

**MLS Sales Statistics**

**Number of Sales**

Big Island		MONTH OF				YEAR			
		December		Increase /	Increase /	TO DATE		Increase /	Increase /
		2014	2015	<Decrease>	<Decrease>	2014	2015	<Decrease>	<Decrease>
		352	373	21	5.97%	4180	4306	126	3.01%
ENTIRE	Residential	178	179	1	0.56%	1885	2017	132	7.00%
	Vacant Land	119	121	2	1.68%	1607	1578	<29>	<1.80%>
	Commercial/MTF	4	4	0	0.00%	34	42	8	23.53%
	Condominium	51	68	17	33.33%	645	662	17	2.64%
	Business	0	1	1	N/A	9	7	<2>	<22.22%>
PUNA	Residential	53	58	5	9.43%	622	644	22	3.54%
	Vacant Land	62	69	7	11.29%	927	856	<71>	<7.66%>
	Commercial/MTF	0	0	0		7	6	<1>	<14.29%>
	Condominium	0	0	0		0	1	1	N/A
	Business	0	0	0		3	1	<2>	<66.67%>
SOUTH HILO	Residential	34	22	<12>	<35.29%>	275	287	12	4.36%
	Vacant Land	6	10	4	66.67%	96	122	26	27.08%
	Commercial/MTF	2	1	<1>	<50.00%>	15	14	<1>	<6.67%>
	Condominium	4	10	6	150.00%	55	63	8	14.55%
	Business	0	0	0		5	1	<4>	<80.00%>
NORTH HILO	Residential	0	1	1	N/A	22	25	3	13.64%
	Vacant Land	1	0	<1>	<100%>	11	7	<4>	<36.36%>
	Commercial/MTF	0	0	0		0	0	0	
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
HAMAKUA	Residential	4	4	0	0.00%	40	52	12	30.00%
	Vacant Land	0	1	1	N/A	16	22	6	37.50%
	Commercial/MTF	0	1	1	N/A	2	1	<1>	<50.00%>
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
NORTH KOHALA	Residential	7	6	<1>	<14.29%>	62	45	<17>	<27.42%>
	Vacant Land	3	4	1	33.33%	47	45	<2>	<4.26%>
	Commercial/MTF	0	0	0		5	3	<2>	<40.00%>
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
SOUTH KOHALA	Residential	21	28	7	33.33%	234	280	46	19.66%
	Vacant Land	5	5	0	0.00%	60	66	6	10.00%
	Commercial/MTF	0	1	1	N/A	1	6	5	500.00%
	Condominium	17	28	11	64.71%	218	211	<7>	<3.21%>
	Business	0	0	0		0	1	1	N/A
NORTH KONA	Residential	43	39	<4>	<9.30%>	436	458	22	5.05%
	Vacant Land	14	9	<5>	<35.71%>	180	155	<25>	<13.89%>
	Commercial/MTF	2	1	<1>	<50.00%>	3	8	5	166.67%
	Condominium	30	29	<1>	<3.33%>	368	378	10	2.72%
	Business	0	1	1	N/A	1	3	2	200.00%
SOUTH KONA	Residential	8	4	<4>	<50.00%>	61	81	20	32.79%
	Vacant Land	6	1	<5>	<83.33%>	61	64	3	4.92%
	Commercial/MTF	0	0	0		1	3	2	200.00%
	Condominium	0	1	1	N/A	0	6	6	N/A
	Business	0	0	0		0	1	1	N/A
KA'U	Residential	8	17	9	112.50%	133	145	12	9.02%
	Vacant Land	22	22	0	0.00%	209	241	32	15.31%
	Commercial/MTF	0	0	0		0	1	1	N/A
	Condominium	0	0	0		4	3	<1>	<25.00%>
	Business	0	0	0		0	0	0	

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**MLS Sales Statistics**

**Sales Volume**

	128,129,241	147,339,526	19,210,285	14.99%	1,486,745,673	1,655,455,653	168,709,980	11.35%
	<b>MONTH OF</b>		<b>#</b>	<b>%</b>	<b>YEAR</b>		<b>#</b>	<b>%</b>
<b>Big Island</b>	<b>December</b>				<b>TO DATE</b>			
	2014	2015	Increase / <Decrease>	Increase / <Decrease>	2014	2015	Increase / <Decrease>	Increase / <Decrease>

