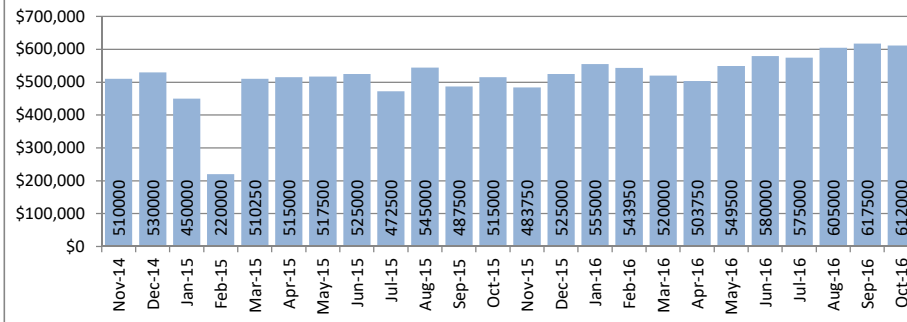
Closed Sales : Single Family Homes



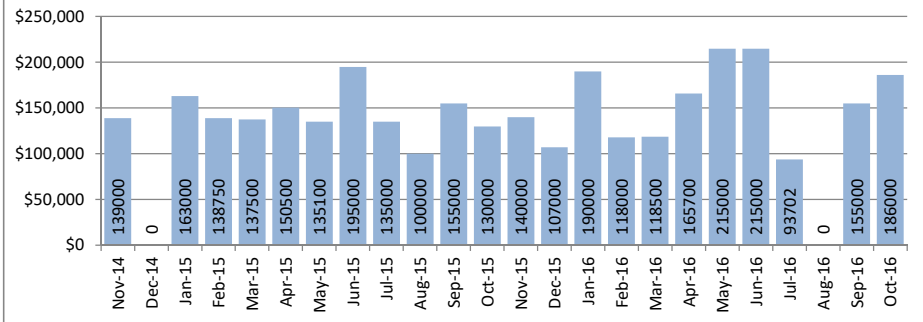
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

October 2016



Waialae - Kahala

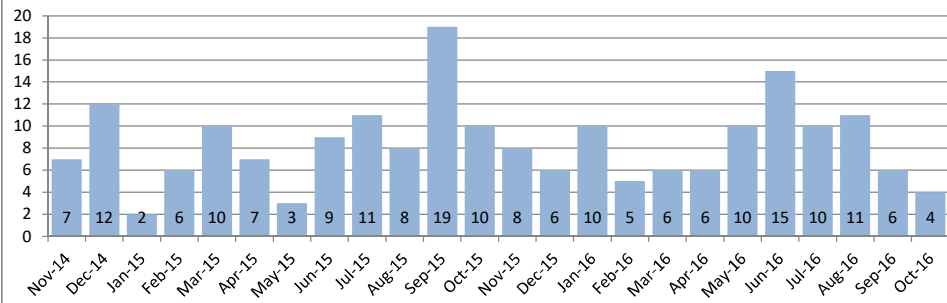
1-3-5

October 2016

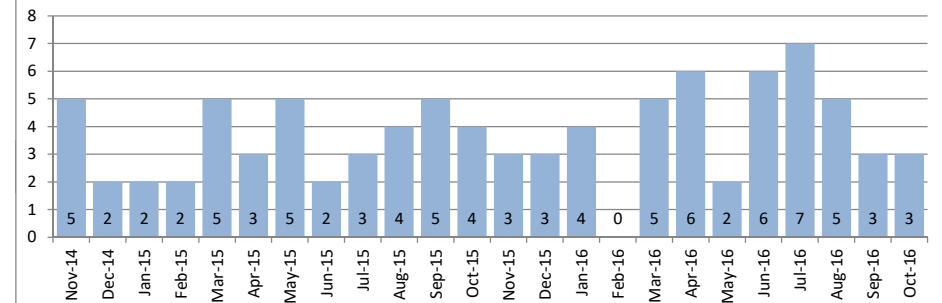
Single Family Homes	October			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	15	10	50%	193	168	15%
Closed Sales	4	10	-60%	83	86	-3%
Median Sales Price	\$1,887,500	\$1,810,000	4%	\$1,849,000	\$1,837,500	1%
Percent of Original List Price Received	88.9%	97.5%	-9%	94.8%	98.7%	-4%
Median Days on Market Until Sale	68	40	70%	42	35	20%
Inventory of Homes for Sale	81	72	13%	-	-	-

Condos	October			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	6	3	100%	73	50	46%
Closed Sales	3	4	-25%	41	34	21%
Median Sales Price	\$540,000	\$372,000	45%	\$568,000	\$532,500	7%
Percent of Original List Price Received	96.4%	100.0%	-4%	98.1%	100.5%	-2%
Median Days on Market Until Sale	80	48	67%	23	13	77%
Inventory of Homes for Sale	27	14	93%	-	-	-

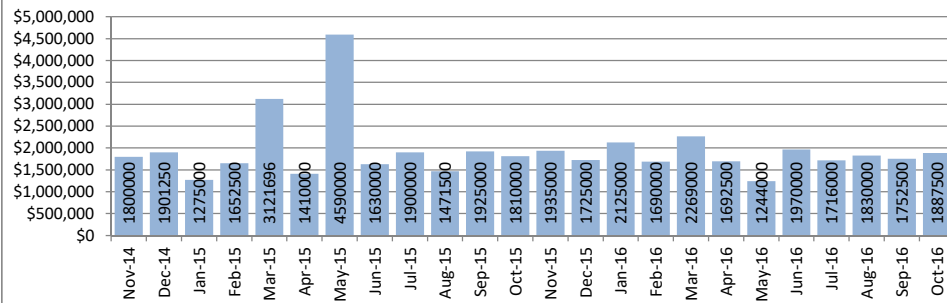
Closed Sales : Single Family Homes



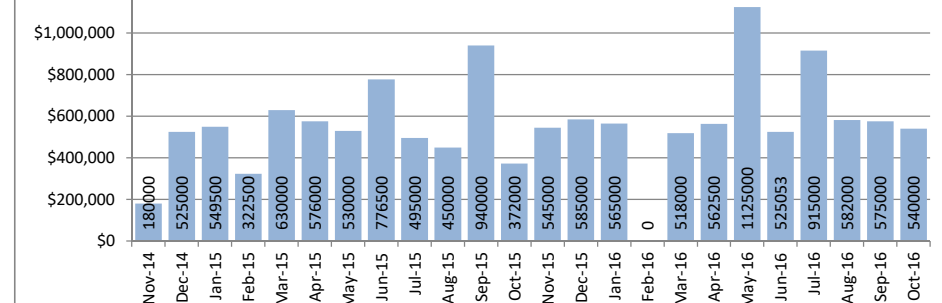
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

