

**MLS Sales Statistics**

**Number of Sales**

Big Island		MONTH OF December				YEAR TO DATE			
		376		298		5309		4181	
		2006	2007	#	%	2006	2007	#	%
				Increase / <Decrease>	Increase / <Decrease>			Increase / <Decrease>	Increase / <Decrease>
ENTIRE	Residential	174	121	<53>	<30.46%>	2083	1685	<398>	<19.11%>
	Vacant Land	150	143	<7>	<4.67%>	2404	1941	<463>	<19.26%>
	Commercial	2	1	<1>	<50.00%>	49	23	<26>	<53.06%>
	Condominium	47	32	<15>	<31.91%>	749	519	<230>	<30.71%>
	Business	3	1	<2>	<66.67%>	24	13	<11>	<45.83%>
PUNA	Residential	59	30	<29>	<49.15%>	652	542	<110>	<16.87%>
	Vacant Land	101	102	1	0.99%	1422	1291	<131>	<9.21%>
	Commercial	0	0	0		7	2	<5>	<71.43%>
	Condominium	0	0	0		1	0	<1>	<100.00%>
	Business	0	1	1	0.00%	5	1	<4>	<80.00%>
SOUTH HILO	Residential	31	24	<7>	<22.58%>	344	249	<95>	<27.62%>
	Vacant Land	7	9	2	28.57%	106	102	<4>	<3.77%>
	Commercial	2	1	<1>	<50.00%>	24	10	<14>	<58.33%>
	Condominium	7	6	<1>	<14.29%>	89	71	<18>	<20.22%>
	Business	0	0	0		4	2	<2>	<50.00%>
NORTH HILO	Residential	3	1	<2>	<66.67%>	14	16	2	14.29%
	Vacant Land	1	1	0	0.00%	16	12	<4>	<25.00%>
	Commercial	0	0	0		1	1	0	0.00%
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
HAMAKUA	Residential	1	2	1	100.00%	37	30	<7>	<18.92%>
	Vacant Land	0	0	0		34	17	<17>	<50.00%>
	Commercial	0	0	0		2	0	<2>	<100.00%>
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
NORTH KOHALA	Residential	7	1	<6>	<85.71%>	45	36	<9>	<20.00%>
	Vacant Land	2	1	<1>	<50.00%>	55	29	<26>	<47.27%>
	Commercial	0	0	0		0	1	1	0.00%
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
SOUTH KOHALA	Residential	21	12	<9>	<42.86%>	303	231	<72>	<23.76%>
	Vacant Land	5	2	<3>	<60.00%>	65	76	11	16.92%
	Commercial	0	0	0		4	1	<3>	<75.00%>
	Condominium	10	11	1	10.00%	249	179	<70>	<28.11%>
	Business	0	0	0		2	0	<2>	<100.00%>
NORTH KONA	Residential	41	32	<9>	<21.95%>	485	404	<81>	<16.70%>
	Vacant Land	8	11	3	37.50%	107	78	<29>	<27.10%>
	Commercial	0	0	0		11	5	<6>	<54.55%>
	Condominium	29	15	<14>	<48.28%>	406	264	<142>	<34.98%>
	Business	3	0	<3>	<100.00%>	11	9	<2>	<18.18%>
SOUTH KONA	Residential	3	7	4	133.33%	63	63	0	0.00%
	Vacant Land	3	6	3	100.00%	95	71	<24>	<25.26%>
	Commercial	0	0	0		0	3	3	0.00%
	Condominium	0	0	0		2	3	1	50.00%
	Business	0	0	0		0	1	1	0.00%
KA'U	Residential	8	12	4	50.00%	140	114	<26>	<18.57%>
	Vacant Land	23	11	<12>	<52.17%>	504	265	<239>	<47.42%>
	Commercial	0	0	0		0	0	0	
	Condominium	1	0	<1>	<100.00%>	2	2	0	0.00%
	Business	0	0	0		2	0	<2>	<100.00%>

This information has been supplied by third parties and has not been independently verified by Hawaii Information Service and is, therefore, not guaranteed.

