

**MLS Sales Statistics**

**Number of Sales**

Big Island		MONTH OF				YEAR			
		July		Increase /		TO DATE		Increase /	
		7/1/18 to 7/31/18	7/1/19 to 7/31/19	# <Decrease>	% <Decrease>	1/1/18 to 7/31/18	1/1/19 to 7/31/19	# <Decrease>	% <Decrease>
		365	419	54	14.79%	3136	2914	<222>	<7.08%>
ENTIRE	Residential	188	220	32	17.02%	1405	1387	<18>	<1.28%>
	Vacant Land	127	130	3	2.36%	1203	962	<241>	<20.03%>
	Commercial/MTF	3	6	3	100.00%	31	46	15	48.39%
	Condominium	47	63	16	34.04%	496	519	23	4.64%
	Business	0	0	0		1	0	<1>	<100%>
PUNA	Residential	72	80	8	11.11%	500	478	<22>	<4.40%>
	Vacant Land	71	73	2	2.82%	673	552	<121>	<17.98%>
	Commercial/MTF	0	1	1	N/A	6	5	<1>	<16.67%>
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		1	0	<1>	<100%>
SOUTH HILO	Residential	35	29	<6>	<17.14%>	181	176	<5>	<2.76%>
	Vacant Land	8	9	1	12.50%	105	59	<46>	<43.81%>
	Commercial/MTF	0	2	2	N/A	12	21	9	75.00%
	Condominium	6	3	<3>	<50.00%>	53	36	<17>	<32.08%>
	Business	0	0	0		0	0	0	
NORTH HILO	Residential	2	2	0	0.00%	10	11	1	10.00%
	Vacant Land	2	0	<2>	<100%>	12	7	<5>	<41.67%>
	Commercial/MTF	0	0	0		0	0	0	
	Condominium	0	0	0		1	0	<1>	<100%>
	Business	0	0	0		0	0	0	
HAMAKUA	Residential	2	3	1	50.00%	32	29	<3>	<9.38%>
	Vacant Land	1	4	3	300.00%	12	14	2	16.67%
	Commercial/MTF	0	0	0		1	1	0	0.00%
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
NORTH KOHALA	Residential	4	7	3	75.00%	46	38	<8>	<17.39%>
	Vacant Land	1	4	3	300.00%	31	25	<6>	<19.35%>
	Commercial/MTF	0	0	0		1	2	1	100.00%
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
SOUTH KOHALA	Residential	27	29	2	7.41%	168	157	<11>	<6.55%>
	Vacant Land	7	8	1	14.29%	50	38	<12>	<24.00%>
	Commercial/MTF	0	1	1	N/A	1	7	6	600.00%
	Condominium	14	23	9	64.29%	185	194	9	4.86%
	Business	0	0	0		0	0	0	
NORTH KONA	Residential	26	49	23	88.46%	303	337	34	11.22%
	Vacant Land	6	9	3	50.00%	67	72	5	7.46%
	Commercial/MTF	2	2	0	0.00%	9	10	1	11.11%
	Condominium	27	37	10	37.04%	253	284	31	12.25%
	Business	0	0	0		0	0	0	
SOUTH KONA	Residential	4	7	3	75.00%	52	57	5	9.62%
	Vacant Land	5	6	1	20.00%	39	46	7	17.95%
	Commercial/MTF	0	0	0		0	0	0	
	Condominium	0	0	0		2	3	1	50.00%
	Business	0	0	0		0	0	0	
KA'U	Residential	16	14	<2>	<12.50%>	113	104	<9>	<7.96%>
	Vacant Land	26	17	<9>	<34.62%>	214	149	<65>	<30.37%>
	Commercial/MTF	1	0	<1>	<100%>	1	0	<1>	<100%>
	Condominium	0	0	0		2	2	0	0.00%
	Business	0	0	0		0	0	0	

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**MLS Sales Statistics**

**Sales Volume**

	134,429,782	175,543,476	41,113,694	30.58%	1,291,893,617	1,208,095,531	<83,798,086>	<6.49%>
	<b>MONTH OF</b>		<b>#</b>	<b>%</b>	<b>YEAR</b>		<b>#</b>	<b>%</b>
<b>Big Island</b>	<b>July</b>		<b>Increase /</b>	<b>Increase /</b>	<b>TO DATE</b>		<b>Increase /</b>	<b>Increase /</b>
	7/1/18 to	7/1/19 to	<Decrease>	<Decrease>	1/1/18 to	1/1/19 to	<Decrease>	<Decrease>
	7/31/18	7/31/19			7/31/18	7/31/19		

