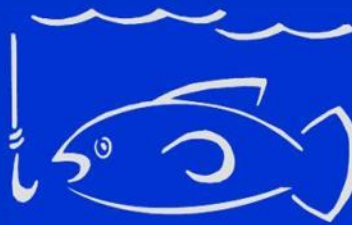
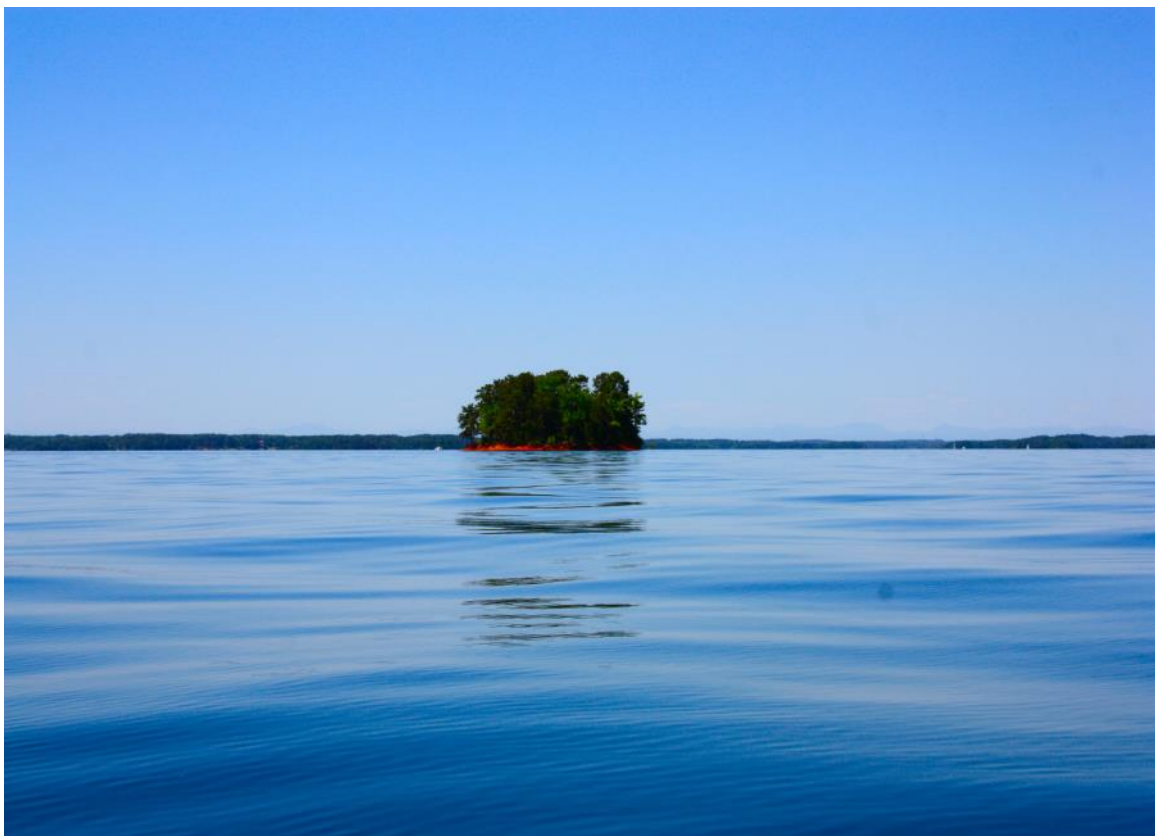


# BuyHartwellLake

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## 1-855-BUY-LAKE



### August 2016

Email your pictures of Hartwell to [HartwellLakefront@gmail.com](mailto:HartwellLakefront@gmail.com).  
One will be selected every month for our cover.

**New Listings  
Of the Month**



**BuyHartwellLake.com  
1-855-Buy-Lake**

**1315 Shadow Lane Anderson SC \$675,000** - 12+ acre secluded estate features a covered slip dock in deep water, 500+ feet of corp frontage, your own private stream and waterfall, open and airy fully updated and remodeled cedar sided home, attached 2 car garage, detached 4 car garage/workshop with unfinished upper level, lighted and irrigated flat grass activity field, hot tub and a bonus 3/4 acre extra lakefront lot. Chefs kitchen with tile floor, granite counters, pantry and wine cooler. Great room features soaring tongue and groove wood ceilings, rock surround fireplace and a wall of lakeside windows. Master suite has a bamboo flooring, walk in closet and bathroom with double sinks and separate tile surround shower with three shower heads. Lower level has rec room and a 2nd fireplace. The covered slip dock sits in very deep water and has two PWC floats and storage locker.



