Interior/Exterior Pre-Marketing Checklist



Homes that have been prepared for the market often achieve premium sale prices as well as faster sales. Listed below are items we have found will help your home present its best, limit objections from prospective buyers, and better enable it to compete for a buyer with other homes currently on the market.

Interior Action List

Any rooms need painting or paint touch-up?	□Yes	🗆 No
Carpets and floors clean and in good repair?	□Yes	🗆 No
Touch-up/stain woodwork & trim as necessary	?□Yes	🗆 No
Stage rooms as necessary (rearrange/remove furniture, photos, decorative items)?	□Yes	🗆 No
Remove unnecessary items from appliances and countertops ?	□Yes	🗆 No
Windows and doors working smoothly?	□Yes	🗆 No
Windows clean? Any Broken Seals?	□Yes	🗆 No
Light fixtures clean, working properly and bright bulbs in place?	□Yes	🗆 No
Faucets working properly, free of deposits?	□Yes	🗆 No
Toilets working properly, secured tightly?	□Yes	🗆 No
Fireplace clean with freshly laid logs?	□Yes	🗆 No
Closets organized?	□Yes	🗆 No
Cabinets and drawers organized?	□Yes	🗆 No
Garage neat and organized?	□Yes	🗆 No
Basement/crawlspace neat and organized?	□Yes	🗆 No
Any odors (pet/cooking/moisture)?	□Yes	🗆 No
Appliances clean?	□Yes	🗆 No
Furnace, water softener, humidifier, water heater, pipes, ductwork clean?	□Yes	🗆 No
Any signs of moisture/mold/mildew?	□Yes	🗆 No

Exterior Action List

Lawn mowed, free of weeds and bare spots?	□Yes □ No
Planting areas well maintained?	□Yes □ No
Flowers planted (seasonal)?	□Yes □ No
Appropriate seasonal décor in place?	□Yes □ No
Yard free of clutter?	□Yes □ No
Driveway in good condition (if appropriate blacktop recently sealed)?	□Yes □ No
Exterior entryway in good repair, free of clutter, clean?	□Yes □ No
Front door (and storm door if applicable) in good repair, clean?	□Yes □ No
Exterior lights working? Fixtures clean?	□Yes □ No
Screens & windows in good repair?	□Yes □ No
Exterior trim in good repair?	□Yes □ No
Gutters and roof free of debris?	□Yes □ No
Siding clean/paint in good condition?	□Yes □ No
Deck/patio in good condition, sealed?	□Yes □ No
Other:	