October 2016



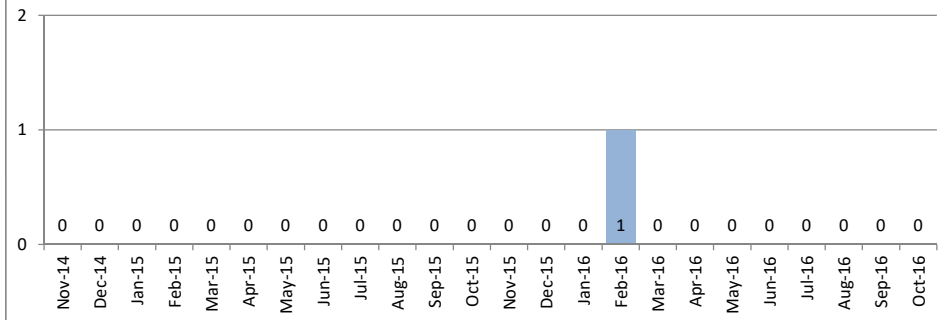
Waikiki
1-2-6

October 2016

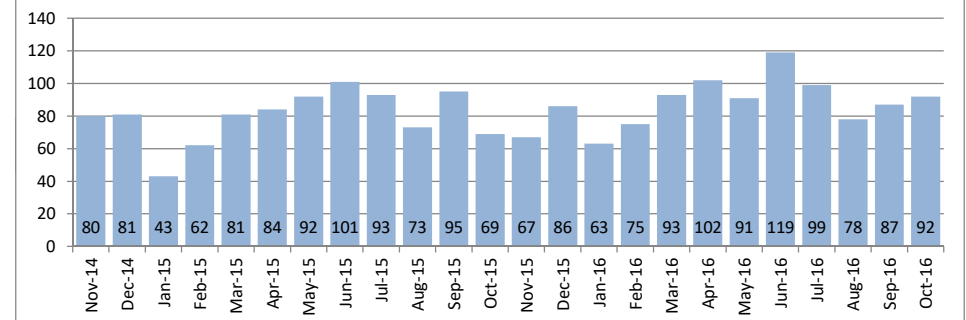
Single Family Homes	October			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	0	0	-	3	1	200%
Closed Sales	0	0	-	1	0	-
Median Sales Price	\$0	\$0	-	\$390,000	\$0	-
Percent of Original List Price Received	0.0%	0.0%	-	100.0%	0.0%	-
Median Days on Market Until Sale	0	0	-	0	0	-
Inventory of Homes for Sale	2	0	-	-	-	-

Condos	October			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	108	108	0%	1309	1391	-6%
Closed Sales	92	69	33%	899	802	12%
Median Sales Price	\$371,250	\$370,000	0%	\$370,000	\$350,000	6%
Percent of Original List Price Received	95.8%	96.1%	0%	96.1%	95.9%	0%
Median Days on Market Until Sale	56	49	14%	39	39	0%
Inventory of Homes for Sale	463	573	-19%	-	-	-

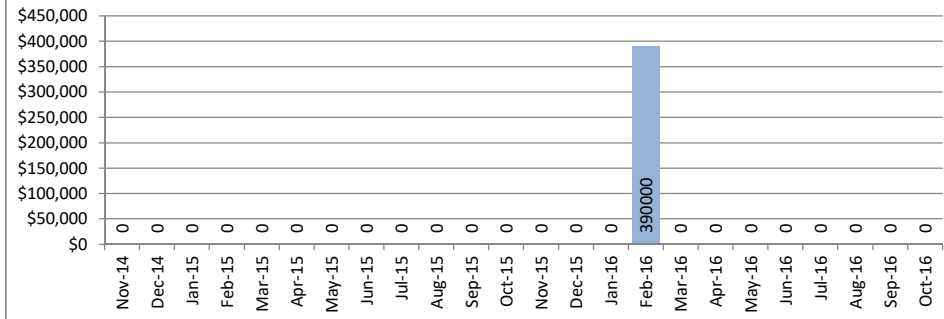
Closed Sales : Single Family Homes



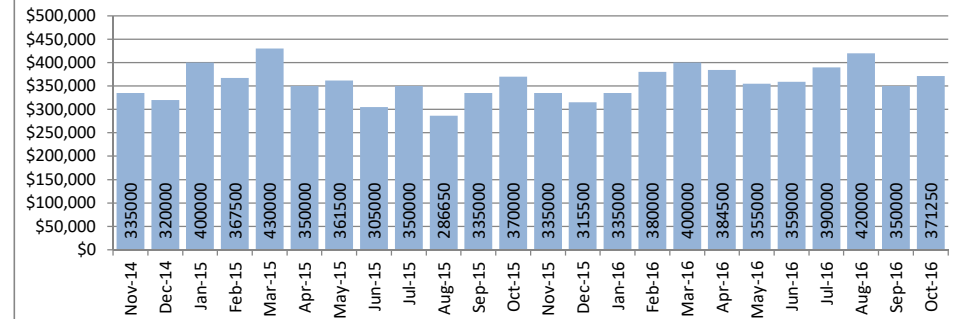
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS®, compiled from MLS data.

Local Market Update

October 2016



Waipahu

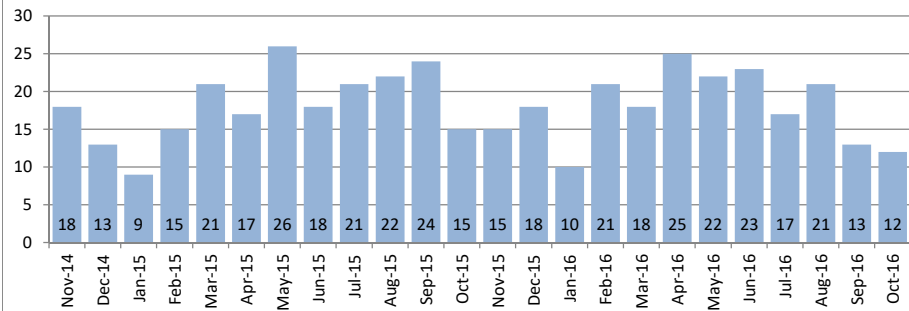
1-9-4

October 2016

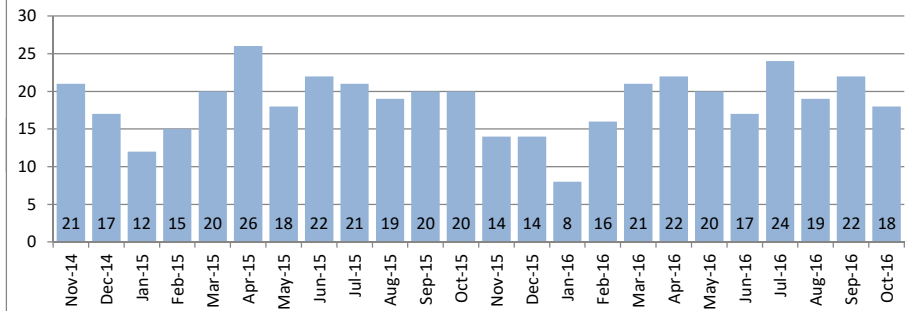
Single Family Homes	October			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	16	20	-20%	215	223	-4%
Closed Sales	12	15	-20%	182	189	-4%
Median Sales Price	\$637,500	\$625,000	2%	\$625,000	\$600,000	4%
Percent of Original List Price Received	98.5%	97.8%	1%	98.4%	97.6%	1%
Median Days on Market Until Sale	17	25	-32%	15	20	-25%
Inventory of Homes for Sale	39	47	-17%	-	-	-

