# BuyHartwellLake.com 1.855.BUY.LAKE





## March 2014 Get Hooked On Lake Hartwell!

Email your Lake Hartwell pictures to HartwellLakefront@Gmail.com
Include your name, city, and state
One will be selected every month as our front page.

# Q & A with the Corp of Engineers

## How did the pool levels, top of flood, top of conservation, bottom of conservation storage initially get established?

In the design of the projects, the Corps based the flood storage capacity on the need to reduce the risk of flooding downstream. The conservation pool supports all of the non-flood risk management purposes of the project – water supply, water quality, recreation, hydropower, fish and wildlife management, and nav-



igation. The size of the conservation pool was based on how much storage was needed to meet these project purposes through the drought of record at that time and still make the project economically justifiable. The projects were designed as peaking hydropower facilities which generate hydropower during the peak demand periods of the day, when it is needed most. The sale of this electricity pays the majority of the costs of building and operating the dam and lake projects.

## Why is Russell Lake's conservation pool only 5 feet from top to bottom? Why does Russell Lake always appear full?

Russell Lake was designed as a pump storage facility. This pump capability requires less conservation storage to make it economically viable. Because of this design, the level of normal operation must remain within that five foot window. Levels dipping below the conservation pool could cause extensive damage to the turbines.

## If you must release water to meet downstream needs, why do you continue to release water after heavy rains downstream?

There may be short periods of high inflow downstream of the dam due to heavy localized rainfall, when Thurmond Dam releases would not be necessary to satisfy water supply requirements. However, there is generally not enough "lead time" and the inflow not dependable enough to allow us to modify project operations. In addition, rain may fall too far downstream. For instance, if Thurmond was to curtail releases in anticipation of inflows to Augusta that did not materialize, Augusta's water supply as well as the critical habitat in the Augusta Shoals would suffer.

#### After a drought, when rainfall returns to normal or above normal, why do reservoirs drop?

Severe drought causes the ground to dry out significantly causing groundwater tables to drop. When the rainfall initially returns, the dry soil soaks up much of the rainfall, preventing significant runoff into streams and creeks feeding the reservoirs. Until the soil is saturated, very little water finds its way into the reservoirs. In the mean time, the reservoirs must continue to supply minimum downstream water supply needs as defined in the Drought Plan. Once the inflows begin to exceed the outflows from the system, the reservoirs begin to recover.

#### What are seasonal evaporation rates?

The estimated evaporation rates vary by season with more evaporation in the hot summer months than in the cooler winter months. We estimate that in the summer the three reservoirs lose about 1,200 cubic feet per second (cfs) just to evaporation. Evaporation is an inevitable effect of having large reservoirs. Purely by its own existence, a large reservoir alters a river system by loosing much of its inflow to the atmosphere. The loss to evaporation is proportional to the reservoirs surface area, and therefore would have had much less impact on inflows before the construction of the reservoirs. Typically, evaporation alone causes the Thurmond pool to drop almost one half foot per month during the summer.

#### New listings of the month



#### BuyHartwellLake.com 1-855-Buy-Lake



419 Meldau Seneca SC \$625,000 - Exquisitely crafted lakefront residence just minutes from Clemson by boat or car. Home features majestic cathedral ceilings, expansive hardwood flooring, great room with a wall of windows and rock surround fireplace, open kitchen with walk in pantry, upper level has a bonus room and nice tiled sun room boasting a rock fireplace. Golf cart path leads to aluminum dock with boat lift, two PWC floats located on deep water and a three car main level heated garage plus three car lower level garage.





**518 Lake Club Circle Lavonia GA \$249,000 -** Wonderful architecture maximizes lake views from three levels while creating open inviting living areas perfect for entertaining. Main residence features hardwood floors, three fireplaces, rec room, and two master suites. Guest cottage has efficiency kitchen, sleeping quarters and full bathroom. Nice covered slip dock is a short easy walk away and offers an excellent area for swimming or relaxing.