Island	Property Type	July		%		YEAR TO DATE		%	
		7/1/18 to 7/31/18	7/1/19 to 7/31/19	<Decrease>	<Decrease>	1/1/18 to 7/31/18	1/1/19 to 7/31/19	<Decrease>	<Decrease>
ENTIRE	Residential	92,644,358	111,199,136	18,554,778	20.03%	803,466,857	723,653,717	<79,813,140>	<9.93%>
	Vacant Land	15,015,710	28,177,250	13,161,540	87.65%	159,943,279	159,547,596	<395,683>	<0.25%>
	Commercial/MTF	5,229,654	2,716,040	<2,513,614>	<48.06%>	36,057,654	33,389,940	<2,667,714>	<7.40%>
	Condominium	21,540,060	33,451,050	11,910,990	55.30%	292,255,827	291,504,278	<751,549>	<0.26%>
	Business	0	0	0		170,000	0	<170,000>	<100%>
PUNA	Residential	17,537,375	20,498,384	2,961,009	16.88%	122,005,107	112,593,085	<9,412,022>	<7.71%>
	Vacant Land	2,102,450	3,737,900	1,635,450	77.79%	20,733,056	21,196,573	463,517	2.24%
	Commercial/MTF	0	300,000	300,000	N/A	7,970,000	1,483,000	<6,487,000>	<81.39%>
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		170,000	0	<170,000>	<100%>
SOUTH HILO	Residential	14,432,150	11,532,500	<2,899,650>	<20.09%>	73,318,850	71,083,856	<2,234,994>	<3.05%>
	Vacant Land	1,442,500	2,978,000	1,535,500	106.45%	20,002,350	20,439,123	436,773	2.18%
	Commercial/MTF	0	950,000	950,000	N/A	12,226,000	10,440,400	<1,785,600>	<14.60%>
	Condominium	824,000	672,000	<152,000>	<18.45%>	8,345,900	5,826,075	<2,519,825>	<30.19%>
	Business	0	0	0		0	0	0	
NORTH HILO	Residential	672,000	814,000	142,000	21.13%	5,992,500	5,320,000	<672,500>	<11.22%>
	Vacant Land	352,000	0	<352,000>	<100%>	4,117,000	2,887,150	<1,229,850>	<29.87%>
	Commercial/MTF	0	0	0		0	0	0	
	Condominium	0	0	0		515,000	0	<515,000>	<100%>
	Business	0	0	0		0	0	0	
HAMAKUA	Residential	1,019,000	1,619,900	600,900	58.97%	13,810,576	12,823,800	<986,776>	<7.15%>
	Vacant Land	390,000	1,964,000	1,574,000	403.59%	6,325,300	5,228,400	<1,096,900>	<17.34%>
	Commercial/MTF	0	0	0		569,000	1,000,000	431,000	75.75%
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
NORTH KOHALA	Residential	2,606,150	4,986,000	2,379,850	91.32%	42,915,650	37,882,349	<5,033,301>	<11.73%>
	Vacant Land	270,000	935,000	665,000	246.30%	19,940,500	6,907,500	<13,033,000>	<65.36%>
	Commercial/MTF	0	0	0		522,000	2,095,000	1,573,000	301.34%
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
SOUTH KOHALA	Residential	15,952,838	23,970,823	8,017,985	50.26%	155,985,415	121,011,880	<34,973,535>	<22.42%>
	Vacant Land	2,693,260	5,143,000	2,449,740	90.96%	40,549,400	23,024,499	<17,524,901>	<43.22%>
	Commercial/MTF	0	96,040	96,040	N/A	87,000	4,749,040	4,662,040	5358.67%
	Condominium	10,694,900	16,248,400	5,553,500	51.93%	142,903,935	129,210,169	<13,693,766>	<9.58%>
	Business	0	0	0		0	0	0	
NORTH KONA	Residential	34,336,395	41,237,629	6,901,234	20.10%	339,657,058	311,011,848	<28,645,210>	<8.43%>
	Vacant Land	2,930,000	11,425,000	8,495,000	289.93%	33,427,700	68,638,150	35,210,450	105.33%
	Commercial/MTF	5,029,654	1,370,000	<3,659,654>	<72.76%>	14,483,654	13,622,500	<861,154>	<5.95%>
	Condominium	10,021,160	16,530,650	6,509,490	64.96%	139,483,992	155,462,034	15,978,042	11.46%
	Business	0	0	0		0	0	0	
SOUTH KONA	Residential	2,526,950	3,113,000	586,050	23.19%	28,521,113	29,060,069	538,956	1.89%
	Vacant Land	2,103,000	1,315,500	<787,500>	<37.45%>	7,165,164	7,236,100	70,936	0.99%
	Commercial/MTF	0	0	0		0	0	0	
	Condominium	0	0	0		595,000	682,000	87,000	14.62%
	Business	0	0	0		0	0	0	
KA'U	Residential	3,561,500	3,426,900	<134,600>	<3.78%>	21,260,588	22,866,830	1,606,242	7.56%
	Vacant Land	2,732,500	678,850	<2,053,650>	<75.16%>	7,682,809	3,990,101	<3,692,708>	<48.06%>
	Commercial/MTF	200,000	0	<200,000>	<100%>	200,000	0	<200,000>	<100%>
	Condominium	0	0	0		412,000	324,000	<88,000>	<21.36%>
	Business	0	0	0		0	0	0	

