

MLS Sales Statistics

Number of Sales

Big Island		874	1037	163	18.65%	3287	4150	863	26.25%
		Oct-Dec		#	%	YEAR		#	%
		4th Quarter		Increase /	Increase /	TO DATE		Increase /	Increase /
		2012	2013	<Decrease>	<Decrease>	2012	2013	<Decrease>	<Decrease>
ENTIRE	Residential	435	468	33	7.59%	1613	1884	271	16.80%
	Vacant Land	302	397	95	31.46%	1045	1594	549	52.54%
	Commercial	7	6	<1>	<14.29%>	34	21	<13>	<38.24%>
	Condominium	128	164	36	28.13%	591	647	56	9.48%
	Business	2	2	0	0.00%	4	4	0	0.00%
PUNA	Residential	131	168	37	28.24%	496	590	94	18.95%
	Vacant Land	161	237	76	47.20%	592	925	333	56.25%
	Commercial	0	2	2	#DIV/0	10	4	<6>	<60.00%>
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	1	1	#DIV/0
SOUTH HILO	Residential	56	69	13	23.21%	197	253	56	28.43%
	Vacant Land	24	35	11	45.83%	63	108	45	71.43%
	Commercial	4	0	<4>	<#DIV/0%>	17	7	<10>	<58.82%>
	Condominium	6	15	9	150.00%	37	57	20	54.05%
	Business	0	1	1	#DIV/0	0	2	2	#DIV/0
NORTH HILO	Residential	5	7	2	40.00%	20	27	7	35.00%
	Vacant Land	0	3	3	#DIV/0	6	14	8	133.33%
	Commercial	0	0	0		0	0	0	
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
HAMAKUA	Residential	7	11	4	57.14%	43	50	7	16.28%
	Vacant Land	6	2	<4>	<66.67%>	19	18	<1>	<5.26%>
	Commercial	1	0	<1>	<#DIV/0%>	1	0	<1>	<#DIV/0%>
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
NORTH KOHALA	Residential	10	6	<4>	<40.00%>	49	66	17	34.69%
	Vacant Land	10	7	<3>	<30.00%>	36	46	10	27.78%
	Commercial	0	0	0		1	0	<1>	<#DIV/0%>
	Condominium	0	1	1	#DIV/0	0	1	1	#DIV/0
	Business	1	0	<1>	<#DIV/0%>	1	0	<1>	<#DIV/0%>
SOUTH KOHALA	Residential	52	49	<3>	<5.77%>	203	216	13	6.40%
	Vacant Land	9	16	7	77.78%	45	67	22	48.89%
	Commercial	1	0	<1>	<#DIV/0%>	1	1	0	0.00%
	Condominium	42	48	6	14.29%	209	208	<1>	<0.48%>
	Business	0	0	0		0	0	0	
NORTH KONA	Residential	119	105	<14>	<11.76%>	430	489	59	13.72%
	Vacant Land	34	50	16	47.06%	111	185	74	66.67%
	Commercial	1	3	2	200.00%	4	6	2	50.00%
	Condominium	80	98	18	22.50%	343	378	35	10.20%
	Business	1	1	0	0.00%	3	1	<2>	<66.67%>
SOUTH KONA	Residential	23	22	<1>	<4.35%>	65	84	19	29.23%
	Vacant Land	12	22	10	83.33%	34	69	35	102.94%
	Commercial	0	1	1	#DIV/0	0	3	3	#DIV/0
	Condominium	0	1	1	#DIV/0	1	1	0	0.00%
	Business	0	0	0		0	0	0	
KA'U	Residential	32	31	<1>	<3.13%>	110	109	<1>	<0.91%>
	Vacant Land	46	25	<21>	<45.65%>	139	162	23	16.55%
	Commercial	0	0	0		0	0	0	
	Condominium	0	1	1	#DIV/0	1	2	1	100.00%
	Business	0	0	0		0	0	0	

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Sales Volume

	250,874,213	324,395,781	73,521,568	29.31%	1,064,705,584	1,480,575,968	415,870,384	39.06%
	Oct-Dec		#	%	YEAR		#	%
Big Island	4th Quarter		Increase /	Increase /	TO DATE		Increase /	Increase /
	2012	2013	<Decrease>	<Decrease>	2012	2013	<Decrease>	<Decrease>