136 Buckhead Townville SC \$117,000 - Great DEEP water retreat with covered slip dock in place close to I-85 exit 11, Anderson or Clemson. Absolutely clean and neat inside with new carpet and paint. A large covered lakeside screen porch offers excellent views. Fenced yard and close by boat to Portman Marina or Clemson Marina for waterfront dining. Covered slip dock has maintenance free composite decking and is situated in a great swimming cove with extremely deep water. Fantastic opportunity at this price!





**50 Harbor Gate Anderson SC \$179,000 -** Open living/dining area, fireplace, laundry room with second outside access area. Nice sitting deck on lakeside. Large master suite with walk-in closet. A BOAT SLIP WITH BOAT LIFT is included in this package-slip #24. Harbor Gate amenities include pool, tennis court, clubhouse and courtesy docks behind each building. HVAC replaced in 2011. You are approximately 5 minutes to I-85, Portman Marina, restaurants and shopping.





**964 Lakeland Drive Toccoa GA \$349,000-** 4 bedroom, 3 bath with covered slip dock, updated lake-side kitchen with lots of custom-built light cabinets, solid surface counter tops, pantry, built-in desk and room for a free-standing center island if desired. Hardwood floors run throughout the great room and kitchen. Comfortable Master and second bedroom on the main level each have their own bathrooms. Terrace level includes rec room, two bedrooms, laundry and storage. Plenty of parking with a carport, garage and RV parking pad



#### New listings of the month



#### BuyHartwellLake.com 1-855-Buy-Lake



258 Horseshoe Bend Westminster SC \$325,000 - The very definition of a lakefront retreat, private area, cedar shake siding, metal roof, magnificent lake views plus a large deck and screen porch. Home features wood floors, rock surround fireplace, open kitchen, master suite with beautiful views, recreation room and lakeside patio. Covered slip dock in place on great water for swimming, fishing or skiing. Rip rap shoreline and light pole, power/water service run to the waters edge. Stunning sunset views over lake all year! Best of all, this home comes fully furnished and ready to enjoy.





105 Wits End Trail Seneca SC \$349,999 - LAKE FRONT-AGE-359 FT...private and secluded yet not to far from Clemson. Home offers split floor plan of 2 bedrooms with jack and jill baths on each side, open kitchen/living areas, gas fireplace, hardwood floors and screened porch overlooking the lake. The unfinished basement includes a garage door big enough to store your boat, golf cart, lake

toys or workshop. A concrete path leads down to the covered slip dock with boat lift. Home can be purchased as a package with 2 adjacent lots 7 (1.38 acre) and 8 (1.54 acre). Each lot has a dock in place.





2032 Shelter Point Anderson SC \$224,900 - Updated large condo with deeded boat slip included. Located in a private, serene, picturesque area of community. Open floor plan perfect for entertaining. Step into the condo and see the refurbished beautiful stone floors. Great Room has double sided Rock fireplace and sliding glass doors onto a freshly updated deck. Large dining room adjoins the kitchen and features a granite counter for bar stools, the beautiful stone fireplace, a built in china hutch, and sliding glass doors to the deck. New striking kitchen with hardwood floors, granite counters, new cabinets, new stainless steel appliances.





1229 Sunset Point Anderson SC \$469,900 - WOW! YOU KNOW HOW WE SAY IT IS ALL ABOUT THE LOT AND THE VIEW? WELL, THIS ONE HAS ALOT OF VIEW! Open sailboat waters await you. This comfortable ranch style lake home pairs nicely with this lot. Offering 3 br/2 ba with clean, open spaces. Updates including corian countertops in kitchen, hardwood/tile floors and more. Gas fireplace(will convert to wood burning), 18x18 screened porch with vaulted wood ceiling. Two detached garages with 4 car capacity and ample space for workshop and storage. Level lot with 305 ft. Corp frontage. Sandy Beach and Covered slip dock.

