

MLS Sales Statistics

Number of Sales

Big Island		MONTH OF				YEAR			
		December		Increase /		TO DATE		Increase /	
		2005	2006	<Decrease>	<Decrease>	2005	2006	<Decrease>	<Decrease>
		554	376	<178>	<32.13%>	10440	5309	<5131>	<49.15%>
				#	%			#	%
				Increase /	Increase /			Increase /	Increase /
				<Decrease>	<Decrease>			<Decrease>	<Decrease>
ENTIRE	Residential	200	174	<26>	<13.00%>	2755	2083	<672>	<24.39%>
	Vacant Land	260	150	<110>	<42.31%>	6438	2404	<4034>	<62.66%>
	Commercial	1	2	1	100.00%	65	49	<16>	<24.62%>
	Condominium	89	47	<42>	<47.19%>	1166	749	<417>	<35.76%>
	Business	4	3	<1>	<25.00%>	16	24	8	50.00%
PUNA	Residential	69	59	<10>	<14.49%>	931	652	<279>	<29.97%>
	Vacant Land	139	101	<38>	<27.34%>	4199	1422	<2777>	<66.13%>
	Commercial	0	0	0		10	7	<3>	<30.00%>
	Condominium	0	0	0		0	1	1	0.00%
	Business	1	0	<1>	<100.00%>	3	5	2	66.67%
SOUTH HILO	Residential	26	31	5	19.23%	423	344	<79>	<18.68%>
	Vacant Land	16	7	<9>	<56.25%>	231	106	<125>	<54.11%>
	Commercial	1	2	1	100.00%	31	24	<7>	<22.58%>
	Condominium	16	7	<9>	<56.25%>	185	89	<96>	<51.89%>
	Business	1	0	<1>	<100.00%>	3	4	1	33.33%
NORTH HILO	Residential	6	3	<3>	<50.00%>	22	14	<8>	<36.36%>
	Vacant Land	3	1	<2>	<66.67%>	52	16	<36>	<69.23%>
	Commercial	0	0	0		0	1	1	0.00%
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
HAMAKUA	Residential	5	1	<4>	<80.00%>	60	37	<23>	<38.33%>
	Vacant Land	1	0	<1>	<100.00%>	42	34	<8>	<19.05%>
	Commercial	0	0	0		0	2	2	0.00%
	Condominium	0	0	0		1	0	<1>	<100.00%>
	Business	0	0	0		1	0	<1>	<100.00%>
NORTH KOHALA	Residential	7	7	0	0.00%	90	45	<45>	<50.00%>
	Vacant Land	8	2	<6>	<75.00%>	142	55	<87>	<61.27%>
	Commercial	0	0	0		2	0	<2>	<100.00%>
	Condominium	0	0	0		1	0	<1>	<100.00%>
	Business	0	0	0		1	0	<1>	<100.00%>
SOUTH KOHALA	Residential	19	21	2	10.53%	312	303	<9>	<2.88%>
	Vacant Land	9	5	<4>	<44.44%>	145	65	<80>	<55.17%>
	Commercial	0	0	0		4	4	0	0.00%
	Condominium	23	10	<13>	<56.52%>	303	249	<54>	<17.82%>
	Business	0	0	0		1	2	1	100.00%
NORTH KONA	Residential	51	41	<10>	<19.61%>	649	485	<164>	<25.27%>
	Vacant Land	6	8	2	33.33%	166	107	<59>	<35.54%>
	Commercial	0	0	0		12	11	<1>	<8.33%>
	Condominium	50	29	<21>	<42.00%>	665	406	<259>	<38.95%>
	Business	2	3	1	50.00%	7	11	4	57.14%
SOUTH KONA	Residential	6	3	<3>	<50.00%>	106	63	<43>	<40.57%>
	Vacant Land	9	3	<6>	<66.67%>	201	95	<106>	<52.74%>
	Commercial	0	0	0		5	0	<5>	<100.00%>
	Condominium	0	0	0		3	2	<1>	<33.33%>
	Business	0	0	0		0	0	0	
KA'U	Residential	11	8	<3>	<27.27%>	162	140	<22>	<13.58%>
	Vacant Land	69	23	<46>	<66.67%>	1260	504	<756>	<60.00%>
	Commercial	0	0	0		1	0	<1>	<100.00%>
	Condominium	0	1	1	0.00%	8	2	<6>	<75.00%>
	Business	0	0	0		0	2	2	0.00%