Condos	October			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	17	9	89%	216	220	-2%
Closed Sales	18	20	-10%	187	196	-5%
Median Sales Price	\$354,000	\$307,500	15%	\$327,000	\$310,000	5%
Percent of Original List Price Received	99.0%	99.6%	-1%	100.0%	96.9%	3%
Median Days on Market Until Sale	27	15	80%	12	15	-20%
Inventory of Homes for Sale	13	44	-70%	-	-	-

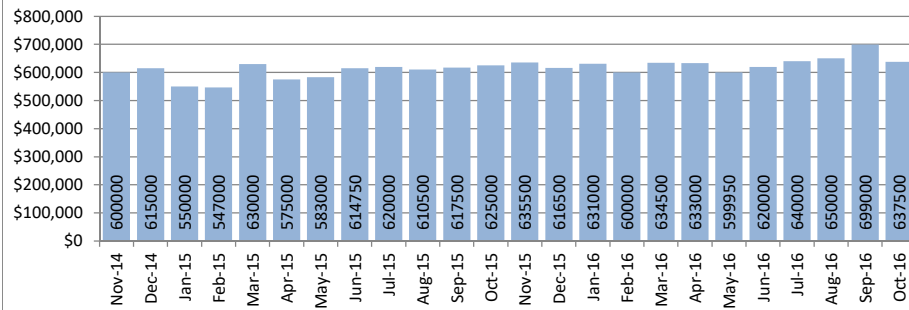
Closed Sales : Single Family Homes



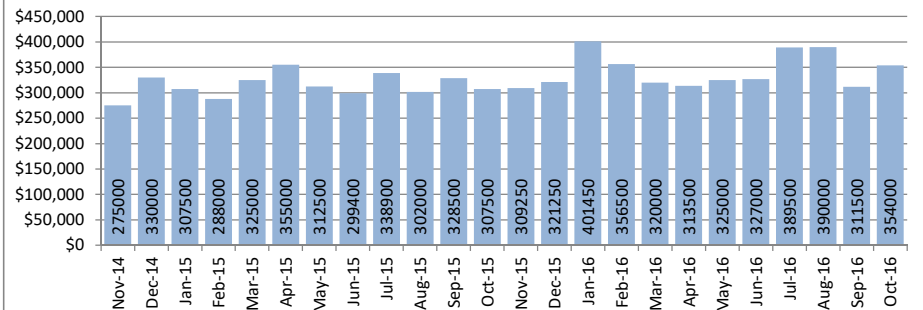
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Local Market Update

October 2016



Windward Coast

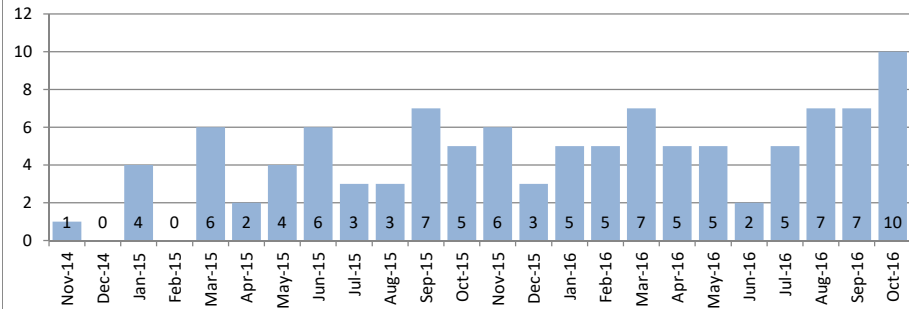
1-4-8 to 1-5-5

October 2016

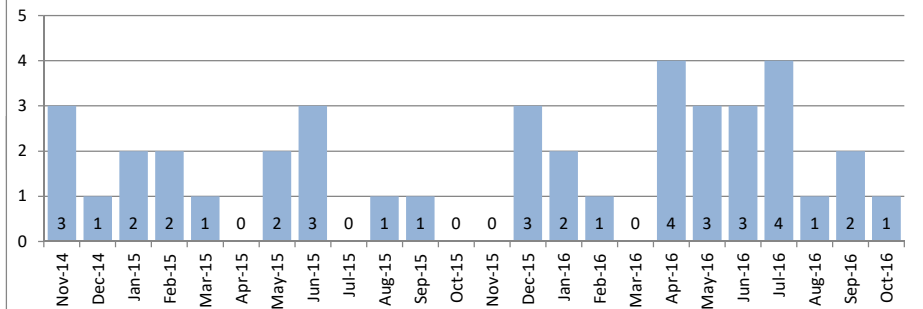
Single Family Homes	October			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	10	7	43%	108	77	40%
Closed Sales	10	5	100%	58	40	45%
Median Sales Price	\$627,000	\$735,000	-15%	\$650,000	\$629,500	3%
Percent of Original List Price Received	89.5%	98.7%	-9%	97.2%	92.6%	5%
Median Days on Market Until Sale	30	41	-27%	23	55	-58%
Inventory of Homes for Sale	45	38	18%	-	-	-

Condos	October			Year to Date		
	2016	2015	Change	2016	2015	Change
New Listings	1	1	0%	30	28	7%
Closed Sales	1	0	-	21	12	75%
Median Sales Price	\$425,000	\$0	-	\$225,500	\$211,000	7%
Percent of Original List Price Received	100.0%	0.0%	-	96.2%	91.7%	5%
Median Days on Market Until Sale	0	0	-	57	78	-27%
Inventory of Homes for Sale	14	16	-13%	-	-	-

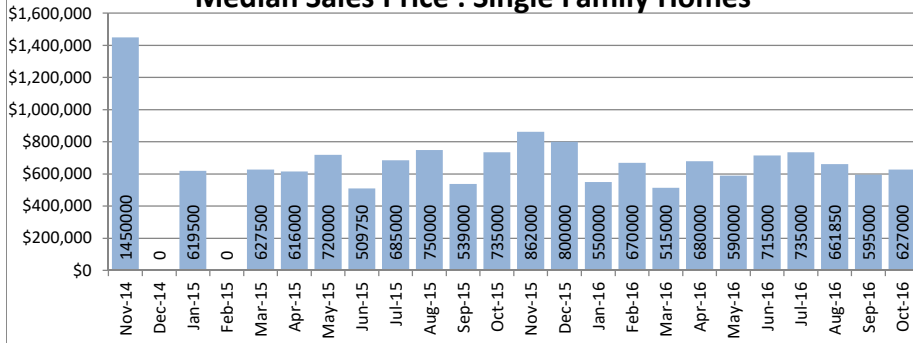
Closed Sales : Single Family Homes



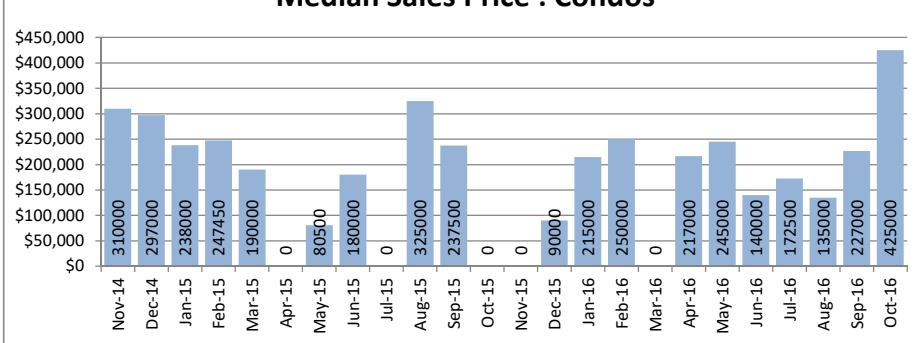
Closed Sales : Condos



Median Sales Price : Single Family Homes



Median Sales Price : Condos



SOURCE: Honolulu Board of REALTORS® , compiled from MLS data.