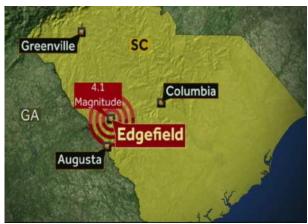


## www.BuyHartwellLake.com

## Dams safe and sound following earthquakes

If you felt the ground shake this past weekend, you're not alone. Many people throughout the Savannah River Basin (and beyond) reported tremors during two earthquakes Feb. 14 and Feb. 16. But rest assured, the U.S. Army Corps of Engineers dams are safe and sound.

According to reports from the U.S. Geological Survey (USGS), a 4.1 magnitude earthquake occurred at 10:23 p.m. on Feb. 14. It was centered 7 miles west of Edgefield, S.C., but news reports say it was felt as far west as Atlanta and as far north as Hickory, N.C. (about 150 miles away). An aftershock quake was recorded on Feb. 16 at 3:23 p.m., registering 3.2 magnitude and occurring in the same area as the first quake.



Following each quake, our team immediately began inspecting the Thurmond, Russell and Hartwell dams and their related embankments and structures, including the two diversion dams at Clemson University. Onsite operators did immediate visual checks with security cameras. We also brought in additional personnel to do on-site inspections and take numerous data readings at the dams.

All preliminary inspections are now complete and no structural damages or abnormalities were reported.

"There are many factors we must look at when seismic activity occurs near the dams, including not just the concrete structure and the earthen embankments, but also the

spillway gates, the penstocks, and the inner workings of the dam and power plant," said Beth Williams, dam and levee safety program manager.

"Due to the quick action of personnel on site at the projects, we had enough information to make a determination on public safety and structural integrity within hours," Williams said.

The dams are integrated with multiple instruments so Corps employees can quickly and efficiently measure water pressure, uplift pressure, seepage, and other factors. This data is recorded routinely throughout the year, in addition to immediately following earthquakes or other emergency events.

"Earthquakes are not uncommon in the greater Augusta area," Williams said. "According to the USGS there have been more than 20 earthquakes in the last 40 years within 30 miles of Augusta. Most of these are a much lower magnitude than the one experienced Friday night and are not noticeable by humans. Fortunately, the dams were engineered with large earthquakes in mind and built to withstand reasonable occurrences like this one."

Williams said ground motions at the Thurmond Dam produced by this weekend's earthquake are considered a "300-year" event. Essentially, this means there is about a 0.3 percent chance of experiencing ground motion of this magnitude at the Thurmond Dam each year.

"The integrity of our structures and public safety is our key concern after an earthquake," Williams said. "Our professionals demonstrated this commitment by working through the weekend to provide 360-degrees of oversight on all dams and related structures."

~By Tracy Robillard, public affairs specialist — Courtesy Corp of Engineers

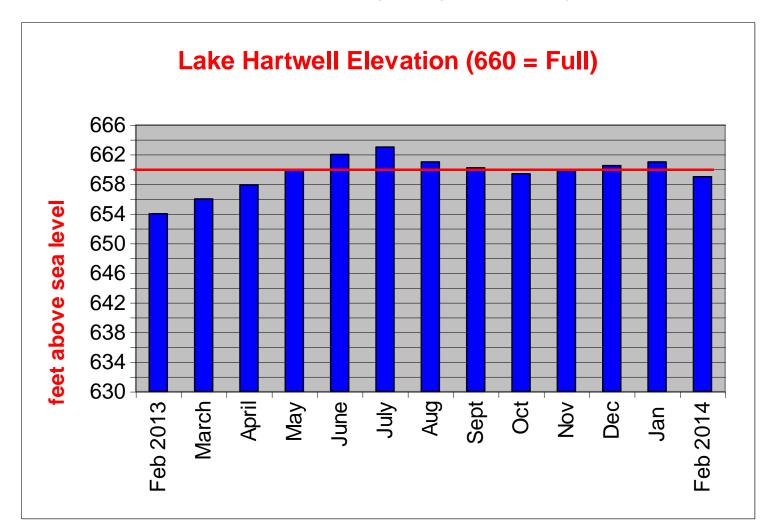
### **Fishing Report**

#### Lake Hartwell March 1 51 Degrees

Bass fishing is fair but it will take some work this week. There are still fish to be found in the mouths of the creeks and the timber lines on and around main lake features such as points and humps. Many of these fish are still fairly deep. We have been catching these deeper fish on a weedless 1/2 ounce Fish Head Spin in pearl white and albino colors trailed with a matching super fluke Jr. Some fish have also started to move into main lake pockets and ditches and have been very shallow in some cases, especially with the recent warming trend. The old reliable shad rap has started to come into play in



