

DECEMBER



SINGLE FAMILY



CONDOMINIUMS



VACANT LAND

MEDIAN SALES PRICE	2018	2017
\$390,000 ▲	\$392,000 ▲	\$36,500 ▲
	\$340,000	\$281,500
		\$32,000

CLOSED SALES	2018	2017
215 ▼	90 ▲	159 ▼
	242	76
		179

OPENED LISTINGS	2018	2017
223 ▲	81 ▲	162 ▲
	143	57
		132

VOLUME SALES	2018	2017
\$90,479,073 ▼	\$52,032,900 ▲	\$16,036,718 ▼
	\$110,690,312	\$32,490,404
		\$18,479,724

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DEC 2018	DEC 2017	DEC 2018	DEC 2017
Closed Sales	Closed Sales	Median Price	Median Price

SINGLE FAMILY HOMES

Puna	68	77	\$225,000	\$225,000
South Hilo	23	28	\$405,000	\$312,500
North Hilo	2	2	\$1,215,000	\$639,500
Hamakua	4	7	\$473,500	\$600,000
North Kohala	6	9	\$731,500	\$369,000
South Kohala	21	21	\$621,500	\$579,000
North Kona	37	38	\$618,000	\$636,250
South Kona	8	11	\$412,500	\$430,000
Ka'u	8	12	\$142,321	\$247,500

CONDOMINIUM

Puna	-	-	-	-
South Hilo	6	8	\$80,750	\$137,250
North Hilo	-	-	-	-
Hamakua	-	-	-	-
North Kohala	-	-	-	-
South Kohala	26	16	\$694,500	\$554,500
North Kona	43	44	\$330,000	\$285,000
South Kona	1	-	\$235,000	-
Ka'u	-	-	-	-

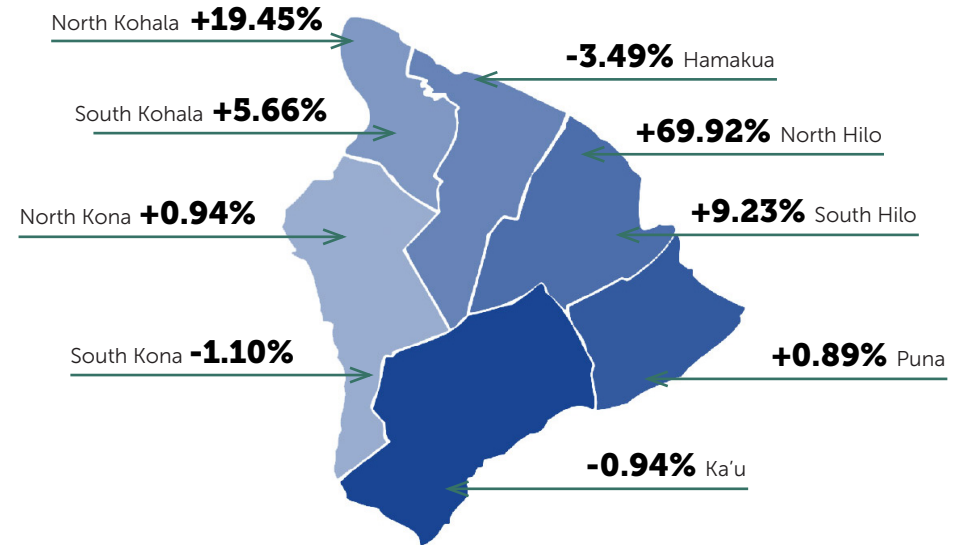
VACANT LAND

Puna	66	107	\$28,500	\$26,000
South Hilo	9	12	\$205,000	\$200,500
North Hilo	1	3	\$170,000	\$160,000
Hamakua	2	4	\$209,750	\$386,250
North Kohala	2	2	\$342,500	\$372,500
South Kohala	6	8	\$288,750	\$193,500
North Kona	12	9	\$360,000	\$290,000
South Kona	5	2	\$64,000	\$110,000
Ka'u	24	28	\$14,500	\$9,225