**2011 Shelter Point Anderson SC \$157,500** - Beautiful lakefront condo with great water views. End unit provides privacy. 2 BR/2.5BA, Large Great Room with double sided stone fireplace open to dining room. Sun room off great room and screened porch off dining room. Dining Room open to galley style kitchen with lots of cabinet space. Large laundry room/pantry off kitchen. Upstairs you will find the guest bedroom with great water views and guest bathroom. Large master bedroom with a stair case to a large loft area that has built ins - perfect for an office. Adjoining master bath. Off the master is a deck to enjoy great lake views. Beautiful slate floors in entry, dining and downstairs hall. New laminate flooring in family room.



**Lot 40 Martin Lake Seneca SC \$150,000** - Spectacular lakefront lot just minutes from Clemson! Gentle even slope to the lake, great building spot, very deep water, awesome lake views and approved for full size covered slip dock. Upscale street of homes. This property is the last undeveloped lot in this highly sought after area. Best of all it is priced to move quickly! Easy to walk and view anytime.



**292 Deer Trail Martin GA \$159,900** - Exquisite craftsmanship and recently updated. Open floor plan, vaulted ceiling, granite counter tops, center island, gas stove, natural stone fireplace and shower. The covered front porch is flanked with rock columns plus iron railing and makes a great place to entertain. New laminate flooring, upgraded electrical, tract lighting, separate HVAC and tankless water heater. Ceramic tile and double shower head added to bathroom. A detached 24x24 garage/workshop with new gutters is the perfect "man cave." Additional boat/RV parking. Lake community with boat ramp.



**1404 Leeward Rd Anderson SC \$258,200** - Luxury condo that is move-in ready and includes a DEEDED BOAT SLIP. Water views in winter. Open floor plan and soaring cathedral ceilings. Large Family Room with fireplace. Kitchen has a pass through to the dining room which joins the family room. Great sun porch and screened porch. Master includes an in-suite bath. Loft bedroom with "stained glass" windows which can be opened to overlook the downstairs living area with a bar and sink, two additional bedrooms and a full bath. There is also a concrete patio off the downstairs living area. It is a short walk to the boat slip that is deeded with this property.



**New Listings  
Of the Month**



**BuyHartwellLake.com  
1-855-Buy-Lake**



**939 Chester Circle Pendleton SC \$135,000** - This home sits 2 lots on the corner of Hopkins Avenue and Chester Circle. The cement driveway runs from Hopkins to Chester and also has an additional parking area. The laundry room is conveniently located between the master bedroom and the dining/living room area. The entire back yard is fenced in. The property is close to Pendleton Elementary School and close to downtown Pendleton.



**510 Laurel Creek Anderson SC \$174,900** - Open floor plan with flexible spaces and lots of storage. NO CARPET - All hardwoods and tile on the master level and upgraded laminate wood flooring on second floor. Great kitchen with Stainless Steel appliances and a large pantry. The dining room is open to the family/living room with a fireplace and gas logs. The first floor large master bedroom has a tray ceiling and in-suite bath with double sinks, soaking tub and separate shower. Upstairs you will find a large loft that is perfect for a playroom and/or office. Two nice size bedrooms with a hall guest bathroom. The fourth bedroom is very large at 15 x 20. Downstairs you walk from the kitchen onto the nice deck with pergola overlooking a great backyard with play area and terraced flower bed.



**7 Osceola Trail Fair Play SC \$449,000** - Contemporary 4BR/3BA Lake Hartwell home located in Seminole Point S/D. Beautiful deep sailboat water with dock in place and verbal approval for a maximum double covered slip dock. Priced below appraised value to provide an allowance for a new dock. This updated home looks like those found on HGTV! Open floor plan with vaulted wood ceiling, sunroom and kitchen with new cabinets, appliances and granite. Lots of windows make the home light and bright. Master on the main, two more bedrooms upstairs and one downstairs. Over-sized two-car garage with storage and workbenches. Close Corp line, 115' of lakefront and gentle slope to the dock. All of this on 2.75 acres. Plenty of room to spread out. If you've always wanted a home on the lake, here it is!



**42 Knottywood Drive Lavonia GA \$89,000** - Recently renovated 3BR/2BA home with a fenced yard. Beautiful shade trees and just a mile away from Tugalo State Park with boat ramp. Family room has a wood burning fireplace with blower. Walk in from two-car garage to a large eat-in kitchen with center island, white cabinets and tile back splash. Appliances included. Laundry room with washer/dryer hookups and storage space. More storage in the garage and an out-building. Renovations include updated bathrooms, new carpet, new flooring and fresh paint. A/C has a new compressor. Move-in ready!