some of the creek pockets, as well as a jerk bait, Fish Head Spin, and a jig. The FLW Tour is coming to Hartwell the second week of March. Look for some good weights if this warming trend continues.





# Visit our Lake Hartwell Informational site! LakeHartwellLiving.com

Interested in activities on and around Lake Hartwell? LakeHartwellLiving.com highlights current lake activities, events and news. You will find information concerning the corp of engineers, permit information and contact numbers for all the local service providers you may need. Also included are links to surrounding activities such as golf courses, waterfall hikes, campgrounds marinas

# Spring Is Around the Corner Know the Boating Rules

#### **All Boats**

In South Carolina, vessels may not be operated in excess of idle speed within 50 feet of an anchored vessel, wharf, pier, dock, or a person in the water.

#### **Equipment**

Personal Flotation Devices (PFDs) - All boats must have a U.S. Coast Guard approved wearable type PFD for each person on board or being towed. Each PFD must be in good condition, readily available and the proper size for the intended wearer. In addition, boats 16 feet in length or longer must carry a Type IV throwable device. In South Carolina, any person under twelve years of age must wear a U.S. Coast Guard approved Type I, II, III, or V PFD when on board a class "A" (less than 16 ft. long) boat.



#### **Fire Extinguisher**

One Coast Guard approved hand-held portable fire extinguisher must be aboard each boat less than 26 ft. If the boat is carrying passengers for hire or if the construction permits the entrapment of flammable vapors or if it has a permanently installed gas tank, including gas tanks that use any type of fastener that would hamper the immediate removal of the tank from the boat. Additional extinguishers are required in boats larger than 26 ft. Contact SCDNR for complete regulations.

#### **Navigation Lights**

Must be on between official sunset and sunrise.

#### Bells, Whistle

All boats less than 39.4 feet must carry an efficient sound producing device. Every vessel from 39.4 to 65.6 feet must carry a whistle and a bell.

#### **Personal Watercraft**

In South Carolina, each person on a personal watercraft must wear a U.S. Coast Guardapproved Type I, II, III or V PFD.

A personal watercraft may not be operated between sunset and sunrise and must be equipped with a self-circling or lanyard-type engine cutoff switch.

When operating a personal watercraft, one may not operate in a manner so as to leave the water completely while crossing (jumping) the wake of another vessel within 200 feet of the vessel creating the wake.

# PLEASE HELP PROTECT THE CLEMSON EXPERIMENTAL FOREST

Submitted by Herb Burnham

If you attended either of LHA's last two annual meetings, you experienced the natural beauty of the Clemson Experimental Forest and were told of its importance in keeping the Seneca River arm of Hartwell Lake among the cleanest and most pristine bodies of water in the Savannah Basin. Its history dates back to 1934 when the U.S. Government acquired some 27,000 acres of land around what was then Clemson College and entered into a long-term license agreement that allowed the College to start reclaiming and restoring the then bare and eroded land. The title to this land was conveyed to the College in 1954. The following year, a special act of Congress required the approval of the U.S. Secretary of Agriculture before any of the forest could be sold or exchanged, and imposed limitations on how the proceeds of any such sale or exchange can be used. About 7,700 acres of the forest were covered by water when Hartwell Lake filled in the early 1960's, leaving the University with 19,800 acres, about 17,500 acres of which is now forest.

The University's efforts in restoring, managing and protecting the forest have been stellar; creating one of the most special and truly natural areas in South Carolina, providing many uses for both the University and the public in terms of scenic beauty, green space biological diversity, recreation, timber, and scientific research. Few universities in the world are blessed with a resource like the Clemson Experimental Forest... as are few lakes in highly populated areas.

