

**MLS Sales Statistics**  
**Number of Sales**

Big Island		MONTH OF				YEAR			
		October		Increase /		TO DATE		Increase /	
		2015	2016	<Decrease>	<Decrease>	2015	2016	<Decrease>	<Decrease>
		362	358	<4>	<1.10%>	3644	4027	383	10.51%
				#	%			#	%
ENTIRE	Residential	193	162	<31>	<16.06%>	1705	1911	206	12.08%
	Vacant Land	126	133	7	5.56%	1343	1475	132	9.83%
	Commercial	1	5	4	400.00%	37	38	1	2.70%
	Condominium	42	58	16	38.10%	553	600	47	8.50%
	Business	0	0	0		6	3	<3>	<50.00%>
PUNA	Residential	63	60	<3>	<4.76%>	535	724	189	35.33%
	Vacant Land	75	81	6	8.00%	720	909	189	26.25%
	Commercial	0	1	1	N/A	6	7	1	16.67%
	Condominium	0	0	0		1	0	<1>	<100%>
	Business	0	0	0		1	0	<1>	<100%>
SOUTH HILO	Residential	37	23	<14>	<37.84%>	249	289	40	16.06%
	Vacant Land	14	7	<7>	<50.00%>	109	112	3	2.75%
	Commercial	0	4	4	N/A	13	15	2	15.38%
	Condominium	7	3	<4>	<57.14%>	50	55	5	10.00%
	Business	0	0	0		1	0	<1>	<100%>
NORTH HILO	Residential	2	2	0	0.00%	22	20	<2>	<9.09%>
	Vacant Land	2	0	<2>	<100%>	5	12	7	140.00%
	Commercial	0	0	0		0	0	0	
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
HAMAKUA	Residential	2	7	5	250.00%	45	48	3	6.67%
	Vacant Land	0	1	1	N/A	16	21	5	31.25%
	Commercial	0	0	0		0	1	1	N/A
	Condominium	0	0	0		0	1	1	N/A
	Business	0	0	0		0	0	0	
NORTH KOHALA	Residential	3	3	0	0.00%	36	47	11	30.56%
	Vacant Land	1	1	0	0.00%	38	33	<5>	<13.16%>
	Commercial	0	0	0		3	0	<3>	<100%>
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
SOUTH KOHALA	Residential	21	15	<6>	<28.57%>	232	216	<16>	<6.90%>
	Vacant Land	8	4	<4>	<50.00%>	59	51	<8>	<13.56%>
	Commercial	0	0	0		5	2	<3>	<60.00%>
	Condominium	13	23	10	76.92%	173	208	35	20.23%
	Business	0	0	0		1	1	0	0.00%
NORTH KONA	Residential	41	41	0	0.00%	391	398	7	1.79%
	Vacant Land	9	9	0	0.00%	135	93	<42>	<31.11%>
	Commercial	0	0	0		7	8	1	14.29%
	Condominium	22	32	10	45.45%	321	330	9	2.80%
	Business	0	0	0		2	1	<1>	<50.00%>
SOUTH KONA	Residential	8	5	<3>	<37.50%>	73	54	<19>	<26.03%>
	Vacant Land	3	7	4	133.33%	57	55	<2>	<3.51%>
	Commercial	1	0	<1>	<100%>	2	1	<1>	<50.00%>
	Condominium	0	0	0		5	2	<3>	<60.00%>
	Business	0	0	0		1	1	0	0.00%
KA'U	Residential	16	6	<10>	<62.50%>	122	115	<7>	<5.74%>
	Vacant Land	14	23	9	64.29%	204	189	<15>	<7.35%>
	Commercial	0	0	0		1	4	3	300.00%
	Condominium	0	0	0		3	4	1	33.33%
	Business	0	0	0		0	0	0	

