

MLS Sales Statistics

Number of Sales

Big Island		MONTH OF				YEAR			
		December		Increase /		TO DATE		Increase /	
		2016	2017	<Decrease>	<Decrease>	2016	2017	<Decrease>	<Decrease>
		413	452	39	9.44%	4826	5497	671	13.90%
		#	%	#	%	#	%	#	%
ENTIRE	Residential	209	205	<4>	<1.91%>	2309	2497	188	8.14%
	Vacant Land	140	175	35	25.00%	1755	2086	331	18.86%
	Commercial/MTF	4	4	0	0.00%	47	55	8	17.02%
	Condominium	58	68	10	17.24%	710	855	145	20.42%
	Business	2	0	<2>	<100%>	5	4	<1>	<20.00%>
PUNA	Residential	88	77	<11>	<12.50%>	877	917	40	4.56%
	Vacant Land	80	107	27	33.75%	1081	1383	302	27.94%
	Commercial/MTF	0	1	1	N/A	7	12	5	71.43%
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
SOUTH HILO	Residential	34	28	<6>	<17.65%>	359	358	<1>	<0.28%>
	Vacant Land	8	12	4	50.00%	132	121	<11>	<8.33%>
	Commercial/MTF	0	1	1	N/A	19	25	6	31.58%
	Condominium	3	8	5	166.67%	59	88	29	49.15%
	Business	0	0	0		0	2	2	N/A
NORTH HILO	Residential	1	2	1	100.00%	21	21	0	0.00%
	Vacant Land	3	3	0	0.00%	15	17	2	13.33%
	Commercial/MTF	0	0	0		0	0	0	
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
HAMAKUA	Residential	6	7	1	16.67%	57	65	8	14.04%
	Vacant Land	6	4	<2>	<33.33%>	28	23	<5>	<17.86%>
	Commercial/MTF	1	0	<1>	<100%>	3	0	<3>	<100%>
	Condominium	0	0	0		1	0	<1>	<100%>
	Business	0	0	0		0	1	1	N/A
NORTH KOHALA	Residential	4	9	5	125.00%	57	67	10	17.54%
	Vacant Land	4	2	<2>	<50.00%>	38	41	3	7.89%
	Commercial/MTF	0	0	0		0	1	1	N/A
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
SOUTH KOHALA	Residential	15	21	6	40.00%	249	259	10	4.02%
	Vacant Land	5	8	3	60.00%	61	56	<5>	<8.20%>
	Commercial/MTF	0	1	1	N/A	2	3	1	50.00%
	Condominium	23	16	<7>	<30.43%>	251	275	24	9.56%
	Business	0	0	0		1	1	0	0.00%
NORTH KONA	Residential	37	38	1	2.70%	475	541	66	13.89%
	Vacant Land	13	9	<4>	<30.77%>	115	124	9	7.83%
	Commercial/MTF	1	0	<1>	<100%>	9	10	1	11.11%
	Condominium	31	44	13	41.94%	392	487	95	24.23%
	Business	2	0	<2>	<100%>	3	0	<3>	<100%>
SOUTH KONA	Residential	12	11	<1>	<8.33%>	77	99	22	28.57%
	Vacant Land	6	2	<4>	<66.67%>	69	63	<6>	<8.70%>
	Commercial/MTF	0	1	1	N/A	1	4	3	300.00%
	Condominium	1	0	<1>	<100%>	3	1	<2>	<66.67%>
	Business	0	0	0		1	0	<1>	<100%>
KA'U	Residential	12	12	0	0.00%	137	170	33	24.09%
	Vacant Land	15	28	13	86.67%	216	258	42	19.44%
	Commercial/MTF	2	0	<2>	<100%>	6	0	<6>	<100%>
	Condominium	0	0	0		4	4	0	0.00%
	Business	0	0	0		0	0	0	

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MLS Sales Statistics

Sales Volume

	171,674,797	162,671,940	<9,002,857>	<5.24%>	1,854,252,915	2,144,862,855	290,609,940	15.67%
	MONTH OF				YEAR			
	December				TO DATE			
	2016	2017	#	%	2016	2017	#	%
Big Island			Increase /	Increase /			Increase /	Increase /
			<Decrease>	<Decrease>			<Decrease>	<Decrease>