The value of the Clemson Forest to Hartwell Lake cannot be over stated, as it serves as a natural filter for the water runoff from a significant area of the eastern shoreline of the Seneca River Arm, from north of the main campus at the Twelve Mile River downstream to the 18-Mile Creek (approximately 100 miles of shoreline), including the Twin Lakes Recreation Area and Campground and the Clemson Outdoor Laboratory.

There are presently two bills pending in the South Carolina General Assembly (S. 535 and H. 4039) that, if passed as now written, would become the Clemson University Enterprise Act, and a new University Division would take control of "enterprise activities" with the following authorities:

"It may sell, convey, lease as lessor, exchange, and otherwise dispose of any real and personal property and other assets upon the terms and conditions it considers appropriate. The proceeds derived from the sale, conveyance, lease, exchange, or disposition of any real and personal property...must be remitted to the board to be used exclusively for the support of the enterprise division or Clemson University."

The LHA Executive Committee and Executive Director, as well as the Executive Director of Upstate Forever and several environmental oversight organizations are concerned that the Act, as now drafted, could be later interpreted to allow the Clemson Forest to be transferred to the Enterprise Division. Once transferred, the Division could then attempt to sell or lease some or all of the property. We do not believe this is the intent of the legislation and have been reassured as

such, however we feel that all doubt about this issue would be removed by adding the following statement to the bills:

"This Act shall not apply to the lands that are owned by Clemson University and generally known as the Clemson Experimental Forest and Farms".

The Clemson Forest is a treasure. It should remain an undeveloped natural resource, and no part of it should ever be sold, leased, or exchanged.

Please take a few minutes to call, email, or otherwise send this message to your State House Representatives and Senators "for the sake of the lake".

And when you're looking for something to do on a nice day, pack a picnic lunch and go visit the forest. Maps and information about the Clemson Experimental Forest can be found at http://www.clemson.edu/cafls/cef/.



Courtesy Lake Hartwell Association www.lakehartwellassociation.org



**EXPO** 

SATURDAY & SUNDAY | OPENS AT NOON | WEIGH-IN AT 4 P.M. DAILY

LOCATED AT WALMART - SENECA 1636 SANDIFER BLVD | SENECA, SC

#### FREE ADMISSION

EXPO ACTIVITIES INCLUDE:
MEET THE PROS
SAMPLES & GIVEAWAYS
INTERACTIVE GAMES
WALMART KIDS ZONE
\$250 WALMART GIFT CARD GIVEAWAY
CHRIS JANSON LIVE CONCERT SUNDAY 3 P.M.

### **TAKEOFF**

DAYS 1, 2 & 3: 7:00 A.M. CLEMSON MARINA

150 CLEMSON MARINA DRIVE | SENECA, SC

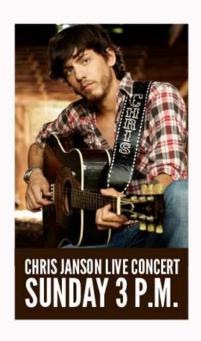
DAY 4: 7:30 A.M.
CLEMSON MARINA
150 CLEMSON MARINA DRIVE | SENECA, SC

### WEIGH-IN

DAYS 1 & 2: 3 P.M. CLEMSON MARINA 150 CLEMSON MARINA DRIVE | SENECA, SC

DAYS 3 & 4: 4 P.M.

WALMART | 1636 SANDIFER BLVD | SENECA, SC



### 6 Months Later: An Update on the Comprehensive Study

On Sept. 18 we commenced the Second Interim of the Savannah River Basin Comprehensive Study, bringing us six months into the process. In this post, I hope to provide a brief update on the progress as well as shed some light on the nature of the study itself.