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Sales Volume

211,960,449 126,107,314 <85,853,135> <40.50%> 2,782,562,787 2,084,790,611 <697,772,176> <25.08%>

Big Island		MONTH OF				YEAR			
		December		#	%	TO DATE		#	%
		2005	2006	Increase / <Decrease>	Increase / <Decrease>	2005	2006	Increase / <Decrease>	Increase / <Decrease>
ENTIRE	Residential	108,437,986	84,517,161	<23,920,825>	<22.06%>	1,328,337,828	1,133,044,353	<195,293,475>	<14.70%>
	Vacant Land	60,869,801	19,321,798	<41,548,003>	<68.26%>	864,926,675	463,549,271	<401,377,404>	<46.41%>
	Commercial	3,250,000	1,977,540	<1,272,460>	<39.15%>	45,638,116	44,491,710	<1,146,406>	<2.51%>
	Condominium	38,533,662	20,026,815	<18,506,847>	<48.03%>	539,883,668	439,447,277	<100,436,391>	<18.60%>
	Business	869,000	264,000	<605,000>	<69.62%>	3,776,500	4,258,000	481,500	12.75%
PUNA	Residential	20,090,200	16,004,050	<4,086,150>	<20.34%>	243,563,825	188,615,314	<54,948,511>	<22.56%>
	Vacant Land	9,243,802	5,264,510	<3,979,292>	<43.05%>	224,596,322	94,939,579	<129,656,743>	<57.73%>
	Commercial	0	0	0		4,755,000	2,934,080	<1,820,920>	<38.29%>
	Condominium	0	0	0		0	175,000	175,000	0.00%
	Business	100,000	0	<100,000>	<100.00%>	495,000	1,377,000	882,000	178.18%
SOUTH HILO	Residential	11,785,399	11,086,500	<698,899>	<5.93%>	155,282,594	138,404,155	<16,878,439>	<10.87%>
	Vacant Land	5,716,000	1,205,500	<4,510,500>	<78.91%>	61,537,239	33,415,600	<28,121,639>	<45.70%>
	Commercial	3,250,000	1,977,540	<1,272,460>	<39.15%>	20,757,156	17,577,540	<3,179,616>	<15.32%>
	Condominium	2,761,200	528,900	<2,232,300>	<80.85%>	25,596,600	14,578,053	<11,018,547>	<43.05%>
	Business	150,000	0	<150,000>	<100.00%>	190,500	142,000	<48,500>	<25.46%>
NORTH HILO	Residential	2,694,000	2,494,888	<199,112>	<7.39%>	12,819,000	6,911,888	<5,907,112>	<46.08%>
	Vacant Land	1,295,000	950,000	<345,000>	<26.64%>	27,371,000	9,270,000	<18,101,000>	<66.13%>
	Commercial	0	0	0		0	600,000	600,000	0.00%
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
HAMAKUA	Residential	2,635,000	450,000	<2,185,000>	<82.92%>	30,926,500	20,445,739	<10,480,761>	<33.89%>