Single Family Solds - October 2016 vs 2015 (Based on region and neighborhood groupings as listed in MLS) - Page 1 of 5

Central Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
LAUNANI VALLEY	\$ 665,000	\$ 602,500	-9.4%	-\$62,500	1	1	0.0%	0
MILILANI AREA	\$ 707,500	\$ 705,000	-0.4%	-\$2,500	10	9	-10.0%	-1
MILILANI MAUKA	\$ 720,000	\$ 800,000	11.1%	\$80,000	11	11	0.0%	0
WAHIAWA AREA	\$ 514,500	\$ 635,000	23.4%	\$120,500	4	3	-25.0%	-1
WAHIAWA HEIGHTS	\$ 519,000	\$ 589,000	13.5%	\$70,000	3	5	66.7%	2
WAIPIO ACRES/WAIKALANI WOOD	\$ 485,000	\$ 590,000	21.6%	\$105,000	2	1	-50.0%	-1
WILIKINA	\$ 255,000	-	-	-	1	-	-	-
WHITMORE VILLAGE	\$ 515,000	-	-	-	1	-	-	-
Central Region	\$ 665,000	\$ 727,000	9.3%	\$62,000	33	30	-9.1%	-3
Diamond Hd Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
AINA HAINA AREA	\$ 915,250	\$ 850,000	-7.1%	-\$65,250	2	6	200.0%	4
DIAMOND HEAD	\$ 4,149,000	\$ 2,862,500	-31.0%	-\$1,286,500	2	2	0.0%	0
HAWAII LOA RIDGE	\$ 2,350,000	\$ 2,685,000	14.3%	\$335,000	1	4	300.0%	3
KAHALA AREA	\$ 1,952,800	\$ 2,050,000	5.0%	\$97,200	5	1	-80.0%	-4
KAIMUKI	\$ 934,000	\$ 915,000	-2.0%	-\$19,000	8	7	-12.5%	-1
PUUPANINI	\$ 998,500	-	-	-	1	-	-	-
KAPAHULU	\$ 1,093,500	\$ 935,000	-14.5%	-\$158,500	2	2	0.0%	0
KULIOUOU	-	\$ 1,695,000	-	-	-	1	-	-
MAUNALANI HEIGHTS	\$ 875,000	-	-	-	1	-	-	-
NIU VALLEY	-	\$ 1,470,000	-	-	-	1	-	-
PAIKO LAGOON	\$ 1,010,000	\$ 1,000,000	-1.0%	-\$10,000	1	1	0.0%	0
PALOLO	\$ 785,000	\$ 755,000	-3.8%	-\$30,000	7	4	-42.9%	-3
ST. LOUIS	\$ 900,000	-	-	-	2	-	-	-
WAIALAE IKI	\$ 1,425,000	\$ 1,887,500	32.5%	\$462,500	3	2	-33.3%	-1
WAIALAE NUI RDGE	\$ 870,000	\$ 1,849,000	112.5%	\$979,000	1	1	0.0%	0
WAIALAE NUI BCH	\$ 3,200,000	-	-	-	1	-	-	-
WILHELMINA	\$ 875,000	\$ 1,102,500	26.0%	\$227,500	1	2	100.0%	1
Diamond Hd Region	\$ 986,000	\$ 1,035,000	5.0%	\$49,000	38	34	-10.5%	-4
Hawaii Kai Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
HAHAIONE LOWER	\$ 945,000	\$ 881,000	-6.8%	-\$64,000	2	3	50.0%	1
HAHAIONE UPPER	-	\$ 965,000	-	-	-	2	-	-
KALAMA VALLEY	\$ 823,250	\$ 1,050,000	27.5%	\$226,750	2	3	50.0%	1
KAMILO NUI	\$ 1,381,500	\$ 1,350,000	-2.3%	-\$31,500	2	1	-50.0%	-1
KAMILO IKI	\$ 765,000	-	-	-	1	-	-	-
KOKO HEAD TERRAC	\$ 779,000	\$ 800,800	2.8%	\$21,800	3	1	-66.7%	-2
KOKO KAI	\$ 2,675,000	\$ 1,825,000	-31.8%	-\$850,000	2	2	0.0%	0
KOKO VILLAS	\$ 1,365,000	\$ 1,250,000	-8.4%	-\$115,000	1	1	0.0%	0
LAULIMA	-	\$ 1,178,000	-	-	-	1	-	-
LUNA KAI	-	\$ 950,000	-	-	-	1	-	-
MARINERS VALLEY	\$ 925,000	-	-	-	1	-	-	-
MARINA WEST	-	\$ 1,050,000	-	-	-	1	-	-
NAPALI HAWEO	\$ 1,695,000	-	-	-	2	-	-	-
PORTLOCK	-	\$ 3,500,000	-	-	-	1	-	-
TRIANGLE	-	\$ 1,495,000	-	-	-	2	-	-
WEST MARINA	-	\$ 985,000	-	-	-	1	-	-
Hawaii Kai Region	\$ 945,000	\$ 1,081,000	14.4%	\$136,000	16	20	25.0%	4

Single Family Solds - October 2016 vs 2015 (Based on region and neighborhood groupings as listed in MLS) - Page 2 of 5