# Q&A With The Corp Of Engineers



**Is 3,800 cubic feet per second (cfs) discharge from Thurmond Dam the “absolute minimum” that must be released from Thurmond for downstream water supply requirements?**

Based on low-flow tests conducted during the 1980-81 drought, 3,600 cfs is the accepted minimum required flow to meet water supply requirements for downstream municipalities, industry, and utilities (primarily the Savannah River Site and several other industries) plus maintain critical natural habitat. In the 2006 revisions to the drought plan, we changed the minimum outflow to 3,800 cfs. While the outflow is now greater at the more severe levels of drought than before 2006, we also placed earlier restrictions on Thurmond’s discharge that did not exist before 2006. In other words, we now reduce outflows earlier in the drought than before.

**How much water is really needed to meet downstream needs?**

Until we can complete the Savannah River Basin Comprehensive Study (the “comp study”) we won’t have scientific data to guide changes to the drought plan. We know that our actions in one area of the basin impact other areas of the basin. However, without the data to be provided by the comp study, we can’t determine how much our actions impact the basin – environmentally, economically, and socially. Therefore, we rely on the drought plan as the best guide we have. We developed and updated the plan with input from state and federal natural resource agencies, municipalities in the basin, and the general public, including reservoir and river stakeholders.

**Drought is a cyclic process. Why doesn’t the Corps anticipate the drought periods and take action before drought occurs?**

Although there are numerous theories about drought cycles, based on historic data, there is no reliable method for forecasting drought. Federal climate forecasters give us a range of probabilities, but weather patterns have changed quickly. For example, the severe drought that extended to the end of 2008 was predicted to last several months longer but ended in early 2009 with a dramatic increase in rain and swift recovery in the reservoirs.

# Wet N' Wild 2016 Set for August 13th



Thousands of water craft enthusiasts and professionals are descending on Hartwell this weekend for the Wet N' Wild Pro Watercross international race on Lake Hartwell at the Hartwell Marina. This is the second year that Hart County has hosted a Watercross event.

Speaking to the Hart County Board of Commission last month, Hart County Chamber Executive Director Nicki Meyer said this year's event is even bigger than last year's.

“We have decided to broaden the event and make it a much bigger event,” she said. “Our thoughts are, ‘Go big or go home.’ So this might end up being the biggest event we’ve had here in years.”



The theme this year, Meyer said, is “Wet and Wild” with two venue sites for the public to attend.

“The watercross event will happen on one side of the marina and we’re calling it the Wild Side,” she said. “That will happen Saturday and Sunday. The Wet side of Hartwell Marina by the dock spaces, we will have family paddle events, canoe and kayaks, stand-up paddle board, free waterslides, a boat show going on and an area we call Splash Beach.”

Splash beach will be a swim beach, along with wake board demonstrations. In addition, Meyer said the Wet side will also have music, arts and crafts and food. Events start today from 3p – 8p, Saturday and Sunday from 10am to 4pm. Admission is \$10 for a three-day pass and \$5 for a one day pass. Children under six admitted free.

In addition, there will be a 5k/1-mile walk event Saturday morning at Hart State Park. Sign up begins at 7am.

**149 Hartwell Marina Rd Hartwell, GA 30643**

3<sup>rd</sup> Annual

# Wet 'n Wild 5K

In Coordination with the International HT PRO Watercross Tour!

## 5K Run/Walk

Saturday, August 13<sup>th</sup>, 2016

7:00 AM

Long Point Recreation Area

End of Old 29 Highway

Hartwell, GA



- ◆ Pre-registration is \$25 before 8/7/2016. No shirt option is \$15. Late and Race day registration is \$30. Mail-in or register online at [www.active.com](http://www.active.com).
- ◆ Wet 'n Wild logo will be on the shirts. **No guarantee of T-Shirt with late or race day registration.**
- ◆ The Wet 'n Wild 5K is an out and back course along a scenic road with gorgeous views of the lake. Your run/walk concludes with the signature **"Splash Down"** finish into Lake Hartwell!
- ◆ Packet pick-up and sign-in begins @ 6:00AM on race day at the shelter at Long Point. Just follow the signs.
- ◆ AWARDS –5K awards to Male/Female overall, masters, and grandmasters. 3 deep in male/female in 10 yr. increment age groups.
- ◆ Free Parking and restrooms are available.
- ◆ Come by Boat or Car! Directions: **From Hartwell**, turn off of US Hwy 29 at the Ingles stop light onto OLD HWY 29 and proceed to the end of the road.

----- Mail-In with Registration Fee -----

Last Name \_\_\_\_\_ First Name \_\_\_\_\_ Age \_\_\_\_\_ M  F

Address (Number & Street) \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip Code \_\_\_\_\_

Circle Shirt Size: Youth: S M L Adult: XS S M L XL XXL No Shirt

EVENT: 5K Run/Walk

Email \_\_\_\_\_

Waiver: I hereby release the sponsors and officials of the 2016 Wet 'n Wild run from all claims of injury or damages resulting from participating in these events. I realize these are strenuous events which require proper physical conditioning. I hereby certify that I am in proper physical condition to participate.