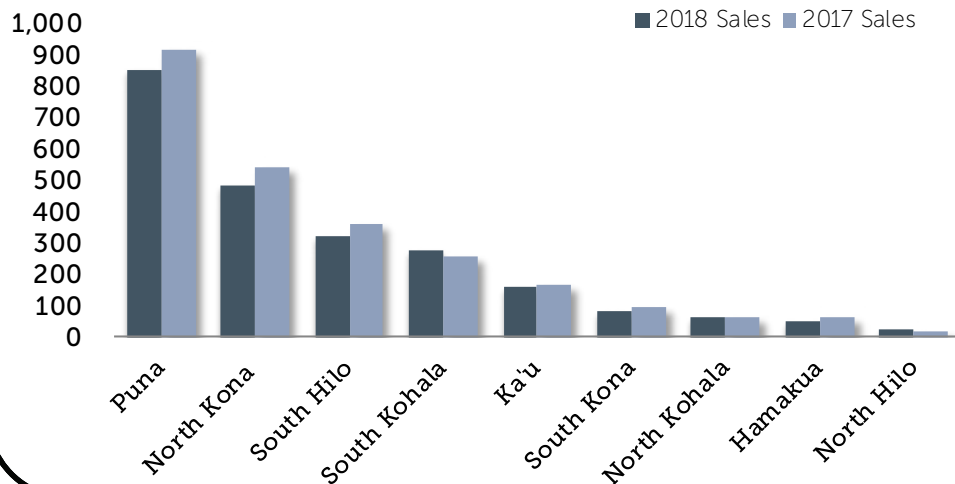
SINGLE FAMILY

	CLOSED SALES			MEDIAN SALES PRICE		
	2018	2017	% Change	2018	2017	% Change
Puna	853	917	-6.98%	\$227,000	\$225,000	0.89%
South Hilo	325	358	-9.22%	\$355,000	\$325,000	9.23%
North Hilo	24	21	14.29%	\$560,750	\$330,000	69.92%
Hamakua	54	65	-16.92%	\$415,000	\$430,000	-3.49%
North Kohala	66	67	-1.49%	\$764,500	\$640,000	19.45%
South Kohala	275	259	6.18%	\$597,000	\$565,000	5.66%
North Kona	483	541	-10.72%	\$641,000	\$635,000	0.94%
South Kona	82	99	-17.17%	\$450,000	\$455,000	-1.10%
Ka'u	162	170	-4.71%	\$183,500	\$185,250	-0.94%
SUMMARY	2,324	2,497	-6.93%	\$358,470	\$350,000	2.42%