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**MLS Sales Statistics**

**Sales Volume**

114,882,701 120,575,688

5,692,987 4.96%

1,383,918,749 1,538,106,316

154,187,567 11.14%

Big Island		MONTH OF				YEAR			
		October		#	%	TO DATE		#	%
		2015	2016			2015	2016		
				Increase /	Increase /			Increase /	Increase /
				<Decrease>	<Decrease>			<Decrease>	<Decrease>
ENTIRE	Residential	78,367,055	82,540,250	4,173,195	5.33%	815,581,110	1,025,410,190	209,829,080	25.73%
	Vacant Land	18,214,896	9,617,248	<8,597,648>	<47.20%>	274,520,733	178,550,629	<95,970,104>	<34.96%>
	Commercial	670,000	1,559,200	889,200	132.72%	24,150,160	28,508,433	4,358,273	18.05%
	Condominium	17,630,750	26,858,990	9,228,240	52.34%	266,713,908	305,337,064	38,623,156	14.48%
	Business	0	0	0		2,952,838	300,000	<2,652,838>	<89.84%>
PUNA	Residential	12,324,010	14,080,100	1,756,090	14.25%	103,398,025	155,415,936	52,017,911	50.31%
	Vacant Land	1,775,664	2,448,561	672,897	37.90%	20,015,611	24,517,059	4,501,448	22.49%
	Commercial	0	229,000	229,000	N/A	1,276,000	2,409,000	1,133,000	88.79%
	Condominium	0	0	0		255,000	0	<255,000>	<100%>
	Business	0	0	0		2,200,000	0	<2,200,000>	<100%>
SOUTH HILO	Residential	11,355,776	9,889,650	<1,466,126>	<12.91%>	90,003,755	106,359,596	16,355,841	18.17%
	Vacant Land	1,932,400	1,374,500	<557,900>	<28.87%>	23,788,833	18,168,520	<5,620,313>	<23.63%>
	Commercial	0	1,330,200	1,330,200	N/A	4,951,660	7,764,200	2,812,540	56.80%
	Condominium	1,355,750	591,000	<764,750>	<56.41%>	7,197,560	7,806,300	608,740	8.46%
	Business	0	0	0		10,000	0	<10,000>	<100%>
NORTH HILO	Residential	764,000	670,500	<93,500>	<12.24%>	9,843,500	15,551,057	5,707,557	57.98%
	Vacant Land	889,000	0	<889,000>	<100%>	1,719,000	3,360,500	1,641,500	95.49%
	Commercial	0	0	0		0	0	0	
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
HAMAKUA	Residential	715,000	2,804,000	2,089,000	292.17%	17,649,500	23,839,252	6,189,752	35.07%
	Vacant Land	0	680,000	680,000	N/A	8,536,000	14,128,898	5,592,898	65.52%
	Commercial	0	0	0		0	690,000	690,000	N/A
	Condominium	0	0	0		0	175,000	175,000	N/A
	Business	0	0	0		0	0	0	
NORTH KOHALA	Residential	2,563,000	1,410,000	<1,153,000>	<44.99%>	26,289,456	42,166,400	15,876,944	60.39%
	Vacant Land	480,000	165,000	<315,000>	<65.63%>	12,528,700	12,175,000	<353,700>	<2.82%>
	Commercial	0	0	0		1,317,500	0	<1,317,500>	<100%>
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
SOUTH KOHALA	Residential	14,523,000	11,279,500	<3,243,500>	<22.33%>	164,521,740	175,635,505	11,113,765	6.76%
	Vacant Land	4,771,000	927,400	<3,843,600>	<80.56%>	37,323,400	16,602,198	<20,721,202>	<55.52%>
	Commercial	0	0	0		3,715,000	1,000,000	<2,715,000>	<73.08%>
	Condominium	7,436,000	10,806,490	3,370,490	45.33%	110,930,457	128,359,326	17,428,869	15.71%
	Business	0	0	0		165,000	40,000	<125,000>	<75.76%>
NORTH KONA	Residential	29,259,369	38,581,000	9,321,631	31.86%	346,228,215	452,570,082	106,341,867	30.71%
	Vacant Land	7,411,000	3,309,787	<4,101,213>	<55.34%>	155,604,847	75,163,811	<80,441,036>	<51.70%>
	Commercial	0	0	0		3,970,000	15,980,233	12,010,233	302.52%
	Condominium	8,839,000	15,461,500	6,622,500	74.92%	146,198,891	168,074,538	21,875,647	14.96%
	Business	0	0	0		377,838	160,000	<217,838>	<57.65%>
SOUTH KONA	Residential	4,360,000	2,409,000	<1,951,000>	<44.75%>	35,674,119	30,522,500	<5,151,619>	<14.44%>
	Vacant Land	309,400	196,500	<112,900>	<36.49%>	9,007,800	7,192,580	<1,815,220>	<20.15%>
	Commercial	670,000	0	<670,000>	<100%>	1,820,000	325,000	<1,495,000>	<82.14%>
	Condominium	0	0	0		1,829,000	339,500	<1,489,500>	<81.44%>
	Business	0	0	0		200,000	100,000	<100,000>	<50.00%>
KA'U	Residential	2,502,900	1,416,500	<1,086,400>	<43.41%>	21,972,800	23,349,862	1,377,062	6.27%
	Vacant Land	646,432	515,500	<130,932>	<20.25%>	5,996,542	7,242,063	1,245,521	20.77%
	Commercial	0	0	0		7,100,000	340,000	<6,760,000>	<95.21%>
	Condominium	0	0	0		303,000	582,400	279,400	92.21%
	Business	0	0	0		0	0	0	

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**MLS Sales Statistics  
Median Sales Price**

	1,259,875	1,034,250	<225,625>	<17.91%>	1,182,500	1,186,000	3,500	0.30%
	<b>MONTH OF</b>		<b>#</b>	<b>%</b>	<b>YEAR</b>		<b>#</b>	<b>%</b>
<b>Big Island</b>	<b>October</b>		<b>Increase /</b>	<b>Increase /</b>	<b>TO DATE</b>		<b>Increase /</b>	<b>Increase /</b>
	2015	2016	<Decrease>	<Decrease>	2015	2016	<Decrease>	<Decrease>