To restate, the entire Comp Study is broken up into three interim phases. The phase in progress now is the second interim, scheduled to last 18 months. The purpose of this interim is to answer the questions:

- 1. How low can we reduce daily outflows at the Thurmond Dam during drought conditions?
- 2. How many days of minimum outflows before significant impacts occur to economy and environment?

#### **Alternative Drought Operations Considered**

To determine answers to the above questions, six alternative drought operation plans are being modeled as part of the study. In each alternative, we study the consequent values, risks and impacts in the basin to be expected during drought. We will consider and compare these alternative operating plans against what we call the "No Action Alternative," which is our current drought contingency plan. The alternatives being modeled and compared to our current drought operations are:

- 1. **Extreme Drops:** This alternative considers extreme reductions in outflows for each drought trigger. For example, the model considers a reduction of releases to 3,500 cubic feet per second (cfs) in Drought Level 1. In Drought Level 2: 2,500 cfs. In Drought Level 3: 1,500 cfs.
- 2. **Higher Drought Level Elevation:** This alternative considers redefining the elevation at which Drought Level 3 occurs. Currently, Drought Level 3 is defined as 14 feet below summer full pool with a minimum outflow of 3,800 cfs (3,100 cfs in November-January). This alternative would define the third drought level at 8 feet below summer full pool, with a minimum outflow of 3,600 cfs.
- 3. **Release Based on Environmental Flow Restriction:** This alternative incorporates a predictable pattern with a wide variance of outflow volume based on seasons, conditions, available rainfall and environmental requirements.
- 4. **3,600 CFS Constant:** This alternative reduces all outflows immediately to 3,600 cfs at the first drought trigger and maintains this outflow until the reservoirs rise two feet above the first drought trigger. During the months of November through January, the outflow would drop to 3,100 cfs.
- 5. **Combination or Any Other:** This alternative allows us to incorporate favorable parts of the above alternatives and combine them into a single alternative. Or, we could consider a completely different set of flow restrictions not considered in the other alternatives.
- 6. **Rate of Rise on Recommended Plan:** This is only a supplement to the selected alternative put in place. It will define operating protocol during drought conditions when the reservoir levels are rising. For example, it will consider options such as holding outflows at the amount prescribed from the lowest Drought Level reached until the pools are refilled.

Adaptive management opportunities are being considered in each of these alternatives.

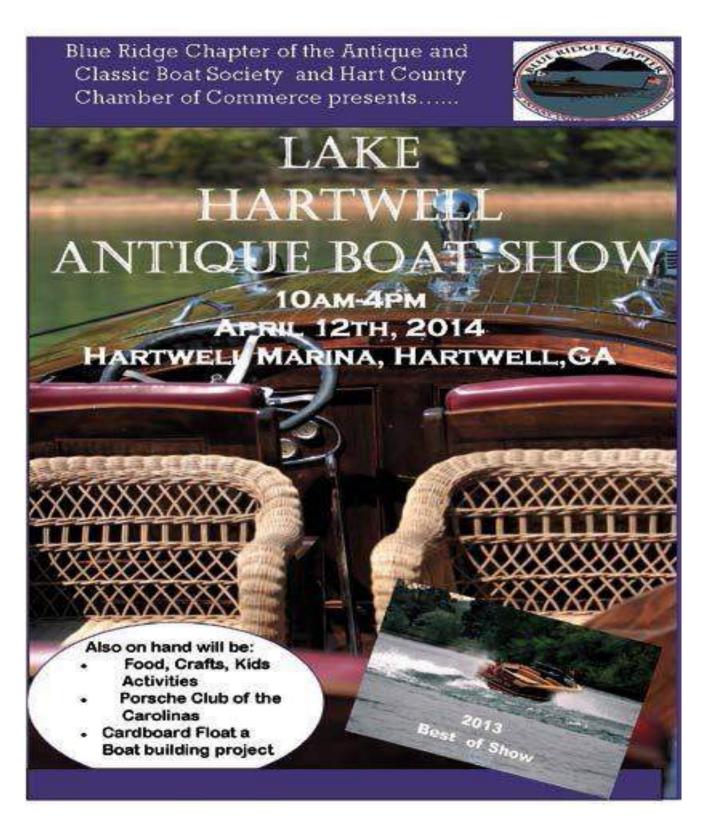
#### **Progress to Date**

For each of these alternatives a model must be built. Raw inflow information must be collected and then filtered to exclude irrelevant data. Once we have a clean set of data to plug into each alternative, the models will produce results. These results will be compiled, evaluated and documented in a report.

