MLS Sales Statistics Number of Sales

		379	359	<20>	<5.28%>		693	686	<7>	<1.01%>
	MONTH OF		TH OF	# %			YE	AR	#	%
Big			February		Increase / Increase /		TO D	ATE	Increase /	Increase /
Island		2016	2017	<decrease></decrease>	<decrease></decrease>		2016	2017	<decrease></decrease>	<decrease></decrease>
	Residential	193	164	<29>	<15.03%>		349	314	<35>	<10.03%>
	Vacant Land	139	140	1	0.72%		236	255	19	8.05%
ENTIRE	Commercial	3	1	<2>	<66.67%>	П	10	5	<5>	<50.00%>
	Condominium	44	54	10	22.73%	П	98	112	14	14.29%
	Business	0	0	0			0	0	0	
PUNA	Residential	73	58	<15>	<20.55%>		127	116	<11>	<8.66%>
	Vacant Land	92	94	2	2.17%	П	155	167	12	7.74%
	Commercial	0	0	0		П	2	1	<1>	<50.00%>
	Condominium	0	0	0		П	0	0	0	
	Business	0	0	0			0	0	0	
	Residential	29	23	<6>	<20.69%>		53	44	<9>	<16.98%>
	Vacant Land	7	4	<3>	<42.86%>		9	9	0	0.00%
SOUTH HILO	Commercial	1	0	<1>	<100%>	П	3	1	<2>	<66.67%>
	Condominium	5	3	<2>	<40.00%>		11	5	<6>	<54.55%>
	Business	0	0	0		П	0	0	0	
	Residential	3	3	0	0.00%	П	7	3	<4>	<57.14%>
	Vacant Land	1	1	0	0.00%		5	2	<3>	<60.00%>
NORTH HILO	Commercial	0	0	0		П	0	0	0	
	Condominium	0	0	0		П	0	0	0	
	Business	0	0	0			0	0	0	
	Residential	4	3	<1>	<25.00%>	П	7	7	0	0.00%
HAMAKUA	Vacant Land	0	2	2	N/A	П	0	4	4	N/A
	Commercial	0	0	0			0	0	0	
	Condominium	0	0	0		П	0	0	0	
	Business	0	0	0		H	0	0	0	
	Residential	4	5	1	25.00%		10	11	1	10.00%
NORTH	Vacant Land	5	7	2	40.00%		6	11	5	83.33%
KOHALA	Commercial	0	0	0		П	0	0	0	
	Condominium	0	0	0			0	0	0	
	Business	0	0	0			0	0	0	
	Residential	23	12	<11>	<47.83%>	П	39	29	<10>	<25.64%>
SOUTH	Vacant Land	2	5	3	150.00%	П	7	8	1	14.29%
KOHALA	Commercial	0	0	0			0	1	1	N/A
	Condominium	14	19	5	35.71%	H	26	40	14	53.85%
	Business	0	0	0		H	0	0	0	
NORTH KONA	Residential	33	36	3	9.09%	H	61	69	8	13.11%
	Vacant Land	13	8	<5>	<38.46%>	H	20	15	<5>	<25.00%>
	Commercial	2	0	<2>	<100%>	H	2	0	<2>	<100%>
	Condominium	25	32	7	28.00%	H	60	67	7	11.67%
	Business	0	0	0		H	0	0	0	
	Residential	7	14	7	100.00%	H	12	19	7	58.33%
SOUTH KONA	Vacant Land	6	4	<2>	<33.33%>	$\ \ $	9	7	<2>	<22.22%>
	Commercial	0	1	1	N/A	H	0	2	2	N/A
	Condominium	0	0	0		$\ \ $	0	0	0	
	Business	0	0	0		$\ \ $	0	0	0	- 4:
	Residential	17	10	<7>	<41.18%>	$\ \ $	33	16	<17>	<51.52%>
1/411	Vacant Land	13	15	2	15.38%	$\ \ $	25	32	7	28.00%
KA'U	Commercial	0	0	0		$\ \ $	3	0	<3>	<100%>
	Condominium	0	0	0		$\ \ $	1	0	<1>	<100%>
	Business	0	0	0		L	0	0	0	

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MLS Sales Statistics Sales Volume

