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Top Producer
Resident of Lake Murray
Central Carolina
REALTORS' Association
Circle of Excellence

803-707-8595



www.SallieChester.com

LAKE MURRAY & SURROUNDING AREA REAL ESTATE ADVISOR



145 Murray Point
Lake Murray Estates
Batesburg

4 BR/ 3.5 BA
4550 SQ FT
\$689,000

ON LAKE MURRAY
1.46 Acres ~ NO HOA



761 Harbor View Dr
Harbor View Estates
Prosperity

4 BR/ 4.5 BA
3529 SQ FT
\$675,000

ON LAKE MURRAY
1 Acre



116 Greenside Dr

Greenside
Lexington, SC

4 BR/ 3.5 BA
3049 SQ FT
\$450,000

SWIMMING POOL
.5 Acre

~ LOTS FOR SALE ~
HARBOUR WATCH on LAKE MURRAY
Includes Deeded Boat Slip - \$48,000

120 Stargazer Ct
104, 110, 114, 115, & 118 Buccaneer Pl
107 & 111 Flying Bridge Ct
125 Summer Breeze
122 Admirals Row
102, 114, 118, 122 & 126 Southpark Pl
101 Windjammer Dr (cleared)

LAKE MURRAY ESTATES - NO HOA

Tortoise Trail #124 - \$17,500

AND THE WORLD CAME
TOGETHER
AS THE PEOPLE STAYED
APART

REAL ESTATE ADVISOR LAKE MURRAY & SURROUNDING AREAS

NEWS
YOU
CAN
USE

COVID-19 & The Real Estate Market in SC

I hope this newsletter finds you and your family well.

You may be asking yourself, "Why is real estate an essential service?" The answer is simple ; people will always need a place to call home. The real estate industry is one of the major contributors to the economy, and we're doing everything we can to keep it healthy. As of now, the COVID-19 situation is very fluid and effects to the South Carolina market have been minimal, but I do think the market will be affected in the weeks ahead. My personal policy during this time is to continue to list unoccupied homes and lots for sale. Many sellers are waiting to list their homes until things are more certain, and unless you have to make a move within the next 90 days, that's what I would encourage. Of course, if you are in a position that requires you to sell and/or buy now, I would be happy to assist you.

In this uncertain time and for the protection of my clients, my family, and me, I am implementing practices recommended by the National Association of REALTORS®, who crafted these guidelines under advisement from the CDC and WHO.

- I will ask clients health questions and inquire about buyers' travels. I will not expose myself or my sellers to anyone

who may be sick or has traveled to a high-risk area.

- I will meet buyer clients at listings instead of riding in the same car, and I will maintain social distancing.
- I will not currently hold open houses. I have online virtual tours of all the homes I have listed.
- If a home is occupied, I will ask the seller to turn on lights for a showing. My clients and I will apply hand sanitizer upon entering and leaving. If a home is not occupied, I will wear gloves and open all doors for buyers and turn the lights on and off. Buyers will not touch anything in the homes. We shall look and leave.

On a positive note for sellers, the buyers in the current market are serious ones.

Please know that I am here for you, whether it's to talk through real estate issues or make a run to the grocery store. During this unpredictable time, I am devoted to continue providing excellent service to each of you. As time goes on, we will be adapting our ways of life and business to whatever comes our way. Do not fear what we are going through, because this, too, shall pass.

~ Sallie Chester

RECENT CLOSINGS:

359 Night Harbor Dr, Chapin, SC
301 Harbor Heights Dr #24A, Lexington, SC
114 Admirals Row, Leesville, SC
512 N Lakeshore Dr, Gilbert, SC
125 Anchorage Ln, Leesville, SC

What's Your Home Worth?

Call for a Free Market Analysis TODAY!

[www.lexingtonandlakemurrayrealestate.com/
free-market-analysis](http://www.lexingtonandlakemurrayrealestate.com/free-market-analysis)



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With an emphasis on Lake Murray property sales, Sallie Chester specializes in residential real estate in Lexington, SC and the surrounding areas. Sallie is a native of South Carolina, and she lives on Lake Murray. Her clients value her knowledge, professionalism and business experience. Utilizing Exit's cutting edge technology along with old-fashioned customer care, Sallie takes pride in providing each client with superior real estate service in the Lake Murray area of South Carolina.