		MONTH OF		#	%	YEAR		#	%
		December	2017			TO DATE	2017		
		2016	2017	Increase /	Increase /	2016	2017	Increase /	Increase /
				<Decrease>	<Decrease>			<Decrease>	<Decrease>
ENTIRE	Residential	88,228,516	110,690,312	22,461,796	25.46%	1,219,003,985	1,406,968,392	187,964,407	15.42%
	Vacant Land	53,342,899	18,479,724	<34,863,175>	<65.36%>	249,209,426	226,829,175	<22,380,251>	<8.98%>
	Commercial/MTF	5,715,000	1,011,500	<4,703,500>	<82.30%>	36,207,008	49,761,650	13,554,642	37.44%
	Condominium	22,583,382	32,490,404	9,907,022	43.87%	347,727,496	458,328,638	110,601,142	31.81%
	Business	1,805,000	0	<1,805,000>	<100%>	2,105,000	2,975,000	870,000	41.33%
PUNA	Residential	18,147,523	18,034,917	<112,606>	<0.62%>	187,968,888	222,595,285	34,626,397	18.42%
	Vacant Land	3,072,600	3,939,549	866,949	28.22%	30,348,709	43,706,692	13,357,983	44.01%
	Commercial/MTF	0	259,500	259,500	N/A	2,409,000	4,216,650	1,807,650	75.04%
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
SOUTH HILO	Residential	11,623,800	9,172,499	<2,451,301>	<21.09%>	130,438,096	140,027,451	9,589,355	7.35%
	Vacant Land	2,815,000	2,781,175	<33,825>	<1.20%>	23,319,080	24,921,292	1,602,212	6.87%
	Commercial/MTF	0	182,500	182,500	N/A	9,665,775	11,239,500	1,573,725	16.28%
	Condominium	410,000	1,111,750	701,750	171.16%	8,248,300	11,714,815	3,466,515	42.03%
	Business	0	0	0		0	2,225,000	2,225,000	N/A
NORTH HILO	Residential	427,000	1,279,000	852,000	199.53%	15,978,057	10,670,474	<5,307,583>	<33.22%>
	Vacant Land	1,055,000	825,000	<230,000>	<21.80%>	4,415,500	6,109,500	1,694,000	38.36%
	Commercial/MTF	0	0	0		0	0	0	
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
HAMAKUA	Residential	3,222,000	4,270,000	1,048,000	32.53%	27,965,752	34,259,754	6,294,002	22.51%
	Vacant Land	1,133,000	1,547,500	414,500	36.58%	15,561,898	9,214,000	<6,347,898>	<40.79%>
	Commercial/MTF	600,000	0	<600,000>	<100%>	1,372,000	0	<1,372,000>	<100%>
	Condominium	0	0	0		175,000	0	<175,000>	<100%>
	Business	0	0	0		0	575,000	575,000	N/A
NORTH KOHALA	Residential	2,087,000	6,666,999	4,579,999	219.45%	48,227,400	52,588,083	4,360,683	9.04%
	Vacant Land	1,738,500	745,000	<993,500>	<57.15%>	14,283,500	21,295,125	7,011,625	49.09%
	Commercial/MTF	0	0	0		0	585,000	585,000	N/A
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
SOUTH KOHALA	Residential	12,608,500	20,387,500	7,779,000	61.70%	204,627,005	268,800,417	64,173,412	31.36%
	Vacant Land	779,800	2,241,900	1,462,100	187.50%	20,203,398	26,529,500	6,326,102	31.31%
	Commercial/MTF	0	60,000	60,000	N/A	1,000,000	2,255,000	1,255,000	125.50%
	Condominium	10,277,883	9,882,779	<395,104>	<3.84%>	147,658,059	189,346,252	41,688,193	28.23%
	Business	0	0	0		40,000	175,000	135,000	337.50%
NORTH KONA	Residential	32,607,193	42,435,897	9,828,704	30.14%	535,220,025	593,487,468	58,267,443	10.89%
	Vacant Land	31,496,000	5,593,000	<25,903,000>	<82.24%>	112,629,699	76,110,842	<36,518,857>	<32.42%>
	Commercial/MTF	5,000,000	0	<5,000,000>	<100%>	20,980,233	29,767,000	8,786,767	41.88%
	Condominium	11,615,499	21,495,875	9,880,376	85.06%	190,444,237	256,534,871	66,090,634	34.70%
	Business	1,805,000	0	<1,805,000>	<100%>	1,965,000	0	<1,965,000>	<100%>
SOUTH KONA	Residential	5,260,500	5,211,000	<49,500>	<0.94%>	41,409,100	50,835,497	9,426,397	22.76%
	Vacant Land	10,944,999	220,000	<10,724,999>	<97.99%>	20,437,579	12,344,539	<8,093,040>	<39.60%>
	Commercial/MTF	0	509,500	509,500	N/A	325,000	1,698,500	1,373,500	422.62%
	Condominium	280,000	0	<280,000>	<100%>	619,500	240,000	<379,500>	<61.26%>
	Business	0	0	0		100,000	0	<100,000>	<100%>
KA'U	Residential	2,245,000	3,232,500	987,500	43.99%	27,169,662	33,703,963	6,534,301	24.05%
	Vacant Land	308,000	586,600	278,600	90.45%	8,010,063	6,597,685	<1,412,378>	<17.63%>
	Commercial/MTF	115,000	0	<115,000>	<100%>	455,000	0	<455,000>	<100%>
	Condominium	0	0	0		582,400	492,700	<89,700>	<15.40%>
	Business	0	0	0		0	0	0	