Leeward Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
LUALUALEI	-	\$ 185,000	-	-	-	1	-	-
MAILI	\$ 291,000	\$ 400,000	37.5%	\$109,000	7	9	28.6%	2
MALI SEA-KAIMALINO	-	\$ 505,000	-	-	-	1	-	-
MALI SEA-MAKALAE 1	\$ 500,000	\$ 520,000	4.0%	\$20,000	3	1	-66.7%	-2
MALI SEA-NOHOKAI	\$ 526,000	\$ 550,000	4.6%	\$24,000	2	1	-50.0%	-1
MAKAHA	\$ 539,250	\$ 365,000	-32.3%	-\$174,250	4	9	125.0%	5
NANAKULI	-	\$ 199,000	-	-	-	1	-	-
WAIANAE	\$ 279,500	\$ 419,000	49.9%	\$139,500	2	3	50.0%	1
Leeward Region	\$ 452,500	\$ 405,000	-10.5%	-\$47,500	18	26	44.4%	8
Ewa Plain Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
EWA BEACH	\$ 496,500	\$ 388,000	-21.9%	-\$108,500	6	5	-16.7%	-1
EWA GEN ALII COURT	\$ 435,000	\$ 565,000	29.9%	\$130,000	1	1	0.0%	0
EWA GEN KULA LEI	-	\$ 606,000	-	-	-	2	-	-
EWA GEN BREAKERS	\$ 695,000	-	-	-	1	-	-	-
EWA GEN HALEAKEA	\$ 900,000	-	-	-	1	-	-	-
EWA GEN LATITUDES	\$ 658,000	\$ 742,000	12.8%	\$84,000	1	1	0.0%	0
EWA GEN LAULANI-TIDES	\$ 502,500	\$ 580,500	15.5%	\$78,000	2	2	0.0%	0
EWA GEN LAULANI	-	\$ 610,000	-	-	-	1	-	-
EWA GEN LAS BRISAS	\$ 489,500	\$ 533,500	9.0%	\$44,000	1	2	100.0%	1
EWA GEN LAULANI-TRADES	\$ 550,000	-	-	-	1	-	-	-
EWA GEN LOMBARD WAY	-	\$ 485,000	-	-	-	1	-	-
EWA GEN MONTECITO/TUSCANY	\$ 545,000	\$ 550,000	0.9%	\$5,000	1	4	300.0%	3
EWA GEN PRESCOTT	\$ 637,500	\$ 709,500	11.3%	\$72,000	4	2	-50.0%	-2
EWA GEN SANDALWOOD	-	\$ 736,000	-	-	-	1	-	-
EWA GEN SUMMERHILL	\$ 610,000	\$ 635,000	4.1%	\$25,000	1	3	200.0%	2
EWA GEN SODA CREEK	\$ 530,000	\$ 507,500	-4.2%	-\$22,500	1	3	200.0%	2
EWA GEN SONOMA	-	\$ 713,500	-	-	-	2	-	-
EWA GEN SUN TERRA	\$ 520,000	\$ 585,000	12.5%	\$65,000	2	3	50.0%	1
EWA GEN SUN TERRA ON THE PARK	\$ 535,000	\$ 535,000	0.0%	\$0	1	1	0.0%	0
EWA GEN TERRAZZA	-	\$ 553,000	-	-	-	1	-	-
EWA GEN TIBURON	\$ 540,000	\$ 575,000	6.5%	\$35,000	1	1	0.0%	0
EWA GEN TROVARE	\$ 570,000	-	-	-	1	-	-	-
EWA GEN WOODBRIDGE	\$ 775,000	-	-	-	3	-	-	-
EWA VILLAGES	\$ 548,000	\$ 526,000	-4.0%	-\$22,000	3	3	0.0%	0
HAWAIIAN HOMES LAND	-	\$ 420,000	-	\$420,000	-	1	-	-
HOAKALEI-KA MAKANA	\$ 730,500	\$ 780,000	6.8%	\$49,500	6	4	-33.3%	-2
HOAKALEI-KIPUKA	\$ 785,000	-	-	-	2	-	-	-
HOAKALEI-KUAPAPA	\$ 675,000	-	-	-	1	-	-	-
HUELANI	-	\$ 640,050	-	-	-	2	-	-
KAPOLEI KAI	\$ 570,000	-	-	-	1	-	-	-
KAPOLEI	\$ 551,000	\$ 593,000	7.6%	\$42,000	2	3	50.0%	1
KAPOLEI-AELOA	-	\$ 745,000	-	-	-	1	-	-
KAPOLEI-IWALANI	-	\$ 635,000	-	-	-	1	-	-
KAPOLEI-KEKUILANI	\$ 600,000	\$ 616,250	2.7%	\$16,250	2	2	0.0%	0
KAPOLEI-MALANAI	-	\$ 740,500	-	-	-	2	-	-
KAPOLEI-MEHANA-LA HIKI	\$ 628,000	\$ 685,000	9.1%	\$57,000	1	1	0.0%	0
KO OLINA	\$ 1,155,000	-	-	-	1	-	-	-
LEEWARD ESTATES	\$ 499,000	-	-	-	1	-	-	-
NANAKAI GARDENS	\$ 388,500	\$ 640,000	64.7%	\$251,500	2	1	-50.0%	-1
OCEAN POINTE	\$ 656,000	\$ 682,000	4.0%	\$26,000	10	12	20.0%	2
WESTLOCH ESTATES	\$ 596,000	\$ 611,750	2.6%	\$15,750	3	2	-33.3%	-1
WESTLOCH FAIRWAY	\$ 621,000	-	-	-	3	-	-	-
Ewa Plain Region	\$ 605,000	\$ 620,000	2.5%	\$15,000	67	71	6.0%	4
Makakilo Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
MAKAKILO-ANUHEA	\$ 683,000	-	-	-	2	-	-	-
MAKAKILO-HIGHLANDS	\$ 550,000	-	-	-	1	-	-	-
MAKAKILO-KAHIWELO	-	\$ 822,450	-	-	-	2	-	-
MAKAKILO-ROYAL RIDGE	-	\$ 625,000	-	-	-	1	-	-
MAKAKILO-UPPER	\$ 555,000	\$ 585,000	5.4%	\$30,000	3	7	133.3%	4
MAKAKILO-LOWER	\$ 472,500	\$ 615,000	30.2%	\$142,500	3	3	0.0%	0
MAKAKILO-PALEHUA HGTS	\$ 843,000	\$ 1,125,000	33.5%	\$282,000	1	2	100.0%	1
MAKAKILO-STARSEDGE	\$ 810,000	-	-	-	1	-	-	-
MAKAKILO-WAI KALOI	-	\$ 789,500	-	-	-	2	-	-
MAKAKILO-WEST HILLS	\$ 690,000	-	-	-	1	-	-	-
Makakilo Region	\$ 618,000	\$ 650,000	5.2%	\$32,000	12	17	41.7%	5

Single Family Solds - October 2016 vs 2015 (Based on region and neighborhood groupings as listed in MLS) - Page 3 of 5