**MLS Sales Statistics**

**Sales Volume**

126,107,314 106,792,537 <19,314,777> <15.32%> 2,084,790,611 1,734,725,891 <350,064,720> <16.79%>

Big Island		MONTH OF				YEAR			
		December		#	%	TO DATE		#	%
		2006	2007	Increase / <Decrease>	Increase / <Decrease>	2006	2007	Increase / <Decrease>	Increase / <Decrease>
ENTIRE	Residential	84,517,161	52,648,499	<31,868,662>	<37.71%>	1,133,044,353	968,403,544	<164,640,809>	<14.53%>
	Vacant Land	19,321,798	32,188,648	12,866,850	66.59%	463,549,271	422,003,792	<41,545,479>	<8.96%>
	Commercial	1,977,540	635,000	<1,342,540>	<67.89%>	44,491,710	36,867,500	<7,624,210>	<17.14%>
	Condominium	20,026,815	21,070,390	1,043,575	5.21%	439,447,277	302,955,055	<136,492,222>	<31.06%>
	Business	264,000	250,000	<14,000>	<5.30%>	4,258,000	4,496,000	238,000	5.59%
PUNA	Residential	16,004,050	7,954,050	<8,050,000>	<50.30%>	188,615,314	148,944,901	<39,670,413>	<21.03%>
	Vacant Land	5,264,510	4,057,448	<1,207,062>	<22.93%>	94,939,579	63,410,116	<31,529,463>	<33.21%>
	Commercial	0	0	0		2,934,080	675,000	<2,259,080>	<76.99%>
	Condominium	0	0	0		175,000	0	<175,000>	<100.00%>
	Business	0	250,000	250,000	0.00%	1,377,000	250,000	<1,127,000>	<81.84%>
SOUTH HILO	Residential	11,086,500	10,058,500	<1,028,000>	<9.27%>	138,404,155	94,253,499	<44,150,656>	<31.90%>
	Vacant Land	1,205,500	1,723,000	517,500	42.93%	33,415,600	35,037,600	1,622,000	4.85%
	Commercial	1,977,540	635,000	<1,342,540>	<67.89%>	17,577,540	9,748,000	<7,829,540>	<44.54%>
	Condominium	528,900	812,000	283,100	53.53%	14,578,053	10,406,000	<4,172,053>	<28.62%>
	Business	0	0	0		142,000	319,000	177,000	124.65%
NORTH HILO	Residential	2,494,888	250,000	<2,244,888>	<89.98%>	6,911,888	7,621,601	709,713	10.27%
	Vacant Land	950,000	560,000	<390,000>	<41.05%>	9,270,000	5,776,500	<3,493,500>	<37.69%>
	Commercial	0	0	0		600,000	2,650,000	2,050,000	341.67%
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
HAMAKUA	Residential	450,000	697,000	247,000	54.89%	20,445,739	16,666,740	<3,778,999>	<18.48%>