Signed \_\_\_\_\_ Guardian if under 18 \_\_\_\_\_



Checks payable to: **Hart County Chamber of Commerce.**  
Mail to: **Hart County Chamber of Commerce, PO Box 793, Hartwell, GA 30643**



# Corp Boundary Markings On Hartwell

Maintaining the Boundary The boundary line around Hartwell Lake is simply a property line that designates the land purchased for the purpose of the Hartwell Project. Just as your property line delineates the property you are responsible for, the Corps boundary line delineates the land the Corps of Engineers is responsible for. As is the case with most private property, the Corps boundary is established with “monuments” - iron pins and concrete posts. The Hartwell Project has 840 miles of boundary line designated by 9800 monuments.

The line has been established by survey with each monument identified by coordinates (latitude and longitude). Additionally, each pin and monument is assigned a specific “pin number” and mapped accordingly. The markings most familiar to adjacent landowners, in relation to the Corps line, are the orange marks on trees around the lake. These painted trees DO NOT designate the exact line, but rather "witness" or mark the general proximity of the boundary line. There are four separate symbols used that represent different information.



A brochure is available from the Hartwell Lake Office explaining these markings and their meanings. These markings have two primary purposes - to inform lake users and adjacent landowners of the approximate Corps line location.

Why is it important that adjacent landowners know where the Corps line is located? As stewards of the public land around Hartwell Lake, it is the Corps responsibility to maintain and protect the land that has been entrusted to us. Part of this stewardship includes annual surveys of the Corps line to identify and resolve encroachments and to reestablish missing or damaged monuments. An encroachment is a structure or improvement that extends over, across, in or upon Corps managed land that has not been approved. Encroachment resolution typically requires the removal of the encroaching structure. Knowing where your property lines are - including the common boundary you share with the Corps - can prevent costly corrections.

To prevent the possibilities of encroachments, we encourage all adjacent landowners to have their property surveyed by registered land surveyors prior to constructing homes, out-buildings, or any other improvements. Surveys should tie into the established Corps boundary. Park rangers are available (by appointment) to meet on-site to discuss the Corps boundary and provide documented boundary line information.

Courtesy COE

# Old Tugaloo Town



Tugaloo, the location of the sacred fire for the Lower Towns, was one of the oldest Cherokee towns. When the village was destroyed August 1776 by the American commander Andrew Williamson, the fire keeper took part of the sacred fire with him as the people escaped to join Dragging Canoe and his band of Cherokees in Alabama and Tennessee.

It is said that the fire still burns deep down in the mound. The top of the mound is all that can be seen of the great Cherokee town of Tugaloo after the river was flooded to make the Hartwell Lake.

Tugaloo was a Cherokee town on the Tugaloo River. The Tugaloo River is a short river bordering Georgia and South Carolina at the mouth of Toccoa Creek, near present-day Toccoa, Georgia

The terms correspond in general with the Eastern Dialect of Cherokee, which was originally spoken by what the English called the Lower Cherokee in the region of the Lower Towns.

Today the Tugaloo River is impounded by Hartwell Dam. The dam's reservoir, Lake Hartwell, floods the Tugaloo River a few miles upriver of the old site of Tugaloo town.

Located approximately 6 miles east of Toccoa on U.S. Highway 123 near Hartwell Lake. Standing at the Marker and looking north up the lake the old Tugaloo Indian Mound can be seen sticking out of the waters of the Hartwell Lake.





# Historic Site Now Under Lake Hartwell

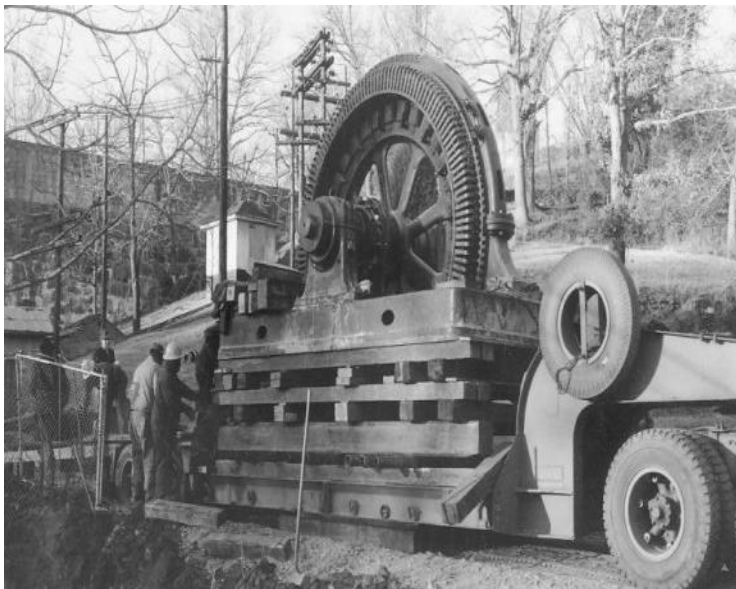
Anderson, SC was the first city in the United States to have a continuous supply of electric power and the first in the world to create a cotton gin operated by electricity.