Kailua Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
AIKAHI PARK	\$ 1,250,000	\$ 1,105,000	-11.6%	-\$145,000	1	2	100.0%	1
BEACHSIDE	\$ 2,250,000	-	-	-	2	-	-	-
COCONUT GROVE	\$ 600,000	\$ 764,500	27.4%	\$164,500	1	4	300.0%	3
ENCHANTED LAKE	\$ 1,050,000	\$ 990,000	-5.7%	-\$60,000	1	3	200.0%	2
HILLCREST	\$ 1,061,000	-	-	-	1	-	-	-
KAILUA BLUFFS	-	\$ 1,200,000	-	-	-	1	-	-
KAIMALINO	\$ 2,370,000	\$ 1,500,000	-36.7%	-\$870,000	2	1	-50.0%	-1
KALAHEO HILLSIDE	\$ 830,000	-	-	-	1	-	-	-
KALAMA TRACT	\$ 1,563,938	\$ 1,900,000	21.5%	\$336,062	2	1	-50.0%	-1
KALAMA/CNUT GROV	-	\$ 1,100,000	-	-	-	1	-	-
KEOLU HILLS	\$ 784,000	\$ 820,000	4.6%	\$36,000	4	3	-25.0%	-1
KUKANONO	\$ 825,000	-	-	-	1	-	-	-
LANIKAI	\$ 1,300,000	\$ 1,560,000	20.0%	\$260,000	1	1	0.0%	0
MAUNAWILI	\$ 977,500	-	-	-	2	-	-	-
OLOMANA	\$ 965,500	\$ 925,000	-4.2%	-\$40,500	1	1	0.0%	0
WAIMANALO	\$ 575,000	-	-	-	3	-	-	-
POHAKUPU	\$ 849,000	\$ 860,000	1.3%	\$11,000	1	2	100.0%	1
Kailua Region	\$ 985,250	\$ 990,000	0.5%	\$4,750	24	20	-16.7%	-4
Kaneohe Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
AHUIMANU AREA	\$ 775,000	-	-	-	3	-	-	-
AHUIMANU HILLS	-	\$ 885,000	-	-	-	1	-	-
ALII BLUFFS	\$ 785,000	-	-	-	1	-	-	-
ALII SHORES	\$ 1,367,500	\$ 978,000	-28.5%	-\$389,500	2	1	-50.0%	-1
BAYVIEW GARDEN	\$ 845,000	-	-	-	2	-	-	-
BAYVIEW ESTATES	-	\$ 810,000	-	-	-	1	-	-
CLUB VIEW ESTATE	\$ 790,000	-	-	-	2	-	-	-
HAIKU PARK	-	\$ 1,000,000	-	-	-	1	-	-
HAIKU PLANTATION	-	\$ 1,810,000	-	-	-	1	-	-
HAIKU VILLAGE	-	\$ 888,888	-	-	-	1	-	-
HALE KOU	\$ 835,000	\$ 785,000	-6.0%	-\$50,000	2	3	50.0%	1
HALEKAUWILA	\$ 500,000	\$ 799,000	59.8%	\$299,000	2	1	-50.0%	-1
HAUULA	\$ 724,750	\$ 385,000	-46.9%	-\$339,750	2	5	150.0%	3
KAAAWA	-	\$ 724,000	-	-	-	4	-	-
KAALAEA	\$ 655,000	-	-	-	2	-	-	-
HEEIA VIEW	\$ 725,000	\$ 1,750,000	141.4%	\$1,025,000	1	1	0.0%	0
KANEOHE TOWN	\$ 675,000	-	-	-	1	-	-	-
KANEOHE WOODS	\$ 808,500	-	-	-	2	-	-	-
KEAAHALA	\$ 692,500	-	-	-	2	-	-	-
KOKOKAHI	\$ 475,000	-	-	-	1	-	-	-
LILIPUNA	\$ 1,150,000	\$ 1,105,000	-3.9%	-\$45,000	1	2	100.0%	1
LULANI OCEAN	\$ 900,250	\$ 759,000	-15.7%	-\$141,250	2	1	-50.0%	-1
MAHINUI	\$ 1,100,000	\$ 920,000	-16.4%	-\$180,000	1	3	200.0%	2
MIKIOLA	\$ 876,000	\$ 810,250	-7.5%	-\$65,750	1	2	100.0%	1
TEMPLE VALLEY	-	\$ 660,000	-	-	-	1	-	-
WAIKALUA	-	\$ 640,000	-	-	-	1	-	-
PUNALUU	\$ 735,000	\$ 930,000	26.5%	\$195,000	1	1	0.0%	0
PUOHALA VILLAGE	\$ 650,000	\$ 660,000	1.5%	\$10,000	1	2	100.0%	1
WAIHOLE	\$ 610,000	-	-	-	1	-	-	-
WOODRIDGE	-	\$ 647,500	-	-	-	2	-	-
Kaneohe Region	\$ 775,000	\$ 795,000	2.6%	\$20,000	33	35	6.1%	2

Single Family Solds - October 2016 vs 2015 (Based on region and neighborhood groupings as listed in MLS) - Page 4 of 5

Pearl City Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
AIEA AREA	\$ 600,000	\$ 850,000	41.7%	\$250,000	1	1	0.0%	0
AIEA HEIGHTS	\$ 707,500	\$ 760,000	7.4%	\$52,500	2	11	450.0%	9
FOSTER VILLAGE	\$ 725,000	-	-	-	1	-	-	-
HALAWA	\$ 749,000	\$ 870,000	16.2%	\$121,000	2	3	50.0%	1
MOMILANI	-	\$ 713,000	-	-	-	1	-	-
NEWTOWN	\$ 849,900	\$ 665,000	-21.8%	-\$184,900	1	3	200.0%	2
PACIFIC PALISADES	\$ 606,000	\$ 680,000	12.2%	\$74,000	2	5	150.0%	3
PEARL CITY-UPPER	\$ 645,000	\$ 712,000	10.4%	\$67,000	1	7	600.0%	6
PEARLRIDGE	\$ 1,245,000	-	-	-	1	-	-	-
ROYAL SUMMIT	\$ 1,225,000	-	-	-	2	-	-	-
Pearl City Region	\$ 725,000	\$ 730,000	0.7%	\$5,000	13	31	138.5%	18
Metro Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
ALA MOANA	-	\$ 780,000	-	-	-	1	-	-
ALEWA HEIGHTS	\$ 800,000	\$ 781,000	-2.4%	-\$19,000	3	2	-33.3%	-1
ALIAMANU	\$ 795,000	\$ 613,750	-22.8%	-\$181,250	1	2	100.0%	1
DOWSETT	\$ 4,225,000	\$ 1,266,500	-70.0%	-\$2,958,500	2	2	0.0%	0
KAMEHAMEHA HEIGHTS	\$ 733,200	\$ 775,000	5.7%	\$41,800	2	1	-50.0%	-1
KALIHI-LOWER	-	\$ 987,500	-	-	-	2	-	-
KALIHI-UKA	\$ 635,000	-	-	-	2	-	-	-
KALIHI-UPPER	\$ 775,000	\$ 720,000	-7.1%	-\$55,000	3	1	-66.7%	-2
KALIHI VALLEY	\$ 654,500	\$ 678,000	3.6%	\$23,500	2	2	0.0%	0
KAPIOLANI	\$ 650,000	\$ 845,000	30.0%	\$195,000	1	1	0.0%	0
KAPALAMA	\$ 701,500	\$ 920,000	31.1%	\$218,500	2	1	-50.0%	-1
MAKIKI HEIGHTS	-	\$ 1,589,000	-	-	-	2	-	-
MAKIKI AREA	\$ 1,039,400	-	-	-	2	-	-	-
MANOA LOWER	\$ 1,380,000	\$ 1,101,000	-20.2%	-\$279,000	1	1	0.0%	0
MANOA AREA	\$ 1,517,500	\$ 1,000,000	-34.1%	-\$517,500	4	1	-75.0%	-3
MCCULLY	-	\$ 1,180,000	-	-	-	1	-	-
MANOA-WOODLAWN	\$ 1,600,000	\$ 1,287,500	-19.5%	-\$312,500	1	2	100.0%	1
MOANALUA GARDENS	-	\$ 970,000	-	-	-	1	-	-
MOILIILI	\$ 773,000	-	-	-	4	-	-	-
NUUANU AREA	-	\$ 1,212,500	-	-	-	2	-	-
NUUANU-LOWER	\$ 1,161,000	\$ 1,300,000	12.0%	\$139,000	2	1	-50.0%	-1
PACIFIC HEIGHTS	\$ 880,000	\$ 2,300,000	161.4%	\$1,420,000	1	1	0.0%	0
OLD PALI	\$ 2,150,000	\$ 3,910,000	81.9%	\$1,760,000	1	1	0.0%	0
PAUOA VALLEY	-	\$ 630,000	-	-	-	1	-	-
PUNCHBOWL-AREA	\$ 549,000	\$ 790,000	43.9%	\$241,000	1	2	100.0%	1
TANTALUS	-	\$ 1,175,000	-	-	-	1	-	-
SALT LAKE	\$ 962,500	\$ 960,000	-0.3%	-\$2,500	2	1	-50.0%	-1
Metro Region	\$ 855,000	\$ 960,000	12.3%	\$105,000	37	33	-10.8%	-4
North Shore Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
MOKULEIA	-	\$ 2,140,000	-	-	-	1	-	-
HALEIWA	\$ 647,500	-	-	-	1	-	-	-
LAIE	\$ 955,000	-	-	-	1	-	-	-
PUPUKEA	-	\$ 1,500,000	-	-	-	1	-	-
SUNSET AREA	\$ 1,506,250	-	-	-	2	-	-	-
WAIALUA	\$ 550,000	\$ 695,000	26.4%	\$145,000	2	4	100.0%	2
North Shore Region	\$ 801,250	\$ 753,500	-6.0%	-\$47,750	6	6	0.0%	0

