

MLS Sales Statistics

Number of Sales

Big Island		427	361	<66>	<15.46%>	4145	3912	<233>	<5.62%>
		MONTH OF		#	%	YEAR		#	%
		September	September	Increase /	Increase /	TO DATE	TO DATE	Increase /	Increase /
		2017	2018	<Decrease>	<Decrease>	2017	2018	<Decrease>	<Decrease>
ENTIRE	Residential	204	187	<17>	<8.33%>	1873	1779	<94>	<5.02%>
	Vacant Land	143	111	<32>	<22.38%>	1576	1454	<122>	<7.74%>
	Commercial/MTF	7	4	<3>	<42.86%>	45	43	<2>	<4.44%>
	Condominium	72	59	<13>	<18.06%>	649	635	<14>	<2.16%>
	Business	1	0	<1>	<100%>	2	1	<1>	<50.00%>
PUNA	Residential	76	72	<4>	<5.26%>	699	635	<64>	<9.16%>
	Vacant Land	96	66	<30>	<31.25%>	1043	822	<221>	<21.19%>
	Commercial/MTF	3	0	<3>	<100%>	9	9	0	0.00%
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	1	1	N/A
SOUTH HILO	Residential	37	32	<5>	<13.51%>	271	244	<27>	<9.96%>
	Vacant Land	13	6	<7>	<53.85%>	88	128	40	45.45%
	Commercial/MTF	3	4	1	33.33%	22	19	<3>	<13.64%>
	Condominium	8	7	<1>	<12.50%>	66	71	5	7.58%
	Business	1	0	<1>	<100%>	1	0	<1>	<100%>
NORTH HILO	Residential	3	3	0	0.00%	17	19	2	11.76%
	Vacant Land	0	1	1	N/A	12	14	2	16.67%
	Commercial/MTF	0	0	0		0	0	0	
	Condominium	0	0	0		0	1	1	N/A
	Business	0	0	0		0	0	0	
HAMAKUA	Residential	6	7	1	16.67%	44	43	<1>	<2.27%>
	Vacant Land	2	2	0	0.00%	15	16	1	6.67%
	Commercial/MTF	0	0	0		0	3	3	N/A
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
NORTH KOHALA	Residential	5	3	<2>	<40.00%>	47	51	4	8.51%
	Vacant Land	1	3	2	200.00%	36	39	3	8.33%
	Commercial/MTF	0	0	0		1	1	0	0.00%
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
SOUTH KOHALA	Residential	17	17	0	0.00%	188	217	29	15.43%
	Vacant Land	1	8	7	700.00%	40	63	23	57.50%
	Commercial/MTF	0	0	0		1	1	0	0.00%
	Condominium	27	21	<6>	<22.22%>	212	243	31	14.62%
	Business	0	0	0		1	0	<1>	<100%>
NORTH KONA	Residential	42	38	<4>	<9.52%>	409	377	<32>	<7.82%>
	Vacant Land	8	9	1	12.50%	100	81	<19>	<19.00%>
	Commercial/MTF	1	0	<1>	<100%>	9	9	0	0.00%
	Condominium	37	29	<8>	<21.62%>	368	313	<55>	<14.95%>
	Business	0	0	0		0	0	0	
SOUTH KONA	Residential	6	8	2	33.33%	70	64	<6>	<8.57%>
	Vacant Land	7	2	<5>	<71.43%>	49	49	0	0.00%
	Commercial/MTF	0	0	0		3	0	<3>	<100%>
	Condominium	0	1	1	N/A	0	3	3	N/A
	Business	0	0	0		0	0	0	
KA'U	Residential	12	7	<5>	<41.67%>	128	129	1	0.78%
	Vacant Land	15	14	<1>	<6.67%>	193	242	49	25.39%
	Commercial/MTF	0	0	0		0	1	1	N/A
	Condominium	0	1	1	N/A	3	4	1	33.33%
	Business	0	0	0		0	0	0	

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MLS Sales Statistics

Sales Volume

202,128,745 146,517,685 <55,611,060> <27.51%> 1,624,179,462 1,599,938,729 <24,240,733> <1.49%>

Big Island	MONTH OF		#		%		YEAR		#		%	
	September		Increase /		Increase /		TO DATE		Increase /		Increase /	
	2017	2018	<Decrease>		<Decrease>		2017	2018	<Decrease>		<Decrease>	