Big Island		4th Quarter		Increase /	Increase /	YEAR		Increase /	Increase /
		2012	2013	<Decrease>	<Decrease>	2012	2013	<Decrease>	<Decrease>
ENTIRE	Residential	164,475,670	179,359,216	14,883,546	9.05%	654,364,314	863,831,801	209,467,487	32.01%
	Vacant Land	29,347,343	80,478,180	51,130,837	174.23%	140,684,128	310,687,464	170,003,336	120.84%
	Commercial	2,825,000	3,146,000	321,000	11.36%	12,899,900	17,251,700	4,351,800	33.74%
	Condominium	54,059,200	60,907,385	6,848,185	12.67%	256,360,242	286,750,003	30,389,761	11.85%
	Business	167,000	505,000	338,000	202.40%	397,000	2,055,000	1,658,000	417.63%
PUNA	Residential	24,451,782	31,070,492	6,618,710	27.07%	83,793,169	107,187,494	23,394,325	27.92%
	Vacant Land	4,410,974	7,248,781	2,837,807	64.34%	16,156,134	26,765,777	10,609,643	65.67%
	Commercial	0	377,500	377,500	#DIV/0	3,253,400	807,500	<2,445,900>	<75.18%>
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	700,000	700,000	#DIV/0
SOUTH HILO	Residential	18,872,350	25,189,407	6,317,057	33.47%	62,902,188	83,046,283	20,144,095	32.02%
	Vacant Land	6,675,200	7,947,000	1,271,800	19.05%	15,587,700	25,986,710	10,399,010	66.71%
	Commercial	1,015,000	0	<1,015,000>	<#DIV/0%>	5,633,500	2,810,800	<2,822,700>	<50.11%>
	Condominium	549,000	1,863,200	1,314,200	239.38%	4,698,250	6,521,350	1,823,100	38.80%
	Business	0	105,000	105,000	#DIV/0	0	955,000	955,000	#DIV/0
NORTH HILO	Residential	1,556,000	2,534,500	978,500	62.89%	6,893,500	9,159,000	2,265,500	32.86%
	Vacant Land	0	729,500	729,500	#DIV/0	1,459,000	2,841,500	1,382,500	94.76%
	Commercial	0	0	0		0	0	0	
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
HAMAKUA	Residential	1,974,000	3,153,000	1,179,000	59.73%	12,606,705	20,619,499	8,012,794	63.56%
	Vacant Land	896,000	582,500	<313,500>	<34.99%>	3,537,000	5,238,000	1,701,000	48.09%
	Commercial	250,000	0	<250,000>	<#DIV/0%>	250,000	0	<250,000>	<#DIV/0%>
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
NORTH KOHALA	Residential	5,776,000	2,078,350	<3,697,650>	<64.02%>	27,418,100	39,620,200	12,202,100	44.50%
	Vacant Land	2,422,500	1,986,000	<436,500>	<18.02%>	14,807,000	18,167,014	3,360,014	22.69%
	Commercial	0	0	0		595,000	0	<595,000>	<#DIV/0%>
	Condominium	0	285,000	285,000	#DIV/0	0	285,000	285,000	#DIV/0
	Business	59,000	0	<59,000>	<#DIV/0%>	59,000	0	<59,000>	<#DIV/0%>
SOUTH KOHALA	Residential	30,522,418	28,278,981	<2,243,437>	<7.35%>	123,482,363	136,787,859	13,305,496	10.78%
	Vacant Land	2,705,150	19,643,000	16,937,850	626.13%	15,835,250	47,010,500	31,175,250	196.87%
	Commercial	970,000	0	<970,000>	<#DIV/0%>	970,000	44,900	<925,100>	<95.37%>
	Condominium	24,818,400	25,407,896	589,496	2.38%	118,422,753	122,060,690	3,637,937	3.07%
	Business	0	0	0		0	0	0	
NORTH KONA	Residential	67,974,909	71,692,186	3,717,277	5.47%	299,658,933	412,321,350	112,662,417	37.60%
	Vacant Land	9,827,700	37,094,600	27,266,900	277.45%	65,556,850	166,684,180	101,127,330	154.26%
	Commercial	590,000	2,115,000	1,525,000	258.47%	2,198,000	9,435,000	7,237,000	329.25%
	Condominium	28,691,800	33,070,788	4,378,988	15.26%	132,977,239	157,402,462	24,425,223	18.37%
	Business	108,000	400,000	292,000	270.37%	338,000	400,000	62,000	18.34%
SOUTH KONA	Residential	9,449,760	9,837,000	387,240	4.10%	24,534,259	36,443,016	11,908,757	48.54%
	Vacant Land	1,317,200	3,988,900	2,671,700	202.83%	4,486,700	11,788,350	7,301,650	162.74%
	Commercial	0	653,500	653,500	#DIV/0	0	4,153,500	4,153,500	#DIV/0
	Condominium	0	130,501	130,501	#DIV/0	160,000	130,501	<29,499>	<18.44%>
	Business	0	0	0		0	0	0	
KA'U	Residential	3,898,451	5,525,300	1,626,849	41.73%	13,075,097	18,647,100	5,572,003	42.62%
	Vacant Land	1,092,619	1,257,899	165,280	15.13%	3,258,494	6,205,433	2,946,939	90.44%
	Commercial	0	0	0		0	0	0	
	Condominium	0	150,000	150,000	#DIV/0	102,000	350,000	248,000	243.14%
	Business	0	0	0		0	0	0	

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Median Sales Price

	940,000	1,237,265	297,265	31.62%	904,500	1,398,167	493,667	54.58%
	Oct-Dec		#	%	YEAR		#	%
Big Island	4th Quarter		Increase /	Increase /	TO DATE		Increase /	Increase /
	2012	2013	<Decrease>	<Decrease>	2012	2013	<Decrease>	<Decrease>

