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LOCAL POSTAL CUSTOMER

Resident of Lake Murray

Seniors Real Estate
Specialist (SRES)

Pricing Strategies
Advisor (PSA)

Life Member of CCRA
Circle of Excellence

803-707-8595



www.SallieChester.com

LAKE MURRAY & SURROUNDING AREA REAL ESTATE ADVISOR



UNDER CONTRACT

LAKE MURRAY Community
308 Night Harbor
Chapin, SC 29036
Beach Area & Boat Slip



UNDER CONTRACT

ALL-BRICK BEAUTY!
200 Farmington Ct
Lexington, SC 29072
1.06 Acres & a Pool



FOR SALE IN LEESVILLE

1 ACRE CUL-DE-SAC LOT!
234 McKade Ln.
\$34,000
Gilbert Schools

**With Love &
Honor on
Memorial Day**

On a day where we
come together to
show pride for our
country and to thank
those who have
served, let's all
remember how
fortunate we are
for our family,
friends and freedom.

HAPPY
MEMORIAL DAY!

SPRING REAL ESTATE

are you ready to enter the market?



CALL FOR A FREE MARKET ANALYSIS TODAY!
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WHY HOME BUYING IS HARDER IN 2021

The spring buying season is here & the competition is fierce. With low interest rates, low inventory, and everyone eager to move since the pandemic, home sales are set to break records. According to many industry experts, the real estate market is expected to continue growing in 2021. Top reasons why people are buying this year? Record-low mortgage rates, more people working from home, and the need for more outdoor space. Homeowners' needs are changing, and as a result, home buyers are expected in record numbers this year. If you're trying to decide if right now is the right time for you, get in touch.

REAL ESTATE ADVISOR - LAKE MURRAY & SURROUNDING AREAS

Listing A Home? 3 Great Reasons to Hire Sallie Chester

Sallie is a National Association of REALTORS' certified Pricing Strategies Advisor (PSA). She can help you to price your home by reviewing selling prices of comparable homes nearby. She can also help you to "size up" the competition. Without an agent, you'd need to research and find these "comps" on your own. Setting the right price is crucial when selling your home.

For maximum exposure, it is imperative that your home is listed in the Multiple Listing Service where buyers and other agents can see all of the details about your home. The MLS is a database that 4000+ agents in the area use to find homes for their buyer clients and it is an invaluable tool when listing your home. Further, once listed in the MLS, your home is syndicated to 100's of websites for the world to see.

Sallie has 15+ years of experience as a REALTOR. She can help you to negotiate with potential buyers and to respond to multiple offers. She coordinates with appraisers, inspectors, attorneys, contractors and others from start to finish. Sallie Chester makes sure that everything stays on track so that you close your home on time and get the maximum selling price with minimum hassles.

NEW CLIENT TESTIMONIALS -

See what my clients say about me ★★★★★

"Using her experience and extensive knowledge of the area, Sallie helped my husband and me find just what we were looking for! She navigated the details seamlessly and provided exceptional service and communication throughout the process." Ron & Sarah M ~ April 2021

"Sallie is by far the best REALTOR I have ever worked with. She is excellent with her response time. She works very hard to do what's best for her client and is honest and upfront. Sallie helped me purchase my first home and was there for me again when I had to sell. I am so grateful to have had her on my side. I would recommend Sallie to anyone looking to purchase or sell their home." Heather M ~ April 2021

"When we were looking for a REALTOR to sell our lake lot in Chapin, our pastor suggested Sallie Chester. She is an expert of the Lake Murray area. Sallie was very knowledgeable and graciously led us through the process. She met our every need and answered all of our questions. Sallie is truly an asset to her profession." Charles & Libby G ~ March 2021

"By far the best in the business. We were so blessed to have Sallie on our side when looking for our home. From beginning to end, Sallie exceeded all our expectations. We would strongly recommend her and her team for any real estate needs. Thanks Sallie!" Court V ~ Feb 2021



803-707-8595

SallieChester@EXITRec.com



With an emphasis on Lake Murray property sales, Sallie Chester specializes in residential real estate in Lexington, SC and the surrounding areas. Sallie is a native of South Carolina, and she lives on Lake Murray. Her clients value her knowledge, professionalism and business experience. Utilizing Exit's cutting edge technology along with old-fashioned customer care, Sallie takes pride in providing each client with superior real estate service in the Lake Murray area of South Carolina.

If your property is currently listed with a real estate professional, please disregard this notice. It is not our intention to solicit the offerings of other brokers.