William C. Whitner, a native of Anderson, was largely the man responsible for the place becoming known as “The Electric City.” Born on September 22, 1864, he attended and graduated from the University of South Carolina with a plan to become a lawyer. After his father talked him out of that career, Whitner went back to USC and worked as an assistant to a mathematics professor while studying civil engineering. He graduated from USC for the second time in 1885.



Whitner’s early work was in railroad engineering, but a severe case of typhoid fever forced him into a long convalescence in his father’s home. While there the town of Anderson hired the 26 year old to build a water works systems and an electric plant. In 1890 he completed a steam-driven electric plant. It turned out to be too expensive.

Whitner conceived the idea of generating alternating current electricity using turbulent river water. For advice he went to New York to see Nicholas Tesla, the great Serbian scientist who had perfected the alternating current motor. A turf war was in progress between Thomas Edison, an advocate of direct current, and Tesla, an alternating current advocate.



George Westinghouse, another associate of Whitner’s, supported AC from the sidelines – and later became the big winner in the deal.

Whitner returned to Anderson in 1894 and leased a plant, in McFall’s grist and flour mill at High Shoals on the Rocky River 6 miles east of town, for his newly formed Anderson Water, Light & Power Company. There he installed an experimental 5,000 volt alternating current generator to attempt to generate and transmit electric power to the water system pumps at Anderson’s Tribble Street power and water yard.

(Continued next page)

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It worked, and ended up supplying enough power to light the city and also to operate several small industries in Anderson. The Charleston News and Courier promptly dubbed Anderson “The Electric City.”

In 1897 Whitner’s initial success drew the attention of financial backers, which allowed him to replace the experimental plant with a 10,000 volt generating station at Portman Shoals, 11 miles west of town on the Seneca River. When it was placed in service on November 1, the Portman Shoals Power Plant was the first hydroelectric facility to generate high voltage power without step-up transformers in the nation and perhaps in the world.



These Stanley Electric Company built generators served not only the Anderson water system, the city street lights, other commercial interests and private homes, but more importantly, Anderson Cotton Mill, the first cotton mill in the South to be operated by electricity transmitted over long distance lines.

The Portman Shoals power plant was the start of what became Duke Power (now Duke Energy), one of the largest energy companies in the country.



Thomas Edison and General Electric had refused to wind a motor for high voltage alternating current, but Whitner proved Tesla to be correct. Building upon his early success in Anderson, William Church Whitner developed hydroelectric power generating stations for a number of communities throughout the South, including Columbus, Griffin, and Elberton, GA.

Today, Whitner is remembered in several places of distinction in downtown Anderson, including a statue in front of the Anderson County Courthouse and a street named in his honor. Also, at the corner of McDuffie and

Whitner Streets sits Generator Park. On the grounds of this 10,000 square-foot park stands the century-old generator that was operated by Whitner at the Portman Power Plant.

Courtesy [www.appalachianhistory.net](http://www.appalachianhistory.net)

# Testimonials

## Debbie Henderson

We partnered with Debbie Henderson to buy a lot on Lake Hartwell and would highly recommend her. Here's why: buying real estate is a big deal for most people. It's an expensive purchase with serious financial and emotional ramifications for the purchaser. Having proper representation is critical – you need to know your realtor is working for you. Debbie did just that. She was knowledgeable about the ever changing real estate regulations. She knew the local market, had access to the latest sales data, and helped us craft an offer that was fair. She provided guidance in identifying our terms and conditions so that if negotiations soured, our financial outlay was minimal. Once our offer was accepted, she identified all necessary steps and timelines required to close the deal which helped alleviate stress. All during this process, her demeanor was always professional, highly ethical and she was always reachable.



**Ed & Chris L.**

## Larissa Pino

We are very pleased to write a letter regarding our experience with Larissa Pino of Buy Hartwell Lake. Working with Larissa with a real pleasure. As we were coming from out of state and had no experience with the Anderson housing market her expertise and guidance were invaluable. Larissa was a great help in directing us toward a property that would not only meet our needs in the rental market, but would also meet our needs as a primary residence at a future date. We truly felt that she had our best interests in mind and it was evident that she put a great deal of effort into our search. Not only was she well prepared and excited to help us find a home – but she was excited to help us learn why Anderson is such a great city to call home. We would highly recommend her as an agent and will gladly recommend her to anyone buying or selling a home.



**Mike and Karen Reilly**

## Judy Stevanovich

Dear Judy,

As always, many, many thanks for all you have done for me - no way I can repay you. Use the following in any way you want.

