

MLS Sales Statistics

Number of Sales

Big Island		MONTH OF				YEAR			
		January		Increase /		TO DATE		Increase /	
		2016	2017	<Decrease>	<Decrease>	2016	2017	<Decrease>	<Decrease>
		314	325	11	3.50%	314	325	11	3.50%
		#	%	#	%	#	%	#	%
ENTIRE	Residential	156	149	<7>	<4.49%>	156	149	<7>	<4.49%>
	Vacant Land	97	114	17	17.53%	97	114	17	17.53%
	Commercial	7	4	<3>	<42.86%>	7	4	<3>	<42.86%>
	Condominium	54	58	4	7.41%	54	58	4	7.41%
	Business	0	0	0		0	0	0	
PUNA	Residential	54	58	4	7.41%	54	58	4	7.41%
	Vacant Land	63	72	9	14.29%	63	72	9	14.29%
	Commercial	2	1	<1>	<50.00%>	2	1	<1>	<50.00%>
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
SOUTH HILO	Residential	24	21	<3>	<12.50%>	24	21	<3>	<12.50%>
	Vacant Land	2	5	3	150.00%	2	5	3	150.00%
	Commercial	2	1	<1>	<50.00%>	2	1	<1>	<50.00%>
	Condominium	6	2	<4>	<66.67%>	6	2	<4>	<66.67%>
	Business	0	0	0		0	0	0	
NORTH HILO	Residential	4	0	<4>	<100%>	4	0	<4>	<100%>
	Vacant Land	4	1	<3>	<75.00%>	4	1	<3>	<75.00%>
	Commercial	0	0	0		0	0	0	
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
HAMAKUA	Residential	3	4	1	33.33%	3	4	1	33.33%
	Vacant Land	0	2	2	N/A	0	2	2	N/A
	Commercial	0	0	0		0	0	0	
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
NORTH KOHALA	Residential	6	6	0	0.00%	6	6	0	0.00%
	Vacant Land	1	4	3	300.00%	1	4	3	300.00%
	Commercial	0	0	0		0	0	0	
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
SOUTH KOHALA	Residential	16	16	0	0.00%	16	16	0	0.00%
	Vacant Land	5	3	<2>	<40.00%>	5	3	<2>	<40.00%>
	Commercial	0	1	1	N/A	0	1	1	N/A
	Condominium	12	21	9	75.00%	12	21	9	75.00%
	Business	0	0	0		0	0	0	
NORTH KONA	Residential	28	33	5	17.86%	28	33	5	17.86%
	Vacant Land	7	7	0	0.00%	7	7	0	0.00%
	Commercial	0	0	0		0	0	0	
	Condominium	35	35	0	0.00%	35	35	0	0.00%
	Business	0	0	0		0	0	0	
SOUTH KONA	Residential	5	5	0	0.00%	5	5	0	0.00%
	Vacant Land	3	3	0	0.00%	3	3	0	0.00%
	Commercial	0	1	1	N/A	0	1	1	N/A
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
KA'U	Residential	16	6	<10>	<62.50%>	16	6	<10>	<62.50%>
	Vacant Land	12	17	5	41.67%	12	17	5	41.67%
	Commercial	3	0	<3>	<100%>	3	0	<3>	<100%>
	Condominium	1	0	<1>	<100%>	1	0	<1>	<100%>
	Business	0	0	0		0	0	0	

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MLS Sales Statistics

Sales Volume

140,337,123 129,340,230 <10,996,893> <7.84%> 140,337,123 129,340,230 <10,996,893> <7.84%>