Big Island		4th Quarter		Increase /	Increase /	YEAR		Increase /	Increase /
		2012	2013	<Decrease>	<Decrease>	2012	2013	<Decrease>	<Decrease>
ENTIRE	Residential	292,000	289,540	<2,460>	<0.84%>	260,000	295,000	35,000	13.46%
	Vacant Land	27,000	31,000	4,000	14.81%	25,500	28,167	2,667	10.46%
	Commercial	250,000	434,250	184,250	73.70%	264,500	275,000	10,500	3.97%
	Condominium	287,500	229,975	<57,525>	<20.01%>	258,000	250,000	<8,000>	<3.10%>
	Business	83,500	252,500	169,000	202.40%	96,500	550,000	453,500	469.95%
PUNA	Residential	155,000	169,850	14,850	9.58%	149,000	166,000	17,000	11.41%
	Vacant Land	20,000	20,000	0	0.00%	20,000	19,000	<1,000>	<5.00%>
	Commercial	0	188,750	188,750	#DIV/0	244,750	200,000	<44,750>	<18.28%>
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	700,000	700,000	#DIV/0
SOUTH HILO	Residential	269,750	324,000	54,250	20.11%	248,000	290,000	42,000	16.94%
	Vacant Land	262,250	175,000	<87,250>	<33.27%>	204,500	170,000	<34,500>	<16.87%>
	Commercial	200,000	0	<200,000>	<#DIV/0%>	275,000	275,000	0	0.00%
	Condominium	80,000	106,000	26,000	32.50%	129,000	106,000	<23,000>	<17.83%>
	Business	0	105,000	105,000	#DIV/0	0	477,500	477,500	#DIV/0
NORTH HILO	Residential	336,500	340,000	3,500	1.04%	300,000	295,000	<5,000>	<1.67%>
	Vacant Land	0	250,000	250,000	#DIV/0	264,500	214,750	<49,750>	<18.81%>
	Commercial	0	0	0		0	0	0	
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
HAMAKUA	Residential	300,000	255,000	<45,000>	<15.00%>	262,000	319,000	57,000	21.76%
	Vacant Land	80,000	291,250	211,250	264.06%	130,000	276,500	146,500	112.69%
	Commercial	250,000	0	<250,000>	<#DIV/0%>	250,000	0	<250,000>	<#DIV/0%>
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
NORTH KOHALA	Residential	375,000	284,750	<90,250>	<24.07%>	455,000	439,450	<15,550>	<3.42%>
	Vacant Land	195,000	275,000	80,000	41.03%	250,000	286,050	36,050	14.42%
	Commercial	0	0	0		595,000	0	<595,000>	<#DIV/0%>
	Condominium	0	285,000	285,000	#DIV/0	0	285,000	285,000	#DIV/0
	Business	59,000	0	<59,000>	<#DIV/0%>	59,000	0	<59,000>	<#DIV/0%>
SOUTH KOHALA	Residential	362,500	440,000	77,500	21.38%	340,000	412,500	72,500	21.32%
	Vacant Land	160,000	232,500	72,500	45.31%	160,000	185,000	25,000	15.63%
	Commercial	970,000	0	<970,000>	<#DIV/0%>	970,000	44,900	<925,100>	<95.37%>
	Condominium	405,750	430,000	24,250	5.98%	411,500	442,500	31,000	7.53%
	Business	0	0	0		0	0	0	
NORTH KONA	Residential	405,000	429,900	24,900	6.15%	398,250	445,000	46,750	11.74%
	Vacant Land	192,450	188,500	<3,950>	<2.05%>	199,000	195,000	<4,000>	<2.01%>
	Commercial	590,000	750,000	160,000	27.12%	388,500	705,000	316,500	81.47%
	Condominium	207,500	226,475	18,975	9.14%	189,500	228,975	39,475	20.83%
	Business	108,000	400,000	292,000	270.37%	108,000	400,000	292,000	270.37%
SOUTH KONA	Residential	368,000	356,500	<11,500>	<3.13%>	325,000	356,500	31,500	9.69%
	Vacant Land	53,250	115,000	61,750	115.96%	72,750	125,000	52,250	71.82%
	Commercial	0	653,500	653,500	#DIV/0	0	1,600,000	1,600,000	#DIV/0
	Condominium	0	130,501	130,501	#DIV/0	160,000	130,501	<29,499>	<18.44%>
	Business	0	0	0		0	0	0	
KA'U	Residential	135,000	130,000	<5,000>	<3.70%>	106,500	140,000	33,500	31.46%
	Vacant Land	18,750	27,500	8,750	46.67%	16,000	17,500	1,500	9.38%
	Commercial	0	0	0		0	0	0	
	Condominium	0	150,000	150,000	#DIV/0	102,000	175,000	73,000	71.57%
	Business	0	0	0		0	0	0	

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