"Judy Stevanovich is the hardest working, most results-oriented realtor I have ever worked with, and I have worked with many, in many different states and counties. She listens and understands your individual needs and wants very well, then does the required research extremely well to find the "right" property - or for a seller, the "right" buyers. Her follow up and attention to detail, as well as her knowledge of requirements to buy or sell real estate are beyond compare. But best of all, she is always pleasant and accommodating in every way - a real topnotch person in every respect."



**Signed: Terry R. Sloan.**

# Fishing Report

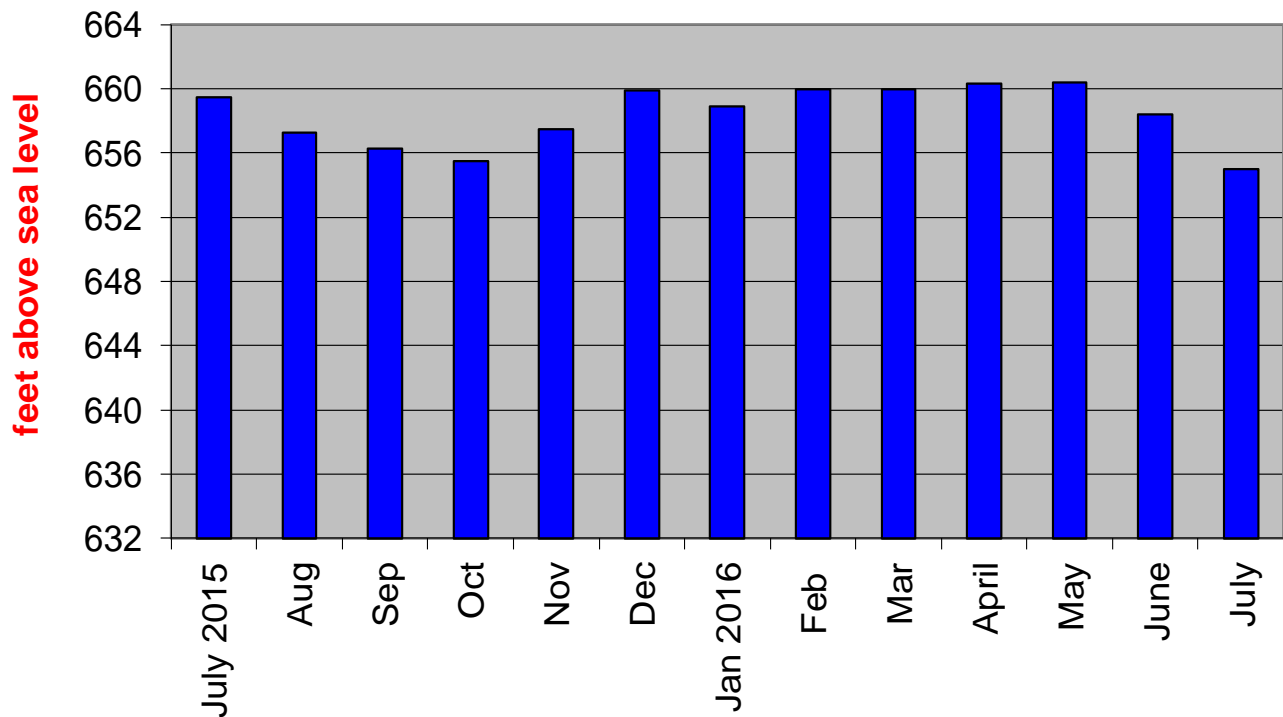
## Lake Hartwell August 1st - 84 degrees

Bass fishing is fair. The small Shad Raps are catching a small spots and a few small largemouth in the smaller cuts and coves. Fish both the Balsa Wood and RS Models early in the morning and then again late in the day. The Shad color seems to be working the best with the clear green water. After the sun comes up, small jigs and Fish Head Spins around boat docks and finesse worms rigged Texas style are working on a few bass. Use a Carolina rig in the deeper water during the late morning until afternoon on the drop offs and channel ledges. Submerged structure in 18 to 25 feet of water seems to be the key. Summer is the time for downsizing. This will include your line, baits and the action of your rods.



Courtesy [www.havefunfishing.com](http://www.havefunfishing.com)

## Lake Hartwell Elevation (660 = Full)



Visit our Lake Hartwell Informational site!