	Vacant Land	0	0	0		18,556,000	12,139,000	<6,417,000>	<34.58%>
	Commercial	0	0	0		1,185,000	0	<1,185,000>	<100.00%>
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
NORTH KOHALA	Residential	3,542,500	1,200,000	<2,342,500>	<66.13%>	40,845,000	33,255,990	<7,589,010>	<18.58%>
	Vacant Land	1,200,000	299,000	<901,000>	<75.08%>	38,838,999	23,191,649	<15,647,350>	<40.29%>
	Commercial	0	0	0		0	600,000	600,000	0.00%
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
SOUTH KOHALA	Residential	20,466,505	6,379,184	<14,087,321>	<68.83%>	263,634,942	251,782,374	<11,852,568>	<4.50%>
	Vacant Land	4,415,000	415,000	<4,000,000>	<90.60%>	46,717,750	104,370,925	57,653,175	123.41%
	Commercial	0	0	0		3,395,229	362,000	<3,033,229>	<89.34%>
	Condominium	8,722,500	13,559,213	4,836,713	55.45%	239,284,860	180,265,072	<59,019,788>	<24.67%>
	Business	0	0	0		170,000	0	<170,000>	<100.00%>
NORTH KONA	Residential	26,248,468	19,819,988	<6,428,480>	<24.49%>	389,642,415	351,666,022	<37,976,393>	<9.75%>
	Vacant Land	2,712,500	17,407,000	14,694,500	541.73%	114,676,560	110,834,400	<3,842,160>	<3.35%>
	Commercial	0	0	0		18,799,861	13,972,500	<4,827,361>	<25.68%>
	Condominium	10,535,415	6,699,177	<3,836,238>	<36.41%>	184,184,364	110,891,483	<73,292,881>	<39.79%>
	Business	264,000	0	<264,000>	<100.00%>	2,004,000	3,837,000	1,833,000	91.47%
SOUTH KONA	Residential	2,033,500	3,155,000	1,121,500	55.15%	45,673,450	35,393,014	<10,280,436>	<22.51%>
	Vacant Land	919,500	7,421,700	6,502,200	707.15%	52,671,600	51,953,870	<717,730>	<1.36%>
	Commercial	0	0	0		0	8,860,000	8,860,000	0.00%
	Condominium	0	0	0		625,000	732,500	107,500	17.20%
	Business	0	0	0		0	90,000	90,000	0.00%
KA'U	Residential	2,190,750	3,134,777	944,027	43.09%	38,871,450	28,819,403	<10,052,047>	<25.86%>
	Vacant Land	2,654,788	305,500	<2,349,288>	<88.49%>	54,463,183	15,289,732	<39,173,451>	<71.93%>
	Commercial	0	0	0		0	0	0	
	Condominium	240,000	0	<240,000>	<100.00%>	600,000	660,000	60,000	10.00%
	Business	0	0	0		565,000	0	<565,000>	<100.00%>