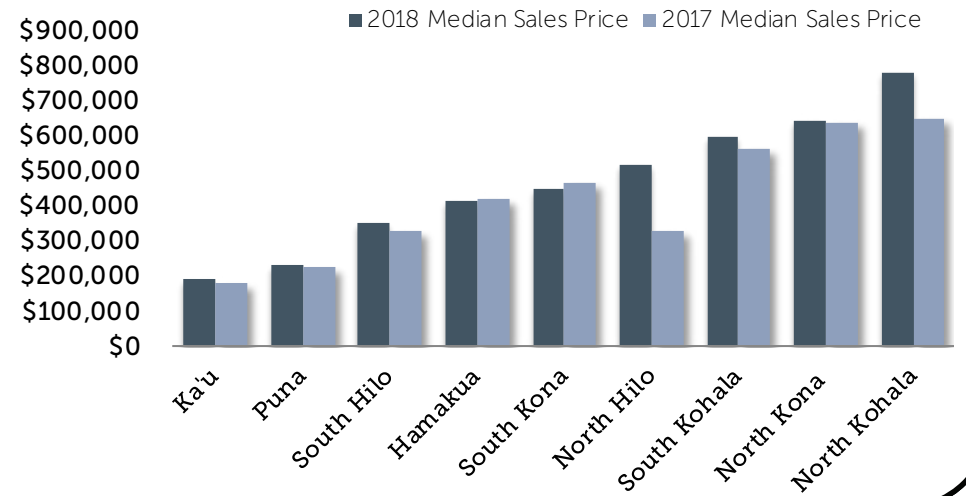
Single Family Residence Unit Sales YTD

2018 vs 2017



Single Family Residence Median Sales Price YTD

2018 vs 2017

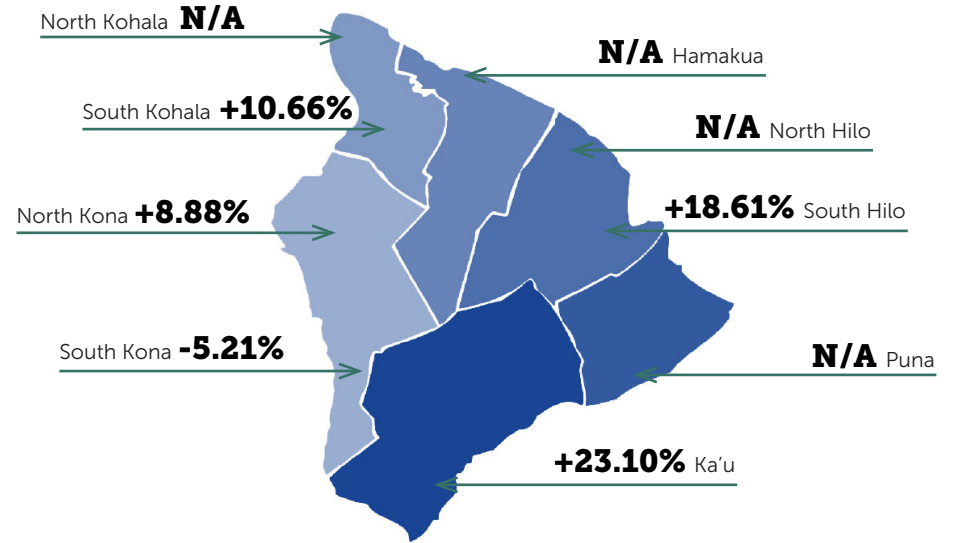


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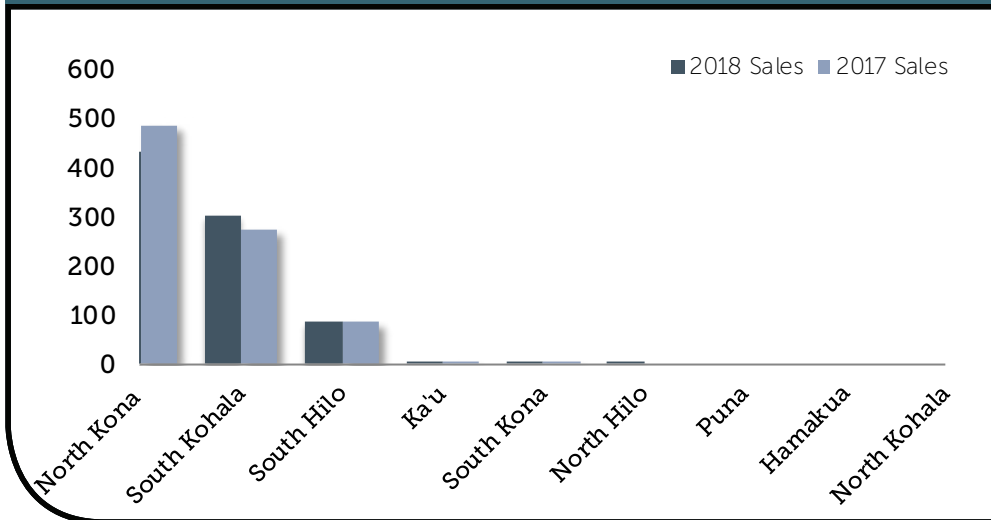
CONDOMINIUM

	CLOSED SALES			MEDIAN SALES PRICE		
	2018	2017	% Change	2018	2017	% Change
Puna	-	-	-	-	-	-
South Hilo	87	88	-1.14%	\$130,000	\$109,606	18.61%
North Hilo	1	-	-	\$515,000	-	-
Hamakua	-	-	-	-	-	-
North Kohala	-	-	-	-	-	-
South Kohala	303	275	10.18%	\$540,000	\$488,000	10.66%
North Kona	431	487	-11.50%	\$325,000	\$298,500	8.88%
South Kona	4	1	300.00%	\$227,500	\$240,000	-5.21%
Ka'u	5	4	25.00%	\$182,000	\$147,850	23.10%
SUMMARY	831	855	-2.81%	\$351,000	\$310,000	13.23%