Currently the Georgia Environmental Protection Division is compiling the raw inflow data. This information is being filtered and we expect an updated data set for the basin at the end of this month. From here, we will run one alternative at a time through the model and compile results. Based on where we are right now in the study, we have approximately 12 more months before receiving a final report with all the findings.

# Visit Us At The 2014 Antique Boat Show

### We Will Have A Booth And Are A Sponsor Of This Years Event



# For the Kids

*	1	*	4	1	*	-		C	ro	SS	W	OI	$\mathbf{d}$		*	4	<b>秋紫紫绿绿</b> 绿
			1.		2.				3.				4.				
5.	Π	Г											Н			1	Down
					$\vdash$			6.			_	Τ-					Body covering?     Heal
7		_		_				Ŭ.									3. 3 leaved clover
7.				8.					L								4. St. Patrick was a
									9.							missionary there 5. Mystical being	
10.		11.	Г		12.	1										13.	8. Short form for
				14.			15.	Г			1		16.				corporal
17.											J		L				11. Actor's part 12 Patrick
17.													_		_		13. X marks the
					18.						19.						45. Doolo of fruito
			20.														15. Peels of fruits 19. Layer
	1					J	21.		22. 24.	23.			Π		1	25.	20. Procession or march 22. To arrive at a final
	J		$\vdash$												J		
		loc.			1		07	_	<u> </u>	_		_		28.	_		destination
		26.					27.							20.			23. Walkway
					29.				30.			31.					25. Wrist or ankle
	32.																injury 28. Household task
	⊢				33.		Г	1		J		$\vdash$	1	$\vdash$	1	$\vdash$	29. Measurement
	34.		_					35.	_	г —	Г						31. Destroy 32. Valuable stone
	04.							55.									32. Valuable stone
Across 2. Loose change 4. Pens need this 5. Good 6. Conditional release 7. King's son 9. Let go 10. Mistakes 14. Saint 16. Let fall, rain							17. Give aid 18. Number less than 10 19. Leprechaun's head wear 20 of gold 21. St. Patrick rid Ireland of these 24. Hearing organ 26. Opposite of good						27. One of the food groups 28. Drink container 30. God's house 32. St. Patrick's Day colour 33. Feline 34. St. Patrick's month 35. St. Patrick's day #				



# BuyHartwellLake.com llc 1-855-Buy-Lake

- We know the lake, our experience allows us to evaluate your needs and quickly identify properties that make sense for you.
- We have the largest inventory and selection of property listed on Hartwell, over 34 million dollars as of 3/1/2014
- Every partner in our company lives on Lake Hartwell full time.
- All our partners have more than 15 years experience selling and listing property on Hartwell.
- All homes and lots are listed in both the SC and GA MLS for maximum exposure.
- We have a one million plus email database of the prime Lake Hartwell purchasing demographic for marketing our properties.
- All listings are submitted to 800+ websites including our flagship site BuyHartwellLake.com. Over 100 million prospects visit our network websites every month! Maximum exposure!
- Our monthly newsletter features listings, corp news, lake events and is distributed to thousands of lakefront property owners and a database of clients looking for lake homes and property.
- Need a different perspective? We offer property viewing by boat. This can give you a unique look at a particular home or lot that you're considering.
- Would you like your lake home to produce cash? We market and manage lakefront rentals and off lake properties.