		MONTH OF		#	%	YEAR		#	%
		2014	2015	Increase / <Decrease>	Increase / <Decrease>	2014	2015	Increase / <Decrease>	Increase / <Decrease>
<b>ENTIRE</b>	Residential	83,989,716	86,113,873	2,124,157	2.53%	906,422,045	992,391,012	85,968,967	9.48%
	Vacant Land	21,219,025	20,816,645	<402,380>	<1.90%>	284,518,885	314,706,127	30,187,242	10.61%
	Commercial/MTF	1,773,000	3,275,000	1,502,000	84.72%	14,784,311	28,395,160	13,610,849	92.06%
	Condominium	21,147,500	36,634,008	15,486,508	73.23%	280,026,432	316,510,516	36,484,084	13.03%
	Business	0	500,000	500,000	N/A	994,000	3,452,838	2,458,838	247.37%
<b>PUNA</b>	Residential	10,372,558	11,737,285	1,364,727	13.16%	124,235,500	125,698,248	1,462,748	1.18%
	Vacant Land	1,498,625	2,411,800	913,175	60.93%	29,415,173	24,415,661	<4,999,512>	<17.00%>
	Commercial/MTF	0	0	0		1,876,156	1,276,000	<600,156>	<31.99%>
	Condominium	0	0	0		0	255,000	255,000	N/A
	Business	0	0	0		437,500	2,200,000	1,762,500	402.86%
<b>SOUTH HILO</b>	Residential	10,753,200	7,184,000	<3,569,200>	<33.19%>	90,408,683	104,080,079	13,671,396	15.12%
	Vacant Land	1,278,800	1,320,000	41,200	3.22%	19,489,800	26,182,833	6,693,033	34.34%
	Commercial/MTF	949,000	300,000	<649,000>	<68.39%>	5,156,905	5,251,660	94,755	1.84%
	Condominium	671,500	909,550	238,050	35.45%	7,163,100	8,690,510	1,527,410	21.32%
	Business	0	0	0		456,500	10,000	<446,500>	<97.81%>
<b>NORTH HILO</b>	Residential	0	2,600,000	2,600,000	N/A	14,481,500	14,013,500	<468,000>	<3.23%>
	Vacant Land	175,000	0	<175,000>	<100%>	2,043,500	2,411,500	368,000	18.01%
	Commercial/MTF	0	0	0		0	0	0	
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
<b>HAMAKUA</b>	Residential	1,512,000	1,549,550	37,550	2.48%	15,692,699	20,199,050	4,506,351	28.72%
	Vacant Land	0	97,000	97,000	N/A	4,967,600	9,641,500	4,673,900	94.09%
	Commercial/MTF	0	275,000	275,000	N/A	760,000	275,000	<485,000>	<63.82%>
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
<b>NORTH KOHALA</b>	Residential	3,315,700	5,253,000	1,937,300	58.43%	47,029,500	36,071,856	<10,957,644>	<23.30%>
	Vacant Land	679,000	1,236,000	557,000	82.03%	19,674,900	16,122,700	<3,552,200>	<18.05%>
	Commercial/MTF	0	0	0		3,422,250	1,317,500	<2,104,750>	<61.50%>
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
<b>SOUTH KOHALA</b>	Residential	12,784,598	19,058,800	6,274,202	49.08%	140,762,616	215,239,349	74,476,733	52.91%
	Vacant Land	1,870,000	1,652,000	<218,000>	<11.66%>	46,550,500	39,495,400	<7,055,100>	<15.16%>
	Commercial/MTF	0	900,000	900,000	N/A	425,000	4,615,000	4,190,000	985.88%
	Condominium	8,748,500	11,507,750	2,759,250	31.54%	125,639,901	126,432,207	792,306	0.63%
	Business	0	0	0		0	165,000	165,000	N/A
<b>NORTH KONA</b>	Residential	41,362,600	34,083,288	<7,279,312>	<17.60%>	425,828,221	409,795,811	<16,032,410>	<3.76%>
	Vacant Land	13,514,000	3,336,000	<10,178,000>	<75.31%>	145,123,162	169,704,847	24,581,685	16.94%
	Commercial/MTF	824,000	1,800,000	976,000	118.45%	2,749,000	5,770,000	3,021,000	109.89%
	Condominium	11,727,500	23,969,708	12,242,208	104.39%	146,658,431	178,753,799	32,095,368	21.88%
	Business	0	500,000	500,000	N/A	100,000	877,838	777,838	777.84%
<b>SOUTH KONA</b>	Residential	2,558,000	1,597,700	<960,300>	<37.54%>	24,787,411	41,124,319	16,336,908	65.91%
	Vacant Land	1,427,000	142,500	<1,284,500>	<90.01%>	12,756,700	9,773,300	<2,983,400>	<23.39%>
	Commercial/MTF	0	0	0		395,000	2,790,000	2,395,000	606.33%
	Condominium	0	247,000	247,000	N/A	0	2,076,000	2,076,000	N/A
	Business	0	0	0		0	200,000	200,000	N/A
<b>KA'U</b>	Residential	1,331,060	3,050,250	1,719,190	129.16%	23,195,915	26,168,800	2,972,885	12.82%
	Vacant Land	776,600	10,621,345	9,844,745	1267.67%	4,497,550	16,958,386	12,460,836	277.06%
	Commercial/MTF	0	0	0		0	7,100,000	7,100,000	N/A
	Condominium	0	0	0		565,000	303,000	<262,000>	<46.37%>
	Business	0	0	0		0	0	0	

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**MLS Sales Statistics**  
**Median Sales Price**

	983,500	1,705,000	721,500	73.36%	1,049,800	1,240,250	190,450	18.14%
	<b>MONTH OF</b>		<b>#</b>	<b>%</b>	<b>YEAR</b>		<b>#</b>	<b>%</b>
<b>Big Island</b>	<b>December</b>		<b>Increase /</b>	<b>Increase /</b>	<b>TO DATE</b>		<b>Increase /</b>	<b>Increase /</b>
	2014	2015	<Decrease>	<Decrease>	2014	2015	<Decrease>	<Decrease>