		101 574 205	100 077 065	502,870	voiume	264 044 549	251,768,545	-10 142 072-	<3.87%>
		121,574,395 122,077,265 502,870 0.41% MONTH OF # %			251,700,545 AR	#	<3.81 <i>%></i>		
Big	Ria		MONTH OF February		Increase / Increase /		AIN DATE	Increase /	Increase /
Island		2016	2017	<decrease></decrease>	<decrease></decrease>	2016	2017	<decrease></decrease>	<decrease></decrease>
loidild	Residential	81,400,620	72,202,365	<9,198,255>	<11.30%>	179,937,287	153,851,281	<26.086.006>	<14.50%>
ENTIRE	Vacant Land	17,799,475	16,950,300	<849,175>	<4.77%>	30,469,995	30.686.464	216,469	0.71%
	Commercial	2,491,500	479,000	<2,012,500>	<80.77%>	4,971,500	1,391,000	<3,580,500>	<72.02%>
LIVING	Condominium	19,882,800	32,445,600	12,562,800	63.18%	46,532,736	65,839,800	19,307,064	41.49%
	Business	0	0	0	03.1070	0	0	0	41.4370
	Residential	15,008,122	12,731,166	<2,276,956>	<15.17%>	27,498,006	26,894,740	<603,266>	<2.19%>
	Vacant Land	2,572,575	2,632,950	60,375	2.35%	3,838,695	4,760,950	922,255	24.03%
PUNA	Commercial	0	0	00,373	2.33 /6	540,000	260,000	<280,000>	<51.85%>
	Condominium	0	0	0		0	0	0	<31.03/02
	Business	0	0	0		0	0	0	
					-7.070/			-	0.070/
	Residential	9,920,400	9,189,324	<731,076>	<7.37%>	17,300,400	17,467,357	166,957	0.97%
001171111110	Vacant Land	1,711,500	474,000	<1,237,500>	<72.30%>	3,676,500	1,850,100	<1,826,400>	<49.68%>
SOUTH HILO	Commercial	566,500	0	<566,500>	<100%>	2,326,500	57,000	<2,269,500>	<97.55%>
	Condominium	836,000	440,500	<395,500>	<47.31%>	1,456,000	768,000	<688,000>	<47.25%>
	Business	0	0	0		0	0	0	
	Residential	1,285,000	2,207,500	922,500	71.79%	9,939,556	2,207,500	<7,732,056>	<77.79%>
	Vacant Land	249,000	320,000	71,000	28.51%	1,385,000	810,000	<575,000>	<41.52%>
NORTH HILO	Commercial	0	0	0		0	0	0	
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
	Residential	2,330,000	1,234,000	<1,096,000>	<47.04%>	3,245,000	2,806,000	<439,000>	<13.53%>
HAMAKUA	Vacant Land	0	480,000	480,000	N/A	0	1,200,000	1,200,000	N/A
	Commercial	0	0	0		0	0	0	
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
	Residential	2,890,000	4,148,000	1,258,000	43.53%	7,994,900	6,869,759	<1,125,141>	<14.07%>
NORTH	Vacant Land	1,820,000	5,465,000	3,645,000	200.27%	2,045,000	6,554,000	4,509,000	220.49%
KOHALA	Commercial	0	0	0		0	0	0	
KONALA	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
	Residential	18,771,500	10,608,975	<8,162,525>	<43.48%>	32,750,027	30,333,525	<2,416,502>	<7.38%>
SOUTH	Vacant Land	417,500	949,900	532,400	127.52%	2,641,900	1,602,200	<1,039,700>	<39.35%>
KOHALA	Commercial	0	0	0		0	95,000	95,000	N/A
KONALA	Condominium	10,237,300	14,085,000	3,847,700	37.59%	19,280,985	25,979,500	6,698,515	34.74%
	Business	0	0	0		0	0	0	
	Residential	24,071,813	23,173,400	<898,413>	<3.73%>	68,614,213	55,739,400	<12,874,813>	<18.76%>
NORTH KONA	Vacant Land	9,699,000	5,785,500	<3,913,500>	<40.35%>	15,021,000	12,315,500	<2,705,500>	<18.01%>
	Commercial	1,925,000	0	<1,925,000>	<100%>	1,925,000	0	<1,925,000>	<100%>
	Condominium	8,809,500	17,920,100	9,110,600	103.42%	25,570,751	39,092,300	13,521,549	52.88%
	Business	0	0	0		0	0	0	
SOUTH KONA	Residential	3,876,100	6,964,000	3,087,900	79.67%	7,005,500	8,359,000	1,353,500	19.32%
	Vacant Land	740,000	582,000	<158,000>	<21.35%>	1,073,500	910,514	<162,986>	<15.18%>
	Commercial	0	479,000	479,000	N/A	0	979,000	979,000	N/A
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
	Residential	3,247,685	1,946,000	<1,301,685>	<40.08%>	5,589,685	3,174,000	<2,415,685>	<43.22%>
	Vacant Land	589,900	260,950	<328,950>	<55.76%>	788,400	683,200	<105,200>	<13.34%>
KA'U	Commercial	0	0	0		180,000	0	<180,000>	<100%>
10.0	Condominium	0	0	0		225,000	0	<225,000>	<100%>
	Business	0	0	0		0	0	0	
		-	-	-		· ·	-	_	

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MLS Sales Statistics Median Sales Price