[LakeHartwellLiving.com](http://LakeHartwellLiving.com)

Interested in activities on and around Lake Hartwell? [LakeHartwellLiving.com](http://LakeHartwellLiving.com) highlights current lake activities, events and news. You will find information concerning the corp of engineers, permit information and contact numbers for all the local service providers you may need. Also included are links to surrounding activities such as golf courses, waterfall hikes, campgrounds marinas

# For The Kids



## WORD SEARCH

U Q E Z J Y L A V E X S T F L  
N O I T A C A V L G A C Y Q O  
Q X D C C T G T T G A K V P L  
Z T F U P F S U N F L O W E R  
H O Q Q T A C A O X A D Q H X  
H E A T C I I Q L T Q U C N Y  
B V B D Q C N A E O H A V W F  
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T F Z C G K B G O V W N P Y C

BEACH  
BASEBALL  
ICE CREAM  
SWIMMING

PICNIC  
VACATION  
SUNFLOWER  
WATERMELON

SANDCASTLE  
HEAT  
BOATING  
POOL



# **BuyHartwellLake LLC**

## **1-855-Buy-Lake**



- We know the lake, our experience allows us to evaluate your needs and quickly identify properties that make sense for you.
- We have the largest inventory and selection of properties listed on Lake Hartwell. Over 25 million dollars as of 7/31/2016
- Every partner in our company is a full time resident on Lake Hartwell
- All partners have more than 15 years experience selling and listing property on Hartwell.
- All homes and lots are listed in both the SC and GA MLS for maximum exposure.
- Our site [www.BuyHartwellLake.com](http://www.BuyHartwellLake.com) is typically listed first on the first page of virtually all google searches for Lake Hartwell homes and lots.
- We have a one million+ email database of the prime Lake Hartwell purchasing demographic for marketing purposes.
- All listings are submitted to 800+ websites including our flagship site [BuyHartwellLake.com](http://BuyHartwellLake.com). Over 100 million prospects visit our network of partnered websites every month! You will be seen!
- Our monthly newsletter features listings, corp news, lake events and is distributed to thousands of lakefront property owners and a database of clients interested in owning lakefront property.
- Need a different perspective? We offer property viewing by boat. This can give you a unique look at a particular home or lot that you're considering.
- Would you like your lake home to produce cash? We market and manage lakefront rentals and off lake properties.

**Call us anytime to discuss your situation**  
**1-855-Buy-Lake**



**Patty and Don Cleveland**  
**864-940-2232**  
**Patty@buyhartwelllake.com**



- Members of both SC Western Upstate & the GA MLS
- Multi-Million Dollar Producers and Accredited Buyers Representative
- Specialization: We all specialize in property on and around Lake Hartwell, Lake Keowee and other surrounding lakes. We pride ourselves in keeping abreast of the market of both what is new and what has sold. We want to be well informed so as to give you the best service possible. Our motto is "If we don't take care of our customers, somebody else will".
- Personal: We have lived on Lake Hartwell for a number of years owning property in both Georgia and South Carolina. We know Hartwell! Whether you are looking to be on the lake or in a lake accessible area, we can help you. Once you narrow your search down, we can show you property by boat. If you are looking to sell, please let us meet with you and show you our marketing plan. Many of our clients are referred to us by previous clients. Let our dream of lake living be yours as well.

**Kyle Corbett**  
**864-376-9163**  
**Kyle@buyhartwelllake.com**



- Listing Specialist–Aggressive Marketing Plan for Lake Property &Homes.
- Listing Sales Rate 36% GREATER than the lakefront market average
- Full time resident on Lake Hartwell for the last 24 years
- Licensed in SC and GA – Multi Million Dollar Producer
- I bought my first lake cabin in 1992 a few years after graduating from Clemson University. 24 years later I am married with three boys and we spend a great deal of our free time skiing, tubing, knee boarding and kayaking
- I have a marketing plan which is second to none and gives our sellers an upper hand when it comes to listing their property. As a result, my listing sales rate for homes is 36% GREATER than the market average. Why? Because we do more! My approach is based on years of experience, research and knowledge of buying trends. I do not just put sign in the yard and just walk away, I spend time everyday with every listing making sure it is best positioned to get maximum exposure. Allow me to determine the value of your lakefront property.



**Debbie Henderson**  
**404-313-4404**  
**Debbie@buyhartwelllake.com**



- Licensed in Georgia and South Carolina
- Member of the Georgia and Western Upstate MLS
- Accredited Buyers Representative
- I grew up water skiing with my family and now enjoy living on Lake Hartwell and being involved in the Toccoa, GA community as a CASA volunteer and mentor. The lake has proven to be a great place to relax and refresh, to play and enjoy nature and to entertain and connect with family and friends. I've been involved in building custom homes for 20 years, including the last 8 on the lake. That, combined with other sales and marketing experience, makes me uniquely qualified to help you sell your current home or help you find your own private retreat on the lake

I look forward to working with you to make your lake living dreams come true!