Big Island	MONTH OF		#		%		YEAR		#		%	
	September		Increase /		Increase /		TO DATE		Increase /		Increase /	
	2017	2018	<Decrease>		<Decrease>		2017	2018	<Decrease>		<Decrease>	
ENTIRE	Residential	115,713,809	93,507,170	<22,206,639>	<19.19%>	1,030,684,345	988,906,138	<41,778,207>	<4.05%>			
	Vacant Land	17,800,636	17,631,240	<169,396>	<0.95%>	182,270,431	195,848,385	13,577,954	7.45%			
	Commercial/MTF	23,371,000	4,955,000	<18,416,000>	<78.80%>	45,098,150	49,607,829	4,509,679	10.00%			
	Condominium	43,118,300	30,424,275	<12,694,025>	<29.44%>	363,826,536	365,406,377	1,579,841	0.43%			
	Business	2,125,000	0	<2,125,000>	<100%>	2,300,000	170,000	<2,130,000>	<92.61%>			
PUNA	Residential	18,546,733	16,452,765	<2,093,968>	<11.29%>	169,178,305	154,241,985	<14,936,320>	<8.83%>			
	Vacant Land	3,787,726	2,167,090	<1,620,636>	<42.79%>	31,769,933	25,931,133	<5,838,800>	<18.38%>			
	Commercial/MTF	940,500	0	<940,500>	<100%>	3,157,150	8,811,175	5,654,025	179.09%			
	Condominium	0	0	0		0	0	0				
	Business	0	0	0		0	170,000	170,000	N/A			
SOUTH HILO	Residential	12,981,663	16,777,369	3,795,706	29.24%	108,920,053	101,731,319	<7,188,734>	<6.60%>			
	Vacant Land	2,500,060	2,837,000	336,940	13.48%	18,102,217	26,471,350	8,369,133	46.23%			
	Commercial/MTF	630,500	4,955,000	4,324,500	685.88%	10,695,000	23,395,000	12,700,000	118.75%			
	Condominium	1,375,000	986,500	<388,500>	<28.25%>	9,060,377	11,126,900	2,066,523	22.81%			
	Business	2,125,000	0	<2,125,000>	<100%>	2,125,000	0	<2,125,000>	<100%>			
NORTH HILO	Residential	895,000	1,373,900	478,900	53.51%	8,611,000	10,239,400	1,628,400	18.91%			
	Vacant Land	0	630,000	630,000	N/A	4,527,500	5,097,000	569,500	12.58%			
	Commercial/MTF	0	0	0		0	0	0				
	Condominium	0	0	0		0	515,000	515,000	N/A			
	Business	0	0	0		0	0	0				
HAMAKUA	Residential	4,602,500	2,649,193	<1,953,307>	<42.44%>	22,392,754	18,072,769	<4,319,985>	<19.29%>			
	Vacant Land	947,000	510,000	<437,000>	<46.15%>	6,699,000	7,219,800	520,800	7.77%			
	Commercial/MTF	0	0	0		0	2,109,000	2,109,000	N/A			
	Condominium	0	0	0		0	0	0				
	Business	0	0	0		0	0	0				
NORTH KOHALA	Residential	2,809,200	1,337,500	<1,471,700>	<52.39%>	35,029,459	52,153,150	17,123,691	48.88%			
	Vacant Land	325,000	2,120,000	1,795,000	552.31%	19,175,125	25,877,500	6,702,375	34.95%			
	Commercial/MTF	0	0	0		585,000	522,000	<63,000>	<10.77%>			
	Condominium	0	0	0		0	0	0				
	Business	0	0	0		0	0	0				
SOUTH KOHALA	Residential	12,218,443	10,807,869	<1,410,574>	<11.54%>	199,513,167	190,001,798	<9,511,369>	<4.77%>			
	Vacant Land	170,000	5,028,750	4,858,750	2858.09%	22,704,600	47,667,030	24,962,430	109.94%			
	Commercial/MTF	0	0	0		95,000	87,000	<8,000>	<8.42%>			
	Condominium	17,171,000	15,718,000	<1,453,000>	<8.46%>	153,015,188	184,268,810	31,253,622	20.43%			
	Business	0	0	0		175,000	0	<175,000>	<100%>			
NORTH KONA	Residential	56,570,500	40,157,550	<16,412,950>	<29.01%>	428,394,235	404,500,692	<23,893,543>	<5.58%>			
	Vacant Land	5,472,000	4,040,000	<1,432,000>	<26.17%>	64,264,731	39,984,699	<24,280,032>	<37.78%>			
	Commercial/MTF	21,800,000	0	<21,800,000>	<100%>	29,377,000	14,483,654	<14,893,346>	<50.70%>			
	Condominium	24,572,300	13,346,275	<11,226,025>	<45.69%>	201,441,971	167,968,167	<33,473,804>	<16.62%>			
	Business	0	0	0		0	0	0				
SOUTH KONA	Residential	4,070,896	2,830,524	<1,240,372>	<30.47%>	33,983,097	33,450,637	<532,460>	<1.57%>			
	Vacant Land	4,195,500	142,500	<4,053,000>	<96.60%>	10,050,139	8,715,164	<1,334,975>	<13.28%>			
	Commercial/MTF	0	0	0		1,189,000	0	<1,189,000>	<100%>			
	Condominium	0	178,500	178,500	N/A	0	773,500	773,500	N/A			
	Business	0	0	0		0	0	0				
KA'U	Residential	3,018,874	1,120,500	<1,898,374>	<62.88%>	24,662,275	24,514,388	<147,887>	<0.60%>			
	Vacant Land	403,350	155,900	<247,450>	<61.35%>	4,977,186	8,884,709	3,907,523	78.51%			
	Commercial/MTF	0	0	0		0	200,000	200,000	N/A			
	Condominium	0	195,000	195,000	N/A	309,000	754,000	445,000	144.01%			
	Business	0	0	0		0	0	0				