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		MLS Sales Statistics							
		Median Sales Price							
		1,840,000	874,500	<965,500>	<52.47%>	1,111,000	1,450,000	339,000	30.51%
Big Island		MONTH OF				YEAR			
		December				TO DATE			
		2016	2017	#	%	2016	2017	#	%
				Increase /	Increase /			Increase /	Increase /
				<Decrease>	<Decrease>			<Decrease>	<Decrease>
ENTIRE	Residential	285,000	340,000	55,000	19.30%	330,000	350,000	20,000	6.06%
	Vacant Land	30,000	32,000	2,000	6.67%	26,000	25,000	<1,000>	<3.85%>
	Commercial/MTF	330,000	221,000	<109,000>	<33.03%>	350,000	390,000	40,000	11.43%
	Condominium	292,500	281,500	<11,000>	<3.76%>	305,000	310,000	5,000	1.64%
	Business	902,500	0	<902,500>	<100%>	100,000	375,000	275,000	275.00%
PUNA	Residential	177,000	225,000	48,000	27.12%	197,000	225,000	28,000	14.21%
	Vacant Land	19,000	26,000	7,000	36.84%	19,000	20,000	1,000	5.26%
	Commercial/MTF	0	259,500	259,500	N/A	229,000	270,000	41,000	17.90%
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
SOUTH HILO	Residential	306,000	312,500	6,500	2.12%	332,500	325,000	<7,500>	<2.26%>
	Vacant Land	172,500	200,500	28,000	16.23%	136,000	182,500	46,500	34.19%
	Commercial/MTF	0	182,500	182,500	N/A	340,000	275,000	<65,000>	<19.12%>
	Condominium	169,000	137,250	<31,750>	<18.79%>	140,000	109,606	<30,394>	<21.71%>
	Business	0	0	0		0	1,112,500	1,112,500	N/A
NORTH HILO	Residential	427,000	639,500	212,500	49.77%	375,000	330,000	<45,000>	<12.00%>
	Vacant Land	380,000	160,000	<220,000>	<57.89%>	290,000	325,000	35,000	12.07%
	Commercial/MTF	0	0	0		0	0	0	
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
HAMAKUA	Residential	488,000	600,000	112,000	22.95%	350,000	430,000	80,000	22.86%
	Vacant Land	180,000	386,250	206,250	114.58%	272,500	320,000	47,500	17.43%
	Commercial/MTF	600,000	0	<600,000>	<100%>	600,000	0	<600,000>	<100%>
	Condominium	0	0	0		175,000	0	<175,000>	<100%>
	Business	0	0	0		0	575,000	575,000	N/A
NORTH KOHALA	Residential	406,000	369,000	<37,000>	<9.11%>	710,000	640,000	<70,000>	<9.86%>
	Vacant Land	432,500	372,500	<60,000>	<13.87%>	337,500	300,000	<37,500>	<11.11%>
	Commercial/MTF	0	0	0		0	585,000	585,000	N/A
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
SOUTH KOHALA	Residential	520,000	579,000	59,000	11.35%	500,000	565,000	65,000	13.00%
	Vacant Land	147,400	193,500	46,100	31.28%	190,000	193,500	3,500	1.84%
	Commercial/MTF	0	60,000	60,000	N/A	500,000	95,000	<405,000>	<81.00%>
	Condominium	398,000	554,500	156,500	39.32%	445,000	488,000	43,000	9.66%
	Business	0	0	0		40,000	175,000	135,000	337.50%
NORTH KONA	Residential	662,000	636,250	<25,750>	<3.89%>	600,000	635,000	35,000	5.83%
	Vacant Land	388,000	290,000	<98,000>	<25.26%>	315,000	325,000	10,000	3.17%
	Commercial/MTF	5,000,000	0	<5,000,000>	<100%>	2,250,000	730,000	<1,520,000>	<67.56%>
	Condominium	269,000	285,000	16,000	5.95%	288,250	298,500	10,250	3.56%
	Business	902,500	0	<902,500>	<100%>	160,000	0	<160,000>	<100%>
SOUTH KONA	Residential	427,500	430,000	2,500	0.58%	475,000	455,000	<20,000>	<4.21%>
	Vacant Land	215,000	110,000	<105,000>	<48.84%>	130,000	67,500	<62,500>	<48.08%>
	Commercial/MTF	0	509,500	509,500	N/A	325,000	489,500	164,500	50.62%
	Condominium	280,000	0	<280,000>	<100%>	187,000	240,000	53,000	28.34%
	Business	0	0	0		100,000	0	<100,000>	<100%>
KA'U	Residential	124,750	247,500	122,750	98.40%	175,000	185,250	10,250	5.86%
	Vacant Land	17,500	9,225	<8,275>	<47.29%>	13,000	11,250	<1,750>	<13.46%>
	Commercial/MTF	57,500	0	<57,500>	<100%>	60,000	0	<60,000>	<100%>
	Condominium	0	0	0		123,450	147,850	24,400	19.77%
	Business	0	0	0		0	0	0	

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