	Vacant Land	1,350,000	0	<1,350,000>	<100.00%>	21,151,000	18,556,000	<2,595,000>	<12.27%>
	Commercial	0	0	0		0	1,185,000	1,185,000	0.00%
	Condominium	0	0	0		138,000	0	<138,000>	<100.00%>
	Business	0	0	0		125,000	0	<125,000>	<100.00%>
NORTH KOHALA	Residential	8,880,000	3,542,500	<5,337,500>	<60.11%>	87,545,900	40,845,000	<46,700,900>	<53.34%>
	Vacant Land	4,831,000	1,200,000	<3,631,000>	<75.16%>	93,536,499	38,838,999	<54,697,500>	<58.48%>
	Commercial	0	0	0		1,815,000	0	<1,815,000>	<100.00%>
	Condominium	0	0	0		715,000	0	<715,000>	<100.00%>
	Business	0	0	0		168,000	0	<168,000>	<100.00%>
SOUTH KOHALA	Residential	16,014,500	20,466,505	4,452,005	27.80%	220,379,700	263,634,942	43,255,242	19.63%
	Vacant Land	13,516,000	4,415,000	<9,101,000>	<67.34%>	207,578,613	46,717,750	<160,860,863>	<77.49%>
	Commercial	0	0	0		5,214,000	3,395,229	<1,818,771>	<34.88%>
	Condominium	15,129,500	8,722,500	<6,407,000>	<42.35%>	222,467,236	239,284,860	16,817,624	7.56%
	Business	0	0	0		250,000	170,000	<80,000>	<32.00%>
NORTH KONA	Residential	38,887,887	26,248,468	<12,639,419>	<32.50%>	475,349,510	389,642,415	<85,707,095>	<18.03%>
	Vacant Land	15,593,600	2,712,500	<12,881,100>	<82.61%>	112,721,011	114,676,560	1,955,549	1.73%
	Commercial	0	0	0		9,824,960	18,799,861	8,974,901	91.35%
	Condominium	20,642,962	10,535,415	<10,107,547>	<48.96%>	287,770,832	184,184,364	<103,586,468>	<36.00%>
	Business	619,000	264,000	<355,000>	<57.35%>	2,548,000	2,004,000	<544,000>	<21.35%>
SOUTH KONA	Residential	4,755,000	2,033,500	<2,721,500>	<57.23%>	60,188,299	45,673,450	<14,514,849>	<24.12%>
	Vacant Land	2,591,500	919,500	<1,672,000>	<64.52%>	48,719,699	52,671,600	3,951,901	8.11%
	Commercial	0	0	0		2,622,000	0	<2,622,000>	<100.00%>
	Condominium	0	0	0		790,000	625,000	<165,000>	<20.89%>
	Business	0	0	0		0	0	0	
KA'U	Residential	2,696,000	2,190,750	<505,250>	<18.74%>	42,282,500	38,871,450	<3,411,050>	<8.07%>
	Vacant Land	6,732,899	2,654,788	<4,078,111>	<60.57%>	67,715,292	54,463,183	<13,252,109>	<19.57%>
	Commercial	0	0	0		650,000	0	<650,000>	<100.00%>
	Condominium	0	240,000	240,000	0.00%	2,406,000	600,000	<1,806,000>	<75.06%>
	Business	0	0	0		0	565,000	565,000	0.00%