		MONTH OF		#	%	YEAR		#	%
		2015	2016	Increase / <Decrease>	Increase / <Decrease>	2015	2016	Increase / <Decrease>	Increase / <Decrease>
<b>ENTIRE</b>	Residential	295,000	380,000	85,000	28.81%	330,000	330,000	0	0.00%
	Vacant Land	27,375	28,000	625	2.28%	27,500	25,000	<2,500>	<9.09%>
	Commercial	670,000	265,000	<405,000>	<60.45%>	367,500	425,000	57,500	15.65%
	Condominium	267,500	361,250	93,750	35.05%	275,000	306,000	31,000	11.27%
	Business	0	0	0		182,500	100,000	<82,500>	<45.21%>
<b>PUNA</b>	Residential	177,900	237,950	60,050	33.75%	170,000	199,000	29,000	17.06%
	Vacant Land	17,000	23,000	6,000	35.29%	18,000	19,000	1,000	5.56%
	Commercial	0	229,000	229,000	N/A	228,000	229,000	1,000	0.44%
	Condominium	0	0	0		255,000	0	<255,000>	<100%>
	Business	0	0	0		2,200,000	0	<2,200,000>	<100%>
<b>SOUTH HILO</b>	Residential	309,000	413,750	104,750	33.90%	315,000	336,500	21,500	6.83%
	Vacant Land	162,950	195,000	32,050	19.67%	162,500	100,750	<61,750>	<38.00%>
	Commercial	0	345,000	345,000	N/A	260,000	425,000	165,000	63.46%
	Condominium	169,000	217,000	48,000	28.40%	127,500	140,000	12,500	9.80%
	Business	0	0	0		10,000	0	<10,000>	<100%>
<b>NORTH HILO</b>	Residential	382,000	335,250	<46,750>	<12.24%>	375,000	366,000	<9,000>	<2.40%>
	Vacant Land	444,500	0	<444,500>	<100%>	350,000	278,000	<72,000>	<20.57%>
	Commercial	0	0	0		0	0	0	
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
<b>HAMAKUA</b>	Residential	357,500	415,000	57,500	16.08%	310,000	375,000	65,000	20.97%
	Vacant Land	0	680,000	680,000	N/A	280,000	500,000	220,000	78.57%
	Commercial	0	0	0		0	690,000	690,000	N/A
	Condominium	0	0	0		0	175,000	175,000	N/A
	Business	0	0	0		0	0	0	
<b>NORTH KOHALA</b>	Residential	610,000	325,000	<285,000>	<46.72%>	582,500	750,000	167,500	28.76%
	Vacant Land	480,000	165,000	<315,000>	<65.63%>	237,000	325,000	88,000	37.13%
	Commercial	0	0	0		367,500	0	<367,500>	<100%>
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
<b>SOUTH KOHALA</b>	Residential	450,000	540,000	90,000	20.00%	485,500	499,000	13,500	2.78%
	Vacant Land	326,000	230,000	<96,000>	<29.45%>	223,400	225,000	1,600	0.72%
	Commercial	0	0	0		270,000	500,000	230,000	85.19%
	Condominium	392,000	486,000	94,000	23.98%	470,000	465,000	<5,000>	<1.06%>
	Business	0	0	0		165,000	40,000	<125,000>	<75.76%>
<b>NORTH KONA</b>	Residential	545,000	560,000	15,000	2.75%	555,000	598,000	43,000	7.75%
	Vacant Land	275,000	250,000	<25,000>	<9.09%>	360,000	310,000	<50,000>	<13.89%>
	Commercial	0	0	0		485,000	1,975,000	1,490,000	307.22%
	Condominium	267,500	318,500	51,000	19.07%	262,000	285,000	23,000	8.78%
	Business	0	0	0		188,919	160,000	<28,919>	<15.31%>
<b>SOUTH KONA</b>	Residential	486,500	510,000	23,500	4.83%	375,000	494,750	119,750	31.93%
	Vacant Land	67,900	18,000	<49,900>	<73.49%>	90,000	91,080	1,080	1.20%
	Commercial	670,000	0	<670,000>	<100%>	910,000	325,000	<585,000>	<64.29%>
	Condominium	0	0	0		240,000	169,750	<70,250>	<29.27%>
	Business	0	0	0		200,000	100,000	<100,000>	<50.00%>
<b>KA'U</b>	Residential	139,000	173,750	34,750	25.00%	165,000	175,000	10,000	6.06%
	Vacant Land	19,500	22,000	2,500	12.82%	12,000	12,500	500	4.17%
	Commercial	0	0	0		7,100,000	72,500	<7,027,500>	<98.98%>
	Condominium	0	0	0		100,000	123,450	23,450	23.45%
	Business	0	0	0		0	0	0	

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