Single Family Solds - October 2016 vs 2015 (Based on region and neighborhood groupings as listed in MLS) - Page 5 of 5

Waipahu Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
ROBINSON HEIGHTS	\$ 510,000	-	-	-	1	-	-	-
HARBOR VIEW	-	\$ 782,000	-	-	-	1	-	-
ROYAL KUNIA	\$ 645,000	\$ 652,000	1.1%	\$7,000	4	5	25.0%	1
VILLAGE PARK	\$ 500,000	\$ 620,000	24.0%	\$120,000	1	2	100.0%	1
WAIKELE	\$ 750,000	-	-	-	2	-	-	-
WAIPAHU-ESTATES	\$ 595,000	-	-	-	1	-	-	-
WAIPAHU-TRIANGLE	-	\$ 650,000	-	-	-	1	-	-
WAIPAHU-LOWER	\$ 625,000	\$ 510,000	-18.4%	-\$115,000	3	2	-33.3%	-1
WAIPIO GENTRY	\$ 675,000	\$ 760,000	12.6%	\$85,000	4	1	-75.0%	-3
Waipahu Region	\$ 647,500	\$ 637,500	-1.5%	-\$10,000	16	12	-25.0%	-4

Condo Solds - October 2016 vs 2015 (Based on region and neighborhood groupings as listed in MLS) - Page 1 of 3

Central Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
LAUNANI VALLEY	\$ 303,500	\$ 430,000	41.7%	\$126,500	4	3	-25.0%	-1
MILILANI AREA	\$ 367,500	\$ 400,500	9.0%	\$33,000	19	14	-26.3%	-5
MILILANI MAUKA	\$ 342,000	\$ 441,000	28.9%	\$99,000	8	9	12.5%	1
WAHIAWA AREA	\$ 95,000	-	-	-	2	-	-	-
WHITMORE VILLAGE	\$ 155,000	\$ 200,000	29.0%	\$45,000	1	1	0.0%	0
WILIKINA	\$ 147,500	\$ 172,000	16.6%	\$24,500	2	1	-50.0%	-1
WAIPIO ACRES/WAIKALANI WOOD	\$ 351,000	\$ 231,500	-34.0%	-\$119,500	6	10	66.7%	4
Central Region	\$ 336,500	\$ 368,000	9.4%	\$31,500	42	38	-9.5%	-4

Diamond Hd Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
DIAMOND HEAD	\$ 550,000	\$ 725,000	31.8%	\$175,000	7	1	-85.7%	-6
KAHALA AREA	\$ 1,225,000	-	-	-	1	-	-	-
PAIKO LAGOON	\$ 670,000	-	-	-	1	-	-	-
PALOLO	\$ 135,000	-	-	-	1	-	-	-
WAIALAE G/C	\$ 160,000	\$ 240,000	50.0%	\$80,000	2	1	-50.0%	-1
WAIALAE NUI VLY	\$ 569,000	\$ 550,000	-3.3%	-\$19,000	1	2	100.0%	1
Diamond Hd Region	\$ 550,000	\$ 550,000	0.0%	\$0	13	4	-69.2%	-9

Ewa Plain Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
AG/INDL/NAVY	\$ 275,000	-	-	-	1	-	-	-
EWA	\$ 295,900	\$ 328,000	10.8%	\$32,100	5	7	40.0%	2
EWA GEN	-	\$ 295,000	-	-	-	1	-	-
EWA GEN MONTECITO/TUSCANY	\$ 414,119	-	-	-	1	-	-	-
EWA GEN SODA CREEK	\$ 220,000	\$ 301,000	36.8%	\$81,000	1	4	300.0%	3
EWA GEN SUN TERRA ON THE PARK	\$ 275,000	\$ 295,000	7.3%	\$20,000	1	5	400.0%	4
HOAKALEI-KA MAKANA	\$ 532,500	\$ 555,000	4.2%	\$22,500	2	1	-50.0%	-1
KAPOLEI	\$ 336,500	\$ 415,500	23.5%	\$79,000	5	8	60.0%	3
KAPOLEI-MEHANA-AWAKEA	-	\$ 484,950	-	-	-	4	-	-
KO OLINA	\$ 570,000	\$ 640,000	12.3%	\$70,000	5	9	80.0%	4
WESTLOCK FAIRWAY	\$ 335,000	\$ 265,000	-20.9%	-\$70,000	1	1	0.0%	0
OCEAN POINTE	\$ 428,000	\$ 477,500	11.6%	\$49,500	10	8	-20.0%	-2
Ewa Plain Region	\$ 422,450	\$ 453,000	7.2%	\$30,550	32	48	50.0%	16

Hawaii Kai Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
HAAHIONE-LOWER	\$ 536,750	\$ 506,000	-5.7%	-\$30,750	6	4	-33.3%	-2
KALAMA VALLEY	\$ 680,000	-	-	-	1	-	-	-
MARINERS VALLEY	\$ 465,000	\$ 600,000	29.0%	\$135,000	1	1	0.0%	0
WEST MARINA	\$ 630,000	\$ 629,900	0.0%	-\$100	11	10	-9.1%	-1
Hawaii Kai Region	\$ 630,000	\$ 600,000	-4.8%	-\$30,000	19	15	-21.1%	-4

Kailua Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
AIKAHI PARK	\$ 545,000	-	-	-	1	-	-	-
BLUESTONE	-	\$ 1,149,000	-	-	-	1	-	-
COCONUT GROVE	-	\$ 349,000	-	-	-	1	-	-
ENCHANTED LAKES	-	\$ 575,280	-	-	-	1	-	-
KOOLAUPOKO	-	\$ 685,000	-	-	-	1	-	-
KAILUA TOWN	\$ 416,000	\$ 532,500	28.0%	\$116,500	1	6	500.0%	5
Kailua Region	\$ 480,500	\$ 542,500	12.9%	\$62,000	2	10	400.0%	8