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Median Sales Price

	4,253,306	1,863,770	<2,389,536>	<56.18%>	1,558,500	1,614,748	56,248	3.61%
	MONTH OF		#	%	YEAR		#	%
Big Island	December		Increase /	Increase /	TO DATE		Increase /	Increase /
	2005	2006	<Decrease>	<Decrease>	2005	2006	<Decrease>	<Decrease>

Big Island		MONTH OF		#	%	YEAR		#	%
		December		Increase /	Increase /	TO DATE		Increase /	Increase /
		2005	2006	<Decrease>	<Decrease>	2005	2006	<Decrease>	<Decrease>
ENTIRE	Residential	431,499	381,000	<50,499>	<11.70%>	385,000	421,250	36,250	9.42%
	Vacant Land	60,000	50,000	<10,000>	<16.67%>	45,000	58,000	13,000	28.89%
	Commercial	3,250,000	988,770	<2,261,230>	<69.58%>	600,000	580,000	<20,000>	<3.33%>
	Condominium	362,307	345,000	<17,307>	<4.78%>	369,500	426,498	56,998	15.43%
	Business	149,500	99,000	<50,500>	<33.78%>	159,000	129,000	<30,000>	<18.87%>
PUNA	Residential	299,000	259,000	<40,000>	<13.38%>	245,000	269,000	24,000	9.80%
	Vacant Land	50,000	43,000	<7,000>	<14.00%>	39,500	50,000	10,500	26.58%
	Commercial	0	0	0		415,000	375,000	<40,000>	<9.64%>
	Condominium	0	0	0		0	175,000	175,000	0.00%
	Business	100,000	0	<100,000>	<100.00%>	100,000	199,000	99,000	99.00%
SOUTH HILO	Residential	379,000	320,000	<59,000>	<15.57%>	325,000	365,000	40,000	12.31%
	Vacant Land	286,000	133,000	<153,000>	<53.50%>	185,000	210,000	25,000	13.51%
	Commercial	3,250,000	988,770	<2,261,230>	<69.58%>	480,000	480,000	0	0.00%
	Condominium	128,750	70,000	<58,750>	<45.63%>	117,500	135,000	17,500	14.89%
	Business	150,000	0	<150,000>	<100.00%>	22,500	26,000	3,500	15.56%
NORTH HILO	Residential	417,500	750,000	332,500	79.64%	425,000	367,500	<57,500>	<13.53%>
	Vacant Land	400,000	950,000	550,000	137.50%	400,000	502,500	102,500	25.62%
	Commercial	0	0	0		0	600,000	600,000	0.00%
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
HAMAKUA	Residential	425,000	450,000	25,000	5.88%	394,500	467,000	72,500	18.38%
	Vacant Land	1,350,000	0	<1,350,000>	<100.00%>	346,000	413,500	67,500	19.51%
	Commercial	0	0	0		0	592,500	592,500	0.00%
	Condominium	0	0	0		138,000	0	<138,000>	<100.00%>
	Business	0	0	0		125,000	0	<125,000>	<100.00%>
NORTH KOHALA	Residential	1,387,500	412,500	<975,000>	<70.27%>	765,000	721,000	<44,000>	<5.75%>
	Vacant Land	566,000	600,000	34,000	6.01%	500,000	569,000	69,000	13.80%
	Commercial	0	0	0		907,500	0	<907,500>	<100.00%>
	Condominium	0	0	0		715,000	0	<715,000>	<100.00%>
	Business	0	0	0		168,000	0	<168,000>	<100.00%>
SOUTH KOHALA	Residential	585,000	570,051	<14,949>	<2.56%>	530,000	545,000	15,000	2.83%
	Vacant Land	1,400,000	600,000	<800,000>	<57.14%>	390,000	325,000	<65,000>	<16.67%>
	Commercial	0	0	0		1,050,000	787,500	<262,500>	<25.00%>
	Condominium	482,000	582,000	100,000	20.75%	624,000	693,750	69,750	11.18%
	Business	0	0	0		250,000	85,000	<165,000>	<66.00%>
NORTH KONA	Residential	639,000	577,400	<61,600>	<9.64%>	620,000	635,000	15,000	2.42%
	Vacant Land	400,000	352,500	<47,500>	<11.88%>	429,500	527,500	98,000	22.82%
	Commercial	0	0	0		810,000	950,000	140,000	17.28%
	Condominium	365,000	365,000	0	0.00%	395,000	405,801	10,801	2.73%
	Business	309,500	99,000	<210,500>	<68.01%>	217,000	150,000	<67,000>	<30.88%>
SOUTH KONA	Residential	838,000	606,000	<232,000>	<27.68%>	474,500	539,500	65,000	13.70%
	Vacant Land	155,000	350,000	195,000	125.81%	120,000	263,700	143,700	119.75%
	Commercial	0	0	0		315,000	0	<315,000>	<100.00%>
	Condominium	0	0	0		262,000	312,500	50,500	19.27%
	Business	0	0	0		0	0	0	
KA'U	Residential	279,000	276,500	<2,500>	<0.90%>	250,000	276,000	26,000	10.40%
	Vacant Land	40,000	36,000	<4,000>	<10.00%>	35,000	40,000	5,000	14.29%
	Commercial	0	0	0		650,000	0	<650,000>	<100.00%>
	Condominium	0	240,000	240,000	0.00%	283,000	300,000	17,000	6.01%
	Business	0	0	0		0	282,500	282,500	0.00%

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