Call us anytime to discuss your situation 1–855-Buy-Lake



#### **Patty and Don Cleveland**

- Members of both the S.C. Western Upstate Multiple Listing Service and the GA Multiple Listing Service
- Multi-Million Dollar Producers
- Specialization: We all specialize in property on and around Lake Hartwell, Lake Keowee and other surrounding area lakes. We pride ourselves in keeping abreast of the market of both what is new and what has sold. We want to be well informed so as to give you the best service possible. Our motto is-"If we don't take care of our customers, somebody else will."
- Personal: We have lived on Lake Hartwell for a number of years owning property in both Georgia and South Carolina. We know Hartwell! Whether you are looking to be on the lake or in a lake accessible area, we can help you. Once you narrow your search down, we can show you property by boat. If you are looking to sell please let us meet with you and show you our marketing plan. Many of our clients are referred to us by previous clients. Let our dream of lake living be yours as well.



#### **Delilah Hewitt**

- Lifetime Member "Million Dollar Club"; Agent of the Year
- Licensed in GA & SC
- Specializing in lakefront property on Lake Hartwell and Lake Keowee
- Whether you are BUYING or SELLING, let my expertise work for YOU!
- \*\*\*\* I COVER THE LAKE! \*\*\*
- My family and I moved here from Roswell, GA 18 years ago. Prior to that we enjoyed a weekend home here for approx. 9 years. It's been fun for my husband, Tom, and I to watch our children (along with all their friends) grow up on the lake. Whether skiing, boating, fishing, wake boarding or just hanging out together & relaxing, it's a fun way to share quality family time. It's a wonderful lifestyle. Why not beat the hustle & bustle and let me find the perfect lake place for you and your family!! (And you'll make a great investment in your future, too.).

#### **Kyle Corbett**

- 12+ Years Experience selling Lake Hartwell
- Multi-Million Dollar Producer
- Listing Specialist Aggressive Marketing Plan for Lake Property and Homes
- Listing Sales Rate 40% GREATER than Market Average!
- Resident on Lake Hartwell for 22 Years
- Licensed in Georgia and South Carolina
- I bought my first lake cabin in 1992 a few years after graduating from Clemson
  University. 23 years later I am married with three boys and we spend a great deal of our free time on the lake skiing, knee boarding, and swimming.
- I have a marketing plan which is second to none and gives our sellers an upper hand when it comes to listing their property. As a result, my listing sales rate is 40% GREATER than the market average. Why? Because I do more! My approach is based on years experience, research, and knowledge of buying trends. I don't just put a sign in the yard and walk away, I spend time everyday with every listing making sure it is best positioned to get maximum exposure. Allow me to determine the value of your lakefront property in today's market by calling 864-376-9163.





#### **Debbie Henderson**

- Licensed in Georgia and South Carolina
- Member of the Georgia and Western Upstate MLS
- Resident on Lake Hartwell for five years
- I grew up water skiing with my family and now enjoy living on Lake Hartwell
  and being involved in the Toccoa, Georgia community as a CASA volunteer
  and mentor. The lake has proven to be a great place to relax and refresh, to
  play and enjoy nature, to entertain and connect with family and friends. I've
  been involved in building custom homes for 20 years, including the last 7 on



the lake. That, combined with other sales and marketing experience, makes me uniquely qualified to help you sell your current home or help you find your own private retreat on the lake.

I look forward to working with you to make your lake living dreams come true! Call me anytime at 404-313-4404

#### **Judy Stevanovich**

- I was born and raised in Anderson. After a 32-year career in Corporate America and many relocations, I came home to Anderson six years ago.
- My Marketing, Sales, Finance, Human Resources, and Administration background in Corporate America has been immediately put to work in Real Estate.
- My husband Steve and I live in Stone Creek Cove in Anderson on the shores of gorgeous Lake Hartwell. Steve is an artist and when he is not in his studio there is only one place to look - - the golf course. We both love being in Anderson.



My sub-company is the Upstate A Team and my slogan is "Real Estate With a Difference!" Call
me today and you will be able to experience first hand the processes I have put in place to quickly find you the perfect property or determine the market value to sell the property you have today.
For more info, see my website www.upstateateam.com. Telephone: (864) 276-7416;
E-Mail: jstevano@charter.net.