Kaneohe Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
COUNTRY CLUB	\$ 419,475	\$ 662,950	58.0%	\$243,475	1	4	300.0%	3
GOVERNMENT	-	\$ 538,000	-	-	-	1	-	-
HAIKU VILLAGE	\$ 610,000	-	-	-	1	-	-	-
HALE KOU	\$ 350,000	-	-	-	1	-	-	-
KAAAWA	-	\$ 425,000	-	-	-	1	-	-
MAHINUI	\$ 456,500	\$ 470,000	3.0%	\$13,500	4	1	-75.0%	-3
LILIPUNA	\$ 560,000	\$ 600,000	7.1%	\$40,000	1	1	0.0%	0
PUUALII	\$ 740,000	\$ 568,000	-23.2%	-\$172,000	3	3	0.0%	0
TEMPLE VALLEY	\$ 365,000	\$ 618,000	69.3%	\$253,000	1	4	300.0%	3
WINDWARD ESTATES	\$ 345,000	\$ 375,000	8.7%	\$30,000	6	5	-16.7%	-1
Kaneohe Region	\$ 434,638	\$ 579,000	33.2%	\$144,362	18	20	11.1%	2

Condo Solds - October 2016 vs 2015 (Based on region and neighborhood groupings as listed in MLS) - Page 2 of 3

Leeward Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
MAILI	\$ 248,000	\$ 85,000	-65.7%	-\$163,000	3	1	-66.7%	-2
MAKAHA	\$ 150,000	\$ 166,378	10.9%	\$16,378	11	4	-63.6%	-7
WAIANAE	\$ 82,663	\$ 82,500	-0.2%	-\$163	2	1	-50.0%	-1
Leeward Region	\$ 145,750	\$ 147,500	1.2%	\$1,750	16	6	-62.5%	-10

Makakilo Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
MAKAKILO-UPPER	\$ 358,000	\$ 335,500	-6.3%	-\$22,500	9	12	33.3%	3
Makakilo Region	\$ 358,000	\$ 335,500	-6.3%	-\$22,500	9	12	33.3%	3

Metro Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
ALA MOANA	\$ 177,000	\$ 359,000	102.8%	\$182,000	9	8	-11.1%	-1
CHINATOWN	\$ 592,500	\$ 557,000	-6.0%	-\$35,500	2	4	100.0%	2
DILLINGHAM	\$ 450,000	\$ 415,000	-7.8%	-\$35,000	1	1	0.0%	0
DOWNTOWN	\$ 430,000	\$ 318,000	-26.0%	-\$112,000	11	9	-18.2%	-2
HOLIDAY MART	\$ 312,000	\$ 450,000	44.2%	\$138,000	5	3	-40.0%	-2
KAKAAKO	\$ 700,000	\$ 689,000	-1.6%	-\$11,000	35	25	-28.6%	-10
KALIHI AREA	\$ 245,000	-	-	-	3	-	-	-
KAPAHULU	-	\$ 367,500	-	-	-	2	-	-
KAPALAMA	\$ 318,775	\$ 330,000	3.5%	\$11,225	1	1	0.0%	0
KALIHI LOWER	\$ 229,000	\$ 265,000	15.7%	\$36,000	1	1	0.0%	0
KAPIOLANI	\$ 395,000	\$ 419,000	6.1%	\$24,000	9	6	-33.3%	-3
KAPIO/KINAU/WARD	-	\$ 385,000	-	-	-	2	-	-
MAKIKI	\$ 375,000	\$ 284,000	-24.3%	-\$91,000	3	1	-66.7%	-2
MAKIKI AREA	\$ 351,001	\$ 325,000	-7.4%	-\$26,001	21	25	19.0%	4
MANOA LOWER	\$ 320,000	-	-	-	1	-	-	-
MCCULLY	-	\$ 220,000	-	-	-	3	-	-
MOANALUA VALLEY	\$ 746,250	-	-	-	2	-	-	-
MOILIILI	\$ 345,000	\$ 365,250	5.9%	\$20,250	9	6	-33.3%	-3
NUUANU-LOWER	\$ 382,000	\$ 460,000	20.4%	\$78,000	9	5	-44.4%	-4
PAWAA	\$ 307,500	\$ 260,000	-15.4%	-\$47,500	6	3	-50.0%	-3
PUNAHOU	\$ 376,500	\$ 511,250	35.8%	\$134,750	6	6	0.0%	0
PUNCHBOWL AREA	\$ 361,000	\$ 382,500	6.0%	\$21,500	10	6	-40.0%	-4
PUNCHBOWL-LOWER	\$ 408,000	\$ 316,000	-22.5%	-\$92,000	2	3	50.0%	1
SALT LAKE	\$ 315,000	\$ 378,000	20.0%	\$63,000	29	12	-58.6%	-17
WAIKIKI	\$ 370,000	\$ 371,250	0.3%	\$1,250	69	92	33.3%	23
Metro Region	\$ 381,500	\$ 378,000	-0.9%	-\$3,500	244	224	-8.2%	-20

North Shore Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
KUILIMA	\$ 662,500	\$ 487,500	-26.4%	-\$175,000	2	2	0.0%	0
WAIALUA	\$ 302,000	\$ 770,000	155.0%	\$468,000	3	3	0.0%	0
North Shore Region	\$ 375,000	\$ 650,000	73.3%	\$275,000	5	5	0.0%	0

Pearl City Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
HALAWA	\$ 360,000	-	-	-	3	-	-	-
MANANA	\$ 255,000	\$ 310,000	21.6%	\$55,000	3	3	0.0%	0
NEWTOWN	\$ 395,000	\$ 400,000	1.3%	\$5,000	1	1	0.0%	0
NAVY/FEDERAL	\$ 212,000	\$ 305,000	43.9%	\$93,000	2	2	0.0%	0
PEARL CITY LOWER	-	\$ 330,000	-	-	-	1	-	-
PEARLRIDGE	\$ 350,000	\$ 323,000	-7.7%	-\$27,000	21	14	-33.3%	-7
WAI'AU	\$ 326,000	\$ 425,000	30.4%	\$99,000	3	5	66.7%	2
WAIMALU	\$ 203,000	\$ 260,000	28.1%	\$57,000	1	2	100.0%	1
Pearl City Region	\$ 335,500	\$ 326,500	-2.7%	-\$9,000	34	28	-17.6%	-6

Condo Solds - October 2016 vs 2015 (Based on region and neighborhood groupings as listed in MLS) - Page 3 of 3

Waipahu Region	2015 Median	2016 Median	+/-	+/-	2015 Sold	2016 Sold	+/-	+/-
WAIKELE	\$ 351,500	\$ 400,000	13.8%	\$48,500	7	7	0.0%	0
ROYAL KUNIA	-	\$ 351,750	-	-	-	2	-	-
VILLAGE PARK	\$ 297,000	\$ 320,000	7.7%	\$23,000	1	1	0.0%	0
WAIPAHU-LOWER	\$ 181,000	\$ 285,000	57.5%	\$104,000	6	1	-83.3%	-5
WAIPIO GENTRY	\$ 307,500	\$ 320,000	4.1%	\$12,500	6	7	16.7%	1
Waipahu Region	\$ 307,500	\$ 354,000	15.1%	\$46,500	20	18	-10.0%	-2