This information has been supplied by third parties and has not been independently verified by Hawaii Information Service and is, therefore, not guaranteed.

**MLS Sales Statistics**

**Median Sales Price**

	1,863,770	1,591,000	<272,770>	<14.64%>	1,614,748	1,779,900	165,152	10.23%
	<b>MONTH OF</b>		#	%	<b>YEAR</b>		#	%
<b>Big Island</b>	<b>December</b>		Increase /	Increase /	<b>TO DATE</b>		Increase /	Increase /
	2006	2007	<Decrease>	<Decrease>	2006	2007	<Decrease>	<Decrease>

Big Island	2006	2007	<Decrease>	<Decrease>	2006	2007	<Decrease>	<Decrease>	
<b>ENTIRE</b>	Residential	381,000	380,000	<1,000>	<0.26%>	421,250	395,500	<25,750>	<6.11%>
	Vacant Land	50,000	35,000	<15,000>	<30.00%>	58,000	45,000	<13,000>	<22.41%>
	Commercial	988,770	635,000	<353,770>	<35.78%>	580,000	740,000	160,000	27.59%
	Condominium	345,000	291,000	<54,000>	<15.65%>	426,498	394,900	<31,598>	<7.41%>
	Business	99,000	250,000	151,000	152.53%	129,000	204,500	75,500	58.53%
<b>PUNA</b>	Residential	259,000	231,500	<27,500>	<10.62%>	269,000	259,750	<9,250>	<3.44%>
	Vacant Land	43,000	27,500	<15,500>	<36.05%>	50,000	37,000	<13,000>	<26.00%>
	Commercial	0	0	0		375,000	337,500	<37,500>	<10.00%>
	Condominium	0	0	0		175,000	0	<175,000>	<100.00%>
	Business	0	250,000	250,000	0.00%	199,000	250,000	51,000	25.63%
<b>SOUTH HILO</b>	Residential	320,000	365,000	45,000	14.06%	365,000	350,000	<15,000>	<4.11%>
	Vacant Land	133,000	181,000	48,000	36.09%	210,000	225,000	15,000	7.14%
	Commercial	988,770	635,000	<353,770>	<35.78%>	480,000	612,500	132,500	27.60%
	Condominium	70,000	132,500	62,500	89.29%	135,000	110,000	<25,000>	<18.52%>
	Business	0	0	0		26,000	170,000	144,000	553.85%
<b>NORTH HILO</b>	Residential	750,000	250,000	<500,000>	<66.67%>	367,500	435,000	67,500	18.37%
	Vacant Land	950,000	560,000	<390,000>	<41.05%>	502,500	407,500	<95,000>	<18.91%>
	Commercial	0	0	0		600,000	2,650,000	2,050,000	341.67%
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
<b>HAMAKUA</b>	Residential	450,000	348,500	<101,500>	<22.56%>	467,000	390,000	<77,000>	<16.49%>
	Vacant Land	0	0	0		413,500	500,000	86,500	20.92%
	Commercial	0	0	0		592,500	0	<592,500>	<100.00%>
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
<b>NORTH KOHALA</b>	Residential	412,500	1,200,000	787,500	190.91%	721,000	850,000	129,000	17.89%
	Vacant Land	600,000	299,000	<301,000>	<50.17%>	569,000	580,000	11,000	1.93%
	Commercial	0	0	0		0	600,000	600,000	0.00%
	Condominium	0	0	0		0	0	0	
	Business	0	0	0		0	0	0	
<b>SOUTH KOHALA</b>	Residential	570,051	540,343	<29,708>	<5.21%>	545,000	550,000	5,000	0.92%
	Vacant Land	600,000	207,500	<392,500>	<65.42%>	325,000	387,500	62,500	19.23%
	Commercial	0	0	0		787,500	362,000	<425,500>	<54.03%>
	Condominium	582,000	592,500	10,500	1.80%	693,750	788,000	94,250	13.59%
	Business	0	0	0		85,000	0	<85,000>	<100.00%>
<b>NORTH KONA</b>	Residential	577,400	560,897	<16,503>	<2.86%>	635,000	608,500	<26,500>	<4.17%>
	Vacant Land	352,500	2,050,000	1,697,500	481.56%	527,500	480,000	<47,500>	<9.00%>
	Commercial	0	0	0		950,000	980,000	30,000	3.16%
	Condominium	365,000	270,000	<95,000>	<26.03%>	405,801	359,000	<46,801>	<11.53%>
	Business	99,000	0	<99,000>	<100.00%>	150,000	239,000	89,000	59.33%
<b>SOUTH KONA</b>	Residential	606,000	390,000	<216,000>	<35.64%>	539,500	499,750	<39,750>	<7.37%>
	Vacant Land	350,000	1,130,000	780,000	222.86%	263,700	302,500	38,800	14.71%
	Commercial	0	0	0		0	1,700,000	1,700,000	0.00%
	Condominium	0	0	0		312,500	242,500	<70,000>	<22.40%>
	Business	0	0	0		0	90,000	90,000	0.00%
<b>KA'U</b>	Residential	276,500	252,500	<24,000>	<8.68%>	276,000	248,250	<27,750>	<10.05%>
	Vacant Land	36,000	24,000	<12,000>	<33.33%>	40,000	33,500	<6,500>	<16.25%>
	Commercial	0	0	0		0	0	0	
	Condominium	240,000	0	<240,000>	<100.00%>	300,000	330,000	30,000	10.00%
	Business	0	0	0		282,500	0	<282,500>	<100.00%>

This information has been supplied by third parties and has not been independently verified by Hawaii Information Service and is, therefore, not guaranteed.