		MONTH OF		#	%	YEAR		#	%
		December	December	Increase /	Increase /	TO DATE	TO DATE	Increase /	Increase /
Big Island		2014	2015	<Decrease>	<Decrease>	2014	2015	<Decrease>	<Decrease>
<b>ENTIRE</b>	Residential	309,500	309,000	<500>	<0.16%>	315,000	329,000	14,000	4.44%
	Vacant Land	27,000	26,000	<1,000>	<3.70%>	27,300	27,500	200	0.73%
	Commercial/MTF	412,000	600,000	188,000	45.63%	332,500	408,750	76,250	22.93%
	Condominium	235,000	270,000	35,000	14.89%	280,000	275,000	<5,000>	<1.79%>
	Business	0	500,000	500,000	N/A	95,000	200,000	105,000	110.53%
<b>PUNA</b>	Residential	175,000	182,000	7,000	4.00%	180,000	174,000	<6,000>	<3.33%>
	Vacant Land	18,750	23,000	4,250	22.67%	19,500	18,000	<1,500>	<7.69%>
	Commercial/MTF	0	0	0		170,000	228,000	58,000	34.12%
	Condominium	0	0	0		0	255,000	255,000	N/A
	Business	0	0	0		150,000	2,200,000	2,050,000	1366.67%
<b>SOUTH HILO</b>	Residential	290,000	282,250	<7,750>	<2.67%>	272,000	315,000	43,000	15.81%
	Vacant Land	171,500	150,000	<21,500>	<12.54%>	165,000	161,250	<3,750>	<2.27%>
	Commercial/MTF	474,500	300,000	<174,500>	<36.78%>	239,000	280,000	41,000	17.15%
	Condominium	171,500	51,950	<119,550>	<69.71%>	117,000	110,000	<7,000>	<5.98%>
	Business	0	0	0		87,500	10,000	<77,500>	<88.57%>
<b>NORTH HILO</b>	Residential	0	2,600,000	2,600,000	N/A	374,000	450,000	76,000	20.32%
	Vacant Land	175,000	0	<175,000>	<100%>	175,000	350,000	175,000	100.00%
	Commercial/MTF	0	0	0		0	0	0	
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
<b>HAMAKUA</b>	Residential	342,500	313,000	<29,500>	<8.61%>	332,000	311,000	<21,000>	<6.33%>
	Vacant Land	0	97,000	97,000	N/A	219,000	240,000	21,000	9.59%
	Commercial/MTF	0	275,000	275,000	N/A	380,000	275,000	<105,000>	<27.63%>
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
<b>NORTH KOHALA</b>	Residential	399,000	742,500	343,500	86.09%	532,500	630,000	97,500	18.31%
	Vacant Land	260,000	236,500	<23,500>	<9.04%>	269,000	239,000	<30,000>	<11.15%>
	Commercial/MTF	0	0	0		375,000	367,500	<7,500>	<2.00%>
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
<b>SOUTH KOHALA</b>	Residential	455,000	463,000	8,000	1.76%	450,000	485,000	35,000	7.78%
	Vacant Land	125,000	420,000	295,000	236.00%	222,500	237,500	15,000	6.74%
	Commercial/MTF	0	900,000	900,000	N/A	425,000	385,000	<40,000>	<9.41%>
	Condominium	365,000	322,500	<42,500>	<11.64%>	472,500	457,000	<15,500>	<3.28%>
	Business	0	0	0		0	165,000	165,000	N/A
<b>NORTH KONA</b>	Residential	552,000	549,000	<3,000>	<0.54%>	550,000	562,500	12,500	2.27%
	Vacant Land	497,000	260,000	<237,000>	<47.69%>	308,250	340,000	31,750	10.30%
	Commercial/MTF	412,000	1,800,000	1,388,000	336.89%	425,000	495,000	70,000	16.47%
	Condominium	234,750	275,000	40,250	17.15%	259,500	265,000	5,500	2.12%
	Business	0	500,000	500,000	N/A	100,000	252,838	152,838	152.84%
<b>SOUTH KONA</b>	Residential	279,500	384,000	104,500	37.39%	360,000	375,000	15,000	4.17%
	Vacant Land	251,000	142,500	<108,500>	<43.23%>	155,000	95,000	<60,000>	<38.71%>
	Commercial/MTF	0	0	0		395,000	970,000	575,000	145.57%
	Condominium	0	247,000	247,000	N/A	0	243,500	243,500	N/A
	Business	0	0	0		0	200,000	200,000	N/A
<b>KA'U</b>	Residential	138,558	160,000	21,442	15.48%	140,115	165,000	24,885	17.76%
	Vacant Land	11,000	8,750	<2,250>	<20.45%>	12,000	11,500	<500>	<4.17%>
	Commercial/MTF	0	0	0		0	7,100,000	7,100,000	N/A
	Condominium	0	0	0		132,500	100,000	<32,500>	<24.53%>
	Business	0	0	0		0	0	0	

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