**Judy Stevanovich**  
**864-276-7416**  
**Judy@buyhartwelllake.com**

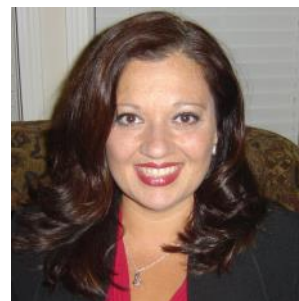


- I was born and raised in Anderson. After a 32-year career in Corporate America and many relocations, I came home to Anderson in 2005.
- My Marketing, Sales, Finance, Human Resources, and Administration background in Corporate America has been immediately put to work in Real Estate.
- My husband Steve and I live in Stone Creek Cove in Anderson on the shores of gorgeous Lake Hartwell. Steve is an artist and when he is not in his studio there is only one place to look - - the golf course. We both love being in Anderson.
- I obtained my Accredited Buyer's Representative (ABR) and my Senior's Real Estate Specialist (SRES) certifications in 2014.
- My sub-company is the Upstate A Team and my slogan is "Real Estate With a Difference!" Call me today and you will be able to experience first hand the processes I have put in place to quickly find you the perfect property or determine the market value to sell the property you have today. For more info, see my website [www.upstateateam.com](http://www.upstateateam.com).
- Call me today and experience, "Real Estate With A Difference!"





**Larissa Pino**  
**864-376-2745**  
**Larissa@buyhartwelllake.com**



- I am originally from South Florida and speak fluent Spanish. I moved to beautiful South Carolina in 2008
- My husband and I have been married for 20 years and we have 3 children. I participate in my children's PTA and I am involved in several community based programs. In our spare time my family and I enjoy spending time on Lake Hartwell!
- I have over 21 years of experience in the legal and business fields and I possess great negotiation skills.
- Licensed in both Georgia and South Carolina
- I understand the importance of communication and client satisfaction is my top priority. I enjoy working with people and I am committed to working diligently for my clients and exceeding their expectations. When you work with me, you can expect facts and personalized service.
- If you are looking for "a friend in the business", you just found one! Please feel free to contact me (Yes, even nights and weekends!)

**Sarah Cleveland**  
**864-415-7448**  
**Sarah@buyhartwelllake.com**



- I have lived in South Carolina all of my life.
- My husband and I have been married for 27 years and have 2 sons that graduated from Clemson University. I have been around the Anderson/Clemson area for close to 30 years and have owned a condo on Lake Hartwell for the past 2 years.
- I have over 30 years experience in public education where I have worked with administrators, teachers, students and parents. I understand the importance of helping people reach their goals.
- Let me be the 1<sup>st</sup> to help you!



**Katie Tillman**

**864-303-3469**

**Katie@buyhartwelllake.com**



- After we sold our building downtown, we opened another restaurant at Stone Creek Cove on Lake Hartwell and operated that for 5 years. We sold that restaurant 5 or 6 years ago and decided to continue to develop the catering portion of our business. In that time, we have developed a thriving catering business that I continue to work, and am still an operating partner.
- I love Anderson, I have been here 30 years. I came here to work for the City in Downtown Development. I worked with the City for several years and then met my partner of 25 years, Val Lowe and we opened Friends Restaurant in Downtown Anderson. We operated the restaurant and catering company for 17 years.
- I have extensive contacts in the Anderson and surrounding business communities, and can use the skills I developed running a small business to help buy or sell your home or property.
- I live on the lake and have for 25 years. It is beautiful, tranquil and fun; I highly recommend it! and would like to help anyone interested in owning lake property, make that so.

**Cynthia Spejewski**

**864-650-8480**

**Cynthia@buyhartwelllake.com**



- Working as a realtor in the State of South Carolina since 2003
- Specializes in lake properties but also loves the rich agricultural heritage of the Upstate as well as the diverse neighborhoods
- Retired teacher and is currently the organist at Holy Trinity Episcopal Church in Clemson, SC
- Long time resident on Lake Hartwell currently living in Fair Play, SC



**Robin Westergren Douda**

**770-655-5430**

**Robin@buyhartwelllake.com**



- Born in South Carolina and raised in northern Greenville County I have many fond memories to reflect on. My parents built a cabin on Lake Hartwell in 1964 and we spent almost every weekend there until I graduated high school. It was there by the time I was ten years old that I learned to swim, drive boats and pull skiers. Lake Hartwell has had my heart all of these years and I always knew that, one day, I would move back.
- After living in Northern California in the early 1980's I moved to Marietta, GA in 1983 and became a licensed Realtor in 1986. My love of people, homes and architecture made this the perfect fit for me as a career. After 30 years of taking care of clients in the Atlanta area my husband Paul and I are finally moving back to Lake Hartwell. We both love boating and the lake life and look forward to sharing it with many clients and friends in the coming
- I am a licensed Realtor in Georgia and South Carolina.
- Over the years I have earned many designations in my career, but the thing that I treasure the most are the many friendships that I have made. Treating clients honestly and fairly while solving their Real Estate needs.....whether it be finding their dream home or making sure their rental properties are managed properly makes my job a dream come true.