Big Island		MONTH OF				YEAR			
		January		#	%	TO DATE		#	%
		2016	2017			2016	2017		
				Increase / <Decrease>	Increase / <Decrease>			Increase / <Decrease>	Increase / <Decrease>
ENTIRE	Residential	98,536,667	81,301,366	<17,235,301>	<17.49%>	98,536,667	81,301,366	<17,235,301>	<17.49%>
	Vacant Land	12,670,520	13,732,664	1,062,144	8.38%	12,670,520	13,732,664	1,062,144	8.38%
	Commercial	2,480,000	912,000	<1,568,000>	<63.23%>	2,480,000	912,000	<1,568,000>	<63.23%>
	Condominium	26,649,936	33,394,200	6,744,264	25.31%	26,649,936	33,394,200	6,744,264	25.31%
	Business	0	0	0		0	0	0	
PUNA	Residential	12,489,884	14,163,574	1,673,690	13.40%	12,489,884	14,163,574	1,673,690	13.40%
	Vacant Land	1,266,120	2,124,500	858,380	67.80%	1,266,120	2,124,500	858,380	67.80%
	Commercial	540,000	260,000	<280,000>	<51.85%>	540,000	260,000	<280,000>	<51.85%>
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
SOUTH HILO	Residential	7,380,000	8,278,033	898,033	12.17%	7,380,000	8,278,033	898,033	12.17%
	Vacant Land	1,965,000	1,376,100	<588,900>	<29.97%>	1,965,000	1,376,100	<588,900>	<29.97%>
	Commercial	1,760,000	57,000	<1,703,000>	<96.76%>	1,760,000	57,000	<1,703,000>	<96.76%>
	Condominium	620,000	327,500	<292,500>	<47.18%>	620,000	327,500	<292,500>	<47.18%>
	Business	0	0	0		0	0	0	
NORTH HILO	Residential	8,654,556	0	<8,654,556>	<100%>	8,654,556	0	<8,654,556>	<100%>
	Vacant Land	1,136,000	490,000	<646,000>	<56.87%>	1,136,000	490,000	<646,000>	<56.87%>
	Commercial	0	0	0		0	0	0	
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
HAMAKUA	Residential	915,000	1,572,000	657,000	71.80%	915,000	1,572,000	657,000	71.80%
	Vacant Land	0	720,000	720,000	N/A	0	720,000	720,000	N/A
	Commercial	0	0	0		0	0	0	
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
NORTH KOHALA	Residential	5,104,900	2,721,759	<2,383,141>	<46.68%>	5,104,900	2,721,759	<2,383,141>	<46.68%>
	Vacant Land	225,000	1,089,000	864,000	384.00%	225,000	1,089,000	864,000	384.00%
	Commercial	0	0	0		0	0	0	
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
SOUTH KOHALA	Residential	13,978,527	19,377,000	5,398,473	38.62%	13,978,527	19,377,000	5,398,473	38.62%
	Vacant Land	2,224,400	652,300	<1,572,100>	<70.68%>	2,224,400	652,300	<1,572,100>	<70.68%>
	Commercial	0	95,000	95,000	N/A	0	95,000	95,000	N/A
	Condominium	9,043,685	11,894,500	2,850,815	31.52%	9,043,685	11,894,500	2,850,815	31.52%
	Business	0	0	0		0	0	0	
NORTH KONA	Residential	44,542,400	32,566,000	<11,976,400>	<26.89%>	44,542,400	32,566,000	<11,976,400>	<26.89%>
	Vacant Land	5,322,000	6,530,000	1,208,000	22.70%	5,322,000	6,530,000	1,208,000	22.70%
	Commercial	0	0	0		0	0	0	
	Condominium	16,761,251	21,172,200	4,410,949	26.32%	16,761,251	21,172,200	4,410,949	26.32%
	Business	0	0	0		0	0	0	
SOUTH KONA	Residential	3,129,400	1,395,000	<1,734,400>	<55.42%>	3,129,400	1,395,000	<1,734,400>	<55.42%>
	Vacant Land	333,500	328,514	<4,986>	<1.50%>	333,500	328,514	<4,986>	<1.50%>
	Commercial	0	500,000	500,000	N/A	0	500,000	500,000	N/A
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
KA'U	Residential	2,342,000	1,228,000	<1,114,000>	<47.57%>	2,342,000	1,228,000	<1,114,000>	<47.57%>
	Vacant Land	198,500	422,250	223,750	112.72%	198,500	422,250	223,750	112.72%
	Commercial	180,000	0	<180,000>	<100%>	180,000	0	<180,000>	<100%>
	Condominium	225,000	0	<225,000>	<100%>	225,000	0	<225,000>	<100%>
	Business	0	0	0		0	0	0	

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MLS Sales Statistics
Median Sales Price

	658,450	877,500	219,050	33.27%	658,450	877,500	219,050	33.27%
	MONTH OF		#	%	YEAR		#	%
Big Island	January		Increase /	Increase /	TO DATE		Increase /	Increase /
	2016	2017	<Decrease>	<Decrease>	2016	2017	<Decrease>	<Decrease>