		1,229,000	1,235,750	6,750	0.55%		976,900	986,000	9,100	0.93%
				#	%		970,300 YE	•	#	%
Big		MONTH OF February		Increase / Increase /			тор		Increase /	Increase /
Island		2016	2017	<decrease></decrease>	<decrease></decrease>		2016	2017	<decrease></decrease>	<decrease></decrease>
	Residential	300,000	344,250	44,250	14.75%	ΙΓ	294,900	344,500	49,600	16.82%
	Vacant Land	25,000	25,500	500	2.00%	lt	24,500	25,000	500	2.04%
ENTIRE	Commercial	566,500	479,000	<87,500>	<15.45%>	lt	380,000	260,000	<120,000>	<31.58%>
	Condominium	337,500	387,000	49,500	14.67%	lt	277,500	356,500	79,000	28.47%
	Business	0	0	0		lf	0	0	0	
PUNA	Residential	200,000	225,000	25,000	12.50%		208,000	202,000	<6,000>	<2.88%>
	Vacant Land	19,000	20,000	1,000	5.26%	lf	19,000	20,000	1,000	5.26%
	Commercial	0	0	0		lf	270,000	260,000	<10,000>	<3.70%>
	Condominium	0	0	0			0	0	0	
	Business	0	0	0			0	0	0	
	Residential	325,000	320,000	<5,000>	<1.54%>	lT	300,000	335,000	35,000	11.67%
	Vacant Land	235,000	105,250	<129,750>	<55.21%>		261,000	197,000	<64,000>	<24.52%>
SOUTH HILO	Commercial	566,500	0	<566,500>	<100%>	I	566,500	57,000	<509,500>	<89.94%>
	Condominium	199,000	112,000	<87,000>	<43.72%>		153,000	159,000	6,000	3.92%
	Business	0	0	0			0	0	0	
	Residential	330,000	575,000	245,000	74.24%	I	455,556	575,000	119,444	26.22%
	Vacant Land	249,000	320,000	71,000	28.51%		269,000	405,000	136,000	50.56%
NORTH HILO	Commercial	0	0	0		I	0	0	0	
	Condominium	0	0	0			0	0	0	
	Business	0	0	0			0	0	0	
	Residential	407,500	385,000	<22,500>	<5.52%>		350,000	385,000	35,000	10.00%
HAMAKUA	Vacant Land	0	240,000	240,000	N/A		0	275,000	275,000	N/A
	Commercial	0	0	0		L	0	0	0	
	Condominium	0	0	0		L	0	0	0	
	Business	0	0	0		L	0	0	0	
	Residential	745,000	825,000	80,000	10.74%	L	442,500	565,000	122,500	27.68%
NORTH	Vacant Land	260,000	420,000	160,000	61.54%	L	255,000	325,000	70,000	27.45%
KOHALA	Commercial	0	0	0		L	0	0	0	
	Condominium	0	0	0		L	0	0	0	
	Business	0	0	0		L	0	0	0	
	Residential	550,000	606,500	56,500	10.27%	L	474,000	600,000	126,000	26.58%
SOUTH	Vacant Land	208,750	152,400	<56,350>	<26.99%>	L	232,000	154,900	<77,100>	<33.23%>
KOHALA	Commercial	0	0	0		L	0	95,000	95,000	N/A
	Condominium	492,500	610,000	117,500	23.86%	L	397,450	462,500	65,050	16.37%
	Business	0	0	0		lL	0	0	0	
	Residential	525,000	578,000	53,000	10.10%	L	589,100	627,000	37,900	6.43%
NORTH KONA	Vacant Land	310,000	452,750	142,750	46.05%	L	310,000	395,500	85,500	27.58%
	Commercial	962,500	0	<962,500>	<100%>	L	962,500	0	<962,500>	<100%>
	Condominium	275,000	350,000	75,000	27.27%	lŀ	266,000	320,000	54,000	20.30%
	Business	0	0	0		l	0	0	0	
	Residential	475,000	440,000	<35,000>	<7.37%>	L	422,500	395,000	<27,500>	<6.51%>
SOUTH KONA	Vacant Land	36,250	99,000	62,750	173.10%	lŀ	43,500	68,000	24,500	56.32%
	Commercial	0	479,000	479,000	N/A	lŀ	0	489,500	489,500	N/A
	Condominium	0	0	0		lŀ	0	0	0	
	Business	0	0	0		۱Ļ	0	0	0	
	Residential	175,000	197,500	22,500	12.86%	I ∟	172,000	219,500	47,500	27.62%
KA'U	Vacant Land	12,000	10,500	<1,500>	<12.50%>	I ∟	13,500	12,250	<1,250>	<9.26%>
	Commercial	0	0	0		╽┝	60,000	0	<60,000>	<100%>
	Condominium	0	0	0		ΙĻ	225,000	0	<225,000>	<100%>
	Business	0	0	0		Ш	0	0	0	

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