I'D LIKE TO HEAR FROM YOU..... Gretchen Mitchell

On behalf of everyone at Coldwell Banker, Encinitas, thank you for trusting us to represent you in your transaction. As Branch Manager of the office, I welcome any comments that you may have. Please take a few moments to give me your feedback on the services that you received from us.

Buying a California home, while living in Washington, in itself is a daunting task. Having Gretchen as our agent alleviated all of our anxiety, because we felt like she was right next door. She exuded confidence and had the experience to match us with a neighborhood, price and home that met our needs. Beneath her calm demeanor lies "a bulldog" who we were fortunate to have in our Corner. From beginning to end, Gretchen managed out expectations and as a result we were reassured that Northmore Place would be our home. She went above and beyond, making several trips to check on our home, be available for witity activation and to monitor lawn maintance. In addition, she had the carpets cleaned (at her expense) and paid for our home warranty. She also surprised us with a refrigerator stocked with water soda and champagne! We were so fortunate and blessed to have Gretchen as our agent, as I am certain you are to have her at Coldwell

Jeff Hayes Branch Manager

Jeffa Tracy Lavelle 4764 North more 91. Oceanside ~



RESIDENTIAL REAL ESTATE SERVICES

I'D LIKE TO HEAR FROM YOU.....

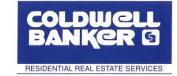
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Best Wishes

Jeff Hayes

Branch Manager



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Apa Mr. Hayes netcher Mitchell is our hero! We are consumed that with any other agent, we would not have from after surched our house. as "out of state" home; found Gretchen to be anazingly slivele ; with our schedules and very tuned-in to what our needs wants were so that our precious-little was well used. An several occasions, Gretches (and feily) went out of their way to several extra trips to the property, dealing with less than seller and their agent and helping us secure mortgage when our seemed to colla before closing. Not only do we have an opent for life but I have already given out Gretchen's name as a referral and we know that we have a new friend. Thanks to you and your team for a job well done.

Best Wishes

Jeff Hayes

Branch Manager

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There are no words to express our gratitude for what bretishen sid for us. The went above and beyond what anyone could expect and always worked in our feet interest.

At a time when everyone (friends, newspapers, television) are said our house would never sell - Gretchen proved them everyong. We feel so hickey to have her on our side.

(We are going to have a great life in Colorado tecause of what She did for us in Caifornia.

Most gratefully,

(Idrin and Scatt Tate

Best Wishes

Jeff Hayes

Branch Manager