		MONTH OF		#	%	YEAR		#	%
		2016	2017	Increase / <Decrease>	Increase / <Decrease>	2016	2017	Increase / <Decrease>	Increase / <Decrease>
ENTIRE	Residential	290,450	344,000	53,550	18.44%	290,450	344,000	53,550	18.44%
	Vacant Land	24,000	25,500	1,500	6.25%	24,000	25,500	1,500	6.25%
	Commercial	90,000	177,500	87,500	97.22%	90,000	177,500	87,500	97.22%
	Condominium	254,000	330,500	76,500	30.12%	254,000	330,500	76,500	30.12%
	Business	0	0	0		0	0	0	
PUNA	Residential	220,798	188,950	<31,848>	<14.42%>	220,798	188,950	<31,848>	<14.42%>
	Vacant Land	18,500	19,250	750	4.05%	18,500	19,250	750	4.05%
	Commercial	270,000	260,000	<10,000>	<3.70%>	270,000	260,000	<10,000>	<3.70%>
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
SOUTH HILO	Residential	276,000	345,000	69,000	25.00%	276,000	345,000	69,000	25.00%
	Vacant Land	982,500	230,000	<752,500>	<76.59%>	982,500	230,000	<752,500>	<76.59%>
	Commercial	880,000	57,000	<823,000>	<93.52%>	880,000	57,000	<823,000>	<93.52%>
	Condominium	106,750	163,750	57,000	53.40%	106,750	163,750	57,000	53.40%
	Business	0	0	0		0	0	0	
NORTH HILO	Residential	777,778	0	<777,778>	<100%>	777,778	0	<777,778>	<100%>
	Vacant Land	278,000	490,000	212,000	76.26%	278,000	490,000	212,000	76.26%
	Commercial	0	0	0		0	0	0	
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
HAMAKUA	Residential	295,000	388,500	93,500	31.69%	295,000	388,500	93,500	31.69%
	Vacant Land	0	360,000	360,000	N/A	0	360,000	360,000	N/A
	Commercial	0	0	0		0	0	0	
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
NORTH KOHALA	Residential	317,500	387,500	70,000	22.05%	317,500	387,500	70,000	22.05%
	Vacant Land	225,000	282,000	57,000	25.33%	225,000	282,000	57,000	25.33%
	Commercial	0	0	0		0	0	0	
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
SOUTH KOHALA	Residential	427,500	625,000	197,500	46.20%	427,500	625,000	197,500	46.20%
	Vacant Land	232,000	157,400	<74,600>	<32.16%>	232,000	157,400	<74,600>	<32.16%>
	Commercial	0	95,000	95,000	N/A	0	95,000	95,000	N/A
	Condominium	377,500	440,000	62,500	16.56%	377,500	440,000	62,500	16.56%
	Business	0	0	0		0	0	0	
NORTH KONA	Residential	643,500	640,000	<3,500>	<0.54%>	643,500	640,000	<3,500>	<0.54%>
	Vacant Land	310,000	295,000	<15,000>	<4.84%>	310,000	295,000	<15,000>	<4.84%>
	Commercial	0	0	0		0	0	0	
	Condominium	258,000	300,000	42,000	16.28%	258,000	300,000	42,000	16.28%
	Business	0	0	0		0	0	0	
SOUTH KONA	Residential	351,900	215,000	<136,900>	<38.90%>	351,900	215,000	<136,900>	<38.90%>
	Vacant Land	69,000	26,000	<43,000>	<62.32%>	69,000	26,000	<43,000>	<62.32%>
	Commercial	0	500,000	500,000	N/A	0	500,000	500,000	N/A
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
KA'U	Residential	162,500	220,000	57,500	35.38%	162,500	220,000	57,500	35.38%
	Vacant Land	14,250	12,500	<1,750>	<12.28%>	14,250	12,500	<1,750>	<12.28%>
	Commercial	60,000	0	<60,000>	<100%>	60,000	0	<60,000>	<100%>
	Condominium	225,000	0	<225,000>	<100%>	225,000	0	<225,000>	<100%>
	Business	0	0	0		0	0	0	

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