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**MLS Sales Statistics**  
**Median Sales Price**

Big Island		3,045,200	1,147,000	<1,898,200>	<62.33%>	1,497,750	1,230,500	<267,250>	<17.84%>
		MONTH OF		#	%	YEAR		#	%
		July	July	Increase /	Increase /	TO DATE	TO DATE	Increase /	Increase /
		7/1/18 to	7/1/19 to	<Decrease>	<Decrease>	1/1/18 to	1/1/19 to	<Decrease>	<Decrease>
		7/31/18	7/31/19			7/31/18	7/31/19		
ENTIRE	Residential	320,000	377,000	57,000	17.81%	360,000	379,000	19,000	5.28%
	Vacant Land	33,000	35,000	2,000	6.06%	30,000	32,000	2,000	6.67%
	Commercial/MTF	2,400,000	410,000	<1,990,000>	<82.92%>	574,000	447,500	<126,500>	<22.04%>
	Condominium	292,200	325,000	32,800	11.23%	363,750	372,000	8,250	2.27%
	Business	0	0	0		170,000	0	<170,000>	<100%>
PUNA	Residential	229,950	246,250	16,300	7.09%	225,700	220,000	<5,700>	<2.53%>
	Vacant Land	25,800	27,000	1,200	4.65%	20,000	24,000	4,000	20.00%
	Commercial/MTF	0	300,000	300,000	N/A	490,000	300,000	<190,000>	<38.78%>
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		170,000	0	<170,000>	<100%>
SOUTH HILO	Residential	324,000	370,000	46,000	14.20%	349,500	370,000	20,500	5.87%
	Vacant Land	172,500	335,000	162,500	94.20%	170,000	240,000	70,000	41.18%
	Commercial/MTF	0	475,000	475,000	N/A	710,000	332,800	<377,200>	<53.13%>
	Condominium	119,500	240,000	120,500	100.84%	146,000	150,250	4,250	2.91%
	Business	0	0	0		0	0	0	
NORTH HILO	Residential	336,000	407,000	71,000	21.13%	560,750	415,000	<145,750>	<25.99%>
	Vacant Land	176,000	0	<176,000>	<100%>	352,500	392,000	39,500	11.21%
	Commercial/MTF	0	0	0		0	0	0	
	Condominium	0	0	0		515,000	0	<515,000>	<100%>
	Business	0	0	0		0	0	0	
HAMAKUA	Residential	509,500	580,000	70,500	13.84%	397,500	403,000	5,500	1.38%
	Vacant Land	390,000	314,500	<75,500>	<19.36%>	199,000	230,000	31,000	15.58%
	Commercial/MTF	0	0	0		569,000	1,000,000	431,000	75.75%
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
NORTH KOHALA	Residential	672,500	405,000	<267,500>	<39.78%>	825,000	810,000	<15,000>	<1.82%>
	Vacant Land	270,000	170,000	<100,000>	<37.04%>	530,000	220,000	<310,000>	<58.49%>
	Commercial/MTF	0	0	0		522,000	1,047,500	525,500	100.67%
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
SOUTH KOHALA	Residential	533,000	595,000	62,000	11.63%	599,000	593,000	<6,000>	<1.00%>
	Vacant Land	191,880	350,000	158,120	82.41%	267,500	299,500	32,000	11.96%
	Commercial/MTF	0	96,040	96,040	N/A	87,000	225,000	138,000	158.62%
	Condominium	515,000	511,000	<4,000>	<0.78%>	519,000	513,500	<5,500>	<1.06%>
	Business	0	0	0		0	0	0	
NORTH KONA	Residential	616,408	599,999	<16,409>	<2.66%>	657,500	640,000	<17,500>	<2.66%>
	Vacant Land	255,000	325,000	70,000	27.45%	320,000	322,500	2,500	0.78%
	Commercial/MTF	2,514,827	685,000	<1,829,827>	<72.76%>	810,000	900,000	90,000	11.11%
	Condominium	295,000	295,000	0	0.00%	337,500	349,500	12,000	3.56%
	Business	0	0	0		0	0	0	
SOUTH KONA	Residential	646,000	400,000	<246,000>	<38.08%>	488,125	460,000	<28,125>	<5.76%>
	Vacant Land	450,000	156,000	<294,000>	<65.33%>	150,000	97,500	<52,500>	<35.00%>
	Commercial/MTF	0	0	0		0	0	0	
	Condominium	0	0	0		297,500	231,000	<66,500>	<22.35%>
	Business	0	0	0		0	0	0	
KA'U	Residential	206,500	265,000	58,500	28.33%	175,000	202,500	27,500	15.71%
	Vacant Land	16,250	12,500	<3,750>	<23.08%>	12,250	14,000	1,750	14.29%
	Commercial/MTF	200,000	0	<200,000>	<100%>	200,000	0	<200,000>	<100%>
	Condominium	0	0	0		206,000	162,000	<44,000>	<21.36%>
	Business	0	0	0		0	0	0	

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