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**MLS Sales Statistics
Median Sales Price**

	3,052,450	1,873,940	<1,178,510>	<38.61%>	2,256,000	1,481,000	<775,000>	<34.35%>
	MONTH OF				YEAR			
	September				TO DATE			
	2017	2018	Increase / <Decrease>	% <Decrease>	2017	2018	Increase / <Decrease>	% <Decrease>

Big Island		2017	2018	Increase / <Decrease>	% <Decrease>	2017	2018	Increase / <Decrease>	% <Decrease>
ENTIRE	Residential	332,450	358,440	25,990	7.82%	342,000	360,000	18,000	5.26%
	Vacant Land	28,000	33,000	5,000	17.86%	25,000	30,000	5,000	20.00%
	Commercial/MTF	265,000	1,185,000	920,000	347.17%	421,500	570,000	148,500	35.23%
	Condominium	302,000	297,500	<4,500>	<1.49%>	317,500	351,000	33,500	10.55%
	Business	2,125,000	0	<2,125,000>	<100%>	1,150,000	170,000	<980,000>	<85.22%>
PUNA	Residential	222,500	222,500	0	0.00%	225,000	230,000	5,000	2.22%
	Vacant Land	21,250	28,950	7,700	36.24%	19,500	21,000	1,500	7.69%
	Commercial/MTF	265,000	0	<265,000>	<100%>	275,000	340,000	65,000	23.64%
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	170,000	170,000	N/A
SOUTH HILO	Residential	320,000	438,000	118,000	36.88%	325,000	350,000	25,000	7.69%
	Vacant Land	170,000	208,500	38,500	22.65%	183,500	175,000	<8,500>	<4.63%>
	Commercial/MTF	240,000	1,185,000	945,000	393.75%	310,000	745,000	435,000	140.32%
	Condominium	170,000	93,000	<77,000>	<45.29%>	109,607	135,000	25,393	23.17%
	Business	2,125,000	0	<2,125,000>	<100%>	2,125,000	0	<2,125,000>	<100%>
NORTH HILO	Residential	315,000	580,000	265,000	84.13%	325,000	546,500	221,500	68.15%
	Vacant Land	0	630,000	630,000	N/A	335,000	352,500	17,500	5.22%
	Commercial/MTF	0	0	0		0	0	0	
	Condominium	0	0	0		0	515,000	515,000	N/A
	Business	0	0	0		0	0	0	
HAMAKUA	Residential	592,250	368,000	<224,250>	<37.86%>	417,450	385,000	<32,450>	<7.77%>
	Vacant Land	473,500	255,000	<218,500>	<46.15%>	375,000	200,500	<174,500>	<46.53%>
	Commercial/MTF	0	0	0		0	569,000	569,000	N/A
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
NORTH KOHALA	Residential	365,000	490,000	125,000	34.25%	640,000	797,000	157,000	24.53%
	Vacant Land	325,000	270,000	<55,000>	<16.92%>	307,500	452,000	144,500	46.99%
	Commercial/MTF	0	0	0		585,000	522,000	<63,000>	<10.77%>
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
SOUTH KOHALA	Residential	575,000	615,500	40,500	7.04%	560,700	595,000	34,300	6.12%
	Vacant Land	170,000	468,750	298,750	175.74%	200,000	270,000	70,000	35.00%
	Commercial/MTF	0	0	0		95,000	87,000	<8,000>	<8.42%>
	Condominium	465,000	477,000	12,000	2.58%	489,000	525,000	36,000	7.36%
	Business	0	0	0		175,000	0	<175,000>	<100%>
NORTH KONA	Residential	632,500	719,500	87,000	13.75%	635,000	655,000	20,000	3.15%
	Vacant Land	280,000	285,000	5,000	1.79%	325,000	315,000	<10,000>	<3.08%>
	Commercial/MTF	21,800,000	0	<21,800,000>	<100%>	900,000	810,000	<90,000>	<10.00%>
	Condominium	282,000	297,500	15,500	5.50%	300,000	330,000	30,000	10.00%
	Business	0	0	0		0	0	0	
SOUTH KONA	Residential	724,948	315,450	<409,498>	<56.49%>	445,000	410,000	<35,000>	<7.87%>
	Vacant Land	70,000	71,250	1,250	1.79%	66,000	130,000	64,000	96.97%
	Commercial/MTF	0	0	0		479,000	0	<479,000>	<100%>
	Condominium	0	178,500	178,500	N/A	0	220,000	220,000	N/A
	Business	0	0	0		0	0	0	
KA'U	Residential	194,000	175,000	<19,000>	<9.79%>	182,000	178,000	<4,000>	<2.20%>
	Vacant Land	10,000	10,000	0	0.00%	11,900	12,500	600	5.04%
	Commercial/MTF	0	0	0		0	200,000	200,000	N/A
	Condominium	0	195,000	195,000	N/A	112,000	188,500	76,500	68.30%
	Business	0	0	0		0	0	0	

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