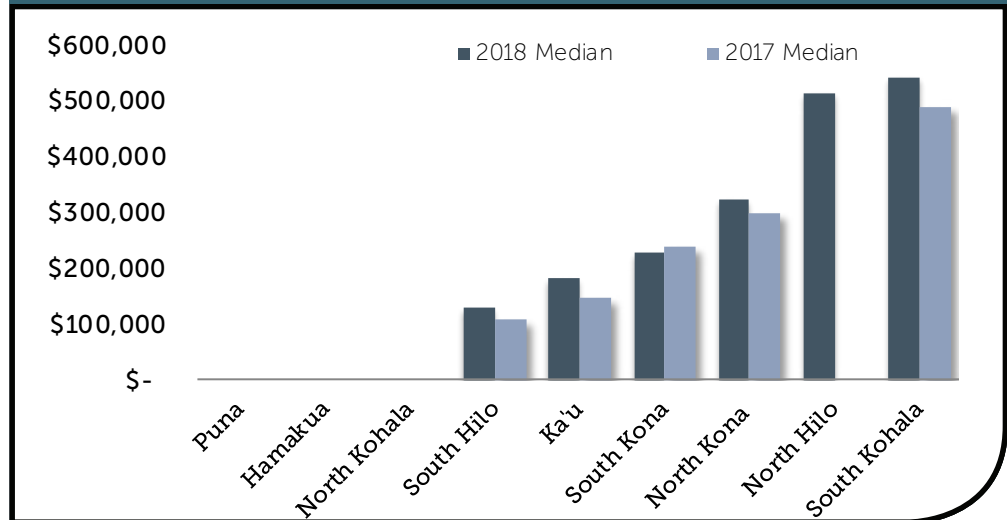
Condominium Unit Sales YTD

2018 vs 2017



Condominium Median Sales Price YTD

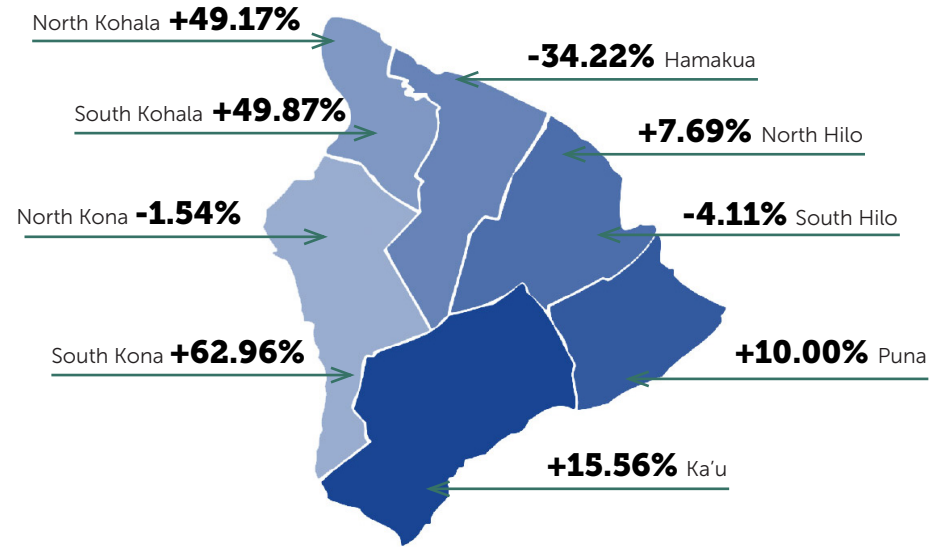
2018 vs 2017



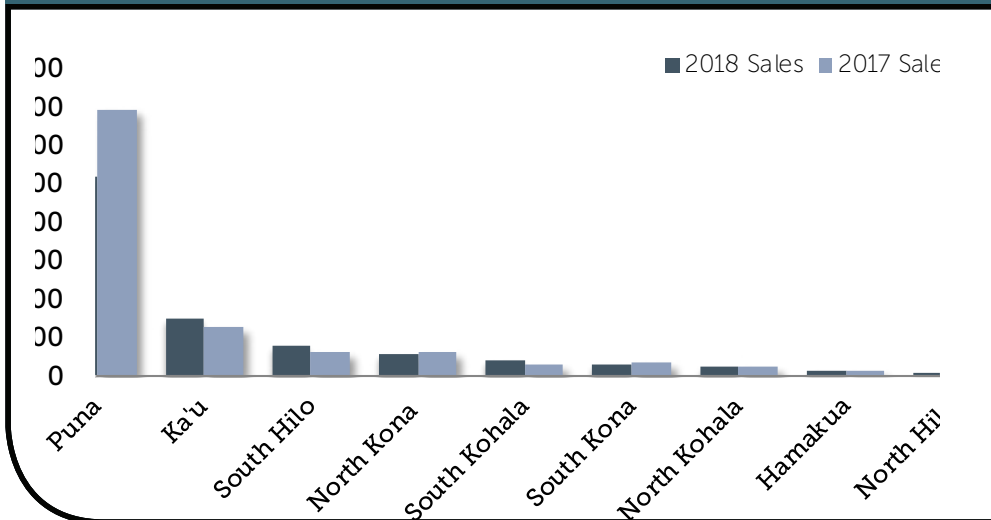
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VACANT LAND

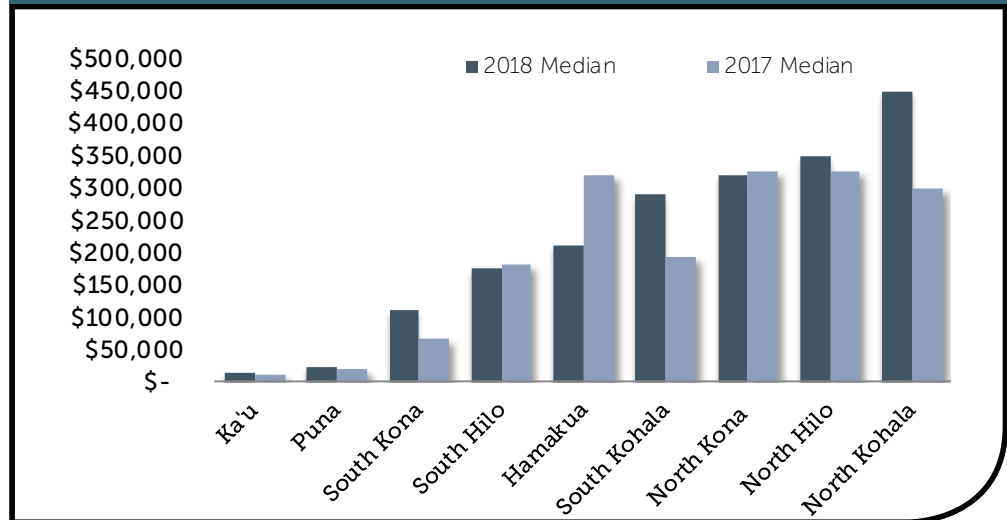
	CLOSED SALES			MEDIAN SALES PRICE		
	2018	2017	% Change	2018	2017	% Change
Puna	1,035	1,384	-25.22%	\$22,000	\$20,000	10.00%
South Hilo	150	121	23.97%	\$175,000	\$182,500	-4.11%
North Hilo	16	17	-5.88%	\$350,000	\$325,000	7.69%
Hamakua	24	23	4.35%	\$210,500	\$320,000	-34.22%
North Kohala	50	41	21.95%	\$447,500	\$300,000	49.17%
South Kohala	75	56	33.93%	\$290,000	\$193,500	49.87%
North Kona	109	124	-12.10%	\$320,000	\$325,000	-1.54%
South Kona	59	63	-6.35%	\$110,000	\$67,500	62.96%
Ka'u	297	258	15.12%	\$13,000	\$11,250	15.56%
SUMMARY	1,815	2,087	-13.03%	\$31,000	\$25,000	24.00%


Vacant Land Unit Sales YTD

2018 vs 2017


Vacant Land Median Sales Price YTD

2018 vs 2017



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